CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

3Q15

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⁽¹⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.



(In millions of dollars, except per share amounts, and as otherwise noted)

| | | 3Q 2014 | | 4Q 2014 | | 1Q 2015 | | 2Q 2015 | | 3Q 2015 | 3Q15 In (Decrea 2Q15 | | 1 | Nine Months 2014 | I | Nine Months 2015 | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
|---|----|------------|----|------------|----|------------|----|------------|----|------------|----------------------------|-------|----------|------------------------|-------|------------------------|--|
| | | 2014 | | 2014 | | 2013 | | 2013 | | 2015 | | 3014 | - | 2014 | | 2013 | (Decrease) |
| Total Revenues, Net of Interest Expense | \$ | 19.689 | \$ | 17,899 | \$ | 19,736 | \$ | 19,470 | \$ | 18,692 | (4%) | (5%) | \$ | 59,320 | \$ | 57,898 | (2%) |
| Total Operating Expenses | • | 12,955 | • | 14,426 | • | 10,884 | • | 10,928 | • | 10,669 | (2%) | (18%) | 1 | 40,625 | • | 32,481 | (20%) |
| Net Credit Losses (NCLs) | | 2,097 | | 2,248 | | 1,957 | | 1,920 | | 1,663 | (13%) | (21%) | | 6,725 | | 5,540 | (18%) |
| Credit Reserve Build / (Release) | | (522) | | (367) | | (202) | | (405) | | (81) | 80% | 84% | 1 | (1,778) | | (688) | 61% |
| Provision for Unfunded Lending Commitments | | (30) | | (74) | | (37) | | (48) | | 65 | NM | NM | 1 | (88) | | (20) | 77% |
| Provision for Benefits and Claims | | 205 | | 206 | | 197 | | 181 | | 189 | 4% | (8%) | 1 | 595 | | 567 | (5%) |
| Provisions for Credit Losses and for Benefits and Claims | | 1,750 | | 2,013 | | 1,915 | | 1,648 | _ | 1,836 | 11% | 5% | | 5,454 | | 5,399 | (1%) |
| Income from Continuing Operations before Income Taxes | | 4,984 | | 1,460 | | 6,937 | | 6,894 | _ | 6,187 | (10%) | 24% | | 13,241 | | 20,018 | 51% |
| Income Taxes (benefits) | | 2,068 | | 1,077 | | 2,120 | | 2,036 | | 1,881 | (8%) | (9%) | | 6,120 | | 6,037 | (1%) |
| Income from Continuing Operations | \$ | 2.916 | \$ | 383 | \$ | 4,817 | \$ | 4,858 | \$ | 4,306 | (11%) | 48% | \$ | 7,121 | \$ | 13,981 | 96% |
| Income (Loss) from Discontinued Operations, net of Taxes | • | (16) | • | (1) | • | (5) | | 6 | • | (10) | NM | 38% | - 1 | (1) | • | (9) | NM |
| Net Income before Noncontrolling Interests | | 2,900 | | 382 | | 4,812 | _ | 4,864 | | 4,296 | (12%) | 48% | | 7,120 | | 13,972 | 96% |
| Net Income Attributable to Noncontrolling Interests | | 59 | | 38 | | 42 | | 18 | | 5 | (72%) | (92%) | 1 | 154 | | 65 | (58%) |
| Citigroup's Net Income | \$ | 2,841 | \$ | 344 | \$ | 4,770 | \$ | 4,846 | \$ | 4,291 | (11%) | 51% | \$ | 6,966 | \$ | 13,907 | 100% |
| Diluted Earnings Per Share: | | | | | | | | | | | | | | | | | |
| Income from Continuing Operations | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | \$ | 1.36 | (10%) | 55% | \$ | 2.14 | \$ | 4.38 | NM |
| Citigroup's Net Income | \$ | 0.88 | \$ | 0.06 | \$ | 1.51 | \$ | 1.51 | \$ | 1.35 | (11%) | 53% | \$ | 2.14 | \$ | 4.38 | NM |
| Shares (in millions): | | | | | | | | | | | (, | | \vdash | | | | |
| Average Basic | | 3.029.5 | | 3,025.6 | | 3.034.2 | | 3,020.0 | | 2,993.3 | (1%) | (1%) | 1 | 3,033.5 | | 3,015.8 | (1%) |
| Average Diluted | | 3,034.8 | | 3,031.5 | | 3,039.3 | | 3,025.0 | | 2,996.9 | (1%) | (1%) | 1 | 3,038.8 | | 3,020.4 | (1%) |
| Common Shares Outstanding, at period end | | 3,029.5 | | 3,023.9 | | 3,034.1 | | 3,009.8 | | 2,979.0 | (1%) | (2%) | | ., | | .,. | (/ |
| Preferred Dividends - Basic | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | \$ | 174 | (14%) | 36% | \$ | 352 | \$ | 504 | 43% |
| Preferred Dividends - Diluted | \$ | 128 | \$ | 159 | \$ | 128 | \$ | 202 | \$ | 174 | (14%) | 36% | \$ | 352 | \$ | 504 | 43% |
| Income Allocated to Unrestricted Common Shareholders - Basic | | | | | | | | | | | | | | | | | |
| Income from Continuing Operations | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 | \$ | 4,070 | (11%) | 52% | \$ | 6,507 | \$ | 13,230 | NM |
| Citigroup's Net Income | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | \$ | 4,061 | (11%) | 52% | \$ | 6,506 | \$ | 13,221 | NM |
| Income Allocated to Unrestricted Common Shareholders - Diluted | | | | | | | | | | | | | | | | | |
| Income from Continuing Operations | \$ | 2,684 | \$ | 183 | \$ | 4,585 | \$ | 4,574 | \$ | 4,070 | (11%) | 52% | \$ | 6,507 | \$ | 13,230 | NM |
| Citigroup's Net Income | \$ | 2,669 | \$ | 182 | \$ | 4,580 | \$ | 4,580 | \$ | 4,061 | (11%) | 52% | \$ | 6,506 | \$ | 13,221 | NM |
| Regulatory Capital Ratios and Performance Metrics: | | | | | | | | | | | | | | | | | |
| Common Equity Tier 1 Capital Ratio (1) (2) | | 10.64% | | 10.57% | | 11.06% | | 11.37% | | 11.6% | | | 1 | | | | |
| Tier 1 Capital Ratio (1) (2) | | 11.41% | | 11.45% | | 12.07% | | 12.54% | | 12.9% | | | i | | | | |
| Total Capital Ratio (1) (2) | | 12.76% | | 12.80% | | 13.38% | | 14.14% | | 14.5% | | | l | | | | |
| Supplementary Leverage Ratio (2) (3) | | 5.98% | | 5.94% | | 6.44% | | 6.72% | | 6.8% | | | İ | | | | |
| Return on Average Assets | | 0.59% | | 0.07% | | 1.04% | | 1.06% | | 0.94% | | | 1 | 0.49% | | 1.01% | |
| Return on Average Common Equity | | 5.3% | | 0.4% | | 9.4% | | 9.1% | | 8.0% | | | 1 | | | | |
| Efficiency Ratio (Operating Expenses/Total Revenues, net) | | 66% | | 81% | | 55% | | 56% | | 57% | | | | 68% | | 56% | |
| Balance Sheet Data (in billions of dollars, except Book Value Per Share): | | | | | | | | | | | | | | | | | |
| Total Assets | \$ | 1,882.5 | \$ | 1,842.2 | \$ | 1,831.8 | \$ | 1,829.4 | \$ | 1,808.4 | (1%) | (4%) | ļ | | | | |
| Total Average Assets | | 1,895.4 | | 1,900.2 | | 1,853.1 | | 1,839.7 | | 1,818.4 | (1%) | (4%) | \$ | 1,895.7 | \$ | 1,837.1 | (3%) |
| Total Deposits ⁽⁴⁾ | | 942.7 | | 899.3 | | 899.6 | | 908.0 | | 904.2 | - | (4%) | | | | | |
| Citigroup's Stockholders' Equity | | 211.9 | | 210.2 | | 214.6 | | 219.4 | | 220.8 | 1% | 4% | | | | | |
| Book Value Per Share | | 66.99 | | 66.05 | | 66.79 | | 68.27 | | 69.03 | 1% | 3% | 1 | | | | |
| Tangible Book Value Per Share ⁽⁵⁾ | \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ | 59.18 | \$ | 60.07 | 2% | 5% | | | | | |
| Direct Staff (in thousands) | | 243 | | 241 | | 239 | | 238 | | 239 | - | (2%) | | | | | |

⁽¹⁾ Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are calculated under the Basel III Advanced Approaches framework. See page 40 for a reconciliation of Citi's Common Equity Tier 1 Capital to reported results.

Note: Ratios and variance percentages are calculated based on the displayed amounts (where presented).

NM Not meaningful.

⁽²⁾ September 30, 2015 ratios are preliminary.

⁽³⁾ Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure.

⁽⁴⁾ Beginning December 31, 2014, approximately \$20 billion of Deposits (and corresponding assets) were reclassified to held-for-sale within Other liabilities and Other assets, respectively, as a result of Citigroup's entry into an agreement in December 2014 to sell its Japan retail banking business, which is now reported in Citi Holdings.

⁵⁾ Tangible book value per share is a non-GAAP financial measure. See page 40 for a reconciliation of Tangible Common Equity to reported results.

(In millions of dollars)

| | 3Q | 4Q | 1Q | 2Q | 3Q | (Decre | ncrease/ ase) from | Nine Months | Nine Months | YTD 2015 vs. YTD 2014 Increase/ |
|--|-----------------|------------------|-----------------|-----------------|-----------|--------|-----------------------|----------------|----------------|------------------------------------|
| B | 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 | 2014 | 2015 | (Decrease) |
| Revenues | 6 45.540 | 6 45.000 | A 44.000 | 6 44.070 | 0 44744 | (40/) | (50() | 0 40 400 | . 44.407 | (50() |
| Interest revenue | \$ 15,512 | \$ 15,260 | \$ 14,600 | \$ 14,873 | \$ 14,714 | (1%) | (5%) | \$ 46,423 | \$ 44,187 | (5%) |
| Interest expense | 3,325 | 3,159 | 3,028 | 3,051 | 2,941 | (4%) | (12%) | 10,531 | 9,020 | (14%) |
| Net interest revenue | 12,187 | 12,101 | 11,572 | 11,822 | 11,773 | - | (3%) | 35,892 | 35,167 | (2%) |
| Commissions and fees | 3,280 | 3,127 | 3,170 | 3,194 | 2,732 | (14%) | (17%) | 9,905 | 9,096 | (8%) |
| Principal transactions | 1,549 | 418 | 1,971 | 2,173 | 1,327 | (39%) | (14%) | 6,280 | 5,471 | (13%) |
| Administrative and other fiduciary fees | 1,029 | 946 | 962 | 995 | 870 | (13%) | (15%) | 3,067 | 2,827 | (8%) |
| Realized gains (losses) on investments | 136 | 222 | 307 | 183 | 151 | (17%) | 11% | 348 | 641 | 84% |
| Other-than-temporary impairment losses on investments and other assets | (91) | (95) | (72) | (43) | (80) | (86%) | 12% | (329) | (195) | 41% |
| Insurance premiums | 530 | 497 | 497 | 482 | 464 | (4%) | (12%) | 1,613 | 1,443 | (11%) |
| Other revenue | 1,069 | 683 | 1,329 | 664 | 1,455 | NM | 36% | 2,544 | 3,448 | 36% |
| Total non-interest revenues | 7,502 | 5,798 | 8,164 | 7,648 | 6,919 | (10%) | (8%) | 23,428 | 22,731 | (3%) |
| Total revenues, net of interest expense | 19,689 | 17,899 | 19,736 | 19,470 | 18,692 | (4%) | (5%) | 59,320 | 57,898 | (2%) |
| Provisions for Credit Losses and for Benefits and Claims | | | | | | | | | | |
| Net credit losses | 2,097 | 2,248 | 1,957 | 1,920 | 1,663 | (13%) | (21%) | 6,725 | 5,540 | (18%) |
| Credit reserve build / (release) | (522) | (367) | (202) | (405) | (81) | 80% | 84% | (1,778) | (688) | 61% |
| Provision for loan losses | 1,575 | 1,881 | 1,755 | 1,515 | 1,582 | 4% | - | 4,947 | 4,852 | (2%) |
| Provison for Policyholder benefits and claims | 205 | 206 | 197 | 181 | 189 | 4% | (8%) | 595 | 567 | (5%) |
| Provision for unfunded lending commitments | (30) | (74) | (37) | (48) | 65 | NM | NM | (88) | (20) | 77% |
| Total provisions for credit losses and for benefits and claims | 1,750 | 2,013 | 1,915 | 1,648 | 1,836 | 11% | 5% | 5,454 | 5,399 | (1%) |
| Operating Expenses | | | | | | | | | | |
| Compensation and benefits | 6,114 | 5,807 | 5,520 | 5,483 | 5,321 | (3%) | (13%) | 18,152 | 16,324 | (10%) |
| Premises and Equipment | 804 | 750 | 709 | 737 | 722 | (2%) | (10%) | 2,428 | 2,168 | (11%) |
| Technology / communication expense | 1,630 | 1,657 | 1,600 | 1,656 | 1,628 | (2%) | - | 4,779 | 4,884 | 2% |
| Advertising and marketing expense | 442 | 484 | 392 | 393 | 391 | (1%) | (12%) | 1,360 | 1,176 | (14%) |
| Other operating | 3,965 | 5,728 | 2,663 | 2,659 | 2,607 | (2%) | (34%) | 13,906 | 7,929 | (43%) |
| Total operating expenses | 12,955 | 14,426 | 10,884 | 10,928 | 10,669 | (2%) | (18%) | 40,625 | 32,481 | (20%) |
| Income from Continuing Operations before | | | | | | | | | | |
| Income Taxes | 4,984 | 1,460 | 6,937 | 6,894 | 6,187 | (10%) | 24% | 13,241 | 20,018 | 51% |
| Provision (benefits) for income taxes | 2,068 | 1,077 | 2,120 | 2,036 | 1,881 | (8%) | (9%) | 6,120 | 6,037 | (1%) |
| Income from Continuing Operations | 2,916 | 383 | 4,817 | 4,858 | 4,306 | (11%) | 48% | 7,121 | 13,981 | 96% |
| Discontinued Operations | | | | | | ` , | | | | |
| Income (Loss) from Discontinued Operations | (25) | (2) | (8) | 9 | (15) | NM | 40% | 12 | (14) | NM |
| Gain (Loss) on Sale | (==) | (- / | - | - | (/ | - | - | | - | - |
| Provision (benefits) for income taxes | (9) | (1) | (3) | 3 | (5) | NM | 44% | 13 | (5) | NM |
| Income (Loss) from Discontinued Operations, net of taxes | (16) | (1) | (5) | 6 | (10) | NM | 38% | (1) | (9) | NM |
| Net Income before Noncontrolling Interests | 2,900 | 382 | 4,812 | 4,864 | 4,296 | (12%) | 48% | 7,120 | 13,972 | 96% |
| Net Income attributable to noncontrolling interests | 59 | 38_ | 42 | 18_ | 5 | (72%) | (92%) | 154_ | 65 | (58%) |
| Citigroup's Net Income | \$ 2,841 | \$ 344 | \$ 4,770 | \$ 4,846 | \$ 4,291 | (11%) | 51% | \$ 6,966 | \$ 13,907 | 100% |

NM Not meaningful.

| | Ser | otember 30, | Dec | cember 31, | | March 31, | | June 30, | Sen | tember 30, | | ncrease/ ase) from |
|---|----------|-------------------|----------|-------------------|----|-----------|----------|-------------------|-----|-------------------|-----------|-----------------------|
| | | 2014 | | 2014 | - | 2015 | | 2015 | | 2015 (1) | 2Q15 | 3Q14 |
| Assets | | | | | - | | | | | | | |
| Cash and due from banks (including segregated cash and other deposits) | \$ | 35,976 | \$ | 32,108 | \$ | 21,880 | \$ | 23,413 | \$ | 21,726 | (7%) | (40%) |
| Deposits with banks | | 143,068 | | 128,089 | | 133,896 | | 130,685 | | 137,935 | 6% | (4%) |
| Fed funds sold and securities borr'd or purch under agree. to resell | | 245,462 | | 242,570 | | 239,015 | | 237,054 | | 231,695 | (2%) | (6%) |
| Brokerage receivables | | 39,298 | | 28,419 | | 35,637 | | 43,921 | | 37,875 | (14%) | (4%) |
| Trading account assets | | 290,822 | | 296,786 | | 302,983 | | 279,197 | | 266,946 | (4%) | (8%) |
| Investments | | | | | | | | | | | | |
| Available-for-sale and non-marketable equity securities | | 309,009 | | 309,522 | | 303,561 | | 301,955 | | 308,499 | 2% | - |
| Held-to-maturity | - | 24,038 333,047 | | 23,921 333,443 | | 23,254 | | 30,166 332,121 | | 33,940 342,439 | 13% 3% | 41% 3% |
| Total Investments Loans, net of unearned income | | 333,047 | | 333,443 | | 326,815 | | 332,121 | | 342,439 | 3% | 3% |
| Consumer | | 376,318 | | 369,970 | | 341,706 | | 342,349 | | 333,373 | (3%) | (11%) |
| Corporate | | 277,508 | | 274,665 | | 279,348 | | 289,769 | | 289.071 | (3%) | 4% |
| Loans, net of unearned income | - | 653,826 | | 644,635 | | 621,054 | | 632,118 | | 622,444 | (2%) | (5%) |
| Allowance for loan losses | | (16,915) | | (15,994) | | (14,598) | | (14,075) | | (13,626) | 3% | 19% |
| Total loans, net | | 636,911 | - | 628,641 | | 606,456 | . — | 618,043 | | 608,818 | (1%) | (4%) |
| Goodwill | | 24,500 | | 23,592 | | 23,150 | | 23,012 | | 22,444 | (2%) | (8%) |
| Intangible assets (other than MSRs) | | 4,525 | | 4,566 | | 4,244 | | 4,071 | | 3,880 | (5%) | (14%) |
| Mortgage servicing rights (MSRs) | | 2,093 | | 1,845 | | 1,685 | | 1,924 | | 1,766 | (8%) | (16%) |
| Other assets (2) | | 126,803 | | 122,122 | | 136,040 | | 135,929 | | 132,832 | (2%) | 5% |
| Assets related to discontinued operations held for sale | | 120,000 | | - | | - | | - | | - | (270) | - |
| Total assets | \$ | 1,882,505 | \$ | 1,842,181 | \$ | 1,831,801 | \$ | 1,829,370 | \$ | 1,808,356 | (1%) | (4%) |
| | | | | | | | | | | | ` , | ` , |
| Liabilities | | | | | | | | | | | | |
| Non-interest-bearing deposits in U.S. offices | \$ | 128,243 | \$ | 128,958 | \$ | 136,568 | \$ | 135,013 | \$ | 141,425 | 5% | 10% |
| Interest-bearing deposits in U.S. offices | | 285,604 | | 284,978 | | 275,423 | | 268,947 | | 267,057 | (1%) | (6%) |
| Total U.S. Deposits | | 413,847 | | 413,936 | | 411,991 | | 403,960 | | 408,482 | 1% | (1%) |
| Non-interest-bearing deposits in offices outside the U.S. | | 71,228 | | 70,925 | | 71,653 | | 72,629 | | 73,188 | 1% | 3% |
| Interest-bearing deposits in offices outside the U.S. | | 457,580 | | 414,471 | | 416,003 | | 431,448 | | 422,573 | (2%) | (8%) |
| Total International Deposits | | 528,808 | | 485,396 | | 487,656 | | 504,077 | | 495,761 | (2%) | (6%) |
| - | | | | | | | | | | | | |
| Total deposits (2) | | 942,655 | | 899,332 | | 899,647 | | 908,037 | | 904,243 | - | (4%) |
| Fed funds purch and securities loaned or sold under agree. to repurch. | | 175,732 | | 173,438 | | 175,371 | | 177,012 | | 168,604 | (5%) | (4%) |
| Brokerage payables | | 59,428 | | 52,180 | | 58,252 | | 54,867 | | 59,557 | 9% | (00() |
| Trading account liabilities | | 137,272 | | 139,036 | | 142,438 | | 136,295 | | 125,981 | (8%) | (8%) |
| Short-term borrowings | | 64,838 | | 58,335 | | 39,405 | | 25,907 | | 23,715 | (8%) | (63%) |
| Long-term debt | | 223,842 | | 223,080 | | 210,522 | | 211,845 | | 213,533 | 1% | (5%) |
| Other liabilities (2) (3) | | 65,191 | | 85,084 | | 90,143 | | 94,582 | | 90,586 | (4%) | 39% |
| Liabilities related to discontinued operations held for sale Total liabilities | \$ | 1 660 0E0 | \$ | 1 620 405 | \$ | 1 615 770 | \$ | 1 600 E4E | • | 1 506 310 | (1%) | (5%) |
| Total liabilities | -\$ | 1,668,958 | . | 1,630,485 | Þ | 1,615,778 | . | 1,608,545 | \$ | 1,586,219 | (170) | (5%) |
| Equity | | | | | | | | | | | | |
| Stockholders' equity | | | | | | | | | | | | |
| Preferred stock | \$ | 8,968 | \$ | 10,468 | \$ | 11,968 | \$ | 13,968 | \$ | 15,218 | 9% | 70% |
| | | | Ψ | | Ψ | | Ψ | | Ψ | | 570 | 1070 |
| Common stock | | 31 | | 31 | | 31 | | 31 | | 31 | - | - |
| Additional paid-in capital | | 107,839 | | 107,979 | | 108,124 | | 108,219 | | 108,261 | - | - |
| Retained earnings | | 117,697 | | 117,852 | | 122,463 | | 126,954 | | 130,921 | 3% | 11% |
| Treasury stock | | (2,631) | | (2,929) | | (3,275) | | (4,628) | | (6,326) | (37%) | NM |
| Accumulated other comprehensive income (loss) | _ | (19,976) | _ | (23,216) | _ | (24,691) | | (25,104) | _ | (27,257) | (9%) | (36%) |
| Total common equity | _\$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ | 205,472 | \$ | 205,630 | - | 1% |
| Total Citigroup stockholders' equity | \$ | 211,928 | \$ | 210,185 | \$ | 214,620 | \$ | 219,440 | ¢ | 220,848 | 1% | 4% |
| Noncontrolling interests | <u> </u> | 1,619 | Ψ | 1,511 | φ | 1,403 | Ψ | 1,385 | φ | 1,289 | (7%) | (20%) |
| Total equity | - | 213,547 | | 211,696 | | 216,023 | - | 220,825 | | 222,137 | 1% | (20%) 4% |
| Total liabilities and equity | \$ | 1,882,505 | \$ | 1,842,181 | \$ | 1,831,801 | \$ | | \$ | 1,808,356 | (1%) | (4%) |
| | | .,001,000 | | .,0.1,101 | * | .,001,001 | * | .,020,010 | _ | .,000,000 | (.70) | (470) |

⁽¹⁾ Preliminary

NM Not meaningful.

⁽²⁾ See footnote 4 on page 1.

Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 32 for amounts by period.

