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(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

## CITIGROUP -- FINANCIAL SUMMAR

(In millions of dollars, except per share amounts, and as otherwise noted)

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | 2 Q15 Increase (Decrease) from |  | Six <br> Months 2014 |  | $\begin{aligned} & \text { Six } \\ & \text { Months } \\ & 2015 \end{aligned}$ |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues, Net of Interest Expense | \$ | 19,425 |  |  | \$ | 19,689 | \$ | 17,899 | \$ | 19,736 | \$ | 19,470 | (1\%) | - | \$ | 39,631 | \$ | 39,206 | (1\%) |
| Total Operating Expenses |  | 15,521 |  | 12,955 |  | 14,426 |  | 10,884 |  | 10,928 | - | (30\%) |  | 27,670 |  | 21,812 | (21\%) |
| Net Credit Losses (NCLs) |  | 2,189 |  | 2,097 |  | 2,248 |  | 1,957 |  | 1,920 | (2\%) | (12\%) |  | 4,628 |  | 3,877 | (16\%) |
| Credit Reserve Build / (Release) |  | (610) |  | (522) |  | (367) |  | (202) |  | (405) | (100\%) | 34\% |  | $(1,256)$ |  | (607) | 52\% |
| Provision for Unfunded Lending Commitments |  | (31) |  | (30) |  | (74) |  | (37) |  | (48) | (30\%) | (55\%) |  | (58) |  | (85) | (47\%) |
| Provision for Benefits and Claims |  | 182 |  | 205 |  | 206 |  | 197 |  | 181 | (8\%) | (1\%) |  | 390 |  | 378 | (3\%) |
| Provisions for Credit Losses and for Benefits and Claims |  | 1,730 |  | 1,750 |  | 2,013 |  | 1,915 |  | 1,648 | (14\%) | (5\%) |  | 3,704 |  | 3,563 | (4\%) |
| Income from Continuing Operations before Income Taxes |  | 2,174 |  | 4,984 |  | 1,460 |  | 6,937 |  | 6,894 | (1\%) | NM |  | 8,257 |  | 13,831 | 68\% |
| Income Taxes (benefits) |  | 1,921 |  | 2,068 |  | 1,077 |  | 2,120 |  | 2,036 | (4\%) | 6\% |  | 4,052 |  | 4,156 | 3\% |
| Income from Continuing Operations | \$ | 253 | \$ | 2,916 | \$ | 383 | \$ | 4,817 | \$ | 4,858 | 1\% | NM | \$ | 4,205 | \$ | 9,675 | NM |
| Income (Loss) from Discontinued Operations, net of Taxes |  | (22) |  | (16) |  | (1) |  | (5) |  | 6 | NM | NM |  | 15 |  | 1 | NM |
| Net Income before Noncontrolling Interests |  | 231 |  | 2,900 |  | 382 |  | 4,812 |  | 4,864 | 1\% | NM |  | 4,220 |  | 9,676 | NM |
| Net Income Attributable to Noncontrolling Interests |  | 50 |  | 59 |  | 38 |  | 42 |  | 18 | (57\%) | (64\%) |  | 95 |  | 60 | (37\%) |
| Citigroup's Net Income | \$ | 181 | \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | 2\% | NM | \$ | 4,125 | \$ | 9,616 | NM |
| Diluted Earnings Per Share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 0.03 | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | - | NM | \$ | 1.26 | \$ | 3.02 | NM |
| Citigroup's Net Income | \$ | 0.03 | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | - | NM | \$ | 1.26 | \$ | 3.02 | NM |
| Shares (in millions): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Basic |  | 3,033.8 |  | 3,029.5 |  | 3,025.6 |  | 3,034.2 |  | 3,020.0 | - | - |  | 3,035.6 |  | 3,027.1 | - |
| Average Diluted |  | 3,038.3 |  | 3,034.8 |  | 3,031.5 |  | 3,039.3 |  | 3,025.0 | - | - |  | 3,040.8 |  | 3,032.1 | - |
| Common Shares Outstanding, at period end |  | 3,031.8 |  | 3,029.5 |  | 3,023.9 |  | 3,034.1 |  | 3,009.8 | (1\%) | (1\%) |  |  |  |  |  |
| Preferred Dividends - Basic | \$ | 100 | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | 58\% | NM | \$ | 224 | \$ | 330 | 47\% |
| Preferred Dividends - Diluted | \$ | 100 | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | 58\% | NM | \$ | 224 | \$ | 330 | 47\% |
| Income Allocated to Unrestricted Common Shareholders - Basic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 102 | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 |  | NM | \$ | 3,822 | \$ | 9,159 | NM |
| Citigroup's Net Income | \$ | 80 | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | - | NM | \$ | 3,837 | \$ | 9,160 | NM |
| Income Allocated to Unrestricted Common Shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 102 | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 | - | NM | \$ | 3,823 | \$ | 9,159 | NM |
| Citigroup's Net Income | \$ | 80 | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | - | NM | \$ | 3,837 | \$ | 9,160 | NM |
| Regulatory Capital Ratios and Performance Metrics: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio ${ }^{(1)(2)}$ |  | 10.57\% |  | 10.64\% |  | 10.57\% |  | 11.06\% |  | 11.37\% |  |  |  |  |  |  |  |
| Tier 1 Capital Ratio ${ }^{(1)(2)}$ |  | 11.35\% |  | 11.41\% |  | 11.45\% |  | 12.07\% |  | 12.54\% |  |  |  |  |  |  |  |
| Total Capital Ratio ${ }^{(1)(2)}$ |  | 12.70\% |  | 12.76\% |  | 12.80\% |  | 13.38\% |  | 14.14\% |  |  |  |  |  |  |  |
| Supplementary Leverage Ratio ${ }^{(2)}{ }^{(3)}$ |  | 5.82\% |  | 5.98\% |  | 5.94\% |  | 6.44\% |  | 6.72\% |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.04\% |  | 0.59\% |  | 0.07\% |  | 1.04\% |  | 1.06\% |  |  |  | 0.44\% |  | 1.05\% |  |
| Efficiency Ratio (Operating Expenses/Total Revenues, net) |  | 80\% |  | 66\% |  | 81\% |  | 55\% |  | 56\% |  |  |  | 70\% |  | 56\% |  |
| Return on Average Common Equity |  | 0.2\% |  | 5.3\% |  | 0.4\% |  | 9.4\% |  | 9.1\% |  |  |  |  |  |  |  |
| Balance Sheet Data (in billions of dollars, except Book Value Per Share): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Average Assets |  | 1,903.3 |  | 1,895.4 |  | 1,900.2 |  | 1,853.1 |  | 1,839.7 | (1\%) | (3\%) |  | 1,895.8 |  | 1,846.4 | (3\%) |
| Total Deposits ${ }^{(4)}$ |  | 965.7 |  | 942.7 |  | 899.3 |  | 899.6 |  | 908.0 | 1\% | (6\%) |  |  |  |  |  |
| Citigroup's Stockholders' Equity |  | 211.0 |  | 211.9 |  | 210.2 |  | 214.6 |  | 219.4 | 2\% | 4\% |  |  |  |  |  |
| Book Value Per Share | \$ | 66.64 | \$ | 66.99 | \$ | 66.05 | \$ | 66.79 | \$ | 68.27 | 2\% | 2\% |  |  |  |  |  |
| Tangible Book Value Per Share ${ }^{(5)}$ | \$ | 56.78 | \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ | 59.18 | 3\% | 4\% |  |  |  |  |  |
| Direct Staff (in thousands) |  | 244 |  | 243 |  | 241 |  | 239 |  | 237 | (1\%) | (3\%) |  |  |  |  |  |
| (1) Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are calculated under the Basel III Advanced Approaches framework. See page 40 for a reconciliation of Citi's Common Equity Tier 1 Capital to reported results. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Not used. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4) Beginning December 31, 2014, approximately $\$ 20$ billion of Deposits (and corresponding assets) were reclassified to held-for-sale within Other liabilities and Other assets, respectively, as a result of Citigroup's entry into an agreement in December 2014 to sell its Japan retail banking business, which is now reported in Citi Holdings. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) Tangible book value per share is a non-GAAP financial measure. See page 40 for a reconciliation of Tangible Common Equity to reported results. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: Ratios and performance metrics are calculated based on the displayed amounts. NM Not meaningful. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

## Revenues

## Interest revenue <br> Net interest revenue

Commissions and fees
Principal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investmen
ther-than-temporary impairment losses on investments and other assets
other revenue
Total non-interest revenues
Total revenues, net of interest expense

## Provisions for Credit Losses and for Benefits and Claims

> Net credit losses
credit reserve build / (release)
Provision for loan losses
Provison for Policyholder benefits and claims
ovision for unfunded lending commitments

Operating Expenses
Compensation and benefits
Premises and Equipment
echnology / communication expense
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision (benefits) for income taxes

## Income from Continuing Operation

Discontinued Operations
Income (Loss) from Discontinued Operations
Gain (Loss) on Sale
Provision (benefits) for income taxes
Income (Loss) from Discontinued Operations, net of taxes

## Net Income before Noncontrolling Interests

Net Income attributable to noncontrolling interests Citigroup's Net Income

NM Not meaningful
Reclassified to conform to the current period's presentation.


## CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

Assets and due from banks (including segregated cash and other deposits) Deposits with banks
Fed funds sold and securities borr'd or purch under agree. to resell Brokerage receivables

## Trading account asset

Investments
Available-for-sale and non-marketable equity securities
Held-to-maturity
total Investments
Consume
oans, net of unearned income
Allowance for loan losses
Total loans, ne
Goodwill
Intangible assets (other than MSRs)
Mortgage servicing rights (MSRs)
Other assets (2)

## Liabilites

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in US. offices
Total U.S. Deposits
on-interest-bearing deposits in offices outside the U.S.
Interest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits (2)
Fed funds purch and securities loaned or sold under agree. to repurch
Brokerage payables
Trading account liabilities
Short-term borrow
Long-term debt
Long-termilebt
Other liabilities (2) (3)
Total liabilities

Stockholders' equity
Preferred stock
Common stock
Additional paid-in capital
Retained earnings
Treasury stock
Accumulated other comprehensive income (loss)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
Total equity
Total liabilities and equity

| $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | March 31, 2015 |  | June 30, 2015 (1) |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 35,268 |  |  | \$ | 35,976 | \$ | 32,108 | \$ | 21,880 | \$ | 23,413 | 7\% | (34\%) |
|  | 153,817 |  | 143,068 |  | 128,089 |  | 133,896 |  | 130,685 | (2\%) | (15\%) |
|  | 250,353 |  | 245,462 |  | 242,570 |  | 239,015 |  | 237,054 | (1\%) | (5\%) |
|  | 41,864 |  | 39,298 |  | 28,419 |  | 35,637 |  | 43,921 | 23\% | 5\% |
|  | 290,776 |  | 290,822 |  | 296,786 |  | 302,983 |  | 279,197 | (8\%) | (5\%) |
|  | 303,293 |  | 309,009 |  | 309,522 |  | 303,561 |  | 301,955 | (1\%) | - |
|  | 22,330 |  | 24,038 |  | 23,921 |  | 23,254 |  | 30,166 | 30\% | 35\% |
|  | 325,623 |  | 333,047 |  | 333,443 |  | 326,815 |  | 332,121 | 2\% | 2\% |
|  | 384,345 |  | 376,318 |  | 369,970 |  | 341,706 |  | 342,349 | - | (11\%) |
|  | 283,159 |  | 277,508 |  | 274,665 |  | 279,348 |  | 289,769 | 4\% | 2\% |
|  | 667,504 |  | 653,826 |  | 644,635 |  | 621,054 |  | 632,118 | 2\% | (5\%) |
|  | $(17,890)$ |  | $(16,915)$ |  | $(15,994)$ |  | $(14,598)$ |  | $(14,075)$ | 4\% | 21\% |
|  | 649,614 |  | 636,911 |  | 628,641 |  | 606,456 |  | 618,043 | 2\% | (5\%) |
|  | 25,087 |  | 24,500 |  | 23,592 |  | 23,150 |  | 23,012 | (1\%) | (8\%) |
|  | 4,702 |  | 4,525 |  | 4,566 |  | 4,244 |  | 4,071 | (4\%) | (13\%) |
|  | 2,282 |  | 2,093 |  | 1,845 |  | 1,685 |  | 1,924 | 14\% | (16\%) |
|  | 129,983 |  | 126,803 |  | 122,122 |  | 136,040 |  | 135,929 | - | 5\% |
| \$ | 1,909,369 | \$ | 1,882,505 | \$ | 1,842,181 | \$ | 1,831,801 | \$ | 1,829,370 | - | (4\%) |
| \$ | 130,653 | \$ | 128,243 | \$ | 128,958 | \$ | 136,568 | \$ | 135,013 | (1\%) | 3\% |
|  | 289,035 |  | 285,604 |  | 284,978 |  | 275,423 |  | 268,947 | (2\%) | (7\%) |
|  | 419,688 |  | 413,847 |  | 413,936 |  | 411,991 |  | 403,960 | (2\%) | (4\%) |
|  | 73,991 |  | 71,228 |  | 70,925 |  | 71,653 |  | 72,629 | 1\% | (2\%) |
|  | 472,046 |  | 457,580 |  | 414,471 |  | 416,003 |  | 431,448 | 4\% | (9\%) |
|  | 546,037 |  | 528,808 |  | 485,396 |  | 487,656 |  | 504,077 | 3\% | (8\%) |
|  | 965,725 |  | 942,655 |  | 899,332 |  | 899,647 |  | 908,037 | 1\% | (6\%) |
|  | 183,912 |  | 175,732 |  | 173,438 |  | 175,371 |  | 177,012 | 1\% | (4\%) |
|  | 62,323 |  | 59,428 |  | 52,180 |  | 58,252 |  | 54,867 | (6\%) | (12\%) |
|  | 123,370 |  | 137,272 |  | 139,036 |  | 142,438 |  | 136,295 | (4\%) | 10\% |
|  | 59,534 |  | 64,838 |  | 58,335 |  | 39,405 |  | 25,907 | (34\%) | (56\%) |
|  | 226,984 |  | 223,842 |  | 223,080 |  | 210,522 |  | 211,845 | 1\% | (7\%) |
|  | 74,768 |  | 65,191 |  | 85,084 |  | 90,143 |  | 94,582 | 5\% | 27\% |
| \$ | 1,696,616 | \$ | 1,668,958 | S | 1,630,485 | \$ | 1,615,778 | \$ | 1,608,595 | - | (5\%) |
| \$ | 8,968 | \$ | 8,968 | \$ | 10,468 | \$ | 11,968 | \$ | 13,968 | 17\% | 56\% |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 107,669 |  | 107,839 |  | 107,979 |  | 108,124 |  | 108,219 | - | 1\% |
|  | 115,015 |  | 117,697 |  | 117,852 |  | 122,463 |  | 126,954 | 4\% | 10\% |
|  | $(2,520)$ |  | $(2,631)$ |  | $(2,929)$ |  | $(3,275)$ |  | $(4,628)$ | (41\%) | (84\%) |
|  | $(18,147)$ |  | $(19,976)$ |  | $(23,216)$ |  | $(24,691)$ |  | $(25,104)$ | (2\%) | (38\%) |
| \$ | 202,048 | \$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ | 205,472 | 1\% | 2\% |
| \$ | 211,016 | \$ | 211,928 | \$ | 210,185 | \$ | 214,620 | \$ | 219,440 | 2\% | 4\% |
|  | 1,737 |  | 1,619 |  | 1,511 |  | 1,403 |  | 1,385 | (1\%) | (20\%) |
|  | 212,753 |  | 213,547 |  | 211,696 |  | 216,023 |  | 220,825 | 2\% | 4\% |
| \$ | 1,909,369 | \$ | 1,882,505 | s | 1,842,181 | \$ | 1,831,801 | \$ | 1,829,370 | - | (4\%) |

(1) Preliminary
(2) See footnote 4 on page 1 .
(3)
Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 32 for amounts by period.

Reclassified to conform to the current period's presentation.

## CITIGROUP


(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.
ningtul
Reclassified to conform to the current period's presentation.

