

CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

TIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT	4Q12
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		4Q		1Q		2Q		3Q		4Q		(Decre	ncrease ase) from		Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	_	2011	_	2012		2012		2012	-	2012	_	3Q12	4Q11	-	2011	 2012	(Decrease)
Total Revenues, Net of Interest Expense	\$	17,174	\$	19,406	\$	18,642	\$	13,951	\$	18,174		30%	6%	\$	78,353	\$ 70,173	(10%)
Total Operating Expenses		13,211		12,319		12,134		12,220		13,845		13%	5%	1	50,933	50,518	(1%)
Net Credit Losses		4,108		3,955		3,576		3,979		3,066		(23%)	(25%)	1	20,038	14,576	(27%)
Credit Reserve Build / (Release)		(1,464)		(1,127)		(991)		(1,468)		(142)		90% NM	90% NM		(8,265)	(3,728)	55% NM
Provision for Unfunded Lending Commitments Provision for Benefits & Claims		(4) 234		(38) 229		7 214		(41) 225		56 219		(3%)	(6%)	1	51 972	(16) 887	(9%)
Provision for Credit Losses and for Benefits and Claims	_	2,874	_	3,019	_	2,806	_	2,695	_	3,199		19%	11%	1 —	12,796	 11,719	(8%)
Income from Continuing Operations before Income Taxes	_	1,089		4,068		3,702	_	(964)		1,130		NM	4%	1 -	14,624	 7,936	(46%)
Income Taxes (benefits)		91		1,006		715		(1,488)		(206)		86%	NM		3,521	27	(99%)
Income from Continuing Operations	\$	998	\$	3,062	\$	2,987	\$	524	\$	1,336		NM	34%	\$	11,103	\$ 7,909	(29%)
Income (Loss) from Discontinued Operations, net of Taxes		-		(5)		(1)		(31)		(112)		NM	-	_	112	 (149)	NM
Net Income before Noncontrolling Interests		998		3,057		2,986		493		1,224		NM	23%	1	11,215	7,760	(31%)
Net Income Attributable to Noncontrolling Interests		42		126		40		25		28		12%	(33%)	1 _	148	 219	48%
Citigroup's Net Income	\$	956	\$	2,931	\$	2,946	\$	468	\$	1,196		NM	25%	\$	11,067	\$ 7,541	(32%)
Diluted Earnings Per Share:																	
Income from Continuing Operations	\$	0.31	\$	0.96	\$	0.95	\$	0.16	\$	0.42		NM	35%	\$	3.59	\$ 2.49	(31%)
Citigroup's Net Income	\$	0.31	\$	0.95	\$	0.95	\$	0.15	\$	0.38		NM	23%	\$	3.63	\$ 2.44	(33%)
Shares (in millions) (1):														1			
Average Basic		2,915.2 3,003.0		2,926.2 3,014.5		2,926.6 3,015.0		2,926.8 3,015.3		2,942.7 3,017.0		1%	1%		2,909.8 2,998.8	2,930.6 3,015.5	1% 1%
Average Diluted Common Shares Outstanding, at period end		2,923.9		2,932.2		2,932.5		2,932.5		3,017.0		3%	4%	1	2,990.0	3,013.3	170
Preferred Dividends - Basic	\$	9	\$	4	\$	9	\$	4	\$	9		NM	-	\$	26	\$ 26	-
Preferred Dividends - Diluted	\$	9	\$	4	\$	9	\$	4	\$	9		NM	-	\$	26	\$ 26	-
Income Allocated to Unrestricted Common Shareholders - Basic																	
Income from Continuing Operations	\$	930	\$	2,878	\$	2,869	\$	484	\$	1,269		NM	36%	\$	10,745	\$ 7,495	(30%)
Citigroup's Net Income	\$	930	\$	2,873	\$	2,868	\$	453	\$	1,160		NM	25%	\$	10,855	\$ 7,349	(32%)
Income Allocated to Unrestricted Common Shareholders - Diluted																	
Income from Continuing Operations	\$	933	\$	2,882	\$	2,873	\$	485	\$	1,271		NM	36%	\$	10,762	\$ 7,506	(30%)
Citigroup's Net Income	\$	933	\$	2,877	\$	2,872	\$	455	\$	1,161		NM	24%	\$	10,872	\$ 7,360	(32%)
Financial Ratios:																	
Tier 1 Common Ratio		11.80%		12.50%		12.71%		12.73%		12.7%	*			1			
Tier 1 Capital Ratio		13.55%		14.26%		14.46%		13.92%		14.1%	*						
Total Capital Ratio Leverage Ratio		16.99% 7.19%		17.64% 7.55%		17.70% 7.66%		17.12% 7.39%		17.3% 7.5%	*			1			
Return on Average Common Equity		2.1%		6.5%		6.5%		1.0%		2.5%	*				6.3%	4.1%	
Balance Sheet Data, EOP (in billions of dollars, except Book Value per Share	١-																
Total Assets	_	1,873.9	\$	1,944.4	\$	1,916.5	\$	1,931.3	\$	1,864.7	*	(3%)	-	1			
Total Deposits	•	865.9	•	906.0	•	914.3	•	944.6	•	930.6	*	(1%)	7%	1			
Citigroup's Stockholders' Equity		177.8		181.8		183.9		186.8		189.0	*	1%	6%	1			
Citigroup Equity and Trust Preferred Securities (included in LT Debt)		193.9		197.9		199.9		197.3		199.0	*	1%	3%	1			
Book Value Per Share (2)	\$	60.70	\$		\$	62.61	\$	63.59	\$		*	(3%)	1%	1			
Tangible Book Value Per Share (2)	\$	49.74	\$	50.90	\$	51.81	\$	52.69	\$	51.19	*	(3%)	3%				
Direct Staff (in thousands)		266		263		261		262		259		(1%)	(3%)				
(1) Citi's basic and end-of-period shares increased in the fourth quarter 2012 as company of approximately 96 million shares of common stock during the quarter upon the								r 2009, as p	orevio	ously annou	nced.						
(2) Citi's book value and tangible book value per share each declined in the fourth T-DECS (see footnote 1 above). Tangible book value per share is a non-GAAl										of the							
Note: Ratios and returns are calculated based on the displayed numbers. NM Not meaningful * Preliminary Reclassified to conform to the current period's presentation.																	

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)



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						4Q12 lı	ncrease	Full	Full	FY 2012 vs.
	4Q	1Q	2Q	3Q	4Q	(Decrea	ise) from	Year	Year	FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
Revenues	<u> </u>				· ·					
Interest revenue	\$ 17,795	\$ 17,537	\$ 16,889	\$ 16,934	\$ 16,778	(1%)	(6%)	\$ 72,681	\$ 68,138	(6%)
Interest expense	5,712	5,590	5,296	5,021	4,628	(8%)	(19%)	24,234	20,535	(15%)
Net interest revenue	12,083	11,947	11,593	11,913	12,150	2%	1%	48,447	47,603	(2%)
Commissions and fees	2,882	3,138	3,079	3,304	3,405	3%	18%	12,850	12,926	1%
Principal transactions	(652)	1,931	1,640	976	234	(76%)	NM	7,234	4,781	(34%)
Administrative and other fiduciary fees	885	981	1,037	974	1,020	5%	15%	3,995	4,012	-
Realized gains (losses) on investments	69	1,925	273	615	438	(29%)	NM	1,997	3,251	63%
Other-than temporary impairment losses on investments and other assets (1)	(230)	(1,305)	(128)	(3,470)	(68)	98%	70%	(2,254)	(4,971)	NM
Insurance premiums	633	635	621	616	604	(2%)	(5%)	2,647	2,476	(6%)
Other revenue (2)	1,504	154	527	(977)	391	NM	(74%)	3,437	95	(97%)
Total non-interest revenues	5,091	7,459	7,049	2,038	6,024	NM	18%	29,906	22,570	(25%)
Total revenues, net of interest expense	17,174	19,406	18,642	13,951	18,174	30%	6%	78,353	70,173	(10%)
Provisions for Credit Losses and for Benefits and Claims										
Net credit losses	4,108	3,955	3,576	3,979	3,066	(23%)	(25%)	20,038	14,576	(27%)
Credit reserve build / (release)	(1,464)	(1,127)	(991)	(1,468)	(142)	90%	90%	(8,265)	(3,728)	55%
Provision for loan losses	2,644	2,828	2,585	2,511	2,924	16%	11%	11,773	10,848	(8%)
Policyholder benefits and claims	234	229	214	225	219	(3%)	(6%)	972	887	(9%)
Provision for unfunded lending commitments	(4)	(38)	7	(41)	56	NM	NM	51	(16)	NM
Total provisions for credit losses and for benefits and claims	2,874	3,019	2,806	2,695	3,199	19%	11%	12,796	11,719	(8%)
Operating Expenses										
Compensation and benefits	6,387	6,385	6,127	6,132	6,560	7%	3%	25,688	25,204	(2%)
Premises and Equipment	809	799	806	846	831	(2%)	3%	3,326	3,282	(1%)
Technology / communication expense	1,338	1,382	1,481	1,465	1,586	8%	19%	5,133	5,914	15%
Advertising and marketing expense	687	503	591	605	525	(13%)	(24%)	2.346	2,224	(5%)
Other operating	3,990	3,250	3,129	3,172	4,343	37%	9%	14,440	13,894	(4%)
Total operating expenses	13,211	12,319	12,134	12,220	13,845	13%	5%	50,933	50,518	(1%)
Income from Continuing Operations before										
Income Taxes	1,089	4,068	3,702	(964)	1,130	NM	4%	14,624	7,936	(46%)
Provision (benefits) for income taxes	91	1,006	715	(1,488)	(206)	86%	NM	3,521	27	(99%)
		·						 -		, ,
Income from Continuing Operations	998	3,062	2,987	524	1,336	NM	34%	11,103	7,909	(29%)
Discontinued Operations (3)	(.=)	(0)		(42)	(470)				(042)	
Income (Loss) from Discontinued Operations	(15)	(3)	-	(46)	(170)			23	(219)	
Gain (Loss) on Sale	9	(1)	-	-	-			155	(1)	
Provision (benefits) for income taxes	(6)	1	1	(15)	(58)			66	(71)	
Income (Loss) from Discontinued Operations, net of taxes		(5)	(1)	(31)	(112)	NM	-	112	(149)	NM
Net Income before Noncontrolling Interests	998	3,057	2,986	493	1,224	NM	23%	11,215	7,760	(31%)
Net Income attributable to noncontrolling interests	42	126	40	25	28	12%	(33%)	148	219	48%
Citigroup's Net Income	\$ 956	\$ 2,931	\$ 2,946	\$ 468	\$ 1,196	NM	25%	\$ 11,067	\$ 7,541	(32%)

⁽¹⁾ First quarter of 2012 includes the recognition of a \$1,181 million impairment charge related to the carrying value of Citi's investment in Akbank T.A.S. Third quarter of 2012 includes the recognition of a \$3,340 million impairment charge related to the carrying value of Citi's remaining 35% investment in the Morgan Stanley Smith Barney joint venture (MSSB JV).

⁽²⁾ Third quarter of 2012 also includes a non-cash charge of \$1,344 million, representing a loss on Citi's sale of the 14% interest in the MSSB JV to Morgan Stanley.

⁽³⁾ Discontinued operations primarily includes:

a) During the third quarter of 2012, Citi executed definitive agreements to transition a carve-out of its liquid strategies business within Citi Capital Advisors to certain employees responsible for managing those operations.

b) In the fourth quarter of 2012, residual amounts related to the Egg Credit Card business and Citi Capital Advisors.



(In millions of dollars)



Personal Part Personal Par													Increase
Cash and due from barries (including segregated cach and other deposits) \$2,8701 \$2,5055 \$3,3027 \$3,302 \$10,203 \$10,2134 \$4075 \$24,000 \$,	ľ				Se					
Sear	Accepta		2011		2012		2012		2012		2012 (1)	3Q12	4Q11
Popular swith same	1.000.00	œ	29 701	Ф	26 505	•	22 027	•	33 803	Ф	26.452	00/	27%
Feet funds sould and sourdines borr of or purch under agene, to resell \$275,849 \$30,000 \$31,007 \$22,400 \$30,000		φ		Ψ		Ψ		Ψ		Ψ			
Processing 19,777 39,443 30,705 315,201 30,002 22% 10%											. , .	, ,	()
Table processes 19,000 1					,							` '	, ,
Name	•				,							, ,	, ,
Part	•		291,734		307,030		310,240		313,201		320,929	270	1076
Cases Part Cases Part Cases Part Cases Part Part Cases Part Pa	Available-for-sale and non-marketable equity securities		281,930		287,197		294,577				302,196		
Consumer	Held-to-maturity		11,483		10,126		11,349		10,943		10,130	(7%)	(12%)
Comparison	Total Investments		293,413		297,323		305,926		295,474		312,326	6%	6%
Concrinate Con	Loans, net of unearned income												
Californic Incomeria Information Information Incomeria Information I												-	
Mathematical parameter (a) 1,000	Corporate											(2%)	
Total content	Loans, net of unearned income		647,242				654,968		658,423				
South Sout	Allowance for loan losses												
Managable assets (chier tham MSRs) 6,600 6,413 6,156 5,693 5,697 476	Total loans, net						627,357		632,507		630,009		
Mortgage servicing rights (MSRs)	Goodwill		- ,		-,		25,483		- /		- /		
Charassets 148,911 147,180 142,181 141,873 141,680 3% 2% 28,285 28,285 28,3878 28,							-,					(,	
Total assets Final Process													
Total assets			148,911		147,180		142,181						(2%)
Non-interest-bearing deposits in U.S. offices \$119.437 \$228.357 \$223.668 \$239.574 \$247.776 \$3% \$160 \$16	Assets related to discontinued operations held for sale		-				-		44		36	(18%)	-
Non-interest-bearing deposits in U.S. offices \$119,437 \$122,305 \$120,305 \$123,368 \$233,696 \$247,716 \$3% \$11% \$10% \$115 \$10% \$10% \$115 \$10%	Total assets	\$	1,873,878	\$	1,944,423	\$	1,916,451	\$	1,931,346	\$	1,864,660	(3%)	-
Non-interest-bearing deposits in U.S. offices \$119,437 \$122,305 \$120,305 \$123,368 \$233,696 \$247,716 \$3% \$11% \$10% \$115 \$10% \$10% \$115 \$10%	Liabilities												
Part		\$	119 437	\$	122 305	\$	120 324	\$	133 981	\$	129 657	(3%)	9%
Total U.S. Deposits 343,288 350,662 354,020 373,555 377,373 1% 10% Non-interest-bearing deposits in offices outside the U.S. 465,291 494,659 500,543 507,297 488,163 (4%) 5% Total International Deposits 522,648 555,350 560,288 571,089 553,187 (3%) 6% Total deposits 652,648 655,350 650,288 571,089 553,187 (3%) 6% Total deposits 652,648 655,350 650,288 571,089 553,187 (3%) 6% Total deposits 652,648 655,350 650,288 571,089 553,187 (3%) 6% Total deposits 656,696 659,686 591,33 55,376 57,013 3% 1% Total deposits 656,696 659,686 591,33 55,376 57,013 3% 1% Trading account liabilities 126,682 135,696 128,818 129,990 115,549 (11%) (8%) Short-term borrowings 64,441 155,611 58,698 491,644 52,027 6% (4%) Long-term debt 69,272 69,088 66,470 67,02 67,815 1% (2%) Liabilities related to discontinued operations held for sale 7		Ψ		Ψ		Ψ		Ψ		Ψ			
Non-interest-bearing deposits in offices outside the U.S.		-						_					
Interest-bearing deposits in offices outside the U.S.	·	-											
Total International Deposits													
Total deposits													
Fed funds purch and securities loaned or sold under agree. to repurch.	Total International Deposits		522,648		555,350		560,288		571,089		553,187	(3%)	6%
Brokerage payables	Total deposits		865,936		906,012		914,308		944,644		930,560	(1%)	7%
Trading account liabilities	Fed funds purch and securities loaned or sold under agree. to repurch.		198,373		226,008		214,851		224,370		211,236	(6%)	6%
Short-term borrowings	Brokerage payables		56,696		56,966		59,133		55,376		57,013	3%	1%
Cong-term debt									129,990				
Other liabilities (2) 69,272 69,068 66,470 67,202 67,815 1% (2%) Liabilities related to discontinued operations held for sale 1.694,305 1,760,700 1,730,612 1,742,608 1,673,663 (4%) (1%) Equity Stockholders' Equity Preferred Stock 312 312 312 312 2,562 NM NM Common Stock 2.9 2.9 2.9 2.9 2.9 2.9 3.0 3% 3% Retained earnings 90,520 93,310 96,216 96,850 97,809 1% 8% Treasury stock (1,071) (883) (859) (851) (847) - 21% Accumulated other comprehensive income (loss) (11,778) (16,735) 183,599 186,455 186,487 - 5% Total Citigroup stockholders' equity \$177,806 \$181,820 \$183,911 \$186,777 \$189,049 1% 6% Total equity \$179,573 <th< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	· · · · · · · · · · · · · · · · · · ·												
Cabilities related to discontinued operations held for sale Capility Ca	•											, ,	
Total liabilities \$ 1,694,305 \$ 1,760,700 \$ 1,730,612 \$ 1,742,608 \$ 1,673,663 (4%) (1%) Equity Stockholders' Equity Preferred Stock \$ 312 \$ 312 \$ 312 \$ 312 \$ 312 \$ 312 \$ 32 \$ 32 \$ 36 36			69,272		69,068		66,470		67,202		67,815	1%	(2%)
Stockholders Equity Freferred Stock \$ 312 \$		•	1 604 305	•	1 760 700	•	1 730 612	•	1 7/2 608	•	1 673 663	- (4%)	(1%)
Stockholders' Equity Priefered Stock \$ 312		Ψ	.,554,555	۳	1,100,100	Ψ	1,130,012	Ψ	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	1,010,000	(470)	(170)
Preferred Stock Common Stock \$ 312 bright Stock <	• •												
Common Stock 29 29 29 29 29 30 3% 3% Additional paid-in capital 105,804 105,787 105,962 106,203 106,391 - 1% Retained earnings 90,520 93,310 96,216 96,650 97,809 1% 8% Treasury stock (1,071) (883) (859) (851) (847) - 21% Accumulated other comprehensive income (loss) (17,788) (16,735) (17,749) (15,566) (16,896) (9%) 5% Total Common Equity \$ 177,494 \$ 181,820 \$ 183,599 \$ 186,487 - 5% Total Citigroup stockholders' equity \$ 177,806 \$ 181,820 \$ 183,911 \$ 186,777 \$ 189,049 1% 6% Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%		•	0.45	•	a	•		•	0.45	•	0.505		
Additional paid-in capital Retained senrings 105,804 90,520 93,310 96,216 96,650 97,809 1% 8% 90,520 93,310 96,216 96,650 97,809 1% 8% 121,000 10,000 1		\$		\$		\$		\$		\$			
Retained earnings 90,520 93,310 96,216 96,650 97,809 1% 8% Treasury stock (1,071) (883) (859) (851) (847) - 21% Accumulated other comprehensive income (loss) (17,748) (16,735) (17,749) (15,566) (16,896) (9%) 5% Total Common Equity \$ 177,494 \$ 181,508 \$ 183,599 \$ 186,465 \$ 186,487 - 5% Total Citigroup stockholders' equity \$ 177,806 \$ 181,820 \$ 183,911 \$ 186,777 \$ 189,049 1% 6% Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%													
Treasury stock Accumulated other comprehensive income (loss) (1,071) (1,788) (883) (16,735) (859) (15,566) (851) (16,896) (9%) 5% Total Common Equity \$ 177,494 \$ 181,508 \$ 183,599 \$ 186,465 \$ 186,487 - 5% Total Citigroup stockholders' equity \$ 177,806 \$ 181,820 \$ 183,911 \$ 186,777 \$ 189,049 1% 6% Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%												_	
Accumulated other comprehensive income (loss) (17,788) (16,735) (17,749) (15,566) (16,896) (9%) 5% Total Common Equity \$ 177,494 \$ 181,508 \$ 183,599 \$ 186,465 \$ 186,487 - 5% Total Citigroup stockholders' equity \$ 177,806 \$ 181,820 \$ 183,911 \$ 186,777 \$ 189,049 1% 6% Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%												-	
Total Citigroup stockholders' equity \$ 177,806 \$ 181,820 \$ 183,911 \$ 186,777 \$ 189,049 1% 6% Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%												(9%)	5%
Noncontrolling interests 1,767 1,903 1,928 1,961 1,948 (1%) 10% Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%	Total Common Equity	\$	177,494	\$	181,508	\$	183,599	\$	186,465	\$	186,487	-	5%
Total equity 179,573 183,723 185,839 188,738 190,997 1% 6%	· · · · · · · · · · · · · · · · · · ·	\$		\$		\$		\$		\$			
	Noncontrolling interests		1,767		1,903		1,928		1,961		1,948	(1%)	10%
Total liabilities and equity \$ 1,873,878 \$ 1,944,423 \$ 1,916,451 \$ 1,931,346 \$ 1,864,660 (3%) -	Total equity		179,573		183,723		185,839		188,738		190,997	1%	6%
	Total liabilities and equity	\$	1,873,878	\$	1,944,423	\$	1,916,451	\$	1,931,346	\$	1,864,660	(3%)	-

⁽¹⁾ Preliminary

NM Not meaningful

⁽²⁾ Includes allowance for credit losses for letters of credit and unfunded lending commitments of \$1,136 million for the fourth quarter of 2011, \$1,097 million for the first quarter of 2012, \$1,104 million for the second quarter of 2012, \$1,063 million for the third quarter of 2012 and \$1,119 million for the fourth quarter of 2012, respectively.