CITIGROUP SEGMENT DETAIL NET REVENUES (In millions of dollars)

| (in millions of dollars) | 3Q | | 4Q | 1Q | 2Q | 3Q | | ncrease/ ise) from | Nin Mon | | Nine Mont | | YTD 2015 vs. YTD 2014 Increase/ |
|--|--------------|----|--------|--------------|--------------|-----------|-------|-----------------------|------------|-------|--------------|-------|------------------------------------|
| | 2014 | - | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 | 201 | 4 | 201 | 5 | (Decrease) |
| CITICORP | | | | | | | | | | | | | |
| Global Consumer Banking | | | | | | | | | | | | | |
| North America | \$ 4,996 | \$ | 5,096 | \$ 4,994 | \$ 4,823 | \$ 4,821 | - | (4%) | \$ 1 | 4,573 | \$ 14 | 4,638 | - |
| Latin America | 2,172 | | 2,069 | 1,835 | 1,848 | 1,923 | 4% | (11%) | | 6,391 | | 5,606 | (12%) |
| Asia (1) | 2,033 | | 1,863 | 1,833 | 1,878 | 1,716 | (9%) | (16%) | 1 | 6,025 | 5 | 5,427 | (10%) |
| Total | 9,201 | | 9,028 | 8,662 | 8,549 | 8,460 | (1%) | (8%) | | 6,989 | | 5,671 | (5%) |
| Institutional Clients Group | | | | | | | | | | | | | |
| North America | 3,219 | | 2,457 | 3,303 | 3,285 | 3,273 | - | 2% | 1 | 9,934 | ç | 9,861 | (1%) |
| EMEA | 2,252 | | 2,038 | 2,763 | 2,543 | 2,417 | (5%) | 7% | | 7,453 | | 7,723 | 4% |
| Latin America | 1,014 | | 971 | 1,065 | 1,111 | 1,069 | (4%) | 5% | | 3,264 | | 3,245 | (1%) |
| Asia | 1,851 | | 1.694 | 1,897 | 1,939 | 1,838 | (5%) | (1%) | | 5,241 | | 5,674 | 8% |
| Total | 8,336 | | 7,160 | 9,028 | 8,878 | 8,597 | (3%) | 3% | | 5,892 | | 6,503 | 2% |
| Corporate / Other | 82 | | (93) | 212 | 370 | 218 | (41%) | NM | | 394 | | 800 | NM |
| Total Citicorp | 17,619 | | 16,095 | 17,902 | 17,797 | 17,275 | (3%) | (2%) | 5 | 3,275 | 52 | 2,974 | (1%) |
| Total Citi Holdings | 2,070 | | 1,804 | 1,834 | 1,673 | 1,417 | (15%) | (32%) | | 6,045 | 4 | 4,924 | (19%) |
| Tarak Olimon No Bonna | 10.000 | | 47.000 | 40.700 | 40.470 | 40.000 | (40() | (50/) | <u> </u> | | | 7.000 | (00/) |
| Total Citigroup - Net Revenues | 19,689 | | 17,899 | 19,736 | 19,470 | 18,692 | (4%) | (5%) | 1 5 | 9,320 | 5/ | 7,898 | (2%) |
| Credit valuation adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; funding valuation adjustments (FVA) on derivatives; and debt valuation | | | | | | | | | | | | | |
| adjustments (DVA) on Citigroup's fair value option liabilities {collectively referred to as CVA/DVA} (2) | (371) | | 7 | (73) | 312 | 196 | (37%) | NM | | (397) | | 435 | NM |
| Total Citigroup - Net Revenues - Excluding CVA/DVA (3) | \$ 20,060 | \$ | 17,892 | \$ 19,809 | \$ 19,158 | \$ 18,496 | (3%) | (8%) | \$ 5 | 9,717 | \$ 57 | 7,463 | (4%) |

⁽¹⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

⁽²⁾ Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

CITIGROUP SEGMENT DETAIL INCOME

(In millions of dollars)

| (in millions or dollars) | | 3Q 2014 | | IQ)14 | 1Q 201: | | 20 20 | | 3Q 2015 | 3Q15 In (Decrea 2Q15 | se) from | M | Nine onths 2014 | Мо | ine onths 015 | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
|--|----|------------|----|-----------|------------|-------|----------|-------|------------|----------------------------|----------|--------------|-----------------------|----|---------------------|--|
| Income from Continuing Operations: | | | | | | | | | | | | | | | | |
| CITICORP Global Consumer Banking | | | | | | | | | | | | į | | | | |
| North America | \$ | 1,183 | \$ | 1,137 | \$ 1 | 1.140 | \$ | 1,067 | \$ 1,063 | _ | (10%) | \$ | 3,275 | \$ | 3,270 | _ |
| Latin America | Φ | 329 | Ψ | 263 | φ | 244 | Ψ | 225 | 312 | 39% | (5%) | J * | 895 | φ | 781 | (13%) |
| Asia (1) | | 382 | | 288 | | 341 | | 338 | 307 | (9%) | (20%) | | 961 | | 986 | 3% |
| Total | | 1,894 | | 1,688 | | 1,725 | | 1,630 | 1,682 | 3% | (11%) | 1 — | 5,131 | | 5,037 | (2%) |
| Total | _ | 1,094 | - | 1,000 | | 1,725 | | 1,030 | 1,002 | 370 | (1170) | 1 — | 3,131 | | 3,037 | (270) |
| Institutional Clients Group | | | | | | | | | | | | | | | | |
| North America | | 920 | | 655 | 1 | 1,015 | | 978 | 928 | (5%) | 1% | | 3,321 | | 2,921 | (12%) |
| EMEA | | 477 | | 223 | | 857 | | 684 | 522 | (24%) | 9% | 1 | 1,839 | | 2,063 | 12% |
| Latin America | | 294 | | 273 | | 413 | | 470 | 389 | (17%) | 32% | 1 | 1,061 | | 1,272 | 20% |
| Asia | | 652 | | 526 | | 679 | | 703 | 571 | (19%) | (12%) | 1 | 1,636 | | 1,953 | 19% |
| Total | | 2,343 | | 1,677 | | 2,964 | | 2,835 | 2,410 | (15%) | 3% | | 7,857 | | 8,209 | 4% |
| Corporate / Other | | (1,537) | | (3,066) | | (19) | | 230 | 183 | (20%) | NM | | (2,309) | | 394 | NM |
| Total Citicorp | | 2,700 | | 299 | 4 | 4,670 | | 4,695 | 4,275 | (9%) | 58% | | 10,679 | | 13,640 | 28% |
| Total Citi Holdings | | 216 | | 84 | | 147 | | 163 | 31 | (81%) | (86%) | | (3,558) | | 341 | NM |
| Land Face Continues Constitution | | 0.040 | | 383 | | 4.817 | | 4.050 | 4.000 | (440/) | 400/ | | 7.404 | | 13.981 | 96% |
| Income From Continuing Operations | | 2,916 | | 383 | | 4,817 | | 4,858 | 4,306 | (11%) | 48% | | 7,121 | | 13,981 | 96% |
| Discontinued Operations | | (16) | | (1) | | (5) | | 6 | (10) | NM | 38% | | (1) | | (9) | NM |
| Net Income Attributable to Noncontrolling Interests | | 59 | | 38 | | 42 | | 18 | 5 | (72%) | (92%) | | 154 | | 65 | (58%) |
| Citigroup's Net Income | \$ | 2,841 | \$ | 344 | \$ 4 | 4,770 | \$ | 4,846 | 4,291 | (11%) | 51% | \$ | 6,966 | \$ | 13,907 | 100% |
| CVA/DVA (after-tax) (2) | | (228) | | 4 | | (47) | | 196 | 127 | (35%) | NM | | (244) | | 276 | NM |
| Total Citigroup - Net Income - Excluding CVA/DVA (3) | \$ | 3,069 | \$ | 340 | \$ 4 | 4,817 | \$ | 4,650 | 4,164 | (10%) | 36% | \$ | 7,210 | \$ | 13,631 | 89% |

⁽¹⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

NM Not meaningful.

⁽²⁾ Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

INCOME STATEMENT AND BALANCE SHEET DATA

(In millions of dollars, except as otherwise noted)

| | 3Q | | 4Q | 1Q | 2Q | 3 | 3Q | 3Q15 In | crease/ se) from | | line onths | Nine Months | | YTD 2015 vs. YTD 2014 Increase/ |
|--|--------------|----|--------|--------------|--------------|------|--------|---------|---------------------|-----------|---------------|----------------|------|------------------------------------|
| | 2014 | | 2014 | 2015 | 2015 | | 015 | 2Q15 | 3Q14 | | 014 | 2015 | • | (Decrease) |
| Revenues | | | | | | | | | | ! | | | | (= ::::::::::) |
| Net interest revenue | \$ 11,068 | \$ | 11,042 | \$ 10,517 | \$ 10,821 | \$ 1 | 10,799 | - | (2%) | \$ | 32,360 | \$ 32, | 137 | (1%) |
| Non-interest revenue | 6,551 | | 5,053 | 7,385 | 6,976 | | 6,476 | (7%) | (1%) | · | 20,915 | 20, | | - |
| Total revenues, net of interest expense | 17,619 | | 16,095 | 17,902 | 17,797 | 1 | 17,275 | (3%) | (2%) | | 53,275 | 52, | 974 | (1%) |
| Provisions for Credit Losses and for Benefits and Claims | | | | | | | | | | | | | | |
| Net credit losses | 1,692 | | 1,831 | 1,549 | 1,662 | | 1,445 | (13%) | (15%) | ! | 5,305 | 4,0 | 556 | (12%) |
| Credit reserve build / (release) | (387) | | (153) | (6) | (235) | | 128 | NM | NM | | (1,085) | (| 113) | 90% |
| Provision for loan losses | 1,305 | | 1,678 | 1,543 | 1,427 | | 1,573 | 10% | 21% | | 4,220 | 4, | 543 | 8% |
| Provision for benefits and claims | 38 | | 39 | 28 | 21 | | 28 | 33% | (26%) | l | 105 | | 77 | (27%) |
| Provision for unfunded lending commitments | (27) | | (74) | (32) | (47) | | 84 | NM | NM | l | (78) | | 5 | NM |
| Total provisions for credit losses and for benefits and claims | 1,316 | - | 1,643 | 1,539 | 1,401 | | 1,685 | 20% | 28% | | 4,247 | 4,0 | 525 | 9% |
| Total operating expenses | 11,609 | | 13,123 | 9,727 | 9,824 | | 9,524 | (3%) | (18%) | | 32,239 | 29,0 | 075 | (10%) |
| Income from Continuing Operations before | | | | | | | | | | | | | | |
| Income Taxes | 4,694 | | 1,329 | 6,636 | 6,572 | | 6,066 | (8%) | 29% | ļ | 16,789 | 19,2 | | 15% |
| Provision for income taxes | 1,994 | | 1,030 | 1,966 | 1,877 | | 1,791 | (5%) | (10%) | | 6,110 | 5,0 | 534 | (8%) |
| Income from Continuing Operations | 2,700 | | 299 | 4,670 | 4,695 | | 4,275 | (9%) | 58% | | 10,679 | 13, | 640 | 28% |
| Income (loss) from Discontinued Operations, net of taxes | (16) | | (1) | (5) | 6 | | (10) | NM | 38% | | (1) | | (9) | NM |
| Noncontrolling interests | 55 | | 38 | 41 | 18 | | 5 | (72%) | (91%) | | 148 | | 64 | (57%) |
| Citicorp's Net Income | \$ 2,629 | \$ | 260 | \$ 4,624 | \$ 4,683 | \$ | 4,260 | (9%) | 62% | <u>\$</u> | 10,530 | \$ 13, | 567 | 29% |
| Balance Sheet Data (in billions of dollars): | | | | | | | | | | | | | | |
| Total EOP Assets | \$ 1,746 | \$ | 1,713 | \$ 1,710 | \$ 1,713 | \$ | 1,698 | (1%) | (3%) | | | | | |
| Average Assets | \$ 1,752 | \$ | 1,768 | \$ 1,728 | \$ 1,722 | \$ | 1,705 | (1%) | (3%) | \$ | 1,748 | | 718 | (2%) |
| Return on Average Assets | 0.60% | | 0.06% | 1.09% | 1.09% | | 0.99% | | | | 0.81% | 1.0 | 06% | |
| Efficiency Ratio (Operating Expenses/Total Revenues, net) | 66% | | 82% | 54% | 55% | | 55% | | | l | 61% | | 55% | |
| Total EOP Loans | \$ 569 | \$ | 565 | \$ 559 | \$ 573 | \$ | 567 | (1%) | - | ì | | | | |
| Total EOP Deposits | \$ 898 | \$ | 883 | \$ 888 | \$ 900 | \$ | 897 | - | - | į | | | | |

NM Not meaningful.

CITICORP

GLOBAL CONSUMER BANKING

Page 1

(In millions of dollars, except as otherwise noted)

| | | 3Q | 4 | 1Q | | 1Q | | 2Q | 3Q | 3Q15 In (Decrea | crease/ se) from | | Nine onths | | Nine Ionths | YTD 2015 vs. YTD 2014 Increase/ |
|--|---------|-------|----|-------|----|-------|----|-------|----------|--------------------|---------------------|-----|---------------|----|----------------|------------------------------------|
| | : | 2014 | 20 | 014 | | 2015 | : | 2015 | 2015 | 2Q15 | 3Q14 | | 2014 | | 2015 | (Decrease) |
| Net Interest Revenue | \$ | 7,120 | \$ | 7,070 | \$ | 6,701 | \$ | 6,692 | \$ 6,731 | 1% | (5%) | s | 20,854 | \$ | 20,124 | (4%) |
| Non-Interest Revenue | Ψ | 2,081 | Ψ | 1,958 | Ψ | 1,961 | Ψ | 1,857 | 1,729 | (7%) | (17%) | 1 * | 6,135 | Ψ | 5,547 | (10%) |
| Total Revenues, Net of Interest Expense | | 9,201 | | 9,028 | | 8,662 | • | 8,549 | 8,460 | (1%) | (8%) | - | 26,989 | | 25,671 | (5%) |
| Total Operating Expenses | | 4,975 | | 4,985 | | 4,552 | | 4,618 | 4,483 | (3%) | (10%) | | 14,966 | | 13,653 | (9%) |
| Net Credit Losses | | 1.680 | | 1.710 | | 1.551 | | 1.579 | 1,411 | (11%) | (16%) | | 5.150 | | 4.541 | (12%) |
| Credit Reserve Build / (Release) | | (379) | | (254) | | (113) | | (103) | (64) | 38% | 83% | 1 | (894) | | (280) | 69% |
| Provision for Unfunded Lending Commitments | | (2) | | (15) | | (1) | | (1) | 1 | NM | NM | 1 | (8) | | (1) | 88% |
| Provision for Benefits and Claims | | 38 | | 39 | | 28 | | 21 | 28 | 33% | (26%) | 1 | 105 | | 77 | (27%) |
| Provisions for Credit Losses and for Benefits and Claims (LLR & PBC) | | 1,337 | | 1,480 | | 1,465 | | 1,496 | 1,376 | (8%) | 3% | | 4,353 | | 4,337 | (2.75) |
| Income from Continuing Operations before Taxes | | 2,889 | | 2,563 | | 2,645 | | 2,435 | 2,601 | 7% | (10%) | | 7,670 | | 7,681 | - |
| Income Taxes | | 995 | | 875 | | 920 | | 805 | 919 | 14% | (8%) | | 2,539 | | 2,644 | 4% |
| Income from Continuing Operations | | 1,894 | | 1,688 | | 1,725 | | 1,630 | 1,682 | 3% | (11%) | 1 | 5,131 | | 5,037 | (2%) |
| Noncontrolling Interests | | 9 | | 3 | | (5) | | 5 | 8 | 60% | (11%) | 1 | 22 | | 8 | (64%) |
| Net Income | \$ | 1,885 | \$ | 1,685 | \$ | 1,730 | \$ | 1,625 | \$ 1,674 | 3% | (11%) | \$ | 5,109 | \$ | 5,029 | (2%) |
| Average Assets (in billions of dollars) | \$ | 410 | \$ | 406 | \$ | 394 | \$ | 394 | \$ 387 | (2%) | (6%) | \$ | 408 | \$ | 392 | (4%) |
| Return on Average Assets (ROA) | • | 1.82% | • | 1.65% | * | 1.78% | • | 1.65% | 1.72% | (= / = / | (-,-) | , , | 1.68% | * | 1.72% | (175) |
| Efficiency Ratio | | 54% | | 55% | | 53% | | 54% | 53% | | | | 55% | | 53% | |
| • | | | | 2.34% | | | | 2.24% | | | | | | | | |
| Net Credit Losses as a % of Average Loans | | 2.28% | | 2.34% | | 2.22% | | 2.24% | 2.01% | | | | 2.37% | | 2.16% | |
| Revenue by Business | | | | | | | | | | | | | | | | |
| Retail Banking | \$ | 3,936 | \$ | 3,891 | \$ | 3,774 | \$ | 3,776 | \$ 3,732 | (1%) | (5%) | \$ | 11,570 | \$ | 11,282 | (2%) |
| Cards (1) | | 5,265 | | 5,137 | | 4,888 | | 4,773 | 4,728 | (1%) | (10%) | 1 | 15,419 | | 14,389 | (7%) |
| Total | \$ | 9,201 | \$ | 9,028 | \$ | 8,662 | \$ | 8,549 | \$ 8,460 | (1%) | (8%) | \$ | 26,989 | \$ | 25,671 | (5%) |
| Net Credit Losses by Business | | | | | | | | | | | | | | | | |
| Retail Banking | \$ | 325 | \$ | 388 | \$ | 294 | \$ | 315 | \$ 279 | (11%) | (14%) | \$ | 978 | \$ | 888 | (9%) |
| Cards (1) | | 1,355 | | 1,322 | | 1,257 | | 1,264 | 1,132 | (10%) | (16%) | | 4,172 | | 3,653 | (12%) |
| Total | \$ | 1,680 | \$ | 1,710 | \$ | 1,551 | \$ | 1,579 | \$ 1,411 | (11%) | (16%) | \$ | 5,150 | \$ | 4,541 | (12%) |
| Income (loss) from Continuing Operations by Business | | | | | | | | | | | | | | | | |
| Retail Banking | \$ | 536 | \$ | 468 | \$ | 574 | \$ | 555 | \$ 566 | 2% | 6% | \$ | 1,319 | \$ | 1,695 | 29% |
| Cards (1) | | 1,358 | | 1,220 | | 1,151 | | 1,075 | 1,116 | 4% | (18%) | | 3,812 | | 3,342 | (12%) |
| Total | \$ | 1,894 | \$ | 1,688 | \$ | 1,725 | \$ | 1,630 | \$ 1,682 | 3% | (11%) | \$ | 5,131 | \$ | 5,037 | (2%) |
| FX Translation Impact: | | | | | | | | | | | | | | | | |
| Total Revenue - as Reported | \$ | 9,201 | \$ | 9,028 | \$ | 8,662 | \$ | 8,549 | \$ 8,460 | (1%) | (8%) | \$ | 26,989 | \$ | 25,671 | (5%) |
| Impact of FX Translation (2) | | (633) | | (444) | | (239) | | (219) | - | (/ | () | | (1,489) | | - | () |
| Total Revenues - Ex-FX (3) | \$ | 8,568 | \$ | 8,584 | \$ | 8,423 | \$ | 8,330 | \$ 8,460 | 2% | (1%) | \$ | 25,500 | \$ | 25,671 | 1% |
| Total Operating Expenses - as Reported | \$ | 4,975 | \$ | 4,985 | \$ | 4,552 | \$ | 4,618 | \$ 4,483 | (3%) | (10%) | \$ | 14,966 | \$ | 13,653 | (9%) |
| Impact of FX Translation (2) | | (369) | | (262) | | (127) | | (123) | - | | ,· | 1 | (884) | | | |
| Total Operating Expenses - Ex-FX (3) | \$ | 4,606 | \$ | 4,723 | \$ | 4,425 | \$ | 4,495 | \$ 4,483 | - | (3%) | \$ | 14,082 | \$ | 13,653 | (3%) |
| Total Provisions for LLR & PBC - as Reported | \$ | 1,337 | \$ | 1,480 | \$ | 1,465 | \$ | 1,496 | \$ 1,376 | (8%) | 3% | \$ | 4,353 | \$ | 4,337 | - |
| Impact of FX Translation (2) | \$ | (134) | • | (110) | - | (55) | • | (44) | r 1276 | (E0/) | 1.40/ | \$ | (348) | • | 4 227 | 00/ |
| Total Provisions for LLR & PBC - Ex-FX (3) | | 1,203 | \$ | 1,370 | \$ | 1,410 | \$ | 1,452 | \$ 1,376 | (5%) | 14% | | 4,005 | \$ | 4,337 | 8% |
| Net Income - as Reported | \$ | 1,885 | \$ | 1,685 | \$ | 1,730 | \$ | 1,625 | \$ 1,674 | 3% | (11%) | \$ | 5,109 | \$ | 5,029 | (2%) |
| Impact of FX Translation (2) | • | (81) | • | (45) | _ | (38) | _ | (33) | <u> </u> | F0/ | (70/) | 1 — | (155) | • | | 00/ |
| Net Income - Ex-FX (3) | \$ | 1,804 | \$ | 1,640 | \$ | 1,692 | \$ | 1,592 | \$ 1,674 | 5% | (7%) | \$ | 4,954 | \$ | 5,029 | 2% |

⁽¹⁾ Includes both Citi-Branded Cards and Citi Retail Services.

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.

⁽³⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | | ncrease/ |
|--|----|--------------|----|--------------|----|--------------|----|--------------|----|--------------|---------|----------|
| | | 2014 | | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 |
| Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | - |
| Branches (actual) | | 3,284 | | 3,129 | | 3,027 | | 3,015 | | 3,004 | - | (9%) |
| Accounts (in millions) | | 60.3 | | 59.8 | | 59.2 | | 59.4 | | 60.2 | 1% | |
| Average Deposits | \$ | 306.4 | \$ | 302.7 | \$ | 302.2 | \$ | 302.1 | \$ | 298.5 | (1%) | (3%) |
| Investment Sales | \$ | 29.5 | \$ | 23.8 | \$ | 26.5 | \$ | 26.9 | \$ | 20.9 | (22%) | (29%) |
| Investment Assets under Management (AUMs) | \$ | 168.2 | \$ | 163.3 | \$ | 161.8 | \$ | 163.3 | \$ | 152.1 | (7%) | (10%) |
| Average Loans EOP Loans: | \$ | 154.2 | \$ | 152.6 | \$ | 148.3 | \$ | 149.8 | \$ | 146.7 | (2%) | (5%) |
| Real Estate Lending | \$ | 81.5 | \$ | 79.7 | \$ | 79.5 | \$ | 80.4 | \$ | 79.3 | (1%) | (3%) |
| Commercial Markets | | 41.1 | | 39.1 | | 38.2 | | 38.6 | | 36.8 | (5%) | (10%) |
| Personal and Other | | 31.3 | | 30.4 | | 30.2 | | 30.8 | | 29.8 | (3%) | (5%) |
| EOP Loans | \$ | 153.9 | \$ | 149.2 | \$ | 147.9 | \$ | 149.8 | \$ | | (3%) | (5%) |
| Net Interest Revenue (in millions) (1) | \$ | 2,483 | \$ | 2,461 | \$ | 2,315 | \$ | 2,364 | \$ | 2,339 | (1%) | (6%) |
| As a % of Average Loans | | 6.39% | | 6.40% | | 6.33% | | 6.33% | | 6.33% | | |
| Net Credit Losses (in millions) | \$ | 325 | \$ | 388 | \$ | 294 | \$ | 315 | \$ | 279 | (11%) | (14%) |
| As a % of Average Loans | | 0.84% | | 1.01% | | 0.80% | | 0.84% | | 0.75% | | |
| Loans 90+ Days Past Due (in millions) (2) (3) | \$ | 964 | \$ | 816 | \$ | 617 | \$ | 636 | \$ | 595 | (6%) | (38%) |
| As a % of EOP Loans | | 0.63% | | 0.55% | | 0.42% | | 0.43% | | 0.41% | | |
| Loans 30-89 Days Past Due (in millions) (2) As a % of EOP Loans | \$ | 912 0.60% | \$ | 854 0.58% | \$ | 845 0.58% | \$ | 797 0.53% | \$ | 806 0.56% | 1% | (12%) |
| Ocale Karla Harton (c. 1711) and falling a superior of the state of th | | | | | | | | | | | | |
| Cards Key Indicators (in millions of dollars, except as otherwise noted) | • | | • | | • | | • | | _ | 407.0 | 407 | 407 |
| EOP Open Accounts (in millions) | \$ | 136.1 | \$ | 137.0 | \$ | 136.3 | \$ | 136.6 | \$ | 137.8 | 1% | 1% |
| Purchase Sales (in billions) | \$ | 90.6 | \$ | 96.7 | \$ | 82.5 | \$ | 92.0 | \$ | 90.9 | (1%) | - |
| Average Loans (in billions) (4) | \$ | 138.0 | \$ | 137.8 | \$ | 134.8 | \$ | 132.4 | \$ | 131.8 | - | (4%) |
| EOP Loans (in billions) (4) | \$ | 138.1 | \$ | 141.9 | \$ | 132.2 | \$ | 134.1 | \$ | 132.4 | (1%) | (4%) |
| Average Yield (5) | | 13.55% | | 13.47% | | 13.51% | | 13.46% | | 13.38% | , , | . , |
| Net Interest Revenue (6) | \$ | 4,637 | \$ | 4,609 | \$ | 4,386 | \$ | 4,328 | \$ | 4,392 | 1% | (5%) |
| As a % of Average Loans (6) | • | 13.33% | | 13.27% | | 13.20% | | 13.11% | | 13.22% | | ` ' |
| Net Credit Losses | \$ | 1,355 | \$ | 1,322 | \$ | 1,257 | \$ | 1,264 | \$ | | (10%) | (16%) |
| As a % of Average Loans | • | 3.90% | | 3.81% | | 3.78% | | 3.83% | | 3.41% | ` ' | . , |
| Net Credit Margin (7) | \$ | 3,898 | \$ | 3,804 | \$ | 3,621 | \$ | 3,499 | \$ | | 2% | (8%) |
| As a % of Average Loans (7) | • | 11.21% | • | 10.95% | • | 10.89% | • | 10.60% | | 10.79% | ** | () |
| Loans 90+ Days Past Due | \$ | 1,690 | \$ | 1,750 | \$ | 1,628 | \$ | 1,498 | \$ | 1,490 | (1%) | (12%) |
| As a % of EOP Loans | • | 1.22% | • | 1.23% | • | 1.23% | • | 1.12% | | 1.13% | · · · / | |
| Loans 30-89 Days Past Due | \$ | 1,894 | \$ | 1,834 | \$ | 1,666 | \$ | 1,590 | \$ | 1,701 | 7% | (10%) |
| As a % of EOP Loans | • | 1.37% | • | 1.29% | | 1.26% | | 1.19% | • | 1.28% | | (, |

- (1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
- (2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 1 on page 10.
- (3) The fourth quarter of 2014 reflects a \$71 million charge-off related to Citi's homebuilder exposure in Mexico, which was offset by a related release of previously established loan loss reserves, and therefore neutral to the cost of credit during the quarter. The charge-off reduced Loans 90+ Days Past Due by the same amount.
- (4) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (5) Average yield is gross interest revenue earned divided by average loans.
- (6) Net interest revenue includes certain fees that are recorded as interest revenue.
- (7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

CITICORP GLOBAL CONSUMER BANKING NORTH AMERICA Page 1

(In millions of dollars, except as otherwise noted)

| Net Interest Revenue Non-Interest Revenue Total Revenues, Net of Interest Expense Total Operating Expenses Net Credit Losses Credit Reserve Build / (Release) Provision for Unfunded Lending Commitments Provisions for Benefits and Claims Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes (benefits) Income from Continuing Operations Noncontrolling Interests Net Income Average Assets (in billions of dollars) Return on Average Assets Efficiency Ratio |
|---|
| Net Credit Losses as a % of Average Loans |
| - |
| Revenue by Business Retail Banking Citi-Branded Cards Citi Retail Services Total |
| Retail Banking Citi-Branded Cards Citi Retail Services |

NM Not meaningful.

| | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | | icrease/ ise) from | | Nine Ionths | ı | Nine Months | YTD 2015 vs. YTD 2014 Increase/ |
|----|-------|----|-------|----|-------|----|-------|-----|-------|---------|-----------------------|-----|----------------|----|----------------|------------------------------------|
| | 2014 | | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 | . — | 2014 | | 2015 | (Decrease) |
| \$ | 4,363 | \$ | 4,442 | \$ | 4,305 | \$ | 4,280 | \$ | 4,423 | 3% | 1% | \$ | 12,761 | \$ | 13,008 | 2% |
| | 633 | | 654 | | 689 | | 543 | | 398 | (27%) | (37%) | 1 | 1,812 | | 1,630 | (10%) |
| | 4,996 | | 5,096 | | 4,994 | | 4,823 | | 4,821 | - | (4%) | 1 | 14,573 | | 14,638 | - |
| | 2,411 | | 2,507 | | 2,292 | | 2,267 | | 2,270 | - | (6%) | 1 | 7,199 | | 6,829 | (5%) |
| | 1,019 | | 1,013 | | 961 | | 1,000 | | 878 | (12%) | (14%) | | 3,193 | | 2,839 | (11%) |
| | (341) | | (233) | | (100) | | (109) | | (61) | 44% | 82% | | (1,009) | | (270) | 73% |
| | - | | (11) | | 1 | | - | | - | - | - | 1 | 3 | | 1 | (67%) |
| | 12 | | 10 | | 10 | | 9 | | 11_ | 22% | (8%) | l | 30 | | 30 | - |
| | 690 | | 779 | | 872 | | 900 | | 828 | (8%) | 20% | · i | 2,217 | | 2,600 | 17% |
| | 1,895 | | 1,810 | | 1,830 | | 1,656 | | 1,723 | 4% | (9%) | 1 | 5,157 | | 5,209 | 1% |
| | 712 | | 673 | | 690 | | 589 | | 660 | 12% | (7%) | į | 1,882 | | 1,939 | 3% |
| | 1,183 | | 1,137 | | 1,140 | | 1,067 | | 1,063 | - | (10%) | | 3,275 | | 3,270 | - |
| | - | | - | | - | | (1) | | 1 | NM | 100% | 1 | (1) | | - | 100% |
| \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,068 | \$ | 1,062 | (1%) | (10%) | \$ | 3,276 | \$ | 3,270 | - |
| \$ | 211 | \$ | 213 | \$ | 208 | \$ | 206 | \$ | 208 | 1% | (1%) | \$ | 210 | \$ | 207 | (1%) |
| | 2.22% | | 2.12% | | 2.22% | | 2.08% | | 2.03% | | | 1 | 2.09% | | 2.11% | |
| | 48% | | 49% | | 46% | | 47% | | 47% | | | | 49% | | 47% | |
| | 2.59% | | 2.55% | | 2.51% | | 2.59% | | 2.22% | | | | 2.75% | | 2.44% | |
| \$ | 1,232 | \$ | 1,364 | \$ | 1,348 | \$ | 1,307 | \$ | 1,275 | (2%) | 3% | s | 3,553 | \$ | 3,930 | 11% |
| Ψ | 2,118 | Ψ | 2,122 | Ψ | 2,009 | Ψ | 1,933 | Ψ | 1,930 | (270) | (9%) | 1 " | 6,168 | Ψ | 5,872 | (5%) |
| | 1,646 | | 1,610 | | 1,637 | | 1,583 | | 1,616 | 2% | (2%) | 1 | 4,852 | | 4,836 | (376) |
| \$ | 4,996 | \$ | 5,096 | \$ | 4,994 | \$ | 4,823 | \$ | 4,821 | 270 | (4%) | -\$ | 14,573 | \$ | 14,638 | - |
| Ф | 4,990 | J. | 5,096 | Ψ | 4,994 | Φ | 4,023 | - P | 4,021 | - | (4%) | , a | 14,573 | Φ | 14,636 | - |
| \$ | 36 | \$ | 36 | \$ | 36 | \$ | 40 | \$ | 34 | (15%) | (6%) | \$ | 107 | \$ | 110 | 3% |
| | 526 | | 514 | | 492 | | 503 | | 443 | (12%) | (16%) | | 1,683 | | 1,438 | (15%) |
| | 457 | | 463 | | 433 | | 457 | | 401 | (12%) | (12%) | | 1,403 | | 1,291 | (8%) |
| \$ | 1,019 | \$ | 1,013 | \$ | 961 | \$ | 1,000 | \$ | 878 | (12%) | (14%) | \$ | 3,193 | \$ | 2,839 | (11%) |
| • | | • | | • | | • | 400 | • | | (0.40/) | 050/ | | 0.45 | • | | |
| \$ | 107 | \$ | 140 | \$ | 197 | \$ | 189 | \$ | 144 | (24%) | 35% | \$ | 215 | \$ | 530 | NM |
| | 636 | | 636 | | 539 | | 499 | | 522 | 5% | (18%) | 1 | 1,755 | | 1,560 | (11%) |
| | 440 | | 361 | | 404 | | 379 | | 397 | 5% | (10%) | 1 — | 1,305 | | 1,180 | (10%) |
| \$ | 1,183 | \$ | 1,137 | \$ | 1,140 | \$ | 1,067 | \$ | 1,063 | - | (10%) | \$ | 3,275 | \$ | 3,270 | - |

| Page 2 | 3Q | 4Q | 1Q | 2Q | 3Q | | ncrease/ ase) from |
|---|-------------|-------------|-------------|-------------|-------------|-------|-----------------------|
| | 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 |
| Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | |
| Branches (actual) | 895 | 849 | 788 | 779 | 779 | - | (13%) |
| Accounts (in millions) | 11.9 | 11.7 | 11.3 | 11.2 | 11.0 | (2%) | (8%) |
| Investment Sales | \$ 3.6 | \$ 4.0 | \$ 4.5 | \$ 3.9 | \$ 3.4 | (13%) | (6%) |
| Investment AUMs | \$ 35.8 | \$ 36.2 | \$ 37.0 | \$ 36.9 | \$ 35.2 | (5%) | (2%) |
| Average Deposits | \$ 170.4 | \$ 170.6 | \$ 171.6 | \$ 170.9 | \$ 172.3 | 1% | 1% |
| Average Loans | \$ 46.9 | \$ 48.3 | \$ 47.5 | \$ 49.0 | \$ 50.0 | 2% | 7% |
| EOP Loans: | | | | | | | |
| Real Estate Lending | \$ 37.6 | \$ 36.7 | \$ 37.8 | \$ 38.9 | \$ 40.6 | 4% | 8% |
| Commercial Markets | 8.6 | 8.6 | 8.5 | 8.5 | 8.2 | (4%) | (5%) |
| Personal and Other | 1.3 | 1.5 | 1.5 | 1.4 | 1.8 | 29% | 38% |
| Total EOP Loans | \$ 47.5 | \$ 46.8 | \$ 47.8 | \$ 48.8 | \$ 50.6 | 4% | 7% |
| Mortgage Originations | \$ 7.1 | \$ 6.7 | \$ 7.0 | \$ 8.8 | \$ 7.5 | (15%) | 6% |
| Third Party Mortgage Servicing Portfolio (EOP) | \$ 173.0 | \$ 171.9 | \$ 168.2 | \$ 165.0 | \$ 162.6 | (1%) | (6%) |
| Net Servicing & Gain/(Loss) on Sale (in millions) | \$ 132.4 | \$ 255.6 | \$ 168.7 | \$ 179.4 | \$ 107.2 | (40%) | (19%) |
| Saleable Mortgage Rate Locks | \$ 4.4 | \$ 3.8 | \$ 4.4 | \$ 5.0 | \$ 3.9 | (22%) | (11%) |
| Net Interest Revenue on Loans (in millions) | \$ 255 | \$ 271 | \$ 248 | \$ 266 | \$ 262 | (2%) | 3% |
| As a % of Avg. Loans | 2.16% | 2.23% | 2.12% | 2.18% | 2.08% | | |
| Net Credit Losses (in millions) | \$ 36 | \$ 36 | \$ 36 | \$ 40 | \$ 34 | (15%) | (6%) |
| As a % of Avg. Loans | 0.30% | 0.30% | 0.31% | 0.33% | 0.27% | | |
| Loans 90+ Days Past Due (in millions) (1) | \$ 229 | \$ 225 | \$ 123 | \$ 150 | \$ 138 | (8%) | (40%) |
| As a % of EOP Loans | 0.49% | 0.49% | 0.26% | 0.31% | 0.28% | | |
| Loans 30-89 Days Past Due (in millions) (1) | \$ 213 | \$ 212 | \$ 203 | \$ 176 | \$ 198 | 13% | (7%) |
| As a % of EOP Loans | 0.46% | 0.46% | 0.43% | 0.37% | 0.40% | | |

(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans 90+Days Past Due and (EOP Loans) were \$604 million and (\$1.1 billion), \$534 million and (\$1.1 billion), \$423 million and (\$0.2 billion), and \$498 million and (\$0.9 billion)

billion), \$534 million and (\$1.1 billion), \$423 million and (\$0.8 billion), and \$498 million and (\$0.9 billion) as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$126 million and (\$1.1 billion), \$122 million and (\$1.1 billion), \$141 million and (\$1.1 billion), \$75 million and (\$0.8 billion) and \$79 million and (\$0.9 billion) as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively.

NM Not meaningful.

| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | | crease/ se) from |
|---|----|--------|----|--------|----|--------|----|--------|----|--------|-------|---------------------|
| | | 2014 | _ | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 |
| | | | | | | | | | | | | |
| Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts (in millions) | | 23.5 | | 23.6 | | 23.7 | | 23.2 | | 23.3 | | (1%) |
| Purchase Sales (in billions) | \$ | 43.3 | \$ | 45.1 | \$ | 40.9 | \$ | 46.1 | \$ | 46.6 | 1% | 8% |
| uichase sales (III billions) | Ф | 43.3 | Ф | 45.1 | Ф | 40.9 | Ф | 40.1 | Ф | 40.0 | 170 | 070 |
| verage Loans (in billions) (1) | \$ | 66.1 | \$ | 65.7 | \$ | 64.1 | \$ | 63.2 | \$ | 63.9 | 1% | (3%) |
| OP Loans (in billions) (1) | \$ | 66.5 | \$ | 67.5 | \$ | 63.5 | \$ | 64.5 | \$ | 64.8 | - | (3%) |
| verage Yield (2) | | 10.38% | | 10.35% | | 10.48% | | 10.39% | | 10.28% | | |
| et Interest Revenue (3) | \$ | 1,681 | \$ | 1,679 | \$ | 1,607 | \$ | 1,582 | \$ | 1,618 | 2% | (4%) |
| As a % of Avg. Loans (3) | | 10.09% | | 10.14% | | 10.17% | | 10.04% | | 10.05% | | |
| et Credit Losses | \$ | 526 | \$ | 514 | \$ | 492 | \$ | 503 | \$ | 443 | (12%) | (16%) |
| As a % of Average Loans | | 3.16% | | 3.10% | | 3.11% | | 3.19% | | 2.75% | | |
| et Credit Margin (4) | \$ | 1,588 | \$ | 1,605 | \$ | 1,513 | \$ | 1,426 | \$ | 1,482 | 4% | (7%) |
| As a % of Avg. Loans (4) | | 9.53% | | 9.69% | | 9.57% | | 9.05% | | 9.20% | | |
| oans 90+ Days Past Due | \$ | 559 | \$ | 593 | \$ | 569 | \$ | 495 | \$ | 491 | (1%) | (12%) |
| As a % of EOP Loans | | 0.84% | | 0.88% | | 0.90% | | 0.77% | | 0.76% | | |
| oans 30-89 Days Past Due | \$ | 566 | \$ | 568 | \$ | 497 | \$ | 462 | \$ | 504 | 9% | (11%) |
| As a % of EOP Loans | | 0.85% | | 0.84% | | 0.78% | | 0.72% | | 0.78% | | |
| iti Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) | | | | | | | | | | | | |
| EOP Open Accounts | | 87.2 | | 88.1 | | 87.3 | | 88.1 | | 89.5 | 2% | 3% |
| rurchase Sales (in billions) | \$ | 19.7 | \$ | 23.5 | \$ | 16.5 | \$ | 20.2 | \$ | 19.8 | (2%) | 1% |
| verage Loans (in billions) (1) | \$ | 42.9 | \$ | 43.9 | \$ | 43.9 | \$ | 42.6 | \$ | 43.1 | 1% | - |
| OP Loans (in billions) (1) | \$ | 43.0 | \$ | 46.5 | \$ | 42.4 | \$ | 43.2 | \$ | 43.1 | - | - |
| verage Yield (2) | | 16.89% | | 16.80% | | 16.96% | | 17.00% | | 16.94% | | |
| et Interest Revenue (3) | \$ | 1,884 | \$ | 1,923 | \$ | 1,885 | \$ | 1,843 | \$ | 1,925 | 4% | 2% |
| As a % of Avg. Loans (3) | | 17.42% | | 17.38% | | 17.41% | | 17.35% | | 17.72% | | |
| et Credit Losses | \$ | 457 | \$ | 463 | \$ | 433 | \$ | 457 | \$ | 401 | (12%) | (12%) |
| As a % of Average Loans | | 4.23% | | 4.18% | | 4.00% | | 4.30% | | 3.69% | | |
| et Credit Margin (4) | \$ | 1,181 | \$ | 1,139 | \$ | 1,198 | \$ | 1,120 | \$ | 1,209 | 8% | 2% |
| As a % of Avg. Loans (4) | | 10.92% | | 10.29% | | 11.07% | | 10.55% | | 11.13% | | |
| pans 90+ Days Past Due | \$ | 630 | \$ | 678 | \$ | 629 | \$ | 567 | \$ | 621 | 10% | (1%) |
| As a % of EOP Loans | | 1.47% | | 1.46% | | 1.48% | | 1.31% | | 1.44% | | |
| oans 30-89 Days Past Due | \$ | 729 | \$ | 748 | \$ | 673 | \$ | 652 | \$ | 758 | 16% | 4% |
| As a % of EOP Loans | | 1.70% | | 1.61% | | 1.59% | | 1.51% | | 1.76% | | |

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Average yield is calculated as gross interest revenue earned divided by average loans.

⁽³⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁴⁾ Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

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(In millions of dollars, except as otherwise noted)

| (In millions of dollars, except as otherwise noted) | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|---------|------------------|----------------|----------------|--------------------|
| | | | | | | | crease/ | Nine | Nine | YTD 2015 vs. |
| | 3Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | 3Q 2015 | (Decrea | se) from 3Q14 | Months 2014 | Months 2015 | YTD 2014 Increase/ |
| | 2014 | 2014 | 2015 | 2015 | 2015 | | 3014 | 1 2014 | 2015 | (Decrease) |
| Net Interest Revenue | \$ 1,472 | \$ 1,404 | \$ 1,242 | \$ 1,241 | \$ 1,187 | (4%) | (19%) | \$ 4,268 | \$ 3,670 | (14%) |
| Non-Interest Revenue | 700 | 665 | 593 | 607 | 736 | 21% | 5% | 2,123 | 1,936 | (9%) |
| Total Revenues, Net of Interest Expense | 2,172 | 2,069 | 1,835 | 1,848 | 1,923 | 4% | (11%) | 6,391 | 5,606 | (12%) |
| Total Operating Expenses | 1,272 | 1,245 | 1,080 | 1,162 | 1,080 | (7%) | (15%) | 3,729 | 3,322 | (11%) |
| Net Credit Losses | 460 | 511 | 417 | 392 | 355 | (9%) | (23%) | 1,350 | 1,164 | (14%) |
| Credit Reserve Build / (Release) | (4) | (36) | 22 | 7 | 61 | NM | NM | 156 | 90 | (42%) |
| Provision for Unfunded Lending Commitments | (1) | - | (3) | 3 | 1 | (67%) | NM | (1) | 1 | NM |
| Provision for Benefits and Claims | 26 | 29 | 18 | 12 | 17 | 42% | (35%) | 75 | 47 | (37%) |
| Provisions for Credit Losses and for Benefits and Claims (LLR & PBC) | 481 | 504 | 454 | 414 | 434 | 5% | (10%) | 1,580 | 1,302 | (18%) |
| Income from Continuing Operations before Taxes | 419 | 320 | 301 | 272 | 409 | 50% | (2%) | 1,082 | 982 | (9%) |
| Income Taxes | 90 | 57 | 57 | 47 | 97 | NM | 8% | 187 | 201 | 7% |
| Income from Continuing Operations | 329 | 263 | 244 | 225 | 312 | 39% | (5%) | 895 | 781 | (13%) |
| Noncontrolling Interests | 2 | | | 2 | 1 | (50%) | (50%) | 6 | 3 | (50%) |
| Net Income | \$ 327 | \$ 263 | \$ 244 | \$ 223 | \$ 311 | 39% | (5%) | \$ 889 | \$ 778 | (12%) |
| Average Assets (in billions of dollars) | \$ 76 | \$ 73 | \$ 68 | \$ 66 | \$ 60 | (9%) | (21%) | \$ 76 | \$ 65 | (14%) |
| Return on Average Assets (1) | 1.71% | 1.43% | 1.46% | 1.36% | 2.06% | | | 1.58% | 1.60% | |
| Efficiency Ratio | 59% | 60% | 59% | 63% | 56% | | | 58% | 59% | |
| Net Credit Losses as a % of Average Loans (1) | 4.75% | 5.51% | 4.90% | 4.60% | 4.42% | | | 4.76% | 4.65% | |
| Revenue by Business | | | | | | | | | | |
| Retail Banking | \$ 1,452 | \$ 1,375 | \$ 1,251 | \$ 1,269 | \$ 1,369 | 8% | (6%) | \$ 4,303 | \$ 3,889 | (10%) |
| Citi-Branded Cards | 720 | 694 | 584 | 579 | 554 | (4%) | (23%) | 2,088 | 1,717 | (18%) |
| Total | \$ 2,172 | \$ 2,069 | \$ 1,835 | \$ 1,848 | \$ 1,923 | 4% | (11%) | \$ 6,391 | \$ 5,606 | (12%) |
| | | | | · | | | | | | |
| Net Credit Losses by Business | | | | | | | | | | |
| Retail Banking | \$ 210 | \$ 278 | \$ 188 | \$ 196 | \$ 168 | (14%) | (20%) | \$ 629 | \$ 552 | (12%) |
| Citi-Branded Cards | 250 | 233 | 229 | 196 | 187 | (5%) | (25%) | 721 | 612 | (15%) |
| Total | \$ 460 | \$ 511 | \$ 417 | \$ 392 | \$ 355 | (9%) | (23%) | \$ 1,350 | \$ 1,164 | (14%) |
| Income (loss) from Continuing Operations by Business | | | | | | | | | | |
| Retail Banking | \$ 189 | \$ 141 | \$ 154 | \$ 143 | \$ 235 | 64% | 24% | \$ 599 | \$ 532 | (11%) |
| Citi-Branded Cards | 140 | 122 | 90 | 82 | 77 | (6%) | (45%) | 296 | 249 | (16%) |
| Total | \$ 329 | \$ 263 | \$ 244 | \$ 225 | \$ 312 | 39% | (5%) | \$ 895 | \$ 781 | (13%) |
| | | | · | | | | | | | |
| FX Translation Impact: | | | | | | | | | | |
| Total Revenue - as Reported | \$ 2,172 | \$ 2,069 | \$ 1,835 | \$ 1,848 | \$ 1,923 | 4% | (11%) | \$ 6,391 | \$ 5,606 | (12%) |
| Impact of FX Translation (1) | (433) | (323) | (173) | (145) | | | | (1,028) | | |
| Total Revenues - Ex-FX (2) | \$ 1,739 | \$ 1,746 | \$ 1,662 | \$ 1,703 | \$ 1,923 | 13% | 11% | \$ 5,363 | \$ 5,606 | 5% |
| Total Operating Expenses - as Reported | \$ 1,272 | \$ 1,245 | \$ 1,080 | \$ 1,162 | \$ 1,080 | (7%) | (15%) | \$ 3,729 | \$ 3,322 | (11%) |
| Impact of FX Translation (1) | (234) | (175) | (87) | (71) | - | | | (544) | - | |
| Total Operating Expenses - Ex-FX (2) | \$ 1,038 | \$ 1,070 | \$ 993 | \$ 1,091 | \$ 1,080 | (1%) | 4% | \$ 3,185 | \$ 3,322 | 4% |
| Provisions for LLR & PBC - as Reported | \$ 481 | \$ 504 | \$ 454 | \$ 414 | \$ 434 | 5% | (10%) | \$ 1,580 | \$ 1,302 | (18%) |
| Impact of FX Translation (1) | (107) | (87) | (47) | (33) | Ψ +5-4 | 370 | (1070) | (279) | Ψ 1,502 | (1070) |
| Provisions for LLR & PBC - Ex-FX (2) | \$ 374 | \$ 417 | \$ 407 | \$ 381 | \$ 434 | 14% | 16% | \$ 1,301 | \$ 1,302 | - |
| V 9 | | | | | | .,- | | - 1,201 | , | |
| Net Income - as Reported | \$ 327 | \$ 263 | \$ 244 | \$ 223 | \$ 311 | 39% | (5%) | \$ 889 | \$ 778 | (12%) |
| Impact of FX Translation (1) | (62) | (38) | (28) | (29) | - | | | (138) | | |
| Net Income - Ex-FX (2) | \$ 265 | \$ 225 | \$ 216 | \$ 194 | \$ 311 | 60% | 17% | \$ 751 | \$ 778 | 4% |
| | | | | | | | | | | |

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.

NM Not meaningful.

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

| | | | | | | | | | | | | crease/ |
|---|----|---------|----|--------|----|--------|----|--------|----|--------|---------|----------|
| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | | se) from |
| | | 2014 | | 2014 | | 2015 | | 2015 | _ | 2015 | 2Q15 | 3Q14 |
| Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | |
| Branches (actual) | | 1,843 | | 1,744 | | 1,700 | | 1,699 | | 1,697 | - | (8%) |
| Accounts (in millions) | | 30.8 | | 30.6 | | 30.5 | | 30.7 | | 31.5 | 3% | 2% |
| Average Deposits | \$ | 45.0 | \$ | 43.9 | \$ | 42.2 | \$ | 41.7 | \$ | 39.6 | (5%) | (12% |
| Investment Sales | \$ | 14.9 | \$ | 11.9 | \$ | 11.0 | \$ | 10.0 | \$ | 9.3 | (7%) | (38% |
| nvestment AUMs | \$ | 74.3 | \$ | 68.8 | \$ | 65.9 | \$ | 66.2 | \$ | 61.7 | (7%) | (17% |
| Average Loans | \$ | 28.5 | \$ | 27.2 | \$ | 25.7 | \$ | 25.7 | \$ | 24.2 | (6%) | (15% |
| EOP Loans: | | | | | | | | | | | | |
| Real Estate Lending | \$ | 5.5 | \$ | 5.0 | \$ | 4.9 | \$ | 4.8 | \$ | 4.3 | (10%) | (22% |
| Commercial Markets | | 12.1 | | 11.3 | | 11.0 | | 11.2 | | 10.5 | (6%) | (13% |
| Personal and Other | | 10.6 | | 9.9 | | 9.7 | | 9.7 | | 9.1 | (6%) | (14% |
| Total EOP Loans | \$ | 28.2 | \$ | 26.2 | \$ | 25.6 | \$ | 25.7 | \$ | 23.9 | (7%) | (15% |
| Net Interest Revenue (in millions) (1) | \$ | 929 | \$ | 895 | \$ | 815 | \$ | 813 | \$ | 784 | (4%) | (16% |
| As a % of Average Loans (1) | • | 12.93% | • | 13.05% | • | 12.86% | Ψ | 12.69% | • | 12.85% | (170) | (.0% |
| Net Credit Losses (in millions) | \$ | 210 | \$ | 278 | \$ | 188 | \$ | 196 | \$ | 168 | (14%) | (20% |
| As a % of Average Loans | • | 2.92% | * | 4.05% | * | 2.97% | * | 3.06% | • | 2.75% | (, -) | (== |
| Loans 90+ Days Past Due (in millions) (2) | \$ | 515 | \$ | 397 | \$ | 306 | \$ | 296 | \$ | 274 | (7%) | (47% |
| As a % of EOP Loans (2) | • | 1.83% | • | 1.52% | • | 1.20% | Ψ | 1.15% | • | 1.15% | (. 70) | (|
| Loans 30-89 Days Past Due (in millions) | \$ | 302 | \$ | 290 | \$ | 282 | \$ | 266 | \$ | 280 | 5% | (7%) |
| As a % of EOP Loans | Ψ | 1.07% | Ψ | 1.11% | Ψ | 1.10% | Ψ | 1.04% | Ψ | 1.17% | 070 | (170) |
| Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | |
| EOP Open Accounts (in millions) | | 8.2 | | 8.1 | | 8.1 | | 8.0 | | 7.9 | (1%) | (4%) |
| Purchase Sales (in billions) | \$ | 7.4 | \$ | 7.6 | \$ | 6.4 | \$ | 6.5 | \$ | 6.3 | (3%) | (15% |
| Average Loans (in billions) (3) | \$ | 9.9 | \$ | 9.6 | \$ | 8.8 | \$ | 8.5 | \$ | 7.7 | (9%) | (22% |
| EOP Loans (in billions) (3) | \$ | 9.8 | \$ | 9.3 | \$ | 8.5 | \$ | 8.3 | \$ | 7.7 | (10%) | (23% |
| Average Yield (4) | ā | 21.14% | Ф | 20.73% | Ф | 20.10% | Ф | 20.72% | Ф | 21.05% | 2% | (23% |
| Average field (4) | | 21.1470 | | 20.73% | | 20.10% | | 20.72% | | 21.05% | 270 | - |
| Net Interest Revenue (in millions) (5) | \$ | 543 | \$ | 509 | \$ | 427 | \$ | 428 | \$ | 403 | (6%) | (26% |
| As a % of Average Loans (5) | | 21.76% | | 21.04% | | 19.68% | | 20.20% | | 20.76% | | |
| Net Credit Losses (in millions) | \$ | 250 | \$ | 233 | \$ | 229 | \$ | 196 | \$ | 187 | (5%) | (25% |
| As a % of Average Loans | | 10.02% | | 9.63% | | 10.55% | | 9.25% | | 9.64% | | |
| Net Credit Margin (in millions) (6) | \$ | 470 | \$ | 461 | \$ | 355 | \$ | 383 | \$ | 367 | (4%) | (22% |
| As a % of Average Loans (6) | | 18.84% | | 19.05% | | 16.36% | | 18.07% | | 18.91% | | |
| Loans 90+ Days Past Due (in millions) | \$ | 294 | \$ | 284 | \$ | 240 | \$ | 245 | \$ | 207 | (16%) | (30% |
| As a % of EOP Loans | | 3.00% | | 3.05% | | 2.82% | | 2.95% | | 2.76% | | |
| Loans 30-89 Days Past Due (in millions) | \$ | 322 | \$ | 262 | \$ | 247 | \$ | 229 | \$ | 219 | (4%) | (32% |
| As a % of EOP Loans | | 3.29% | | 2.82% | | 2.91% | | 2.76% | | 2.92% | | |

⁽¹⁾ Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

⁽²⁾ See footnote 3 on page 8.

