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(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

## Total Revenues, Net of Interest Expense

Total Operating Expenses
Net Credit Losses (NCLs)
Credit Reserve Build / (Release)
Provision / (Release) for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions Claims
Income from Continuing Operations before Income Taxes
come from Continui
Income (Loss) from Discontinued Operations, net of Taxes
Net Income before Noncontrolling Interests
Net Income Attributable to Noncontrolling Interests
Citigroup's Net Income
Diluted Earnings Per Share:
Icome from Continuing Operations
Shares (in millions):
Average Basic
Average Diluted
Common Shares Outstanding, at period end
Preferred Dividends
Income Allocated to Unrestricted Common Shareholders - Basic Income from Continuing Operations Citigroup's Net Income

Income Allocated to Unrestricted Common Shareholders - Diluted Income from Continuing Operations
Citigroup's Net Income

## Regulatory Capital Ratios and Performance Metrics:

Common Equity Tier 1 (CET1) Capital Ratio (1)
Tier 1 Capital Ratio ${ }^{(1)(2)(3)}$
otal Capital Ratio ${ }^{(1)(2)(3)}$
Supplementary Leverage Ratio ${ }^{(2)(3)(4)}$
Return on Average Assets
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)
Balance Sheet Data ${ }^{(2)}$ (in billions of dollars, except per share amounts): Total Assets
Total Average Assets
Total Deposits
Citigroup's Stockholders' Equity ${ }^{(3)}$
Book Value Per Share ${ }^{(3)}$
Tangible Book Value Per Share ${ }^{(3) / 5}$
Direct Staff (in thousands)
(1) For the composition of Citi's Common Equity Tier 1 Capital and ratio, see page 28. Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Standardized Approach framework for June 30, 2017 and U.S. Basel III Advanced Approaches framework for periods prior to June 30, 2017. For all periods presented, Citit's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework. This reflects the lower of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures.
(2) June 30,2017 is preliminary.
(3) In March 2017, the FASB issued Accounting Standards Update 2017-08, Premium Amortization on purchased Callable Debt Securities (ASU 2017-08), which revises existing U.S. GAAP by shortening the amortization period for premiums on certain purchased callable debt securities to the earliest call date, rather than the contractual life of the security. During the second quarter of 2017, Citi early adopted ASU 2017-08 on a modified retrospective basis effective January 1,2017 , resulting in a $\$ 156$ million net reduction of Citi's stockholders' equity. Prior
periods' regulatory capital ratios, book value and tangible book value per share have been restated, although the retrospective application was immaterial to these ratios and amounts.
Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel IIl rules, is a non-GAAP financial measure. For the composition of Citi's SLR, see page 28 .
(5) Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 28

Note: Ratios and variance percentages are calculated based on the displayed amounts.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## Revenues <br> Interest revenue <br> Net interest revenue

Commissions and fees
Principal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investments
Other-than-temporary impairment losses on investments and other assets Insurance premiums
Other revenue
Total non-interest revenues
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claims
Net credit losses
Credit reserve build / (release)
Provision for loan losses
Provision for Policyholder benefits and claims
Provision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Operating Expenses

Compensation and benefits
Premises and Equipment
Technology / communication expense
Advertising and marketing expense
Other operating
Total operating expenses
Income from Continuing Operations before
Income Taxes
Provision (benefits) for income taxes

Discontinued Operations
Income (Loss) from Discontinued Operations
Provision (benefits) for income taxes
ncome (Loss) from Discontinued Operations, net of taxe

## Net Income before Noncontrolling Interests

Net Income attributable to noncontrolling interests Citigroup's Net Income

NM Not meaningful.
Reclassified to conform to the current period's presentation


## ITIGROUP CONSOLIDATED BALANCE SHEET

Assets
Cash and due from banks (including segregated cash and other deposits)
Deposits with banks
Brokerage receivables

## trading account assets

nvestments
Available-for-sale and non-marketable equity securities ${ }^{(2)}$
Held-to-maturity
Total Investments
Loans, net of unearned income
Consumer
Corporate
Corporate
Allowance for loan losses
Total loans, net
Goodwill
Intangible assets (other than MSRs)
Mortgage servicing rights (MSRs)
Other assets
Total asset

Non-interest-bearing deposits in U.S. offices
interest-bearing deposits in U.S. offices
Total U.S. Deposits
Non-interest-bearing deposits in offices outside the U.S
Interest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits
Fed funds purch and securities loaned or sold under agree. to repurch. Brokerage payables
Trading account liabilities
Trading account liabilitie
Long-term debt
Other liabilities
Total liabilities

## Equity

Stockholders' equity ${ }^{(2)}$
Preferred stock
Common stock
Additional paid-in capital
Retained earnings ${ }^{(2)}$
Treasury stock
Accumulated other comprehensive income (loss)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
otal equity
Total liabilities and equity

| $\begin{gathered} \text { June 30, } \\ \hline 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { March 31, } \\ & 2017 \\ & \hline \end{aligned}$ |  | June 30,$2017 \text { (1) }$ |  | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q17 | 2 Q16 |  |  |  |  |  |  |
| \$ | 22,140 |  |  | \$ | 23,419 | \$ | 23,043 | \$ | 22,272 | \$ | 20,940 | (6\%) | (5\%) |
|  | 127,993 | 132,571 | 137,451 |  | 157,773 |  | 165,142 |  | 5\% |  | 29\% |
|  | 228,683 | 236,045 | 236,813 |  | 242,929 |  | 234,065 |  | (4\%) |  | 2\% |
|  | 36,851 | 36,112 | 28,887 |  | 36,888 |  | 40,487 |  | 10\% |  | 10\% |
|  | 263,174 | 254,627 | 243,925 |  | 244,903 |  | 259,606 |  | 6\% |  | (1\%) |
|  | 320,390 |  | 316,352 |  | 307,637 |  | 297,891 |  | 301,535 | 1\% | (6\%) |
|  | 35,903 |  | 38,588 |  | 45,667 |  | 47,820 |  | 50,175 | 5\% | 40\% |
| 356,293 |  | 354,940 |  | 353,304 |  | 345,711 |  | 351,710 |  | 2\% | (1\%) |
|  | 326,082 | $\begin{aligned} & 328,372 \\ & 310,063 \end{aligned}$ |  |  | 325,063 | 320,556 |  | 325,261 |  | 1\% | - |
|  | 307,433 |  |  |  |  | 308,039 |  | 319,434 | 4\% | 4\% |
|  | 633,515 | 638,435 |  |  |  |  | 628,595 <br> $(12,030)$ |  | 644,695 <br> $(12,025)$ |  | 3\% | 2\% |
|  | $(12,304)$ |  | $(12,439)$ | $(12,060)$ |  | - |  |  | 2\% |  |
|  | 621,211 | 625,996 |  | 612,309 |  | 616,565 |  | 632,670 |  | 3\% | 2\% |
|  | 22,496 | 22,539 |  | 21,659 |  | 22,265 |  | 22,349 |  | - | (1\%) |
|  | 5,521 | 5,358 |  |  | $5,114$ |  | 5,013 |  |  |  | 4,887 | (3\%) | (11\%) |
|  | 1,324 | 1,270 |  | $1,564$ |  |  | 567 |  | 560 | (1\%) | (58\%) |
|  | 133,085 | 125,240 |  |  | $128,008$ |  | 126,593 |  | 131,647 | 4\% | (1\%) |
| \$ | 1,818,771 | \$ 1,818,117 |  | \$ | 1,992,077 | \$ | 1,821,479 | \$ | 1,864,063 | 2\% | 2\% |


| \$ | 140,145 | \$ | 141,899 | \$ | 136,698 | \$ | 129,436 | \$ | 126,253 | (2\%) | (10\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 295,589 |  | 288,094 |  | 300,972 |  | 310,572 |  | 311,361 |  | 5\% |
|  | 435,734 |  | 429,993 |  | 437,670 |  | 440,008 |  | 437,614 | (1\%) | - |
|  | 76,574 |  | 75,956 |  | 77,616 |  | 79,063 |  | 83,046 | 5\% | 8\% |
|  | 425,544 |  | 434,303 |  | 414,120 |  | 430,919 |  | 438,083 | 2\% | 3\% |
|  | 502,118 |  | 510,259 |  | 491,736 |  | 509,982 |  | 521,129 | 2\% | 4\% |
|  | 937,852 |  | 940,252 |  | 929,406 |  | 949,990 |  | 958,743 | 1\% | 2\% |
|  | 158,001 |  | 153,124 |  | 141,821 |  | 148,230 |  | 154,780 | 4\% | (2\%) |
|  | 62,054 |  | 61,921 |  | 57,152 |  | 59,655 |  | 62,947 | 6\% | 1\% |
|  | 136,307 |  | 131,649 |  | 139,045 |  | 144,070 |  | 136,745 | (5\%) | - |
|  | 18,408 |  | 29,527 |  | 30,701 |  | 26,127 |  | 36,519 | 40\% | 98\% |
|  | 207,448 |  | 209,051 |  | 206,178 |  | 208,530 |  | 225,179 | 8\% | 9\% |
|  | 65,680 |  | 59,903 |  | 61,631 |  | 55,880 |  | 58,043 | 4\% | (12\%) |
| \$ | 1,585,750 | \$ | 1,585,427 | \$ | 1,565,934 | \$ | 1,592,482 | \$ | 1,632,956 | 3\% | 3\% |

(1) Preliminary.
2) See footnote 3 on page 1
(3) Includes allowance for credit losses for unfunded lending commitments. See page 25 for amounts by period.

NM Not meaningful.
Reclassified to conform to the current period's presentation

| SEGMENT DETAIL NET REVENUES (In millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \end{gathered}$ |  | 2 Q17 Increase/ (Decrease) from |  | Six Months 2016 |  | Six Months 2017 |  | YTD 2017 vs. YTD 2016 Increase/ (Decrease) |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | $\$$ | 4,709 | \$ | 5,161 | \$ | 5,059 | \$ | 4,944 | \$ | 4,944 | - | 5\% | \$ | 9,539 | \$ | 9,888 | 4\% |
| Latin America |  | 1,236 |  | 1,245 |  | 1,212 |  | 1,151 |  | 1,290 | 12\% | 4\% |  | 2,465 |  | 2,441 | (1\%) |
| Asia (1) |  | 1,729 |  | 1,758 |  | 1,696 |  | 1,722 |  | 1,801 | 5\% | 4\% |  | 3,384 |  | 3,523 | 4\% |
| Total |  | 7,674 |  | 8,164 |  | 7,967 |  | 7,817 |  | 8,035 | 3\% | 5\% |  | 15,388 |  | 15,852 | 3\% |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 3,393 |  | 3,191 |  | 2,949 |  | 3,455 |  | 3,568 | 3\% | 5\% |  | 6,373 |  | 7,023 | 10\% |
| EMEA |  | 2,577 |  | 2,506 |  | 2,605 |  | 2,807 |  | 2,837 | 1\% | 10\% |  | 4,744 |  | 5,644 | 19\% |
| Latin America |  | 1,022 |  | 999 |  | 994 |  | 1,127 |  | 1,042 | (8\%) | 2\% |  | 1,984 |  | 2,169 | 9\% |
| Asia |  | 1,697 |  | 1,763 |  | 1,636 |  | 1,737 |  | 1,766 | 2\% | 4\% |  | 3,483 |  | 3,503 | 1\% |
| Total |  | 8,689 |  | 8,459 |  | 8,184 |  | 9,126 |  | 9,213 | 1\% | 6\% |  | 16,584 |  | 18,339 | 11\% |
| Corporate / Other |  | 1,185 |  | 1,137 |  | 861 |  | 1,177 |  | 653 | (45\%) | (45\%) |  | 3,131 |  | 1,830 | (42\%) |
| Total Citigroup - Net Revenues | \$ | 17,548 | \$ | 17,760 | \$ | 17,012 | \$ | 18,120 | \$ | 17,901 | (1\%) | 2\% | \$ | 35,103 | \$ | 36,021 | 3\% |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

Reclassified to conform to the current period's presentation.