CITIGROUP SEGMENT DETAIL NET REVENUE (In millions of dollars)



	4Q	1Q	2Q	3Q	4Q		Increase ase) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
ITICORP										
Global Consumer Banking										
North America	\$ 5,167	\$ 5,198	\$ 5,135	\$ 5,402	\$ 5,346	(1%)	3%	\$ 20,159	\$ 21,081	5%
EMEA	348	378	366	381	391	3%	12%	1,558	1,516	(3%)
Latin America	2,350	2,441	2,322	2,419	2,520	4%	7%	9,469	9,702	2%
Asia	2,020	1,997	1,948	1,978	1,992	1%	(1%)	8,009	7,915	(1%)
Total	9,885	10,014	9,771	10,180	10,249	1%	4%	39,195	40,214	3%
Securities and Banking										
North America	660	1,348	1,926	1,439	1,391	(3%)	NM	7,558	6,104	(19%)
EMEA	1,219	1,954	1,609	1,511	1,343	(11%)	10%	7,221	6,417	(11%)
Latin America	579	755	757	802	705	(12%)	22%	2,370	3,019	27%
Asia	736	1,218	1,113	1,018	854	(16%)	16%	4,274	4,203	(2%)
Total	3,194	5,275	5,405	4,770	4,293	(10%)	34%	21,423	19,743	(8%)
Transaction Services										
North America	605	641	665	623	635	2%	5%	2,444	2,564	5%
EMEA	858	894	930	867	885	2%	3%	3,486	3,576	3%
Latin America	413	451	455	447	444	(1%)	8%	1,713	1,797	5%
Asia	748	757	757	721	685	(5%)	(8%)	2,936	2,920	(1%)
Total	2,624	2,743	2,807	2,658	2,649	-	1%	10,579	10,857	3%
Corporate / Other	383	500	(265)	33	(76)	NM	NM	885	192	(78%)
otal Citicorp	16,086	18,532	17,718	17,641	17,115	(3%)	6%	72,082	71,006	(1%)
TI HOLDINGS										
Brokerage and Asset Management	43	(46)	87	(4,804)	64	NM	49%	282	(4,699)	NM
Local Consumer Lending	1,279	1,326	931	1,104	1,005	(9%)	(21%)	5,442	4,366	(20%)
Special Asset Pool	(234)	(406)	(94)	10	(10)	NM	96%	547	(500)	NM
otal Citi Holdings	1,088	874	924	(3,690)	1,059	NM	(3%)	6,271	(833)	NM
Total Citigroup - Net Revenues	17,174	19,406	18,642	13,951	18,174	30%	6%	78,353	70,173	(10%)
edit valuation adjustment (CVA) on derivatives (counterparty and own-cre	edit. excludina mon	olines).								
net of hedges; and debt valuation adjustments (DVA) on Citigroup's	, 5	50/,								
fair value option debt (1)	(40)	(1,288)	219	(776)	(485)	38%	NM	1,806	(2,330)	NM

Included, as applicable, in Citicorp-Securities and Banking and Citi Holdings-Special Asset Pool lines above.
 Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful

CITIGROUP SEGMENT DETAIL INCOME (In millions of dollars)



FY 2012 vs.

Full

Full

4Q12 Increase

4Q 1Q 2Q 3Q 4Q (Decrease) from Year Year FY 2011 Increase/ 2011 2012 2012 2012 2012 3Q12 4Q11 2011 2012 (Decrease) Income from Continuing Operations: CITICORP Global Consumer Banking North America \$ 944 (23%)\$ 4,095 \$ 1,317 \$ 1,196 \$ 1,300 \$ 1,002 6% \$ 4,815 18% EMEA NM 95 (4) (7) 17 10 (38)NM (18)NM Latin America 370 375 329 405 401 (1%) 8% 1.578 1,510 (4%) Asia 410 503 448 449 397 (12%)(3%)1,904 1,797 (6%)Total 1,720 2,188 1,990 2,164 1,762 (19%)2% 7,672 8,104 6% Securities and Banking North America EMEA 232 346 363 (3%) (32%) 34% (441) 160 128 512 488 163 (30%) NM (18%) 1,044 2,000 1,011 365 325 131 278 (62%) (23%) 1,354 1,308 Latin America 342 40% 974 198 Asia (51) 307 250 190 75 (61%) NM 895 822 (8%) Total (134)1.289 1,428 1,131 647 (43%) NM 4,913 4,495 (9%) **Transaction Services** North America 68 (17%) 47% 126 124 120 100 415 470 13% **EMEA** 283 315 332 283 314 11% 11% 1,130 1,244 10% Latin America 178 185 157 134 (15%) (4%) 654 2% 139 639 Asia 277 302 274 265 (7%) (4%) 1,165 1,127 (3%) 286 Total 767 921 846 813 6% 3,349 4% 915 (4%)3,495 Corporate / Other (41) (312)(427) (55) (831) NM NM (728)(1,625)NM **Total Citicorp** 2,312 4,086 3,906 4,086 2,391 (41%) 3% 15,206 14,469 (5%) **CITI HOLDINGS** (3,018)100% 87% (286)NM Brokerage and Asset Management (93)(136)(24)(12)(3,190)Local Consumer Lending (1,204)(633)(821) (694) (1,045)(51%) 13% (4,413)(3,193)28% Special Asset Pool (17) (255)(74) 150 (99%) NM (177) NM 596 Total Citi Holdings (1,314)(1,024)(3,562)(1,055)70% 20% (60%) (919) (4,103)(6,560)

998

42

956

3,062

(5)

126

2,931

\$

2,987

\$ 2,946

(1)

40

\$

524

(31)

25

468

1,336

(112)

\$ 1,196

28

NM

NM

12%

NM

34%

(33%)

25%

11,103

112

148

\$ 11,067

7,909

(149)

219

7,541

\$

(29%)

NM

48%

(32%)

NM Not meaningful

Discontinued Operations

Citigroup's Net Income

Reclassified to conform to the current period's presentation.

Net Income Attributable to Noncontrolling Interests

Income From Continuing Operations



CITICORP ⁽¹⁾ STATEMENT OF INCOME AND BALANCE SHEET DATA (In millions of dollars, except as otherwise noted)

	4Q 2011		1Q 2012		2Q 012	3Q 2012		4Q 2012		Increase ase) from 4Q11	Full Year 2011	Full Year 2012	FY 2012 vs. FY 2011 Increase/ (Decrease)
Revenues									V-1				(200.0000)
Net interest revenue	\$ 11,24		\$ 11,246	\$	11,012	\$ 11,24		\$ 11,523	2%	3%	\$ 44,764	\$ 45,026	1%
Non-interest revenue	4,84		7,286		6,706	6,39		5,592	(13%)	15%	27,318	25,980	(5%)
Total revenues, net of interest expense	16,08		18,532		17,718	17,64	1	17,115	(3%)	6%	72,082	71,006	(1%)
Provisions for Credit Losses and for Benefits and Claims													
Net credit losses	2,59		2,221		2,247	2,17		2,094	(4%)	(19%)	11,462	8,734	(24%)
Credit reserve build / (release)	(85	<u>i2)</u>	(577)		(741)	(67	1)	(188)	72%	78%	(4,988	(2,177)	56%
Provision for loan losses	1,74		1,644		1,506	1,50		1,906	27%	9%	6,474	6,557	1%
Provision for benefits & claims		6	58		49	6		64	(2%)	39%	193	236	22%
Provision for unfunded lending commitments	1,83	7	1.690		1.581	1,54		2,021	NM 31%	9% 10%	92 6,759	40	(57%) 1%
Total provisions for credit losses and for benefits and claims	1,83	-	1,690	-	1,581	1,54		2,021	31%	10%	6,759	6,833	1%
Total operating expenses	11,35	6	11,100		10,897	11,03	0	12,238	11%	8%	44,469	45,265	2%
Income from Continuing Operations before													
Income Taxes	2,89	13	5,742		5,240	5,07	0	2,856	(44%)	(1%)	20,854	18,908	(9%)
Provision for income taxes	58	31	1,656		1,334	98	4	465	(53%)	(20%)	5,648	4,439	(21%)
Income from Continuing Operations	2,31	2	4,086		3,906	4,08	6	2,391	(41%)	3%	15,206	14,469	(5%)
Income (loss) from Discontinued Operations, net of taxes		-	(5)		(1)	(3	1)	(112)	NM	-	112	(149)	NM
Noncontrolling interests	4	1_	124		39	2	5	28	12%	(32%)	29	216	NM
Citicorp's Net Income	\$ 2,27	<u>'1</u>	\$ 3,957	\$	3,866	\$ 4,03	0	\$ 2,251	(44%)	(1%)	\$ 15,289	\$ 14,104	(8%)
Balance Sheet Data (in billions of dollars):													
Total EOP Assets	\$ 1,64	9	\$ 1,735	\$	1,725	\$ 1,76	0	\$ 1,709	(3%)	4%			
Average Assets	\$ 1,67	5	\$ 1,689	\$	1,714	\$ 1,72	5	\$ 1,739	1%	4%	\$ 1,684	\$ 1,717	2%
Return on Average Assets	0.54	%	0.94%		0.91%	0.93	%	0.51%			0.91%	0.82%	
Total EOP Loans	\$ 50	7	\$ 514	\$	527	\$ 53	7	\$ 540	1%	7%			
Total EOP Deposits	\$ 80		\$ 843	\$	852	\$ 87		\$ 863	(2%)	7%			
Total Eor Doposits	Ψ	-	Ψ 0+3	Ψ	002	ψ 01	0	ψ 000	(270)	1 /0			

⁽¹⁾ Includes the results of operations of Corporate/Other for all periods presented.

NM Not meaningful

CITICORP GLOBAL CONSUMER BANKING



(In millions of dollars, except as otherwise noted)



	4Q	1Q	2Q	3Q	4Q		ncrease ase) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 7,425 2,460	\$ 7,373 2,641	\$ 7,197 2,574	\$ 7,395 2,785	\$ 7,503 2,746	1% (1%)	1% 12%	\$ 29,683 9,512	\$ 29,468 10,746	(1%) 13%
Total Revenues, Net of Interest Expense	9,885	10,014	9,771	10,180	10,249	1%	4%	39,195	40,214	3%
Total Operating Expenses	5,578	5,210	5,313	5,389	5,907	10%	6%	21,408	21,819	2%
Net Credit Losses	2,423	2,278	2,124	2,030	2,020	-	(17%)	10,840	8,452	(22%)
Credit Reserve Build / (Release)	(713)	(734)	(728)	(522)	(147)	72%	79%	(4,429)	(2,131)	52%
Provision for Unfunded Lending Commitments	-	(1)	-	1	-	(100%)	-	3	-	(100%)
Provision for Benefits & Claims	45	58	50	65	64	(2%)	42%	192	237	23%
Provision for Loan Losses and for Benefits and Claims	1,755	1,601	1,446	1,574	1,937	23%	10%	6,606	6,558	(1%)
Income from Continuing Operations before Taxes	2,552	3,203	3,012	3,217	2,405	(25%)	(6%)	11,181	11,837	6%
Income Taxes	832	1,015	1,022	1,053	643	(39%)	(23%)	3,509	3,733	6%
Income from Continuing Operations	1,720	2,188	1,990	2,164	1,762	(19%)	2%	7,672	8,104	6%
Noncontrolling Interests	(2)	1	(1)	3	-	(100%)	100%		3	-
Net Income	\$ 1,722	\$ 2,187	\$ 1,991	\$ 2,161	\$ 1,762	(18%)	2%	\$ 7,672	\$ 8,101	6%
Average Assets (in billions of dollars) Return on Average Assets	\$ 380 1.80%	\$ 384 2.29%	\$ 381 2.10%	\$ 388 2.22%	\$ 394 1.78%	2%	4%	\$ 376 2.04%	\$ 387 2.09%	3%
Net Credit Losses as a % of Average Loans	3.44%	3.19%	3.02%	2.83%	2.77%					
Revenue by Business	* 4.440	A 4540	* 4004	. 4.507	A 4.550	(40)	400/	A 40 000	A. 40.050	400/
Retail Banking Cards (1)	\$ 4,148 5,737	\$ 4,518 5,496	\$ 4,394 5,377	\$ 4,597 5,583	\$ 4,550 5,699	(1%) 2%	10% (1%)	\$ 16,398 22,797	\$ 18,059 22,155	10% (3%)
Total	\$ 9,885	\$ 10,014	\$ 9,771	\$ 10,180	\$ 10,249	1%	4%	\$ 39,195	\$ 40,214	3%
Net Credit Losses by Business										
Retail Banking	\$ 309	\$ 282	\$ 276	\$ 325	\$ 375	15%	21%	\$ 1,190	\$ 1,258	6%
Cards (1)	2,114	1,996	1,848	1,705	1,645	(4%)	(22%)	9,650	7,194	(25%)
Total	\$ 2,423	\$ 2,278	\$ 2,124	\$ 2,030	\$ 2,020	-	(17%)	\$ 10,840	\$ 8,452	(22%)
Income (loss) from Continuing Operations by Business										
Retail Banking Cards (1)	\$ 585 1,135	\$ 812 1,376	\$ 788 1,202	\$ 789 1,375	\$ 597 1,165	(24%) (15%)	2% 3%	\$ 2,523 5,149	\$ 2,986 5,118	18% (1%)
Total	\$ 1,720	\$ 2,188	\$ 1,990	\$ 2,164	\$ 1,762	(19%)	2%	\$ 7,672	\$ 8,104	6%
Total	Ψ 1,720	Ψ 2,100	Ψ 1,550	Ψ 2,104	Ψ 1,702	(1370)	270	Ψ 1,012	ψ 0,104	070
FX Translation Impact:										
Total Revenue - as Reported	\$ 9,885	\$ 10,014	\$ 9,771	\$ 10,180	\$ 10,249	1%	4%	\$ 39,195	\$ 40,214	3%
Impact of FX Translation (2)	19	(101)	80	30				(742)		
Total Revenues - Ex-FX (3)	\$ 9,904	\$ 9,913	\$ 9,851	\$ 10,210	\$ 10,249	-	3%	\$ 38,488	\$ 40,214	4%
Total Operating Expenses - as Reported	\$ 5,578	\$ 5,210	\$ 5,313	\$ 5,389	\$ 5,907	10%	6%	\$ 21,408	\$ 21,819	2%
Impact of FX Translation (2)	(12)	(67)	36	14				(494)		
Total Operating Expenses - Ex-FX (3)	\$ 5,566	\$ 5,143	\$ 5,349	\$ 5,403	\$ 5,907	9%	6%	\$ 20,897	\$ 21,819	4%
Total Provisions for LLR & PBC - as Reported	\$ 1,755	\$ 1,601	\$ 1,446	\$ 1,574	\$ 1,937	23%	10%	\$ 6,606	\$ 6,558	(1%)
Impact of FX Translation (2)	(11)	(35)	14	4	- <u>-</u>			(167)		
Total Provisions for LLR & PBC - Ex-FX (3)	\$ 1,744	\$ 1,566	\$ 1,460	\$ 1,578	\$ 1,937	23%	11%	\$ 6,439	\$ 6,558	2%

⁽¹⁾ Includes both Citi-Branded Cards and Citi Retail Services.

⁽²⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

⁽³⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.



		4Q		1Q		2Q		3Q		4Q		ncrease ase) from
		2011		2012		2012		2012		2012	3Q12	4Q11
Retail Banking Key Indicators (in billions of dollars, except as otherway	vise r	noted)										
Branches (actual)		4,204		4,150		4,080		4,069		4,008	(1%)	(5%)
Accounts (in millions)		62.3		64.1		65.2		65.3		65.0	-	4%
Average Deposits	\$	313.2	\$	318.6	\$	317.5	\$	324.1	\$	327.9	1%	5%
Investment Sales	\$	16.4	\$	21.6	\$	19.4	\$	23.5	\$	23.1	(2%)	41%
Investment AUMs	\$	131.2	\$	143.1	\$	139.6	\$	149.9	\$	153.6	2%	17%
Average Loans	\$	131.4	\$	139.3	\$	138.5	\$	141.1	\$	144.6	2%	10%
EOP Loans:												
Real Estate Lending	\$	70.8	\$	73.8	\$	72.4	\$	74.9	\$	76.0	1%	7%
Commercial Markets		36.4		38.1		38.3		38.7		39.4	2%	8%
Personal and Other	_	26.8	_	28.1	_	28.3	_	29.6	_	30.4	3%	13%
EOP Loans	\$	134.0	\$	140.0	\$	139.0	\$	143.2	\$	145.8	2%	9%
Net Interest Revenue (in millions) (1)	\$	2,707	\$	2,746	\$	2,682	\$	2,710	\$	2,728	1%	1%
As a % of Average Loans		8.17%		7.93%		7.79%		7.64%		7.51%		
Net Credit Losses (in millions)	\$	309	\$	282	\$	276	\$	325	\$	375	15%	21%
As a % of Average Loans		0.93%		0.81%		0.80%		0.92%		1.03%		
Loans 90+ Days Past Due (in millions) (2)	\$	769	\$	843	\$	869	\$	882	\$	880	-	14%
As a % of EOP Loans		0.58%		0.61%		0.63%		0.62%		0.61%		
Loans 30-89 Days Past Due (in millions) (2)	\$	1,040	\$	1,032	\$	1,049	\$	1,154	\$	1,112	(4%)	7%
As a % of EOP Loans		0.78%		0.74%		0.76%		0.81%		0.77%		
Cards Key Indicators (in millions of dollars, except as otherwise note	<u>d)</u>											
EOP Open Accounts		137.6		135.0		134.1		133.8		133.8	-	(3%)
Purchase Sales	\$	95.2	\$	85.4	\$	90.5	\$	90.0	\$	97.3	8%	2%
Average Loans (in billions) (3)	\$	148.4	\$	148.3	\$	144.1	\$	144.5	\$	145.2	-	(2%)
EOP Loans (in billions) (3)	\$	153.4	\$	146.2	\$	145.4	\$	145.9	\$	149.6	3%	(2%)
Average Yield (4)		14.00%		14.04%		13.86%		13.87%		13.87%		
Net Interest Revenue (5)	\$	4,718	\$	4,627	\$	4,515	\$	4,685	\$	4,775	2%	1%
As a % of Average Loans (5)		12.61%		12.55%		12.60%		12.90%		13.08%		
Net Credit Losses	\$	2,114	\$	1,996	\$	1,848	\$	1,705	\$	1,645	(4%)	(22%)
As a % of Average Loans		5.65%		5.41%		5.16%		4.69%		4.51%		
Net Credit Margin (6)	\$	3,610	\$	3,487	\$	3,510	\$	3,859	\$	4,036	5%	12%
As a % of Average Loans (6)		9.65%		9.46%		9.80%		10.62%		11.06%		
Loans 90+ Days Past Due	\$	2,637	\$	2,499	\$	2,221	\$	2,142	\$	2,202	3%	(16%)
As a % of EOP Loans		1.72%		1.71%		1.53%		1.47%		1.47%		
Loans 30-89 Days Past Due	\$	3,032	\$	2,694	\$	2,400	\$	2,385	\$	2,397	1%	(21%)
As a % of EOP Loans		1.98%		1.84%		1.65%		1.63%		1.60%		

⁽¹⁾ Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See Note 1 on North America Regional Consumer Banking on page 10.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.



CITICORP GLOBAL CONSUMER BANKING NORTH AMERICA Page 1

(In millions of dollars, except as otherwise noted)	4Q	1Q	2Q	3Q	4Q		Increase ease) from		Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	:	2011		2012	(Decrease)
Net Interest Revenue	\$ 4,249	\$ 4,125	\$ 4,035	\$ 4,183	\$ 4,248	2%	-	\$	16,915	\$	16,591	(2%)
Non-Interest Revenue	918	1,073	1,100	1,219	1,098	(10%)	20%		3,244		4,490	38%
Total Revenues, Net of Interest Expense	5,167	5,198	5,135	5,402	5,346	(1%)	3%		20,159		21,081	5%
Total Operating Expenses	2,672	2,341	2,451	2,465	2,676	9%	-		9,690		9,933	3%
Net Credit Losses	1,739	1,629	1,511	1,351	1,265	(6%)	(27%)		8,101		5,756	(29%)
Credit Reserve Build / (Release)	(785)	(841)	(814)	(519)	(215)	59%	73%		(4,181)		(2,389)	43%
Provision for Unfunded Lending Commitments	1	-	-	1	-	(100%)	(100%)		(1)		1	NM
Provision for Benefits & Claims	13_	14	19	19	18_	(5%)	38%	-	62		70	13%
Provision for Loan Losses and for Benefits and Claims	968	802	716	852	1,068	25%	10%		3,981		3,438	(14%)
Income from Continuing Operations before Taxes	1,527	2,055	1,968	2,085	1,602	(23%)	5%		6,488		7,710	19%
Income Taxes (benefits)	583	738	772	785	600	(24%)	3%		2,393		2,895	21%
Income from Continuing Operations	944	1,317	1,196	1,300	1,002	(23%)	6%		4,095		4,815	18%
Noncontrolling Interests				1		(100%)	-			_	1	-
Net Income	\$ 944	\$ 1,317	\$ 1,196	\$ 1,299	\$ 1,002	(23%)	6%	\$	4,095	\$	4,814	18%
Average Assets (in billions of dollars) Return on Average Assets	\$ 170 2.20%	\$ 169 3.13%	\$ 171 2.81%	\$ 173 2.99%	\$ 175 2.28%	1%	3%	\$	165 2.48%	\$	172 2.80%	4%
Net Credit Losses as a % of Average Loans	4.60%	4.32%	4.07%	3.60%	3.35%							
Revenue by Business												
Retail Banking	\$ 1,392	\$ 1,628	\$ 1,647	\$ 1,736	\$ 1,666	(4%)	20%	\$	5,113	\$	6,677	31%
Citi-Branded Čards Citi Retail Services	2,161 1,614	2,068 1,502	2,010 1,478	2,111 1,555	2,134 1,546	1% (1%)	(1%) (4%)		8,730 6,316		8,323 6,081	(5%) (4%)
Total						, ,	3%	•		•		5%
lotai	\$ 5,167	\$ 5,198	\$ 5,135	\$ 5,402	\$ 5,346	(1%)	3%	\$	20,159	\$	21,081	5%
Net Credit Losses by Business			• •			(000)	(070()			•	0.47	(4004)
Retail Banking Citi-Branded Cards	\$ 70 986	\$ 62 902	\$ 62 840	\$ 72 745	\$ 51 700	(29%) (6%)	(27%) (29%)	\$	302 4,668	\$	247 3,187	(18%) (32%)
Citi Retail Services	683	665	609	534	514	(4%)	(25%)		3,131		2,322	(26%)
Total	\$ 1,739	\$ 1,629	\$ 1,511	\$ 1,351	\$ 1,265	(6%)	(27%)	\$	8,101	\$	5,756	(29%)
Income (loss) from Continuing Operations by Business												
Retail Banking	\$ 164	\$ 331	\$ 335	\$ 340	\$ 231	(32%)	41%	\$	463	\$	1,237	NM (00()
Citi-Branded Čards Citi Retail Services	501 279	607 379	428 433	571 389	474 297	(17%) (24%)	(5%) 6%		2,151 1,481		2,080 1,498	(3%) 1%
Total	\$ 944	\$ 1,317	\$ 1,196	\$ 1,300	\$ 1,002	(23%)	6%	\$	4,095	\$	4,815	18%
IOtal	φ 944	Ψ 1,017	Ψ 1,190	Ψ 1,300	Ψ 1,002	(23/0)	0 /0	φ	4,053	Ψ	4,013	10 /0

NM Not meaningful





Tage 2		4Q		1Q		2Q		3Q		4Q		ncrease ase) from
		2011		2012		2012		2012		2012	3Q12	4Q11
Retail Banking Key Indicators (in billions of dollars, exce	pt as otherwis	e noted)										
Branches (actual)		1,016		1,020		1,015		1,017		999	(2%)	(2%)
Accounts (in millions)		12.7		12.5		12.5		12.5		12.4	(1%)	(2%)
Investment Sales	\$	2.2	\$	2.4	\$	2.4	\$	2.8	\$	2.9	4%	32%
Investment AUMs	\$	29.4	\$	31.1	\$	28.9	\$	29.9	\$	29.9	-	2%
Average Deposits	\$	147.0	\$	149.2	\$	151.4	\$	154.3	\$	159.7	3%	9%
Average Loans	\$	37.3	\$	40.5	\$	41.1	\$	41.3	\$	42.2	2%	13%
EOP Loans:												
Real Estate Lending	\$	31.4	\$	32.6	\$	32.6	\$	33.0	\$	33.7	2%	7%
Commercial Markets		6.4		6.9		7.2		7.4		7.9	7%	23%
Personal and Other	_	1.1	_	1.1	_	1.1	_	1.1	_	1.1	-	-
Total EOP Loans	\$	38.9	\$	40.6	\$	40.9	\$	41.5	\$	42.7	3%	10%
Mortgage Originations	\$	21.1	\$	14.3	\$	12.9	\$	14.5	\$	16.8	16%	(20%)
Third Party Mortgage Servicing Portfolio (EOP)	\$	197.9	\$	196.7	\$	190.8	\$	184.9	\$	177.2	(4%)	(10%)
Net Servicing & Gain/(Loss) on Sale (in millions)	\$	295.0	\$	532.6	\$	637.0	\$	684.2	\$	614.5	(10%)	NM
Saleable Mortgage Rate Locks	\$	16.2	\$	12.1	\$	11.5	\$	15.8	\$	12.7	(20%)	(22%)
Net Interest Revenue on Loans (in millions) As a % of Avg. Loans	\$	181 1.93%	\$	193 1.92%	\$	200 1.96%	\$	221 2.13%	\$	240 2.26%	9%	33%
Net Credit Losses (in millions) As a % of Avg. Loans	\$	70 0.74%	\$	62 0.62%	\$	62 0.61%	\$	72 0.69%	\$	51 0.48%	(29%)	(27%)
Loans 90+ Days Past Due (in millions) (1) As a % of EOP Loans	\$	235 0.63%	\$	260 0.66%	\$	294 0.74%	\$	291 0.72%	\$	280 0.68%	(4%)	19%
Loans 30-89 Days Past Due (in millions) (1) As a % of EOP Loans	\$	213 0.57%	\$	183 0.47%	\$	215 0.54%	\$	230 0.57%	\$	223 0.54%	(3%)	5%

(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) were \$611 million and (\$1.3 billion), \$718 million and (\$1.3 billion), \$748 million and (\$1.2 billion) and (\$1.2 billion) and \$742 million and (\$1.4 billion) as of December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$121 million and (\$1.3 billion), \$121 million and (\$1.3 billion), \$124 million and (\$1.2 billion) and (\$1.2 billion) and \$122 million and (\$1.4 billion) as of December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012, respectively.

