|  | Page |
| :---: | :---: |
| Citigroup Consolidated |  |
| Financial Summary | 1 |
| Consolidated Statement of Income | 2 |
| Consolidated Balance Sheet | 3 |
| Segment Detail |  |
| Net Revenues | 4 |
| Income \& Citicorp Regional Average Assets and ROA | 5 |
| Citicorp |  |
| Income Statement and Balance Sheet Data | 6 |
| Global Consumer Banking (GCB) | 7-8 |
| North America | 9-11 |
| Latin America | 12-13 |
| Asia (1) | 14-15 |
| Institutional Clients Group (ICG) | 16 |
| Revenues by Business | 17 |
| Corporate / Other | 18 |
| Citi Holdings |  |
| Income Statement and Balance Sheet Data | 19 |
| Consumer Key Indicators | 20-21 |
| Citigroup Supplemental Detail |  |
| Average Balances and Interest Rates | 22 |
| Deposits | 23 |
| Loans |  |
| Citicorp | 24 |
| Citi Holdings / Total Citigroup | 25 |
| Consumer Loan Delinquency Amounts and Ratios |  |
| 90+ Days | 26 |
| 30-89 Days | 27 |
| Allowance for Credit Losses |  |
| Total Citigroup | 28 |
| Consumer and Corporate | 29-30 |
| Components of Provision for Loan Losses |  |
| Citicorp | 31 |
| Citit Holdings / Total Citigroup | 32 |
| Non-Accrual Assets |  |
| Total Citigroup | 33 |
| Citicorp | 34 |
| Citi Holdings | 35 |
| Regulatory Capital Ratios and TCE \& TBV Reconciliation | 36 |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

## CITIGROUP -- FINANCIAL SUMMARY

(In millions of dollars, except per share amounts, and as otherwise noted)
otal Revenues, Net of Interest Expense
otal Operating Expenses
Net Credit Losses (NCLs)
Credit Reserve Build / (Release)
Provision (Release) for Unfunded Lending Commitments Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims
ncome from Continuing Operations before Income Taxes
ncome Taxes (benefits)
ncome from Continuing Operations
Nome (Loss) from Discontinued Operations, net of Taxes
Net Income Attributable to Noncontrolling Interests
Citigroup's Net Income

## Diluted Earnings Per Share:

Income from Continuing Operation
Citigroup's Net Income
Shares (in millions):
Average Basic
Average Diluted
Common Shares Outstanding, at period end

## Preferred Dividends - Basic

Preferred Dividends - Diluted
Income Allocated to Unrestricted Common Shareholders - Basic income from Continuing Operations
Citigroup's Net Income
Income Allocated to Unrestricted Common Shareholders - Diluted
Income from Continuing Operations Income from Continuing Operations
Citigroup's Net Income
Regulatory Capital Ratios and Performance Metrics:
Common Equity Tier 1 Capital Ratio ${ }^{(1)}$
Total Capital Ratio ${ }^{(1)(2)}$
Supplementary Leverage Ratio ${ }^{(2)(3)}$
Return on Average Assets
Return on Average Common Equity
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)
$\frac{\text { Balance Sheet Data (in billions of dollars, except Book Value Per Share): }}{\text { Total Assets }}$
Total Assets
Total Average Assets
Total Average
Citigroup's Stoc
Citigroup's Stockholders' Equity
er Share
Tangible Book Value (TBV) Per Share ${ }^{(4)}$
Direct Staff (in thousands)
Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are
calculated under the Basel III Advanced Approaches framework. For the composition of Citi's Common Equity Tier 1 Capital and ratio, see page 36
(3) Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure

For the composition of Citi's SLR, see page 36 .
(4) Tangible book value per share is a non-GAAP financial measure. See page 36 for a reconciliation of this measure to reported results.

Note: Ratios and variance percentages are calculated based on the displayed amounts
NM Not meaningful.
Reclassified to conform to the current period's presentation.

| 2Q16 Increasel (Decrease) from |  | Six Months 2015 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \end{gathered}$ |  | YTD 2016 vs. YTD 2015 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Q16 | 2Q15 |  |  |  |  |  |
|  | (10\%) | \$ | 39,206 | \$ | 35,103 | (10\%) |
| (1\%) | (5\%) |  | 21,812 |  | 20,892 | (4\%) |
| (6\%) | (16\%) |  | 3,877 |  | 3,340 | (14\%) |
| NM | 44\% |  | (607) |  | (64) | 89\% |
| NM | 38\% |  | (85) |  | 41 | NM |
| (44\%) | (73\%) |  | 378 |  | 137 | (64\%) |
| (31\%) | (15\%) | \$ | 3,563 | \$ | 3,454 | (3\%) |
| 16\% | (16\%) |  | 13,831 |  | 10,757 | (22\%) |
| 16\% | (15\%) |  | 4,156 |  | 3,202 | (23\%) |
| 15\% | (17\%) | \$ | 9,675 | \$ | 7,555 | (22\%) |
| NM | NM |  | 1 |  | (25) | NM |
| 15\% | (17\%) |  | 9,676 |  | 7,530 | (22\%) |
| NM | 44\% |  | 60 |  | 31 | (48\%) |
| 14\% | (17\%) | \$ | 9,616 | \$ | 7,499 | (22\%) |
|  |  |  |  |  |  |  |
| 13\% | (17\%) | \$ | 3.02 | \$ | 2.36 | (22\%) |
| 13\% | (18\%) | \$ | 3.02 | \$ | 2.35 | (22\%) |
| (1\%) | (3\%) |  | 3,027.1 |  | 2,929.4 | (3\%) |
| (1\%) | (4\%) |  | 3,032.2 |  | 2,929.5 | (3\%) |
| (1\%) | (3\%) |  |  |  |  |  |
| 53\% | 59\% | \$ | 330 |  | 532 | 61\% |
| 53\% | 59\% | \$ | 330 |  | 532 | 61\% |
| 12\% | (20\%) | \$ | 9,159 |  | 6,899 | (25\%) |
| 11\% | (21\%) | \$ | 9,159 |  | 6,874 | (25\%) |
| 12\% | (20\%) | \$ | 9,160 |  | 6,899 | (25\%) |
| 11\% | (21\%) | \$ | 9,160 |  | 6,874 | (25\%) |
|  |  |  | 1.05\% |  | 0.84\% |  |
|  |  |  | 9.2\% |  | 6.7\% |  |
|  |  |  | 56\% |  | 60\% |  |
| 1\% | (1\%) |  |  |  |  |  |
| 2\% | (2\%) | \$ | 1,846.4 | \$ | 1,792.5 | (3\%) |
| - | 3\% |  |  |  |  |  |
| 2\% | 6\% |  |  |  |  |  |
| 2\% | 7\% |  |  |  |  |  |
| 2\% | 7\% |  |  |  |  |  |
| (2\%) | (8\%) |  |  |  |  |  |



## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

## Revenues

## Interest revenue interest expense

Net interest revenue
Commissions and fees
rincipal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investment
Other-than-temporary impairment losses on investments and other assets
Other revenue
Total non-interest revenues
Total revenues, net of interest expense

## Provisions for Credit Losses and for Benefits and Claims

Net credit losses
Credit reserve build / (release)
Provision for loan losses
Provison for Policyholder benefits and claim
rision for unfunded lending commitments

Operating Expenses
Compensation and benefits
remises and Equipment
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision (benefits) for income taxes
Income from Continuing Operations
Discontinued Operations
Income (Loss) from Discontinued Operations
Gain (Loss) on Sale
Provision (benefits) for income taxes
Income (Loss) from Discontinued Operations, net of taxes

## Net Income before Noncontrolling Interests

Net Income attributable to noncontrolling interests
Citigroup's Net Income

NM Not meaningful
Reclassified to conform to the current period's presentation.


Assets
Cash and due from banks (including segregated cash and other deposits) Deposits with banks
Fed funds sold and securities borr'd or purch under agree. to resell Brokerage receivables

| Brokerage receivables |
| :--- |
| rading account asset |

Investments
Available-for-sale and non-marketable equity securities
Held-to-maturity
Loans, net of unearned income
Consume
Loans, net of unearned income
Allowance for loan losses
Total loans, ne
Goodwill
Intangible assets (other than MSRs)
Mortgage servicing rights (MSRs)
Other assets
Total assets

## Liabilities

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. Deposits
Non-interest-bearing deposits in offices outside the U.S.
terest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits
Fed funds purch and securities loaned or sold under agree. to repurch
Brokerage payables
Trading account liabilities
Short-term borrow
Long-term debt
Long-tern debt
Total liabilities

Stockholders' equity
Preferred stock
Common stock
Additional paid-in capital
Additional paid-in can
Retained earning
Treasury stock
Accumulated other comprehensive income (loss)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
Total equity
Total liabilities and equity

| $\begin{gathered} \text { June } 30, \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |  | March 31, 2016 |  | June 30, <br> 2016 (1) |  | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q16 | 2Q15 |  |  |  |  |  |  |
| \$ | 23,413 |  |  | \$ | 21,726 | \$ | 20,900 | \$ | 22,240 | \$ | 22,140 | - | (5\%) |
|  | 130,685 |  | 137,935 |  | 112,197 |  | 136,049 |  | 127,993 | (6\%) | (2\%) |
|  | 237,054 |  | 231,695 |  | 219,675 |  | 225,093 |  | 228,683 | 2\% | (4\%) |
|  | 43,921 |  | 37,875 |  | 27,683 |  | 35,261 |  | 36,851 | 5\% | (16\%) |
|  | 279,197 |  | 266,946 |  | 249,956 |  | 273,747 |  | 271,764 | (1\%) | (3\%) |
|  | 301,955 |  | 308,499 |  | 306,740 |  | 316,362 |  | 320,390 | 1\% | 6\% |
|  | 30,166 |  | 33,940 |  | 36,215 |  | 36,890 |  | 35,903 | (3\%) | 19\% |
|  | 332,121 |  | 342,439 |  | 342,955 |  | 353,252 |  | 356,293 | 1\% | 7\% |
|  | 338,194 |  | 329,219 |  | 325,785 |  | 317,900 |  | 326,419 | 3\% | (3\%) |
|  | 293,924 |  | 293,225 |  | 291,832 |  | 300,924 |  | 307,096 | 2\% | 4\% |
|  | 632,118 |  | 622,444 |  | 617,617 |  | 618,824 |  | 633,515 | 2\% | - |
|  | $(14,075)$ |  | $(13,626)$ |  | $(12,626)$ |  | $(12,712)$ |  | $(12,304)$ | 3\% | 13\% |
|  | 618,043 |  | 608,818 |  | 604,991 |  | 606,112 |  | 621,211 | 2\% | 1\% |
|  | 23,012 |  | 22,444 |  | 22,349 |  | 22,575 |  | 22,496 | - | (2\%) |
|  | 4,071 |  | 3,880 |  | 3,721 |  | 3,493 |  | 5,521 | 58\% | 36\% |
|  | 1,924 |  | 1,766 |  | 1,781 |  | 1,524 |  | 1,324 | (13\%) | (31\%) |
|  | 135,929 |  | 132,832 |  | 125,002 |  | 121,621 |  | 124,495 | 2\% | (8\%) |
| \$ | 1,829,370 | \$ | 1,808,356 | \$ | 1,731,210 | \$ | 1,800,967 | \$ | 1,818,771 | 1\% | (1\%) |
| \$ | 135,013 | \$ | 141,425 | \$ | 139,249 | \$ | 138,153 | \$ | 140,145 | 1\% | 4\% |
|  | 268,947 |  | 267,057 |  | 280,234 |  | 284,969 |  | 295,589 | 4\% | 10\% |
|  | 403,960 |  | 408,482 |  | 419,483 |  | 423,122 |  | 435,734 | 3\% | 8\% |
|  | 72,629 |  | 73,188 |  | 71,577 |  | 77,865 |  | 76,574 | (2\%) | 5\% |
|  | 431,448 |  | 422,573 |  | 416,827 |  | 433,604 |  | 425,544 | (2\%) | (1\%) |
|  | 504,077 |  | 495,761 |  | 488,404 |  | 511,469 |  | 502,118 | (2\%) | - |
|  | 908,037 |  | 904,243 |  | 907,887 |  | 934,591 |  | 937,852 | - | 3\% |
|  | 177,012 |  | 168,604 |  | 146,496 |  | 157,208 |  | 158,001 | 1\% | (11\%) |
|  | 54,867 |  | 59,557 |  | 53,722 |  | 58,257 |  | 62,054 | 7\% | 13\% |
|  | 136,295 |  | 125,981 |  | 117,512 |  | 136,146 |  | 136,307 | - | - |
|  | 25,907 |  | 23,715 |  | 21,079 |  | 20,893 |  | 18,408 | (12\%) | (29\%) |
|  | 211,845 |  | 213,533 |  | 201,275 |  | 207,835 |  | 207,448 | - | (2\%) |
|  | 94,582 |  | 90,586 |  | 60,147 |  | 57,276 |  | 65,680 | 15\% | (31\%) |
| \$ | 1,608,545 | \$ | 1,586,219 | \$ | 1,508,118 | S | 1,572,206 | \$ | 1,585,750 | 1\% | (1\%) |
| \$ | 13,968 | \$ | 15,218 | \$ | 16,718 | \$ | 17,753 | \$ | 19,253 | 8\% | 38\% |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 108,219 |  | 108,261 |  | 108,288 |  | 107,590 |  | 107,730 | - | - |
|  | 126,954 |  | 130,921 |  | 133,841 |  | 136,998 |  | 140,527 | 3\% | 11\% |
|  | $(4,628)$ |  | $(6,326)$ |  | $(7,677)$ |  | $(8,224)$ |  | $(9,538)$ | (16\%) | NM |
|  | $(25,104)$ |  | $(27,257)$ |  | $(29,344)$ |  | $(26,626)$ |  | $(26,115)$ | 2\% | (4\%) |
| \$ | 205,472 | \$ | 205,630 | \$ | 205,139 | \$ | 209,769 | \$ | 212,635 | 1\% | 3\% |
| \$ | 219,440 | \$ | 220,848 | \$ | 221,857 | \$ | 227,522 | \$ | 231,888 | 2\% | 6\% |
|  | 1,385 |  | 1,289 |  | 1,235 |  | 1,239 |  | 1,133 | (9\%) | (18\%) |
|  | 220,825 |  | 222,137 |  | 223,092 |  | 228,761 |  | 233,021 | 2\% | 6\% |
| \$ | 1,829,370 | \$ | 1,808,356 | \$ | 1,731,210 | \$ | 1,800,967 | \$ | 1,818,771 | 1\% | (1\%) |

(1) Preliminary
(2) Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 28 for amounts by period.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITIGROUP

 SEGMENT DETAIL NET REVENUES(In millions of dollars)

## CITICORP <br> Global Consumer Banking <br> North America <br> Asia (1) <br> Total

Institutional Clients Group (Ex-CVA/DVA) (2)
North America
EMEA
Latin America
Asia

