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(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

## CITIGROUP -- FINANCIAL SUMMAR

(In millions of dollars, except per share amounts, and as otherwise noted)

|  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  | Nine Months 2014 |  | $\begin{gathered} \text { Nine } \\ \text { Months } \\ 2015 \end{gathered}$ |  | YTD 2015 vs.YTD 2014 Increase/(Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues, Net of Interest Expense | \$ | 19,689 |  |  | \$ | 17,899 | \$ | 19,736 | \$ | 19,470 | \$ | 18,692 | (4\%) | (5\%) | \$ | 59,320 | \$ | 57,898 | (2\%) |
| Total Operating Expenses |  | 12,955 |  | 14,426 |  | 10,884 |  | 10,928 |  | 10,669 | (2\%) | (18\%) |  | 40,625 |  | 32,481 | (20\%) |
| Net Credit Losses (NCLs) |  | 2,097 |  | 2,248 |  | 1,957 |  | 1,920 |  | 1,663 | (13\%) | (21\%) |  | 6,725 |  | 5,540 | (18\%) |
| Credit Reserve Build / (Release) |  | (522) |  | (367) |  | (202) |  | (405) |  | (81) | 80\% | 84\% |  | $(1,778)$ |  | (688) | 61\% |
| Provision for Unfunded Lending Commitments |  | (30) |  | (74) |  | (37) |  | (48) |  | 65 | NM | NM |  | (88) |  | (20) | 77\% |
| Provision for Benefits and Claims |  | 205 |  | 206 |  | 197 |  | 181 |  | 189 | 4\% | (8\%) |  | 595 |  | 567 | (5\%) |
| Provisions for Credit Losses and for Benefits and Claims |  | 1,750 |  | 2,013 |  | 1,915 |  | 1,648 |  | 1,836 | 11\% | 5\% |  | 5,454 |  | 5,399 | (1\%) |
| Income from Continuing Operations before Income Taxes |  | 4,984 |  | 1,460 |  | 6,937 |  | 6,894 |  | 6,187 | (10\%) | 24\% |  | 13,241 |  | 20,018 | 51\% |
| Income Taxes (benefits) |  | 2,068 |  | 1,077 |  | 2,120 |  | 2,036 |  | 1,881 | (8\%) | (9\%) |  | 6,120 |  | 6,037 | (1\%) |
| Income from Continuing Operations | \$ | 2,916 | \$ | 383 | \$ | 4,817 | \$ | 4,858 | \$ | 4,306 | (11\%) | 48\% | \$ | 7,121 | \$ | 13,981 | 96\% |
| Income (Loss) from Discontinued Operations, net of Taxes |  | (16) |  | (1) |  | (5) |  | 6 |  | (10) | NM | 38\% |  | (1) |  | (9) | NM |
| Net Income before Noncontrolling Interests |  | 2,900 |  | 382 |  | 4,812 |  | 4,864 |  | 4,296 | (12\%) | 48\% |  | 7,120 |  | 13,972 | 96\% |
| Net Income Attributable to Noncontrolling Interests |  | 59 |  | 38 |  | 42 |  | 18 |  | 5 | (72\%) | (92\%) |  | 154 |  | 65 | (58\%) |
| Citigroup's Net Income | \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | \$ | 4,291 | (11\%) | 51\% | \$ | 6,966 | \$ | 13,907 | 100\% |
| Diluted Earnings Per Share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | \$ | 1.36 | (10\%) | 55\% | \$ | 2.14 | \$ | 4.38 | NM |
| Citigroup's Net Income | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | \$ | 1.35 | (11\%) | 53\% | \$ | 2.14 | \$ | 4.38 | NM |
| Shares (in millions): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Basic |  | 3,029.5 |  | 3,025.6 |  | 3,034.2 |  | 3,020.0 |  | 2,993.3 | (1\%) | (1\%) |  | 3,033.5 |  | 3,015.8 | (1\%) |
| Average Diluted |  | 3,034.8 |  | 3,031.5 |  | 3,039.3 |  | 3,025.0 |  | 2,996.9 | (1\%) | (1\%) |  | 3,038.8 |  | 3,020.4 | (1\%) |
| Common Shares Outstanding, at period end |  | 3,029.5 |  | 3,023.9 |  | 3,034.1 |  | 3,009.8 |  | 2,979.0 | (1\%) | (2\%) |  |  |  |  |  |
| Preferred Dividends - Basic | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | \$ | 174 | (14\%) | 36\% | \$ | 352 | \$ | 504 | 43\% |
| Preferred Dividends - Diluted | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | \$ | 174 | (14\%) | 36\% | \$ | 352 | \$ | 504 | 43\% |
| Income Allocated to Unrestricted Common Shareholders - Basic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 | \$ | 4,070 | (11\%) | 52\% | \$ | 6,507 | \$ | 13,230 | NM |
| Citigroup's Net Income | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | + | 4,061 | (11\%) | 52\% | \$ | 6,506 | \$ | 13,221 | NM |
| Income Allocated to Unrestricted Common Shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from Continuing Operations | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 | \$ | 4,070 | (11\%) | 52\% | \$ | 6,507 | \$ | 13,230 | NM |
| Citigroup's Net Income | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | \$ | 4,061 | (11\%) | 52\% | \$ | 6,506 | \$ | 13,221 | NM |
| Regulatory Capital Ratios and Performance Metrics: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio ${ }^{(1)(2)}$ |  | 10.64\% |  | 10.57\% |  | 11.06\% |  | 11.37\% |  | 11.6\% |  |  |  |  |  |  |  |
| Tier 1 Capital Ratio ${ }^{(1)(2)}$ |  | 11.41\% |  | 11.45\% |  | 12.07\% |  | 12.54\% |  | 12.9\% |  |  |  |  |  |  |  |
| Total Capital Ratio ${ }^{(1)(2)}$ |  | 12.76\% |  | 12.80\% |  | 13.38\% |  | 14.14\% |  | 14.5\% |  |  |  |  |  |  |  |
| Supplementary Leverage Ratio ${ }^{(2)(3)}$ |  | 5.98\% |  | 5.94\% |  | 6.44\% |  | 6.72\% |  | 6.8\% |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.59\% |  | 0.07\% |  | 1.04\% |  | 1.06\% |  | 0.94\% |  |  |  | 0.49\% |  | 1.01\% |  |
| Return on Average Common Equity |  | 5.3\% |  | 0.4\% |  | 9.4\% |  | 9.1\% |  | 8.0\% |  |  |  |  |  |  |  |
| Efficiency Ratio (Operating Expenses/Total Revenues, net) |  | 66\% |  | 81\% |  | 55\% |  | 56\% |  | 57\% |  |  |  | 68\% |  | 56\% |  |
| Balance Sheet Data (in billions of dollars, except Book Value Per Share): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Assets | \$ | 1,882.5 | \$ | 1,842.2 | \$ | 1,831.8 | \$ | 1,829.4 | \$ | 1,808.4 | (1\%) | (4\%) |  |  |  |  |  |
| Total Average Assets |  | 1,895.4 |  | 1,900.2 |  | 1,853.1 |  | 1,839.7 |  | 1,818.4 | (1\%) | (4\%) | \$ | 1,895.7 | \$ | 1,837.1 | (3\%) |
| Total Deposits ${ }^{(4)}$ |  | 942.7 |  | 899.3 |  | 899.6 |  | 908.0 |  | 904.2 | - | (4\%) |  |  |  |  |  |
| Citigroup's Stockholders' Equity |  | 211.9 |  | 210.2 |  | 214.6 |  | 219.4 |  | 220.8 | 1\% | 4\% |  |  |  |  |  |
| Book Value Per Share |  | 66.99 |  | 66.05 |  | 66.79 |  | 68.27 |  | 69.03 | 1\% | 3\% |  |  |  |  |  |
| Tangible Book Value Per Share ${ }^{(5)}$ | \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ | 59.18 | \$ | 60.07 | 2\% | 5\% |  |  |  |  |  |
| Direct Staff (in thousands) |  | 243 |  | 241 |  | 239 |  | 238 |  | 239 | - | (2\%) |  |  |  |  |  |
| (1) Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are calculated under the Basel III Advanced Approaches framework. See page 40 for a reconciliation of Citi's Common Equity Tier 1 Capital to reported results. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) September 30, 2015 ratios are preliminary. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4) Beginning December 31, 2014, approximately $\$ 20$ billion of Deposits (and corresponding assets) were reclassified to held-for-sale within Other liabilities and Other assets, respectively, as a result of Citigroup's entry into an agreement in December 2014 to sell its Japan retail banking business, which is now reported in Citi Holdings. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) Tangible book value per share is a non-GAAP financial measure. See page 40 for a reconciliation of Tangible Common Equity to reported results. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: Ratios and variance percentages are calculated based on the displayed amounts (where presented). NM Not meaningful. <br> Reclassified to conform to the current period's presentation. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

## (In millions of dollars)

## Revenues

## Interest revenue interest expense <br> Net interest revenue

Commissions and fees
rincipal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investmen
ther-than-temporary impairment losses on investments and other assets
Other revenue
Total non-interest revenues
Total revenues, net of interest expense

## Provisions for Credit Losses and for Benefits and Claims

> Net credit losses
credit reserve build / (release)
Provision for loan losses
Provison for Policyholder benefits and claims
ovision for unfunded lending commitments

Operating Expenses
Compensation and benefits
Premises and Equipment
echnology / communication expense
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision (benefits) for income taxes
Income from Continuing Operations
Discontinued Operations
Income (Loss) from Discontinued Operations
Gain (Loss) on Sale
Provision (benefits) for income taxes
income (Loss) from Discontinued Operations, net of taxes

## Net Income before Noncontrolling Interests

Net Income attributable to noncontrolling interests Citigroup's Net Income

NM Not meaningful
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  | Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 15,512 |  |  | \$ | 15,260 | \$ | 14,600 | \$ | 14,873 | \$ | 14,714 | (1\%) | (5\%) | \$ | 46,423 | \$ | 44,187 | (5\%) |
|  | 3,325 |  | 3,159 |  | 3,028 |  | 3,051 |  | 2,941 | (4\%) | (12\%) |  | 10,531 |  | 9,020 | (14\%) |
|  | 12,187 |  | 12,101 |  | 11,572 |  | 11,822 |  | 11,773 |  | (3\%) |  | 35,892 |  | 35,167 | (2\%) |
|  | 3,280 |  | 3,127 |  | 3,170 |  | 3,194 |  | 2,732 | (14\%) | (17\%) |  | 9,905 |  | 9,096 | (8\%) |
|  | 1,549 |  | 418 |  | 1,971 |  | 2,173 |  | 1,327 | (39\%) | (14\%) |  | 6,280 |  | 5,471 | (13\%) |
|  | 1,029 |  | 946 |  | 962 |  | 995 |  | 870 | (13\%) | (15\%) |  | 3,067 |  | 2,827 | (8\%) |
|  | 136 |  | 222 |  | 307 |  | 183 |  | 151 | (17\%) | 11\% |  | 348 |  | 641 | 84\% |
|  | (91) |  | (95) |  | (72) |  | (43) |  | (80) | (86\%) | 12\% |  | (329) |  | (195) | 41\% |
|  | 530 |  | 497 |  | 497 |  | 482 |  | 464 | (4\%) | (12\%) |  | 1,613 |  | 1,443 | (11\%) |
|  | 1,069 |  | 683 |  | 1,329 |  | 664 |  | 1,455 | NM | 36\% |  | 2,544 |  | 3,448 | 36\% |
| 19,689 |  |  | 5,798 |  | 8,164 |  | 7,648 |  | 6,919 | (10\%) | (8\%) |  | 23,428 |  | 22,731 | (3\%) |
|  |  |  | 17,899 |  | 19,736 |  | 19,470 |  | 18,692 | (4\%) | (5\%) |  | 59,320 |  | 57,898 | (2\%) |
| $\begin{gathered} 2,097 \\ (522) \\ \hline \end{gathered}$ |  |  | 2,248 |  | 1,957 |  | 1,920 |  | 1,663 | (13\%) | (21\%) |  | 6,725 |  | 5,540 | (18\%) |
|  |  |  | (367) |  | (202) |  | (405) |  | (81) | 80\% | 84\% |  | $(1,778)$ |  | (688) | 61\% |
| $\begin{gathered} 1,575 \\ 205 \\ (30) \\ \hline \end{gathered}$ |  |  | 1,881 |  | 1,755 |  | 1,515 |  | 1,582 | 4\% | - |  | 4,947 |  | 4,852 | (2\%) |
|  |  |  | 206 |  | 197 |  | 181 |  | 189 | 4\% | (8\%) |  | 595 |  | 567 | (5\%) |
|  |  |  | (74) |  | (37) |  | (48) |  | 65 | NM | NM |  | (88) |  | (20) | 77\% |
| 1,750 |  |  | 2,013 |  | 1,915 |  | 1,648 |  | 1,836 | 11\% | 5\% |  | 5,454 |  | 5,399 | (1\%) |
| 6,114 |  |  | 5,807 |  | 5,520 |  | 5,483 |  | 5,321 | (3\%) | (13\%) |  | 18,152 |  | 16,324 | (10\%) |
| 804 |  |  | 750 |  | 709 |  | 737 |  | 722 | (2\%) | (10\%) |  | 2,428 |  | 2,168 | (11\%) |
| 1,630 |  |  | 1,657 |  | 1,600 |  | 1,656 |  | 1,628 | (2\%) | - |  | 4,779 |  | 4,884 | 2\% |
| $\begin{array}{r} 442 \\ 3,965 \\ \hline \end{array}$ |  |  | 484 |  | 392 |  | 393 |  | 391 | (1\%) | (12\%) |  | 1,360 |  | 1,176 | (14\%) |
|  |  |  | 5,728 |  | 2,663 |  | 2,659 |  | 2,607 | (2\%) | (34\%) |  | 13,906 |  | 7,929 | (43\%) |
| 12,955 |  |  | 14,426 |  | 10,884 |  | 10,928 |  | 10,669 | (2\%) | (18\%) |  | 40,625 |  | 32,481 | (20\%) |
| $\begin{aligned} & 4,984 \\ & 2,068 \end{aligned}$ |  |  | 1,460 |  | 6,937 |  | 6,894 |  | 6,187 | (10\%) | 24\% |  | 13,241 |  | 20,018 | 51\% |
|  |  |  | 1,077 |  | 2,120 |  | 2,036 |  | 1,881 | (8\%) | (9\%) |  | 6,120 |  | 6,037 | (1\%) |
| 2,916 |  |  | 383 |  | 4,817 |  | 4,858 |  | 4,306 | (11\%) | 48\% |  | 7,121 |  | 13,981 | 96\% |
| (25) |  |  | (2) |  | (8) |  | 9 |  | (15) | NM | 40\% |  | 12 |  | (14) | NM |
| (9) |  |  | - |  | - |  | - |  | - | - | - |  | - |  | - | - |
|  |  |  | (1) |  | (3) |  | 3 |  | (5) | NM | 44\% |  | 13 |  | (5) | NM |
| (16) |  |  | (1) |  | (5) |  | 6 |  | (10) | NM | 38\% |  | (1) |  | (9) | NM |
| 2,900 |  |  | 382 |  | 4,812 |  | 4,864 |  | 4,296 | (12\%) | 48\% |  | 7,120 |  | 13,972 | 96\% |
| 59 |  |  | 38 |  | 42 |  | 18 |  | 5 | (72\%) | (92\%) |  | 154 |  | 65 | (58\%) |
| \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | \$ | 4,291 | (11\%) | 51\% | \$ | 6,966 | \$ | 13,907 | 100\% |

## CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

|  | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ |  | December 31, 2014 |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2015 \end{gathered}$ |  | September 30, 2015 (1) |  | (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks (including segregated cash and other deposits) | \$ | 35,976 |  |  | \$ | 32,108 | \$ | 21,880 | \$ | 23,413 | \$ | 21,726 | (7\%) | (40\%) |
| Deposits with banks |  | 143,068 |  | 128,089 |  | 133,896 |  | 130,685 |  | 137,935 | 6\% | (4\%) |
| Fed funds sold and securities borr'd or purch under agree. to resell |  | 245,462 |  | 242,570 |  | 239,015 |  | 237,054 |  | 231,695 | (2\%) | (6\%) |
| Brokerage receivables |  | 39,298 |  | 28,419 |  | 35,637 |  | 43,921 |  | 37,875 | (14\%) | (4\%) |
| Trading account assets |  | 290,822 |  | 296,786 |  | 302,983 |  | 279,197 |  | 266,946 | (4\%) | (8\%) |
| Investments |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale and non-marketable equity securities |  | 309,009 |  | 309,522 |  | 303,561 |  | 301,955 |  | 308,499 | 2\% | - |
| Held-to-maturity |  | 24,038 |  | 23,921 |  | 23,254 |  | 30,166 |  | 33,940 | 13\% | 41\% |
| Total Investments |  | 333,047 |  | 333,443 |  | 326,815 |  | 332,121 |  | 342,439 | 3\% | 3\% |
| Loans, net of unearned income |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  | 376,318 |  | 369,970 |  | 341,706 |  | 342,349 |  | 333,373 | (3\%) | (11\%) |
| Corporate |  | 277,508 |  | 274,665 |  | 279,348 |  | 289,769 |  | 289,071 | - | 4\% |
| Loans, net of unearned income |  | 653,826 |  | 644,635 |  | 621,054 |  | 632,118 |  | 622,444 | (2\%) | (5\%) |
| Allowance for loan losses |  | $(16,915)$ |  | $(15,994)$ |  | $(14,598)$ |  | $(14,075)$ |  | $(13,626)$ | 3\% | 19\% |
| Total loans, net |  | 636,911 |  | 628,641 |  | 606,456 |  | 618,043 |  | 608,818 | (1\%) | (4\%) |
| Goodwill |  | 24,500 |  | 23,592 |  | 23,150 |  | 23,012 |  | 22,444 | (2\%) | (8\%) |
| Intangible assets (other than MSRs) |  | 4,525 |  | 4,566 |  | 4,244 |  | 4,071 |  | 3,880 | (5\%) | (14\%) |
| Mortgage servicing rights (MSRs) |  | 2,093 |  | 1,845 |  | 1,685 |  | 1,924 |  | 1,766 | (8\%) | (16\%) |
| Other assets (2) |  | 126,803 |  | 122,122 |  | 136,040 |  | 135,929 |  | 132,832 | (2\%) | 5\% |
| Assets related to discontinued operations held for sale |  | - |  | - |  | - |  | - |  | - | - | - |
| Total assets | \$ | 1,882,505 | \$ | 1,842,181 | \$ | 1,831,801 | \$ | 1,829,370 | \$ | 1,808,356 | (1\%) | (4\%) |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits in U.S. offices | \$ | 128,243 | \$ | 128,958 | \$ | 136,568 | \$ | 135,013 | \$ | 141,425 | 5\% | 10\% |
| Interest-bearing deposits in U.S. offices |  | 285,604 |  | 284,978 |  | 275,423 |  | 268,947 |  | 267,057 | (1\%) | (6\%) |
| Total U.S. Deposits |  | 413,847 |  | 413,936 |  | 411,991 |  | 403,960 |  | 408,482 | 1\% | (1\%) |
| Non-interest-bearing deposits in offices outside the U.S. |  | 71,228 |  | 70,925 |  | 71,653 |  | 72,629 |  | 73,188 | 1\% | 3\% |
| Interest-bearing deposits in offices outside the U.S. |  | 457,580 |  | 414,471 |  | 416,003 |  | 431,448 |  | 422,573 | (2\%) | (8\%) |
| Total International Deposits |  | 528,808 |  | 485,396 |  | 487,656 |  | 504,077 |  | 495,761 | (2\%) | (6\%) |
| Total deposits (2) |  | 942,655 |  | 899,332 |  | 899,647 |  | 908,037 |  | 904,243 | - | (4\%) |
| Fed funds purch and securities loaned or sold under agree. to repurch. |  | 175,732 |  | 173,438 |  | 175,371 |  | 177,012 |  | 168,604 | (5\%) | (4\%) |
| Brokerage payables |  | 59,428 |  | 52,180 |  | 58,252 |  | 54,867 |  | 59,557 | 9\% | - |
| Trading account liabilities |  | 137,272 |  | 139,036 |  | 142,438 |  | 136,295 |  | 125,981 | (8\%) | (8\%) |
| Short-term borrowings |  | 64,838 |  | 58,335 |  | 39,405 |  | 25,907 |  | 23,715 | (8\%) | (63\%) |
| Long-term debt |  | 223,842 |  | 223,080 |  | 210,522 |  | 211,845 |  | 213,533 | 1\% | (5\%) |
| Other liabilities (2) (3) |  | 65,191 |  | 85,084 |  | 90,143 |  | 94,582 |  | 90,586 | (4\%) | 39\% |
| Liabilities related to discontinued operations held for sale |  | - |  | - |  | - |  |  |  |  |  | - |
| Total liabilities | \$ | 1,668,958 | \$ | 1,630,485 | \$ | 1,615,778 | \$ | 1,608,545 | \$ | 1,586,219 | (1\%) | (5\%) |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Stockholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock | \$ | 8,968 | \$ | 10,468 | \$ | 11,968 | \$ | 13,968 | \$ | 15,218 | 9\% | 70\% |
| Common stock |  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
| Additional paid-in capital |  | 107,839 |  | 107,979 |  | 108,124 |  | 108,219 |  | 108,261 | - | - |
| Retained earnings |  | 117,697 |  | 117,852 |  | 122,463 |  | 126,954 |  | 130,921 | 3\% | 11\% |
| Treasury stock |  | $(2,631)$ |  | $(2,929)$ |  | $(3,275)$ |  | $(4,628)$ |  | $(6,326)$ | (37\%) | NM |
| Accumulated other comprehensive income (loss) |  | $(19,976)$ |  | $(23,216)$ |  | $(24,691)$ |  | $(25,104)$ |  | $(27,257)$ | (9\%) | (36\%) |
| Total common equity | \$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ | 205,472 | \$ | 205,630 | - | 1\% |
| Total Citigroup stockholders' equity | \$ | 211,928 | \$ | 210,185 | \$ | 214,620 | \$ | 219,440 | \$ | 220,848 | 1\% | 4\% |
| Noncontrolling interests |  | 1,619 |  | 1,511 |  | 1,403 |  | 1,385 |  | 1,289 | (7\%) | (20\%) |
| Total equity |  | 213,547 |  | 211,696 |  | 216,023 |  | 220,825 |  | 222,137 | 1\% | 4\% |
| Total liabilities and equity | \$ | 1,882,505 | \$ | 1,842,181 | \$ | 1,831,801 | \$ | 1,829,370 | \$ | 1,808,356 | (1\%) | (4\%) |

(1) Preliminary
(2) See footnote 4 on page 1.
(3) Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 32 for amounts by period.

[^0]
## CITIGROUP

SEGMENT DETAI
NET REVENUES
(In millions of dollars)

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITIGROUP <br> SEGMENT DETAIL

| (In millions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $3 Q$2015 |  | 3 Q15 Increasel (Decrease) from |  | Nine Months 2014 |  |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| Income from Continuing Operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,067 | \$ | 1,063 | - | (10\%) |  | \$ | 3,275 | \$ | 3,270 | - |
| Latin America |  | 329 |  | 263 |  | 244 |  | 225 |  | 312 | 39\% | (5\%) |  |  | 895 |  | 781 | (13\%) |
| Asia (1) |  | 382 |  | 288 |  | 341 |  | 338 |  | 307 | (9\%) | (20\%) |  |  | 961 |  | 986 | 3\% |
| Total |  | 1,894 |  | 1,688 |  | 1,725 |  | 1,630 |  | 1,682 | 3\% | (11\%) |  |  | 5,131 |  | 5,037 | (2\%) |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 920 |  | 655 |  | 1,015 |  | 978 |  | 928 | (5\%) | 1\% |  |  | 3,321 |  | 2,921 | (12\%) |
| EMEA |  | 477 |  | 223 |  | 857 |  | 684 |  | 522 | (24\%) | 9\% |  |  | 1,839 |  | 2,063 | 12\% |
| Latin America |  | 294 |  | 273 |  | 413 |  | 470 |  | 389 | (17\%) | 32\% |  |  | 1,061 |  | 1,272 | 20\% |
| Asia |  | 652 |  | 526 |  | 679 |  | 703 |  | 571 | (19\%) | (12\%) |  |  | 1,636 |  | 1,953 | 19\% |
| Total |  | 2,343 |  | 1,677 |  | 2,964 |  | 2,835 |  | 2,410 | (15\%) | 3\% |  |  | 7,857 |  | 8,209 | 4\% |
| Corporate / Other |  | $(1,537)$ |  | $(3,066)$ |  | (19) |  | 230 |  | 183 | (20\%) | NM |  |  | $(2,309)$ |  | 394 | NM |
| Total Citicorp |  | 2,700 |  | 299 |  | 4,670 |  | 4,695 |  | 4,275 | (9\%) | 58\% |  |  | 10,679 |  | 13,640 | 28\% |
| Total Citi Holdings |  | 216 |  | 84 |  | 147 |  | 163 |  | 31 | (81\%) | (86\%) |  |  | $(3,558)$ |  | 341 | NM |
| Income From Continuing Operations |  | 2,916 |  | 383 |  | 4,817 |  | 4,858 |  | 4,306 | (11\%) | 48\% |  |  | 7,121 |  | 13,981 | 96\% |
| Discontinued Operations |  | (16) |  | (1) |  | (5) |  | 6 |  | (10) | NM | 38\% |  |  | (1) |  | (9) | NM |
| Net Income Attributable to Noncontrolling Interests |  | 59 |  | 38 |  | 42 |  | 18 |  | 5 | (72\%) | (92\%) |  |  | 154 |  | 65 | (58\%) |
| Citigroup's Net Income | \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | \$ | 4,291 | (11\%) | 51\% |  | \$ | 6,966 | \$ | 13,907 | 100\% |
| CVA/DVA (after-tax) (2) |  | (228) |  | 4 |  | (47) |  | 196 |  | 127 | (35\%) | NM |  |  | (244) |  | 276 | NM |
| Total Citigroup - Net Income - Excluding CVA/DVA (3) | \$ | 3,069 | \$ | 340 | S | 4,817 | \$ | 4,650 | \$ | 4,164 | (10\%) | 36\% |  | \$ | 7,210 | \$ | 13,631 | 89\% |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB or all peri
(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.
(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## CITICORP

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net credit losses
Credit reserve build / (release)
rovision for loan losses
rovision for benefits and claims
vision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims

## Total operating expenses

Income from Continuing Operations before
Income Taxes
Provision for income taxes

## Income from Continuing Operations

Income (loss) from Discontinued Operations, net of taxe
Noncontrolling interests
Citicorp's Net Income

## Balance Sheet Data (in billions of dollars)

## Total EOP Assets

Average Assets
Return on Average Assets
Efficiency Ratio (Operating Expenses/Total Revenues, net) Total EOP Loans Total EOP Deposits

NM Not meaningful
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increase/ (Decrease) from |  | Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 11,068 |  |  | \$ | 11,042 | \$ | 10,517 | \$ | 10,821 | \$ | 10,799 | - | (2\%) | \$ | 32,360 | \$ | 32,137 | (1\%) |
|  | 6,551 |  | 5,053 |  | 7,385 |  | 6,976 |  | 6,476 | (7\%) | (1\%) |  | 20,915 |  | 20,837 | - |
|  | 17,619 |  | 16,095 |  | 17,902 |  | 17,797 |  | 17,275 | (3\%) | (2\%) |  | 53,275 |  | 52,974 | (1\%) |
|  | 1,692 |  | 1,831 |  | 1,549 |  | 1,662 |  | 1,445 | (13\%) | (15\%) |  | 5,305 |  | 4,656 | (12\%) |
|  | (387) |  | (153) |  | (6) |  | (235) |  | 128 | NM | NM |  | $(1,085)$ |  | (113) | 90\% |
|  | 1,305 |  | 1,678 |  | 1,543 |  | 1,427 |  | 1,573 | 10\% | 21\% |  | 4,220 |  | 4,543 | 8\% |
|  | 38 |  | 39 |  | 28 |  | 21 |  | 28 | 33\% | (26\%) |  | 105 |  | 77 | (27\%) |
|  | (27) |  | (74) |  | (32) |  | (47) |  | 84 | NM | NM |  | (78) |  | 5 | NM |
|  | 1,316 |  | 1,643 |  | 1,539 |  | 1,401 |  | 1,685 | 20\% | 28\% |  | 4,247 |  | 4,625 | 9\% |
| 11,609 |  |  | 13,123 |  | 9,727 |  | 9,824 |  | 9,524 | (3\%) | (18\%) |  | 32,239 |  | 29,075 | (10\%) |
| $\begin{aligned} & 4,694 \\ & 1,994 \\ & \hline \end{aligned}$ |  |  | 1,329 |  | 6,636 |  | 6,572 |  | 6,066 | (8\%) | 29\% |  | 16,789 |  | 19,274 | 15\% |
|  |  |  | 1,030 |  | 1,966 |  | 1,877 |  | 1,791 | (5\%) | (10\%) |  | 6,110 |  | 5,634 | (8\%) |
| 2,700 |  |  | 299 |  | 4,670 |  | 4,695 |  | 4,275 | (9\%) | 58\% |  | 10,679 |  | 13,640 | 28\% |
| (16) |  |  | (1) |  | (5) |  | 6 |  | (10) | NM | 38\% |  | (1) |  | (9) | NM |
| 55 |  | 38 |  |  | 41 | $\begin{array}{r}18 \\ \hline \$ \quad 4,683 \\ \hline\end{array}$ |  |  | 5 | (72\%) | (91\%) | $\begin{array}{r}148 \\ \hline 10,530 \\ \hline\end{array}$ |  |  | 64 | (57\%) |
| \$ | 2,629 | \$ | 260 | \$ | 4,624 |  |  | \$ | 4,260 | (9\%) | 62\% |  |  |  | \$ 13,567 | 29\% |
| \$ | 1,746 | \$ | 1,713 | \$ | 1,710 | \$ | 1,713 | \$ | 1,698 | (1\%) | (3\%) |  |  |  |  |  |
| \$ | 1,752 | \$ | 1,768 | \$ | 1,728 | \$ | 1,722 | \$ | 1,705 | (1\%) | (3\%) | \$ | 1,748 | \$ | $\begin{aligned} & 1,718 \\ & 1.06 \% \end{aligned}$ | (2\%) |
|  | 0.60\% |  | 0.06\% |  | 1.09\% |  | 1.09\% |  | 0.99\% |  |  |  | 0.81\% |  |  |  |
|  | 66\% |  | 82\% |  | 54\% |  | 55\% |  | 55\% |  |  |  | 61\% |  | 55\% |  |
| \$ | 569 | \$ | 565 | \$ | 559 | \$ | 573 | \$ | 567 | (1\%) | - |  |  |  |  |  |
| \$ | 898 | \$ | 883 | \$ | 888 | \$ | 900 | \$ | 897 | - | - |  |  |  |  |  |

## CITICORP

## global

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
Retail Banking
ards (1)
Total
Net Credit Losses by Business
Retail Banking
Cards (1)
Total

## Income (loss) from Continuing Operations by Business <br> Retail Banking <br> Cards (1)

FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
mpact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Total Provisions for LLR \& PBC - EX-FX (3)
Net Income - as Reported
mpact of FX Translation (2)
Net Income - Ex-FX (3)


| 3Q15 Increase/ <br> (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| 1\% | (5\%) |
| (7\%) | (17\%) |
| (1\%) | (8\%) |
| (3\%) | (10\%) |
| (11\%) | (16\%) |
| 38\% | 83\% |
| NM | NM |
| 33\% | (26\%) |
| (8\%) | 3\% |
| 7\% | (10\%) |
| 14\% | (8\%) |
| 3\% | (11\%) |
| 60\% | (11\%) |
| 3\% | (11\%) |
| (2\%) | (6\%) |
|  |  |
|  |  |
|  |  |
| (1\%) | (5\%) |
| (1\%) | (10\%) |
| (1\%) | (8\%) |
| (11\%) | (14\%) |
| (10\%) | (16\%) |
| (11\%) | (16\%) |
| 2\% | 6\% |
| 4\% | (18\%) |
| 3\% | (11\%) |
| (1\%) | (8\%) |
| 2\% | (1\%) |
| (3\%) | (10\%) |
| - | (3\%) |
| (8\%) | 3\% |
| (5\%) | 14\% |
| 3\% | (11\%) |
| 5\% | (7\%) |


| Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 20,854 | \$ | 20,124 | (4\%) |
|  | 6,135 |  | 5,547 | (10\%) |
|  | 26,989 |  | 25,671 | (5\%) |
|  | 14,966 |  | 13,653 | (9\%) |
|  | 5,150 |  | 4,541 | (12\%) |
|  | (894) |  | (280) | 69\% |
|  | (8) |  | (1) | 88\% |
|  | 105 |  | 77 | (27\%) |
|  | 4,353 |  | 4,337 | - |
|  | 7,670 |  | 7,681 | - |
|  | 2,539 |  | 2,644 | 4\% |
|  | 5,131 |  | 5,037 | (2\%) |
|  | 22 |  | 8 | (64\%) |
| \$ | 5,109 | \$ | 5,029 | (2\%) |
| \$ | 408 | \$ | 392 | (4\%) |
|  | 1.68\% |  | 1.72\% |  |
|  | 55\% |  | 53\% |  |
|  | 2.37\% |  | 2.16\% |  |
| \$ | 11,570 | \$ | 11,282 | (2\%) |
|  | 15,419 |  | 14,389 | (7\%) |
| \$ | 26,989 | \$ | 25,671 | (5\%) |
| \$ | 978 | \$ | 888 | (9\%) |
|  | 4,172 |  | 3,653 | (12\%) |
|  | 5,150 | \$ | 4,541 | (12\%) |
| \$ | 1,319 | \$ | 1,695 | 29\% |
|  | 3,812 |  | 3,342 | (12\%) |
|  | 5,131 | \$ | 5,037 | (2\%) |
| \$ | 26,989 | \$ | 25,671 | (5\%) |
|  | $(1,489)$ |  |  |  |
|  | 25,500 | \$ | 25,671 | 1\% |
| \$ | 14,966 | \$ | 13,653 | (9\%) |
|  | (884) |  | - |  |
|  | 14,082 | \$ | 13,653 | (3\%) |
| \$ | 4,353 | \$ | 4,337 | - |
|  | (348) |  |  |  |
|  | 4,005 | \$ | 4,337 | 8\% |
| \$ | 5,109 | \$ | 5,029 | (2\%) |
|  | (155) |  | - |  |
| \$ | 4,954 | \$ | 5,029 | 2\% |

(1) Includes both Citi-Branded Cards and Citi Retail Services.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

## GLOBAL CONSUMER BANKING

Page 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sales
Investment Assets under Management (AUMs)
Average Loans
EOP Loans
Commercial Markets
Personal and Other
EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a \% of Average Loans
Loans $90+$ Days Past Due (in millions) (2) (3)
As a \% of EOP Loans
oans
As a \% of EOP Loans
Cards Key Indicators (in millions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (4)
EOP Loans (in billions) (4)
Average Yield (5)
Net Interest Revenue (6)
As a \% of Average Loans (6)
Net Credit Losses
As a \% of Average Loans
Net Cre Margin (7)
As a \% of Average Loans (7)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |

(1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies. See footnote 1 on page 10 .
(3) The fourth quarter of 2014 reflects a $\$ 71$ million charge-off related to Citi's homebuilder exposure in Mexico, which was offset by a related release of previously established loan loss reserves, and therefore neutral to the cost of credit during the quarter. The charge-off reduced Loans 90+ Days Past Due by the same amount.
e related consumer delinquency amounts and ratios include interest and fees receivables balances.
(5) Average yield is gross interest revenue earned divided by average loans.
(7) Net credit margin is total revenues, net of interest expense less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