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> age 1

(In millions of dollars, excent as otherwis noted)
Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Ex
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending
Provision for Benefits and Clain
Provisions for Credit Losses and fo
Income from Continuing Operations
Income Taxes
Income from Continuing Operatio
Noncontroling Interests
Net Income
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
Efficiency Ratio
Net Credit Losses as a \% of Aver
Revenue by Business
Retail Banking
Cards (1)
Total
Net Credit Losses by Business
Retail Banking
Cards (1)
Total

Income from Continuing Operations by Business Retail Banking
Cards (1)
Total

Foreign Currency (FX) Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Total Provisions for LLR \& PBC - as Reported
Impact of FX Translation (2)
Total Provisions for LLR \& PBC - Ex-FX (2)

Net Income - as Reported
Net Income - Ex-FX (2)

Includes both Citi-Branded Cards and Citi Retail Services
(2) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2017 average exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> age 2

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Assets under Management (AUMs
Average Loans
OP Loans:
Mortgages
Commercial Banking
Personal
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a \% of Average Loans
Loans $90+$ Days Past Due (in millions) (2)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (2)
As a \% of EOP Loans

## Cards Key Indicators (in millions of dollars, except as otherwise noted

OOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
As a \% of Average Loans (5)
Net Credit Losses
As a \% of Average Loa
Net Credit Margin (6)
As a \% of Average Loans (6)
oans 90+ Days Past Due
As a \% of EOP Loans
oans $30-89$ Days Past Due
As a \% of EOP Loans
$\qquad$ 4Q $\qquad$ 1Q $2 Q$
2017 7 2 Q17 Increase/
(Decrease) from (Decrease) from $\qquad$

| 2,650 |  |  | 2,648 |  | 2,618 | 2,601 |  | $\begin{array}{r} 2,570 \\ 53.8 \end{array}$ |  | (1\%) | $\begin{aligned} & (3 \%) \\ & (1 \%) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 54.4 |  | 55.1 |  | 54.6 |  | 53.9 |  |  |  |  |
| \$ | 297.4 | \$ | 301.2 | \$ | 301.1 | \$ | 303.5 | \$ | 307.2 | 1\% | 3\% |
| \$ | 19.1 | \$ | 19.7 | \$ | 18.5 | \$ | 20.9 | \$ | 21.8 | 4\% | 14\% |
| \$ | 139.9 | \$ | 140.9 | \$ | 137.5 | \$ | 146.7 | \$ | 152.8 | 4\% | 9\% |
| \$ | 141.1 | \$ | 142.0 | \$ | 138.1 | \$ | 138.8 | \$ | 142.3 | 3\% | 1\% |
| \$ | 81.6 | \$ | 81.4 | \$ | 79.4 | \$ | 81.2 | \$ | 81.4 | - | - |
|  | 32.6 |  | 33.2 |  | 32.0 |  | 33.9 |  | 34.8 | 3\% | 7\% |
|  | 27.2 |  | 27.0 |  | 24.9 |  | 26.3 |  | 27.2 | 3\% | - |
| \$ | 141.4 | \$ | 141.6 | \$ | 136.3 | \$ | 141.4 | \$ | 143.4 | 1\% | 1\% |
| \$ | 2,154 | \$ | 2,191 | \$ | 2,129 | \$ | 2,143 | \$ | 2,274 | 6\% | 6\% |
|  | 6.14\% |  | 6.14\% |  | 6.13\% |  | 6.26\% |  | 6.41\% |  |  |
| \$ | 243 | \$ | 257 | \$ | 286 | \$ | 236 | \$ | 244 | 3\% | - |
|  | 0.69\% |  | 0.72\% |  | 0.82\% |  | 0.69\% |  | 0.69\% |  |  |
| \$ | 515 | \$ | 579 | \$ | 474 | \$ | 488 | \$ | 477 | (2\%) | (7\%) |
|  | 0.37\% |  | 0.41\% |  | 0.35\% |  | 0.35\% |  | 0.33\% |  |  |
| \$ | 735 | \$ | 722 | \$ | 726 | \$ | 777 | \$ | 747 | (4\%) | 2\% |
|  | 0.52\% |  | 0.51\% |  | 0.54\% |  | 0.55\% |  | 0.52\% |  |  |
|  | 143.0 |  | 143.0 |  | 142.7 |  | 142.4 |  | 142.6 | - | - |
| \$ | 95.7 | \$ | 115.3 | \$ | 125.1 | \$ | 112.2 | \$ | 125.3 | 12\% | 31\% |
| \$ | 131.9 | \$ | 145.5 | \$ | 149.3 | \$ | 150.8 | \$ | 151.5 | - | 15\% |
| \$ | 143.4 | \$ | 147.8 | \$ | 155.6 | \$ | 149.9 | \$ | 155.1 | 3\% | 8\% |
|  | 13.05\% |  | 12.76\% |  | 12.54\% |  | 12.57\% |  | 12.54\% |  |  |
| \$ | 4,154 | \$ | 4,518 | \$ | 4,527 | \$ | 4,379 | \$ | 4,425 | 1\% | 7\% |
|  | 12.67\% |  | 12.35\% |  | 12.06\% |  | 11.78\% |  | 11.72\% |  |  |
| \$ | 1,131 | \$ | 1,092 | \$ | 1,230 | \$ | 1,367 | \$ | 1,371 | - | 21\% |
|  | 3.45\% |  | 2.99\% |  | 3.28\% |  | 3.68\% |  | 3.63\% |  |  |
| \$ | 3,292 | \$ | 3,734 | \$ | 3,572 | \$ | 3,288 | \$ | 3,357 | 2\% | 2\% |
|  | 10.04\% |  | 10.21\% |  | 9.52\% |  | 8.84\% |  | 8.89\% |  |  |
| \$ | 1,450 | \$ | 1,587 | \$ | 1,819 | \$ | 1,753 | \$ | 1,706 | (3\%) | 18\% |
|  | 1.01\% |  | 1.07\% |  | 1.17\% |  | 1.17\% |  | 1.10\% |  |  |
| \$ | 1,583 | \$ | 1,831 | \$ | 1,814 | \$ | 1,739 | \$ | 1,751 | 1\% | 11\% |
|  | 1.10\% |  | 1.24\% |  | 1.17\% |  | 1.16\% |  | 1.13\% |  |  |

(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9 .
mounts and ratios include interest and fees receivables balances.
$d$ by average loans.
(5) Net interest revenue inc
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation

## GLOBAL CONSUMER BANKING <br> NORTH AMERIC

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Ton-Interest Revenue
Total Operating Expenses
Net Credit Losse
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
ncome Taxes
ncome from Continuing Operations
Noncontrolling Interests
Average As
Return Assets (in billions)
Retu Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total

## Net Credit Losses by Business

Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \\ \hline \end{gathered}$ |  | 2Q17 Increase/ (Decrease) from |  | Six Months 2016 |  | Six Months 2017 |  | YTD 2017 vs. YTD 2016 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q17 | 2 Q16 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 4,331 |  |  | \$ | 4,696 | \$ | 4,706 | \$ | 4,617 | \$ | 4,633 | - | 7\% | \$ | 8,729 | \$ | 9,250 | 6\% |
|  | 378 |  | 465 |  | 353 |  | 327 |  | 311 | (5\%) | (18\%) |  | 810 |  | 638 | (21\%) |
|  | 4,709 |  | 5,161 |  | 5,059 |  | 4,944 |  | 4,944 | - | 5\% |  | 9,539 |  | 9,888 | 4\% |
|  | 2,426 |  | 2,595 |  | 2,537 |  | 2,576 |  | 2,577 | - | 6\% |  | 4,926 |  | 5,153 | 5\% |
|  | 954 |  | 927 |  | 1,105 |  | 1,190 |  | 1,181 | (1\%) | 24\% |  | 1,887 |  | 2,371 | 26\% |
|  | 49 |  | 408 |  | 117 |  | 152 |  | 101 | (34\%) | NM |  | 128 |  | 253 | 98\% |
|  | 7 |  | - |  | (1) |  | 7 |  | 2 | (71\%) | (71\%) |  | 7 |  | 9 | 29\% |
|  | 8 |  | 8 |  | 9 |  | 6 |  | 8 | 33\% | ( |  | 17 |  | 14 | (18\%) |
|  | 1,018 |  | 1,343 |  | 1,230 |  | 1,355 |  | 1,292 | (5\%) | 27\% |  | 2,039 |  | 2,647 | 30\% |
|  | 1,265 |  | 1,223 |  | 1,292 |  | 1,013 |  | 1,075 | 6\% | (15\%) |  | 2,574 |  | 2,088 | (19\%) |
|  | 450 |  | 443 |  | 482 |  | 386 |  | 405 | 5\% | (10\%) |  | 926 |  | 791 | (15\%) |
|  | 815 |  | 780 |  | 810 |  | 627 |  | 670 | 7\% | (18\%) |  | 1,648 |  | 1,297 | (21\%) |
|  | (1) |  | - |  | (1) |  | - |  | - | - | 100\% |  | (1) |  | - | 100\% |
| \$ | 816 | \$ | 780 | \$ | 811 | \$ | 627 | \$ | 670 | 7\% | (18\%) | \$ | 1,649 | \$ | 1,297 | (21\%) |
|  | 218 | \$ | 238 | \$ | 244 | \$ | 245 | \$ | 243 | (1\%) | 11\% | \$ | 215 | \$ | 244 | 13\% |
| \$ | 1.51\% |  | 1.30\% |  | 1.32\% |  | 1.04\% |  | 1.11\% |  |  |  | 1.54\% |  | 1.07\% |  |
|  | 52\% |  | 50\% |  | 50\% |  | 52\% |  | 52\% |  |  |  | 52\% |  | 52\% |  |
|  | 2.34\% |  | 2.07\% |  | 2.42\% |  | 2.63\% |  | 2.58\% |  |  |  | 2.33\% |  | 2.61\% |  |
|  | 2.34\% |  | 2.07\% |  | 2.42\% |  | 2.63\% |  | 2.58\% |  |  |  | 2.33\% |  | 2.61\% |  |
| \$ | 1,313 | \$ | 1,356 | \$ | 1,263 | \$ | 1,256 | \$ | 1,291 | 3\% | (2\%) | \$ | 2,603 | \$ | 2,547 | (2\%) |
| \$ | 1,886 |  | 2,191 |  | 2,213 |  | 2,096 |  | 2,079 | (1\%) | 10\% |  | 3,746 | $\$$ | 4,175 | 11\% |
|  | 1,510 |  | 1,614 |  | 1,583 |  | 1,592 |  | 1,574 | (1\%) | 4\% |  | 3,190 |  | 3,166 | (1\%) |
| \$ | 4,709 | \$ | 5,161 | \$ | 5,059 | \$ | 4,944 | \$ | 4,944 | ( | 5\% | \$ | 9,539 | \$ | 9,888 | 4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 45 | \$ | 52 | \$ | 83 | \$ | 37 | \$ | 39 | 5\% | (13\%) | \$ | 70 | \$ | 76 | 9\% |
|  | 467 |  | 448 |  | 539 |  | 633 |  | 611 | (3\%) | 31\% |  | 922 |  | 1,244 | 35\% |
|  | 442 |  | 427 |  | 483 |  | 520 |  | 531 | 2\% | 20\% |  | 895 |  | 1,051 | 17\% |
| \$ | 954 | \$ | 927 | \$ | 1,105 | \$ | 1,190 | \$ | 1,181 | (1\%) | 24\% | \$ | 1,887 | \$ | 2,371 | 26\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 172 | \$ | 187 | \$ | 85 | \$ | 83 | \$ | 140 | 69\% | (19\%) | \$ | 261 | \$ | 223 | (15\%) |
|  | 320 |  | 322 |  | 446 |  | 248 |  | 305 | 23\% | (5\%) |  | 673 |  | 553 | (18\%) |
|  | 323 |  | 271 |  | 279 |  | 296 |  | 225 | (24\%) | (30\%) |  | 714 |  | 521 | (27\%) |
| \$ | 815 | \$ | 780 | \$ | 810 | \$ | 627 | \$ | 670 | 7\% | (18\%) | \$ | 1,648 | \$ | 1,297 | (21\%) |

## GLOBAL CONSUMER BANKING <br> NORTH AMERICA

## age 2

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2016 | 2016 | 2017 | 2017 | 1 Q17 | 2 Q16 |

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions
Average Deposits
Investment Sales
Investment Sales
Investment AUMs
Average Loans
EOP Loans:
Mortgages
Commercial Banking
Personal and
Mortgage Originations (1)
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans $90+$ Days Past Due (in millions) (2)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (2)
As a \% of EOP Loans

| 729 |  |  | 727 |  | 723 |  | 705 |  | $\begin{array}{r} 695 \\ 9.5 \end{array}$ | $\begin{aligned} & (1 \%) \\ & (1 \%) \end{aligned}$ | $\begin{gathered} (5 \%) \\ (12 \%) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10.8 |  | 10.6 |  | 10.5 |  | 9.6 |  |  |  |  |
| \$ | 182.1 | \$ | 183.9 | \$ | 186.0 | \$ | 185.5 | \$ | 185.1 | - | 2\% |
| \$ | 5.5 | \$ | 5.2 | \$ | 5.3 | \$ | 6.2 | \$ | 6.5 | 5\% | 18\% |
| \$ | 51.4 | \$ | 53.1 | \$ | 52.8 | \$ | 55.1 | \$ | 56.7 | 3\% | 10\% |
| \$ | 54.4 | \$ | 55.0 | \$ | 55.0 | \$ | 55.4 | \$ | 55.6 | - | 2\% |
| \$ | 43.9 | \$ | 44.0 | \$ | 44.2 | \$ | 44.3 | \$ | 44.3 | - | 1\% |
|  | 8.8 |  | 8.8 |  | 9.0 |  | 9.2 |  | 9.2 | - | 5\% |
|  | 2.1 |  | 2.0 |  | 2.1 |  | 2.0 |  | 2.1 | 5\% | - |
| \$ | 54.8 | \$ | 54.8 | \$ | 55.3 | \$ | 55.5 | \$ | 55.6 | - | 1\% |
| \$ | 6.4 | \$ | 6.5 | \$ | 5.6 | \$ | 3.8 | \$ | 3.1 | (18\%) | (52\%) |
| \$ | 151.8 | \$ | 147.6 | \$ | 143.2 | \$ | 48.5 | \$ | 49.1 | 1\% | (68\%) |
| \$ | 90.9 | \$ | 141.9 | \$ | 102.8 | \$ | 63.1 | \$ | 50.0 | (21\%) | (45\%) |
| \$ | 4.0 | \$ | 3.9 | \$ | 2.6 | \$ | 1.9 | \$ | 1.5 | (21\%) | (63\%) |
| \$ | 276 | \$ | 281 | \$ | 264 | \$ | $251$ | \$ | 249 | (1\%) | (10\%) |
|  | 2.04\% |  | 2.03\% |  | 1.91\% |  | $1.84 \%$ |  | 1.80\% |  |  |
| \$ | 45 | \$ | 52 | \$ | 83 | \$ |  | \$ |  | 5\% | (13\%) |
|  | 0.33\% |  | 0.38\% |  | $0.60 \%$ |  | $0.27 \%$ |  | 0.28\% |  |  |
| \$ | 180 | \$ | 256 | \$ | 181 | \$ | 182 | \$ | 155 | (15\%) | (14\%) |
|  | 0.33\% |  | 0.47\% |  | 0.33\% |  | 0.33\% |  | 0.28\% |  |  |
| \$ | 192 | \$ | 198 | \$ | 214 | \$ | 189 | \$ | 191 | 1\% | (1\%) |
|  | 0.36\% |  | 0.37\% |  | 0.39\% |  | 0.35\% |  | 0.35\% |  |  |

2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S
government-sponsored agencies since the potenial loss predominantly resides with U.S. U.S. agencies.
The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) were $\$ 408$ million
and ( $\$ 0.9$ billion), $\$ 305$ million and ( $\$ 0.7$ billion), $\$ 327$ million and ( $\$ 0.7$ billion), $\$ 313$ million and ( $\$ 0.8$ billion), and $\$ 295$ million and ( $\$ 0.8$ billion), as of June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017 and June 30, 2017, respectively.
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) were $\$ 91$ million and ( $\$ 0.9$ billion), $\$ 58$ million and ( $\$ 0.7$ billion), $\$ 70$ million and ( $\$ 0.7$ billion), $\$ 84$ million and ( $\$ 0.8$ billion), and $\$ 84$ million and ( $\$ 0.8$ billion), as of June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017 and June 30, 2017, respectively.

