Financial Summary
$\begin{array}{ll}\text { Consolidated Statement of Income } & 2 \\ \text { Consolidated Balance Sheet } & 3\end{array}$
dated Balance Sheet
Net Revenues

Income Statement and Balance Sheet Data
$\begin{array}{lc}\text { Global Consumer Banking } & \mathbf{7 - 8} \\ \text { North America } & 9-11 \\ \text { EMEA } & 12-13\end{array}$
EMEA
12-13
Latin America
14-15
16-17
Institutional Clients Group (ICG)
$18-18$
18
$\begin{array}{ll}\text { Atitutional Clients Group (ICG) } & 18 \\ \text { Securities and Banking } & 19\end{array}$
$\begin{array}{ll}\text { Securities and Banking } & 19 \\ \text { Transaction Services } & 20\end{array}$
Corporate I Other 21
Regional Totals
North America
EMEA
22
23
Latin America
Asia
23
24

Special Asset Pool
31
Citigroup Supplemental Detail
Average Balances and Interest Rates $\quad 32$
Deposits
Loans

## Citicorp

Citi Holdings / Total Citigroup
Consumer Loan Delinquency Amounts and Ratios 90+ Days
Allowance for Credit Losses Total Citigroup

Consumer and Corporate
Components of Provision for Loan Losses Citicorp
Citi Holdings / Total Citigroup
Citi Holdings / Total Citigroup 42
Non-Accrual Assets Total Citigroup

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six <br> Months 2013 |  | YTD 2013 vs.YTD 2012 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues, Net of Interest Expense | \$ | 18,387 |  |  | \$ | 13,703 | \$ | 17,917 | \$ | 20,227 | \$ | 20,479 | 1\% | 11\% | \$ | 37,508 | \$ | 40,706 | 9\% |
| Total Operating Expenses |  | 11,994 |  | 12,092 |  | 13,709 |  | 12,267 |  | 12,140 | (1\%) | 1\% |  | 24,173 |  | 24,407 | 1\% |
| Net Credit Losses |  | 3,491 |  | 3,897 |  | 2,985 |  | 2,878 |  | 2,608 | (9\%) | (25\%) |  | 7,349 |  | 5,486 | (25\%) |
| Credit Reserve Build / (Release) |  | $(1,016)$ |  | $(1,461)$ |  | (147) |  | (664) |  | (781) | (18\%) | 23\% |  | $(2,165)$ |  | $(1,445)$ | 33\% |
| Provision for Unfunded Lending Commitments |  | 7 |  | (41) |  | 56 |  | 14 |  | (3) | NM | NM |  | (31) |  | 11 | NM |
| Provision for Benefits \& Claims |  | 214 |  | 225 |  | 219 |  | 231 |  | 200 | (13\%) | (7\%) |  | 443 |  | 431 | (3\%) |
| Provision for Credit Losses and for Benefits and Claims |  | 2,696 |  | 2,620 |  | 3,113 |  | 2,459 |  | 2,024 | (18\%) | (25\%) |  | 5,596 |  | 4,483 | (20\%) |
| Income from Continuing Operations before Income Taxes |  | 3,697 |  | $(1,009)$ |  | 1,095 |  | 5,501 |  | 6,315 | 15\% | 71\% |  | 7,739 |  | 11,816 | 53\% |
| Income Taxes (benefits) |  | 718 |  | $(1,494)$ |  | (214) |  | 1,570 |  | 2,127 | 35\% | NM |  | 1,715 |  | 3,697 | NM |
| Income from Continuing Operations | \$ | 2,979 | \$ | 485 | \$ | 1,309 | \$ | 3,931 | \$ | 4,188 | 7\% | 41\% | \$ | 6,024 | \$ | 8,119 | 35\% |
| Income (Loss) from Discontinued Operations, net of Taxes |  | 7 |  | 8 |  | (85) |  | (33) |  | 30 | NM | NM |  | 19 |  | (3) | NM |
| Net Income before Noncontrolling Interests |  | 2,986 |  | 493 |  | 1,224 |  | 3,898 |  | 4,218 | 8\% | 41\% |  | 6,043 |  | 8,116 | 34\% |
| Net Income Attributable to Noncontrolling Interests |  | 40 |  | 25 |  | 28 |  | 90 |  | 36 | (60\%) | (10\%) |  | 166 |  | 126 | (24\%) |
| Citigroup's Net Income | \$ | 2,946 | \$ | 468 | \$ | 1,196 | \$ | 3,808 | \$ | 4,182 | 10\% | 42\% | \$ | 5,877 | \$ | 7,990 | 36\% |
| Diluted Earnings Per Share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 0.95 | \$ | 0.15 | \$ | 0.41 | \$ | 1.24 | \$ | 1.33 | 7\% | 40\% | \$ | 1.90 | \$ | 2.57 | 35\% |
| Citigroup's Net Income | \$ | 0.95 | \$ | 0.15 | \$ | 0.38 | \$ | 1.23 | \$ | 1.34 | 9\% | 41\% | \$ | 1.91 | \$ | 2.57 | 35\% |
| Shares (in millions) (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Basic |  | 2,926.6 |  | 2,926.8 |  | 2,942.7 |  | 3,040.1 |  | 3,040.7 | - | 4\% |  | 2,926.4 |  | 3,040.4 | 4\% |
| Average Diluted |  | 3,015.0 |  | 3,015.3 |  | 3,017.0 |  | 3,044.7 |  | 3,046.3 | - | 1\% |  | 3,014.8 |  | 3,045.5 | 1\% |
| Common Shares Outstanding, at period end |  | 2,932.5 |  | 2,932.5 |  | 3,028.9 |  | 3,042.9 |  | 3,041.0 | - | 4\% |  |  |  |  |  |
| Preferred Dividends - Basic | \$ | 9 | \$ | 4 | \$ | 9 | \$ | 4 | \$ | 9 | NM | - | \$ | 13 | \$ | 13 | - |
| Preferred Dividends - Diluted | \$ | 9 | \$ | 4 | \$ | 9 | \$ | 4 | \$ | 9 | NM | - | \$ | 13 | \$ | 13 | - |
| Income Allocated to Unrestricted Common Shareholders - Basic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 2,861 | \$ | 445 | \$ | 1,243 | \$ | 3,764 | \$ | 4,061 | 8\% | 42\% | \$ | 5,722 | \$ | 7,825 | 37\% |
| Citigroup's Net Income | \$ | 2,868 | \$ | 453 | \$ | 1,160 | \$ | 3,732 | \$ | 4,090 | 10\% | 43\% | \$ | 5,741 | \$ | 7,822 | 36\% |
| Income Allocated to Unrestricted Common Shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 2,865 | \$ | 447 | \$ | 1,244 | \$ | 3,765 | \$ | 4,061 | 8\% | 42\% | \$ | 5,730 | \$ | 7,826 | 37\% |
| Citigroup's Net Income | \$ | 2,872 | \$ | 455 | \$ | 1,161 | \$ | 3,732 | \$ | 4,091 | 10\% | 42\% | \$ | 5,749 | \$ | 7,823 | 36\% |
| Financial Ratios (2): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 Common Ratio |  | 12.71\% |  | 12.73\% |  | 12.67\% |  | 11.84\% |  | 12.2\% * |  |  |  |  |  |  |  |
| Tier 1 Capital Ratio |  | 14.46\% |  | 13.92\% |  | 14.06\% |  | 13.09\% |  | 13.3\% * |  |  |  |  |  |  |  |
| Total Capital Ratio |  | 17.70\% |  | 17.12\% |  | 17.26\% |  | 16.09\% |  | 16.3\% * |  |  |  |  |  |  |  |
| Leverage Ratio |  | 7.66\% |  | 7.39\% |  | 7.48\% |  | 7.78\% |  | 7.9\% |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.62\% |  | 0.10\% |  | 0.25\% |  | 0.82\% |  | 0.89\% * |  |  |  | 0.62\% |  | 0.85\% * |  |
| Efficiency Ratio |  | 65\% |  | 88\% |  | 77\% |  | 61\% |  | 59\% |  |  |  | 64\% |  | 60\% * |  |
| Return on Average Common Equity |  | 6.5\% |  | 1.0\% |  | 2.5\% |  | 8.2\% |  | 8.8\% * |  |  |  | 6.5\% |  | 8.5\% * |  |
| Balance Sheet Data, EOP (in billions of dollars, except Book Value per Share): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Average Assets |  | 1,916.1 |  | 1,909.4 |  | 1,905.4 |  | 1,886.8 |  | 1,895.2 | - | (1\%) |  | 1,914.0 |  | 1,891.0 |  |
| Total Deposits |  | 914.3 |  | 944.6 |  | 930.6 |  | 933.8 |  | 938.4 | - | 3\% |  |  |  |  |  |
| Citigroup's Stockholders' Equity |  | 183.9 |  | 186.8 |  | 189.0 |  | 193.4 |  | 195.9 | 1\% | 7\% |  |  |  |  |  |
| Book Value Per Share (3) | \$ | 62.61 | \$ | 63.59 | \$ | 61.57 | \$ | 62.51 | \$ | 63.02 | 1\% | 1\% |  |  |  |  |  |
| Tangible Book Value Per Share (3) | \$ | 51.81 | \$ | 52.69 | \$ | 51.19 | \$ | 52.35 | \$ | 53.10 | 1\% | 2\% |  |  |  |  |  |
| Direct Staff (in thousands) |  | 261 |  | 262 |  | 259 |  | 257 |  | 253 | (2\%) | (3\%) |  |  |  |  |  |

(1) Citi's basic and end-of-period shares increased in the fourth quarter 2012 as compared to the third quarter 2012 due to the issuance
of approximately 96 million shares of common stock during the quarter upon the automatic settlement of the T-DECS issued in December 2009, as previously announced.
(2) First Quarter 2013 Basel I capital ratios reflect the final revised U.S. market risk capital rules (Basel II.5) that were effective beginning on January 1, 2013.
(3) Citi's book value and tangible book value per share each declined in the fourth quarter 2012 as compared to the third quarter 2012 due to the settlement of the T-DECS (see footnote 1 above). Tangible book value per share is a non-GAAP financial measure. See page 46 for a reconciliation of this measure.

* Preliminary

Note: Ratios and returns are calculated based on the displayed numbers.
NM Not meaningful
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2012 \\ \hline \end{gathered}$ |  | SixMonths 2013 |  | YTD 2013 vs.YTD 2012 Increase/(Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 16,686 |  |  | \$ | 16,737 | \$ | 16,581 | \$ | 15,960 | \$ | 15,840 | (1\%) | (5\%) | \$ | 33,980 | \$ | 31,800 | (6\%) |
|  | 5,343 |  | 5,026 |  | 4,665 |  | 4,330 |  | 4,158 | (4\%) | (22\%) |  | 10,921 |  | 8,488 | (22\%) |
|  | 11,343 |  | 11,711 |  | 11,916 |  | 11,630 |  | 11,682 | - | 3\% |  | 23,059 |  | 23,312 | 1\% |
|  | 3,032 |  | 3,258 |  | 3,355 |  | 3,479 |  | 3,344 | (4\%) | 10\% |  | 6,119 |  | 6,823 | 12\% |
|  | 1,640 |  | 976 |  | 234 |  | 2,447 |  | 2,640 | 8\% | 61\% |  | 3,571 |  | 5,087 | 42\% |
|  | 1,037 |  | 974 |  | 1,020 |  | 1,068 |  | 1,083 | 1\% | 4\% |  | 2,018 |  | 2,151 | 7\% |
|  | 273 |  | 615 |  | 438 |  | 450 |  | 251 | (44\%) | (8\%) |  | 2,198 |  | 701 | (68\%) |
|  | (128) |  | $(3,470)$ |  | (68) |  | (261) |  | (162) | 38\% | (27\%) |  | $(1,433)$ |  | (423) | 70\% |
|  | 601 |  | 597 |  | 585 |  | 590 |  | 582 | (1\%) | (3\%) |  | 1,213 |  | 1,172 | (3\%) |
|  | 589 |  | (958) |  | 437 |  | 824 |  | 1,059 | 29\% | 80\% |  | 763 |  | 1,883 | NM |
|  | 7,044 |  | 1,992 |  | 6,001 |  | 8,597 |  | 8,797 | 2\% | 25\% |  | 14,449 |  | 17,394 | 20\% |
| 18,387 |  |  | 13,703 |  | 17,917 |  | 20,227 |  | 20,479 | 1\% | 11\% |  | 37,508 |  | 40,706 | 9\% |
| $\begin{gathered} 3,491 \\ (1,016) \\ \hline \end{gathered}$ |  |  | 3,897 |  | 2,985 |  | 2,878 |  | 2,608 | (9\%) | (25\%) |  | 7,349 |  | 5,486 | (25\%) |
|  |  |  | $(1,461)$ |  | (147) |  | (664) |  | (781) | (18\%) | 23\% |  | $(2,165)$ |  | $(1,445)$ | 33\% |
| 2,475 |  |  | 2,436 |  | 2,838 |  | 2,214 |  | 1,827 | (17\%) | (26\%) |  | 5,184 |  | 4,041 | (22\%) |
| 214 |  |  | 225 |  | 219 |  | 231 |  | 200 | (13\%) | (7\%) |  | 443 |  | 431 | (3\%) |
|  |  |  | (41) |  | 56 |  | 14 |  | (3) | NM | NM |  | (31) |  | 11 | NM |
| 2,696 |  |  | 2,620 |  | 3,113 |  | 2,459 |  | 2,024 | (18\%) | (25\%) |  | 5,596 |  | 4,483 | (20\%) |
| $\begin{array}{r} 6,110 \\ 803 \end{array}$ |  |  | 6,118 |  | 6,544 |  | 6,335 |  | 6,075 | (4\%) | (1\%) |  | 12,479 |  | 12,410 | (1\%) |
|  |  |  | 842 |  | 828 |  | 844 |  | 762 | (10\%) | (5\%) |  | 1,597 |  | 1,606 | 1\% |
| 1,463 |  |  | 1,441 |  | 1,565 |  | 1,530 |  | 1,486 | (3\%) | 2\% |  | 2,826 |  | 3,016 | 7\% |
| 576 |  |  | 591 |  | 515 |  | 449 |  | 480 | 7\% | (17\%) |  | 1,065 |  | 929 | (13\%) |
|  |  |  | 3,100 |  | 4,257 |  | 3,109 |  | 3,337 | 7\% | 10\% |  | 6,206 |  | 6,446 | 4\% |
|  |  |  | 12,092 |  | 13,709 |  | 12,267 |  | 12,140 | (1\%) | 1\% |  | 24,173 |  | 24,407 | 1\% |
| $\begin{array}{r} 3,697 \\ 718 \\ \hline \end{array}$ |  |  | $(1,009)$ |  | 1,095 |  | 5,501 |  | 6,315 | 15\% | 71\% |  | 7,739 |  | 11,816 | 53\% |
|  |  |  | $(1,494)$ |  | (214) |  | 1,570 |  | 2,127 | 35\% | NM |  | 1,715 |  | 3,697 | NM |
| 2,979 |  |  | 485 |  | 1,309 |  | 3,931 |  | 4,188 | 7\% | 41\% |  | 6,024 |  | 8,119 | 35\% |
| 5 |  |  | (1) |  | (136) |  | (103) |  | 51 |  |  |  | 28 |  | (52) |  |
| (2) |  |  | - |  | - |  | 56 |  | - |  |  |  | (1) |  | 56 |  |
|  |  |  | (9) |  | (51) |  | (14) |  | 21 |  |  |  | 8 |  | 7 |  |
| 7 |  |  | 8 |  | (85) |  | (33) |  | 30 | NM | NM |  | 19 |  | (3) | NM |
| 2,986 |  |  | 493 |  | 1,224 |  | 3,898 |  | 4,218 | 8\% | 41\% |  | 6,043 |  | 8,116 | 34\% |
| 402,946 |  |  | 25 |  | 28 |  | 90 |  | 36 | (60\%) | (10\%) |  | 166 |  | 126 | (24\%) |
|  |  | \$ | 468 | \$ | 1,196 | \$ | 3,808 | \$ | 4,182 | 10\% | 42\% | \$ | 5,877 | \$ | 7,990 | 36\% |

## Revenues <br> Interest revenue <br> nterest expense <br> Net interest revenue

Commissions and fees
Principal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investments
Other-than-temporary impairment losses on investments and other assets (1)
Other revenue (2)
Total non-interest revenues
Total revenues, net of interest expense

## Provisions for Credit Losses and for Benefits and Claims

> Net credit losses

Credit reserve build / (release)
Provision for loan losses
Policyholder benefits and claims
Provision for unfunded lending
ision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Operating Expenses

Compensation and benefits
Premises and Equipment
Technology / communication expense
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision (benefits) for income taxes

## Income from Continuing Operation

Discontinued Operations (3)
Income (Loss) from Discontinued Operations
Gain (Loss) on Sale
Provision (benefits) for income taxes
Income (Loss) from Discontinued Operations, net of taxes

## Net Income before Noncontrolling Interests

Net Income attributable to noncontrolling interests

## Citigroup's Net Income

(1) First quarter of 2012 includes the recognition of a $\$ 1,181$ million impairment charge related to the carrying value of Citi's investment in Akbank T.A.S Third quarter of 2012 includes the recognition of a $\$ 3,340$ million impairment charge related to the carrying value of Citi's remaining $35 \%$ investment in the Morgan Stanley Smith Barney joint venture (MSSB JV)
(2) Third quarter of 2012 also includes a non-cash charge of $\$ 1,344$ million, representing a loss on Citi's sale of the $14 \%$ interest in the MSSB JV to Morgan Stanley
(3) Discontinued operations primarily reflect the following:
a) In the third quarter of 2012, Citi executed definitive agreements to transition a carve-out of its liquid strategies business within Citi Capital Advisors to certain employees responsible for managing those operations.
In the fourth quarter of 2012, residual amounts related to the Egg Credit Card business and Citi Capital Advisors.
c) In the first quarter of 2013 , residual amounts related to Citi Capital Advisors and the Egg Credit Card business.
d) In the second quarter of 2013, Citi executed a definitive agreement to sell its Brazilian Credicard business. The second quarter of 2013 also includes residual amounts related to previous discontinued operations.
All historical periods have been reclassified to reflect the Brazil Credicard business as discontinued operations.
NM Not meaningful
Reclassified to conform to the current period's presentation.

Assets
Cash and due from banks (including segregated cash and other deposits) Deposits with banks
Fed funds sold and securities borr'd or purch under agree. to resell Brokerage receivables

## rrading account asset

Investments
Available-for-sale and non-marketable equity securities Held-to-maturity
Total Investments
Loans, net of unearned income
Consumer
Loans, net of unearned income
Allowance for loan losses
Total loans, net
Goodwill
Intangible assets (other than MSRs)
Mortgage servicing rights (MSRs)
Other assets
Assets related to discontinued operations held for sale Total assets

## Liabilities

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. Deposits
Non-interest-bearing deposits in offices outside the U.S.
erest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits
Fed funds purch and securities loaned or sold under agree. to repurch
Brokerage payables
Trading account liabilitie
Long-term debt
Other liabilities (2)
Liabilities related to discontinued operations held for sale
Total liabilities