## CITIGROUP <br> SEGMENT DETAIL <br> INCOME

| (In millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  | Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
|  |  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,074 |  |  | \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,067 | (6\%) | (1\%) | \$ | 2,092 | \$ | 2,207 | 5\% |
| Latin America |  | 275 |  | 329 |  | 263 |  | 244 |  | 225 | (8\%) | (18\%) |  | 566 |  | 469 | (17\%) |
| Asia (1) |  | 214 |  | 382 |  | 288 |  | 341 |  | 338 | (1\%) | 58\% |  | 579 |  | 679 | 17\% |
| Total |  | 1,563 |  | 1,894 |  | 1,688 |  | 1,725 |  | 1,630 | (6\%) | 4\% |  | 3,237 |  | 3,355 | 4\% |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 1,096 |  | 920 |  | 655 |  | 1,015 |  | 978 | (4\%) | (11\%) |  | 2,401 |  | 1,993 | (17\%) |
| EMEA |  | 570 |  | 477 |  | 223 |  | 857 |  | 684 | (20\%) | 20\% |  | 1,362 |  | 1,541 | 13\% |
| Latin America |  | 427 |  | 294 |  | 273 |  | 413 |  | 470 | 14\% | 10\% |  | 767 |  | 883 | 15\% |
| Asia |  | 473 |  | 652 |  | 526 |  | 679 |  | 703 | 4\% | 49\% |  | 984 |  | 1,382 | 40\% |
| Total |  | 2,566 |  | 2,343 |  | 1,677 |  | 2,964 |  | 2,835 | (4\%) | 10\% |  | 5,514 |  | 5,799 | 5\% |
| Corporate / Other |  | (384) |  | $(1,537)$ |  | $(3,066)$ |  | (19) |  | 230 | NM | NM |  | (772) |  | 211 | NM |
| Total Citicorp |  | 3,745 |  | 2,700 |  | 299 |  | 4,670 |  | 4,695 | 1\% | 25\% |  | 7,979 |  | 9,365 | 17\% |
| Total Citi Holdings |  | $(3,492)$ |  | 216 |  | 84 |  | 147 |  | 163 | 11\% | NM |  | $(3,774)$ |  | 310 | NM |
| Income From Continuing Operations |  | 253 |  | 2,916 |  | 383 |  | 4,817 |  | 4,858 | 1\% | NM |  | 4,205 |  | 9,675 | NM |
| Discontinued Operations |  | (22) |  | (16) |  | (1) |  | (5) |  | 6 | NM | NM |  | 15 |  | 1 | (93\%) |
| Net Income Attributable to Noncontrolling Interests |  | 50 |  | 59 |  | 38 |  | 42 |  | 18 | (57\%) | (64\%) |  | 95 |  | 60 | (37\%) |
| Citigroup's Net Income | \$ | 181 | \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | 2\% | NM | \$ | 4,125 | \$ | 9,616 | NM |
| CVA/DVA (after-tax) (2) |  | (20) |  | (228) |  | 4 |  | (47) |  | 196 | NM | NM |  | (16) |  | 149 | NM |
| Total Citigroup - Net Income - Excluding CVAIDVA(3) | \$ | 201 | \$ | 3,069 | \$ | 340 | \$ | 4,817 | \$ | 4,650 | (3\%) | NM | \$ | 4,141 | \$ | 9,467 | NM |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## CITICORP

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net credit losses
Credit reserve build / (release)
rovision for loan losses
rovision for benefits and claims
for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Total operating expenses

Income from Continuing Operations before
Income Taxes
Provision for income taxes

## Income from Continuing Operations

Income (loss) from Discontinued Operations, net of taxe
Noncontrolling interests
Citicorp's Net Income

## Balance Sheet Data (in billions of dollars)

## Total EOP Assets

Average Assets
Return on Average Assets
Efficiency Ratio (Operating Expenses/Total Revenues, net) Total EOP Loans
Total EOP Deposits

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  | Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 10,709 |  |  | \$ | 11,068 | \$ | 11,042 | \$ | 10,517 | \$ | 10,821 | 3\% | 1\% | \$ | 21,292 | \$ | 21,338 | - |
|  | 6,726 |  | 6,551 |  | 5,053 |  | 7,385 |  | 6,976 | (6\%) | 4\% |  | 14,364 |  | 14,361 | - |
| 17,435 |  |  | 17,619 |  | 16,095 |  | 17,902 |  | 17,797 | (1\%) | 2\% |  | 35,656 |  | 35,699 | - |
| $\begin{gathered} 1,747 \\ (398) \\ \hline \end{gathered}$ |  |  | 1,692 |  | 1,831 |  | 1,549 |  | 1,662 | 7\% | (5\%) |  | 3,613 |  | 3,211 | (11\%) |
|  |  |  | (387) |  | (153) |  | (6) |  | (235) | NM | 41\% |  | (698) |  | (241) | 65\% |
| $\begin{array}{r} 1,349 \\ 26 \\ (28) \\ \hline 1,347 \end{array}$ |  |  | 1,305 |  | 1,678 |  | 1,543 |  | 1,427 | (8\%) | 6\% |  | 2,915 |  | 2,970 | 2\% |
|  |  |  | 38 |  | 39 |  | 28 |  | 21 | (25\%) | (19\%) |  | 67 |  | 49 | (27\%) |
|  |  |  | (27) |  | (74) |  | (32) |  | (47) | (47\%) | (68\%) |  | (51) |  | (79) | (55\%) |
|  |  |  | 1,316 |  | 1,643 |  | 1,539 |  | 1,401 | (9\%) | 4\% |  | 2,931 |  | 2,940 | - |
| 10,499 |  |  | 11,609 |  | 13,123 |  | 9,727 |  | 9,824 | 1\% | (6\%) |  | 20,630 |  | 19,551 | (5\%) |
| $\begin{aligned} & 5,589 \\ & 1,844 \\ & \hline \end{aligned}$ |  |  | 4,694 |  | 1,329 |  | 6,636 |  | 6,572 | (1\%) | 18\% |  | 12,095 |  | 13,208 | 9\% |
|  |  |  | 1,994 |  | 1,030 |  | 1,966 |  | 1,877 | (5\%) | 2\% |  | 4,116 |  | 3,843 | (7\%) |
| 3,745 |  |  | 2,700 |  | 299 |  | 4,670 |  | 4,695 | 1\% | 25\% |  | 7,979 |  | 9,365 | 17\% |
| (22) |  |  | (16) |  | (1) |  | (5) |  | 6 | NM | NM |  | 15 |  | 1 | (93\%) |
| 50 |  |  | 55 |  | 38 |  | 41 |  | 18 | (56\%) | (64\%) |  | 93 |  | 59 | (37\%) |
| \$ | 3,673 | \$ | 2,629 | \$ | 260 | \$ | 4,624 | \$ | 4,683 | 1\% | 27\% | \$ | 7,901 |  | \$ 9,307 | 18\% |
| \$ | 1,761 | \$ | 1,746 | \$ | 1,713 | \$ | 1,710 | \$ | 1,713 | - | (3\%) |  |  |  |  |  |
| \$ | 1,755 | \$ | 1,752 | \$ | 1,768 | \$ | 1,728 | \$ | 1,722 | - | (2\%) | \$ | 1,746 | \$ | 1,725 | (1\%) |
|  | 0.84\% |  | 0.60\% |  | 0.06\% |  | 1.09\% |  | 1.09\% |  |  |  | 0.91\% |  | 1.09\% |  |
|  | 60\% |  | 66\% |  | 82\% |  | 54\% |  | 55\% |  |  |  | 58\% |  | 55\% |  |
| \$ | 578 | \$ | 569 | \$ | 565 | \$ | 559 | \$ | 573 | 3\% | (1\%) |  |  |  |  |  |
| \$ | 913 | \$ | 898 | \$ | 883 | \$ | 888 | \$ | 900 | 1\% | (1\%) |  |  |  |  |  |

## CITICORP

## global

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
ards (1)
Total
Net Credit Losses by Business
Retail Banking
Cards (1)
Total

## Income (loss) from Continuing Operations by Business <br> Retail Banking <br> Cards (1)

FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
impact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Total Provisions for LLR \& PBC - Ex-FX (3)
Net Income - as Reported
mpact of FX Translation (2)
Net Income - Ex-FX (3)


| 2 Q15 Increase (Decrease) from |  | Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q15 | 2Q14 |  |  |  |  |  |
|  | (3\%) | \$ | 13,734 | \$ | 13,393 | (2\%) |
| (5\%) | (8\%) |  | 4,054 |  | 3,818 | (6\%) |
| (1\%) | (4\%) |  | 17,788 |  | 17,211 | (3\%) |
| 1\% | (10\%) |  | 9,991 |  | 9,170 | (8\%) |
| 2\% | (9\%) |  | 3,470 |  | 3,130 | (10\%) |
| 9\% | 66\% |  | (515) |  | (216) | 58\% |
| - | 67\% |  | (6) |  | (2) | 67\% |
| (25\%) | (19\%) |  | 67 |  | 49 | (27\%) |
| 2\% | 3\% |  | 3,016 |  | 2,961 | (2\%) |
| (8\%) | 3\% |  | 4,781 |  | 5,080 | 6\% |
| (13\%) | - |  | 1,544 |  | 1,725 | 12\% |
| (6\%) | 4\% |  | 3,237 |  | 3,355 | 4\% |
| NM | (17\%) |  | 13 |  | - | (100\%) |
| (6\%) | 4\% | \$ | 3,224 | \$ | 3,355 | 4\% |
| - | (4\%) | \$ | 408 | \$ | 394 | (3\%) |
|  |  |  | 1.60\% |  | 1.72\% |  |
|  |  |  | 56\% |  | 53\% |  |
|  |  |  | 2.42\% |  | 2.23\% |  |
| - | (2\%) | \$ | 7,634 | \$ | 7,550 | (1\%) |
| (2\%) | (6\%) |  | 10,154 |  | 9,661 | (5\%) |
| (1\%) | (4\%) | \$ | 17,788 | \$ | 17,211 | (3\%) |
| 7\% | (5\%) | \$ | 653 | \$ | 609 | (7\%) |
| 1\% | (10\%) |  | 2,817 |  | 2,521 | (11\%) |
| 2\% | (9\%) | \$ | 3,470 | \$ | 3,130 | (10\%) |
| (3\%) | 55\% | \$ | 783 | \$ | 1,129 | 44\% |
| (7\%) | (11\%) |  | 2,454 |  | 2,226 | (9\%) |
| (6\%) | 4\% | \$ | 3,237 | \$ | 3,355 | 4\% |
| (1\%) | (4\%) | \$ | 17,788 | \$ | 17,211 | (3\%) |
|  |  |  | (857) |  |  |  |
| (1\%) | 1\% | \$ | 16,931 | \$ | 17,211 | 2\% |
| 1\% | (10\%) | \$ | 9,991 | \$ | 9,170 | (8\%) |
|  |  |  | (509) |  |  |  |
| 2\% | (4\%) | \$ | 9,482 | \$ | 9,170 | (3\%) |
| 2\% | 3\% | \$ | 3,016 | \$ | 2,961 | (2\%) |
|  |  |  | (210) |  |  |  |
| 3\% | 12\% | \$ | 2,806 | \$ | 2,961 | 6\% |
| (6\%) | 4\% | \$ | 3,224 | \$ | 3,355 | 4\% |
|  |  |  | (65) |  | - |  |
| (6\%) | 7\% | \$ | 3,159 | \$ | 3,355 | 6\% |

(1) Includes both Citi-Branded Cards and Citi Retail Services.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

## global consumer banking

Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment Assets under Management (AUMs)
Average Loans
EOP Loans
Commercial Markets
Personal and Other
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans $90+$ Days Past Due (in millions) (2) (3)
As a \% of EOP Loans
oans
As a \% of EOP Loans
Cards Key Indicators (in millions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (4)
EOP Loans (in billions) (4)
Average Yield (5)
Net Interest Revenue (6)
As a \% of Average Loans (6)
Net Credit Losses
As a \% of Average Loans
Net Credit Margin (7)
As a \% of Average Loans (7)
Loans 90+ Days Past Due
Loans 30-89 Days Past Due
As a \% of EOP Loans

(Decrease) from $\qquad$

|  | 3,307 |  | 3,284 |  | 3,129 |  | 3,027 |  | 3,015 | - | (9\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 61.2 |  | 60.3 |  | 59.8 |  | 59.2 |  | 59.4 | - | (3\%) |
| \$ | 307.5 | \$ | 306.4 | \$ | 302.7 | \$ | 302.2 | \$ | 302.1 | - | (2\%) |
| \$ | 26.3 | \$ | 29.5 | \$ | 23.8 | \$ | 26.5 | \$ | 26.9 | 2\% | 2\% |
| \$ | 170.2 | \$ | 168.2 | \$ | 163.3 | \$ | 161.8 | \$ | 163.3 | 1\% | (4\%) |
| \$ | 153.3 | \$ | 154.2 | \$ | 152.6 | \$ | 148.3 | \$ | 149.8 | 1\% | (2\%) |
| \$ | 81.1 | \$ | 81.5 | \$ | 79.7 | \$ | 79.5 | \$ | 80.4 | 1\% | (1\%) |
|  | 42.1 |  | 41.1 |  | 39.1 |  | 38.2 |  | 38.6 | 1\% | (8\%) |
|  | 31.7 |  | 31.3 |  | 30.4 |  | 30.2 |  | 30.8 | 2\% | (3\%) |
| \$ | 154.9 | \$ | 153.9 | \$ | 149.2 | \$ | 147.9 | \$ | 149.8 | 1\% | (3\%) |
| \$ | 2,431 | \$ | 2,483 | \$ | $2,461$ | \$ | $2,315$ | \$ | $2,364$ | 2\% | (3\%) |
| \$ | 331 | \$ | 325 | \$ | 388 | \$ | 294 | \$ | 315 | 7\% | (5\%) |
|  | 0.87\% |  | 0.84\% |  | 1.01\% |  | 0.80\% |  | 0.84\% |  |  |
| \$ | 989 | \$ | 964 | \$ | 816 | \$ | 617 | \$ | 636 | 3\% | (36\%) |
|  | 0.64\% |  | 0.63\% |  | 0.55\% |  | 0.42\% |  | 0.43\% |  |  |
| \$ | 965 | \$ | 912 | \$ | 854 | \$ | 845 | \$ | 797 | (6\%) | (17\%) |
|  | 0.63\% |  | 0.60\% |  | 0.58\% |  | 0.58\% |  | 0.53\% |  |  |
| \$ | 138.2 | \$ | 136.1 | \$ | 137.0 | \$ | 136.3 | \$ | 136.6 | - | (1\%) |
| \$ | 91.8 | \$ | 90.6 | \$ | 96.7 | \$ | 82.5 | \$ | 92.0 | 12\% | - |
| \$ | 138.3 | \$ | 138.0 | \$ | 137.8 | \$ | 134.8 | \$ | 132.4 | (2\%) | (4\%) |
| \$ | 140.1 | \$ | 138.1 | \$ | 141.9 | \$ | 132.2 | \$ | 134.1 | 1\% | (4\%) |
|  | 13.51\% |  | 13.55\% |  | 13.47\% |  | 13.51\% |  | 13.46\% |  |  |
| \$ | 4,502 | \$ | 4,637 | \$ | 4,609 | \$ | 4,386 | \$ | 4,328 | (1\%) | (4\%) |
|  | 13.06\% |  | 13.33\% |  | 13.27\% |  | 13.20\% |  | 13.11\% |  |  |
| \$ | 1,407 | \$ | 1,355 | \$ | 1,322 | \$ | 1,257 | \$ | 1,264 | 1\% | (10\%) |
|  | 4.08\% |  | 3.90\% |  | 3.81\% |  | 3.78\% |  | 3.83\% |  |  |
| \$ | 3,682 | \$ | 3,898 | \$ | 3,804 | \$ | 3,621 | \$ | 3,499 | (3\%) | (5\%) |
|  | 10.68\% |  | 11.21\% |  | 10.95\% |  | 10.89\% |  | 10.60\% |  |  |
| \$ | 1,715 | \$ | 1,690 | \$ | 1,750 | \$ | 1,628 | \$ | 1,498 | (8\%) | (13\%) |
|  | 1.22\% |  | 1.22\% |  | 1.23\% |  | 1.23\% |  | 1.12\% |  |  |
| \$ | 1,850 | \$ | 1,894 | \$ | 1,834 | \$ | 1,666 | \$ | 1,590 | (5\%) | (14\%) |
|  | 1.32\% |  | 1.37\% |  | 1.29\% |  | 1.26\% |  | 1.19\% |  |  |

(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies. See footnote 1 on page 10
(3) The fourth quarter of 2014 reflects a $\$ 71$ million charge-off related to Citi's homebuilder exposure in Mexico, which was offset by a related release of previously established loan loss reserves, and therefore neutral to the cost of credit during the quarter. The charge-off reduced Loans 90+ Days Past Due by the same amount.
the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(5) Average yield is gross interest revenue earned divided by average loans.
(7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Predit Reserve Build (Release)
Provision for Unfunded Lending Commitments
Penefits and Claims
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 10 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 4,211 |  |  | \$ | 4,363 | \$ | 4,442 | \$ | 4,305 | \$ | 4,280 | (1\%) | 2\% |
|  | 576 |  | 633 |  | 654 |  | 689 |  | 543 | (21\%) | (6\%) |
|  | 4,787 |  | 4,996 |  | 5,096 |  | 4,994 |  | 4,823 | (3\%) | 1\% |
|  | 2,349 |  | 2,411 |  | 2,507 |  | 2,292 |  | 2,267 | (1\%) | (3\%) |
|  | 1,072 |  | 1,019 |  | 1,013 |  | 961 |  | 1,000 | 4\% | (7\%) |
|  | (397) |  | (341) |  | (233) |  | (100) |  | (109) | (9\%) | 73\% |
|  | 1 |  | - |  | (11) |  | 1 |  | - | (100\%) | (100\%) |
|  | 11 |  | 12 |  | 10 |  | 10 |  | 9 | (10\%) | (18\%) |
|  | 687 |  | 690 |  | 779 |  | 872 |  | 900 | 3\% | 31\% |
|  | 1,751 |  | 1,895 |  | 1,810 |  | 1,830 |  | 1,656 | (10\%) | (5\%) |
|  | 677 |  | 712 |  | 673 |  | 690 |  | 589 | (15\%) | (13\%) |
|  | 1,074 |  | 1,183 |  | 1,137 |  | 1,140 |  | 1,067 | (6\%) | (1\%) |
|  | (1) |  | - |  | - |  | - |  | (1) | (100\%) | - |
| \$ | 1,075 | \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,068 | (6\%) | (1\%) |
| \$ | 209 | \$ | 211 | \$ | 213 | \$ | 208 | \$ | 206 | (1\%) | (1\%) |
|  | 2.06\% |  | 2.22\% |  | 2.12\% |  | 2.22\% |  | 2.08\% |  |  |
|  | 49\% |  | 48\% |  | 49\% |  | 46\% |  | 47\% |  |  |
|  | 2.78\% |  | 2.59\% |  | 2.55\% |  | 2.51\% |  | 2.59\% |  |  |
| \$ | 1,177 | \$ | 1,232 | \$ | 1,364 | \$ | 1,348 | \$ | 1,307 | (3\%) | 11\% |
|  | 2,029 |  | 2,118 |  | 2,122 |  | 2,009 |  | 1,933 | (4\%) | (5\%) |
|  | 1,581 |  | 1,646 |  | 1,610 |  | 1,637 |  | 1,583 | (3\%) | - |
| \$ | 4,787 | \$ | 4,996 | \$ | 5,096 | \$ | 4,994 | \$ | 4,823 | (3\%) | 1\% |
| \$ | 37 | \$ | 36 | \$ | 36 | \$ | 36 | \$ | 40 | 11\% | 8\% |
|  | 570 |  | 526 |  | 514 |  | 492 |  | 503 | 2\% | (12\%) |
|  | 465 |  | 457 |  | 463 |  | 433 |  | 457 | 6\% | (2\%) |
| \$ | 1,072 | \$ | 1,019 | \$ | 1,013 | \$ | 961 | \$ | 1,000 | 4\% | (7\%) |
| \$ | 90 | \$ | 107 | \$ | 140 | \$ | 197 | \$ | 189 | (4\%) | NM |
|  | 555 |  | 636 |  | 636 |  | 539 |  | 499 | (7\%) | (10\%) |
|  | 429 |  | 440 |  | 361 |  | 404 |  | 379 | (6\%) | (12\%) |
| \$ | 1,074 | \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,067 | (6\%) | (1\%) |

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 2

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2014 | 2015 | 2015 | 1Q15 | 2Q14 |

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Investment Sales
Investment AUMs
Average Deposits
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Total EOP Loans
Mortgage Originations
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans 90+ Days Past Due (in millions) (1)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (1)
As a \% of EOP Loans

(1) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) were $\$ 668$ million and ( $\$ 1.2$ billion), $\$ 604$
million and ( $\$ 1.1$ billion), $\$ 562$ million and ( $\$ 1.1$ billion), $\$ 534$ million and ( $\$ 1.1$ billion) and $\$ 423$ million and ( $\$ 0.8$ billion),
as of June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015, respectively.
The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 125$ million and ( $\$ 1.2$ billion), $\$ 126$ million and ( $\$ 1.1$ billion), $\$ 122$ million and ( $\$ 1.1$ billion), $\$ 111$ million and ( $\$ 1.1$ billion) and $\$ 75$ million and ( $\$ 0.8$ billion) as of June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015, respectively.

Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 3
2Q
2014
3 Q
2014
4 Q
2014 1Q

2Q15 Increase (Decrease) from
$\qquad$

Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts (in miliions)
Purchase Sales (in billions)
Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Net Interest Revenue (3)
As a \% of Avg. Loans (3)
et Credit Losses
Net Credit Margin (4)
As a \% of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts Purchase Sales (in billions)

As a \% of EOP Loans

|  | 24.1 |  | 23.5 |  | 23.6 |  | 23.7 |  | 23.2 | (2\%) | (4\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 43.9 | \$ | 43.3 | \$ | 45.1 | \$ | 40.9 | \$ | 46.1 | 13\% | 5\% |
| \$ | 66.4 | \$ | 66.1 | \$ | 65.7 | \$ | 64.1 | \$ | 63.2 | (1\%) | (5\%) |
| \$ | 67.3 | \$ | 66.5 | \$ | 67.5 | \$ | 63.5 | \$ | 64.5 | 2\% | (4\%) |
|  | 10.31\% |  | 10.38\% |  | 10.35\% |  | 10.48\% |  | 10.39\% |  |  |
| \$ | 1,635 | \$ | 1,681 | \$ | 1,679 | \$ | 1,607 | \$ | 1,582 | (2\%) | (3\%) |
|  | 9.88\% |  | 10.09\% |  | 10.14\% |  | 10.17\% |  | 10.04\% |  |  |
| \$ | 570 | \$ | 526 | \$ | 514 | \$ | 492 | \$ | 503 | 2\% | (12\%) |
|  | 3.44\% |  | 3.16\% |  | 3.10\% |  | 3.11\% |  | 3.19\% |  |  |
| \$ | 1,454 | \$ | 1,588 | \$ | 1,605 | \$ | 1,513 | \$ | 1,426 | (6\%) | (2\%) |
|  | 8.78\% |  | 9.53\% |  | 9.69\% |  | 9.57\% |  | 9.05\% |  |  |
| \$ | 583 | \$ | 559 | \$ | 593 | \$ | 569 | \$ | 495 | (13\%) | (15\%) |
|  | 0.87\% |  | 0.84\% |  | 0.88\% |  | 0.90\% |  | 0.77\% |  |  |
| \$ | 540 | \$ | 566 | \$ | 568 | \$ | 497 | \$ | 462 | (7\%) | (14\%) |
|  | 0.80\% |  | 0.85\% |  | 0.84\% |  | 0.78\% |  | 0.72\% |  |  |
|  | 88.8 |  | 87.2 |  | 88.1 |  | 87.3 |  | 88.1 | 1\% | (1\%) |
| \$ | 20.4 | \$ | 19.7 | \$ | 23.5 | \$ | 16.5 | \$ | 20.2 | 22\% | (1\%) |
| \$ | 42.4 | \$ | 42.9 | \$ | 43.9 | \$ | 43.9 | \$ | 42.6 | (3\%) | - |
| \$ | 43.1 | \$ | 43.0 | \$ | 46.5 | \$ | 42.4 | \$ | 43.2 | 2\% | - |
|  | 16.89\% |  | 16.89\% |  | 16.80\% |  | 16.96\% |  | 17.00\% |  |  |
| \$ | 1,810 | \$ | 1,884 | \$ | 1,923 | \$ | 1,885 | \$ | 1,843 | (2\%) | 2\% |
|  | 17.12\% |  | 17.42\% |  | 17.38\% |  | 17.41\% |  | 17.35\% |  |  |
| \$ | 465 | \$ | 457 | \$ | 463 | \$ | 433 | \$ | 457 | 6\% | (2\%) |
|  | 4.40\% |  | 4.23\% |  | 4.18\% |  | 4.00\% |  | 4.30\% |  |  |
| \$ | 1,111 | \$ | 1,181 | \$ | 1,139 | \$ | 1,198 | \$ | 1,120 | (7\%) | 1\% |
|  | 10.51\% |  | 10.92\% |  | 10.29\% |  | 11.07\% |  | 10.55\% |  |  |
| \$ | 606 | \$ | 630 | \$ | 678 | \$ | 629 | \$ | 567 | (10\%) | (6\%) |
|  | 1.41\% |  | 1.47\% |  | 1.46\% |  | 1.48\% |  | 1.31\% |  |  |
| \$ | 683 | \$ | 729 | \$ | 748 | \$ | 673 | \$ | 652 | (3\%) | (5\%) |
|  | 1.58\% |  | 1.70\% |  | 1.61\% |  | 1.59\% |  | 1.51\% |  |  |

(2) Average yield is calculated as gross interest revenue earned divided by average loans.
(3) Net interest revenue includes certain fees that are recorded as interest revenue.
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

GLOBAL CONSUMER BANKING
LATIN AMERICA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build/ (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income (loss) from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (1)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - as Reported
Net Income - Ex-FX (2)


| 2Q15 Increase <br> (Decrease) from |  |
| :---: | :---: |
| 1Q15 | 2Q14 |
| - | (13\%) |
| 2\% | (14\%) |
| 1\% | (13\%) |
| 8\% | (7\%) |
| (6\%) | (14\%) |
| (68\%) | (94\%) |
| NM | NM |
| (33\%) | (20\%) |
| (9\%) | (28\%) |
| (10\%) | (10\%) |
| (18\%) | 68\% |
| (8\%) | (18\%) |
| NM | - |
| (9\%) | (18\%) |
| (3\%) | (14\%) |
|  |  |
|  |  |
|  |  |
| 1\% | (11\%) |
| (1\%) | (18\%) |
| 1\% | (13\%) |
| 4\% | (7\%) |
| (14\%) | (19\%) |
| (6\%) | (14\%) |
| (7\%) | (31\%) |
| (9\%) | 19\% |
| (8\%) | (18\%) |
| 1\% | (13\%) |
| 3\% | 3\% |
| 8\% | (7\%) |
| 10\% | 8\% |
| (9\%) | (28\%) |
| (6\%) | (14\%) |
| (9\%) | (18\%) |
| (6\%) | (5\%) |


| Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 2,796 | \$ | 2,483 | (11\%) |
|  | 1,423 |  | 1,200 | (16\%) |
|  | 4,219 |  | 3,683 | (13\%) |
|  | 2,457 |  | 2,242 | (9\%) |
|  | 890 |  | 809 | (9\%) |
|  | 160 |  | 29 | (82\%) |
|  | - |  | - | - |
|  | 49 |  | 30 | (39\%) |
|  | 1,099 |  | 868 | (21\%) |
|  | 663 |  | 573 | (14\%) |
|  | 97 |  | 104 | 7\% |
|  | 566 |  | 469 | (17\%) |
|  | 4 |  | 2 | (50\%) |
| \$ | 562 | \$ | 467 | (17\%) |
| \$ | 77 | \$ | 67 | (13\%) |
|  | 1.49\% |  | 1.41\% |  |
|  | 58\% |  | 61\% |  |
|  | 4.71\% |  | 4.74\% |  |
| \$ | 2,851 | \$ | 2,520 | (12\%) |
|  | 1,368 |  | 1,163 | (15\%) |
| \$ | 4,219 | \$ | 3,683 | (13\%) |
| \$ | 419 | \$ | 384 | (8\%) |
|  | 471 |  | 425 | (10\%) |
| \$ | 890 | \$ | 809 | (9\%) |
| \$ | 410 | \$ | 297 | (28\%) |
|  | 156 |  | 172 | 10\% |
| \$ | 566 | \$ | 469 | (17\%) |
| \$ | 4,219 | \$ | 3,683 | (13\%) |
|  | (596) |  |  |  |
| \$ | 3,623 | \$ | 3,683 | 2\% |
| \$ | 2,457 | \$ | 2,242 | (9\%) |
|  | (312) |  |  |  |
| \$ | 2,145 | \$ | 2,242 | 5\% |
| \$ | 1,099 | \$ | 868 | (21\%) |
|  | (169) |  | - |  |
| \$ | 930 | \$ | 868 | (7\%) |
| \$ | 562 | \$ | 467 | (17\%) |
|  | (62) |  | - |  |
| \$ | 500 | \$ | 467 | (7\%) |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

global Consumer banking
LATIN AMERICA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in milions)
Average Deposits
Investment AUMs
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions) (2)
Loans
Loans 30-89 Days Past Due
As a $\%$ of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in milions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (5)
Net Credit Losses (in millions)
As a \% of Average Loans
Net Credit Margin (in millions) (6)
As a \% of Average Loans (6)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(2) See footnote 3 on page 8
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

GLOBAL CONSUMER BANKING
ASIA (1) - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build/ (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans

## Revenue by Business <br> Retail Banking

Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Provisions for LLR \& PBC - as Reported
Impact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (3)
Net Income - as Reported
mpact of FX Translation (2)
Net Income - Ex-FX (3)
(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Reflects the impact of foreign exchange ( $F X$ ) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2015 \end{gathered}$ |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,290 | \$ | 1,285 | \$ | 1,224 | \$ | 1,154 | \$ | 1,171 | 1\% | (9\%) | \$ | 2,540 | \$ | 2,325 | (8\%) |
|  | 731 |  | 748 |  | 639 |  | 679 |  | 707 | 4\% | (3\%) |  | 1,452 |  | 1,386 | (5\%) |
|  | 2,021 |  | 2,033 |  | 1,863 |  | 1,833 |  | 1,878 | 2\% | (7\%) |  | 3,992 |  | 3,711 | (7\%) |
|  | 1,517 |  | 1,292 |  | 1,233 |  | 1,180 |  | 1,189 | 1\% | (22\%) |  | 2,746 |  | 2,369 | (14\%) |
|  | 212 |  | 201 |  | 186 |  | 173 |  | 187 | 8\% | (12\%) |  | 406 |  | 360 | (11\%) |
|  | (14) |  | (34) |  | 15 |  | (35) |  | (1) | 97\% | 93\% |  | (7) |  | (36) | NM |
|  | (5) |  | (1) |  | (4) |  | 1 |  | (4) | NM | 20\% |  | (9) |  | (3) | 67\% |
|  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  | 193 |  | 166 |  | 197 |  | 139 |  | 182 | 31\% | (6\%) |  | 390 |  | 321 | (18\%) |
|  | 311 |  | 575 |  | 433 |  | 514 |  | 507 | (1\%) | 63\% |  | 856 |  | 1,021 | 19\% |
|  | 97 |  | 193 |  | 145 |  | 173 |  | 169 | (2\%) | 74\% |  | 277 |  | 342 | 23\% |
|  | 214 |  | 382 |  | 288 |  | 341 |  | 338 | (1\%) | 58\% |  | 579 |  | 679 | 17\% |
|  | 5 |  | 7 |  | 3 |  | (5) |  | 4 | NM | (20\%) |  | 10 |  | (1) | NM |
| \$ | 209 | \$ | 375 | \$ | 285 | \$ | 346 | \$ | 334 | (3\%) | 60\% | \$ | 569 | \$ | 680 | 20\% |
| \$ | 123 | \$ | 123 | \$ | 120 | \$ | 118 | \$ | 122 | 3\% | (1\%) | \$ | 122 | \$ | 120 | (2\%) |
|  | 0.68\% |  | 1.21\% |  | 0.94\% |  | 1.19\% |  | 1.10\% |  |  |  | 0.94\% |  | 1.14\% |  |
| \$ | 75\% |  | 64\% |  | 66\% |  | 64\% |  | 63\% |  |  |  | 69\% |  | 64\% |  |
|  | 0.87\% |  | 0.81\% |  | 0.77\% |  | 0.75\% |  | 0.80\% |  |  |  | 0.85\% |  | 0.78\% |  |
| \$ | 1,237 | \$ | 1,252 | \$ | 1,152 | \$ | 1,175 | \$ | 1,200 | 2\% | (3\%) | \$ | 2,462 | \$ | 2,375 | (4\%) |
|  | 784 |  | 781 |  | 711 |  | 658 |  | 678 | 3\% | (14\%) |  | 1,530 |  | 1,336 | (13\%) |
| \$ | 2,021 | \$ | 2,033 | \$ | 1,863 | \$ | 1,833 | \$ | 1,878 | 2\% | (7\%) | \$ | 3,992 | \$ | 3,711 | (7\%) |
|  | 83 | \$ | 79 | \$ | 74 | \$ | 70 | \$ | 79 | 13\% | (5\%) | \$ | 163 | \$ | 149 | (9\%) |
|  | 129 |  | 122 |  | 112 |  | 103 |  | 108 | 5\% | (16\%) |  | 243 |  | 211 | (13\%) |
| \$ | 212 | \$ | 201 | \$ | 186 | \$ | 173 | \$ | 187 | 8\% | (12\%) | \$ | 406 | \$ | 360 | (11\%) |
| \$ | 61 | \$ | 240 | \$ | 187 | \$ | 223 | \$ | 223 | - | NM | \$ | 265 | \$ | 446 | 68\% |
|  | 153 |  | 142 |  | 101 |  | 118 |  | 115 | (3\%) | (25\%) |  | 314 |  | 233 | (26\%) |
| \$ | 214 | \$ | 382 | \$ | 288 | \$ | 341 | \$ | 338 | (1\%) | 58\% | \$ | 579 | \$ | 679 | 17\% |
| \$ | 2,021 | \$ | 2,033 | \$ | 1,863 | \$ | 1,833 | \$ | 1,878 | 2\% | (7\%) | \$ | 3,992 | \$ | 3,711 | (7\%) |
|  | (144) |  | (124) |  | (50) |  | 5 |  |  |  |  |  | (261) |  | - |  |
| \$ | 1,877 | \$ | 1,909 | \$ | 1,813 | \$ | 1,838 | \$ | 1,878 | 2\% | - | \$ | 3,731 | \$ | 3,711 | (1\%) |
| \$ | 1,517 | \$ | 1,292 | \$ | 1,233 | \$ | 1,180 | \$ | 1,189 | 1\% | (22\%) | \$ | 2,746 | \$ | 2,369 | (14\%) |
|  | (116) |  | (86) |  | (34) |  | 4 |  |  |  |  |  | (197) |  |  |  |
| \$ | 1,401 | \$ | 1,206 | \$ | 1,199 | \$ | 1,184 | \$ | 1,189 | - | (15\%) | \$ | 2,549 | \$ | 2,369 | (7\%) |
| \$ | 193 | \$ | 166 | \$ | 197 | \$ | 139 | \$ | 182 | 31\% | (6\%) | \$ | 390 | \$ | 321 | (18\%) |
|  | (24) |  | (18) |  |  |  | 1 |  |  |  |  |  | (41) |  |  |  |
| \$ | 169 | \$ | 148 | \$ | 188 | \$ | 140 | \$ | 182 | 30\% | 8\% | \$ | 349 | \$ | 321 | (8\%) |
| \$ | 209 | \$ | 375 | \$ | 285 | \$ | 346 | \$ | 334 | (3\%) | 60\% | \$ | 569 | \$ | 680 | 20\% |
|  | 2 |  | (10) |  |  |  |  |  | - |  |  |  | (3) |  | - |  |
| \$ | 211 | \$ | 365 | \$ | 286 | \$ | 346 | \$ | 334 | (3\%) | 58\% | \$ | 566 | \$ | 680 | 20\% |