Reclassified to conform to the current period's presentation

## GLOBAL CONSUMER BANKING <br> NORTH AMERICA

|  | 2Q |  | 3Q |  | 4Q |  | 1Q |  | 2Q |  | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 216 |  | 2016 |  | 2016 |  | 2017 |  | 2017 | 1Q17 | 2 Q16 |
| Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| EOP Open Accounts (in millions) |  | 31.8 |  | 32.5 |  | 32.9 |  | 33.2 |  | 33.7 | 2\% | 6\% |
| Purchase Sales (in billions) | \$ | 53.1 | \$ | 73.1 | \$ | 78.5 | \$ | 72.5 | \$ | 80.5 | 11\% | 52\% |
| Average Loans (in billions) (1) | \$ | 66.7 | \$ | 79.2 | \$ | 82.1 | \$ | 82.6 | \$ | 83.3 | 1\% | 25\% |
| EOP Loans (in billions) (1) | \$ | 77.5 | \$ | 81.3 | \$ | 86.0 | \$ | 82.2 | \$ | 85.6 | 4\% | 10\% |
| Average Yield (2) |  | 10.04\% |  | 9.90\% |  | 9.60\% |  | 9.60\% |  | 9.61\% |  |  |
| Net Interest Revenue (3) | \$ | 1,591 | \$ | 1,863 | \$ | 1,867 | \$ | 1,785 | \$ | 1,788 | - | 12\% |
| As a \% of Avg. Loans (3) |  | 9.59\% |  | 9.36\% |  | 9.05\% |  | 8.76\% |  | 8.61\% |  |  |
| Net Credit Losses | \$ | 467 | \$ | 448 | \$ | 539 | \$ | 633 | \$ | 611 | (3\%) | 31\% |
| As a \% of Average Loans |  | 2.82\% |  | 2.25\% |  | 2.61\% |  | 3.11\% |  | 2.94\% |  |  |
| Net Credit Margin (4) | \$ | 1,415 | \$ | 1,740 | \$ | 1,670 | \$ | 1,461 | \$ | 1,466 | - | 4\% |
| As a \% of Avg. Loans (4) |  | 8.53\% |  | 8.74\% |  | 8.09\% |  | 7.17\% |  | 7.06\% |  |  |
| Loans 90+ Days Past Due | \$ | 510 | \$ | 607 | \$ | 748 | \$ | 698 | \$ | 659 | (6\%) | 29\% |
| As a \% of EOP Loans |  | 0.66\% |  | 0.75\% |  | 0.87\% |  | 0.85\% |  | 0.77\% |  |  |
| Loans 30-89 Days Past Due | \$ | 550 | \$ | 710 | \$ | 688 | \$ | 632 | \$ | 619 | (2\%) | 13\% |
| As a \% of EOP Loans |  | 0.71\% |  | 0.87\% |  | 0.80\% |  | 0.77\% |  | 0.72\% |  |  |
| Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| EOP Open Accounts |  | 88.9 |  | 88.3 |  | 87.7 |  | 86.8 | \$ | 86.5 | - | (3\%) |
| Purchase Sales (in billions) | \$ | 20.1 | \$ | 19.7 | \$ | 23.2 | \$ | 16.9 | \$ | 20.6 | 22\% | 2\% |
| Average Loans (in billions) (1) | \$ | 42.7 | \$ | 43.6 | \$ | 44.9 | \$ | 45.3 | \$ | 44.5 | (2\%) | 4\% |
| EOP Loans (in billions) (1) | \$ | 43.3 | \$ | 43.9 | \$ | 47.3 | \$ | 44.2 | \$ | 45.2 | 2\% | 4\% |
| Average Yield (2) |  | 17.01\% |  | 17.06\% |  | 16.92\% |  | 17.14\% |  | 17.38\% |  |  |
| Net Interest Revenue (3) | \$ | 1,834 | \$ | 1,923 | \$ | 1,947 | \$ | 1,908 | \$ | 1,897 | (1\%) | 3\% |
| As a \% of Avg. Loans (3) |  | 17.27\% |  | 17.55\% |  | 17.25\% |  | 17.08\% |  | 17.10\% |  |  |
| Net Credit Losses | \$ | 442 | \$ | 427 | \$ | 483 | \$ | 520 | \$ | 531 | 2\% | 20\% |
| As a \% of Average Loans |  | 4.16\% |  | 3.90\% |  | 4.28\% |  | 4.66\% |  | 4.79\% |  |  |
| Net Credit Margin (4) | \$ | 1,063 | \$ | 1,182 | \$ | 1,096 | \$ | 1,067 | \$ | 1,037 | (3\%) | (2\%) |
| As a \% of Avg. Loans (4) |  | 10.01\% |  | 10.79\% |  | 9.71\% |  | 9.55\% |  | 9.35\% |  |  |
| Loans 90+ Days Past Due | \$ | 619 | \$ | 664 | \$ | 761 | \$ | 735 | \$ | 693 | (6\%) | 12\% |
| As a \% of EOP Loans |  | 1.43\% |  | 1.51\% |  | 1.61\% |  | 1.66\% |  | 1.53\% |  |  |
| Loans 30-89 Days Past Due | \$ | 669 | \$ | 750 | \$ | 777 | \$ | 730 | \$ | 730 | - | 9\% |
| As a \% of EOP Loans |  | 1.55\% |  | 1.71\% |  | 1.64\% |  | 1.65\% |  | 1.62\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
2) Average yield is calculated as gross interest revenue earned divided by average loans
(3) Net interest revenue includes certain fees that are recorded as interest revenue.
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims

Reclassified to conform to the current period's presentation

## GLOBAL CONSUMER BANKING <br> LATIN AMERICA - PAGE

(In millions of dollars, except as otherwise noted)
Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending
Provision for Benefits and Cla
Provisions for Credit Losses and
Income from Continuing Operatio
Income Taxes
Income from Continuing Opera
Noncontrolling Interests
Net Income
Average Assets (in billions of dolla
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Ave
Revenue by Business
Retaii Banking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total
come from Continuing Operations by Business Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (1)
Total Revenues - Ex-FX (1)
Total Operating Expenses - as Reported
Impact of FX Translation (1)
Total Operating Expenses - Ex-FX (1)
Provisions for LLR \& PBC - as Reported
Impact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (1)
Net Income - as Reported
Impact of FX Translation
Net Income - Ex-FX (1)
(1) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2017 average exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures

Reclassified to conform to the current period's presentation

## GLOBAL CONSUMER BANKING

## ATIN AMERICA - PAGE

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted

| Branches (actual) |  | 1,491 |  | 1,494 |  | 1,494 |  | 1,499 |  | 1,496 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts (in millions) |  | 26.6 |  | 27.7 |  | 27.6 |  | 27.9 |  | 28.0 |  | 5\% |
| Average Deposits | \$ | 25.9 | \$ | 25.7 | \$ | 25.2 | \$ | 25.3 | \$ | 27.8 | 10\% | 7\% |
| Investment Sales | \$ | 6.1 | \$ | 5.9 | \$ | 5.9 | \$ | 5.5 | \$ | 5.7 | 4\% | (7\%) |
| Investment AUMs | \$ | 32.4 | \$ | 31.0 | \$ | 28.9 | \$ | 32.5 | \$ | 34.1 | 5\% | 5\% |
| Average Loans | \$ | 19.2 | \$ | 19.1 | \$ | 18.5 | \$ | 18.3 | \$ | 20.2 | 10\% | 5\% |
| EOP Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages | \$ | 4.2 | \$ | 4.1 | \$ | 3.9 | \$ | 4.4 | \$ | 4.6 | 5\% | 10\% |
| Commercial Banking |  | 8.6 |  | 8.6 |  | 8.5 |  | 9.2 |  | 9.9 | 8\% | 15\% |
| Personal and Other |  | 6.3 |  | 6.0 |  | 5.6 |  | 6.1 |  | 6.5 | 7\% | 3\% |
| Total EOP Loans | \$ | 19.1 | \$ | 18.7 | \$ | 18.0 | \$ | 19.7 | \$ | 21.0 | 7\% | 10\% |
| Net Interest Revenue (in millions) (1) | \$ | 585 | \$ | 612 | \$ | 593 | \$ | 582 | \$ | 664 | 14\% | 14\% |
| As a \% of Average Loans (1) |  | 12.25\% |  | 12.75\% |  | 12.75\% |  | 12.90\% |  | 13.18\% |  |  |
| Net Credit Losses (in millions) | \$ | 137 | \$ | 132 | \$ | 138 | \$ | 137 | \$ | 151 | 10\% | 10\% |
| As a \% of Average Loans |  | 2.87\% |  | 2.75\% |  | 2.97\% |  | 3.04\% |  | 3.00\% |  |  |
| Loans 90+ Days Past Due (in millions) | $\$$ | 157 | \$ | 160 | \$ | 136 | \$ | 141 | \$ | 150 | 6\% | (4\%) |
| As a \% of EOP Loans |  | 0.82\% |  | 0.86\% |  | 0.76\% |  | 0.72\% |  | 0.71\% |  |  |
| Loans 30-89 Days Past Due (in millions) | $\$$ | 197 | \$ | 196 | \$ | 185 | \$ | 246 | \$ | 216 | (12\%) | 10\% |
| As a \% of EOP Loans |  | 1.03\% |  | 1.05\% |  | 1.03\% |  | 1.25\% |  | 1.03\% |  |  |
| Citi-Branded Cards Key Indicators (in |  |  |  |  |  |  |  |  |  |  |  |  |
| EOP Open Accounts (in millions) |  | 5.7 |  | 5.8 |  | 5.8 |  | 5.7 |  | 5.7 | - | - |
| Purchase Sales (in billions) | \$ | 3.8 | \$ | 3.8 | \$ | 4.0 | \$ | 3.6 | \$ | 4.1 | 14\% | 8\% |
| Average Loans (in billions) (2) | \$ | 5.1 | \$ | 5.1 | \$ | 5.0 | \$ | 4.8 | \$ | 5.3 | 10\% | 4\% |
| EOP Loans (in billions) (2) | + | 5.0 | \$ | 4.9 | \$ | 4.8 | + | 5.2 | \$ | 5.5 | 6\% | 10\% |
| Average Yield (3) |  | 20.24\% |  | 20.32\% |  | 20.13\% |  | 19.81\% |  | 20.50\% |  |  |
| Net Interest Revenue (in millions) (4) | \$ | 276 | \$ | 265 | \$ | 247 | \$ | 218 | \$ | 253 | 16\% | (8\%) |
| As a \% of Average Loans (4) |  | 21.77\% |  | 20.67\% |  | 19.65\% |  | 18.42\% |  | 19.15\% |  |  |
| Net Credit Losses (in millions) | \$ | 123 | \$ | 122 | \$ | 110 | \$ | 116 | \$ | 126 | 9\% | 2\% |
| As a \% of Average Loans |  | 9.70\% |  | 9.52\% |  | 8.75\% |  | 9.80\% |  | 9.54\% |  |  |
| Net Credit Margin (in millions) (5) | \$ | 260 | \$ | 242 | \$ | 245 | \$ | 199 | \$ | 241 | 21\% | (7\%) |
| As a \% of Average Loans (5) |  | 20.50\% |  | 18.88\% |  | 19.49\% |  | 16.81\% |  | 18.24\% |  |  |
| Loans 90+ Days Past Due (in millions) | \$ | 145 | \$ | 131 | \$ | 130 | \$ | 137 | \$ | 161 | 18\% | 11\% |
| As a \% of EOP Loans |  | 2.90\% |  | 2.67\% |  | 2.71\% |  | 2.63\% |  | 2.93\% |  |  |
| Loans 30-89 Days Past Due (in millions) | \$ | 137 | \$ | 131 | \$ | $125$ | \$ | 145 | \$ | $151$ | 4\% | 10\% |
| As a \% of EOP Loans |  | 2.74\% |  | 2.67\% |  | 2.60\% |  | 2.79\% |  | 2.75\% |  |  |

1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances
(3) Average yield is gross interest revenue earned divided by average loans.
4) Net interest revenue includes certain fees that are recorded as interest revenue.
5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> ASIA (1) - PAGE

(In millions of dollars, except as otherwise noted)
Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Relea
Provision for Unfunded Lendirg
Provision for Benefits and Cla
Provisions for Credit Losses and
Income from Continuing Operatio
Income Taxes
Income from Continuing Opera
Noncontrolling Interests
Net Income
Average Assets (in billions)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Av
Revenue by Business
Retaii Banking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

Retail Banking
Total
Income from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total

FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
Impact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
Net Income - Ex-FX (2)
(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(2) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2017 average exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures

NM Not meaningful.
Reclassified to conform to the current period's presentation.

Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)
Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment AUMs
Average Loans
EOP Loans:
Mortgages
Commercial Banking
Personal and Other
Total EOP Loans

Net Interest Revenue (in millions) (2)
As a \% of Average Loans (2)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans $90+$ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions
oans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
verage Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (6)
Net Credit Losses (in millions)
As a \% of Average Loans
As a \% of Average Loans (6)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| $2 Q$ | $3 Q$ |
| :---: | :---: |
| 2016 | 2016 |

$\qquad$
verage Deposits
Investment AUMs

|  | 430 |  | 427 |  | 401 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17.0 |  | 16.8 |  | 16.5 |
| \$ | 89.4 | \$ | 91.6 | \$ | 89.9 |

Average Loans
Mortgages
Commercial Banking
Total EOP Loans

|  |  |
| ---: | ---: |
|  | 430 |
|  | 17.0 |
| $\$$ | 89.4 |
| $\$$ | 7.5 |
| $\$$ | 56.1 |
| $\$$ | 67.5 |
|  |  |
|  | 33.5 |
|  | 15.2 |
|  | 18.8 |


| 17.4 | $\$$ |
| :--- | :--- |
| 7.5 | $\$$ |
| 67.5 | $\$$ |
|  | $\$$ |
| 3.5 |  |
| 5.2 |  |
| 8.8 |  |

89.9
$\$ \quad 7.3$
\$ 66
$\$$
3.3 \$
$\begin{array}{rrr}664 & \$ & 669 \\ 3.96 \% & & 3.92 \%\end{array}$
68.1

61
$0.36 \%$

| $0.26 \%$ |  |
| :---: | :---: |
| 346 | $\$$ |
| 0 |  |

328
$0.48 \%$

| 16.6 |  | 16.4 |  | 16.3 |  | 16.7 |  | 16.7 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 18.7 | $\$$ | 18.7 | $\$$ | 19.4 | $\$$ | 19.2 | $\$$ | 20.1 |
| 17.4 | $\$$ | 17.6 | $\$$ | 17.3 | $\$$ | 18.1 | $\$$ | 18.4 |
| 17.6 | $\$$ | 17.7 | $\$$ | 17.5 | $\$$ | 18.3 | $\$$ | 18.8 |
| $12.70 \%$ |  | $12.82 \%$ |  | $12.92 \%$ |  | $12.87 \%$ |  | $12.84 \%$ |
|  |  |  |  |  |  |  |  |  |
| 153 | $\$$ | 467 | $\$$ | 466 | $\$$ | 468 | $\$$ | 487 |
| $10.47 \%$ |  | $10.56 \%$ |  | $10.72 \%$ |  | $10.49 \%$ |  | $10.62 \%$ |
| 99 | $\$$ | 95 | $\$$ | 98 | $\$$ | 98 | $\$$ | 103 |
| $2.29 \%$ |  | $2.15 \%$ |  | $2.25 \%$ |  | $2.20 \%$ |  | $2.25 \%$ |
| 554 | $\$$ | 570 | $\$$ | 561 | $\$$ | 561 | $\$$ | 613 |
| $12.81 \%$ |  | $12.88 \%$ |  | $12.90 \%$ |  | $12.57 \%$ |  | $13.36 \%$ |
| 176 | $\$$ | 185 | $\$$ | 180 | $\$$ | 183 | $\$$ | 133 |
| $1.00 \%$ |  | $1.05 \%$ |  | $1.03 \%$ |  | $1.00 \%$ |  | $1.03 \%$ |
| 227 | $\$$ | 240 | $\$$ | 224 | $\$$ | 232 | $\$$ | 251 |
| $1.29 \%$ |  | $1.36 \%$ |  | $1.28 \%$ |  | $1.27 \%$ |  | $1.34 \%$ |


| 397 |  |  | 379 |
| :---: | :---: | :---: | :---: |
|  | 16.4 |  | 16.3 |
| \$ | 92.7 | \$ | 94.3 |
| \$ | 9.2 | \$ | 9.6 |
| \$ | 59.1 | \$ | 62.0 |
| \$ | 65.1 | \$ | 66.5 |
| \$ | 32.5 | \$ | 32.5 |
|  | 15.5 |  | 15.7 |
|  | 18.2 |  | 18.6 |
| \$ | 66.2 | \$ | 66.8 |
| \$ | 636 | \$ | 662 |
|  | 3.96\% |  | 3.99\% |
| \$ | 62 | \$ | 54 |
|  | 0.39\% |  | 0.33\% |
| \$ | 165 | \$ | 172 |
|  | 0.25\% |  | 0.26\% |
| \$ | 342 | \$ | 340 |
|  | 0.52\% |  | 0.51\% |
|  | 16.7 |  | 16.7 |
| \$ | 19.2 | \$ | 20.1 |
| \$ | 18.1 | \$ | 18.4 |
| \$ | 18.3 | \$ | 18.8 |
|  | 12.87\% |  | 12.84\% |
| \$ | 468 | \$ | 487 |
|  | 10.49\% |  | 10.62\% |
| \$ | 98 | \$ | 103 |
|  | 2.20\% |  | 2.25\% |
| \$ | 561 | \$ | 613 |
|  | 12.57\% |  | 13.36\% |
| \$ | 183 | \$ | 193 |
|  | 1.00\% |  | 1.03\% |
| \$ | 232 | \$ | 251 |
|  | 1.27\% |  | 1.34\% |


| $(5 \%)$ | $(12 \%)$ |
| :---: | :---: |
| $(1 \%)$ | $(4 \%)$ |
| $2 \%$ | $5 \%$ |
| $4 \%$ | $28 \%$ |
| $5 \%$ | $11 \%$ |
| $2 \%$ | $(1 \%)$ |
| - | $(3 \%)$ |
| $1 \%$ | $3 \%$ |
| $2 \%$ | $(1 \%)$ |
| $1 \%$ | $(1 \%)$ |
| $4 \%$ | - |
| $(13 \%)$ | $(11 \%)$ |
| $4 \%$ | $(3 \%)$ |
| $(1 \%)$ | $(2 \%)$ |

1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented
(2) Also includes net interest revenue related to the region's deposit balances in excess of the average loan porttolio.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances
(4) Average yield is gross interest revenue earned divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
2) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

| INSTITUTIONAL CLIENTS GROUP <br> (In millions of dollars, except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 20 \\ 2016 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \\ \hline \end{gathered}$ |  | 2Q17 Increase/ (Decrease) from |  | Six Months 2016 |  | SixMonths 2017 |  | $\begin{aligned} & \text { YTD } 2017 \text { vs. } \\ & \text { YTD } 2016 \text { Increase/ } \end{aligned}$(Decrease) |
|  |  |  | 1 Q17 | 2 Q16 |  |  |  |  |  |  |  |  |  |  |  |
| Commissions and Fees | \$ | 956 |  |  | \$ | 929 | \$ | 969 | \$ | 985 | \$ | 1,020 | 4\% | 7\% |  | 1,960 |  | 2,005 | 2\% |
| Administration and Other Fiduciary Fees |  | 638 |  | 610 |  | 592 |  | 644 |  | 719 | 12\% | 13\% |  | 1,235 |  | 1,363 | 10\% |
| Investment Banking |  | 1,029 |  | 917 |  | 969 |  | 1,044 |  | 1,180 | 13\% | 15\% |  | 1,769 |  | 2,224 | 26\% |
| Principal Transactions |  | 1,912 |  | 2,064 |  | 1,783 |  | 2,668 |  | 2,079 | (22\%) | 9\% |  | 3,488 |  | 4,747 | 36\% |
| Other |  | 46 |  | (125) |  | (66) |  | (5) |  | 240 | NM | NM |  | 39 |  | 235 | NM |
| Total Non-Interest Revenue |  | 4,581 |  | 4,395 |  | 4,247 |  | 5,336 |  | 5,238 | (2\%) | 14\% |  | 8,491 |  | 10,574 | 25\% |
| Net Interest Revenue (including Dividends) |  | 4,108 |  | 4,064 |  | 3,937 |  | 3,790 |  | 3,975 | 5\% | (3\%) |  | 8,093 |  | 7,765 | (4\%) |
| Total Revenues, Net of Interest Expense |  | 8,689 |  | 8,459 |  | 8,184 |  | 9,126 |  | 9,213 | 1\% | 6\% |  | 16,584 |  | 18,339 | 11\% |
| Total Operating Expenses |  | 4,763 |  | 4,687 |  | 4,634 |  | 4,945 |  | 5,019 | 1\% | 5\% |  | 9,635 |  | 9,964 | 3\% |
| Net Credit Losses |  | 141 |  | 45 |  | 119 |  | 25 |  | 71 | NM | (50\%) |  | 352 |  | 96 | (73\%) |
| Credit Reserve Build / (Release) |  | (26) |  | (93) |  | (53) |  | (176) |  | (15) | 91\% | 42\% |  | 82 |  | (191) | NM |
| Provision for Unfunded Lending Commitments |  | (33) |  | (42) |  | 38 |  | (54) |  | 31 | NM | NM |  | 38 |  | (23) | NM |
| Provision for Benefits and Claims |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - | - |
| Provisions for Credit Losses and for Benefits and Claims |  | 82 |  | (90) |  | 104 |  | (205) |  | 87 | NM | 6\% |  | 472 |  | (118) | NM |
| Income from Continuing Operations before Taxes |  | 3,844 |  | 3,862 |  | 3,446 |  | 4,386 |  | 4,107 | (6\%) | 7\% |  | 6,477 |  | 8,493 | 31\% |
| Income Taxes |  | 1,229 |  | 1,202 |  | 1,065 |  | 1,375 |  | 1,327 | (3\%) | 8\% |  | 1,993 |  | 2,702 | 36\% |
| Income from Continuing Operations |  | 2,615 |  | 2,660 |  | 2,381 |  | 3,011 |  | 2,780 | (8\%) | 6\% |  | 4,484 |  | 5,791 | 29\% |
| Noncontrolling Interests |  | 17 |  | 19 |  | 12 |  | 15 |  | 18 | 20\% | 6\% |  | 27 |  | 33 | 22\% |
| Net Income | \$ | 2,598 | \$ | 2,641 | \$ | 2,369 | \$ | 2,996 | \$ | 2,762 | (8\%) | 6\% | \$ | 4,457 | \$ | 5,758 | 29\% |
| EOP Assets (in billions) | \$ | 1,303 | \$ | 1,303 | \$ | 1,277 | \$ | 1,314 | \$ | 1,353 | 3\% | 4\% |  |  |  |  |  |
| Average Assets (in billions) | \$ | 1,300 | \$ | 1,310 | \$ | 1,310 | \$ | 1,318 | \$ | 1,360 | 3\% | 5\% | \$ | 1,286 | \$ | 1,339 | 4\% |
| Return on Average Assets (ROA) |  | 0.80\% |  | 0.80\% |  | 0.72\% |  | 0.92\% |  | 0.81\% |  |  |  | 0.70\% |  | 0.87\% |  |
| Efficiency Ratio |  | 55\% |  | 55\% |  | 57\% |  | 54\% |  | 54\% |  |  |  | 58\% |  | 54\% |  |
| Revenue by Region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 3,393 | \$ | 3,191 | \$ | 2,949 | \$ | 3,455 | \$ | 3,568 | 3\% | 5\% | \$ | 6,373 | \$ | 7,023 | 10\% |
| EMEA |  | 2,577 |  | 2,506 |  | 2,605 |  | 2,807 |  | 2,837 | 1\% | 10\% |  | 4,744 |  | 5,644 | 19\% |
| Latin America |  | 1,022 |  | 999 |  | 994 |  | 1,127 |  | 1,042 | (8\%) | 2\% |  | 1,984 |  | 2,169 | 9\% |
| Asia |  | 1,697 |  | 1,763 |  | 1,636 |  | 1,737 |  | 1,766 | 2\% | 4\% |  | 3,483 |  | 3,503 | 1\% |
| Total Revenues, net of Interest Expense | \$ | 8,689 | \$ | 8,459 | \$ | 8,184 | \$ | 9,126 | \$ | 9,213 | 1\% | 6\% | \$ | 16,584 | \$ | 18,339 | 11\% |
| Income from Continuing Operations by Region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,005 | \$ | 1,067 | \$ | 877 | \$ | 1,100 | \$ | 1,112 | 1\% | 11\% | \$ | 1,551 | \$ | 2,212 | 43\% |
| EMEA |  | 695 |  | 649 |  | 647 |  | 855 |  | 779 | (9\%) | 12\% |  | 1,069 |  | 1,634 | 53\% |
| Latin America |  | 392 |  | 389 |  | 343 |  | 475 |  | 333 | (30\%) | (15\%) |  | 722 |  | 808 | 12\% |
| Asia |  | 523 |  | 555 |  | 514 |  | 581 |  | 556 | (4\%) | 6\% |  | 1,142 |  | 1,137 | - |
| Income from Continuing Operations | \$ | 2,615 | \$ | 2,660 | \$ | 2,381 | \$ | 3,011 | \$ | 2,780 | (8\%) | 6\% | \$ | 4,484 | \$ | 5,791 | 29\% |
| Average Loans by Region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 138 | \$ | 140 |  | 144 | \$ | 140 | \$ | 146 | 4\% | 6\% | \$ | 135 | \$ | 143 | 6\% |
| EMEA |  | 67 |  | 68 |  | 66 |  | 65 |  | 67 | 3\% | - |  | 65 |  | 66 | 2\% |
| Latin America |  | 38 |  | 38 |  | 37 |  | 37 |  | 37 | - | (3\%) |  | 39 |  | 37 | (5\%) |
| Asia |  | 61 |  | 60 |  | 57 |  | 60 |  | 62 | 3\% | 2\% |  | 61 |  | 61 | - |
| Total | \$ | 304 | \$ | 306 | \$ | 304 | \$ | 302 | \$ | 312 | 3\% | 3\% | \$ | 300 | \$ | 307 | 2\% |
| EOP Deposits by Region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 275 | \$ | 276 | \$ | 282 | \$ | 287 | \$ | 280 | (2\%) | 2\% |  |  |  |  |  |
| EMEA |  | 162 |  | 170 |  | 164 |  | 161 |  | 170 | 6\% | 5\% |  |  |  |  |  |
| Latin America |  | 25 |  | 26 |  | 26 |  | 28 |  | 27 | (2\%) | 7\% |  |  |  |  |  |
| Asia |  | 147 |  | 147 |  | 140 |  | 144 |  | 147 | 2\% | - |  |  |  |  |  |
| Total | \$ | 609 | \$ | 619 | \$ | 612 | \$ | 620 | \$ | 624 | 1\% | 2\% |  |  |  |  |  |
| EOP Deposits by Business (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Treasury and Trade Solutions | \$ | 407 | \$ | 417 | \$ | 412 | \$ | 417 | \$ | 421 | 1\% | 3\% |  |  |  |  |  |
| All Other ICG Businesses |  | 202 |  | 202 |  | 200 |  | 203 |  | 203 | - | - |  |  |  |  |  |
| Total | \$ | 609 | \$ | 619 | \$ | 612 | \$ | 620 | \$ | 624 | 1\% | 2\% |  |  |  |  |  |