CITICORP
GLOBAL CONSUMER BANKING
NORTH AMERICA
Page 1
(In millio
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Predit Reserve Build (Release)
Provision for Unfunded Lending Commitments
Penefits and Claims
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes (benefits)
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total

| $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \hline \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 4,363 |  |  | \$ | 4,442 | \$ | 4,305 | \$ | 4,280 | \$ | 4,423 | 3\% | 1\% |
|  | 633 |  | 654 |  | 689 |  | 543 |  | 398 | (27\%) | (37\%) |
|  | 4,996 |  | 5,096 |  | 4,994 |  | 4,823 |  | 4,821 |  | (4\%) |
|  | 2,411 |  | 2,507 |  | 2,292 |  | 2,267 |  | 2,270 | - | (6\%) |
|  | 1,019 |  | 1,013 |  | 961 |  | 1,000 |  | 878 | (12\%) | (14\%) |
|  | (341) |  | (233) |  | (100) |  | (109) |  | (61) | 44\% | 82\% |
|  | - |  | (11) |  | 1 |  | - |  | - | - | - |
|  | 12 |  | 10 |  | 10 |  | 9 |  | 11 | 22\% | (8\%) |
|  | 690 |  | 779 |  | 872 |  | 900 |  | 828 | (8\%) | 20\% |
|  | 1,895 |  | 1,810 |  | 1,830 |  | 1,656 |  | 1,723 | 4\% | (9\%) |
|  | 712 |  | 673 |  | 690 |  | 589 |  | 660 | 12\% | (7\%) |
|  | 1,183 |  | 1,137 |  | 1,140 |  | 1,067 |  | 1,063 | - | (10\%) |
|  | - |  | - |  | - |  | (1) |  | 1 | NM | 100\% |
| \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,068 | \$ | 1,062 | (1\%) | (10\%) |
| \$ | 211 | \$ | 213 | \$ | 208 | \$ | 206 | \$ | 208 | 1\% | (1\%) |
|  | 2.22\% |  | 2.12\% |  | 2.22\% |  | 2.08\% |  | 2.03\% |  |  |
|  | 48\% |  | 49\% |  | 46\% |  | 47\% |  | 47\% |  |  |
|  | 2.59\% |  | 2.55\% |  | 2.51\% |  | 2.59\% |  | 2.22\% |  |  |
| \$ | 1,232 | \$ | 1,364 | \$ | 1,348 | \$ | 1,307 | \$ | 1,275 | (2\%) | 3\% |
|  | 2,118 |  | 2,122 |  | 2,009 |  | 1,933 |  | 1,930 | - | (9\%) |
|  | 1,646 |  | 1,610 |  | 1,637 |  | 1,583 |  | 1,616 | 2\% | (2\%) |
| \$ | 4,996 | \$ | 5,096 | \$ | 4,994 | \$ | 4,823 | \$ | 4,821 | - | (4\%) |
| \$ | 36 | \$ | 36 | \$ | 36 | \$ | 40 | \$ | 34 | (15\%) | (6\%) |
|  | 526 |  | 514 |  | 492 |  | 503 |  | 443 | (12\%) | (16\%) |
|  | 457 |  | 463 |  | 433 |  | 457 |  | 401 | (12\%) | (12\%) |
| \$ | 1,019 | \$ | 1,013 | \$ | 961 | \$ | 1,000 | \$ | 878 | (12\%) | (14\%) |
|  | 107 | \$ | 140 | \$ | 197 | \$ | 189 | \$ | 144 | (24\%) | 35\% |
|  | 636 |  | 636 |  | 539 |  | 499 |  | 522 | 5\% | (18\%) |
|  | 440 |  | 361 |  | 404 |  | 379 |  | 397 | 5\% | (10\%) |
| \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,067 | \$ | 1,063 | - | (10\%) |

$\left.\begin{array}{crlllll} & \begin{array}{c}\text { Nine } \\ \text { Months } \\ \text { 2014 }\end{array} & & & \begin{array}{c}\text { Nine } \\ \text { Months } \\ \text { 2015 }\end{array} & & \end{array} \begin{array}{c}\text { YTD 2015 vs. } \\ \text { YTD 2014 Increase/ } \\ \text { (Decrease) }\end{array}\right)$

NM Not meaningful.
Reclassified to conform to the current period's presentation.

CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 2

| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Investment Sales
Investment AUM
Average Deposits
Average Loans
EOP Loans:
Real Estate Lending
Commercial Markets
Personal and Other
Total EOP Loans
Mortgage Originations
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)
Saleable Mortgage Rate Locks
Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans 90+ Days Past Due (in millions) (1)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (1)
As a \% of EOP Loans

|  | 895 | 849 |  | 788 |  | 779 |  | 779 |  | (2\%) | $\begin{aligned} & (13 \%) \\ & (8 \%) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 11.9 |  | 11.7 |  | 11.3 |  | 11.2 |  | 11.0 |  |  |
| \$ | 3.6 | \$ | 4.0 | \$ | 4.5 | \$ | 3.9 | \$ | 3.4 | (13\%) | (6\%) |
| \$ | 35.8 | \$ | 36.2 | \$ | 37.0 | \$ | 36.9 | \$ | 35.2 | (5\%) | (2\%) |
| \$ | 170.4 | \$ | 170.6 | \$ | 171.6 | \$ | 170.9 | \$ | 172.3 | 1\% | 1\% |
| \$ | 46.9 | \$ | 48.3 | \$ | 47.5 | \$ | 49.0 | \$ | 50.0 | 2\% | 7\% |
| \$ | 37.6 | \$ | 36.7 | \$ | 37.8 | \$ | 38.9 | \$ | 40.6 | 4\% | 8\% |
|  | 8.6 |  | 8.6 |  | 8.5 |  | 8.5 |  | 8.2 | (4\%) | (5\%) |
|  | 1.3 |  | 1.5 |  | 1.5 |  | 1.4 |  | 1.8 | 29\% | 38\% |
| \$ | 47.5 | \$ | 46.8 | \$ | 47.8 | \$ | 48.8 | \$ | 50.6 | 4\% | 7\% |
| \$ | 7.1 | \$ | 6.7 | \$ | 7.0 | \$ | 8.8 | \$ | 7.5 | (15\%) | 6\% |
| \$ | 173.0 | \$ | 171.9 | \$ | 168.2 | \$ | 165.0 | \$ | 162.6 | (1\%) | (6\%) |
| \$ | 132.4 | \$ | 255.6 | \$ | 168.7 | \$ | 179.4 | \$ | 107.2 | (40\%) | (19\%) |
| \$ | 4.4 | \$ | 3.8 | \$ | 4.4 | \$ | 5.0 | \$ | 3.9 | (22\%) | (11\%) |
| \$ | 255 | \$ | 271 | \$ | 248 | \$ | 266 | \$ | 262 | (2\%) | 3\% |
|  | 2.16\% |  | 2.23\% |  | 2.12\% |  | 2.18\% |  | 2.08\% |  |  |
| \$ | 36 | \$ | 36 | \$ | 36 | \$ | 40 | \$ | 34 | (15\%) | (6\%) |
|  | 0.30\% |  | 0.30\% |  | 0.31\% |  | 0.33\% |  | 0.27\% |  |  |
| \$ | 229 | \$ | 225 | \$ | 123 | \$ | 150 | \$ | 138 | (8\%) | (40\%) |
|  | 0.49\% |  | 0.49\% |  | 0.26\% |  | 0.31\% |  | 0.28\% |  |  |
| \$ | 213 | \$ | 212 | \$ | 203 | \$ | 176 | \$ | 198 | 13\% | (7\%) |
|  | 0.46\% |  | 0.46\% |  | 0.43\% |  | 0.37\% |  | 0.40\% |  |  |

(1) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans
that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies
The amounts excluded for Loans 90+Days Past Due and (EOP Loans) were $\$ 604$ million and ( $\$ 1.1$ billion), $\$ 562$ million and ( $\$ 1.1$ billion), $\$ 534$ million and ( $\$ 1.1$ billion), $\$ 423$ million and ( $\$ 0.8$ billion), and $\$ 498$ million and ( $\$ 0.9$ billion)
as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively.
The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 126$ milion and ( $\$ 1.1$ bilion), $\$ 122$ million and
( $\$ 1.1$ billion), $\$ 111$ million and ( $\$ 1.1$ billion), $\$ 75$ million and ( $\$ 0.8$ billion) and $\$ 79$ million and ( $\$ 0.9$ billion)
as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

CITICORP

## GLOBAL CONSUMER BANKING

NORTH AMERICA
Page 3

| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |

## Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1)

 EOP Open Accounts (in millions)Purchase Sales (in billions)
Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Net Interest Revenue (3)
As a \% of Avg. Loans (3)
As a $\%$ of Average Loan
Net Credit Margin (4)
As a \% of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a $\%$ of EOP Loans

## Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1)

 EOP Open Accounts Purchase Sales (in billions)Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Net Interest Revenue (3)
Nas a of Avg. Loans (3)
Net Credit Losses
As a \% of Ave
As a \% of Average Loans
As a \% of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) Average yield is calculated as gross interest revenue earned divided by average loans
(3) Net interest revenue includes certain fees that are recorded as interest revenue.
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

## GLOBAL CONSUMER BANKING

LATIN AMERICA - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets (1)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans (1)
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total
Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (1)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (1)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (1)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
impact of FX Translation (1)
Net Income - Ex-FX (2)


| 3Q15 Increasel (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| (4\%) | (19\%) |
| 21\% | 5\% |
| 4\% | (11\%) |
| (7\%) | (15\%) |
| (9\%) | (23\%) |
| NM | NM |
| (67\%) | NM |
| 42\% | (35\%) |
| 5\% | (10\%) |
| 50\% | (2\%) |
| NM | 8\% |
| 39\% | (5\%) |
| (50\%) | (50\%) |
| 39\% | (5\%) |
| (9\%) | (21\%) |
| 8\% | (6\%) |
| (4\%) | (23\%) |
| 4\% | (11\%) |
| (14\%) | (20\%) |
| (5\%) | (25\%) |
| (9\%) | (23\%) |
| 64\% | 24\% |
| (6\%) | (45\%) |
| 39\% | (5\%) |
| 4\% | (11\%) |
| 13\% | 11\% |
| (7\%) | (15\%) |
| (1\%) | 4\% |
| 5\% | (10\%) |
| 14\% | 16\% |
| 39\% | (5\%) |
| 60\% | 17\% |


| Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increasel (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 4,268 | \$ | 3,670 | (14\%) |
|  | 2,123 |  | 1,936 | (9\%) |
|  | 6,391 |  | 5,606 | (12\%) |
|  | 3,729 |  | 3,322 | (11\%) |
|  | 1,350 |  | 1,164 | (14\%) |
|  | 156 |  | 90 | (42\%) |
|  | (1) |  | 1 | NM |
|  | 75 |  | 47 | (37\%) |
|  | 1,580 |  | 1,302 | (18\%) |
|  | 1,082 |  | 982 | (9\%) |
|  | 187 |  | 201 | 7\% |
|  | 895 |  | 781 | (13\%) |
|  | 6 |  | 3 | (50\%) |
| \$ | 889 | \$ | 778 | (12\%) |
| \$ | 76 | \$ | 65 | (14\%) |
|  | 1.58\% |  | 1.60\% |  |
|  | 58\% |  | 59\% |  |
|  | 4.76\% |  | 4.65\% |  |
| \$ | 4,303 | \$ | 3,889 | (10\%) |
|  | 2,088 |  | 1,717 | (18\%) |
| \$ | 6,391 | \$ | 5,606 | (12\%) |
| \$ | 629 | \$ | 552 | (12\%) |
|  | 721 |  | 612 | (15\%) |
|  | 1,350 | \$ | 1,164 | (14\%) |
| \$ | 599 | \$ | 532 | (11\%) |
|  | 296 |  | 249 | (16\%) |
| \$ | 895 | \$ | 781 | (13\%) |
| \$ | 6,391 | \$ | 5,606 | (12\%) |
|  | $(1,028)$ |  | - |  |
|  | 5,363 | \$ | 5,606 | 5\% |
| \$ | 3,729 | \$ | 3,322 | (11\%) |
|  | (544) |  |  |  |
| \$ | 3,185 | \$ | 3,322 | 4\% |
| \$ | 1,580 | \$ | 1,302 | (18\%) |
|  | (279) |  |  |  |
| \$ | 1,301 | \$ | 1,302 | - |
| \$ | 889 | \$ | 778 | (12\%) |
|  | (138) |  | - |  |
| \$ | 751 | \$ | 778 | 4\% |

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

global Consumer banking
LATIN AMERICA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in milions)
Average Deposits
Investment AUMs

## Average Loans

EOP Loans:
Real Estate Lending
Commercial Markets
Total EOP Loans
Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions) (2)
As a \% of EOP Loans (2)
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans

| 3Q | 4Q | 19 | 2Q | 3Q | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |

Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in milions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (5)
Net Credit Losses (in millions)
As a \% of Average Loans
Net Credit Margin (in millions) (6)
As a \% of Average Loans (6)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(2) See footnote 3 on page 8
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP

global Consumer banking
ASIA (1) - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Credit Reserve Build/ (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans

## Revenue by Business <br> Retail Banking

Total
Net Credit Losses by Business
Retail Banking
Citi-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (3)
Provisions for LLR \& PBC - as Reported
Impact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (3)
Net Income - as Reported
Net Income - as Reported
Net Income - Ex-FX (3)
(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{array}{r} 3 Q \\ 2015 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,285 | \$ | 1,224 | \$ | 1,154 | \$ | 1,171 | \$ | 1,121 |
|  | 748 |  | 639 |  | 679 |  | 707 |  | 595 |
|  | 2,033 |  | 1,863 |  | 1,833 |  | 1,878 |  | 1,716 |
|  | 1,292 |  | 1,233 |  | 1,180 |  | 1,189 |  | 1,133 |
|  | 201 |  | 186 |  | 173 |  | 187 |  | 178 |
|  | (34) |  | 15 |  | (35) |  | (1) |  | (64) |
|  | (1) |  | (4) |  | 1 |  | (4) |  | - |
|  | - |  | - |  | - |  | - |  | - |
|  | 166 |  | 197 |  | 139 |  | 182 |  | 114 |
|  | 575 |  | 433 |  | 514 |  | 507 |  | 469 |
|  | 193 |  | 145 |  | 173 |  | 169 |  | 162 |
|  | 382 |  | 288 |  | 341 |  | 338 |  | 307 |
|  | 7 |  | 3 |  | (5) |  | 4 |  | 6 |
| \$ | 375 | \$ | 285 | \$ | 346 | \$ | 334 | \$ | 301 |
| \$ | 123 | \$ | 120 | \$ | 118 | \$ | 122 | \$ | 119 |
|  | 1.21\% |  | 0.94\% |  | 1.19\% |  | 1.10\% |  | 1.00\% |
|  | 64\% |  | 66\% |  | 64\% |  | 63\% |  | 66\% |
|  | 0.81\% |  | 0.77\% |  | 0.75\% |  | 0.80\% |  | 0.79\% |
| \$ | 1,252 | \$ | 1,152 | \$ | 1,175 | \$ | 1,200 | \$ | 1,088 |
|  | 781 |  | 711 |  | 658 |  | 678 |  | 628 |
| \$ | 2,033 | \$ | 1,863 | \$ | 1,833 | \$ | 1,878 | \$ | 1,716 |


| 3Q15 Increasel (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| (4\%) | (13\%) |
| (16\%) | (20\%) |
| (9\%) | (16\%) |
| (5\%) | (12\%) |
| (5\%) | (11\%) |
| NM | (88\%) |
| 100\% | 100\% |
| - | - |
| (37\%) | (31\%) |
| (7\%) | (18\%) |
| (4\%) | (16\%) |
| (9\%) | (20\%) |
| 50\% | (14\%) |
| (10\%) | (20\%) |
| (2\%) | (3\%) |
| (9\%) | (13\%) |
| (7\%) | (20\%) |
| (9\%) | (16\%) |
| (3\%) | (3\%) |
| (6\%) | (17\%) |
| (5\%) | (11\%) |
| (16\%) | (22\%) |
| 4\% | (15\%) |
| (9\%) | (20\%) |
| (9\%) | (16\%) |
| (5\%) | (6\%) |
| (5\%) | (12\%) |
| - | (2\%) |
| (37\%) | (31\%) |
| (33\%) | (18\%) |
| (10\%) | (20\%) |
| (9\%) | (15\%) |


| Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 3,825 | \$ | 3,446 | (10\%) |
|  | 2,200 |  | 1,981 | (10\%) |
|  | 6,025 |  | 5,427 | (10\%) |
|  | 4,038 |  | 3,502 | (13\%) |
|  | 607 |  | 538 | (11\%) |
|  | (41) |  | (100) | NM |
|  | (10) |  | (3) | 70\% |
|  | - |  | - | - |
|  | 556 |  | 435 | (22\%) |
|  | 1,431 |  | 1,490 | 4\% |
|  | 470 |  | 504 | 7\% |
|  | 961 |  | 986 | 3\% |
|  | 17 |  | 5 | (71\%) |
| \$ | 944 | \$ | 981 | 4\% |
| \$ | 122 | \$ | 120 | (2\%) |
|  | 1.03\% |  | 1.09\% |  |
|  | 67\% |  | 65\% |  |
|  | 0.84\% |  | 0.78\% |  |
| \$ | 3,714 | \$ | 3,463 | (7\%) |
|  | 2,311 |  | 1,964 | (15\%) |
| \$ | 6,025 | \$ | 5,427 | (10\%) |
| \$ | 242 | \$ | 226 | (7\%) |
|  | 365 |  | 312 | (15\%) |
| \$ | 607 | \$ | 538 | (11\%) |
| \$ | 505 | \$ | 633 | 25\% |
|  | 456 |  | 353 | (23\%) |
| \$ | 961 | \$ | 986 | 3\% |
| \$ | 6,025 | \$ | 5,427 | (10\%) |
|  | (461) |  |  |  |
| \$ | 5,564 | \$ | 5,427 | (2\%) |
| \$ | 4,038 | \$ | 3,502 | (13\%) |
|  | (340) |  |  |  |
| \$ | 3,698 | \$ | 3,502 | (5\%) |
| \$ | 556 | \$ | 435 | (22\%) |
|  | (69) |  |  |  |
| \$ | 487 | \$ | 435 | (11\%) |
| \$ | 944 | \$ | 981 | 4\% |
|  | (17) |  | - |  |
| \$ | 927 | \$ | 981 | 6\% |

## CITICORP

## GLOBAL CONSUMER BANKING

ASIA (1) - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

## Branches (actual) <br> Accounts (in millions) <br> Average Deposits <br> Investment Sales <br> Investment AUM <br> Average Loan <br> Real Estate Lending <br> Personal and Other <br> Total EOP Loans