## Equity

Stockholders' equity
Preferred stock
Common stock
Additional paid-in capital
Retained earnings
Treasury stock
Treasury stock
ther comprehensive income (loss)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
Total liabilities and equity

| $\begin{gathered} \text { June 30, } \\ \hline 2012 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2013(1) \\ & \hline \end{aligned}$ |  | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |
| \$ | 33,927 |  |  | \$ | 33,802 | \$ | 36,453 | \$ | 31,150 | \$ | 31,145 | - | (8\%) |
|  | 155,054 |  | 170,028 |  | 102,134 |  | 143,227 |  | 158,028 | 10\% | 2\% |
|  | 272,664 |  | 277,542 |  | 261,311 |  | 270,426 |  | 263,205 | (3\%) | (3\%) |
|  | 35,340 |  | 31,077 |  | 22,490 |  | 25,235 |  | 33,484 | 33\% | (5\%) |
|  | 310,246 |  | 315,201 |  | 320,929 |  | 308,321 |  | 306,570 | (1\%) | (1\%) |
|  | 294,577 |  | 284,531 |  | 302,196 |  | 294,803 |  | 290,738 | (1\%) | (1\%) |
|  | 11,349 |  | 10,943 |  | 10,130 |  | 10,056 |  | 9,602 | (5\%) | (15\%) |
|  | 305,926 |  | 295,474 |  | 312,326 |  | 304,859 |  | 300,340 | (1\%) | (2\%) |
|  | 409,127 |  | 407,752 |  | 408,671 |  | 395,176 |  | 382,152 | (3\%) | (7\%) |
|  | 245,841 |  | 250,671 |  | 246,793 |  | 251,188 |  | 261,589 | 4\% | 6\% |
|  | 654,968 |  | 658,423 |  | 655,464 |  | 646,364 |  | 643,741 |  | (2\%) |
|  | $(27,611)$ |  | (25,916) |  | $(25,455)$ |  | $(23,727)$ |  | $(21,580)$ | 9\% | 22\% |
|  | 627,357 |  | 632,507 |  | 630,009 |  | 622,637 |  | 622,161 | - | (1\%) |
|  | 25,483 |  | 25,915 |  | 25,673 |  | 25,474 |  | 24,958 | (2\%) | (2\%) |
|  | 6,156 |  | 5,963 |  | 5,697 |  | 5,457 |  | 4,981 | (9\%) | (19\%) |
|  | 2,117 |  | 1,920 |  | 1,942 |  | 2,203 |  | 2,524 | 15\% | 19\% |
|  | 142,181 |  | 141,873 |  | 145,660 |  | 142,736 |  | 133,299 | (7\%) | (6\%) |
|  | - |  | 44 |  | 36 |  | 9 |  | 3,293 | NM | - |
| \$ | 1,916,451 | \$ | 1,931,346 | \$ | 1,864,660 | \$ | 1,881,734 | \$ | 1,883,988 | - | (2\%) |
| \$ | 120,324 | \$ | 133,981 | \$ | 129,657 | \$ | 124,487 | \$ | 124,141 | - | 3\% |
|  | 233,696 |  | 239,574 |  | 247,716 |  | 260,221 |  | 270,687 | 4\% | 16\% |
|  | 354,020 |  | 373,555 |  | 377,373 |  | 384,708 |  | 394,828 | 3\% | 12\% |
|  | 59,745 |  | 63,792 |  | 65,024 |  | 65,542 |  | 63,793 | (3\%) | 7\% |
|  | 500,543 |  | 507,297 |  | 488,163 |  | 483,512 |  | 479,806 | (1\%) | (4\%) |
|  | 560,288 |  | 571,089 |  | 553,187 |  | 549,054 |  | 543,599 | (1\%) | (3\%) |
|  | 914,308 |  | 944,644 |  | 930,560 |  | 933,762 |  | 938,427 | - | 3\% |
|  | 214,851 |  | 224,370 |  | 211,236 |  | 222,053 |  | 218,252 | (2\%) | 2\% |
|  | 59,133 |  | 55,376 |  | 57,013 |  | 59,299 |  | 61,705 | 4\% | 4\% |
|  | 128,818 |  | 129,990 |  | 115,549 |  | 120,226 |  | 123,022 | 2\% | (4\%) |
|  | 58,698 |  | 49,164 |  | 52,027 |  | 48,193 |  | 58,807 | 22\% | - |
|  | 288,334 |  | 271,862 |  | 239,463 |  | 234,326 |  | 220,959 | (6\%) | (23\%) |
|  | 66,470 |  | 67,202 |  | 67,815 |  | 68,536 |  | 62,928 | (8\%) | (5\%) |
|  | - |  | - |  | - |  | - |  | 2,062 | - | - |
| \$ | 1,730,612 | \$ | 1,742,608 | \$ | 1,673,663 | \$ | 1,686,395 | \$ | 1,686,162 | - | (3\%) |
| \$ | 312 | \$ | 312 | \$ | 2,562 | \$ | 3,137 | \$ | 4,293 | 37\% | NM |
|  | 29 |  | 29 |  | 30 |  | 31 |  | 31 | - | 7\% |
|  | 105,962 |  | 106,203 |  | 106,391 |  | 106,661 |  | 106,876 | - | 1\% |
|  | 96,216 |  | 96,650 |  | 97,809 |  | 101,580 |  | 105,725 | 4\% | 10\% |
|  | (859) |  | (851) |  | (847) |  | (991) |  | $(1,075)$ | (8\%) | (25\%) |
|  | $(17,749)$ |  | $(15,566)$ |  | $(16,896)$ |  | $(17,059)$ |  | $(19,924)$ | (17\%) | (12\%) |
| \$ | 183,599 | \$ | 186,465 | \$ | 186,487 | \$ | 190,222 | \$ | 191,633 | 1\% | 4\% |
| \$ | 183,911 | \$ | 186,777 | \$ | 189,049 | \$ | 193,359 | \$ | 195,926 | 1\% | 7\% |
|  | 1,928 |  | 1,961 |  | 1,948 |  | 1,980 |  | 1,900 | (4\%) | (1\%) |
|  | 185,839 |  | 188,738 |  | 190,997 |  | 195,339 |  | 197,826 | 1\% | 6\% |
| \$ | 1,916,451 | \$ | 1,931,346 | \$ | 1,864,660 | \$ | 1,881,734 | \$ | 1,883,988 | - | (2\%) |

[^0]NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

Global Consumer Banking
North America
EMEA
Latin America
Asia $\quad$ Total
Securities and Banking
North America
North An
EMEA
EMEA
Latin America
Latin Ameri
Asia
Transaction Services
North America
EMEA
Latin America
Asia
Total
Corporate / Other

| Total Citicorp | 17,449 | 17,382 | 16,850 | 19,326 | 19,387 | - | 11\% | 35,688 | 38,713 | 8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CITI HoLDINGS |  |  |  |  |  |  |  |  |  |  |
| Brokerage and Asset Management | 87 | $(4,804)$ | 64 | (17) | (20) | (18\%) | NM | 39 | (37) | NM |
| Local Consumer Lending | 932 | 1,104 | 1,005 | 1,056 | 1,055 | - | 13\% | 2,256 | 2,111 | (6\%) |
| Special Asset Pool | (81) | 21 | (2) | (138) | 57 | NM | NM | (475) | (81) | 83\% |
| Total Citi Holdings | 938 | $(3,679)$ | 1,067 | 901 | 1,092 | 21\% | 16\% | 1,820 | 1,993 | 10\% |
| Total Citigroup - Net Revenues | 18,387 | 13,703 | 17,917 | 20,227 | 20,479 | 1\% | 11\% | 37,508 | 40,706 | 9\% |

Credit valuation adjustment (CVA) on derivatives (counterparty and own-credit, excluding monolines), net of hedges; and debt valuation adjustments (DVA) on Citigroup's fair value option debt (1)

219 (776)
(485) (319) 477 NM

NM NM
158
NM

(1) Included, as applicable, in Citicorp-Securities and Banking and Citi Holdings-Special Asset Pool lines above.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITIGROUP <br> SEGMENT DETAIL <br> INCOME

citi

Income from Continuing Operations: CITICORP Global Consumer Banking

North America
EMEA
Asia
Securities and Banking
North America
EMEA
Latin America
Latin Americ
Asia
Transaction Services
North America
EMEA
Latin America
${ }^{\text {Asia }}$ Total
Corporate I Other

 2012 2013



NM Not meaningful
Reclassified to conform to the current period's presentation.

CITICORP ${ }^{\text {(1) }}$
INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net credit losses
Credit reserve build / (release)
Provision for loan losses
rovision for loan losses
Provision for benefls \& clai
Total provisions for credit losses and for benefits and claims

## Total operating expenses

Income from Continuing Operations before
Income Taxes
Provision for income taxes

## Income from Continuing Operations

Income (loss) from Discontinued Operations, net of taxe

```
Noncontrolling interest
```

Citicorp's Net Income

## Balance Sheet Data (in billions of dollars):

## Total EOP Assets

## Average Assets

Return on Average Assets
Efficiency Ratio (Operating Expenses/Total Revenues, net) Total EOP Loans


|  | 5,219 | 5,011 | 2,810 | 6,849 | 7,221 | 5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,331 | 973 | 452 | 2,129 | 2,464 | 16\% |
|  | 3,888 | 4,038 | 2,358 | 4,720 | 4,757 | 1\% |
|  | 7 | 8 | (85) | (33) | 30 | NM |
|  | 39 | 25 | 28 | 85 | 35 | (59\%) |
| \$ | 3,856 | 4,021 | 2,245 | 4,602 | 4,752 | 3\% |


| \$ | 1,725 | \$ | 1,760 | \$ | 1,709 | \$ | 1,733 | \$ | 1,753 | 1\% | 2\% |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,714 | \$ | 1,725 | \$ | 1,739 | \$ | 1,734 | \$ | 1,751 | 1\% | 2\% | \$ | 1,702 | \$ | 1,743 |
|  | 0.91\% |  | 0.93\% |  | 0.51\% |  | 1.08\% |  | 1.09\% |  |  |  | 0.92\% |  | 1.08\% |
|  | 62\% |  | 63\% |  | 72\% |  | 56\% |  | 55\% |  |  |  | 61\% |  | 55\% |
| \$ | 527 | \$ | 537 | \$ | 540 | \$ | 539 | \$ | 544 | 1\% | 3\% |  |  |  |  |
| \$ | 852 | \$ | 878 | \$ | 863 | \$ | 868 | \$ | 874 | 1\% | 3\% |  |  |  |  |

(1) Includes the results of operations and balances of Corporate/Other for all periods presented.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

## gLoba

Page
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Banking
Cards (2)

Net Credit Losses by Business
Retail Banking
Cards (2)
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Cards (2)
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (3)
Total Revenues - Ex-FX (4)
rotal Operating Expenses - as Reported
mpact of FX Translation (3)
Total Operating Expenses - Ex-FX (4)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (3)
Total Provisions for LLR \& PBC - Ex-FX (4)

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. YTD 2012 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 7,010 |  |  | \$ | 7,204 | \$ | 7,308 | \$ | 7,171 | \$ | 7,072 | (1\%) | 1\% | \$ | 14,174 | \$ | 14,243 | - |
|  | 2,497 |  | 2,711 |  | 2,669 |  | 2,578 |  | 2,639 | 2\% | 6\% |  | 5,054 |  | 5,217 | 3\% |
|  | 9,507 |  | 9,915 |  | 9,977 |  | 9,749 |  | 9,711 | - | 2\% |  | 19,228 |  | 19,460 | 1\% |
|  | 5,183 |  | 5,271 |  | 5,782 |  | 5,209 |  | 5,131 | (1\%) | (1\%) |  | 10,263 |  | 10,340 | 1\% |
|  | 2,039 |  | 1,948 |  | 1,939 |  | 1,909 |  | 1,785 | (6\%) | (12\%) |  | 4,220 |  | 3,694 | (12\%) |
|  | (753) |  | (515) |  | (152) |  | (340) |  | (237) | 30\% | 69\% |  | $(1,509)$ |  | (577) | 62\% |
|  | - |  | 1 |  | - |  | 15 |  | 9 | (40\%) | - |  | (1) |  | 24 | NM |
|  | 50 |  | 65 |  | 64 |  | 63 |  | 46 | (27\%) | (8\%) |  | 108 |  | 109 | 1\% |
|  | 1,336 |  | 1,499 |  | 1,851 |  | 1,647 |  | 1,603 | (3\%) | 20\% |  | 2,818 |  | 3,250 | 15\% |
|  | 2,988 |  | 3,145 |  | 2,344 |  | 2,893 |  | 2,977 | 3\% | - |  | 6,147 |  | 5,870 | (5\%) |
|  | 1,017 |  | 1,038 |  | 627 |  | 976 |  | 1,022 | 5\% | - |  | 2,016 |  | 1,998 | (1\%) |
|  | 1,971 |  | 2,107 |  | 1,717 |  | 1,917 |  | 1,955 | 2\% | - |  | 4,131 |  | 3,872 | (6\%) |
|  | (1) |  | 3 |  | - |  | 5 |  | 6 | 20\% | NM |  | - |  | 11 | - |
| \$ | 1,972 | \$ | 2,104 | \$ | 1,717 | \$ | 1,912 | \$ | 1,949 | 2\% | (1\%) | \$ | 4,131 | \$ | 3,861 | (7\%) |
|  | 382 | \$ | 389 | \$ | 395 | \$ | 400 | \$ | 391 | (2\%) | 2\% | \$ | 384 | \$ | 396 | 3\% |
| \$ | 2.10\% |  | 2.17\% |  | 1.75\% |  | 1.96\% |  | 2.00\% |  |  |  | 2.19\% |  | 1.98\% |  |
|  | 55\% |  | 53\% |  | 58\% |  | 53\% |  | 53\% |  |  |  | 53\% |  | 53\% |  |
|  | 2.94\% |  | 2.74\% |  | 2.69\% |  | 2.69\% |  | 2.53\% |  |  |  |  |  |  |  |
| \$ | 4,430 | \$ | 4,625 | \$ | 4,578 | \$ | 4,535 | \$ | 4,535 |  | 2\% | \$ | 8,979 | \$ | 9,070 | 1\% |
|  | 5,077 |  | 5,290 |  | 5,399 |  | 5,214 |  | 5,176 | (1\%) | 2\% |  | 10,249 |  | 10,390 | 1\% |
| \$ | 9,507 | \$ | 9,915 | \$ | 9,977 | \$ | 9,749 | \$ | 9,711 | - | 2\% | \$ | 19,228 | \$ | 19,460 | 1\% |
| \$ | 276 | \$ | 325 | \$ | 375 | \$ | 338 | \$ | 299 | (12\%) | 8\% | \$ | 558 | \$ | 637 | 14\% |
|  | 1,763 |  | 1,623 |  | 1,564 |  | 1,571 |  | 1,486 | (5\%) | (16\%) |  | 3,662 |  | 3,057 | (17\%) |
| \$ | 2,039 | \$ | 1,948 | \$ | 1,939 | \$ | 1,909 | \$ | 1,785 | (6\%) | (12\%) | \$ | 4,220 | \$ | 3,694 | (12\%) |
| \$ | 808 | \$ | 802 | \$ | 610 | \$ | 726 | \$ | 723 | - | (11\%) | \$ | 1,636 | \$ | 1,449 | (11\%) |
|  | 1,163 |  | 1,305 |  | 1,107 |  | 1,191 |  | 1,232 | 3\% | 6\% |  | 2,495 |  | 2,423 | (3\%) |
| \$ | 1,971 | \$ | 2,107 | \$ | 1,717 | \$ | 1,917 | \$ | 1,955 | 2\% | - | \$ | 4,131 | \$ | 3,872 | (6\%) |
| \$ | 9,507 | \$ | 9,915 | \$ | 9,977 | \$ | 9,749 | \$ | 9,711 | - | 2\% | \$ | 19,228 | \$ | 19,460 | 1\% |
|  | 36 |  | (20) |  | (53) |  | (77) |  | - |  |  |  | (4) |  | - |  |
| \$ | 9,543 | \$ | 9,895 | \$ | 9,924 | \$ | 9,672 | \$ | 9,711 | - | 2\% | \$ | 19,224 | \$ | 19,460 | 1\% |
| \$ | 5,183 | \$ | 5,271 | \$ | 5,782 | \$ | 5,209 | \$ | 5,131 | (1\%) | (1\%) | \$ | 10,263 | \$ | 10,340 | 1\% |
|  | (8) |  | (34) |  | (54) |  | (50) |  | - |  |  |  | (58) |  |  |  |
| \$ | 5,175 | \$ | 5,237 | \$ | 5,728 | \$ | 5,159 | \$ | 5,131 | (1\%) | (1\%) | \$ | 10,205 | \$ | 10,340 | 1\% |
| \$ | 1,336 | \$ | 1,499 | \$ | 1,851 | \$ | 1,647 | \$ | 1,603 | (3\%) | 20\% | \$ | 2,818 | \$ | 3,250 | 15\% |
|  | 13 |  | - |  | (9) |  | (16) |  | - |  |  |  | 7 |  |  |  |
| \$ | 1,349 | \$ | 1,499 | \$ | 1,842 | \$ | 1,631 | \$ | 1,603 | (2\%) | 19\% | \$ | 2,825 | \$ | 3,250 | 15\% |

(1) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statement
items under U.S GAAP, related to the Brazil Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Brazil Credicard discontinued operations. See page 15 for the historically adjusted LATAM RCB amounts related to Brazil Credicard.
(2) Includes both Citi-Branded Cards and Citi Retail Services.
(3) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented.
(4) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningfu
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## CITICORP

global consumer banking

## Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loan
EOP Loans
Commercial Markets
Commercial Markets
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions) (2)
As a \% of EOP Loans
Loans
As a \% of EOP Loans
Cards Key Indicators (in millions of dollars, except as otherwise noted) (3) EOP Open Accounts Purchase Sales (in billions)

Average Loans (in billions) (4)
EOP Loans (in billions) (4)
Average Yield (5)
Net Interest Revenue (6)
As a \% of Average Loans (6)
Net Credit Losses
As a \% of Average Loans
Net Credit Margin (7)
As a $\%$ of Average Loans (7)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 2 Q |  |  |  |  | 2Q13 Increase <br> (Decrease) from |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 4 Q | 1 Q | 2 Q | 2012 |

(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio
(2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S
government-sponsored agencies. See Note 1 on North America Global Consumer Banking on page 10.
(3) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statemen
items under U.S GAAP, related to the Brazil Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Brazil Credicard discontinued operations. See page 15 for the historically adjusted LATAM RCB amounts related to Brazil Credicard.
(4) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(5) Average yield is gross interest revenue earned divided by average loans
(6) Net interest revenue includes certain fees that are recorded as interest revenue.
(7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims

Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 1
(In millio
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income from Continuing
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

## Revenue by Business <br> Retail Banking <br> Citi-Branded Cards Citi Retail Services

Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services

Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 10 \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six <br> Months 2013 |  | $\begin{aligned} & \text { YTD } 2013 \text { vs. } \\ & \text { YTD } 2012 \text { Increase/ } \\ & \text { (Decrease) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 4,002 |  |  | \$ | 4,149 | \$ | 4,216 | \$ | 4,152 | \$ | 4,065 | (2\%) | 2\% | \$ | 8,096 | \$ | 8,217 | 1\% |
|  | 1,100 |  | 1,219 |  | 1,097 |  | 958 |  | 987 | 3\% | (10\%) |  | 2,172 |  | 1,945 | (10\%) |
|  | 5,102 |  | 5,368 |  | 5,313 |  | 5,110 |  | 5,052 | (1\%) | (1\%) |  | 10,268 |  | 10,162 | (1\%) |
|  | 2,452 |  | 2,464 |  | 2,675 |  | 2,429 |  | 2,384 | (2\%) | (3\%) |  | 4,792 |  | 4,813 | - |
|  | 1,511 |  | 1,351 |  | 1,265 |  | 1,255 |  | 1,190 | (5\%) | (21\%) |  | 3,140 |  | 2,445 | (22\%) |
|  | (814) |  | (519) |  | (215) |  | (370) |  | (351) | 5\% | 57\% |  | $(1,655)$ |  | (721) | 56\% |
|  | - |  | 1 |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 19 |  | 19 |  | 18 |  | 14 |  | 13 | (7\%) | (32\%) |  | 33 |  | 27 | (18\%) |
|  | 716 |  | 852 |  | 1,068 |  | 899 |  | 852 | (5\%) | 19\% |  | 1,518 |  | 1,751 | 15\% |
|  | 1,934 |  | 2,052 |  | 1,570 |  | 1,782 |  | 1,816 | 2\% | (6\%) |  | 3,958 |  | 3,598 | (9\%) |
|  | 760 |  | 775 |  | 590 |  | 669 |  | 692 | 3\% | (9\%) |  | 1,487 |  | 1,361 | (8\%) |
|  | 1,174 |  | 1,277 |  | 980 |  | 1,113 |  | 1,124 | 1\% | (4\%) |  | 2,471 |  | 2,237 | (9\%) |
|  | - |  | 1 |  | - |  | - |  | 1 |  |  |  |  |  | 1 | - |
| \$ | 1,174 | \$ | 1,276 | \$ | 980 | \$ | 1,113 | \$ | 1,123 | 1\% | (4\%) | \$ | 2,471 | \$ | 2,236 | (10\%) |
| \$ | 171 | \$ | 174 | \$ | 175 | \$ | 176 | \$ | 172 | (2\%) | 1\% | \$ | 170 | \$ | 174 | 2\% |
|  | 2.76\% |  | 2.92\% |  | 2.23\% |  | 2.56\% |  | 2.62\% |  |  |  | 2.92\% |  | 2.59\% |  |
|  | 48\% |  | 46\% |  | 50\% |  | 48\% |  | 47\% |  |  |  | 47\% |  | 47\% |  |
|  | 4.07\% |  | 3.60\% |  | 3.35\% |  | 3.40\% |  | 3.29\% |  |  |  |  |  |  |  |
| \$ | 1,650 | \$ | 1,740 | \$ | 1,667 | \$ | 1,573 | \$ | 1,591 | 1\% | (4\%) | \$ | 3,279 | \$ | 3,164 | (4\%) |
|  | 1,988 |  | 2,087 |  | 2,113 |  | 2,026 |  | 1,978 | (2\%) | (1\%) |  | 4,034 |  | 4,004 | (1\%) |
|  | 1,464 |  | 1,541 |  | 1,533 |  | 1,511 |  | 1,483 | (2\%) | 1\% |  | 2,955 |  | 2,994 | 1\% |
| \$ | 5,102 | \$ | 5,368 | \$ | 5,313 | \$ | 5,110 | \$ | 5,052 | (1\%) | (1\%) | \$ | 10,268 | \$ | 10,162 | (1\%) |
| \$ | 62 | \$ | 72 | \$ | 51 | \$ | 55 | \$ | 44 | (20\%) | (29\%) | \$ | 124 | \$ | 99 | (20\%) |
|  | 840 |  | 745 |  | 700 |  | 692 |  | 665 | (4\%) | (21\%) |  | 1,742 |  | 1,357 | (22\%) |
|  | 609 |  | 534 |  | 514 |  | 508 |  | 481 | (5\%) | (21\%) |  | 1,274 |  | 989 | (22\%) |
| \$ | 1,511 | \$ | 1,351 | \$ | 1,265 | \$ | 1,255 | \$ | 1,190 | (5\%) | (21\%) | \$ | 3,140 | \$ | 2,445 | (22\%) |
| \$ | 337 | \$ | 342 | \$ | 231 | \$ | 229 | \$ | 274 | 20\% | (19\%) | \$ | 671 | \$ | 503 | (25\%) |
| \$ | 413 |  | 555 |  | 460 |  | 448 |  | 457 | 2\% | 11\% |  | 1,005 |  | 905 | (10\%) |
|  | 424 |  | 380 |  | 289 |  | 436 |  | 393 | (10\%) | (7\%) |  | 795 |  | 829 | 4\% |
| \$ | 1,174 | \$ | 1,277 | \$ | 980 | \$ | 1,113 | \$ | 1,124 | 1\% | (4\%) | \$ | 2,471 | \$ | 2,237 | (9\%) |

CITICORP
GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 2

| 2Q | 3Q | 4Q | 1 Q | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)

|  | 1,015 |  | 1,017 |  | 999 |  | 981 |  | 983 | - | (3\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.5 |  | 12.4 |  | 12.4 |  | 12.2 |  | 12.0 | (2\%) | (4\%) |
| \$ | 2.4 | \$ | 2.8 | \$ | 2.9 | \$ | 4.0 | \$ | 3.9 | (3\%) | 63\% |
| \$ | 28.9 | \$ | 29.9 | \$ | 29.9 | \$ | 31.6 | \$ | 31.4 | (1\%) | 9\% |
| \$ | 151.6 | \$ | 154.4 | \$ | 160.0 | \$ | 163.8 | \$ | 165.1 | 1\% | 9\% |
| \$ | 41.1 | \$ | 41.3 | \$ | 42.2 | \$ | 43.2 | \$ | 41.0 | (5\%) | - |
| \$ | 32.6 | \$ | 33.0 | \$ | 33.7 | \$ | 33.9 | \$ | 32.2 | (5\%) | (1\%) |
|  | 7.2 |  | 7.4 |  | 7.9 |  | 8.2 |  | 8.4 | 2\% | 17\% |
|  | 1.1 |  | 1.1 |  | 1.1 |  | 1.0 |  | 1.1 | 10\% | - |
| \$ | 40.9 | \$ | 41.5 | \$ | 42.7 | \$ | 43.1 | \$ | 41.7 | (3\%) | 2\% |
| \$ | 12.9 | \$ | 14.5 | \$ | 16.8 | \$ | 18.0 | \$ | 17.2 | (4\%) | 33\% |
| \$ | 190.8 | \$ | 184.9 | \$ | 177.2 | \$ | 175.8 | \$ | 177.9 | 1\% | (7\%) |
| \$ | 637.0 | \$ | 684.2 | \$ | 614.5 | \$ | 561.6 | \$ | 588.5 | 5\% | (8\%) |
| \$ | 11.5 | \$ | 15.8 | \$ | 12.7 | \$ | 14.3 | \$ | 13.0 | (9\%) | 13\% |
| \$ | 197 | \$ | 210 | \$ | 239 | \$ | 243 | \$ | 242 | - | 23\% |
|  | 1.93\% |  | 2.02\% |  | 2.25\% |  | 2.28\% |  | 2.37\% |  |  |
| \$ | 62 | \$ | 72 | \$ | 51 | \$ | 55 | \$ | 44 | (20\%) | (29\%) |
|  | 0.61\% |  | 0.69\% |  | 0.48\% |  | 0.52\% |  | 0.43\% |  |  |
| \$ | 294 | \$ | 291 | \$ | 280 | \$ | 282 | \$ | 285 | 1\% | (3\%) |
|  | 0.74\% |  | 0.72\% |  | 0.68\% |  | 0.68\% |  | 0.71\% |  |  |
| \$ | 215 | \$ | 230 | \$ | 223 | \$ | 226 | \$ | 217 | (4\%) | 1\% |
|  | 0.54\% |  | 0.57\% |  | 0.54\% |  | 0.54\% |  | 0.54\% |  |  |

Investment Sales
Investment AUMs
Average Deposits
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets

| Personal and Othe |
| :--- |

Total EOP Loans
Mortgage Originations
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans 90+ Days Past Due (in millions) (1)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (1)
As a \% of EOP Loans
(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans
that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.
The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) were, $\$ 748$ mlllion and ( $\$ 1.2$ billion), $\$ 738$ million and ( $\$ 1.2$ billion), $\$ 742$ mlllion and ( $\$ 1.4$ billion) and $\$ 736$ mlllion and ( $\$ 1.5$ billion) and $\$ 728$ million and ( $\$ 1.3$ billion) as of June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were, $\$ 124$ million and ( $\$ 1.2$ billion), $\$ 122$ million and ( $\$ 1.2$ billion), $\$ 122$ million and ( $\$ 1.4$ billion), $\$ 121$ million and ( $\$ 1.5$ billion) and $\$ 144$ million and ( $\$ 1.3$ billion) as of June 30,2012 , September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013, respectively.