## Corporate / Other

| Total Citicorp (Ex-CVA/DVA) (2) |  | 17,198 |  | 16,790 |  | 15,477 |  | 16,080 |  | 16,705 | 4\% | (3\%) | 34,858 | 32,785 | (6\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Citi Holdings (Ex-CVA/DVA) (2) |  | 1,960 |  | 1,706 |  | 3,160 |  | 1,475 |  | 843 | (43\%) | (57\%) | 4,109 | 2,318 | (44\%) |
| Total Citigroup - Net Revenues (Ex-CVA/DVA) (2) | S | 19,158 | \$ | 18,496 | S | 18,637 | \$ | 17,555 | S | 17,548 | - | (8\%) | 38,967 | 35,103 | (10\%) |
| CVA/DVA for Periods Prior to 1Q16 (2) |  | 312 |  | 196 |  | (181) |  |  |  |  |  | (100\%) | 239 |  | (100\%) |
| Total Citigroup - Net Revenues | S | 19,470 | \$ | 18,692 | S | 18,456 | \$ | 17,555 | S | 17,548 | - | (10\%) | 39,206 | 35,103 | (10\%) |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Credit valuation adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; Funding Valuation Adjustments (FVA) on derivatives; and Debt Valuation

Adjustments (DVA) on Citigroup's fair value option liabilities (collectively referred to as CVA/DVA). During the first quarter of 2016, Citi adopted ASU No. 2016-01, Financial
Instruments-Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities on a prospective basis. Accordingly, beginning in the first quarter of
2016, changes in DVA are reflected as a component of Accumulated Other Comprehensive Income. In the tables above and on pages 5,16 and 17, results for all
periods prior to the first quarter of 1 Q16 exclude the impact of CVA/DVA, as applicable, for consistency with the current period's presentation. Citigroup's results of operations excluding the impact of CVA/DVA in such periods are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

## CITIGROUP <br> ```SEGMEN```

(In millions of dollars)
Income from Continuing Operations:
CITICORP
Global Consumer Banking
Global Consumer Banking
North America
Latin America
Asia (1)
Total
Institutional Clients Group (Ex-CVA/DVA) (2)
North America
EMEA
Latin America
Asia
Corporate / Other

otal Citi Holdings (Ex-CVA/DVA) (2)

| Income From Continuing Operations - Ex-CVA/DVA (2) |  | 4,662 |  | 4,179 |  | 3,519 |  | 3,508 |  | 4,047 | 15\% | (13\%) |  | 9,526 |  | 7,555 | (21\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Discontinued Operations |  | 6 |  | (10) |  | (45) |  | (2) |  | (23) | NM | NM |  | 1 |  | (25) | NM |
| Net Income Attributable to Noncontrolling Interests |  | 18 |  | 5 |  | 25 |  | 5 |  | 26 | NM | 44\% |  | 60 |  | 31 | (48\%) |
| Citigroup's Net Income - Ex-CVA/DVA (2) | \$ | 4,650 | \$ | 4,164 | \$ | 3,449 | \$ | 3,501 | \$ | 3,998 | 14\% | (14\%) | \$ | 9,467 | \$ | 7,499 | (21\%) |
| CVA/DVA (after-tax) for Periods Prior to 1Q16 (2) |  | 196 |  | 127 |  | (114) |  | - |  | - | - | (100\%) |  | 149 |  | - | (100\%) |
| Total Citigroup - Net Income | \$ | 4,846 | \$ | 4,291 | \$ | 3,335 | \$ | 3,501 | \$ | 3,998 | 14\% | (17\%) | \$ | 9,616 | \$ | 7,499 | (22\%) |
| Citicorp - Average Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 876 | \$ | 881 | \$ | 887 | \$ | 904 | \$ | 921 | 2\% | 5\% | \$ | 880 | \$ | 912 | 4\% |
| EMEA (1) |  | 331 |  | 312 |  | 300 |  | 301 |  | 312 | 4\% | (6\%) |  | 324 |  | 307 | (5\%) |
| Latin America |  | 145 |  | 139 |  | 141 |  | 137 |  | 139 | 1\% | (4\%) |  | 146 |  | 138 | (5\%) |
| Asia (1) |  | 313 |  | 307 |  | 308 |  | 307 |  | 315 | 3\% | 1\% |  | 312 |  | 311 | - |
| Corporate / Other |  | 49 |  | 59 |  | 51 |  | 51 |  | 49 | (4\%) | - |  | 55 |  | 50 | (9\%) |
| Total | \$ | 1,714 | \$ | 1,698 | \$ | 1,687 | \$ | 1,700 | \$ | 1,736 | 2\% | 1\% | \$ | 1,717 | \$ | 1,718 | - |
| Citicorp - Return on Average Assets (ROA)(Ex-CVA/DVA) (2) (3) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 0.95\% |  | 0.91\% |  | 0.68\% |  | 0.64\% |  | 0.83\% |  |  |  | 0.96\% |  | 0.74\% |  |
| EMEA (1) |  | 0.73\% |  | 0.52\% |  | 0.29\% |  | 0.52\% |  | 0.91\% |  |  |  | 0.98\% |  | 0.72\% |  |
| Latin America |  | 1.68\% |  | 2.00\% |  | 0.95\% |  | 1.44\% |  | 1.68\% |  |  |  | 1.67\% |  | 1.56\% |  |
| Asia (1) |  | 1.26\% |  | 1.10\% |  | 0.85\% |  | 1.12\% |  | 1.07\% |  |  |  | 1.28\% |  | 1.09\% |  |
| Corporate/Other |  | 1.96\% |  | 1.14\% |  | 0.38\% |  | (0.18\%) |  | (0.94\%) |  |  |  | 0.75\% |  | (0.56\%) |  |
| Total |  | 1.05\% |  | 0.97\% |  | 0.65\% |  | 0.75\% |  | 0.90\% |  |  |  | 1.08\% |  | 0.83\% |  |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(1) For reporting purposes, As
(2) See footnote 2 on page 4.
(3) For all periods prior to the first quarter of 2016, ROA excluding CVA/DVA is defined as annualized net income (less CVA/DVA), divided by average assets. See above for after-tax CVA/DVA for each period presented.
NM Not meaningfu
Reclassified to conform to the current period's presentation.

## CITICORP

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net credit losses
Credit reserve build / (release)
rovision for loan losses
rovision for benefits and claims
vision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Total operating expenses

Income from Continuing Operations before
Income Taxes
Provision for income taxes

## Income from Continuing Operations

Income (loss) from Discontinued Operations, net of taxe
Noncontrolling interests
Citicorp's Net Income

## Balance Sheet Data (in billions of dollars)

## Total EOP Assets

Average Assets
Return on Average Assets
Efficiency Ratio (Operating Expenses/Total Revenues, net) Total EOP Loans
Total EOP Deposits

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2016 \\ \hline \end{gathered}$ |  | 2Q16 Increasel (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \\ \hline \end{gathered}$ |  | YTD 2016 vs. YTD 2015 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 Q16 | 2Q15 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 10,622 |  |  | \$ | 10,622 | \$ | 10,616 | \$ | 10,630 | \$ | 10,687 | 1\% | 1\% | \$ | 20,935 | \$ | 21,317 | 2\% |
| \$ | 6,879 |  | 6,389 |  | 4,675 |  | 5,450 |  | 6,018 | 10\% | (13\%) |  | 14,157 |  | 11,468 | (19\%) |
| 17,501 |  |  | 17,011 |  | 15,291 |  | 16,080 |  | 16,705 | 4\% | (5\%) |  | 35,092 |  | 32,785 | (7\%) |
| $\begin{array}{r} 1,586 \\ (220) \\ \hline \end{array}$ |  |  | 1,391 |  | 1,501 |  | 1,581 |  | 1,514 | (4\%) | (5\%) |  | 3,074 |  | 3,095 | 1\% |
|  |  |  | 90 |  | 421 |  | 193 |  | (2) | NM | 99\% |  | (250) |  | 191 | NM |
| 1,366 |  |  | 1,481 |  | 1,922 |  | 1,774 |  | 1,512 | (15\%) | 11\% |  | 2,824 |  | 3,286 | 16\% |
| $\begin{gathered} 21 \\ (50) \end{gathered}$ |  |  | 28 |  | 30 |  | 28 |  | 20 | (29\%) | (5\%) |  | 49 |  | 48 | (2\%) |
|  |  |  | 84 |  | 95 |  | 73 |  | (25) | NM | 50\% |  | (82) |  | 48 | NM |
| 1,337 |  |  | 1,593 |  | 2,047 |  | 1,875 |  | 1,507 | (20\%) | 13\% |  | 2,791 |  | 3,382 | 21\% |
| 9,566 |  |  | 9,295 |  | 9,684 |  | 9,695 |  | 9,511 | (2\%) | (1\%) |  | 19,065 |  | 19,206 | 1\% |
| $\begin{array}{r} 6,598 \\ 1,896 \\ \hline \end{array}$ |  |  | 6,123 |  | 3,560 |  | 4,510 |  | 5,687 | 26\% | (14\%) |  | 13,236 |  | 10,197 | (23\%) |
|  |  |  | 1,816 |  | 835 |  | 1,349 |  | 1,738 | 29\% | (8\%) |  | 3,867 |  | 3,087 | (20\%) |
| 4,702 |  |  | 4,307 |  | 2,725 |  | 3,161 |  | 3,949 | 25\% | (16\%) |  | 9,369 |  | 7,110 | (24\%) |
| 6 |  |  | (10) |  | (45) |  | (2) |  | (23) | NM | NM |  | 1 |  | (25) | NM |
| 18 |  |  | 5 |  | 15 |  | 4 |  | 21 | NM | 17\% |  | 59 |  | 25 | (58\%) |
| \$ | 4,690 | \$ | 4,292 | \$ | 2,665 | \$ | 3,155 | \$ | 3,905 | 24\% | (17\%) | \$ | 9,311 | \$ | 7,060 | (24\%) |
| \$ | 1,705 | \$ | 1,691 | \$ | 1,650 | \$ | 1,728 | \$ | 1,753 | 1\% | 3\% |  |  |  |  |  |
| \$ | 1,714 | \$ | 1,698 | \$ | 1,687 | \$ | 1,700 | \$ | 1,736 | 2\% | 1\% | \$ | 1,717 | \$ | 1,718 | - |
|  | 1.10\% |  | 1.00\% |  | 0.63\% |  | 0.75\% |  | 0.90\% |  |  |  | 1.09\% |  | 0.83\% |  |
|  | 55\% |  | 55\% |  | 63\% |  | 60\% |  | 57\% |  |  |  | 54\% |  | 59\% |  |
| \$ | 568 | \$ | 563 | \$ | 569 | \$ | 573 | \$ | 592 | 3\% | 4\% |  |  |  |  |  |
| \$ | 896 | \$ | 894 | \$ | 898 | \$ | 925 | \$ | 932 | 1\% | 4\% |  |  |  |  |  |

## CITICORP

## GLOBAL CONSUMER BANKING

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
ards (1)
Total
Net Credit Losses by Business
Retail Banking
Cards (1)
Total

Cards (1)
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Retail Banking
Cards (1)

Foreign Currency (FX) Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (2)

Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Total Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - as Reported
Impact of FX Translation (2)
Net Income - Ex-FX (2)


| 2Q16 Increasel (Decrease) from |  |
| :---: | :---: |
| 1Q16 | 2Q15 |
| (1\%) | (1\%) |
| - | (21\%) |
| - | (6\%) |
| (2\%) | (1\%) |
| - | (9\%) |
| (72\%) | NM |
| NM | NM |
| (29\%) | (5\%) |
| (4\%) | - |
| 7\% | (17\%) |
| 5\% | (16\%) |
| 7\% | (18\%) |
| (50\%) | (80\%) |
| 8\% | (18\%) |
| 3\% | 2\% |
| 2\% | (7\%) |
| (2\%) | (4\%) |
| - | (6\%) |
| 10\% | (7\%) |
| (2\%) | (9\%) |
| - | (9\%) |
| 54\% | (11\%) |
| (9\%) | (21\%) |
| 7\% | (18\%) |
| - | (6\%) |
| (1\%) | (2\%) |
| (2\%) | (1\%) |
| (3\%) | 2\% |
| (4\%) | - |
| (4\%) | 4\% |
| 8\% | (18\%) |
| 8\% | (14\%) |


|  | Six nths 015 | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 12,918 | \$ | 12,770 |
|  | 3,568 |  | 2,733 |
|  | 16,486 |  | 15,503 |
|  | 8,643 |  | 8,712 |
|  | 2,993 |  | 2,743 |
|  | (246) |  | 109 |
|  | (4) |  | 10 |
|  | 49 |  | 48 |
|  | 2,792 |  | 2,910 |
|  | 5,051 |  | 3,881 |
|  | 1,728 |  | 1,327 |
|  | 3,323 |  | 2,554 |
|  | , |  | 3 |
| \$ | 3,322 | \$ | 2,551 |
| \$ | 381 | \$ | 383 |
|  | 1.76\% |  | 1.34\% |
|  | 52\% |  | 56\% |
|  | 2.21\% |  | 2.03\% |
| \$ | 7,071 | \$ | 6,488 |
|  | 9,415 |  | 9,015 |
| \$ | 16,486 | \$ | 15,503 |
| \$ | 516 | \$ | 462 |
|  | 2,477 |  | 2,281 |
| \$ | 2,993 | \$ | 2,743 |
| \$ | 1,128 | \$ | 806 |
|  | 2,195 |  | 1,748 |
| \$ | 3,323 | \$ | 2,554 |
| \$ | 16,486 | \$ | 15,503 |
|  | (597) |  |  |
| \$ | 15,889 | \$ | 15,503 |
| \$ | 8,643 | \$ | 8,712 |
|  | (276) |  |  |
| \$ | 8,367 | \$ | 8,712 |
| \$ | 2,792 | \$ | 2,910 |
|  | (121) |  |  |
|  | 2,671 | \$ | 2,910 |
| \$ | 3,322 | \$ | 2,551 |
|  | (135) |  | - |
| \$ | 3,187 | \$ | 2,551 |

$\qquad$
(1) Includes both Citi-Branded Cards and Citi Retail Services
(2) Reflects the impact of foreign currency ( FX ) translation into U.S. Dollars at the second quarter of 2016 average exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningfu
Reclassified to conform to the current period's presentation.

## CITICORP

GLOBAL CONSUMER BANKING
Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment Assets under Management (AUMs)
Average Loans
EOP Laans:
Real Estate Lending
Commercial Markets
Personal and Other
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a \% of Average Loans
Loans $90+$ Days Past Due (in millions) (2)
As a \% of EOP Loans
Loans $30-89$ Days Past Due (in millions) (2)
As a \% of EOP Loans
Cards Key Indicators (in millions of dollars, except as otherwise noted) (3)
EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (4)
EOP Loans (in billions) (4)
Average Yield (5)
Net Interest Revenue (6)
As a \% of Average Loans (6)
Net Credit Losses
As a \% of Average Loans
Net Credit Margin (7)
As a \% of Average Loans (7)
Loans $90+$ Days Past Due
As a \% of EOP Loans
Loans $30-89$ Days Past Due
As a \% of EOP Loans
(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies. See footnote 2 on page 10.
(3) See footnote 2 on page 11.
(4) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(5) Average yield is gross interest revenue earned divided by average loans.
(7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.
(7)

Reclassified to conform to the current period's presentation.

