|  | Page |
| :---: | :---: |
| Citigroup Consolidated |  |
| Financial Summary | 1 |
| Consolidated Statement of Income | 2 |
| Consolidated Balance Sheet | 3 |
| Segment Detail |  |
| Net Revenues | 4 |
| Income | 5 |
| Citicorp |  |
| Income Statement and Balance Sheet Data | 6 |
| Global Consumer Banking | 7-8 |
| North America | 9-11 |
| EMEA | 12-13 |
| Latin America | 14-15 |
| Asia | 16-17 |
| Institutional Clients Group (ICG) | 18 |
| Revenues by Business | 19 |
| Corporate / Other | 20 |
| Regional Totals |  |
| North America | 21 |
| EMEA | 22 |
| Latin America | 23 |
| Asia | 24 |
| Citi Holdings |  |
| Income Statement and Balance Sheet Data | 25 |
| Consumer Key Indicators | 26-27 |
| Citigroup Supplemental Detail |  |
| Average Balances and Interest Rates | 28 |
| Deposits | 29 |
| Loans |  |
| Citicorp | 30 |
| Citi Holdings / Total Citigroup | 31 |
| Consumer Loan Delinquency Amounts and Ratios |  |
| $90+$ Days | 32 |
| 30-89 Days | 33 |
| Allowance for Credit Losses |  |
| Total Citigroup | 34 |
| Consumer and Corporate | 35-36 |
| Components of Provision for Loan Losses |  |
| Citicorp | 37 |
| Citi Holdings / Total Citigroup | 38 |
| Non-Accrual Assets |  |
| Total Citigroup | 39 |
| Citicorp | 40 |
| Citi Holdings | 41 |
| Reconciliation of Non-GAAP Financial Measures | 42 |


|  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | 2Q14 Increase (Decrease) from |  | Six Months 2013 |  | Months 2014 |  | YTD 2014 v.YTD 2013 Increasel(Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1Q14 | 2Q13 |  |  |  |  |  |  |  |  |  |
| Total Revenues, Net of Interest Expense | 20,488 | \$ | 17,904 |  |  | \$ | 17,779 | \$ | 20,124 | \$ | 19,342 | (4\%) | (6\%) | \$ | 40,736 | \$ | 39,466 | (3\%) |
| Total Operating Expenses | 12,149 |  | 11,679 |  | 12,292 |  | 12,149 |  | 15,521 | 28\% | 28\% |  | 24,437 |  | 27,670 | 13\% |
| Net Credit Losses (NCLs) | 2,608 |  | 2,430 |  | 2,547 |  | 2,439 |  | 2,189 | (10\%) | (16\%) |  | 5,486 |  | 4,628 | (16\%) |
| Credit Reserve Build / (Release) | (781) |  | (778) |  | (636) |  | (646) |  | (610) | 6\% | 22\% |  | $(1,445)$ |  | $(1,256)$ | 13\% |
| Provision for Unfunded Lending Commitments | (3) |  | 103 |  | (34) |  | (27) |  | (31) | (15\%) | NM |  | 11 |  | (58) | NM |
| Provision for Benefits \& Claims | 200 |  | 204 |  | 195 |  | 208 |  | 182 | (13\%) | (9\%) |  | 431 |  | 390 | (10\%) |
| Provision for Credit Losses and for Benefits and Claims | 2,024 |  | 1,959 |  | 2,072 |  | 1,974 |  | 1,730 | (12\%) | (15\%) |  | 4,483 |  | 3,704 | (17\%) |
| Income from Continuing Operations before Income Taxes | 6,315 |  | 4,266 |  | 3,415 |  | 6,001 |  | 2,091 | (65\%) | (67\%) |  | 11,816 |  | 8,092 | (32\%) |
| Income Taxes (benefits) | 2,127 |  | 1,080 |  | 1,090 |  | 2,050 |  | 1,838 | (10\%) | (14\%) |  | 3,697 |  | 3,888 | 5\% |
| Income from Continuing Operations | 4,188 | \$ | 3,186 | \$ | 2,325 | \$ | 3,951 | \$ | 253 | (94\%) | (94\%) | \$ | 8,119 | \$ | 4,204 | (48\%) |
| Income (Loss) from Discontinued Operations, net of Taxes | 30 |  | 92 |  | 181 |  | 37 |  | (22) | NM | NM |  | (3) |  | 15 | NM |
| Net Income before Noncontrolling Interests | 4,218 |  | 3,278 |  | 2,506 |  | 3,988 |  | 231 | (94\%) | (95\%) |  | 8,116 |  | 4,219 | (48\%) |
| Net Income Attributable to Noncontrolling Interests | 36 |  | 51 |  | 50 |  | 45 |  | 50 | 11\% | 39\% |  | 126 |  | 95 | (25\%) |
| Citigroup's Net Income | 4,182 | \$ | 3,227 | \$ | 2,456 | \$ | 3,943 | \$ | 181 | (95\%) | (96\%) | \$ | 7,990 | \$ | 4,124 | (48\%) |
| Diluted Earnings Per Share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | 1.33 | \$ | 0.98 | \$ | 0.71 | \$ | 1.22 | \$ | 0.03 | (98\%) | (98\%) | \$ | 2.57 | \$ | 1.26 | (51\%) |
| Citigroup's Net Income | 1.34 | \$ | 1.00 | \$ | 0.77 | \$ | 1.23 | \$ | 0.03 | (98\%) | (98\%) | \$ | 2.57 | \$ | 1.26 | (51\%) |
| Shares (in millions): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Basic | 3,040.7 |  | 3,034.3 |  | 3,028.0 |  | 3,037.4 |  | 3,033.8 | - | - |  | 3,040.4 |  | 3,035.6 | - |
| Average Diluted | 3,046.3 |  | 3,040.9 |  | 3,034.6 |  | 3,043.3 |  | 3,038.3 | - | - |  | 3,045.5 |  | 3,040.8 | - |
| Common Shares Outstanding, at period end | 3,041.0 |  | 3,033.0 |  | 3,029.2 |  | 3,037.8 |  | 3,031.8 | - |  |  |  |  |  |  |
| Preferred Dividends - Basic | 9 | \$ | 110 | \$ | 71 | \$ | 124 | \$ | 100 | (19\%) | NM | \$ | 13 | \$ | 224 | NM |
| Preferred Dividends - Diluted | 9 | \$ | 110 | \$ | 71 | \$ | 124 | \$ | 100 | (19\%) | NM | \$ | 13 | \$ | 224 | NM |
| Income Allocated to Unrestricted Common Shareholders - Basic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | 4,061 | \$ | 2,965 | \$ | 2,161 | \$ | 3,720 | \$ | 102 | (97\%) | (97\%) | \$ | 7,825 | \$ | 3,821 | (51\%) |
| Citigroup's Net Income | 4,090 | \$ | 3,056 | \$ | 2,338 | \$ | 3,757 | \$ | 80 | (98\%) | (98\%) | \$ | 7,822 | \$ | 3,836 | (51\%) |
| Income Allocated to Unrestricted Common Shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | 4,061 | \$ | 2,966 | \$ | 2,161 | \$ | 3,720 | \$ | 102 | (97\%) | (97\%) | \$ | 7,826 | \$ | 3,822 | (51\%) |
| Citigroup's Net Income | 4,091 | \$ | 3,056 | \$ | 2,338 | \$ | 3,757 | \$ | 80 | (98\%) | (98\%) | \$ | 7,823 | \$ | 3,836 | (51\%) |
| Financial Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Estimated Basel III Tier 1 Common Ratio (1) | 10.03\% |  | 10.50\% |  | 10.11\% |  | 10.47\% |  | 10.6\% * |  |  |  |  |  |  |  |
| Estimated Basel III Tier 1 Capital Ratio (1) | 10.38\% |  | 10.93\% |  | 10.74\% |  | 11.12\% |  | 11.4\% * |  |  |  |  |  |  |  |
| Estimated Basel III Total Capital Ratio (1) | 12.80\% |  | 13.15\% |  | 12.08\% |  | 12.53\% |  | 12.8\% * |  |  |  |  |  |  |  |
| Estimated Basel III Supplementary Leverage Ratio (2) | 4.89\% |  | 5.09\% |  | 5.40\% |  | 5.61\% |  | 5.7\% * |  |  |  |  |  |  |  |
| Return on Average Assets | 0.88\% |  | 0.69\% |  | 0.52\% |  | 0.85\% |  | 0.04\% * |  |  |  | 0.85\% |  | 0.44\% |  |
| Efficiency Ratio | 59\% |  | 65\% |  | 69\% |  | 60\% |  | 80\% |  |  |  | 60\% |  | 70\% |  |
| Return on Average Common Equity | 8.8\% |  | 6.4\% |  | 4.8\% |  | 7.8\% |  | 0.2\% * |  |  |  |  |  |  |  |
| Balance Sheet Data, EOP (in billions of dollars, except Book Value per Share): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Assets | 1,884.0 | \$ | 1,899.5 | \$ | 1,880.4 | \$ | 1,894.7 | \$ | 1,909.7 | 1\% | 1\% |  |  |  |  |  |
| Total Average Assets | 1,898.9 |  | 1,859.5 |  | 1,888.0 |  | 1,888.3 |  | 1,903.3 | 1\% | - |  | 1,892.9 |  | 1,895.8 | - |
| Total Deposits | 938.4 |  | 955.5 |  | 968.3 |  | 966.3 |  | 965.7 | - | 3\% |  |  |  |  |  |
| Citigroup's Stockholders' Equity | 195.9 |  | 200.8 |  | 204.3 |  | 208.5 |  | 211.4 | 1\% | 8\% |  |  |  |  |  |
| Book Value Per Share | 63.02 | \$ | 64.49 | \$ | 65.23 | \$ | 66.25 | \$ | 66.76 | 1\% | 6\% |  |  |  |  |  |
| Tangible Book Value Per Share (3) | 53.10 | \$ | 54.52 | \$ | 55.31 | \$ | 56.40 | \$ | 56.89 | 1\% | 7\% |  |  |  |  |  |
| Direct Staff (in thousands) | 253 |  | 252 |  | 251 |  | 248 |  | 244 | (2\%) | (4\%) |  |  |  |  |  |
| (1) Citigroup's estimated Basel III Tier 1 Common ratio, which reflects full implementation assumed for related capital components, is a non-GAAP financial measure. Citigroup's estimated Basel III Capital ratios and related components as of June 30,2013 are based on the proposed U.S. Basel III rules, and with full implementation assumed for capital components; whereas September 30, 2013 and after are based on the final U.S. Basel III rules, and with full implementation assumed for capital components. For all periods, estimated Basel III risk-weighted assets are based on the "advanced approaches" for determining total risk-weighted assets. In addition, December 31, 2013 estimated Basel III Tier 1 Common ratio was adjusted to include on a pro forma basis, approximately $\$ 56$ billion of additional operational risk risk-weighted assets related to Citigroup's approved exit from Basel III parallel reporting, effective in the second quarter of 2014. See page 42 for a reconciliation of this measure to reported results. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Citigroup's estimated Basel III Supplementary Leverage ratio (SLR) and certain related components are non-GAAP financial measures. See page 42 for additional information.(3) Tangible book value per share is a non-GAAP financial measure. See page 42 for a reconciliation of this measure. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| * Preliminary |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: Ratios and returns are calculated based on the displayed numbers.NM Not meaningful |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reclassified to conform to the current period's presentation. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

Interest revenue Interest expense<br>erest expens<br>Net interest revenue

Commissions and fees
Principal transactions
Administrative and other fiduciary fees
ealized gains (losses) on investmen
ther-than-temporary impairment losses on investments and other assets
ther reve
Total non-interest revenues
Total revenues, net of interest expense

## Provisions for Credit Losses and for Benefits and Claims

Net credit losses
Credit reserve build / (release)
Provision for loan losses
Policyholder benefits and claims
ision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Operating Expenses

Compensation and benefits
remises and Equipment
Technology / communication expense
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision (benefits) for income taxes
Income from Continuing Operations
Discontinued Operations (1)
income (Loss) from Discontinued Operations
Gain (Loss) on Sale
Provision (benefits) for income taxes
Income (Loss) from Discontinued Operations, net of taxes
Net Income before Noncontrolling Interests
Net Income attributable to noncontrolling interests
Citigroup's Net Income

| $\begin{gathered} 2 \mathrm{QQ} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | (D)14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 15,840 | \$ | 15,463 | \$ | 15,707 | \$ | 15,350 | \$ | 15,561 | 1\% |
|  | 4,158 |  | 3,952 |  | 3,737 |  | 3,591 |  | 3,615 | 1\% |
|  | 11,682 |  | 11,511 |  | 11,970 |  | 11,759 |  | 11,946 | 2\% |
|  | 3,293 |  | 3,061 |  | 3,152 |  | 3,134 |  | 3,491 | 11\% |
|  | 2,684 |  | 1,149 |  | 965 |  | 2,888 |  | 1,843 | (36\%) |
|  | 1,083 |  | 968 |  | 970 |  | 1,009 |  | 1,029 | 2\% |
|  | 251 |  | 63 |  | (16) |  | 128 |  | 84 | (34\%) |
|  | (162) |  | (39) |  | (73) |  | (201) |  | (37) | 82\% |
|  | 582 |  | 556 |  | 552 |  | 595 |  | 488 | (18\%) |
|  | 1,075 |  | 635 |  | 259 |  | 812 |  | 498 | (39\%) |
|  | 8,806 |  | 6,393 |  | 5,809 |  | 8,365 |  | 7,396 | (12\%) |
| 20,488 |  |  | 17,904 |  | 17,779 |  | 20,124 |  | 19,342 | (4\%) |
| $\begin{gathered} 2,608 \\ (781) \end{gathered}$ |  |  | 2,430 |  | 2,547 |  | 2,439 |  | 2,189 | (10\%) |
|  |  |  | (778) |  | (636) |  | (646) |  | (610) | 6\% |
| $\begin{array}{r} 1,827 \\ 200 \end{array}$ |  |  | 1,652 |  | 1,911 |  | 1,793 |  | 1,579 | (12\%) |
|  |  |  | 204 |  | 195 |  | 208 |  | 182 | (13\%) |
| (3) |  |  | 103 |  | (34) |  | (27) |  | (31) | (15\%) |
| 2,024 |  |  | 1,959 |  | 2,072 |  | 1,974 |  | 1,730 | (12\%) |
| 6,075 |  |  | 5,828 |  | 5,729 |  | 6,010 |  | 6,028 | - |
| 762 |  |  | 763 |  | 796 |  | 805 |  | 819 | 2\% |
| 1,486 |  |  | 1,568 |  | 1,552 |  | 1,530 |  | 1,619 | 6\% |
| 480 |  |  | 458 |  | 501 |  | 458 |  | 460 | - |
| 3,346 |  |  | 3,062 |  | 3,714 |  | 3,346 |  | 6,595 | 97\% |
| 12,149 |  |  | 11,679 |  | 12,292 |  | 12,149 |  | 15,521 | 28\% |
| $\begin{aligned} & 6,315 \\ & 2,127 \end{aligned}$ |  |  | 4,266 |  | 3,415 |  | 6,001 |  | 2,091 | (65\%) |
|  |  |  | 1,080 |  | 1,090 |  | 2,050 |  | 1,838 | (10\%) |
| 4,188 |  |  | 3,186 |  | 2,325 |  | 3,951 |  | 253 | (94\%) |
| 51 |  |  | 33 |  | (223) |  | 40 |  | (3) | NM |
| 21 |  |  | 6 |  | 206 |  | - |  | - | - |
|  |  |  | (53) |  | (198) |  | 3 |  | 19 | NM |
| 30 |  |  | 92 |  | 181 |  | 37 |  | (22) | NM |
| 4,218 |  |  | 3,278 |  | 2,506 |  | 3,988 |  | 231 | (94\%) |
| 36 |  |  | 51 |  | 50 |  | 45 |  | 50 | 11\% |
| \$ 4,182 |  | \$ | 3,227 | \$ | 2,456 | \$ | 3,943 | \$ | 181 | (95\%) |


(Decrease) from

| (2\%) | 31,800 | 30,911 |
| :---: | :---: | :---: |
| (13\%) | 8,488 | 7,206 |
| 2\% | 23,312 | 23,705 |
| 6\% | 6,728 | 6,625 |
| (31\%) | 5,188 | 4,731 |
| (5\%) | 2,151 | 2,038 |
| (67\%) | 701 | 212 |
| 77\% | (423) | (238) |
| (16\%) | 1,172 | 1,083 |
| (54\%) | 1,907 | 1,310 |
| (16\%) | 17,424 | 15,761 |
| (6\%) | 40,736 | 39,466 |

YTD 2014 vs YTD 2013 Increasel (Decrease)
(1) Discontinued operations primarily reflect the following:
a) In the second quarter of 2013, Citi executed a definitive agreement to sell its Brazil Credicard business (Credicard). The second quarter of

2013 also includes residual amounts related to previous discontinued operations.
All historical periods have been reclassified to reflect Credicard as discontinued operations.
b) In the third quarter of 2013, residual tax release amounts related to the sale of Citi's German consumer branch business (German consumer business).
c) In the fourth quarter of 2013, Citi completed the sale of Credicard resulting in a $\$ 189$ million after-tax benefit to discontinued operations.
d) In the first quarter of 2014, residual amounts related to the sale of Credicard and the Egg credit card business (Egg).
e) In the second quarter of 2014, residual amounts related to the sale of Credicard, German consumer business and Egg.