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NSTITUTIONAL CLIENTS GROUP

## REVENUES BY bUSINESS

(In millions of dollars, except as otherwise noted)
Revenue Details:
Investment Banking:
Advisory
Equity Underwriting
Debt Underwriting
Total Investment Banking
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-Gain/(Loss) on Loan Hedges) (1)
Corporate Lending - Gain/(Loss) on Loan Hedges (1)
Total Banking Revenues including G(L) on Loan Hedges (1)
Fixed Income Markets
Equity Markets
Securities Services
Other
Total Markets and Securities Services
Total Revenues, net of Interest Expense
Taxable-equivalent adjustments (2)
Total ICG Revenues
including taxable-equivalent adjustments (2)
Commissions and Fees
Principal Transactions (3)
Other
Total Non-Interest Revenue
Net Interest Revenue
Total Fixed Income Markets
Rates and Currencies
Spread Products / Other Fixed Income
Total Fixed Income Markets
Commissions and Fees
Principal Transactions (3)
Other
Total Non-Interest Revenue
Net Interest Revenue
Total Equity Markets

| $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \end{gathered}$ |  | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 Q17 | 2 Q16 |  |  |  |  |  |  |
| \$ | 238 |  |  | \$ | 239 | \$ | 296 | \$ | 246 | \$ | 314 | 28\% | 32\% |
|  | 174 |  | 146 |  | 190 |  | 235 |  | 295 | 26\% | 70\% |
|  | 803 |  | 698 |  | 645 |  | 733 |  | 877 | 20\% | 9\% |
|  | 1,215 |  | 1,083 |  | 1,131 |  | 1,214 |  | 1,486 | 22\% | 22\% |
|  | 1,999 |  | 1,986 |  | 2,009 |  | 2,075 |  | 2,065 | - | 3\% |
|  | 383 |  | 439 |  | 448 |  | 434 |  | 477 | 10\% | 25\% |
|  | 674 |  | 680 |  | 671 |  | 744 |  | 788 | 6\% | 17\% |
| \$ | 4,271 | \$ | 4,188 | \$ | 4,259 | \$ | 4,467 | \$ | 4,816 | 8\% | 13\% |
|  | (203) |  | (218) |  | (107) |  | (115) |  | 9 | NM | NM |
| \$ | 4,068 | \$ | 3,970 | \$ | 4,152 | \$ | 4,352 | \$ | 4,825 | 11\% | 19\% |
| \$ | 3,432 | \$ | 3,413 | \$ | 2,957 | \$ | 3,622 | \$ | 3,215 | (11\%) | (6\%) |
|  | 776 |  | 654 |  | 685 |  | 769 |  | 691 | (10\%) | (11\%) |
|  | 529 |  | 533 |  | 529 |  | 543 |  | 584 | 8\% | 10\% |
|  | (116) |  | (111) |  | (139) |  | (160) |  | (102) | 36\% | 12\% |
| \$ | 4,621 | \$ | 4,489 | \$ | 4,032 | \$ | 4,774 | \$ | 4,388 | (8\%) | (5\%) |
| \$ | 8,689 | \$ | 8,459 | \$ | 8,184 | \$ | 9,126 | \$ | 9,213 | 1\% | 6\% |
| \$ | 144 | \$ | 162 | \$ | 169 | \$ | 189 | \$ | 153 | (19\%) | 6\% |
| \$ | 8,833 | \$ | 8,621 | \$ | 8,353 | \$ | 9,315 | \$ | 9,366 | 1\% | 6\% |
| \$ | 113 | \$ | 115 | \$ | 122 | \$ | 140 | \$ | 154 | 10\% | 36\% |
|  | 1,765 |  | 1,825 |  | 1,604 |  | 2,318 |  | 1,890 | (18\%) | 7\% |
|  | 213 |  | 171 |  | (9) |  | 149 |  | 181 | 21\% | (15\%) |
| \$ | 2,091 | \$ | 2,111 | \$ | 1,717 | \$ | 2,607 | \$ | 2,225 | (15\%) | 6\% |
|  | 1,341 |  | 1,302 |  | 1,240 |  | 1,015 |  | 990 | (2\%) | (26\%) |
| \$ | 3,432 | \$ | 3,413 | \$ | 2,957 | \$ | 3,622 | \$ | 3,215 | (11\%) | (6\%) |
| \$ | 2,461 | \$ | 2,362 | \$ | 2,230 | \$ | 2,503 | \$ | 2,227 | (11\%) | (10\%) |
|  | 971 |  | 1,051 |  | 727 |  | 1,119 |  | 988 | (12\%) | 2\% |
| \$ | 3,432 | \$ | 3,413 | \$ | 2,957 | \$ | 3,622 | \$ | 3,215 | (11\%) | (6\%) |
| \$ | 319 | \$ | 302 | \$ | 322 | \$ | 316 | \$ | 313 | (1\%) | (2\%) |
|  | (48) |  | 45 |  | 86 |  | 166 |  | (25) | NM | 48\% |
|  | 127 |  | 4 |  | 6 |  |  |  | (7) | NM | NM |
| \$ | 398 | \$ | 351 | \$ | 414 | \$ | 490 | \$ | 281 | (43\%) | (29\%) |
|  | 378 |  | 303 |  | 271 |  | 279 |  | 410 | 47\% | 8\% |
| \$ | 776 | \$ | 654 | \$ | 685 | \$ | 769 | \$ | 691 | (10\%) | (11\%) |


| Six Months 2016 |  | Six Months 2017 |  | YTD 2017 vs. YTD 2016 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 465 | \$ | 560 | 20\% |
|  | 292 |  | 530 | 82\% |
|  | 1,331 |  | 1,610 | 21\% |
|  | 2,088 |  | 2,700 | 29\% |
|  | 3,902 |  | 4,140 | 6\% |
|  | 831 |  | 911 | 10\% |
|  | 1,358 |  | 1,532 | 13\% |
| \$ | 8,179 | \$ | 9,283 | 13\% |
|  | (269) |  | (106) | 61\% |
| \$ | 7,910 | \$ | 9,177 | 16\% |
| \$ | 6,483 | \$ | 6,837 | 5\% |
|  | 1,473 |  | 1,460 | (1\%) |
|  | 1,090 |  | 1,127 | 3\% |
|  | (372) |  | (262) | 30\% |
| \$ | 8,674 | \$ | 9,162 | 6\% |
| \$ | 16,584 | \$ | 18,339 | 11\% |
| \$ | 310 | \$ | 342 | 10\% |
| \$ | 16,894 | \$ | 18,681 | 11\% |
|  | 237 |  | 294 | 24\% |
|  | 3,109 |  | 4,208 | 35\% |
|  | 429 |  | 330 | (23\%) |
| \$ | 3,775 | \$ | 4,832 | 28\% |
|  | 2,708 |  | 2,005 | (26\%) |
| \$ | 6,483 | \$ | 6,837 | 5\% |
| \$ | 4,697 | \$ | 4,730 | 1\% |
|  | 1,786 |  | 2,107 | 18\% |
| \$ | 6,483 | \$ | 6,837 | 5\% |
|  | 676 |  | 629 | (7\%) |
|  | 3 |  | 141 | NM |
|  | 129 |  | 1 | (99\%) |
| \$ | 808 | \$ | 771 | (5\%) |
|  | 665 |  | 689 | 4\% |
| \$ | 1,473 | \$ | 1,460 | (1\%) |

(1) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio

Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio.
The fixed premium costs of these hedges are netted against the core lending revenues. Citigroup's results of operations excluding the
AAP financial measures.
2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.
(3) Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{\text {(1) }}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-interest revenue
Total Revenues, Net of Interest Expense
otal Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
otal provisions for credit losses and for benefits and claims (2)
Income from Continuing Operations before Taxes
Income Taxes (Benefits)
ncome (Loss) from Continuing Operations
ncome (Loss) from Discontinued Operations, net of taxes
Noncontrolling Interests
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Corporate/Other Consumer Key Indicators:

## Consumer - International (2)

Branches (actual)
Average Loans (in billions)
OP Loans (in billions)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loan
As a \% of EOP Loans
oans 30-89 Days Past Due
As a \% of EOP Loans

| $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \end{gathered}$ |  | $\begin{gathered} 2017 \\ 2017 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 820 | \$ | 706 | \$ | 569 | \$ | 545 | \$ | 491 |
|  | 365 |  | 431 |  | 292 |  | 632 |  | 162 |
|  | 1,185 |  | 1,137 |  | 861 |  | 1,177 |  | 653 |
|  | 1,309 |  | 1,288 |  | 1,130 |  | 1,117 |  | 990 |
|  | 101 |  | 131 |  | 61 |  | 81 |  | 24 |
|  | (223) |  | (122) |  | (80) |  | (35) |  | (154) |
|  | 29 |  | 9 |  | - |  | 1 |  | - |
|  | (5) |  | - |  | (2) |  | 5 |  | (2) |
|  | (98) |  | 18 |  | (21) |  | 52 |  | (132) |
|  | (26) |  | (169) |  | (248) |  | 8 |  | (205) |
|  | (173) |  | (146) |  | (233) |  | (96) |  | (179) |
|  | 147 |  | (23) |  | (15) |  | 104 |  | (26) |
|  | (23) |  | (30) |  | (3) |  | (18) |  | 21 |
|  | 8 |  | (5) |  | 2 |  | (6) |  | 10 |
| \$ | 116 | \$ | (48) | \$ | (20) | \$ | 92 | \$ | (15) |
| \$ | 117 | \$ | 104 | \$ | 103 | \$ | 95 | \$ | 92 |
| \$ | 120 | \$ | 111 | \$ | 100 | \$ | 102 | \$ | 95 |
|  | 0.39\% |  | (0.17\%) |  | (0.08\%) |  | 0.37\% |  | (0.06\%) |
|  | 110\% |  | 113\% |  | 131\% |  | 95\% |  | 152\% |

2 Q17 Increase/ (Decrease) from

| 1Q17 | 2 Q16 |
| :---: | :---: |
| (10\%) | (40\%) |
| (74\%) | (56\%) |
| (45\%) | (45\%) |
| (11\%) | (24\%) |
| (70\%) | (76\%) |
| NM | 31\% |
| (100\%) | (100\%) |
| NM | 60\% |
| NM | (35\%) |
| NM | NM |
| (86\%) | (3\%) |
| NM | NM |
| NM | NM |
| NM | 25\% |
| NM | NM |
| (3\%) | (21\%) |
| (7\%) | (21\%) |



## Consumer - North America

Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue
Net Credit Losses
Credit Losses
As a \% of Average Loans
As a \% of EOP Loans
Loans $30-89$ Days Past Due (3)
As a \% of EOP Loans
loul
(1) Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses,

Corporate Treasury, certain North America and International consumer loan portfolios, Discontinued operations and other legacy assets.
(2) As a result of Citigroup's entry into agreements in October 2016 to sell its Brazil and Argentina consumer banking businesses, these businesses were classified as HFS at the end of the fourth quarter 2016. As a result of HFS accounting treatment, approximately $\$ 35$ million, $\$ 44$ million and $\$ 34$ million of cost of credit was recorded as a reduction in revenue (Other revenue) during the fourth quarter of 2016, first quarter of 2017 and second quarter of 2017, respectively. Additionally, the HFS treatment resulted in the reclassification of loans of these businesses to Other assets, where applicable.