Reclassified to conform to the current period's presentation.

CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 3

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) Average yield is gross interest revenue earned divided by average loans.
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONS

EMEA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC) Continuing Operations before Taxes
Income axes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Retail Banking
Citi-Branded Card
Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Card
Total

## Income (loss) from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
mpact of FX Translation (1)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
mpact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningfu
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. <br> YTD 2012 Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 248 | \$ | 251 | \$ | 258 | \$ | 246 | \$ | 237 | (4\%) | (4\%) | \$ | 501 | \$ | 483 | (4\%) |
|  | 110 |  | 123 |  | 126 |  | 122 |  | 127 | 4\% | 15\% |  | 226 |  | 249 | 10\% |
|  | 358 |  | 374 |  | 384 |  | 368 |  | 364 | (1\%) | 2\% |  | 727 |  | 732 | 1\% |
|  | 337 |  | 335 |  | 402 |  | 344 |  | 333 | (3\%) | (1\%) |  | 696 |  | 677 | (3\%) |
|  | 14 |  | 29 |  | 33 |  | 29 |  | (1) | NM | NM |  | 43 |  | 28 | (35\%) |
|  | (13) |  | 2 |  | 11 |  | (11) |  | (9) | 18\% | $31 \%$ |  | (18) |  | (20) | (11\%) |
|  | - |  | - |  | - |  | 1 |  | (1) | NM | - |  | (1) |  | - | 100\% |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 1 |  | 31 |  | 44 |  | 19 |  | (11) | NM | NM |  | 24 |  | 8 | (67\%) |
|  | 20 |  | 8 |  | (62) |  | 5 |  | 42 | NM | NM |  | 7 |  | 47 | NM |
|  | 7 |  | 2 |  | (19) |  | (2) |  | 14 | NM | 100\% |  | 7 |  | 12 | 71\% |
|  | 13 |  | 6 |  | (43) |  | 7 |  | 28 | NM | NM |  | - |  | 35 | - |
|  | 1 |  | 2 |  | - |  | 3 |  | 5 | 67\% | NM |  | 2 |  | 8 | NM |
| \$ | 12 | \$ | 4 | \$ | (43) | \$ | 4 | \$ | 23 | NM | 92\% | \$ | (2) | \$ | 27 | NM |
| \$ | 9 | \$ | 9 | \$ | 9 | \$ | 10 | \$ | 10 | - | 11\% | \$ | 9 | \$ | 10 | 11\% |
|  | 0.54\% |  | 0.18\% |  | (1.90\%) |  | 0.16\% |  | 0.92\% |  |  |  | (0.04\%) |  | 0.54\% |  |
|  | 94\% |  | 90\% |  | 105\% |  | 93\% |  | 91\% |  |  |  | 96\% |  | 92\% |  |
|  | 0.75\% |  | 1.54\% |  | 1.66\% |  | 1.47\% |  | (0.05\%) |  |  |  |  |  |  |  |
| \$ | 210 | \$ | 220 | \$ | 227 | \$ | 215 | \$ | 214 | - | 2\% | \$ | 426 | \$ | 429 | 1\% |
|  | 148 |  | 154 |  | 157 |  | 153 |  | 150 | (2\%) | 1\% |  | 301 |  | 303 | 1\% |
| \$ | 358 | \$ | 374 | \$ | 384 | \$ | 368 | \$ | 364 | (1\%) | 2\% | \$ | 727 | \$ | 732 | 1\% |
| \$ | 7 | \$ | 12 | \$ | 15 | \$ |  | \$ | (2) | NM | NM | \$ | 19 | \$ | 7 | (63\%) |
|  | 7 |  | 17 |  | 18 |  | 20 |  | 1 | (95\%) | (86\%) |  | 24 |  | 21 | (13\%) |
| \$ | 14 | \$ | 29 | \$ | 33 | \$ | 29 | \$ | (1) | NM | NM | \$ | 43 | \$ | 28 | (35\%) |
| \$ | (9) | \$ | (14) | \$ | (43) | \$ | (8) | \$ | - | 100\% | 100\% | \$ | (35) | \$ | (8) | 77\% |
|  | 22 |  | 20 |  |  |  | 15 |  | 28 | 87\% | 27\% |  | 35 |  | 43 | 23\% |
| \$ | 13 | \$ | 6 | \$ | (43) | \$ | 7 | \$ | 28 | NM | NM | \$ | - | \$ | 35 | - |
| \$ | 358 | \$ | 374 | \$ | 384 | \$ | 368 | \$ | 364 | (1\%) | 2\% | \$ | 727 | \$ | 732 | 1\% |
|  | (1) |  | (3) |  | (10) |  | (7) |  | - |  |  |  | (9) |  | - |  |
| \$ | 357 | \$ | 371 | \$ | 374 | \$ | 361 | \$ | 364 | 1\% | 2\% | \$ | 718 | \$ | 732 | 2\% |
| \$ | 337 | \$ | 335 | \$ | 402 | \$ | 344 | \$ | 333 | (3\%) | (1\%) | \$ | 696 | \$ | 677 | (3\%) |
|  | (1) |  | (4) |  | (11) |  | (7) |  | - |  |  |  | (10) |  | - |  |
| \$ | 336 | \$ | 331 | \$ | 391 | \$ | 337 | \$ | 333 | (1\%) | (1\%) | \$ | 686 | \$ | 677 | (1\%) |
| \$ | 1 | \$ | 31 | \$ | 44 | \$ | 19 | \$ | (11) | NM | NM | \$ | 24 | \$ | 8 | (67\%) |
|  | 1 |  | - |  | (2) |  |  |  |  |  |  |  | - |  | - |  |
| \$ | 2 | \$ | 31 | \$ | 42 | \$ | 19 | \$ | (11) | NM | NM | \$ | 24 | \$ | 8 | (67\%) |

CITICORP
GLOBAL CONSUMER BANKING
EMEA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

## Branches (actual) <br> Accounts (in millions) <br> Average Deposits <br> Investment AUMs <br> Average Loans <br> EOP Loans: <br> Commercial Markets <br> Personal and Other <br> Total EOP Loans

Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans $30-89$ Days Past Due (in millions)
As a $\%$ of EOP Loans
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (2)
EOP Loans (2)
Average Yield (3)
Net Interest Revenue (in millions) (4)
As a \% of Avg. Loans (4)
Net Credit Losses (in millions)
Net Credit Margin (in millions) (5)
As a $\%$ of Avg. Loans (5)
Loans 90+ Days Past Due (in millions)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans

| 2Q | 3Q | 4Q | 19 | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |

(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned divided by average loans.
(4) Net interest revenue includes certain fees that are recorded as interest revenue
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

NM Not meaningful
Reclassified to conform to the current period's presentation.

CITICORP
GLOBAL CONSUMER BANKING
LATIN AMERICA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Busines
Retail Banking
iti-Branded Cards
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
mpact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (3)

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2012 \end{gathered}$ |  | Six Months 2013 |  | YTD 2013 vs. YTD 2012 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,474 | \$ | 1,532 | \$ | 1,566 | \$ | 1,546 | \$ | 1,580 | 2\% | 7\% | \$ | 2,963 | \$ | 3,126 | 6\% |
|  | 621 |  | 658 |  | 719 |  | 765 |  | 747 | (2\%) | 20\% |  | 1,320 |  | 1,512 | - |
|  | 2,095 |  | 2,190 |  | 2,285 |  | 2,311 |  | 2,327 | 1\% | 11\% |  | 4,283 |  | 4,638 | 8\% |
|  | 1,230 |  | 1,266 |  | 1,459 |  | 1,308 |  | 1,307 | - | 6\% |  | 2,461 |  | 2,615 | 6\% |
|  | 315 |  | 351 |  | 406 |  | 419 |  | 416 | (1\%) | 32\% |  | 648 |  | 835 | 29\% |
|  | 95 |  | 36 |  | 32 |  | 38 |  | 104 | NM | 9\% |  | 186 |  | 142 | (24\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 31 |  | 46 |  | 46 |  | 49 |  | 33 | (33\%) | 6\% |  | 75 |  | 82 | 9\% |
|  | 441 |  | 433 |  | 484 |  | 506 |  | 553 | 9\% | 25\% |  | 909 |  | 1,059 | 17\% |
|  | 424 |  | 491 |  | 342 |  | 497 |  | 467 | (6\%) | 10\% |  | 913 |  | 964 | 6\% |
|  | 89 |  | 117 |  | (42) |  | 117 |  | 96 | (18\%) | 8\% |  | 203 |  | 213 | 5\% |
|  | 335 |  | 374 |  | 384 |  | 380 |  | 371 | (2\%) | 11\% |  | 710 |  | 751 | 6\% |
|  | (2) |  | - |  | - |  | 2 |  | - | (100\%) | 100\% |  | (2) |  | 2 | NM |
| \$ | 337 | \$ | 374 | \$ | 384 | \$ | 378 | \$ | 371 | (2\%) | 10\% | \$ | 712 | \$ | 749 | 5\% |
| \$ | 78 | \$ | 79 | \$ | 82 | \$ | 86 | \$ | 80 | (7\%) | 3\% | \$ | 80 | \$ | 83 | 4\% |
|  | 1.83\% |  | 1.98\% |  | 1.95\% |  | 1.86\% |  | 1.86\% |  |  |  | 1.88\% |  | 1.86\% |  |
|  | 59\% |  | 58\% |  | 64\% |  | 57\% |  | 56\% |  |  |  | 57\% |  | 56\% |  |
|  | 3.57\% |  | 3.74\% |  | 4.16\% |  | 4.15\% |  | 4.03\% |  |  |  |  |  |  |  |
| \$ | 1,405 | \$ | 1,469 | \$ | 1,509 | \$ | 1,547 | \$ | 1,538 | (1\%) | 9\% | \$ | 2,879 | \$ | 3,085 | 7\% |
|  | 690 |  | 721 |  | 776 |  | 764 |  | 789 | 3\% | 14\% |  | 1,404 |  | 1,553 | 11\% |
| \$ | 2,095 | \$ | 2,190 | \$ | 2,285 | \$ | 2,311 | \$ | 2,327 | 1\% | 11\% | \$ | 4,283 | \$ | 4,638 | 8\% |
| \$ | 135 | \$ | 160 | \$ | 210 | \$ | 207 | \$ | 204 | (1\%) | 51\% | \$ | 278 | \$ | 411 | 48\% |
|  | 180 |  | 191 |  | 196 |  | 212 |  | 212 |  | 18\% |  | 370 |  | 424 | 15\% |
| \$ | 315 | \$ | 351 | \$ | 406 | \$ | 419 | \$ | 416 | (1\%) | 32\% | \$ | 648 | \$ | 835 | 29\% |
| \$ | 238 | \$ | 222 | \$ | 233 | \$ | 248 | \$ | 211 | (15\%) | (11\%) | \$ | 454 | \$ | 459 | 1\% |
|  | 97 |  | 152 |  | 151 |  | 132 |  | 160 | 21\% | 65\% |  | 256 |  | 292 | 14\% |
| \$ | 335 | \$ | 374 | \$ | 384 | \$ | 380 | \$ | 371 | (2\%) | 11\% | \$ | 710 | \$ | 751 | 6\% |
| \$ | 2,095 | \$ | 2,190 | \$ | 2,285 | \$ | 2,311 | \$ | 2,327 | 1\% | 11\% | \$ | 4,283 | \$ | 4,638 | 8\% |
|  | 68 |  | 32 |  | 22 |  | (27) |  |  |  |  |  | 60 |  |  |  |
| \$ | 2,163 | \$ | 2,222 | \$ | 2,307 | \$ | 2,284 | \$ | 2,327 | 2\% | 8\% | \$ | 4,343 | \$ | 4,638 | 7\% |
| \$ | 1,230 | \$ | 1,266 | \$ | 1,459 | \$ | 1,308 | \$ | 1,307 | - | 6\% | \$ | 2,461 | \$ | 2,615 | 6\% |
|  | 25 |  | 12 |  | 5 |  | (18) |  | - |  |  |  | 8 |  |  |  |
| \$ | 1,255 | \$ | 1,278 | \$ | 1,464 | \$ | 1,290 | \$ | 1,307 | 1\% | 4\% | \$ | 2,469 | \$ | 2,615 | 6\% |
| \$ | 441 | \$ | 433 | \$ | 484 | \$ | 506 | \$ | 553 | 9\% | 25\% | \$ | 909 | \$ | 1,059 | 17\% |
|  | 12 |  | 6 |  | 4 |  | (7) |  |  |  |  |  | 5 |  | - |  |
| \$ | 453 | \$ | 439 | \$ | 488 | \$ | 499 | \$ | 553 | 11\% | 22\% | \$ | 914 | \$ | 1,059 | 16\% |

(1) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statement items under U.S GAAP, related to the Brazil Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Brazil Credicard discontinued operations. See page 15 for the historically adjusted LATAM RCB amounts related to Brazil Credicard.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented.
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)
Branches (actual)
Accounts (in millions)
Average Deposits
Investment SSales
Investment AUMs
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Personal and Other
Total EOP Loans

Personal and Other
Total EOP Loans
Net Interest Revenue (in millions) (1) As a \% of Average Loans ( 1 )
Net Credit Losses (in millions)
Net Credit Losses (in milions)
As a $\%$ of Average Loans
Loans $90+$ Days Past Due (in millions)
As a\% of EOP Loans
Loans $30-89$ Days Past Due (in millions)
As a $\%$ of EOP Loans
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) (2) Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billio
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (5)
Net Credit Losses (in millions)
Net Credit Margin (in millions) (
As a \% of Average Loans (6)
Loans $90+$ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) (2)
Additional Historically Adjusted impact from the announced sale of Brazil Credicard
EOP Open Accounts (in millions) - As Disclosed
Impact of Announced Brazil Credicard Sal
EOP Open Accounts - Historically Adjusted
Average Loans - As Disclosed
Impact of Announced Brazil Credicard Sale
Average Loans - Historically Adjusted
EOP Loans - As Disclosed
Impact of Announced Brazil Credicard Sale -Historically Adjustec
Loans $90+$ Days Past Due (in millions) - as disclosed Impact of Announced Brazil Credicard Sale As a \% of Historically Adjusted EOP Loans
Loans 30-89 Days Past Due (in millions) - as disclosec
Impact of Announced Brazil Credicard Sale
Loans 30-89 Days Past Dere - Historicall Adius
Loans $30-89$ Days Past Due - Historically Adjuste
As a \% of Historically Adjusted EOP Loans
Average Assets - As Disclosed on prior page
Impact of Announced Brazil Credicard Sale
Average Assets - Historically Adjusted

(2) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statement
items under U.S GAAP, related to the Brazil Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Brazil Credicard discontinued operations.
See below for the historically adjusted impact of the announced Brazil Credicard sale. June 30,2013 balances already exclude Brazil Credicard amounts.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

## Global co <br> GLOBAL CONS

ASIA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense Total Operating Expenses

Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail lanking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total

Total Revenue - as Reported
mpact of FX Translation (1)
Total Revenues - Ex-FX (2)

Total Operating Expenses - as Reported
mpact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | $\underset{\text { Months }}{\substack{\text { Six } \\ \text { Mont }}}$ 2012 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2013 \\ \hline \end{gathered}$ |  | YTD 2013 vs. YTD 2012 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,286 | \$ | 1,272 | \$ | 1,268 | \$ | 1,227 | \$ | 1,190 | (3\%) | (7\%) | \$ | 2,614 | \$ | 2,417 | (8\%) |
|  | 666 |  | 711 |  | 727 |  | 733 |  | 778 | 6\% | 17\% |  | 1,336 |  | 1,511 | 13\% |
|  | 1,952 |  | 1,983 |  | 1,995 |  | 1,960 |  | 1,968 | - | 1\% |  | 3,950 |  | 3,928 | (1\%) |
|  | 1,164 |  | 1,206 |  | 1,246 |  | 1,128 |  | 1,107 | (2\%) | (5\%) |  | 2,314 |  | 2,235 | (3\%) |
|  | 199 |  | 217 |  | 235 |  | 206 |  | 180 | (13\%) | (10\%) |  | 389 |  | 386 | (1\%) |
|  | (21) |  | (34) |  | 20 |  | 3 |  | 19 | NM | NM |  | (22) |  | 22 | NM |
|  | - |  | - |  | - |  | 14 |  | 10 | (29\%) | - |  | - |  | 24 | - |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 178 |  | 183 |  | 255 |  | 223 |  | 209 | (6\%) | 17\% |  | 367 |  | 432 | 18\% |
|  | 610 |  | 594 |  | 494 |  | 609 |  | 652 | 7\% | 7\% |  | 1,269 |  | 1,261 | (1\%) |
|  | 161 |  | 144 |  | 98 |  | 192 |  | 220 | 15\% | 37\% |  | 319 |  | 412 | 29\% |
|  | 449 |  | 450 |  | 396 |  | 417 |  | 432 | 4\% | (4\%) |  | 950 |  | 849 | (11\%) |
|  | - |  | $\stackrel{-}{4}$ |  | - |  | - |  | $\stackrel{-}{4}$ | - | - |  | - |  | $\stackrel{-}{9}$ | - |
| \$ | 449 | \$ | 450 | \$ | 396 | \$ | 417 | \$ | 432 | 4\% | (4\%) | \$ | 950 | \$ | 849 | (11\%) |
| \$ | 124 | \$ | 127 | \$ | 129 | \$ | 128 | \$ | 129 | 1\% | 4\% | \$ | 125 | \$ | 129 | 3\% |
|  | 1.46\% |  | 1.41\% |  | 1.22\% |  | 1.32\% |  | 1.34\% |  |  |  | 1.53\% |  | 1.33\% |  |
|  | 60\% |  | 61\% |  | 62\% |  | 58\% |  | 56\% |  |  |  | 59\% |  | 57\% |  |
|  | 0.92\% |  | 0.98\% |  | 1.04\% |  | 0.94\% |  | 0.82\% |  |  |  |  |  |  |  |
| \$ | 1,165 | \$ | 1,196 | \$ | 1,175 | \$ | 1,200 | \$ | 1,192 | (1\%) | 2\% | \$ | 2,395 | \$ | 2,392 | - |
|  | 787 |  | 787 |  | 820 |  | 760 |  | 776 | 2\% | (1\%) |  | 1,555 |  | 1,536 | (1\%) |
| \$ | 1,952 | \$ | 1,983 | \$ | 1,995 | \$ | 1,960 | \$ | 1,968 | - | 1\% | \$ | 3,950 | \$ | 3,928 | (1\%) |
| \$ | 72 | \$ | 81 | \$ | 99 | \$ | 67 | \$ | 53 | (21\%) | (26\%) | \$ | 137 | \$ | 120 | (12\%) |
|  | 127 |  | 136 |  | 136 |  | 139 |  | 127 | (9\%) | - |  | 252 |  | 266 | 6\% |
| \$ | 199 | \$ | 217 | \$ | 235 | \$ | 206 | \$ | 180 | (13\%) | (10\%) | \$ | 389 | \$ | 386 | (1\%) |
| \$ | 242 | \$ | 252 | \$ | 189 | \$ | 257 | \$ | 238 | (7\%) | (2\%) | \$ | 546 | \$ | 495 | (9\%) |
|  | 207 |  | 198 |  | 207 |  | 160 |  | 194 | 21\% | (6\%) |  | 404 |  | 354 | (12\%) |
| \$ | 449 | \$ | 450 | \$ | 396 | \$ | 417 | \$ | 432 | 4\% | (4\%) | \$ | 950 | \$ | 849 | (11\%) |
| \$ | 1,952 | \$ | 1,983 | \$ | 1,995 | \$ | 1,960 | \$ | 1,968 | - | 1\% | \$ | 3,950 | \$ | 3,928 | (1\%) |
|  | (31) |  | (49) |  | (65) |  | (43) |  |  |  |  |  | (55) |  |  |  |
| \$ | 1,921 | \$ | 1,934 | \$ | 1,930 | \$ | 1,917 | \$ | 1,968 | 3\% | 2\% | \$ | 3,895 | \$ | 3,928 | 1\% |
| \$ | 1,164 | \$ | 1,206 | \$ | 1,246 | \$ | 1,128 | \$ | 1,107 | (2\%) | (5\%) | \$ | 2,314 | \$ | 2,235 | (3\%) |
|  | (32) |  | (42) |  | (48) |  | (25) |  |  |  |  |  | (56) |  |  |  |
| \$ | 1,132 | \$ | 1,164 | \$ | 1,198 | \$ | 1,103 | \$ | 1,107 | - | (2\%) | \$ | 2,258 | \$ | 2,235 | (1\%) |
| \$ | 178 | \$ | 183 | \$ | 255 | \$ | 223 | \$ | 209 | (6\%) | 17\% | \$ | 367 | \$ | 432 | 18\% |
|  |  |  | (6) |  | (11) |  | (9) |  |  |  |  |  | 2 |  | - |  |
| \$ | 178 | \$ | 177 | \$ | 244 | \$ | 214 | \$ | 209 | (2\%) | 17\% | \$ | 369 | \$ | 432 | 17\% |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING ASIA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