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## Assets

Cash and due from banks (including segregated cash and other deposits) Deposits with banks
Fed funds sold and securities borr'd or purch under agree. to resell Brokerage receivables

## Trading account asset

Investments
Available-for-sale and non-marketable equity securities
Held-to-maturity
Total investment
f unearned income
Corporate
Loans, net of unearned income
Allowance for loan losses
Total loans, ne
Goodwill
Intangible assets (other than MSRs)
Mortgage servicing rights (MSRs)
Other assets
Assets related to discontinued operations held for sale Total assets

## Liabilities

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. Deposits
on-interest-bearing deposits in offices outside the U.S.
erest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits
Fed funds purch
Fed funds purch and securities loaned or sold under agree. to repurch Brokerage payables
rading account liabilities
Long-term debt
Other liabilities (2)
Liabilities related to discontinued operations held for sale Total liabilities

## Equity

Stockholders' equity
Preferred stock
Additional paid-in capital
Retained earnings
Treasury stock
Accumulated other comprehensive income (loss)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interest
Total liabilities and equity

| $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |  | March 31, |  | $\begin{aligned} & \text { June 30, } \\ & 2014 \text { (1) } \end{aligned}$ |  | 2Q14 Increase <br> (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Decrease) from |  |  |  |  |  |  |
|  | 31,145 |  |  | \$ | 32,810 | \$ | 29,885 | \$ | 33,380 | \$ | 35,268 | 6\% | 13\% |
|  | 158,028 |  | 172,659 |  | 169,005 |  | 171,020 |  | 153,817 | (10\%) | (3\%) |
|  | 263,205 |  | 273,679 |  | 257,037 |  | 263,398 |  | 250,353 | (5\%) | (5\%) |
|  | 33,484 |  | 24,976 |  | 25,674 |  | 32,484 |  | 41,864 | 29\% | 25\% |
|  | 306,570 |  | 291,722 |  | 285,928 |  | 278,180 |  | 290,776 | 5\% | (5\%) |
|  | 290,738 |  | 292,717 |  | 298,381 |  | 302,300 |  | 303,293 | - | 4\% |
|  | 9,602 |  | 10,808 |  | 10,599 |  | 10,600 |  | 22,330 | NM | NM |
|  | 300,340 |  | 303,525 |  | 308,980 |  | 312,900 |  | 325,623 | 4\% | 8\% |
|  | 382,152 |  | 387,822 |  | 393,831 |  | 384,661 |  | 384,345 | - | 1\% |
|  | 261,589 |  | 269,729 |  | 271,641 |  | 279,560 |  | 283,159 | 1\% | 8\% |
|  | 643,741 |  | 657,551 |  | 665,472 |  | 664,221 |  | 667,504 | - | 4\% |
|  | $(21,580)$ |  | $(20,605)$ |  | $(19,648)$ |  | $(18,923)$ |  | $(17,890)$ | 5\% | 17\% |
|  | 622,161 |  | 636,946 |  | 645,824 |  | 645,298 |  | 649,614 | 1\% | 4\% |
|  | 24,896 |  | 25,098 |  | 25,009 |  | 25,008 |  | 25,087 | - | 1\% |
|  | 4,981 |  | 4,888 |  | 5,056 |  | 4,891 |  | 4,702 | (4\%) | (6\%) |
|  | 2,524 |  | 2,580 |  | 2,718 |  | 2,586 |  | 2,282 | (12\%) | (10\%) |
|  | 133,348 |  | 127,308 |  | 125,266 |  | 125,591 |  | 130,329 | 4\% | (2\%) |
|  | 3,306 |  | 3,320 |  | - |  | - |  | - | - | (100\%) |
| \$ | 1,883,988 | \$ | 1,899,511 | \$ | 1,880,382 | \$ | 1,894,736 | \$ | 1,909,715 | 1\% | 1\% |
|  | 124,141 | \$ | 130,273 | \$ | 128,399 | \$ | 135,632 | \$ | 138,659 | 2\% | 12\% |
| \$ | 270,687 |  | 266,322 |  | 284,164 |  | 280,549 |  | 281,029 | - | 4\% |
|  | 394,828 |  | 396,595 |  | 412,563 |  | 416,181 |  | 419,688 | 1\% | 6\% |
|  | 63,793 |  | 66,028 |  | 69,406 |  | 69,263 |  | 73,991 | 7\% | 16\% |
|  | 479,806 |  | 492,837 |  | 486,304 |  | 480,819 |  | 472,046 | (2\%) | (2\%) |
|  | 543,599 |  | 558,865 |  | 555,710 |  | 550,082 |  | 546,037 | (1\%) | ) |
|  | 938,427 |  | 955,460 |  | 968,273 |  | 966,263 |  | 965,725 | - | 3\% |
|  | 218,252 |  | 216,387 |  | 203,512 |  | 190,676 |  | 183,912 | (4\%) | (16\%) |
|  | 61,705 |  | 56,992 |  | 53,707 |  | 59,407 |  | 62,323 | 5\% | 1\% |
|  | 123,022 |  | 122,048 |  | 108,762 |  | 124,040 |  | 123,370 | (1\%) | - |
|  | 58,743 |  | 58,904 |  | 58,944 |  | 58,903 |  | 59,534 | 1\% | 1\% |
|  | 220,959 |  | 221,593 |  | 221,116 |  | 222,747 |  | 226,984 | 2\% | 3\% |
|  | 62,992 |  | 63,349 |  | 59,935 |  | 62,458 |  | 74,768 | 20\% | 19\% |
|  | 2,062 |  | 2,039 |  | - |  | - |  | - | - | (100\%) |
| \$ | 1,686,162 | \$ | 1,696,772 | \$ | 1,674,249 | \$ | 1,684,494 | \$ | 1,696,616 | 1\% | 1\% |

(2) Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 34 for amounts by period.

NM Not meaningfu
Reclassified to conform to the current period's presentation.

| \$ | 4,293 | \$ | 5,243 | \$ | 6,738 | \$ | 7,218 | \$ | 8,968 | 24\% | NM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 106,876 |  | 107,030 |  | 107,193 |  | 107,505 |  | 107,669 | - | 1\% |
|  | 105,725 |  | 108,812 |  | 111,168 |  | 115,091 |  | 115,361 | - | 9\% |
|  | $(1,075)$ |  | $(1,472)$ |  | $(1,658)$ |  | $(2,237)$ |  | $(2,520)$ | (13\%) | NM |
|  | $(19,924)$ |  | $(18,798)$ |  | $(19,133)$ |  | $(19,146)$ |  | $(18,147)$ | 5\% | 9\% |
| \$ | 191,633 | \$ | 195,603 | \$ | 197,601 | \$ | 201,244 | \$ | 202,394 | 1\% | 6\% |
| \$ | 195,926 | \$ | 200,846 | \$ | 204,339 | \$ | 208,462 | \$ | 211,362 | 1\% | 8\% |
|  | 1,900 |  | 1,893 |  | 1,794 |  | 1,780 |  | 1,737 | (2\%) | (9\%) |
|  | 197,826 |  | 202,739 |  | 206,133 |  | 210,242 |  | 213,099 | 1\% | 8\% |
| \$ | 1,883,988 | \$ | 1,899,511 | \$ | 1,880,382 | \$ | 1,894,736 | \$ | 1,909,715 | 1\% | 1\% |

## CITIGROUP

 SEGMENT DETAIL NET REVENUES(In millions of dollars)

Global Consumer Banking
North America EMEA
Latin America
Asia ${ }_{\text {Total }}$
Institutional Clients Group North America
EMEA
Latin America
${ }^{\text {Asia }}$ Total

| 2 Q | 3Q | 4 Q | 19 | 2Q |
| :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 |

$\qquad$ Six Six onth 2014

YTD 2014 vs. YTD 2014 vs.
YTD 2013 Increase/ (Decrease)


Total Citigroup - Net Revenues
Credit valuation adjustment (CVA) on derivatives (counterparty and ov's
net of hedges; and debt valuation adjustments (DVA) on Citigroup's
fair value option debt (1) \{CVA/DVA\} 477
$477 \quad$ (336)
(164) 7
(33) NM

NM NM
158
(26)

NM
Total Citigroup - Net Revenues - Excluding CVA/DVA (2) \$
(1) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITIGROUP <br> SEGMENT DETAIL INCOME

## (In millions of dollars)

| 2Q | 3 Q | 4Q | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ | $\begin{gathered} 2 Q \\ 2014 \end{gathered}$ | 2Q14 Increase (Decrease) from |  | SixMonths 2013 | Six Months | YTD 2014 vs. YTD 2013 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 |  |  | 1Q14 | 2Q13 |  |  |  |


|  | $2013$ |  | 2013 |  | 2013 |  | $\begin{gathered} 1 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | 1Q14 | 2Q13 |  |  |  | nths | (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from Continuing Operations:CITICORP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,084 | \$ | 894 | \$ | 858 | \$ | 1,020 | \$ | 1,077 | 6\% | (1\%) | \$ | 2,158 | \$ | 2,097 | (3\%) |
| EMEA |  | 22 |  | 13 |  | (1) |  | 15 |  | 15 | - | (32\%) |  | 23 |  | 30 | 30\% |
| Latin America |  | 346 |  | 264 |  | 371 |  | 311 |  | 299 | (4\%) | (14\%) |  | 702 |  | 610 | (13\%) |
| Asia |  | 410 |  | 364 |  | 313 |  | 381 |  | 214 | (44\%) | (48\%) |  | 804 |  | 595 | (26\%) |
| Total |  | 1,862 |  | 1,535 |  | 1,541 |  | 1,727 |  | 1,605 | (7\%) | (14\%) |  | 3,687 |  | 3,332 | (10\%) |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 984 |  | 508 |  | 395 |  | 1,289 |  | 1,068 | (17\%) | 9\% |  | 2,240 |  | 2,357 | 5\% |
| EMEA |  | 1,003 |  | 374 |  | 401 |  | 779 |  | 557 | (28\%) | (44\%) |  | 1,657 |  | 1,336 | (19\%) |
| Latin America |  | 527 |  | 427 |  | 202 |  | 341 |  | 430 | 26\% | (18\%) |  | 999 |  | 771 | (23\%) |
| Asia |  | 622 |  | 431 |  | 470 |  | 556 |  | 507 | (9\%) | (18\%) |  | 1,310 |  | 1,063 | (19\%) |
| Total |  | 3,136 |  | 1,740 |  | 1,468 |  | 2,965 |  | 2,562 | (14\%) | (18\%) |  | 6,206 |  | 5,527 | (11\%) |
| Corporate / Other |  | (229) |  | 20 |  | (256) |  | (458) |  | (432) | 6\% | (89\%) |  | (394) |  | (890) | NM |
| Total Citicorp |  | 4,769 |  | 3,295 |  | 2,753 |  | 4,234 |  | 3,735 | (12\%) | (22\%) |  | 9,499 |  | 7,969 | (16\%) |
| Total Citi Holdings |  | (581) |  | (109) |  | (428) |  | (283) |  | $(3,482)$ | NM | NM |  | $(1,380)$ |  | $(3,765)$ | NM |
| Income From Continuing Operations |  | 4,188 |  | 3,186 |  | 2,325 |  | 3,951 |  | 253 | (94\%) | (94\%) |  | 8,119 |  | 4,204 | (48\%) |
| Discontinued Operations |  | 30 |  | 92 |  | 181 |  | 37 |  | (22) | NM | NM |  | (3) |  | 15 | NM |
| Net Income Attributable to Noncontrolling Interests |  | 36 |  | 51 |  | 50 |  | 45 |  | 50 | 11\% | 39\% |  | 126 |  | 95 | (25\%) |
| Citigroup's Net Income | \$ | 4,182 | \$ | 3,227 | \$ | 2,456 | \$ | 3,943 | \$ | 181 | (95\%) | (96\%) | \$ | 7,990 | \$ | 4,124 | (48\%) |
| CVA/DVA (after-tax) (1) |  | 293 |  | (208) |  | (100) |  | 4 |  | (20) | NM | NM |  | 95 |  | (16) | NM |
| Total Citigroup - Net Income - Excluding CVA/DVA (2) | \$ | 3,889 | \$ | 3,435 | \$ | 2,556 | \$ | 3,939 | \$ | 201 | (95\%) | (95\%) | \$ | 7,895 | \$ | 4,140 | (48\%) |

(1) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)
(In millions of dollars, except as otherwise noted)

## Revenues <br> Net interest revenue <br> Non-interest revenue <br> Total revenues, net of interest expense

Provisions for Credit Losses and for Benefits and Claims Net credit losses
Credit reserve build / (release)
Provision for loan losses
rovision for benefits \& claim
Tital commitments
tal operating expenses

Income from Continuing Operations before
Income Taxes
Provision for income taxes

## Income from Continuing Operations

Income (loss) from Discontinued Operations, net of taxe

```
Noncontrolling interests
```

Citicorp's Net Income

## Balance Sheet Data (in billions of dollars):

## Total EOP Assets

## Average Assets

Return on Average Assets
Efficiency Ratio (Operating Expenses/Total Revenues, net) Total EOP Deposit

$\qquad$

| $\begin{gathered} 1,838 \\ (301) \end{gathered}$ | $\begin{aligned} & 1,795 \\ & (104) \end{aligned}$ | $\begin{gathered} 1,812 \\ (104) \\ \hline \end{gathered}$ | $\begin{gathered} 1,920 \\ (305) \end{gathered}$ | $\begin{gathered} 1,790 \\ (414) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1,537 | 1,691 | 1,708 | 1,615 | 1,376 |
| 46 | 51 | 52 | 53 | 39 |
| (10) | 108 | (26) | (23) | (28) |
| 1,573 | 1,850 | 1,734 | 1,645 | 1,387 |
| 10,585 | 10,283 | 10,799 | 10,605 | 11,007 |


|  | 7,234 | 4,513 | 3,939 | 6,418 | 5,485 | (15\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,465 | 1,218 | 1,186 | 2,184 | 1,750 | (20\%) |
|  | 4,769 | 3,295 | 2,753 | 4,234 | 3,735 | (12\%) |
|  | 30 | 92 | 181 | 37 | (22) | NM |
|  | 5 | 5 | 6 | 4 | 50 | 14\% |
| \$ | 4,764 | 3,342 | 2,888 | 4,227 | 3,663 | (13\%) |


| (24\%) | 14,094 | 11,903 |
| :---: | :---: | :---: |
| (29\%) | 4,595 | 3,934 |
| (22\%) | 9,499 | 7,969 |
| NM | (3) | 15 |
| 43\% | 120 | 94 |
| (23\%) | \$ 9,376 | \$ 7,890 |


| \$ | 1,753 | \$ | 1,778 | \$ | 1,763 | \$ | 1,781 | \$ | 1,799 | 1\% | 3\% |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,756 | \$ | 1,735 | \$ | 1,769 | \$ | 1,773 | \$ | 1,791 | 1\% | 2\% | \$ | 1,745 | \$ | 1,782 |
|  | 1.09\% |  | 0.76\% |  | 0.65\% |  | 0.97\% |  | 0.82\% |  |  |  | 1.08\% |  | 0.89\% |
|  | 55\% |  | 62\% |  | 66\% |  | 57\% |  | 62\% |  |  |  | 55\% |  | 59\% |
| \$ | 544 | \$ | 561 | \$ | 573 | \$ | 575 | \$ | 585 | 2\% | 8\% |  |  |  |  |
| \$ | 874 | \$ | 914 | \$ | 932 | \$ | 937 | \$ | 946 | 1\% | 8\% |  |  |  |  |

YTD 2014 vs. YTD 2013 Increasel (Decrease)
$\square$


NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

Page 1
(In millio
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (ROA) (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Banking
ards (2)
Total
Net Credit Losses by Business
Retail Banking
Cards (2)
Total

Retail Banking
Cards (2)

## Income (loss) from Continuing Operations by Business <br> Retail Banking

ards (2)
Total
FX Translation Impact:
Total Revenue - as Reported
Total Revenue - as Reporte
Impact of FX Translation (3)
Total Revenues - Ex-FX (4)
Total Operating Expenses - as Reported
mpact of FX Translation (3)
Total Operating Expenses - Ex-FX (4)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (3)
Total Provisions for LLR \& PBC - Ex-FX (4)
Net Income - as Reported
Impact of FX Translation (3)
Net Income - Ex-FX (4)


| 2 Q14 Increase (Decrease) from |  | Six Months | Six Months |
| :---: | :---: | :---: | :---: |
| 1Q14 | 2Q13 | 2013 | 2014 |


| 2\% | 2\% | \$ | 14,233 | \$ | 14,238 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (2\%) | (17\%) |  | 5,231 |  | 4,436 |
| 1\% | (3\%) |  | 19,464 |  | 18,674 |
| 5\% | 3\% |  | 10,637 |  | 10,651 |
| - | - |  | 3,694 |  | 3,567 |
| (46\%) | (34\%) |  | (577) |  | (536) |
| - | NM |  | 24 |  | (6) |
| (26\%) | (15\%) |  | 109 |  | 92 |
| (7\%) | (6\%) |  | 3,250 |  | 3,117 |
| (3\%) | (14\%) |  | 5,577 |  | 4,906 |
| 8\% | (16\%) |  | 1,890 |  | 1,574 |
| (7\%) | (14\%) |  | 3,687 |  | 3,332 |
| (25\%) | - |  | 11 |  | 14 |
| (7\%) | (14\%) | \$ | 3,676 | \$ | 3,318 |
| 1\% | 2\% | \$ | 396 | \$ | 399 |
|  |  |  | 1.88\% |  | 1.68\% |
|  |  |  | 55\% |  | 57\% |
|  |  |  | 2.62\% |  | 2.42\% |

(1) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statement
items under U.S. GAAP related to the Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Credicard discontinued operations,
(2) Includes both Citi-Branded Cards and Citi Retail Services.
(3) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(4) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

 Page 2
## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loan
OP Loan
Real Estate Lending
Commercial Markets
Personal and Other
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions) (2)
As a \% of EOP Loans
(2)
ards Key Indicators (in millions of dollars, except as otherwise noted) (3) (4) EOP Open Accounts
Purchase Sales (in billions)
Average Loans (in billions) (5)
EOP Loans (in billions) (5)
Average Yield (6)
Net Interest Revenue (7)
As a \% of Average Loans (7)
Net Credit Losses
As a \% of Average Loans
As a \% of Average Loans (8)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q14 Increase |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |

(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies. See Note 1 on North America Global Consumer Banking on page 10.
(3) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statemen
items under U.S. GAAP related to the Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Credicard discontinued operations.
7 billion of loans related to the previously announced
acquisition of Best Buy's U.S. credit card portfolio in the third quarter of 2013.
(5) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(6) Average yield is gross interest revenue earned divided by average loans.
(8) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

## Revenue by Business <br> Retail Banking <br> Citii Retail Services

Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services

| $2 \mathbf{2}$ <br> (D |
| :---: |
| $\mathbf{1 Q 1 4}$ |
| $1 \%$ |
| $(4 \%)$ |
| - |
| $(4 \%)$ |
| $(3 \%)$ |
| $(46 \%)$ |
| $(50 \%)$ |
| $100 \%$ |
| $(18 \%)$ |
| $16 \%$ |
| $38 \%$ |
| $6 \%$ |
| NM |
| $6 \%$ |
| $(1 \%)$ |
|  |
|  |
|  |
|  |
|  |

 1Q14


## CITICORP

GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Investment Sales
Investment AUMs
Average Deposits
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Personal and Other
Total EOP Loans
Mortgage Originations
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans 90+ Days Past Due (in millions) (1)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (1)
As a \% of EOP Loans
2 Q
2013
3 BQ
2013 $\qquad$ $1 Q$
2014 202
2014 2 Q14 Increase (Decrease) from

|  | 983 |  | 983 |  | 983 |  | 962 |  | 912 | (5\%) | (7\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12.0 |  | 12.1 |  | 12.0 |  | 12.1 |  | 12.0 | (1\%) | - |
| \$ | 3.9 | \$ | 3.1 | \$ | 3.3 | \$ | 3.9 | \$ | 3.8 | (3\%) | (3\%) |
| \$ | 31.4 | \$ | 32.3 | \$ | 33.8 | \$ | 34.6 | \$ | 35.9 | 4\% | 14\% |
| \$ | 165.1 | \$ | 166.5 | \$ | 168.6 | \$ | 170.7 | \$ | 171.0 | - | 4\% |
| \$ | 41.0 | \$ | 42.9 | \$ | 43.8 | \$ | 44.8 | \$ | 45.6 | 2\% | 11\% |
| \$ | 32.2 | \$ | 33.6 | \$ | 34.3 | \$ | 35.1 | \$ | 36.4 | 4\% | 13\% |
|  | 8.4 |  | 8.5 |  | 8.7 |  | 8.7 |  | 8.5 | (2\%) | 1\% |
|  | 1.1 |  | 1.1 |  | 1.1 |  | 1.2 |  | 1.3 | 8\% | 18\% |
| \$ | 41.7 | \$ | 43.2 | \$ | 44.1 | \$ | 45.0 | \$ | 46.2 | 3\% | 11\% |
| \$ | 17.2 | \$ | 14.5 | \$ | 8.3 | \$ | 5.2 | \$ | 6.2 | 19\% | (64\%) |
| \$ | 177.9 | \$ | 180.3 | \$ | 180.6 | \$ | 178.8 | \$ | 175.9 | (2\%) | (1\%) |
| \$ | 588.5 | \$ | 167.0 | \$ | 142.9 | \$ | 127.7 | \$ | 133.9 | 5\% | (77\%) |
| \$ | 13.0 | \$ | 7.1 | \$ | 4.5 | \$ | 3.6 | \$ | 4.2 | 17\% | (68\%) |
| \$ | 242 | \$ | 232 | \$ | 234 | \$ | 244 | \$ | 261 | 7\% | 8\% |
|  | 2.37\% |  | 2.15\% |  | 2.12\% |  | 2.21\% |  | 2.30\% |  |  |
| \$ | 44 | \$ | 38 | \$ | 47 | \$ | 35 | \$ | 35 | - | (20\%) |
|  | 0.43\% |  | 0.35\% |  | 0.43\% |  | 0.32\% |  | 0.31\% |  |  |
| \$ | 285 | \$ | 277 | \$ | 257 | \$ | 243 | \$ | 227 | (7\%) | (20\%) |
|  | 0.71\% |  | 0.66\% |  | 0.60\% |  | 0.55\% |  | 0.50\% |  |  |
| \$ | 217 | \$ | 209 | \$ | 205 | \$ | 177 | \$ | 203 | 15\% | (6\%) |
|  | 0.54\% |  | 0.50\% |  | 0.48\% |  | 0.40\% |  | 0.45\% |  |  |

(1) The Loans $90+$ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans
that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies
The amounts excluded for Loans 90+Days Past Due and (EOP Loans) were $\$ 728$ million and ( $\$ 1.3$ billion), $\$ 733$
million and ( $\$ 1.3$ billion), $\$ 690$ million and ( $\$ 1.2$ billion), $\$ 679$ million and ( $\$ 1.2$ billion) and $\$ 668$ million and ( $\$ 1.2$ billion)
as of June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014, respectively.
The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 144$ million and ( $\$ 1.3$ billion), $\$ 146$ million and ( $\$ 1.3$ billion), $\$ 141$ million and ( $\$ 1.2$ billion), $\$ 122$ million and ( $\$ 1.2$ billion) and $\$ 125$ million and ( $\$ 1.2$ billion), as of June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014, respectively.

Reclassified to conform to the current period's presentation.

## CITICORP <br> GLOBAL CONSUMER BANKING <br> NORTH AMERICA

Page 3

2Q14 Increase
(Decrease) from
$\qquad$

Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts (in miliions)
Purchase Sales (in billions)
Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Net Interest Revenue (3)
As a \% of Avg. Loans (3)
A Credit Losses
As a \% of Aver (4)
As a \% of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans $30-89$ Days Past Due
As a \% of EOP Loans
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) (5) EOP Open Accounts Purchase Sales (in billions)


Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Net Interest Revenue (3)
Net Credit Losses
Net Credit Losses
As a $\%$ of Aver
As a \% of Average Loans
As a \% of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
(1) Average loans, EOP loans and the reated consumer delinquency amouns and ratios include interest and fees receivables balances.
(2) Average yield is calculated as gross interest revenue earned divided by average loans
(3) Net interest revenue includes certain fees that are recorded as interest revenue.
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims
(5) Includes the impact of adding approximately 13 million credit card accounts and $\$ 7$ billion of loans related to the previously announced acquisition of Best Buy's U.S. credit card portfolio in the third quarter of 2013.

Reclassified to conform to the current period's presentation.

| 23.6 |  | 23.8 |  | 23.9 |  | 24.0 |  | 24.1 | - | 2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41.9 | \$ | 41.7 | \$ | 43.4 | \$ | 39.6 | \$ | 43.9 | 11\% | 5\% |
| 68.4 | \$ | 68.4 | \$ | 68.2 | \$ | 67.5 | \$ | 66.4 | (2\%) | (3\%) |
| 69.3 | \$ | 68.8 | \$ | 70.5 | \$ | 66.8 | \$ | 67.3 | 1\% | (3\%) |
| 10.11\% |  | 10.22\% |  | 10.33\% |  | 10.39\% |  | 10.31\% |  |  |
| 1,645 | \$ | 1,690 | \$ | 1,708 | \$ | 1,649 | \$ | 1,635 | (1\%) | (1\%) |
| 9.65\% |  | 9.80\% |  | 9.94\% |  | 9.91\% |  | 9.88\% |  |  |
| 665 | \$ | 610 | \$ | 588 | \$ | 587 | \$ | 570 | (3\%) | (14\%) |
| 3.90\% |  | 3.54\% |  | 3.42\% |  | 3.53\% |  | 3.44\% |  |  |
| 1,310 | \$ | 1,470 | \$ | 1,527 | \$ | 1,427 | \$ | 1,453 | 2\% | 11\% |
| 7.68\% |  | 8.53\% |  | 8.88\% |  | 8.57\% |  | 8.78\% |  |  |
| 663 | \$ | 628 | \$ | 681 | \$ | 648 | \$ | 583 | (10\%) | (12\%) |
| 0.96\% |  | 0.91\% |  | 0.97\% |  | 0.97\% |  | 0.87\% |  |  |
| 588 | \$ | 650 | \$ | 661 | \$ | 599 | \$ | 540 | (10\%) | (8\%) |
| 0.85\% |  | 0.94\% |  | 0.94\% |  | 0.90\% |  | 0.80\% |  |  |
| 76.1 |  | 89.7 |  | 90.0 |  | 88.2 |  | 88.8 | 1\% | 17\% |
| 18.3 | \$ | 18.1 | \$ | 23.3 | \$ | 16.7 | \$ | 20.4 | 22\% | 11\% |
| 35.8 | \$ | 37.8 | \$ | 43.6 | \$ | 43.6 | \$ | 42.4 | (3\%) | 18\% |
| 36.0 | \$ | 43.0 | \$ | 46.3 | \$ | 42.3 | \$ | 43.1 | 2\% | 20\% |
| 17.89\% |  | 17.33\% |  | 16.34\% |  | 16.63\% |  | 16.89\% |  |  |
| 1,587 | \$ | 1,682 | \$ | 1,860 | \$ | 1,819 | \$ | 1,810 | - | 14\% |
| 17.78\% |  | 17.65\% |  | 16.93\% |  | 16.92\% |  | 17.12\% |  |  |
| 481 | \$ | 435 | \$ | 471 | \$ | 481 | \$ | 465 | (3\%) | (3\%) |
| 5.39\% |  | 4.57\% |  | 4.29\% |  | 4.47\% |  | 4.40\% |  |  |
| 993 | \$ | 1,082 | \$ | 1,185 | \$ | 1,141 | \$ | 1,111 | (3\%) | 12\% |
| 11.13\% |  | 11.36\% |  | 10.78\% |  | 10.61\% |  | 10.51\% |  |  |
| 556 | \$ | 650 | \$ | 771 | \$ | 689 | \$ | 606 | (12\%) | 9\% |
| 1.54\% |  | 1.51\% |  | 1.67\% |  | 1.63\% |  | 1.41\% |  |  |
| 615 | \$ | 799 | \$ | 830 | \$ | 725 | \$ | 683 | (6\%) | 11\% |
| 1.71\% |  | 1.86\% |  | 1.79\% |  | 1.71\% |  | 1.58\% |  |  |

## CITICORP

## global consumer banking

EMEA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC)
Income (loss) from Continuing Operations before Taxes
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income (loss) from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (1)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - as Reported
Net Income - Ex-FX (2)
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING EMEA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loans
EOP Loans
Commercial Markets
Personal and Other
Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (2)
EOP Loans (2)
Average Yield (3)
Net Interest Revenue (in millions) (4)
As a \% of Avg. Loans (4)
Net Credit Losses (in millions)
Net a a
As a \% of Avg. Loans (5)
Loans 90+ Days Past Due (in millions)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
$\qquad$ 3 B
2013 $\qquad$
4 Q
2013 $\qquad$
$\qquad$ 1 Q
2014 $\qquad$

$\qquad$ | $2 \mathrm{2Q}$ |
| :--- |
| 2014 | (Decrease) from

$\qquad$

| 222 |  |  | 201 |  | 172 |  | 161 |  | $\begin{gathered} 159 \\ 3.3 \end{gathered}$ | (1\%) | $\begin{aligned} & (28 \%) \\ & (13 \%) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3.8 |  | 3.6 |  | 3.4 |  | 3.3 |  |  |  |  |
| \$ | 13.0 | \$ | 12.0 | \$ | 12.5 | \$ | 12.9 | \$ | 13.5 | 5\% | 4\% |
| \$ | 1.0 | \$ | 0.7 | \$ | 0.9 | \$ | 1.0 | \$ | 1.1 | 10\% | 10\% |
| \$ | 6.2 | \$ | 6.2 | \$ | 6.5 | \$ | 7.0 | \$ | 7.4 | 6\% | 19\% |
| \$ | 5.3 | \$ | 5.6 | \$ | 5.6 | \$ | 5.5 | \$ | 5.9 | 7\% | 11\% |
| \$ | 0.3 | \$ | 0.4 | \$ | 0.4 | \$ | 0.4 | \$ | 0.4 | - | 33\% |
|  | 2.3 |  | 2.6 |  | 2.6 |  | 2.8 |  | 2.9 | 4\% | 26\% |
|  | 2.7 |  | 2.5 |  | 2.6 |  | 2.6 |  | 2.7 | 4\% | - |
| \$ | 5.3 | \$ | 5.5 | \$ | 5.6 | \$ | 5.8 | \$ | 6.0 | 3\% | 13\% |
| \$ | 130 | \$ | 124 | \$ | 135 | \$ | 129 | \$ | 128 | (1\%) | (2\%) |
|  | 9.84\% |  | 8.78\% |  | 9.56\% |  | 9.51\% |  | 8.70\% |  |  |
| \$ | (2) | \$ | 11 | \$ | 8 | \$ | 2 | \$ | 8 | NM | NM |
|  | (0.15\%) |  | 0.78\% |  | 0.57\% |  | 0.15\% |  | 0.54\% |  |  |
| \$ | 41 | \$ | 38 | \$ | 34 | \$ | 27 | \$ | 26 | (4\%) | (37\%) |
|  | 0.77\% |  | 0.69\% |  | 0.61\% |  | 0.47\% |  | 0.43\% |  |  |
| \$ | 68 | \$ | 57 | \$ | 51 | \$ | 52 | \$ | 50 | (4\%) | (26\%) |
|  | 1.28\% |  | 1.04\% |  | 0.91\% |  | 0.90\% |  | 0.83\% |  |  |
|  | 2.8 |  | 2.2 |  | 2.1 |  | 2.1 |  | 2.1 | - | (25\%) |
| \$ | 3.0 | \$ | 2.5 | \$ | 2.6 | \$ | 2.4 | \$ | 2.6 | 8\% | (13\%) |
| \$ | 2.8 | \$ | 2.1 | \$ | 2.4 | \$ | 2.3 | \$ | 2.4 | 4\% | (14\%) |
| \$ | 2.8 | \$ | 2.4 | \$ | 2.4 | \$ | 2.4 | \$ | 2.5 | 4\% | (11\%) |
|  | 18.42\% |  | 20.96\% |  | 18.86\% |  | 18.81\% |  | 18.43\% | (2\%) | - |
| \$ | 107 | \$ | 102 | \$ | 104 | \$ | 102 | \$ | 105 | 3\% | (2\%) |
|  | 15.33\% |  | 19.27\% |  | 17.19\% |  | 17.99\% |  | 17.55\% |  |  |
| \$ | 1 | \$ | 10 | \$ | 11 | \$ | 9 | \$ | 12 | 33\% | NM |
|  | 0.14\% |  | 1.89\% |  | 1.82\% |  | 1.59\% |  | 2.01\% |  |  |
| \$ | 149 | \$ | 130 | \$ | 127 | \$ | 124 | \$ | 123 | (1\%) | (17\%) |
|  | 21.34\% |  | 24.56\% |  | 20.99\% |  | 21.86\% |  | 20.56\% |  |  |
| \$ | 44 | \$ | 34 | \$ | 32 | \$ | 31 | \$ | 31 | - | (30\%) |
|  | 1.57\% |  | 1.42\% |  | 1.33\% |  | 1.29\% |  | 1.24\% |  |  |
| \$ | 57 | \$ | 44 | \$ | 42 | \$ | 39 | \$ | 40 | 3\% | (30\%) |
|  | 2.04\% |  | 1.83\% |  | 1.75\% |  | 1.63\% |  | 1.60\% |  |  |

(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned divided by average loans.
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims

Reclassified to conform to the current period's presentation.