NM Not meaningful





		4Q		1Q	2Q		3Q		4Q		ncrease ise) from
		2011	_	2012	 2012	_	2012	_	2012	3Q12	4Q11
Citi-Branded Cards Key Indicators (in millions of de	ollars, except as otherwise	noted) (1))								
EOP Open Accounts	•	22.6	•	22.7	22.9		23.1		23.2	-	3%
Purchase Sales (in billions)	\$	42.1	\$	38.2	\$ 40.8	\$	40.3	\$	41.6	3%	(1%)
Average Loans (in billions) (1)	\$	74.4	\$	73.5	\$ 71.7	\$	71.5	\$	71.1	(1%)	(4%)
EOP Loans (in billions) (1)	\$	77.2	\$	72.7	\$ 72.7	\$	72.2	\$	72.9	1%	(6%)
Average Yield (2)		10.13%		10.19%	9.96%		9.94%		10.02%		
Net Interest Revenue (3)	\$	1,731	\$	1,692	\$ 1,631	\$	1,688	\$	1,709	1%	(1%)
As a % of Avg. Loans (3)		9.23%		9.26%	9.15%		9.39%		9.56%		
Net Credit Losses	\$	986	\$	902	\$ 840	\$	745	\$	700	(6%)	(29%)
As a % of Average Loans		5.26%		4.94%	4.71%		4.15%		3.92%		
Net Credit Margin (4)	\$	1,170	\$	1,163	\$ 1,164	\$	1,358	\$	1,426	5%	22%
As a % of Avg. Loans (4)		6.24%		6.36%	6.53%		7.56%		7.98%		
Loans 90+ Days Past Due	\$	1,016	\$	982	\$ 830	\$	760	\$	786	3%	(23%)
As a % of EOP Loans		1.32%		1.35%	1.14%		1.05%		1.08%		
Loans 30-89 Days Past Due	\$	1,078	\$	887	\$ 744	\$	744	\$	771	4%	(28%)
As a % of EOP Loans		1.40%		1.22%	1.02%		1.03%		1.06%		,
Citi Retail Services Key Indicators (in millions of do	ollars, except as otherwise	noted) (1)									
EOP Open Accounts		83.6		80.9	79.9		79.3		78.9	(1%)	(6%)
Purchase Sales (in billions)	\$	20.5	\$	15.5	\$ 18.1	\$	17.5	\$	20.4	17%	-
Average Loans (in billions) (1)	\$	38.3	\$	37.6	\$ 36.5	\$	36.5	\$	37.0	1%	(3%)
EOP Loans (in billions) (1)	\$	39.9	\$	36.7	\$ 36.6	\$	36.6	\$	38.6	5%	(3%)
Average Yield (2)		18.02%		18.19%	18.14%		18.26%		18.04%		
Net Interest Revenue (3)	\$	1,638	\$	1,577	\$ 1,557	\$	1,647	\$	1,673	2%	2%
As a % of Avg. Loans (3)		16.97%		16.87%	17.16%		17.95%		17.99%		
Net Credit Losses	\$	683	\$	665	\$ 609	\$	534	\$	514	(4%)	(25%)
As a % of Average Loans		7.08%		7.11%	6.71%		5.82%		5.53%		
Net Credit Margin (4)	\$	923	\$	827	\$ 856	\$	1,010	\$	1,022	1%	11%
As a % of Avg. Loans (4)		9.56%		8.85%	9.43%		11.01%		10.99%		
Loans 90+ Days Past Due	\$	951	\$	845	\$ 721	\$	716	\$	721	1%	(24%)
As a % of EOP Loans		2.38%		2.30%	1.97%		1.96%		1.87%		
Loans 30-89 Days Past Due	\$	1,175	\$	995	\$ 852	\$	823	\$	789	(4%)	(33%)
As a % of EOP Loans	•	2.94%		2.71%	2.33%		2.25%	·	2.04%	` ,	,,

⁽¹⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

NM Not meaningful

⁽²⁾ Average yield is gross interest revenue earned divided by average loans.

⁽³⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁴⁾ Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

CITICORP

GLOBAL CONSUMER BANKING

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(In millions of dollars, except as otherwise noted)



(In millions of dollars, except as otherwise noted)		4Q		1Q		2Q		3Q		4Q	(Decre	Increase ase) from	_	Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
	20	011	:	2012		2012	2	012	2	012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$	224 124	\$	262 116	\$	256 110	\$	257 124	\$	265 126	3% 2%	18% 2%	\$	947 611	\$	1,040 476	10% (22%)
Total Revenues, Net of Interest Expense		348		378		366		381		391	3%	12%		1,558		1,516	(3%)
Total Operating Expenses		326		359		338		335		402	20%	23%		1,343		1,434	7%
Net Credit Losses		28		29		14		29		33	14%	18%		172		105	(39%)
Credit Reserve Build / (Release)		3		(5)		(13)		2		11	NM	NM		(118)		(5)	96%
Provision for Unfunded Lending Commitments Provision for Benefits & Claims		(1)		(1)		<u>-</u>		<u>-</u>		<u>-</u>	-	100%		4		(1) -	NM -
Provision for Loan Losses and for Benefits and Claims (LLR & PBC)		30		23		1		31		44	42%	47%		58		99	71%
Income (loss) from Continuing Operations before Taxes		(8)		(4)		27		15		(55)	NM	NM	-	157		(17)	NM
Income Taxes (benefits)		(4)		3		10		5		(17)	NM	NM		62		1	(98%)
Income from Continuing Operations		(4)		(7)		17		10		(38)	NM	NM	-	95		(18)	NM
Noncontrolling Interests		(3)		1_		1_		2	-		(100%)	100%		-		4	-
Net Income		(1)	\$	(8)	\$	16	\$	8	\$	(38)	NM	NM	\$	95	\$	(22)	NM
Average Assets (in billions of dollars) Return on Average Assets	\$ (10 0.04%)	\$	9 (0.36%)	\$	9 0.72%	\$	9 0.35%	\$	10 1.51%)	11%	-	\$	10 0.95%	\$	9 (0.24%)	(10%)
Net Credit Losses as a % of Average Loans		1.59%		1.62%		0.75%		1.54%		1.66%							
Revenue by Business																	
Retail Banking	\$	199	\$	222	\$	214	\$	223	\$	230	3%	16% 8%	\$	890	\$	889	0%
Citi-Branded Cards Total	•	149	-	156	\$	152		158	\$	161	2% 3%	8% 12%	•	668	•	627	(6%)
	\$	348	\$	378	D	366	\$	381		391	3%	12%	\$	1,558	\$	1,516	(3%)
Net Credit Losses by Business Retail Banking	\$	12	\$	12	\$	7	\$	12	\$	15	25%	25%	\$	87	\$	46	(47%)
Citi-Branded Cards	Ψ 	16	Ψ	17	Ψ	7	Ψ	17	Ψ	18	6%	13%	Ψ	85	Ψ	59	(31%)
Total	\$	28	\$	29	\$	14	\$	29	\$	33	14%	18%	\$	172	\$	105	(39%)
Income (loss) from Continuing Operations by Business Retail Banking	\$	(40)	•	(24)	e	(7)	\$	(40)	œ.	(44)	NM	NM	\$	(27)	e	(04)	NM
Citi-Branded Cards	Ф	(18) 14	\$	(21) 14	\$	(7) 24	Þ	(12) 22	\$	(41) 3	(86%)	(79%)	Ф	(37) 132	\$	(81) 63	(52%)
Total	\$	(4)	\$	(7)	\$	17	\$	10	\$	(38)	NM	NM	\$	95	\$	(18)	NM
FX Translation Impact:																	
Total Revenue - as Reported	\$	348	\$	378	\$	366	\$	381	\$	391	3%	12%	\$	1,558	\$	1,516	(3%)
Impact of FX Translation (1)		5		(4)		9		8		-				(75)		-	
Total Revenues - Ex-FX (2)	\$	353	\$	374	\$	375	\$	389	\$	391	1%	11%	\$	1,483	\$	1,516	2%
Total Operating Expenses - as Reported	\$	326	\$	359	\$	338	\$	335	\$	402	20%	23%	\$	1,343	\$	1,434	7%
Impact of FX Translation (1)	•	3		(5)		8	•	6		-			•	(66)			
Total Operating Expenses - Ex-FX (2)	\$	329	\$	354	\$	346	\$	341	\$	402	18%	22%	\$	1,277	\$	1,434	12%
Provisions for LLR & PBC - as Reported	\$	30	\$	23	\$	1	\$	31	\$	44	42%	47%	\$	58	\$	99	71%
Impact of FX Translation (1)					_	11		1_						(2)		-	
Provisions for LLR & PBC - Ex-FX (2)	\$	30	\$	23	\$	2	\$	32	\$	44	38%	47%	\$	56	\$	99	77%

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

NM Not meaningful

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

CITICORP GLOBAL CONSUMER BANKING EMEA - PAGE 2



		4Q		1Q		2Q		3Q		4Q	4Q12 In (Decreas	
		2011		2012	_	2012	_	2012	_	2012	3Q12	4Q11
Retail Banking Key Indicators (in billions of dollars	s, except as o	therwise n	oted)								
Branches (actual)		296		286		240		234		228	(3%)	(23%)
Accounts (in millions)		4.0		4.0		4.0		3.9		3.9	-	(3%)
Average Deposits	\$	12.0	\$	12.5	\$	12.4	\$	12.7	\$	12.7	-	6%
Investment Sales	\$	8.0	\$	1.0	\$	8.0	\$	1.1	\$	1.3	18%	63%
Investment AUMs	\$	4.7	\$	5.3	\$	5.0	\$	5.4	\$	5.8	7%	23%
Average Loans	\$	4.3	\$	4.4	\$	4.7	\$	4.7	\$	5.0	6%	16%
EOP Loans:												
Real Estate Lending	\$	0.2	\$	0.2	\$	0.2	\$	0.3	\$	0.3	-	50%
Commercial Markets		1.7		1.8		1.9		2.1		2.1	-	24%
Personal and Other		2.3	_	2.5	_	2.5	_	2.5	_	2.7	8%	17%
Total EOP Loans	\$	4.2	\$	4.5	\$	4.6	\$	4.9	\$	5.1	4%	21%
Net Interest Revenue (in millions) (1)	\$	117	\$	145	\$	143	\$	143	\$	145	1%	24%
As a % of Average Loans (1)		10.79%		13.25%		12.24%		12.10%		11.54%		
Net Credit Losses (in millions)	\$	12	\$	12	\$	7	\$	12	\$	15	25%	25%
As a % of Average Loans		1.11%		1.10%		0.60%		1.02%		1.19%		
Loans 90+ Days Past Due (in millions)	\$	59	\$	62	\$	49	\$	50	\$	48	(4%)	(19%)
As a % of EOP Loans		1.40%		1.38%		1.07%		1.02%		0.94%		
Loans 30-89 Days Past Due (in millions)	\$	94	\$	92	\$	78	\$	79	\$	77	(3%)	(18%)
As a % of EOP Loans		2.24%		2.04%		1.70%		1.61%		1.51%		
Citi-Branded Cards Key Indicators (in billions of c	dollars, except	as otherw	ise r	ioted)								
EOP Open Accounts (in millions)		2.6		2.6		2.6		2.5		2.8	12%	8%
Purchase Sales	\$	2.7	\$	2.7	\$	2.8	\$	2.8	\$	3.1	11%	15%
Average Loans (2)	\$	2.7	\$	2.8	\$	2.8	\$	2.8	\$	2.9	4%	7%
EOP Loans (2)	\$	2.7	\$	2.9	\$	2.8	\$	2.9	\$	2.9	-	7%
Average Yield (3)		19.81%		19.71%		19.17%		19.24%		19.10%	-	
Net Interest Revenue (in millions) (4)	\$	107	\$	117	\$	113	\$	114	\$	120	5%	12%
As a % of Avg. Loans (4)		15.72%		16.81%		16.23%		16.20%		16.46%		
Net Credit Losses (in millions)	\$	16	\$	17	\$	7	\$	17	\$	18	6%	13%
As a % of Average Loans		2.35%		2.44%		1.01%		2.42%		2.47%		
Net Credit Margin (in millions) (5)	\$	133	\$	139	\$	145	\$	141	\$	143	1%	8%
As a % of Avg. Loans (5)	•	19.54%	•	19.97%	•	20.83%	•	20.03%	·	19.62%		
Loans 90+ Days Past Due (in millions)	\$	44	\$	43	\$	43	\$	45	\$	48	7%	9%
As a % of EOP Loans	,	1.63%		1.48%		1.54%		1.55%	·	1.66%		
Loans 30-89 Days Past Due (in millions)	\$	59	\$	65	\$	61	\$	68	\$	63	(7%)	7%
As a % of EOP Loans	Ψ	2.19%	Ť	2.24%	Ψ	2.18%	¥	2.34%	Ψ	2.17%	(. /0/	. ,3
				/0		2		2.0.70		,		

⁽¹⁾ Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

⁽²⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁵⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

CITICORP GLOBAL CONSUMER BANKING

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LATIN AMERICA - PAGE 1

(In millions of dollars, except as otherwise noted)

	4Q	1Q	2Q	3Q	4Q		ncrease ase) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,620 730	\$ 1,659 782	\$ 1,624 698	\$ 1,687 732	\$ 1,725 795	2% 9%	6% 9%	\$ 6,456 3,013	\$ 6,695 3,007	4% -
Total Revenues, Net of Interest Expense	2,350	2,441	2,322	2,419	2,520	4%	7%	9,469	9,702	2%
Total Operating Expenses	1,408	1,364	1,363	1,387	1,588	14%	13%	5,756	5,702	(1%)
Net Credit Losses	446	430	400	433	487	12%	9%	1,684	1,750	4%
Credit Reserve Build / (Release)	38	113	120	29	37	28%	(3%)	(67)	299	NM
Provision for Unfunded Lending Commitments	-	-	-	-	-	-	-	-	-	-
Provision for Benefits & Claims	32	44	31	46	46	-	44%	130	167	28%
Provision for Loan Losses and for Benefits and Claims (LLR & PBC)	516	587	551	508	570	12%	10%	1,747	2,216	27%
Income from Continuing Operations before Taxes	426	490	408	524	362	(31%)	(15%)	1,966	1,784	(9%)
Income Taxes	56	115	79	119	(39)	NM	NM	388	274	(29%)
Income from Continuing Operations Noncontrolling Interests	370	375 -	329 (2)	405	401 -	(1%) -	8% (100%)	1,578	1,510 (2)	(4%) -
Net Income	\$ 369	\$ 375	\$ 331	\$ 405	\$ 401	(1%)	9%	\$ 1,578	\$ 1,512	(4%)
Average Assets (in billions of dollars) Return on Average Assets	\$ 78 1.88%	\$ 81 1.86%	\$ 78 1.71%	\$ 79 2.04%	\$ 81 1.97%	3%	4%	\$ 80 1.97%	\$ 80 1.89%	-
Net Credit Losses as a % of Average Loans	4.87%	4.31%	4.15%	4.25%	4.61%					
Revenue by Business										
Retail Banking	\$ 1,343	\$ 1,448	\$ 1,378	\$ 1,452	\$ 1,488	2%	11%	\$ 5,468	\$ 5,766	5%
Citi-Branded Cards	1,007	993	944	967	1,032	7%	2%	4,001	3,936	(2%)
Total	\$ 2,350	\$ 2,441	\$ 2,322	\$ 2,419	\$ 2,520	4%	7%	\$ 9,469	\$ 9,702	2%
Net Credit Losses by Business Retail Banking	\$ 142	\$ 143	Ф 40E	\$ 160	\$ 210	31%	48%	\$ 475	\$ 648	36%
Citi-Branded Cards	\$ 142 304	\$ 143 287	\$ 135 265	273	\$ 210 277	1%	(9%)	1,209	\$ 648 1,102	(9%)
Total	\$ 446	\$ 430	\$ 400	\$ 433	\$ 487	12%	9%	\$ 1,684	\$ 1,750	4%
Income (loss) from Continuing Operations by Business										
Retail Banking Citi-Branded Cards	\$ 202 168	\$ 202 173	\$ 223 106	\$ 214 191	\$ 222 179	4% (6%)	10% 7%	\$ 902 676	\$ 861 649	(5%) (4%)
Total	\$ 370	\$ 375	\$ 329	\$ 405	\$ 401	(1%)	8%	\$ 1,578	\$ 1,510	(4%)
· otal	<u> </u>	*************************************	<u> </u>	<u> </u>	<u> </u>	(170)	3,0	Ψ 1,070	Ψ 1,010	(170)
FX Translation Impact:										
Total Revenue - as Reported	\$ 2,350	\$ 2,441	\$ 2,322	\$ 2,419	\$ 2,520	4%	7%	\$ 9,469	\$ 9,702	2%
Impact of FX Translation (1)	(5)	(92)	37	8				(569)		
Total Revenues - Ex-FX (2)	\$ 2,345	\$ 2,349	\$ 2,359	\$ 2,427	\$ 2,520	4%	7%	\$ 8,900	\$ 9,702	9%
Total Operating Expenses - as Reported	\$ 1,408	\$ 1,364	\$ 1,363	\$ 1,387	\$ 1,588	14%	13%	\$ 5,756	\$ 5,702	(1%)
Impact of FX Translation (1)	(20)	(57)	13	3	-			(367)	-	
Total Operating Expenses - Ex-FX (2)	\$ 1,388	\$ 1,307	\$ 1,376	\$ 1,390	\$ 1,588	14%	14%	\$ 5,389	\$ 5,702	6%
Provisions for LLR & PBC - as Reported	\$ 516	\$ 587	\$ 551	\$ 508	\$ 570	12%	10%	\$ 1,747	\$ 2,216	27%
Impact of FX Translation (1)	(18)	(38)	4	1	-			(156)	-	
Provisions for LLR & PBC - Ex-FX (2)	\$ 498	\$ 549	\$ 555	\$ 509	\$ 570	12%	14%	\$ 1,591	\$ 2,216	39%

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

NM Not meaningful

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

CITICORP REGIONAL CONSUMER BANKING LATIN AMERICA - PAGE 2



		4Q		1Q		2Q		3Q		4Q	(Decrea	ncrease ase) from
	_	2011	_	2012		2012	_	2012	_	2012	3Q12	4Q11
Retail Banking Key Indicators (in billions of dollars, e	xcept as o	therwise n	oted	<u>)</u>								
Branches (actual)		2,221		2,201		2,198		2,200		2,181	(1%)	(2%)
Accounts (in millions)		29.2		31.1		31.9		32.1		31.8	(1%)	9%
Average Deposits	\$	44.4	\$	46.0	\$	44.0	\$	44.6	\$	45.4	2%	2%
Investment Sales	\$	7.4	\$	9.8	\$	9.2	\$	10.4	\$	9.9	(5%)	34%
Investment AUMs	\$	51.9	\$	58.8	\$	58.3	\$	64.8	\$	65.9	2%	27%
Average Loans	\$	22.7	\$	25.7	\$	25.2	\$	26.6	\$	27.7	4%	22%
EOP Loans:												
Real Estate Lending	\$	4.4	\$	5.1	\$	4.9	\$	5.3	\$	5.4	2%	23%
Commercial Markets		10.9		11.7		11.6		12.3		12.8	4%	17%
Personal and Other		8.3	_	9.3		9.4	_	9.9	_	10.1	2%	22%
Total EOP Loans	\$	23.6	\$	26.1	\$	25.9	\$	27.5	\$	28.3	3%	20%
Net Interest Revenue (in millions) (1)	\$	890	\$	938	\$	917	\$	958	\$	971	1%	9%
As a % of Average Loans (1)		15.55%		14.68%		14.64%		14.33%		13.95%		
Net Credit Losses (in millions)	\$	142	\$	143	\$	135	\$	160	\$	210	31%	48%
As a % of Average Loans		2.48%		2.24%		2.15%		2.39%		3.02%		
Loans 90+ Days Past Due (in millions)	\$	253	\$	276	\$	285	\$	322	\$	324	1%	28%
As a % of EOP Loans		1.07%		1.06%		1.10%		1.17%		1.14%		
Loans 30-89 Days Past Due (in millions)	\$	289	\$	323	\$	316	\$	412	\$	353	(14%)	22%
As a % of EOP Loans		1.22%		1.24%		1.22%		1.50%		1.25%		
Citi-Branded Cards Key Indicators (in billions of dollar	ırs, except	as otherw	ise n	noted)								
EOP Open Accounts (in millions)		12.9		13.1		13.0		13.0		12.9	(1%)	-
Purchase Sales (in billions)	\$	10.8	\$	10.2	\$	10.0	\$	10.3	\$	11.5	12%	6%
Average Loans (in billions) (2)	\$	13.6	\$	14.4	\$	13.6	\$	13.9	\$	14.3	3%	5%
EOP Loans (in billions) (2)	\$	13.7	\$	14.3	\$	13.7	\$	14.2	\$	14.8	4%	8%
Average Yield (3)		23.52%		22.74%		22.91%		22.75%		22.49%		
Net Interest Revenue (in millions) (4)	\$	730	\$	721	\$	707	\$	729	\$	754	3%	3%
As a % of Average Loans (4)	Ψ	21.30%	Ψ	20.14%	Ψ	20.91%	Ψ	20.86%	Ψ	20.98%	370	370
Net Credit Losses (in millions)	\$	304	\$	287	\$	265	\$	273	\$	20.96 %	1%	(9%)
As a % of Average Loans	Ψ	8.87%	Ψ	8.02%	Ψ	7.84%	Ψ	7.81%	Ψ	7.71%	170	(370)
Net Credit Margin (in millions) (5)	\$	703	\$	706	\$	679	\$	694	\$	755	9%	7%
As a % of Average Loans (5)	Φ	20.51%	Ψ	19.72%	Ψ	20.08%	φ	19.86%	φ	21.00%	370	1 /0
• , ,	\$	412	\$	405	\$	405	\$	401	\$	413	3%	
Loans 90+ Days Past Due	\$		Ф		Ф		Ф		Ф		3%	-
As a % of EOP Loans	•	3.01%	•	2.83%	•	2.96%	•	2.82%	•	2.79%	407	00/
Loans 30-89 Days Past Due	\$	399	\$	426	\$	428	\$	416	\$	432	4%	8%
As a % of EOP Loans		2.91%		2.98%		3.12%		2.93%		2.92%		