⁽²⁾ See fourfule 3 of page 8.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned divided by average loans.
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

| (In millions of dollars, except as otherwise noted) | | | | | | | | | | |
|--|------------|-------------|----------|------------|-------------------|----------|-----------------|------------------|----------------|----------------------------------|
| | | | _ | | | 3Q15 Inc | | Nine | Nine | YTD 2015 vs. |
| | 3Q 2014 | | Q 15 | 2Q 2015 | 3Q 2015 | (Decreas | e) from 3Q14 | Months 2014 | Months 2015 | YTD 2014 Increase/ (Decrease) |
| | 2014 | 2014 20 | 113 | 2015 | 2015 | 2015 | 3014 | 1 2014 | 2015 | (Decrease) |
| Net Interest Revenue | \$ 1,285 | \$ 1,224 \$ | 1,154 \$ | 1,171 | \$ 1,121 | (4%) | (13%) | \$ 3,825 | \$ 3,446 | (10%) |
| Non-Interest Revenue | 748 | 639 | 679 | 707 | 595 | (16%) | (20%) | 2,200 | 1,981 | (10%) |
| Total Revenues, Net of Interest Expense | 2,033 | 1,863 | 1,833 | 1,878 | 1,716 | (9%) | (16%) | 6,025 | 5,427 | (10%) |
| Total Operating Expenses | 1,292 | 1,233 | 1,180 | 1,189 | 1,133 | (5%) | (12%) | 4,038 | 3,502 | (13%) |
| Net Credit Losses | 201 | 186 | 173 | 187 | 178 | (5%) | (11%) | 607 | 538 | (11%) |
| Credit Reserve Build / (Release) | (34) | 15 | (35) | (1) | (64) | NM | (88%) | (41) | (100) | NM |
| Provision for Unfunded Lending Commitments | (1) | (4) | 1 | (4) | - | 100% | 100% | (10) | (3) | 70% |
| Provision for Benefits and Claims | | <u> </u> | | | | - | - | <u> </u> | | - |
| Provisions for Credit Losses and for Benefits and Claims (LLR & PBC) | 166 | 197 | 139 | 182 | 114 | (37%) | (31%) | 556 | 435 | (22%) |
| Income from Continuing Operations before Taxes | 575 | 433 | 514 | 507 | 469 | (7%) | (18%) | 1,431 | 1,490 | 4% |
| Income Taxes | 193 | 145 | 173 | 169 | 162 | (4%) | (16%) | 470 | 504 | 7% |
| Income from Continuing Operations | 382 | 288 | 341 | 338 | 307 | (9%) | (20%) | 961 | 986 | 3% |
| Noncontrolling Interests | 7 | 3 | (5) | 4 | 6_ | 50% | (14%) | 17 | 5 | (71%) |
| Net Income | \$ 375 | \$ 285 \$ | 346 \$ | | \$ 301 | (10%) | (20%) | \$ 944 \$ 122 | \$ 981 | 4% |
| Average Assets (in billions of dollars) | \$ 123 | \$ 120 \$ | 118 \$ | | \$ 119 | (2%) | (3%) | T .== | \$ 120 | (2%) |
| Return on Average Assets | 1.21% | 0.94% | 1.19% | 1.10% | 1.00% | | | 1.03% | 1.09% | |
| Efficiency Ratio | 64% | 66% | 64% | 63% | 66% | | | 67% | 65% | |
| Net Credit Losses as a % of Average Loans | 0.81% | 0.77% | 0.75% | 0.80% | 0.79% | | | 0.84% | 0.78% | |
| Revenue by Business | | | | | | | | | | |
| Retail Banking | \$ 1,252 | \$ 1,152 \$ | 1,175 \$ | 1,200 | \$ 1,088 | (9%) | (13%) | \$ 3,714 | \$ 3,463 | (7%) |
| Citi-Branded Cards | 781 | 711 | 658 | 678 | 628 | (7%) | (20%) | 2,311 | 1,964 | (15%) |
| Total | \$ 2,033 | \$ 1,863 \$ | 1,833 \$ | 1,878 | \$ 1,716 | (9%) | (16%) | \$ 6,025 | \$ 5,427 | (10%) |
| Net Credit Losses by Business | | | | | | | | | | |
| Retail Banking | \$ 79 | \$ 74 \$ | 70 \$ | 5 79 | \$ 77 | (3%) | (3%) | \$ 242 | \$ 226 | (7%) |
| Citi-Branded Cards | 122 | 112 | 103 | 108 | 101 | (6%) | (17%) | 365 | 312 | (15%) |
| Total | \$ 201 | \$ 186 \$ | 173 \$ | 187 | \$ 178 | (5%) | (11%) | \$ 607 | \$ 538 | (11%) |
| Income from Continuing Operations by Business | | | | | | | | | | |
| Retail Banking | \$ 240 | \$ 187 \$ | 223 \$ | 223 | \$ 187 | (16%) | (22%) | \$ 505 | \$ 633 | 25% |
| Citi-Branded Cards | 142 | 101 | 118 | 115 | 120 | 4% | (15%) | 456 | 353 | (23%) |
| Total | \$ 382 | \$ 288 \$ | 341 \$ | | \$ 307 | (9%) | (20%) | \$ 961 | \$ 986 | 3% |
| FX Translation Impact: | | | | | | | | | | |
| Total Revenue - as Reported | \$ 2.033 | \$ 1,863 \$ | 1,833 \$ | 1,878 | \$ 1,716 | (9%) | (16%) | \$ 6,025 | \$ 5,427 | (10%) |
| Impact of FX Translation (2) | (200) | (121) | (66) | (74) | - | (4,4) | (1070) | (461) | | (1275) |
| Total Revenues - Ex-FX (3) | \$ 1,833 | \$ 1,742 \$ | 1,767 \$ | | \$ 1,716 | (5%) | (6%) | \$ 5,564 | \$ 5,427 | (2%) |
| Total Operating Expenses - as Reported | \$ 1,292 | \$ 1,233 \$ | 1,180 \$ | 1,189 | \$ 1,133 | (5%) | (12%) | \$ 4,038 | \$ 3,502 | (13%) |
| Impact of FX Translation (2) | (135) | (87) | (40) | (52) | - | (/ | (, | (340) | - | (, |
| Total Operating Expenses - Ex-FX (3) | \$ 1,157 | \$ 1,146 \$ | 1,140 \$ | | \$ 1,133 | - | (2%) | \$ 3,698 | \$ 3,502 | (5%) |
| Provisions for LLR & PBC - as Reported | \$ 166 | \$ 197 \$ | 139 \$ | 182 | \$ 114 | (37%) | (31%) | \$ 556 | \$ 435 | (22%) |
| Impact of FX Translation (2) | (27) | (23) | (8) | (11) | ψ 11 - | (0.70) | (0.70) | (69) | ψ -100 - | (== /0) |
| Provisions for LLR & PBC - Ex-FX (3) | \$ 139 | \$ 174 \$ | 131 \$ | | \$ 114 | (33%) | (18%) | \$ 487 | \$ 435 | (11%) |
| Net Income - as Reported | \$ 375 | \$ 285 \$ | 346 \$ | 334 | \$ 301 | (10%) | (20%) | \$ 944 | \$ 981 | 4% |
| Impact of FX Translation (2) | (19) | (7) | (10) | (4) | | | | (17) | | |
| Net Income - Ex-FX (3) | \$ 356 | \$ 278 \$ | 336 \$ | 330 | \$ 301 | (9%) | (15%) | \$ 927 | \$ 981 | 6% |
| | | | | | | | | | | |

 $^{(1) \ \ \}text{For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented}.$

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.

⁽³⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

| | | 20 | | 40 | | 40 | | 20 | | 20 | 3Q15 Ir | |
|---|----|------------|----|------------|----|------------|----|------------|----|------------|---------|------------------|
| | | 3Q 2014 | | 4Q 2014 | | 1Q 2015 | | 2Q 2015 | | 3Q 2015 | 2Q15 | se) from 3Q14 |
| Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | |
| Branches (actual) | | 546 | | 536 | | 539 | | 537 | | 528 | (2%) | (3%) |
| Accounts (in millions) | | 17.6 | | 17.5 | | 17.4 | | 17.5 | | 17.7 | 1% | 1% |
| Average Deposits | \$ | 91.0 | \$ | 88.2 | \$ | 88.4 | \$ | 89.5 | \$ | 86.6 | (3%) | (5%) |
| nvestment Sales | \$ | 11.0 | \$ | 7.9 | \$ | 11.0 | \$ | 13.0 | \$ | 8.2 | (37%) | (25% |
| nvestment AUMs | \$ | 58.1 | \$ | 58.3 | \$ | 58.9 | \$ | 60.2 | \$ | 55.2 | (8%) | (5%) |
| Average Loans | \$ | 78.8 | \$ | 77.1 | \$ | 75.1 | \$ | 75.1 | \$ | 72.5 | (3%) | (8%) |
| EOP Loans: | • | . 0.0 | Ψ. | | Ψ | | Ψ. | | • | . 2.0 | (070) | (0,0) |
| Real Estate Lending | \$ | 38.4 | \$ | 38.0 | \$ | 36.8 | \$ | 36.7 | \$ | 34.4 | (6%) | (10% |
| Commercial Markets | • | 20.4 | Ψ. | 19.2 | Ψ | 18.7 | Ψ. | 18.9 | • | 18.1 | (4%) | (11% |
| Personal and Other | | 19.4 | | 19.0 | | 19.0 | | 19.7 | | 18.9 | (4%) | (3%) |
| Total EOP Loans | \$ | 78.2 | \$ | 76.2 | \$ | 74.5 | \$ | 75.3 | \$ | 71.4 | (5%) | (9% |
| otal Eoi Eoans | Ψ | 70.2 | Ψ | 70.2 | Ψ | 74.5 | Ψ | 73.3 | Ψ | 71.4 | (370) | (370 |
| Net Interest Revenue (in millions) (2) | \$ | 756 | \$ | 726 | \$ | 687 | \$ | 696 | \$ | 675 | (3%) | (11% |
| As a % of Average Loans (2) | | 3.81% | | 3.74% | | 3.71% | | 3.72% | | 3.69% | , , | • |
| Net Credit Losses (in millions) | \$ | 79 | \$ | 74 | \$ | 70 | \$ | 79 | \$ | 77 | (3%) | (3% |
| As a % of Average Loans | • | 0.40% | • | 0.38% | • | 0.38% | | 0.42% | • | 0.42% | () | |
| Loans 90+ Days Past Due (in millions) | \$ | 220 | \$ | 194 | \$ | 188 | \$ | 190 | \$ | 183 | (4%) | (17% |
| As a % of EOP Loans | • | 0.28% | * | 0.25% | • | 0.25% | • | 0.25% | • | 0.26% | (174) | (, |
| Loans 30-89 Days Past Due (in millions) | \$ | 397 | \$ | 352 | \$ | 360 | \$ | 355 | \$ | 328 | (8%) | (17% |
| As a % of EOP Loans | Ť | 0.51% | * | 0.46% | Ψ | 0.48% | * | 0.47% | • | 0.46% | (0,0) | (|
| Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | |
| EOP Open Accounts (in millions) | | 17.2 | | 17.2 | | 17.2 | | 17.3 | | 17.1 | (1%) | (1%) |
| Purchase Sales (in billions) | \$ | 20.2 | \$ | 20.5 | \$ | 18.7 | \$ | 19.2 | \$ | 18.2 | (5%) | (10% |
| Average Loans (in billions) (3) | \$ | 19.1 | \$ | 18.6 | \$ | 18.0 | \$ | 18.1 | \$ | 17.1 | (6%) | (10% |
| EOP Loans (in billions) (3) | \$ | 18.8 | \$ | 18.6 | \$ | 17.8 | \$ | 18.1 | \$ | 17.0 | (6%) | (10% |
| Average Yield (4) | | 13.06% | | 12.79% | | 12.62% | | 12.51% | | 12.42% | (===, | , |
| Net Interest Revenue (in millions) (5) | \$ | 529 | \$ | 498 | \$ | 467 | \$ | 475 | \$ | 446 | (6%) | (16% |
| As a % of Average Loans (6) | | 10.99% | | 10.62% | | 10.52% | | 10.53% | | 10.35% | | |
| let Credit Losses (in millions) | \$ | 122 | \$ | 112 | \$ | 103 | \$ | 108 | \$ | 101 | (6%) | (17% |
| As a % of Average Loans | | 2.53% | | 2.39% | | 2.32% | | 2.39% | | 2.34% | | |
| Net Credit Margin (in millions) (6) | \$ | 659 | \$ | 599 | \$ | 555 | \$ | 570 | \$ | 527 | (8%) | (20% |
| As a % of Average Loans (6) | | 13.69% | | 12.78% | | 12.50% | | 12.63% | | 12.23% | | • |
| oans 90+ Days Past Due | \$ | 207 | \$ | 195 | \$ | 190 | \$ | 191 | \$ | 171 | (10%) | (17% |
| As a % of EOP Loans | | 1.10% | | 1.05% | | 1.07% | | 1.06% | | 1.01% | ` ' | , |
| Loans 30-89 Days Past Due | \$ | 277 | \$ | 256 | \$ | 249 | \$ | 247 | \$ | 220 | (11%) | (21% |
| As a % of EOP Loans | • | 1.47% | | 1.38% | • | 1.40% | | 1.36% | | 1.29% | | ,, |

⁽¹⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

 ⁽²⁾ Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.
 (3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

(In millions of dollars, except as otherwise noted)

| (III IIIIIIIO IS OI dollars, except as otherwise noted) | 3Q | 4Q | 1Q | 2Q | 3Q | 3Q15 In (Decrea | ncrease/ use) from | Nine Months | Nine Months | YTD 2015 vs. YTD 2014 Increase/ |
|--|-------------------|-------------------|----------------|----------------|-------------------|--------------------|-----------------------|--------------------|----------------|------------------------------------|
| | 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 | 2014 | 2015 | (Decrease) |
| Commissions and Fees | \$ 1,015 | \$ 974 | \$ 995 | \$ 986 | \$ 954 | (3%) | (6%) | 3,021 | 2,935 | (20/.) |
| Administration and Other Fiduciary Fees | \$ 1,015 626 | 5 974 619 | ъ 995 608 | ъ 966 658 | 5 954 590 | (10%) | (6%) | 1,901 | 2,935 1,856 | (3%) (2%) |
| Investment Banking | 1,047 | 1,008 | 1,134 | 1,120 | 828 | (26%) | (21%) | 3,261 | 3,082 | (5%) |
| Principal Transactions | 1,396 | 329 | 2,198 | 1,797 | 1,208 | (33%) | (13%) | 5,576 | 5,203 | (7%) |
| Other | 241 | 177 | 249 | 166 | 885 | NM | NM | 484 | 1,300 | NM |
| Total Non-Interest Revenue | 4,325 | 3,107 | 5,184 | 4,727 | 4,465 | (6%) | 3% | 14,243 | 14,376 | 1% |
| Net Interest Revenue (including Dividends) | 4,011 | 4,053 | 3,844 | 4,151 | 4,132 | - | 3% | 11,649 | 12,127 | 4% |
| Total Revenues, Net of Interest Expense | 8,336 | 7,160 | 9,028 | 8,878 | 8,597 | (3%) | 3% | 25,892 | 26,503 | 2% |
| Total Operating Expenses | 4,912 | 4,878 | 4,632 | 4,821 | 4,692 | (3%) | (4%) | 14,513 | 14,145 | (3%) |
| Net Credit Losses Credit Reserve Build / (Release) | 12 (8) | 121 101 | (2) 107 | 83 (132) | 34 192 | (59%) NM | NM NM | 155 (191) | 115 167 | (26%) NM |
| Provision for Unfunded Lending Commitments | (25) | (59) | (31) | (46) | 83 | NM | NM | (70) | 6 | NM |
| Provision for Benefits and Claims | (23) | (33) | (51) | (40) | - | - | - | (70) | - | - |
| Provisions for Credit Losses and for Benefits and Claims | (21) | 163 | 74 | (95) | 309 | NM | NM | (106) | 288 | NM |
| Income from Continuing Operations before Taxes | 3,445 | 2,119 | 4,322 | 4,152 | 3,596 | (13%) | 4% | 11,485 | 12,070 | 5% |
| Income Taxes | 1,102 | 442 | 1,358 | 1,317 | 1,186 | (10%) | 8% | 3,628 | 3,861 | 6% |
| Income from Continuing Operations | 2,343 | 1,677 | 2,964 | 2,835 | 2,410 | (15%) | 3% | 7,857 | 8,209 | 4% |
| Noncontrolling Interests | 42 | 31 | 36 | 15 | (6) | NM | NM | 87 | 45 | (48%) |
| Net Income | \$ 2,301 | \$ 1,646 | \$ 2,928 | \$ 2,820 | \$ 2,416 | (14%) | 5% | \$ 7,770 | \$ 8,164 | 5% |
| Average Assets (in billions of dollars) | \$ 1,279 | \$ 1,298 | \$ 1,274 | \$ 1,278 | \$ 1,260 | (1%) | (1%) | \$ 1,284 | \$ 1,271 | (1%) |
| Return on Average Assets Return on Average Assets (Excluding CVA/DVA) (1)(2) | 0.71% 0.77% | 0.50% 0.50% | 0.93% 0.95% | 0.89% 0.83% | 0.76% 0.72% | | | 0.81% 0.83% | 0.86% 0.83% | |
| Efficiency Ratio | 59% | 68% | 51% | 54% | 55% | | | 56% | 53% | |
| Emolotoy Natio | 0070 | 0070 | 0170 | 0470 | 0070 | | | 5070 | 0070 | |
| Revenue by Region - Excluding CVA/DVA (2) | | | | | | | | | | |
| North America | \$ 3,202 | \$ 2,393 | \$ 3,230 | \$ 3,141 | \$ 3,179 | 1% | (1%) | \$ 9,948 | \$ 9,550 | (4%) |
| EMEA | 2,529 | 2,069 | 2,869 | 2,413 | 2,277 | (6%) | (10%) | 7,696 | 7,559 | (2%) |
| Latin America | 1,037 | 982 | 1,074 | 1,095 | 1,082 | (1%) | 4% | 3,298 | 3,251 | (1%) |
| Asia Total | 1,884 \$ 8,652 | 1,704 \$ 7,148 | 1,924 | 1,926 | 1,838 \$ 8,376 | (5%) | (2%) | 5,305 \$ 26,247 | 5,688 | 7% |
| Total | | \$ 7,148 | \$ 9,097 | \$ 8,575 | \$ 8,376 | (2%) | (3%) | \$ 26,247 | \$ 26,048 | (1%) |
| CVA/DVA {excluded as applicable in lines above} | (316) | 12 | (69) | 303 | 221 | (27%) | NM | (355) | 455 | NM |
| Total Revenues, net of Interest Expense | \$ 8,336 | \$ 7,160 | \$ 9,028 | \$ 8,878 | \$ 8,597 | (3%) | 3% | \$ 25,892 | \$ 26,503 | 2% |
| Income from Continuing Operations by Region - Excluding CVA/DVA (2) | | | | | | | | | | |
| North America | \$ 910 | \$ 616 | \$ 968 | \$ 888 | \$ 868 | (2%) | (5%) | \$ 3,329 | \$ 2,724 | (18%) |
| EMEA | 647 | 242 | 925 | 602 | 431 | (28%) | (33%) | 1,988 | 1,958 | (2%) |
| Latin America | 308 | 280 | 419 | 460 | 397 | (14%) | 29% | 1,082 | 1,276 | 18% |
| Asia | 672 | 532 | 696 | 695 | 571 | (18%) | (15%) | 1,676 | 1,962 | 17% |
| Total | \$ 2,537 | \$ 1,670 | \$ 3,008 | \$ 2,645 | \$ 2,267 | (14%) | (11%) | \$ 8,075 | \$ 7,920 | (2%) |
| CVA/DVA (efter tov) (evel, ded ee englischle in lines chave) | (404) | 7 | (44) | 190 | 143 | (250/) | NM | (240) | 289 | NM |
| CVA/DVA (after-tax) {excluded as applicable in lines above} | (194) | | (44) | | | (25%) | | (218) | | |
| Income from Continuing Operations | \$ 2,343 | \$ 1,677 | \$ 2,964 | \$ 2,835 | \$ 2,410 | (15%) | 3% | \$ 7,857 | \$ 8,209 | 4% |
| Average Loans by Region (in billions) | | | | | | | | | | |
| North America | \$ 111 | 115 | \$ 119 | \$ 122 | \$ 128 | 5% | 15% | \$ 109 | \$ 123 | 13% |
| EMEA | 58 | 57 | 57 | 60 | 59 | (2%) | 2% | 58 | 59 | 2% |
| Latin America | 40 | 39 | 38 | 39 | 39 | `- ′ | (3%) | 40 | 39 | (3%) |
| Asia | 69 | 66 | 62 | 63 | 62 | (2%) | (10%) | 69 | 62 | (10%) |
| Total | \$ 278 | \$ 277 | \$ 276 | \$ 284 | \$ 288 | 1% | 4% | \$ 276 | \$ 283 | 3% |
| EOP Deposits by Region (in billions) | | | | | | | | | | |
| North America | \$ 177 | \$ 192 | \$ 196 | \$ 198 | \$ 201 | 2% | 14% | | | |
| EMEA | 180 | 165 | 167 | 177 | 174 | (2%) | (3%) | | | |
| Latin America | 62 | 56 | 60 | 63 | 61 | (3%) | (2%) | | | |
| Asia | 144 | 142 | 148 | 150 | 159 | 6% | 10% | | | |
| Total | \$ 563 | \$ 555 | \$ 571 | \$ 588 | \$ 595 | 1% | 6% | | | |
| FOR Device the law Burstiness (in hillings) | | | | | | | | | | |
| EOP Deposits by Business (in billions) | e 00: | e 000 | e 00= | e 000 | r 000 | | E0/ | | | |
| Treasury and Trade Solutions All Other ICG Businesses | \$ 381 182 | \$ 380 175 | \$ 387 | \$ 398 190 | \$ 399 196 | 3% | 5% 8% | | | |
| Total | \$ 563 | \$ 555 | \$ 571 | \$ 588 | \$ 595 | 3% 1% | 8% 6% | | | |
| · Star | Ψ 303 | Ψ 555 | Ψ 3/1 | Ψ 500 | Ψ 333 | 1 /0 | 0 /0 | | | |

⁽¹⁾ Return on Average Assets excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented.

⁽²⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

CITICORP INSTITUTIONAL CLIENTS GROUP **REVENUES BY BUSINESS**

(In millions of dollars, except as otherwise noted)

| (in millions of dollars, except as otherwise noted) | | | | | | | | | | | | VTD 0045 |
|--|-------------|----|------------|-------------|-------------|------------|---------|------------------|-----------|-------------|---------------|--------------------|
| | | | 40 | • | | | 3Q15 In | | | ine | Vine | YTD 2015 vs. |
| | 3Q 2014 | | 4Q 2014 | Q 015 | 2Q 2015 | 3Q 2015 | 2Q15 | se) from 3Q14 | | nths 014 | onths 2015 | YTD 2014 Increase/ |
| | 2014 | | 2014 | 715 | 1015 | 2015 | | 3Q14 | 1 | J14 | 2013 | (Decrease) |
| Revenue Details - Excluding CVA/DVA: | | | | | | | | | | | | |
| Investment Banking: | | | | | | | | | | | | |
| Advisory | \$ 318 | \$ | 263 | \$ 298 | \$ 258 | \$ 243 | (6%) | (24%) | \$ | 686 | \$ 799 | 16% |
| Equity Underwriting | 298 | | 252 | 231 | 296 | 169 | (43%) | (43%) | 1 | 994 | 696 | (30%) |
| Debt Underwriting | 633 | | 551 | 669 | 729 | 525 | (28%) | (17%) | l | 1,961 | 1,923 | (2%) |
| Total Investment Banking | 1,249 | | 1,066 | 1,198 | 1,283 | 937 | (27%) | (25%) | 1 | 3,641 | 3,418 | (6%) |
| Treasury and Trade Solutions | 1,934 | | 1,932 | 1,889 | 1,955 | 1,933 | (1%) | - | | 5,835 | 5,777 | (1%) |
| Corporate Lending - Excluding Gain/(Loss) on Loan Hedges | 444 | | 433 | 445 | 445 | 403 | (9%) | (9%) | | 1,316 | 1,293 | (2%) |
| Private Bank | 664 | | 668 | 708 | 746 | 715 | (4%) | 8% | 1 | 1,992 | 2,169 | 9% |
| Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1) | \$ 4,291 | \$ | 4,099 | \$ 4,240 | \$ 4,429 | \$ 3,988 | (10%) | (7%) | _\$ | 12,784 | \$ 12,657 | (1%) |
| Corporate Lending - Gain/(Loss) on Loan Hedges (2) | 91 | - | 86 | 52 | (66) | 352 | NM | NM | l | 30 | 338 | NM |
| Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1) | \$ 4,382 | \$ | 4,185 | \$ 4,292 | \$ 4,363 | \$ 4,340 | (1%) | (1%) | _\$ | 12,814 | \$ 12,995 | 1% |
| Fixed Income Markets | 3,064 | | 2,075 | 3,483 | 3,062 | 2,577 | (16%) | (16%) | | 10,073 | 9,122 | (9%) |
| Equity Markets | 763 | | 470 | 873 | 653 | 996 | 53% | 31% | 1 | 2,304 | 2,522 | 9% |
| Securities Services | 534 | | 508 | 543 | 557 | 513 | (8%) | (4%) | 1 | 1,540 | 1,613 | 5% |
| Other | (91) | | (90) | (94) | (60) | (50) | 17% | 45% | i | (484) | (204) | 58% |
| Total Markets and Securities Services (Ex-CVA/DVA) (1) | \$ 4,270 | \$ | 2,963 | \$ 4,805 | \$ 4,212 | \$ 4,036 | (4%) | (5%) | _\$ | 13,433 | \$ 13,053 | (3%) |
| Total ICG (Ex-CVA/DVA) (1) | \$ 8,652 | \$ | 7,148 | \$ 9,097 | \$ 8,575 | \$ 8,376 | (2%) | (3%) | _\$ | 26,247 | \$ 26,048 | (1%) |
| CVA/DVA {excluded as applicable in lines above} | (316) | | 12 | (69) | 303 | 221 | (27%) | NM | | (355) | 455 | NM |
| Total Revenues, net of Interest Expense | \$ 8,336 | \$ | 7,160 | \$ 9,028 | \$ 8,878 | \$ 8,597 | (3%) | 3% | \$ | 25,892 | \$ 26,503 | 2% |
| Taxable-equivalent adjustments (3) | \$ 170 | \$ | 171 | \$ 164 | \$ 161 | \$ 162 | 1% | (5%) | <u>\$</u> | 508 | \$ 487 | (4%) |
| Total ICG Revenues (Ex-CVA/DVA) and including Taxable-equivalent adjustments (1) (3) | \$ 8,822 | \$ | 7,319 | \$ 9,261 | \$ 8,736 | \$ 8,538 | (2%) | (3%) | \$ | 26,755 | \$ 26,535 | (1%) |

NM Not meaningful.