Net Interest Revenue (in millions) (2)
As a \% of Average Loans (2)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Net Interest Revenue (in millions) (5)
As a \% of Average Loans (6)
Net Credit Losses (in millions)
Net Credit Margn (in millions)
As a \% of Average
Loans 90+ Days Past Due
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 Increasel |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |


| 546 |  |  | 536 |  | 539 |  | 537 |  | $\begin{array}{r} 528 \\ 17.7 \end{array}$ | $\begin{gathered} (2 \%) \\ 1 \% \end{gathered}$ | $\begin{gathered} (3 \%) \\ 1 \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17.6 |  | 17.5 |  | 17.4 |  | 17.5 |  |  |  |  |
| \$ | 91.0 | \$ | 88.2 | \$ | 88.4 | \$ | 89.5 | \$ | 86.6 | (3\%) | (5\%) |
| \$ | 11.0 | \$ | 7.9 | \$ | 11.0 | \$ | 13.0 | \$ | 8.2 | (37\%) | (25\%) |
| \$ | 58.1 | \$ | 58.3 | \$ | 58.9 | \$ | 60.2 | \$ | 55.2 | (8\%) | (5\%) |
| \$ | 78.8 | \$ | 77.1 | \$ | 75.1 | \$ | 75.1 | \$ | 72.5 | (3\%) | (8\%) |
| \$ | 38.4 | \$ | 38.0 | \$ | 36.8 | \$ | 36.7 | \$ | 34.4 | (6\%) | (10\%) |
|  | 20.4 |  | 19.2 |  | 18.7 |  | 18.9 |  | 18.1 | (4\%) | (11\%) |
|  | 19.4 |  | 19.0 |  | 19.0 |  | 19.7 |  | 18.9 | (4\%) | (3\%) |
| \$ | 78.2 | \$ | 76.2 | \$ | 74.5 | \$ | 75.3 | \$ | 71.4 | (5\%) | (9\%) |
| \$ | 756 | \$ | 726 | \$ | 687 | \$ | 696 | \$ | 675 | (3\%) | (11\%) |
|  | 3.81\% |  | 3.74\% |  | 3.71\% |  | 3.72\% |  | 3.69\% |  |  |
| \$ | 79 | \$ | 74 | \$ | 70 | \$ | 79 | \$ | 77 | (3\%) | (3\%) |
|  | 0.40\% |  | 0.38\% |  | 0.38\% |  | 0.42\% |  | 0.42\% |  |  |
| \$ | 220 | \$ | 194 | \$ | 188 | \$ | 190 | \$ | 183 | (4\%) | (17\%) |
|  | 0.28\% |  | 0.25\% |  | 0.25\% |  | 0.25\% |  | 0.26\% |  |  |
| \$ | 397 | \$ | 352 | \$ | 360 | \$ | 355 | \$ | 328 | (8\%) | (17\%) |
|  | 0.51\% |  | 0.46\% |  | 0.48\% |  | 0.47\% |  | 0.46\% |  |  |
|  | 17.2 |  | 17.2 |  | 17.2 |  | 17.3 |  | 17.1 | (1\%) | (1\%) |
| \$ | 20.2 | \$ | 20.5 | \$ | 18.7 | \$ | 19.2 | \$ | 18.2 | (5\%) | (10\%) |
| \$ | 19.1 | \$ | 18.6 | \$ | 18.0 | \$ | 18.1 | \$ | 17.1 | (6\%) | (10\%) |
| \$ | 18.8 | \$ | 18.6 | \$ | 17.8 | \$ | 18.1 | \$ | 17.0 | (6\%) | (10\%) |
|  | 13.06\% |  | 12.79\% |  | 12.62\% |  | 12.51\% |  | 12.42\% |  |  |
| \$ | 529 | \$ | 498 | \$ | 467 | \$ | 475 | \$ | 446 | (6\%) | (16\%) |
|  | 10.99\% |  | 10.62\% |  | 10.52\% |  | 10.53\% |  | 10.35\% |  |  |
| \$ | 122 | \$ | 112 | \$ | 103 | \$ | 108 | \$ | 101 | (6\%) | (17\%) |
|  | 2.53\% |  | 2.39\% |  | 2.32\% |  | 2.39\% |  | 2.34\% |  |  |
| \$ | 659 | \$ | 599 | \$ | 555 | \$ | 570 | \$ | 527 | (8\%) | (20\%) |
|  | 13.69\% |  | 12.78\% |  | 12.50\% |  | 12.63\% |  | 12.23\% |  |  |
| \$ | 207 | \$ | 195 | \$ | 190 | \$ | 191 | \$ | 171 | (10\%) | (17\%) |
|  | 1.10\% |  | 1.05\% |  | 1.07\% |  | 1.06\% |  | 1.01\% |  |  |
| \$ | 277 | \$ | 256 | \$ | 249 | \$ | 247 | \$ | 220 | (11\%) | (21\%) |
|  | 1.47\% |  | 1.38\% |  | 1.40\% |  | 1.36\% |  | 1.29\% |  |  |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## CITICORP

## INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

Commissions and Fees
Administration and Other Fiduciary Fees
Investment Banking
Principal Transactions
Other
Total Non-Interest Revenue
Net Interest Revenue (including Dividends)
Total Revenues, Net of Interest Expense
Total Operating Expenses
Credit Reserve Build / (Release)
Credit Reserve Build/(Release)
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims
Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions of dollars)
Return on Average Assets
Return on Average Assets (Excluding CVA/DVA) (1)(2) Efficiency Ratio

Revenue by Region - Excluding CVA/DVA (2)

## North America

EMEA
atin America
${ }_{\text {Asia }}^{\text {Total }}$
CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, net of Interest Expense
Income from Continuing Operations by Region - Excluding CVA/DVA (2) North America
EMEA
Latin America
Asia ${ }_{\text {Total }}$
CVA/DVA (after-tax) \{excluded as applicable in lines above\}
Income from Continuing Operations
Average Loans by Region (in billions)
North America
EMEA
Asia
Total
EOP Deposits by Region (in billions)
North America
MEA
atin Americ
${ }_{\text {To }}$
EOP Deposits by Business (in billions)
Treasury and Trade Solutions
All Other ICG Businesses
Total

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,015 | \$ | 974 | \$ | 995 | \$ | 986 | \$ | 954 |
|  | 626 |  | 619 |  | 608 |  | 658 |  | 590 |
|  | 1,047 |  | 1,008 |  | 1,134 |  | 1,120 |  | 828 |
|  | 1,396 |  | 329 |  | 2,198 |  | 1,797 |  | 1,208 |
|  | 241 |  | 177 |  | 249 |  | 166 |  | 885 |
|  | 4,325 |  | 3,107 |  | 5,184 |  | 4,727 |  | 4,465 |
|  | 4,011 |  | 4,053 |  | 3,844 |  | 4,151 |  | 4,132 |
|  | 8,336 |  | 7,160 |  | 9,028 |  | 8,878 |  | 8,597 |
|  | 4,912 |  | 4,878 |  | 4,632 |  | 4,821 |  | 4,692 |
|  | 12 |  | 121 |  | (2) |  | 83 |  | 34 |
|  | (8) |  | 101 |  | 107 |  | (132) |  | 192 |
|  | (25) |  | (59) |  | (31) |  | (46) |  | 83 |
|  | - |  | - |  | - |  | - |  |  |
|  | (21) |  | 163 |  | 74 |  | (95) |  | 309 |
|  | 3,445 |  | 2,119 |  | 4,322 |  | 4,152 |  | 3,596 |
|  | 1,102 |  | 442 |  | 1,358 |  | 1,317 |  | 1,186 |
|  | 2,343 |  | 1,677 |  | 2,964 |  | 2,835 |  | 2,410 |
|  | 42 |  | 31 |  | 36 |  | 15 |  | (6) |
| \$ | 2,301 | \$ | 1,646 | \$ | 2,928 | \$ | 2,820 | \$ | 2,416 |
| \$ | 1,279 | \$ | 1,298 | \$ | 1,274 | \$ | 1,278 | \$ | 1,260 |
|  | 0.71\% |  | 0.50\% |  | 0.93\% |  | 0.89\% |  | 0.76\% |
|  | 0.77\% |  | 0.50\% |  | 0.95\% |  | 0.83\% |  | 0.72\% |


| 3Q15 Increasel (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| (3\%) | (6\%) |
| (10\%) | (6\%) |
| (26\%) | (21\%) |
| (33\%) | (13\%) |
| NM | NM |
| (6\%) | 3\% |
| - | 3\% |
| (3\%) | 3\% |
| (3\%) | (4\%) |
| (59\%) | NM |
| NM | NM |
| NM | NM |
| - | - |
| NM | NM |
| (13\%) | 4\% |
| (10\%) | 8\% |
| (15\%) | 3\% |
| NM | NM |
| (14\%) | 5\% |
| (1\%) | (1\%) |


| \$ | 3,202 | \$ | 2,393 | \$ | 3,230 | \$ | 3,141 | \$ | 3,179 | 1\% | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,529 |  | 2,069 |  | 2,869 |  | 2,413 |  | 2,277 | (6\%) | (10\%) |
|  | 1,037 |  | 982 |  | 1,074 |  | 1,095 |  | 1,082 | (1\%) | 4\% |
|  | 1,884 |  | 1,704 |  | 1,924 |  | 1,926 |  | 1,838 | (5\%) | (2\%) |
| \$ | 8,652 | \$ | 7,148 | \$ | 9,097 | \$ | 8,575 | \$ | 8,376 | (2\%) | (3\%) |
|  | (316) |  | 12 |  | (69) |  | 303 |  | 221 | (27\%) | NM |
| \$ | 8,336 | \$ | 7,160 | \$ | 9,028 | \$ | 8,878 | \$ | 8,597 | (3\%) | 3\% |


| \$ | 910 | \$ | 616 | \$ | 968 | \$ | 888 | \$ | 868 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 647 |  | 242 |  | 925 |  | 602 |  | 431 |
|  | 308 |  | 280 |  | 419 |  | 460 |  | 397 |
|  | 672 |  | 532 |  | 696 |  | 695 |  | 571 |
| \$ | 2,537 | \$ | 1,670 | \$ | 3,008 | \$ | 2,645 | \$ | 2,267 |
|  | (194) |  | 7 |  | (44) |  | 190 |  | 143 |


| $(28 \%)$ | $(53 \%)$ |
| :---: | :---: |
| $(28 \%)$ | $29 \%$ |
| $(14 \%)$ | $(15 \%)$ |
| $(18 \%)$ | $(14 \%)$ |

$$
\begin{array}{ll}
(14 \%) & 29 \% \\
(18 \%) & (15 \%) \\
(14 \%) & (11 \%)
\end{array}
$$

(25

| $5 \%$ | $15 \%$ |
| :---: | :---: |
| $(2 \%)$ | $2 \%$ |
| - | $(3 \%)$ |
| $(2 \%)$ | $(10 \%)$ |
|  |  |

$1 \%$

| \$ | 177 | \$ | 192 | \$ | 196 | \$ | 198 | \$ | 201 | 2\% | 14\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 180 |  | 165 |  | 167 |  | 177 |  | 174 | (2\%) | (3\%) |
|  | 62 |  | 56 |  | 60 |  | 63 |  | 61 | (3\%) | (2\%) |
|  | 144 |  | 142 |  | 148 |  | 150 |  |  |  | 10\% |

$\qquad$

| $\mathbf{\$}$ | 381 | $\$$ | 380 | $\$$ | 387 | $\$$ | 398 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | Nine <br> Months 2014 |  | Nine <br> Months 2015 | YTD 2015 vs. YTD 2014 Increase) (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  | 3,021 |  | 2,935 | (3\%) |
|  | 1,901 |  | 1,856 | (2\%) |
|  | 3,261 |  | 3,082 | (5\%) |
|  | 5,576 |  | 5,203 | (7\%) |
|  | 484 |  | 1,300 | NM |
|  | 14,243 |  | 14,376 | 1\% |
|  | 11,649 |  | 12,127 | 4\% |
|  | 25,892 |  | 26,503 | 2\% |
|  | 14,513 |  | 14,145 | (3\%) |
|  | 155 |  | 115 | (26\%) |
|  | (191) |  | 167 | NM |
|  | (70) |  | 6 | NM |
|  | - |  | - | - |
|  | (106) |  | 288 | NM |
|  | 11,485 |  | 12,070 | 5\% |
|  | 3,628 |  | 3,861 | 6\% |
|  | 7,857 |  | 8,209 | 4\% |
|  | 87 |  | 45 | (48\%) |
| \$ | 7,770 | \$ | 8,164 | 5\% |
| \$ | 1,284 | \$ | 1,271 | (1\%) |
|  | 0.81\% |  | 0.86\% |  |
|  | 0.83\% |  | 0.83\% |  |
|  | 56\% |  | 53\% |  |
| \$ | 9,948 | \$ | 9,550 | (4\%) |
|  | 7,696 |  | 7,559 | (2\%) |
|  | 3,298 |  | 3,251 | (1\%) |
|  | 5,305 |  | 5,688 | 7\% |
| \$ | 26,247 | \$ | 26,048 | (1\%) |
|  | (355) |  | 455 | NM |
| \$ | 25,892 | \$ | 26,503 | 2\% |
| \$ | 3,329 | \$ | 2,724 | (18\%) |
|  | 1,988 |  | 1,958 | (2\%) |
|  | 1,082 |  | 1,276 | 18\% |
|  | 1,676 |  | 1,962 | 17\% |
| \$ | 8,075 | \$ | 7,920 | (2\%) |
|  | (218) |  | 289 | NM |
| \$ | 7,857 | \$ | 8,209 | 4\% |
| \$ | 109 | \$ | 123 | 13\% |
|  | 58 |  | 59 | 2\% |
|  | 40 |  | 39 | (3\%) |
|  | 69 |  | 62 | (10\%) |
| \$ | 276 | \$ | 283 | 3\% |

(1) Return on Average Assets excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented (2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## CITICORP

INSTITUTIONAL CLIENTS GROU
REVENUES BY BUSINESS
(In millions of dollars, except as otherwise noted)

## Revenue Details - Excluding CVA/DVA:

Investment Banking:
Advisory
Equity Underwriting
Total Investment Banking
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1)
Corporate Lending - Gain/(Loss) on Loan Hedges (2)
Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)

Fixed Income Markets
Equity Markets
Securities Services
Other
Total Markets and Securities Services (Ex-CVA/DVA) (1)

## Total ICG (Ex-CVA/DVA) (1)

CVA/DVA \{excluded as applicable in lines above\}
Total Revenues, net of Interest Expense

## Taxable-equivalent adjustments (3)

Total ICG Revenues (Ex-CVA/DVA) and
including Taxable-equivalent adjustments (1) (3)

| $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 318 |  |  | \$ | 263 | \$ | 298 | \$ | 258 | \$ | 243 | (6\%) | (24\%) |
|  | 298 |  | 252 |  | 231 |  | 296 |  | 169 | (43\%) | (43\%) |
|  | 633 |  | 551 |  | 669 |  | 729 |  | 525 | (28\%) | (17\%) |
|  | 1,249 |  | 1,066 |  | 1,198 |  | 1,283 |  | 937 | (27\%) | (25\%) |
|  | 1,934 |  | 1,932 |  | 1,889 |  | 1,955 |  | 1,933 | (1\%) | - |
|  | 444 |  | 433 |  | 445 |  | 445 |  | 403 | (9\%) | (9\%) |
|  | 664 |  | 668 |  | 708 |  | 746 |  | 715 | (4\%) | 8\% |
| \$ | 4,291 | \$ | 4,099 | \$ | 4,240 | \$ | 4,429 | \$ | 3,988 | (10\%) | (7\%) |
|  | 91 |  | 86 |  | 52 |  | (66) |  | 352 | NM | NM |
| \$ | 4,382 | \$ | 4,185 | \$ | 4,292 | \$ | 4,363 | \$ | 4,340 | (1\%) | (1\%) |
|  | 3,064 |  | 2,075 |  | 3,483 |  | 3,062 |  | 2,577 | (16\%) | (16\%) |
|  | 763 |  | 470 |  | 873 |  | 653 |  | 996 | 53\% | 31\% |
|  | 534 |  | 508 |  | 543 |  | 557 |  | 513 | (8\%) | (4\%) |
|  | (91) |  | (90) |  | (94) |  | (60) |  | (50) | 17\% | 45\% |
| \$ | 4,270 | \$ | 2,963 | \$ | 4,805 | \$ | 4,212 | \$ | 4,036 | (4\%) | (5\%) |
| \$ | 8,652 | \$ | 7,148 | \$ | 9,097 | \$ | 8,575 | \$ | 8,376 | (2\%) | (3\%) |
|  | (316) |  | 12 |  | (69) |  | 303 |  | 221 | (27\%) | NM |
| \$ | 8,336 | \$ | 7,160 | \$ | 9,028 | \$ | 8,878 | \$ | 8,597 | (3\%) | 3\% |
| \$ | 170 | \$ | 171 | \$ | 164 | \$ | 161 | \$ | 162 | 1\% | (5\%) |
| \$ | 8,822 | \$ | 7,319 | \$ | 9,261 | \$ | 8,736 | \$ | 8,538 | (2\%) | (3\%) |


| Nine Months 2014 |  | Nine Months 2015 |  | $\begin{array}{r} \text { YTD } 2015 \\ \text { YTD } 2014 \text { Inc } \\ \text { (Decreas } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 686 | \$ | 799 | 16\% |
|  | 994 |  | 696 | (30\%) |
|  | 1,961 |  | 1,923 | (2\%) |
|  | 3,641 |  | 3,418 | (6\%) |
|  | 5,835 |  | 5,777 | (1\%) |
|  | 1,316 |  | 1,293 | (2\%) |
|  | 1,992 |  | 2,169 | 9\% |
| \$ | 12,784 | \$ | 12,657 | (1\%) |
|  | 30 |  | 338 | NM |
| \$ | 12,814 | \$ | 12,995 | 1\% |
|  | 10,073 |  | 9,122 | (9\%) |
|  | 2,304 |  | 2,522 | 9\% |
|  | 1,540 |  | 1,613 | 5\% |
|  | (484) |  | (204) | 58\% |
| \$ | 13,433 | \$ | 13,053 | (3\%) |
| \$ | 26,247 | \$ | 26,048 | (1\%) |
|  | (355) |  | 455 | NM |
| \$ | 25,892 | \$ | 26,503 | 2\% |
| \$ | 508 | \$ | 487 | (4\%) |
| \$ | 26,755 | \$ | 26,535 | (1\%) |

(1) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.
(2) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio

The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection.
(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{\text {(1) }}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits and Claims
Provision for Unfunded Lending Commitments
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Income (Loss) from Discontinued Operations, net of taxes Noncontrolling Interests
Net Income (Loss)
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
(1) Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expen Corporate Treasury, and Discontinued operations

NM Not meaningful
Reclassified to conform to the current period's presentation.


| 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| NM | (2\%) |
| (28\%) | 94\% |
| (41\%) | NM |
| (9\%) | (80\%) |
| - | - |
| - |  |
| - |  |
| - |  |
| - | - |
| NM | 92\% |
| (28\%) | NM |
| (20\%) | NM |
| NM | 38\% |
| NM | (25\%) |
| (29\%) | NM |
| - | (2\%) |
| 16\% | (8\%) |


| Nine Months 2014 |  | Nine Months 2015 |  |
| :---: | :---: | :---: | :---: |
| \$ | (143) | \$ | (114) |
|  | 537 |  | 914 |
|  | 394 |  | 800 |
|  | 2,760 |  | 1,277 |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | $(2,366)$ |  | (477) |
|  | (57) |  | (871) |
|  | $(2,309)$ |  | 394 |
|  | (1) |  | (9) |
|  | 39 |  | 11 |
| \$ | $(2,349)$ | \$ | 374 |
| \$ | 56 | \$ | 56 |