⁽¹⁾ Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

NM Not meaningful

⁽²⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁵⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

CITICORP GLOBAL CONSUMER BANKING



ASIA - PAGE 1

(In millions of dollars, except as otherwise noted)

(in millions of dollars, except as otherwise noted)		4Q		1Q		2Q		3Q		4Q		ncrease se) from		Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
		2011		2012		2012		2012		2012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue	\$	1,332	\$	1,327	\$	1,282	\$	1,268	\$	1,265	-	(5%)	\$	5,365	\$	5,142	(4%)
Non-Interest Revenue		688		670	_	666		710	_	727	2%	6%		2,644		2,773	5%
Total Revenues, Net of Interest Expense		2,020		1,997		1,948		1,978		1,992	1%	(1%)		8,009		7,915	(1%)
Total Operating Expenses		1,172		1,146		1,161		1,202		1,241	3%	6%		4,619		4,750	3%
Net Credit Losses		210		190		199		217		235	8%	12%		883		841	(5%)
Credit Reserve Build / (Release)		31		(1)		(21)		(34)		20	NM	(35%)		(63)		(36)	43%
Provision for Unfunded Lending Commitments		-		-		-		-		-	-	-		-		-	-
Provision for Benefits & Claims					_				_	-	-	-			-		-
Provision for Loan Losses and for Benefits and Claims (LLR & PBC)		241		189		178		183		255	39%	6%	-	820		805	(2%)
Income from Continuing Operations before Taxes		607		662		609		593		496	(16%)	(18%)		2,570		2,360	(8%)
Income Taxes		197		159		161		144		99	(31%)	(50%)		666		563	(15%)
Income from Continuing Operations		410		503		448		449		397	(12%)	(3%)		1,904		1,797	(6%)
Noncontrolling Interests	_	-	_		_	<u> </u>	_		_		-	-	_	<u> </u>	_		-
Net Income	\$	410	\$	503	\$	448	\$	449	\$	397	(12%)	(3%)		1,904	\$	1,797	(6%)
Average Assets (in billions of dollars)	\$	122	\$	125	\$	123	\$	127	\$	128	1%	5%	\$	122	\$	126	3%
Return on Average Assets		1.33%		1.62%		1.46%		1.41%		1.23%				1.56%		1.43%	
Net Credit Losses as a % of Average Loans		0.96%		0.86%		0.92%		0.98%		1.04%							
Revenue by Business																	
Retail Banking	\$	1,214	\$	1,220	\$	1,155	\$	1,186	\$	1,166	(2%)	(4%)	\$	4,927	\$	4,727	(4%)
Citi-Branded Cards		806		777		793		792	-	826	4%	2%		3,082		3,188	3%
Total	\$	2,020	\$	1,997	\$	1,948	\$	1,978	\$	1,992	1%	(1%)	\$	8,009	\$	7,915	(1%)
Net Credit Losses by Business																	
Retail Banking	\$	85	\$	65	\$	72	\$	81	\$	99	22%	16%	\$	326	\$	317	(3%)
Citi-Branded Cards		125		125		127		136	-	136	-	9%		557		524	(6%)
Total	\$	210	\$	190	\$	199	\$	217	\$	235	8%	12%	\$	883	\$	841	(5%)
Income from Continuing Operations by Business																	
Retail Banking Citi-Branded Cards	\$	237 173	\$	300 203	\$	237 211	\$	247 202	\$	185 212	(25%)	(22%) 23%	\$	1,195 709	\$	969 828	(19%) 17%
Total	\$	410	\$	503	\$	448	\$	449	\$	397	5% (12%)	(3%)	\$	1,904	\$	1,797	(6%)
Total	<u> </u>	410	Ф	303	φ	440	Φ	449	•	391	(12%)	(3%)	3	1,904	<u> </u>	1,797	(6%)
FX Translation Impact:																	
Total Revenue - as Reported	\$	2,020	\$	1,997	\$	1,948	\$	1,978	\$	1,992	1%	(1%)	\$	8,009	\$	7,915	(1%)
Impact of FX Translation (1)	•	19	•	(5)	•	34	•	14	•	-		(172)	•	(98)	•	-	(175)
Total Revenues - Ex-FX (2)	\$	2,039	\$	1,992	\$	1,982	\$	1,992	\$	1,992	-	(2%)	\$	7,911	\$	7,915	-
· '	<u> </u>								_		001	` ,					
Total Operating Expenses - as Reported	\$	1,172	\$	1,146	\$	1,161	\$	1,202	\$	1,241	3%	6%	\$	4,619	\$	4,750	3%
Impact of FX Translation (1)	_	5	_	(5)	_	15	_	5	_	-	001	F0.	_	(61)		-	407
Total Operating Expenses - Ex-FX (2)	\$	1,177	\$	1,141	\$	1,176	\$	1,207	\$	1,241	3%	5%	\$	4,558	\$	4,750	4%
Provisions for LLR & PBC - as Reported	\$	241	\$	189	\$	178	\$	183	\$	255	39%	6%	\$	820	\$	805	(2%)
Impact of FX Translation (1)		7		3		9		2		-				(9)		-	
Provisions for LLR & PBC - Ex-FX (2)	\$	248	\$	192	\$	187	\$	185	\$	255	38%	3%	\$	811	\$	805	(1%)

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

NM Not meaningful

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.





		4Q		1Q		2Q		3Q		4Q	(Decrea	ncrease ise) from
		2011	_	2012		2012	_	2012	_	2012	3Q12	4Q11
Retail Banking Key Indicators (in billions of dollars.	except as oth	nerwise no	ted)									
Branches (actual)		671		643		627		618		600	(3%)	(11%)
Accounts (in millions)		16.4		16.5		16.8		16.8		16.9	1%	3%
Average Deposits	\$	109.8	\$	110.9	\$	109.7	\$	112.5	\$	110.1	(2%)	-
Investment Sales	\$	6.0	\$	8.4	\$	7.0	\$	9.2	\$	9.0	(2%)	50%
nvestment AUMs	\$	45.2	\$	47.9	\$	47.4	\$	49.8	\$	52.0	4%	15%
Average Loans	\$	67.1	\$	68.7	\$	67.5	\$	68.5	\$	69.7	2%	4%
EOP Loans:												
Real Estate Lending	\$	34.8	\$	35.9	\$	34.7	\$	36.3	\$	36.6	1%	5%
Commercial Markets		17.4		17.7		17.6		16.9		16.6	(2%)	(5%)
Personal and Other	-	15.1		15.2		15.3		16.1		16.5	2%	9%
otal EOP Loans	\$	67.3	\$	68.8	\$	67.6	\$	69.3	\$	69.7	1%	4%
let leterest Deveryor (in millione) (4)	•	820	œ.	807	æ	775	•	761	•	740	(20()	(00()
Net Interest Revenue (in millions) (1)	\$		\$		\$		\$		\$	746	(2%)	(9%)
As a % of Average Loans (1)	_	4.85%		4.72%	_	4.62%	_	4.42%	_	4.26%		
let Credit Losses (in millions)	\$	85	\$	65	\$	72	\$	81	\$	99	22%	16%
As a % of Average Loans		0.50%		0.38%		0.43%		0.47%		0.57%		
oans 90+ Days Past Due (in millions)	\$	222	\$	245	\$	241	\$	219	\$	228	4%	3%
As a % of EOP Loans		0.33%		0.36%		0.36%		0.32%		0.33%		
oans 30-89 Days Past Due (in millions)	\$	444	\$	434	\$	440	\$	433	\$	459	6%	3%
As a % of EOP Loans		0.66%		0.63%		0.65%		0.62%		0.66%		
Citi-Branded Cards Key Indicators (in billions of do	ollars, except a	as otherwis	se no	ted)								
EOP Open Accounts (in millions)		15.9		15.7		15.7		15.9		16.0	1%	1%
Purchase Sales (in billions)	\$	19.1	\$	18.8	\$	18.8	\$	19.1	\$	20.7	8%	8%
Average Loans (in billions) (2)	\$	19.4	\$	20.0	\$	19.5	\$	19.8	\$	19.9	1%	3%
EOP Loans (in billions) (2)	\$	19.9	\$	19.6	\$	19.6	\$	20.0	\$	20.4	2%	3%
Average Yield (3)		13.41%		13.31%		13.16%		12.89%		12.88%		
let Interest Revenue (in millions) (4)	\$	512	\$	520	\$	507	\$	507	\$	519	2%	1%
As a % of Average Loans (4)		10.47%		10.46%		10.46%		10.19%		10.38%		
Net Credit Losses (in millions)	\$	125	\$	125	\$	127	\$	136	\$	136	-	9%
As a % of Average Loans		2.56%		2.51%		2.62%		2.73%		2.72%		
Net Credit Margin (in millions) (5)	\$	681	\$	652	\$	666	\$	656	\$	690	5%	1%
As a % of Average Loans (5)	•	13.93%	•	13.11%	٠	13.74%		13.18%	•	13.79%		
Loans 90+ Days Past Due	\$	214	\$	224	\$	222	\$	220	\$	234	6%	9%
•	Ф		Φ		Φ		Φ		Ф		070	9%
As a % of EOP Loans	•	1.08%	•	1.14%	•	1.13%	•	1.10%	•	1.15%	00/	701
oans 30-89 Days Past Due	\$	321	\$	321	\$	315	\$	334	\$	342	2%	7%
As a % of EOP Loans		1.61%		1.64%		1.61%		1.67%		1.68%		

⁽¹⁾ Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

NM Not meaningful

⁽²⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁵⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

CITICORP

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)



FY 2012 vs.

Full

		4Q		1Q		2Q		3Q	4	IQ.		ncrease ase) from		Year		Year	FY 2012 VS. FY 2011 Increase/
		2011		2012		2012		2012		012	3Q12	4Q11		2011		2012	(Decrease)
Commissions and Fees	\$	1,024	\$	1,141	\$	1,081	\$	1,011	\$	1,085	7%	6%		4,449		4,318	(3%)
Administration and Other Fiduciary Fees		648		696		742		663		689	4%	6%		2,775		2,790	1%
Investment Banking		645 (340)		811		793 1,434		1,000 731		1,014 49	1% (93%)	57% NM		3,029 4,873		3,618 4,130	19% (15%)
Principal Transactions Other		113		1,916 (406)		326		37		49 (42)	(93%) NM	NM		4,873 1,821		(85)	(15%) NM
Total Non-Interest Revenue		2,090		4,158	_	4,376	_	3,442		2,795	(19%)	34%		16,947		14,771	(13%)
Net Interest Revenue (including Dividends)		3,728		3,860		3,836		3,986		4,147	4%	11%		15,055		15,829	5%
Total Revenues, Net of Interest Expense		5,818		8,018		8,212		7,428		6,942	(7%)	19%		32,002		30,600	(4%)
Total Operating Expenses		5,266		5,095		4,987		4,877		5,273	8%	0%		20,768		20,232	(3%)
Net Credit Losses		172		(58)		122		143		75	(48%)	(56%)		619		282	(54%)
Provision for Unfunded Lending Commitments		48		(11)		26		(26)		50	NM	4%		89		39	(56%)
Credit Reserve Build / (Release)		(138)		158		(13)		(149)		(41)	72%	70%		(556)		(45)	92%
Provision for Benefits & Claims								<u> </u>			-	-					-
Provision for Credit Losses and for Benefits and Claims		82		89		135		(32)		84	NM	2%		152		276	82%
Income from Continuing Operations before Taxes		470		2,834		3,090		2,583		1,585	(39%)	NM		11,082		10,092	(9%)
Income Taxes (Benefits)		(163)		624		747		606		125	(79%)	NM		2,820		2,102	(25%)
Income from Continuing Operations		633		2,210		2,343		1,977		1,460	(26%)	NM		8,262		7,990	(3%)
Noncontrolling Interests		29		60		31		14		23	64%	(21%)		56		128	NM
Net Income	\$	604	\$	2,150	\$	2,312	\$	1,963	\$	1,437	(27%)	NM	\$	8,206	\$	7,862	(4%)
Average Assets (in billions of dollars)	\$	1,010	\$	1,016	\$	1,048	\$	1,044	\$	1,059	1%	5%	\$	1,024	\$	1,042	2%
Return on Assets		0.24%		0.85%		0.89%		0.75%		0.54%				0.80%		0.75%	
Return on Assets (Excluding CVA/DVA)		0.25%		1.19%		0.84%		0.94%		0.66%				0.70%		0.90%	
Revenue by Region																	
North America	\$	1,265	\$	1,989	\$	2,591	\$		\$	2,026	(2%)	60%	\$	10,002	\$	8,668	(13%)
EMEA Latin America		2,077 992		2,848 1,206		2,539 1,212		2,378 1,249		2,228 1,149	(6%) (8%)	7% 16%		10,707 4,083		9,993 4,816	(7%) 18%
Asia		1.484		1,200		1,870		1,739		1,539	(12%)	4%		7,210		7,123	(1%)
Total	\$	5,818	\$	8,018	\$	8,212	\$			6,942	(7%)	19%	\$	32,002	\$	30,600	(4%)
			÷						<u> </u>		(,		<u> </u>				(,
Income from Continuing Operations by Region	•	(070)	•	0=4	•		•	0.50	•		(050()		•	=0	•		001
North America EMEA	\$	(373) 443	\$	254 827	\$	612 697	\$	352 629	\$	263 445	(25%) (29%)	NM 0%	\$	1,459 3,130	\$	1,481 2,598	2% (17%)
Latin America		337		520		510		520		412	(21%)	22%		1,613		1,962	22%
Asia		226		609		524		476		340	(29%)	50%		2,060		1,949	(5%)
Total	\$	633	\$	2,210	\$	2,343	\$	1,977	\$	1,460	(26%)	NM	\$	8,262	\$	7,990	(3%)
Average Loans by Region (in billions)																	
North America	\$	74	\$	76	\$	82	\$	90		89	(1%)	20%	\$	69	\$	83	20%
EMEA		50		51		52		54		53	(2%)	6%		47		53	13%
Latin America Asia		32 58		34 60		34 63		34 65		37 62	9%	16% 7%		29 52		35 63	21% 21%
	_		_		_		_		_		(5%)		•		•		
Total	\$	214	\$	221	\$	231	\$	243	\$	241	(1%)	13%	\$	197	\$	234	19%

4Q12 Increase

Full

NM Not meaningful

CITICORP INSTITUTIONAL CLIENTS GROUP SECURITIES AND BANKING



(In millions of dollars, except as otherwise noted)

								4Q12 I	ncrease		Full		Full	FY 2012 vs.
	4Q	10		2Q	3Q		4Q		ise) from		Year		Year	FY 2011 Increase/
	2011	201	12	2012	2012	-	2012	3Q12	4Q11		2011	_	2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 2,214 980		2,274 3,001	\$ 2,302 3,103	\$ 2,463 2,307	\$	2,637 1,656	7% (28%)	19% 69%	\$	9,123 12,300	\$	9,676 10,067	6% (18%)
Total Revenues, Net of Interest Expense	3,194	5	5,275	5,405	4,770		4,293	(10%)	34%		21,423		19,743	(8%)
Total Operating Expenses	3,736	3	3,707	3,575	3,486		3,676	5%	(2%)		15,013		14,444	(4%)
Net Credit Losses	178		(60)	97	56		75	34%	(58%)		602		168	(72%)
Provision for Unfunded Lending Commitments	36		(17)	26	(26)		50	NM	39%		86		33	(62%)
Credit Reserve Build / (Release)	(145)		135	(64)	(103)		(47)	54%	68%		(572)		(79)	86%
Provision for Benefits & Claims	-						-	-	-					-
Provision for Loan Losses and for Benefits and Claims	69		58	59	(73)		78	NM	13%		116		122	5%
Income (Loss) from Continuing Operations before Taxes	(611)	1	1,510	1,771	1,357		539	(60%)	NM		6,294		5,177	(18%)
Income Taxes (Benefits)	(477)		221	343	226		(108)	NM	77%		1,381		682	(51%)
Income (Loss) from Continuing Operations	(134)	1	1,289	1,428	1,131		647	(43%)	NM (250)		4,913		4,495	(9%)
Noncontrolling Interests	24		56	26	11	_	18	64%	(25%)	_	37	_	111	NM (40%)
Net Income (Loss)	\$ (158)	\$ 1	1,233	\$ 1,402	\$ 1,120	\$	629	(44%)	NM		4,876	\$	4,384	(10%)
Average Assets (in billions of dollars)	877		884	912	903		916	1%	4%		894		904	1%
Return on Average Assets Return on Average Assets (Excluding CVA/DVA)	(0.07%) (0.05%)).56%).95%	0.62% 0.56%	0.49% 0.71%		0.27% 0.41%				0.55% 0.42%		0.48% 0.66%	
Revenue Details - Excluding CVA/DVA: Investment Banking:														
Advisory	\$ 159	\$	110	\$ 201	\$ 194	\$	204	5%	28%	\$	684	\$	709	4%
Equity Underwriting	90		154	167	142		160	13%	78%		672		623	(7%)
Debt Underwriting	389		601	486	590		632	7%	62%		1,954		2,309	18%
Total Investment Banking	638		865	854	926		996	8%	56%		3,310		3,641	10%
Lending	165		56	608	194		139	(28%)	(16%)		1,809		997	(45%)
Equity Markets	233		903	550	510		455	(11%)	95%		2,402		2,418	1%
Fixed Income Markets	1,716	4	1,736	2,818	3,697		2,710	(27%)	58%		10,891		13,961	28%
Private Bank	517		576	570	590		578	(2%)	12%		2,138		2,314	8%
Other Securities and Banking	(1)		(485)	(193)	(348)		(75)	78%	NM		(859)		(1,101)	(28%)
Total Securities and Banking Revenues (Ex-CVA/DVA) (1)	\$ 3,268	\$ 6	5,651	\$ 5,207	\$ 5,569	\$	4,803	(14%)	47%	\$	19,691	\$	22,230	13%
North America EMEA Latin America	\$ 712 1,237 560		1,978 2,555 759	\$ 1,827 1,607 755	\$ 1,785 1,853 804	\$	1,653 1,499 720	(7%) (19%) (10%)	NM 21% 29%	\$	6,512 6,752 2,325	\$	7,243 7,514 3,038	11% 11% 31%
Asia	759	1	1,359	1,018	1,127		931	(17%)	23%		4,102		4,435	8%
Total Securities and Banking Revenues (Ex-CVA/DVA) (1)	3,268	6	6,651	5,207	5,569	_	4,803	(14%)	47%		19,691		22,230	13%
CVA/DVA (excluded as applicable in lines above) (2)	(74)	(1	1,376)	198	(799)		(510)	36%	NM		1,732		(2,487)	NM
Total Revenues, Net of Interest Expense	\$ 3,194	\$ 5	5,275	\$ 5,405	\$ 4,770	\$	4,293	(10%)	34%	\$	21,423	\$	19,743	(8%)

⁽¹⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful

⁽²⁾ See Note (1) on page 4.