Reclassified to conform to the current period's presentation.

⁽¹⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

⁽²⁾ Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio.

The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection.

⁽³⁾ Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

CORPORATE / OTHER (1)

(In millions of dollars, except as otherwise noted)

| | | | | | | | | 3Q15 Ir | crease/ | | Nine | | Nine | YTD 2015 vs. |
|--|---------------|---------------|----|-------|------------|----|-------|---------|-----------|----|---------|----|--------|--------------------|
| | 3Q | 4Q | | 1Q | 2Q | | 3Q | (Decrea | ise) from | | Months | N | lonths | YTD 2014 Increase/ |
| | 2014 | 2014 | 2 | 2015 | 2015 | 2 | 2015 | 2Q15 | 3Q14 | | 2014 | | 2015 | (Decrease) |
| | | | | | | | | | | | | | | |
| Net Interest Revenue | \$ (63) | \$ (81) | \$ | (28) | \$ (22) | \$ | (64) | NM | (2%) | \$ | (143) | \$ | (114) | 20% |
| Non-Interest Revenue | 145 | (12) | | 240 | 392 | | 282 | (28%) | 94% | l | 537 | | 914 | 70% |
| Total Revenues, Net of Interest Expense | 82 | (93) | | 212 | 370 | | 218 | (41%) | NM | ì | 394 | | 800 | NM |
| Total Operating Expenses | 1,722 | 3,260 | | 543 | 385 | | 349 | (9%) | (80%) | 1 | 2,760 | | 1,277 | (54%) |
| Net Credit Losses | - | - | | - | - | | - | - | - | į | - | | - | - ' |
| Credit Reserve Build / (Release) | - | - | | - | - | | - | - | - | 1 | - | | - | - |
| Provision for Benefits and Claims | - | - | | - | - | | - | - | - | 1 | - | | - | - |
| Provision for Unfunded Lending Commitments | | | | - | | | | - | - | l | - | | | - |
| Provisions for Loan Losses and for Benefits and Claims | - | - | | - | - | | - | - | - | 1 | - | | - | - |
| Income from Continuing Operations before Taxes | (1,640) | (3,353) | | (331) | (15) | | (131) | NM | 92% | _ | (2,366) | | (477) | 80% |
| Income Taxes | (103) | (287) | | (312) | (245) | | (314) | (28%) | NM | į | (57) | | (871) | NM |
| Income from Continuing Operations | (1,537) | (3,066) | | (19) | 230 | | 183 | (20%) | NM | _ | (2,309) | | 394 | NM |
| Income (Loss) from Discontinued Operations, net of taxes | (16) | (1) | | (5) | 6 | | (10) | NM | 38% | 1 | (1) | | (9) | NM |
| Noncontrolling Interests | 4 | 4 | | 10 | (2) | | 3 | NM | (25%) | | 39 | | 11_ | (72%) |
| Net Income (Loss) | \$ (1,557) | \$ (3,071) | \$ | (34) | \$ 238 | \$ | 170 | (29%) | NM | \$ | (2,349) | \$ | 374 | NM |
| EOP Assets (in billions of dollars) | \$ 53 | \$ 50 | \$ | 52 | \$ 52 | \$ | 52 | - | (2%) | | | | | |
| Average Assets (in billions of dollars) | \$ 63 | \$ 64 | \$ | 60 | \$ 50 | \$ | 58 | 16% | (8%) | \$ | 56 | \$ | 56 | - |

⁽¹⁾ Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses, Corporate Treasury, and Discontinued operations.

NM Not meaningful.

| | | 3Q | | 4Q | | 1Q | | 2Q | 3Q | | se) from | | Nine Months | N | Nine Ionths | YTD 2015 vs. YTD 2014 Increase/ |
|---|-----------|--|-----------|--|-----------|--|-----------|--|---|--|--|-----------|--|-----------|--|---|
| | : | 2014 | | 2014 | | 2015 | | 2015 | 2015 | 2Q15 | 3Q14 | . — | 2014 | | 2015 | (Decrease) |
| Net Interest Revenue Non-Interest Revenue Total Revenues, Net of Interest Expense Total Operating Expenses | \$ | 5,916 2,299 8,215 4,313 | \$ | 6,046 1,507 7,553 4,267 | \$ | 5,922 2,375 8,297 4,121 | \$ | 6,029 2,079 8,108 4,123 | \$ 6,253 1,841 8,094 4,066 | 4% (11%) - (1%) | 6% (20%) (1%) (6%) | \$ — | 17,187 7,320 24,507 12,611 | \$ | 18,204 6,295 24,499 12,310 | 6% (14%) - (2%) |
| Net Credit Losses Credit Reserve Build / (Release) Provision Unfunded Lending Commitments Provision for Benefits and Claims Provisions for Credit Losses and for Benefits and Claims Income from Continuing Operations before Taxes | = | 1,013 (316) (23) 12 686 3,216 | | 1,023 (87) (81) 10 865 2,421 | | 962 8 (23) 10 957 3,219 | | 1,003 (19) (36) 9 957 3,028 | 882 5 77 11 975 3,053 | (12%) NM NM 22% 2% 1% | (13%) NM NM (8%) 42% (5%) | | 3,192 (1,124) (56) 30 2,042 9,854 | | 2,847 (6) 18 30 2,889 9,300 | (11%) 99% NM - 41% (6%) |
| Income Taxes Income from Continuing Operations Noncontrolling Interests Net Income Average Assets (in billions of dollars) Return on Average Assets Efficiency Ratio | \$ | 1,113 2,103 23 2,080 871 0.95% 53% | \$ | 629 1,792 15 1,777 894 0.79% 56% | \$ | 1,064 2,155 10 2,145 885 0.98% 50% | \$ | 983 2,045 5 2,040 876 0.93% 51% | 1,062 1,991 (5) \$ 1,996 \$ 882 0.90% 50% | 8% (3%) NM (2%) | (5%) (5%) (5%) NM (4%) 1% | <u>\$</u> | 3,258 6,596 22 6,574 854 1.03% 51% | \$ | 3,109 6,191 10 6,181 881 0.94% 50% | (5%) (6%) (55%) (6%) 3% |
| Revenue by Business Retail Banking Citi-Branded Cards Citi Retail Services Global Consumer Banking Institutional Clients Group Total | \$ | 1,232 2,118 1,646 4,996 3,219 8,215 | \$ | 1,364 2,122 1,610 5,096 2,457 7,553 | \$ | 1,348 2,009 1,637 4,994 3,303 8,297 | \$ | 1,307 1,933 1,583 4,823 3,285 8,108 | \$ 1,275 1,930 1,616 4,821 3,273 \$ 8,094 | (2%) - 2% - - | 3% (9%) (2%) (4%) 2% (1%) | \$ | 3,553 6,168 4,852 14,573 9,934 24,507 | \$ | 3,930 5,872 4,836 14,638 9,861 24,499 | 11% (5%) - - (1%) |
| CVA/DVA (included as applicable in businesses above) Total Revenues - Excluding CVA/DVA (2) | \$ | 17 8,198 | \$ | 64 7,489 | \$ | 73 8,224 | \$ | 144 7,964 | 94 \$ 8,000 | (35%) | NM (2%) | \$ | (14) 24,521 | \$ | 311 24,188 | NM (1%) |
| Income (loss) from Continuing Operations by Business Retail Banking Citi-Branded Cards Citi Retail Services Global Consumer Banking Institutional Clients Group Total | \$ | 107 636 440 1,183 920 2,103 | \$ | 140 636 361 1,137 655 1,792 | \$ | 197 539 404 1,140 1,015 2,155 | \$ | 189 499 379 1,067 978 2,045 | \$ 144 522 397 1,063 928 \$ 1,991 | (24%) 5% 5% - (5%) (3%) | 35% (18%) (10%) (10%) 1% (5%) | \$ | 215 1,755 1,305 3,275 3,321 6,596 | \$ | 530 1,560 1,180 3,270 2,921 6,191 | NM (11%) (10%) - (12%) (6%) |
| CVA/DVA (included as applicable in businesses above) Income (loss) from Continuing Operations - Excluding CVA/DVA (2) | \$ | 2,093 | \$ | 39 1,753 | \$ | 47 2,108 | \$ | 90 | \$ 1,931 | (33%) (1%) | NM (8%) | \$ | (9) 6,605 | \$ | 197 5,994 | NM (9%) |

⁽¹⁾ Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

(In millions of dollars, except as otherwise noted)

| | | 3Q | | 4Q | | 1Q | | 2Q | 3Q | | 15 Increase/ crease) from | 1 | Nine Months | | Nine Ionths | YTD 2015 vs. YTD 2014 Increase/ |
|--|----|-------|----|-------|----|-------|----|-------|---------|-----------|------------------------------|-----------|----------------|-----------|----------------|------------------------------------|
| | | 2014 | | 2014 | | 2015 | | 2015 | 2015 | 2Q15 | 3Q14 | . — | 2014 | | 2015 | (Decrease) |
| Net Interest Revenue | \$ | 1.033 | \$ | 1,046 | \$ | 916 | \$ | 1,018 | \$ 92 | 5 (9%) | (10%) | s | 3.101 | \$ | 2,859 | (8%) |
| Non-Interest Revenue | • | 1,516 | • | 1,252 | Ψ | 2,089 | Ψ. | 1,779 | 1,73 | | 14% | | 5,253 | Ψ. | 5,603 | 7% |
| Total Revenues, Net of Interest Expense | | 2,549 | | 2,298 | | 3,005 | | 2,797 | 2,66 | | 4% | - | 8,354 | | 8,462 | 1% |
| Total Operating Expenses | | 1,875 | | 1,948 | | 1,700 | | 1,803 | 1,73 | | (8%) | | 5,640 | | 5,233 | (7%) |
| Net Credit Losses | | 23 | | 15 | | 12 | | 30 | 4 | 5 50% | 96% | 1 | 54 | | 87 | 61% |
| Credit Reserve Build / (Release) | | (84) | | 35 | | (9) | | (62) | 7 | 6 NM | NM | 1 | (169) | | 5 | NM |
| Provision Unfunded Lending Commitments | | (2) | | 1 | | (1) | | `(1) | - | 100% | 100% | 1 | (10) | | (2) | 80% |
| Provision for Benefits and Claims | | | | - | | - | | | - | - | - | | - '- | | - | - |
| Provisions for Credit Losses and for Benefits and Claims | - | (63) | | 51 | | 2 | | (33) | 12 | 1 NM | NM | | (125) | | 90 | NM |
| Income from Continuing Operations before Taxes | - | 737 | | 299 | | 1,303 | | 1,027 | 809 | 9 (21%) | 10% | _ | 2,839 | | 3,139 | 11% |
| Income Taxes | | 262 | | 96 | | 444 | | 340 | 27 | 8 (18%) | 6% | 1 | 978 | | 1,062 | 9% |
| Income from Continuing Operations | | 475 | | 203 | | 859 | | 687 | 53 | 1 (23%) | 12% | _ | 1,861 | | 2,077 | 12% |
| Noncontrolling Interests | | 25 | | 18 | | 22 | | 13 | | 6 (54%) | (76%) | · | 78 | | 41 | (47%) |
| Net Income | \$ | 450 | \$ | 185 | \$ | 837 | \$ | 674 | \$ 52 | | 17% | \$ | 1,783 | \$ | 2,036 | 14% |
| Average Assets (in billions of dollars) | \$ | 330 | \$ | 335 | \$ | 323 | \$ | 337 | \$ 32 | | (3%) | \$ | 343 | \$ | 327 | (5%) |
| Return on Average Assets | | 0.54% | | 0.22% | | 1.05% | | 0.80% | 0.65 | | | ì | 0.70% | | 0.83% | |
| Efficiency Ratio | | 74% | | 85% | | 57% | | 64% | 65 | % | | | 68% | | 62% | |
| Revenue by Business | | | | | | | | | | | | | | | | |
| Retail Banking | \$ | 190 | \$ | 175 | \$ | 159 | \$ | 162 | \$ 15 | 4 (5%) | (19%) | \$ | 585 | \$ | 475 | (19%) |
| Citi-Branded Cards | | 107 | | 85 | | 83 | | 92 | 8 | | (17%) | | 316 | | 264 | (16%) |
| Global Consumer Banking | | 297 | | 260 | | 242 | | 254 | 24 | | (18%) | | 901 | | 739 | (18%) |
| Institutional Clients Group | | 2,252 | | 2,038 | | 2,763 | | 2,543 | 2,41 | | 7% | 1 | 7,453 | | 7,723 | 4% |
| Total | \$ | 2,549 | \$ | 2,298 | \$ | 3,005 | \$ | 2,797 | \$ 2,66 | 0 (5%) | 4% | \$ | 8,354 | \$ | 8,462 | 1% |
| CVA/DVA {included as applicable in businesses above} | | (277) | | (31) | | (106) | | 130 | 14 | 0 8% | NM | | (243) | | 164 | NM |
| Total Revenues - Excluding CVA/DVA (2) | \$ | 2,826 | \$ | 2,329 | \$ | 3,111 | \$ | 2,667 | \$ 2,52 | 0 (6%) | (11%) | \$ | 8,597 | \$ | 8,298 | (3%) |
| Income (loss) from Continuing Operations by Business | | | | | | | | | | | | | | | | |
| Retail Banking | \$ | (7) | \$ | (4) | \$ | (7) | \$ | (9) | \$ (| 4) 56% | 43% | \$ | (3) | \$ | (20) | NM |
| Citi-Branded Cards | | 5 | | (16) | | 9 | | 12 | 1 | 3 8% | NM | 1 | 25 | | 34 | 36% |
| Global Consumer Banking | | (2) | | (20) | | 2 | | 3 | | 9 NM | NM | \$ | 22 | \$ | 14 | (36%) |
| Institutional Clients Group | | 477 | | 223 | | 857 | | 684 | 52: | | 9% | · | 1,839 | | 2,063 | 12% |
| Total | \$ | 475 | \$ | 203 | \$ | 859 | \$ | 687 | \$ 53 | 1 (23%) | 12% | \$ | 1,861 | \$ | 2,077 | 12% |
| CVA/DVA (included as applicable in businesses above) | | (170) | | (19) | | (68) | | 82 | 9 | 1 11% | NM | | (149) | | 105 | NM |
| Income (loss) from Continuing Operations - Excluding CVA/DVA (2) | \$ | 645 | \$ | 222 | \$ | 927 | \$ | 605 | \$ 44 | | (32%) | \$ | 2,010 | \$ | 1,972 | (2%) |
| | | | _ | | _ | | _ | | | _ ` ` ' ' | ` ' | , — | | $\dot{-}$ | | ` ' |

⁽¹⁾ Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

CITICORP LATIN AMERICA (1)

(In millions of dollars, except as otherwise noted)

| | | 3Q | 4Q | 1Q | | 2Q | 3Q | | ncrease/ ase) from | 1 | Nine Months | Nine Ionths | YTD 2015 vs. YTD 2014 Increase/ |
|--|----|-------|-------------|-------------|----|-------|----------|-------|-----------------------|-----|----------------|----------------|------------------------------------|
| | | 2014 | 2014 | 2015 | : | 2015 | 2015 | 2Q15 | 3Q14 | . — | 2014 | 2015 | (Decrease) |
| Net Interest Revenue | \$ | 2,182 | \$ 2,170 | \$ 1,943 | \$ | 1,987 | \$ 1,939 | (2%) | (11%) | \$ | 6,407 | \$ 5,869 | (8%) |
| Non-Interest Revenue | | 1,004 | 870 | 957 | | 972 | 1,053 | 8% | `5%´ | | 3,248 | 2,982 | (8%) |
| Total Revenues, Net of Interest Expense | | 3,186 | 3,040 | 2,900 | | 2,959 | 2,992 | 1% | (6%) | _ | 9,655 | 8,851 | (8%) |
| Total Operating Expenses | | 1,765 | 1,733 | 1,506 | | 1,630 | 1,524 | (7%) | (14%) | 1 | 5,161 | 4,660 | (10%) |
| Net Credit Losses | | 477 | 613 | 419 | | 463 | 352 | (24%) | (26%) | 1 | 1,507 | 1,234 | (18%) |
| Credit Reserve Build / (Release) | | 70 | (63) | 49 | | (111) | 102 | NM | 46% | 1 | 291 | 40 | (86%) |
| Provision Unfunded Lending Commitments | | (1) | 10 | (10) | | (6) | 7 | NM | NM | | (1) | (9) | NM |
| Provision for Benefits and Claims | | 26 | 29 | 18 | | 12 | 17 | 42% | (35%) | l | 75 | 47 | (37%) |
| Provisions for Credit Losses and for Benefits and Claims | | 572 | 589 | 476 | | 358 | 478 | 34% | (16%) | | 1,872 | 1,312 | (30%) |
| Income from Continuing Operations before Taxes | | 849 | 718 | 918 | | 971 | 990 | 2% | 17% | _ | 2,622 | 2,879 | 10% |
| Income Taxes | | 226 | 182 | 261 | | 276 | 289 | 5% | 28% | l | 666 | 826 | 24% |
| Income from Continuing Operations | | 623 | 536 | 657 | | 695 | 701 | 1% | 13% | | 1,956 | 2,053 | 5% |
| Noncontrolling Interests | | 2 | | | | 2 | 1_ | (50%) | (50%) | I | 6 | 3 | (50%) |
| Net Income | \$ | 621 | \$ 536 | \$ 657 | \$ | 693 | \$ 700 | 1% | 13% | \$ | 1,950 | \$ 2,050 | 5% |
| Average Assets (in billions of dollars) | \$ | 168 | \$ 161 | \$ 155 | \$ | 153 | \$ 146 | (5%) | (13%) | \$ | 172 | \$ 151 | (12%) |
| Return on Average Assets | | 1.47% | 1.32% | 1.72% | | 1.82% | 1.90% | | | 1 | 1.52% | 1.82% | |
| Efficiency Ratio | | 55% | 57% | 52% | | 55% | 51% | | | | 53% | 53% | |
| Revenue by Business | | | | | | | | | | | | | |
| Retail Banking | \$ | 1,452 | \$ 1,375 | \$ 1,251 | \$ | 1,269 | \$ 1,369 | 8% | (6%) | \$ | 4,303 | \$ 3,889 | (10%) |
| Citi-Branded Cards | | 720 | 694 | 584 | | 579 | 554 | (4%) | (23%) | 1 | 2,088 | 1,717 | (18%) |
| Global Consumer Banking | | 2,172 | 2,069 | 1,835 | | 1,848 | 1,923 | 4% | (11%) | \$ | 6,391 | \$ 5,606 | (12%) |
| Institutional Clients Group | | 1,014 | 971 | 1,065 | | 1,111 | 1,069 | (4%) | 5% | 1 | 3,264 | 3,245 | (1%) |
| Total | \$ | 3,186 | \$ 3,040 | \$ 2,900 | \$ | 2,959 | \$ 2,992 | 1% | (6%) | \$ | 9,655 | \$ 8,851 | (8%) |
| CVA/DVA (included as applicable in businesses above) | | (23) | (11) | (9) | | 16 | (13) | NM | 43% | | (34) | (6) | 82% |
| Total Revenues - Excluding CVA/DVA (2) | \$ | 3,209 | \$ 3,051 | \$ 2,909 | \$ | 2,943 | \$ 3,005 | 2% | (6%) | \$ | 9,689 | \$ 8,857 | (9%) |
| Income from Continuing Operations by Business | | | | | | | | | | | | | |
| Retail Banking | \$ | 189 | \$ 141 | \$ 154 | \$ | 143 | \$ 235 | 64% | 24% | \$ | 599 | \$ 532 | (11%) |
| Citi-Branded Cards | | 140 | 122 | 90 | | 82 | 77 | (6%) | (45%) | 1 | 296 | 249 | (16%) |
| Global Consumer Banking | | 329 | 263 | 244 | | 225 | 312 | 39% | (5%) | \$ | 895 | \$ 781 | (13%) |
| Institutional Clients Group | _ | 294 | 273 | 413 | | 470 | 389 | (17%) | 32% | _ | 1,061 | 1,272 | 20% |
| Total | \$ | 623 | \$ 536 | \$ 657 | \$ | 695 | \$ 701 | 1% | 13% | \$ | 1,956 | \$ 2,053 | 5% |
| CVA/DVA (included as applicable in businesses above) | | (14) | (7) | (6) | | 10 | (8) | NM | 43% | | (21) | (4) | 81% |
| Income (loss) from Continuing Operations - Excluding CVA/DVA (2) | \$ | 637 | \$ 543 | \$ 663 | \$ | 685 | \$ 709 | 4% | 11% | \$ | 1,977 | \$ 2,057 | 4% |

⁽¹⁾ Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

| | 3Q | 4Q | 1Q | 2Q | 3Q | | ncrease/ ase) from | Nine Months | Nine Months | YTD 2015 vs. YTD 2014 Increase/ |
|--|----------|----------|----------|----------|----------|--------|-----------------------|----------------|----------------|------------------------------------|
| | 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 | 2014 | 2015 | (Decrease) |
| Net Interest Revenue | \$ 2,000 | \$ 1,861 | \$ 1,764 | \$ 1,809 | \$ 1,746 | (3%) | (13%) | \$ 5,808 | \$ 5,319 | (8%) |
| Non-Interest Revenue | 1,587 | 1,436 | 1,724 | 1,754 | 1,565 | (11%) | (1%) | 4,557 | 5,043 | 11% |
| Total Revenues, Net of Interest Expense | 3,587 | 3,297 | 3,488 | 3,563 | 3,311 | (7%) | (8%) | 10,365 | 10,362 | - |
| Total Operating Expenses | 1,934 | 1,915 | 1,857 | 1,883 | 1,855 | (1%) | (4%) | 6,067 | 5,595 | (8%) |
| Net Credit Losses | 179 | 180 | 156 | 166 | 166 | `- ′ | (7%) | 552 | 488 | (12%) |
| Credit Reserve Build / (Release) | (57) | (38) | (54) | (43) | (55) | (28%) | 4% | (83) | (152) | (83%) |
| Provision for Unfunded Lending Commitments | (1) | (4) | 2 | (4) | - ' | 100% | 100% | (11) | (2) | 82% |
| Provision for Benefits and Claims | - | - | - | - | - | - | - | `- ' | - ' | - |
| Provisions for Credit Losses and for Benefits and Claims | 121 | 138 | 104 | 119 | 111 | (7%) | (8%) | 458 | 334 | (27%) |
| Income from Continuing Operations before Taxes | 1,532 | 1,244 | 1,527 | 1,561 | 1,345 | (14%) | (12%) | 3,840 | 4,433 | 15% |
| Income Taxes | 496 | 410 | 509 | 523 | 476 | (9%) | (4%) | 1,265 | 1,508 | 19% |
| Income from Continuing Operations | 1,036 | 834 | 1,018 | 1,038 | 869 | (16%) | (16%) | 2,575 | 2,925 | 14% |
| Noncontrolling Interests | 1 | 1 | (1) | | | - | (100%) | 3 | (1) | NM |
| Net Income | \$ 1,035 | \$ 833 | \$ 1,019 | \$ 1,038 | \$ 869 | (16%) | (16%) | | \$ 2,926 | 14% |
| Average Assets (in billions of dollars) | \$ 320 | \$ 314 | \$ 305 | \$ 306 | \$ 299 | (2%) | (7%) | 7 | \$ 303 | (6%) |
| Return on Average Assets | 1.28% | 1.05% | 1.35% | 1.36% | 1.15% | | | 1.06% | 1.29% | |
| Efficiency Ratio | 54% | 58% | 53% | 53% | 56% | | | 59% | 54% | |
| Revenue by Business | | | | | | | | | | |
| Retail Banking | \$ 1,062 | \$ 977 | \$ 1,016 | \$ 1,038 | \$ 934 | (10%) | (12%) | \$ 3,129 | \$ 2,988 | (5%) |
| Citi-Branded Cards | 674 | 626 | 575 | 586 | 539 | (8%) | (20%) | 1,995 | 1,700 | (15%) |
| Global Consumer Banking | 1,736 | 1,603 | 1,591 | 1,624 | 1,473 | (9%) | (15%) | 5,124 | 4,688 | (9%) |
| Institutional Clients Group | 1,851 | 1,694 | 1,897 | 1,939 | 1,838 | (5%) | (1%) | 5,241 | 5,674 | 8% |
| Total | \$ 3,587 | \$ 3,297 | \$ 3,488 | \$ 3,563 | \$ 3,311 | (7%) | (8%) | \$ 10,365 | \$ 10,362 | - |
| CVA/DVA {included as applicable in businesses above} | (33) | (10) | (27) | 13 | - | (100%) | 100% | (64) | (14) | 78% |
| Total Revenues - Excluding CVA/DVA (2) | \$ 3,620 | \$ 3,307 | \$ 3,515 | \$ 3,550 | \$ 3,311 | (7%) | (9%) | \$ 10,429 | \$ 10,376 | (1%) |
| Income from Continuing Operations by Business | | | | | | | | | | |
| Retail Banking | \$ 247 | \$ 191 | \$ 230 | \$ 232 | \$ 191 | (18%) | (23%) | \$ 508 | \$ 653 | 29% |
| Citi-Branded Cards | 137 | 117 | 109 | 103 | 107 | 4% | (22%) | 431 | 319 | (26%) |
| Global Consumer Banking | 384 | 308 | 339 | 335 | 298 | (11%) | (22%) | 939 | 972 | 4% |
| Institutional Clients Group | 652 | 526 | 679 | 703 | 571 | (19%) | (12%) | 1,636 | 1,953 | 19% |
| Total | \$ 1,036 | \$ 834 | \$ 1,018 | \$ 1,038 | \$ 869 | (16%) | (16%) | \$ 2,575 | \$ 2,925 | 14% |
| CVA/DVA (included as applicable in businesses above) | (20) | (6) | (17) | 8 | - | (100%) | 100% | (40) | (9) | 78% |
| Income (loss) from Continuing Operations - Excluding CVA/DVA (2) | \$ 1,056 | \$ 840 | \$ 1,035 | \$ 1,030 | \$ 869 | (16%) | (18%) | \$ 2,615 | \$ 2,934 | 12% |