YTD 2015 vs. YTD 2014 Increasel

## CITICORP

NORTH AMERICA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
            Retail Banking
            citi-Branded Cards
            Citi Retail Services
    Mobal Consumer Bankin
    Tintional Clients Group
    Total
```

CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

Income (loss) from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above \}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| $\begin{gathered} 3 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \hline \end{gathered}$ |  | 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 5,916 |  |  | \$ | 6,046 | \$ | 5,922 | \$ | 6,029 | \$ | 6,253 | 4\% | 6\% |
|  | 2,299 |  | 1,507 |  | 2,375 |  | 2,079 |  | 1,841 | (11\%) | (20\%) |
|  | 8,215 |  | 7,553 |  | 8,297 |  | 8,108 |  | 8,094 | - | (1\%) |
|  | 4,313 |  | 4,267 |  | 4,121 |  | 4,123 |  | 4,066 | (1\%) | (6\%) |
|  | 1,013 |  | 1,023 |  | 962 |  | 1,003 |  | 882 | (12\%) | (13\%) |
|  | (316) |  | (87) |  | 8 |  | (19) |  | 5 | NM | NM |
|  | (23) |  | (81) |  | (23) |  | (36) |  | 77 | NM | NM |
|  | 12 |  | 10 |  | 10 |  | 9 |  | 11 | 22\% | (8\%) |
|  | 686 |  | 865 |  | 957 |  | 957 |  | 975 | 2\% | 42\% |
|  | 3,216 |  | 2,421 |  | 3,219 |  | 3,028 |  | 3,053 | 1\% | (5\%) |
|  | 1,113 |  | 629 |  | 1,064 |  | 983 |  | 1,062 | 8\% | (5\%) |
|  | 2,103 |  | 1,792 |  | 2,155 |  | 2,045 |  | 1,991 | (3\%) | (5\%) |
|  | 23 |  | 15 |  | 10 |  | 5 |  | (5) | NM | NM |
| \$ | 2,080 | \$ | 1,777 | \$ | 2,145 | \$ | 2,040 | \$ | 1,996 | (2\%) | (4\%) |
| \$ | 871 | \$ | 894 | \$ | 885 | \$ | 876 | \$ | 882 | 1\% | 1\% |
|  | 0.95\% |  | 0.79\% |  | 0.98\% |  | 0.93\% |  | 0.90\% |  |  |
|  | 53\% |  | 56\% |  | 50\% |  | 51\% |  | 50\% |  |  |
| \$ | 1,232 | \$ | 1,364 | \$ | 1,348 | \$ | 1,307 | \$ | 1,275 | (2\%) | 3\% |
|  | 2,118 |  | 2,122 |  | 2,009 |  | 1,933 |  | 1,930 | - | (9\%) |
|  | 1,646 |  | 1,610 |  | 1,637 |  | 1,583 |  | 1,616 | 2\% | (2\%) |
|  | 4,996 |  | 5,096 |  | 4,994 |  | 4,823 |  | 4,821 | - | (4\%) |
|  | 3,219 |  | 2,457 |  | 3,303 |  | 3,285 |  | 3,273 | - | 2\% |
| \$ | 8,215 | \$ | 7,553 | \$ | 8,297 | \$ | 8,108 | \$ | 8,094 | - | (1\%) |
|  | 17 |  | 64 |  | 73 |  | 144 |  | 94 | (35\%) | NM |
| \$ | 8,198 | \$ | 7,489 | \$ | 8,224 | \$ | 7,964 | \$ | 8,000 | - | (2\%) |
| \$ | 107 | \$ | 140 | \$ | 197 | \$ | 189 | \$ | 144 | (24\%) | 35\% |
|  | 636 |  | 636 |  | 539 |  | 499 |  | 522 | 5\% | (18\%) |
|  | 440 |  | 361 |  | 404 |  | 379 |  | 397 | 5\% | (10\%) |
|  | 1,183 |  | 1,137 |  | 1,140 |  | 1,067 |  | 1,063 | - | (10\%) |
|  | 920 |  | 655 |  | 1,015 |  | 978 |  | 928 | (5\%) | 1\% |
| \$ | 2,103 | \$ | 1,792 | \$ | 2,155 | \$ | 2,045 | \$ | 1,991 | (3\%) | (5\%) |
| \$ | 10 |  | 39 |  | 47 |  | 90 |  | 60 | (33\%) | NM |
| \$ | 2,093 | \$ | 1,753 | \$ | 2,108 | \$ | 1,955 | \$ | 1,931 | (1\%) | (8\%) |

$\begin{array}{r}10 \\ \hline \quad 2,093 \\ \hline \hline\end{array}$ $\qquad$ $\begin{array}{r}47 \\ \hline \quad 2,108 \\ \hline\end{array}$ $\begin{array}{r} \\ \hline \$ \quad 1,955 \\ \hline\end{array}$ $\begin{array}{r}\quad 60 \\ \hline \$ \quad 1,931 \\ \hline\end{array}$ (1\%) (8\%)
(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

EMEA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Provision Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net income Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Revenue by Business <br> Retail Banking <br> Global Consumer Banking <br> Institutional Clients Group

Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

## Income (loss) from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Grop
Institutional Clients Group
Total

CVA/DVA \{included as applicable in businesses above\}
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

$+$

| 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| (9\%) | (10\%) |
| (2\%) | 14\% |
| (5\%) | 4\% |
| (4\%) | (8\%) |
| 50\% | 96\% |
| NM | NM |
| 100\% | 100\% |
| - | - |
| NM | NM |
| (21\%) | 10\% |
| (18\%) | 6\% |
| (23\%) | 12\% |
| (54\%) | (76\%) |
| (22\%) | 17\% |
| (5\%) | (3\%) |
| (5\%) | (19\%) |
| (3\%) | (17\%) |
| (4\%) | (18\%) |
| (5\%) | 7\% |
| (5\%) | 4\% |
| $\begin{gathered} 8 \% \\ (6 \%) \end{gathered}$ | $\begin{gathered} \text { NM } \\ (11 \%) \end{gathered}$ |
| 56\% | 43\% |
| 8\% | NM |
| NM | NM |
| (24\%) | 9\% |
| (23\%) | 12\% |
| $\begin{gathered} 11 \% \\ (27 \%) \end{gathered}$ | $\begin{gathered} \text { NM } \\ (32 \%) \end{gathered}$ |

YTD 2015 vs. YTD 2014 Increase/ (Decrease)
$(8 \%)$
$7 \%$
$1 \%$
$(7 \%)$
$61 \%$
NM
$80 \%$
-
NM
$11 \%$
$9 \%$
$12 \%$
$(47 \%)$
$14 \%$
$(5 \%)$

$(19 \%)$
$(16 \%)$
$(18 \%)$
$4 \%$
$1 \%$

NM
$(3 \%)$

NM
$36 \%$
$(36 \%)$
$12 \%$
$12 \%$
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

LATIN AMERICA
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expense
Net Credit Losses
Credit Reserve Build / (Release)
Provisios Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Ave income Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

```
Revenue by Business
Retail Banking
Citi-Branded Cards
Institutional Clients Group
```

Total
CVA/DVA \{included as applicable in businesses above \} Total Revenues - Excluding CVA/DVA (2)