## CITICORP

## GLOBAL CONSUMER BANKING

ASIA (1) - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loa
Real Estate Lending
Commercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (2)
As a \% of Average Loans (2)
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (6)
Net Credit Losses (in millions)
Net Credit Maverage Loans
As a \% of Average Loans (6)
Loans 90+ Days Past Due
Loans $90+$ Days Past Due
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
$\qquad$
4 Q
2014
$1 Q$
2015 $\qquad$ 2Q
2015 $\qquad$
2Q15 Increase (Decrease) from $\qquad$

|  | 559 |  | 546 |  | 536 |  | 539 |  | 537 | - | $\begin{aligned} & (4 \% \\ & (2 \%) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17.9 |  | 17.6 |  | 17.5 |  | 17.4 |  | 17.5 | 1\% |  |
| \$ | 91.3 | \$ | 91.0 | \$ | 88.2 | \$ | 88.4 | \$ | 89.5 | 1\% | (2\%) |
| \$ | 9.5 | \$ | 11.0 | \$ | 7.9 | \$ | 11.0 | \$ | 13.0 | 18\% | 37\% |
| \$ | 58.7 | \$ | 58.1 | \$ | 58.3 | \$ | 58.9 | \$ | 60.2 | 2\% | 3\% |
| \$ | 78.7 | \$ | 78.8 | \$ | 77.1 | \$ | 75.1 | \$ | 75.1 | - | (5\%) |
| \$ | 38.9 | \$ | 38.4 | \$ | 38.0 | \$ | 36.8 | \$ | 36.7 | - | (6\%) |
|  | 20.9 |  | 20.4 |  | 19.2 |  | 18.7 |  | 18.9 | 1\% | (10\%) |
|  | 19.7 |  | 19.4 |  | 19.0 |  | 19.0 |  | 19.7 | 4\% | - |
| \$ | 79.5 | \$ | 78.2 | \$ | 76.2 | \$ | 74.5 | \$ | 75.3 | 1\% | (5\%) |
| \$ | 756 | \$ | 756 | \$ | 726 | \$ | 687 | \$ | 696 | 1\% | (8\%) |
|  | 3.85\% |  | 3.81\% |  | 3.74\% |  | 3.71\% |  | 3.72\% |  |  |
| \$ | 83 | \$ | 79 | \$ | 74 | \$ | 70 | \$ | 79 | 13\% | (5\%) |
|  | 0.42\% |  | 0.40\% |  | 0.38\% |  | 0.38\% |  | 0.42\% |  |  |
| \$ | 222 | \$ | 220 | \$ | 194 | \$ | 188 | \$ | 190 | 1\% | (14\%) |
|  | 0.28\% |  | 0.28\% |  | 0.25\% |  | 0.25\% |  | 0.25\% |  |  |
| \$ | 418 | \$ | 397 | \$ | 352 | \$ | 360 | \$ | 355 | (1\%) | (15\%) |
|  | 0.53\% |  | 0.51\% |  | 0.46\% |  | 0.48\% |  | 0.47\% |  |  |
|  | 17.1 |  | 17.2 |  | 17.2 |  | 17.2 |  | 17.3 | 1\% | 1\% |
| \$ | 20.1 | \$ | 20.2 | \$ | 20.5 | \$ | 18.7 | \$ | 19.2 | 3\% | (4\%) |
| \$ | 19.2 | \$ | 19.1 | \$ | 18.6 | \$ | 18.0 | \$ | 18.1 | 1\% | (6\%) |
| \$ | 19.6 | \$ | 18.8 | + | 18.6 | \$ | 17.8 | \$ | 18.1 | 2\% | (8\%) |
|  | 13.15\% |  | 13.06\% |  | 12.79\% |  | 12.62\% |  | 12.51\% |  |  |
| \$ | 534 | \$ | 529 | \$ | 498 | \$ | 467 | \$ | 475 | 2\% | (11\%) |
|  | 11.16\% |  | 10.99\% |  | 10.62\% |  | 10.52\% |  | 10.53\% |  |  |
| \$ | 129 | \$ | 122 | \$ | 112 | \$ | 103 | \$ | 108 | 5\% | (16\%) |
|  | 2.69\% |  | 2.53\% |  | 2.39\% |  | 2.32\% |  | 2.39\% |  |  |
| \$ | 655 | \$ | 659 | \$ | 599 | \$ | 555 | \$ | 570 | 3\% | (13\%) |
|  | 13.68\% |  | 13.69\% |  | 12.78\% |  | 12.50\% |  | 12.63\% |  |  |
| \$ | 223 | \$ | 207 | \$ | 195 | \$ | 190 | \$ | 191 | 1\% | (14\%) |
|  | 1.14\% |  | 1.10\% |  | 1.05\% |  | 1.07\% |  | 1.06\% |  |  |
| \$ | 301 | \$ | 277 | \$ | 256 | \$ | 249 | \$ | 247 | (1\%) | (18\%) |
|  | 1.54\% |  | 1.47\% |  | 1.38\% |  | 1.40\% |  | 1.36\% |  |  |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

## INSTITUTIONAL CLIENTS GROUP <br> (In millions of dollars, except as otherwise

Commissions and Fees
Administration and Other Fiduciary Fees
Investment Banking
Principal Transactions
Other
Total Non-Interest Revenue
Net Interest Revenue (including Dividends)
Total Revenues, Net of Interest Expense
Total Operating Expenses
Credit Reserve Build / (Release)
Credit Reserve Build /(Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Pvisions for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Return on Average Assets (Excluding CVA/DVA) (1)(2) Efficiency Ratio

Revenue by Region - Excluding CVA/DVA (2) North America
EMEA
atin America
${ }^{\text {Asia }}$ Total
CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, net of Interest Expense
Income from Continuing Operations by Region - Excluding CVA/DVA (2) North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
CVA/DVA (after-tax) \{excluded as applicable in lines above\}
Income from Continuing Operations
Average Loans by Region (in billions)
North America
EMEA
Asia
Total
EOP Deposits by Region (in billions)
North America
EMEA
atin America
Asia

EOP Deposits by Business (in billions)
Treasury and Trade Solutions
All Other ICG Businesses
Total

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 992 |  |  | \$ | 1,015 | \$ | 974 | \$ | 995 | \$ | 986 | (1\%) | (1\%) |
|  | 651 |  | 626 |  | 619 |  | 608 |  | 658 | 8\% | 1\% |
|  | 1,257 |  | 1,047 |  | 1,008 |  | 1,134 |  | 1,120 | (1\%) | (11\%) |
|  | 1,577 |  | 1,396 |  | 329 |  | 2,198 |  | 1,797 | (18\%) | 14\% |
|  | 104 |  | 241 |  | 177 |  | 249 |  | 166 | (33\%) | 60\% |
|  | 4,581 |  | 4,325 |  | 3,107 |  | 5,184 |  | 4,727 | (9\%) | 3\% |
|  | 3,821 |  | 4,011 |  | 4,053 |  | 3,844 |  | 4,151 | 8\% | 9\% |
|  | 8,402 |  | 8,336 |  | 7,160 |  | 9,028 |  | 8,878 | (2\%) | 6\% |
|  | 4,743 |  | 4,912 |  | 4,878 |  | 4,632 |  | 4,821 | 4\% | 2\% |
|  | 9 |  | 12 |  | 121 |  | (2) |  | 83 | NM | NM |
|  | (96) |  | (8) |  | 101 |  | 107 |  | (132) | NM | (38\%) |
|  | (25) |  | (25) |  | (59) |  | (31) |  | (46) | (48\%) | (84\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | (112) |  | (21) |  | 163 |  | 74 |  | (95) | NM | 15\% |
|  | 3,771 |  | 3,445 |  | 2,119 |  | 4,322 |  | 4,152 | (4\%) | 10\% |
|  | 1,205 |  | 1,102 |  | 442 |  | 1,358 |  | 1,317 | (3\%) | 9\% |
|  | 2,566 |  | 2,343 |  | 1,677 |  | 2,964 |  | 2,835 | (4\%) | 10\% |
|  | 19 |  | 42 |  | 31 |  | 36 |  | 15 | (58\%) | (21\%) |
| \$ | 2,547 | \$ | 2,301 | \$ | 1,646 | \$ | 2,928 | \$ | 2,820 | (4\%) | 11\% |
| \$ | 1,290 | \$ | 1,279 | \$ | 1,298 | \$ | 1,274 | \$ | 1,278 | - | (1\%) |
|  | 0.79\% |  | 0.71\% |  | 0.50\% |  | 0.93\% |  | 0.89\% |  |  |
|  | 0.80\% |  | 0.77\% |  | 0.50\% |  | 0.95\% |  | 0.83\% |  |  |
|  | 56\% |  | 59\% |  | 68\% |  | 51\% |  | 54\% |  |  |
| \$ | 3,184 | \$ | 3,202 | \$ | 2,393 | \$ | 3,230 | \$ | 3,141 | (3\%) | (1\%) |
|  | 2,415 |  | 2,529 |  | 2,069 |  | 2,869 |  | 2,413 | (16\%) | - |
|  | 1,158 |  | 1,037 |  | 982 |  | 1,074 |  | 1,095 | 2\% | (5\%) |
|  | 1,677 |  | 1,884 |  | 1,704 |  | 1,924 |  | 1,926 | - | 15\% |
| \$ | 8,434 | \$ | 8,652 | \$ | 7,148 | \$ | 9,097 | \$ | 8,575 | (6\%) | 2\% |
|  | (32) |  | (316) |  | 12 |  | (69) |  | 303 | NM | NM |
| \$ | 8,402 | \$ | 8,336 | \$ | 7,160 | \$ | 9,028 | \$ | 8,878 | (2\%) | 6\% |


| \$ | 1,114 | \$ | 910 | \$ | 616 | \$ | 968 | \$ | 888 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 561 |  | 647 |  | 242 |  | 925 |  | 602 |
|  | 433 |  | 308 |  | 280 |  | 419 |  | 460 |
|  | 478 |  | 672 |  | 532 |  | 696 |  | 695 |
| \$ | 2,586 | \$ | 2,537 | \$ | 1,670 | \$ | 3,008 | \$ | 2,645 | 10

(12\%)
NM
(

| $3 \%$ | $12 \%$ |
| :--- | :---: |
| $5 \%$ | $2 \%$ |
| $3 \%$ | $(5 \%)$ |
| $2 \%$ | $(10 \%)$ |
| $3 \%$ | $2 \%$ |


| Six Months 2014 | Six Months 2015 |
| :---: | :---: |
| 2,006 | 1,981 |
| 1,275 | 1,266 |
| 2,214 | 2,254 |
| 4,180 | 3,995 |
| 243 | 415 |
| 9,918 | 9,911 |
| 7,638 | 7,995 |
| 17,556 | 17,906 |
| 9,601 | 9,453 |
| 143 | 81 |
| (183) | (25) |
| (45) | (77) |
| - |  |
| (85) | (21) |
| 8,040 | 8,47 |
| 2,526 | 2,675 |
| 5,514 | 5,799 |
| 45 | 51 |
| 5,469 | 5,748 |
| \$ 1,286 | 1,276 |
| 0.86\% | 0.91\% |
| 0.86\% | 0.89\% |


| \$ | 6,746 | \$ | 6,371 | (6\%) |
| :---: | :---: | :---: | :---: | :---: |
|  | 5,167 |  | 5,282 | 2\% |
|  | 2,261 |  | 2,169 | (4\%) |
|  | 3,421 |  | 3,850 | 13\% |
| \$ | 17,595 | \$ | 17,672 | - |
|  | (39) |  | 234 | NM |
| \$ | 17,556 | \$ | 17,906 | 2\% |
| \$ | 2,419 | \$ | 1,856 | (23\%) |
|  | 1,341 |  | 1,527 | 14\% |
|  | 774 |  | 879 | 14\% |
|  | 1,004 |  | 1,391 | 39\% |
| \$ | 5,538 | \$ | 5,653 | 2\% |
|  | (24) |  | 146 | NM |
| \$ | 5,514 | \$ | 5,799 | 5\% |
| \$ | 108 | \$ | 119 | 10\% |
|  | 58 |  | 59 | 2\% |
|  | 41 |  | 39 | (5\%) |
|  | 69 |  | 63 | (9\%) |
| \$ | 276 | \$ | 280 | 1\% |




1\%
$1 \%$
$3 \%$

| \$ | 384 | \$ | 381 | \$ | 380 | \$ | 387 | \$ | 398 | 3\% | 4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 188 |  | 182 |  | 175 |  | 184 |  | 190 | 3\% | 1\% |
| \$ | 572 | \$ | 563 | \$ | 555 | \$ | 571 | \$ | 588 | 3\% | 3\% |

(1) Return on Average Assets excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

INSTITUTIONAL CLIENTS GROU
REVENUES BY BUSINESS
(In millions of dollars, except as otherwise noted)

## evenue Details - Excluding CVA/DVA:

Advisory
Equity Underwriting
Debt Underwriting
Total Investment Banking
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1)
Corporate Lending - Gain/(Loss) on Loan Hedges (2)
Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)
Fixed Income Markets
Equity Markets
Securities Services
Other
Total Markets and Securities Services (Ex-CVA/DVA) (1)

## Total ICG (Ex-CVA/DVA) (1)

CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, net of Interest Expense

## Taxable-equivalent adjustments (3)

Total ICG Revenues (Ex-CVA/DVA) and
including Taxable-equivalent adjustments (1) (3)

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 193 |  |  | \$ | 318 | \$ | 263 | \$ | 298 | \$ | 258 | (13\%) | 34\% |
|  | 397 |  | 298 |  | 252 |  | 231 |  | 296 | 28\% | (25\%) |
|  | 749 |  | 633 |  | 551 |  | 669 |  | 729 | 9\% | (3\%) |
|  | 1,339 |  | 1,249 |  | 1,066 |  | 1,198 |  | 1,283 | 7\% | (4\%) |
|  | 1,980 |  | 1,934 |  | 1,932 |  | 1,889 |  | 1,955 | 3\% | (1\%) |
|  | 456 |  | 444 |  | 433 |  | 445 |  | 445 | - | (2\%) |
|  | 658 |  | 664 |  | 668 |  | 708 |  | 746 | 5\% | 13\% |
| \$ | 4,433 | \$ | 4,291 | \$ | 4,099 | \$ | 4,240 | \$ | 4,429 | 4\% | - |
|  | (44) |  | 91 |  | 86 |  | 52 |  | (66) | NM | (50\%) |
| \$ | 4,389 | \$ | 4,382 | \$ | 4,185 | \$ | 4,292 | \$ | 4,363 | 2\% | (1\%) |
|  | 3,080 |  | 3,064 |  | 2,075 |  | 3,483 |  | 3,062 | (12\%) | (1\%) |
|  | 659 |  | 763 |  | 470 |  | 873 |  | 653 | (25\%) | (1\%) |
|  | 521 |  | 534 |  | 508 |  | 543 |  | 557 | 3\% | 7\% |
|  | (215) |  | (91) |  | (90) |  | (94) |  | (60) | 36\% | 72\% |
| \$ | 4,045 | \$ | 4,270 | \$ | 2,963 | \$ | 4,805 | \$ | 4,212 | (12\%) | 4\% |
| \$ | 8,434 | \$ | 8,652 | \$ | 7,148 | \$ | 9,097 | \$ | 8,575 | (6\%) | 2\% |
|  | (32) |  | (316) |  | 12 |  | (69) |  | 303 | NM | NM |
| \$ | 8,402 | \$ | 8,336 | \$ | 7,160 | \$ | 9,028 | \$ | 8,878 | (2\%) | 6\% |
| \$ | 169 | \$ | 170 | \$ | 171 | \$ | 164 | \$ | 161 | (2\%) | (5\%) |
| \$ | 8,603 | \$ | 8,822 | \$ | 7,319 | \$ | 9,261 | \$ | 8,736 | (6\%) | 2\% |


| Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 368 | \$ | 556 | 51\% |
|  | 696 |  | 527 | (24\%) |
|  | 1,328 |  | 1,398 | 5\% |
|  | 2,392 |  | 2,481 | 4\% |
|  | 3,901 |  | 3,844 | (1\%) |
|  | 872 |  | 890 | 2\% |
|  | 1,328 |  | 1,454 | 9\% |
| \$ | 8,493 | \$ | 8,669 | 2\% |
|  | (61) |  | (14) | 77\% |
| \$ | 8,432 | \$ | 8,655 | 3\% |
|  | 7,009 |  | 6,545 | (7\%) |
|  | 1,541 |  | 1,526 | (1\%) |
|  | 1,006 |  | 1,100 | 9\% |
|  | (393) |  | (154) | 61\% |
| \$ | 9,163 | \$ | 9,017 | (2\%) |
| \$ | 17,595 | \$ | 17,672 | - |
|  | (39) |  | 234 | NM |
| \$ | 17,556 | \$ | 17,906 | 2\% |
| \$ | 338 | \$ | 325 | (4\%) |
| \$ | 17,933 | \$ | 17,997 | - |

(1) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure
(2) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio.