## Branches (actual) Accounts (in million <br> Accounts (in milions) <br> Average Deposits <br> Investment Sales <br> Average Loans <br> EOP Loans: <br> Commercial Markets <br> Personal and Other

Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans

Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (2)
EOP Loans (in billions) (2)
Average Yield (3)
Net Interest Revenue (in millions) (4)
As a \% of Average Loans (4)
Net Credit Losses (in millions)
Net Credit Margin (in millions)
As a \% of Average Loans (5)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 2 Q | 3 Q |
| :---: | :---: |
| 2012 | 2012 |

4 Q
2012 $1 Q$
2013 $\qquad$
$\qquad$
$\qquad$ (Decrease) from

| 627 |  |  | 618 |  | 600 |  | 574 |  | 571 | (1\%) | $\begin{aligned} & (9 \%) \\ & 1 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 16.8 |  | 16.8 |  | 16.9 |  | 16.9 |  | 16.9 |  |  |
| \$ | 109.7 | \$ | 112.5 | \$ | 110.1 | \$ | 107.0 | \$ | 102.3 | (4\%) | (7\%) |
| \$ | 7.0 | \$ | 9.2 | \$ | 9.0 | \$ | 12.0 | \$ | 11.3 | (6\%) | 61\% |
| \$ | 47.4 | \$ | 49.8 | \$ | 52.0 | \$ | 54.3 | \$ | 51.4 | (5\%) | 8\% |
| \$ | 67.5 | \$ | 68.5 | \$ | 69.7 | \$ | 69.3 | \$ | 68.8 | (1\%) | 2\% |
| \$ | 35.5 | \$ | 36.3 | \$ | 36.6 | \$ | 36.4 | \$ | 35.6 | (2\%) | - |
|  | 16.8 |  | 16.9 |  | 16.6 |  | 16.7 |  | 17.1 | 2\% | 2\% |
|  | 15.3 |  | 16.1 |  | 16.5 |  | 16.3 |  | 15.8 | (3\%) | 3\% |
| \$ | 67.6 | \$ | 69.3 | \$ | 69.7 | \$ | 69.4 | \$ | 68.5 | (1\%) | 1\% |
| \$ | 785 | \$ | 771 | \$ | 755 | \$ | 729 | \$ | 708 | (3\%) | (10\%) |
|  | 4.68\% |  | 4.48\% |  | 4.31\% |  | 4.27\% |  | 4.13\% |  |  |
| \$ | 72 | \$ | 81 | \$ | 99 | \$ | 67 | \$ | 53 | (21\%) | (26\%) |
|  | 0.43\% |  | 0.47\% |  | 0.57\% |  | 0.39\% |  | 0.31\% |  |  |
| \$ | 241 | \$ | 219 | \$ | 228 | \$ | 229 | \$ | 205 | (10\%) | (15\%) |
|  | 0.36\% |  | 0.32\% |  | 0.33\% |  | 0.33\% |  | 0.30\% |  |  |
| \$ | 440 | \$ | 433 | \$ | 459 | \$ | 468 | \$ | 432 | (8\%) | (2\%) |
|  | 0.65\% |  | 0.62\% |  | 0.66\% |  | 0.67\% |  | 0.63\% |  |  |
|  | 15.7 |  | 15.9 |  | 16.0 |  | 16.1 |  | 16.4 | 2\% | 4\% |
| \$ | 18.8 | \$ | 19.1 | \$ | 20.7 | \$ | 19.3 | \$ | 19.4 | 1\% | 3\% |
| \$ | 19.5 | \$ | 19.8 | \$ | 19.9 | \$ | 19.8 | \$ | 19.0 | (4\%) | (3\%) |
| \$ | 19.6 | \$ | 20.0 | \$ | 20.4 | \$ | 19.4 | \$ | 18.9 | (3\%) | (4\%) |
|  | 13.16\% |  | 12.89\% |  | 12.88\% |  | 12.69\% |  | 12.48\% |  |  |
| \$ | 501 | \$ | 501 | \$ | 513 | \$ | 498 | \$ | 482 | (3\%) | (4\%) |
|  | 10.33\% |  | 10.07\% |  | 10.26\% |  | 10.20\% |  | 10.18\% |  |  |
| \$ | 127 | \$ | 136 | \$ | 136 | \$ | 139 | \$ | 127 | (9\%) | - |
|  | 2.62\% |  | 2.73\% |  | 2.72\% |  | 2.85\% |  | 2.68\% |  |  |
| \$ | 660 | \$ | 651 | \$ | 684 | \$ | 621 | \$ | 649 | 5\% | (2\%) |
|  | 13.61\% |  | 13.08\% |  | 13.67\% |  | 12.72\% |  | 13.70\% |  |  |
|  | 222 | \$ | 220 | \$ | 234 | \$ | 232 | \$ | 209 | (10\%) | (6\%) |
|  | 1.13\% |  | 1.10\% |  | 1.15\% |  | 1.20\% |  | 1.11\% |  |  |
| \$ | 315 | \$ | 334 | \$ | 342 | \$ | 325 | \$ | 287 | (12\%) | (9\%) |
|  | 1.61\% |  | 1.67\% |  | 1.68\% |  | 1.68\% |  | 1.52\% |  |  |

(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned divided by average loans.
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

Commissions and Fees
Administration and Other Fiduciary Fees
Investment Banking
Principal Transactions
Other
Total Non-Interest Revenue
Net Interest Revenue (including Dividends)
Total Revenues, Net of Interest Expense
Total Operating Expense
Provision for Unfunded Lending Commitments
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes

## Income Taxes

Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Return on Average Assets (Excluding CVA/DVA) (1)
Efficiency Ratio
Revenue by Region
North America
EMEA
Asia
Income from Continuing Operations by Region
North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
Average Loans by Region (in billions)
North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. YTD 2012 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 1,081 |  |  | \$ | 1,011 | \$ | 1,085 | \$ | 1,179 | \$ | 1,156 | (2\%) | 7\% |  | 2,222 |  | 2,335 | 5\% |
|  | 742 |  | 663 |  | 689 |  | 694 |  | 696 |  | (6\%) |  | 1,438 |  | 1,390 | (3\%) |
|  | 793 |  | 1,000 |  | 1,014 |  | 1,085 |  | 983 | (9\%) | 24\% |  | 1,604 |  | 2,068 | 29\% |
|  | 1,434 |  | 731 |  | 49 |  | 2,415 |  | 2,407 | - | 68\% |  | 3,350 |  | 4,822 | 44\% |
|  | 326 |  | 37 |  | (41) |  | 359 |  | 368 | 3\% | 13\% |  | (79) |  | 727 | NM |
|  | 4,376 |  | 3,442 |  | 2,796 |  | 5,732 |  | 5,610 | (2\%) | 28\% |  | 8,535 |  | 11,342 | 33\% |
|  | 3,862 |  | 4,024 |  | 4,183 |  | 3,852 |  | 3,963 | 3\% | 3\% |  | 7,750 |  | 7,815 | 1\% |
|  | 8,238 |  | 7,466 |  | 6,979 |  | 9,584 |  | 9,573 | - | 16\% |  | 16,285 |  | 19,157 | 18\% |
|  | 4,979 |  | 4,869 |  | 5,264 |  | 4,988 |  | 4,937 | (1\%) | (1\%) |  | 10,066 |  | 9,925 | (1\%) |
|  | 122 |  | 143 |  | 75 |  | 39 |  | 53 | 36\% | (57\%) |  | 64 |  | 92 | 44\% |
|  | 26 |  | (26) |  | 50 |  | 3 |  | (19) | NM | NM |  | 15 |  | (16) | NM |
|  | (13) |  | (149) |  | (41) |  | 23 |  | (64) | NM | NM |  | 145 |  | (41) | NM |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 135 |  | (32) |  | 84 |  | 65 |  | (30) | NM | NM |  | 224 |  | 35 | (84\%) |
|  | 3,124 |  | 2,629 |  | 1,631 |  | 4,531 |  | 4,666 | 3\% | 49\% |  | 5,995 |  | 9,197 | 53\% |
|  | 760 |  | 622 |  | 142 |  | 1,406 |  | 1,476 | 5\% | 94\% |  | 1,398 |  | 2,882 | NM |
|  | 2,364 |  | 2,007 |  | 1,489 |  | 3,125 |  | 3,190 | 2\% | 35\% |  | 4,597 |  | 6,315 | 37\% |
|  | 31 |  | 14 |  | 23 |  | 50 |  | 23 | (54\%) | (26\%) |  | 91 |  | 73 | (20\%) |
| \$ | 2,333 | \$ | 1,993 | \$ | 1,466 | S | 3,075 | \$ | 3,167 | 3\% | 36\% | \$ | 4,506 | \$ | 6,242 | 39\% |
| \$ | 1,051 | \$ | 1,047 | \$ | 1,061 | \$ | 1,070 | \$ | 1,090 | 2\% | 4\% | \$ | 1,035 | \$ | 1,080 | 4\% |
|  | 0.89\% |  | 0.76\% |  | 0.55\% |  | 1.17\% |  | 1.17\% |  |  |  | 0.88\% |  | 1.17\% |  |
|  | 0.84\% |  | 0.95\% |  | 0.67\% |  | 1.24\% |  | 1.06\% |  |  |  | 1.02\% |  | 1.15\% |  |
|  | 60\% |  | 65\% |  | 75\% |  | 52\% |  | 52\% |  |  |  | 62\% |  | 52\% |  |
| \$ | 2,680 | \$ | 2,152 | \$ | 2,114 | \$ | 3,596 | \$ | 3,266 | (9\%) | 22\% | \$ | 4,761 | \$ | 6,862 | 44\% |
| \$ | 2,520 |  | 2,361 |  | 2,212 |  | 2,734 |  | 3,087 | 13\% | 23\% |  | 5,352 |  | 5,821 | 9\% |
|  | 1,176 |  | 1,222 |  | 1,120 |  | 1,217 |  | 1,214 | - | 3\% |  | 2,341 |  | 2,431 | 4\% |
|  | 1,862 |  | 1,731 |  | 1,533 |  | 2,037 |  | 2,006 | (2\%) | 8\% |  | 3,831 |  | 4,043 | 6\% |
| \$ | 8,238 | \$ | 7,466 | \$ | 6,979 | \$ | 9,584 | \$ | 9,573 | - | 16\% | \$ | 16,285 | \$ | 19,157 | 18\% |
| \$ | 671 | \$ | 412 | \$ | 320 | \$ | 1,281 | \$ | 1,010 | (21\%) | 51\% | \$ | 984 | \$ | 2,291 | NM |
|  | 682 |  | 616 |  | 432 |  | 668 |  | 1,016 | 52\% | 49\% |  | 1,496 |  | 1,684 | 13\% |
|  | 490 |  | 506 |  | 397 |  | 476 |  | 529 | 11\% | 8\% |  | 988 |  | 1,005 | 2\% |
|  | 521 |  | 473 |  | 340 |  | 700 |  | 635 | (9\%) | 22\% |  | 1,129 |  | 1,335 | 18\% |
| \$ | 2,364 | \$ | 2,007 | \$ | 1,489 | \$ | 3,125 | \$ | 3,190 | 2\% | 35\% | \$ | 4,597 | \$ | 6,315 | 37\% |
| \$ | 82 | \$ | 90 |  | 89 | \$ | 91 | \$ | 96 | 5\% | 17\% |  | 78 | \$ | 93 | 19\% |
|  | 52 |  | 54 |  | 53 |  | 53 |  | 56 | 6\% | 8\% |  | 52 |  | 55 | 6\% |
|  | 34 |  | 34 |  | 37 |  | 38 |  | 37 | (3\%) | 9\% |  | 34 |  | 38 | 12\% |
|  | 63 |  | 65 |  | 62 |  | 60 |  | 64 | 7\% | 2\% |  | 62 |  | 62 | - |
| \$ | 231 | \$ | 243 | \$ | 241 | \$ | 242 | \$ | 253 | 5\% | 10\% | \$ | 226 | \$ | 248 | 10\% |

(1) Return on average assets excluding CVA/DVA is defined as annualized net income excluding after-tax CVA/DVA divided by average assets. Net income excluding CVA/DVA in the second quarter of 2012, third quarter of 2012, fourth quarter of 2012, first quarter of 2013 and second quarter of 2013 was $\$ 2,207$ million, $\$ 2,492$ million, $\$ 1,782$ million, $\$ 3,267$ million and $\$ 2,881$ million, respectively. See page 19 for the CVA/DVA for each period presented. Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

## INSTITUTIONAL CLIENTS GROU

SECURITIES AND BANKING
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Provision for Unfunded Lending Commitments
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
ne Taxes (Benefits)
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Return on Average Assets (Excluding CVA/DVA) (1)
Efficiency Ratio

| $\begin{gathered} 2 \mathrm{QQ} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,369 | \$ | 2,539 | \$ | 2,704 | \$ | 2,437 | \$ | 2,573 |
|  | 3,102 |  | 2,308 |  | 1,658 |  | 4,541 |  | 4,268 |
|  | 5,471 |  | 4,847 |  | 4,362 |  | 6,978 |  | 6,841 |
|  | 3,568 |  | 3,479 |  | 3,668 |  | 3,564 |  | 3,495 |
|  | 97 |  | 56 |  | 75 |  | 35 |  | 37 |
|  | 26 |  | (26) |  | 50 |  | 3 |  | (19) |
|  | (64) |  | (103) |  | (47) |  | 34 |  | (97) |
|  | - |  | - |  | - |  | - |  | - |
|  | 59 |  | (73) |  | 78 |  | 72 |  | (79) |
|  | 1,844 |  | 1,441 |  | 616 |  | 3,342 |  | 3,425 |
|  | 369 |  | 256 |  | (81) |  | 987 |  | 1,043 |
|  | 1,475 |  | 1,185 |  | 697 |  | 2,355 |  | 2,382 |
|  | 26 |  | 11 |  | 18 |  | 44 |  | 18 |
| \$ | 1,449 | \$ | 1,174 | \$ | 679 | \$ | 2,311 | \$ | 2,364 |
|  | 913 |  | 905 |  | 917 |  | 926 |  | 933 |
|  | 0.64\% |  | 0.52\% |  | 0.29\% |  | 1.01\% |  | 1.02\% |
|  | 0.58\% |  | 0.74\% |  | 0.43\% |  | 1.10\% |  | 0.89\% |
|  | 65\% |  | 72\% |  | 84\% |  | 51\% |  | 51\% |

## venue Details - Excluding CVA/DVA:

Investment Banking:
Equity Underwriting
Debt Underwriting
Total Investment Banking
Lending
Equity Markets
Fixed Income Markets
Private Bank
Other Securities and Banking
Total Securities and Banking Revenues (Ex-CVA/DVA) (2)
North America
EMEA
Latin America
Total Securities and Banking Revenues (Ex-CVA/DVA) (2)
CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, Net of Interest Expense

## Taxable-equivalent adjustments (3)

Total Securities and Banking Revenues (Ex-CVA/DVA) and including Taxable-equivalent adjustments (2) (3)


Net income excluding CVA/DVA in the first quarter of 2012, second quarter of 2012, third quarter of 2012 , fourth quarter of 2012 and first
俍 period presented, see above.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure
(3) Predominantly due to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments (See page 32).

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

INSTITUTIONAL CLIENTS GROUP
TRANSACTION SERVICES
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Provision for Unfunded Lending Commitments
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Revenue Details <br> Treasury and Trade Solutions <br> ecurities and Fund Services

Average Deposits and Other Customer
Liability Balances (in billions)
North America
EMEA
Latin America
Asia
Total
EOP Assets Under Custody (in trillions of dollars)

FX Translation Impact:
Total Revenue - as Reported
mpact of FX Translation (1)
Total Revenues - Ex-FX (2)
otal Expenses - as Reported
mpact of FX Translation (1)
Total Expenses - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. YTD 2012 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 1,493 |  |  | \$ | 1,485 | \$ | 1,479 | \$ | 1,415 | \$ | 1,390 | (2\%) | (7\%) | \$ | 3,042 | \$ | 2,805 | (8\%) |
|  | 1,274 |  | 1,134 |  | 1,138 |  | 1,191 |  | 1,342 | 13\% | 5\% |  | 2,430 |  | 2,533 | 4\% |
|  | 2,767 |  | 2,619 |  | 2,617 |  | 2,606 |  | 2,732 | 5\% | (1\%) |  | 5,472 |  | 5,338 | (2\%) |
|  | 1,411 |  | 1,390 |  | 1,596 |  | 1,424 |  | 1,442 | 1\% | 2\% |  | 2,797 |  | 2,866 | 2\% |
|  | 25 |  | 87 |  | - |  | 4 |  | 16 | NM | (36\%) |  | 27 |  | 20 | (26\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |  | 6 |  | - | (100\%) |
|  | 51 |  | (46) |  | 6 |  | (11) |  | 33 | NM | (35\%) |  | 74 |  | 22 | (70\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 76 |  | 41 |  | 6 |  | (7) |  | 49 | NM | (36\%) |  | 107 |  | 42 | (61\%) |
|  | 1,280 |  | 1,188 |  | 1,015 |  | 1,189 |  | 1,241 | 4\% | (3\%) |  | 2,568 |  | 2,430 | (5\%) |
|  | 391 |  | 366 |  | 223 |  | 419 |  | 433 | 3\% | 11\% |  | 782 |  | 852 | 9\% |
|  | 889 |  | 822 |  | 792 |  | 770 |  | 808 | 5\% | (9\%) |  | 1,786 |  | 1,578 | (12\%) |
|  | 5 |  | 3 |  | 5 |  | 6 |  | 5 | (17\%) | - |  | 9 |  | 11 | 22\% |
| \$ | 884 | \$ | 819 | \$ | 787 | \$ | 764 | \$ | 803 | 5\% | (9\%) | \$ | 1,777 | \$ | 1,567 | (12\%) |
| \$ | 138 | \$ | 142 | \$ | 144 | \$ | 144 | \$ | 157 | 9\% | 14\% | \$ | 136 | \$ | 151 | 11\% |
|  | 2.58\% |  | 2.29\% |  | 2.17\% |  | 2.15\% |  | 2.05\% |  |  |  | 2.63\% |  | 2.09\% |  |
|  | 51\% |  | 53\% |  | 61\% |  | 55\% |  | 53\% |  |  |  | 51\% |  | 54\% |  |
| \$ | 2,074 | \$ | 1,953 | \$ | 1,962 | \$ | 1,922 | \$ | 2,002 | 4\% | (3\%) | \$ | 4,091 | \$ | 3,924 | (4\%) |
|  | 693 |  | 666 |  | 655 |  | 684 |  | 730 | 7\% | 5\% |  | 1,381 |  | 1,414 | 2\% |
| \$ | 2,767 | \$ | 2,619 | \$ | 2,617 | \$ | 2,606 | \$ | 2,732 | 5\% | (1\%) | \$ | 5,472 | \$ | 5,338 | (2\%) |
| \$ | 106 | \$ | 107 | \$ | 106 | \$ | 100 | \$ | 106 | 6\% | - | \$ | 102 | \$ | 102 | - |
|  | 125 |  | 132 |  | 142 |  | 139 |  | 142 | 2\% | 14\% |  | 122 |  | 141 | 16\% |
|  | 34 |  | 38 |  | 45 |  | 45 |  | 46 | 2\% | 35\% |  | 35 |  | 46 | 31\% |
|  | 131 |  | 138 |  | 135 |  | 131 |  | 130 | (1\%) | (1\%) |  | 128 |  | 131 | 2\% |
| \$ | 396 | \$ | 415 | \$ | 428 | \$ | 415 | \$ | 424 | 2\% | 7\% | \$ | 387 | \$ | 420 | 9\% |
| \$ | 12.2 | \$ | 12.8 | \$ | 13.2 | \$ | 13.5 | \$ | 13.4 | (1\%) | 10\% |  |  |  |  |  |
| \$ | 2,767 | \$ | 2,619 | \$ | 2,617 | \$ | 2,606 | \$ | 2,732 | 5\% | (1\%) | \$ | 5,472 | \$ | 5,338 | (2\%) |
|  | (21) |  | (28) |  | (37) |  | (28) |  |  |  |  |  | (62) |  | - |  |
| \$ | 2,746 | \$ | 2,591 | \$ | 2,580 | \$ | 2,578 | \$ | 2,732 | 6\% | (1\%) | \$ | 5,410 | \$ | 5,338 | (1\%) |
| \$ | 1,411 | \$ | 1,390 | \$ | 1,596 | \$ | 1,424 | \$ | 1,442 | 1\% | 2\% | \$ | 2,797 | \$ | 2,866 | 2\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  | (23) |  | - |  |
| \$ | 1,403 | \$ | 1,379 | \$ | 1,572 | \$ | 1,412 | \$ | 1,442 | 2\% | 3\% | \$ | 2,774 | \$ | 2,866 | 3\% |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningfu
Reclassified to conform to the current period's presentation.