```
Income from Continuing Operations by Business
            Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Group
Total
```

CVA/DVA \{included as applicable in businesses above\} Income (loss) from Continuing Operations - Excluding CVA/DVA (2)

| $\begin{gathered} 3 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \hline \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 2,182 |  |  | \$ | 2,170 | \$ | 1,943 | \$ | 1,987 | \$ | 1,939 | (2\%) | (11\%) |
|  | 1,004 |  | 870 |  | 957 |  | 972 |  | 1,053 | 8\% | 5\% |
|  | 3,186 |  | 3,040 |  | 2,900 |  | 2,959 |  | 2,992 | 1\% | (6\%) |
|  | 1,765 |  | 1,733 |  | 1,506 |  | 1,630 |  | 1,524 | (7\%) | (14\%) |
|  | 477 |  | 613 |  | 419 |  | 463 |  | 352 | (24\%) | (26\%) |
|  | 70 |  | (63) |  | 49 |  | (111) |  | 102 | NM | 46\% |
|  | (1) |  | 10 |  | (10) |  | (6) |  | 7 | NM | NM |
|  | 26 |  | 29 |  | 18 |  | 12 |  | 17 | 42\% | (35\%) |
|  | 572 |  | 589 |  | 476 |  | 358 |  | 478 | 34\% | (16\%) |
|  | 849 |  | 718 |  | 918 |  | 971 |  | 990 | 2\% | 17\% |
|  | 226 |  | 182 |  | 261 |  | 276 |  | 289 | 5\% | 28\% |
|  | 623 |  | 536 |  | 657 |  | 695 |  | 701 | 1\% | 13\% |
|  | 2 |  | - |  | - |  | 2 |  | 1 | (50\%) | (50\%) |
| \$ | 621 | \$ | 536 | \$ | 657 | \$ | 693 | \$ | 700 | 1\% | 13\% |
| \$ | 168 | \$ | 161 | \$ | 155 | \$ | 153 | \$ | 146 | (5\%) | (13\%) |
|  | 1.47\% |  | 1.32\% |  | 1.72\% |  | 1.82\% |  | 1.90\% |  |  |
|  | 55\% |  | 57\% |  | 52\% |  | 55\% |  | 51\% |  |  |
| \$ | 1,452 | \$ | 1,375 | \$ | 1,251 | \$ | 1,269 | \$ | 1,369 | 8\% | ${ }^{(6 \%)}$ |
|  | 720 |  | 694 |  | 584 |  | 579 |  | 554 | (4\%) | (23\%) |
|  | 2,172 |  | 2,069 |  | 1,835 |  | 1,848 |  | 1,923 | 4\% | (11\%) |
|  | 1,014 |  | 971 |  | 1,065 |  | 1,111 |  | 1,069 | (4\%) | 5\% |
| \$ | 3,186 | \$ | 3,040 | \$ | 2,900 | \$ | 2,959 | \$ | 2,992 | 1\% | (6\%) |
|  | (23) |  | (11) |  | (9) |  | 16 |  | (13) | NM | 43\% |
| \$ | 3,209 | \$ | 3,051 | \$ | 2,909 | \$ | 2,943 | \$ | 3,005 | 2\% | (6\%) |
| \$ | 189 | \$ | 141 | \$ | 154 | \$ | 143 | \$ | 235 | 64\% | 24\% |
|  | 140 |  | 122 |  | 90 |  | 82 |  | 77 | (6\%) | (45\%) |
|  | 329 |  | 263 |  | 244 |  | 225 |  | 312 | 39\% | (5\%) |
|  | 294 |  | 273 |  | 413 |  | 470 |  | 389 | (17\%) | 32\% |
| \$ | 623 | \$ | 536 | + | 657 | \$ | 695 | \$ | 701 | 1\% | 13\% |
|  | (14) |  | (7) |  | (6) |  | 10 |  | (8) | NM | 43\% |
| \$ | 637 | \$ | 543 | \$ | 663 | \$ | 685 | \$ | 709 | 4\% | 11\% |


| Nine Months 2014 |  | Nine Months 2015 |  | $\begin{aligned} & \text { YTD } 2015 \text { vs. } \\ & \text { YTD } 2014 \text { Increase) } \\ & \text { (Decrease) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 6,407 | \$ | 5,869 | (8\%) |
|  | 3,248 |  | 2,982 | (8\%) |
|  | 9,655 |  | 8,851 | (8\%) |
|  | 5,161 |  | 4,660 | (10\%) |
|  | 1,507 |  | 1,234 | (18\%) |
|  | 291 |  | 40 | (86\%) |
|  | (1) |  | (9) | NM |
|  | 75 |  | 47 | (37\%) |
|  | 1,872 |  | 1,312 | (30\%) |
|  | 2,622 |  | 2,879 | 10\% |
|  | 666 |  | 826 | 24\% |
|  | 1,956 |  | 2,053 | 5\% |
|  | 6 |  | 3 | (50\%) |
| \$ | 1,950 | \$ | 2,050 | 5\% |
| \$ | 172 | \$ | 151 | (12\%) |
|  | 1.52\% |  | 1.82\% |  |
|  | 53\% |  | 53\% |  |
| \$ | 4,303 | \$ | 3,889 | (10\%) |
|  | 2,088 |  | 1,717 | (18\%) |
| \$ | 6,391 | \$ | 5,606 | (12\%) |
|  | 3,264 |  | 3,245 | (1\%) |
| \$ | 9,655 | \$ | 8,851 | (8\%) |
|  | (34) |  | (6) | 82\% |
| \$ | 9,689 | \$ | 8,857 | (9\%) |
| \$ | 599 | \$ | 532 | (11\%) |
|  | 296 |  | 249 | (16\%) |
| \$ | 895 | \$ | 781 | (13\%) |
|  | 1,061 |  | 1,272 | 20\% |
| \$ | 1,956 | \$ | 2,053 | 5\% |
|  | (21) |  | (4) | 81\% |
| \$ | 1,977 | \$ | 2,057 | 4\% |

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CITICORP

ASIA ${ }^{(1)}$
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Revenue by Business
Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Group
Total
CVA/DVA \{included as applicable in businesses above\} Total Revenues - Excluding CVA/DVA (2)

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Global Consumer Banking
Institutional Clients Group
Total

CVA/DVA \{included as applicable in businesses above\} Income (loss) from Continuing Operations - Excluding CVA/DVA (2)
(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results
(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 2,000 |  |  | \$ | 1,861 | \$ | 1,764 | \$ | 1,809 | \$ | 1,746 | (3\%) | (13\%) |
|  | 1,587 |  | 1,436 |  | 1,724 |  | 1,754 |  | 1,565 | (11\%) | (1\%) |
|  | 3,587 |  | 3,297 |  | 3,488 |  | 3,563 |  | 3,311 | (7\%) | (8\%) |
|  | 1,934 |  | 1,915 |  | 1,857 |  | 1,883 |  | 1,855 | (1\%) | (4\%) |
|  | 179 |  | 180 |  | 156 |  | 166 |  | 166 | - | (7\%) |
|  | (57) |  | (38) |  | (54) |  | (43) |  | (55) | (28\%) | 4\% |
|  | (1) |  | (4) |  | 2 |  | (4) |  | - | 100\% | 100\% |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | 121 |  | 138 |  | 104 |  | 119 |  | 111 | (7\%) | (8\%) |
|  | 1,532 |  | 1,244 |  | 1,527 |  | 1,561 |  | 1,345 | (14\%) | (12\%) |
|  | 496 |  | 410 |  | 509 |  | 523 |  | 476 | (9\%) | (4\%) |
|  | 1,036 |  | 834 |  | 1,018 |  | 1,038 |  | 869 | (16\%) | (16\%) |
|  | 1 |  | 1 |  | (1) |  | - |  | - |  | (100\%) |
| \$ | 1,035 | \$ | 833 | \$ | 1,019 | \$ | 1,038 | \$ | 869 | (16\%) | (16\%) |
| \$ | 320 | \$ | 314 | \$ | 305 | \$ | 306 | \$ | 299 | (2\%) | (7\%) |
|  | 1.28\% |  | 1.05\% |  | 1.35\% |  | 1.36\% |  | 1.15\% |  |  |
|  | 54\% |  | 58\% |  | 53\% |  | 53\% |  | 56\% |  |  |
| \$ | 1,062 | \$ | 977 | \$ | 1,016 | \$ | 1,038 | \$ | 934 | (10\%) | (12\%) |
|  | 674 |  | 626 |  | 575 |  | 586 |  | 539 | (8\%) | (20\%) |
|  | 1,736 |  | 1,603 |  | 1,591 |  | 1,624 |  | 1,473 | (9\%) | (15\%) |
|  | 1,851 |  | 1,694 |  | 1,897 |  | 1,939 |  | 1,838 | (5\%) | (1\%) |
| \$ | 3,587 | \$ | 3,297 | \$ | 3,488 | \$ | 3,563 | \$ | 3,311 | (7\%) | (8\%) |
|  | (33) |  | (10) |  | (27) |  | 13 |  | - | (100\%) | 100\% |
| \$ | 3,620 | \$ | 3,307 | \$ | 3,515 | \$ | 3,550 | \$ | 3,311 | (7\%) | (9\%) |
| \$ | 247 | \$ | 191 | \$ | 230 | \$ | 232 | \$ | 191 | (18\%) | (23\%) |
|  | 137 |  | 117 |  | 109 |  | 103 |  | 107 | 4\% | (22\%) |
|  | 384 |  | 308 |  | 339 |  | 335 |  | 298 | (11\%) | (22\%) |
|  | 652 |  | 526 |  | 679 |  | 703 |  | 571 | (19\%) | (12\%) |
| \$ | 1,036 | \$ | 834 | \$ | 1,018 | \$ | 1,038 | \$ | 869 | (16\%) | (16\%) |
|  | (20) |  | (6) |  | (17) |  | 8 |  | - | (100\%) | 100\% |
| \$ | 1,056 | \$ | 840 | \$ | 1,035 | \$ | 1,030 | \$ | 869 | (16\%) | (18\%) |


| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  |  |  |  |  | 3Q |  | (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2015 |  | 2015 |  | 015 | 2Q15 | 3Q14 |
| \$ | 2,000 |  |  | \$ | 1,861 | \$ | 1,764 | \$ | 1,809 | \$ | 1,746 | (3\%) | (13\%) |
|  | 1,587 |  | 1,436 |  | 1,724 |  | 1,754 |  | 1,565 | (11\%) | (1\%) |
|  | 3,587 |  | 3,297 |  | 3,488 |  | 3,563 |  | 3,311 | (7\%) | (8\%) |
|  | 1,934 |  | 1,915 |  | 1,857 |  | 1,883 |  | 1,855 | (1\%) | (4\%) |
|  | 179 |  | 180 |  | 156 |  | 166 |  | 166 | - | (7\%) |
|  | (57) |  | (38) |  | (54) |  | (43) |  | (55) | (28\%) | 4\% |
|  | (1) |  | (4) |  | 2 |  | (4) |  | - | 100\% | 100\% |
|  | - |  | - |  | - |  | - |  | - | - | - |
|  | 121 |  | 138 |  | 104 |  | 119 |  | 111 | (7\%) | (8\%) |
|  | 1,532 |  | 1,244 |  | 1,527 |  | 1,561 |  | 1,345 | (14\%) | (12\%) |
|  | 496 |  | 410 |  | 509 |  | 523 |  | 476 | (9\%) | (4\%) |
|  | 1,036 |  | 834 |  | 1,018 |  | 1,038 |  | 869 | (16\%) | (16\%) |
|  | 1 |  | 1 |  | (1) |  | - |  |  |  | (100\%) |
| \$ | 1,035 | \$ | 833 | \$ | 1,019 | \$ | 1,038 | \$ | 869 | (16\%) | (16\%) |
| \$ | 320 | \$ | 314 | \$ | 305 | \$ | 306 | \$ | 299 | (2\%) | (7\%) |
|  | 1.28\% |  | 1.05\% |  | 1.35\% |  | 1.36\% |  | 1.15\% |  |  |
|  | 54\% |  | 58\% |  | 53\% |  | 53\% |  | 56\% |  |  |
| \$ | 1,062 | \$ | 977 | \$ | 1,016 | \$ | 1,038 | \$ | 934 | (10\%) | (12\%) |
|  | 674 |  | 626 |  | 575 |  | 586 |  | 539 | (8\%) | (20\%) |
|  | 1,736 |  | 1,603 |  | 1,591 |  | 1,624 |  | 1,473 | (9\%) | (15\%) |
|  | 1,851 |  | 1,694 |  | 1,897 |  | 1,939 |  | 1,838 | (5\%) | (1\%) |
| \$ | 3,587 | \$ | 3,297 | \$ | 3,488 | \$ | 3,563 | \$ | 3,311 | (7\%) | (8\%) |
|  | (33) |  | (10) |  | (27) |  | 13 |  | - | (100\%) | 100\% |
| \$ | 3,620 | \$ | 3,307 | \$ | 3,515 | \$ | 3,550 | \$ | 3,311 | (7\%) | (9\%) |
| \$ | 247 | \$ | 191 | \$ | 230 | \$ | 232 | \$ | 191 | (18\%) | (23\%) |
|  | 137 |  | 117 |  | 109 |  | 103 |  | 107 | 4\% | (22\%) |
|  | 384 |  | 308 |  | 339 |  | 335 |  | 298 | (11\%) | (22\%) |
|  | 652 |  | 526 |  | 679 |  | 703 |  | 571 | (19\%) | (12\%) |
| \$ | 1,036 | \$ | 834 | \$ | 1,018 | \$ | 1,038 | \$ | 869 | (16\%) | (16\%) |
|  | (20) |  | (6) |  | (17) |  | 8 |  | - | (100\%) | 100\% |
| \$ | 1,056 | \$ | 840 | \$ | 1,035 | \$ | 1,030 | \$ | 869 | (16\%) | (18\%) |


|  | $\begin{array}{c}\text { Nine } \\ \text { Months } \\ \text { 2014 }\end{array}$ |  |  | $\begin{array}{c}\text { Nine } \\ \text { Months } \\ \text { 2015 }\end{array}$ |  |  |
| :---: | ---: | :--- | :--- | :--- | :--- | :--- | \(\left.\begin{array}{c}YTD 2015 vs. <br>

YTD 2014 Increase/ <br>
(Decrease)\end{array}\right)\)
$\begin{array}{lll}\$ \quad 2,615 \\ \\ \\ & \$ \quad 2,934 & \\ \end{array}$

## CITI HOLDINGS

INCOME STATEMENT AND BALANCE SHEET DATA
(In millions of dollars, except as otherwise noted)

## Revenues

Net interest revenue
Non-interest revenue (1)
Total revenues, net of interest expense
Provisions for Credit Losses and for Benefits and Claim Net Credit Losses
Credit Reserve Build / (Release)
Provision for loan losses (1)
rovision for Benefits and Claims
ision for unfunded lending commitments

## Total operating expenses

(Loss) from Continuing Operations before
Income Taxes
Provision (benefits) for income taxe
Income (Loss) from Continuing Operations
Noncontrolling Interests
Citi Holding's Net Income (Loss)
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,119 | \$ | 1,059 | \$ | 1,055 | \$ | 1,001 | \$ | 974 |
|  | 951 |  | 745 |  | 779 |  | 672 |  | 443 |
|  | 2,070 |  | 1,804 |  | 1,834 |  | 1,673 |  | 1,417 |


| 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: |
| 2Q15 | 3Q14 |
| (3\%) | (13\%) |
| (34\%) | (53\%) |
| (15\%) | (32\%) |


| $\begin{gathered} 405 \\ (135) \end{gathered}$ | $\begin{gathered} 417 \\ (214) \\ \hline \end{gathered}$ | $\begin{gathered} 408 \\ (196) \end{gathered}$ | $\begin{gathered} 258 \\ (170) \\ \hline \end{gathered}$ | $\begin{gathered} 218 \\ (209) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 270 | 203 | 212 | 88 | 9 |
| 167 | 167 | 169 | 160 | 161 |
| (3) | - | (5) | (1) | (19) |
| 434 | 370 | 376 | 247 | 151 |
| 1,346 | 1,303 | 1,157 | 1,104 | 1,145 |

$(16 \%)$
$(23 \%)$
$(90 \%)$
$1 \%$
NM
$(39 \%)$
$4 \%$


|  |  |
| :---: | :---: |
|  |  |
|  |  |


| 1,420 | 884 | (38\%) |
| :---: | :---: | :---: |
| (693) | (575) | 17\% |
| 727 | 309 | (57\%) |
| 490 | 490 |  |
| (10) | (25) | NM |
| 1,207 | 774 | (36\%) |
| 8,386 | 3,406 | (59\%) |


|  | $(3,548)$ |  | 744 403 | NM |
| :---: | :---: | :---: | :---: | :---: |
|  | $(3,558)$ |  | 341 | NM |
|  | 6 |  | 1 | (83\%) |
| \$ | $(3,564)$ | \$ | 340 | NM |
| \$ | 148 | \$ | 119 | (20\%) |
|  | (3.22\%) |  | 0.38\% |  |


| $\$$ | 137 | $\$$ | 110 | $(20 \%)$ |
| :--- | ---: | :--- | ---: | :--- |
| $\$$ | 85 | $\$$ | 55 | $(35 \%)$ |

$\begin{array}{llll}\$ & 45 & \$ & 7\end{array}$
(84\%)
(1) As a result of Citigroup's entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of HFS accounting treatment, approximately $\$ 160$ million and $\$ 116$ million of cost of credit was recorded as a reduction in revenue (Other revenue) during the second and third quarters of 2015 , respectively.

## CITI HOLDINGS

## CONSUMER KEY INDICATORS - Page 1

(In millions of dollars, except as otherwise noted)

| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |

## CITI HOLDINGS KEY INDICATORS:

## Consumer - International (1) (2)

Branches (actual)
Average Loans (in billions)

## EOP Loans:

Real Estate Lending
Cards
Commercial Markets
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a $\%$ of Average Loans
Loans 90+ Days Past Due
As a $\%$ of Lop Loans
As a \% of EOP Loans

## Consumer - North America (3)

Branches (actual)
Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loans
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

| 157 |  |  | 153 |  | 122 |  | 105 |  | 108 | 3\% | (31\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 12.7 | \$ | 8.8 | \$ | 7.4 | \$ | 4.5 | \$ | 4.1 | (9\%) | (68\%) |
| \$ | 2.6 | \$ | 2.4 | \$ | 0.9 | \$ | 0.8 | \$ | 0.8 | - | (69\%) |
|  | 3.7 |  | 3.6 |  | 2.1 |  | 1.8 |  | 1.8 | - | (51\%) |
|  | 0.8 |  | 0.8 |  | 0.7 |  | 0.5 |  | 0.5 | - | (38\%) |
|  | 2.0 |  | 1.2 |  | 1.2 |  | 1.1 |  | 1.0 | (9\%) | (50\%) |
| \$ | 9.1 | \$ | 8.0 | \$ | 4.9 | \$ | 4.2 | \$ | 4.1 | (2\%) | (55\%) |
| \$ | 246 | \$ | 195 | \$ | 230 | \$ | 216 | \$ | 212 | (2\%) | (14\%) |
|  | 7.68\% |  | 8.79\% |  | 12.61\% |  | 17.92\% |  | 20.51\% |  |  |
| \$ | 64 | \$ | 28 | \$ | 51 | \$ | 41 | \$ | $\begin{array}{r} 38 \\ 3.68 \% \end{array}$ | (7\%) | (41\%) |
|  | 2.00\% |  | 1.26\% |  | 2.80\% |  | 3.65\% |  |  |  |  |
| \$ | 111 | \$ | 110 | \$ | 91 | \$ | 78 | \$ | 77 | (1\%) | (31\%) |
|  | 1.22\% |  | 1.38\% |  | 1.86\% |  | 1.86\% | \$ | 1.88\% |  |  |
| \$ | 178 | \$ | 168 | \$ | 142 | \$ | 119 | \$ | 118 | (1\%) | (34\%) |
|  | 1.96\% |  | 2.10\% |  | 2.90\% |  | 2.83\% |  | 2.88\% |  |  |


| 1,455 |  | 1,424 |  | 278 |  | 273 |  | 272 |  |  | (81\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 77.1 | \$ | 73.9 | \$ | 68.9 | \$ | 55.4 | \$ | 52.7 | (5\%) | (32\%) |
| \$ | 74.9 | \$ | 70.8 | \$ | 56.6 | \$ | 54.2 | \$ | 50.7 | (6\%) | (32\%) |
| \$ | 860 | \$ | 860 | \$ | 823 | \$ | 775 | \$ | 766 | (1\%) | (11\%) |
|  | 4.43\% |  | 4.62\% |  | 4.84\% |  | 1.99\% |  | 2.00\% |  |  |
| \$ | 369 | \$ | 359 | \$ | 363 | \$ | 193 | \$ | 166 | (14\%) | (55\%) |
|  | 1.90\% |  | 1.93\% |  | 2.14\% |  | 1.40\% |  | 1.25\% |  |  |
| \$ | 2,093 | \$ | 1,963 | \$ | 1,607 | \$ | 1,462 | \$ | 1,354 | (7\%) | (35\%) |
|  | 2.99\% |  | 2.94\% |  | 2.97\% |  | 2.84\% |  | 2.81\% |  |  |
| \$ | 1,978 | \$ | 1,663 | \$ | 1,197 | \$ | 1,153 | \$ | 1,230 | 7\% | (38\%) |
|  | 2.83\% |  | 2.49\% |  | 2.21\% |  | 2.24\% |  | 2.56\% |  |  |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) The first and second quarters of 2015 reflect the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business (Japan Retail). The first and second quarter of 2015 reflect the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards). The second and third quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.
(3) The first, second and third quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment, approximately $\$ 160$ million and $\$ 131$ million of net credit losses (NCLs) were recorded as a reduction of revenue (Other revenue) during the second and third quarters of 2015, respectively The second and third quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.

Reclassified to conform to the current period's presentation.

## CITI holdings

## CONSUMER KEY INDICATORS - Page

CONSUMER KEY INDICATORS - Page 2
(In millions of dollars, except as otherwise noted)

## CITI HOLDINGS KEY INDICATORS

## North America Mortgages

CMI (Citimortgage)
CFNA (Citifinancial - North America)
Residential First
Home Equity
Average Loans (in billions of dollars)
CMI
CFNA
CFNA
Residential First
Home Equity
EOP Loans (in billions of dollars)

hird Party Mortgage Serv. Portfolio (EOP, in billions) Net Servicing \& Gain/(Loss) on Sale
Net Interest Revenue on As a of Avg. Loans
CMI
CFNA
Residential First
Home Equity
Net Credit Losses (NCL
As a \% of Avg. Loans
CMI
CFNA
esidential First
Home Equity
Loans 90+ Days Past Due (1) (2)
As a \% of EOP Loans
CMI
CFNA
Residential First
ome Equity Loans 30-89 Days Past Due (1) (2) As a \% of EOP Loans

North America Personal Loans (3)
Average Loans (in billions of dollars
OP Loans (in billiolis of dollars)
Net Interest Revenue
As a \% of Avg. Loan
Net Credit Losses
As a \% of Avg. Loans
Loans $90+$ Days Past Due
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
(1) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 2.6$ billion and ( $\$ 5.0$ billion), $\$ 2.2$ billion and \$4.0 billion), $\$ 1.8$ billion and ( $\$ 2.5$ billion), $\$ 1.7$ billion and ( $\$ 2.7$ billion), and $\$ 1.7$ billion and ( $\$ 2.6$ billion), as of
September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 0.7$ billion and ( $\$ 5.0$ billion), $\$ 0.5$ billion and ( $\$ 4.0$ billion), $\$ 0.2$ billion and ( $\$ 2.5$ billion), $\$ 0.3$ billion and ( $\$ 2.7$ billion), and $\$ 0.3$ billion and ( $\$ 2.6$ billion), as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively
(2) The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans $90+$ Days Past Due and
$30-89$ Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loans
hat are carried at fair value.
(3) See footnote 3 on page 24 .

N/A Not applicable for the first and second quarters of 2015 as a result of the loans related to the announced sale of OneMain being reclassified from loans to assets held-for-sale (Other assets)
NM Not meaningful.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4)(5)}$

## Taxable Equivalent Basis

In millions of dollars, except as otherwise noted

## Assets:

ed Funds Sold and Resale Agreements ${ }^{(6)}$
rading Account Assets
nvestments
Total Loans (net of Unearned Income) ${ }^{(8)}$
Other Interest-Earning Assets
Total Average Interest-Earning Assets
Liabilities:
Deposits (excluding deposit insurance and FDIC Assessment)
Deposit Insurance
Total Deposits
Fed Funds Purchased and Repurchase Agreements ${ }^{(6)}$
Trading Account Liabilities
Short-Term Borrowings
ong-Term Debt ${ }^{(9)}$
Total Average Interest-Bearing Liabilities
otal Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

| Net Interest Revenue as a \% of Average Interest-Earning Assets (NIM] | S | 12,311 | \$ |
| :---: | :---: | :---: | :---: |
| NIR as a \% of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment) | \$ | 12,545 |  |



3Q15 Increase (Decrease) (excluding deposit insurance and FDIC Assessment) From
(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $35 \%$ ) of $\$ 124$ million for the third quarter of 2014
$\$ 121$ milion for the second quarter of 2015 and $\$ 118$ million for the third quarter of 2015
(2) Citigroup average balances and interest rates include both domestic and international operations
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(4) Average rate $\%$ is calculated as annualized interest over average volumes.
(5) Preliminary.
volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interes
Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets anc (8) trading account liabilities, respectively
(9) Excludes hybrid financial instruments with changes recorded in Principal Transaction

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | $\begin{gathered} 3 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| Citicorp Deposits by Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 171.7 |  |  | \$ | 171.4 | \$ | 172.6 | \$ | 173.5 | \$ | 170.9 | (1\%) | - |
| Latin America |  | 44.0 |  | 43.7 |  | 42.0 |  | 42.1 |  | 38.8 | (8\%) | (12\%) |
| Asia (1) |  | 90.5 |  | 89.2 |  | 89.7 |  | 89.6 |  | 87.1 | (3\%) | (4\%) |
| Total | \$ | 306.2 | \$ | 304.3 | \$ | 304.3 | \$ | 305.2 | \$ | 296.8 | (3\%) | (3\%) |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 176.6 | \$ | 193.1 | \$ | 196.1 | \$ | 198.1 | \$ | 200.8 | 1\% | 14\% |
| EMEA |  | 179.6 |  | 164.5 |  | 167.2 |  | 177.4 |  | 173.8 | (2\%) | (3\%) |
| Latin America |  | 62.3 |  | 56.3 |  | 60.2 |  | 63.0 |  | 61.4 | (3\%) | (1\%) |
| Asia |  | 144.4 |  | 141.5 |  | 147.6 |  | 149.6 |  | 158.9 | 6\% | 10\% |
| Total | \$ | 562.9 | \$ | 555.4 | \$ | 571.1 | \$ | 588.1 | \$ | 594.9 | 1\% | 6\% |
| Corporate/Other | \$ | 29.0 | \$ | 22.8 | \$ | 12.3 | \$ | 7.0 | \$ | 5.4 | (23\%) | (81\%) |
| Total Citicorp | \$ | 898.1 | \$ | 882.5 | \$ | 887.7 | \$ | 900.3 | \$ | 897.1 | - | - |
| Total Citi Holdings (2) | \$ | 44.6 | \$ | 16.8 | \$ | 11.9 | \$ | 7.7 | \$ | 7.1 | (8\%) | (84\%) |
| Total Citigroup Deposits - EOP | \$ | 942.7 | \$ | 899.3 | \$ | 899.6 | \$ | 908.0 | \$ | 904.2 | - | (4\%) |
| Total Citigroup Deposits - Average | \$ | 954.2 | \$ | 938.7 | \$ | 899.5 | \$ | 906.4 | \$ | 903.1 | - | (5\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Deposits - as Reported | \$ | 942.7 | \$ | 899.3 | \$ | 899.6 | \$ | 908.0 | \$ | 904.2 | - | (4\%) |
| Impact of FX Translation (3) Total Citigroup EOP Deposits - Ex-FX (4) | \$ | (40.5) | \$ | (25.0) | \$ | (11.3) | \$ | (13.4) 89 | \$ | 904.2 | 1\% | - |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) See footnote 4 on page 1
(3) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented
(4) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## EOP LOANS (1) - Page 1

## CITICORP

(In billions of dollars)

Citicorp:
Global Consumer Banking

| North America | \$ |  | \$ |  | \$ |  | \$ | 107.7 |  | \$ 107.9 | - | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Cards |  | 109.5 |  | 114.0 |  | 105.9 |  |  |  |  |  |  |
| Retail Banking |  | 47.5 |  | 46.8 |  | 47.8 |  | 48.8 |  | 50.6 | 4\% | 7\% |
| Total | \$ | 157.0 | \$ | 160.8 | \$ | 153.7 | \$ | 156.5 | \$ | 158.5 | 1\% | 1\% |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 9.8 | \$ | 9.3 | \$ | 8.5 | \$ | 8.3 | \$ | 7.5 | (10\%) | (23\%) |
| Retail Banking |  | 28.2 |  | 26.2 |  | 25.6 |  | 25.7 |  | 23.9 | (7\%) | (15\%) |
| Total | \$ | 38.0 | \$ | 35.5 | \$ | 34.1 | \$ | 34.0 | \$ | 31.4 | (8\%) | (17\%) |
| Asia (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 18.8 | \$ | 18.6 | \$ | 17.8 | \$ | 18.1 | \$ | 17.0 | (6\%) | (10\%) |
| Retail Banking |  | 78.2 |  | 76.2 |  | 74.5 |  | 75.3 |  | 71.4 | (5\%) | (9\%) |
| Total | \$ | 97.0 | \$ | 94.8 | \$ | 92.3 | \$ | 93.4 | \$ | 88.4 | (5\%) | (9\%) |
| Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 138.1 | \$ | 141.9 | $\$$ | 132.2 | \$ | 134.1 | \$ | 132.4 | (1\%) | (4\%) |
| Retail Banking |  | 153.9 |  | 149.2 |  | 147.9 |  | 149.8 |  | 145.9 | (3\%) | (5\%) |
| Total Consumer | \$ | 292.0 | \$ | 291.1 | \$ | 280.1 | \$ | 283.9 | \$ | 278.3 | (2\%) | (5\%) |


| Total Corporate Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 114.5 | \$ | 117.7 | \$ | 120.1 | \$ | 127.3 | \$ | 129.2 | 1\% | 13\% |
| EMEA |  | 57.1 |  | 55.9 |  | 58.3 |  | 60.1 |  | 59.5 | (1\%) | 4\% |
| Latin America |  | 38.8 |  | 37.9 |  | 38.1 |  | 39.4 |  | 39.5 | - | 2\% |
| Asia |  | 66.6 |  | 62.8 |  | 62.6 |  | 62.7 |  | 60.6 | (3\%) | (9\%) |
| Total Corporate Loans | \$ | 277.0 | \$ | 274.3 | \$ | 279.1 | \$ | 289.5 | \$ | 288.8 | - | 4\% |
| Total Citicorp | \$ | 569.0 | \$ | 565.4 | \$ | 559.2 | \$ | 573.4 | \$ | 567.1 | (1\%) | - |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citicorp EOP Loans - as Reported | \$ | 569.0 | \$ | 565.4 | \$ | 559.2 | \$ | 573.4 | \$ | 567.1 | (1\%) | - |
| Impact of FX Translation (2) |  | (26.6) |  | (17.4) |  | (10.2) |  | (10.4) |  | - |  |  |
| Total Citicorp EOP Loans - Ex-FX (3) | \$ | 542.4 | \$ | 548.0 | \$ | 549.0 | \$ | 563.0 | \$ | 567.1 | 1\% | 5\% |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Balance Sheet.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## EOP LOANS - Page 2

CITI HOLDINGS AND TOTAL CITIGROUP
(In billions of dollars)

Citi Holdings:

| Consumer - North America | 63.4 |  |  |  |  |  |  |  | 47.9 |  | (7\%) | (24\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages |  |  | 59.3 |  | 53.6 |  | 51.3 |  |  |  |  |  |
| Personal Loans |  | 9.3 |  | 9.4 |  | 0.8 |  | 0.9 |  | 0.9 | - | (90\%) |
| Other |  | 2.2 |  | 2.1 |  | 2.2 |  | 2.0 |  | 1.9 | (5\%) | (14\%) |
| Total | \$ | 74.9 | \$ | 70.8 | \$ | 56.6 | \$ | 54.2 | \$ | 50.7 | (6\%) | (32\%) |
| Consumer - International |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 3.7 | \$ | 3.6 | \$ | 2.1 | \$ | 1.8 | \$ | 1.8 | - | (51\%) |
| REL, Personal \& Other |  | 5.4 |  | 4.4 |  | 2.8 |  | 2.4 |  | 2.3 | (4\%) | (57\%) |
| Total | \$ | 9.1 | \$ | 8.0 | \$ | 4.9 | \$ | 4.2 | \$ | 4.1 | (2\%) | (55\%) |
| Citi Holdings - Other |  | 0.8 |  | 0.4 |  | 0.4 |  | 0.3 |  | 0.5 | 67\% | (38\%) |
| Total Citi Holdings | \$ | 84.8 | \$ | 79.2 | \$ | 61.9 | \$ | 58.7 | \$ | 55.3 | (6\%) | (35\%) |
| Total Citigroup | \$ | 653.8 | \$ | 644.6 | \$ | 621.1 | \$ | 632.1 | \$ | 622.4 | (2\%) | (5\%) |