The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection.
(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits and Claims
Provision for Unfunded Lending Commitments
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Income (Loss) from Discontinued Operations, net of taxes
Noncontrolling Interests
Net Income (Loss)
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
(1) Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses, Corporate Treasury, and Discontinued operations

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | (45) |  |  | \$ | (63) | \$ | (81) | \$ | (28) | \$ | (22) | 21\% | 51\% |
|  | 134 |  | 145 |  | (12) |  | 240 |  | 392 | 63\% | NM |
|  | 89 |  | 82 |  | (93) |  | 212 |  | 370 | 75\% | NM |
|  | 636 |  | 1,722 |  | 3,260 |  | 543 |  | 385 | (29\%) | (39\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | (547) |  | $(1,640)$ |  | $(3,353)$ |  | (331) |  | (15) | 95\% | 97\% |
|  | (163) |  | (103) |  | (287) |  | (312) |  | (245) | 21\% | (50\%) |
|  | (384) |  | $(1,537)$ |  | $(3,066)$ |  | (19) |  | 230 | NM | NM |
|  | (22) |  | (16) |  | (1) |  | (5) |  | 6 | NM | NM |
|  | 25 |  | 4 |  | 4 |  | 10 |  | (2) | NM | NM |
| \$ | (431) | \$ | $(1,557)$ | \$ | $(3,071)$ | \$ | (34) | \$ | 238 | NM | NM |
| \$ | 55 | \$ | 53 | \$ | 50 | \$ | 52 | \$ | 52 | - | (5\%) |
| \$ | 56 | \$ | 63 | \$ | 64 | \$ | 60 | \$ | 50 | (17\%) | (11\%) |


| Six Months 2014 |  | Six Months 2015 |  |
| :---: | :---: | :---: | :---: |
| \$ | (80) | \$ | (50) |
|  | 392 |  | 632 |
|  | 312 |  | 582 |
|  | 1,038 |  | 928 |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | (726) |  | (346) |
|  | 46 |  | (557) |
|  | (772) |  | 211 |
|  | 15 |  | 1 |
|  | 35 |  | 8 |
| \$ | (792) | \$ | 204 |
| \$ | 52 | \$ | 55 |

YTD 2015 vs. YTD 2014 Increase/ (Decrease)

## CITICORP

NORTH AMERICA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Ave income Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
            Retail Banking
            citi-Branded Cards
            Citi Retail Services
    Iobal Consumen Bankin
    Total
```

CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above\}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)



| 2014 |  | 2015 |  | (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 11,271 | \$ | 11,951 | 6\% |
|  | 5,021 |  | 4,454 | (11\%) |
|  | 16,292 |  | 16,405 | 1\% |
|  | 8,298 |  | 8,244 | (1\%) |
|  | 2,179 |  | 1,965 | (10\%) |
|  | (808) |  | (11) | 99\% |
|  | (33) |  | (59) | (79\%) |
|  | 18 |  | 19 | 6\% |
|  | 1,356 |  | 1,914 | 41\% |
|  | 6,638 |  | 6,247 | (6\%) |
|  | 2,145 |  | 2,047 | (5\%) |
|  | 4,493 |  | 4,200 | (7\%) |
|  | (1) |  | 15 | NM |
| \$ | 4,494 | \$ | 4,185 | (7\%) |
| \$ | 846 | \$ | 880 | 4\% |
|  | 1.07\% |  | 0.96\% |  |


| \$ | 2,321 | \$ | 2,655 | 14\% |
| :---: | :---: | :---: | :---: | :---: |
|  | 4,050 |  | 3,942 | (3\%) |
|  | 3,206 |  | 3,220 |  |
|  | 9,577 |  | 9,817 | 3\% |
|  | 6,715 |  | 6,588 | (2\%) |
| \$ | 16,292 | \$ | 16,405 | 1\% |
|  | (31) |  | 217 | NM |
| \$ | 16,323 | \$ | 6,188 | (1\%) |


| \$ | 108 | \$ | 386 | NM |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,119 |  | 1,038 | (7\%) |
|  | 865 |  | 783 | (9\%) |
|  | 2,092 |  | 2,207 | 5\% |
|  | 2,401 |  | 1,993 | (17\%) |
| \$ | 4,493 | \$ | 4,200 | (7\%) |
|  | (19) |  | 137 | NM |
| \$ | 4,512 | \$ | ,063 | (10\%) |

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

EMEA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build /(Release)
Provision Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
Retail Banking
Global Consumer Banking
Institutional Clients Group
```

Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

## Income (loss) from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Grop
Institutional Clients Group
Total

CVA/DVA \{included as applicable in businesses above\}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 1,063 |  |  | \$ | 1,033 | \$ | 1,046 | \$ | 916 | \$ | 1,018 | 11\% | (4\%) |
|  | 1,674 |  | 1,516 |  | 1,252 |  | 2,089 |  | 1,779 | (15\%) | 6\% |
|  | 2,737 |  | 2,549 |  | 2,298 |  | 3,005 |  | 2,797 | (7\%) | 2\% |
|  | 1,861 |  | 1,875 |  | 1,948 |  | 1,700 |  | 1,803 | 6\% | (3\%) |
|  | 22 |  | 23 |  | 15 |  | 12 |  | 30 | NM | 36\% |
|  | (41) |  | (84) |  | 35 |  | (9) |  | (62) | NM | (51\%) |
|  | (4) |  | (2) |  | 1 |  | (1) |  | (1) | - | 75\% |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | (23) |  | (63) |  | 51 |  | 2 |  | (33) | NM | (43\%) |
|  | 899 |  | 737 |  | 299 |  | 1,303 |  | 1,027 | (21\%) | 14\% |
|  | 317 |  | 262 |  | 96 |  | 444 |  | 340 | (23\%) | 7\% |
|  | 582 |  | 475 |  | 203 |  | 859 |  | 687 | (20\%) | 18\% |
|  | 27 |  | 25 |  | 18 |  | 22 |  | 13 | (41\%) | (52\%) |
| \$ | 555 | \$ | 450 | \$ | 185 | \$ | 837 | \$ | 674 | (19\%) | 21\% |
| \$ | 356 | \$ | 330 | \$ | 335 | \$ | 323 | \$ | 337 | 4\% | (5\%) |
|  | 0.63\% |  | 0.54\% |  | 0.22\% |  | 1.05\% |  | 0.80\% |  |  |
|  | 68\% |  | 74\% |  | 85\% |  | 57\% |  | 64\% |  |  |
| \$ | 201 | \$ | 190 | \$ | 175 | \$ | 159 | \$ | 162 | 2\% | (19\%) |
|  | 106 |  | 107 |  | 85 |  | 83 |  | 92 | 11\% | (13\%) |
|  | 307 |  | 297 |  | 260 |  | 242 |  | 254 | 5\% | (17\%) |
|  | 2,430 |  | 2,252 |  | 2,038 |  | 2,763 |  | 2,543 | (8\%) | 5\% |
| \$ | 2,737 | \$ | 2,549 | \$ | 2,298 | \$ | 3,005 | \$ | 2,797 | (7\%) | 2\% |
|  | 15 |  | (277) |  | (31) |  | (106) |  | 130 | NM | NM |
| \$ | 2,722 | \$ | 2,826 | \$ | 2,329 | \$ | 3,111 | \$ | 2,667 | (14\%) | (2\%) |
| \$ | 8 | \$ | (7) | \$ | (4) | \$ | (7) | \$ | (9) | (29\%) | NM |
|  | 4 |  | 5 |  | (16) |  | ) |  | 12 | 33\% | NM |
|  | 12 |  | (2) |  | (20) |  | 2 |  | 3 | 50\% | (75\%) |
|  | 570 |  | 477 |  | 223 |  | 857 |  | 684 | (20\%) | 20\% |
| \$ | 582 | \$ | 475 | \$ | 203 | \$ | 859 | \$ | 687 | (20\%) | 18\% |
|  | 9 |  | (170) |  | (19) |  | (68) |  | 82 | NM | NM |
| \$ | 573 | \$ | 645 | \$ | 222 | \$ | 927 | \$ | 605 | (35\%) | 6\% |


| $\underset{\text { Months }}{\substack{\text { Six } \\ \text { Mont }}}$ 2014 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2015 \\ \hline \end{gathered}$ |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 2,068 | \$ | 1,934 | (6\%) |
|  | 3,737 |  | 3,868 | 4\% |
|  | 5,805 |  | 5,802 | - |
|  | 3,765 |  | 3,503 | (7\%) |
|  | 31 |  | 42 | 35\% |
|  | (85) |  | (71) | 16\% |
|  | (8) |  | (2) | 75\% |
|  | - |  | - | - |
|  | (62) |  | (31) | 50\% |
|  | 2,102 |  | 2,330 | 11\% |
|  | 716 |  | 784 | 9\% |
|  | 1,386 |  | 1,546 | 12\% |
|  | 53 |  | 35 | (34\%) |
| \$ | 1,333 | \$ | 1,511 | 13\% |
| \$ | 350 | \$ | 330 | (6\%) |
|  | 0.77\% |  | 0.92\% |  |
|  | 65\% |  | 60\% |  |
| \$ | 395 | \$ | 321 | (19\%) |
|  | 209 |  | 175 | (16\%) |
|  | 604 |  | 496 | (18\%) |
|  | 5,201 |  | 5,306 | 2\% |
| \$ | 5,805 | \$ | 5,802 | - |
|  | 34 |  | 24 | (29\%) |
| \$ | 5,771 | \$ | 5,778 | - |
| \$ | 4 | \$ | (16) | NM |
|  | 20 |  | 21 | 5\% |
| \$ | 24 | \$ | 5 | (79\%) |
|  | 1,362 |  | 1,541 | 13\% |
|  | 1,386 | \$ | 1,546 | 12\% |
| \$ | 21 |  | 14 | (33\%) |
| \$ | 1,365 | \$ | 1,532 | 12\% |

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

LATIN AMERICA
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build (Release)
Provision Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
Retail Banking
Citi-Branded Cards
Institutional Clients Group
```

Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

```
Income from Continuing Operations by Business
            Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Group
Total
```

CVA/DVA \{included as applicable in businesses above\} Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 2,128 |  |  | \$ | 2,182 | \$ | 2,170 | \$ | 1,943 | \$ | 1,987 | 2\% | (7\%) |
|  | 1,157 |  | 1,004 |  | 870 |  | 957 |  | 972 | 2\% | (16\%) |
|  | 3,285 |  | 3,186 |  | 3,040 |  | 2,900 |  | 2,959 | 2\% | (10\%) |
|  | 1,736 |  | 1,765 |  | 1,733 |  | 1,506 |  | 1,630 | 8\% | (6\%) |
|  | 448 |  | 477 |  | 613 |  | 419 |  | 463 | 11\% | 3\% |
|  | 168 |  | 70 |  | (63) |  | 49 |  | (111) | NM | NM |
|  | 1 |  | (1) |  | 10 |  | (10) |  | (6) | 40\% | NM |
|  | 15 |  | 26 |  | 29 |  | 18 |  | 12 | (33\%) | (20\%) |
|  | 632 |  | 572 |  | 589 |  | 476 |  | 358 | (25\%) | (43\%) |
|  | 917 |  | 849 |  | 718 |  | 918 |  | 971 | 6\% | 6\% |
|  | 215 |  | 226 |  | 182 |  | 261 |  | 276 | 6\% | 28\% |
|  | 702 |  | 623 |  | 536 |  | 657 |  | 695 | 6\% | (1\%) |
|  | 2 |  | 2 |  | - |  | - |  | 2 | NM | - |
| \$ | 700 | \$ | 621 | \$ | 536 | \$ | 657 | \$ | 693 | 5\% | (1\%) |
| \$ | 174 | \$ | 168 | \$ | 161 | \$ | 155 | \$ | 153 | (1\%) | (12\%) |
|  | 1.61\% |  | 1.47\% |  | 1.32\% |  | 1.72\% |  | 1.82\% |  |  |
|  | 53\% |  | 55\% |  | 57\% |  | 52\% |  | 55\% |  |  |
| \$ | 1,431 | \$ | 1,452 | \$ | 1,375 | \$ | 1,251 | \$ | 1,269 | 1\% | (11\%) |
|  | 705 |  | 720 |  | 694 |  | 584 |  | 579 | (1\%) | (18\%) |
|  | 2,136 |  | 2,172 |  | 2,069 |  | 1,835 |  | 1,848 | 1\% | (13\%) |
|  | 1,149 |  | 1,014 |  | 971 |  | 1,065 |  | 1,111 | 4\% | (3\%) |
| \$ | 3,285 | \$ | 3,186 | \$ | 3,040 | \$ | 2,900 | \$ | 2,959 | 2\% | (10\%) |
|  | (9) |  | (23) |  | (11) |  | (9) |  | 16 | NM | NM |
| \$ | 3,294 | \$ | 3,209 | \$ | 3,051 | \$ | 2,909 | \$ | 2,943 | 1\% | (11\%) |
|  | 206 | \$ | 189 | \$ | 141 | \$ | 154 | \$ | 143 | (7\%) | (31\%) |
|  | 69 |  | 140 |  | 122 |  | 90 |  | 82 | (9\%) | 19\% |
|  | 275 |  | 329 |  | 263 |  | 244 |  | 225 | (8\%) | (18\%) |
|  | 427 |  | 294 |  | 273 |  | 413 |  | 470 | 14\% | 10\% |
| \$ | 702 | \$ | 623 | \$ | 536 | \$ | 657 | \$ | 695 | 6\% | (1\%) |
|  | (6) |  | (14) |  | (7) |  | (6) |  | 10 | NM | NM |
| \$ | 708 | \$ | 637 | \$ | 543 | \$ | 663 | \$ | 685 | 3\% | (3\%) |

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

ASIA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

位
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Revenue by Business <br> Retail Banking <br> Global Consumer Banking <br> Institutional Clients Group

Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

## Income from Continuing Operations by Business

 Retail BankingCiti-Branded Cards
Global Consumer Banking
Institutional Clients Group
Total

CVA/DVA \{included as applicable in businesses above Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 1,947 |  |  | \$ | 2,000 | \$ | 1,861 | \$ | 1,764 | \$ | 1,809 | 3\% | (7\%) |
|  | 1,436 |  | 1,587 |  | 1,436 |  | 1,724 |  | 1,754 | 2\% | 22\% |
|  | 3,383 |  | 3,587 |  | 3,297 |  | 3,488 |  | 3,563 | 2\% | 5\% |
|  | 2,227 |  | 1,934 |  | 1,915 |  | 1,857 |  | 1,883 | 1\% | (15\%) |
|  | 192 |  | 179 |  | 180 |  | 156 |  | 166 | 6\% | (14\%) |
|  | (35) |  | (57) |  | (38) |  | (54) |  | (43) | 20\% | (23\%) |
|  | (6) |  | (1) |  | (4) |  | 2 |  | (4) | NM | 33\% |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | 151 |  | 121 |  | 138 |  | 104 |  | 119 | 14\% | (21\%) |
|  | 1,005 |  | 1,532 |  | 1,244 |  | 1,527 |  | 1,561 | 2\% | 55\% |
|  | 330 |  | 496 |  | 410 |  | 509 |  | 523 | 3\% | 58\% |
|  | 675 |  | 1,036 |  | 834 |  | 1,018 |  | 1,038 | 2\% | 54\% |
|  | 1 |  | 1 |  | 1 |  | (1) |  | - | 100\% | (100\%) |
| \$ | 674 | \$ | 1,035 | \$ | 833 | \$ | 1,019 | \$ | 1,038 | 2\% | 54\% |
| \$ | 328 | \$ | 320 | \$ | 314 | \$ | 305 | \$ | 306 | - | (7\%) |
|  | 0.82\% |  | 1.28\% |  | 1.05\% |  | 1.35\% |  | 1.36\% |  |  |
|  | 66\% |  | 54\% |  | 58\% |  | 53\% |  | 53\% |  |  |
| \$ | 1,036 | \$ | 1,062 | \$ | 977 | \$ | 1,016 | \$ | 1,038 | 2\% | - |
|  | 678 |  | 674 |  | 626 |  | 575 |  | 586 | 2\% | (14\%) |
|  | 1,714 |  | 1,736 |  | 1,603 |  | 1,591 |  | 1,624 | 2\% | (5\%) |
|  | 1,669 |  | 1,851 |  | 1,694 |  | 1,897 |  | 1,939 | 2\% | 16\% |
| \$ | 3,383 | \$ | 3,587 | \$ | 3,297 | \$ | 3,488 | \$ | 3,563 | 2\% | 5\% |
|  | (8) |  | (33) |  | (10) |  | (27) |  | 13 | NM | NM |
| \$ | 3,391 | \$ | 3,620 | \$ | 3,307 | \$ | 3,515 | \$ | 3,550 | 1\% | 5\% |
| \$ | 53 | \$ | 247 | \$ | 191 | \$ | 230 | \$ | 232 | 1\% | NM |
|  | 149 |  | 137 |  | 117 |  | 109 |  | 103 | (6\%) | (31\%) |
|  | 202 |  | 384 |  | 308 |  | 339 |  | 335 | (1\%) | 66\% |
|  | 473 |  | 652 |  | 526 |  | 679 |  | 703 | 4\% | 49\% |
| \$ | 675 | \$ | 1,036 | \$ | 834 | \$ | 1,018 | \$ | 1,038 | 2\% | 54\% |
|  | (5) |  | (20) |  | (6) |  | (17) |  | 8 | NM | NM |
| \$ | 680 | \$ | 1,056 | \$ | 840 | \$ | 1,035 | \$ | 1,030 | - | 51\% |


| Six Months 2014 |  | Six Months 2015 |  | $\begin{aligned} & \text { YTD } 2015 \text { vs. } \\ & \text { YTD } 2014 \text { Increase) } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 3,808 | \$ | 3,573 | (6\%) |
|  | 2,970 |  | 3,478 | 17\% |
|  | 6,778 |  | 7,051 | 4\% |
|  | 4,133 |  | 3,740 | (10\%) |
|  | 373 |  | 322 | (14\%) |
|  | (26) |  | (97) | NM |
|  | (10) |  | (2) | 80\% |
|  | - |  | - | - |
|  | 337 |  | 223 | (34\%) |
|  | 2,308 |  | 3,088 | 34\% |
|  | 769 |  | 1,032 | 34\% |
|  | 1,539 |  | 2,056 | 34\% |
|  | 2 |  | (1) | NM |
| \$ | 1,537 | \$ | 2,057 | 34\% |
| \$ | 324 | \$ | 306 | (6\%) |
|  | 0.96\% |  | 1.36\% |  |
|  | 61\% |  | 53\% |  |
| \$ | 2,067 | \$ | 2,054 | (1\%) |
|  | 1,321 |  | 1,161 | (12\%) |
|  | 3,388 |  | 3,215 | (5\%) |
|  | 3,390 |  | 3,836 | 13\% |
| \$ | 6,778 | \$ | 7,051 | 4\% |
|  | (31) |  | (14) | 55\% |
| \$ | 6,809 | \$ | 7,065 | 4\% |
| \$ | 261 | \$ | 462 | 77\% |
|  | 294 |  | 212 | (28\%) |
|  | 555 |  | 674 | 21\% |
|  | 984 |  | 1,382 | 40\% |
| \$ | 1,539 | \$ | 2,056 | 34\% |
|  | (20) |  | (9) | 55\% |
| \$ | 1,559 | \$ | 2,065 | 32\% |

Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