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations income (Loss) from Discontinued Operations, net of taxes (2) Noncontroling Interes
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
(1) Includes unallocated global staff functions, other corporate expense and unallocated global operations and technology expense

Corporate Treasury, Corporate items Income (Loss) from Discontinued Operations.
(2) See Footnote 3 on page 2

NM Not meaningfu
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |
| \$ | (124) |  |  | \$ | (197) | \$ | (210) | \$ | (146) | \$ | (137) | 6\% | (10\%) |
|  | (172) |  | 198 |  | 104 |  | 139 |  | 240 | 73\% | NM |
|  | (296) |  | 1 |  | (106) |  | (7) |  | 103 | NM | NM |
|  | 597 |  | 765 |  | 1,059 |  | 568 |  | 525 | (8\%) | (12\%) |
|  | 1 |  | (1) |  | (1) |  | - |  | - | - | (100\%) |
|  | - |  | - |  | - |  |  |  | - |  | - |
|  | (1) |  | - |  | - |  | - |  | - | - | 100\% |
|  | - |  | - |  | 1 |  |  |  | - |  |  |
|  | - |  | (1) |  | - |  | - |  | - | - | - |
|  | (893) |  | (763) |  | $(1,165)$ |  | (575) |  | (422) | 27\% | 53\% |
|  | (446) |  | (687) |  | (317) |  | (253) |  | (34) | 87\% | 92\% |
|  | (447) |  | (76) |  | (848) |  | (322) |  | (388) | (20\%) | 13\% |
|  | 7 |  | 8 |  | (85) |  | (33) |  | 30 | NM | NM |
|  | 9 |  | 8 |  | 5 |  | 30 |  | 6 | (80\%) | (33\%) |
| \$ | (449) | \$ | (76) | \$ | (938) | \$ | (385) | \$ | (364) | 5\% | 19\% |
| \$ | 285 | \$ | 298 | \$ | 243 | \$ | 280 | \$ | 290 | 4\% | 2\% |
| \$ | 281 | \$ | 289 | \$ | 283 | \$ | 264 | \$ | 270 | 2\% | (4\%) |


| Six Months 2012 |  | Six Months 2013 |  |
| :---: | :---: | :---: | :---: |
| \$ | (169) | \$ | (283) |
|  | 344 |  | 379 |
|  | 175 |  | 96 |
|  | 1,392 |  | 1,093 |
|  | 2 |  | - |
|  | (1) |  | - |
|  | (1) |  | - |
|  | - |  | - |
|  | - |  | - |
|  | $(1,217)$ |  | (997) |
|  | (439) |  | (287) |
|  | (778) |  | (710) |
|  | 19 |  | (3) |
|  | 72 |  | 36 |
| \$ | (831) | \$ | (749) |
| \$ | 283 | \$ | 267 |

YTD 2013 vs.
YTD 2012 Increasel
(Decrease)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
    Retail Banking
    citi-Branded Cards
    col
    Securities and Banking
    Securities and Banking
    Total
```

CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

Income (loss) from Continuing Operations by Business Retail Banking
Citit Retail Services
lobal Consumer Banking
Securities and Banking
Transaction Services
Total

| $\begin{gathered} 20 \\ 2012 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 10 \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q13 | 2Q12 |  |  |  |  |
| \$ 5,378 | \$ | 5,604 |  |  | \$ | 5,707 | \$ | 5,549 | \$ | 5,457 | (2\%) | 1\% |

$\substack{\text { Six } \\ \text { Months } \\ 2012}$

YTD 2013 vs. YTD 2012 Increasel (Decrease)
$3 \%$
$40 \%$
$13 \%$
$(2 \%)$
$(20 \%)$
$54 \%$
$N M$
$(18 \%)$
$16 \%$
$41 \%$
$67 \%$
$31 \%$
(64\%)
$32 \%$
$5 \%$

$(4 \%)$
$(1 \%)$
$1 \%$
$(1 \%)$
$61 \%$
$(1 \%)$
$13 \%$
$98 \%$
$9 \%$

| \$ | 337 | \$ | 342 | \$ | 231 | \$ | 229 | \$ | 274 | 20\% | (19\%) | \$ | 671 | \$ | 503 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 413 |  | 555 |  | 460 |  | 448 |  | 457 | 2\% | 11\% |  | 1,005 |  | 905 |
|  | 424 |  | 380 |  | 289 |  | 436 |  | 393 | (10\%) | (7\%) |  | 795 |  | 829 |
|  | 1,174 |  | 1,277 |  | 980 |  | 1,113 |  | 1,124 | 1\% | (4\%) |  | 2,471 |  | 2,237 |
|  | 549 |  | 292 |  | 222 |  | 1,152 |  | 849 | (26\%) | 55\% |  | 736 |  | 2,001 |
|  | 122 |  | 120 |  | 98 |  | 129 |  | 161 | 25\% | 32\% |  | 248 |  | 290 |
| \$ | 1,845 | \$ | 1,689 | \$ | 1,300 | \$ | 2,394 | \$ | 2,134 | (11\%) | 16\% | \$ | 3,455 | \$ | 4,528 |

$(25 \%)$
$(10 \%)$
$4 \%$
$(9 \%)$
NM
$17 \%$
$31 \%$
(1) Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

EMEA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build (Release)
Provision Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Revenue by Business
Retail Banking
Citit-Branded Cards
Regional Consumer Banking
Securities and Banking
Transaction Services
Total
CVA/DVA \{included as applicable in businesses above \} Total Revenues - Excluding CVA/DVA (2)

Income (loss) from Continuing Operations by Business Retail Banking
Citi-Branded Cards
Regional Consumer Banking
Securities and Banking
Total

| \$ | 1,184 | \$ | 1,261 | \$ | 1,310 | \$ | 1,166 | \$ | $\begin{aligned} & 1,214 \\ & 2,237 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,694 |  | 1,474 |  | 1,286 |  | 1,936 |  |  |
|  | 2,878 |  | 2,735 |  | 2,596 |  | 3,102 |  | 3,451 |
|  | 1,893 |  | 1,882 |  | 2,127 |  | 1,953 |  | 1,916 |
|  | 20 |  | 48 |  | 71 |  | 41 |  | 25 |
|  | (38) |  | (47) |  | 92 |  | 79 |  | (64) |
|  | 7 |  | (10) |  | 6 |  | 1 |  | (1) |
|  | - |  | - |  | - |  | - |  |  |
|  | (11) |  | (9) |  | 169 |  | 121 |  | (40) |
|  | 996 |  | 862 |  | 300 |  | 1,028 |  | 1,575 |
|  | 301 |  | 240 |  | (89) |  | 353 |  | 531 |
|  | 695 |  | 622 |  | 389 |  | 675 |  | 1,044 |
|  | 22 |  | 23 |  | 16 |  | 36 |  | 30 |
| \$ | 673 | \$ | 599 | \$ | 373 | \$ | 639 | \$ | 1,014 |
| \$ | 299 | \$ | 282 | \$ | 293 | \$ | 302 | \$ | 312 |
|  | 0.91\% |  | 0.85\% |  | 0.51\% |  | 0.86\% |  | 1.30\% |
|  | 66\% |  | 69\% |  | 82\% |  | 63\% |  | 56\% |

$\qquad$

| $4 \%$ | $3 \%$ |
| :---: | :---: |
| $16 \%$ | $32 \%$ |
| $11 \%$ | $20 \%$ |
| $(2 \%)$ | $1 \%$ |
| $(39 \%)$ | $25 \%$ |
| NM | $(68 \%)$ |
| NM | NM |
| - | - |
| NM | NM |
| $53 \%$ | $58 \%$ |
| $50 \%$ | $76 \%$ |
| $55 \%$ | $50 \%$ |
| $(17 \%)$ | $36 \%$ |
| $59 \%$ | $51 \%$ |
| $3 \%$ | $4 \%$ |

$(2 \%)$
$(1 \%)$
$16 \%$
$7 \%$
$11 \%$
NM
$(5 \%)$


| 2012 |  | Months <br> 2013 |
| :--- | :--- | :--- |
| $\$$ | 20484 | $\$ 380$ |


| \$ | 2,484 | \$ | 2,380 | (4\%) |
| :---: | :---: | :---: | :---: | :---: |
|  | 3,595 |  | 4,173 | 16\% |
|  | 6,079 |  | 6,553 | 8\% |
|  | 3,857 |  | 3,869 | - |
|  | 72 |  | 66 | (8\%) |
|  | 37 |  | 15 | (59\%) |
|  | 12 |  | - | (100\%) |
|  | - |  | - | - |
|  | 121 |  | 81 | (33\%) |
|  | 2,101 |  | 2,603 | 24\% |
|  | 605 |  | 884 | 46\% |
|  | 1,496 |  | 1,719 | 15\% |
|  | 50 |  | 66 | 32\% |
| S | 1,446 | \$ | 1,653 | 14\% |
| \$ | 298 | \$ | 307 | 3\% |
|  | 0.98\% |  | 1.09\% |  |
|  | 63\% |  | 59\% |  |


| 2\% | \$ | 426 | \$ | 429 |
| :---: | :---: | :---: | :---: | :---: |
| 1\% |  | 301 |  | 303 |
| 2\% |  | 727 |  | 732 |
| 34\% |  | 3,571 |  | 4,039 |
| 1\% |  | 1,781 |  | 1,782 |
| 20\% | \$ | 6,079 | \$ | 6,553 |
| NM |  | (599) |  | 157 |
| 8\% | \$ | 6,678 | \$ | 6,396 |

$1 \%$
$1 \%$
$1 \%$
$13 \%$
-
$8 \%$

NM
$(4 \%)$

| \$ | (35) | \$ | (8) |
| :---: | :---: | :---: | :---: |
|  | 35 |  | 43 |
| \$ | - | \$ | 35 |
|  | 879 |  | 1,232 |
|  | 617 |  | 452 |
| \$ | 1,496 | \$ | 1,719 |


(1) Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

LATIN AMERICA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense Total Operating Expenses

Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Revenue by Business <br> Retail Banking <br> Citi-Branded Cards <br> Securities ansumer Banking

Transaction Services
Total

CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

```
Income from Continuing Operations by Business
    Retail Banking
    Citi-Branded Cards
    Regional Consumer Bankin
    ecurites and Banking
    Total
```

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,148 | \$ | 2,226 | \$ | 2,316 | \$ | 2,250 | \$ | 2,359 |
|  | 1,123 |  | 1,186 |  | 1,089 |  | 1,278 |  | 1,182 |
|  | 3,271 |  | 3,412 |  | 3,405 |  | 3,528 |  | 3,541 |
|  | 1,645 |  | 1,694 |  | 1,984 |  | 1,789 |  | 1,787 |
|  | 347 |  | 356 |  | 427 |  | 424 |  | 423 |
|  | 80 |  | 60 |  | 35 |  | 57 |  | 49 |
|  | - |  | - |  | - |  | - |  | - |
|  | 31 |  | 46 |  | 46 |  | 49 |  | 33 |
|  | 458 |  | 462 |  | 508 |  | 530 |  | 505 |
|  | 1,168 |  | 1,256 |  | 913 |  | 1,209 |  | 1,249 |
|  | 343 |  | 376 |  | 132 |  | 353 |  | 349 |
|  | 825 |  | 880 |  | 781 |  | 856 |  | 900 |
|  | (3) |  | - |  | (3) |  | 1 |  | - |
| \$ | 828 | \$ | 880 | \$ | 784 | \$ | 55 | \$ | 900 |
| \$ | 165 | \$ | 169 | \$ | 175 | \$ | 184 | \$ | 180 |
|  | 2.07\% |  | 2.12\% |  | 1.82\% |  | 1.92\% |  | 2.01\% |
|  | 50\% |  | 50\% |  | 58\% |  | 51\% |  | 50\% |
| \$ | 1,405 | \$ | 1,469 | \$ | 1,509 | \$ | 1,547 | \$ | 1,538 |
|  | 690 |  | 721 |  | 776 |  | 764 |  | 789 |
|  | 2,095 |  | 2,190 |  | 2,285 |  | 2,311 |  | 2,327 |
|  | 730 |  | 780 |  | 680 |  | 770 |  | 747 |
|  | 446 |  | 442 |  | 440 |  | 447 |  | 467 |
| \$ | 3,271 | \$ | 3,412 | \$ | 3,405 | \$ | 3,528 | \$ | 3,541 |
|  | 2 |  | (3) |  | (15) |  | (9) |  | 23 |
| \$ | 3,269 | \$ | 3,415 | \$ | 3,420 | \$ | 3,537 | \$ | 3,518 |
| \$ | 238 | \$ | 222 | \$ | 233 | \$ | 248 | \$ | 211 |
|  | 97 |  | 152 |  | 151 |  | 132 |  | 160 |
|  | 335 |  | 374 |  | 384 |  | 380 |  | 371 |
|  | 309 |  | 352 |  | 264 |  | 312 |  | 350 |
|  | 181 |  | 154 |  | 133 |  | 164 |  | 179 |
| \$ | 825 | \$ | 880 | \$ | 781 | \$ | 856 | \$ | 900 |

YTD 2013 vs. YTD 2012 Increasel
(1) Regional results do not include Corporate/Other. See page 21 for Corporate/Other results
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## CITICORP

ASIA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Revenue by Business
Retail Banking
Citi-Branded Cards
Regional Consumer Banking
Securities and Banking
Transaction Services
Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