⁽¹⁾ Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

INCOME STATEMENT AND BALANCE SHEET DATA

(In millions of dollars, except as otherwise noted)

| | | 3Q 014 | | 4Q 2014 | 1Q 2015 | | 2Q 2015 | | 3Q 2015 | | ncrease/ ase) from 3Q14 | M | Nine onths 2014 | N | Nine Months 2015 | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
|---|-----------------|--|-----------------|--|--|-----------|---|-----------|---|--|--|-----------------|---|-----------|---|--|
| Revenues Net interest revenue Non-interest revenue (1) Total revenues, net of interest expense | \$ | 1,119 951 2,070 | \$ | 1,059 745 1,804 | \$ 1,055 779 1,834 | \$ | 1,001 672 1,673 | \$ | 974 443 1,417 | (3%) (34%) (15%) | (13%) (53%) (32%) | \$ | 3,532 2,513 6,045 | \$ | 3,030 1,894 4,924 | (14%) (25%) (19%) |
| Provisions for Credit Losses and for Benefits and Claims Net Credit Losses Credit Reserve Build / (Release) Provision for loan losses (1) Provision for Benefits and Claims Provision for unfunded lending commitments Total provisions for credit losses and for benefits and claims | | 405 (135) 270 167 (3) 434 | | 417 (214) 203 167 - 370 | 408 (196) 212 169 (5) 376 | | 258 (170) 88 160 (1) 247 | | 218 (209) 9 161 (19) 151 | (16%) (23%) (90%) 1% NM (39%) | (46%) (55%) (97%) (4%) NM (65%) | | 1,420 (693) 727 490 (10) 1,207 | | 884 (575) 309 490 (25) 774 | (38%) 17% (57%) - NM (36%) |
| Total operating expenses Income (Loss) from Continuing Operations before | | 1,346 | | 1,303 | 1,157 | | 1,104 | | 1,145 | 4% | (15%) | | 8,386 | | 3,406 | (59%) |
| Income Taxes Provision (benefits) for income taxes | | 290 74 | | 131 47 | 301 154 147 | | 322 159 | | 121 90 | (62%) (43%) | (58%) 22% | | (3,548) | _ | 744 403 | NM NM NM |
| Income (Loss) from Continuing Operations Noncontrolling Interests Citi Holding's Net Income (Loss) Average Assets (in billions of dollars) Return on Average Assets Efficiency Ratio | \$ \$ | 216 4 212 143 0.59% 65% | \$ \$ | 84 84 132 0.25% 72% | \$ 147 146 125 0.47% 63% | \$ | 163 163 118 0.55% 66% | \$ | 31 31 113 0.11% 81% | (81%) - (81%) (4%) | (86%) (100%) (85%) (21%) | \$ \$ | (3,558) 6 (3,564) 148 (3.22%) 139% | \$ | 1 340 119 0.38% 69% | (83%) NM (20%) |
| Balance Sheet Data (in billions): | | | | | | | | | | | | | | | | |
| Total EOP Assets | \$ | 137 | \$ | 129 | \$ 122 | \$ | 116 | \$ | 110 | (5%) | (20%) | \$ | 137 | \$ | 110 | (20%) |
| Total EOP Loans | \$ | 85 | \$ | 79 | \$ 62 | \$ | 59 | \$ | 55 | (6%) | (35%) | \$ | 85 | \$ | 55 | (35%) |
| Total EOP Deposits Consumer Net Credit Losses as a % of Average Loans | \$ | 45 1.91% | \$ | 1.86% | \$ 12 2.20% | \$ | 8 1.57% | \$ | 7 1.42% | (8%) | (84%) | \$ | 45 2.05% | \$ | 7 1.77% | (84%) |

⁽¹⁾ As a result of Citigroup's entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of HFS accounting treatment, approximately \$160 million and \$116 million of cost of credit was recorded as a reduction in revenue (Other revenue) during the second and third quarters of 2015, respectively.

NM Not meaningful.

| 2014 2014 2015 | 2011 |
|---|-------|
| Secondary Consumer - International (1) (2) | 3Q14 |
| Branches (actual) 157 153 122 105 108 3% Average Loans (in billions) \$ 12.7 \$ 8.8 \$ 7.4 \$ 4.5 \$ 4.1 (9%) EOP Loans: Real Estate Lending Real Estate Lending \$ 2.6 \$ 2.4 \$ 0.9 \$ 0.8 0.8 - Cards 3.7 3.6 2.1 1.8 1.8 - Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 2.8 5 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1. | |
| Average Loans (in billions) \$ 12.7 \$ 8.8 \$ 7.4 \$ 4.5 \$ 4.1 (9%) EOP Loans: Real Estate Lending \$ 2.6 \$ 2.4 \$ 0.9 \$ 0.8 \$ 0.8 \$ - Cards 3.7 3.6 2.1 1.8 1.8 - Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 9.1 \$ 8.0 \$ 1.95 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans \$ 64 \$ 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans \$ 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due | |
| EOP Loans: Real Estate Lending \$ 2.6 \$ 2.4 \$ 0.9 \$ 0.8 0.8 - Cards 3.7 3.6 2.1 1.8 1.8 - Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 2 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 91 78 \$ 77 (1%) | (31%) |
| Real Estate Lending \$ 2.6 \$ 2.4 \$ 0.9 \$ 0.8 \$ 0.8 - Cards 3.7 3.6 2.1 1.8 1.8 - Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 8.0 4.9 4.2 4.1 (2%) Net Interest Revenue \$ 246 195 230 216 212 (2%) As a % of Average Loans 8.76 8.79 12.61% 17.92% 20.51% (2%) As a % of Average Loans \$ 64 2.8 5.1 \$ 11 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% (7%) Loans 90+ Days Past Due \$ 111 \$ 110 91 7.8 7.7 (1%) | (68%) |
| Cards 3.7 3.6 2.1 1.8 1.8 - Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 \$ 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | |
| Commercial Markets 0.8 0.8 0.7 0.5 0.5 - Personal and Other 2.0 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 2.8 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | (69%) |
| Personal and Other 2.0 1.2 1.2 1.2 1.1 1.0 (9%) EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 \$ 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 77 (1%) | (51%) |
| EOP Loans (in billions of dollars) \$ 9.1 \$ 8.0 \$ 4.9 \$ 4.2 \$ 4.1 (2%) | (38%) |
| Net Interest Revenue \$ 246 \$ 195 \$ 230 \$ 216 \$ 212 (2%) As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 \$ 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 77 (1%) | (50%) |
| As a % of Average Loans 7.68% 8.79% 12.61% 17.92% 20.51% Net Credit Losses \$ 64 28 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | (55%) |
| Net Credit Losses \$ 64 \$ 28 \$ 51 \$ 41 \$ 38 (7%) As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.65% 3.68% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | (14%) |
| As a % of Average Loans 2.00% 1.26% 2.80% 3.65% 3.65% Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | |
| Loans 90+ Days Past Due \$ 111 \$ 110 \$ 91 \$ 78 \$ 77 (1%) | (41%) |
| | |
| As a % of EOP Loans 1.22% 1.38% 1.86% 1.86% 1.88% | (31%) |
| | |
| Loans 30-89 Days Past Due \$ 178 \$ 168 \$ 142 \$ 119 \$ 118 (1%) | (34%) |
| As a % of EOP Loans 1.96% 2.10% 2.90% 2.83% 2.88% | |
| Consumer - North America (3) | |
| Branches (actual) 1,455 1,424 278 273 272 - | (81%) |
| Average Loans (in billions of dollars) \$ 77.1 \$ 73.9 \$ 68.9 \$ 55.4 \$ 52.7 (5%) | (32%) |
| EOP Loans (in billions of dollars) \$ 74.9 \$ 70.8 \$ 56.6 \$ 54.2 \$ 50.7 (6%) | (32%) |
| Net Interest Revenue \$ 860 \$ 860 \$ 823 \$ 775 \$ 766 (1%) | (11%) |
| As a % of Average Loans 4.43% 4.62% 4.84% 1.99% 2.00% | , , |
| Net Credit Losses \$ 369 \$ 359 \$ 363 \$ 193 \$ 166 (14%) | (55%) |
| As a % of Average Loans 1.90% 1.93% 2.14% 1.40% 1.25% | ` , |
| Loans 90+ Days Past Due \$ 2,093 \$ 1,963 \$ 1,607 \$ 1,462 \$ 1,354 (7%) | (35%) |
| As a % of EOP Loans 2.99% 2.94% 2.97% 2.84% 2.81% | (/ |
| Loans 30-89 Days Past Due \$ 1,978 \$ 1,663 \$ 1,197 \$ 1,153 \$ 1,230 7% | (38%) |
| As a % of EOP Loans 2.83% 2.49% 2.21% 2.56% | |

⁽¹⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽²⁾ The first and second quarters of 2015 reflect the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business (Japan Retail). The first and second quarter of 2015 reflect the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards). The second and third quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.

⁽³⁾ The first, second and third quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment, approximately \$160 million and \$131 million of net credit losses (NCLs) were recorded as a reduction of revenue (Other revenue) during the second and third quarters of 2015, respectively. The second and third quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.

| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | 3Q15 Inc (Decrease | |
|--|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|-----------------------|----------------|
| | | 2014 | | 2014 | | 2015 | : | 2Q 2015 | | 2015 | 2Q15 | 3Q14 |
| CITI HOLDINGS KEY INDICATORS: | | | | | | | | | | | | |
| North America Mortgages | | | | | | | | | | | | |
| | | | _ | | | | _ | | | | | |
| CMI (CitiMortgage) CFNA (CitiFinancial - North America) | \$ | 30.9 8.3 | \$ | 29.1 7.9 | \$ | 25.9 7.3 | \$ | 22.4 6.8 | \$ | 21.4 6.4 | (4%) (6%) | (31%) (23%) |
| Residential First | - | 39.2 | - | 37.0 | | 33.2 | | 29.2 | | 27.8 | (5%) | (29%) |
| Home Equity | | 26.4 | | 25.3 | | 24.4 | | 23.3 | | 22.0 | (6%) | (17%) |
| Average Loans (in billions of dollars) | \$ | 65.6 | \$ | 62.3 | \$ | 57.6 | \$ | 52.5 | \$ | 49.8 | (5%) | (24%) |
| СМІ | \$ | 29.4 | \$ | 26.9 | \$ | 22.8 | \$ | 22.1 | \$ | 20.6 | (7%) | (30%) |
| CFNA | | 8.1 | | 7.5 | | 7.0 | | 6.5 | | 5.8 | (11%) | (28%) |
| Residential First | | 37.5 | | 34.4 | | 29.8 | | 28.6 | | 26.4 | (8%) | (30%) |
| Home Equity | _ | 25.9 | - | 24.9 | • | 23.8 | - | 22.7 | • | 21.5 | (5%) | (17%) |
| EOP Loans (in billions of dollars) | \$ | 63.4 | \$ | 59.3 | \$ | 53.6 | \$ | 51.3 | \$ | 47.9 | (7%) | (24%) |
| Third Party Mortgage Serv. Portfolio (EOP, in billions) | \$ | 56.0 | \$ | 47.4 | \$ | 43.4 | \$ | 39.2 | \$ | 36.4 | (7%) | (35%) |
| Net Servicing & Gain/(Loss) on Sale | \$ | 81.5 | \$ | 96.8 | \$ | 96.2 | \$ | 61.3 | \$ | 49.6 | (19%) | (39%) |
| Net Interest Revenue on Loans | \$ | 311 | \$ | 305 | \$ | 272 | \$ | 290 | \$ | 274 | (6%) | (12%) |
| As a % of Avg. Loans | | 1.88% | | 1.94% | | 1.92% | | 2.22% | | 2.18% | | |
| СМІ | \$ | 54 | \$ | 26 | \$ | 22 | \$ | 21 | \$ | 9 | (57%) | (83%) |
| CFNA | | 83 | | 91 | | 81 | | 80 | | 75 | (6%) | (10%) |
| Residential First | \$ | 137 | \$ | 117 | \$ | 103 | \$ | 101 | \$ | 84 | (17%) | (39%) |
| Home Equity Net Credit Losses (NCLs) | \$ | 98 235 | \$ | 87 204 | \$ | 81 184 | \$ | 70 171 | \$ | 61 145 | (13%) (15%) | (38%) (38%) |
| As a % of Avg. Loans | Φ | 1.42% | - P | 1.30% | Φ | 1.30% | <u> </u> | 1.31% | ų. | 1.16% | (15%) | (36%) |
| | _ | | _ | | _ | | | | _ | | | |
| CMI CFNA | \$ | 802 543 | \$ | 642 543 | \$ | 589 500 | \$ | 510 463 | \$ | 489 392 | (4%) (15%) | (39%) (28%) |
| Residential First | | 1,345 | | 1,185 | _ | 1,089 | | 973 | | 881 | (9%) | (34%) |
| Home Equity | | 503 | | 500 | | 484 | | 458 | | 441 | (4%) | (12%) |
| Loans 90+ Days Past Due (1) (2) | \$ | 1,848 | \$ | 1,685 | \$ | 1,573 | \$ | 1,431 | \$ | 1,322 | (8%) | (28%) |
| As a % of EOP Loans | | 3.16% | | 3.05% | - | 3.08% | | 2.94% | | 2.92% | | |
| CMI | \$ | 1,125 | \$ | 831 | \$ | 654 | \$ | 609 | \$ | 666 | 9% | (41%) |
| CFNA | • | 300 | Ψ. | 292 | • | 225 | Ψ. | 221 | • | 205 | (7%) | (32%) |
| Residential First | | 1,425 | | 1,123 | | 879 | | 830 | | 871 | 5% | (39%) |
| Home Equity | | 334 | | 324 | | 269 | | 275 | | 311 | 13% | (7%) |
| Loans 30-89 Days Past Due (1) (2) | \$ | 1,759 | \$ | 1,447 | \$ | 1,148 | \$ | 1,105 | \$ | 1,182 | 7% | (33%) |
| As a % of EOP Loans | | 3.01% | | 2.62% | | 2.25% | | 2.27% | | 2.61% | | |
| North America Personal Loans (3) | | | | | | | | | | | | |
| Average Loans (in billions of dollars) | \$ | 9.2 9.3 | \$ | 9.3 | \$ | 9.1 | \$ | 0.8 0.9 | \$ | 8.0 | - | (91%) |
| EOP Loans (in billions of dollars) Net Interest Revenue | \$ \$ | 9.3 531 | \$ \$ | 9.4 532 | \$ \$ | 0.8 500 | \$ \$ | 507 | \$ \$ | 0.9 505 | - | (90%) (5%) |
| As a % of Avg. Loans | φ | 22.90% | Φ | 22.70% | Φ | 22.28% | Φ | N/A | Φ | N/A | - | (376) |
| Net Credit Losses | \$ | 129 | \$ | 154 | \$ | 174 | \$ | 17 | \$ | 15 | (12%) | (88%) |
| As a % of Avg. Loans | | 5.56% | | 6.57% | | 7.75% | | 8.52% | | 7.44% | . , | . , |
| Loans 90+ Days Past Due | \$ | 227 | \$ | 264 | \$ | 21 | \$ | 20 | \$ | 19 | (5%) | (92%) |
| As a % of EOP Loans | _ | 2.44% | | 2.81% | _ | 2.63% | _ | 2.22% | | 2.11% | | |
| Loans 30-89 Days Past Due | \$ | 178 | \$ | 180 | \$ | 16 | \$ | 17 | \$ | 15 | (12%) | (92%) |
| As a % of EOP Loans | | 1.91% | | 1.91% | | 2.00% | | 1.89% | | 1.67% | | |

- (1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
 - U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$2.6 billion and (\$5.0 billion), \$2.2 billion and (\$4.0 billion), \$1.8 billion and (\$2.5 billion), \$1.7 billion and (\$2.7 billion), and \$1.7 billion and (\$2.6 billion), as of September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$0.7 billion and (\$5.0 billion), \$0.5 billion and (\$4.0 billion), \$0.2 billion and (\$2.5 billion), \$0.3 billion and (\$2.6 billion), \$0.3 billion and \$0.3 billio

- (2) The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$17 million, \$15 million, \$14 million, \$12 million and \$12 million, respectively, of loans that are carried at fair value.
- (3) See footnote 3 on page 24.
- N/A Not applicable for the first and second quarters of 2015 as a result of the loans related to the announced sale of OneMain being reclassified from loans to assets held-for-sale (Other assets).
- NM Not meaningful.

AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4)(5)

Taxable Equivalent Basis

| | | | Aver | age Volumes | | | | lı | nterest | | | 9 | 6 Average Rate (4) | |
|--|---------------------------------------|-----------|------|-------------|-----------------|----|---------|----|---------|----|---|---------|--------------------|---------|
| | | Third | | Second | Third | | Third | S | Second | | Third | Third | Second | Third |
| | | Quarter | | Quarter | Quarter | G | luarter | C | Quarter | C | luarter | Quarter | Quarter | Quarter |
| In millions of dollars, except as otherwise noted | | 2014 | | 2015 | 2015 | | 2014 | | 2015 | | 2015 | 2014 | 2015 | 2015 |
| Assets: | | | | | | | | | | | | | | |
| Deposits with Banks | \$ | 159,432 | \$ | 134,641 | \$ 139,349 | \$ | 235 | \$ | 168 | \$ | 187 | 0.58% | 0.50% | 0.53% |
| Fed Funds Sold and Resale Agreements (6) | | 248,074 | | 236,035 | 233,831 | | 567 | | 664 | | 656 | 0.91% | 1.13% | 1.11% |
| Trading Account Assets (7) | | 237,842 | | 229,587 | 210,187 | | 1,515 | | 1,656 | | 1,531 | 2.53% | 2.89% | 2.89% |
| Investments | | 327,790 | | 333,031 | 335,123 | | 1,911 | | 1,832 | | 1,802 | 2.31% | 2.21% | 2.13% |
| Total Loans (net of Unearned Income) (8) | | 659,102 | | 627,026 | 623,205 | | 11,193 | | 10,013 | | 9,995 | 6.74% | 6.41% | 6.36% |
| Other Interest-Earning Assets | | 43,703 | | 62,656 | 60,459 | | 215 | | 662 | | 659 | 1.95% | 4.24% | 4.32% |
| Total Average Interest-Earning Assets | \$ | 1,675,943 | \$ | 1,622,976 | \$ 1,602,154 | \$ | 15,636 | \$ | 14,995 | \$ | 14,830 | 3.70% | 3.71% | 3.67% |
| Liabilities: | | | | | | | | | | | | | | |
| Deposits (excluding deposit insurance and FDIC Assessment) | \$ | 753,583 | \$ | 700,978 | \$ 696,882 | \$ | 1,183 | \$ | 999 | \$ | 951 | 0.62% | 0.57% | 0.54% |
| Deposit Insurance and FDIC Assessment | | - | | - | - | | 234 | | 289 | | 264 | | | |
| Total Deposits | · · · · · · · · · · · · · · · · · · · | 753,583 | | 700,978 | 696,882 | | 1,417 | | 1,288 | | 1,215 | 0.75% | 0.74% | 0.69% |
| Fed Funds Purchased and Repurchase Agreements (6) | | 182,209 | | 183,292 | 174,245 | | 411 | | 443 | | 379 | 0.89% | 0.97% | 0.86% |
| Trading Account Liabilities (7) | | 75,402 | | 72,980 | 70,470 | | 38 | | 54 | | 57 | 0.20% | 0.30% | 0.32% |
| Short-Term Borrowings | | 124,993 | | 114,279 | 132,021 | | 141 | | 157 | | 159 | 0.45% | 0.55% | 0.48% |
| Long-Term Debt (9) | | 204,000 | | 187,910 | 187,636 | | 1,318 | | 1,109 | | 1,131 | 2.56% | 2.37% | 2.39% |
| Total Average Interest-Bearing Liabilities | \$ | 1,340,187 | \$ | 1,259,439 | \$ 1,261,254 | \$ | 3,325 | \$ | 3,051 | \$ | 2,941 | 0.98% | 0.97% | 0.93% |
| Total Average Interest-Bearing Liabilities | | | | | | - | | | | | | | | |
| (excluding deposit insurance and FDIC Assessment) | _\$_ | 1,340,187 | \$ | 1,259,439 | \$ 1,261,254 | \$ | 3,091 | \$ | 2,762 | \$ | 2,677 | 0.92% | 0.88% | 0.84% |
| Net Interest Revenue as a % of Average Interest-Earning Assets (NIM) | | | | | | \$ | 12,311 | \$ | 11.944 | \$ | 11.889 | 2.91% | 2.95% | 2.94% |
| <u> </u> | | | | | | | ,- | | ,- | | *************************************** | | | |
| NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insuran | e and FDIC A | ssessment | | | | \$ | 12,545 | \$ | 12,233 | \$ | 12,153 | 2.97% | 3.02% | 3.01% |
| 3Q15 Increase (Decrease) From | | | | | | | | | | | | 3 bps | (1) bps | |
| 3Q15 Increase (Decrease) (excluding deposit insurance and FDIC Assessmer | t) From | | | | | | | | | | | 4 bps | (1) bps | |

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$124 million for the third quarter of 2014

\$121 million for the second guarter of 2015 and \$118 million for the third guarter of 2015

(2) Citigroup average balances and interest rates include both domestic and international operations

(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable

(4) Average rate % is calculated as annualized interest over average volumes.

(5) Preliminary.

(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interes excludes the impact of FIN 41.

(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

(8) Nonperforming loans are included in the average loan balances

(9) Excludes hybrid financial instruments with changes recorded in Principal Transactions

DEPOSITS

(In billions of dollars)

| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | 3Q15 In (Decrea | crease/ se) from |
|---|----------|-------|----|--------|----|--------|----|--------|----|-------|--------------------|---------------------|
| | | 2014 | | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 |
| Citicorp Deposits by Business | | | | | | | | | | | | |
| Global Consumer Banking | | | | | | | | | | | | |
| North America | \$ | 171.7 | \$ | 171.4 | \$ | 172.6 | \$ | 173.5 | \$ | 170.9 | (1%) | - |
| Latin America | | 44.0 | | 43.7 | | 42.0 | | 42.1 | | 38.8 | (8%) | (12%) |
| Asia (1) | | 90.5 | | 89.2 | | 89.7 | | 89.6 | | 87.1 | (3%) | (4%) |
| Total | \$ | 306.2 | \$ | 304.3 | \$ | 304.3 | \$ | 305.2 | \$ | 296.8 | (3%) | (3%) |
| ICG | | | | | | | | | | | | |
| North America | \$ | 176.6 | \$ | 193.1 | \$ | 196.1 | \$ | 198.1 | \$ | 200.8 | 1% | 14% |
| EMEA | | 179.6 | | 164.5 | | 167.2 | | 177.4 | | 173.8 | (2%) | (3%) |
| Latin America | | 62.3 | | 56.3 | | 60.2 | | 63.0 | | 61.4 | (3%) | (1%) |
| Asia | | 144.4 | | 141.5 | | 147.6 | | 149.6 | | 158.9 | 6% | 10% |
| Total | \$ | 562.9 | \$ | 555.4 | \$ | 571.1 | \$ | 588.1 | \$ | 594.9 | 1% | 6% |
| Corporate/Other | \$ | 29.0 | \$ | 22.8 | \$ | 12.3 | \$ | 7.0 | \$ | 5.4 | (23%) | (81%) |
| Total Citicorp | \$ | 898.1 | \$ | 882.5 | \$ | 887.7 | \$ | 900.3 | \$ | 897.1 | - | - |
| otal Citi Holdings (2) | \$ | 44.6 | \$ | 16.8 | \$ | 11.9 | \$ | 7.7 | \$ | 7.1 | (8%) | (84%) |
| Fotal Citigroup Deposits - EOP | \$ | 942.7 | \$ | 899.3 | \$ | 899.6 | \$ | 908.0 | \$ | 904.2 | _ | (4%) |
| Fotal Citigroup Deposits - Average | \$ | 954 2 | \$ | 938 7 | \$ | 899.5 | \$ | 906.4 | \$ | 903.1 | | (5%) |
| Total Citigroup Deposits - Average | \$ | 954.2 | \$ | 938.7 | \$ | 899.5 | \$ | 906.4 | \$ | 903.1 | - | (5% |
| FX Translation Impact: Total Citigroup EOP Deposits - as Reported | \$ | 942.7 | \$ | 899.3 | \$ | 899.6 | \$ | 908.0 | \$ | 904.2 | _ | (4%) |
| Impact of FX Translation (3) | ¥ | | φ | (25.0) | Ψ | (11.3) | Ψ | (13.4) | φ | 304.2 | = | (470) |
| Total Citigroup EOP Deposits - Ex-FX (4) | \$ | 902.2 | \$ | 874.3 | \$ | 888.3 | \$ | 894.6 | \$ | 904.2 | 1% | _ |
| Total Olligroup LOF Deposits - EX-FA (4) | <u> </u> | 302.2 | φ | 074.3 | φ | 000.3 | Ψ | 094.0 | φ | 304.2 | 1 /0 | - |

For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
 See footnote 4 on page 1.
 Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.