```
Net interest revenue
Non-interest revenue (1)
Total revenues, net of interest expense
```

Provisions for Credit Losses and for Benefits and Claim
Net Credit Losses (1)
Credit Reserve Build / (Release) (2)
Provision for loan losses
rovision for Benefits and Claims
. ed lending commitments

Total operating expenses (2)
Income (Loss) from Continuing Operations before
Income Taxes
Provision (benefits) for income taxes

## Income (Loss) from Continuing Operations

Noncontrolling Interests
Citi Holding's Net Income (Loss)
Average Assets (in billions of dollars) Return on Average Assets
Efficiency Ratio

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 1,237 |  |  | \$ | 1,119 | \$ | 1,059 | \$ | 1,055 | \$ | 1,001 | (5\%) | (19\%) |
|  | 753 |  | 951 |  | 745 |  | 779 |  | 672 | (14\%) | (11\%) |
| 1,990 |  |  | 2,070 |  | 1,804 |  | 1,834 |  | 1,673 | (9\%) | (16\%) |
| $\begin{gathered} 442 \\ (212) \\ \hline \end{gathered}$ |  |  | 405 |  | 417 |  | 408 |  | 258 | (37\%) | (42\%) |
|  |  |  | (135) |  | (214) |  | (196) |  | (170) | 13\% | 20\% |
| 230156 |  |  | 270 |  | 203 |  | 212 |  | 88 | (58\%) | (62\%) |
|  |  |  | 167 |  | 167 |  | 169 |  | 160 | (5\%) | 3\% |
| (3) |  |  | (3) |  | - |  | (5) |  | (1) | 80\% | 67\% |
|  | 383 |  | 434 |  | 370 |  | 376 |  | 247 | (34\%) | (36\%) |
| 5,022 |  |  | 1,346 |  | 1,303 |  | 1,157 |  | 1,104 | (5\%) | (78\%) |
| $(3,415)$77 |  |  | 290 |  | 131 |  | 301 |  | 322 | 7\% | NM |
|  |  |  | 74 |  | 47 |  | 154 |  | 159 | 3\% | NM |
| $(3,492)$ |  |  | 216 |  | 84 |  | 147 |  | 163 | 11\% | NM |
|  |  |  | 4 |  | - |  | 1 |  |  | (100\%) | - |
| $(3,492)$ |  | \$ | 212 | \$ | 84 | \$ | 146 | \$ | 163 | 12\% | NM |
| \$ |  | \$ | 143 | \$ | 132 | \$ | 125 | \$ | 118 | (6\%) | (20\%) |
|  | $\begin{gathered} (9.46 \%) \\ 252 \% \end{gathered}$ |  | 0.59\% |  | 0.25\% |  | 0.47\% |  | 0.55\% |  |  |
|  |  |  | 65\% |  | 72\% |  | 63\% |  | 66\% |  |  |
| \$ | 148 | \$ | 137 | \$ | 129 | \$ | 122 | \$ | 116 | (5\%) | (22\%) |
| \$ | 90 | \$ | 85 | \$ | 79 | \$ | 62 | \$ | 59 | (5\%) | (35\%) |
| \$ | 52 | \$ | 45 | \$ | 17 | \$ | 12 | \$ | 8 | (35\%) | (85\%) |
|  | 1.88\% |  | 1.91\% |  | 1.86\% |  | 2.20\% |  | 1.57\% |  |  |




| 1,015 | 666 | (34\%) |
| :---: | :---: | :---: |
| (558) | (366) | 34\% |
| 457 | 300 | (34\%) |
| 323 | 329 | 2\% |
| (7) | (6) | 14\% |
| 773 | 623 | (19\%) |
| 7,040 | 2,261 | (68\%) |


| $(3,838)$$(64)$ |  |  | 623 | NM |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 313 | NM |
| $(3,774)$ |  |  | 310 | NM |
| 2 |  |  | 1 | (50\%) |
| \$ | $(3,776)$ | \$ | 309 | NM |
|  | 150 | \$ | 122 | (19\%) |
| \$ | (5.08\%) |  | 0.51\% |  |
|  | 177\% |  | 64\% |  |


| $\$$ | 148 | $\$$ | 116 | $(22 \%)$ |
| :--- | ---: | ---: | ---: | ---: |
| $\$$ | 90 | $\$$ | 59 | $(35 \%)$ |
| $\$$ | 52 | $\$$ | 8 | $(85 \%)$ |
|  | $2.12 \%$ |  | $1.92 \%$ |  |

(1) As a result of the entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of

HFS accounting treatment, approximately $\$ 160$ million of net credit losses (NCLs) were recorded as contra revenue (Other revenue) during the second quarter of 2015.
(2) The second quarter of 2014 results include the impact of a $\$ 3.8$ billion charge ( $\$ 3.7$ billion after-tax) to settle claims related to legacy residential mortgage-backed securities (RMBS)
and collateralized debt obligations (CDOs) issued, structured or underwritten by Citigroup between 2003 and 2008. The charge consisted of $\$ 3.7$ billion in legal expenses and a $\$ 55$ million loan loss reserve build. For additional information, please see Citigroup's Form 8-K filed with the U.S. Securities and Exchange Commission on July 14, 2014.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

## CONSUMER KEY INDICATORS - Page 1

(In millions of dollars, except as otherwise noted)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2 Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2014 | 2015 | 2015 | 1Q15 | 2Q14 |

## CITI HOLDINGS KEY INDICATORS:

## Consumer - International (1) (2)

Branches (actual)
Average Loans (in billions)

## EOP Loans:

Real Estate Lending
Cards
Pemmercial Markets
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loans
Loans 90+ Days Past Due
As a $\%$ of EOP Loans
Loans $30-89$ Days Past Due
As a \% of EOP Loans

## Consumer - North America (3)

## Branches (actual)

Average Loans (in billions of dollars)
EOP Loans (in billions of dollars) Net Interest Revenue

## As a \% of Average Loan

Net Credit Losses

As a \% of Average Loans
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) The first and second quarters of 2015 reflect the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business (Japan Retail). The first and second quarter of 2015 reflect the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards).
The second quarter of 2015 reflects the HFS reclassification of interest revenue on loans to other interest earning assets
(3) The first and second quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment, approximately $\$ 160$ million of net credit losses (NCLs) were recorded as contra revenue (Other revenue) during the second quarter of 2015.
The second quarter of 2015 reflects the HFS reclassification of interest revenue on loans to other interest earning assets.

Reclassified to conform to the current period's presentation.

## CITI holdings

## CONSUMER KEY INDICATORS - Page 2

(In millions of dollars, except as otherwise noted)

## CITI HOLDINGS KEY INDICATORS:

## North America Mortgages

CMI (Citimortgage)
CFNA (CitiFinancial - North America)
Residential First
Home Equity
Average
Average Loans (in billions of dollars)
CMI
CFNA
Residential First
Home Equity
EOP Loans (in billions of dollars)
Third Party Mortgage Serv. Portfolio (EOP, in billions)
Net Servicing \& Gain/(Loss) on Sale Net Servicing \& Gain/(Loss) on Sale
Net Interest Revenue
As a \% of Avg. Loans
CMI (1)
CFNA
Residential Firs
Net Credit Losses (NCLs)
As a \% of Avg. Loans
CMI
CFNA
Residential First
Home Equity
As a \% of EOP Past Due (2) (3)
As a $\%$ of EOP Loans
CMI
CFNA
Residential First
Home Equity
oans 30-89 Days Past Due (2) (3)
As a $\%$ of EOP Loans
$\frac{\text { North America Personal Loans (4) }}{\text { Average Loans (in billions of dollars) }}$
Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Avg. Lo
Net Credit Losses
As a $\%$ of Avg. Loans
Loans $90+$ Days Past Due
Loans $90+$ Days Past Du
Loans $30-89$ Days Past Due
As a \% of EOP Loans

.


| $(5 \%)$ | NM |
| :---: | :---: |
| $(1 \%)$ | $(11 \%)$ |
| $(2 \%)$ | $11 \%$ |
| $(114)$ | $(39 \%)$ |
| $(7 \%)$ | $(17 \%)$ |


$(7 \%)$
$(2 \%)$
$(6 \%)$
$2 \%$
$(4 \%)$

$(18 \%)$
$(44 \%)$

| \$ | 9.1 | \$ | 9.2 | \$ | 9.3 | \$ | 9.1 | \$ | 0.8 | (91\%) | (91\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 9.2 | \$ | 9.3 | \$ | 9.4 | \$ | 0.8 | \$ | 0.9 | 13\% | (90\%) |
| \$ | 516 | \$ | 531 | \$ | 532 | \$ | 500 | \$ | 507 | 1\% | (2\%) |
|  | 22.74\% |  | 22.90\% |  | 22.70\% |  | 22.28\% |  | 3.51\% |  |  |
| \$ | 143 | \$ | 129 | \$ | 154 | \$ | 174 | \$ | 17 | (90\%) | (88\%) |
|  | 6.30\% |  | 5.56\% |  | 6.57\% |  | 7.75\% |  | 8.52\% |  |  |
| \$ | 194 | \$ | 227 | \$ | 264 | \$ | 21 | \$ | 20 | (5\%) | (90\%) |
|  | 2.11\% |  | 2.44\% |  | 2.81\% |  | 2.63\% |  | 2.22\% |  |  |
| \$ | 155 | \$ | 178 | \$ | 180 | \$ | 16 | \$ | 17 | 6\% | (89\%) |
|  | 1.68\% |  | 1.91\% |  | 1.91\% |  | 2.00\% |  | 1.89\% |  |  |

(1) The second quarter of 2014 NCLs for CMI Residential First Mortgages includes a $\$ 58$ million recovery.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.
The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 2.8$ billion and ( $\$ 5.2$ billion), $\$ 2$. billion and ( $\$ 5.0$ billion), $\$ 2.2$ billion and ( $\$ 4.0$ billion), $\$ 1.8$ billion and ( $\$ 2.5$ billion) and $\$ 1.7$ billion and ( $\$ 2.7$ billion), as of Ine 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30 , 2015, respectively

The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 0.7$ billion and ( $\$ 5.2$ billion), $\$ 0.7$
billion and ( $\$ 5.0$ billion), $\$ 0.5$ billion and ( $\$ 4.0$ billion), $\$ 0.2$ billion and ( $\$ 2.5$ billion) and $\$ 0.3$ billion and ( $\$ 2.7$ billion), as of billion and ( $\$ 5.0$ billion), $\$ 0.5$ billion and ( $\$ 4.0$ billion), $\$ 0.2$ billion and ( $\$ 2.5$ billion) and $\$ 0.3$ billion and ( $\$ 2.7$ billion), as of
une 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015, respectively.
(3) The June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30,2015 Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loans that are carried at fair value.
(4) See footnote 3 on page 24 .

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4)}$

## Taxable Equivalent Basis

In millions of dollars, except as otherwise noted
In mill
sets:
Deposits with Banks
Fed Funds Sold and Resale Agreements ${ }^{(6)}$
Trading Account Assets ${ }^{(7)}$
nvestments
Total Loans (net of Unearned Income) ${ }^{(8)}$
Other Interest-Earning Assets
Total Average Interest-Earning Assets
Liabilities:
Deposits (excluding deposit insurance and FDIC Assessment)
eposit Insurance
Total Deposits
Total Feposits Purchased and Repurchase Agreements ${ }^{(6)}$
Trading Account Liabilities ${ }^{(7)}$
Short-Term Borrowings
Short--erm Borrow
Total Average Interest-Bearing Liabilities
otal Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

| Net Interest Revenue as a \% of Average Interest-Earning Assets (NIM) | \$ | 12,067 |
| :---: | :---: | :---: |
| NIR as a \% of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment' | \$ | 12,318 |


(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 121$ million for the second quarter of 2014
$\$ 124$ million for the first quarter of 2015 and $\$ 121$ million for the second quarter of 2015
(2) Citigroup average balances and interest rates include both domestic and international operations
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(4) Average rate $\%$ is calculated as annualized interest over average volumes.
(5) Not used.
(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes
(7) Interest 4

Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets anc trading account liabilities, respectively
(9) Excludes hybrid financial instruments with changes recorded in Principal Transaction

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| Citicorp Deposits by Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 170.6 |  |  | \$ | 171.7 | \$ | 171.4 | \$ | 172.6 | \$ | 173.5 | 1\% | 2\% |
| Latin America |  | 46.3 |  | 44.0 |  | 43.7 |  | 42.0 |  | 42.1 | - | (9\%) |
| Asia (1) |  | 93.1 |  | 90.5 |  | 89.2 |  | 89.7 |  | 89.6 | - | (4\%) |
| Total | \$ | 310.0 | \$ | 306.2 | \$ | 304.3 | \$ | 304.3 | \$ | 305.2 | - | (2\%) |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 176.1 | \$ | 176.6 | \$ | 193.1 | \$ | 196.1 | \$ | 198.1 | 1\% | 12\% |
| EMEA |  | 186.4 |  | 179.6 |  | 164.5 |  | 167.2 |  | 177.4 | 6\% | (5\%) |
| Latin America |  | 64.6 |  | 62.3 |  | 56.3 |  | 60.2 |  | 63.0 | 5\% | (2\%) |
| Asia |  | 144.8 |  | 144.4 |  | 141.5 |  | 147.6 |  | 149.6 | 1\% | 3\% |
| Total | \$ | 571.9 | \$ | 562.9 | \$ | 555.4 | \$ | 571.1 | \$ | 588.1 | 3\% | 3\% |
| Corporate/Other | \$ | 31.4 | \$ | 29.0 | \$ | 22.8 | \$ | 12.3 | \$ | 7.0 | (43\%) | (78\%) |
| Total Citicorp | \$ | 913.3 | \$ | 898.1 | \$ | 882.5 | \$ | 887.7 | \$ | 900.3 | 1\% | (1\%) |
| Total Citi Holdings (2) | \$ | 52.4 | \$ | 44.6 | \$ | 16.8 | \$ | 11.9 | \$ | 7.7 | (35\%) | (85\%) |
| Total Citigroup Deposits - EOP | \$ | 965.7 | \$ | 942.7 | \$ | 899.3 | \$ | 899.6 | \$ | 908.0 | 1\% | (6\%) |
| Total Citigroup Deposits - Average | \$ | 959.5 | \$ | 954.2 | \$ | 938.7 | \$ | 899.5 | \$ | 906.4 | 1\% | (6\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Deposits - as Reported Impact of FX Translation (3) | \$ | $\begin{aligned} & 965.7 \\ & (44.6) \end{aligned}$ | \$ | $\begin{gathered} 942.7 \\ (27.9) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 899.3 \\ & (11.9) \end{aligned}$ | \$ | $\begin{array}{r} 899.6 \\ 2.1 \end{array}$ | \$ | 908.0 | 1\% | (6\%) |
| Total Citigroup EOP Deposits - Ex-FX (4) | \$ | 921.1 | \$ | 914.8 | \$ | 887.4 | \$ | 901.7 | \$ | 908.0 | 1\% | (1\%) |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) See footnote 4 on page 1
(3) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented
(4) Presentation of this metric excluding FX translation is a non-GAAP financial measure

Reclassified to conform to the current period's presentation.

## EOP LOANS (1) - Page 1

## CITICORP

(In billions of dollars)

Citicorp:
Global Consumer Banking

| North America | \$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Cards |  | 110.4 | \$ | 109.5 | \$ | 114.0 | \$ | 105.9 | \$ | 107.7 | 2\% | (2\%) |
| Retail Banking | 46.2 |  | 47.5 |  | 46.8 |  | 47.8 |  | 48.8 |  | 2\% | 6\% |
| Total | \$ | 156.6 | \$ | 157.0 | \$ | 160.8 | \$ | 153.7 | \$ | 156.5 | 2\% | - |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 10.1 | \$ | 9.8 | \$ | 9.3 | \$ | 8.5 | \$ | 8.3 | (2\%) | (18\%) |
| Retail Banking |  | 29.2 |  | 28.2 | 26.2 |  | 25.6 |  |  | 25.7 |  | (12\%) |
| Total | \$ | 39.3 | \$ | 38.0 | \$ | 35.5 | \$ | 34.1 | \$ | 34.0 | - | (13\%) |
| Asia (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 19.6 | \$ | 18.8 | \$ | 18.6 | \$ | 17.8 | \$ | 18.1 | $\begin{aligned} & 2 \% \\ & 1 \% \end{aligned}$ | (8\%)$(5 \%)$ |
| Retail Banking |  | 79.5 |  | 78.2 |  | 76.2 |  | 74.5 |  | 75.3 |  |  |
| Total | \$ | 99.1 | \$ | 97.0 | \$ | 94.8 | \$ | 92.3 | \$ | 93.4 | 1\% | (6\%) |
| Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 140.1 | \$ | 138.1 | \$ | 141.9 | \$ | 132.2 | \$ | $\begin{array}{r} 134.1 \\ 149.8 \\ \hline 283.9 \end{array}$ | $\begin{aligned} & 1 \% \\ & 1 \% \\ & 1 \% \end{aligned}$ | (4\%) $(3 \%)$ <br> (4\%) |
| Retail Banking |  | 154.9 |  | 153.9 |  | 149.2 |  | 147.9 |  |  |  |  |
| Total Consumer | \$ | 295.0 | \$ | 292.0 | \$ | 291.1 | \$ | 280.1 | \$ |  |  |  |


| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 108.9 | \$ | 114.5 | \$ | 117.7 | \$ | 120.1 | \$ | 127.3 | 6\% | 17\% |
| EMEA |  | 61.0 |  | 57.1 |  | 55.9 |  | 58.3 |  | 60.1 | 3\% | (1\%) |
| Latin America |  | 41.0 |  | 38.8 |  | 37.9 |  | 38.1 |  | 39.4 | 3\% | (4\%) |
| Asia |  | 71.7 |  | 66.6 |  | 62.8 |  | 62.6 |  | 62.7 | - | (13\%) |
| Total Corporate Loans | \$ | 282.6 | \$ | 277.0 | \$ | 274.3 | \$ | 279.1 | \$ | 289.5 | 4\% | 2\% |
| Total Citicorp | \$ | 577.6 | \$ | 569.0 | \$ | 565.4 | \$ | 559.2 | \$ | 573.4 | 3\% | (1\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citicorp EOP Loans - as Reported | \$ | $577.6$ (24.9) | \$ | $569.0$ | \$ | $565.4$ | \$ | $559.2$ | \$ | 573.4 | 3\% | (1\%) |
| Total Citicorp EOP Loans - Ex-FX (3) | \$ | 552.7 | \$ | 552.3) | \$ | 558.1 | \$ | 559.3 | \$ | 573.4 | 3\% | 4\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Balance Sheet.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure

Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 2

CITI HOLDINGS AND TOTAL CITIGROUP
(In billions of dollars)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2014 | 2015 | 2015 | 1Q15 | 2Q14 |

## Citi Holdings:

| Consumer - North America | 66.9 |  |  |  |  |  |  |  | 51.3 |  | (4\%) | (23\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages |  |  | 63.4 |  | 59.3 |  | 53.6 |  |  |  |  |  |
| Personal Loans |  | 9.2 |  | 9.3 |  | 9.4 |  | 0.8 |  | 0.9 | 13\% | (90\%) |
| Other |  | 2.4 |  | 2.2 |  | 2.1 |  | 2.2 |  | 2.0 | (9\%) | (17\%) |