[^0]NM Not meaningful.
Reclassified to conform to the current period's presentation.

ORPORATE / OTHER
ONSUMER KEY INDICATORS - Continued
in millions of dollars, except as otherwise noted


## North America Mortgages

Residential First
Home Equity
Average Loans (in billions of dollars
Residential First
Home Equity
EOP Loans (in billions of dollars)
Third Party Mortgage Serv. Porttolio (EOP, in billions)
Net Servicing \& Gain/(Loss) on Sale (1)
Net Interest Revenue
As a \% of Avg. Loans

## Residential Firs

Home Equity
Net Credit Losses (NCLs)
As a \% of Avg. Loans
Residential First
Home Equity
Loans $90+$ Days Past Due (2) (3)
As a \% of EOP Loans
Residential Firs
Home Equity
Loans $30-89$ Days Past Due (2) (3)
As a \% of EOP Loans


| $(7 \%)$ | $(31 \%)$ |
| :---: | :---: |
| $(12 \%)$ | $(28 \%)$ |
| $(10 \%)$ | $(30 \%)$ |
| $(11 \%)$ | $(30 \%)$ |
| $(7 \%)$ | $(28 \%)$ |
| $(9 \%)$ | $(29 \%)$ |
| $(6 \%)$ | $(48 \%)$ |
| NM | $52 \%$ |
| $(42 \%)$ | $(66 \%)$ |
|  |  |
| NM | NM |
| $40 \%$ | $8 \%$ |
| NM | NM |
|  |  |
| $(17 \%)$ | $(344 \%)$ |
| $(8 \%)$ | $(14 \%)$ |
| $(11 \%)$ | $(22 \%)$ |
|  |  |
| $(8 \%)$ | $(33 \%)$ |
| $(8 \%)$ | $(18 \%)$ |
| $(8 \%)$ | $(28 \%)$ |

(1) The first quarter of 2017 includes the loss related to Citit's announced exit of it's U.S. mortgage servicing operations.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies, The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 1.2$ billion and ( $\$ 1.8$ billion), $\$ 1.0$ billion and ( $\$ 1.5$ billion), $\$ 0.9$ billion and ( 1.4 billion), $\$ 0.8$ billion and ( $\$ 1.4$ billion), and $\$ 0.7$ billion and ( $\$ 1.3$ billion), as of
June 30 , 2016, September 30 , 2016, December 31, 2016, March 31,2017 and June 30,2017 , respectively.
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 0.2$ billion and ( $\$ 1.8$ billion), $\$ 0.1$ billion and ( $\$ 1.5$ billion), $\$ 0.2$ billion and ( $\$ 1.4$ billion), and $\$ 0.1$ billion and ( 1.4 billion), and $\$ 0.2$ billion and $(\$ 1.3$ billion), as of
June 30,2016 , September 30,2016 , December 31,2016 , March 31,2017 and June 30,2017 , respectively.
(3) The June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017 and June 30, 2017 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 9$ million, $\$ 9$ million, $\$ 7$ million, $\$ 7$ million and $\$ 6$ million, respectively, of loans
that are carried at fair value.

M Not meaningful.
Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4)(5)}$ Taxable Equivalent Basis

| In millions of dollars, except as otherwise noted |
| :--- |
| Assets: |
| Deposits with Banks |
| Fed Funds Sold and Resale Agreements ${ }^{(6)}$ |
| Trading Account Assets ${ }^{(7)}$ |
| Investments |
| Total Loans (net of Unearned Income) ${ }^{(8)}$ |
| Other Interest-Earning Assets |
| Total Average Interest-Earning Assets |
| Liabilities: |
| Deposits (excluding deposit insurance and FDIC Assessment) |
| Deposit Insurance and FDIC Assessment |
| Total Deposits |
| Fed Funds Purchased and Repurchase Agreements ${ }^{(6)}$ |
| Trading Account LLabilities ${ }^{(7)}$ |
| Short-Term Borrowings |
| Long-Term Debt |
| Total Average Interest-Bearing Liabilities |
| Total Average Interest-Bearing Liabilities |
| (excluding deposit insurance and FDIC Assessment) |


| Average Volumes |  |  |  |  |  | Interest |  |  |  |  |  | \% Average Rate ${ }^{(4)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2016 |  | First Quarter 2017 |  | Second Quarter 2017 | Second Quarter 2016 |  | First Quarter 2017 |  | Second Quarter 2017 |  | Second Quarter 2016 | First Quarter 2017 | Second Quarter 2017 |
| \$ | 135,245 | \$ | 154,765 | \$ | 166,023 | \$ | 237 | \$ | 295 | \$ | 375 | 0.70\% | 0.77\% | 0.91\% |
|  | 232,529 |  | 247,035 |  | 249,263 |  | 664 |  | 661 |  | 828 | 1.15\% | 1.09\% | 1.33\% |
|  | 201,258 |  | 195,851 |  | 203,661 |  | 1,573 |  | 1,307 |  | 1,523 | 3.14\% | 2.71\% | 3.00\% |
|  | 351,524 |  | 347,355 |  | 349,245 |  | 1,998 |  | 2,019 |  | 2,113 | 2.29\% | 2.36\% | 2.43\% |
|  | 620,648 |  | 623,338 |  | 634,328 |  | 9,765 |  | 9,970 |  | 10,224 | 6.33\% | 6.49\% | 6.46\% |
|  | 54,058 |  | 56,733 |  | 60,107 |  | 236 |  | 294 |  | 260 | 1.76\% | 2.10\% | 1.74\% |
| \$ | 1,595,262 | \$ | 1,625,077 | \$ | 1,662,627 | \$ | 14,473 | \$ | 14,546 | \$ | 15,323 | 3.65\% | 3.63\% | 3.70\% |
| \$ | 721,895 | \$ | 731,037 | \$ | 751,565 | \$ | 1,039 | \$ | 1,110 | \$ | 1,274 | 0.58\% | 0.62\% | 0.68\% |
|  | - |  |  |  |  |  | 267 |  | 305 |  | 329 |  |  |  |
|  | 721,895 |  | 731,037 |  | 751,565 |  | 1,306 |  | 1,415 |  | 1,603 | 0.73\% | 0.78\% | 0.86\% |
|  | 161,202 |  | 148,886 |  | 160,977 |  | 527 |  | 493 |  | 676 | 1.31\% | 1.34\% | 1.68\% |
|  | 73,380 |  | 91,882 |  | 91,018 |  | 96 |  | 147 |  | 146 | 0.53\% | 0.65\% | 0.64\% |
|  | 65,078 |  | 95,613 |  | 91,556 |  | 109 |  | 199 |  | 202 | 0.67\% | 0.84\% | 0.88\% |
|  | 182,220 |  | 183,969 |  | 192,144 |  | 1,082 |  | 1,312 |  | 1,409 | 2.39\% | 2.89\% | 2.94\% |
| \$ | 1,203,775 | \$ | 1,251,387 | \$ | 1,287,260 | \$ | 3,120 | \$ | 3,566 | \$ | 4,036 | 1.04\% | 1.16\% | 1.26\% |
| \$ | 1,203,775 | \$ | 1,251,387 | \$ | 1,287,260 | \$ | 2,853 | \$ | 3,261 | \$ | 3,707 | 0.95\% | 1.06\% | 1.16\% |
|  |  |  |  |  |  | \$ | 11,353 | \$ | 10,980 | \$ | 11,287 | 2.86\% | 2.74\% | 2.72\% |
| DT | Assessmen |  |  |  |  | \$ | 11,620 | \$ | 11,285 | \$ | 11,616 | 2.93\% | 2.82\% | 2.80\% |


(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 117$ million for the second quarter of 2016 $\$ 123$ million for the first quarter of 2017 and $\$ 122$ million for the second quarter of 2017 .
(2) Citigroup average balances and interest rates include both domestic and international operation

Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
(4) Average rate \% is calculated as annualized interest over average volumes.
6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes excludes the impact of ASU 2013-01 (Topic 210)
7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilites, respectively.
8) Nonperforming loans are included in the average loan balances.
9) Excludes hybrid financial instruments with changes recorded in Principal Transactions.

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | $\begin{gathered} 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \\ \hline \end{gathered}$ |  | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q17 | 2 Q16 |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 183.3 |  |  | \$ | 185.6 | \$ | 185.0 | \$ | 188.4 | \$ | 185.2 | (2\%) | 1\% |
| Latin America |  | 26.4 |  | 25.8 |  | 24.9 |  | 27.6 |  | 28.7 | 4\% | 9\% |
| Asia (1) |  | 90.5 |  | 93.6 |  | 89.9 |  | 95.4 |  | 95.4 | - | 5\% |
| Total | \$ | 300.2 | \$ | 305.0 | \$ | 299.8 | \$ | 311.4 | \$ | 309.3 | (1\%) | 3\% |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 274.5 | \$ | 276.1 | \$ | 282.6 | \$ | 287.0 | \$ | 280.0 | (2\%) | 2\% |
| EMEA |  | 162.4 |  | 170.0 |  | 163.5 |  | 160.6 |  | 169.8 | 6\% | 5\% |
| Latin America |  | 25.2 |  | 26.1 |  | 25.7 |  | 27.5 |  | 26.9 | (2\%) | 7\% |
| Asia |  | 146.5 |  | 146.6 |  | 140.0 |  | 144.4 |  | 146.9 | 2\% | - |
| Total | \$ | 608.6 | \$ | 618.8 | \$ | 611.8 | \$ | 619.5 | \$ | 623.6 | 1\% | 2\% |
| Corporate/Other | \$ | 29.1 | \$ | 16.5 | \$ | 17.8 | \$ | 19.1 | \$ | 25.8 | 35\% | (11\%) |
| Total Deposits - EOP | \$ | 937.9 | \$ | 940.3 | \$ | 929.4 | \$ | 950.0 | \$ | 958.7 | 1\% | 2\% |
| Total Deposits - Average | \$ | 935.6 | \$ | 944.2 | \$ | 935.1 | \$ | 940.9 | \$ | 960.0 | 2\% | 3\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP Deposits - as Reported | \$ | 937.9 | \$ | 940.3 | \$ | 929.4 | \$ | 950.0 | \$ | 958.7 | 1\% | 2\% |
| Impact of FX Translation (2) |  | 0.7 |  | 0.7 |  | 17.6 |  | 6.7 |  | - |  |  |
| Total EOP Deposits - Ex-FX (2) | \$ | 938.6 | \$ | 941.0 | \$ | 947.0 | \$ | 956.7 | \$ | 958.7 | - | 2\% |

(1) Asia GCB includes deposits of certain EMEA countries for all periods presented.
2) Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2017 exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

Global Consumer Banking

| North America |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Cards | \$ | 120.8 | \$ | 125.2 | \$ | 133.3 | \$ | 126.4 | \$ | 130.8 | 3\% | 8\% |
| Retail Banking |  | 54.8 |  | 54.8 |  | 55.3 |  | 55.5 |  | 55.6 |  | 1\% |
| Total | \$ | 175.6 | \$ | 180.0 | \$ | 188.6 | \$ | 181.9 | \$ | 186.4 | 2\% | 6\% |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 5.0 | \$ | 4.9 | \$ | 4.8 | \$ | 5.2 | \$ | 5.5 | 6\% | 10\% |
| Retail Banking |  | 19.1 |  | 18.7 |  | 18.0 |  | 19.7 |  | 21.0 | 7\% | 10\% |
| Total | \$ | 24.1 | \$ | 23.6 | \$ | 22.8 | \$ | 24.9 | \$ | 26.5 | 6\% | 10\% |
| Asia (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 17.6 | \$ | 17.7 | \$ | 17.5 | \$ | 18.3 | \$ | 18.8 | 3\% | 7\% |
| Retail Banking |  | 67.5 |  | 68.1 |  | 63.0 |  | 66.2 |  | 66.8 | 1\% | (1\%) |
| Total | \$ | 85.1 | \$ | 85.8 | \$ | 80.5 | \$ | 84.5 | \$ | 85.6 | 1\% | 1\% |
| Total GCB Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 143.4 | \$ | 147.8 | \$ | 155.6 | \$ | 149.9 | \$ | 155.1 | 3\% | 8\% |
| Retail Banking |  | 141.4 |  | 141.6 |  | 136.3 |  | 141.4 |  | 143.4 | 1\% | 1\% |
| Total GCB | \$ | 284.8 | \$ | 289.4 | \$ | 291.9 | \$ | 291.3 | \$ | 298.5 | 2\% | 5\% |


| Corporate/Other - Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages | 33.1 |  | 30.9 |  | 28.4 |  | 25.7 |  | 23.4 |  | (9\%) | (29\%) |
| Other |  | 2.6 |  | 2.5 |  | 2.4 |  | 1.5 |  | 1.5 | - |  |
| Total | \$ | 35.7 | \$ | 33.4 | \$ | 30.8 | \$ | 27.2 | \$ | 24.9 | (8\%) | (30\%) |
| International | \$ | 5.5 | \$ | 5.5 | \$ | 2.4 | \$ | 2.1 | \$ | 1.8 | (14\%) | (67\%) |
| Corporate/Other - Other Consumer |  | 0.1 |  | 0.1 |  | - |  | - |  | 0.1 | - | - |
| Total Corporate/Other - Consumer | \$ | 41.3 | \$ | 39.0 | \$ | 33.2 | \$ | 29.3 | \$ | 26.8 | (9\%) | (35\%) |
| Total Consumer Loans | \$ | 326.1 | \$ | 328.4 | \$ | 325.1 | \$ | 320.6 | \$ | 325.3 | 1\% | - |
| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 139.3 | \$ | 144.3 | \$ | 142.3 | \$ | 142.2 | \$ | 146.0 | 3\% | 5\% |
| EMEA |  | 69.0 |  | 67.9 |  | 62.5 |  | 66.2 |  | 71.3 | 8\% | 3\% |
| Latin America |  | 38.0 |  | 37.7 |  | 36.9 |  | 38.1 |  | 37.2 | (2\%) | (2\%) |
| Asia |  | 61.1 |  | 60.2 |  | 57.6 |  | 61.5 |  | 64.9 | 6\% | 6\% |
| Total Corporate Loans | \$ | 307.4 | \$ | 310.1 | \$ | 299.3 | \$ | 308.0 | \$ | 319.4 | 4\% | 4\% |
| Total Loans | \$ | 633.5 | \$ | 638.4 | \$ | 624.4 | \$ | 628.6 | \$ | 644.7 | 3\% | 2\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP Loans - as Reported | \$ | 633.5 | \$ | 638.4 | \$ | 624.4 | \$ | 628.6 | \$ | 644.7 | 3\% | 2\% |
| Impact of FX Translation (2) |  | 1.4 |  | 1.3 |  | 10.3 |  | 3.0 |  | - |  |  |
| Total EOP Loans - Ex-FX (2) | \$ | 634.9 | \$ | 639.7 | \$ | 634.7 | \$ | 631.6 | \$ | 644.7 | 2\% | 2\% |

(1) Asia GCB includes loans of certain EMEA countries for all periods presented.
(2) Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2017 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures

Reclassified to conform to the current period's presentation.