⁽⁴⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

| | | 3Q | | 4Q | | 1Q | | 2Q | | 3Q | 3Q15 In (Decrea | crease/ se) from |
|--|-----|--------|----|--------|----|--------------|----|--------|----|-------|--------------------|----------------------|
| | | 2014 | | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 |
| Citicorp: Global Consumer Banking | | | | | | | | | | | | |
| North America | | | | | | | | | | | | |
| Credit Cards | \$ | 109.5 | \$ | 114.0 | \$ | 105.9 | \$ | 107.7 | \$ | 107.9 | - | (1%) |
| Retail Banking | | 47.5 | | 46.8 | | 47.8 | | 48.8 | | 50.6 | 4% | 7% |
| Total | \$ | 157.0 | \$ | 160.8 | \$ | 153.7 | \$ | 156.5 | \$ | 158.5 | 1% | 1% |
| Latin America | | | | | | | | | | | | |
| Credit Cards | \$ | 9.8 | \$ | 9.3 | \$ | 8.5 | \$ | 8.3 | \$ | 7.5 | (10%) | (23%) |
| Retail Banking | | 28.2 | | 26.2 | | 25.6 | | 25.7 | | 23.9 | (7%) | (15%) |
| Total | \$ | 38.0 | \$ | 35.5 | \$ | 34.1 | \$ | 34.0 | \$ | 31.4 | (8%) | (17%) |
| Asia (1) | | | | | | | | | | | | |
| Credit Cards | \$ | 18.8 | \$ | 18.6 | \$ | 17.8 | \$ | 18.1 | \$ | 17.0 | (6%) | (10%) |
| Retail Banking | Ψ | 78.2 | Ψ | 76.2 | Ψ | 74.5 | Ψ | 75.3 | Ψ | 71.4 | (5%) | (9%) |
| Total | \$ | 97.0 | \$ | 94.8 | \$ | 92.3 | \$ | 93.4 | \$ | 88.4 | (5%) | (9%) |
| Total Consumer Loans | | | | | | | | | | | | |
| Credit Cards | \$ | 138.1 | \$ | 141.9 | \$ | 132.2 | \$ | 134.1 | \$ | 132.4 | (1%) | (4%) |
| Retail Banking | Φ | 153.9 | Ф | 141.9 | Ф | 132.2 | Ф | 149.8 | Ф | 145.9 | (3%) | (5%) |
| Total Consumer | \$ | 292.0 | \$ | 291.1 | \$ | 280.1 | \$ | 283.9 | \$ | 278.3 | (2%) | (5%) (5%) |
| | · . | | · | | • | | • | | • | | , | V 7 |
| Total Corporate Loans | • | | • | | • | | • | | • | | 407 | 400/ |
| North America | \$ | 114.5 | \$ | 117.7 | \$ | 120.1 | \$ | 127.3 | \$ | 129.2 | 1% | 13% |
| EMEA | | 57.1 | | 55.9 | | 58.3 | | 60.1 | | 59.5 | (1%) | 4% |
| Latin America | | 38.8 | | 37.9 | | 38.1 62.6 | | 39.4 | | 39.5 | - (00/) | 2% |
| Asia | _ | 66.6 | _ | 62.8 | _ | | _ | 62.7 | _ | 60.6 | (3%) | (9%) |
| Total Corporate Loans | \$ | 277.0 | \$ | 274.3 | \$ | 279.1 | \$ | 289.5 | \$ | 288.8 | - | 4% |
| Total Citicorp | \$ | 569.0 | \$ | 565.4 | \$ | 559.2 | \$ | 573.4 | \$ | 567.1 | (1%) | - |
| FX Translation Impact: | | | | | | | | | | | | |
| Total Citicorp EOP Loans - as Reported | \$ | 569.0 | \$ | 565.4 | \$ | 559.2 | \$ | 573.4 | \$ | 567.1 | (1%) | - |
| Impact of FX Translation (2) | | (26.6) | | (17.4) | | (10.2) | | (10.4) | | - | ` ' | |
| Total Citicorp EOP Loans - Ex-FX (3) | \$ | 542.4 | \$ | 548.0 | \$ | 549.0 | \$ | 563.0 | \$ | 567.1 | 1% | 5% |
| | | | | | | | | | | | | |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

- (1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.

 (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

(In billions of dollars)

| | | 3Q | 4Q | | 1Q | | 2Q | | 3Q | | icrease/ ise) from |
|---|-----------|--------|-------------|----|--------|----|--------|----|-------|------|-----------------------|
| | 2 | 2014 | 2014 | : | 2015 | 2 | 2015 | | 2015 | 2Q15 | 3Q14 |
| Citi Holdings: | | | | | | | | | | | |
| Consumer - North America | | | | | | | | | | | |
| Mortgages | | 63.4 | 59.3 | | 53.6 | | 51.3 | | 47.9 | (7%) | (24%) |
| Personal Loans | | 9.3 | 9.4 | | 0.8 | | 0.9 | | 0.9 | - | (90%) |
| Other | | 2.2 | 2.1 | | 2.2 | | 2.0 | | 1.9 | (5%) | (14%) |
| Total | \$ | 74.9 | \$ 70.8 | \$ | 56.6 | \$ | 54.2 | \$ | 50.7 | (6%) | (32%) |
| Consumer - International | | | | | | | | | | | |
| Credit Cards | \$ | 3.7 | \$ 3.6 | \$ | 2.1 | \$ | 1.8 | \$ | 1.8 | - | (51%) |
| REL, Personal & Other | | 5.4 | 4.4 | | 2.8 | | 2.4 | | 2.3 | (4%) | (57%) |
| Total | \$ | 9.1 | \$ 8.0 | \$ | 4.9 | \$ | 4.2 | \$ | 4.1 | (2%) | (55%) |
| Citi Holdings - Other | | 0.8 | 0.4 | | 0.4 | | 0.3 | | 0.5 | 67% | (38%) |
| Total Citi Holdings | \$ | 84.8 | \$ 79.2 | \$ | 61.9 | \$ | 58.7 | \$ | 55.3 | (6%) | (35%) |
| Total Citigroup | <u>\$</u> | 653.8 | \$ 644.6 | \$ | 621.1 | \$ | 632.1 | \$ | 622.4 | (2%) | (5%) |
| Consumer Loans | \$ | 376.3 | \$ 370.0 | \$ | 341.7 | \$ | 342.3 | \$ | 333.4 | (3%) | (11%) |
| Corporate Loans | | 277.5 | 274.6 | | 279.3 | | 289.8 | | 289.0 | `- ′ | 4% |
| Total Citigroup | \$ | 653.8 | \$ 644.6 | \$ | 621.0 | \$ | 632.1 | \$ | 622.4 | (2%) | (5%) |
| FX Translation Impact: | | | | | | | | | | | |
| Total Citigroup EOP Loans - as Reported | \$ | 653.8 | \$ 644.6 | \$ | 621.0 | \$ | 632.1 | \$ | 622.4 | (2%) | (5%) |
| Impact of FX Translation (1) | · | (27.5) | (17.7) | , | (10.2) | | (10.3) | • | - | ,, | , , |
| Total Citigroup EOP Loans - Ex-FX (2) | \$ | 626.3 | \$ 626.9 | \$ | 610.8 | \$ | 621.8 | \$ | 622.4 | - | (1%) |
| 5 . | | | | | | | | _ | | | . , |

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the third quarter of 2015 average exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

SUPPLEMENTAL DETAIL CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

| (| Loan | ns 90+ Day | s Pas | t Due (1) | | | | EC | P Loans |
|----------------------------------|------|------------|-------|------------|-------------|-------------|-------------|----|------------|
| | | 3Q 2014 | | 4Q 2014 | 1Q 2015 | 2Q 2015 | 3Q 2015 | _ | 3Q 2015 |
| | | 2014 | | 2014 | 2013 | 2013 | 2013 | | 2013 |
| Citicorp (2) | | | | | | | | | |
| Total | \$ | 2,654 | \$ | 2,566 | \$ 2,245 | \$ 2,134 | \$ 2,085 | \$ | 278.3 |
| Ratio | | 0.91% | | 0.88% | 0.80% | 0.75% | 0.75% | | |
| Retail Bank (2) | | | | | | | | | |
| Total | \$ | 964 | \$ | 816 | \$ 617 | \$ 636 | \$ 595 | \$ | 145.9 |
| Ratio | | 0.63% | | 0.55% | 0.42% | 0.43% | 0.41% | | |
| North America (2) | \$ | 229 | \$ | 225 | \$ 123 | \$ 150 | \$ 138 | \$ | 50.6 |
| Ratio | | 0.49% | | 0.49% | 0.26% | 0.31% | 0.28% | | |
| Latin America (3) | \$ | 515 | \$ | 397 | \$ 306 | \$ 296 | \$ 274 | \$ | 23.9 |
| Ratio (3) | | 1.83% | | 1.52% | 1.20% | 1.15% | 1.15% | | |
| Asia (4) | \$ | 220 | \$ | 194 | \$ 188 | \$ 190 | \$ 183 | \$ | 71.4 |
| Ratio | | 0.28% | | 0.25% | 0.25% | 0.25% | 0.26% | | |
| Cards | | | | | | | | | |
| Total | \$ | 1,690 | \$ | 1,750 | \$ 1,628 | \$ 1,498 | \$ 1,490 | \$ | 132.4 |
| Ratio | | 1.22% | | 1.23% | 1.23% | 1.12% | 1.13% | | |
| North America - Citi-Branded | \$ | 559 | \$ | 593 | \$ 569 | \$ 495 | \$ 491 | \$ | 64.8 |
| Ratio | | 0.84% | | 0.88% | 0.90% | 0.77% | 0.76% | | |
| North America - Retail Services | \$ | 630 | \$ | 678 | \$ 629 | \$ 567 | \$ 621 | \$ | 43.1 |
| Ratio | | 1.47% | | 1.46% | 1.48% | 1.31% | 1.44% | | |
| Latin America | \$ | 294 | \$ | 284 | \$ 240 | \$ 245 | \$ 207 | \$ | 7.5 |
| Ratio | | 3.00% | | 3.05% | 2.82% | 2.95% | 2.76% | | |
| Asia (4) | \$ | 207 | \$ | 195 | \$ 190 | \$ 191 | \$ 171 | \$ | 17.0 |
| Ratio | | 1.10% | | 1.05% | 1.07% | 1.06% | 1.01% | | |
| Citi Holdings - Consumer (2) (5) | \$ | 2,204 | \$ | 2,073 | \$ 1,698 | \$ 1,540 | \$ 1,431 | \$ | 54.8 |
| Ratio | | 2.79% | | 2.77% | 2.88% | 2.76% | 2.74% | | |
| International | \$ | 111 | \$ | 110 | \$ 91 | \$ 78 | \$ 77 | \$ | 4.1 |
| Ratio | | 1.22% | | 1.38% | 1.86% | 1.86% | 1.88% | | |
| North America (2) (5) | \$ | 2,093 | \$ | 1,963 | \$ 1,607 | \$ 1,462 | \$ 1,354 | \$ | 50.7 |
| Ratio | | 2.99% | | 2.94% | 2.97% | 2.84% | 2.81% | | |
| Other | | | | | | | | \$ | 0.3 |
| Total Citigroup (2) (5) | \$ | 4,858 | \$ | 4,639 | \$ 3,943 | \$ 3,674 | \$ 3,516 | \$ | 333.4 |
| Ratio | | 1.31% | | 1.27% | 1.17% | 1.08% | 1.07% | | |

¹⁾ The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

The 90+ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.

⁽³⁾ See footnote 3 on page 8.

⁽⁴⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

⁽⁵⁾ The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$17 million, \$15 million, \$14 million, \$12 million and \$12 million, respectively, of loans that are carried at fair value.

SUPPLEMENTAL DETAIL CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

| (III millions of dollars, except 201 loan amounts in billions of dollars) | Loa | ns 30-89 Da | ays Pa | ast Due (1 |) | | | | | | EOI | P Loans |
|---|-----|----------------|--------|----------------|----|----------------|----|----------------|----|----------------|-----|------------|
| | | 3Q 2014 | | 4Q 2014 | | 1Q 2015 | | 2Q 2015 | | 3Q 2015 | | 3Q 2015 |
| Citicorp (2) Total Ratio | \$ | 2,806 0.96% | \$ | 2,688 0.93% | \$ | 2,511 0.90% | \$ | 2,387 0.84% | \$ | 2,507 0.90% | \$ | 278.3 |
| Retail Bank (2) | | | | | | | | | | | | |
| Total | \$ | 912 | \$ | 854 | \$ | 845 | \$ | 797 | \$ | 806 | \$ | 145.9 |
| Ratio | | 0.60% | | 0.58% | | 0.58% | | 0.53% | | 0.56% | | |
| North America (2) | \$ | 213 | \$ | 212 | \$ | 203 | \$ | 176 | \$ | 198 | \$ | 50.6 |
| Ratio | | 0.46% | | 0.46% | | 0.43% | | 0.37% | | 0.40% | | |
| Latin America | \$ | 302 | \$ | 290 | \$ | 282 | \$ | 266 | \$ | 280 | \$ | 23.9 |
| Ratio | _ | 1.07% | _ | 1.11% | _ | 1.10% | _ | 1.04% | _ | 1.17% | _ | |
| Asia (3) Ratio | \$ | 397 0.51% | \$ | 352 0.46% | \$ | 360 0.48% | \$ | 355 0.47% | \$ | 328 0.46% | \$ | 71.4 |
| Cards | | | | | | | | | | | | |
| Total | \$ | 1,894 | \$ | 1,834 | \$ | 1,666 | \$ | 1,590 | \$ | 1,701 | \$ | 132.4 |
| Ratio | | 1.37% | | 1.29% | | 1.26% | | 1.19% | | 1.28% | | |
| North America - Citi-Branded | \$ | 566 | \$ | 568 | \$ | 497 | \$ | 462 | \$ | 504 | \$ | 64.8 |
| Ratio | | 0.85% | • | 0.84% | • | 0.78% | • | 0.72% | • | 0.78% | • | 40.4 |
| North America - Retail Services Ratio | \$ | 729 1.70% | \$ | 748 1.61% | \$ | 673 1.59% | \$ | 652 1.51% | \$ | 758 1.76% | \$ | 43.1 |
| Latin America | \$ | 322 | \$ | 262 | \$ | 247 | \$ | 229 | \$ | 219 | \$ | 7.5 |
| Ratio | Ψ | 3.29% | Ψ | 2.82% | Ψ | 2.91% | Ψ | 2.76% | Ψ | 2.92% | Ψ | 7.5 |
| Asia (3) | \$ | 277 | \$ | 256 | \$ | 249 | \$ | 247 | \$ | 220 | \$ | 17.0 |
| Ratio | • | 1.47% | Ť | 1.38% | Ť | 1.40% | • | 1.36% | Ť | 1.29% | • | |
| Citi Holdings - Consumer (2) (4) | \$ | 2,156 | \$ | 1,831 | \$ | 1,339 | \$ | 1,272 | \$ | 1,348 | \$ | 54.8 |
| Ratio | _ | 2.73% | _ | 2.45% | _ | 2.27% | _ | 2.28% | _ | 2.58% | | |
| International Ratio | \$ | 178 | \$ | 168 | \$ | 142 | \$ | 119 | \$ | 118 | \$ | 4.1 |
| | • | 1.96% | æ | 2.10% | • | 2.90% | Φ. | 2.83% | • | 2.88% | æ | F0.7 |
| North America (2) (4) Ratio | \$ | 1,978 2.83% | \$ | 1,663 2.49% | \$ | 1,197 2.21% | \$ | 1,153 2.24% | \$ | 1,230 2.56% | \$ | 50.7 |
| Other | | 2.03/0 | | 2.45/0 | | 2.21/0 | | 2.24/0 | | 2.30 /6 | \$ | 0.3 |
| | | | | | | | | | | | - | |
| Total Citigroup (2) (4) Ratio | \$ | 4,962 1.34% | \$ | 4,519 1.24% | \$ | 3,850 1.14% | \$ | 3,659 1.08% | \$ | 3,855 1.17% | \$ | 333.4 |

⁽¹⁾ The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.

⁽³⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

⁽⁴⁾ The September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$17 million, \$15 million, \$14 million, \$12 million and \$12 million, respectively, of loans that are carried at fair value.

| | 3Q | 4Q | 1Q | 2Q | 3Q | | se) from | Nine Months | Nine Months | YTD 2015 vs. YTD 2014 Increase/ |
|---|--|--|--|---|--|---|--|---|---|--|
| | 2014 | 2014 | 2015 | 2015 | 2015 | 2Q15 | 3Q14 | 2014 | 2015 | (Decrease) |
| Total Citigroup Allowance for Loan Losses at Beginning of Period (1) | \$ 17,890 | \$ 16,915 | \$ 15,994 | \$ 14,598 | \$ 14,075 | | | <u>\$ 19,648</u> | \$ 15,994 | |
| Gross Credit (Losses) Gross Recoveries Net Credit (Losses) / Recoveries (NCLs) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) Provision for Loan Losses Other (2) (3) (4) (5) (6) (7) Allowance for Loan Losses at End of Period (1) (a) | (2,586) 489 (2,097) 2,097 (492) (30) 1,575 (453) \$ 16,915 | (2,727) 479 (2,248) 2,248 (306) (61) 1,881 (554) \$ 15,994 | (2,458) 501 (1,957) 1,957 (91) (111) 1,755 (1,194) \$ 14,598 | (2,335) 415 (1,920) 1,920 (199) (206) 1,515 (118) \$ 14,075 | (2,068) 405 (1,663) 1,663 43 (124) 1,582 (368) \$ 13,626 | 11% (2%) 13% (13%) NM 40% 4% NM | 20% (17%) 21% (21%) NM NM - 19% | (8,381) 1,656 (6,725) 6,725 (1,573) (205) 4,947 (955) \$ 16,915 | (6,861) 1,321 (5,540) 5,540 (247) (441) 4,852 (1,680) \$ 13,626 | 18% (20%) 18% (18%) 84% NIM (2%) |
| Allowance for Unfunded Lending Commitments (8) (a) | \$ 1,140 | \$ 1,063 | \$ 1,023 | \$ 973 | \$ 1,036 | | | \$ 1,140 | \$ 1,036 | |
| Provision for Unfunded Lending Commitments | \$ (30) | \$ (74) | \$ (37) | \$ (48) | \$ 65 | | | \$ (88) | \$ (20) | |
| Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)] Total Allowance for Loan Losses as a Percentage of Total Loans (9) | \$ 18,055 | \$ 17,057 2.50% | \$ 15,621 2.38% | \$ 15,048 2.25% | \$ 14,662 2.21% | | | \$ 18,055 | \$ 14,662 | |
| Allowance for Loan Losses at End of Period (1): Citicorp Citi Holdings Total Citigroup | \$ 11,582 5,333 \$ 16,915 | \$ 11,142 4,852 \$ 15,994 | \$ 10,976 3,622 \$ 14,598 | \$ 10,672 3,403 \$ 14,075 | \$ 10,505 3,121 \$ 13,626 | | | | | |

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) The third quarter of 2014 includes a reduction of approximately \$259 million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of \$151 million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately \$108 million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately \$181 million related to FX translation.
- (4) The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- (5) The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- (6) The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- (7) The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255 million related to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015, exclude
 \$4.4 billion, \$5.9 billion, \$6.5 billion and \$5.5 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES - PAGE 2 TOTAL CITIGROUP

(In millions of dollars)

| | | 3Q 2014 | | 4Q 2014 | | 1Q 2015 | | 2Q 2015 | 3Q 2015 | : | 3Q15 In (Decrea: 2Q15 | | Nine Months 2014 | Nine Months 2015 | YTD 2015 vs. YTD 2014 Increase/ (Decrease) |
|---|----------------|--|----------------|---|----------------|--|-------|--|--------------------------------|--|---|---------------------------------------|---|---|--|
| Total Citigroup Consumer Loans Allowance for Loan Losses at Beginning of Period (1) | \$ | 15,520 | \$ | 14,575 | \$ | 13,605 | \$ | 12,122 | \$ 11,74 | 49 | | | <u>\$ 17,064</u> | \$ 13,605 | |
| Net Credit Losses (NCLs) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) Provision for Loan Losses Other (2) (3) (4) (5) (6) (7) Allowance for Loan Losses at End of Period (1) (a) | \$ | (2,115) 2,115 (393) (117) 1,605 (435) 14,575 | \$ | (2,098) 2,098 (399) (39) 1,660 (532) 13,605 | \$ | (1,966) 1,966 (191) (114) 1,661 (1,178) 12,122 | \$ | (1,814) 1,814 (158) (87) 1,569 (128) 11,749 | | 17 (72) 02) 43 (65) | 11% (11%) 54% NM (14%) NM | 24% (24%) 82% (73%) (16%) | (6,587) 6,587 (1,347) (207) 5,033 (935) \$ 14,575 | (5,397) 5,397 (421) (403) 4,573 (1,671) \$ 11,110 | 18% (18%) 69% (95%) (9%) (79%) |
| Consumer Allowance for Unfunded Lending Commitments (8) (a) | \$ | 55 | \$ | 36 | \$ | 32 | \$ | 31 | \$: | 31 | | | <u>\$ 55</u> | \$ 31 | |
| Provision for Unfunded Lending Commitments | \$ | (2) | \$ | (15) | \$ | (4) | \$ | (1) | \$ | 1 | | | \$ (7) | \$ (4) | |
| Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)] | \$ | 14,630 | \$ | 13,641 | \$ | 12,154 | \$ | 11,780 | \$ 11,14 | 41 | | | <u>\$ 14,630</u> | \$ 11,141 | |
| Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (9) | | 3.87% | | 3.68% | | 3.55% | | 3.43% | 3.33 | 3% | | | | | |
| <u>Total Citigroup Corporate Loans</u> Allowance for Loan Losses at Beginning of Period (1) | \$ | 2,370 | \$ | 2,340 | \$ | 2,389 | \$ | 2,476 | \$ 2,32 | 26_ | | | <u>\$ 2,584</u> | \$ 2,389 | |
| Net Credit (Losses) / Recoveries (NCL's) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) Provision for Loan Losses Other (2) Allowance for Loan Losses at End of Period (1) (b) Corporate Allowance for Unfunded Lending Commitments (8) (b) Provision for Unfunded Lending Commitments Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)] Corporate Allowance for Loan Losses as a | \$ \$ \$ | 18 (18) (99) 87 (30) (18) 2,340 1,085 (28) | \$ \$ \$ | (150) 150 93 (22) 221 (22) 2,389 1,027 (59) | \$ \$ \$ | 9 (9) 100 3 94 (16) 2,476 991 (33) | \$ \$ | (106) 106 (41) (119) (54) 10 2,326 942 (47) | \$ 2,5° \$ 1,00° \$ 3,5° | 46 (15 (15 (15 (15 (15 (15 (15 (15 (15 (15 | 57% (57%) NM NM NM NM | NM NM NM (10%) NM | (138) 138 (226) 2 (86) (20) \$ 2,340 \$ 1,085 \$ (81) \$ 3,425 | (143) 143 174 (38) 279 (9) \$ 2,516 \$ 1,005 \$ (16) \$ 3,521 | (4%) 4% NM NM NM |
| Percentage of Total Corporate Loans (10) | | 0.86% | | 0.89% | | 0.91% | | 0.82% | 0.89 | 9% | | | | | |

Footnotes to these tables are on the following page (page 34).