| Total | \$ | 78.5 | \$ | 74.9 | \$ | 70.8 | \$ | 56.6 | \$ | 54.2 | (4\%) | (31\%) |
| Consumer - International |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 3.8 | \$ | 3.7 | \$ | 3.6 | \$ | 2.1 | \$ | 1.8 | (14\%) | (53\%) |
| REL, Personal \& Other |  | 6.7 |  | 5.4 |  | 4.4 |  | 2.8 |  | 2.4 | (14\%) | (64\%) |
| Total | \$ | 10.5 | \$ | 9.1 | \$ | 8.0 | \$ | 4.9 | \$ | 4.2 | (14\%) | (60\%) |
| Citi Holdings - Other |  | 0.9 |  | 0.8 |  | 0.4 |  | 0.4 |  | 0.3 | (25\%) | (67\%) |
| Total Citi Holdings | \$ | 89.9 | \$ | 84.8 | \$ | 79.2 | \$ | 61.9 | \$ | 58.7 | (5\%) | (35\%) |
| Total Citigroup | \$ | 667.5 | \$ | 653.8 | \$ | 644.6 | \$ | 621.1 | \$ | 632.1 | 2\% | (5\%) |
| Consumer Loans | \$ | 384.3 | \$ | 376.3 | \$ | 370.0 | \$ | 341.7 | \$ | 342.3 | - | (11\%) |
| Corporate Loans |  | 283.2 |  | 277.5 |  | 274.6 |  | 279.3 |  | 289.8 | 4\% | 2\% |
| Total Citigroup | \$ | 667.5 | \$ | 653.8 | \$ | 644.6 | \$ | 621.0 | \$ | 632.1 | 2\% | (5\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Loans - as Reported | \$ | 667.5 | \$ | 653.8 | \$ | 644.6 | \$ | 621.0 | \$ | 632.1 | 2\% | (5\%) |
| Impact of FX Translation (1) |  | (26.8) |  | (17.4) |  | (7.4) |  | 0.2 |  | - |  |  |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 640.7 | \$ | 636.4 | \$ | 637.2 | \$ | 621.2 | \$ | 632.1 | 2\% | (1\%) |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Sheet
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the second quarter of 2015 average exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## SUPPLEMENTAL DETAIL

## CONSUMER LOANS 90+DAYS DELINQUENCY AMOUNTS AND RATIO

BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)

(1) The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The $90+$ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S agencies. See footnote 1 on page 10 and footnote 2 on page 25
See footnote 3 on page 8.
The June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loan that are carried at fair value

## SUPPLEMENTAL DETAIL

## CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS

BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)
Citicorp (2)
Total
$\quad$ Ratio
Retail Bank (2)
Total
Ratio
North America (2)
Ratio
Latin America
Ratio
Asia (3)
Ratio

| Loans 30-89 Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 2 \mathrm{QQ} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{BQ} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { 1Q } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 2 Q \\ 2015 \\ \hline \end{gathered}$ |  |  |  |
| \$ | $\begin{aligned} & 2,815 \\ & 0.96 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,806 \\ & 0.96 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,688 \\ & 0.93 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,511 \\ & 0.90 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,387 \\ & 0.84 \% \end{aligned}$ | \$ | 283.9 |
| \$ | $\begin{gathered} 965 \\ 0.63 \% \end{gathered}$ | \$ | $\begin{gathered} 912 \\ 0.60 \% \end{gathered}$ | \$ | $\begin{array}{r} 854 \\ 0.58 \% \end{array}$ | \$ | $\begin{gathered} 845 \\ 0.58 \% \end{gathered}$ | \$ | $\begin{gathered} 797 \\ 0.53 \% \end{gathered}$ | \$ | 149.8 |
| \$ | $\begin{gathered} 203 \\ 0.45 \% \end{gathered}$ | \$ | $\begin{gathered} 213 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 212 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 203 \\ 0.43 \% \end{gathered}$ | \$ | $\begin{gathered} 176 \\ 0.37 \% \end{gathered}$ | \$ | 48.8 |
| \$ | $\begin{gathered} 344 \\ 1.18 \% \end{gathered}$ | \$ | $\begin{gathered} 302 \\ 1.07 \% \end{gathered}$ | \$ | $\begin{gathered} 290 \\ 1.11 \% \end{gathered}$ | \$ | $\begin{gathered} 282 \\ 1.10 \% \end{gathered}$ | \$ | $\begin{gathered} 266 \\ 1.04 \% \end{gathered}$ | \$ | 25.7 |
| \$ | $\begin{gathered} 418 \\ 0.53 \% \end{gathered}$ | \$ | $\begin{gathered} 397 \\ 0.51 \% \end{gathered}$ | \$ | $\begin{gathered} 352 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 360 \\ 0.48 \% \end{gathered}$ | \$ | $\begin{gathered} 355 \\ 0.47 \% \end{gathered}$ | \$ | 75.3 |
| \$ | $\begin{aligned} & 1,850 \\ & 1.32 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,894 \\ & 1.37 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,834 \\ & 1.29 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,666 \\ & 1.26 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,590 \\ & 1.19 \% \end{aligned}$ | \$ | 134.1 |
| \$ | $\begin{array}{r} 540 \\ 0.80 \% \end{array}$ | \$ | $\begin{array}{r} 566 \\ 0.85 \% \end{array}$ | \$ | $\begin{gathered} 568 \\ 0.84 \% \end{gathered}$ | \$ | $\begin{gathered} 497 \\ 0.78 \% \end{gathered}$ | \$ | $\begin{gathered} 462 \\ 0.72 \% \end{gathered}$ | \$ | 64.5 |
| \$ | $\begin{gathered} 683 \\ 1.58 \% \end{gathered}$ | \$ | $\begin{array}{r} 729 \\ 1.70 \% \end{array}$ | \$ | $\begin{gathered} 748 \\ 1.61 \% \end{gathered}$ | \$ | $\begin{array}{r} 673 \\ 1.59 \% \end{array}$ | \$ | $\begin{gathered} 652 \\ 1.51 \% \end{gathered}$ | \$ | 43.2 |
| \$ | $\begin{gathered} 326 \\ 3.23 \% \end{gathered}$ | \$ | $\begin{array}{r} 322 \\ 3.29 \% \end{array}$ | \$ | $\begin{gathered} 262 \\ 2.82 \% \end{gathered}$ | \$ | $\begin{array}{r} 247 \\ 2.91 \% \end{array}$ | \$ | $\begin{gathered} 229 \\ 2.76 \% \end{gathered}$ | \$ | 8.3 |
| \$ | $\begin{gathered} 301 \\ 1.54 \% \end{gathered}$ | \$ | $\begin{gathered} 277 \\ 1.47 \% \end{gathered}$ | \$ | $\begin{array}{r} 256 \\ 1.38 \% \end{array}$ | \$ | $\begin{array}{r} 249 \\ 1.40 \% \end{array}$ | \$ | $\begin{array}{r} 247 \\ 1.36 \% \end{array}$ | \$ | 18.1 |
| \$ | $\begin{aligned} & 2,504 \\ & 2.99 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,156 \\ & 2.73 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,831 \\ & 2.45 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 1,339 } \\ & 2.27 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,272 \\ & 2.28 \% \end{aligned}$ | \$ | 58.4 |
| \$ | $\begin{gathered} 330 \\ 3.14 \% \end{gathered}$ | \$ | $\begin{gathered} 178 \\ 1.96 \% \end{gathered}$ | \$ | $\begin{gathered} 168 \\ 2.10 \% \end{gathered}$ | \$ | $\begin{gathered} 142 \\ 2.90 \% \end{gathered}$ | \$ | $\begin{gathered} 119 \\ 2.83 \% \end{gathered}$ | \$ | 4.2 |
| \$ | $\begin{aligned} & 2,174 \\ & 2.97 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,978 \\ & 2.83 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,663 \\ & 2.49 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,197 \\ & 2.21 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,153 \\ & 2.24 \% \end{aligned}$ | \$ \$ | 54.2 |
| \$ | $\begin{aligned} & 5,319 \\ & 1.41 \% \end{aligned}$ | \$ | $\begin{aligned} & 4,962 \\ & 1.34 \% \end{aligned}$ | \$ | $\begin{aligned} & 4,519 \\ & 1.24 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,850 \\ & 1.14 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,659 \\ & 1.08 \% \end{aligned}$ | \$ | 342.3 |

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes
U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25 .
(3) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(4) The June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loans hat are carried at fair value.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 1

## TOTAL CITIGROU

(In millions of dollars)

## Total Citigroup

Allowance for Loan Losses at Beginning of Period (1)
Gross Credit (Losses)
Gross Recoveries
NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)

## Allowance for Unfunded Lending Commitments (8) (a)

Provision for Unfunded Lending Commitments

## Total Allowance for Loans, Leases and

 Unfunded Lending Commitments [Sum of (a)]Total Allowance for Loan Losses as a Percentage of Total Loans (9)

## Allowance for Loan Losses at End of Period (1):

Citicorp
Citit Holdings
Total Citigro

| $\begin{gathered} 20 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 19 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |
| \$ | 18,923 |  |  | \$ | 17,890 | \$ | 16,915 | \$ | 15,994 | \$ | 14,598 |  |  |
|  | $(2,812)$ |  | $(2,586)$ |  | $(2,727)$ |  | $(2,458)$ |  | $(2,335)$ | 5\% | 17\% |
|  | 623 |  | 489 |  | 479 |  | 501 |  | 415 | (17\%) | (33\%) |
|  | $(2,189)$ |  | $(2,097)$ |  | $(2,248)$ |  | $(1,957)$ |  | $(1,920)$ | 2\% | 12\% |
|  | 2,189 |  | 2,097 |  | 2,248 |  | 1,957 |  | 1,920 | (2\%) | (12\%) |
|  | (521) |  | (492) |  | (306) |  | (91) |  | (199) | NM | 62\% |
|  | (89) |  | (30) |  | (61) |  | (111) |  | (206) | (86\%) | NM |
|  | 1,579 |  | 1,575 |  | 1,881 |  | 1,755 |  | 1,515 | (14\%) | (4\%) |
|  | (423) |  | (453) |  | (554) |  | $(1,194)$ |  | (118) | 90\% | 72\% |
| \$ | 17,890 | \$ | 16,915 | \$ | 15,994 | \$ | 14,598 | S | $\underline{14,075}$ |  |  |
| \$ | 1,176 | \$ | 1,140 | \$ | 1,063 | \$ | 1,023 | \$ | 973 |  |  |
| \$ | (31) | \$ | (30) | \$ | (74) | \$ | (37) | \$ | (48) |  |  |
| \$ | 19,066 | \$ | 18,055 | \$ | 17,057 | \$ | 15,621 | \$ | 15,048 |  |  |

Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution
analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation purchase accounting adjustments, etc.
(3) The second quarter of 2014 includes a reduction of approximately $\$ 480$ million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of approximately $\$ 204$ million, $\$ 177$ milion and $\$ 29$ milion related to the transfers to HFS of businesses in Greece, Spain and Honduras, and $\$ 66$ million related to a transfer of a real estate loan portfolio to HFS. These amounts are partially offset by foreign currency translation on the entire allowance balance.
(4) The third quarter of 2014 includes a reduction of approximately $\$ 259$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 151$ million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately $\$ 108$ million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 181$ million related to foreign currency translation.
(5) The fourth quarter of 2014 includes a reduction of approximately $\$ 250$ million related to the sale or transfers to HFS of various loan portfolios, including a
reduction of $\$ 194$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 282$ million related
(6) The first quarter of 2015 includes a reduction of approximately $\$ 1,032$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 281$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately $\$ 145$ million related to foreign currency translation.
(7) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to foreign currency translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015 exclude $\$ 4.8$ billion, $\$ 4.4$ billion, $\$ 5.9$ billion, $\$ 6.6$ billion and $\$ 6.5$ billion, respectively, of loans which are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

 TOTAL CITIGROUP(In millions of dollars)

Total Citigroup Consumer Loans Allowance for Loan Losses at Beginning of Period (1)

NCLs
(NCLs)
Net Speserific Builds / (Releases)
Net Specific Reserve Builds / (Relea
Provision for Loan Losse
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)
Consumer Allowance for Unfunded Lending Commitments (8) (a) Provision for Unfunded Lending Commitments

Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]

Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (9)
Total Citigroup Corporate Loans Allowance for Loan Losses at Beginning of Period (1)

Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (8) (b)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]

Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (10)

Footnotes to these tables are on the following page (page 34)

| $\begin{gathered} 2 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  | Six Months 2014 |  | Six Months 2015 |  | YTD 2015 vs. YTD 2014 Increa (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 16,451 |  |  | \$ | 15,520 | \$ | 14,575 | \$ | 13,605 | \$ | 12,122 |  |  | \$ | 17,064 | \$ | 13,605 |  |
|  | $(2,178)$ |  | $(2,115)$ |  | $(2,098)$ |  | $(1,966)$ |  | $(1,814)$ | 8\% | 17\% |  | $(4,472)$ |  | $(3,780)$ | 15\% |
|  | 2,178 |  | 2,115 |  | 2,098 |  | 1,966 |  | 1,814 | (8\%) | (17\%) |  | 4,472 |  | 3,780 | (15\%) |
|  | (495) |  | (393) |  | (399) |  | (191) |  | (158) | 17\% | 68\% |  | (954) |  | (349) | 63\% |
|  | (14) |  | (117) |  | (39) |  | (114) |  | (87) | 24\% | NM |  | (90) |  | (201) | NM |
|  | 1,669 |  | 1,605 |  | 1,660 |  | 1,661 |  | 1,569 | (6\%) | (6\%) |  | 3,428 |  | 3,230 | (6\%) |
|  | (422) |  | (435) |  | (532) |  | $(1,178)$ |  | (128) | 89\% | 70\% |  | (500) |  | $(1,306)$ | NM |
| \$ | 15,520 | \$ | 14,575 | \$ | 13,605 | \$ | 12,122 | \$ | 11,749 |  |  | \$ | 15,520 | \$ | 11,749 |  |
| \$ | 64 | \$ | 55 | \$ | 36 | \$ | 32 | \$ | 31 |  |  | \$ | 64 | \$ | 31 |  |
| \$ | (3) | \$ | (2) | \$ | (15) | \$ | (4) | \$ | (1) |  |  | \$ | (5) | \$ | (5) |  |
| \$ | 15,584 | \$ | 14,630 | \$ | 13,641 | \$ | 12,154 | \$ | 11,780 |  |  | \$ | 15,584 | \$ | 11,780 |  |
|  | 4.04\% |  | 3.87\% |  | 3.68\% |  | 3.55\% |  | 3.43\% |  |  |  |  |  |  |  |
| \$ | 2,472 | \$ | 2,370 | \$ | 2,340 | \$ | 2,389 | \$ | 2,476 |  |  | \$ | 2,584 | \$ | 2,389 |  |
|  | (11) |  | 18 |  | (150) |  | 9 |  | (106) | NM | NM |  | (156) |  | (97) | 38\% |
|  | 11 |  | (18) |  | 150 |  | (9) |  | 106 | NM | NM |  | 156 |  | 97 | (38\%) |
|  | (26) |  | (99) |  | 93 |  | 100 |  | (41) | NM | (58\%) |  | (127) |  | 59 | NM |
|  | (75) |  | 87 |  | (22) |  | 3 |  | (119) | NM | (59\%) |  | (85) |  | (116) | (36\%) |
|  | (90) |  | (30) |  | 221 |  | 94 |  | (54) | NM | 40\% |  | (56) |  | 40 | NM |
|  | (1) |  | (18) |  | (22) |  | (16) |  | 10 |  |  |  | (2) |  | (6) |  |
| \$ | 2,370 | \$ | 2,340 | \$ | 2,389 | \$ | 2,476 | \$ | 2,326 |  |  | \$ | 2,370 | \$ | 2,326 |  |
| \$ | 1,112 | \$ | 1,085 | \$ | 1,027 | \$ | 991 | \$ | 942 |  |  | \$ | 1,112 | \$ | 942 |  |
| \$ | (28) | \$ | (28) | \$ | (59) | \$ | (33) | \$ | (47) |  |  | \$ | (53) | \$ | (80) |  |
| \$ | 3,482 | \$ | 3,425 | \$ | 3,416 | \$ | 3,467 | \$ | 3,268 |  |  | \$ | 3,482 | \$ | 3,268 |  |

## ALLOWANCE FOR CREDIT LOSSES - PAGE 3

TOTAL CITIGROUP

## The following footnotes relate to the tables on the prior page (page 33 ).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation purchase accounting adjustments, etc.
(3) The second quarter of 2014 includes a reduction of approximately $\$ 480$ million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of approximately $\$ 204$ million, $\$ 177$ million and $\$ 29$ million related to the transfers to HFS of businesses in Greece, Spain and Honduras, and $\$ 66$ million related to a transfer of a real estate loan portfolio to HFS. These amounts are partially offset by foreign currency translation on the entire allowance balance.
(4) The third quarter of 2014 includes a reduction of approximately $\$ 259$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 151$ million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately $\$ 108$ million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 181$ million related to foreign currency translation
(5) The fourth quarter of 2014 includes a reduction of approximately $\$ 250$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 194$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 282$ million related to foreign currency translation.
(6) The first quarter of 2015 includes a reduction of approximately $\$ 1,032$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 281$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately $\$ 145$ million related to foreign currency translation.