```
Income from Continuing Operations by Business
    Retail Banking
    Citi-Branded Cards
    Regional Consumer Banking
    Securites and Banking
    Total
```

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,162 | \$ | 2,137 | \$ | 2,158 | \$ | 2,058 | \$ | 2,005 |
|  | 1,652 |  | 1,577 |  | 1,370 |  | 1,939 |  | 1,969 |
|  | 3,814 |  | 3,714 |  | 3,528 |  | 3,997 |  | 3,974 |
|  | 2,177 |  | 2,246 |  | 2,268 |  | 2,108 |  | 2,108 |
|  | 230 |  | 317 |  | 247 |  | 212 |  | 183 |
|  | 31 |  | (103) |  | (27) |  | (29) |  | 45 |
|  | - |  | - |  | - |  | 14 |  | 10 |
|  | - |  | - |  | - |  | - |  | - |
|  | 261 |  | 214 |  | 220 |  | 197 |  | 238 |
|  | 1,376 |  | 1,254 |  | 1,040 |  | 1,692 |  | 1,628 |
|  | 406 |  | 331 |  | 304 |  | 575 |  | 561 |
|  | 970 |  | 923 |  | 736 |  | 1,117 |  | 1,067 |
|  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| \$ | 969 | \$ | 922 | \$ | 735 | \$ | 1,116 | S | 1,066 |
| \$ | 353 | \$ | 356 | \$ | 353 | \$ | 351 | \$ | 351 |
|  | 1.10\% |  | 1.03\% |  | 0.83\% |  | 1.29\% |  | 1.22\% |
|  | 57\% |  | 60\% |  | 64\% |  | 53\% |  | 53\% |


| 2Q13 Increase <br> (Decrease) from |
| :---: |
| 1 2Q13 |


| Six | Six |
| :---: | :---: |
| Months | Months |
| 2012 | 2013 |

(7\%)
$19 \%$

| $\$$ | 4,384 <br> 3,397 | $\$$ | 4,063 |
| :--- | :--- | :--- | :--- |
|  |  | 7,781 |  |

Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.


| (1\%) | 2\% | \$ | 2,395 | \$ | 2,392 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2\% | (1\%) |  | 1,555 |  | 1,536 |
|  | 1\% |  | 3,950 |  | 3,928 |
| (3\%) | 20\% |  | 2,330 |  | 2,694 |
| 1\% | (10\%) |  | 1,501 |  | 1,349 |
| (1\%) | 4\% | \$ | 7,781 | \$ | 7,971 |
| NM | (95\%) |  | (46) |  | (9) |
| (1\%) | 7\% | \$ | 7,827 | \$ | 7,980 |
| (7\%) | (2\%) | \$ | 546 | \$ | 495 |
| 21\% | (6\%) |  | 404 |  | 354 |
| 4\% | (4\%) |  | 950 |  | 849 |
| (11\%) | 57\% |  | 563 |  | 842 |
| (6\%) | (11\%) |  | 566 |  | 493 |
| (4\%) | 10\% | \$ | 2,079 | \$ | 2,184 |

$(1 \%)$
$(1 \%)$
$16 \%$
$(10 \%)$
$2 \%$

$80 \%$
$2 \%$

$(9 \%)$
$(12 \%)$
$(11 \%)$
$50 \%$
$(3 \%)$
$5 \%$

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)
Revenues
Net interest revenue
Non-interest revenue
Total revenues, net of interest expense

Provisions for Credit Losses and for Benefits and Claims
Net Credit Losses (1)
Credit Reserve Build / (Release) (2) (3)
Provision for loan losses
Provision for Benefs \& Claims
is

## Total operating expenses

Income (Loss) from Continuing Operations before
Income Taxes
Provision (benefits) for income taxes
Income (Loss) from Continuing Operations
Noncontrolling Interests
Citi Holding's Net Income (Loss)

Balance Sheet Data (in billions):
Total Average Assets

## Total EOP Assets

Total EOP Loans
Total EOP Deposits

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |
| \$ | 595 |  |  | \$ | 680 | \$ | 635 | \$ | 753 | \$ | 784 | 4\% | 32\% |
|  | 343 |  | $(4,359)$ |  | 432 |  | 148 |  | 308 | NM | (10\%) |
|  | 938 |  | $(3,679)$ |  | 1,067 |  | 901 |  | 1,092 | 21\% | 16\% |


\$ 1,304 \$ $\quad 1,537$
$\qquad$

YTD 2013 vs. YTD 2012 Increase/ (Decrease) 18\% | 516 |  |
| ---: | ---: |
| $\mathbf{1 , 8 2 0}$ | $\mathbf{4 5 6}$ |

| $\begin{gathered} 1,329 \\ (250) \\ \hline \end{gathered}$ | $\begin{gathered} 1,807 \\ (797) \\ \hline \end{gathered}$ | $\begin{array}{r} 972 \\ 46 \\ \hline \end{array}$ | $\begin{gathered} 930 \\ (347) \\ \hline \end{gathered}$ | $\begin{array}{r} 770 \\ (480) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1,079 | 1,010 | 1,018 | 583 | 290 |
| 165 | 160 | 155 | 168 | 154 |
| (19) | (16) | 5 | (4) | 7 |
| 1,225 | 1,154 | 1,178 | 747 | 451 |
| 1,235 | 1,187 | 1,604 | 1,502 | 1,547 |

$(17 \%)$
$(38 \%)$
$(50 \%)$
$(8 \%)$
NM
$(40 \%)$

$3 \%$
(42\%) $(92 \%)$
$(73 \%)$

|  | 3,063 |  | 1,700 | (44\%) |
| :---: | :---: | :---: | :---: | :---: |
|  | (800) |  | (827) | (3\%) |
|  | 2,263 |  | 873 | (61\%) |
|  | 336 |  | 322 | (4\%) |
|  | (45) |  | 3 | NM |
|  | 2,554 |  | 1,198 | (53\%) |
|  | 2,452 |  | 3,049 | 24\% |
|  | $(3,186)$ |  | $(2,254)$ | 29\% |
|  | $(1,260)$ |  | (896) | 29\% |
|  | $(1,926)$ |  | $(1,358)$ |  |
|  | 3 |  | 6 | 100\% |
| \$ | (1,929) | \$ | $(1,364)$ | 29\% |


| $\$$ | 202 | $\$$ | 184 | $\$$ | 166 | $\$$ | 153 | $\$$ | 144 | $(6 \%)$ | $(29 \%)$ | $\$$ | 213 | $\$$ | 149 | $(30 \%)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | 191 | $\$$ | 171 | $\$$ | 156 | $\$$ | 149 | $\$$ | 131 | $(12 \%)$ | $(31 \%)$ | $\$$ | 191 | $\$$ | 131 | $(31 \%)$ |
| $\$$ | 128 | $\$$ | 122 | $\$$ | 116 | $\$$ | 108 | $\$$ | 100 | $(7 \%)$ | $(22 \%)$ | $\$$ | 128 | $\$$ | 100 | $(22 \%)$ |
| $\$$ | 63 | $\$$ | 67 | $\$$ | 68 | $\$$ | 66 | $\$$ | 65 | $(2 \%)$ | $3 \%$ | $\$$ | 63 | $\$$ | 65 | $3 \%$ |

(1) The third quarter of 2012 includes approximately $\$ 635$ million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. There was a corresponding approximate $\$ 600$ million release in the third quarter of 2012 allowance for loan losses related to these
charge-offs. The fourth quarter of 2012 includes a benefit of approximately $\$ 40$ million to charge offs related to finalizing the impact
of this OCC guidance.
(2) The second quarter of 2012, third quarter of 2012 , fourth quarter of 2012 , first quarter of 2013 and second quarter of 2013 includes $\$ 73$ million, $\$ 32$ million, $\$ 100$ million, $\$ 148$ million and $\$ 124$ million, respectively, of builds (releases) related to gains/(losses) on loan sales.
NM Not meaningful
Reclassified to conform to the current period's presentation.

## citi

## CITI HOLDINGS

BROKERAGE AND ASSET MANAGEMENT
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense (1)
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claims Income (loss) from Continuing Operations before Taxes comes (benefits)
Income (loss) from Continuing Operations
Net Income (Loss)

EOP Assets (in billions of dollars)


(1) Third quarter of 2012 includes the recognition of a $\$ 3,340$ million impairment charge related to the carrying value of Citi's remaining $35 \%$ investment Third quarter of 2012 includes the recognition of a $\$ 3,340$ million impairment charge related to the carrying value of Citi's remaining $35 \%$ investment
in the Morgan Stanley Smith Barney joint venture (MSSB JV). Third quarter of 2012 also includes a non-cash charge of $\$ 1,344$ million, representing a loss on Citi's sale of the $14 \%$ interest in the MSSB JV to Morgan Staney.

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## INCOME STATEMENT AND BALANCE SHEET DATA <br> LOCAL CONSUMER LENDING

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses (1)
Credit Reserve Build / (Release) (1) (2)
Provision for Benefits \& Claims
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claims Income (loss) from Continuing Operations before Taxes Income Taxes (benefits)
Income (loss) from Continuing Operations Noncontroling Interes
Average Assets (in billions of dollars)
EOP Assets (in billions of dollars)

## Net Credit Losses as a \% of Average Loans

## Revenue by Business

international
Total Revenues

Net Credit Losses by Business
International
North America
Total Net Credit Losses
Income (Loss) from Continuing Operations by Business Nornational
Total Income (Loss) from Continuing Operations

| $\begin{gathered} 2 \mathrm{QQ} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2013 \\ \hline \end{gathered}$ |  | 2 Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. YTD 2012 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
|  | 782 |  |  | \$ | 840 | \$ | 784 | \$ | 840 | \$ | 869 | 3\% | 11\% | \$ | 1,711 | \$ | 1,709 | - |
|  | 150 |  | 264 |  | 221 |  | 216 |  | 186 | (14\%) | 24\% |  | 545 |  | 402 | (26\%) |
|  | 932 |  | 1,104 |  | 1,005 |  | 1,056 |  | 1,055 | - | 13\% |  | 2,256 |  | 2,111 | (6\%) |
|  | 1,043 |  | 983 |  | 1,431 |  | 825 |  | 806 | (2\%) | (23\%) |  | 2,040 |  | 1,631 | (20\%) |
|  | 1,289 |  | 1,824 |  | 1,005 |  | 920 |  | 775 | (16\%) | (40\%) |  | 3,041 |  | 1,695 | (44\%) |
|  | (186) |  | (760) |  | 56 |  | (325) |  | (475) | (46\%) | NM |  | (706) |  | (800) | (13\%) |
|  | 165 |  | 160 |  | 155 |  | 168 |  | 154 | (8\%) | (7\%) |  | 336 |  | 322 | (4\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 1,268 |  | 1,224 |  | 1,216 |  | 763 |  | 454 | (40\%) | (64\%) |  | 2,671 |  | 1,217 | (54\%) |
|  | $(1,379)$ |  | $(1,103)$ |  | $(1,642)$ |  | (532) |  | (205) | 61\% | 85\% |  | $(2,455)$ |  | (737) | 70\% |
|  | (560) |  | (411) |  | (598) |  | (239) |  | (71) | 70\% | 87\% |  | $(1,003)$ |  | (310) | 69\% |
|  | (819) |  | (692) |  | $(1,044)$ |  | (293) |  | (134) | 54\% | 84\% |  | $(1,452)$ |  | (427) | 71\% |
|  | - |  | (1) |  | - |  | - |  | , | - | - |  | 1 |  | ) | (100\%) |
| \$ | (819) | \$ | (691) | \$ | $(1,044)$ | \$ | (293) | \$ | (134) | 54\% | 84\% | \$ | $(1,453)$ | \$ | (427) | 71\% |
| \$ | 143 | \$ | 136 | \$ | 131 | \$ | 124 | \$ | 118 | (5\%) | (17\%) | \$ | 150 | \$ | 121 | (19\%) |
|  | 137 | \$ | 134 | \$ | 126 | \$ | 122 | \$ | 115 | (6\%) | (16\%) | \$ | 137 | \$ | 115 |  |
|  | 4.09\% |  | 5.96\% |  | 3.45\% |  | 3.37\% |  | 2.98\% |  |  |  | 4.71\% |  | 3.18\% |  |
| \$ | 160 | \$ | 147 | \$ | 111 | \$ | 105 | \$ | 154 | 47\% | (4\%) | \$ | 521 | \$ | 259 | (50\%) |
|  | 772 |  | 957 |  | 894 |  | 951 |  | 901 | (5\%) | 17\% |  | 1,735 |  | 1,852 | 7\% |
| \$ | 932 | \$ | 1,104 | \$ | 1,005 | \$ | 1,056 | \$ | 1,055 | - | 13\% | \$ | 2,256 | \$ | 2,111 | (6\%) |
| \$ | 154 | \$ | 121 | \$ | 90 | \$ | 85 | \$ | 51 | (40\%) | (67\%) | \$ | 325 | \$ | 136 | (58\%) |
|  | 1,135 |  | 1,703 |  | 915 |  | 835 |  | 724 | (13\%) | (36\%) |  | 2,716 |  | 1,559 | (43\%) |
| \$ | 1,289 | \$ | 1,824 | \$ | 1,005 | \$ | 920 | \$ | 775 | (16\%) | (40\%) | \$ | 3,041 | \$ | 1,695 | (44\%) |
| \$ | (94) | \$ | (99) | \$ | (150) | \$ | (100) | \$ | (46) | 54\% | 51\% | \$ | (18) | \$ | (146) | NM |
|  | (725) |  | (593) |  | (894) |  | (193) |  | (88) | 54\% | 88\% |  | $(1,434)$ |  | (281) | 80\% |
| \$ | (819) | \$ | (692) | \$ | $(1,044)$ | \$ | (293) | \$ | (134) | 54\% | 84\% | \$ | $(1,452)$ | \$ | (427) | 71\% |

(1) The third quarter of 2012 includes approximately $\$ 635$ million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC)
guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral
value. There was a corresponding approximate $\$ 600$ million release in the third quarter of 2012 allowance for loan losses related to these
charge-offs. The fourth quarter of 2012 includes a benefit of approximately $\$ 40$ million to charge offs related to finalizing the impact
of this OCC guidance.
(2) The second quarter of 2012 , third quarter of 2012 , fourth quarter of 2012 , first quarter of 2013 and second quarter of 2013 includes
$\$ 73$ million, $\$ 32$ million, $\$ 100$ million, $\$ 148$ million and $\$ 124$ million, respectively, of builds (releases) related to gains/(losses) on loan sales.
NM Not meaningful
Reclassified to conform to the current period's presentation.

## InCome statement and balance sheet data

LOCAL CONSUMER LENDING - Page 2
(In millions of dollars, except as otherwise noted)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |

## International Key Indicators

## Branches (actual)

Average Loans (in billions) (1)
EOP Loans (1):
Real Estate Lending
Cards
Commercial Markets
Personal and Other
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loans
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans $30-89$ Days Past Due
As a \% of EOP Loans

## North America Key Indicators (1)

| Branches (actual) |  | 1,592 |  | 1,582 |  | 1,564 |  | 1,501 |  | 1,493 | (1\%) | (6\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Loans (in billions of dollars) | \$ | 117.1 | \$ | 112.7 | \$ | 107.7 | \$ | 103.4 | \$ | 97.8 | (5\%) | (16\%) |
| EOP Loans (in billions of dollars) | \$ | 114.6 | \$ | 109.1 | \$ | 105.1 | \$ | 98.3 | \$ | 91.7 | (7\%) | (20\%) |
| Net Interest Revenue | \$ | 661 | \$ | 702 | \$ | 690 | \$ | 757 | \$ | 746 | (1\%) | 13\% |
| As a \% of Average Loans |  | 2.27\% |  | 2.48\% |  | 2.55\% |  | 2.97\% |  | 3.06\% |  |  |
| Net Credit Losses | \$ | 1,135 | \$ | 1,703 | \$ | 915 | \$ | 835 | \$ | 724 | (13\%) | (36\%) |
| As a \% of Average Loans |  | 3.90\% |  | 6.01\% |  | 3.38\% |  | 3.28\% |  | 2.97\% |  |  |
| Loans 90+ Days Past Due (2) | \$ | 4,991 | \$ | 4,608 | \$ | 4,266 | \$ | 3,409 | \$ | 2,965 | (13\%) | (41\%) |
| As a \% of EOP Loans |  | 4.71\% |  | 4.58\% |  | 4.41\% |  | 3.78\% |  | 3.53\% |  |  |
| Loans 30-89 Days Past Due (2) | \$ | 4,161 | \$ | 4,317 | \$ | 3,835 | \$ | 3,121 | \$ | 2,896 | (7\%) | (30\%) |
| As a \% of EOP Loans |  | 3.93\% |  | 4.29\% |  | 3.96\% |  | 3.46\% |  | 3.45\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) See Footnote 1 on page 30

Reclassified to conform to the current period's presentation.

## KEY INDICATORS:

## Residential Real Estate Lending

Residential Firs<br>Home Equity<br>Average Loans (in billions of dollars)<br>\section*{Residential Firs}

Home Equity
EOP Loans (in billions of dollars)
Third Party Mortgage Serv Portfolio (EOP, in billions)
Net Servicing \& Gain/(Loss) on Sale
Net Interest Revenue on Loans
As a $\%$ of Avg. Loans

## Residential First <br> Home Equity <br> Net Credit Losses <br> As a \% of Avg. Loans

## Residential Firs

Home Equity
Loans 90+ Days Past Due (1) (2)
As a \% of EOP Loans

## Residential First

Loans 30-89 Days Past Due (1) (2)
As a \% of EOP Loans

## Personal Loans

Average Loans (in billions of dollars)
OOP Loans (in billions of dollars)
As a \% of Avg. Loans
Net Credit Losses
As a \% of Avg. Loans
Loans $90+$ Days Past Due
As a \% of EOP Loans
oans $30-89$ Days Past Due
As a \% of EOP Loans

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |


| \$ | 64.2 | \$ | 62.0 | \$ | 59.2 | \$ | 56.8 | \$ | 53.7 | (5\%) | (16\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 37.9 |  | 36.6 |  | 34.9 |  | 33.5 |  | 32.0 | (4\%) | (16\%) |
| \$ | 102.1 | \$ | 98.6 | \$ | 94.1 | \$ | 90.3 | \$ | 85.7 | (5\%) | (16\%) |
| \$ | 62.6 | \$ | 59.9 | \$ | 57.7 | \$ | 53.5 | \$ | 48.6 | (9\%) | (22\%) |
|  | 37.2 |  | 35.4 |  | 34.1 |  | 32.6 |  | 31.2 | (4\%) | (16\%) |
| \$ | 99.8 | \$ | 95.3 | \$ | 91.8 | \$ | 86.1 | \$ | 79.8 | (7\%) | (20\%) |
| \$ | 168.4 | \$ | 155.1 | \$ | 142.9 | \$ | 128.8 | \$ | 116.7 | (9\%) | (31\%) |
| \$ | (124.2) | \$ | 81.3 | \$ | 77.6 | \$ | 78.8 | \$ | 98.7 | 25\% | NM |
| \$ | 280 | \$ | 305 | \$ | 283 | \$ | 320 | \$ | 295 | (8\%) | 5\% |
|  | 1.10\% |  | 1.23\% |  | 1.20\% |  | 1.44\% |  | 1.38\% |  |  |
| \$ | 426 | \$ | 622 | \$ | 367 | \$ | 318 | \$ | 279 | (12\%) | (35\%) |
|  | 448 |  | 863 |  | 355 |  | 312 |  | 274 | (12\%) | (39\%) |
| \$ | 874 | \$ | 1,485 | \$ | 722 | \$ | 630 | \$ | 553 | (12\%) | (37\%) |
|  | 3.44\% |  | 5.99\% |  | 3.05\% |  | 2.83\% |  | 2.59\% |  |  |
| \$ | 3,774 | \$ | 3,439 | \$ | 3,114 | \$ | 2,436 | \$ | 2,079 | (15\%) | (45\%) |
|  | 863 |  | 833 |  | 822 |  | 722 |  | 678 | (6\%) | (21\%) |
| \$ | 4,637 | \$ | 4,272 | \$ | 3,936 | \$ | 3,158 | \$ | 2,757 | (13\%) | (41\%) |
|  | 5.08\% |  | 4.92\% |  | 4.71\% |  | 4.05\% |  | 3.83\% |  |  |
| \$ | 3,134 | \$ | 3,326 | \$ | 2,911 | \$ | 2,411 | \$ | 2,212 | (8\%) | (29\%) |
|  | 725 |  | 689 |  | 630 |  | 517 |  | 483 | (7\%) | (33\%) |
| \$ | 3,859 | \$ | 4,015 | \$ | 3,541 | \$ | 2,928 | \$ | 2,695 | (8\%) | (30\%) |
|  | 4.23\% |  | 4.62\% |  | 4.24\% |  | 3.76\% |  | 3.74\% |  |  |


| $\$$ | 10.3 | $\$$ | 10.2 | $\$$ | 10.0 | $\$$ | 9.7 | $\$$ | 9.0 |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: |
| $\$$ | 10.2 | $\$$ | 10.1 | $\$$ | 10.0 | $\$$ | 9.0 | $\$$ | 9.0 |
| $\$$ | 488 | $\$$ | 499 | $\$$ | 500 | $\$$ | 511 | $\$$ | 520 |
|  | $19.06 \%$ |  | $19.46 \%$ |  | $19.89 \%$ |  | $21.36 \%$ |  | $23.17 \%$ |
| $\$$ | 208 | $\$$ | 183 | $\$$ | 172 | $\$$ | 186 | $\$$ | 157 |
|  | $8.12 \%$ |  | $7.14 \%$ |  | $6.84 \%$ |  | $7.78 \%$ |  | $7.00 \%$ |
| $\$$ | 266 | $\$$ | 283 | $\$$ | 290 | $\$$ | 218 | $\$$ | 181 |
|  | $2.61 \%$ |  | $2.80 \%$ |  | $2.90 \%$ |  | $2.42 \%$ |  | $2.01 \%$ |
| $\$$ | 200 | $\$$ | 206 | $\$$ | 204 | $\$$ | 125 | $\$$ | 139 |
|  | $1.96 \%$ |  | $2.04 \%$ |  | $2.04 \%$ |  | $1.39 \%$ |  | $1.54 \%$ |


| $(7 \%)$ | $(13 \%)$ |
| :---: | :---: |
| - | $(12 \%)$ |
| $2 \%$ | $7 \%$ |
| $(16 \%)$ | $(25 \%)$ |
| $(17 \%)$ | $(32 \%)$ |
| $11 \%$ | $(31 \%)$ |

(1) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) for each period were $\$ 4.3$ billion and ( $\$ 7.4$ billion) $\$ 4.1$ billion and
$\$ 7.2$ billion), $\$ 4.0$ billion and ( $\$ 7.1$ billion), $\$ 3.7$ billion and ( $\$ 7.0$ billion) and $\$ 3.5$ billion and ( $\$ 6.8$ billion), as of June 30,2012 , September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were $\$ 1.3$ bilion and ( $\$ 7.4$ bilion), $\$ 1.3$ bilion and $\$ 7.2$ biliion), $\$ 1.2$ billion and ( $\$ 7.1$ biliion), $\$ 1.1$ bilion and ( $\$ 7.0$ bilion) and $\$ 1.2$ bilion and ( $\$ 6.8$ billion) as of June 30,2012 , September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013, respectively.
(2) The June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 Loans $90+$ Days Past Due and 30-89 Days Past Due and related ratios excludes $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion and $\$ 1.0$ billion, respectively, of loan that are carried at fair value.

Reclassified to conform to the current period's presentation.

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claim Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income (Loss)
EOP Assets (in billions of dollars)
NM Not meaningful
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{QQ} \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (65) | \$ | (43) | \$ | (46) | \$ | (3) | \$ | 2 |
|  | (16) |  | 64 |  | 44 |  | (135) |  | 55 |
|  | (81) |  | 21 |  | (2) |  | (138) |  | 57 |
|  | 66 |  | 119 |  | 78 |  | 572 |  | 678 |
|  | 40 |  | (17) |  | (33) |  | 10 |  | (5) |
|  | (64) |  | (37) |  | (10) |  | (22) |  | (5) |
|  | - |  | - |  | - |  | - |  | - |
|  | (19) |  | (16) |  | 5 |  | (4) |  | 7 |
|  | (43) |  | (70) |  | (38) |  | (16) |  | (3) |
|  | (104) |  | (28) |  | (42) |  | (694) |  | (618) |
|  | (38) |  | (185) |  | (49) |  | (277) |  | (236) |
|  | (66) |  | 157 |  | 7 |  | (417) |  | (382) |
|  | - |  | - |  | - |  | - |  | - |
| \$ | (66) | \$ | 157 | \$ | 7 | \$ | (417) | \$ | (382) |
| \$ | 32 | \$ | 28 | \$ | 21 | \$ | 18 | \$ | 15 |




YTD 2013 vs.

## YTD 2012 Increas

 (Decrease)
## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4)}$

## Taxable Equivalent Basi

citi

## In millions of dollars, except as otherwise noted

## Assets:

eeposits with Banks
Trading Account Assets ${ }^{(7)}$
nvestments
Total Loans (net of Unearned Income) ${ }^{(8)}$
Other Interest-Earning Assets
Total Average Interest-Earning Assets
Liabilities:
Deposits (excluding deposit insurance and FDIC Assessment)
eposit Insurance
Total Deposits
Ted Funds Purchased and Repurchase Agreements ${ }^{(6)}$
Trading Account Liabilities ${ }^{(7)}$
Short-Term Borrowings
Long-Term Debt ${ }^{(9)}$
Total Average Interest-Bearing Liabilities Total Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

| Net Interest Revenue as a \% of Average Interest-Earning Assets (NIM) | \$ | 11,482 |
| :---: | :---: | :---: |
| NIR as a \% of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment' | \$ | 11,779 |

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 139$ million for the second quarter of 2012
$\$ 127$ million for the first quarter of 2013 and $\$ 142$ million for the second quarter of 2013
(2) Citigroup average balances and interest rates include both domestic and international operations
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(4) Average rate \% is calculated as annualized interest over average volumes.
(5) Preliminary
e volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes
Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets anc trading account liabilities, respectively
arerforming loans are included in the average loan balances
()) Excludes hybrid financial instruments with changes recorded in Principal Transaction

Reclassified to conform to the current period's presentation and has been reclassified to exclude Discontinued Operations.

## 2Q13 Increase

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |

Citicorp Deposits by Business

| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 153.2 | \$ | 156.9 | \$ | 165.2 | \$ | 166.8 | \$ | 165.9 | (1\%) | 8\% |
| EMEA |  | 12.6 |  | 12.9 |  | 13.2 |  | 13.1 |  | 12.9 | (2\%) | 2\% |
| Latin America |  | 45.8 |  | 47.3 |  | 48.6 |  | 49.1 |  | 46.6 | (5\%) | 2\% |
| Asia |  | 112.5 |  | 113.1 |  | 110.0 |  | 106.8 |  | 101.2 | (5\%) | (10\%) |
| Total | \$ | 324.1 | \$ | 330.2 | \$ | 337.0 | \$ | 335.8 | \$ | 326.6 | (3\%) | 1\% |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities and Banking | \$ | 121.5 | \$ | 119.4 | \$ | 114.4 | \$ | 111.9 | \$ | 105.8 | (5\%) | (13\%) |
| Transaction Services |  | 399.3 |  | 425.5 |  | 408.7 |  | 411.6 |  | 426.1 | 4\% | 7\% |
| Total | \$ | 520.8 | \$ | 544.9 | \$ | 523.1 | \$ | 523.5 | \$ | 531.9 | 2\% | 2\% |
| Corporate/Other | \$ | 6.7 | \$ | 2.7 | \$ | 2.5 | \$ | 8.8 | \$ | 15.2 | 73\% | NM |
| Total Citicorp | + | 851.6 |  | 877.8 | S | 862.6 | \$ | 868.1 | \$ | 873.7 | 1\% | 3\% |

Citi Holdings Deposit

| Brokerage and Asset Management Local Consumer Lending | \$ | $\begin{array}{r} 54.7 \\ 8.0 \end{array}$ | \$ | $\begin{array}{r} 58.1 \\ 8.7 \end{array}$ | \$ | $\begin{array}{r} 59.3 \\ 8.7 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 57.4 \\ 8.3 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 57.1 \\ 7.6 \end{array}$ | $\begin{aligned} & (1 \%) \\ & (8 \%) \end{aligned}$ | $\begin{gathered} 4 \% \\ (5 \%) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Citi Holdings | \$ | 62.7 | \$ | 66.8 | \$ | 68.0 | \$ | 65.7 | \$ | 64.7 | (2\%) | 3\% |
| Total Citigroup Deposits - EOP | \$ | 914.3 | \$ | 944.6 | \$ | 930.6 | \$ | 933.8 | \$ | 938.4 | - | 3\% |
| Total Citigroup Deposits - Average | \$ | 893.4 | \$ | 921.2 | \$ | 928.9 | \$ | 920.4 | \$ | 924.5 | - | 3\% |
| FX Translation Impact: <br> Total Citigroup EOP Deposits - as Reported Impact of FX Translation (1) | \$ | $\begin{array}{r} 914.3 \\ (7.8) \end{array}$ | \$ | $\begin{gathered} 944.6 \\ (16.5) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 930.6 \\ & (16.0) \end{aligned}$ | \$ | $\begin{array}{r} 933.8 \\ (9.4) \\ \hline \end{array}$ | \$ | 938.4 | - | 3\% |

[^1]Total Citigroup EOP Deposits - Ex-FX (2)

|  | $(7.8)$ |
| :--- | :--- | :--- |
|  |  |

938.4

4\%

Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presentec
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 1

citi

| North America |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Cards | \$ | 109.3 | \$ | 108.8 | \$ | 111.5 | \$ | 104.6 | \$ | 105.3 | 1\% | (4\%) |
| Retail Banking |  | 40.9 |  | 41.5 |  | 42.7 |  | 43.1 |  | 41.7 | (3\%) | 2\% |
| Total | \$ | 150.2 | \$ | 150.3 | \$ | 154.2 | \$ | 147.7 | \$ | 147.0 | - | (2\%) |
| EMEA |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 2.8 | \$ | 2.9 | \$ | 2.9 | \$ | 2.8 | \$ | 2.8 | - | - |
| Retail Banking |  | 4.6 |  | 4.9 |  | 5.1 |  | 5.2 |  | 5.3 | 2\% | 15\% |
| Total | \$ | 7.4 | \$ | 7.8 | \$ | 8.0 | \$ | 8.0 | \$ | 8.1 | 1\% | 9\% |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 13.7 | \$ | 14.2 | \$ | 14.8 | \$ | 14.9 | \$ | 11.5 | (23\%) | (16\%) |
| Retail Banking |  | 25.9 |  | 27.5 |  | 28.3 |  | 30.3 |  | 29.7 | (2\%) | 15\% |
| Total | \$ | 39.6 | \$ | 41.7 | \$ | 43.1 | \$ | 45.2 | \$ | 41.2 | (9\%) | 4\% |
| Asia |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 19.6 | \$ | 20.0 | \$ | 20.4 | \$ | 19.4 | \$ | 18.9 | (3\%) | (4\%) |
| Retail Banking |  | 67.6 |  | 69.3 |  | 69.7 |  | 69.4 |  | 68.5 | (1\%) | 1\% |
| Total | \$ | 87.2 | \$ | 89.3 | \$ | 90.1 | \$ | 88.8 | \$ | 87.4 | (2\%) | 0\% |
| Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 145.4 | \$ | 145.9 | \$ | 149.6 | \$ | 141.7 | \$ | 138.5 | (2\%) | (5\%) |
| Retail Banking |  | 139.0 |  | 143.2 |  | 145.8 |  | 148.0 |  | 145.2 | (2\%) | 4\% |
| Total Consumer | \$ | 284.4 | \$ | 289.1 | \$ | 295.4 | \$ | 289.7 | \$ | 283.7 | (2\%) | 0\% |
| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities and Banking | \$ | 166.6 | \$ | 172.0 | \$ | 168.7 | \$ | 171.8 | \$ | 169.1 | (2\%) | 2\% |
| Transaction Services |  | 76.1 |  | 75.5 |  | 75.6 |  | 77.2 |  | 90.8 | 18\% | 19\% |
| Total Corporate Loans | \$ | 242.7 | \$ | 247.5 | \$ | 244.3 | \$ | 249.0 | \$ | 259.9 | 4\% | 7\% |
| Total Citicorp | \$ | 527.1 | \$ | 536.6 | \$ | 539.7 | \$ | 538.7 | \$ | 543.6 | 1\% | 3\% |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citicorp EOP Loans - as Reported Impact of FX Translation (1) | \$ | $\begin{array}{r} 527.1 \\ (3.6) \\ \hline \end{array}$ | \$ | $\begin{gathered} 536.6 \\ (9.0) \end{gathered}$ | \$ | $\begin{gathered} 539.7 \\ (9.0) \end{gathered}$ | \$ | $538.7$ | \$ | $543.6$ | 1\% | 3\% |
| Total Citicorp EOP Loans - Ex-FX (2) | \$ | 523.5 | \$ | 527.6 | \$ | 530.7 | \$ | 531.4 | \$ | 543.6 | 2\% | 4\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure

Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 2

| 2Q | 3Q | 4Q | 10 | 2Q | 2Q13 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 2012 | 2012 | 2013 | 2013 | 1Q13 | 2Q12 |

## Citi Holdings:

| Local Consumer Lending - North America |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Lending |  | 99.8 |  | 95.3 |  | 91.8 |  | 86.1 |  | 79.8 | (7\%) | (20\%) |
| All Other |  | 4.6 |  | 3.7 |  | 3.3 |  | 3.2 |  | 2.9 | (9\%) | (37\%) |
| Personal |  | 10.2 |  | 10.1 |  | 10.0 |  | 9.0 |  | 9.0 | - | (12\%) |
| Total | \$ | 114.6 | \$ | 109.1 | \$ | 105.1 | \$ | 98.3 | \$ | 91.7 | (7\%) | (20\%) |
| Local Consumer Lending - International |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 2.6 | \$ | 2.6 | \$ | 2.5 | \$ | 2.3 | \$ | 2.4 | 4\% | (8\%) |
| Retail Banking |  | 6.7 |  | 6.2 |  | 5.1 |  | 4.3 |  | 3.8 | (12\%) | (43\%) |
| Total | \$ | 9.3 | \$ | 8.8 | \$ | 7.6 | \$ | 6.6 | \$ | 6.2 | (6\%) | (33\%) |
| Citi Holdings - Other (Primarily SAP) |  | 4.0 |  | 3.9 |  | 3.1 |  | 2.8 |  | 2.2 | (21\%) | (45\%) |
| Total Citi Holdings | \$ | 127.9 | \$ | 121.8 | \$ | 115.8 | \$ | 107.7 | \$ | 100.1 | (7\%) | (22\%) |
| Total Citigroup | \$ | 655.0 | \$ | 658.4 | \$ | 655.5 | \$ | 646.4 | \$ | 643.7 | - | (2\%) |
| Consumer Loans | \$ | 409.1 | \$ | 407.7 | \$ | 408.7 | \$ | 395.2 | \$ | 382.2 | (3\%) | (7\%) |
| Corporate Loans |  | 245.9 |  | 250.7 |  | 246.8 |  | 251.2 |  | 261.7 | 4\% | 6\% |
| Total Citigroup | \$ | 655.0 | \$ | 658.4 | \$ | 655.5 | \$ | 646.4 | \$ | 643.9 | - | (2\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Loans - as Reported | \$ | 655.0 | \$ | 658.4 | \$ | 655.5 | \$ | 646.4 | \$ | 643.9 | - | (2\%) |
| Impact of FX Translation (1) |  | (4.1) |  | (9.8) |  | (9.5) |  | (7.5) |  | - |  |  |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 650.9 | \$ | 648.6 | \$ | 646.0 | \$ | 638.9 | \$ | 643.9 | 1\% | (1\%) |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Balance Sheet.
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2013 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)

| Citicorp (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 3,090 | \$ | 3,024 | \$ | 3,081 | \$ | 2,941 | \$ | 2,644 | \$ | 283.7 |
| Ratio |  | 1.09\% |  | 1.05\% |  | 1.05\% |  | 1.02\% |  | 0.94\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 869 | \$ | 882 | \$ | 879 | \$ | 863 | \$ | 849 | \$ | 145.2 |
| Ratio |  | 0.63\% |  | 0.62\% |  | 0.61\% |  | 0.59\% |  | 0.59\% |  |  |
| North America (2) | \$ | 294 | \$ | 291 | \$ | 280 | \$ | 282 | \$ | 285 | \$ | 41.7 |
| Ratio |  | 0.74\% |  | 0.72\% |  | 0.68\% |  | 0.68\% |  | 0.71\% |  |  |
| EMEA | \$ | 49 | \$ | 50 | \$ | 48 | \$ | 43 | \$ | 41 | \$ | 5.3 |
| Ratio |  | 1.07\% |  | 1.02\% |  | 0.94\% |  | 0.83\% |  | 0.77\% |  |  |
| Latin America | \$ | 285 | \$ | 322 | \$ | 323 | \$ | 309 | \$ | 318 | \$ | 29.7 |
| Ratio |  | 1.10\% |  | 1.17\% |  | 1.14\% |  | 1.02\% |  | 1.07\% |  |  |
| Asia | \$ | 241 | \$ | 219 | \$ | 228 | \$ | 229 | \$ | 205 | \$ | 68.5 |
| Ratio |  | 0.36\% |  | 0.32\% |  | 0.33\% |  | 0.33\% |  | 0.30\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 2,221 | \$ | 2,142 | \$ | 2,202 | \$ | 2,078 | \$ | 1,795 | \$ | 138.5 |
| Ratio |  | 1.53\% |  | 1.47\% |  | 1.47\% |  | 1.47\% |  | 1.30\% |  |  |
| North America - Citi-Branded | \$ | 830 | \$ | 760 | \$ | 786 | \$ | 732 | \$ | 663 | \$ | 69.3 |
| Ratio |  | 1.14\% |  | 1.05\% |  | 1.08\% |  | 1.06\% |  | 0.96\% |  |  |
| North America - Retail Services | \$ | 721 | \$ | 716 | \$ | 721 | \$ | 651 | \$ | 556 | \$ | 36.0 |
| Ratio |  | 1.97\% |  | 1.96\% |  | 1.87\% |  | 1.84\% |  | 1.54\% |  |  |
| EMEA | \$ | 43 | \$ | 45 | \$ | 48 | \$ | 45 | \$ | 44 | \$ | 2.8 |
| Ratio |  | 1.54\% |  | 1.55\% |  | 1.66\% |  | 1.61\% |  | 1.57\% |  |  |
| Latin America | \$ | 405 | \$ | 401 | \$ | 413 | \$ | 418 | \$ | 323 | \$ | 11.5 |
| Ratio |  | 2.96\% |  | 2.82\% |  | 2.79\% |  | 2.81\% |  | 2.81\% |  |  |
| Asia | \$ | 222 | \$ | 220 | \$ | 234 | \$ | 232 | \$ | 209 | \$ | 18.9 |
| Ratio |  | 1.13\% |  | 1.10\% |  | 1.15\% |  | 1.20\% |  | 1.11\% |  |  |
| Citi Holdings - Local Consumer Lending (2) (3) | \$ | 5,354 | \$ | 4,974 | \$ | 4,611 | \$ | 3,678 | \$ | 3,207 | \$ | 97.9 |
| Ratio |  | 4.64\% |  | 4.54\% |  | 4.42\% |  | 3.80\% |  | 3.56\% |  |  |
| International | \$ | 363 | \$ | 366 | \$ | 345 | \$ | 269 | \$ | 242 | \$ | 6.2 |
| Ratio |  | 3.90\% |  | 4.16\% |  | 4.54\% |  | 4.08\% |  | 3.90\% |  |  |
| North America (2) (3) | \$ | 4,991 | \$ | 4,608 | \$ | 4,266 | \$ | 3,409 | \$ | 2,965 | \$ | 91.7 |
| Ratio |  | 4.71\% |  | 4.58\% |  | 4.41\% |  | 3.78\% |  | 3.53\% |  |  |
| Total Citigroup (excluding Special Asset Pool) (2) (3) | \$ | 8,444 | \$ | 7,998 | \$ | 7,692 | \$ | 6,619 | \$ | 5,851 | \$ | 381.6 |
| Ratio |  | 2.12\% |  | 2.01\% |  | 1.93\% |  | 1.72\% |  | 1.57\% |  |  |

(1) The ratio of $90+$ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 90+ Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S agencies. See North America Consumer Banking on page 10 and Local Consumer Lending on page 30.
(3) The June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios excludes $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion and $\$ 1.0$ billion, respectively, of loans that are carried at fair value.

Reclassified to conform to the current period's presentation

|  | Loans 30-89 Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 2 \mathrm{Q} \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2013 \end{gathered}$ |  |  |  |
| Citicorp (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 3,449 | \$ | 3,539 | \$ | 3,509 | \$ | 3,389 | \$ | 2,967 | \$ | 283.7 |
| Ratio |  | 1.22\% |  | 1.23\% |  | 1.19\% |  | 1.18\% |  | 1.05\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,049 | \$ | 1,154 | \$ | 1,112 | \$ | 1,191 | \$ | 1,085 | \$ | 145.2 |
| Ratio |  | 0.76\% |  | 0.81\% |  | 0.77\% |  | 0.81\% |  | 0.75\% |  |  |
| North America (2) | \$ | 215 | \$ | 230 | \$ | 223 | \$ | 226 | \$ | 217 | \$ | 41.7 |
| Ratio |  | 0.54\% |  | 0.57\% |  | 0.54\% |  | 0.54\% |  | 0.54\% |  |  |
| EMEA | \$ | 78 | \$ | 79 | \$ | 77 | \$ | 70 | \$ | 68 | \$ | 5.3 |
| Ratio |  | 1.70\% |  | 1.61\% |  | 1.51\% |  | 1.35\% |  | 1.28\% |  |  |
| Latin America | \$ | 316 | \$ | 412 | \$ | 353 | \$ | 427 | \$ | 368 | \$ | 29.7 |
| Ratio |  | 1.22\% |  | 1.50\% |  | 1.25\% |  | 1.41\% |  | 1.24\% |  |  |
| Asia | \$ | 440 | \$ | 433 | \$ | 459 | \$ | 468 | \$ | 432 | \$ | 68.5 |
| Ratio |  | 0.65\% |  | 0.62\% |  | 0.66\% |  | 0.67\% |  | 0.63\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 2,400 | \$ | 2,385 | \$ | 2,397 | \$ | 2,198 | \$ | 1,882 | \$ | 138.5 |
| Ratio |  | 1.65\% |  | 1.63\% |  | 1.60\% |  | 1.55\% |  | 1.36\% |  |  |
| North America - Citi-Branded | \$ | 744 | \$ | 744 | \$ | 771 | \$ | 679 | \$ | 588 | \$ | 69.3 |
| Ratio |  | 1.02\% |  | 1.03\% |  | 1.06\% |  | 0.98\% |  | 0.85\% |  |  |
| North America - Retail Services | \$ | 852 | \$ | 823 | \$ | 789 | \$ | 685 | \$ | 615 | \$ | 36.0 |
| Ratio |  | 2.33\% |  | 2.25\% |  | 2.04\% |  | 1.94\% |  | 1.71\% |  |  |
| EMEA | \$ | 61 | \$ | 68 | \$ | 63 | \$ | 60 | \$ | 57 | \$ | 2.8 |
| Ratio |  | 2.18\% |  | 2.34\% |  | 2.17\% |  | 2.14\% |  | 2.04\% |  |  |
| Latin America | \$ | 428 | \$ | 416 | \$ | 432 | \$ | 449 | \$ | 335 | \$ | 11.5 |
| Ratio |  | 3.12\% |  | 2.93\% |  | 2.92\% |  | 3.01\% |  | 2.91\% |  |  |
| Asia | \$ | 315 | \$ | 334 | \$ | 342 | \$ | 325 | \$ | 287 | \$ | 18.9 |
| Ratio |  | 1.61\% |  | 1.67\% |  | 1.68\% |  | 1.68\% |  | 1.52\% |  |  |
| Citi Holdings - Local Consumer Lending (2) (3) | \$ | 4,614 | \$ | 4,753 | \$ | 4,228 | \$ | 3,407 | \$ | 3,151 | \$ | 97.9 |
| Ratio |  | 4.00\% |  | 4.34\% |  | 4.05\% |  | 3.52\% |  | 3.50\% |  |  |
| International | \$ | 453 | \$ | 436 | \$ | 393 | \$ | 286 | \$ | 255 | \$ | 6.2 |
| Ratio |  | 4.87\% |  | 4.95\% |  | 5.17\% |  | 4.33\% |  | 4.11\% |  |  |
| North America (2) (3) | \$ | 4,161 | \$ | 4,317 | \$ | 3,835 | \$ | 3,121 | \$ | 2,896 | \$ | 91.7 |
| Ratio |  | 3.93\% |  | 4.29\% |  | 3.96\% |  | 3.46\% |  | 3.45\% |  |  |
| Total Citigroup (excluding Special Asset Pool) (2) (3) | \$ | 8,063 | \$ | 8,292 | \$ | 7,737 | \$ | 6,796 | \$ | 6,118 | \$ | 381.6 |
| Ratio |  | 2.02\% |  | 2.09\% |  | 1.94\% |  | 1.76\% |  | 1.65\% |  |  |

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential Loss
(3) The June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios excludes $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion, $\$ 1.2$ billion and $\$ 1.0$ billion, respectively, of loans that are carried at fair value.

Reclassified to conform to the current period's presentation

## Total Citigroup

## Allowance for Loan Losses at Beginning of Period (1)

Gross Credit (Losses) (2)
Gross Recoveries
Net Credit (Losses) / Recoveries (NCLs)
NCLs (2)
Net Reserve Builds / (Releases) (2) (3)
Net Specific Reserve Builds / (Releases) (2) (3)
Provision for Loan Losses
er (4) (5) (6) (7) (8) (9)
Other (4) (5) (6) (7) (8) (9)
Allowance for Loan Losses at End of Period (1) (a)

## Allowance for Unfunded Lending Commitments (10) (a)

Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Total Allowance for Loan Losses as a Percentage of Total Loans (11)
Allowance for Loan Losses at End of Period (1):
Citicorp
Citi Holdings
Total Citigroup

| $2 Q$ |
| :---: |
| 2012 | $3 Q$

2012 4 Q
2012 $\qquad$ 1Q
2013 $2 Q$
2013 $\qquad$ $\left.\quad \begin{array}{l}\text { (Decrease) from } \\ \text { (013 }\end{array}\right)$ 2012 Months 2012 Month 2013
(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) The third quarter of 2012 includes approximately $\$ 635$ million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. There was a corresponding approximate $\$ 600$ million release in the third quarter of 2012 allowance for loan losses related to these
charge-offs. The fourth quarter of 2012 includes a benefit of approximately $\$ 40$ million to charge offs related to finalizing the impact of this OCC guidance.
(3) The second quarter of 2012, third quarter of 2012, fourth quarter of 2012, first quarter of 2013 and second quarter of 2013 includes
$\$ 73$ million, $\$ 32$ million, $\$ 100$ million, $\$ 148$ million and $\$ 124$ million, respectively, of builds (releases) related to gains/(losses) on loan sales.
(4) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
(5) The second quarter of 2012 includes a reduction of approximately $\$ 175$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 200$ million related to foreign currency translation.
(6) The third quarter of 2012 includes a reduction of approximately $\$ 300$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
(7) The fourth quarter of 2012 includes a reduction of approximately $\$ 255$ million related to the sale or transfers to held-for-sale of various U.S. Ioan portfolios.
(8) The first quarter of 2013 includes a reduction of approximately $\$ 855$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 165$ million related to a transfer to held-for-sale of a loan portfolio in Greece.
(9) The second quarter of 2013 includes a reduction of approximately $\$ 650$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 360$ milion related to the Brazil Credicard transfer to Assets of Discontinued Operations, held for sale. Additionally, a reduction of approximately $\$ 90$ miliion related to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately $\$ 220$ mililion related to foreign currency translation.
(10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet
(11) June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 exclude $\$ 5.1$ billion, $\$ 5.4$ billion, $\$ 5.3$ billion, $\$ 5.0$ billion and $\$ 4.9$ billion, respectively, of loans which are carried at fair value.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

## Net Credit (Losses) / Recoveries (NCLs)

 NCLs (2)Net Reserve Builds / (Releases) (2) (3)
Net Specific Reserve Builds / (Releases) (2) (3)
Provision for Loan Losses
Other (4) (5) (6) (7) (8) (9)
Allowance for Loan Losses at End of Period (1) (a)
Consumer Allowance for Unfunded Lending Commitments (10) (a)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (12)
Total Citigroup Corporate Loans
Allowance for Loan Losses at Beginning of Period
Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (4)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (10) (b)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]

Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (12)

Notes to these tables are on the following page (page 40)

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2013 \end{gathered}$ |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | $\begin{aligned} & \text { YTD } 2013 \text { vs. } \\ & \text { YTD } 2012 \text { Increase/ } \\ & \text { (Decrease) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2 Q 12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 25,963 |  |  | \$ | 24,639 | \$ | 23,099 | \$ | 22,679 | \$ | 20,948 |  |  | \$ | 27,236 | \$ | 22,679 |  |
|  | $(3,337)$ |  | $(3,780)$ |  | $(2,950)$ |  | $(2,833)$ |  | $(2,563)$ | 10\% | 23\% |  | $(7,278)$ |  | $(5,396)$ | 26\% |
|  | 3,337 |  | 3,780 |  | 2,950 |  | 2,833 |  | 2,563 | (10\%) | (23\%) |  | 7,278 |  | 5,396 | (26\%) |
|  | (564) |  | (861) |  | (117) |  | (275) |  | (544) | (98\%) | 4\% |  | (932) |  | (819) | 12\% |
|  | (384) |  | (426) |  | 14 |  | (400) |  | (169) | 58\% | 56\% |  | $(1,315)$ |  | (569) | 57\% |
|  | 2,389 |  | 2,493 |  | 2,847 |  | 2,158 |  | 1,850 | (14\%) | (23\%) |  | 5,031 |  | 4,008 | (20\%) |
|  | (376) |  | (253) |  | (317) |  | $(1,056)$ |  | $(1,363)$ | NM | NM |  | (350) |  | $(2,419)$ | NM |
| \$ | 24,639 | \$ | 23,099 | \$ | 22,679 | \$ | 20,948 | \$ | 18,872 |  |  | \$ | 24,639 | \$ | 18,872 |  |
| \$ | 2 | \$ | 1 | \$ | 2 | \$ | 15 | \$ | 27 |  |  | \$ | 2 | \$ | 27 |  |
| \$ | - | \$ | (1) | \$ | - | \$ | 15 | \$ | 8 |  |  | \$ | - | \$ | 23 |  |
| \$ | 24,641 | \$ | 23,100 | \$ | 22,681 | \$ | 20,963 | \$ | 18,899 |  |  | \$ | 24,641 | \$ | 18,899 |  |
|  | 6.04\% |  | 5.68\% |  | 5.57\% |  | 5.32\% |  | 4.95\% |  |  |  |  |  |  |  |
| \$ | 3,057 | \$ | 2,972 | \$ | 2,817 | \$ | 2,776 | \$ | 2,779 |  |  | \$ | 2,879 | \$ | 2,776 |  |
|  | (154) |  | (117) |  | (35) |  | (45) |  | (45) | - | 71\% |  | (71) |  | (90) | (27\%) |
|  | 154 |  | 117 |  | 35 |  | 45 |  | 45 | - | (71\%) |  | 71 |  | 90 | 27\% |
|  | (77) |  | 1 |  | (76) |  | (31) |  | (98) | NM | (27\%) |  | 77 |  | (129) | NM |
|  | 9 |  | (175) |  | 32 |  | 42 |  | 30 | (29\%) | NM |  | 5 |  | 72 | NM |
|  | 86 |  | (57) |  | (9) |  | 56 |  | (23) | NM | NM |  | 153 |  | 33 | (78\%) |
|  | (17) |  | 19 |  | 3 |  | (8) |  | (3) |  |  |  | 11 |  | (11) |  |
| \$ | 2,972 | \$ | 2,817 | \$ | 2,776 | \$ | 2,779 | \$ | 2,708 |  |  | \$ | 2,972 | \$ | 2,708 |  |
| \$ | 1,102 | \$ | 1,062 | \$ | 1,117 | \$ | 1,117 | \$ | 1,106 |  |  | \$ | 1,102 | \$ | 1,106 |  |
| \$ | 7 | \$ | (40) | \$ | 56 | \$ | (1) | \$ | (11) |  |  | \$ | (31) | \$ | (12) |  |
| \$ | 4,074 | \$ | 3,879 | \$ | 3,893 | \$ | 3,896 | \$ | 3,814 |  |  | \$ | 4,074 | \$ | 3,814 |  |

$\begin{array}{lllll}1.23 \% & 1.14 \% & 1.14 \% & 1.12 \% & 1.05 \%\end{array}$


## The following notes relate to the tables on the prior page (page 39).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) See Footnote (2) on page 38.
(3) The second quarter of 2012, third quarter of 2012, fourth quarter of 2012, first quarter of 2013 and second quarter of 2013 includes $\$ 73$ million, $\$ 32$ million, $\$ 100$ million, $\$ 148$ million and $\$ 124$ million, respectively, of builds (releases) related to gains/(losses) on loan sales.
(4) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation purchase accounting adjustments, etc.
(5) The second quarter of 2012 includes a reduction of approximately $\$ 175$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 203$ million related to foreign currency translation.
(6) The third quarter of 2012 includes a reduction of approximately $\$ 300$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
(7) The fourth quarter of 2012 includes a reduction of approximately $\$ 255$ million related to the sale or transfers to held-for-sale of various U.S. Ioan portfolios.
(8) The first quarter of 2013 includes a reduction of approximately $\$ 855$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 165$ million related to a transfer to held-for-sale of a loan portfolio in Greece.
(9) The second quarter of 2013 includes a reduction of approximately $\$ 650$ million related to the sale or transfers to held-for-sale of various U.S. Ioan portfolios and a reduction of approximately $\$ 360$ million related to the Brazil Credicard transfer to Assets of Discontinued Operations, held for sale, Additionally, a reduction of approximately $\$ 90$ million related to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately $\$ 220$ mililion related to foreign currency translation.
(10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet
(11) June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 exclude $\$ 1.3$ bilion, $\$ 1.3$ bilion, $\$ 1.2$ bilion, $\$ 1.2$ biliion and $\$ 1.0$ bilion, respectively, of Loans which are carried at fair value,
(12) June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 exclude $\$ 3.8$ billion, $\$ 4.1$ billion, $\$ 4.1$ billion, $\$ 3.8$ billion and $\$ 3.8$ billion, respectively, of loans which are carried at fair value.

NM Not meaningful
Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1
CITICORP

| millions of dollars) | 2 Q |  | 3Q |  | 4Q |  | 1Q |  | 2Q |  | 2Q13 Increase (Decrease) from |  | Six Months 2012 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2013 \\ \hline \end{gathered}$ |  | YTD 2013 vs. YTD 2012 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  | 1Q13 | 2Q12 |  |  |  |  |  |
| Citicorp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | \$ | 2,162 | \$ | 2,090 | \$ | 2,013 | \$ | 1,948 | \$ | 1,838 | (6\%) | (15\%) | \$ | 4,286 | \$ | 3,786 | (12\%) |
| Credit Reserve Build / (Release) |  | (766) |  | (664) |  | (193) |  | (317) |  | (301) | 5\% | 61\% |  | $(1,365)$ |  | (618) | 55\% |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 2,039 |  | 1,948 |  | 1,939 |  | 1,909 |  | 1,785 | (6\%) | (12\%) |  | 4,220 |  | 3,694 | (12\%) |
| Credit Reserve Build / (Release) |  | (753) |  | (515) |  | (152) |  | (340) |  | (237) | 30\% | 69\% |  | $(1,509)$ |  | (577) | 62\% |
| North America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1,511 |  | 1,351 |  | 1,265 |  | 1,255 |  | 1,190 | (5\%) | (21\%) |  | 3,140 |  | 2,445 | (22\%) |
| Credit Reserve Build / (Release) |  | (814) |  | (519) |  | (215) |  | (370) |  | (351) | 5\% | 57\% |  | $(1,655)$ |  | (721) | 56\% |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 62 |  | 72 |  | 51 |  | 55 |  | 44 | (20\%) | (29\%) |  | 124 |  | 99 | (20\%) |
| Credit Reserve Build / (Release) |  | (5) |  | 37 |  | 45 |  | (9) |  | (2) | 78\% | 60\% |  | (7) |  | (11) | (57\%) |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 840 |  | 745 |  | 700 |  | 692 |  | 665 | (4\%) | (21\%) |  | 1,742 |  | 1,357 | (22\%) |
| Credit Reserve Build / (Release) |  | (405) |  | (403) |  | (240) |  | (128) |  | (176) | (38\%) | 57\% |  | (954) |  | (304) | 68\% |
| Citi Retail Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 609 |  | 534 |  | 514 |  | 508 |  | 481 | (5\%) | (21\%) |  | 1,274 |  | 989 | (22\%) |
| Credit Reserve Build / (Release) |  | (404) |  | (153) |  | (20) |  | (233) |  | (173) | 26\% | 57\% |  | (694) |  | (406) | 41\% |
| EMEA Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 14 |  | 29 |  | 33 |  | 29 |  | (1) | NM | NM |  | 43 |  | 28 | (35\%) |
| Credit Reserve Build / (Release) |  | (13) |  | 2 |  | 11 |  | (11) |  | (9) | 18\% | 31\% |  | (18) |  | (20) | (11\%) |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 7 |  | 12 |  | 15 |  | 9 |  | (2) | NM | NM |  | 19 |  | 7 | (63\%) |
| Credit Reserve Build / (Release) |  | (9) |  | - |  | 5 |  | (10) |  | (5) | 50\% | 44\% |  | (7) |  | (15) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 7 |  | 17 |  | 18 |  | 20 |  | 1 | (95\%) | (86\%) |  | 24 |  | 21 | (13\%) |
| Credit Reserve Build / (Release) |  | (4) |  | 2 |  | 6 |  | (1) |  | (4) | NM | 0\% |  | (11) |  | (5) | 55\% |
| Latin America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 315 |  | 351 |  | 406 |  | 419 |  | 416 | (1\%) | 32\% |  | 648 |  | 835 | 29\% |
| Credit Reserve Build / (Release) |  | 95 |  | 36 |  | 32 |  | 38 |  | 104 | NM | 9\% |  | 186 |  | 142 | (24\%) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 135 |  | 160 |  | 210 |  | 207 |  | 204 | (1\%) | 51\% |  | 278 |  | 411 | 48\% |
| Credit Reserve Build / (Release) |  | 75 |  | 37 |  | 27 |  | 9 |  | 80 | NM | 7\% |  | 162 |  | 89 | (45\%) |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 180 |  | 191 |  | 196 |  | 212 |  | 212 | 0\% | 18\% |  | 370 |  | 424 | 15\% |
| Credit Reserve Build / (Release) |  | 20 |  | (1) |  | 5 |  | 29 |  | 24 | (17\%) | 20\% |  | 24 |  | 53 | NM |
| Asia Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 199 |  | 217 |  | 235 |  | 206 |  | 180 | (13\%) | (10\%) |  | 389 |  | 386 | (1\%) |
| Credit Reserve Build / (Release) |  | (21) |  | (34) |  | 20 |  | 3 |  | 19 | NM | NM |  | (22) |  | 22 | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 72 |  | 81 |  | 99 |  | 67 |  | 53 | (21\%) | (26\%) |  | 137 |  | 120 | (12\%) |
| Credit Reserve Build / (Release) |  | 4 |  | (36) |  | (3) |  | - |  | 42 | - | NM |  | 16 |  | 42 | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 127 |  | 136 |  | 136 |  | 139 |  | 127 | (9\%) | 0\% |  | 252 |  | 266 | 6\% |
| Credit Reserve Build / (Release) |  | (25) |  |  |  | 23 |  | 3 |  | (23) | NM | 8\% |  | (38) |  | (20) | 47\% |
| Institutional Clients Group (ICG) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 122 |  | 143 |  | 75 |  | 39 |  | 53 | 36\% | (57\%) |  | 64 |  | 92 | 44\% |
| Credit Reserve Build / (Release) |  | (13) |  | (149) |  | (41) |  | 23 |  | (64) | NM | NM |  | 145 |  | (41) | NM |
| Securities and Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 97 |  | 56 |  | 75 |  | 35 |  | 37 | 6\% | (62\%) |  | 37 |  | 72 | 95\% |
| Credit Reserve Build / (Release) |  | (64) |  | (103) |  | (47) |  | 34 |  | (97) | NM | (52\%) |  | 71 |  | (63) | NM |
| Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 25 |  | 87 |  | - |  | 4 |  | 16 | NM | (36\%) |  | 27 |  | 20 | (26\%) |
| Credit Reserve Build / (Release) |  | 51 |  | (46) |  | 6 |  | (11) |  | 33 | NM | (35\%) |  | 74 |  | 22 | (70\%) |
| Corporate / Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1 |  | (1) |  | (1) |  | - |  | - | - | (100\%) |  | 2 |  | - | (100\%) |
| Credit Reserve Build / (Release) |  | - |  | - |  | - |  | - |  | - | - | - |  | (1) |  | - | 100\% |
| Total Citicorp Provision for Loan Losses | S | 1,396 | \$ | 1,426 | \$ | 1,820 | \$ | 1,631 | \$ | 1,537 | (6\%) | 10\% | \$ | 2,921 | \$ | 3,168 | 8\% |

Total Citicorp Provision for Loan Losses
NM Not meaningfu
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2

CITI HOLDINGS / TOTAL CITIGROUP
(In millions of dollars)

## Citi Holdings

Net Credit Losses
Credit Reserve Build / (Release)
Brokerage and Asset Management
Cer Credit Losses
Local Consumer Lending
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Special Asset Pool
Special Asset Pool
Credit Reserve Build / (Release)
Total Citi Holdings Provision for Loan Losses

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | 2 Q13 Increase (Decrease) from |  | Six Months 2012 |  | Six Months 2013 |  | YTD 2013 vs. <br> YTD 2012 Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q13 | 2Q12 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | $\begin{gathered} 1,329 \\ (250) \end{gathered}$ |  |  | \$ | $\begin{gathered} 1,807 \\ (797) \end{gathered}$ | \$ | $\begin{array}{r} 972 \\ 46 \end{array}$ | \$ | $\begin{gathered} 930 \\ (347) \end{gathered}$ | \$ | $\begin{gathered} 770 \\ (480) \end{gathered}$ | $\begin{aligned} & (17 \%) \\ & (38 \%) \end{aligned}$ | $\begin{aligned} & (42 \%) \\ & (92 \%) \end{aligned}$ | \$ | $\begin{gathered} 3,063 \\ (800) \end{gathered}$ | \$ | $\begin{gathered} 1,700 \\ (827) \end{gathered}$ | $\begin{gathered} (44 \%) \\ (3 \%) \end{gathered}$ |
|  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\overline{-}$ |
|  | $\begin{gathered} 1,289 \\ (186) \end{gathered}$ |  | $\begin{gathered} 1,824 \\ (760) \end{gathered}$ |  | $\begin{array}{r} 1,005 \\ 56 \end{array}$ |  | $\begin{gathered} 920 \\ (325) \end{gathered}$ |  | $\begin{gathered} 775 \\ (475) \end{gathered}$ | $\begin{aligned} & (16 \%) \\ & (46 \%) \end{aligned}$ | $\begin{gathered} (40 \%) \\ \text { NM } \end{gathered}$ |  | $\begin{gathered} 3,041 \\ (706) \end{gathered}$ |  | $\begin{gathered} 1,695 \\ (800) \end{gathered}$ | $\begin{aligned} & (44 \%) \\ & (13 \%) \end{aligned}$ |
|  | $\begin{gathered} 40 \\ (64) \end{gathered}$ |  | $\begin{aligned} & (17) \\ & \text { (37) } \end{aligned}$ |  | $\begin{aligned} & (33) \\ & (10) \end{aligned}$ |  | $\begin{gathered} 10 \\ (22) \end{gathered}$ |  | $\begin{aligned} & \text { (5) } \\ & \text { (5) } \end{aligned}$ | $\begin{gathered} \text { NM } \\ 77 \% \end{gathered}$ | $\begin{gathered} \text { NM } \\ 92 \% \end{gathered}$ |  | $\begin{gathered} 22 \\ (93) \end{gathered}$ |  | $\begin{gathered} 5 \\ (27) \end{gathered}$ | $\begin{aligned} & (77 \%) \\ & 71 \% \end{aligned}$ |
| \$ | 1,079 | \$ | 1,010 | \$ | 1,018 | \$ | 583 | \$ | 290 | (50\%) | (73\%) | \$ | 2,263 | \$ | 873 | (61\%) |

Total Citicorp Provision for Loan Losses (from prior page)

|  | $\$$ | 1,396 | $\$$ | 1,426 | $\$$ | 1,820 | $\$$ | 1,631 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total Citigroup Provision for Loan Losses

| $\mathbf{S}$ | 2,475 | $\$$ | 2,436 | $\$$ | 2,838 | $\$$ | 2,214 | $\$$ | 1,827 | $(17 \%)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(26\%)

NM Not meaningfu
Reclassified to conform to the current period's presentation.