CITICORP INSTITUTIONAL CLIENTS GROUP TRANSACTION SERVICES

cîtî'

(In millions of dollars, except as otherwise noted)

(in millions of dollars, except as otherwise noted)	4Q 2011	1Q 2012	2Q 2012	3Q 2012	4Q 2012		Increase ase) from 4Q11	Full Year 2011	Full Year 2012	FY 2012 vs. FY 2011 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,514 1,110	\$ 1,586 1,157	\$ 1,534	\$ 1,523 1,135	\$ 1,510 1,139	(1%)	- 3%	\$ 5,932 4,647	\$ 6,153 4,704	4% 1%
		·	1,273							
Total Revenues, Net of Interest Expense	2,624	2,743	2,807	2,658	2,649	450/	1%	10,579	10,857	3%
Total Operating Expenses	1,530	1,388	1,412	1,391	1,597	15%	4%	5,755	5,788	1%
Net Credit Losses	(6)	2	25	87	-	(100%)	100%	17	114	NM
Provision for Unfunded Lending Commitments	12	6	-	-	-	-	(100%)	3	6	100%
Credit Reserve Build / (Release)	7	23	51	(46)	6	NM	(14%)	16	34	NM
Provision for Benefits & Claims		-				-	-			-
Provision for Credit Losses and for Benefits and Claims	13_	31	76	41	6_	(85%)	(54%)	36_	154	NM
Income from Continuing Operations before Taxes	1,081	1,324	1,319	1,226	1,046	(15%)	(3%)	4,788	4,915	3%
Income Taxes	314	403	404	380	233	(39%)	(26%)	1,439	1,420	(1%)
Income from Continuing Operations	767	921	915	846	813	(4%)	6%	3,349	3,495	4%
Noncontrolling Interests	5	4	5	3	5	67%	-	19	17	(11%)
Net Income	\$ 762	\$ 917	\$ 910	\$ 843	\$ 808	(4%)	6%	\$ 3,330	\$ 3,478	4%
Average Assets (in billions of dollars) Return on Average Assets	\$ 133 2.27%	\$ 132 2.79%	\$ 136 2.69%	\$ 141 2.38%	\$ 143 2.25%	1%	8%	\$ 130 2.56%	\$ 138 2.52%	6%
Revenue Details										
Treasury and Trade Solutions	\$ 1,965	\$ 2,054	\$ 2,112	\$ 1,991	\$ 1,993	-	1%	\$ 7,697	\$ 8,150	6%
Securities and Fund Services	659	689	695	667	656	(2%)	0%	2,882	2,707	(6%)
Total	\$ 2,624	\$ 2,743	\$ 2,807	\$ 2,658	\$ 2,649	-	1%	\$ 10,579	\$ 10,857	3%
Average Deposits and Other Customer Liability Balances (in billions)										
North America	\$ 94	\$ 100	\$ 106	\$ 107	\$ 106	(1%)	13%	\$ 87	\$ 105	21%
EMEA Latin America	118 36	118 35	125 34	132 38	142 45	8% 18%	20% 25%	118 34	129 38	9% 12%
Asia	121	124	131	138	135	(2%)	12%	125	132	6%
Total	\$ 369	\$ 377	\$ 396	\$ 415	\$ 428	3%	16%	\$ 364	\$ 404	11%
EOP Assets Under Custody (in trillions of dollars)	\$ 12.0	\$ 12.5	\$ 12.2	\$ 12.8	\$ 13.2	3%	10%			

NM Not meaningful

CORPORATE / OTHER (1)

(In millions of dollars, except as otherwise noted)



	4Q	1Q	2Q	3Q	4Q		ncrease ise) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	012	2012	3Q12	4Q11	2011	 2012	(Decrease)
Net Interest Revenue	\$ 87	\$ 13	\$ (21)	\$ (136)	\$ (127)	7%	NM	\$ 26	\$ (271)	NM
Non-Interest Revenue	 296	 487	 (244)	 169	 51	(70%)	(83%)	 859	 463	(46%)
Total Revenues, Net of Interest Expense	383	500	(265)	33	(76)	NM	NM	885	192	(78%)
Total Operating Expenses	512	795	597	764	1,058	38%	NM	2,293	3,214	40%
Net Credit Losses	1	1	1	(1)	(1)	-	NM	3	-	(100%)
Credit Reserve Build / (Release)	(1)	(1)	-	-	-	-	100%	(3)	(1)	67%
Provision for Benefits & Claims	1	-	(1)	-	-	-	(100%)	1	(1)	NM
Provision for Unfunded Lending Commitments	 (1)	 	 	 	 1_	-	NM	 	 1_	-
Provision for Loan Losses and for Benefits and Claims	 -	 	 	 (1)	 	100%	-	 1_	 (1)	NM
Income from Continuing Operations before Taxes	(129)	(295)	(862)	(730)	(1,134)	(55%)	NM	(1,409)	(3,021)	NM
Income Taxes	(88)	 17	(435)	(675)	(303)	55%	NM	(681)	 (1,396)	NM
Income from Continuing Operations	(41)	(312)	(427)	(55)	(831)	NM	NM	(728)	(1,625)	NM
Income (Loss) from Discontinued Operations, net of taxes	-	(5)	(1)	(31)	(112)	NM	-	112	(149)	NM
Noncontrolling Interests	 14	 63	 9	 8	 5	(38%)	(64%)	 (27)	 85	NM
Net Income (Loss)	\$ (55)	\$ (380)	\$ (437)	\$ (94)	\$ (948)	NM	NM	\$ (589)	\$ (1,859)	NM
EOP Assets (in billions of dollars)	\$ 284	\$ 311	\$ 289	\$ 302	\$ 249	(18%)	(12%)			
Average Assets (in billions of dollars)	\$ 285	\$ 289	\$ 285	\$ 293	\$ 287	(2%)	1%	\$ 284	\$ 289	2%

⁽¹⁾ Includes unallocated global staff functions, other corporate expense and unallocated global operations and technology expenses, Corporate Treasury, Corporate items Income (Loss) from Discontinued Operations.

NM Not meaningful

CITICORP

North America (1)

(In millions of dollars, except as otherwise noted)



		4Q		1Q		2Q	3Q		4Q		ncrease ase) from		Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
		2011		2012		2012	2012		2012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue	\$	5,353	\$	5,292	\$	5,321	\$ 5,546	\$	5,652	2%	6%	\$	21,566	\$	21,811	1%
Non-Interest Revenue		1,079		1,895		2,405	1,918		1,720	(10%)	59%		8,595		7,938	(8%)
Total Revenues, Net of Interest Expense		6,432		7,187		7,726	7,464		7,372	(1%)	15%		30,161		29,749	(1%)
Total Operating Expenses		4,672		4,343		4,448	4,318		4,670	8%	-		17,790		17,779	-
Net Credit Losses		1,816		1,547		1,564	1,370		1,269	(7%)	(30%)		8,490		5,750	(32%)
Credit Reserve Build / (Release)		(827)		(811)		(839)	(574)	(293)	49%	65%		(4,203)		(2,517)	40%
Provision Unfunded Lending Commitments		36		(17)		19	(15)	44	NM	22%		103		31	(70%)
Provision for Benefits & Claims		13		14		19	19		18	(5%)	38%		62		70	13%
Provision for Credit Losses and for Benefits and Claims		1,038		733		763	800		1,038	30%	-		4,452		3,334	(25%)
Income from Continuing Operations before Taxes		722		2,111		2,515	2,346		1,664	(29%)	NM		7,919		8,636	9%
Income Taxes		151		540		707	694		399	(43%)	NM		2,365		2,340	(1%)
Income from Continuing Operations		571		1,571		1,808	1,652		1,265	(23%)	NM		5,554		6,296	13%
Noncontrolling Interests		3		32		10	(7)	9	NM	NM		(29)		44	NM
Net Income	\$	568	\$	1,539	\$	1,798	\$ 1,659	_ \$	1,256	(24%)	NM	\$	5,583	\$	6,252	12%
Average Assets (in billions of dollars) Return on Average Assets	\$	584 0.39%	\$	593 1.04%	\$	614 1.18%	\$ 626 1.05%		632 0.79%	1%	8%	\$	588 0.95%	\$	616 1.01%	5%
Revenue by Business																
Retail Banking	\$	1,392	\$	1,628	\$	1,647	\$ 1,736	\$	1,666	(4%)	20%	\$	5,113	\$	6,677	31%
Citi-Branded Cards		2,161		2,068		2,010	2,111		2,134	1%	(1%)		8,730		8,323	(5%)
Citi Retail Services		1,614		1,502		1,478	1,555	_	1,546	(1%)	(4%)		6,316		6,081	(4%)
Global Consumer Banking		5,167		5,198		5,135	5,402		5,346	(1%)	3%		20,159		21,081	5%
Securities and Banking Transaction Services		660 605		1,348 641		1,926 665	1,439 623		1,391 635	(3%) 2%	NM 5%		7,558 2.444		6,104 2,564	(19%) 5%
Total		6,432		7,187	_	7,726	7,464				15%	-	30,161		29,749	(1%)
							•		7,372	(1%)			•			` ,
CVA/DVA {included as applicable in businesses above} (2)		(52)		(629)		99	(346		(262)	24%	NM		1,046		(1,138)	NM
Total Revenues - Excluding CVA/DVA (3)	\$	6,484	\$	7,816	\$	7,627	\$ 7,810	_ \$	7,634	(2%)	18%	\$	29,115	\$	30,887	6%
Income (loss) from Continuing Operations by Business																
Retail Banking	\$	164	\$	331	\$	335	\$ 340	\$	231	(32%)	41%	\$	463	\$	1,237	NM
Citi-Branded Cards		501		607		428	571		474	(17%)	(5%)		2,151		2,080	(3%)
Citi Retail Services		279		379		433	389		297	(24%)	6%		1,481		1,498	1%
Global Consumer Banking		944		1,317	_	1,196	1,300		1,002	(23%)	6%		4,095		4,815	18%
Securities and Banking		(441)		128		488	232		163	(30%)	NM 470		1,044		1,011	(3%)
Transaction Services	_	68	_	126	_	124	120		100	(17%)	47%	_	415	_	470	13%
Total	\$	571	\$	1,571	\$	1,808	\$ 1,652	_ \$	1,265	(23%)	NM	\$	5,554	\$	6,296	13%

⁽¹⁾ Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.

⁽²⁾ See Note (1) on page 4.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

CITICORP

EMEA (1)

(In millions of dollars, except as otherwise noted)



	4Q		1Q		2Q		3Q		4Q	(Decre	ncrease ase) from		Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
	2011		2012		2012	_	2012	_	2012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,174 1,251	\$	1,326 1,900	\$	1,211 1,694	\$	1,285 1,474	\$	1,333 1,286	4% (13%)	14% 3%	\$	4,624 7,641	\$	5,155 6,354	11% (17%)
Total Revenues, Net of Interest Expense	2,425		3,226		2,905		2,759		2,619	(5%)	8%		12,265		11,509	(6%)
Total Operating Expenses	2,033		1,961		1,890		1,879		2,123	13%	4%		7,961		7,853	(1%)
Net Credit Losses	112		52		20		48		71	48%	(37%)		362		191	(47%)
Credit Reserve Build / (Release)	(164))	75		(38)		(47)		92	NM	NM		(573)		82	NM
Provision Unfunded Lending Commitments	12		5		7		(10)		6	NM	(50%)		(2)		8	NM
Provision for Benefits & Claims			-				-		-	-	-				-	-
Provision for Credit Losses and for Benefits and Claims	(40)	1	132		(11)		(9)		169	NM	NM		(213)		281	NM
Income from Continuing Operations before Taxes	432		1,133		1,026		889		327	(63%)	(24%)		4,517		3,375	(25%)
Income Taxes	(7)	<u> </u>	313		312		250		(80)	NM	NM		1,292		795	(38%)
Income from Continuing Operations	439		820		714		639		407	(36%)	(7%)		3,225		2,580	(20%)
Noncontrolling Interests	22		28		22	_	23		16	(30%)	(27%)		82		89	9%
Net Income	\$ 417	\$	792	\$	692	\$	616	\$	391	(37%)	(6%)	\$	3,143	\$	2,491	(21%)
Average Assets (in billions of dollars) Return on Average Assets	\$ 300 0.55%	\$	295 1.08%	\$	298 0.93%	\$	281 0.87%	\$	292 0.53%	4%	(3%)	\$	293 1.07%	\$	292 0.85%	-
Revenue by Business																
Retail Banking	\$ 199	\$	222	\$	214	\$	223	\$	230	3%	16%	\$	890	\$	889	-
Citi-Branded Cards	149		156		152	_	158		161	2%	8%		668		627	(6%)
Regional Consumer Banking	348		378		366		381		391	3%	12%		1,558		1,516	(3%)
Securities and Banking Transaction Services	1,219 858		1,954 894		1,609 930		1,511 867		1,343 885	(11%) 2%	10% 3%		7,221 3,486		6,417 3,576	(11%) 3%
Total	\$ 2,425	\$	3,226	\$	2,905	\$	2,759	\$	2,619	(5%)	8%	\$	12,265	\$	11,509	(6%)
CVA/DVA (included as applicable in businesses above) (2)	(18)		(601)		2		(342)		(156)	54%	NM		469		(1,097)	NM
Total Revenues - Excluding CVA/DVA (3)	\$ 2,443	\$	3,827	\$	2,903	\$	3,101	\$	2,775	(11%)	14%	\$	11,796	\$	12,606	7%
Income (loss) from Continuing Operations by Business																
Retail Banking	\$ (18)	\$	(21)	\$	(7)	\$	(12)	\$	(41)	NM	NM	\$	(37)	\$	(81)	NM
Citi-Branded Cards	14		14		24		22		3	(86%)	(79%)		132		63	(52%)
Regional Consumer Banking	(4)		(7)		17		10		(38)	NM	NM	\$	95	\$	(18)	NM
Securities and Banking Transaction Services	160 283		512 315		365 332		346 283		131 314	(62%) 11%	(18%) 11%		2,000 1,130		1,354 1,244	(32%) 10%
Total	\$ 439	\$	820	\$	714	\$	639	\$		(36%)	(7%)	\$	3,225	\$	2,580	(20%)
Total	Ψ 439	- Ψ	020	Ψ	7 14	Ψ	039	Ψ	401	(50 %)	(70)	Ψ	5,225	Ψ	2,300	(2070)

⁽¹⁾ Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.

NM Not meaningful

⁽²⁾ See Note (1) on page 4.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

CITICORP LATIN AMERICA (1)





		4Q		1Q		2Q		3Q		4Q	(Decrea	ncrease ise) from	=	Full Year	,	Full Year	FY 2012 vs. FY 2011 Increase/
	2	011		2012		2012	_	2012	-	2012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue	\$	2,360	\$	2,388	\$	2,335	\$		\$	2,504	4%	6%	\$	9,607	\$	9,636	-
Non-Interest Revenue	-	982		1,259		1,199		1,259	_	1,165	(7%)	19%		3,945		4,882	24%
Total Revenues, Net of Interest Expense		3,342		3,647		3,534		3,668		3,669	-	10%		13,552		14,518	7%
Total Operating Expenses		1,879		1,802		1,785		1,823		2,120	16%	13%		7,547		7,530	-
Net Credit Losses		458		430		432		438		508	16%	11%		1,705		1,808	6%
Credit Reserve Build / (Release)		58		107		105		53		40	(25%)	(31%)		(163)		305	NM
Provision Unfunded Lending Commitments		-		-		-		-		-	-	-		(9)		-	100%
Provision for Benefits & Claims		32		44		31	_	46		46	-	44%		130		167	28%
Provision for Credit Losses and for Benefits and Claims		548		581		568		537		594	11%	8%		1,663		2,280	37%
Income from Continuing Operations before Taxes		915		1,264		1,181		1,308		955	(27%)	4%		4,342		4,708	8%
Income Taxes		208		369		342		383		142	(63%)	(32%)		1,151		1,236	7%
Income from Continuing Operations		707		895		839		925		813	(12%)	15%		3,191		3,472	9%
Noncontrolling Interests		1	_	-		(3)	_			(3)	-	NM		(1)		(6)	NM
Net Income	\$	706	\$	895	\$	842	\$	925	\$	816	(12%)	16%	_\$_	3,192	\$	3,478	9%
Average Assets (in billions of dollars) Return on Average Assets	\$	162 1.73%	\$	167 2.16%	\$	165 2.05%	\$	169 2.18%	\$	175 1.86%	4%	8%	\$	170 1.88%	\$	169 2.06%	(1%)
Revenue by Business																	
Retail Banking	\$	1,343	\$	1,448	\$	1,378	\$		\$	1,488	2%	11%	\$	5,468	\$	5,766	5%
Citi-Branded Cards		1,007		993		944	_	967		1,032	7%	2%	_	4,001		3,936	(2%)
Regional Consumer Banking Securities and Banking		2,350 579		2,441 755		2,322 757		2,419 802		2,520 705	4% (12%)	7% 22%	\$	9,469 2,370	\$	9,702 3,019	2% 27%
Transaction Services		413		451		455		447		444	(1%)	8%		1,713		1,797	5%
Total	\$	3,342	\$	3,647	\$	3,534	\$	3,668	\$	3,669	-	10%	\$	13,552	\$	14,518	7%
CVA/DVA (included as applicable in businesses above) (2)		19		(5)		2		(3)		(15)	NM	NM		45		(21)	NM
Total Revenues - Excluding CVA/DVA (3)	\$	3,323	\$	3,652	\$	3,532	\$	3,671	\$	3,684	-	11%	\$	13,507	\$	14,539	8%
Income from Continuing Operations by Business																	
Retail Banking	\$	202	\$	202	\$	223	\$	214	\$	222	4%	10%	\$	902	\$	861	(5%)
Citi-Branded Cards		168		173		106	_	191		179	(6%)	7%		676		649	(4%)
Regional Consumer Banking		370		375		329		405		401	(1%)	8%	\$	1,578	\$	1,510	(4%)
Securities and Banking Transaction Services		198 139		342 178		325 185		363 157		278 134	(23%) (15%)	40% (4%)		974 639		1,308 654	34% 2%
Total	\$	707	\$	895	\$	839	\$	925	\$	813	(12%)	15%	\$	3,191	\$	3,472	9%
rotal	Ψ	101	Ψ	090	Ψ	003	Ψ	323	Ψ	010	(12/0)	1070	Ψ	3,131	Ψ	5,712	370

⁽¹⁾ Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.

NM Not meaningful

⁽²⁾ See Note (1) on page 4.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

CITICORP

ASIA (1)

(In millions of dollars, except as otherwise noted)



	4Q		1Q		2Q		3Q		4Q	4Q12 Ir (Decrea	ncrease ise) from		Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011		2012		2012	_	2012	_	2012	3Q12	4Q11		2011	 2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 2,26 1,23		2,227 1,745	\$	2,166 1,652	\$	2,141 1,576	\$	2,161 1,370	1% (13%)	(5%) 11%	\$	8,941 6,278	\$ 8,695 6,343	(3%) 1%
Total Revenues, Net of Interest Expense	3,50	1	3,972		3,818		3,717		3,531	(5%)	1%		15,219	15,038	(1%)
Total Operating Expenses	2,26)	2,199		2,177		2,246		2,267	1%	-		8,878	8,889	-
Net Credit Losses	20	9	191		230		317		247	(22%)	18%		902	985	9%
Credit Reserve Build / (Release)	8	2	53		31		(103)		(27)	74%	NM		(46)	(46)	-
Provision for Unfunded Lending Commitments	-		-		-		-		-	-	-		-	-	-
Provision for Benefits & Claims			-		-	_	-		-	-	-	_	-	 -	-
Provision for Credit Losses and for Benefits and Claims	29	<u> </u>	244		261	_	214		220	3%	(24%)		856	 939	10%
Income from Continuing Operations before Taxes	95		1,529		1,380		1,257		1,044	(17%)	10%		5,485	5,210	(5%)
Income Taxes	31	<u> </u>	417		408		332		307	(8%)	(3%)		1,521	 1,464	(4%)
Income from Continuing Operations Noncontrolling Interests	63		1,112 1		972		925 1		737 1	(20%)	16%		3,964 ₄	3,746 4	(5%)
Net Income	\$ 63		1,111	\$	971	- 5		\$	736	(20%)	16%	\$	3,960	\$ 3,742	(6%)
				_		_		-	353	, ,		\$		352	• •
Average Assets (in billions of dollars) Return on Average Assets	\$ 34 0.73		345 1.30%	\$	352 1.11%	\$	356 1.03%	\$	0.83%	(1%)	3%	\$	350 1.13%	\$ 1.06%	1%
Revenue by Business															
Retail Banking	\$ 1,21		1,220	\$	1,155	\$		\$	1,166	(2%)	(4%)	\$	4,927	\$ 4,727	(4%)
Citi-Branded Cards	80		777		793	_	792		826	4%	2%	_	3,082	 3,188	3%
Regional Consumer Banking Securities and Banking	2,02 73		1,997 1,218		1,948 1,113		1,978 1,018		1,992 854	1% (16%)	(1%) 16%		8,009 4,274	7,915 4,203	(1%) (2%)
Transaction Services	74		757		757		721		685	(5%)	(8%)		2,936	 2,920	(1%)
Total	\$ 3,50	1 \$	3,972	\$	3,818	\$	3,717	\$	3,531	(5%)	1%	\$	15,219	\$ 15,038	(1%)
CVA/DVA (included as applicable in businesses above) (2)	(2:	3)	(141)		95		(108)		(77)	29%	NM		172	 (231)	NM
Total Revenues - Excluding CVA/DVA (3)	\$ 3,52	7 \$	4,113	\$	3,723	\$	3,825	\$	3,608	(6%)	2%	\$	15,047	\$ 15,269	1%
Income from Continuing Operations by Business															
Retail Banking	\$ 23		300	\$	237	\$		\$	185	(25%)	(22%)	\$	1,195	\$ 969	(19%)
Citi-Branded Cards	173		203		211	_	202	_	212	5%	23%		709	 828	17%
Regional Consumer Banking	41		503		448		449		397	(12%)	(3%)		1,904	1,797	(6%)
Securities and Banking Transaction Services	(5 27		307 302		250 274		190 286		75 265	(61%) (7%)	NM (4%)		895 1,165	822 1,127	(8%) (3%)
Total	\$ 63	\$	1,112	\$	972	\$	925	\$	737	(20%)	16%	\$	3,964	\$ 3,746	(5%)

⁽¹⁾ Regional results do not include Corporate/Other. See page 21 for Corporate/Other results.

⁽²⁾ See Note (1) on page 4.

⁽³⁾ Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful



STATEMENT OF INCOME AND BALANCE SHEET DATA

(In millions of dollars, except as otherwise noted)



	40		1Q		2Q	3Q		4Q	(Decre	Increase ease) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
_	201	1	2012		2012	2012		2012	3Q12	4Q11	2011	2012	(Decrease)
Revenues													
Net interest revenue		843	\$ 701		581	\$ 668	\$		(6%)	(26%)		\$ 2,577	(30%)
Non-interest revenue Total revenues, net of interest expense		.088	173 874		343 924	(4,358)		432 1,059	NM NM	76% (3%)	2,588 6,271	(3,410) (833)	NM NM
Total revenues, het of interest expense		,000	- 014	<u> </u>	924	(3,090)	-	1,059	INIVI	(3%)	0,271	(033)	INIVI
Provisions for Credit Losses and for Benefits and Claims													
Net Credit Losses (1) (2)	1	,512	1,734		1,329	1,807		972	(46%)	(36%)	8,576	5,842	(32%)
Credit Reserve Build / (Release) (1) (2) (3)		(612)	(550)	(250)	(797)		46	`NM	`NM´	(3,277)	(1,551)	53%
Provision for loan losses		900	1,184		1,079	1,010		1,018	1%	13%	5,299	4,291	(19%)
Provision for Benefits & Claims		188	171		165	160		155	(3%)	(18%)	779	651	(16%)
Provision for unfunded lending commitments		(51)	(26	i)	(19)	(16)		5	NM	NM	(41)	(56)	(37%)
Total provisions for credit losses and for benefits and claims	1	,037	1,329	1	1,225	1,154		1,178	2%	14%	6,037	4,886	(19%)
Total operating expenses	1	,855_	1,219	<u> </u>	1,237	1,190		1,607	35%	(13%)	6,464	5,253	(19%)
Income (Loss) from Continuing Operations before													
Income Taxes	(1	,804)	(1,674	-)	(1,538)	(6,034)		(1,726)	71%	4%	(6,230)	(10,972)	(76%)
Provision (benefits) for income taxes	-	(490)	(650)	(619)	(2,472)		(671)	73%	(37%)	(2,127)	(4,412)	NM
Income (Loss) from Continuing Operations	(1	,314)	(1,024	.)	(919)	(3,562)		(1,055)	70%	20%	(4,103)	(6,560)	(60%)
Noncontrolling Interests		1_	2	<u>. </u>	1_				-	(100%)	119	3	(97%)
Citi Holding's Net Income (Loss)	\$ (1	,315)	\$ (1,026	<u>\$</u>	(920)	\$ (3,562)	\$	(1,055)	70%	20%	\$ (4,222)	\$ (6,563)	(55%)
Balance Sheet Data (in billions):													
Total EOP Assets	\$	225	\$ 209	\$	191	\$ 171	\$	156	(9%)	(31%)			
Total EOP Loans	\$	141	\$ 134	\$	128	\$ 122	\$	116	(5%)	(18%)			
Total EOP Deposits	\$	62	\$ 63	\$	63	\$ 67	\$	68	2%	10%			

- (1) The first quarter of 2012 includes approximately \$370 million of incremental charge-offs of previously deferred principal balances on modified loans related to anticipated forgiveness of principal largely in connection with the National Mortgage Settlement. There was a corresponding approximately \$350 million release in the first quarter of 2012 allowance for loan losses related to these charge-offs.
- (2) The third quarter of 2012 includes approximately \$635 million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. There was a corresponding approximately \$600 million release in the third quarter of 2012 allowance for loan losses related to these charge-offs. The fourth quarter of 2012 includes a benefit of approximately \$40 million to charge offs related to finalizing the impact of this OCC guidance.
- (3) The fourth quarter of 2011, first quarter of 2012, second quarter of 2012, third quarter of 2012 and fourth quarter of 2012 includes \$(16) million, \$60 million, \$73 million, \$32 million and \$100 million, respectively, of builds (releases) related to gains/(losses) on loan sales.