## citicorp

GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 1
(In millio
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total

| $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | 2Q16 Increasel (Decrease) from |  | Six Months 2015 |  | Six Months 2016 |  | YTD 2016 vs. YTD 2015 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 4,312 | \$ | 4,455 | \$ | 4,506 | \$ | 4,442 | \$ | 4,377 | (1\%) | 2\% | \$ | 8,648 | \$ | 8,819 | 2\% |
|  | 583 |  | 438 |  | 364 |  | 432 |  | 379 | (12\%) | (35\%) |  | 1,307 |  | 811 | (38\%) |
|  | 4,895 |  | 4,893 |  | 4,870 |  | 4,874 |  | 4,756 | (2\%) | (3\%) |  | 9,955 |  | 9,630 | (3\%) |
|  | 2,316 |  | 2,319 |  | 2,405 |  | 2,506 |  | 2,432 | (3\%) | 5\% |  | 4,657 |  | 4,938 | 6\% |
|  | 999 |  | 878 |  | 914 |  | 932 |  | 953 | 2\% | (5\%) |  | 1,959 |  | 1,885 | (4\%) |
|  | (108) |  | (61) |  | (69) |  | 79 |  | 50 | (37\%) | NM |  | (207) |  | 129 | NM |
|  | - |  | - |  | 6 |  | 1 |  | 7 | NM | NM |  | 1 |  | 8 | NM |
|  | 9 |  | 11 |  | 8 |  | 9 |  | 8 | (11\%) | (11\%) |  | 19 |  | 17 | (11\%) |
|  | 900 |  | 828 |  | 859 |  | 1,021 |  | 1,018 | - | 13\% |  | 1,772 |  | 2,039 | 15\% |
|  | 1,679 |  | 1,746 |  | 1,606 |  | 1,347 |  | 1,306 | (3\%) | (22\%) |  | 3,526 |  | 2,653 | (25\%) |
|  | 594 |  | 666 |  | 613 |  | 487 |  | 464 | (5\%) | (22\%) |  | 1,288 |  | 951 | (26\%) |
|  | 1,085 |  | 1,080 |  | 993 |  | 860 |  | 842 | (2\%) | (22\%) |  | 2,238 |  | 1,702 | (24\%) |
|  | - |  | 1 |  | 1 |  | - |  | (1) | (100\%) | (100\%) |  | 1 |  | (1) | NM |
| \$ | 1,085 | \$ | 1,079 | \$ | 992 | \$ | 860 | \$ | 843 | (2\%) | (22\%) | \$ | 2,237 | \$ | 1,703 | (24\%) |
| \$ | 207 | \$ | 209 | \$ | 210 | \$ | 212 | \$ | 219 | 3\% | 6\% | \$ | 208 | \$ | 216 | 4\% |
| \$ | 2.10\% |  | 2.05\% |  | 1.87\% |  | 1.63\% |  | 1.55\% |  |  |  | 2.17\% |  | 1.59\% |  |
|  | 47\% |  | 47\% |  | 49\% |  | 51\% |  | 51\% |  |  |  | 47\% |  | 51\% |  |
|  | 2.58\% |  | 2.21\% |  | 2.26\% |  | 2.32\% |  | 2.34\% |  |  |  | 2.54\% |  | 2.33\% |  |
| \$ | 1,379 | \$ | 1,347 | \$ | 1,338 | \$ | 1,307 | \$ | 1,330 | 2\% | (4\%) | \$ | 2,793 | \$ | 2,637 | (6\%) |
|  | 1,933 |  | 1,930 |  | 1,937 |  | 1,880 |  | 1,907 | 1\% | (1\%) |  | 3,942 |  | 3,787 | (4\%) |
|  | 1,583 |  | 1,616 |  | 1,595 |  | 1,687 |  | 1,519 | (10\%) | (4\%) |  | 3,220 |  | 3,206 | - |
| \$ | 4,895 | \$ | 4,893 | \$ | 4,870 | \$ | 4,874 | \$ | 4,756 | (2\%) | (3\%) | \$ | 9,955 | \$ | 9,630 | (3\%) |
| \$ | 39 | \$ | 34 | \$ | 42 | \$ | 24 | \$ | 44 | 83\% | 13\% | \$ | 74 | \$ | 68 | (8\%) |
|  | 503 |  | 443 |  | 454 |  | 455 |  | 467 | 3\% | (7\%) |  | 995 |  | 922 | (7\%) |
|  | 457 |  | 401 |  | 418 |  | 453 |  | 442 | (2\%) | (3\%) |  | 890 |  | 895 | 1\% |
| \$ | 999 | \$ | 878 | \$ | 914 | \$ | 932 | \$ | 953 | 2\% | (5\%) | \$ | 1,959 | \$ | 1,885 | (4\%) |
| \$ | 207 | \$ | 161 | \$ | 137 | \$ | 98 | \$ | 178 | 82\% | (14\%) | \$ | 417 | \$ | 276 | (34\%) |
|  | 499 |  | 522 |  | 515 |  | 366 |  | 334 | (9\%) | (33\%) |  | 1,038 |  | 700 | (33\%) |
|  | 379 |  | 397 |  | 341 |  | 396 |  | 330 | (17\%) | (13\%) |  | 783 |  | 726 | (7\%) |
| \$ | 1,085 | \$ | 1,080 | \$ | 993 | \$ | 860 | \$ | 842 | (2\%) | (22\%) | \$ | 2,238 | \$ | 1,702 | (24\%) |

CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 2

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increase/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in million
Investment Sales
Investment AUM
Average Deposits
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Personal and Other
Total EOP Loans
Mortgage Originations (1)
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a $\%$ of Avg. Loans
Loans 90+ Days Past Due (in millions) (2) As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (2)
As a \% of EOP Loans

|  | 779 |  | 779 |  | 780 |  | 729 |  | 729 | - | (6\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 11.3 |  | 11.2 |  | 11.0 |  | 10.8 |  | 10.8 | - | (4\%) |
| \$ | 5.9 | \$ | 4.9 | \$ | 4.6 | \$ | 4.8 | \$ | 5.5 | 15\% | (7\%) |
| \$ | 50.6 | \$ | 47.9 | \$ | 48.9 | \$ | 49.4 | \$ | 51.4 | 4\% | 2\% |
| \$ | 179.9 | \$ | 181.4 | \$ | 181.2 | \$ | 180.6 | \$ | 182.1 | 1\% | 1\% |
| \$ | 49.3 | \$ | 50.3 | \$ | 51.8 | \$ | 52.9 | \$ | 54.4 | 3\% | 10\% |
| \$ | 38.9 | \$ | 40.6 | \$ | 41.9 | \$ | 42.9 | \$ | 43.9 | 2\% | 13\% |
|  | 8.5 |  | 8.4 |  | 7.8 |  | 8.2 |  | 8.4 | 2\% | (1\%) |
|  | 1.8 |  | 2.0 |  | 2.5 |  | 2.4 |  | 2.5 | 4\% | 39\% |
| \$ | 49.2 | \$ | 51.0 | \$ | 52.2 | \$ | 53.5 | \$ | 54.8 | 2\% | 11\% |
| \$ | 8.8 | \$ | 7.5 | \$ | 6.2 | \$ | 5.5 | \$ | 6.4 | 16\% | (27\%) |
| \$ | 165.0 | \$ | 162.6 | \$ | 159.5 | \$ | 155.9 | \$ | 151.8 | (3\%) | (8\%) |
| \$ | 179.4 | \$ | 107.2 | \$ | 110.6 | \$ | 97.6 | \$ | 90.9 | (7\%) | (49\%) |
| \$ | 5.0 | \$ | 3.9 | \$ | 3.2 | \$ | 3.1 | \$ | 4.0 | 29\% | (20\%) |
| \$ | 266 | \$ | 262 | \$ | 271 | \$ | 276 | \$ | 268 | (3\%) | 1\% |
|  | 2.16\% |  | 2.07\% |  | 2.08\% |  | 2.10\% |  | 1.98\% |  |  |
| \$ | 39 | \$ | 34 | \$ | 42 | \$ | 24 | \$ | 44 | 83\% | 13\% |
|  | 0.32\% |  | 0.27\% |  | 0.32\% |  | 0.18\% |  | 0.33\% |  |  |
| \$ | 150 | \$ | 138 | \$ | 165 | \$ | 152 | \$ | 180 | 18\% | 20\% |
|  | 0.31\% |  | 0.28\% |  | 0.32\% |  | 0.29\% |  | 0.33\% |  |  |
| \$ | 176 | \$ | 198 | \$ | 221 | \$ | 198 | \$ | 192 | (3\%) | 9\% |
|  | 0.36\% |  | 0.40\% |  | 0.43\% |  | 0.38\% |  | 0.36\% |  |  |

(1) Originations on First mortgages
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans
that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were $\$ 423$ milion and ( $\$ 0.8$ bililion), $\$ 498$ million and ( $\$ 0.9$ billion), $\$ 491$ million and ( $\$ 1.1$ billion), $\$ 456$ million and ( $\$ 1.1$ billion), and $\$ 408$ million and ( $\$ 0.9$ billion), as of June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016, respectively
The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 75$ million and ( $\$ 0.8$ billion), $\$ 79$ million and ( $\$ 0.9$ billion), $\$ 87$ million and ( $\$ 1.1$ billion), $\$ 86$ million and ( $\$ 1.1$ billion), and $\$ 91$ million and ( $\$ 0.9$ billion). as of June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016, respectively

Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 3

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |

## Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) (2)

## EOP Open Accounts (in millions)

|  | 23.2 |  | 23.3 |  | 23.5 |  | 23.8 |  | 31.8 | 34\% | 37\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 46.1 | \$ | 46.6 | \$ | 49.0 | \$ | 45.9 | \$ | 53.1 | 16\% | 15\% |
| \$ | 63.2 | \$ | 63.9 | \$ | 64.6 | \$ | 64.7 | \$ | 66.7 | 3\% | 6\% |
| \$ | 64.5 | \$ | 64.8 | \$ | 67.2 | \$ | 64.9 | \$ | 77.5 | 19\% | 20\% |
|  | 10.39\% |  | 10.28\% |  | 10.31\% |  | 10.38\% |  | 10.04\% |  |  |
| \$ | 1,582 | \$ | 1,618 | \$ | 1,633 | \$ | 1,612 | \$ | 1,612 | - | 2\% |
|  | 10.04\% |  | 10.05\% |  | 10.03\% |  | 10.02\% |  | 9.72\% |  |  |
| \$ | 503 | \$ | 443 | \$ | 454 | \$ | 455 | \$ | 467 | 3\% | (7\%) |
|  | 3.19\% |  | 2.75\% |  | 2.79\% |  | 2.83\% |  | 2.82\% |  |  |
| \$ | 1,426 | \$ | 1,482 | \$ | 1,481 | \$ | 1,421 | \$ | 1,437 | 1\% | 1\% |
|  | 9.05\% |  | 9.20\% |  | 9.10\% |  | 8.83\% |  | 8.67\% |  |  |
| \$ | 495 | \$ | 491 | \$ | 538 | \$ | 530 | \$ | 510 | (4\%) | 3\% |
|  | 0.77\% |  | 0.76\% |  | 0.80\% |  | 0.82\% |  | 0.66\% |  |  |
| \$ | 462 | \$ | 504 | \$ | 523 | \$ | 492 | \$ | 550 | 12\% | 19\% |
|  | 0.72\% |  | 0.78\% |  | 0.78\% |  | 0.76\% |  | 0.71\% |  |  |
|  | 89.5 |  | 89.5 |  | 89.9 |  | 88.1 |  | 88.9 | 1\% | (1\%) |
| \$ | 20.2 | \$ | 19.8 | \$ | 23.5 | \$ | 16.9 | \$ | 20.1 | 19\% |  |
| \$ | 42.6 | \$ | 43.1 | \$ | 44.1 | \$ | 44.0 | \$ | 42.7 | (3\%) | - |
| \$ | 43.2 | \$ | 43.1 | \$ | 46.1 | \$ | 42.5 | \$ | 43.3 | 2\% | - |
|  | 17.00\% |  | 16.94\% |  | 16.49\% |  | 16.92\% |  | 17.01\% |  |  |
| \$ | 1,843 | \$ | 1,925 | \$ | 1,939 | \$ | 1,899 | \$ | 1,843 | (3\%) | - |
|  | 17.35\% |  | 17.72\% |  | 17.44\% |  | 17.36\% |  | 17.36\% |  |  |
| \$ | 457 | \$ | 401 | \$ | 418 | \$ | 453 | \$ | 442 | (2\%) | (3\%) |
|  | 4.30\% |  | 3.69\% |  | 3.76\% |  | 4.14\% |  | 4.16\% |  |  |
| \$ | 1,120 | \$ | 1,209 | \$ | 1,170 | \$ | 1,230 | \$ | 1,072 | (13\%) | (4\%) |
|  | 10.55\% |  | 11.13\% |  | 10.53\% |  | 11.24\% |  | 10.10\% |  |  |
| \$ | 567 | \$ | 621 | \$ | 705 | \$ | 665 | \$ | 619 | (7\%) | 9\% |
|  | 1.31\% |  | 1.44\% |  | 1.53\% |  | 1.56\% |  | 1.43\% |  |  |
| \$ | 652 | \$ | 758 | \$ | 773 | \$ | 688 | \$ | 669 | (3\%) | 3\% |
|  | 1.51\% |  | 1.76\% |  | 1.68\% |  | 1.62\% |  | 1.55\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is calculated as gross interest revenue earned divided by average loans
ain fees that are recorded
(5) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

## GLOBAL CONSUMER BANKING

LATIN AMERICA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (1)
Total Revenues - Ex-FX (1)

Total Operating Expenses - as Reported
mpact of FX Translation (1)
Total Operating Expenses - Ex-FX (1)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (1)
Net Income - as Reported
mpact of FX Translation (1)
Net Income - Ex-FX (1)


| 2Q16 Increasel <br> (Decrease) from |  |
| :---: | :---: |
| 1Q16 | 2Q15 |
| 1\% | (12\%) |
| - | (15\%) |
| 1\% | (13\%) |
| 1\% | (14\%) |
| (6\%) | (18\%) |
| NM | NM |
| - | 100\% |
| (37\%) | - |
| (14\%) | (22\%) |
| 22\% | 5\% |
| 34\% | 37\% |
| 18\% | (3\%) |
| - | (50\%) |
| 18\% | (3\%) |
| - | (9\%) |
| - | (11\%) |
| 3\% | (16\%) |
| 1\% | (13\%) |
| 2\% | (4\%) |
| (15\%) | (29\%) |
| (6\%) | (18\%) |
| 8\% | (12\%) |
| 35\% | 12\% |
| 18\% | (3\%) |
| 1\% | (13\%) |
| 2\% | 4\% |
| 1\% | (14\%) |
| 2\% | (5\%) |
| (14\%) | (22\%) |
| (13\%) | (9\%) |
| 18\% | (3\%) |
| 20\% | 56\% |


(1) Reflects the impact of foreign currency ( $F X$ ) translation into U.S. Dollars at the second quarter of 2016 average exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningful
Reclassified to conform to the current period's presentation