```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    North America
    EMEA
    Latin America
    Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America (3)
EMEA
Latin America
Asia
Total (3)
```


## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

ICG
Global Consumer Banking
Brokerage and Asset Management
Local Consumer Lending
Corporate/Other

TOTAL OTHER REAL ESTATE OWNED (OREO) (4)
OREO By Region:
North America
Latin America
Asia
Total
Other Repossessed Assets (5)
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAL as a \% of Total Loans
NAA as a $\%$ of Total Assets
Allowance for Loan Losses as a \% of NAL
$\qquad$
$\qquad$ 3Q
2012 4 Q
2012 $1 Q$
2013 2Q
2013

## 2Q13 Increase

## (Decrease) from

$\qquad$
$\qquad$ 2Q12


| $(19 \%)$ | $12 \%$ |
| :---: | :---: |
| $(10 \%)$ | $(17 \%)$ |
| $(22 \%)$ | $(56 \%)$ |
| $(11 \%)$ | $(42 \%)$ |
| $(14 \%)$ | $(17 \%)$ |
|  |  |
| $(10 \%)$ | $(13 \%)$ |
| $(11 \%)$ | $(37 \%)$ |
| $9 \%$ | $23 \%$ |
| $(18 \%)$ | $(20 \%)$ |
| $(7 \%)$ | $(9 \%)$ |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed payments. With limited exceptions, the foliowing practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card oans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP 3-03 purchased distressed loans.
(3) The third quarter of 2012 includes an approximate $\$ 1.5$ billion in loans that are now classified as non-accrual loans related to OCC guidance
which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. Of the $\$ 1.5$ billion
of such non-accrual loans, $\$ 1.3$ billion was current as of September 30, 2012. See Footnote 2 on page 38
coedings when Citigroup has taken possession of the collateral.
(5) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
(6) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

Reclassified to conform to the current period's presentation.