NM Not meaningful

CITI HOLDINGS BROKERAGE AND ASSET MANAGEMENT



(In millions of dollars, except as otherwise noted)

	4Q		1Q	2	!Q	3Q		4Q		Increase ease) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011		2012	20)12	2012	2	012	3Q12	4Q11	 2011	 2012	(Decrease)
Net Interest Revenue		(48)	(/	\$	(122)	\$ (117)	\$	(103)	12%	NM	\$ (180)	\$ (471)	NM
Non-Interest Revenue		91	83		209	(4,687)		167	NM	84%	 462	 (4,228)	NM
Total Revenues, Net of Interest Expense (1)		43	(46)		87	(4,804)		64	NM	49%	282	(4,699)	NM
Total Operating Expenses	1	180	157		126	84		95	13%	(47%)	729	462	(37%)
Net Credit Losses		-	-		-	-		-	-	-	4	-	(100%)
Credit Reserve Build / (Release)		-	(1)		-	-		-	-	-	(3)	(1)	67%
Provision for Benefits & Claims		20	-		-	-		-	-	(100%)	48	-	(100%)
Provision for Unfunded Lending Commitments		(1)	-		-			-	-	100%	 (1)	 -	100%
Provision for Loan Losses and for Benefits and Claims		19	(1)		-				-	(100%)	 48	 (1)	NM
Income (loss) from Continuing Operations before Taxes	(1	156)	(202)		(39)	(4,888)		(31)	99%	80%	(495)	(5,160)	NM
Income Taxes (benefits)		(63)	(66)		(15)	(1,870)		(19)	99%	70%	 (209)	(1,970)	NM
Income (loss) from Continuing Operations	((93)	(136)		(24)	(3,018)		(12)	100%	87%	(286)	(3,190)	NM
Noncontrolling Interests		(1)	1_		1_	1		-	(100%)	100%	 9	 3_	(67%)
Net Income (Loss)	\$	(92)	\$ (137)	\$	(25)	\$ (3,019)	\$	(12)	100%	87%	\$ (295)	\$ (3,193)	NM
EOP Assets (in billions of dollars)	\$	27	\$ 26	\$	21	\$ 9	\$	9	-	(67%)			
EOP Deposits (in billions of dollars)	\$	55 5	\$ 55	\$	55	\$ 58	\$	59	2%	7%			

⁽¹⁾ Third quarter of 2012 includes the recognition of a \$3,340 million impairment charge related to the carrying value of Citi's remaining 35% investment in the Morgan Stanley Smith Barney joint venture (MSSB JV).

Third quarter of 2012 also includes a non-cash charge of \$1,344 million, representing a loss on Citi's sale of the 14% interest in the MSSB JV to Morgan Stanley.

NM Not meaningful

CITI HOLDINGS LOCAL CONSUMER LENDING

Page 1

(In millions of dollars, except as otherwise noted)



(III millions of dollars, except as otherwise noted)	4Q		1Q		2Q	3Q		4Q	4Q12 Ir (Decrea	crease se) from		Full Year		Full Year	FY 2012 vs. FY 2011 Increase/
	2011		2012		2012	2012	_	2012	3Q12	4Q11		2011		2012	(Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 985 294	\$	932 394	\$	780 151	\$ 839 265	\$	784 221	(7%) (17%)	(20%) (25%)	\$	4,268 1,174	\$	3,335 1,031	(22%) (12%)
Total Revenues, Net of Interest Expense	1,279		1,326		931	1,104		1,005	(9%)	(21%)		5,442		4,366	(20%)
Total Operating Expenses	1,620		999		1,045	987		1,434	45%	(11%)		5,442		4,465	(18%)
Net Credit Losses (1) (2)	1,535		1,752		1,289	1,824		1,005	(45%)	(35%)		7,504		5,870	(22%)
Credit Reserve Build / (Release) (1) (2) (3)	(426)		(520)		(186)	(760)		56	NM	NM		(1,419)		(1,410)	1%
Provision for Benefits & Claims	168		171		165	160		155	(3%)	(8%)		731		651	(11%)
Provision for Unfunded Lending Commitments									-	-	_				-
Provision for Loan Losses and for Benefits and Claims	1,277		1,403		1,268	1,224		1,216	(1%)	(5%)		6,816		5,111	(25%)
Income (loss) from Continuing Operations before Taxes	(1,618)		(1,076)		(1,382)	(1,107)		(1,645)	(49%)	(2%)		(6,816)		(5,210)	24%
Income Taxes (benefits)	(414)	-	(443)		(561)	(413)		(600)	(45%)	(45%)	-	(2,403)	-	(2,017)	16%
Income (loss) from Continuing Operations Noncontrolling Interests	(1,204)		(633) 1		(821)	(694) (1)		(1,045)	(51%) 100%	13% (100%)		(4,413) 2		(3,193)	28% (100%)
Net Income (Loss)	\$ (1,206)	\$	(634)	\$	(821)	\$ (693)	\$	(1,045)	(51%)	13%	\$	(4,415)	\$	(3,193)	28%
Average Assets (in billions of dollars)	\$ 166	\$	157	\$	143	\$ 136	\$	131	(4%)	(21%)	\$	186	\$	142	(24%)
EOP Assets (in billions of dollars)	\$ 157	\$	147	\$	138	\$ 134	\$	126	(6%)	(20%)					
Net Credit Losses as a % of Average Loans	4.24%		5.31%		4.09%	5.96%		3.45%							
Revenue by Business							_		()						(1)
International North America	\$ 251 1,028	\$	359 967	\$	157 774	\$ 147 957	\$	113 892	(23%) (7%)	(55%) (13%)	\$	912 4,530	\$	776 3,590	(15%) (21%)
Total Revenues	\$ 1,279	\$	1,326	\$	931	\$ 1,104	\$	1,005	(9%)	(21%)	\$	5,442	\$	4,366	(20%)
Total Revenues	Ф 1,279	a	1,320		931	3 1,104	Φ	1,005	(9%)	(21%)	- J	5,442	Ф	4,300	(20%)
Net Credit Losses by Business															
International	\$ 193	\$	171	\$	154	\$ 121	\$	90	(26%)	(53%)	\$	1,057	\$	536	(49%)
North America	1,342		1,581		1,135	1,703		915	(46%)	(32%)		6,447		5,334	(17%)
Total Net Credit Losses	\$ 1,535	\$	1,752	\$	1,289	\$ 1,824	\$	1,005	(45%)	(35%)	\$	7,504	\$	5,870	(22%)
Income (Loss) from Continuing Operations by Business															
International	\$ (235)	\$	74	\$	(97)	\$ (101)	\$	(150)	(49%)	36%	\$	(873)	\$	(274)	69%
North America	(969)		(707)		(724)	(593)		(895)	(51%)	8%		(3,540)		(2,919)	18%
Total Income (Loss) from Continuing Operations	\$ (1,204)	\$	(633)	\$	(821)	\$ (694)	\$	(1,045)	(51%)	13%	\$	(4,413)	\$	(3,193)	28%

⁽¹⁾ The first quarter of 2012 includes approximately \$370 million of incremental charge-offs of previously deferred principal balances on modified loans related to anticipated forgiveness of principal largely in connection with the National Mortgage Settlement. There was a corresponding approximately \$350 million release in the first quarter of 2012 allowance for loan losses related to these charge-offs.

NM Not meaningful

⁽²⁾ The third quarter of 2012 includes approximately \$635 million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. There was a corresponding approximately \$600 million release in the third quarter of 2012 allowance for loan losses related to these charge-offs. The fourth quarter of 2012 includes a benefit of approximately \$40 million to charge offs related to finalizing the impact of this OCC quidance.

⁽³⁾ The fourth quarter of 2011, first quarter of 2012, second quarter of 2012, third quarter of 2012 and fourth quarter of 2012 includes \$(16) million, \$60 million, \$73 million, \$32 million and \$100 million, respectively, of builds (releases) related to gains/(losses) on loan sales.

CITI HOLDINGS

LOCAL CONSUMER LENDING - Page 2

(In millions of dollars, except as otherwise noted)



						4Q12 I	ncrease
	4Q	1Q	2Q	3Q	4Q	(Decrea	ase) from
	 2011	 2012	 2012	 2012	 2012	3Q12	4Q11
International Key Indicators							
Branches (actual)	395	394	357	357	95	(73%)	(76%)
Average Loans (in billions) (1)	\$ 14.4	\$ 10.7	\$ 9.6	\$ 9.0	\$ 8.2	(9%)	(43%)
EOP Loans (1): Real Estate Lending Cards Commercial Markets Personal and Other EOP Loans (in billions of dollars)	\$ 5.0 2.7 0.5 2.6	\$ 4.9 2.7 0.6 2.0	\$ 4.5 2.6 0.5 1.7	\$ 4.5 2.6 0.4 1.3	\$ 4.2 2.5 0.1 0.8	(7%) (4%) (75%) (38%)	(16%) (7%) (80%) (69%)
,				 	 	(14%)	(30%)
Net Interest Revenue As a % of Average Loans	\$ 248 6.83%	\$ 261 9.81%	\$ 118 4.94%	\$ 138 6.10%	\$ 96 4.66%	(30%)	(61%)
Net Credit Losses As a % of Average Loans	\$ 193 5.32%	\$ 171 6.43%	\$ 154 6.45%	\$ 121 5.35%	\$ 90 4.37%	(26%)	(53%)
Loans 90+ Days Past Due As a % of EOP Loans	\$ 422 3.91%	\$ 428 4.20%	\$ 363 3.90%	\$ 366 4.16%	\$ 345 4.54%	(6%)	(18%)
Loans 30-89 Days Past Due As a % of EOP Loans	\$ 499 4.62%	\$ 519 5.09%	\$ 453 4.87%	\$ 436 4.95%	\$ 393 5.17%	(10%)	(21%)
North America Key Indicators (1)							
Branches (actual)	1,729	1,720	1,592	1,582	1,564	(1%)	(10%)
Average Loans (in billions of dollars)	\$ 129.4	\$ 122.1	\$ 117.1	\$ 112.7	\$ 107.7	(4%)	(17%)
EOP Loans (in billions of dollars)	\$ 123.9	\$ 118.9	\$ 114.6	\$ 109.1	\$ 105.1	(4%)	(15%)
Net Interest Revenue As a % of Average Loans	\$ 737 2.26%	\$ 671 2.21%	\$ 662 2.27%	\$ 701 2.47%	\$ 688 2.54%	(2%)	(7%)
Net Credit Losses As a % of Average Loans	\$ 1,342 4.11%	\$ 1,581 5.21%	\$ 1,135 3.90%	\$ 1,703 6.01%	\$ 915 3.38%	(46%)	(32%)
Loans 90+ Days Past Due (2) (3) As a % of EOP Loans	\$ 5,427 4.73%	\$ 5,220 4.75%	\$ 4,991 4.71%	\$ 4,608 4.58%	\$ 4,266 4.41%	(7%)	(21%)
Loans 30-89 Days Past Due (2) (3) As a % of EOP Loans	\$ 4,649 4.05%	\$ 4,079 3.71%	\$ 4,161 3.93%	\$ 4,317 4.29%	\$ 3,835 3.96%	(11%)	(18%)

⁽¹⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

NM Not meaningful Reclassified to conform to the current period's presentation.

⁽²⁾ See Note 1 on page 30.

⁽³⁾ See Note 2 on page 30.

CITI HOLDINGS

LOCAL CONSUMER LENDING - Page 3

(In millions of dollars, except as otherwise noted)



											4Q12 I	ncrease
		4Q		1Q		2Q		3Q		4Q	(Decrea	ase) from
		2011		2012		2012		2012		2012	3Q12	4Q11
KEY INDICATORS:												
Residential Real Estate Lending												
Residential First	\$	68.8	\$	66.6	\$	64.2	\$	62.0	\$	59.2	(5%)	(14%)
Home Equity		40.8		39.5		37.9		36.6		34.9	(5%)	(14%)
Average Loans (in billions of dollars)	\$	109.6	\$	106.1	\$	102.1	\$	98.6	\$	94.1	(5%)	(14%)
Residential First	\$	67.5	\$	65.0	\$	62.6	\$	59.9	\$	57.7	(4%)	(15%)
Home Equity		40.0		38.6		37.2		35.4		34.1	(4%)	(15%)
EOP Loans (in billions of dollars)	\$	107.5	\$	103.6	\$	99.8	\$	95.3	\$	91.8	(4%)	(15%)
Third Party Mortgage Serv Portfolio (EOP, in billions)	\$	195.1	\$	182.3	\$	168.4	\$	155.1	\$	142.9	(8%)	(27%)
Net Servicing & Gain/(Loss) on Sale	\$	118.1	\$	77.3	\$	(124.2)	\$	81.3	\$	77.6	(5%)	(34%)
Net Interest Revenue on Loans	\$	255	\$	267	\$	278	\$	302	\$	282	(7%)	11%
As a % of Avg. Loans		0.92%		1.01%		1.10%		1.22%		1.19%		
Residential First	\$	412	\$	745	\$	426	\$	622	\$	367	(41%)	(11%)
Home Equity		533		561		448		863		355	(59%)	(33%)
Net Credit Losses	\$	945	\$	1,306	\$	874	\$	1,485	\$	722	(51%)	(24%)
As a % of Avg. Loans		3.42%		4.95%		3.44%		5.99%		3.05%		
Residential First	\$	3,930	\$	3,875	\$	3,773	\$	3,439	\$	3,113	(9%)	(21%)
Home Equity	_	1,003	_	903	_	864	_	833	_	822	(1%)	(18%)
Loans 90+ Days Past Due (1) (2)	\$	4,933	\$	4,778	\$	4,637	\$	4,272	\$	3,935	(8%)	(20%)
As a % of EOP Loans		5.02%		5.05%		5.08%		4.92%		4.71%		
Residential First	\$	3,392	\$	3,029	\$	3,135	\$	3,326	\$	2,912	(12%)	(14%)
Home Equity	\$	861	\$	3,773	\$	724 3,859	\$	689	\$	630	(9%)	(27%)
Loans 30-89 Days Past Due (1) (2)	<u> </u>	4,253	Þ		Ф		Ф	4,015	Ф	3,542	(12%)	(17%)
As a % of EOP Loans		4.33%		3.99%		4.23%		4.62%		4.24%		
Personal Loans												
Average Loans (in billions of dollars)	\$	11.0	\$	10.7	\$	10.3	\$	10.2	\$	10.0	(2%)	(9%)
EOP Loans (in billions of dollars)	\$	10.9	\$	10.4	\$	10.2	\$	10.1	\$	10.0	(1%)	(8%)
Net Interest Revenue on Loans	\$	517	\$	499	\$	488	\$	499	\$	500	-	(3%)
As a % of Avg. Loans	•	18.65%	•	18.76%	•	19.06%	•	19.46%	\$	19.89%	(00/)	(070()
Net Credit Losses	\$	236	\$	226	\$	208	\$	183	\$	172	(6%)	(27%)
As a % of Avg. Loans Loans 90+ Days Past Due	\$	8.51%	\$	8.50%	\$	8.12%	\$	7.14%	\$	6.84%	2%	(100/)
As a % of EOP Loans	\$	354 3.25%	Ф	320 3.08%	Ф	266 2.61%	Ф	283 2.80%	Ф	290 2.90%	∠%	(18%)
As a % of EOP Loans Loans 30-89 Days Past Due	\$	3.25% 239	\$	3.08% 179	\$	2.61%	\$	2.80%	\$	2.90%	(2%)	(15%)
As a % of EOP Loans	ф	2.19%	Ф	1.72%	Φ	1.96%	Φ	2.04%	Ф	2.02%	(Z70)	(1070)
AS a 70 OI LOF LOAIS		2.1370		1.12/0		1.50%		2.04/0		2.02/0		

⁽¹⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) for each period were \$4.4 billion and (\$7.9 billion), \$4.4 billion and (\$7.7 billion), \$4.3 billion and (\$7.4 billion), \$4.1 billion and (\$7.2 billion) and \$4.0 billion and (\$7.1 billion) as of December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were, \$1.5 billion and (\$7.9 billion), \$1.3 billion and (\$7.4 billion), \$1.3 billion and (\$7.4 billion) and \$1.2 billion and (\$7.1 billion) as of December 31, 2011, March 31, 2012, June 30, 2012 and September 30, 2012, respectively.

U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

⁽²⁾ The December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes \$1.3 billion, \$1.3 billion, \$1.2 billion, \$1.2 billion and \$1.2 billion, respectively, of loans that are carried at fair value.

CITI HOLDINGS SPECIAL ASSET POOL

(In millions of dollars, except as otherwise noted)



	4Q 2011		1Q 2012	2Q 012	3Q 2012		Q 012		ncrease ise) from 4Q11		Full Year 2011	Υ	Full 'ear 012	FY 2012 vs. FY 2011 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ (94) (140)	\$	(102) (304)	\$ (77) (17)		54) 64	\$ (54) 44	- (31%)	43% NM	\$	(405) 952	\$	(287) (213)	29% NM
Total Revenues, Net of Interest Expense Total Operating Expenses	(234) 55		(406) 63	(94) 66	1 11	10 19	(10) 78	NM (34%)	96% 42%		547 293		(500) 326	NM 11%
Net Credit Losses Credit Reserve Build / (Release) Provision for Benefits & Claims	(23) (186) -		(18) (29)	40 (64) -	,	17) 37) -	(33) (10)	(94%) 73% -	(43%) 95% -		1,068 (1,855) -		(28) (140) -	NM 92% -
Provision for Unfunded Lending Commitments Provision for Loan Losses and for Benefits and Claims	 (50) (259)		(26)	(19)		16) 70)	(38)	NM 46%	NM 85%	_	(827)		(56) (224)	(40%) 73%
Income from Continuing Operations before Taxes Income Taxes Income from Continuing Operations	 (30) (13) (17)	-	(396) (141) (255)	 (117) (43) (74)	(3 (18 15		(50) (52) 2	(28%) 72% (99%)	(67%) NM NM		1,081 485 596		(602) (425) (177)	NM NM NM
Noncontrolling Interests Net Income (Loss)	\$ (17)	\$	(255)	\$ (74)	\$ 15		\$ - 2	- (99%)	- NM	\$	108 488	\$	(177)	(100%) NM
EOP Assets (in billions of dollars)	\$ 41	\$	36	\$ 32	\$ 2	28	\$ 21	(25%)	(49%)					-

NM Not meaningful

AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4) Taxable Equivalent Basis

		Average Volumes			Interest		%	Average Rate	(4)
In millions of dollars, except as otherwise noted Assets:	Fourth Quarter 2011	Third Quarter 2012	Fourth Quarter 2012 ⁽⁵⁾	Fourth Quarter 2011	Third Quarter 2012	Fourth Quarter 2012 ⁽⁵⁾	Fourth Quarter 2011	Third Quarter 2012	Fourth Quarter 2012 ⁽⁵⁾
	J								
Deposits with Banks	\$ 157,706	\$ 160,735	\$ 149,682	\$ 408	\$ 296	\$ 275	1.03%	0.73%	0.73%
Fed Funds Sold and Resale Agreements (6)	282,946	272,988	268,023	942	825	748	1.32%	1.20%	1.11%
Trading Account Assets (7)	247,894	248,039	256,932	1,941	1,663	1,834	3.11%	2.67%	2.84%
Investments	288,699	304,688	302,792	1,950	1,958	1,960	2.68%	2.56%	2.58%
Total Loans (net of Unearned Income) (8)	645,079	653,839	649,571	12,555	12,184	11,928	7.72%	7.41%	7.31%
Other Interest-Earning Assets	47,189	37,290	39,124	140	144	166	1.18%	1.54%	1.69%
Total Average Interest-Earning Assets	\$ 1,669,513	\$ 1,677,579	\$ 1,666,124	\$ 17,936	\$ 17,070	\$ 16,911	4.26%	4.05%	4.04%
Liabilities:]								
Deposits (excluding deposit insurance and FDIC Assessment) Deposit Insurance and FDIC Assessment	\$ 686,913 -	\$ 740,067 -	\$ 732,827 -	\$ 1,726 358	\$ 1,622 290	\$ 1,490 303	1.00%	0.87%	0.81%
Total Deposits	686,913	740,067	732,827	2,084	1,912	1,793	1.20%	1.03%	0.97%
Fed Funds Purchased and Repurchase Agreements (6)	223,817	221,356	229,608	731	713	656	1.30%	1.28%	1.14%
Trading Account Liabilities (7)	76,437	69,934	67,623	65	46	39	0.34%	0.26%	0.23%
Short-Term Borrowings	116,647	109,825	104,969	157	173	163	0.53%	0.63%	0.62%
Long-Term Debt (9)	318,756	257,317	235,024	2,675	2,172	1,973	3.33%	3.36%	3.34%
otal Average Interest-Bearing Liabilities	\$ 1,422,570	\$ 1,398,499	\$ 1,370,051	\$ 5,712	\$ 5,016	\$ 4,624	1.59%	1.43%	1.34%
otal Average Interest-Bearing Liabilities									
(excluding deposit insurance and FDIC Assessment)	\$ 1,422,570	\$ 1,398,499	\$ 1,370,051	\$ 5,354	\$ 4,726	\$ 4,321	1.49%	1.34%	1.25%
let Interest Revenue as a % of Average Interest-Earning Assets (NIM)				\$ 12,224	\$ 12,054	\$ 12,287	2.90%	2.86%	2.93%
				·		·			
IIR as a % of Average Interest-Earning Assets (NIM) (excluding depos	t insurance and FDIC As	ssessment)		\$ 12,582	\$ 12,344	\$ 12,590	2.99%	2.93%	3.01%
4Q12 Increase (Decrease) From							3 bp	s 7 b	ps
4012 Increase (Decrease) (evaluding denseit incurance and EDIC A	seesement) From						2 hn	e 9 h	ne .
4Q12 Increase (Decrease) (excluding deposit insurance and FDIC A	ssessment) From						2 bp	s 8 b	os

- (1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$141 million for the fourth quarter of 2011, \$136 million for the third quarter of 2012 and \$133 million for the fourth quarter of 2012.
 - Interest Expense includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$0 million for the fourth quarter of 2011, \$5 million for the third quarter of 2012 and \$4 million for the fourth quarter of 2012.
- (2) Citigroup average balances and interest rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rate % is calculated as annualized interest over average volumes.
- (5) Preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of FIN 41.
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes recorded in Principal Transactions.