## CITICORP

GLOBAL CONSUMER BANKING
LATIN AMERICA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in milions)
Average Deposits
Investment AUM
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past D
As a $\%$ of EOP Loans (in millions)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (2)
EOP Loans (in billions) (2)
Average Yield (3)
Net Interest Revenue (in millions) (4)
As a \% of Average Loans (4)
Net Credit Losses (in millions)
As a $\%$ of Average loans
As a \% of Average Loans
Net Credit Margin (in millions) (5)
As a \% of Average Loans (5)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned divided by average loans.
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

global Consumer banking
ASIA (1) - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build/(Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total
Income from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (2)
otal Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - as Reported
Net Income - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | $\begin{array}{r} 3 Q \\ 2015 \\ \hline \end{array}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,154 | \$ | 1,105 | \$ | 1,096 | \$ | 1,101 | \$ | 1,116 |
|  | 703 |  | 591 |  | 548 |  | 554 |  | 613 |
|  | 1,857 |  | 1,696 |  | 1,644 |  | 1,655 |  | 1,729 |
|  | 1,176 |  | 1,117 |  | 1,117 |  | 1,182 |  | 1,146 |
|  | 189 |  | 175 |  | 184 |  | 160 |  | 160 |
|  | (8) |  | (61) |  | 22 |  | (11) |  | (24) |
|  | (4) |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |
|  | 177 |  | 114 |  | 206 |  | 149 |  | 136 |
|  | 504 |  | 465 |  | 321 |  | 324 |  | 447 |
|  | 168 |  | 160 |  | 104 |  | 109 |  | 150 |
|  | 336 |  | 305 |  | 217 |  | 215 |  | 297 |
|  | 3 |  | 6 |  | - |  | 1 |  | 1 |
| \$ | 333 | \$ | 299 | \$ | 217 | \$ | 214 | \$ | 296 |
| \$ | 119 | \$ | 116 | \$ | 117 | \$ | 116 | \$ | 119 |
|  | 1.12\% |  | 1.02\% |  | 0.74\% |  | 0.74\% |  | 1.00\% |
|  | 63\% |  | 66\% |  | 68\% |  | 71\% |  | 66\% |
|  | 0.84\% |  | 0.80\% |  | 0.85\% |  | 0.76\% |  | 0.76\% |
| \$ | 1,179 | \$ | 1,067 | \$ | 1,008 | \$ | 1,041 | \$ | 1,077 |
|  | 678 |  | 629 |  | 636 |  | 614 |  | 652 |
| \$ | 1,857 | \$ | 1,696 | \$ | 1,644 | \$ | 1,655 | \$ | 1,729 |
| \$ | 80 | \$ | 75 | \$ | 94 | \$ | 62 | \$ | 61 |
|  | 109 |  | 100 |  | 90 |  | 98 |  | 99 |
| \$ | 189 | \$ | 175 | \$ | 184 | \$ | 160 | \$ | 160 |
| \$ | 221 | \$ | 185 | \$ | 111 | \$ | 120 | \$ | 204 |
|  | 115 |  | 120 |  | 106 |  | 95 |  | 93 |
| \$ | 336 | \$ | 305 | \$ | 217 | \$ | 215 | \$ | 297 |
| \$ | 1,857 | \$ | 1,696 | \$ | 1,644 | \$ | 1,655 | \$ | 1,729 |
|  | (65) |  | 7 |  | 14 |  | 19 |  | - |
| \$ | 1,792 | \$ | 1,703 | \$ | 1,658 | \$ | 1,674 | \$ | 1,729 |
| \$ | 1,176 | \$ | 1,117 | \$ | 1,117 | \$ | 1,182 | \$ | 1,146 |
|  | (50) |  | 3 |  | 8 |  | 16 |  | - |
| \$ | 1,126 | \$ | 1,120 | \$ | 1,125 | \$ | 1,198 | \$ | 1,146 |
| \$ | 177 | \$ | 114 | \$ | 206 | \$ | 149 | \$ | 136 |
|  | (8) |  | 2 |  | 3 |  | 2 |  | - |
| \$ | 169 | \$ | 116 | \$ | 209 | \$ | 151 | \$ | 136 |
| \$ | 333 | \$ | 299 | \$ | 217 | \$ | 214 | \$ | 296 |
|  |  |  | 1 |  | 2 |  | 1 |  | - |
| \$ | 331 | \$ | 300 | \$ | 219 | \$ | 215 | \$ | 296 |

2Q16 Increase/
(Decrease) from $1 \%$
$11 \%$
$4 \%$
$(3 \%)$
-
NM
-
-
$(9 \%$
$38 \%$
$38 \%$
$38 \%$
(2\%)
(2\%)
$70 \%$
(2\%)
$4 \%$
3\%

| 2Q15 |
| :--- |
| $(3 \%)$ |
| $(13 \%)$ |
| $(7 \%)$ |
| $(3 \%)$ |
| $(15 \%)$ |
| NM |
| $100 \%$ |
| - |
| $(23 \%)$ |
| $(11 \%)$ |
| $(11 \%)$ |
| $(12 \%)$ |
| $(67 \%)$ |
| $(11 \%)$ |
| - |

(9\%)
(4\%)

|  | x ${ }_{\text {nths }}$ | Six Months 2016 |  | YTD 2016 vs. YTD 2015 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 2,289 | \$ | 2,217 | (3\%) |
|  | 1,378 |  | 1,167 | (15\%) |
|  | 3,667 |  | 3,384 | (8\%) |
|  | 2,343 |  | 2,328 | (1\%) |
|  | 362 |  | 320 | (12\%) |
|  | (50) |  | (35) | 30\% |
|  | (2) |  | - | 100\% |
|  | - |  | - | - |
|  | 310 |  | 285 | (8\%) |
|  | 1,014 |  | 771 | (24\%) |
|  | 339 |  | 259 | (24\%) |
|  | 675 |  | 512 | (24\%) |
|  | (2) |  | 2 | NM |
| \$ | 677 | \$ | 510 | (25\%) |
| \$ | 117 | \$ | 118 | 1\% |
|  | 1.17\% |  | 0.87\% |  |
|  | 64\% |  | 69\% |  |
|  | 0.81\% |  | 0.76\% |  |
| \$ | 2,331 | \$ | 2,118 | (9\%) |
|  | 1,336 |  | 1,266 | (5\%) |
| \$ | 3,667 | \$ | 3,384 | (8\%) |
| \$ | 150 | \$ | 123 | (18\%) |
|  | 212 |  | 197 | (7\%) |
| \$ | 362 | \$ | 320 | (12\%) |
| \$ | 442 | \$ | 324 | (27\%) |
|  | 233 |  | 188 | (19\%) |
| \$ | 675 | \$ | 512 | (24\%) |
| \$ | 3,667 | \$ | 3,384 | (8\%) |
|  | (144) |  |  |  |
| \$ | 3,523 | \$ | 3,384 | (4\%) |
| \$ | 2,343 | \$ | 2,328 | (1\%) |
|  | (105) |  |  |  |
| \$ | 2,238 | \$ | 2,328 | 4\% |
| \$ | 310 | \$ | 285 | (8\%) |
|  | (17) |  |  |  |
| \$ | 293 | \$ | 285 | (3\%) |
| \$ | 677 | \$ | 510 | (25\%) |
|  |  |  | - |  |
| \$ | 672 | \$ | 510 | (24\%) |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Reflects the impact of foreign currency ( FX ) translation into U.S. Dollars at the second quarter of 2016 average exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

ASIA (1) - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUM
Average Loans
EOP Loans
Commercial Markets
Commercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (2)
As a \% of Average Loans (2)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans $90+$ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (6)
Net Credit Losses (in millions)
Net Credit Margin (in millions)
As a \% of Average Leans ( 6
Loans 90+ Days Past Due
Loas a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
$\qquad$
4 Q
2015 $\qquad$ 1Q
2016 $\qquad$ 2Q
2016 $\qquad$ $\begin{array}{r}\text { (D } \\ \hline 1 \text { 161 }\end{array}$ 2Q16 Increase/
(Decrease) from (Decrease) from $\qquad$

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

INSTITUTIONAL CLIENTS GROUP
(In millions of dollars, except as otherwise noted)

Commissions and Fees
Administration and Other Fiduciary Fees
Investment Banking
Principal Transactions
Other
Total Non-Interest Revenue
Net Interest Revenue (including Dividends)
Total Revenues, Net of Interest Expense
Total Operating Expenses
Credit Reserve Build / (Release)
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
rovisions for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
ROA (Excluding CVA/DVA) (1)(2)
Efficiency Ratio
Revenue by Region - Excluding CVA/DVA (2)
North America
EMEA
atin America
${ }^{\text {Asia }}$ Total
CVA/DVA for Periods Prior to 1 Q16 \{excluded as applicable in lines above\} Total Revenues, net of Interest Expense

Income from Continuing Operations by Region - Excluding CVA/DVA (2) North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
CVA/DVA (after-tax) for Periods Prior to 1 Q16 \{excluded as applicable in lines above\} Income from Continuing Operations

Average Loans by Region (in billions)
North America
EMEA
Asia
Total
EOP Deposits by Region (in billions)
North America
EMEA
atin Americ
Asia

EOP Deposits by Business (in billions)
Treasury and Trade Solutions
All Other ICG Businesses
Total
(1) For all periods prior to the first quarter of 2016, ROA excluding CVA/DVA is defined as annualized net income (less CVA/DVA), divided by average
assets. See above for after-tax CVA/DVA for each period presented
(2) See footnote 2 on page 4.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{QQ} \\ 2016 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 990 | \$ | 958 | \$ | 926 | \$ | 1,003 | \$ | 955 |
|  | 663 |  | 594 |  | 573 |  | 597 |  | 638 |
|  | 1,120 |  | 828 |  | 1,028 |  | 740 |  | 1,029 |
|  | 1,793 |  | 1,209 |  | 619 |  | 1,574 |  | 1,911 |
|  | 193 |  | 903 |  | 55 |  | (8) |  | 46 |
|  | 4,759 |  | 4,492 |  | 3,201 |  | 3,906 |  | 4,579 |
|  | 4,187 |  | 4,167 |  | 4,108 |  | 4,130 |  | 4,267 |
|  | 8,946 |  | 8,659 |  | 7,309 |  | 8,036 |  | 8,846 |
|  | 4,842 |  | 4,715 |  | 4,865 |  | 4,869 |  | 4,760 |
|  | 82 |  | 37 |  | 96 |  | 211 |  | 141 |
|  | (123) |  | 193 |  | 465 |  | 108 |  | (26) |
|  | (46) |  | 83 |  | 89 |  | 71 |  | (33) |
|  | - |  | - |  | - |  | - |  | - |
|  | (87) |  | 313 |  | 650 |  | 390 |  | 82 |
|  | 4,191 |  | 3,631 |  | 1,794 |  | 2,777 |  | 4,004 |
|  | 1,331 |  | 1,198 |  | 532 |  | 818 |  | 1,289 |
|  | 2,860 |  | 2,433 |  | 1,262 |  | 1,959 |  | 2,715 |
|  | 15 |  | (6) |  | 7 |  | 10 |  | 17 |
| \$ | 2,845 | \$ | 2,439 | \$ | 1,255 | \$ | 1,949 | \$ | 2,698 |
| \$ | 1,284 | \$ | 1,264 | \$ | 1,257 | \$ | 1,271 | \$ | 1,299 |
|  | 0.89\% |  | 0.77\% |  | 0.40\% |  | 0.62\% |  | 0.84\% |
|  | 0.83\% |  | 0.72\% |  | 0.43\% |  | 0.62\% |  | 0.84\% |
|  | 54\% |  | 54\% |  | 67\% |  | 61\% |  | 54\% |
|  | 3,379 | \$ | 3,346 | \$ | 2,779 | \$ | 3,046 | \$ | 3,478 |
|  | 2,435 |  | 2,253 |  | 2,132 |  | 2,207 |  | 2,615 |
|  | 1,011 |  | 1,062 |  | 970 |  | 975 |  | 1,033 |
|  | 1,818 |  | 1,777 |  | 1,614 |  | 1,808 |  | 1,720 |
| \$ | 8,643 | \$ | 8,438 | \$ | 7,495 | \$ | 8,036 | \$ | 8,846 |
|  | 303 |  | 221 |  | (186) |  | - |  | - |
| \$ | 8,946 | \$ | 8,659 | \$ | 7,309 | \$ | 8,036 | \$ | 8,846 |


| \$ | 989 | \$ | 931 | \$ | 517 | \$ | 584 | \$ | 1,059 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 613 |  | 408 |  | 231 |  | 399 |  | 720 |
|  | 420 |  | 397 |  | 190 |  | 337 |  | 396 |
|  | 648 |  | 554 |  | 441 |  | 639 |  | 540 |
| \$ | 2,670 | \$ | 2,290 | \$ | 1,379 | \$ | 1,959 | \$ | 2,715 |
|  | 190 |  | 143 |  | (117) |  | - |  | - |
| \$ | 2,860 | \$ | 2,433 | \$ | 1,262 | \$ | 1,959 | \$ | 2,715 |

$(4 \%)$
$(4 \%)$
$(8 \%)$
$7 \%$
$(76 \%)$
$(4 \%)$
$2 \%$
$(1 \%)$
$(2 \%)$
$72 \%$
$79 \%$
$28 \%$
-
NM
$(4 \%)$
$(3 \%)$
$(5 \%)$
$13 \%$
$(5 \%)$
$1 \%$

$3 \%$
$7 \%$
$2 \%$
$(5 \%)$
$2 \%$
$(100 \%)$
$(10)$
$7 \%$
$17 \%$
$(6 \%)$
$(17 \%)$
$2 \%$
$(100 \%)$
$(5 \%)$

$10 \%$
$6 \%$
$2 \%$
$(3 \%)$

$5 \%$ | (Decrease) from |
| :--- |
| 2Q16 |



| $(5 \%)$ | $(4 \%)$ |
| :---: | :---: |
| $7 \%$ | $(4 \%)$ |
| $39 \%$ | $(8 \%)$ |
| $21 \%$ | $7 \%$ |
| NM | $(76 \%)$ |
| $17 \%$ | $(4 \%)$ |
| $3 \%$ | $2 \%$ |
| $10 \%$ | $(1 \%)$ |
| $(2 \%)$ | $(2 \%)$ |
| $(33 \%)$ | $72 \%$ |
| NM | $79 \%$ |
| NM | $28 \%$ |
| - | - |
| $(79 \%)$ | NM |
| $44 \%$ | $(4 \%)$ |
| $58 \%$ | $(3 \%)$ |
| $39 \%$ | $(5 \%)$ |
| $70 \%$ | $13 \%$ |
| $38 \%$ | $(5 \%)$ |
| $2 \%$ | $1 \%$ |
|  |  |


| $14 \%$ | $3 \%$ |
| :---: | :---: |
| $18 \%$ | $7 \%$ |
| $6 \%$ | $2 \%$ |
| $(5 \%)$ | $(5 \%)$ |
| $10 \%$ | $2 \%$ |
| - | $(100 \%)$ |
| $10 \%$ | $(1 \%)$ |