## CITICORP

GLobal Consumer banking
LATIN AMERICA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments Provision for Benefits \& Claims
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC) Ining Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Provisions for LLR \& PBC - as Reported
Impact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (3)
Net Income - as Reported
mpact of FX Translation (1)
Net Income - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,575 | \$ | 1,575 | \$ | 1,594 | \$ | 1,505 | \$ | 1,571 |
|  | 758 |  | 697 |  | 809 |  | 763 |  | 753 |
|  | 2,333 |  | 2,272 |  | 2,403 |  | 2,268 |  | 2,324 |
|  | 1,351 |  | 1,319 |  | 1,381 |  | 1,314 |  | 1,360 |
|  | 416 |  | 434 |  | 458 |  | 469 |  | 493 |
|  | 104 |  | 168 |  | 66 |  | 56 |  | 111 |
|  | - |  | - |  | - |  | (1) |  | 1 |
|  | 33 |  | 34 |  | 36 |  | 47 |  | 27 |
|  | 553 |  | 636 |  | 560 |  | 571 |  | 632 |
|  | 429 |  | 317 |  | 462 |  | 383 |  | 332 |
|  | 83 |  | 53 |  | 91 |  | 72 |  | 33 |
|  | 346 |  | 264 |  | 371 |  | 311 |  | 299 |
|  | - |  | 1 |  | 1 |  | 2 |  | 2 |
| \$ | 346 | \$ | 263 | \$ | 370 | \$ | 309 | \$ | 297 |
| \$ | 80 | \$ | 80 | \$ | 81 | \$ | 80 | \$ | 81 |
|  | 1.73\% |  | 1.30\% |  | 1.81\% |  | 1.57\% |  | 1.47\% |
|  | 58\% |  | 58\% |  | 57\% |  | 58\% |  | 59\% |
|  | 4.06\% |  | 4.22\% |  | 4.33\% |  | 4.58\% |  | 4.65\% |
| \$ | 1,544 | \$ | 1,483 | \$ | 1,562 | \$ | 1,498 | \$ | 1,511 |
|  | 789 |  | 789 |  | 841 |  | 770 |  | 813 |
| \$ | 2,333 | \$ | 2,272 | \$ | 2,403 | \$ | 2,268 | \$ | 2,324 |



$1 \%$
$6 \%$
$2 \%$
(1) Under U.S. GAAP, historical balance sheet information is not restated to reflect discontinued operations. Since the numerator portion of the ratio caclulation excludes the income statement
items under U.S. GAAP related to the Credicard discontinued operations, the averages used in the ratio calculations have been adjusted to exclude the Credicard discontinued operations.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.
cití
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)


## CITICORP

## GLOBAL CONS

ASIA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claim
Provision for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Total Revenue - as Reporte
Impact of FX Translation (1)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - as Reported
Net Income - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,190 | \$ | 1,163 | \$ | 1,176 | \$ | 1,134 | \$ | 1,168 |
|  | 778 |  | 699 |  | 658 |  | 761 |  | 748 |
|  | 1,968 |  | 1,862 |  | 1,834 |  | 1,895 |  | 1,916 |
|  | 1,142 |  | 1,132 |  | 1,149 |  | 1,130 |  | 1,446 |
|  | 180 |  | 192 |  | 204 |  | 203 |  | 198 |
|  | 19 |  | (28) |  | 15 |  | (3) |  | (35) |
|  | 10 |  | 12 |  | (5) |  | (4) |  | (6) |
|  | - |  | - |  | - |  | - |  |  |
|  | 209 |  | 176 |  | 214 |  | 196 |  | 157 |
|  | 617 |  | 554 |  | 471 |  | 569 |  | 313 |
|  | 207 |  | 190 |  | 158 |  | 188 |  | 99 |
|  | 410 |  | 364 |  | 313 |  | 381 |  | 214 |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 410 | \$ | 364 | \$ | 313 | \$ | 381 | \$ | 214 |
| \$ | 129 | \$ | 129 | \$ | 131 | \$ | 130 | \$ | 133 |
|  | 1.27\% |  | 1.12\% |  | 0.95\% |  | 1.19\% |  | 0.65\% |
|  | 58\% |  | 61\% |  | 63\% |  | 60\% |  | 75\% |
|  | 0.82\% |  | 0.87\% |  | 0.90\% |  | 0.91\% |  | 0.85\% |
|  | 1,192 | \$ | 1,102 | \$ | 1,070 | \$ | 1,166 | \$ | 1,161 |
|  | 776 |  | 760 |  | 764 |  | 729 |  | 755 |
| \$ | 1,968 | \$ | 1,862 | \$ | 1,834 | \$ | 1,895 | \$ | 1,916 |



| 1 Q <br>  <br> $3 \%$ <br> $(2 \%)$ <br> $1 \%$ <br> 28 <br> $(2 \%$ <br> N <br> $(50$ <br>  <br> $(20$ <br> $(45$ <br> $(47$ <br> 44 <br> 4 <br> $(44$ <br> $2 \%$ |  |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

$4 \%$
$1 \%$

## (18\%) $10 \%$

 (2\%)
## $(74 \%)$ $(3 \%)$

(44\%)

1\%
(45\%) (Dec

[^0]
## 2 Q 14 Increase

| (3\%) | \$ | 2,392 | \$ | 2,327 |
| :---: | :---: | :---: | :---: | :---: |
| (3\%) |  | 1,536 |  | 1,484 |
| (3\%) | \$ | 3,928 | \$ | 3,81 |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING ASIA - PAGE 2

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loan
Real Estate Lending
ommercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (2)
EOP Loans (in billions) (2)
Average Yield (3)
Net Interest Revenue (in millions) (4)
As a \% of Average Loans (4)
Net Credit Losses (in millions)
Net Credit Margin (in millions)
As a \% of Average Loans (5)
Loans 90+ Days Past Due
Loans 90+ Days Past Due
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

|  | 571 |  | 562 |  | 553 |  | 538 |  | 471 | (12\%) | (18\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 16.9 |  | 17.0 |  | 16.8 |  | 16.9 |  | 16.9 | - | - |
| \$ | 102.3 | \$ | 100.2 | \$ | 101.0 | \$ | 101.0 | \$ | 103.3 | 2\% | 1\% |
| \$ | 11.3 | \$ | 8.6 | \$ | 8.4 | \$ | 10.3 | \$ | 9.1 | (12\%) | (19\%) |
| \$ | 51.4 | \$ | 54.7 | \$ | 54.5 | \$ | 56.1 | \$ | 58.3 | 4\% | 13\% |
| \$ | 68.8 | \$ | 69.2 | \$ | 71.5 | \$ | 72.0 | \$ | 74.8 | 4\% | 9\% |
| \$ | 35.6 | \$ | 37.0 | \$ | 37.6 | \$ | 38.1 | \$ | 39.2 | 3\% | 10\% |
|  | 17.1 |  | 17.4 |  | 17.2 |  | 17.9 |  | 18.5 | 3\% | 8\% |
|  | 15.8 |  | 15.9 |  | 16.8 |  | 17.4 |  | 17.9 | 3\% | 13\% |
| \$ | 68.5 | \$ | 70.3 | \$ | 71.6 | \$ | 73.4 | \$ | 75.6 | 3\% | 10\% |
| \$ | 708 | \$ | 691 | \$ | 696 | \$ | 676 | \$ | 699 | 3\% | (1\%) |
|  | 4.13\% |  | 3.96\% |  | 3.86\% |  | 3.81\% |  | 3.75\% |  |  |
| \$ | 53 | \$ | 78 | \$ | 91 | \$ | 91 | \$ | 75 | (18\%) | 42\% |
|  | 0.31\% |  | 0.45\% |  | 0.50\% |  | 0.51\% |  | 0.40\% |  |  |
|  | 205 | \$ | 210 | \$ | 191 | \$ | 194 | \$ | 210 | 8\% | 2\% |
|  | 0.30\% |  | 0.30\% |  | 0.27\% |  | 0.26\% |  | 0.28\% |  |  |
| \$ | 432 | \$ | 398 | \$ | 398 | \$ | 392 | \$ | 406 | 4\% | (6\%) |
|  | 0.63\% |  | 0.57\% |  | 0.56\% |  | 0.53\% |  | 0.54\% |  |  |
|  | 16.4 |  | 16.6 |  | 16.6 |  | 16.4 |  | 16.3 | (1\%) | (1\%) |
| \$ | 19.4 | \$ | 19.2 | \$ | 20.6 | \$ | 19.0 | \$ | 20.1 | 6\% | 4\% |
| \$ | 19.0 | \$ | 18.4 | \$ | 18.8 | \$ | 18.6 | \$ | 18.9 | 2\% | (1\%) |
| \$ | 18.9 | \$ | 18.7 | \$ | 19.1 | \$ | 18.6 | \$ | 19.3 | 4\% | 2\% |
|  | 12.48\% |  | 12.33\% |  | 12.24\% |  | 12.21\% |  | 11.98\% |  |  |
| \$ | 482 | \$ | 472 | \$ | 480 | \$ | 458 | \$ | 469 | 2\% | (3\%) |
|  | 10.18\% |  | 10.18\% |  | 10.13\% |  | 9.99\% |  | 9.95\% |  |  |
| \$ | 127 | \$ | 114 | \$ | 113 | \$ | 112 | \$ | 123 | 10\% | (3\%) |
|  | 2.68\% |  | 2.46\% |  | 2.38\% |  | 2.44\% |  | 2.61\% |  |  |
| \$ | 649 | \$ | 646 | \$ | 651 | \$ | 617 | \$ | 632 | 2\% | (3\%) |
|  | 13.70\% |  | 13.93\% |  | 13.74\% |  | 13.45\% |  | 13.41\% |  |  |
| \$ | 209 | \$ | 189 | \$ | 188 | \$ | 199 | \$ | 206 | 4\% | (1\%) |
|  | 1.11\% |  | 1.01\% |  | 0.98\% |  | 1.07\% |  | 1.07\% |  |  |
| \$ | 287 | \$ | 267 | \$ | 274 | \$ | 271 | \$ | 281 | 4\% | (2\%) |

(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned divided by average loans.
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

INSTITUTIONAL CLIENTS GROU
(In millions of dollars, except as otherwise noted)

Commissions and Fees
Administration and Other Fiduciary Fees
Investment Banking
Principal Transactions
Other
Total Non-Interest Revenue
Net Interest Revenue (including Dividends)
Total Revenues, Net of Interest Expense
Total Operating Expenses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Unfunded Lending
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Return on Average Assets (Excluding CVA/DVA) (1)(2) Efficiency Ratio

Revenue by Region - Excluding CVA/DVA (2)
North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
CVA/DVA \{excluded as applicable in lines above \}
Total Revenues, net of Interest Expense
Income from Continuing Operations by Region - Excluding CVA/DVA (2) North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
CVA/DVA (after-tax) \{excluded as applicable in lines above\}
Income from Continuing Operations
Average Loans by Region (in billions)
North America
EMEA
Asia
Total
EOP Deposits by Region (in billions)
North America
MEA
Latin America
Asia

EOP Deposits by Business (in billions)
Treasury and Trade Solutions
All Other ICG Businesses
Total

| \$ | 1,105 | \$ | 1,081 | \$ | 1,022 | \$ | 1,110 | \$ | 1,089 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 683 |  | 625 |  | 637 |  | 638 |  | 666 |
|  | 983 |  | 842 |  | 952 |  | 957 |  | 1,257 |
|  | 2,450 |  | 863 |  | 706 |  | 2,606 |  | 1,577 |
|  | 370 |  | 132 |  | (189) |  | 87 |  | 37 |
|  | 5,591 |  | 3,543 |  | 3,128 |  | 5,398 |  | 4,626 |
|  | 3,969 |  | 3,829 |  | 3,916 |  | 3,836 |  | 3,837 |
|  | 9,560 |  | 7,372 |  | 7,044 |  | 9,234 |  | 8,463 |
|  | 5,006 |  | 4,888 |  | 5,245 |  | 4,994 |  | 4,891 |
|  | 53 |  | 65 |  | 25 |  | 134 |  | 9 |
|  | (64) |  | (19) |  | (97) |  | (87) |  | (96) |
|  | (19) |  | 93 |  | (24) |  | (20) |  | (25) |
|  | - |  | - |  | - |  | - |  |  |
|  | (30) |  | 139 |  | (96) |  | 27 |  | (112) |
|  | 4,584 |  | 2,345 |  | 1,895 |  | 4,213 |  | 3,684 |
|  | 1,448 |  | 605 |  | 427 |  | 1,248 |  | 1,122 |
|  | 3,136 |  | 1,740 |  | 1,468 |  | 2,965 |  | 2,562 |
|  | 23 |  | 19 |  | 18 |  | 26 |  | 19 |
| \$ | 3,113 | \$ | 1,721 | \$ | 1,450 | \$ | 2,939 | \$ | 2,543 |
| \$ | 1,090 | \$ | 1,052 | \$ | 1,052 | \$ | 1,058 | \$ | 1,065 |
|  | 1.15\% |  | 0.65\% |  | 0.55\% |  | 1.13\% |  | 0.96\% |
|  | 1.04\% |  | 0.73\% |  | 0.58\% |  | 1.13\% |  | 0.97\% |
|  | 52\% |  | 66\% |  | 74\% |  | 54\% |  | 58\% |



| \$ | 927 | \$ | 596 | \$ | 463 | \$ | 1,290 | \$ | 1,086 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 793 |  | 486 |  | 414 |  | 768 |  | 548 |
|  | 513 |  | 431 |  | 200 |  | 342 |  | 436 |
|  | 619 |  | 433 |  | 491 |  | 569 |  | 512 |
| \$ | 2,852 | \$ | 1,946 | \$ | 1,568 | \$ | 2,969 | \$ | 2,582 |
| $\begin{array}{r}284 \\ 3,136 \\ \hline\end{array}$ |  | (206) |  |  | (100) |  | (4) |  | (20) |
|  |  | \$ | 1,740 | \$ | 1,468 | \$ | 2,965 | \$ | 2,562 |



| \$ | 3,153 | \$ | 2,579 | \$ | 2,325 | \$ | 3,559 | \$ | 3,176 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,746 |  | 2,328 |  | 2,053 |  | 2,763 |  | 2,426 |
|  | 1,200 |  | 1,102 |  | 1,147 |  | 1,104 |  | 1,159 |
|  | 1,999 |  | 1,695 |  | 1,684 |  | 1,815 |  | 1,734 |
| \$ | 9,098 | \$ | 7,704 | \$ | 7,209 | \$ | 9,241 | \$ | 8,495 |
|  | 462 |  | (332) |  | (165) |  | (7) |  | (32) |
| \$ | 9,560 | \$ | 7,372 | \$ | 7,044 | \$ | 9,234 | \$ | 8,463 |



15\%

8\%
(1) ROA excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented (2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.
 Months Month $(2 \%)$
$4 \%$
$31 \%$ 31\%

| 2Q13 | 2013 | 2014 |
| :---: | :---: | :---: |
| (1\%) | 2,241 | 2,199 |
| (2\%) | 1,364 | 1,304 |


|  | 2,241 | 2,199 |
| :--- | :--- | :--- |
| $(2 \%)$ | 1,364 | 1,304 |
| $28 \%$ | 2,068 | 2,214 |
| $36 \%)$ | 4,922 | 124 |


| $(36 \%)$ | 2,068 | 2,214 |
| :--- | :--- | :--- |
| $(90 \%)$ | 4,922 | 4,183 |
| $(17 \%)$ | 1,32 | 1,024 |


| \$ | 6,832 | \$ | 6,735 |
| :---: | :---: | :---: | :---: |
|  | 5,684 |  | 5,189 |
|  | 2,432 |  | 2,263 |
|  | 4,051 |  | 3,549 |
| \$ | 18,999 | \$ | 17,736 |
|  | 152 |  | (39) |
| \$ | 19,151 | \$ | 17,697 |

$\underset{(11 \%)}{\mathrm{NM}}$

| 17\% | \$ | 2,245 | \$ | 2,376 |
| :---: | :---: | :---: | :---: | :---: |
| (31\%) |  | 1,562 |  | 1,316 |
| (15\%) |  | 991 |  | 778 |
| (17\%) |  | 1,316 |  | 1,081 |
| (9\%) | \$ | 6,114 | \$ | 5,551 |
| NM |  | 92 |  | (24) |
| (18\%) | \$ | 6,206 | \$ | 5,527 |


|  | $\$$ | 93 |  | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
|  | 55 |  | 108 |  |
|  | 38 |  | 58 |  |
|  |  |  | 41 |  |
|  | 62 |  | 69 |  |
|  |  | 248 |  |  |
|  |  |  | 276 |  |

$(2 \%)$

$(4 \%)$ (4\%) | $(2 \%)$ |
| :---: |
| $7 \%$ | (15\%) $(11 \%)$

$(2 \%)$

## CITICORP

INSTITUTIONAL CLIENTS GROUP
REVENUES BY BUSINESS
(In millions of dollars, except as otherwise noted)

## Revenue Details - Excluding CVA/DVA:

Investment Banking:
Advisory
Equity Underwriting
Debt Underwriting
Total Investment Banking
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1)
Corporate Lending - Gain/(Loss) on Loan Hedges(2)
Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)
Fixed Income Markets
Equity Markets
Securities Services
Other
Total Markets and Securities Services (Ex-CVA/DVA) (1)

## Total ICG (Ex-CVA/DVA) (1)

CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, net of Interest Expense

## Taxable-equivalent adjustments (3)

Total ICG Revenues (Ex-CVA/DVA) and
including Taxable-equivalent adjustments (1) (3)

| $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{array}{r} 2 \mathrm{Q} \\ \text { (De } \\ \hline 1 \mathrm{Q} 14 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 215 | \$ | 167 | \$ | 266 | \$ | 175 | \$ | 193 | 10\% |
|  | 302 |  | 197 |  | 310 |  | 299 |  | 397 | 33\% |
|  | 639 |  | 578 |  | 570 |  | 578 |  | 748 | 29\% |
|  | 1,156 |  | 942 |  | 1,146 |  | 1,052 |  | 1,338 | 27\% |
|  | 2,005 |  | 1,950 |  | 1,938 |  | 1,948 |  | 2,009 | 3\% |
|  | 404 |  | 379 |  | 395 |  | 415 |  | 454 | 9\% |
|  | 645 |  | 614 |  | 599 |  | 668 |  | 656 | (2\%) |
| \$ | 4,210 | \$ | 3,885 | \$ | 4,078 | \$ | 4,083 | \$ | 4,457 | 9\% |
|  | 23 |  | (147) |  | (139) |  | (17) |  | (44) | NM |
| \$ | 4,233 | \$ | 3,738 | \$ | 3,939 | \$ | 4,066 | \$ | 4,413 | 9\% |
|  | 3,422 |  | 2,838 |  | 2,375 |  | 3,850 |  | 2,996 | (22\%) |
|  | 885 |  | 670 |  | 484 |  | 883 |  | 659 | (25\%) |
|  | 599 |  | 553 |  | 554 |  | 561 |  | 598 | 7\% |
|  | (41) |  | (95) |  | (143) |  | (119) |  | (171) | (44\%) |
| \$ | 4,865 | \$ | 3,966 | \$ | 3,270 | \$ | 5,175 | \$ | 4,082 | (21\%) |
| \$ | 9,098 | \$ | 7,704 | \$ | 7,209 | \$ | 9,241 | \$ | 8,495 | (8\%) |
|  | 462 |  | (332) |  | (165) |  | (7) |  | (32) | NM |
| \$ | 9,560 | \$ | 7,372 | \$ | 7,044 | \$ | 9,234 | \$ | 8,463 | (8\%) |
| \$ | 301 | \$ | 269 | \$ | 266 | \$ | 240 | \$ | 240 | - |
| \$ | 9,399 | \$ | 7,973 | \$ | 7,475 | \$ | 9,481 | \$ | 8,735 | (8\%) |


(8\%)

| (10\%) | \$ | 419 | \$ | $\begin{aligned} & 368 \\ & 696 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 31\% |  | 552 |  |  |
| 17\% |  | 1,352 |  | 1,326 |
| 16\% |  | 2,323 |  | 2,390 |
| - |  | 3,931 |  | 3,957 |
| 12\% |  | 739 |  | 869 |
| 2\% |  | 1,274 |  | 1,324 |
| 6\% | \$ | 8,267 | \$ | 8,540 |
| NM | (1) |  | (61) |  |
| 4\% | \$ | 8,266 | \$ | 8,479 |
| (12\%) |  | 8,109 |  | 6,846 |
| (26\%) |  | 1,664 |  | 1,542 |
|  |  | 1,165 |  | 1,159 |
| NM |  | (205) |  | (290) |
| (16\%) | \$ | 10,733 | \$ | 9,257 |
| (7\%) | \$ | 18,999 | \$ | 17,736 |
| NM |  | 152 |  | (39) |
| (11\%) | \$ | 19,151 | \$ | 17,697 |
| (20\%) | \$ | 603 | \$ | 480 |
| (7\%) | \$ | 19,602 | \$ | 18,216 |

(1) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.
(2) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio.