| Consumer Loans | \$ | 376.3 | \$ | 370.0 | \$ | 341.7 | \$ | 342.3 | \$ | 333.4 | (3\%) | (11\%) |
| Corporate Loans |  | 277.5 |  | 274.6 |  | 279.3 |  | 289.8 |  | 289.0 | - | 4\% |
| Total Citigroup | \$ | 653.8 | \$ | 644.6 | \$ | 621.0 | \$ | 632.1 | \$ | 622.4 | (2\%) | (5\%) |
| FX Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup EOP Loans - as Reported | \$ | 653.8 | \$ | 644.6 | \$ | 621.0 | \$ | 632.1 | \$ | 622.4 | (2\%) | (5\%) |
| Impact of FX Translation (1) |  | (27.5) |  | (17.7) |  | (10.2) |  | (10.3) |  | - |  |  |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 626.3 | \$ | 626.9 | \$ | 610.8 | \$ | 621.8 | \$ | 622.4 | - | (1\%) |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated
Balance Sheet
(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

## SUPPLEMENTAL DETAIL

CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS
BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)

| Citicorp (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 2,654 | \$ | 2,566 | \$ | 2,245 | \$ | $\begin{aligned} & 2,134 \\ & 0.75 \% \end{aligned}$ | \$ | 2,085 | \$ | 278.3 |
| Ratio |  | 0.91\% |  | 0.88\% |  |  |  |  |  | 0.75\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 964 | \$ | 816 | \$ | 617 | \$ | 636 | \$ | 595 | \$ | 145.9 |
| Ratio |  | 0.63\% |  | 0.55\% |  | 0.42\% |  | 0.43\% |  | 0.41\% |  |  |
| North America (2) | \$ | 229 | \$ | 225 | \$ | 123 | \$ | 150 | \$ | 138 | \$ | 50.6 |
| Ratio |  | 0.49\% |  | 0.49\% |  | 0.26\% |  | 0.31\% |  | 0.28\% |  |  |
| Latin America (3) | \$ | 515 | \$ | 397 | \$ | 306 | \$ | 296 | \$ | 274 | \$ | 23.9 |
| Ratio (3) |  | 1.83\% |  | 1.52\% |  | 1.20\% |  | 1.15\% |  | 1.15\% |  |  |
| Asia (4) | \$ | 220 | \$ | 194 | \$ | 188 | \$ | 190 | \$ | 183 | \$ | 71.4 |
| Ratio |  | 0.28\% |  | 0.25\% |  | 0.25\% |  | 0.25\% |  | 0.26\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,690 | \$ | 1,750 | \$ | 1,628 | \$ | 1,498 | \$ | 1,490 | \$ | 132.4 |
| Ratio |  | 1.22\% |  | 1.23\% |  | 1.23\% |  | 1.12\% |  | 1.13\% |  |  |
| North America - Citi-Branded | \$ | 559 | \$ | 593 | \$ | 569 | \$ | 495 | \$ | 491 | \$ | 64.8 |
| Ratio |  | 0.84\% |  | 0.88\% |  | 0.90\% |  | 0.77\% |  | 0.76\% |  |  |
| North America - Retail Services | \$ | 630 | \$ | 678 | \$ | 629 | \$ | 567 | \$ | 621 | \$ | 43.1 |
| Ratio |  | 1.47\% |  | 1.46\% |  | 1.48\% |  | 1.31\% |  | 1.44\% |  |  |
| Latin America | \$ | 294 | \$ | 284 | \$ | 240 | \$ | 245 | \$ | 207 | \$ | 7.5 |
| Ratio |  | 3.00\% |  | 3.05\% |  | 2.82\% |  | 2.95\% |  | 2.76\% |  |  |
| Asia (4) | \$ | 207 | \$ | 195 | \$ | 190 | \$ | 191 | \$ | 171 | \$ | 17.0 |
| Ratio |  | 1.10\% |  | 1.05\% |  | 1.07\% |  | 1.06\% |  | 1.01\% |  |  |
| Citi Holdings - Consumer (2)(5) | \$ | 2,204 | \$ | 2,073 | \$ | 1,698 | \$ | 1,540 | \$ | 1,431 | \$ | 54.8 |
| Ratio |  | 2.79\% |  | 2.77\% |  | 2.88\% |  | 2.76\% |  | 2.74\% |  |  |
| International | \$ | 111 | \$ | 110 | \$ | 91 | \$ | 78 | \$ | 77 | \$ | 4.1 |
| Ratio |  | 1.22\% |  | 1.38\% |  | 1.86\% |  | 1.86\% |  | 1.88\% |  |  |
| North America (2) (5) | \$ | 2,093 | \$ | 1,963 | \$ | 1,607 | \$ | 1,462 | \$ | 1,354 | \$ | 50.7 |
| Ratio |  | 2.99\% |  | 2.94\% |  | 2.97\% |  | 2.84\% |  | 2.81\% |  |  |
| Other $\quad$ _ _ _ _ _ [ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Citigroup (2) (5) | \$ | 4,858 | \$ | 4,639 | \$ | 3,943 | \$ | 3,674 | \$ | 3,516 | \$ | 333.4 |
| Ratio |  | 1.31\% |  | 1.27\% |  | 1.17\% |  | 1.08\% |  | 1.07\% |  |  |

(1) The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The $90+$ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25
(3) See footnote 3 on page 8.

For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(5) The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loans that are carried at fair value

Reclassified to conform to the current period's presentation.

## SUPPLEMENTAL DETAIL

## CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS

 BUSINESS VIEW(In millions of dollars, except EOP loan amounts in billions of dollars)
Citicorp (2)
Total
Ratio
Retail Bank (2)
Total
Ratio
North America (2)
Ratio
Latin America
Ratio
Asia (3)
Ratio
Cards
Total
Ratio
North America - Citi-Branded
Ratio
North America - Retail Services
Ratio
Latin America
Ratio
Asia (3)
Ratio
Citi Holdings - Consumer (2) (4)
Ratio
International
Ratio
North America (2) (4)
Ratio
Other
Total Citigroup (2) (4)
Ratio

| Loans 30-89 Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ \text { 3Q } \\ 2015 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14 | $\begin{gathered} 4 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  |  |  |
| \$ | $\begin{aligned} & 2,886 \\ & 0.96 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,688 \\ & 0.93 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,511 \\ & 0.90 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,387 \\ & 0.84 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,507 \\ & 0.90 \% \end{aligned}$ | \$ | 278.3 |
| \$ | $\begin{gathered} 912 \\ 0.60 \% \end{gathered}$ | \$ | $\begin{gathered} 854 \\ 0.58 \% \end{gathered}$ | \$ | $\begin{array}{r} 845 \\ 0.58 \% \end{array}$ | \$ | $\begin{gathered} 797 \\ 0.53 \% \end{gathered}$ | \$ | $\begin{gathered} 806 \\ 0.56 \% \end{gathered}$ | \$ | 145.9 |
| \$ | $\begin{gathered} 213 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 212 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 203 \\ 0.43 \% \end{gathered}$ | \$ | $\begin{gathered} 176 \\ 0.37 \% \end{gathered}$ | \$ | $\begin{gathered} 198 \\ 0.40 \% \end{gathered}$ | \$ | 50.6 |
| \$ | $\begin{gathered} 302 \\ 1.07 \% \end{gathered}$ | \$ | $\begin{gathered} 290 \\ 1.11 \% \end{gathered}$ | \$ | $\begin{gathered} 282 \\ 1.10 \% \end{gathered}$ | \$ | $\begin{gathered} 266 \\ 1.04 \% \end{gathered}$ | \$ | $\begin{gathered} 280 \\ 1.17 \% \end{gathered}$ | \$ | 23.9 |
| \$ | $\begin{array}{r} 397 \\ 0.51 \% \end{array}$ | \$ | $\begin{gathered} 352 \\ 0.46 \% \end{gathered}$ | \$ | $\begin{gathered} 360 \\ 0.48 \% \end{gathered}$ | \$ | $\begin{gathered} 355 \\ 0.47 \% \end{gathered}$ | \$ | $\begin{array}{r} 328 \\ 0.46 \% \end{array}$ | \$ | 71.4 |
| \$ | $\begin{aligned} & 1,894 \\ & 1.37 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,834 \\ & 1.29 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,666 \\ & 1.26 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,590 \\ & 1.19 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,701 \\ & 1.28 \% \end{aligned}$ | \$ | 132.4 |
| \$ | $\begin{gathered} 566 \\ 0.85 \% \end{gathered}$ | \$ | $\begin{gathered} 568 \\ 0.84 \% \end{gathered}$ | \$ | $\begin{gathered} 497 \\ 0.78 \% \end{gathered}$ | \$ | $\begin{gathered} 462 \\ 0.72 \% \end{gathered}$ | \$ | $\begin{gathered} 504 \\ 0.78 \% \end{gathered}$ | \$ | 64.8 |
| \$ | $\begin{array}{r} 729 \\ 1.70 \% \end{array}$ | \$ | $\begin{gathered} 748 \\ 1.61 \% \end{gathered}$ | \$ | $\begin{gathered} 673 \\ 1.59 \% \end{gathered}$ | \$ | $\begin{array}{r} 652 \\ 1.51 \% \end{array}$ | \$ | $\begin{array}{r} 758 \\ 1.76 \% \end{array}$ | \$ | 43.1 |
| \$ | $\begin{gathered} 322 \\ 3.29 \% \end{gathered}$ | \$ | $\begin{gathered} 262 \\ 2.82 \% \end{gathered}$ | \$ | $\begin{gathered} 247 \\ 2.91 \% \end{gathered}$ | \$ | $\begin{gathered} 229 \\ 2.76 \% \end{gathered}$ | \$ | $\begin{array}{r} 219 \\ 2.92 \% \end{array}$ | \$ | 7.5 |
| \$ | $\begin{gathered} 277 \\ 1.47 \% \end{gathered}$ | \$ | $\begin{gathered} 256 \\ 1.38 \% \end{gathered}$ | \$ | $\begin{array}{r} 249 \\ 1.40 \% \end{array}$ | \$ | $\begin{array}{r} 247 \\ 1.36 \% \end{array}$ | \$ | $\begin{gathered} 220 \\ 1.29 \% \end{gathered}$ | \$ | 17.0 |
| \$ | $\begin{aligned} & 2,156 \\ & 2.73 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,831 \\ & 2.45 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 1,339 } \\ & 2.27 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 1,272 } \\ & 2.28 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,348 \\ & 2.58 \% \end{aligned}$ | \$ | 54.8 |
| \$ | $\begin{gathered} 178 \\ 1.96 \% \end{gathered}$ | \$ | $\begin{gathered} 168 \\ 2.10 \% \end{gathered}$ | \$ | $\begin{array}{r} 142 \\ 2.90 \% \end{array}$ | \$ | $\begin{gathered} 119 \\ 2.83 \% \end{gathered}$ | \$ | $\begin{gathered} 118 \\ 2.88 \% \end{gathered}$ | \$ | 4.1 |
| \$ | $\begin{aligned} & 1,978 \\ & 2.83 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,663 \\ & 2.49 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,197 \\ & 2.21 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,153 \\ & 2.24 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,230 \\ & 2.56 \% \end{aligned}$ | \$ | 50.7 |
| \$ | $\begin{aligned} & 4,962 \\ & 1.34 \% \end{aligned}$ | \$ | $\begin{aligned} & 4,519 \\ & 1.24 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,850 \\ & 1.14 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,659 \\ & 1.08 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,855 \\ & 1.17 \% \end{aligned}$ | \$ | 333.4 |

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25 .
(3) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented
(4) The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans 90+ Days Past Due and $30-89$ Days Past Due and related ratios exclude $\$ 17$ million, $\$ 15$ million, $\$ 14$ million, $\$ 12$ million and $\$ 12$ million, respectively, of loans hat are carried at fair value.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 1

## TOTAL CITIGROU

(In millions of dollars)

## Total Citigroup

Allowance for Loan Losses at Beginning of Period (1)
Gross Credit (Losses)
Gross Recoveries
NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)
Allowance for Unfunded Lending Commitments (8) (a)
Provision for Unfunded Lending Commitments

## Total Allowance for Loans, Leases and

 Unfunded Lending Commitments [Sum of (a)]Total Allowance for Loan Losses as a Percentage of Total Loans (9)

## Allowance for Loan Losses at End of Period (1):

Citicorp
Citi Holdings
Total Citigrou

|  | $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{3Q} \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 17,890 | \$ | 16,915 | \$ | 15,994 | \$ | 14,598 | \$ | 14,075 |
|  | $(2,586)$ |  | $(2,727)$ |  | $(2,458)$ |  | $(2,335)$ |  | $(2,068)$ |
|  | 489 |  | 479 |  | 501 |  | 415 |  | 405 |
|  | $(2,097)$ |  | $(2,248)$ |  | $(1,957)$ |  | $(1,920)$ |  | $(1,663)$ |
|  | 2,097 |  | 2,248 |  | 1,957 |  | 1,920 |  | 1,663 |
|  | (492) |  | (306) |  | (91) |  | (199) |  | 43 |
|  | (30) |  | (61) |  | (111) |  | (206) |  | (124) |
|  | $1,575$ |  | $1,881$ |  | $\begin{gathered} 1,755 \\ (111) \end{gathered}$ |  | $1,515$ |  | $1,582$ |
| \$ | 16,915 | S | 15,994 | S | 14,598 | S | 14,075 | \$ | 13,626 |
| \$ | 1,140 | \$ | 1,063 | \$ | 1,023 | \$ | 973 | \$ | 1,036 |
| \$ | (30) | \$ | (74) | \$ | (37) | \$ | (48) | \$ | 65 |
| \$ | 18,055 | \$ | 17,057 | \$ | 15,621 | \$ | 15,048 | \$ | 14,662 |
|  | 2.60\% |  | 2.50\% |  | 2.38\% |  | 2.25\% |  | 2.21 |
| \$ | 11,582 | \$ | 11,142 | \$ | 10,976 | \$ | 10,672 | \$ | 10,505 |
|  | 5,333 |  | 4,852 |  | 3,622 |  | 3,403 |  | 3,121 |
| \$ | 16,915 | \$ | 15,994 | \$ | 14,598 | \$ | 14,075 | \$ | 13,626 |


| 19,648 | 15,994 |  |
| :---: | :---: | :---: |
| $(8,381)$ | $(6,861)$ | 18\% |
| 1,656 | 1,321 | (20\%) |
| (6,725) | $(5,540)$ | 18\% |
| 6,725 | 5,540 | (18\%) |
| $(1,573)$ | (247) | 84\% |
| (205) | (441) | NM |
| 4,947 | 4,852 | (2\%) |

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for Allowance for credit tosses represents management's estimate of probable losses inherent in the portfolio. Attribution
analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(3) The third quarter of 2014 includes a reduction of approximately $\$ 259$ million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of $\$ 151$ million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately $\$ 108$ million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 181$ million related to FX translation.
(4) The fourth quarter of 2014 includes a reduction of approximately $\$ 250$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 194$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 282$ million related to FX translation.
(5) The first quarter of 2015 includes a reduction of approximately $\$ 1,032$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 281$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately $\$ 145$ million related to FX translation.
(6) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to FX translation.
(7) The third quarter of 2015 includes a reduction of approximately $\$ 110$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 14$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 255$ million related to FX translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, exclude $\$ 4.4$ billion $\$ 5.9$ billion, $\$ 6.6$ billion, $\$ 6.5$ billion and $\$ 5.5$ billion, respectively, of loans which are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

 TOTAL CITIGROUP(In millions of dollars)

Total Citigroup Consumer Loans Allowance for Loan Losses at Beginning of Period (1)

Net Credit Losses (NCLs)
NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losse
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)
Consumer Allowance for Unfunded Lending Commitments (8) (a) Provision for Unfunded Lending Commitments

Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]

Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans ( 9 )
Total Citigroup Corporate Loans Allowance for Loan Losses at Beginning of Period (1)

Net Credit (Losses) / Recoveries (NCL's)
NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2)
Allowance for Loan Losses at End of Period (1) (b)
Corporate Allowance for Unfunded Lending Commitments (8) (b)
Provision for Unfunded Lending Commitments
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]

Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (10)

Footnotes to these tables are on the following page (page 34)

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increasel (Decrease) from |  | Nine Months 2014 |  | Nine Months 2015 |  | YTD 2015 vs. YTD 2014 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 15,520 |  |  | \$ | 14,575 | \$ | 13,605 | \$ | 12,122 | \$ | 11,749 |  |  | \$ | 17,064 | \$ | 13,605 |  |
|  | $(2,115)$ |  | $(2,098)$ |  | $(1,966)$ |  | $(1,814)$ |  | $(1,617)$ | 11\% | 24\% |  | $(6,587)$ |  | $(5,397)$ | 18\% |
|  | 2,115 |  | 2,098 |  | 1,966 |  | 1,814 |  | 1,617 | (11\%) | (24\%) |  | 6,587 |  | 5,397 | (18\%) |
|  | (393) |  | (399) |  | (191) |  | (158) |  | (72) | 54\% | 82\% |  | $(1,347)$ |  | (421) | 69\% |
|  | (117) |  | (39) |  | (114) |  | (87) |  | (202) | NM | (73\%) |  | (207) |  | (403) | (95\%) |
|  | 1,605 |  | 1,660 |  | 1,661 |  | 1,569 |  | 1,343 | (14\%) | (16\%) |  | 5,033 |  | 4,573 | (9\%) |
|  | (435) |  | (532) |  | $(1,178)$ |  | (128) |  | (365) | NM | 16\% |  | (935) |  | $(1,671)$ | (79\%) |
| \$ | 14,575 | \$ | 13,605 | S | 12,122 | \$ | 11,749 | \$ | 11,110 |  |  | \$ | 14,575 | \$ | 11,110 |  |
| \$ | 55 | \$ | 36 | \$ | 32 | \$ | 31 | \$ | 31 |  |  | \$ | 55 | \$ | 31 |  |
| \$ | (2) | \$ | (15) | \$ | (4) | \$ | (1) | \$ | 1 |  |  | \$ | (7) | \$ | (4) |  |
| \$ | 14,630 | \$ | 13,641 | \$ | 12,154 | \$ | 11,780 | \$ | 11,141 |  |  | \$ | 14,630 | \$ | 11,141 |  |
| \$ | 3.87\% |  | 3.68\% |  | 3.55\% |  | 3.43\% |  | 3.33\% |  |  |  |  |  |  |  |
| \$ | 2,370 | \$ | 2,340 | \$ | 2,389 | \$ | 2,476 | \$ | 2,326 |  |  | \$ | 2,584 | \$ | 2,389 |  |
|  | 18 |  | (150) |  | 9 |  | (106) |  | (46) | 57\% | NM |  | (138) |  | (143) | (4\%) |
|  | (18) |  | 150 |  | (9) |  | 106 |  | 46 | (57\%) | NM |  | 138 |  | 143 | 4\% |
|  | (99) |  | 93 |  | 100 |  | (41) |  | 115 | NM | NM |  | (226) |  | 174 | NM |
|  | 87 |  | (22) |  | 3 |  | (119) |  | 78 | NM | (10\%) |  | 2 |  | (38) | NM |
|  | (30) |  | 221 |  | 94 |  | (54) |  | 239 | NM | NM |  | (86) |  | 279 | NM |
|  | (18) |  | (22) |  | (16) |  | 10 |  | (3) |  |  |  | (20) |  | (9) |  |
| \$ | 2,340 | \$ | 2,389 | \$ | 2,476 | \$ | 2,326 | \$ | 2,516 |  |  | \$ | 2,340 | \$ | 2,516 |  |
| \$ | 1,085 | \$ | 1,027 | \$ | 991 | \$ | 942 | \$ | 1,005 |  |  | \$ | 1,085 | \$ | 1,005 |  |
| \$ | (28) | \$ | (59) | \$ | (33) | \$ | (47) | \$ | 64 |  |  | \$ | (81) | \$ | (16) |  |
| \$ | 3,425 | \$ | 3,416 | \$ | 3,467 | \$ | 3,268 | \$ | 3,521 |  |  | \$ | 3,425 | \$ | 3,521 |  |

## ALLOWANCE FOR CREDIT LOSSES - PAGE 3

TOTAL CITIGROUP

## The following footnotes relate to the tables on the prior page (page 33 ).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc
(3) The third quarter of 2014 includes a reduction of approximately $\$ 259$ million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of $\$ 151$ million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately $\$ 108$ million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 181$ million related to FX translation.
(4) The fourth quarter of 2014 includes a reduction of approximately $\$ 250$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 194$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately $\$ 282$ million related to FX translation.
(5) The first quarter of 2015 includes a reduction of approximately $\$ 1,032$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 281$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately $\$ 145$ million related to FX translation.
(6) The second quarter of 2015 includes a reduction of approximately $\$ 88$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 34$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately $\$ 39$ million related to FX translation.
(7) The third quarter of 2015 includes a reduction of approximately $\$ 110$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 14$ million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately $\$ 255$ million related to FX translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 exclude $\$ 45$ million, $\$ 43$ million, $\$ 38$ million, $\$ 39$ million and $\$ 37$ million, respectively, of loans which are carried at fair value
10) September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 exclude $\$ 4.4$ billion, $\$ 5.9$ billion, $\$ 6.5$ billion, $\$ 6.5$ billion and $\$ 5.5$ billion, respectively, of loans which are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1

CITICORP

|  | $\begin{gathered} 3 \mathrm{Q} \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \\ \hline \end{gathered}$ |  | 3Q15 Increase/ (Decrease) from |  | Nine Months 2014 |  |  | Nine Months 2015 |  | $\begin{aligned} & \text { YTD } 2015 \text { vs. } \\ & \text { YTD } 2014 \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Citicorp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses | \$ | 1,692 | \$ | 1,831 | \$ | 1,549 | \$ | 1,662 | \$ | 1,445 | (13\%) | (15\%) |  | \$ | 5,305 | \$ | 4,656 | (12\%) |
| Credit Reserve Build / (Release) |  | (387) |  | (153) |  | (6) |  | (235) |  | 128 | NM | NM |  |  | $(1,085)$ |  | (113) | 90\% |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1,680 |  | 1,710 |  | 1,551 |  | 1,579 |  | 1,411 | (11\%) | (16\%) |  |  | 5,150 |  | 4,541 | (12\%) |
| North America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 1,019 |  | 1,013 |  | 961 |  | 1,000 |  | 878 | (12\%) | (14\%) |  |  | 3,193 |  | 2,839 | (11\%) |
| Credit Reserve Build / (Release) |  | (341) |  | (233) |  | (100) |  | (109) |  | (61) | 44\% | 82\% |  |  | $(1,009)$ |  | (270) | 73\% |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Reserve Build / (Release) |  | (11) |  | 28 |  | 18 |  | (6) |  | 32 | NM | NM |  |  | (43) |  | 44 | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 526 |  | 514 |  | 492 |  | 503 |  | 443 | (12\%) | (16\%) |  |  | 1,683 |  | 1,438 | (15\%) |
| Credit Reserve Build / (Release) |  | (212) |  | (220) |  | (119) |  | (74) |  | (105) | (42\%) | 50\% |  |  | (623) |  | (298) | 52\% |
| Citi Retail Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 457 |  | 463 |  | 433 |  | 457 |  | 401 | (12\%) | (12\%) |  |  | 1,403 |  | 1,291 | (8\%) |
| Latin America Regional Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 460 |  | 511 |  | 417 |  | 392 |  | 355 | (9\%) | (23\%) |  |  | 1,350 |  | 1,164 | (14\%) |
| Credit Reserve Build / (Release) |  | (4) |  | (36) |  | 22 |  | 7 |  | 61 | NM | NM |  |  | 156 |  | 90 | (42\%) |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Reserve Build / (Release) |  | 2 |  | (37) |  | 24 |  | 4 |  | 30 | NM | NM |  |  | 24 |  | 58 | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 250 |  | 233 |  | 229 |  | 196 |  | 187 | (5\%) | (25\%) |  |  | 721 |  | 612 | (15\%) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 201 |  | 186 |  | 173 |  | 187 |  | 178 | (5\%) | (11\%) |  |  | 607 |  | 538 | (11\%) |
| Credit Reserve Build / (Release) |  | (34) |  | 15 |  | (35) |  | (1) |  | (64) | NM | (88\%) |  |  | (41) |  | (100) | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 79 |  | 74 |  | 70 |  | 79 |  | 77 | (3\%) | (3\%) |  |  | 242 |  | 226 | (7\%) |
| Credit Reserve Build / (Release) |  | (25) |  | - |  | (14) |  | 4 |  | (37) | NM | (48\%) |  |  | (19) |  | (47) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 122 |  | 112 |  | 103 |  | 108 |  | 101 | (6\%) | (17\%) |  |  | 365 |  | 312 | (15\%) |
| Credit Reserve Build / (Release) |  | (9) |  | 15 |  | (21) |  | (5) |  | (27) | NM | NM |  |  | (22) |  | (53) | NM |
| Institutional Clients Group (ICG) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | 12 |  | 121 |  | (2) |  | 83 |  | 34 | (59\%) | NM |  |  | 155 |  | 115 | (26\%) |
| Credit Reserve Build / (Release) |  | (8) |  | 101 |  | 107 |  | (132) |  | 192 | NM | NM |  |  | (191) |  | 167 | NM |
| Corporate / Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Credit Losses |  | - |  | - |  | - |  | - |  | - | - | - |  |  | - |  | - | - |
| Credit Reserve Build / (Release) |  | - |  | - |  | - |  | - |  | - | - | - |  |  | - |  | - | - |
| Total Citicorp Provision for Loan Losses | \$ | 1,305 | \$ | 1,678 | \$ | 1,543 | S | 1,427 | \$ | 1,573 | 10\% | 21\% |  | \$ | 4,220 | \$ | 4,543 | 8\% |

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2 CITI HOLDINGS I TOTAL CITIGROUP (In millions of dollars)

## Citi Holdings

$\frac{\text { Net Credit Losses (1) }}{\text { (1) }}$
Credit Reserve Build / (Release)
Total Citi Holdings Provision for Loan Losses
Total Citicorp Provision for Loan Losses (from prior page)

(1) See footnote 1 on page 23

Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 1 <br> TOTAL CITIGROUP

(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
North America
EMEA
Latin America
Asia
Total
Consumer Non-Accrual Loans By Region (2) (3)
North America
Latin America
Asia (4)
Total

| $\begin{gathered} 3 Q \\ 2014 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2015 \end{gathered}$ |  | 3Q15 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q15 | 3Q14 |  |  |  |  |  |  |
| \$ | 365 |  |  | \$ | 321 | \$ | 347 | \$ | 467 | \$ | 830 | 78\% | NM |
| \$ | 322 |  | 267 |  | 287 |  | 322 |  | 372 | 16\% | 16\% |
|  | 481 |  | 416 |  | 376 |  | 224 |  | 227 | 1\% | (53\%) |
|  | 182 |  | 179 |  | 151 |  | 145 |  | 129 | (11\%) | (29\%) |
| \$ | 1,350 | \$ | 1,183 | \$ | 1,161 | \$ | 1,158 | \$ | 1,558 | 35\% | 15\% |
| \$ | 4,546 | \$ | 4,412 | \$ | 4,192 | \$ | 3,934 | \$ | 3,630 | (8\%) | (20\%) |
|  | 1,364 |  | 1,188 |  | 1,086 |  | 1,034 |  | 938 | (9\%) | (31\%) |
|  | 362 |  | 324 |  | 315 |  | 311 |  | 281 | (10\%) | (22\%) |

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

ICG
Global Consumer Banking
Citi Holdings
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)

## OREO By Region: <br> North An EMEA <br> Latin America

Asia

## Total

Other Repossessed Assets
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
onsumer Non-Accrual Loan
OREO
OREO
Non-Accrual Assets (NAA)
NAL as a \% of Total Loans
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card oans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
(2) The first and second quarters of 2015 reflect the transfers of non accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards (3) Excludes SOP 03-3 purchased distressed loans.
(4) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(5) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
(6) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS - PAGE 2

 CITICORP(In millions of dollars)