YTD 2016 vs. YTD 2015 Increasel (Decrease)

| \$ | 397 | \$ | 399 | \$ | 392 | \$ | 415 | \$ | 405 | (2\%) | 2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 191 |  | 196 |  | 196 |  | 192 |  | 202 | 5\% | 6\% |
| \$ | 588 | \$ | 595 | \$ | 588 | \$ | 607 | \$ | 607 | - | 3\% |


| \$ | 197 | \$ | 200 | \$ | 199 | \$ | 199 | \$ | 205 | 3\% | 4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 177 |  | 173 |  | 171 |  | 181 |  | 179 | (1\%) | 1\% |
|  | 64 |  | 63 |  | 64 |  | 68 |  | 64 | (6\%) | - |
|  | 150 |  | 159 |  | 154 |  | 159 |  | 159 | - | 6\% |
| \$ | 588 | \$ | 595 | \$ | 588 | \$ | 607 | \$ | 607 | - | 3\% |



|  | Six Months 2015 |  | Six Months 2016 | YTD 2016 vs. YTD 2015 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,987 |  | 1,958 | (1\%) |
|  | 1,276 |  | 1,235 | (3\%) |
|  | 2,254 |  | 1,769 | (22\%) |
|  | 3,990 |  | 3,485 | (13\%) |
|  | 450 |  | 38 | (92\%) |
|  | 9,957 |  | 8,485 | (15\%) |
|  | 8,066 |  | 8,397 | 4\% |
|  | 18,023 |  | 16,882 | (6\%) |
|  | 9,494 |  | 9,629 | 1\% |
|  | 81 |  | 352 | NM |
|  | (4) |  | 82 | NM |
|  | (78) |  | 38 | NM |
|  | - |  | - | - |
|  | (1) |  | 472 | NM |
|  | 8,530 |  | 6,781 | (21\%) |
|  | 2,696 |  | 2,107 | (22\%) |
|  | 5,834 |  | 4,674 | (20\%) |
|  | 50 |  | 27 | (46\%) |
| \$ | 5,784 | \$ | 4,647 | (20\%) |
| \$ | 1,282 | \$ | 1,285 | - |
|  | 0.91\% |  | 0.73\% |  |
|  | 0.89\% |  | 0.73\% |  |
|  | 53\% |  | 57\% |  |
| \$ | 6,697 | \$ | 6,524 | (3\%) |
|  | 5,441 |  | 4,822 | (11\%) |
|  | 2,011 |  | 2,008 | - |
|  | 3,640 |  | 3,528 | (3\%) |
| \$ | 17,789 | \$ | 16,882 | (5\%) |
|  | 234 |  | - | (100\%) |
| \$ | 18,023 | \$ | 16,882 | (6\%) |
| \$ | 1,969 | \$ | 1,643 | (17\%) |
|  | 1,616 |  | 1,119 | (31\%) |
|  | 801 |  | 733 | (8\%) |
|  | 1,302 |  | 1,179 | (9\%) |
| \$ | 5,688 | \$ | 4,674 | (18\%) |
|  | 146 |  | - | (100\%) |
| \$ | 5,834 | \$ | 4,674 | (20\%) |
| \$ | 118 | \$ | 130 | 10\% |
|  | 62 |  | 65 | 5\% |
|  | 41 |  | 43 | 5\% |
|  | 63 |  | 61 | (3\%) |
|  | 284 | \$ | 299 | 5\% |

## CITICORP

## Revenue Details - Excluding CVA/DVA:

Investment Banking
Advisory
Equity Underwriting
Total Investment Ban
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1) (2)
Corporate Lending - Gain/(Loss) on Loan Hedges (2)
Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)
Fixed Income Markets
Equity Markets
Securities Services
Oecurit
Total Markets and Securities Services (Ex-CVA/DVA) (1)
Total ICG (Ex-CVA/DVA) (1)
CVA/DVA for Periods Prior to 1Q16 \{excluded as applicable in lines above \} Total Revenues, net of Interest Expense

Taxable-equivalent adjustments (3)
Total ICG Revenues (Ex-CVA/DVA) and
including Taxable-equivalent adjustments (1) (3)

| $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $2 \mathrm{Q}$ |  | 2Q16 Increase/ (Decrease) from |  | $\begin{aligned} & \text { Six } \\ & \text { Months } \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \\ \hline \end{gathered}$ |  | YTD 2016 vs. YTD 2015 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 1Q16 | 2Q15 |  |  |  |  |  |
| \$ | 257 |  |  | \$ | 239 |  |  | \$ | 302 | \$ | 227 | \$ | 238 | 5\% | (7\%) | \$ | 552 | \$ | 465 | (16\%) |
|  | 296 |  | 173 |  | 206 |  | 118 |  | 174 | 47\% | (41\%) |  | 527 |  | 292 | (45\%) |
|  | 737 |  | 532 |  | 623 |  | 530 |  | 805 | 52\% | 9\% |  | 1,413 |  | 1,335 | (6\%) |
|  | 1,290 |  | 944 |  | 1,131 |  | 875 |  | 1,217 | 39\% | (6\%) |  | 2,492 |  | 2,092 | (16\%) |
|  | 1,955 |  | 1,933 |  | 1,992 |  | 1,951 |  | 2,048 | 5\% | 5\% |  | 3,845 |  | 3,999 | 4\% |
|  | 476 |  | 433 |  | 432 |  | 455 |  | 389 | (15\%) | (18\%) |  | 952 |  | 844 | (11\%) |
|  | 747 |  | 715 |  | 691 |  | 746 |  | 738 | (1\%) | (1\%) |  | 1,456 |  | 1,484 | 2\% |
| \$ | 4,468 | \$ | 4,025 | \$ | 4,246 | \$ | 4,027 | \$ | 4,392 | 9\% | (2\%) | \$ | 8,745 | \$ | 8,419 | (4\%) |
|  | (66) |  | 352 |  | (14) |  | (66) |  | (203) | NM | NM |  | (14) |  | (269) | NM |
| \$ | 4,402 | \$ | 4,377 | \$ | 4,232 | \$ | 3,961 | \$ | 4,189 | 6\% | (5\%) | \$ | 8,731 | \$ | 8,150 | (7\%) |
|  | 3,047 |  | 2,566 |  | 2,221 |  | 3,085 |  | 3,468 | 12\% | 14\% |  | 6,531 |  | 6,553 | - |
|  | 649 |  | 1,002 |  | 603 |  | 706 |  | 788 | 12\% | 21\% |  | 1,516 |  | 1,494 | (1\%) |
|  | 570 |  | 513 |  | 517 |  | 562 |  | 531 | (6\%) | (7\%) |  | 1,113 |  | 1,093 | (2\%) |
|  | (25) |  | (20) |  | (78) |  | (278) |  | (130) | 53\% | NM |  | (102) |  | (408) | NM |
| \$ | 4,241 | \$ | 4,061 | \$ | 3,263 | \$ | 4,075 | \$ | 4,657 | 14\% | 10\% | \$ | 9,058 | \$ | 8,732 | (4\%) |
|  | 8,643 | \$ | 8,438 | \$ | 7,495 | \$ | 8,036 | \$ | 8,846 | 10\% | 2\% | \$ | 17,789 | \$ | 16,882 | (5\%) |
|  | 303 |  | 221 |  | (186) |  | - |  | - | - | (100\%) |  | 234 |  |  | (100\%) |
| \$ | 8,946 | \$ | 8,659 | \$ | 7,309 | \$ | 8,036 | \$ | 8,846 | 10\% | (1\%) | \$ | 18,023 | \$ | 16,882 | (6\%) |
| \$ | 161 | \$ | 162 | \$ | 173 | \$ | 166 | \$ | 144 | (13\%) | (11\%) | \$ | 325 | \$ | 310 | (5\%) |
| \$ | 8,804 | \$ | 8,600 | \$ | 7,668 | \$ | 8,202 | \$ | 8,990 | 10\% | 2\% | \$ | 18,114 | \$ | 17,192 | (5\%) |

(1) See footnote 2 on page 4
(2) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.
(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.
NM Not meaningful.
Reclassified to conform to the current period's presentation

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits and Claims
Provision for Unfunded Lending Commitments
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Income (Loss) from Discontinued Operations, net of taxes
Noncontrolling Interests
Net Income (Loss)
EOP Assets (in billions of dollars)
Average Assets (in billions of doliars)


| 2Q16 Increase/ (Decrease) from |  |
| :---: | :---: |
| 1Q16 | 2Q15 |
| (40\%) | NM |
| (61\%) | (82\%) |
| (54\%) | (66\%) |
| 7\% | 16\% |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| NM | NM |
| NM | 6\% |
| NM | NM |
| NM | NM |
| NM | NM |
| NM | NM |
| (4\%) | (6\%) |
| (4\%) | - |


| $\begin{aligned} & \text { Months } \\ & 2015 \end{aligned}$ |  | Six Months 2016 |  |
| :---: | :---: | :---: | :---: |
| \$ | (49) | \$ | 150 |
|  | 632 |  | 250 |
|  | 583 |  | 400 |
|  | 928 |  | 865 |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | (345) |  | (465) |
|  | (557) |  | (347) |
|  | 212 |  | (118) |
|  | 1 |  | (25) |
|  | 8 |  | (5) |
| \$ | 205 | \$ | (138) |
| \$ | 55 | \$ | 50 |

YTD 2016 vs.
YTD 2015 Increas
(Decrease)
NM
$(60 \%)$
$(31 \%)$ $(31 \%)$
$(7 \%)$

## (35\%)

$38 \%$
NM
NM
NM NM
NM
NM
(9\%)
(1) Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses, Corporate Treasury, and Discontinued operations

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue (1)
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net Credit Losses
Credit Reserve Build / (Release) (1) (2)
rovision for loan losses
rovision for Benefits and Claims
ovision for unfunded lending commitments

## Total operating expenses

Income (Loss) from Continuing Operations before Income Taxes
Provision (benefits) for income taxes

## Income (Loss) from Continuing Operation

Noncontrolling Interests
Citi Holding's Net Income (Loss)
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

| $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 Q16 | 2Q15 |  |  |  |  |  |  |
| \$ | 1,200 |  |  | \$ | 1,151 | \$ | 847 | \$ | 597 | \$ | 549 | (8\%) | (54\%) |
|  | 769 |  | 530 |  | 2,318 |  | 878 |  | 294 | (67\%) | (62\%) |
|  | 1,969 |  | 1,681 |  | 3,165 |  | 1,475 |  | 843 | (43\%) | (57\%) |
|  | 334 |  | 272 |  | 261 |  | 143 |  | 102 | (29\%) | (69\%) |
|  | (185) |  | (171) |  | 73 |  | (31) |  | (224) | NM | (21\%) |
|  | 149 |  | 101 |  | 334 |  | 112 |  | (122) | NM | NM |
|  | 160 |  | 161 |  | 134 |  | 60 |  | 29 | (52\%) | (82\%) |
|  | 2 |  | (19) |  | (1) |  | (2) |  | (5) | NM | NM |
|  | 311 |  | 243 |  | 467 |  | 170 |  | (98) | NM | NM |
| 1,362 |  |  | 1,374 |  | 1,450 |  | 828 |  | 858 | 4\% | (37\%) |
| 296140 |  |  | 64 |  | 1,248 |  | 477 |  | 83 | (83\%) | (72\%) |
|  |  |  | 65 |  | 568 |  | 130 |  | (15) | NM | NM |
|  | 156 |  | (1) |  | 680 |  | 347 |  | 98 | (72\%) | (37\%) |
|  |  |  | - |  | 10 |  | 1 |  | 5 | NM | NM |
| \$ | 156 | \$ | (1) | \$ | 670 | \$ | 346 | \$ | 93 | (73\%) | (40\%) |
|  | 126 | \$ | 120 | \$ | 97 | \$ | 78 | \$ | 71 | (9\%) | (44\%) |
| \$ | 0.50\% |  | 0.00\% |  | 2.74\% |  | 1.78\% |  | 0.53\% |  |  |
|  | 69\% |  | 82\% |  | 46\% |  | 56\% |  | 102\% |  |  |

Balance Sheet Data (in billions):

| Total EOP Assets | \$ | 124 | \$ | 117 | \$ | 81 | \$ | 73 | \$ | 66 | (10\%) | (47\%) | \$ | 124 | \$ | 66 | (47\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total EOP Loans | \$ | 64 | \$ | 60 | \$ | 49 | \$ | 45 | \$ | 41 | (9\%) | (35\%) | \$ | 64 | \$ | 41 | (35\%) |
| Total EOP Deposits | \$ | 12 | \$ | 11 | \$ | 10 | \$ | 9 | \$ | 6 | (30\%) | (45\%) | \$ | 12 | \$ | 6 | (45\%) |
| Consumer Net Credit Losses as a \% of Average Loans |  | 1.90\% |  | 1.67\% |  | 1.81\% |  | 1.25\% |  | 0.94\% |  |  |  | 2.15\% |  | 1.10\% |  |

(1) As a result of Citigroup's entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of HFS accounting treatment, approximately $\$ 160$ million, $\$ 116$ million and $\$ 74$ million of cost of credit was recorded as a reduction in revenue (Other revenue) during the second, third and fourth quarters of 2015, respectively. The OneMain sale was completed on November 15, 2015
(2) The fourth quarter of 2015 includes a build of $\$ 162$ million related to the transfer of approximately $\$ 8$ billion of mortgage loans to Loans Held-for-sale at the end of the quarter. The second quarter of 2016 , includes an $\$ 89$ million release related to sales and transfers of mortgage loans during the quarter.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

CONSUMER KEY INDICATORS - Page 1
(In millions of dollars, except as otherwise noted)

| 2Q | 3 Q | 4Q | 1Q | 2Q | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |

## CITI HOLDINGS KEY INDICATORS:

## Consumer - International (1) (2)

Branches (actual)
Average Loans (in billions)

## EOP Loans:

Real Estate Lending
Cards
Personal and Other
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loans
Loans 90+ Days Past Due
As a\% or EOP Loans
As a \% of EOP Loans


Consumer - North America (3)
Branches (actual)
Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
As a \% of
Net Credit Losses
As a $\%$ of Average Loans Loans 90+ Days Past Due (4)

As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (4)
As a \% of EOP Loans

|  | 273 | 272 |  |  | 272 | 266 |  |  | 261 | (2\%) | (4\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 55.5 | \$ | 52.7 | \$ | 49.4 | \$ | 39.4 | \$ | 37.2 | (6\%) | (33\%) |
| \$ | 54.2 | \$ | 50.7 | \$ | 40.5 | \$ | 38.6 | \$ | 35.7 | (8\%) | (34\%)(62\%) |
| \$ | 775 | \$ | 766 \$ |  | 522 | \$ | 335 | \$ | 295 | (12\%) |  |
|  | 1.99\% |  | 2.00\% |  | 1.90\% |  | ${ }^{3} 65$ | \$ | 3.19\% | (63\%) | (88\%) |
| \$ | 193 | \$ | 166 | \$ | 141 | \$ |  |  | 24 |  |  |
|  | 1.39\% |  | 1.25\% |  | 1.13\% |  | 0.66\% |  | 0.26\% |  |  |
| \$ | 1,462 | \$ | 1,354 | \$ | 770 | \$ | 751 | \$ | 708 | (6\%) | (52\%) |
|  | 2.84\% |  | 2.81\% |  | 2.01\% |  | 2.05\% |  | 2.09\% |  |  |
| \$ | 1,153 | \$ | $\begin{aligned} & 1,230 \\ & 2.56 \% \end{aligned}$ | \$ | $\begin{gathered} 857 \\ 2.24 \% \end{gathered}$ | \$ | $\begin{gathered} 768 \\ 2.09 \% \end{gathered}$ | \$ | 720$2.12 \%$ | (6\%) | (38\%) |
|  | 2.24\% |  |  |  |  |  |  |  |  |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances
(2) The second quarter of 2015 reflects the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business
(Japan Retail). The second quarter of 2015 reflects the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards).
The second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets. The Japan Cards sale was completed on December 14, 2015.
(3) The second and third quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment,
approximately $\$ 160$ million, $\$ 131$ million and $\$ 73$ million of net credit losses ( $N C L s$ ) were recorded as a reduction of revenue (Other revenue) during the second, third and fourth quarters of 2015 , respectively. The second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.
(4) See footnote 2 on page 21 .

Reclassified to conform to the current period's presentation.