ALLOWANCE FOR CREDIT LOSSES - PAGE 3 TOTAL CITIGROUP

The following footnotes relate to the tables on the prior page (page 33).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) The third quarter of 2014 includes a reduction of approximately \$259 million related to the sale or transfers to held-for-sale (HFS) of various loan portfolios, including a reduction of \$151 million related to a transfer of a real estate loan portfolio to HFS and a reduction of approximately \$108 million related to the transfer of various EMEA loan portfolios to HFS. Additionally, the third quarter includes a reduction of approximately \$181 million related to FX translation.
- (4) The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- (5) The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- (6) The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- (7) The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255 million related to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 exclude \$45 million, \$43 million, \$38 million, \$39 million and \$37 million, respectively, of loans which are carried at fair value.
- (10) September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015 and September 30, 2015 exclude \$4.4 billion, \$5.9 billion, \$6.5 billion, \$6.5 billion and \$5.5 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1 CITICORP

(In millions of dollars)

| , , | | | | | | | | | ncrease/ | Nine | Nine | YTD 2015 vs. |
|--|--------|-------|-------|----------|----|-------|----------|-------|-----------|----------|----------|--------------------|
| | 3Q | | 4Q | 1Q | | 2Q | 3Q | | ase) from | Months | Months | YTD 2014 Increase/ |
| | 2014 | | 2014 | 2015 | 2 | 2015 | 2015 | 2Q15 | 3Q14 | i 2014 | 2015 | (Decrease) |
| Citicorp | | | | | | | | | | | | |
| Net Credit Losses | \$ 1,6 | | 1,831 | \$ 1,549 | \$ | 1,662 | \$ 1,445 | (13%) | (15%) | \$ 5,305 | | (12%) |
| Credit Reserve Build / (Release) | (3 | 87) | (153) | (6) | | (235) | 128 | NM | NM | (1,085 |) (113) | 90% |
| Global Consumer Banking | | | | | | | | | | 1 | | |
| Net Credit Losses | 1,6 | | 1,710 | 1,551 | | 1,579 | 1,411 | (11%) | (16%) | 5,150 | | (12%) |
| Credit Reserve Build / (Release) | (3 | 79) | (254) | (113) | | (103) | (64) | 38% | 83% | (894 | (280) | 69% |
| North America Regional Consumer Banking | | | | | | | | | | | | |
| Net Credit Losses | 1,0 | | 1,013 | 961 | | 1,000 | 878 | (12%) | (14%) | 3,193 | | (11%) |
| Credit Reserve Build / (Release) | (3 | 41) | (233) | (100) | | (109) | (61) | 44% | 82% | (1,009 |) (270) | 73% |
| Retail Banking | | | | | | | | | | 1 | | |
| Net Credit Losses | | 36 | 36 | 36 | | 40 | 34 | (15%) | (6%) | 107 | | 3% |
| Credit Reserve Build / (Release) | (| 11) | 28 | 18 | | (6) | 32 | NM | NM | (43 |) 44 | NM |
| Citi-Branded Cards | | | | | | | | | | 1 | | |
| Net Credit Losses | | 26 | 514 | 492 | | 503 | 443 | (12%) | (16%) | 1,683 | | (15%) |
| Credit Reserve Build / (Release) | (2 | 12) | (220) | (119) | | (74) | (105) | (42%) | 50% | (623 | (298) | 52% |
| Citi Retail Services | | | | | | | | | | 1 | | |
| Net Credit Losses | | 57 | 463 | 433 | | 457 | 401 | (12%) | (12%) | 1,403 | | (8%) |
| Credit Reserve Build / (Release) | (1 | 18) | (41) | 1 | | (29) | 12 | NM | NM | (343 |) (16) | 95% |
| Latin America Regional Consumer Banking | | | | | | | | | | ļ | | |
| Net Credit Losses | 4 | 60 | 511 | 417 | | 392 | 355 | (9%) | (23%) | 1,350 | 1,164 | (14%) |
| Credit Reserve Build / (Release) | | (4) | (36) | 22 | | 7 | 61 | NM | NM | 156 | 90 | (42%) |
| Retail Banking | | | | | | | | | | | | |
| Net Credit Losses | 2 | 10 | 278 | 188 | | 196 | 168 | (14%) | (20%) | 629 | | (12%) |
| Credit Reserve Build / (Release) | | 2 | (37) | 24 | | 4 | 30 | NM | NM | 24 | 58 | NM |
| Citi-Branded Cards | | | | | | | | | | 1 | | |
| Net Credit Losses | 2 | 50 | 233 | 229 | | 196 | 187 | (5%) | (25%) | 721 | 612 | (15%) |
| Credit Reserve Build / (Release) | | (6) | 1 | (2) | | 3 | 31 | NM | NM | 132 | 32 | (76%) |
| Asia Regional Consumer Banking (1) | | | | | | | | | | 1 | | |
| Net Credit Losses | 2 | 01 | 186 | 173 | | 187 | 178 | (5%) | (11%) | 607 | 538 | (11%) |
| Credit Reserve Build / (Release) | (| 34) | 15 | (35) | | (1) | (64) | NM | (88%) | (41 | (100) | NM |
| Retail Banking | | | | | | | | | | | | |
| Net Credit Losses | | 79 | 74 | 70 | | 79 | 77 | (3%) | (3%) | 242 | 226 | (7%) |
| Credit Reserve Build / (Release) | (| 25) | - | (14) | | 4 | (37) | NM | (48%) | (19 | (47) | NM |
| Citi-Branded Cards | , | , | | ` , | | | , , | | , , | ` | , , , | |
| Net Credit Losses | 1 | 22 | 112 | 103 | | 108 | 101 | (6%) | (17%) | 365 | 312 | (15%) |
| Credit Reserve Build / (Release) | | (9) | 15 | (21) | | (5) | (27) | NM | NM | (22 | (53) | NM |
| nstitutional Clients Group (ICG) | | | | | | | | | | | | |
| Net Credit Losses | | 12 | 121 | (2) | | 83 | 34 | (59%) | NM | 155 | 115 | (26%) |
| Credit Reserve Build / (Release) | | (8) | 101 | 107 | | (132) | 192 | NM | NM | (191 |) 167 | NM |
| Corporate / Other | | | | | | | | | | | | |
| Net Credit Losses | - | | - | - | | - | - | - | - | - | - | - |
| Credit Reserve Build / (Release) | - | | - | - | | - | - | - | - | - | - | - |
| Total Citicorp Provision for Loan Losses | \$ 1,3 | 05 \$ | 1,678 | \$ 1,543 | \$ | 1,427 | \$ 1,573 | 10% | 21% | \$ 4,220 | \$ 4,543 | 8% |

⁽¹⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented. NM Not meaningful.

Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2 CITI HOLDINGS / TOTAL CITIGROUP

(In millions of dollars)

| 3Q 4Q | | Q 4Q 1Q 2Q 3 | | 3Q | | | | | | | YTD 2015 vs. YTD 2014 Increase/ | | | | | |
|-------|----------------|------------------------------------|--|---|---|---|---|--|--|--|--|---|--|--|---|--|
| : | 2014 | | 2014 | | 2015 | | 2015 | : | 2015 | 2Q15 | 3Q14 | | 2014 | | 2015 | (Decrease) |
| | | | | | | | | | | | | - | | | | |
| \$ | 405 | \$ | 417 | \$ | 408 | \$ | 258 | \$ | 218 | (16%) | (46%) | \$ | 1,420 | \$ | 884 | (38%) |
| | (135) | | (214) | | (196) | | (170) | | (209) | (23%) | (55%) | | (693) | | (575) | 17% |
| \$ | 270 | \$ | 203 | \$ | 212 | \$ | 88 | \$ | 9 | (90%) | (97%) | \$ | 727 | \$ | 309 | (57%) |
| | | | | | | | | | | | | | | | | . |
| \$ | 1,305 | \$ | 1,678 | \$ | 1,543 | \$ | 1,427 | \$ | 1,573 | 10% | 21% | \$ | 4,220 | \$ | 4,543 | 8% |
| | | | | | | | | | | | | | | | | |
| \$ | 1,575 | \$ | 1,881 | \$ | 1,755 | \$ | 1,515 | \$ | 1,582 | 4% | - | \$ | 4,947 | \$ | 4,852 | (2%) |
| | \$ \$ \$ | \$ 405 (135) \$ 270 \$ 1,305 | \$ 405 (135) \$ \$ 270 \$ \$ \$ 1,305 \$ | 2014 2014 \$ 405 (135) \$ 417 (214) \$ 270 \$ 203 \$ 1,305 \$ 1,678 | 2014 2014 \$ 405 (135) \$ 417 (214) \$ 270 \$ 203 \$ 1,305 \$ 1,678 | 2014 2014 2015 \$ 405 (135) \$ 417 (214) \$ 408 (196) \$ 270 \$ 203 \$ 212 \$ 1,305 \$ 1,678 \$ 1,543 | 2014 2014 2015 \$ 405 (135) \$ 417 (214) \$ 408 (196) \$ 270 \$ 203 \$ 212 \$ 1,305 \$ 1,678 \$ 1,543 | 2014 2014 2015 2015 \$ 405 (135) \$ 417 (214) \$ 408 (196) \$ 258 (170) \$ 270 \$ 203 \$ 212 \$ 88 \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 | 2014 2014 2015 2015 \$ 405 (135) \$ 417 (214) \$ 408 (196) \$ 258 (170) \$ 270 \$ 203 \$ 212 \$ 88 \$ \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ | 2014 2014 2015 2015 2015 \$ 405 (135) \$ 417 (214) \$ 408 (196) \$ 258 (170) \$ 218 (209) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 | 3Q 4Q 1Q 2Q 3Q (Decrea 2014 2014 2015 2015 2015 2Q15 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (135) (214) (196) (170) (209) (23%) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% | 2014 2014 2015 2015 2015 2015 2015 3Q14 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (46%) (135) (214) (196) (170) (209) (23%) (55%) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) (97%) \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% 21% | 3Q 4Q 1Q 2Q 3Q (Decrease) from M 2014 2014 2015 2015 2015 3Q14 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (46%) \$ (135) \$ (135) (214) (196) (170) (209) (23%) (55%) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) (97%) \$ \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% 21% \$ | 3Q 4Q 1Q 2Q 3Q (Decrease) from 2015 Months 2014 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (46%) \$ 1,420 (135) (214) (196) (170) (209) (23%) (55%) (693) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) (97%) \$ 727 \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% 21% \$ 4,220 | 3Q 4Q 1Q 2Q 3Q (Decrease) from Months N 2014 2014 2015 2015 2015 3Q14 2014 2014 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (46%) \$ 1,420 \$ (693) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) (97%) \$ 727 \$ \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% 21% \$ 4,220 \$ | 3Q 4Q 1Q 2Q 3Q (Decrease) from Months Months 2014 2014 2015 2015 2Q15 3Q14 2014 2015 \$ 405 \$ 417 \$ 408 \$ 258 \$ 218 (16%) (46%) \$ 1,420 \$ 884 (135) (214) (196) (170) (209) (23%) (55%) (693) (575) \$ 270 \$ 203 \$ 212 \$ 88 \$ 9 (90%) (97%) \$ 727 \$ 309 \$ 1,305 \$ 1,678 \$ 1,543 \$ 1,427 \$ 1,573 10% 21% \$ 4,220 \$ 4,543 |

⁽¹⁾ See footnote 1 on page 23

| | | 3Q | | 4Q | | 1Q | | 2Q | 3Q | | 3Q15 In (Decrea | crease/ se) from |
|--|----|-------|----|-------|----|-------|----|-------|----|-------|--------------------|---------------------|
| | | 2014 | | 2014 | | 2015 | | 2015 | | 2015 | 2Q15 | 3Q14 |
| Non-Accrual Loans (1) | | | | | | | | | | | | |
| Corporate Non-Accrual Loans By Region (2) | | | | | | | | | | | | |
| North America | \$ | 365 | \$ | 321 | \$ | 347 | \$ | 467 | \$ | 830 | 78% | NM |
| EMEA | | 322 | | 267 | | 287 | | 322 | | 372 | 16% | 16% |
| Latin America | | 481 | | 416 | | 376 | | 224 | | 227 | 1% | (53%) |
| Asia | | 182 | | 179 | | 151 | | 145 | | 129 | (11%) | (29%) |
| Total | \$ | 1,350 | \$ | 1,183 | \$ | 1,161 | \$ | 1,158 | \$ | 1,558 | 35% | 15% |
| Consumer Non-Accrual Loans By Region (2) (3) | | | | | | | | | | | | |
| North America | \$ | 4,546 | \$ | 4,412 | \$ | 4,192 | \$ | 3,934 | \$ | 3,630 | (8%) | (20%) |
| Latin America | | 1,364 | | 1,188 | | 1,086 | | 1,034 | | 938 | (9%) | (31%) |
| Asia (4) | | 362 | | 324 | | 315 | | 311 | | 281 | (10%) | (22%) |
| Total | \$ | 6,272 | \$ | 5,924 | \$ | 5,593 | \$ | 5,279 | \$ | 4,849 | (8%) | (23%) |
| OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS | | | | | | | | | | | | |
| ICG | \$ | 20 | \$ | 31 | \$ | 28 | \$ | 23 | \$ | 35 | 52% | 75% |
| Global Consumer Banking | • | 46 | • | 45 | • | 54 | • | 57 | * | 45 | (21%) | (2%) |
| Citi Holdings | | 296 | | 168 | | 172 | | 159 | | 143 | (10%) | (52%) |
| Corporate/Other | | 20 | | 16 | | 21 | | 7 | | 4 | (43%) | (80%) |
| 55,55,445,544,51 | | | | | | | | | | | (1070) | (5575) |
| TOTAL OTHER REAL ESTATE OWNED (OREO) (5) | \$ | 382 | \$ | 260 | \$ | 275 | \$ | 246 | \$ | 227 | (8%) | (41%) |
| OREO By Region: | | | | | | | | | | | | |
| North America | \$ | 303 | \$ | 195 | \$ | 221 | \$ | 190 | \$ | 177 | (7%) | (42%) |
| EMEA | | 18 | | 8 | | 1 | | 1 | | 1 | - | (94%) |
| Latin America | | 49 | | 47 | | 48 | | 50 | | 44 | (12%) | (10%) |
| Asia | | 12 | | 10 | | 5 | | 5 | | 5 | - | (58%) |
| Total | \$ | 382 | \$ | 260 | \$ | 275 | \$ | 246 | \$ | 227 | (8%) | (41%) |
| Other Repossessed Assets | \$ | | \$ | | \$ | | \$ | | \$ | | - | - |
| Non-Accrual Assets (NAA) (6) | | | | | | | | | | | | |
| Corporate Non-Accrual Loans | \$ | 1,350 | \$ | 1,183 | \$ | 1,161 | \$ | 1,158 | \$ | 1,558 | 35% | 15% |
| Consumer Non-Accrual Loans | | 6,272 | | 5,924 | | 5,593 | | 5,279 | | 4,849 | (8%) | (23%) |
| Non-Accrual Loans (NAL) | | 7,622 | | 7,107 | | 6,754 | | 6,437 | | 6,407 | - | (16%) |
| OREO | | 382 | | 260 | | 275 | | 246 | | 227 | (8%) | (41%) |
| Other Repossessed Assets | | - | | - | | - | | - | | - | - | - |
| Non-Accrual Assets (NAA) | \$ | 8,004 | \$ | 7,367 | \$ | 7,029 | \$ | 6,683 | \$ | 6,634 | (1%) | (17%) |
| NAL as a % of Total Loans | | 1.17% | | 1.10% | | 1.09% | | 1.02% | | 1.03% | | |
| NAA as a % of Total Assets | | 0.43% | | 0.40% | | 0.38% | | 0.37% | | 0.37% | | |
| Allowance for Loan Losses as a % of NAL | | 222% | | 225% | | 216% | | 219% | | 213% | | |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.

(2) The first and second quarters of 2015 reflect the transfers of non accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards.

NM Not meaningful.

⁽³⁾ Excludes SOP 03-3 purchased distressed loans.

⁽⁴⁾ For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

⁽⁵⁾ Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

⁽⁶⁾ There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

| | 3Q | | Q 4Q | | | 1Q | | 2Q | 3Q | | 3Q15 In (Decrea | crease/ se) from |
|--|----|------------|------|------------|----------|------------|----|----------------|----|-----------------------|--------------------|---------------------|
| | | 2014 | | 2014 | | 2015 | | 2015 | : | 2015 | 2Q15 | 3Q14 |
| | | | | | | | | | | | | |
| Non-Accrual Loans (1) | | | | | | | | | | | | |
| Corporate Non-Accrual Loans By Region (2) | \$ | 050 | • | 007 | \$ | 004 | • | 455 | • | 040 | 700/ | |
| North America EMEA | \$ | 353 281 | \$ | 307 228 | Ъ | 334 250 | \$ | 455 281 | \$ | 816 336 | 79% 20% | NM 20% |
| Latin America | | 480 | | 415 | | 250 375 | | 223 | | 226 | 20% 1% | (53%) |
| Asia | | 176 | | 176 | | 149 | | 144 | | 127 | (12%) | (28%) |
| Total | \$ | 1,290 | \$ | 1,126 | \$ | 1,108 | \$ | 1,103 | \$ | 1,505 | 36% | 17% |
| Total | _Ψ | 1,230 | Ψ | 1,120 | Ψ | 1,100 | Ψ | 1,100 | Ψ | 1,505 | 3070 | 1770 |
| Consumer Non-Accrual Loans By Region (2) (3) | | | | | | | | | | | | |
| North America | \$ | 440 | \$ | 465 | \$ | 351 | \$ | 374 | \$ | 364 | (3%) | (17%) |
| Latin America | • | 1,311 | • | 1,134 | • | 1,043 | • | 998 | • | 902 | (10%) | (31%) |
| Asia (4) | | 317 | | 286 | | 287 | | 285 | | 259 | (9%) | (18%) |
| Total | \$ | 2,068 | \$ | 1,885 | \$ | 1,681 | \$ | 1,657 | \$ | 1,525 | (8%) | (26%) |
| | | | | | | | | | | | | |
| OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS | | | | | | | | | | | | |
| ICG | \$ | 20 | \$ | 31 | \$ | 28 | \$ | 23 | \$ | 35 | 52% | 75% |
| Global Consumer Banking | | 46 | | 45 | | 54 | | 57 | | 45 | (21%) | (2%) |
| Corporate/Other | | 20 | | 16 | | 21 | | 7 | | 4 | (43%) | (80%) |
| | | | | | | | | | | | | |
| TOTAL OTHER REAL ESTATE OWNED (OREO) (5) | \$ | 86 | \$ | 92 | \$ | 103 | \$ | 87 | \$ | 84 | (3%) | (2%) |
| | | | | | | | | | | | | |
| OREO By Region: | • | | • | | • | | • | | • | | 4.407 | 000/ |
| North America | \$ | 24 | \$ | 35 | \$ | 54 | \$ | 35 | \$ | 39 | 11% | 63% |
| EMEA | | 6 | | 6 | | 1 | | 1 | | 1 | - (450() | (83%) |
| Latin America | | 44 | | 41 | | 43 | | 46 | | 39 | (15%) | (11%) |
| Asia Total | \$ | 12 86 | \$ | 10 92 | \$ | 5 103 | \$ | 5 87 | \$ | <u>5</u> 84 | (3%) | (58%) (2%) |
| Total | Ψ | - 00 | Ψ | 32 | <u> </u> | 103 | Ψ | 01 | 4 | 04 | (370) | (270) |
| Other Repossessed Assets | \$ | - | \$ | | \$ | - | \$ | | \$ | - | | |
| Non-Accrual Assets (NAA) (6) | | | | | | | | | | | | |
| Corporate Non-Accrual Loans | \$ | 1,290 | \$ | 1,126 | \$ | 1,108 | \$ | 1,103 | \$ | 1,505 | 36% | 17% |
| Consumer Non-Accrual Loans | • | 2,068 | Ψ. | 1,885 | Ψ | 1,681 | Ψ | 1,657 | • | 1,525 | (8%) | (26%) |
| Non-Accrual Loans (NAL) | | 3,358 | - | 3,011 | - | 2,789 | | 2,760 | | 3,030 | 10% | (10%) |
| OREO | | 86 | | 92 | | 103 | | 87 | | 84 | (3%) | (2%) |
| Other Repossessed Assets | | - | | - | | - | | - | | - | (0,0) | (270) |
| Non-Accrual Assets (NAA) | \$ | 3,444 | \$ | 3,103 | \$ | 2,892 | \$ | 2,847 | \$ | 3,114 | 9% | (10%) |
| NAA as a % of Total Assets | | 0.20% | | 0.18% | | 0.17% | | 0.17% | | 0.18% | | |
| Allowance for Loan Losses as a % of NAL | | 345% | | 370% | | 394% | | 387% | | 347% | | |

See Notes (1) - (6) on page 37.

NM Not meaningful.

| | 3Q 2014 | | 4Q 2014 | | 1Q 2015 | | 2Q 2015 | | 3Q 2015 | | 3Q15 Ind (Decreas 2Q15 | |
|--|-----------------|---|-----------------|---|------------|---|-----------------|---|---------------|---|---------------------------------|---|
| Non-Accrual Loans (1) Corporate Non-Accrual Loans By Region (2) North America | \$ | 12 | \$ | 14 | \$ | 13 | \$ | 12 | \$ | 14 | 17% | 17% |
| EMEA Latin America Asia | | 41 1 6 | | 39 1 3 | | 37 1 2 | | 41 1 | | 36 1 | (12%) - 100% | (12%) - (67%) |
| Total | \$ | 60 | \$ | 57 | \$ | 53 | \$ | 55 | \$ | 53 | (4%) | (12%) |
| Consumer Non-Accrual Loans By Region (2) (3) North America Latin America Asia (4) Total | \$ \$ | 4,106 53 45 4,204 | \$ \$ | 3,947 54 38 4,039 | \$ | 3,841 43 28 3,912 | \$ \$ | 3,560 36 26 3,622 | \$ | 3,266 36 22 3,324 | (8%) - (15%) (8%) | (20%) (32%) (51%) (21%) |
| OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS | | | | | | | | | | | | |
| OREO By Region (5): North America EMEA Latin America Asia Total | \$ | 279 12 5 - | \$ | 160 2 6 - | \$ | 167 - 5 - 172 | \$ | 155 - 4 - - | \$ | 138 - 5 - | (11%) - 25% - (10%) | (51%) (100%) - - (52%) |
| Other Repossessed Assets | \$ | | \$ | - | \$ | - 1/2 | \$ | - | \$ | - 143 | (10%) | (32%) |
| Non-Accrual Assets (NAA) (6) Corporate Non-Accrual Loans Consumer Non-Accrual Loans Non-Accrual Loans (NAL) OREO Other Repossessed Assets Non-Accrual Assets (NAA) | \$ | 60 4,204 4,264 296 - 4,560 | \$ | 57 4,039 4,096 168 - 4,264 | \$ | 53 3,912 3,965 172 - 4,137 | \$ | 55 3,622 3,677 159 - 3,836 | \$ | 53 3,324 3,377 143 - 3,520 | (4%) (8%) (8%) (10%) | (12%) (21%) (21%) (52%) (23%) |
| NAA as a % of Total Assets | | 3.33% | | 3.31% | | 3.39% | | 3.31% | | 3.20% | | |
| Allowance for Loan Losses as a % of NAL | | 125% | | 118% | | 91% | | 93% | | 92% | | |

See Notes (1) - (6) on page 37.

| Common Equity Tier 1 Capital Ratio and Components | Sep | September 30, 2014 | | cember 31, 2014 | N | larch 31, 2015 | June 30, 2015 | September 3 2015 ⁽¹⁾ | |
|--|-----|-----------------------|----|--------------------|----|-------------------|----------------------|------------------------------------|----------------|
| Citigroup Common Stockholders' Equity [®] Add: Qualifying noncontrolling interests Regulatory Capital Adjustments and Deductions: | \$ | 203,077 172 | \$ | 199,841 165 | \$ | 202,782 146 | \$ 205,610 146 | \$ | 205,772 147 |
| Less: Accumulated net unrealized losses on cash flow hedges, net of tax ^{ro} Cumulative unrealized net gain related to changes in fair value of financial | | (979) | | (909) | | (823) | (731) | | (542) |
| liabilities attributable to own creditworthiness, net of tax ⁽⁴⁾ Intangible Assets: | | 193 | | 279 | | 332 | 474 | | 717 |
| Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁵⁾ Identifiable intangible assets other than mortgage servicing rights | | 23,678 | | 22,805 | | 22,448 | 22,312 | | 21,732 |
| (MSRs), net of related DTLs | | 4,307 | | 4,373 | | 4,184 | 4,153 | | 3,911 |
| Defined benefit pension plan net assets | | 1,179 | | 936 | | 897 | 815 | | 904 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards | | 24,654 | | 23,626 | | 23,190 | 23,760 | | 23,295 |
| Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁽⁶⁾ | | 11,670 | | 12,299 | | 10,755 | 9,538 | | 9,451 |
| Common Equity Tier 1 Capital (CET1) | \$ | 138,547 | \$ | 136,597 | \$ | 141,945 | \$ 145,435 | \$ | 146,451 |
| Risk-Weighted Assets (RWA) | \$ | 1,301,660 | \$ | 1,292,605 | \$ | 1,283,758 | \$ 1,278,593 | \$ | 1,257,537 |
| Common Equity Tier 1 Capital Ratio (CET1/RWA) | | 10.64% | | 10.57% | | 11.06% | 11.37% | | 11.6% |
| Tangible Common Equity (TCE) and Tangible Book Value Per Share | | | | | | | | | |
| Common Equity Less: | \$ | 202,960 | \$ | 199,717 | \$ | 202,652 | \$ 205,472 | \$ | 205,630 |
| Goodwill | | 24,500 | | 23,592 | | 23,150 | 23,012 | | 22,444 |
| Intangible assets (other than MSRs) | | 4,525 | | 4,566 | | 4,244 | 4,071 | | 3,880 |
| Goodwill related to assets held-for-sale | | - | | 71 | | 174 | 122 | | 190 |
| Intangible assets (other than MSRs) related to assets held-for-sale | | - | | - | | 123 | 152 | | 155 |
| Tangible Common Equity (TCE) | \$ | 173,935 | \$ | 171,488 | \$ | 174,961 | \$ 178,115 | \$ | 178,961 |
| Common Shares Outstanding (CSO) | | 3,029.5 | | 3,023.9 | | 3,034.1 | 3,009.8 | | 2,979.0 |
| Tangible Book Value Per Share (TCE/CSO) | \$ | 57.41 | \$ | 56.71 | \$ | 57.66 | \$ 59.18 | \$ | 60.07 |

⁽¹⁾ Preliminary.

⁽²⁾ Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.

⁽³⁾ Citi's Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

⁽⁴⁾ The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital.

⁽⁵⁾ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

⁽⁶⁾ Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At September 30, 2015, June 30, 2015 and March 31, 2015, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while for prior periods, the deduction related to all three assets which exceeded both the 10% and 15% limitations.