The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection
(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.

Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits \& Claims
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claim inco from Continuing Operations before Taxes Income from
Income Taxes
Income from Continuing Operations
(Loss) from Discontinued Operations, net of taxes (2) Noncontrolling Interes
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)

| $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | 1Q14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (138) | \$ | (194) | \$ | (132) | \$ | (36) | \$ | (45) | (25\%) |
|  | 252 |  | 236 |  | 91 |  | 177 |  | 80 | (55\%) |
|  | 114 |  | 42 |  | (41) |  | 141 |  | 35 | (75\%) |
|  | 294 |  | 206 |  | 193 |  | 421 |  | 655 | 56\% |
|  | - |  | - |  | - |  | - |  | - | - |
|  | - |  | - |  |  |  | - |  | - |  |
|  | - |  | - |  |  |  | - |  |  |  |
|  | - |  | - |  | - |  | - |  |  |  |
|  | - |  | - |  | - |  | - |  | - |  |
|  | (180) |  | (164) |  | (234) |  | (280) |  | (620) | NM |
|  | 49 |  | (184) |  | 22 |  | 178 |  | (188) | NM |
|  | (229) |  | 20 |  | (256) |  | (458) |  | (432) | 6\% |
|  | 30 |  | 92 |  | 181 |  | 37 |  | (22) | NM |
|  | 6 |  | 22 |  | 26 |  | 10 |  | 25 | NM |
| \$ | (205) | \$ | 90 | \$ | (101) | \$ | (431) | \$ | (479) | (11\%) |
| \$ | 290 | \$ | 317 | \$ | 313 | \$ | 323 | \$ | 326 | 1\% |
| \$ | 275 | \$ | 292 | \$ | 318 | \$ | 318 | \$ | 326 | 3\% |

(1) Includes unallocated global staff functions, other corporate expense and unallocated global operations and technology expenses,

Corporate Treasury, Corporate items and Income (Loss) from Discontinued Operations.
(2) See Footnote 1 on page 2 for components of Discontinued operations.

Reclassified to conform to the current period's presentation.