## CITI HOLDINGS

## CONSUMER KEY INDICATORS - Page 2

CONSUMER KIllins of dollars, except as otherwise

## CITI HOLDINGS KEY INDICATORS

## North America Mortgages

CMI (CitiMortgage)
CFNA (Citifinancial - North America)
Residential First
Home Equity
Average Loans (in billions of dollars)
CMI
CFNA
Residential First
Home Equity
Third Party Mortgage Serv. Portfolio (EOP, in billions)
Net Servicing \& Gain/(Loss) on Sale
eet Interest Revenue
As a $\%$ of Avg. Loa
CMI (2)
Residential First
Residential First
Home Equity
Net Credit Losses (NCLs)
As a $\%$ of Avg. Loans
CMI
CFNA
Residential First
Ome Equity
Loans 90+ Days Past Due (1) (3) (4)
As a \% of EOP Loans
CMI
Cesidential First
Home Equity
oans $30-89$ Days Past Due (1) (3) (4)
As a $\%$ of EOP Loans
$\frac{\text { North America Personal Loans (5) }}{\text { Average Loans (in billions of dollars) }}$
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Avg. Loans
et Credit Losses
As a $\%$ of Avg.
Loans 90+ Days Past Due
As a \% of EOP Loans
oans $30-89$ Days Past Due
The fourth quarter of 2015 reflects the transfer of approximately $\$ 8$
(Heries and related ratios are not included forge loans to Loans, held-for-sale (HFS) (included within Other assets).
(2) The second quarter of 2016 includes a $\$ 23$ million recovery of prior credit losses related to sales of mortgage assets during the quarter.
(3) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 1.7$ billion and ( $\$ 2.7$ billion), $\$ 1.7$ bilion and ( $\$ 2.6$ billion), $\$ 1.5$ billion and ( $\$ 2.2$ billion), $\$ 1.3$ billion and ( $\$ 1.9$ billion), and $\$ 1.2$ billion and ( $\$ 1.8$ billion), as of
June 30,2015 , September 30, 2015, December 31, 2015, March 31, 2016 and June 30 , 2016, respectively.

The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 0.3$ billion and ( $\$ 2.7$ billion), $\$ 0.3$ billion and ( $\$ 2.6$ billion), $\$ 0.2$ billion and ( $\$ 2.2$ billion), $\$ 0.2$ billion and ( $\$ 1.9$ billion), and $\$ 0.2$ billion and ( $\$ 1.8$ billion), as of
June 30,2015 , September 30,2015 , December 31 , 2015, March 31,2016 and June 30,2016 , respectively.
(4) The June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30,2016 Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 12$ million, $\$ 12$ million, $\$ 11$ million, $\$ 9$ million and $\$ 9$ million, respectively, of loans that are carried at fair value.
(5) See footnote 3 on page 20.

N/A Not applicable for the second, third and fourth quarters of 2015 as a result of the loans related to the announced sale of OneMain being reclassified from loans to assets held-for-sale (Other assets).

Reclassified to conform to the current period's presentation


| (8\%) | (27\%) |
| :---: | :---: |
| (50\%) | (99\%) |
| (9\%) | (43\%) |
| (3\%) | (23\%) |
| (6\%) | (34\%) |
| (10\%) | (29\%) |
| - | (97\%) |
| (10\%) | (45\%) |
| (5\%) | (24\%) |
| (8\%) | (35\%) |
| (3\%) | (27\%) |
| (84\%) | (68\%) |
| (12\%) | (23\%) |
| NM | NM |
| - | (99\%) |
| NM | NM |
| (69\%) | (81\%) |
| (98\%) | (99\%) |
| (15\%) | (48\%) |
|  | (99\%) |
| (15\%) | (73\%) |
| 1\% | (10\%) |
| (6\%) | (52\%) |
| (4\%) | (29\%) |
| (33\%) | (99\%) |
| (5\%) | (48\%) |
| (12\%) | (12\%) |
| (7\%) | (39\%) |
| - | 13\% |
| - | - |
| - | (88\%) |
| 6\% | 12\% |
|  | (5\%) |
| 40\% | 24\% |

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4) /(5)}$

## Taxable Equivalent Basis

In millions of dollars, except as othervise noted
Assets
ts:
Deposits with Banks
Fed Funds Sold and Resale Agreements ${ }^{(6)}$
ed Funds Sold and Res
nvestments
otal Loans (net of Unearned Income) ${ }^{(8)}$
ther Interest-Earning Assets
Total Average Interest-Earning Assets
Liabilities:
Deposits (excluding deposit insurance and FDIC Assessment)
Deposit Insurance
Total Deposits
ed Funds Purchased and Repurchase Agreements
Trading Account Liabilities
Short-Term Borrowings
ong-Term Debt ${ }^{(9)}$
Total Average Interest-Bearing Liabilities
otal Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

| Net Interest Revenue as a \% of Average Interest-Earning Assets (NIM) | \$ | 11,944 |
| :---: | :---: | :---: |
| NIR as a \% of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment) | \$ | 12,233 |

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 121$ million for the second quarter of 2015
$\$ 119$ million for the first quarter of 2015 and $\$ 117$ million for the second quarter of 2016.
(2) Citigroup average balances and interest rates include both domestic and international operations.
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
(4) Average rate $\%$ is calculated as annualized interest over average volumes.
(5) Preliminary.
age volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interest
(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively
(9) Excludes hybrid financial instruments with changes recorded in Principal Transactions

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q16 | 2Q15 |  |  |  |  |  |  |
| Citicorp Deposits by Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 182.5 |  |  | \$ | 180.0 | \$ | 181.6 | \$ | 183.7 | \$ | 183.3 |  | - |
| Latin America |  | 29.1 |  | 26.2 |  | 28.7 |  | 28.3 |  | 28.2 | - | (3\%) |
| Asia (1) |  | 89.4 |  | 87.0 |  | 87.6 |  | 90.7 |  | 90.5 | - | 1\% |
| Total | \$ | 301.0 | \$ | 293.2 | \$ | 297.9 | \$ | 302.7 | \$ | 302.0 | - | - |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 197.5 | \$ | 200.0 | \$ | 198.5 | \$ | 198.7 | \$ | 205.2 | 3\% | 4\% |
| EMEA |  | 177.2 |  | 173.3 |  | 170.6 |  | 181.3 |  | 178.6 | (1\%) | 1\% |
| Latin America |  | 63.9 |  | 62.6 |  | 64.3 |  | 68.1 |  | 64.4 | (5\%) | 1\% |
| Asia |  | 149.7 |  | 159.2 |  | 154.3 |  | 159.0 |  | 158.6 | - | 6\% |
| Total | \$ | 588.3 | \$ | 595.1 | \$ | 587.7 | \$ | 607.1 | \$ | 606.8 | - | 3\% |
| Corporate/Other | \$ | 7.0 | \$ | 5.3 | \$ | 12.0 | \$ | 15.6 | \$ | 22.7 | 46\% | NM |
| Total Citicorp | \$ | 896.3 | \$ | 893.6 | \$ | 897.6 | \$ | 925.4 | \$ | 931.5 | 1\% | 4\% |
| Total Citi Holdings | \$ | 11.7 | \$ | 10.6 | \$ | 10.3 | \$ | 9.2 | \$ | 6.4 | (30\%) | (45\%) |
| Total Citigroup Deposits - EOP | \$ | 908.0 | \$ | 904.2 | \$ | 907.9 | \$ | 934.6 | \$ | 937.9 | - | 3\% |
| Total Citigroup Deposits - Average | \$ | 906.4 | \$ | 903.1 | \$ | 908.8 | \$ | 911.7 | \$ | 935.6 | 3\% | 3\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Deposits - as Reported | \$ | 908.0 | \$ | 904.2 | \$ | 907.9 | \$ | 934.6 | \$ | 937.9 | - | 3\% |
| Impact of FX Translation (2) |  | (17.4) |  | (3.5) |  | 0.3 |  | (5.4) |  | $\bigcirc$ |  |  |
| Total Citigroup EOP Deposits - Ex-FX (2) | \$ | 890.6 | \$ | 900.7 | \$ | 908.2 | \$ | 929.2 | \$ | 937.9 | 1\% | 5\% |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(2) Reflects the impact of $F X$ translation into U.S. Dollars at the second quarter of 2016 exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningful.
Reclassified to conform to the current period's presentation

## EOP LOANS (1) - Page 1

## CITICORP

(In billions of dollars)

Citicorp:
Global Consumer Banking


| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 125.9 | \$ | 127.8 | \$ | 126.8 | \$ | 131.9 | \$ | 134.9 | 2\% | 7\% |
| EMEA |  | 63.8 |  | 63.0 |  | 60.4 |  | 64.7 |  | 68.7 | 6\% | 8\% |
| Latin America |  | 41.1 |  | 41.4 |  | 43.6 |  | 42.5 |  | 42.2 | (1\%) | 3\% |
| Asia |  | 62.8 |  | 60.8 |  | 60.8 |  | 61.7 |  | 61.1 | (1\%) | (3\%) |
| Total Corporate Loans | \$ | 293.6 | \$ | 293.0 | \$ | 291.6 | \$ | 300.8 | \$ | 306.9 | 2\% | 5\% |
| Total Citicorp | \$ | 568.0 | \$ | 562.7 | \$ | 568.6 | \$ | 573.4 | \$ | 592.1 | 3\% | 4\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citicorp EOP Loans - as Reported Impact of FX Translation (2) | \$ | $568.0$ | \$ | $562.7$ | \$ | $568.6$ | \$ | $573.4$ | \$ | 592.1 | 3\% | 4\% |
| Total Citicorp EOP Loans - Ex-FX (2) | \$ | 556.8 | \$ | 560.7 | + | 567.8 | \$ | 569.5 | \$ | 592.1 | 4\% | 6\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.
(2) Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2016 exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 2

## CITI HOLDINGS AND TOTAL CITIGROUP <br> (In billions of dollars)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |

## Citi Holdings:

| Consumer - North America | 51.3 |  |  |  |  |  |  |  | 33.1 |  | (8\%) | (35\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages (1) |  |  | 47.9 |  | 37.8 |  | 35.9 |  |  |  |  |  |
| Personal Loans |  | 0.9 |  | 0.9 |  | 0.9 |  | 0.9 |  | 0.9 | - | - |
| Other |  | 2.0 |  | 1.9 |  | 1.8 |  | 1.8 |  | 1.7 | (6\%) | (15\%) |
| Total | \$ | 54.2 | \$ | 50.7 | \$ | 40.5 | \$ | 38.6 | \$ | 35.7 | (8\%) | (34\%) |
| Consumer - International |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 4.1 | \$ | 3.8 | \$ | 3.6 | \$ | 2.8 | \$ | 2.6 | (7\%) | (37\%) |
| REL, Personal \& Other |  | 5.3 |  | 4.9 |  | 4.6 |  | 3.6 |  | 2.9 | (19\%) | (45\%) |
| Total | \$ | 9.4 | \$ | 8.7 | \$ | 8.2 | \$ | 6.4 | \$ | 5.5 | (14\%) | (41\%) |
| Citi Holdings - Other |  | 0.5 |  | 0.3 |  | 0.3 |  | 0.4 |  | 0.2 | (50\%) | (60\%) |
| Total Citi Holdings | \$ | 64.1 | \$ | 59.7 | \$ | 49.0 | \$ | 45.4 | \$ | 41.4 | (9\%) | (35\%) |
| Total Citigroup | \$ | 632.1 | \$ | 622.4 | \$ | 617.6 | \$ | 618.8 | \$ | 633.5 | 2\% | - |
| Consumer Loans | \$ | 338.2 | \$ | 329.2 | \$ | 325.8 | \$ | 317.9 | \$ | 326.4 | 3\% | (3\%) |
| Corporate Loans |  | 293.9 |  | 293.2 |  | 291.8 |  | 300.9 |  | 307.1 | 2\% | 4\% |
| Total Citigroup | \$ | 632.1 | \$ | 622.4 | \$ | 617.6 | \$ | 618.8 | \$ | 633.5 | 2\% | - |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Loans - as Reported | \$ | 632.1 | \$ | 622.4 | \$ | 617.6 | \$ | 618.8 | \$ | 633.5 | 2\% | - |
| Impact of FX Translation (2) |  | (11.5) |  | (1.3) |  | (0.1) |  | (3.7) |  | - |  |  |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 620.6 | \$ | 621.1 | \$ | 617.5 | \$ | 615.1 | \$ | 633.5 | 3\% | 2\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.
(1) See footnote 1 on page 21 . Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

SUPPLEMENTAL DETAIL
CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIO
bUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)
Citicorp (2)
Total
$\quad$ Ratio
Retail Bank (2)
Total
Ratio
North America (2)
Ratio
Latin America
Ratio
Asia (3)
Ratio

## Cards

Total
orth America - Citi-Brande
Ratio
North America - Retail Services
Ratio
atin Americ
sia (3)
Ratio
Citi Holdings - Consumer (2) (4) (5)
Ratio
Ratio
North America (2) (4) (5)
Ratio
Other (6)
Total Citigroup (2) (4) (5)
Ratio

| Loans 90+ Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 2 \mathrm{Q} \\ 2016 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  |  |  |
| \$ | $\begin{aligned} & 2,020 \\ & 0.74 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,981 \\ & 0.74 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,119 \\ & 0,77 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,022 \\ & 0.74 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,965 \\ & 0.69 \% \end{aligned}$ | \$ | 285.2 |
| \$ | $\begin{gathered} 567 \\ 0.40 \% \end{gathered}$ | \$ | $\begin{array}{r} 529 \\ 0.38 \% \end{array}$ | \$ | $\begin{array}{r} 523 \\ 0.37 \% \end{array}$ | \$ | $\begin{gathered} 498 \\ 0.35 \% \end{gathered}$ | \$ | $\begin{gathered} 515 \\ 0.37 \% \end{gathered}$ | \$ | 141.8 |
| \$ | $\begin{gathered} 150 \\ 0.31 \% \end{gathered}$ | \$ | $\begin{gathered} 138 \\ 0.28 \% \end{gathered}$ | \$ | $\begin{array}{r} 165 \\ 0.32 \% \end{array}$ | \$ | $\begin{gathered} 152 \\ 0.29 \% \end{gathered}$ | \$ | $\begin{gathered} 180 \\ 0.33 \% \end{gathered}$ | \$ | 54.8 |
| \$ | $\begin{array}{r} 232 \\ 1.10 \% \end{array}$ | \$ | $\begin{gathered} 212 \\ 1.07 \% \end{gathered}$ | \$ | $\begin{array}{r} 185 \\ 0.92 \% \end{array}$ | \$ | $\begin{array}{r} 172 \\ 0.86 \% \end{array}$ | \$ | $\begin{gathered} 157 \\ 0.81 \% \end{gathered}$ | \$ | 19.5 |
| \$ | $\begin{gathered} 185 \\ 0.26 \% \end{gathered}$ | \$ | $\begin{gathered} 179 \\ 0.26 \% \end{gathered}$ | \$ | $\begin{gathered} 173 \\ 0.25 \% \end{gathered}$ | \$ | $\begin{array}{r} 174 \\ 0.25 \% \end{array}$ | \$ | $\begin{gathered} 178 \\ 0.26 \% \end{gathered}$ | \$ | 67.5 |
| \$ | $\begin{aligned} & 1,453 \\ & 1.10 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,452 \\ & 1.11 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,596 \\ & 1.17 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,524 \\ & 1.17 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,450 \\ & 1.01 \% \end{aligned}$ | \$ | 143.4 |
| \$ | $\begin{gathered} 495 \\ 0.77 \% \end{gathered}$ | \$ | $\begin{gathered} 491 \\ 0.76 \% \end{gathered}$ | \$ | $\begin{gathered} 538 \\ 0.80 \% \end{gathered}$ | \$ | $\begin{gathered} 530 \\ 0.82 \% \end{gathered}$ | \$ | $\begin{gathered} 510 \\ 0.66 \% \end{gathered}$ | \$ | 77.5 |
| \$ | $\begin{array}{r} 567 \\ 1.31 \% \end{array}$ | \$ | $\begin{array}{r} 621 \\ 1.44 \% \end{array}$ | \$ | $\begin{array}{r} 705 \\ 1.53 \% \end{array}$ | \$ | $\begin{array}{r} 665 \\ 1.56 \% \end{array}$ | \$ | $\begin{array}{r} 619 \\ 1.43 \% \end{array}$ | \$ | 43.3 |
| \$ | $\begin{gathered} 200 \\ 3.39 \% \end{gathered}$ | \$ | $\begin{array}{r} 169 \\ 3.13 \% \end{array}$ | \$ | $\begin{array}{r} 173 \\ 3.20 \% \end{array}$ | \$ | $\begin{gathered} 149 \\ 2.81 \% \end{gathered}$ | \$ | $\begin{array}{r} 145 \\ 2.90 \% \end{array}$ | \$ | 5.0 |
| \$ | $\begin{gathered} 191 \\ 1.06 \% \end{gathered}$ | \$ | $\begin{array}{r} 171 \\ 1.01 \% \end{array}$ | \$ | $\begin{gathered} 180 \\ 1.02 \% \end{gathered}$ | \$ | $\begin{gathered} 180 \\ 1.02 \% \end{gathered}$ | \$ | $\begin{gathered} 176 \\ 1.00 \% \end{gathered}$ | \$ | 17.6 |
| \$ | $\begin{aligned} & \text { 1,647 } \\ & 2.70 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,528 \\ & 2.69 \% \end{aligned}$ | \$ | $\begin{gathered} 927 \\ 1.99 \% \end{gathered}$ | \$ | $\begin{gathered} 896 \\ 2.08 \% \end{gathered}$ | \$ | $\begin{gathered} 878 \\ 2.23 \% \end{gathered}$ | \$ | 41.2 |
| \$ | $\begin{array}{r} 185 \\ 1.97 \% \end{array}$ | \$ | $\begin{array}{r} 174 \\ 2.00 \% \end{array}$ | \$ | $\begin{array}{r} 157 \\ 1.91 \% \end{array}$ | \$ | $\begin{array}{r} 145 \\ 2.27 \% \end{array}$ | \$ | $\begin{array}{r} 170 \\ 3.09 \% \end{array}$ | \$ | 5.5 |
| \$ | $\begin{aligned} & 1,462 \\ & 2.84 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,354 \\ & 2.81 \% \end{aligned}$ | \$ | $\begin{array}{r} 770 \\ 2.01 \% \end{array}$ | \$ | $\begin{array}{r} 751 \\ 2.05 \% \end{array}$ | \$ | $\begin{gathered} 708 \\ 2.09 \% \end{gathered}$ | \$ | 35.7 |
|  |  |  |  |  |  |  |  |  |  | \$ | - |
| \$ | $\begin{aligned} & 3,667 \\ & 1.10 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,509 \\ & 1.08 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,046 \\ & 0.94 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,918 \\ & 0.93 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,843 \\ & 0.88 \% \end{aligned}$ | \$ | 326.4 |