Reclassified to conform to the current period's presentation and has been reclassified to exclude Discontinued Operations.

EOP DEPOSITS TOTAL CITIGROUP



(In billions of dollars)

											4Q12 I	ncrease
		4Q		1Q		2Q		3Q		4Q		ase) from
		2011		2012		2012		2012		2012	3Q12	4Q11
Citicorp Deposits by Business												
Global Consumer Banking												
North America EMEA	\$	149.0 12.1	\$	153.5	\$	153.2 12.6	\$		\$	165.2 13.2	5% 2%	11%
Latin America		12.1 44.3		12.8 46.1		12.6 45.8		12.9 47.3		13.2 48.6	2% 3%	9% 10%
Asia		109.7		110.7		112.5		113.1		110.0	(3%)	-
Total	\$	315.1	\$	323.1	\$	324.1	\$	330.1	\$	337.0	2%	7%
ICG												
Securities and Banking	\$	110.9	\$	122.9	\$	121.5	\$	119.4	\$	114.4	(4%)	3%
Transaction Services		373.1		393.3		399.3		425.5		408.7	(4%)	10%
Total	\$	484.0	\$	516.2	\$	520.8	\$	544.9	\$	523.1	(4%)	8%
Corporate/Other	\$	5.2	\$	3.5	\$	6.7	\$	2.8	\$	2.5	(11%)	(52%)
otal Citicorp	\$	804.3	\$	842.8	\$	851.6	\$	877.8	\$	862.6	(2%)	7%
citi Holdings Deposits												
Brokerage and Asset Management	\$	54.6	\$	55.0	\$	54.7	\$	58.1	\$	59.3	2%	9%
Local Consumer Lending		7.0		8.2		8.0		8.7		8.7	-	24%
Total Citi Holdings	\$	61.6	\$	63.2	\$	62.7	\$	66.8	\$	68.0	2%	10%
Total Citigroup Deposits - EOP	\$	865.9	\$	906.0	\$	914.3	\$	944.6	\$	930.6	(1%)	7%
Fotal Citigroup Deposits - Average	\$	857.0	\$	869.1	\$	893.4	\$	921.2	\$	928.9	1%	8%
FX Translation Impact:												
Total Citigroup EOP Deposits - as Reported	\$	865.9	\$	906.0	\$	914.3	\$	944.6	\$	930.6	(1%)	7%
Impact of FX Translation (1)	Ψ	7.7	Ψ	(2.6)	•	8.4	Ψ	0.2	~	300.0	(.,0)	. ,0
Total Citigroup EOP Deposits - Ex-FX (2)			•		-		\$		\$	930.6	(20()	7%
Total Giligioup EOP Deposits - Ex-FA (2)	\$	873.6	\$	903.4	\$	922.7	Ф	944.8	Ф	930.0	(2%)	1%

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

EOP LOANS - Page 1 CITICORP





	4Q	1Q	2Q	3Q	4Q		ncrease ase) from
	 2011	 2012	 2012	 2012	 2012	3Q12	4Q11
Citicorp:							
Global Consumer Banking							
North America							
Credit Cards	\$ 117.1	\$ 109.4	\$ 109.3	\$ 108.8	\$ 111.5	2%	(5%)
Retail Banking	38.9	40.6	40.9	41.5	42.7	3%	10%
Total	\$ 156.0	\$ 150.0	\$ 150.2	\$ 150.3	\$ 154.2	3%	(1%)
EMEA							
Credit Cards	\$ 2.7	\$ 2.9	\$ 2.8	\$ 2.9	\$ 2.9	-	7%
Retail Banking	4.2	4.5	4.6	4.9	5.1	4%	21%
Total	\$ 6.9	\$ 7.4	\$ 7.4	\$ 7.8	\$ 8.0	3%	16%
Latin America							
Credit Cards	\$ 13.7	\$ 14.3	\$ 13.7	\$ 14.2	\$ 14.8	4%	8%
Retail Banking	23.6	26.1	25.9	27.5	28.3	3%	20%
Total	\$ 37.3	\$ 40.4	\$ 39.6	\$ 41.7	\$ 43.1	3%	16%
Asia							
Credit Cards	\$ 19.9	\$ 19.6	\$ 19.6	\$ 20.0	\$ 20.4	2%	3%
Retail Banking	67.3	68.8	67.6	69.3	69.7	1%	4%
Total	\$ 87.2	\$ 88.4	\$ 87.2	\$ 89.3	\$ 90.1	1%	3%
Total Consumer Loans							
Credit Cards	\$ 153.4	\$ 146.2	\$ 145.4	\$ 145.9	\$ 149.6	3%	(2%)
Retail Banking	134.0	140.0	139.0	143.2	145.8	2%	9%
Total Consumer	\$ 287.4	\$ 286.2	\$ 284.4	\$ 289.1	\$ 295.4	2%	3%
Total Corporate Loans							
Securities and Banking	\$ 158.9	\$ 159.6	\$ 166.6	\$ 172.0	\$ 168.7	(2%)	6%
Transaction Services	60.3	68.4	76.1	75.5	75.6	· - ′	25%
Total Corporate Loans	\$ 219.2	\$ 228.0	\$ 242.7	\$ 247.5	\$ 244.3	(1%)	11%
Total Citicorp	\$ 506.6	\$ 514.2	\$ 527.1	\$ 536.6	\$ 539.7	1%	7%
FX Translation Impact:	 						
Total Citicorp EOP Loans - as Reported	\$ 506.6	\$ 514.2	\$ 527.1	\$ 536.6	\$ 539.7	1%	7%
Impact of FX Translation (1)	4.7	 (8.0)	 4.9	 	-		
Total Citicorp EOP Loans - Ex-FX (2)	\$ 511.3	\$ 513.4	\$ 532.0	\$ 536.6	\$ 539.7	1%	6%

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

EOP LOANS - Page 2 CITI HOLDINGS AND TOTAL CITIGROUP



(In billions of dollars)

	4Q	1Q	2Q	3Q	4Q		Increase ase) from
	2011	2012	2012	2012	2012	3Q12	4Q11
Citi Holdings:							
Local Consumer Lending - North America							
Real Estate Lending	107.5	103.6	99.8	95.3	91.8	(4%)	(15%)
All Other	5.5	4.9	4.6	3.7	3.3	(11%)	(40%)
Personal	10.9	10.4	10.2	10.1	10.0	(1%)	(8%)
Total	\$ 123.9	\$ 118.9	\$ 114.6	\$ 109.1	\$ 105.1	(4%)	(15%)
Local Consumer Lending - International							
Credit Cards	\$ 2.7	\$ 2.7	\$ 2.6	\$ 2.6	\$ 2.5	(4%)	(7%)
Retail Banking	8.1	7.5	6.7	6.2	5.1	(18%)	(37%)
Total	\$ 10.8	\$ 10.2	\$ 9.3	\$ 8.8	\$ 7.6	(14%)	(30%)
Citi Holdings - Other (Primarily SAP)	5.9	4.7	4.0	3.9	3.1	(21%)	(47%)
Total Citi Holdings	\$ 140.6	\$ 133.8	\$ 127.9	\$ 121.8	\$ 115.8	(5%)	(18%)
Total Citigroup	\$ 647.2	\$ 648.0	\$ 655.0	\$ 658.4	\$ 655.5	-	1%
Consumer Loans	\$ 423.3	\$ 416.1	\$ 409.1	\$ 407.7	\$ 408.7	-	(3%)
Corporate Loans	223.9	231.9	245.9	250.7	246.8	(2%)	10%
Total Citigroup	\$ 647.2	\$ 648.0	\$ 655.0	\$ 658.4	\$ 655.5	-	1%
FX Translation Impact:							
Total Citigroup EOP Loans - as Reported	\$ 647.2	\$ 648.0	\$ 655.0	\$ 658.4	\$ 655.5	-	1%
Impact of FX Translation (1)	4.8	(1.0)	5.2	-	-		
Total Citigroup EOP Loans - Ex-FX (2)	\$ 652.0	\$ 647.0	\$ 660.2	\$ 658.4	\$ 655.5	-	1%

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

⁽¹⁾ Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the current exchange rate for all periods presented.

⁽²⁾ Presentation of this metric excluding FX translation is a non-GAAP financial measure.

SUPPLEMENTAL DETAIL

citi

CONSUMER LOANS 90+DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

						EO	P Loans
	4Q	1Q	2Q	3Q	4Q		4Q
	 2011	2012	2012	2012	2012		2012
Citicorp (2) Total Ratio	\$ 3,406 1.19%	\$ 3,342 1.17%	\$ 3,090 1.09%	\$ 3,024 1.05%	\$ 3,082 1.05%	\$	295.4
Retail Bank (2) Total Ratio	\$ 769 0.58%	\$ 843 0.61%	\$ 869 0.63%	\$ 882 0.62%	\$ 880 0.61%	\$	145.8
North America (2) Ratio	\$ 235 0.63%	\$ 260 0.66%	\$ 294 0.74%	\$ 291 0.72%	\$ 280 0.68%	\$	42.7
EMEA <i>Ratio</i>	\$ 59 1.40%	\$ 62 1.38%	\$ 49 1.07%	\$ 50 1.02%	\$ 48 0.94%	\$	5.1
Latin America <i>Rati</i> o	\$ 253 1.07%	\$ 276 1.06%	\$ 285 1.10%	\$ 322 1.17%	\$ 324 1.14%	\$	28.3
Asia <i>Ratio</i>	\$ 222 0.33%	\$ 245 0.36%	\$ 241 0.36%	\$ 219 0.32%	\$ 228 0.33%	\$	69.7
Cards Total Ratio	\$ 2,637 1.72%	\$ 2,499 1.71%	\$ 2,221 1.53%	\$ 2,142 1.47%	\$ 2,202 1.47%	\$	149.6
North America - Citi-Branded Ratio	\$ 1,016 1.32%	\$ 982 1.35%	\$ 830 1.14%	\$ 760 1.05%	\$ 786 1.08%	\$	72.9
North America - Retail Services Ratio	\$ 951 2.38%	\$ 845 2.30%	\$ 721 1.97%	\$ 716 1.96%	\$ 721 1.87%	\$	38.6
EMEA <i>Ratio</i>	\$ 44 1.63%	\$ 43 1.48%	\$ 43 1.54%	\$ 45 1.55%	\$ 48 1.66%	\$	2.9
Latin America <i>Ratio</i>	\$ 412 3.01%	\$ 405 2.83%	\$ 405 2.96%	\$ 401 2.82%	\$ 413 2.79%	\$	14.8
Asia Ratio	\$ 214 1.08%	\$ 224 1.14%	\$ 222 1.13%	\$ 220 1.10%	\$ 234 1.15%	\$	20.4
Citi Holdings - Local Consumer Lending (2) (3) Ratio	\$ 5,849 4.66%	\$ 5,648 4.70%	\$ 5,354 4.66%	\$ 4,974 4.54%	\$ 4,611 4.42%	\$	112.7
International Ratio	\$ 422 3.91%	\$ 428 4.20%	\$ 363 3.90%	\$ 366 4.16%	\$ 345 4.54%	\$	7.6
North America (2) (3) Ratio	\$ 5,427 4.73%	\$ 5,220 4.75%	\$ 4,991 4.71%	\$ 4,608 4.58%	\$ 4,266 4.41%	\$	105.1
Total Citigroup (excluding Special Asset Pool) (2) (3) Ratio	\$ 9,255 2.25%	\$ 8,990 2.22%	\$ 8,444 2.12%	\$ 7,998 2.01%	\$ 7,693 1.93%	\$	408.1

⁽¹⁾ The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 90+ Days Past Due and related ratios for North America RCB and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See North America Retail Consumer Banking on page 10 and Local Consumer Lending on page 30.

⁽³⁾ The December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes \$1.3 billion, \$1.3 billion, \$1.2 billion, \$1.2 billion and \$1.2 billion, respectively, of loans that are carried at fair value.

SUPPLEMENTAL DETAIL



CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

											EC	P Loans	
		4Q		1Q		2Q		3Q		4Q	4Q		
		2011		2012		2012		2012		2012		2012	
Citicorp (2)													
Total Ratio	\$	4,072 1.42%	\$	3,726 1.31%	\$	3,449 1.22%	\$	3,539 1.23%	\$	3,509 1.19%	\$	295.4	
Retail Bank (2) Total Ratio	\$	1,040 0.78%	\$	1,032 0.74%	\$	1,049 0.76%	\$	1,154 0.81%	\$	1,112 0.77%	\$	145.8	
North America (2) Ratio	\$	213 0.57%	\$	183 0.47%	\$	215 0.54%	\$	230 0.57%	\$	223 0.54%	\$	42.7	
EMEA Ratio	\$	94 2.24%	\$	92 2.04%	\$	78 1.70%	\$	79 1.61%	\$	77 1.51%	\$	5.1	
Latin America Ratio	\$	289 1.22%	\$	323 1.24%	\$	316 1.22%	\$	412 1.50%	\$	353 1.25%	\$	28.3	
Asia Ratio	\$	444 0.66%	\$	434 0.63%	\$	440 0.65%	\$	433 0.62%	\$	459 0.66%	\$	69.7	
Cards Total Ratio	\$	3,032 1.98%	\$	2,694 1.84%	\$	2,400 1.65%	\$	2,385 1.63%	\$	2,397 1.60%	\$	149.6	
North America - Citi-Branded Ratio	\$	1,078 1.40%	\$	887 1.22%	\$	744 1.02%	\$	744 1.03%	\$	771 1.06%	\$	72.9	
North America - Retail Services Ratio	\$	1,175 2.94%	\$	995 2.71%	\$	852 2.33%	\$	823 2.25%	\$	789 2.04%	\$	38.6	
EMEA Ratio	\$	59 2.19%	\$	65 2.24%	\$	61 2.18%	\$	68 2.34%	\$	63 2.17%	\$	2.9	
Latin America <i>Ratio</i> Asia	\$ \$	399 2.91% 321	\$ \$	426 2.98% 321	\$ \$	428 3.12% 315	\$ \$	416 2.93% 334	\$ \$	432 2.92% 342	\$ \$	14.8 20.4	
Ratio	Ψ	1.61%	Ψ	1.64%	Ψ	1.61%	Ψ	1.67%	Ψ	1.68%	Ψ	20.4	
<u>Citi Holdings - Local Consumer Lending (2) (3)</u> Ratio	\$	5,148 4.10%	\$	4,598 3.83%	\$	4,614 4.02%	\$	4,753 4.34%	\$	4,228 4.05%	\$	112.7	
International Ratio	\$	499 4.62%	\$	519 5.09%	\$	453 4.87%	\$	436 4.95%	\$	393 5.17%	\$	7.6	
North America (2) (3) Ratio	\$	4,649 4.05%	\$	4,079 3.71%	\$	4,161 3.93%	\$	4,317 4.29%	\$	3,835 3.96%	\$	105.1	
Total Citigroup (excluding Special Asset Pool) (2) (3) Ratio	\$	9,220 2.24%	\$	8,324 2.06%	\$	8,063 2.03%	\$	8,292 2.09%	\$	7,737 1.94%	\$	408.1	

⁽¹⁾ The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 30-89 Days Past Due and related ratios for North America RCB and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See North America Retail Consumer Banking on page 10 and Local Consumer Lending on page 30.

⁽³⁾ The December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes \$1.3 billion, \$1.3 billion, \$1.2 billion, \$1.2 billion and \$1.2 billion, respectively, of loans that are carried at fair value.

ALLOWANCE FOR CREDIT LOSSES - PAGE 1 TOTAL CITIGROUP





	4Q	1Q	2Q	3Q	4Q		ncrease ase) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
Total Citigroup										
Allowance for Loan Losses at Beginning of Period (1)	\$ 32,052	\$ 30,115	\$ 29,020	\$ 27,611	\$ 25,916			\$ 40,655	\$ 30,115	
Gross Credit (Losses) (2)	(4,910)	(4,771)	(4,317)	(4,638)	(3,714)	20%	24%	(23,164)	(17,440)	25%
Gross Recoveries	802	816	741	659	648	(2%)	(19%)	3,126	2,864	(8%)
Net Credit (Losses) / Recoveries (NCLs)	(4,108)	(3,955)	(3,576)	(3,979)	(3,066)	23%	25%	(20,038)	(14,576)	27%
NCLs (2) (3)	4,108	3,955	3,576	3,979	3,066	(23%)	(25%)	20,038	14,576	(27%)
Net Reserve Builds / (Releases) (3) (4)	(1,411)	(194)	(616)	(868)	(204)	76%	86%	(8,434)	(1,882)	78%
Net Specific Reserve Builds / (Releases) (2) (3)	(53)	(933)	(375)	(600)	62	NM	NM	169	(1,846)	NM
Provision for Loan Losses	2,644	2,828	2,585	2,511	2,924	16%	11%	11,773	10,848	(8%)
Other (5) (6) (7) (8) (9) (10)	(473)	32	(418)	(227)	(319)			(2,275)	(932)	
Allowance for Loan Losses at End of Period (1) (a)	\$ 30,115	\$ 29,020	\$ 27,611	\$ 25,916	\$ 25,455			\$ 30,115	\$ 25,455	
Allowance for Unfunded Lending Commitments (11) (a)	\$ 1,136	\$ 1,097	\$ 1,104	\$ 1,063	\$ 1,119			\$ 1,136	\$ 1,119	
Provision for Unfunded Lending Commitments	\$ (4)	\$ (38)	\$ 7	\$ (41)	\$ 56			\$ 51	\$ (16)	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 31,251	\$ 30,117	\$ 28,715	\$ 26,979	\$ 26,574			\$ 31,251	\$ 26,574	
Total Allowance for Loan Losses as a Percentage of Total Loans (12)	4.69%	4.51%	4.25%	3.97%	3.92%					
Allowance for Loan Losses at End of Period (1):										
Citicorp	\$ 16,699	\$ 16,306	\$ 15,387	\$ 14,828	\$ 14,623					
Citi Holdings	13,416	12,714	12,224	11,088	10,832					
Total Citigroup	\$ 30,115	\$ 29,020	\$ 27,611	\$ 25,916	\$ 25,455					
(1) Allowance for credit losses represents management's estimate of probable	losses inherent in	the portfolio A	ttribution of the	allowance is m	nade for					

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The first quarter of 2012 includes approximately \$370 million of incremental charge-offs of previously deferred principal balances on modified loans related to anticipated forgiveness of principal largely in connection with the National Mortgage Settlement. There was a corresponding approximately \$350 million release in the first quarter of 2012 allowance for loan losses related to these charge-offs.
- (3) The third quarter of 2012 includes approximately \$635 million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. There was a corresponding approximately \$600 million release in the third quarter of 2012 allowance for loan losses related to these charge-offs. The fourth quarter of 2012 includes a benefit of approximately \$40 million to charge offs related to finalizing the impact of this OCC guidance.
- (4) The fourth quarter of 2011, first quarter of 2012, second quarter of 2012, third quarter of 2012 and fourth quarter of 2012 includes \$(16) million, \$60 million, \$73 million, \$32 million and \$100 million, respectively, of builds (releases) related to gains/(losses) on loan sales.
- (5) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
- (6) The fourth quarter of 2011 includes a reduction of approximately \$325 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$72 million related to the transfer of Citi Belgium to held-for-sale.
- (7) The first quarter of 2012 includes a reduction of approximately \$145 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (8) The second quarter of 2012 includes a reduction of approximately \$175 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$200 million related to foreign currency translation.
- (9) The third quarter of 2012 includes a reduction of approximately \$300 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (10) The fourth quarter of 2012 includes a reduction of approximately \$255 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (11) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (12) December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012, excludes \$5.3 billion, \$4.7 billion, \$5.1 billion, \$5.4 billion and \$5.3 billion, respectively, of loans which are carried at fair value.
 - NM Not meaningful



ALLOWANCE FOR CREDIT LOSSES - PAGE 2 TOTAL CITIGROUP

(In millions of dollars)

	4Q	1Q	2Q	3Q	4Q		Increase ase) from	Full Year	Full Year	FY 2012 vs. FY 2011 Increase/
	2011	2012	2012	2012	2012	3Q12	4Q11	2011	2012	(Decrease)
Total Citigroup Consumer Loans										
Allowance for Loan Losses at Beginning of Period (1)	\$ 28,866	\$ 27,236	\$ 25,963	\$ 24,639	\$ 23,099			\$ 35,406	\$ 27,236	
Net Credit (Losses) / Recoveries (NCLs)	(3,965)	(4,038)	(3,422)	(3,862)	(3,031)	22%	24%	(18,424)	(14,353)	22%
NCLs (2) (3)	3,965	4,038	3,422	3,862	3,031	(22%)	(24%)	18,424	14,353	(22%)
Net Reserve Builds / (Releases) (3) (4) Net Specific Reserve Builds / (Releases) (2) (3)	(1,198)	(348) (929)	(539) (384)	(869) (425)	(128) 30	85% NM	89% (3%)	(7,351) 1,439	(1,884) (1,708)	74% NM
Provision for Loan Losses	2,798	2,761	2,499	2,568	2,933	14%	5%	12,512	10,761	(14%)
Other (5) (6) (7) (8) (9) (10)	(463)	4	(401)	(246)	(322)	NM	NM	(2,258)	(965)	57%
Allowance for Loan Losses at End of Period (1) (a)	\$ 27,236	\$ 25,963	\$ 24,639	\$ 23,099	\$ 22,679			\$ 27,236	\$ 22,679	
Consumer Allowance for Unfunded Lending Commitments (11) (a)	\$ 3	\$ 2	\$ 2	\$ 1	\$ 2			\$ 3	\$ 2	
Provision for Unfunded Lending Commitments	\$ -	\$ -	\$ -	\$ (1)	\$ -			\$ 5	\$ (1)	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 27,239	\$ 25,965	\$ 24,641	\$ 23,100	\$ 22,681			\$ 27,239	\$ 22,681	
Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (12)	6.45%	6.26%	6.04%	5.68%	5.57%					
Total Citigroup Corporate Loans										
Allowance for Loan Losses at Beginning of Period	\$ 3,186	\$ 2,879	\$ 3,057	\$ 2,972	\$ 2,817			\$ 5,249	\$ 2,879	
Net Credit (Losses) / Recoveries (NCL's)	(143)	83	(154)	(117)	(35)	70%	76%	(1,614)	(223)	86%
NCLs	143	(83)	154	117	35	(70%)	(76%)	1,614	223	(86%)
Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases)	(213) (84)	154 (4)	(77) 9	1 (175)	(76) 32	NM NM	64% NM	(1,083) (1,270)	(138)	100% 89%
Provision for Loan Losses		67	86			84%	94%		87	NM
Other (5)	(154) (10)	28	(17)	(57) 19	(9) 3	64%	94%	(739) (17)	33	NIVI
Allowance for Loan Losses at End of Period (1) (b)	\$ 2,879	\$ 3,057		\$ 2,817	\$ 2,776			\$ 2,879	\$ 2,776	
Corporate Allowance for Unfunded Lending Commitments (11) (b)	\$ 1,133	\$ 1,095	\$ 1,102	\$ 1,062	\$ 1,117			\$ 1,133	\$ 1,117	
Provision for Unfunded Lending Commitments	\$ (4)	\$ (38)	\$ 7	\$ (40)	\$ 56			\$ 46	\$ (15)	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	\$ 4,012	\$ 4,152		\$ 3,879	\$ 3,893			\$ 4,012	\$ 3,893	
Corporate Allowance for Loan Losses as a Percentage of Total Corporate Loans (13)	1.31%	1.34%	1.23%	1.14%	1.14%					

Notes to these tables are on the following page (page 40).