## CITICORP

NORTH AMERICA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net income Aserage Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
            Retail Banking
            iti-Branded Cards
            Citi Retail Services
    Ostitutional Client Grou
    Total
```

CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above \}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)


| 2Q14 Increase (Decrease) from |  | Six Months 2013 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q14 | 2Q13 |  |  |  |  |
| (1\%) | 3\% | \$ | 11,006 | \$ | 11,303 |
| (14\%) | (19\%) |  | 5,979 |  | 4,966 |
| (5\%) | (4\%) |  | 16,985 |  | 16,269 |
| (5\%) | (5\%) |  | 8,771 |  | 8,495 |
| (1\%) | (10\%) |  | 2,478 |  | 2,178 |
| (55\%) | (48\%) |  | (755) |  | (808) |
| (36\%) | - |  | (16) |  | (33) |
| 100\% | (8\%) |  | 27 |  | 18 |
| (24\%) | (33\%) |  | 1,734 |  | 1,355 |
| (1\%) | 4\% |  | 6,480 |  | 6,419 |
| 15\% | 3\% |  | 2,082 |  | 1,965 |
| (7\%) | 4\% |  | 4,398 |  | 4,454 |
| NM | NM |  | 15 |  | - |
| (7\%) | 4\% | \$ | 4,383 | \$ | 4,454 |
| (2\%) | (3\%) | \$ | 635 | \$ | 624 |
|  |  |  | 1.39\% |  | 1.44\% |
|  |  |  | 52\% |  | 52\% |

$3 \%$

(1) Regional results do not include Corporate/Other. See page 20 for Corporate/Other results

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

EMEA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Revenue by Business
Retail Banking
Citi-Branded Cards
Regional Consumer Banking
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above\}
Total Revenues - Excluding CVA/DVA (2)

## Income (loss) from Continuing Operations by Business

Retaii Banking
Citi-Branded Cards
Regional Consumer Banking
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above\}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)


| 2Q14 <br> (Dec |
| :---: |
| $\mathbf{1 Q 1 4}$ |
| $6 \%$ |
| $(19 \%)$ |
| $(11 \%)$ |
| $(2 \%)$ |
| NM |
| $9 \%$ |
| - |
| - |
| $44 \%$ |
| $(46 \%)$ |
| $(22 \%)$ |
| $(28 \%)$ |
| $4 \%$ |
| $(29 \%)$ |
| $4 \%$ |
|  |
|  |
|  |
|  |
| $5 \%$ |
| $2 \%$ |
| $3 \%$ |
| $(12 \%)$ |
| $(11 \%)$ |
|  |
| $(21 \%)$ |
| $(10 \%)$ |


$\qquad$
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

LATIN AMERICA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net income
Return on Average Assets
Efficiency Ratio

## Revenue by Business <br> Retail Banking <br> Citi-Branded Cards <br> Institutional Clients Group

Total
CVA/DVA \{included as applicable in businesses above \} Total Revenues - Excluding CVA/DVA (2)

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Regional Consumer Banking
total
Total

CVA/DVA \{included as applicable in businesses above\} Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| 2 Q <br> 2013 | 3 Q <br> 2013 | 4 Q <br> 2013 |
| :--- | :---: | :---: |



| (D |
| ---: |
| 1Q14 |
| $1 \%$ |
| $7 \%$ |
| $3 \%$ |
| $4 \%$ |
| $(21 \%)$ |
| NM |
| NM |
| $(43 \%)$ |
| $15 \%$ |
| $8 \%$ |
| $(4 \%)$ |
| $12 \%$ |
| - |
| $12 \%$ |
| - |



$\frac{2 \text { 2Q13 }}{(4 \%)} \quad$| M |
| :--- |
| 2 |

2Q13
$(4 \%)$
$\xrightarrow{\text { Six }}$ Months 2014

| $\$ \quad \begin{array}{r}4,505 \\ 2,339\end{array}$ |
| :--- |


| 1\% | 2,478 | 2,339 |
| :---: | :---: | :---: |
| (2\%) | 7,087 | 6,844 |
| - | 3,678 | 3,611 |
| 15\% | 847 | 1,103 |
| NM | 106 | 227 |

NM
$100 \%$
$(18 \% \%)$
$35 \%$
12\%

YTD 2014 vs.

## D 2013 Increase/

(Decrease)


(3\%)
$2 \%$
$(1 \%)$
$(8 \%)$
$(3 \%)$
NM
$(3 \%)$

$\qquad$
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

ASIA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits \& Claims
Provision for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Revenue by Business <br> Retail Banking <br> Citi-Branded Cards <br> Institutional Clients Group

Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Regional Consumer Banking
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above\}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| \$ | 2,005 | \$ | 1,974 | \$ | 2,011 | \$ | 1,937 | \$ | 2,020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,967 |  | 1,579 |  | 1,472 |  | 1,750 |  | 1,622 |
|  | 3,972 |  | 3,553 |  | 3,483 |  | 3,687 |  | 3,642 |
|  | 2,159 |  | 2,114 |  | 2,096 |  | 2,077 |  | 2,424 |
|  | 183 |  | 190 |  | 205 |  | 202 |  | 196 |
|  | 45 |  | 36 |  | 7 |  | 2 |  | (50) |
|  | 10 |  | 12 |  | (5) |  | (4) |  | (6) |
|  | - |  | - |  | - |  | - |  | - |
|  | 238 |  | 238 |  | 207 |  | 200 |  | 140 |
|  | 1,575 |  | 1,201 |  | 1,180 |  | 1,410 |  | 1,078 |
|  | 543 |  | 406 |  | 397 |  | 473 |  | 357 |
|  | 1,032 |  | 795 |  | 783 |  | 937 |  | 721 |
|  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| \$ | 1,031 | \$ | 794 | \$ | 782 | \$ | 936 | \$ | 720 |
| \$ | 351 | \$ | 346 | \$ | 349 | \$ | 347 | \$ | 355 |
|  | 1.18\% |  | 0.91\% |  | 0.89\% |  | 1.09\% |  | 0.81\% |
|  | 54\% |  | 59\% |  | 60\% |  | 56\% |  | 67\% |


| 2Q14 Increase (Decrease) from |  | Six Months 2013 |  | Six Months 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q14 | 2Q13 |  |  |  |  |
| 4\% | 1\% | \$ | 4,063 | \$ | 3,957 |
| (7\%) | (18\%) |  | 3,907 |  | 3,372 |
| (1\%) | (8\%) |  | 7,970 |  | 7,329 |
| 17\% | 12\% |  | 4,322 |  | 4,501 |
| (3\%) | 7\% |  | 395 |  | 398 |
| NM | NM |  | 16 |  | (48) |
| (50\%) | NM |  | 24 |  | (10) |
| - | - |  | - |  | - |
| (30\%) | (41\%) |  | 435 |  | 340 |
| (24\%) | (32\%) |  | 3,213 |  | 2,488 |
| (25\%) | (34\%) |  | 1,099 |  | 830 |
| (23\%) | (30\%) |  | 2,114 |  | 1,658 |
| - | - |  | 2 |  |  |
| (23\%) | (30\%) | \$ | 2,112 | \$ | 1,656 |
| 2\% | 1\% | \$ | 351 | \$ | 351 |
|  |  |  | 1.21\% |  | 0.95\% |
|  |  |  | 54\% |  | 61\% |


$4 \%$
$1 \%$
$(4 \%)$
$(1 \%)$
$65 \%$
$(2 \%)$
(782) (44\%)
$(23 \%)$

62\%
(24\%)

| (3\%) | \$ | 2,392 | \$ | 2,327 |
| :---: | :---: | :---: | :---: | :---: |
| (3\%) |  | 1,536 |  | 1,484 |
| (3\%) |  | 3,928 |  | 3,811 |
| (14\%) |  | 4,042 |  | 3,518 |
| (8\%) | \$ | 7,970 | \$ | 7,329 |
| NM |  | (9) |  | (31) |
| (8\%) | \$ | 7,979 | \$ | 7,360 |


| (74\%) | \$ | 463 | \$ | 279 |
| :---: | :---: | :---: | :---: | :---: |
| (17\%) |  | 341 |  | 316 |
| (48\%) |  | 804 |  | 595 |
| (18\%) |  | 1,310 |  | 1,063 |
| (30\%) | \$ | 2,114 | \$ | 1,658 |
| NM |  | (6) |  | (18) |
| (29\%) | \$ | 2,120 | \$ | 1,676 |

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

INCOME STATEMENT AND bALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claims
Net Credit Losses (1)
Credit Reserve Build / (Release) (2) (3)
Provision for loan losses
Provision for Benerits \& Claims
siol punded lending commitments

Total operating expenses (2)
Income (Loss) from Continuing Operations before
Income Taxes
Provision (benefits) for income taxes

## Income (Loss) from Continuing Operations

Noncontrolling Interests
Citi Holding's Net Income (Loss)
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Balance Sheet Data (in billions):

| Total EOP Assets | \$ | 131 | \$ | 122 | \$ | 117 | \$ | 114 | \$ | 111 | (3\%) | (15\%) | \$ | 131 | \$ | 111 | (15\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total EOP Loans | \$ | 100 | \$ | 96 | \$ | 93 | \$ | 90 | \$ | 82 | (8\%) | (18\%) | \$ | 100 | \$ | 82 | (18\%) |
| Total EOP Deposits | \$ | 65 | \$ | 42 | \$ | 36 | \$ | 29 | \$ | 20 | (33\%) | (70\%) | \$ | 65 | \$ | 20 | (70\%) |
| Consumer Net Credit Losses as a \% of Average Loans |  | 3.01\% |  | 2.47\% |  | 3.20\% |  | 2.29\% |  | 1.83\% |  |  |  | 3.20\% |  | 2.10\% |  |

(1) The fourth quarter of 2013 NCLs include approximately $\$ 184$ million related to: 1) a change in charge-off policy for mortgages originated in Citi's legacy Citifinancial North America business (CFNA) to more closely align to policies used in the CitiMortgage (CMI) business (\$91 million); 2) acceleration of accounting losses associated North America business (CFNA) to more closely align to policies used in the CitiMortgage (CMI) business (\$91 milion); 2) acceleration of accounting losses asso
with modified home equity loans determined to be collateral dependent ( $\$ 64$ million); and 3) change in estimate of NCLs related to collateral dependent loans to borrowers that have gone through Chapter 7 of the U.S. bankruptcy code ( $\$ 29$ million, of which $\$ 15$ million related to CMI residential first mortgages and $\$ 14$ million related to home equity loans). These incremental $\$ 184$ million of NCLs were fully offset by related loan loss reserve releases during the quarter.
(2) The second quarter of 2014 results included the impact of a $\$ 3.8$ billion charge ( $\$ 3.7$ billion after-tax) to settle claims related to legacy residential-backed securities (RMBS) and collateralized debt obilgations (CDOs) issued, structured or underwritten by Citigroup between 2003 and 2008. For additional information, please see Citigroup's Form 8-k filed with the U.S. Securities and Exchange Commission on July 14, 2014. The charge consisted of $\$ 3.7$ billion in legal expenses and a $\$ 55$ million loan loss reserve build.
(3) The second quarter of 2013 , third quarter of 2013, fourth quarter of 2013, first quarter of 2014 and second quarter of 2014 include
$\$ 124$ million, $\$ 91$ million, $\$ 60$ million, $\$ 32$ million and $\$ 0$ million, respectively, of builds related to gains / (losses) on loan sales.
NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

CONSUMER KEY INDICATORS - Page 1
(In millions of dollars, except as otherwise noted)


## CITI HOLDINGS KEY INDICATORS:

## Consumer - International

Branches (actual)
Average Loans (in billions) (1)

Average Loans (in billions) (1)
EOP Loans (1): $\quad$ Ending (REL)
Real Estate Lending
Cards
Commercial Markets
Personal and Other
Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a $\%$ of Average Loans
Loans $90+$ Days Past Due
As a $30-89$ Days Past
As a \% of EOP Loans


## Consumer - North America (1)

Branches (actual)
Average Loans (in billions of dollars)

EOP Loans (in billions of dollars)
Net Interest Revenu
Net Credit Losses
As a \% of Aver
As a \% of Average Loans
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (2)
As a \% of EOP Loans

|  | 1,493 |  | 1,483 |  | 1,471 |  | 1,459 |  | 1,458 |  | (2\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 97.0 | \$ | 90.6 | \$ | 86.8 | \$ | 83.8 | \$ | 80.8 | (4\%) | (17\%) |
| \$ | 91.7 | \$ | 88.3 | \$ | 85.3 | \$ | 82.3 | \$ | 78.5 | (5\%) | (14\%) |
| \$ | 747 | \$ | 779 | \$ | 819 | \$ | 862 | \$ | 859 | - | 15\% |
|  | 3.09\% |  | 3.41\% |  | 3.74\% |  | 4.17\% |  | 4.26\% |  |  |
| \$ | 724 | \$ | 556 | \$ | 713 | \$ | 474 | \$ | 356 | (25\%) | (51\%) |
|  | 2.99\% |  | 2.43\% |  | 3.26\% |  | 2.29\% |  | 1.77\% |  |  |
| \$ | 2,992 | \$ | 2,792 | \$ | 2,594 | \$ | 2,545 | \$ | 2,470 | (3\%) | (17\%) |
|  | 3.57\% |  | 3.46\% |  | 3.33\% |  | 3.38\% |  | 3.37\% |  |  |
| \$ | 2,896 | \$ | 2,661 | \$ | 2,524 | \$ | 2,103 | \$ | 2,174 | 3\% | (25\%) |
|  | 3.45\% |  | 3.30\% |  | 3.24\% |  | 2.79\% |  | 2.97\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) See Footnote 1 on page 27

Reclassified to conform to the current period's presentation.

## CITI HOLDINGS KEY INDICATORS:

## North America Mortgages

CMI (Citimortgage Inc.)
CFNA (Citifininancial - North America)
Residential First
Home Equity
Average L
Average Loans (in billions of dollars)
CMI
$\stackrel{\text { CFNA }}{\text { Residential First }}$
Home Equity
EOP Loans (in billions of dollars)
Third Party Mortgage Serv. Portrolio (EOP, in billions) Net Servicing \& Gain/(Loss) on Sale
Net Interest Revenue on L
CMI (1)
CFNA
Residential Firs
Home Equity
Net Credit Losses (NCLs) (4)
As a \% of Avg. Loans
CMI
CFNA
Residential First
Home Equity
As a \% of EOP Last Due (2) (3)
As a $\%$ of EOP Loans
CMI
CFNA
Residential First
Home Equity
Loans $30-8$
Loans 30-89 Days Past Due (2) (3)
As a \% of EOP Loans
$\frac{\text { North America Personal Loans }}{\text { Average Loans (in billions of dollars) }}$
Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue on Loans
As a \% of Avg. Loans
Net Credit Losses
As a \% of Avg. Loans
Loans 90+ Days Past Du
Loans $90+$ Days Past Due
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans


| \$ | 42.6 | \$ | 38.1 | \$ | 36.3 | \$ | 35.0 | \$ | 33.3 | (5\%) | (22\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10.2 |  | 9.8 |  | 9.2 |  | 8.8 |  | 8.6 | (2\%) | (16\%) |
|  | 52.8 |  | 47.9 |  | 45.5 |  | 43.8 |  | 41.9 | (4\%) | (21\%) |
|  | 32.0 |  | 30.6 |  | 29.3 |  | 28.2 |  | 27.4 | (3\%) | (14\%) |
| \$ | 84.8 | \$ | 78.5 | \$ | 74.8 | \$ | 72.0 | \$ | 69.3 | (4\%) | (18\%) |
| \$ | 38.8 | \$ | 37.1 | \$ | 35.6 | \$ | 34.5 | \$ | 31.6 | (8\%) | (19\%) |
|  | 9.8 |  | 9.4 |  | 9.0 |  | 8.7 |  | 8.4 | (3\%) | (14\%) |
|  | 48.6 |  | 46.5 |  | 44.6 |  | 43.2 |  | 40.0 | (7\%) | (18\%) |
|  | 31.2 |  | 29.8 |  | 28.7 |  | 27.7 |  | 26.9 | (3\%) | (14\%) |
| \$ | 79.8 | \$ | 76.3 | \$ | 73.3 | \$ | 70.9 | \$ | 66.9 | (6\%) | (16\%) |
| \$ | 116.7 | \$ | 106.4 | \$ | 100.1 | \$ | 88.4 | \$ | 69.9 | (21\%) | (40\%) |
| \$ | 98.7 | \$ | 25.1 | \$ | 53.5 | \$ | 27.2 | \$ | 34.6 | 27\% | (65\%) |
|  | 295 | \$ | 316 | \$ | 342 | \$ | 354 | \$ | 333 | (6\%) | 13\% |
|  | 1.40\% |  | 1.60\% |  | 1.81\% |  | 1.99\% |  | 1.93\% |  |  |
|  | 152 | \$ | 81 | \$ | 111 | \$ | 95 | \$ | 1 | (99\%) | (99\%) |
|  | 127 |  | 130 |  | 186 |  | 95 |  | 90 | (5\%) | (29\%) |
| \$ | 279 | \$ | 211 | \$ | 297 | \$ | 190 | \$ | 91 | (52\%) | (67\%) |
|  | 274 |  | 212 |  | 269 |  | 140 |  | 114 | (19\%) | (58\%) |
| \$ | 553 | \$ | 423 | \$ | 566 | \$ | 330 | \$ | 205 | (38\%) | (63\%) |
|  | 2.62\% |  | 2.14\% |  | 3.00\% |  | 1.86\% |  | 1.19\% |  |  |
| \$ | 1,418 | \$ | 1,336 | \$ | 1,250 | \$ | 1,228 | \$ | 1,197 | (3\%) | (16\%) |
|  | 688 |  | 592 |  | 522 |  | 539 |  | 546 | 1\% | (21\%) |
|  | 2,106 |  | 1,928 |  | 1,772 |  | 1,767 |  | 1,743 | (1\%) | (17\%) |
|  | 678 |  | 641 |  | 582 |  | 542 |  | 517 | (5\%) | (24\%) |
| \$ | 2,784 | \$ | 2,569 | \$ | 2,354 | \$ | 2,309 | \$ | 2,260 | (2\%) | (19\%) |
|  | 3.87\% |  | 3.73\% |  | 3.57\% |  | 3.61\% |  | 3.66\% |  |  |
|  | 1,874 | \$ | 1,686 | \$ | 1,580 | \$ | 1,283 | \$ | 1,340 | 4\% | (28\%) |
|  | 338 |  | 329 |  | 304 |  | 294 |  | 302 | 3\% | (11\%) |
|  | 2,212 |  | 2,015 |  | 1,884 |  | 1,577 |  | 1,642 | 4\% | (26\%) |
|  | 483 |  | 427 |  | 422 |  | 350 |  | 336 | (4\%) | (30\%) |
| \$ | 2,695 | \$ | 2,442 | \$ | 2,306 | \$ | 1,927 | \$ | 1,978 | 3\% | (27\%) |
|  | 3.74\% |  | 3.55\% |  | 3.49\% |  | 3.02\% |  | 3.21\% |  |  |
| \$ | 9.0 | \$ | 9.2 | \$ | 9.2 | \$ | 9.2 | \$ | 9.1 | (1\%) | 1\% |
| \$ | 9.0 | \$ | 9.3 | \$ | 9.3 | \$ | 9.0 | \$ | 9.2 | 2\% | 2\% |
| \$ | 520 | \$ | 518 | \$ | 516 | \$ | 511 | \$ | 516 | 1\% | (1\%) |
|  | 23.17\% |  | 22.34\% |  | 22.25\% |  | 22.53\% |  | 22.74\% |  |  |
| \$ | 157 | \$ | 127 | \$ | 134 | \$ | 140 | \$ | 143 | 2\% | (9\%) |
|  | 7.00\% |  | 5.48\% |  | 5.78\% |  | 6.17\% |  | 6.30\% |  |  |
| \$ | 181 | \$ | 199 | \$ | 221 | \$ | 218 | \$ | 194 | (11\%) | 7\% |
|  | 2.01\% |  | 2.14\% |  | 2.38\% |  | 2.42\% |  | 2.11\% |  |  |
| \$ | 139 | \$ | 159 | \$ | 161 | \$ | 125 | \$ | 155 | 24\% | 12\% |
|  | 1.54\% |  | 1.71\% |  | 1.73\% |  | 1.39\% |  | 1.68\% |  |  |

(1) The second quarter of 2014 NCLs for CMI Residential First Mortgages includes a $\$ 58$ million benefit related to third party legal settlement.
(2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.
The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 3.5$ billion and $\$ 6.8$ billion), $\$ 3.4$ billio
and ( $\$ 6.5$ billion), $\$ 3.3$ billion and ( $\$ 6.4$ billion), $\$ 3.0$ billion and ( $\$ 6.1$ billion) and $\$ 2.8$ billion and ( $\$ 5.2$ billion), as of
June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014, respectively.
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 1.2$ billion and ( $\$ 6.8$ billion), $\$ 1$.
billion and ( $\$ 6.5$ billion), $\$ 1.1$ billion and ( $\$ 6.4$ billion), $\$ 0.9$ billion and ( $\$ 6.1$ billion) and $\$ 0.7$ billion and ( $\$ 5.2$ billion), as of
June 30,2013 , September 30, 2013, December 31, 2013, March 31,2014 and June 30,2014 , respectively.
(3) The June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 1.0$ billion, $\$ 1.0$ billion, $\$ 0.9$ billion, $\$ 0.9$ billion and $\$ 17$ million, respectively, of loans $d$ at fair value.
(4) The fourth quarter of 2013 NCLs include approximately $\$ 184$ million related to: 1) a change in charge-off policy for mortgages originated in Citi's legacy Citifinancial North America business (CFNA) to more closely align to policies used in the Citimortgage (CMI) business (\$91 million); 2) acceleration of accounting losses associated with modified home equity loans determined to be collateral dependent (\$64 million); and 3) change in estimate of NCLs related to collateral dependent loans to borrowers that have gone through Chapter 7 of the U.S. bankruptcy code ( $\$ 29$ million, of which $\$ 15$ million related to CMI residential first mortgages and $\$ 14$ million and
Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4)}$

## Taxable Equivalent Basi

citi

## In millions of dollars, except as otherwise noted

## Assets:

Deposits with Banks
Trading Account Assets ${ }^{(7)}$
nvestments
Total Loans (net of Unearned Income) ${ }^{(8)}$
Other Interest-Earning Assets
Total Average Interest-Earning Assets
Liabilities:
Deposits (excluding deposit insurance and FDIC Assessment)
eposit Insurance
Total Deposits
Ted Funds Purchased and Repurchase Agreements ${ }^{(6)}$
Trading Account Liabilities ${ }^{(7)}$
Short-Term Borrowings
Short--erm Borrow
Total Average Interest-Bearing Liabilities Total Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 142$ million for the second quarter of 2013
$\$ 128$ million for the first quarter of 2013 and $\$ 121$ million for the second quarter of 2014
(2) Citigroup average balances and interest rates include both domestic and international operations
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(4) Average rate $\%$ is calculated as annualized interest over average volumes.
(5) Preliminary
volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes
Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets anc trading account liabilities, respectively

()) Excludes hybrid financial instruments with changes recorded in Principal Transaction

Reclassified to conform to the current period's presentation and has been reclassified to exclude Discontinued Operations.
(In billions of dollars)

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | 2Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q14 | 2Q13 |  |  |  |  |  |  |
| Citicorp Deposits by Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 165.9 |  |  | \$ | 168.6 | \$ | 170.2 | \$ | 172.6 | \$ | 170.6 | (1\%) | 3\% |
| EMEA |  | 12.9 |  | 12.5 |  | 13.1 |  | 13.3 |  | 13.8 | 4\% | 7\% |
| Latin America |  | 45.8 |  | 46.6 |  | 47.4 |  | 48.0 |  | 48.3 | 1\% | 5\% |
| Asia |  | 101.2 |  | 101.6 |  | 101.4 |  | 103.0 |  | 105.0 | 2\% | 4\% |
| Total | \$ | 325.8 | \$ | 329.3 | \$ | 332.1 | \$ | 336.9 | \$ | 337.7 | - | 4\% |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 157.0 | \$ | 173.2 | \$ | 183.0 | \$ | 186.0 | \$ | 182.5 | (2\%) | 16\% |
| EMEA |  | 173.0 |  | 181.1 |  | 185.1 |  | 183.7 |  | 185.1 | 1\% | 7\% |
| Latin America |  | 57.3 |  | 62.8 |  | 59.9 |  | 65.2 |  | 64.6 | (1\%) | 13\% |
| Asia |  | 145.4 |  | 149.2 |  | 146.1 |  | 139.0 |  | 145.0 | 4\% | - |
| Total | \$ | 532.7 | \$ | 566.3 | \$ | 574.1 | \$ | 573.9 | \$ | 577.2 | 1\% | 8\% |
| Corporate/Other | \$ | 15.2 | \$ | 18.0 | \$ | 26.1 | \$ | 26.3 | \$ | 31.3 | 19\% | NM |
| Total Citicorp | \$ | 873.7 |  | 913.6 | \$ | 932.3 | \$ | 937.1 | \$ | 946.2 | 1\% | 8\% |
| Total Citi Holdings | \$ | 64.7 | \$ | 41.8 | \$ | 36.0 | \$ | 29.2 | \$ | 19.5 | (33\%) | (70\%) |
| Total Citigroup Deposits - EOP | \$ | 938.4 | \$ | 955.4 | \$ | 968.3 | \$ | 966.3 | \$ | 965.7 | - | 3\% |
| Total Citigroup Deposits - Average | \$ | 924.5 | \$ | 922.1 | \$ | 956.4 | \$ | 957.4 | \$ | 959.5 | - | 4\% |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Deposits - as Reported | \$ | 938.4 | \$ | 955.4 | \$ | 968.3 | \$ | 966.3 | \$ | 965.7 | - | 3\% |
| Impact of FX Translation (1) |  | 7.6 |  | 2.2 |  | 3 |  | 3.6 |  | - |  |  |
| Total Citigroup EOP Deposits - Ex-FX (2) | \$ | 946.0 | \$ | 957.6 | \$ | 971.3 | \$ | 969.9 | \$ | 965.7 | - | 2\% |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 1 <br> \section*{CITICORP}

(In billions of dollars)

Citicorp:
Global Consumer Banking

| North America |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Cards | \$ | 105.3 | \$ | 111.8 | \$ | 116.8 | \$ | 109.1 | \$ | 110.4 | 1\% | 5\% |
| Retail Banking |  | 41.7 |  | 43.2 |  | 44.1 |  | 45.0 |  | 46.2 | 3\% | 11\% |
| Total | \$ | 147.0 | \$ | 155.0 | \$ | 160.9 | \$ | 154.1 | \$ | 156.6 | 2\% | 7\% |
| EMEA |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 2.8 | \$ | 2.4 | \$ | 2.4 | \$ | 2.4 | \$ | 2.5 | 4\% | (11\%) |
| Retail Banking |  | 5.3 |  | 5.5 |  | 5.6 |  | 5.8 |  | 6.0 | 3\% | 13\% |
| Total | \$ | 8.1 | \$ | 7.9 | \$ | 8.0 | \$ | 8.2 | \$ | 8.5 | 4\% | 5\% |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 11.5 | \$ | 11.8 | \$ | 12.1 | \$ | 11.7 | \$ | 11.7 | - | 2\% |
| Retail Banking |  | 29.4 |  | 29.0 |  | 30.3 |  | 30.2 |  | 30.8 | 2\% | 5\% |
| Total | \$ | 40.9 | \$ | 40.8 | \$ | 42.4 | \$ | 41.9 | \$ | 42.5 | 1\% | 4\% |
| Asia |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 18.9 | \$ | 18.7 | \$ | 19.1 | \$ | 18.6 | \$ | 19.3 | 4\% | 2\% |
| Retail Banking |  | 68.5 |  | 70.3 |  | 71.6 |  | 73.4 |  | 75.6 | 3\% | 10\% |
| Total | \$ | 87.4 | \$ | 89.0 | \$ | 90.7 | \$ | 92.0 | \$ | 94.9 | $3 \%$ | 9\% |
| Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 138.5 | \$ | 144.7 | \$ | 150.4 | \$ | 141.8 | \$ | 143.9 | 1\% | 4\% |
| Retail Banking |  | 144.9 |  | 148.0 |  | 151.6 |  | 154.4 |  | 158.6 | 3\% | 9\% |
| Total Consumer | \$ | 283.4 | \$ | 292.7 | \$ | 302.0 | \$ | 296.2 | \$ | 302.5 | 2\% | 7\% |
| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 99.1 | \$ | 103.0 | \$ | 105.8 | \$ | 107.3 | \$ | 108.9 | 1\% | 10\% |
| EMEA |  | 56.6 |  | 58.0 |  | 58.5 |  | 60.4 |  | 61.0 | 1\% | 8\% |
| Latin America |  | 37.6 |  | 39.4 |  | 39.8 |  | 41.4 |  | 41.0 | (1\%) | 9\% |
| Asia |  | 66.9 |  | 68.3 |  | 66.6 |  | 69.4 |  | 71.7 | 3\% | 7\% |
| Total Corporate Loans | \$ | 260.2 | \$ | 268.7 | \$ | 270.7 | \$ | 278.5 | \$ | 282.6 | 1\% | 9\% |
| Total Citicorp | \$ | 543.6 | \$ | 561.4 | \$ | 572.7 | \$ | 574.7 | \$ | 585.1 | 2\% | 8\% |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citicorp EOP Loans - as Reported | \$ | 543.6 | \$ | 561.4 | \$ | 572.7 | \$ | 574.7 | \$ | 585.1 | 2\% | 8\% |
| Impact of FX Translation (1) |  | 3.3 |  | 1.5 |  | 2.3 |  | 2.9 |  | - |  |  |
| Total Citicorp EOP Loans - Ex-FX (2) | \$ | 546.9 | \$ | 562.9 | \$ | 575.0 | \$ | 577.6 | \$ | 585.1 | 1\% | 7\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Balance Sheet.
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 2

| 2Q | 3 Q | 4Q | 1Q | 2Q | 2Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |

## Citi Holdings:

| Consumer - North America | 79.8 |  |  |  |  |  |  |  | 66.9 |  |  | (16\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages |  |  | 76.3 |  | 73.3 |  | 70.9 |  |  |  |  |  |
| Personal Loans | 9.0 |  | 9.3 |  | 9.3 |  | 9.0 |  | 9.2 |  | $2 \%$ | 2\% |
| Other | 2.9 |  | 2.7 |  | 2.7 |  | 2.4 |  | 2.4 |  | - | $\begin{aligned} & (17 \%) \\ & (14 \%) \end{aligned}$ |
| Total | \$ | 91.7 | \$ | 88.3 | \$ | 85.3 | \$ | 82.3 | \$ | 78.5 | (5\%) |  |
| Consumer - International |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 2.4 | \$ | 2.4 | \$ | 2.5 | \$ | 2.4 | \$ | - | (100\%) | (100\%) |
| REL, Personal \& Other |  | 3.8 |  | 3.6 |  | 3.4 |  | 3.3 |  | 3.1 | (6\%) | (18\%) |
| Total | \$ | 6.2 | \$ | 6.0 | \$ | 5.9 | \$ | 5.7 | \$ | 3.1 | (46\%) | (50\%) |
| Citi Holdings - Other |  | 2.2 |  | 1.9 |  | 1.6 |  | 1.5 |  | 0.8 | (47\%) | (64\%) |
| Total Citi Holdings | \$ | 100.1 | \$ | 96.2 | \$ | 92.8 | \$ | 89.5 | \$ | 82.4 | (8\%) | (18\%) |
| Total Citigroup | \$ | 643.7 | \$ | 657.6 | \$ | 665.5 | \$ | 664.2 | \$ | 667.5 | - | 4\% |
| Consumer Loans | \$ | 382.2 | \$ | 387.9 | \$ | 393.8 | \$ | 384.7 | \$ | 384.3 | - | 1\% |
| Corporate Loans |  | 261.5 |  | 269.7 |  | 271.7 |  | 279.5 |  | 283.2 | 1\% | 8\% |
| Total Citigroup | \$ | 643.7 | \$ | 657.6 | \$ | 665.5 | \$ | 664.2 | \$ | 667.5 | - | 4\% |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Loans - as Reported | \$ | 643.7 | \$ | 657.6 | \$ | 665.5 | \$ | 664.2 | \$ | 667.5 | - | 4\% |
| Impact of FX Translation (1) |  | 3.6 |  | 1.5 |  | 2.4 |  | 2.9 |  | - |  |  |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 647.3 | \$ | 659.1 | \$ | 667.9 | \$ | 667.1 | \$ | 667.5 | - | 3\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Sheet
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2014 exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.
(In millions of dollars, except EOP loan amounts in billions of dollars)

| Citicorp (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 2,644 | \$ | 2,699 | \$ | 2,973 | \$ | 2,908 | \$ | 2,805 | \$ | 302.5 |
| Ratio |  | 0.94\% |  | 0.93\% |  | 0.99\% |  | 0.99\% |  | 0.93\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 849 | \$ | 872 | \$ | 952 | \$ | 992 | \$ | 1,015 | \$ | 158.6 |
| Ratio |  | 0.59\% |  | 0.59\% |  | 0.63\% |  | 0.65\% |  | 0.64\% |  |  |
| North America (2) | \$ | 285 | \$ | 277 | \$ | 257 | \$ | 243 | \$ | 227 | \$ | 46.2 |
| Ratio |  | 0.71\% |  | 0.66\% |  | 0.60\% |  | 0.55\% |  | 0.50\% |  |  |
| EMEA | \$ | 41 | \$ | 38 | \$ | 34 | \$ | 27 | \$ | 26 | \$ | 6.0 |
| Ratio |  | 0.77\% |  | 0.69\% |  | 0.61\% |  | 0.47\% |  | 0.43\% |  |  |
| Latin America | \$ | 318 | \$ | 347 | \$ | 470 | \$ | 528 | \$ | 552 | \$ | 30.8 |
| Ratio |  | 1.08\% |  | 1.20\% |  | 1.55\% |  | 1.75\% |  | 1.79\% |  |  |
| Asia | \$ | 205 | \$ | 210 | \$ | 191 | \$ | 194 | \$ | 210 | \$ | 75.6 |
| Ratio |  | 0.30\% |  | 0.30\% |  | 0.27\% |  | 0.26\% |  | 0.28\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,795 | \$ | 1,827 | \$ | 2,021 | \$ | 1,916 | \$ | 1,790 | \$ | 143.9 |
| Ratio |  | 1.30\% |  | 1.26\% |  | 1.34\% |  | 1.35\% |  | 1.24\% |  |  |
| North America - Citi-Branded | \$ | 663 | \$ | 628 | \$ | 681 | \$ | 648 | \$ | 583 | \$ | 67.3 |
| Ratio |  | 0.96\% |  | 0.91\% |  | 0.97\% |  | 0.97\% |  | 0.87\% |  |  |
| North America - Retail Services Ratio | \$ | $\begin{gathered} 556 \\ 1.54 \% \end{gathered}$ | \$ | $\begin{gathered} 650 \\ 1.51 \% \end{gathered}$ | \$ | $\begin{gathered} 771 \\ 1.67 \% \end{gathered}$ | \$ | $\begin{gathered} 689 \\ 1.63 \% \end{gathered}$ | \$ | $\begin{gathered} 606 \\ 1.41 \% \end{gathered}$ | \$ | 43.1 |
| EMEA | \$ | 44 | \$ | 34 | \$ | 32 | \$ | 31 | \$ | 31 | \$ | 2.5 |
| Ratio |  | 1.57\% |  | 1.42\% |  | 1.33\% |  | 1.29\% |  | 1.24\% |  |  |
| Latin America | \$ | 323 | \$ | 326 | \$ | 349 | \$ | 349 | \$ | 364 | \$ | 11.7 |
| Ratio |  | 2.81\% |  | 2.76\% |  | 2.88\% |  | 2.98\% |  | 3.11\% |  |  |
| Asia | \$ | 209 | \$ | 189 | \$ | 188 | \$ | 199 | \$ | 206 | \$ | 19.3 |
| Ratio |  | 1.11\% |  | 1.01\% |  | 0.98\% |  | 1.07\% |  | 1.07\% |  |  |
| Citi Holdings - Consumer (2) (3) | \$ | 3,234 | \$ | 2,969 | \$ | 2,756 | \$ | 2,715 | \$ | 2,536 | \$ | 81.6 |
| Ratio |  | 3.59\% |  | 3.42\% |  | 3.28\% |  | 3.35\% |  | 3.32\% |  |  |
| International | \$ | 242 | \$ | 177 | \$ | 162 | \$ | 170 | \$ | 66 | \$ | 3.1 |
| Ratio |  | 3.90\% |  | 2.95\% |  | 2.75\% |  | 2.98\% |  | 2.13\% |  |  |
| North America (2) (3) | \$ | 2,992 | \$ | 2,792 | \$ | 2,594 | \$ | 2,545 | \$ | 2,470 | \$ | 78.5 |
| Ratio |  | 3.57\% |  | 3.46\% |  | 3.33\% |  | 3.38\% |  | 3.37\% |  |  |
| Other (4) |  |  |  |  |  |  |  |  |  |  | \$ | 0.2 |
| Total Citigroup (2) (3) | \$ | 5,878 | \$ | 5,668 | \$ | 5,729 | \$ | 5,623 | \$ | 5,341 | \$ | 384.3 |
| Ratio |  | 1.58\% |  | 1.50\% |  | 1.49\% |  | 1.50\% |  | 1.41\% |  |  |

(1) The ratio of $90+$ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 90+ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes
U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S agencies. See North America Consumer Banking on page 10 and Citi Holdings North America Mortgages on page 27.
(3) The June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 Loans 90+ Days Past Due and
$30-89$ Days Past Due and related ratios exclude $\$ 1.0$ bilion, $\$ 1.0$ bilion, $\$ 0.9$ bilion, $\$ 0.9$ bilion and $\$ 17$ miliion, respectively, of loan that are carried at fair value
(4) Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.