(1) The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The $90+$ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 10 and footnote 3 on page 21.
(3) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(4) The June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016 Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 12$ million, $\$ 12$ million, $\$ 11$ million, $\$ 9$ million and $\$ 9$ million, respectively, of loans that are carried at fair value
(6) Represents loans classified as consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.

## SUPPLEMENTAL DETAIL

CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS business view
(In millions of dollars, except EOP loan amounts in billions of dollars)
Citicorp (2)
Total
$\quad$ Ratio
Retail Bank (2)
Total
Ratio
North America (2)
Ratio
Latin America
Ratio
Asia (3)
Ratio

| Loans 30-89 Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 2 \mathrm{Q} \\ 2016 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline 2 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  |  |  |
| \$ | $\begin{aligned} & 2,290 \\ & 0.84 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,427 \\ & 0.90 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,418 \\ & 0.88 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,360 \\ & 0.87 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,318 \\ & 0.82 \% \end{aligned}$ | \$ | 285.2 |
| \$ | $\begin{gathered} 746 \\ 0.53 \% \end{gathered}$ | \$ | $\begin{gathered} 764 \\ 0.55 \% \end{gathered}$ | \$ | $\begin{gathered} 739 \\ 0.53 \% \end{gathered}$ | \$ | $\begin{gathered} 793 \\ 0.56 \% \end{gathered}$ | \$ | $\begin{gathered} 735 \\ 0.52 \% \end{gathered}$ | \$ | 141.8 |
| \$ | $\begin{gathered} 176 \\ 0.36 \% \end{gathered}$ | \$ | $\begin{gathered} 198 \\ 0.40 \% \end{gathered}$ | \$ | $\begin{array}{r} 221 \\ 0.43 \% \end{array}$ | \$ | $\begin{gathered} 198 \\ 0.38 \% \end{gathered}$ | \$ | $\begin{gathered} 192 \\ 0.36 \% \end{gathered}$ | \$ | 54.8 |
| \$ | $\begin{gathered} 217 \\ 1.03 \% \end{gathered}$ | \$ | $\begin{gathered} 239 \\ 1.21 \% \end{gathered}$ | \$ | $\begin{gathered} 184 \\ 0.92 \% \end{gathered}$ | \$ | $\begin{gathered} 256 \\ 1.27 \% \end{gathered}$ | \$ | $\begin{gathered} 197 \\ 1.01 \% \end{gathered}$ | \$ | 19.5 |
| \$ | $\begin{gathered} 353 \\ 0.49 \% \end{gathered}$ | \$ | $\begin{gathered} 327 \\ 0.48 \% \end{gathered}$ | \$ | $\begin{gathered} 334 \\ 0.49 \% \end{gathered}$ | \$ | $\begin{array}{r} 339 \\ 0.49 \% \end{array}$ | \$ | $\begin{gathered} 346 \\ 0.51 \% \end{gathered}$ | \$ | 67.5 |
| \$ | $\begin{aligned} & 1,544 \\ & 1.17 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,663 \\ & 1.28 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,679 \\ & 1.23 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,567 \\ & 1.20 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,583 \\ & 1.10 \% \end{aligned}$ | \$ | 143.4 |
| \$ | $\begin{array}{r} 462 \\ 0.72 \% \end{array}$ | \$ | $\begin{gathered} 504 \\ 0.78 \% \end{gathered}$ | \$ | $\begin{array}{r} 523 \\ 0.78 \% \end{array}$ | \$ | $\begin{gathered} 492 \\ 0.76 \% \end{gathered}$ | \$ | $\begin{array}{r} 550 \\ 0.71 \% \end{array}$ | \$ | 77.5 |
| \$ | $\begin{array}{r} 652 \\ 1.51 \% \end{array}$ | \$ | $\begin{gathered} 758 \\ 1.76 \% \end{gathered}$ | \$ | $\begin{gathered} 773 \\ 1.68 \% \end{gathered}$ | \$ | $\begin{array}{r} 688 \\ 1.62 \% \end{array}$ | \$ | $\begin{array}{r} 669 \\ 1.55 \% \end{array}$ | \$ | 43.3 |
| \$ | $\begin{gathered} 183 \\ 3.10 \% \end{gathered}$ | \$ | $\begin{array}{r} 181 \\ 3.35 \% \end{array}$ | \$ | $\begin{array}{r} 157 \\ 2.91 \% \end{array}$ | \$ | $\begin{gathered} 152 \\ 2.87 \% \end{gathered}$ | \$ | $\begin{array}{r} 137 \\ 2.74 \% \end{array}$ | \$ | 5.0 |
| \$ | $\begin{gathered} 247 \\ 1.36 \% \end{gathered}$ | \$ | $\begin{gathered} 220 \\ 1.29 \% \end{gathered}$ | \$ | $\begin{gathered} 226 \\ 1.28 \% \end{gathered}$ | \$ | $\begin{gathered} 235 \\ 1.34 \% \end{gathered}$ | \$ | $\begin{gathered} 227 \\ 1.29 \% \end{gathered}$ | \$ | 17.6 |
| \$ | $\begin{aligned} & 1,366 \\ & 2.24 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 1,423 } \\ & 2.51 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,036 \\ & 2.23 \% \end{aligned}$ | \$ | $\begin{gathered} 929 \\ 2.16 \% \end{gathered}$ | \$ | $\begin{gathered} 858 \\ 2.18 \% \end{gathered}$ | \$ | 41.2 |
| \$ | $\begin{array}{r} 213 \\ 2.27 \% \end{array}$ | \$ | $\begin{gathered} 193 \\ 2.22 \% \end{gathered}$ | \$ | $\begin{array}{r} 179 \\ 2.18 \% \end{array}$ | \$ | $\begin{gathered} 161 \\ 2.52 \% \end{gathered}$ | \$ | $\begin{gathered} 138 \\ 2.51 \% \end{gathered}$ | \$ | 5.5 |
| \$ | $\begin{aligned} & 1,153 \\ & 2.24 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,230 \\ & 2.56 \% \end{aligned}$ | \$ | $\begin{gathered} 857 \\ 2.24 \% \end{gathered}$ | \$ | $\begin{array}{r} 768 \\ 2.09 \% \end{array}$ | \$ | $\begin{gathered} 720 \\ 2.12 \% \end{gathered}$ | \$ | 35.7 |
| \$ | $\begin{aligned} & 3,656 \\ & 1.09 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,850 \\ & 1.18 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,454 \\ & 1.07 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 3,289 } \\ & 1.05 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,176 \\ & 0.98 \% \end{aligned}$ | \$ | 326.4 |

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes
U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 10 and footnote 3 on page 21 .
(3) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(4) The June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 12$ milion, $\$ 12$ million, $\$ 11$ milion, $\$ 9$ million and $\$ 9$ million, respectively, of loans that are carried at fair value
(5) See footnote 1 on page 21
(6) Represents loans classified as consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 1

TOTAL CITIGROUP
(In millions of dollars)
(In millions of dollars)

## Total Citigroup

## Allowance for Loan Losses at Beginning of Period (1)

Gross Credit (Losses)
Gross Recoveries
Net Credit (Losses) / Recoveries (NCLs)
NCLs
Net Reserve Builds / (Releases) (2)
Net Specific Reserve Builds / (Releases) (2) (3) (4) (5) (6) (7) (8) (9)

Allowance for Loan Losses at End of Period (1) (a)

## Allowance for Unfunded Lending Commitments (7) (10) (a)

## Provision for Unfunded Lending Commitments (7)

## Total Allowance for Loans, Leases and

 Unfunded Lending Commitments [Sum of (a)]
## Total Allowance for Loan Losses as a Percentage of Total Loans (11)

Allowance for Loan Losses at End of Period (1):
Citicorp
Citi $\begin{aligned} & \text { Holdings } \\ & \text { Total Citigroup }\end{aligned}$

| 2Q | 3Q | 4Q | 19 | 2Q | 2 Q16 Inc |  | Six Months | Six Months | YTD 2016 vs. YTD 2015 Increase/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | $1 \mathrm{Q}^{16}$ | 2Q15 | 2015 | 2016 |  |


(1) Allowance for credit losses represents management's estimate of probable losses inherent in the porffolio. Attribution of the allowance is made for Allowance for credit tosses represents management's estimate of probable losses inherent in the portfolio. Attribution
analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) The fourth quarter of 2015 includes a build of $\$ 162$ million related to the transfer of approximately $\$ 8$ billion of mortgage loans to Loans Held-for-sale at the end of the quarter. The second quarter of 2016 , includes an $\$ 89$ million release related to sales and transfers of mortgage loans during the quarter.
(3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(4) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to FX translation.
(5) The third quarter of 2015 includes a reduction of approximately $\$ 110$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 14$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 255$ million related to FX translation.
(6) The fourth quarter of 2015 includes a reduction of approximately $\$ 1.1$ billion related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 1.1$ billion related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 35$ million related to FX translation.
(7) The fourth quarter of 2015 includes a reclassification of $\$ 271$ million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of $\$ 271$ million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The $\$ 94$ million (\$87 million corporate, $\$ 7$ million consumer) Provision for unfunded lending commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portelio during the quarter.
(8) The first quarter of 2016 includes a reduction of approximately $\$ 148$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 29 \mathrm{~m}$
to FX translation.
(9) The second quarter of 2016 includes a reduction of approximately $\$ 101$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 24$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 75$ million relate
(10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(11) June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016, exclude $\$ 6.5$ billion, $\$ 5.5$ billion, $\$ 5.0$ billion, $\$ 5.7$ billion and 4.1 billion, respectively, of loans which are carried at fair value,

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

Total Citigroup Consumer Loans Allowance for Loan Losses at Beginning of Period (1)

## Net Credit Losses (NCLs)

NCLs
Net Reserve Builds / (Releases) (2)
Net Specific Reserve Builds / (Releases) (2)
Provision for Loan Losse
ther (3) (4) (5) (6) (7) (8)
Allowance for Loan Losses at End of Period (1) (a)
Consumer Allowance for Unfunded Lending Commitments (9) (a)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (10)
Total Citigroup Corporate Loans
Allowance for Loan Losses at Beginning of Period (1)
Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (3) (11)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (9) (11) (b)
Provision for Unfunded Lending Commitments (11)
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]

Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (12)

| $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 19 \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  | 2Q16 Increase/ (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{array}{r} \text { YTD } 2016 \text { vs } \\ \text { YTD } 2015 \text { Incre } \\ \text { (Decrease) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q16 | 2Q15 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 12,052 |  |  | \$ | 11,669 | \$ | 11,030 | \$ | 9,835 | \$ | 9,807 |  |  | \$ | 13,547 | \$ | 9,835 |  |
|  | $(1,813)$ |  | $(1,613)$ |  | $(1,668)$ |  | $(1,513)$ |  | $(1,474)$ | 3\% | 19\% |  | $(3,777)$ |  | $(2,987)$ | 21\% |
|  | 1,813 |  | 1,613 |  | 1,668 |  | 1,513 |  | 1,474 | (3\%) | (19\%) |  | 3,777 |  | 2,987 | (21\%) |
|  | (167) |  | (73) |  | 32 |  | 38 |  | (74) | NM | 56\% |  | (370) |  | (36) | 90\% |
|  | (87) |  | (202) |  | (16) |  | 19 |  | (125) | NM | (44\%) |  | (201) |  | (106) | 47\% |
|  | 1,559 |  | 1,338 |  | 1,684 |  | 1,570 |  | 1,275 | (19\%) | (18\%) |  | 3,206 |  | 2,845 | (11\%) |
|  | (129) |  | (364) |  | $(1,211)$ |  | (85) |  | (176) | NM | (36\%) |  | $(1,307)$ |  | (261) | 80\% |
| \$ | 11,669 | \$ | 11,030 | \$ | 9,835 | \$ | 9,807 | \$ | 9,432 |  |  | \$ | 11,669 | \$ | 9,432 |  |
| \$ | 29 | \$ | 28 | \$ | 35 | \$ | 37 | \$ | 42 |  |  | \$ | 29 | \$ | 42 |  |
| \$ | (1) | \$ | (1) | \$ | 7 | \$ | 1 | \$ | 4 |  |  | \$ | (4) | \$ | 5 |  |
| \$ | 11,698 | \$ | 11,058 | \$ | 9,870 | \$ | 9,844 | \$ | 9,474 |  |  | \$ | 11,698 | \$ | 9,474 |  |
|  | 3.45\% |  | 3.35\% |  | 3.02\% |  | 3.09\% |  | 2.89\% |  |  |  |  |  |  |  |
| \$ | 2,546 | \$ | 2,406 | \$ | 2,596 | \$ | 2,791 | \$ | 2,905 |  |  | \$ | 2,447 | \$ | 2,791 |  |
|  | (107) |  | (50) |  | (94) |  | (211) |  | (142) | 33\% | (33\%) |  | (100) |  | (353) | NM |
|  | 107 |  | 50 |  | 94 |  | 211 |  | 142 | (33\%) | 33\% |  | 100 |  | 353 | NM |
|  | (32) |  | 116 |  | 354 |  | 4 |  | (16) | NM | 50\% |  | 80 |  | (12) | NM |
|  | (119) |  | 78 |  | 124 |  | 101 |  | (11) | NM | 91\% |  | (116) |  | 90 | NM |
|  | (44) |  | 244 |  | 572 |  | 316 |  | 115 | (64\%) | NM |  | 64 |  | 431 | NM |
|  | 11 |  | (4) |  | (283) |  | 9 |  | (6) |  |  |  | (5) |  | 3 |  |
| \$ | 2,406 | \$ | 2,596 | \$ | 2,791 | \$ | 2,905 | \$ | 2,872 |  |  | \$ | 2,406 | \$ | 2,872 |  |
| \$ | 944 | \$ | 1,008 | \$ | 1,367 | \$ | 1,436 | \$ | 1,390 |  |  | \$ | 944 | \$ | 1,390 |  |
| \$ | (47) | \$ | 66 | \$ | 87 | \$ | 70 | \$ | (34) |  |  | \$ | (81) | \$ | 36 |  |
| \$ | 3,350 | \$ | 3,604 | \$ | 4,158 | \$ | 4,341 | \$ | 4,262 |  |  | \$ | 3,350 | \$ | 4,262 |  |