ALLOWANCE FOR CREDIT LOSSES - PAGE 3 TOTAL CITIGROUP



The following notes relate to the tables on the prior page (page 39).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) See Note (2) on page 38.
- (3) See Note (3) on page 38.
- (4) The fourth quarter of 2011, first quarter of 2012, second quarter of 2012, third quarter of 2012 and fourth quarter of 2012 includes \$(16) million, \$60 million, \$73 million, \$32 million and \$100 million, respectively, of builds (releases) related to gains/(losses) on loan sales.
- (5) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
- 6) The fourth quarter of 2011 includes a reduction of approximately \$325 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$72 million related to the transfer of Citi Belgium to held-for-sale.
- (7) The first quarter of 2012 includes a reduction of approximately \$145 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- 8) The second quarter of 2012 includes a reduction of approximately \$175 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$203 million related to foreign currency translation.
- (9) The third quarter of 2012 includes a reduction of approximately \$300 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (10) The fourth quarter of 2012 includes a reduction of approximately \$255 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (11) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (12) December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012 excludes \$1.3 billion, \$1.3 billion, \$1.3 billion, \$1.3 billion, \$1.4 billion, \$1.5 bill
- (13) December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and December 31, 2012 excludes \$3.9 billion, \$3.4 billion, \$3.8 billion, \$4.1 billion and \$4.1 billion, respectively, of loans which are carried at fair value.

NM Not meaningful

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1 CITICORP



(In millions of dollars)

	4Q 2011	1Q 2012	2Q 2012	3Q 2012			2 Increase rease) from 4Q11	Full Year 2011	Full Year 2012	FY 2012 vs. FY 2011 Increase/ (Decrease)
		2012	2012	2012	2012	3Q12	- 4011	2011	2012	(Decrease)
Citicorp Net Credit Losses	\$ 2,5	96 \$ 2,221	\$ 2,247	\$ 2,172	\$ 2,094	(4%)	(19%)	\$ 11,462	\$ 8,734	(24%)
Credit Reserve Build / (Release)		52) \$ 2,22 52) (577				. ,	78%	(4,988)	(2,177)	56%
,	(0	32) (37)) (741)	(071)	(100)	1270	7070	(4,900)	(2,177)	30 /6
Global Consumer Banking	0.4	00 007	0.404	0.000	0.000	00/	(470()	40.040	0.450	(000()
Net Credit Losses Credit Reserve Build / (Release)	2,4	23 2,278 13) (73 ²		2,030 (522)	2,020 (147)	0% 72%	(17%) 79%	10,840 (4,429)	8,452 (2,131)	(22%) 52%
North America Regional Consumer Banking	(7	13) (73-	(720)	(322)	(147)	1270	1970	(4,429)	(2,131)	32 /6
Net Credit Losses	1,7	39 1,629	1,511	1,351	1,265	(6%)	(27%)	8,101	5,756	(29%)
Credit Reserve Build / (Release)	(7	85) (841			(215)		73%	(4,181)	(2,389)	43%
Retail Banking										
Net Credit Losses		70 62		72	51	(29%)	(27%)	302	247	(18%)
Credit Reserve Build / (Release) Citi-Branded Cards		5 (2	2) (5)	37	45	22%	NM	23	75	NM
Net Credit Losses	g	86 902	2 840	745	700	(6%)	(29%)	4,668	3,187	(32%)
Credit Reserve Build / (Release)		78) (549					65%	(2,727)	(1,597)	41%
Citi Retail Services	·									
Net Credit Losses		83 665		534	514	(4%)	(25%)	3,131	2,322	(26%)
Credit Reserve Build / (Release)	(1	12) (290) (404)	(153)	(20)	87%	82%	(1,477)	(867)	41%
EMEA Regional Consumer Banking										
Net Credit Losses		28 29		29	33	14%	18%	172	105	(39%) 96%
Credit Reserve Build / (Release)		3 (5	5) (13)	2	11	NM	NM	(118)	(5)	96%
Retail Banking Net Credit Losses		12 12	2 7	12	15	25%	25%	87	46	(47%)
Credit Reserve Build / (Release)		6 2			5	-	(17%)	(55)	(2)	96%
Citi-Branded Cards			. ,				,,			
Net Credit Losses		16 17		17	18	6%	13%	85	59	(31%)
Credit Reserve Build / (Release)		(3)	7) (4)	2	6	NM	NM	(63)	(3)	95%
Latin America Regional Consumer Banking Net Credit Losses		46 430	400	433	487	12%	9%	1,684	1,750	4%
Credit Cosses Credit Reserve Build / (Release)		45 430 38 113		433	487 37	28%	(3%)	(67)	299	4% NM
Retail Banking			20	20	0.	2070	(070)	(0.)	200	
Net Credit Losses	1	42 143	3 135	160	210	31%	48%	475	648	36%
Credit Reserve Build / (Release)		16 87	7 75	37	27	(27%)	69%	46	226	NM
Citi-Branded Cards	_						(00/)			(801)
Net Credit Losses Credit Reserve Build / (Release)		04 287 22 26		273	277	1% NM	(9%) (55%)	1,209 (113)	1,102 73	(9%) NM
Asia Regional Consumer Banking		22 20	45	(8)	10	INIVI	(55%)	(113)	73	INIVI
Net Credit Losses	2	10 190	199	217	235	8%	12%	883	841	(5%)
Credit Reserve Build / (Release)		31 (1				NM	(35%)	(63)	(36)	43%
Retail Banking										
Net Credit Losses		85 65		81	99	22%	16%	326	317	(3%)
Credit Reserve Build / (Release) Citi-Branded Cards		26 12	2 4	(36)	(3)	92%	NM	(3)	(23)	NM
Net Credit Losses	1	25 125	5 127	136	136	_	9%	557	524	(6%)
Credit Reserve Build / (Release)	·	5 (13			23	NM	NM	(60)	(13)	78%
Institutional Clients Group (ICG)		,	, , ,					, ,	, ,	
Net Credit Losses	1	72 (58	3) 122	143	75	(48%)	(56%)	619	282	(54%)
Credit Reserve Build / (Release)		38) 158					70%	(556)	(45)	92%
Securities and Banking	ζ.		, (,	(1.10)	(,	. 270	. 0 / 0	(555)	(10)	0270
Net Credit Losses	1	78 (60)) 97	56	75	34%	(58%)	602	168	(72%)
Credit Reserve Build / (Release)		45) 135	,				68%	(572)	(79)	86%
Transaction Services	,		, ,	` '	, ,			. ,	. ,	
Net Credit Losses		(6)		87	-	(100%)	100%	17	114	NM
Credit Reserve Build / (Release)		7 23	51	(46)	6	NM	(14%)	16	34	NM
Corporate / Other										
Net Credit Losses		1 1	1	(1)	(1)	-	NM	3	-	(100%)
Credit Reserve Build / (Release)		(1)		- ` '	-	-	100%	(3)	(1)	67%
Track Order on Day 11 and 11 and 12										,,,
Total Citicorp Provision for Loan Losses	\$ 1,7	44 \$ 1,644	\$ 1,506	\$ 1,501	\$ 1,906	27%	9%	\$ 6,474	\$ 6,557	1%

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2 CITI HOLDINGS / TOTAL CITIGROUP



(In millions of dollars)

		4Q 2011	1Q 2012		2Q 2012	3Q 4Q 2012 2012			4Q12 Increase (Decrease) from 3Q12 4Q11		Full Year 2011		Full Year 2012	FY 2012 vs. FY 2011 Increase/ (Decrease)
Citi Holdings	_										_			
Net Credit Losses	\$	1,512	\$ 1,734	\$	1,329	\$ 1,807	\$	972	(46%)	(36%)	\$	8,576	\$ 5,842	(32%)
Credit Reserve Build / (Release)		(612)	(550)		(250)	(797)		46	NM	NM		(3,277)	(1,551)	53%
Brokerage and Asset Management														
Net Credit Losses		-	-		-	-		-	-	-		4	-	(100%)
Credit Reserve Build / (Release)		-	(1)		-	-		-	-	-		(3)	(1)	67%
Local Consumer Lending														
Net Credit Losses		1,535	1,752		1,289	1,824		1,005	(45%)	(35%)		7,504	5,870	(22%)
Credit Reserve Build / (Release)		(426)	(520)		(186)	(760)		56	NM	NM		(1,419)	(1,410)	1%
Special Asset Pool														
Net Credit Losses		(23)	(18)		40	(17)		(33)	(94%)	(43%)		1,068	(28)	NM
Credit Reserve Build / (Release)		(186)	(29)		(64)	(37)		(10)	73%	95%		(1,855)	(140)	92%
Total Citi Holdings Provision for Loan Losses	\$	900	\$ 1,184	\$	1,079	\$ 1,010	\$	1,018	1%	13%	\$	5,299	\$ 4,291	(19%)
Total Citicorp Provision for Loan Losses (from prior page)	\$	1,744	\$ 1,644	\$	1,506	\$ 1,501	\$	1,906	27%	9%	\$	6,474	\$ 6,557	1%
Total Citigroup Provision for Loan Losses	\$	2,644	\$ 2,828	\$	2,585	\$ 2,511	\$	2,924	16%	11%	\$	11,773	\$ 10,848	(8%)

NM Not meaningful Reclassified to conform to the current period's presentation.



(In millions of dollars)

	4Q			1Q		2Q	Q 3Q			4Q		2 Increase rease) from
		2011		2012		2012		2012		2012	3Q12	4Q11
Non-Accrual Loans (1)												
Corporate Non-Accrual Loans By Region (2)												
North America	\$	1,246	\$	1,017	\$	724	\$	900	\$	735	(18%)	(41%)
EMEA Latin America		1,293 362		1,194 263		1,169 209		1,054 151		1,131 128	7% (15%)	(13%) (65%)
Asia		335		499		469		324		339	5%	1%
Total	\$	3,236	\$	2,973	\$	2,571	\$	2,429	\$	2,333	(4%)	(28%)
Consumer Non-Accrual Loans By Region (2)												
North America (3) (4)	\$	5,888	\$	6,519	\$	6,403	\$	7,698	\$	7,148	(7%)	21%
EMEA Latia Associate		387		397		371		379		380	-	(2%)
Latin America Asia		1,107 450		1,178 474		1,158 414		1,275 409		1,285 383	1% (6%)	16% (15%)
Total (3)	\$	7,832	\$	8,568	\$		\$		\$	9,196	(6%)	17%
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED AS:	SETS											
ICG	\$	23	\$	7	\$	12	\$	9	\$	7	(22%)	(70%)
Global Consumer Banking	Ψ	48	Ψ	41	Ψ	35	Ψ	38	Ψ	40	5%	(17%)
Brokerage and Asset Management		-		-		-		-		-	-	-
Local Consumer Lending		393		356		329		326		309	(5%)	(21%)
Special Asset Pool		87		162		155		91		82	(10%)	(6%)
Corporate/Other	_	15		14	_	10	_	10	_	2	(80%)	(87%)
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)	\$	566	\$	580	\$	541	\$	474	\$	440	(7%)	(22%)
OREO By Region:												
North America	\$	441	\$	392	\$	366	\$	315	\$	299	(5%)	(32%)
EMEA Latin America		73 51		139 48		127 48		111 48		99 40	(11%) (17%)	36% (22%)
Asia		1		1		-		-		2	-	100%
Total	\$	566	\$	580	\$	541	\$	474	\$	440	(7%)	(22%)
Other Repossessed Assets (6)	\$	1	\$	1	\$	2	\$	1	\$	1	-	-
Non-Accrual Assets (NAA) (7)												
Corporate Non-Accrual Loans	\$	3,236	\$	2,973	\$	2,571	\$	2,429	\$	2,333	(4%)	(28%)
Consumer Non-Accrual Loans	_	7,832		8,568		8,346		9,761		9,196	(6%)	17%
Non-Accrual Loans (NAL)		11,068		11,541		10,917		12,190		11,529	(5%)	4%
OREO		566		580		541		474		440	(7%)	(22%)
Other Repossessed Assets		11		1_	_	2		1_		1_	-	-
Non-Accrual Assets (NAA)	\$	11,635	\$	12,122	\$	11,460	\$	12,665	\$	11,970	(5%)	3%
NAL as a % of Total Loans		1.71%		1.78%		1.67%		1.85%		1.76%		
NAA as a % of Total Assets		0.62%		0.62%		0.60%		0.66%		0.64%		
Allowance for Loan Losses as a % of NAL		272%		251%		253%		213%		221%		

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes SOP 3-03 purchased distressed loans.
- (3) The first quarter of 2012 increase in non-accrual consumer loans in North America was attributable to an \$0.8 billion reclassification from accrual to non-accrual status of home equity loans where the related residential first mortgage was delinquent. Of the \$0.8 billion of home equity loans, \$0.7 billion was current and \$0.1 billion was 30 to 89 days past due as of March 31, 2012. This reclassification reflected regulatory guidance that was issued on January 31, 2012.
- (4) The third quarter of 2012 includes an approximately \$1.5 billion in loans that are now classified as non-accrual loans related to OCC guidance which required mortgage loans to borrowers that have gone through Chapter 7 of the U.S. Bankruptcy Code to be written down to collateral value. Of the \$1.5 billion of such non-accrual loans, \$1.3 billion was current as of September 30, 2012. See Note 3 on page 38.
- (5) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.
- (6) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
- (7) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.



(In millions of dollars)

		4Q		1Q		2Q		3Q		4Q	4Q12 Inc (Decreas	
		2011		2012		2012		2012		2012	3Q12	4Q11
Non-Accrual Loans (1)												
Corporate Non-Accrual Loans By Region (2)												
North America	\$	921	\$	790	\$	569	\$	758	\$	644	(15%)	(30%)
EMEA		694		748		804		718		806	12%	16%
Latin America		294		203		193		147		126	(14%)	(57%)
Asia Total	\$	2,217	\$	2,213	\$	2,014	\$	305 1,928	\$	1,909	9% (1%)	8% (14%)
		2,217	Ψ	2,210	Ψ	2,014	Ψ	1,320	Ψ	1,303	(170)	(1470)
Consumer Non-Accrual Loans By Region (2)												
North America	\$	345	\$	390	\$	450	\$	507	\$	523	3%	52%
EMEA		84		94		88		98		101	3% 1%	20% 17%
Latin America Asia		1,061 311		1,130 348		1,110 338		1,228 329		1,244 319	(3%)	3%
Total	\$	1,801	\$	1,962	\$	1,986	\$	2,162	\$	2,187	1%	21%
		,		,,,,,		,						
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED	ASSETS											
ICG	\$	23	\$	7	\$	12	\$	9	\$	7	(22%)	(70%)
Global Consumer Banking	•	48	•	41	•	35	•	38	•	40	5%	(17%)
· ·												, ,
TOTAL OTHER REAL ESTATE OWNED (OREO) (3)	\$	71	\$	48	\$	47	\$	47	\$	47	-	(34%)
OREO By Region:												
North America	\$	30	\$	15	\$	12	\$	13	\$	16	23%	(47%)
EMEA		9		5		9		6		6	-	(33%)
Latin America		31		27		26		28		23	(18%)	(26%)
Asia		1		1		-		-		2	-	100%
Total	\$	71	\$	48	\$	47	\$	47	\$	47	-	(34%)
Other Repossessed Assets (4)		N/A		N/A		N/A		N/A	_	N/A		
Non-Accrual Assets (NAA) (5)												
Corporate Non-Accrual Loans	\$	2,217	\$	2,213	\$	2,014	\$	1,928	\$	1,909	(1%)	(14%)
Consumer Non-Accrual Loans	•	1,801	•	1,962	•	1,986	•	2,162	•	2,187	1%	21%
Non-Accrual Loans (NAL)		4,018		4,175		4,000		4,090		4,096	0%	2%
OREO		71		48		47		47		47	-	(34%)
Other Repossessed Assets		N/A		N/A		N/A		N/A		N/A		(3.70)
Non-Accrual Assets (NAA)	\$	4,089	\$	4,223	\$	4,047	\$	4,137	\$	4,143	0%	1%
NAA as a % of Total Assets	-	0.25%		0.24%		0.23%		0.24%		0.24%		
Allowance for Loan Losses as a % of NAL		416%		391%		385%		363%		357%		

N/A Not Available at the Citicorp level. See "Non-Accrual Assets - Page 1" (on page 43) for total Citigroup balances.

- (2) Excludes SOP 3-03 purchased distressed loans.
- (3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.
- (4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

⁽¹⁾ Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.

NON-ACCRUAL ASSETS - PAGE 3 CITI HOLDINGS



(In millions of dollars)

									4Q12 Increase			
		4Q		1Q		2Q		3Q		4Q	(Decreas	
		2011	_	2012	_	2012	_	2012	_	2012	3Q12	4Q11
Non-Accrual Loans (1)												
Corporate Non-Accrual Loans By Region (2)												
North America	\$	325	\$	227	\$	155	\$	142	\$	91	(36%)	(72%)
EMEA		599		446		365		336		325	(3%)	(46%)
Latin America		68		60		16		.4		2	(50%)	(97%)
Asia	_	27	_	760	_	21 557	_	19	_	6	(68%)	(78%)
Total	\$	1,019	\$	760	\$	557	\$	501	\$	424	(15%)	(58%)
Consumer Non-Accrual Loans By Region (2)												
North America (3) (4)	\$	5,543	\$	6,129	\$	5,953	\$	7,191	\$	6,625	(8%)	20%
EMEA		303		303		283		281		279	(1%)	(8%)
Latin America		46		48		48		47		41	(13%)	(11%)
Asia	_	139	_	126	_	76	_	80	_	64	(20%)	(54%)
Total (3)	\$	6,031	\$	6,606	\$	6,360	\$	7,599	\$_	7,009	(8%)	16%
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSE	ED ASSETS											
Brokerage and Asset Management	\$	-	\$	-	\$	-	\$	-	\$	-	-	-
Local Consumer Lending		393		356		329		326		309	(5%)	(21%)
Special Asset Pool		87		162	_	155	_	91		82	(10%)	(6%)
TOTAL OTHER REAL ESTATE OWNED (OREO) (4)	\$	480	\$	518	\$	484	\$	417	\$	391	(6%)	(19%)
ODEO Du Daniano												
OREO By Region: North America	\$	396	\$	363	\$	344	\$	292	\$	281	(4%)	(29%)
EMEA	Ψ	64	Ψ	134	Ψ	118	Ψ	105	Ψ	93	(11%)	45%
Latin America		20		21		22		20		17	(15%)	(15%)
Asia		-				-		-		.,	(1070)	(1070)
Total	\$	480	\$	518	\$	484	\$	417	\$	391	(6%)	(19%)
Other Repossessed Assets (5)		N/A		N/A	_	N/A	_	N/A	_	N/A		
Non-Accrual Assets (NAA) (6)												
Corporate Non-Accrual Loans	\$	1,019	\$	760	\$	557	\$	501	\$	424	(15%)	(58%)
Consumer Non-Accrual Loans	_	6,031		6,606	_	6,360	_	7,599		7,009	(8%)	16%
Non-Accrual Loans (NAL)		7,050		7,366		6,917		8,100		7,433	(8%)	5%
OREO		480		518		484		417		391	(6%)	(19%)
Other Repossessed Assets		N/A		N/A		N/A		N/A		N/A	(070)	(1070)
Non-Accrual Assets (NAA)	\$	7,530	\$	7,884	\$	7,401	\$	8,517	\$	7,824	(8%)	4%
											` ,	
NAA as a % of Total Assets		3.35%		3.77%		3.87%		4.98%		5.02%		
Allowance for Loan Losses as a % of NAL		190%		173%		177%		137%		146%		

N/A Not Available at the Citi Holdings level. See "Non-Accrual Assets - Page 1" (on page 43) for total Citigroup balances.

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes SOP 3-03 purchased distressed loans.
- (3) See Note 3 on page 43.
- (4) See Note 4 on page 43.
- (5) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.
- (6) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
- (7) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

CITIGROUP NON-GAAP FINANCIAL MEASURES - RECONCILIATIONS



(In millions of dollars)

Tangible Book Value Per Share and Tangible Common Equity (TCE) (and related ratios) are non-GAAP financial measures. TCE, as defined by Citigroup, represents Common equity less goodwill and intangible assets (excluding MSRs) net of the related deferred taxes. Other companies may calculate TCE in a manner different from Citigroup. A reconciliation of Citigroup's total stockholders' equity to TCE and Tangible Book Value per Share follows:

	4Q 2011	1Q 2012	2Q 2012	3Q 2012	_	4Q 2012
Tangible Book Value Per Share (page 1):						
Total Common Equity Less:	\$ 177,494	\$ 181,508	\$ 183,599	\$ 186,465	\$	186,487
Goodwill Intangible Assets (Other than MSRs)	25,413 6,600	25,810 6,413	25,483 6,156	25,915 5,963		25,673 5,697
Goodwill and Intangible Assets (Other than MSRs)						
Related to Assets For Discontinued Operations Held-for-Sale				37		32
Net Deferred Taxes - Related to Goodwill and Intangible Assets Above	44	41	38	35		32
Tangible Common Equity	\$ 145,437	\$ 149,244	\$ 151,922	\$ 154,515	\$	155,053
Common Shares Outstanding, at period end	2,923.9	 2,932.2	2,932.5	2,932.5		3,028.9
Tangible Book Value Per Share	\$ 49.74	\$ 50.90	\$ 51.81	\$ 52.69	\$	51.19