```
BUSINESS (In millions of dollars, except EOP loan amounts in billions of dollars)
```


(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See North America Consumer Banking on page 10 and Citi Holdings North America Mortgages on page 27.
(3) The June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 1.0$ billion, $\$ 1.0$ billion, $\$ 0.9$ billion, $\$ 0.9$ billion and $\$ 17$ million, respectively, of loan
(4) Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 1

TOTAL CITIGROU
(In millions of dollars)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q14 Increase (Decrease) from |  | Six Months | $\begin{gathered} \text { Six } \\ \text { Months } \end{gathered}$ | YTD 2014 vs. YTD 2013 Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |  |  | (Decrease) |

## Total Citigroup

## Allowance for Loan Losses at Beginning of Period (1)

Gross Credit (Losses)
Gross Recoveries
(2) (Losses)/ Recoveries (NCLs)

NCLs (2)
Net Reserve Builds / (Releases) (3)
Net Specific Reserve Builds / (Releases) (3) Provision for Loan Losses
Allowance for Loan Losses at End of Period (1) (a)

## Allowance for Unfunded Lending Commitments (10) (a)

Provision for Unfunded Lending Commitments

## Total Allowance for Loans, Leases and

 Unfunded Lending Commitments [Sum of (a)]Total Allowance for Loan Losses as a Percentage of Total Loans (11)
Allowance for Loan Losses at End of Period (1):
Citicorp
Citit Holdings
Total Citigrou

| \$ | 23,727 | \$ | 21,580 | \$ | 20,605 | \$ | 19,648 | \$ | 18,923 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(3,257)$ |  | $(2,974)$ |  | $(3,094)$ |  | $(2,983)$ |  | $(2,812)$ |
|  | 649 |  | 544 |  | 547 |  | 544 |  | 623 |
|  | $(2,608)$ |  | $(2,430)$ |  | $(2,547)$ |  | $(2,439)$ |  | $(2,189)$ |
|  | 2,608 |  | 2,430 |  | 2,547 |  | 2,439 |  | 2,189 |
|  | (642) |  | (767) |  | (246) |  | (560) |  | (521) |
|  | (139) |  | (11) |  | (390) |  | (86) |  | (89) |
|  | 1,827 |  | 1,652 |  | 1,911 |  | 1,793 |  | 1,579 |
|  | $(1,366)$ |  | (197) |  | (321) |  | (79) |  | (423) |
| \$ | 21,580 | \$ | 20,605 | S | 19,648 | \$ | 18,923 | \$ | 17,890 |
| \$ | 1,133 | \$ | 1,262 | \$ | 1,229 | \$ | 1,202 | \$ | 1,176 |
| \$ | (3) | \$ | 103 | \$ | (34) | \$ | (27) | \$ | (31) |
| \$ | 22,713 | \$ | 21,867 | \$ | 20,877 | \$ | 20,125 | \$ | 19,066 |
|  | 3.38\% |  | 3.16\% |  | 2.97\% |  | 2.87\% |  | 2.70\% |
| \$ | 13,425 | \$ | 13,299 | \$ | 13,174 | \$ | 12,870 | \$ | 12,473 |
|  | 8,155 |  | 7,306 |  | 6,474 |  | 6,053 |  | 5,417 |
| \$ | 21,580 | \$ | 20,605 | \$ | 19,648 | \$ | 18,923 | \$ | 17,890 |

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the porffolio. Attribution of the allowance is made for Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of
analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) The fourth quarter of 2013 NCLs include approximately $\$ 184$ million related to: 1) a change in charge-off policy for mortgages originated in Citi's legacy CitiFinancial North America business (CFNA) to more closely align to policies used in the CitiMortgage (CMI) business (\$91 million); 2) acceleration of accounting losses associated with modified home equity loans determined to be collateral dependent (\$64 million); and 3) change in estimate of NCLS related to collateral dependent loans to with modifited home equity loans determined to be collateral dependent (\$64 million); and 3 ) change in estimate of NCLS related to collateral dependent loans to
borrowers that have gone through Chapter 7 of the U.S. bankuptcy code ( $\$ 29$ million, of which $\$ 15$ million related to CMI residential first mortgages and $\$ 14$ million related to home equity loans). These incremental $\$ 184$ million of NCLs were fully offset by related loan loss reserve releases during the quarter.
(3) The second quarter of 2013 , third quarter of 2013, fourth quarter of 2013 , first quarter of 2014 and second quarter of 2014 include $\$ 124$ million $\$ 91$ million $\$ 60$ million $\$ 32$ million and $\$ 0$ million, respectively, of builds related to gains / (losses) on loan sales
(4) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
(5) The second quarter of 2013 includes a reduction of approximately $\$ 650$ million related to the sale or transfers to held-for-sale of various U.S. loa portfolios and a reduction of approximately $\$ 360$ million related to the transfer of Credicard to discontinued operations held for sale.
reated to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately $\$ 220$ million related to foreign currency translation.
(6) The third quarter of 2013 includes a reduction of approximately $\$ 214$ million related to the sale or transfers to held-for-sale of various loan portfolios.
(7) The fourth quarter of 2013 includes a reduction of approximately $\$ 113$ million related to the sale or transfers to held-for-sale of various loan portfolios.
Additionally, there was a reduction of $\$ 230$ million related to a non-provision transfer of reserves associated with deferred interest to other assets whic

Additionally, there was a reduction of $\$ 230$ million related to a non-provision transfer of reserves associated with deferred interest to other assets which includes deferred interest.
(8) The first quarter of 2014 includes a reduction of approximately $\$ 79$ million related to the sale or transfers to held-for-sale of various loan portfolios.
(9) The second quarter of 2014 includes a reduction of approximately $\$ 480$ million related to the sale or transfers to held-for-sale of various loan portfolios, including a reduction of approximately $\$ 204$ million, $\$ 177$ million and $\$ 29$ million related to the transfers to held-for-sale (HFS) of businesses in Greece, Spain and Honduras, and $\$ 66$ million related to a transfer of a real estate loan portfolio to HFS. These amounts are partially offset by foreign currency translation on the entire allowance balance.
(10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(11) June 30 , 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30,2014 exclude
$\$ 4.9$ billion, $\$ 5.2$ billion, $\$ 5.0$ billion, $\$ 5.7$ billion and $\$ 4.8$ billion, respectively, of loans which are carried at fair value
NM Not meaningful
Reclassified to conform to the current period's presentation

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

total citigroup
(In millions of dollars)

Total Citigroup Consumer Loans Allowance for Loan Losses at Beginning of Period (1)

## Net Credit Losses (NCLs)

NCLs (2)
Net Reserve Builds / (Releases) (3)
Net Specific Reserve Builds / (Releases) (3)
Provision for Loan Losse
(5) (6) (7) (8) (9)

Allowance for Loan Losses at End of Period (1) (a)
Consumer Allowance for Unfunded Lending Commitments (10) (a)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (11)
Total Citigroup Corporate Loans Allowance for Loan Losses at Beginning of Period

Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (4)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (10) (b)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]

Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (12)

Notes to these tables are on the following page (page 36)

| $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} 10 \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | 2Q14 Increase (Decrease) from |  | Six <br> Months 2013 |  | Six Months 2014 |  | YTD 2014 vs. YTD 2013 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q14 | 2Q13 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 20,948 |  |  | \$ | 18,872 | \$ | 17,912 | \$ | 17,064 | \$ | 16,451 |  |  | \$ | 22,679 | \$ | 17,064 |  |
|  | $(2,563)$ |  | $(2,334)$ |  | $(2,532)$ |  | $(2,294)$ |  | $(2,178)$ | 5\% | 15\% |  | $(5,396)$ |  | $(4,472)$ | 17\% |
|  | 2,563 |  | 2,334 |  | 2,532 |  | 2,294 |  | 2,178 | (5\%) | (15\%) |  | 5,396 |  | 4,472 | (17\%) |
|  | (544) |  | (785) |  | (158) |  | (459) |  | (495) | (8\%) | 9\% |  | (819) |  | (954) | (16\%) |
|  | (169) |  | 34 |  | (362) |  | (76) |  | (14) | 82\% | 92\% |  | (569) |  | (90) | 84\% |
|  | 1,850 |  | 1,583 |  | 2,012 |  | 1,759 |  | 1,669 | (5\%) | (10\%) |  | 4,008 |  | 3,428 | (14\%) |
|  | $(1,363)$ |  | (209) |  | (328) |  | (78) |  | (422) | NM | 69\% |  | $(2,419)$ |  | (500) | 79\% |
| \$ | 18,872 | \$ | 17,912 | \$ | 17,064 | \$ | 16,451 | \$ | 15,520 |  |  | \$ | 18,872 | \$ | 15,520 |  |
| \$ | 27 | \$ | 66 | \$ | 65 | \$ | 62 | \$ | 64 |  |  | \$ | 27 | \$ | - |  |
| \$ | 8 | \$ | 14 | \$ | (2) | \$ | (2) | \$ | (3) |  |  | \$ | 23 | \$ | (5) |  |
| \$ | 18,899 | \$ | 17,978 | \$ | 17,129 | \$ | 16,513 | \$ | 15,584 |  |  | \$ | 18,899 | \$ | 15,520 |  |
|  | 4.95\% |  | 4.63\% |  | 4.34\% |  | 4.29\% |  | 4.04\% |  |  |  |  |  |  |  |
| \$ | 2,779 | \$ | 2,708 | \$ | 2,693 | \$ | 2,584 | \$ | 2,472 |  |  | \$ | 2,776 | \$ | 2,584 |  |
|  | (45) |  | (96) |  | (15) |  | (145) |  | (11) | 92\% | 76\% |  | (90) |  | (156) | (73\%) |
|  | 45 |  | 96 |  | 15 |  | 145 |  | 11 | (92\%) | (76\%) |  | 90 |  | 156 | 73\% |
|  | (98) |  | 18 |  | (88) |  | (101) |  | (26) | 74\% | 73\% |  | (129) |  | (127) | 2\% |
|  | 30 |  | (45) |  | (28) |  | (10) |  | (75) | NM | NM |  | 72 |  | (85) | NM |
|  | (23) |  | 69 |  | (101) |  | 34 |  | (90) | NM | NM |  | 33 |  | (56) | NM |
|  | (3) |  | 12 |  | 7 |  | (1) |  | (1) |  |  |  | (11) |  | (2) |  |
| \$ | 2,708 | \$ | 2,693 | \$ | 2,584 | \$ | 2,472 | \$ | 2,370 |  |  | \$ | 2,708 | \$ | 2,370 |  |
| \$ | 1,106 | \$ | 1,196 | \$ | 1,164 | \$ | 1,140 | \$ | 1,112 |  |  | \$ | 1,106 | \$ | - |  |
| \$ | (11) | \$ | 89 | \$ | (32) | \$ | (25) | \$ | (28) |  |  | \$ | (12) | \$ | (53) |  |
| \$ | 3,814 | \$ | 3,889 | \$ | 3,748 | \$ | 3,612 | \$ | 3,482 |  |  | \$ | 3,814 | \$ | 2,370 |  |


| $1.05 \%$ | $1.01 \%$ | $0.97 \%$ | $0.90 \%$ | $0.85 \%$ |
| :--- | :--- | :--- | :--- | :--- |

## The following notes relate to the tables on the prior page (page 35).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) See Footnote (2) on page 34.
(3) The second quarter of 2013, third quarter of 2013, fourth quarter of 2013, first quarter of 2014 and second quarter of 2014 include $\$ 124$ million, $\$ 91$ million, $\$ 60$ million, $\$ 32$ million and $\$ 0$ million, respectively, of builds related to gains / (losses) on loan sales.
(4) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation purchase accounting adjustments, etc.
(5) The second quarter of 2013 includes a reduction of approximately $\$ 650$ million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately $\$ 360$ million related to the transfer of Credicard to discontinued operations held for sale.
Additionally, a reduction of approximately $\$ 90$ million related to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately $\$ 220$ million related to foreign currency translation.
(6) The third quarter of 2013 includes a reduction of approximately $\$ 214$ million related to the sale or transfers to held-for-sale of various loan portfolios.
(7) The fourth quarter of 2013 includes a reduction of approximately $\$ 113$ million related to the sale or transfers to held-for-sale of various loan portfolios. Additionally, there was a reduction of $\$ 230$ million related to a non-provision transfer of reserves associated with deferred interest to other assets which includes deferred interest.
(8) The first quarter of 2014 includes a reduction of approximately $\$ 79$ million related to the sale or transfers to held-for-sale of various loan portfolios
(9) The second quarter of 2014 includes a reduction of approximately $\$ 480$ million related to the sale or transfers to held-for-sale of various loan portfolios, including a reduction of approximately $\$ 204$ million, $\$ 177$ million and $\$ 29$ million related to the transfers to held-for-sale (HFS) of businesses in Greece, Spain and Honduras, and $\$ 66$ million related to a transfer of a real estate loan portfolio to HFS. These amounts are partially offset by foreign currency translation on the entire allowance balance.
(10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(11) June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 exclude $\$ 1.0$ billion, $\$ 1.0$ billion, $\$ 0.9$ billion, $\$ 0.9$ billion and $\$ 46$ million, respectively, of loans which are carried at fair value.
(12) June 30, 2013, September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 exclude $\$ 3.8$ billion, $\$ 4.2$ billion, $\$ 4.1$ billion, $\$ 4.8$ billion and $\$ 4.8$ billion, respectively, of loans which are carried at fair value.

NM Not meaningfu
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1

CITICORP
(In millions of dollars)

## Citicorp

Net Credit Losses
Credit Reserve Build / (Release)

## lobal Consumer Banking

Net Credit Losses
Credit Reserve Build / (Release)
North America Regional Consumer Banking
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build
Retail Banking
Net Credit Losses
Credit Reserve Build / (Release)
Citi-Branded Cards
Net Credit Losses
Credit Reserve Build / (Release)
Citi Retail Services
Net Credit Losses
Credit Reserve Build / (Release)
EMEA Regional Consumer Banking
Net Credit Losses
Credit Reserve Build / (Release)
Retail Banking
Net Credit Losses
Credit Reserve Build / (Release)
Citi-Branded Cards
Net Credit Losses
Credit Reserve Build / (Release)
Latin America Regional Consumer Banking
Net Credit Losses
Retail Banking
Net Credit Losses
Credit Reserve Build / (Release)
Citi-Branded Cards
Credit Reserve Build / (Release)
Asia Regional Consumer Banking
Net Credit Losses
Credit Reserve Build / (Release)
Retail Banking
Net Credit Losses
Credit Reserve Build / (Release)
$\frac{\text { Citi-Branded Cards }}{\text { Net Credit Losses }}$
Credit Reserve Build / (Release)

## stitutional Clients Group (ICG)

Net Credit Losses

## Corporate / Other <br> $\frac{\text { Corporate / Other }}{\text { Net Credit Losse }}$

Credit Reserve Build / (Release)
Total Citicorp Provision for Loan Losses

[^1]2014 Increase (Decrease) from (Decrease) from $\begin{gathered}\text { Six } \\ \text { Month }\end{gathered}$ nth Months 2014


Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2

 CITI HOLDINGS I TOTAL CITIGROUP
## Citi Holdings

Net Credit Losses
Credit Reserve Build / (Release)
Total Citi Holdings Provision for Loan Losses
Total Citicorp Provision for Loan Losses (from prior page)

YTD 2014 vs. YTD 2013 Increasel (Decrease)

(17\%)

Reclassified to conform to the current period's presentation.
(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total

## Total

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

ICG
Global Consumer Banking
Citi Holdings
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (3)
OREO By Region:
North America
EMEA
Latin America
Asia
Other Repossessed Assets (4)
Non-Accrual Assets (NAA) (5)
Corporate Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAL as a \% of Total Loans
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

| 2Q | 3Q | 4Q | 1Q | 2Q | 2 Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |


| \$ | 811 | \$ | 807 | \$ | 736 | \$ | 689 | \$ | 367 | (47\%) | (55\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 972 |  | 975 |  | 766 |  | 461 |  | 363 | (21\%) | (63\%) |
|  | 91 |  | 124 |  | 127 |  | 186 |  | 288 | 55\% | NM |
|  | 270 |  | 272 |  | 279 |  | 284 |  | 200 | (30\%) | (26\%) |
| \$ | 2,144 | \$ | 2,178 | \$ | 1,908 | \$ | 1,620 | \$ | 1,218 | (25\%) | (43\%) |
| \$ | 5,595 | \$ | 5,345 | \$ | 5,238 | \$ | 5,139 | \$ | 4,915 | (4\%) | (12\%) |
|  | 234 |  | 147 |  | 138 |  | 131 |  | 101 | (23\%) | (57\%) |
|  | 1,430 |  | 1,400 |  | 1,426 |  | 1,466 |  | 1,386 | (5\%) | (3\%) |
|  | 330 |  | 348 |  | 293 |  | 292 |  | 314 | 8\% | (5\%) |
| \$ | 7,589 | \$ | 7,240 | \$ | 7,095 | \$ | 7,028 | \$ | 6,716 | (4\%) | (12\%) |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interes payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit car loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP $3-03$ purchased distressed loans.
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
(5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable

NM Not meaningful
Reclassified to conform to the current period's presentation.

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2013 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2013 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{QQ} \\ 2014 \end{gathered}$ |  | 2Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q14 | 2Q13 |  |  |  |  |  |  |
| Non-Accrual Loans (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Non-Accrual Loans By Region (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 731 |  |  | \$ | 746 | \$ | 695 | \$ | 672 | \$ | 352 | (48\%) | (52\%) |
| EMEA |  | 658 |  | 676 |  | 489 |  | 396 |  | 319 | (19\%) | (52\%) |
| Latin America |  | 90 |  | 123 |  | 126 |  | 185 |  | 287 | 55\% | NM |
| Asia |  | 268 |  | 262 |  | 270 |  | 275 |  | 192 | (30\%) | (28\%) |
| Total | \$ | 1,747 | \$ | 1,807 | \$ | 1,580 | \$ | 1,528 | \$ | 1,150 | (25\%) | (34\%) |
| Consumer Non-Accrual Loans By Region (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 502 | \$ | 499 | \$ | 485 | \$ | 469 | \$ | 430 | (8\%) | (14\%) |
| EMEA |  | 91 |  | 70 |  | 61 |  | 51 |  | 46 | (10\%) | (49\%) |
| Latin America |  | 1,391 |  | 1,368 |  | 1,395 |  | 1,437 |  | 1,359 | (5\%) | (2\%) |
| Asia |  | 299 |  | 309 |  | 270 |  | 267 |  | 295 | 10\% | (1\%) |
| Total | \$ | 2,283 | \$ | 2,246 | \$ | 2,211 | \$ | 2,224 | \$ | 2,130 | (4\%) | (7\%) |
| OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| ICG | \$ | 4 | \$ | 3 | \$ | 13 | \$ | 25 | \$ | 24 | (4\%) | NM |
| Global Consumer Banking |  | 39 |  | 46 |  | 46 |  | 52 |  | 56 | 8\% | 44\% |
| Corporate/Other |  | 9 |  | 20 |  | 20 |  | 21 |  | 20 | (5\%) | NM |
| TOTAL OTHER REAL ESTATE OWNED (OREO) (3) | \$ | 52 | \$ | 69 | \$ | 79 | \$ | 98 | \$ | 100 | 2\% | 92\% |
| OREO By Region: |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 13 | \$ | 23 | $\$$ | 15 | \$ | 31 | \$ | 23 | (26\%) | 77\% |
| EMEA |  | 5 |  | 6 |  | 15 |  | 16 |  | 16 | - | NM |
| Latin America |  | 32 |  | 32 |  | 43 |  | 46 |  | 46 | - | 44\% |
| Asia |  | 2 |  | 8 |  | 6 |  | 5 |  | 15 | NM | NM |
| Total | \$ | 52 | \$ | 69 | \$ | 79 | \$ | 98 | \$ | 100 | 2\% | 92\% |
| Other Repossessed Assets (4) |  | N/A |  | N/A |  | N/A |  | N/A |  | N/A |  |  |
| Non-Accrual Assets (NAA) (5) |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Non-Accrual Loans | \$ | 1,747 | \$ | 1,807 | \$ | 1,580 | \$ | 1,528 | \$ | 1,150 | (25\%) | (34\%) |
| Consumer Non-Accrual Loans |  | 2,283 |  | 2,246 |  | 2,211 |  | 2,224 |  | 2,130 | (4\%) | (7\%) |
| Non-Accrual Loans (NAL) |  | 4,030 |  | 4,053 |  | 3,791 |  | 3,752 |  | 3,280 | (13\%) | (19\%) |
| OREO |  | 52 |  | 69 |  | 79 |  | 98 |  | 100 | 2\% | 92\% |
| Other Repossessed Assets |  | N/A |  | N/A |  | N/A |  | N/A |  | N/A |  |  |
| Non-Accrual Assets (NAA) | \$ | 4,082 | \$ | 4,122 | \$ | 3,870 | \$ | 3,850 | \$ | 3,380 | (12\%) | (17\%) |
| NAA as a \% of Total Assets |  | 0.23\% |  | 0.23\% |  | 0.22\% |  | 0.22\% |  | 0.19\% |  |  |
| Allowance for Loan Losses as a \% of NAL |  | 333\% |  | 328\% |  | 348\% |  | 343\% |  | 380\% |  |  |

N/A Not Available at the Citicorp level. See "Non-Accrual Assets - Page 1" (on page 39) for total Citigroup balances.
(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. Wth limited exceptions, the following practices are applied for Consumer loans. Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP 3-03 purchased distressed loans
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
(4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
(5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful
Reclassified to conform to the current period's presentation.