## ALLOWANCE FOR CREDIT LOSSES - PAGE 3

TOTAL CITIGROUP

## The following footnotes relate to the tables on the prior page (page 29).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) The fourth quarter of 2015 includes a build of $\$ 162$ million related to the transfer of approximately $\$ 8$ billion of mortgage loans to Loans Held-for-sale at the end of the quarter. The second quarter of 2016, includes an $\$ 89$ million release related to sales and transfers of mortgage loans during the quarter.
(3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(4) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to FX translation.
(5) The third quarter of 2015 includes a reduction of approximately $\$ 110$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 14$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 255$ million related to FX translation.
(6) The fourth quarter of 2015 includes a reduction of approximately $\$ 1.1$ billion related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 1.1$ billion related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 35$ million related to FX translation.
(7) The first quarter of 2016 includes a reduction of approximately $\$ 148$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 29$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the first quarter includes an increase of approximately $\$ 63$ million related to FX translation.
(8) The second quarter of 2016 includes a reduction of approximately $\$ 101$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 24$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 75$ million related to FX translation.
(9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
10) June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016 exclude $\$ 39$ million, $\$ 37$ million, $\$ 34$ million, $\$ 33$ million and $\$ 32$ million, respectively, of loans which are carried at fair value.
(11) The fourth quarter of 2015 includes a reclassification of $\$ 271$ million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of $\$ 271$ million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The $\$ 94$ million ( $\$ 87$ million corporate, $\$ 7$ million consumer) Provision for unfunded lending commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portfolio during the quarter.
(12) June 30, 2015, September 30, 2015, December 31, 2015, March 31, 2016 and June 30, 2016 exclude $\$ 6.5$ billion, $\$ 5.5$ billion, $\$ 5.0$ billion, $\$ 5.7$ billion and $\$ 4.1$ billion, respectively, of loans which are carried at fair value

## NM Not meaningful.

Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1

CITICORP

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2

 CITI HOLDINGS I TOTAL CITIGROUP(In millions of dollars)

## Citi Holdings

Net Credit Losses (1)
Credit Reserve Build / (Release)
Total Citi Holdings Provision for Loan Los

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Citicorp Provision for Loan Losses (from prior page) | S | 1,366 | \$ | 1,481 | S | 1,922 | \$ | 1,774 | S | 1,512 | (15\%) | 11\% | \$ | 2,824 | \$ | 3,286 |

Total Citigroup Provision for Loan Losses

| $\begin{gathered} 2 \mathrm{QQ} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  | 2Q16 Increasel (Decrease) from |  | Six Months 2015 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2016 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q16 | 2Q15 |  |  |  |  |  |  |  |  |  |  |
| \$ | $\begin{gathered} 334 \\ (185) \end{gathered}$ |  |  | \$ | $\begin{gathered} 272 \\ (171) \end{gathered}$ | \$ | $\begin{array}{r} 261 \\ 73 \end{array}$ | \$ | $\begin{aligned} & 143 \\ & (31) \end{aligned}$ | \$ | $\begin{gathered} 102 \\ (224) \end{gathered}$ | $\begin{gathered} (29 \%) \\ \text { NM } \end{gathered}$ | $\begin{aligned} & (69 \%) \\ & (21 \%) \end{aligned}$ | \$ | $\begin{gathered} 803 \\ (357) \end{gathered}$ | \$ | $\begin{gathered} 245 \\ (255) \end{gathered}$ |
| \$ | 149 | \$ | 101 | \$ | 334 | \$ | 112 | \$ | (122) | NM | NM | \$ | 446 | \$ | (10) |
| \$ | 1,366 | \$ | 1,481 | \$ | 1,922 | \$ | 1,774 | \$ | 1,512 | (15\%) | 11\% | \$ | 2,824 | \$ | 3,286 |
| \$ | 1,515 | \$ | 1,582 | \$ | 2,256 | \$ | 1,886 | \$ | 1,390 | (26\%) | (8\%) | \$ | 3,270 | \$ | 3,276 |

(1) See footnote 1 on page 19 .

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 1 <br> TOTAL CITIGROUP

(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total
Consumer Non-Accrual Loans By Region (2) (3) (4)
North America
Latin America
Asia (5)
Total

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

ICG
Global Consumer Banking
Citi Holdings
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (6)

## OREO By Region: <br> North An EMEA <br> Latin America <br> Asia

Tota
Other Repossessed Assets
Non-Accrual Assets (NAA) (7)
Corporate Non-Accrual Loans
Non-Accrual Loan (NAL)
Non-Accrual Loans (NAL)
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAL as a \% of Total Loans
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL


| $(4 \%)$ | NM |
| :---: | :---: |
| $62 \%$ | $98 \%$ |
| $(35 \%)$ | $18 \%$ |
| $29 \%$ | $4 \%$ |
| $6 \%$ | NM |
|  |  |
| - | $(36 \%)$ |
| $8 \%$ | $(14 \%)$ |
| $14 \%$ | - |
| $3 \%$ | $(30 \%)$ |


| \$ | 23 | \$ | 35 | \$ | 32 | \$ | 29 | \$ | 13 | (55\%) | (43\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 55 |  | 44 |  | 34 |  | 41 |  | 38 | (7\%) | (31\%) |
|  | 161 |  | 144 |  | 139 |  | 131 |  | 121 | (8\%) | (25\%) |
|  | 7 |  | 4 |  | 4 |  | 4 |  | 3 | (25\%) | (57\%) |
| \$ | 246 | \$ | 227 | \$ | 209 | \$ | 205 | \$ | 175 | (15\%) | (29\%) |
| \$ | 190 | \$ | 177 | \$ | 166 | \$ | 159 | \$ | 151 | (5\%) | (21\%) |
|  | 1 |  | 1 |  | 1 |  | 1 |  |  | (100\%) | (100\%) |
|  | 50 |  | 44 |  | 38 |  | 35 |  | 19 | (46\%) | (62\%) |
|  | 5 |  | 5 |  | 4 |  | 10 |  | 5 | (50\%) | - |
| \$ | 246 | \$ | 227 | \$ | 209 | \$ | 205 | \$ | 175 | (15\%) | (29\%) |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | - | - |
| \$ | 1,223 | \$ | 1,578 | \$ | 1,596 | \$ | 2,327 | \$ | 2,460 | 6\% | NM |
|  | 5,261 |  | 4,829 |  | 3,658 |  | 3,601 |  | 3,705 | 3\% | (30\%) |
|  | 6,484 |  | 6,407 |  | 5,254 |  | 5,928 |  | 6,165 | 4\% | (5\%) |
|  | 246 |  | 227 |  | 209 |  | 205 |  | 175 | (15\%) | (29\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |
| \$ | 6,730 | \$ | 6,634 | \$ | 5,463 | \$ | 6,133 | \$ | 6,340 | 3\% | (6\%) |
|  | 1.03\% |  | 1.03\% |  | 0.85\% |  | 0.96\% |  | 0.97\% |  |  |
|  | 0.37\% |  | 0.37\% |  | 0.32\% |  | 0.34\% |  | 0.35\% |  |  |
|  | 217\% |  | 213\% |  | 240\% |  | 214\% |  | 200\% |  |  |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card lans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) The first, second and third quarters of 2015 reflect the transfers of non accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards.
(3) Excludes SOP 03-3 purchased distressed loans.
(4) The fourth quarter of 2015 decline includes the impact related to the transfer of approximately $\$ 8$ billion of mortgage loans to Loans, held-for-sale (HFS)
(included within Other assets on the GAAP balance sheet).
(5) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(6) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also
includes former premises and property for use that is no longer contemplated.
(7) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 2

 CITICORP(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total

Consumer Non-Accrual Loans By Region (2) (3)
North America
Asia (4)
Total ${ }^{\text {Asia (4) }}$
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS ICG
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)
OREO By Region:
North America
North America
EMEA
EMEA
Latin America
Asia
Total ${ }^{\text {Asia }}$
Other Repossessed Assets
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL
See footnotes (1) - (6) on page 33.

Reclassified to conform to the current period's presentation.

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |



| 85 |
| :--- |


| \$ | 35 | \$ | 38 | \$ | 31 | \$ | 31 | \$ | 31 | - | (11\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  | 1 |  | 1 |  | 1 |  | - | (100\%) | (100\%) |
|  | 44 |  | 39 |  | 34 |  | 32 |  | 18 | (44\%) | (59\%) |
|  | 5 |  | 5 |  | 4 |  | 10 |  | 5 | (50\%) | - |
| \$ | 85 | \$ | 83 | \$ | 70 | \$ | 74 | \$ | 54 | (27\%) | (36\%) |



| \$ | 1,168 | \$ | 1,525 | \$ | 1,543 | \$ | 2,275 | \$ | 2,410 | 6\% | NM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,516 |  | 1,396 |  | 1,448 |  | 1,443 |  | 1,691 | 17\% | 12\% |
|  | 2,684 |  | 2,921 |  | 2,991 |  | 3,718 |  | 4,101 | 10\% | 53\% |
|  | 85 |  | 83 |  | 70 |  | 74 |  | 54 | (27\%) | (36\%) |
|  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | 2,769 | \$ | 3,004 | \$ | 3,061 | \$ | 3,792 | \$ | 4,155 | 10\% | 50\% |
|  | 0.16\% |  | 0.18\% |  | 0.19\% |  | 0.22\% |  | 0.24\% |  |  |
|  | 386\% |  | 350\% |  | 345\% |  | 284\% |  | 254\% |  |  |

## NON-ACCRUAL ASSETS - PAGE 3 CITI HOLDINGS

 (In millions of dollars)```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    North America
    EMEA
    Latin America
    Asia
Total
```

Consumer Non-Accrual Loans By Region (2) (3) (4)
North America
Asia (5)
Total

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

## OREO By Region (6):

North America
EMEA
Latin America
Total

Other Repossessed Assets
Non-Accrual Assets (NAA) (7) Corporate Non-Accrual Loans
Consumer Non-Accrual Loan
Non-Accrual Loans (NAL)
Non-A
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

See footnotes (1) - (7) on page 33.

Reclassified to conform to the current period's presentation.

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q16 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | 2015 | 2015 | 2016 | 2016 | 1Q16 | 2Q15 |



| \$ | 155 | \$ | 139 | \$ | 135 | \$ | 128 | \$ | 120 | (6\%) | (23\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | 6 |  | 5 |  | 4 |  | 3 |  | 1 | (67\%) | (83\%) |
|  | - |  | - |  | - |  | - |  | - | - | - |
| \$ | 161 | \$ | 144 | \$ | 139 | \$ | 131 | \$ | 121 | (8\%) | (25\%) |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| \$ | 55 | \$ | 53 | \$ | 53 | \$ | 52 | \$ | 50 | (4\%) | (9\%) |
|  | 3,745 |  | 3,433 |  | 2,210 |  | 2,158 |  | 2,014 | (7\%) | (46\%) |
|  | 3,800 |  | 3,486 |  | 2,263 |  | 2,210 |  | 2,064 | (7\%) | (46\%) |
|  | 161 |  | 144 |  | 139 |  | 131 |  | 121 | (8\%) | (25\%) |
|  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | 3,961 | \$ | 3,630 | \$ | 2,402 | \$ | 2,341 | \$ | 2,185 | (7\%) | (45\%) |
|  | 3.19\% |  | 3.10\% |  | 2.97\% |  | 3.21\% |  | 3.31\% |  |  |
|  | 98\% |  | 98\% |  | 101\% |  | 98\% |  | 91\% |  |  |

## citigroup

REGULATORY CAPITAL RATIOS AND TCE \& TBV RECONCILIATION
(In millions of dollars, except per share amounts and ratios)

## Common Equity Tier 1 Capital Ratio and Components

Citigroup Common Stockholders' Equity ${ }^{(2)}$
Add: Qualifying noncontroling interests
Regulatory
Less:
Accumulated net unrealized losses on cash flow hedges, net of $\operatorname{tax}{ }^{(3)}$
Cumulative unrealized net gain related to changes in fair value of financia
liabilities attributable to own creditworthiness, net of tax ${ }^{(4)}$
Intangible Assets:
Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(5)}$
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLS
Defined benefit pension plan net assets
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit
and general business credit carry-forwards
Ecess over $10 \% / 15 \%$ limitations for other DTAs, certain
common stock investments and MSRs ${ }^{(6)}$
Common Equity Tier 1 Capital (CET1)
Risk-Weighted Assets (RWA)
Common Equity Tier 1 Capital Ratio (CET1/RWA)

## Supplementary Leverage Ratio

Common Equity Tier 1 Capital (CET1)
Additional Tier 1 Capital (AT1) ${ }^{(7)}$
Total Tier 1 Capital (T1C) (CET1 + AT1)
Total Leverage Exposure (TLE)
Supplementary Leverage Ratio (T1C/TLE)

## Tangible Common Equity and Tangible Book Value Per Share

Common Equity
Less:
Intangible assets (other than MSRs)
Goodwill and Intangible assets (other than MSRs) related to assets held-for-sale Tangible Common Equity (TCE)
Common Shares Outstanding (CSO)
Tangible Book Value Per Share (TCE/CSO)

| $\begin{gathered} \text { June 30, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | $\begin{gathered} \text { December } 31, \\ 2015 \end{gathered}$ |  | March 31, 2016 |  | $\begin{aligned} & \text { June } 30, \\ & 2016^{(1)} \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 205,610 | \$ | 205,772 | \$ | 205,286 | \$ | 209,947 | \$ | 212,819 |
|  | 146 |  | 147 |  | 145 |  | 143 |  | 134 |

(1) Preliminary.
(2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance shee
(4) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier

1 Capital, in accordance with the U.S. Basel III rules.
(5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(6) Assets subject to $10 \% / 15 \%$ limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented
the deduction related only to DTAs arising from temporary differences that exceeded the $10 \%$ limitation.
(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Reclassified to conform to the current period's presentation.