## SUPPLEMENTAL DETAIL

CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

|  | Loans 90+ Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 2 Q \\ 2017 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 2 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 3 Q \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { 1Q } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { 2Q } \\ 2017 \\ \hline \end{gathered}$ |  |  |  |
| GCB (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,965 | \$ | 2,166 | \$ | 2,293 | \$ | 2,241 | \$ | 2,183 | \$ | 298.5 |
| Ratio |  | 0.69\% |  | 0.75\% |  | 0.79\% |  | 0.77\% |  | 0.73\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 515 | \$ | 579 | \$ | 474 | \$ | 488 | \$ | 477 | \$ | 143.4 |
| Ratio |  | 0.37\% |  | 0.41\% |  | 0.35\% |  | 0.35\% |  | 0.33\% |  |  |
| North America (2) | \$ | 180 | \$ | 256 | \$ | 181 | \$ | 182 | \$ | 155 | \$ | 55.6 |
| Ratio |  | 0.33\% |  | 0.47\% |  | 0.33\% |  | 0.33\% |  | 0.28\% |  |  |
| Latin America | \$ | 157 | \$ | 160 | \$ | 136 | \$ | 141 | \$ | 150 | \$ | 21.0 |
| Ratio |  | 0.82\% |  | 0.86\% |  | 0.76\% |  | 0.72\% |  | 0.71\% |  |  |
| Asia (3) | \$ | 178 | \$ | 163 | \$ | 157 | \$ | 165 | \$ | 172 | \$ | 66.8 |
| Ratio |  | 0.26\% |  | 0.24\% |  | 0.25\% |  | 0.25\% |  | 0.26\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,450 | \$ | 1,587 | \$ | 1,819 | \$ | 1,753 | \$ | 1,706 | \$ | 155.1 |
| Ratio |  | 1.01\% |  | 1.07\% |  | 1.17\% |  | 1.17\% |  | 1.10\% |  |  |
| North America - Citi-Branded | \$ | 510 | \$ | 607 | \$ | 748 | \$ | 698 | \$ | 659 | \$ | 85.6 |
| Ratio |  | 0.66\% |  | 0.75\% |  | 0.87\% |  | 0.85\% |  | 0.77\% |  |  |
| North America - Retail Services | \$ | 619 | \$ | 664 | \$ | 761 | \$ | 735 | \$ | 693 | \$ | 45.2 |
| Ratio |  | 1.43\% |  | 1.51\% |  | 1.61\% |  | 1.66\% |  | 1.53\% |  |  |
| Latin America | \$ | 145 | \$ | 131 | \$ | 130 | \$ | 137 | \$ | 161 | \$ | 5.5 |
| Ratio |  | 2.90\% |  | 2.67\% |  | 2.71\% |  | 2.63\% |  | 2.93\% |  |  |
| Asia (3) | \$ | 176 | \$ | 185 | \$ | 180 | \$ | 183 | \$ | 193 | \$ | 18.8 |
| Ratio |  | 1.00\% |  | 1.05\% |  | 1.03\% |  | 1.00\% |  | 1.03\% |  |  |
| Corporate/Other - Consumer (2) (4) | \$ | 878 | \$ | 857 | \$ | 834 | \$ | 684 | \$ | 601 | \$ | 26.8 |
| Ratio |  | 2.23\% |  | 2.29\% |  | 2.62\% |  | 2.45\% |  | 2.37\% |  |  |
| International | \$ | 170 | \$ | 164 | \$ | 94 | \$ | 77 | \$ | 63 | \$ | 1.8 |
| Ratio |  | 3.09\% |  | 2.98\% |  | 3.92\% |  | 3.67\% |  | 3.50\% |  |  |
| North America (2) (4) (5) Ratio | \$ | $\begin{array}{r} 708 \\ 2.09 \% \end{array}$ | \$ | $\begin{array}{r} 693 \\ 2.17 \% \end{array}$ | \$ | $\begin{array}{r} 740 \\ 2.52 \% \end{array}$ | \$ | $\begin{array}{r} 607 \\ 2.35 \% \end{array}$ | \$ | $\begin{array}{r} 538 \\ 2.28 \% \\ \hline \end{array}$ | \$ | 25.0 |
| Total Citigroup (2) (4) | \$ | 2,843 | \$ | 3,023 | \$ | 3,127 | \$ | 2,925 | \$ | 2,784 | \$ | 325.3 |
| Ratio |  | 0.88\% |  | 0.93\% |  | 0.97\% |  | 0.92\% |  | 0.86\% |  |  |

(1) The ratio of $90+$ Days Past Due is calculated based on end-of-period loans, net of unearned income.

The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 2 on page 18.

Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.
4) See footnote 3 on page 18 .

Reclassified to conform to the current period's presentation.
bUSINESS VIEW


1) The ratio of $30-89$ Days Past Due is calculated based on end-of-period loans, net of unearned income.
2) The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the
U.S. agencies. See footnote 2 on page 9 and footnote 2 on page 18 .
(3) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented
3) See footnote 3 on page 18

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE

 In millions of dollars)
## Total Citigroup

Allowance for Loan Losses at Beginning of Period (1)
Gross Credit (Losses)
NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)
Allowance for Unfunded Lending Commitments (8) (a)
Provision for Unfunded Lending Commitments
otal Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]
Total Allowance for Loan Losses as a Percentage of Total Loans (9) (10)

Alowance for Loan Losses at Beginning of Period (1)

## Net Credit Losses (NCLs)

NCLs
et Reserve Builds / Releases
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Consumer Allowance for Unfunded Lending Commitments (8) (a)

## rovision for Unfunded Lending Commitments

Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (9)

## orporate

Allowance for Loan Losses at Beginning of Period (1)
Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Re
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (8) (b)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (b)]
Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (10)
Footnotes to these tables are on the following page (page 25).

| $\begin{gathered} 2 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2016 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2017 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2017 \end{gathered}$ |  | 2Q17 Increase/ (Decrease) from |  | Six <br> Months <br> 2016 |  | Six Months 2017 |  | $\begin{aligned} & \text { YTD } 2017 \text { vs. } \\ & \text { YTD } 2016 \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 Q17 | 2 Q16 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 12,712 |  |  | \$ | 12,304 | \$ | 12,439 | \$ | 12,060 | \$ | 12,030 |  |  | \$ | 12,626 | \$ | 12,060 |  |
|  | $(2,048)$ |  | $(1,948)$ |  | $(2,083)$ |  | $(2,144)$ |  | $(2,130)$ | 1\% | (4\%) |  | $(4,191)$ |  | $(4,274)$ | (2\%) |
|  | 432 |  | 423 |  | 387 |  | 435 |  | 420 | (3\%) | (3\%) |  | 851 |  | 855 | - |
|  | $(1,616)$ |  | $(1,525)$ |  | $(1,696)$ |  | $(1,709)$ |  | $(1,710)$ | - | (6\%) |  | $(3,340)$ |  | $(3,419)$ | (2\%) |
|  | 1,616 |  | 1,525 |  | 1,696 |  | 1,709 |  | 1,710 |  | 6\% |  | 3,340 |  | 3,419 | 2\% |
|  | (90) |  | 258 |  | 130 |  | (20) |  | 67 | NM | NM |  | (48) |  | 47 | NM |
|  | (136) |  | (37) |  | (99) |  | (14) |  | (111) | NM | 18\% |  | (16) |  | (125) | NM |
|  | 1,390 |  | 1,746 |  | 1,727 |  | 1,675 |  | 1,666 | (1\%) | 20\% |  | 3,276 |  | 3,341 | 2\% |
|  | (182) |  | (86) |  | (410) |  | 4 |  | 39 | NM | NM |  | (258) |  | 43 |  |
| \$ | 12,304 | \$ | 12,439 | \$ | 12,060 | \$ | 12,030 | \$ | 12,025 |  |  | \$ | 12,304 | \$ | 12,025 |  |
| \$ | 1,432 | \$ | 1,388 | \$ | 1,418 | \$ | 1,377 | \$ | 1,406 |  |  | \$ | 1,432 | \$ | 1,406 |  |
| \$ | (30) | \$ | (45) | \$ | 33 | \$ | (43) | \$ | 28 |  |  | \$ | 41 | \$ | (15) |  |
| \$ | 13,736 | \$ | 13,827 | \$ | 13,478 | \$ | 13,407 | \$ | 13,431 |  |  | \$ | 13,736 | \$ | 13,431 |  |
|  | 1.96\% |  | 1.97\% |  | 1.94\% |  | 1.93\% |  | 1.88\% |  |  |  |  |  |  |  |
| \$ | 9,807 | \$ | 9,432 | \$ | 9,673 | \$ | 9,358 | \$ | 9,495 |  |  | \$ | 9,835 | \$ | 9,358 |  |
|  | $(1,475)$ |  | $(1,483)$ |  | $(1,576)$ |  | $(1,672)$ |  | $(1,633)$ | 2\% | (11\%) |  | $(2,989)$ |  | $(3,305)$ | (11\%) |
|  | 1,475 |  | 1,483 |  | 1,576 |  | 1,672 |  | 1,633 | (2\%) | 11\% |  | 2,989 |  | 3,305 | 11\% |
|  | (74) |  | 368 |  | 93 |  | 146 |  | 71 | (51\%) | NM |  | (36) |  | 217 | NM |
|  | (125) |  | (36) |  | (10) |  | (2) |  | (84) | NM | 33\% |  | (106) |  | (86) | 19\% |
|  | 1,276 |  | 1,815 |  | 1,659 |  | 1,816 |  | 1,620 | (11\%) | 27\% |  | 2,847 |  | 3,436 | 21\% |
|  | (176) |  | (91) |  | (398) |  | (7) |  | 33 | NM | NM |  | (261) |  | 26 | NM |
| \$ | 9,432 | \$ | 9,673 | \$ | 9,358 | \$ | 9,495 | \$ | 9,515 |  |  | \$ | 9,432 | \$ | 9,515 |  |
| \$ | 42 | \$ | 39 | \$ | 35 | \$ | 41 | \$ | 40 |  |  | \$ | 42 | \$ | 40 |  |
| \$ | 4 | \$ | (4) | \$ | (3) | \$ | 6 | \$ | (1) |  |  | \$ | 5 | \$ | 5 |  |
| \$ | 9,474 | \$ | 9,712 | \$ | 9,393 | \$ | 9,536 | \$ | 9,555 |  |  | \$ | 9,474 | \$ | 9,555 |  |
|  | 2.89\% |  | 2.95\% |  | 2.88\% |  | 2.96\% |  | 2.93\% |  |  |  |  |  |  |  |
| \$ | 2,905 | \$ | 2,872 | \$ | 2,766 | \$ | 2,702 | \$ | 2,535 |  |  | \$ | 2,791 | \$ | 2,702 |  |
|  | (141) |  | (42) |  | (120) |  | (37) |  | (77) | NM | 45\% |  | (351) |  | (114) | 68\% |
|  | 141 |  | 42 |  | 120 |  | 37 |  | 77 | NM | (45\%) |  | 351 |  | 114 | (68\%) |
|  | (16) |  | (110) |  | 37 |  | (166) |  | (4) | 98\% | 75\% |  | (12) |  | (170) | NM |
|  | (11) |  | (1) |  | (89) |  | (12) |  | (27) | NM | NM |  | 90 |  | (39) | NM |
|  | 114 |  | (69) |  | 68 |  | (141) |  | 46 | NM | (60\%) |  | 429 |  | (95) | NM |
|  | (6) |  | 5 |  | (12) |  | 11 |  | 6 |  |  |  | 3 |  | 17 |  |
| \$ | 2,872 | \$ | 2,766 | \$ | 2,702 | \$ | 2,535 | \$ | $\underline{2,510}$ |  |  | \$ | 2,872 | \$ | 2,510 |  |
| \$ | 1,390 | \$ | 1,349 | \$ | 1,383 | \$ | 1,336 | \$ | 1,366 |  |  | \$ | 1,390 | \$ | 1,366 |  |
| \$ | (34) | \$ | (41) | \$ | 36 | \$ | (49) | \$ | 29 |  |  | \$ | 36 | \$ | (20) |  |
| \$ | 4,262 | \$ | 4,115 | \$ | 4,085 | \$ | 3,871 | \$ | 3,876 |  |  | is | 4,262 | \$ | 3,876 |  |