```
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region (2)
    North America
    EMEA
    Latin America
    Asia
Total
```

Consumer Non-Accrual Loans By Region (2) (3)
North America
atin America
Total ${ }^{\text {Asia (4) }}$
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS ICG
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)
OREO By Region:
North America
EMEA
Latin America
${ }_{\text {Total }}{ }^{\text {Asia }}$
Other Repossessed Assets
Non-Accrual Assets (NAA) (6)
Corporate Non-Accrual Loans
Consumer Non-Accrual Loan
Non-Accrual Loans (NAL)
OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

See Notes (1) - (6) on page 37.

NM Not meaningful.
Reclassified to conform to the current period's presentation.



## NON-ACCRUAL ASSETS - PAGE 3

## Non-Accrual Loans (1) <br> Corporate Non-Accrual Loans By Region (2) <br> North Am EMEA <br> Latin America <br> Asia Total <br> Consumer Non-Accrual Loans By Region (2) (3) <br> North America <br> Asia (4) <br> Total

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

## OREO By Region (5):

North America
EMEA
Latin America
Total
Other Repossessed Assets
Non-Accrual Assets (NAA) (6) Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL) OREO
Other Repossessed Assets
Non-Accrual Assets (NAA)
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL

See Notes (1) - (6) on page 37.

Reclassified to conform to the current period's presentation.


| $17 \%$ | $17 \%$ |
| :---: | :---: |
| $(12 \%)$ | $(12 \%)$ |
| - | - |
| $100 \%$ | $(67 \%)$ |
| $(4 \%)$ | $(12 \%)$ |
|  |  |
| $(8 \%)$ | $(20 \%)$ |
| - | $(32 \%)$ |
| $(15 \%)$ | $(51 \%)$ |
| $(8 \%)$ | $(21 \%)$ |


| \$ | 279 | \$ | 160 | \$ | 167 | \$ | 155 | \$ | 138 | (11\%) | (51\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 |  | 2 |  |  |  | - |  | - |  | (100\%) |
|  | 5 |  | 6 |  | 5 |  | 4 |  | 5 | 25\% | - |
|  | - |  | - |  | - |  | - |  | - | - |  |
| \$ | 296 | \$ | 168 | \$ | 172 | \$ | 159 | \$ | 143 | (10\%) | (52\%) |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  |
| \$ | 60 | \$ | 57 | \$ | 53 | \$ | 55 | \$ | 53 | (4\%) | (12\%) |
|  | 4,204 |  | 4,039 |  | 3,912 |  | 3,622 |  | 3,324 | (8\%) | (21\%) |
|  | 4,264 |  | 4,096 |  | 3,965 |  | 3,677 |  | 3,377 | (8\%) | (21\%) |
|  | 296 |  | 168 |  | 172 |  | 159 |  | 143 | (10\%) | (52\%) |
|  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | 4,560 | \$ | 4,264 | \$ | 4,137 | \$ | 3,836 | \$ | 3,520 | (8\%) | (23\%) |
|  | 3.33\% |  | 3.31\% |  | 3.39\% |  | 3.31\% |  | 3.20\% |  |  |
|  | 125\% |  | 118\% |  | 91\% |  | 93\% |  | 92\% |  |  |

## CITIGROUP

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(In millions of dollars, except per share amounts and ratios)
Common Equity Tier $\mathbf{1}$ Capital Ratio and Components

## Common Equity Tier 1 Capital Ratio (CET1/RWA) Tangible Common Equity (TCE) and Tangible Book Value Per Share

## Common Equity

Goodwill
Intangible assets (other than MSRs)
Goodwill related to assets held-for-sale
Intangible assets (other than MSRs) related to assets held-for-sale
Tangible Common Equity (TCE)
Common Shares Outstanding (CSO)
Tangible Book Value Per Share (TCE/CSO)

| \$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ | 205,472 | \$ | 205,630 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 24,500 |  | 23,592 |  | 23,150 |  | 23,012 |  | 22,444 |
|  | 4,525 |  | 4,566 |  | 4,244 |  | 4,071 |  | 3,880 |
|  | - |  | 71 |  | 174 |  | 122 |  | 190 |
|  | - |  | - |  | 123 |  | 152 |  | 155 |
| \$ | 173,935 | \$ | 171,488 | \$ | 174,961 | \$ | 178,115 | \$ | 178,961 |
|  | 3,029.5 |  | 3,023.9 |  | 3,034.1 |  | 3,009.8 |  | 2,979.0 |
| \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ | 59.18 | \$ | 60.07 |

(1) Preiminary
${ }^{(2)}$ Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Citit's Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital.
${ }^{(5)}$ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(6) Assets subject to $10 \% / 15 \%$ limitations include MSRs, DTAS arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At September 30, 2015, June 30,2015 and March 31,2015 , the deduction related only to DTAs arising from temporary differences that exceeded the $10 \%$ limitation, while for prior periods, the deduction related to all three assets which exceeded both the $10 \%$ and $15 \%$ limitations.

Reclassified to conform to the current period's presentation.


[^0]:    NM Not meaningful
    Reclassified to conform to the current period's presentation.