```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    North America
    EMEA
    Latin America
    Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total
```

OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS
ICG
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (3)

## OREO By Region: <br> North Am EMEA <br> Latin America

Asia
Total
Other Repossessed Assets (4)
Non-Accrual Assets (NAA) (5)
Corporate Non-Accrual Loans
Non Non-Accrual Loan
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

| $\begin{gathered} 2 Q \\ 2012 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2012 \end{gathered}$ | $\begin{gathered} 4 Q \\ 2012 \end{gathered}$ | $\begin{gathered} 1 Q \\ 2013 \end{gathered}$ | $\begin{gathered} 2 Q \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |

2 Q 13 Increase
(Decrease) from
$\qquad$ (Decrease) from $\qquad$


| $100 \%$ | $(67 \%)$ |
| :---: | :---: |
| $(5 \%)$ | $11 \%$ |
| $50 \%$ | $(10 \%)$ |
| $6 \%$ | $(9 \%)$ |

(13\%) (41\%)

| $(13 \%)$ | $(14 \%)$ |
| :---: | :---: |
| $1 \%$ | $15 \%$ |
| $(5 \%)$ | - |
| $6 \%$ | $(9 \%)$ |

(5\%)

N/A Not Available at the Citicorp level. See "Non-Accrual Assets - Page 1" (on page 43) for total Citigroup balances.
(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual oans and on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status aat 90 days past due and written down to net realizable value at 180 days past due Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP 3-03 purchased distressed loans.
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral
(4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
(5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

Reclassified to conform to the current period's presentation.

```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    North America
    EMEA
    Latin America
    Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America (3) (4)
EMEA
Latin America
Asia
Total (3)
```


## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

Brokerage and Asset Management
Local Consumer Lending
Special Asset Pool
TOTAL OTHER REAL ESTATE OWNED (OREO) (4)
OREO By Region:
North America
EMEA
Latin America
Asia
Total
Other Repossessed Assets (5)

## Non-Accrual Assets (NAA) (6)

Corporate Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL


| $(62 \%)$ | $(48 \%)$ |
| :---: | ---: |
| $1 \%$ | $(14 \%)$ |
| $(50 \%)$ | $(94 \%)$ |
| NM | - |
| $(21 \%)$ | $(25 \%)$ |
|  |  |
| $(10 \%)$ | $(15 \%)$ |
| $(16 \%)$ | $(49 \%)$ |
| $0 \%$ | $(19 \%)$ |
| $(21 \%)$ | $(59 \%)$ |
| $(10 \%)$ | $(17 \%)$ |


| \$ | - | \$ | - | \$ | - | \$ | - | \$ | $275$ | (6\%) | $(16 \%)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 329 |  | 326 |  | 309 |  | 294 |  |  |  |  |
|  | 155 |  | 91 |  | 82 |  | 69 |  | 64 | (7\%) | (59\%) |
| \$ | 484 | \$ | 417 | \$ | 391 | \$ | 363 | \$ | 339 | (7\%) | (30\%) |
| \$ | 344 | \$ | 292 | \$ | 281 | \$ | 271 | \$ | 254 | (6\%) | (26\%) |
|  | 118 |  | 105 |  | 93 |  | 79 |  | 71 | (10\%) | (40\%) |
|  | 22 |  | 20 |  | 17 |  | 13 |  | 14 | 8\% | (36\%) |
|  | - |  | - |  |  |  | - |  | - | - | - |
| \$ | 484 | \$ | 417 | \$ | 391 | \$ | 363 | \$ | 339 | (7\%) | (30\%) |
|  | N/A | N/A |  | N/A |  | N/A |  | N/A |  |  |  |
| \$ | 557 | \$ | 501 | \$ | 424 | \$ | 529 | \$ | 416 | (21\%) | (25\%) |
|  | 6,360 |  | 7,599 |  | 7,009 |  | 5,889 |  | 5,279$\mathbf{5 , 6 9 5}$ |  | $\begin{aligned} & (10 \%) \\ & (11 \%) \end{aligned}$ | (17\%) |
|  | 6,917 |  | 8,100 |  |  |  |  |  |  |  |  | (18\%)$(30 \%)$ |
|  | 484 |  | 417 | 391 |  | 363 |  | 339 |  | (7\%) |  |  |
|  | N/A |  | N/A | N/A |  |  | $\quad \mathrm{N} / \mathrm{A}$ | \$ |  |  | N/A | (11\%) | (18\%) |
| \$ | 7,401 | \$ | 8,517 |  |  | 6,034 |  |  |  |  |  |  |  |  |
|  | 3.87\% |  | 4.98\% |  | 5.02\% |  |  | 4.55\% |  | 4.61\% |  |  |  |
|  | 177\% |  | 137\% |  | 146\% |  | 146\% |  | 143\% |  |  |  |  |

N/A Not Available at the Citi Holdings level. See "Non-Accrual Assets - Page 1" (on page 43) for total Citigroup balances.
(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP $3-03$ purchased distressed loans.
(3) See Footnote 3 on page 43.
(4) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral
(5) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
(6) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable

Reclassified to conform to the current period's presentation.

## CITIGROUP

## NON-GAAP FINANCIAL MEASURES - RECONCILIATIONS

(In millions of dollars)

Tangible Book Value Per Share and Tangible Common Equity (TCE) (and related ratios) are non-GAAP financial measures. TCE, as defined by Citigroup, represents common equity less goodwill and intangible assets (excluding MSRs) net of the related deferred taxes. Other companies may calculate TCE in a manner different from Citigroup. A reconciliation of Citigroup's total stockholders' equity to TCE and Tangible Book Value per Share follows:

| $\begin{gathered} 2 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2012 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 183,599 | \$ | 186,465 | \$ | 186,487 | \$ | 190,222 | \$ | 191,633 |
|  | 25,483 |  | 25,915 |  | 25,673 |  | 25,474 |  | 24,958 |
|  | 6,156 |  | 5,963 |  | 5,697 |  | 5,457 |  | 4,981 |
|  | - |  | 37 |  | 32 |  | 2 |  | 205 |
|  | 38 |  | 35 |  | 32 |  | - |  | - |
| \$ | 151,922 | \$ | 154,515 | \$ | 155,053 | \$ | 159,289 | \$ | 161,489 |
|  | 2,932.5 |  | 2,932.5 |  | 3,028.9 |  | 3,042.9 |  | 3,041.0 |
| \$ | 51.81 | \$ | 52.69 | \$ | 51.19 | \$ | 52.35 | \$ | 53.10 |


[^0]:    (1) Preliminary
    (2) Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 38 for amounts by period.

[^1]:    pact of FX Translation (1)