## The following footnotes relate to the tables on the prior page (page 24)

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(3) The second quarter of 2016 includes a reduction of approximately $\$ 101$ million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of $\$ 24$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 75$ million related to FX translation.
(4) The third quarter of 2016 includes a reduction of approximately $\$ 58$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 50$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 46$ million related to FX translation.
(5) The fourth quarter of 2016 includes a reduction of approximately $\$ 267$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 3$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 141$ million related to FX translation.
(6) The first quarter of 2017 includes a reduction of approximately $\$ 161$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 37$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the first quarter includes an increase of approximately $\$ 164$ million related to FX translation.
(7) The second quarter of 2017 includes a reduction of approximately $\$ 19$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 19$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes an increase of approximately $\$ 50$ million related to FX translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017 and June 30, 2017 exclude $\$ 32$ million, $\$ 31$ million, $\$ 29$ million, $\$ 28$ million and $\$ 27$ million, respectively, of consumer loans which are carried at fair value.
(10) June 30, 2016, September 30, 2016, December 31, 2016, March 31, 2017 and June 30, 2017 exclude $\$ 4.1$ billion, $\$ 3.9$ billion, $\$ 3.5$ billion, $\$ 4.0$ billion and $\$ 4.2$ billion, respectively, of corporate loans which are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation

## COMPONENTS OF PROVISION FOR LOAN LOSSES

|  | 2Q | 3Q |  | 4Q |  | 1Q |  | 2Q |  | 2Q17 Increase/ (Decrease) from |  | Six Months 2016 |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2017 \end{gathered}$$2017$ |  | YTD 2017 vs. YTD 2016 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2016 |  | 2016 |  | 2017 |  | 2017 | 1 Q17 | 2 Q16 |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 1,374 |  | 1,349 |  | 1,516 |  | 1,603 |  | 1,615 | 1\% | 18\% |  | 2,745 |  | 3,218 | 17\% |
| Credit Reserve Build / (Release) | 23 |  | 436 |  | 164 |  | 177 |  | 125 | (29\%) | NM |  | 108 |  | 302 | NM |
| North America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 954 |  | 927 |  | 1,105 |  | 1,190 |  | 1,181 | (1\%) | 24\% |  | 1,887 |  | 2,371 | 26\% |
| Credit Reserve Build / (Release) | 49 |  | 408 |  | 117 |  | 152 |  | 101 | (34\%) | NM |  | 128 |  | 253 | 98\% |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 45 |  | 52 |  | 83 |  | 37 |  | 39 | 5\% | (13\%) |  | 70 |  | 76 | 9\% |
| Credit Reserve Build / (Release) | (12) |  | (40) |  | (22) |  | 7 |  | (7) | NM | 42\% |  | 51 |  | - | (100\%) |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 467 |  | 448 |  | 539 |  | 633 |  | 611 | (3\%) | 31\% |  | 922 |  | 1,244 | 35\% |
| Credit Reserve Build / (Release) | 58 |  | 263 |  | 78 |  | 92 |  | 26 | (72\%) | (55\%) |  | 43 |  | 118 | NM |
| Citi Retail Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 442 |  | 427 |  | 483 |  | 520 |  | 531 | 2\% | 20\% |  | 895 |  | 1,051 | 17\% |
| Credit Reserve Build / (Release) | 3 |  | 185 |  | 61 |  | 53 |  | 82 | 55\% | NM |  | 34 |  | 135 | NM |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 260 |  | 254 |  | 248 |  | 253 |  | 277 | 9\% | 7\% |  | 538 |  | 530 | (1\%) |
| Credit Reserve Build / (Release) | (2) |  | 32 |  | 36 |  | 12 |  | 50 | NM | NM |  | 15 |  | 62 | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 137 |  | 132 |  | 138 |  | 137 |  | 151 | 10\% | 10\% |  | 271 |  | 288 | 6\% |
| Credit Reserve Build / (Release) | (3) |  | 47 |  | 31 |  | 14 |  | 27 | 93\% | NM |  | 13 |  | 41 | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 123 |  | 122 |  | 110 |  | 116 |  | 126 | 9\% | 2\% |  | 267 |  | 242 | (9\%) |
| Credit Reserve Build / (Release) | 1 |  | (15) |  | 5 |  | (2) |  | 23 | NM | NM |  | 2 |  | 21 | NM |
| Asia (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 160 |  | 168 |  | 163 |  | 160 |  | 157 | (2\%) | (2\%) |  | 320 |  | 317 | (1\%) |
| Credit Reserve Build / (Release) | (24) |  | (4) |  | 11 |  | 13 |  | (26) | NM | (8\%) |  | (35) |  | (13) | 63\% |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 61 |  | 73 |  | 65 |  | 62 |  | 54 | (13\%) | (11\%) |  | 123 |  | 116 | (6\%) |
| Credit Reserve Build / (Release) | (21) |  | - |  | 12 |  | (6) |  | (9) | (50\%) | 57\% |  | (18) |  | (15) | 17\% |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 99 |  | 95 |  | 98 |  | 98 |  | 103 | 5\% | 4\% |  | 197 |  | 201 | 2\% |
| Credit Reserve Build / (Release) | (3) |  | (4) |  | (1) |  | 19 |  | (17) | NM | NM |  | (17) |  | 2 | NM |
| stitutional Clients Group (ICG) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 141 |  | 45 |  | 119 |  | 25 |  | 71 | NM | (50\%) |  | 352 |  | 96 | (73\%) |
| Credit Reserve Build / (Release) | (26) |  | (93) |  | (53) |  | (176) |  | (15) | 91\% | 42\% |  | 82 |  | (191) | NM |
| Corporate / Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | 101 |  | 131 |  | 61 |  | 81 |  | 24 | (70\%) | (76\%) |  | 243 |  | 105 | (57\%) |
| Credit Reserve Build / (Release) | (223) |  | (122) |  | (80) |  | (35) |  | (154) | NM | 31\% |  | (254) |  | (189) | 26\% |
| Total Provision for Loan Losses | \$ 1,390 | \$ | 1,746 | \$ | 1,727 | \$ | 1,675 | \$ | 1,666 | (1\%) | 20\% | is | 3,276 | \$ | 3,341 | 2\% |

(1) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS

(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region
North America
EMEA
Latin America
Asia
Total
Consumer Non-Accrual Loans By Region (2) (3)
North America
Latin America
Asia (4)
Total

| 2Q | 30 | 4 Q | 10 | 2Q | 2Q17 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2016 | 2016 | 2017 | 2017 | 1 Q17 | 2 Q16 |


| \$ | 1,280 | \$ | 1,057 | \$ | 984 | \$ | 993 | \$ | 944 | (5\%) | (26\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 762 |  | 857 |  | 904 |  | 828 |  | 727 | (12\%) | (5\%) |
|  | 267 |  | 380 |  | 379 |  | 342 |  | 281 | (18\%) | 5\% |
|  | 151 |  | 121 |  | 154 |  | 176 |  | 146 | (17\%) | (3\%) |
| \$ | 2,460 | \$ | 2,415 | \$ | 2,421 | \$ | 2,339 | \$ | 2,098 | (10\%) | (15\%) |
| \$ | 2,520 | \$ | 2,429 | \$ | 2,160 | \$ | 1,926 | \$ | 1,754 | (9\%) | (30\%) |
|  | 884 |  | 841 |  | 711 |  | 737 |  | 793 | 8\% | (10\%) |
|  | 301 |  | 282 |  | 287 |  | 292 |  | 301 | 3\% | - |
| \$ | 3,705 | \$ | 3,552 | \$ | 3,158 | \$ | 2,955 | \$ | 2,848 | (4\%) | (23\%) |

OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)
OREO By Region:
North America
EMEA

EMEA
Latin America

Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
Non-Accrual Loans (NAL)
Non-Accrual Loans (NAL)
OREO
Non-Accrual Assets (NAA)
AL as a \% of Total Loans
NAA as a \% of Total Asset
Allowance for Loan Losses as a \% of NAL


| $100 \%$ | $100 \%$ |
| :---: | :---: |
| - | $(13 \%)$ |
| $(14 \%)$ | $(22 \%)$ |
| $(3 \%)$ | $(4 \%)$ |
|  |  |
| $(6 \%)$ | $(15 \%)$ |
| - | $100 \%$ |
| - | $63 \%$ |
| $60 \%$ | $60 \%$ |
| $(3 \%)$ | $(4 \%)$ |
|  |  |
| $(10 \%)$ | $(15 \%)$ |
| $(4 \%)$ | $(23 \%)$ |
| $(7 \%)$ | $(20 \%)$ |
| $(3 \%)$ | $(4 \%)$ |
| $(6 \%)$ | $(19 \%)$ |

1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interes payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days par until such loans are credit card loans.
(2) The fourth quarter of 2016 reflects the transfers of non accrual loans to HFS resulting from the agreements to sell the Brazil and Argentina consumer banking businesses. 3) Excludes SOP 03-3 purchased distressed loans.
(4) Asia GCB includes balances for certain EMEA countries for all periods presented.
(5) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
(6) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

## Common Equity Tier 1 Capital Ratio and Components ${ }^{(1)}$

## Citigroup Common Stockholders' Equity <br> Add: Qualifying noncontrolling interes

Regulatory Capital Adjustments and Deductions
Less:
Accumulated net unrealized losses on cash flow hedges, net of tax
mulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax ${ }^{(6)}$
Intangible Assets:
Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(77)}$
entifiable intangible assets other than mortgage servicing rights MSRs), net of related DTLs
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit
and general business credit carry-forwards
Excess over $10 \% / 15 \%$ limitations for other DTAs, certai
common stock investments and MSRs ${ }^{(6)}$
Common Equity Tier 1 Capital (CET1)
Risk-Weighted Assets (RWA)
Common Equity Tier 1 Capital Ratio (CET1/RWA)

## Supplementary Leverage Ratio and Components

Common Equity Tier 1 Capital (CET1)
ddditional Tier 1 Capital (AT1) ${ }^{(9)}$
Total Tier 1 Capital (T1C) (CET1 + AT1)
Total Leverage Exposure (TLE)
Supplementary Leverage Ratio (T1C/TLE)
Net DTAs Excluded from Common Equity Tier 1 Capita

## angible Common Equity, Book Value Per Share, Tangible Book Value <br> er Share and Returns on Equit

## Common Stockholders' Equity

Less:
Intangible assets (other than MSRs)
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS
gible Common Equity (TCE)
Book Value Per Share (Common EquityICSO)
nis

Net Income Available to Common Shareholders
Average Common Stockholders' Equity
verage TCE
Less: Average Net DTAs Excluded from Common Equity Tier 1 Capital ${ }^{(10)}$
Average TCE, Excluding Average Net DTAs Excluded from Common Equity Tier 1 Capital
Return on Average Common Stockholders' Equity
Return on Average TCE (ROTCE) ${ }^{(11)}$
Return on Average TCE, Excluding Average Net DTAs Excluded from Common Equity Tier 1 Capital


| June 30, 2016 |  | $\begin{gathered} \text { September 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | March 31,$2017^{(2)}$ |  | $\begin{gathered} \text { June 30, } \\ 2017^{(3)} \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 212,819 | \$ | 212,506 | \$ | 206,051 | \$ | 208,907 | \$ | 210,950 |
|  | 134 |  | 140 |  | 129 |  | 133 |  | 143 |
|  | (149) |  | (232) |  | (560) |  | (562) |  | (445) |
|  | 574 |  | 335 |  | (61) |  | (173) |  | (291) |
|  | 21,854 |  | 21,763 |  | 20,858 |  | 21,448 |  | 21,589 |
|  | 5,358 |  | 5,177 |  | 4,876 |  | 4,738 |  | 4,587 |
|  | 964 |  | 891 |  | 857 |  | 836 |  | 796 |
|  | 22,942 |  | 22,503 |  | 21,337 |  | 21,077 |  | 20,832 |
|  | 6,876 |  | 7,077 |  | 9,357 |  | 9,012 |  | 8,851 |
| \$ | 154,534 | \$ | 155,132 | \$ | 149,516 | \$ | 152,664 | \$ | 155,174 |
| \$ | 1,232,856 | \$ | 1,228,283 | \$ | 1,189,680 | \$ | 1,191,463 | \$ | 1,189,490 |
|  | 12.53\% |  | 12.63\% |  | 12.57\% |  | 12.81\% |  | 13.0\% |


(1) See footnote 1 on page 1 .
(2) See footnote
(3) PPeliminary.
(4)
(4) Exclumdes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(5) Common Equity Tier 1 Capita is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance shee

The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rule
A) Assets subject to $10 \% / 15 \%$ limitations include MSRs . DTAs arising took investments in unconsolidated financial institutions.

For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the $10 \%$ limitationvitments in unconsolidated financial institutions.
Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferered stock and qualifying trust preferred securities.
(10) Represents average net DTTAs excclucede in araiving gat Common Equity Tier 1 Capital under full inplemenentation of the U.S. Basel III rules.
(11) ROTCE represents annualized net income available to common shareholders as a perecentage of average TCE.

Reclassified to conform to the current period's presentation.


[^0]:    3) See footnote 2 on page 18