```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    EMEA
    Latin America
    Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total
```

    North America
    
## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

## OREO By Region (3):

North America
EMEA
Latin America
Total
Other Repossessed Assets (4)
Non-Accrual Assets (NAA) (5) Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

| 2Q | 3Q | 4Q | 19 | 2Q | 2Q14 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2013 | 2013 | 2014 | 2014 | 1Q14 | 2Q13 |


| \$ | 80 | \$ | 61 | \$ | 41 | \$ | 17 | \$ | 15 | (12\%) | (81\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 314 |  | 299 |  | 277 |  | 65 |  | 44 | (32\%) | (86\%) |
|  | 1 |  | 1 |  | 1 |  | 1 |  | 1 | - | - |
|  | 2 |  | 10 |  | 9 |  | 9 |  | 8 | (11\%) | NM |
| \$ | 397 | \$ | 371 | \$ | 328 | \$ | 92 | \$ | 68 | (26\%) | (83\%) |
| \$ | 5,093 | \$ | 4,846 | \$ | 4,753 | \$ | 4,670 | \$ | 4,485 | (4\%) | (12\%) |
|  | 143 |  | 77 |  | 77 |  | 80 |  | 55 | (31\%) | (62\%) |
|  | 39 |  | 32 |  | 31 |  | 29 |  | 27 | (7\%) | (31\%) |
|  | 31 |  | 39 |  | 23 |  | 25 |  | 19 | (24\%) | (39\%) |
| \$ | 5,306 | \$ | 4,994 | \$ | 4,884 | \$ | 4,804 | \$ | 4,586 | (5\%) | (14\%) |

N/A Not Available at the Citi Holdings level. See "Non-Accrual Assets - Page 1" (on page 39) for total Citigroup balances.
(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans. Consumerloans, excluding credit cards and morgages, are placed
on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) Excludes SOP 3 -03 purchased distressed loans.
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also
includes former premises and property for use that is no longer contemplated.
(4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
(5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

Reclassified to conform to the current period's presentation.

## CITIGROUP

## Tangible Book Value

Tangible Book Value Per Share and Tangible Common Equity (TCE) are non-GAAP financial measures. TCE, as defined by Citigroup, represents common equity less goodwill and intangible assets (excluding MSRs) net of the related deferred taxes. Other companies may calculate TCE in a manner different from Citigroup. A reconciliation of Citigroup's total stockholders' equity to TCE and Tangible Book Value per Share follows:

## Tangible Book Value Per Share (on page 1):

| Total Common Equity | \$ | 191,633 | \$ | 195,603 | \$ | 197,601 | \$ | 201,244 | \$ | 202,394 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | 24,896 |  | 25,098 |  | 25,009 |  | 25,008 |  | 25,087 |
| Intangible Assets (Other than MSRs) |  | 4,981 |  | 4,888 |  | 5,056 |  | 4,891 |  | 4,702 |
| Goodwill and Intangible Assets (other than MSRs) |  |  |  |  |  |  |  |  |  |  |
| Related to Assets Held-for-Sale / Assets of Discontinued Operations Held-for-Sale |  | 267 |  | 267 |  |  |  | - |  | 116 |
| Tangible Common Equity | \$ | 161,489 | \$ | 165,350 | \$ | 167,536 | \$ | 171,345 | \$ | 172,489 |
| Common Shares Outstanding, at period end |  | 3,041.0 |  | 3,033.0 |  | 3,029.2 |  | 3,037.8 |  | 3,031.8 |
| Tangible Book Value Per Share | \$ | 53.10 | \$ | 54.52 | \$ | 55.31 | \$ | 56.40 | \$ | 56.89 |

## Basel III Supplementary Leverage Ratio

Citigroup's estimated Basel III SLR, as calculated under the final U.S. Basel III rules, represents the average for the quarter of the three monthly ratios of Tier 1 Capital to Total Leverage Exposure (i.e., the sum of the ratios calculated for April, May and June, divided by three). Total Leverage Exposure is the sum of: (1) the carrying value of all on-balance sheet assets less notional amount of certain other off-balance sheet exposures (e.g., other commitments and contingencies). Citigroup's estimated Basel III SLR and related components are based on its current interpretation, expectations and understanding of the final U.S. Basel III rules and are subject to, among other things, any changes to the final U.S. Basel III rules, ongoing regulatory review, and further implementation guidance in the U.S.

## Basel III Tier 1 Common Capital and Ratio ${ }^{(1)(2)}$

Citigroup Common Stockholders' Equity ${ }^{(4)}$
Add: Qualifying noncontrolling interests
Regulatory Capital Adjustments and Deductions:
Less:
Accumulated net unrealized losses on cash flow hedges, net of tax ${ }^{(5)}$

| June 30, 2013 | $\begin{gathered} \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { December } 31, \\ & 2013 \end{aligned}$ | March 31, 2014 | June 30, <br> $2014^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$191,672 | \$195,662 | \$197,694 | \$201,350 | \$202,511 |
| 161 | 172 | 182 | 177 | 183 |
| $(1,671)$ | $(1,341)$ | $(1,245)$ | $(1,127)$ | $(1,007)$ |
| 524 | 339 | 177 | 170 | 118 |
| 24,553 | 24,721 | 24,518 | 24,314 | 24,465 |
| 5,057 | 4,966 | 4,950 | 4,692 | 4,506 |
| 876 | 954 | 1,125 | 1,178 | 1,066 |
| 45,347 | 44,504 | 42,754 | 40,375 | 37,981 |
| \$117,147 | \$121,691 | \$125,597 | \$131,925 | \$135,565 |

Cumulative unrealized net gain related to changes in fair value of financial
liabilities attributable to the change in own creditworthiness, net of tax
339
angible Assets:


Identifiable intangible assets other than mortgage servicing rights
(MSRs), net of related deferred tax liabilities
efined benefit pension plan net assets
erred tax assets (DTAs) arising from net operating loss, foreign tax credit
for other DTAs, certain common stock investments and MSRs, and other (8)
\$121,

| Basel III Tier 1 Common Capital | \$117,147 | \$121,691 | \$125,597 | \$131,925 | \$135,565 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basel III Risk-Weighted Assets (RWA) | \$1,168,000 | \$1,159,000 | \$1,242,000 ${ }^{\text {(9) }}$ | \$1,261,000 | \$1,274,000 |

Basel III Tier 1 Common Capital Ratio
$\begin{array}{llll}10.0 \% & 10.5 \% & 10.1 \%^{(9)} & 10.5 \%\end{array}$
$10.6 \%$
Certain reclassifications have been made to the prior period presentation to conform to the current period.
Sestimated Basel IIIT Tier 1 Common ratio and related components as of June 30, 2013 are based on the proposed U.s. Basel atter are based on the final U.S. Basel III rules, and with full implementation assumed for capital components. Estimated Basel III risk-weighted assets are based on the "advanced approaches" for determining total risk-weighted assets for
all periods. Citigroup's estimated Basel III Tier 1 Common ratio and related components are based on its current interpretation, expectations and understanding of the final U.S. Basel III rules and are subject to, among other things, any
changes to the final U.S. Basel III rules, ongoing regulatory review, regulatory approval of Citi's credit, market and operational risk models, additional refinements, modifications or enhancements (whether required or otherwise) to clit's
models and further implementation guidance in the u.S.
Preliminary.
Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.
Tier 1 Common Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.
The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Tier 1 Common Capital, accordance with the final U.S. Basel III rules.
Aside soodvill "embedded" in the valuation of significiant common stock investments in unconsolidated financial institutions.
Aside from MSRs, reflects other DTAs arising from temporary differences and significant common stock investments in unconsolidated financials instiutions.
Qasellumated Basel IIII Tier 1 Common ratio was adjusted to include, on a pro forma basis, approximately $\$ 56$ billion of additional operational risk risk-weighted assets related to citigroup's approved exit from
Basel III parallel reporting, effective in $2 Q^{\prime} 14$.


[^0]:[^1]:    \$ 1,537