(7) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a eduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to foreign currency translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015 exclude $\$ 46$ million, $\$ 45$ million, $\$ 43$ million, $\$ 38$ million and $\$ 39$ million, respectively, of loans which are carried at fair value
(10) June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015 exclude $\$ 4.8$ billion, $\$ 4.4$ billion, $\$ 5.9$ billion, $\$ 6.5$ billion and $\$ 6.5$ billion, respectively, of loans which are carried at fair value

## NM Not meaningful.

Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1

CITICORP

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | 2Q15 Increase (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { YTD } 2015 \text { vs. } \\ & \text { YTD } 2014 \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q15 | 2Q14 |  |  |  |  |  |  |  |  |  |  |  |
| Citicorp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | \$ | 1,747 |  |  | \$ | 1,692 | \$ | 1,831 | \$ | 1,549 | \$ | 1,662 | 7\% | (5\%) | \$ | 3,613 | \$ | 3,211 | (11\%) |
| Credit Reserve Build / (Release) |  | (398) |  | (387) |  | (153) |  | (6) |  | (235) | NM | 41\% |  | (698) |  | (241) | 65\% |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1,738 |  | 1,680 |  | 1,710 |  | 1,551 |  | 1,579 | 2\% | (9\%) |  | 3,470 |  | 3,130 | (10\%) |
| Credit Reserve Build / (Release) |  | (302) |  | (379) |  | (254) |  | (113) |  | (103) | 9\% | 66\% |  | (515) |  | (216) | 58\% |
| North America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1,072 |  | 1,019 |  | 1,013 |  | 961 |  | 1,000 | 4\% | (7\%) |  | 2,174 |  | 1,961 | (10\%) |
| Credit Reserve Build / (Release) |  | (397) |  | (341) |  | (233) |  | (100) |  | (109) | (9\%) | 73\% |  | (668) |  | (209) | 69\% |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 37 |  | 36 |  | 36 |  | 36 |  | 40 | 11\% | 8\% |  | 71 |  | 76 | 7\% |
| Credit Reserve Build / (Release) |  | (28) |  | (11) |  | 28 |  | 18 |  | (6) | NM | 79\% |  | (32) |  | 12 | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 570 |  | 526 |  | 514 |  | 492 |  | 503 | 2\% | (12\%) |  | 1,157 |  | 995 | (14\%) |
| Credit Reserve Build / (Release) |  | (223) |  | (212) |  | (220) |  | (119) |  | (74) | 38\% | 67\% |  | (411) |  | (193) | 53\% |
| Citi Retail Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 465 |  | 457 |  | 463 |  | 433 |  | 457 | 6\% | (2\%) |  | 946 |  | 890 | (6\%) |
| Credit Reserve Build / (Release) |  | (146) |  | (118) |  | (41) |  | 1 |  | (29) | NM | 80\% |  | (225) |  | (28) | 88\% |
| Latin America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 454 |  | 460 |  | 511 |  | 417 |  | 392 | (6\%) | (14\%) |  | 890 |  | 809 | (9\%) |
| Credit Reserve Build / (Release) |  | 109 |  | (4) |  | (36) |  | 22 |  | 7 | (68\%) | (94\%) |  | 160 |  | 29 | (82\%) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 211 |  | 210 |  | 278 |  | 188 |  | 196 | 4\% | (7\%) |  | 419 |  | 384 | (8\%) |
| Credit Reserve Build / (Release) |  | 16 |  | 2 |  | (37) |  | 24 |  | 4 | (83\%) | (75\%) |  | 22 |  | 28 | 27\% |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 243 |  | 250 |  | 233 |  | 229 |  | 196 | (14\%) | (19\%) |  | 471 |  | 425 | (10\%) |
| Credit Reserve Build / (Release) |  | 93 |  | (6) |  | 1 |  | (2) |  | 3 | NM | (97\%) |  | 138 |  | 1 | (99\%) |
| Asia Regional Consumer Banking (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 212 |  | 201 |  | 186 |  | 173 |  | 187 | 8\% | (12\%) |  | 406 |  | 360 | (11\%) |
| Credit Reserve Build / (Release) |  | (14) |  | (34) |  | 15 |  | (35) |  | (1) | 97\% | 93\% |  | (7) |  | (36) | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 83 |  | 79 |  | 74 |  | 70 |  | 79 | 13\% | (5\%) |  | 163 |  | 149 | (9\%) |
| Credit Reserve Build / (Release) |  | (7) |  | (25) |  | - |  | (14) |  | 4 | NM | NM |  | 6 |  | (10) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 129 |  | 122 |  | 112 |  | 103 |  | 108 | 5\% | (16\%) |  | 243 |  | 211 | (13\%) |
| Credit Reserve Build / (Release) |  | (7) |  | (9) |  | 15 |  | (21) |  | (5) | 76\% | 29\% |  | (13) |  | (26) | (100\%) |
| Institutional Clients Group (ICG) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 9 |  | 12 |  | 121 |  | (2) |  | 83 | NM | NM |  | 143 |  | 81 | (43\%) |
| Credit Reserve Build / (Release) |  | (96) |  | (8) |  | 101 |  | 107 |  | (132) | NM | (38\%) |  | (183) |  | (25) | 86\% |
| Corporate / Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
| Credit Reserve Build / (Release) |  | - |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
| Total Citicorp Provision for Loan Losses | \$ | 1,349 | \$ | 1,305 | \$ | 1,678 | \$ | 1,543 | \$ | 1,427 | (8\%) | 6\% | \$ | 2,915 | \$ | 2,970 | 2\% |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2

 CITI HOLDINGS I TOTAL CITIGROUP (In millions of dollars)
## Citi Holdings

Net Credit Losses (1)
Credit Reserve Build / (Release) (2)
Total Citi Holdings Provision for Loan Losses
Total Citicorp Provision for Loan Losses (from prior page)


YTD 2015 vs. YTD 2014 Increasel (Decrease) (Decrease)
(1) See footnote 1 on page 23
(2) See footnote 2 on page 23

Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 1 <br> TOTAL CITIGROUP

(In millions of dollars)
$\frac{\text { Non-Accrual Loans (1) }}{\text { Corporate Non-Accrual Loans By Region (2) }}$
North America
EMEA
Latin America
Asia

## Total

Consumer Non-Accrual Loans By Region (2) (3)
North America
Latin Am
Total

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

ICG
Global Consumer Banking
Citi Holdings
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)

## OREO By Region: <br> North America EMEA

EMEA
Latin America
Asia
Total
Other Repossessed Assets
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
non Acrual Loans (NAL)
Non-Accrual Loans (NAL)
Other Repossessed Assets
Non-Accrual Assets (NAA)

NAL as a \% of Total Loans
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

$\xlongequal{\$ \quad 401} \xlongequal{\$ \quad 382} \xlongequal{\$ \quad 260}$ $\qquad$ $\$ \quad \$ 246$

| \$ | 293 | \$ | 303 | \$ | 195 | \$ | 221 | \$ | 190 | (14\%) | (35\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 44 |  | 18 |  | 8 |  | 1 |  | 1 | - | (98\%) |
|  | 49 |  | 49 |  | 47 |  | 48 |  | 50 | 4\% | 2\% |
|  | 15 |  | 12 |  | 10 |  | 5 |  | 5 | - | (67\%) |
| \$ | 401 | \$ | 382 | \$ | 260 | \$ | 275 | \$ | 246 | (11\%) | (39\%) | $\$$


| \$ | 1,218 | \$ | 1,350 | \$ | 1,183 | \$ | 1,161 | \$ | 1,158 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6,716 |  | 6,272 |  | 5,924 |  | 5,593 |  | 5,279 |
|  | 7,934 |  | 7,622 |  | 7,107 |  | 6,754 |  | 6,437 |
|  | 401 |  | 382 |  | 260 |  | 275 |  | 246 |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 8,335 | \$ | 8,004 | \$ | 7,367 | \$ | 7,029 | \$ | 6,683 |
|  | 1.19\% |  | 1.17\% |  | 1.10\% |  | 1.09\% |  | 1.02\% |
|  | 0.44\% |  | 0.43\% |  | 0.40\% |  | 0.38\% |  | 0.37\% |
|  | 225\% |  | 222\% |  | 225\% |  | 216\% |  | 219\% |


| $(18 \%)$ | - |
| :---: | :---: |
| $6 \%$ | $10 \%$ |
| $(8 \%)$ | $(48 \%)$ |
| $(67 \%)$ | $(65 \%)$ |
| $(11 \%)$ | $(39 \%)$ |
|  |  |
| $(14 \%)$ | $(35 \%)$ |
| - | $(98 \%)$ |
| $4 \%$ | $2 \%$ |
| - | $(67 \%)$ |
| $(11 \%)$ | $(39 \%)$ |
|  |  |
|  | - |
|  |  |
| - | $(5 \%)$ |
| $(6 \%)$ | $(21 \%)$ |
| $(5 \%)$ | $(19 \%)$ |
| $(11 \%)$ | $(39 \%)$ |
| - | - |
| $(5 \%)$ | $(20 \%)$ |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card bans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) The first and second quarters of 2015 reflect the transfers of non accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards.
(3) Excludes SOP 3-03 purchased distressed loans.
(4) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(5) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also
includes former premises and property for use that is no longer contemplated.
(6) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 2

 CITICORP(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total

Consumer Non-Accrual Loans By Region (2) (3)
North America
Latin America
Total ${ }^{\text {Asia (4) }}$
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS ICG
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)
OREO By Region:
North America
EMEA
Latin America
Asia
Total
Other Repossessed Assets
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL
See Notes (1) - (6) on page 37.

Reclassified to conform to the current period's presentation.

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2014 | 2015 | 2015 | 1Q15 | 2Q14 |


| \$ | 352 | \$ | 353 | \$ | 307 | \$ | 334 | \$ | 455 | 36\% | 29\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 319 |  | 281 |  | 228 |  | 250 |  | 281 | 12\% | (12\%) |
|  | 287 |  | 480 |  | 415 |  | 375 |  | 223 | (41\%) | (22\%) |
|  | 193 |  | 176 |  | 176 |  | 149 |  | 144 | (3\%) | (25\%) |
| \$ | 1,151 | \$ | 1,290 | \$ | 1,126 | \$ | 1,108 | \$ | 1,103 | - | (4\%) |
| \$ | 429 | \$ | 440 | \$ | 465 | \$ | 351 | \$ | 374 | 7\% | (13\%) |
|  | 1,335 |  | 1,311 |  | 1,134 |  | 1,043 |  | 998 | (4\%) | (25\%) |
|  | 312 |  | 317 |  | 286 |  | 287 |  | 285 | (1\%) | (9\%) |
| \$ | 2,076 | \$ | 2,068 | \$ | 1,885 | \$ | 1,681 | \$ | 1,657 | (1\%) | (20\%) |


| \$ | 23 | \$ | 20 | \$ | 31 | \$ | 28 | \$ | 23 | $\begin{gathered} (18 \%) \\ 6 \% \\ (67 \%) \end{gathered}$ | $\begin{gathered} - \\ 10 \% \\ (65 \%) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 52 |  | 46 |  | 45 |  | 54 |  | 57 |  |  |
|  | 20 |  | 20 |  | 16 |  | 21 |  | 7 |  |  |
| \$ | 95 | \$ | 86 | \$ | 92 | \$ | 103 | \$ | 87 | (16\%) | (8\%) |
| \$ | 22 | \$ | 24 | \$ | 35 | \$ | 54 | \$ | 35 | (35\%) | 59\% |
|  | 16 |  | 6 |  | 6 |  | 1 |  | 1 | - | (94\%) |
|  | 42 |  | 44 |  | 41 |  | 43 |  | 46 | 7\% | 10\% |
|  | 15 |  | 12 |  | 10 |  | 5 |  | 5 | - | (67\%) |
| \$ | 95 | \$ | 86 | \$ | 92 | \$ | 103 | \$ | 87 | (16\%) | (8\%) |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| \$ | 1,151 | \$ | 1,290 | \$ | 1,126 | \$ | 1,108 | \$ | 1,103 | - | (4\%) |
|  | 2,076 |  | 2,068 |  | 1,885 |  | 1,681 |  | 1,657 | (1\%) | (20\%) |
|  | 3,227 |  | 3,358 |  | 3,011 |  | 2,789 |  | 2,760 | (1\%) | (14\%) |
|  | 95 |  | 86 |  | 92 |  | 103 |  | 87 | (16\%) | (8\%) |
|  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | 3,322 | \$ | 3,444 | \$ | 3,103 | \$ | 2,892 | \$ | 2,847 | (2\%) | (14\%) |
|  | 0.19\% |  | 0.20\% |  | 0.18\% |  | 0.17\% |  | 0.17\% |  |  |
|  | 376\% |  | 345\% |  | 370\% |  | 394\% |  | 387\% |  |  |

## NON-ACCRUAL ASSETS - PAGE 3

Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total

## Consumer Non-Accrual Loans By Region (2) (3) <br> North America

atin America
Asia (4)

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

## OREO By Region (5):

North America
EMEA
Latin America
Total

Other Repossessed Assets
Non-Accrual Assets (NAA) (6) Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

See Notes (1) - (6) on page 37.

Reclassified to conform to the current period's presentation.

| 2Q | 3Q | 4Q | 1Q | 2Q | 2 Q15 Increase (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2014 | 2015 | 2015 | 1Q15 | 2Q14 |


| \$ | 15 | \$ | 12 | \$ | 14 | \$ | 13 | \$ | 12 | (8\%) | (20\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 44 |  | 41 |  | 39 |  | 37 |  | 41 | 11\% | (7\%) |
|  | 1 |  | 1 |  | 1 |  | 1 |  | 1 | - | - |
|  | 7 |  | 6 |  | 3 |  | 2 |  | 1 | (50\%) | (86\%) |
| \$ | 67 | \$ | 60 | \$ | 57 | \$ | 53 | \$ | 55 | 4\% | (18\%) |
| \$ | 4,486 | \$ | 4,106 | \$ | 3,947 | \$ | 3,841 | \$ | 3,560 | (7\%) | (21\%) |
|  | 51 |  | 53 |  | 54 |  | 43 |  | 36 | (16\%) | (29\%) |
|  | 103 |  | 45 |  | 38 |  | 28 |  | 26 | (7\%) | (75\%) |
| \$ | 4,640 | \$ | 4,204 | \$ | 4,039 | \$ | 3,912 | \$ | 3,622 | (7\%) | (22\%) |


| \$ | 271 | \$ | 279 | \$ | 160 | \$ | 167 | \$ | 155 | (7\%) | (43\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 28 |  | 12 |  | 2 |  | - |  | - | - | (100\%) |
|  | 7 |  | 5 |  | 6 |  | 5 |  | 4 | (20\%) | (43\%) |
|  | - |  | - |  | - |  | - |  | - |  | - |
| \$ | 306 | \$ | 296 | \$ | 168 | \$ | 172 | \$ | 159 | (8\%) | (48\%) |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| \$ | 67 | \$ | 60 | \$ | 57 | \$ | 53 | \$ | 55 | 4\% | (18\%) |
|  | 4,640 |  | 4,204 |  | 4,039 |  | 3,912 |  | 3,622 | (7\%) | (22\%) |
|  | 4,707 |  | 4,264 |  | 4,096 |  | 3,965 |  | 3,677 | (7\%) | (22\%) |
|  | 306 |  | 296 |  | 168 |  | 172 |  | 159 | (8\%) | (48\%) |
|  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | 5,013 | \$ | 4,560 | \$ | 4,264 | \$ | 4,137 | \$ | 3,836 | (7\%) | (23\%) |
|  | 3.39\% |  | 3.33\% |  | 3.31\% |  | 3.39\% |  | 3.31\% |  |  |
|  | 122\% |  | 125\% |  | 118\% |  | 91\% |  | 93\% |  |  |

## citigroup

RECONCLLAATION OF NON-GAAP FINANCIAL MEASURES
(In millions of dollars except per share amouts and
(In millions of dollars, except per share amounts and ratios)
Tangible Common Equity and Tangible Book Value Per Share
Tangible Common Equity (TCE) and Tangible Book Value Per Share are non-GAAP financial measures. A reconciliation of TCE and Tangible Book Value Per Share to reported results follows:

## Tangible Book Value Per Share (on page 1):

## Common Equity

Less:
Intangible assets (other than MSRs)
Goodwill related to assets held-for-sale
Intangible assets (other than MSRs) related to assets held-for-sale
Tangible Common Equity (TCE)
Common Shares Outstanding (CSO)
Tangible Book Value Per Share (TCE/CSO)

## Common Equity Tier 1 Capital Ratio and Components

Citigroup Common Stockholders' Equity ${ }^{2}$ )
Add: Qualifying noncontrolling interests
Add: Qualifying noncontrolling interests
Regulatory Capital Adjustments and Deductions
Less:
Accumulated net unrealized losses on cash flow hedges, net of tax ${ }^{(3)}$
Cumulative unrealized net gain related to changes in fair value of financial
liabilities attributable to own creditworthiness, net of tax ${ }^{(4)}$
Intangible Assets:
Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(5)}$. (MSRs), net of related DTLs

| June 30, |
| :---: |
| 2014 |

September 30,
December 31, 201

## March 31,

2015
June 30, $2015^{(1)}$ 2014 2014


| \$ | 202,048 | \$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ | 205,472 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 25,087 |  | 24,500 |  | 23,592 |  | 23,150 |  | 23,012 |
|  | 4,702 |  | 4,525 |  | 4,566 |  | 4,244 |  | 4,071 |
|  | 116 |  | - |  | 71 |  | 174 |  | 122 |
|  | - |  | - |  | - |  | 123 |  | 152 |
| \$ | 172,143 | \$ | 173,935 | \$ | 171,488 | \$ | 174,961 | \$ | 178,115 |
|  | 3,031.8 |  | 3,029.5 |  | 3,023.9 |  | 3,034.1 |  | 3,009.8 |
| \$ | 56.78 | \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ | 59.18 |


| June 30, |
| :---: |
| 2014 | September

2014

December
2014
March 31 2015

June 30,
$2015^{1(1)}$ Defined benefit pension plan net assets
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards
Excess over $10 \%$ / $15 \%$ limitations for other DTAs, certain common stock investments and MSRs ${ }^{(6)}$



Common Equity Tier 1 Capital Ratio (CET1/RWA)
10.57\%
10.64\%
10.57\%
11.06\%
$11.37 \%$
(1) Not used
(2) Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Citi's Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.
(4) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital.

Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
Aside from MSRs, reflects other DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At June 30,2015 and March 31, 2015, the deduction related only
to DTAs arising from temporary differences.
Reclassified to conform to the current period's presentation.

