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<sup>(1)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(In millions of dollars, except per share amounts, and as otherwise noted)

	4Q 1Q			2Q		3Q		4Q	(Decrea	ncrease/ ase) from	T	Full Year		Full Year	FY 2015 vs. FY 2014 Increase/		
		2014		2015		2015		2015	_	2015	3Q15	4Q14	.	2014		2015	(Decrease)
Total Revenues, Net of Interest Expense	\$	17,899	\$	19,736	\$	19,470	\$	18,692	\$	18,456	(1%)	3%	\$	77,219	\$	76,354	(1%)
Total Operating Expenses	•	14,426	•	10.884	•	10,928	•	10,669	•	11,134	4%	(23%)	1	55,051	•	43.615	(21%)
Net Credit Losses (NCLs)		2,248		1,957		1,920		1,663		1.762	6%	(22%)		8.973		7,302	(19%)
Credit Reserve Build / (Release)		(367)		(202)		(405)		(81)		494	NM	NM	1	(2.145)		(194)	91%
Provision for Unfunded Lending Commitments		(74)		(37)		(48)		65		94	45%	NM	- 1	(162)		74	NM
Provision for Benefits and Claims		206		197		181		189		164	(13%)	(20%)	1	801		731	(9%)
Provisions for Credit Losses and for Benefits and Claims	\$	2,013	\$	1,915	\$	1,648	\$	1,836	\$	2,514	37%	25%	\$	7,467	\$	7,913	6%
Income from Continuing Operations before Income Taxes	Ψ	1,460	Ψ	6,937	Ψ	6,894	Ψ_	6,187	Ψ_	4,808	(22%)	NM	۳	14,701	Ψ	24,826	69%
Income Taxes (benefits)		1,077		2,120		2,036		1,881		1,403	(25%)	30%	- [	7,197		7,440	3%
Income from Continuing Operations	\$	383	\$	4,817	\$	4,858	\$	4,306	\$	3,405	(21%)	NM	\$	7,504	\$	17,386	NM
Income (Loss) from Discontinued Operations, net of Taxes	•	(1)	٠	(5)	۳	6	۳	(10)	•	(45)	NM	NM	١٣	(2)	٠	(54)	NM
Net Income before Noncontrolling Interests		382		4,812	_	4,864		4,296	-	3,360	(22%)	NM		7,502		17,332	NM
Net Income Attributable to Noncontrolling Interests		38		42		18		4,230 5		25	NM	(34%)	- 1	192		90	(53%)
Citigroup's Net Income	\$	344	\$	4,770	\$	4,846	\$	4,291	\$	3,335	(22%)	NM	s	7,310	\$	17,242	NM
Chigioup's Net income	Ψ	344	Ψ	4,770	Ψ	4,040	-	4,231	-	3,333	(22 /0)	IAIAI	۴	7,310	<u>.</u>	17,242	INIVI
Diluted Earnings Per Share:																	
Income from Continuing Operations	\$	0.06	\$	1.51	\$	1.51	\$	1.36	\$	1.03	(24%)	NM	\$	2.20	\$	5.42	NM
Citigroup's Net Income	\$	0.06	\$	1.51	\$	1.51	\$	1.35	\$	1.02	(24%)	NM	\$	2.20	\$	5.40	NM
Shares (in millions):																	
Average Basic		3,025.6		3,034.2		3,020.0		2,993.3		2,968.3	(1%)	(2%)	- (	3,031.6		3,004.0	(1%)
Average Diluted		3,031.5		3,039.3		3,025.0		2,996.9		2,969.5	(1%)	(2%)		3,037.0		3,007.7	(1%)
Common Shares Outstanding, at period end		3,023.9		3,034.1		3,009.8		2,979.0		2,953.3	(1%)	(2%)					
Preferred Dividends - Basic	\$	159	\$	128	\$	202	\$	174	\$	265	52%	67%	\$	511	\$	769	50%
Preferred Dividends - Diluted	\$	159	\$	128	\$	202	\$	174	\$	265	52%	67%	\$	511	\$	769	50%
Income Allocated to Unrestricted Common Shareholders - Basic	_		_		_		_		_						_		
Income from Continuing Operations	\$	183	\$	4,585	\$	4,574	\$	4,070	\$	3,072	(25%)	NM	\$	6,690	\$	16,302	NM
Citigroup's Net Income	\$	182	\$	4,580	\$	4,580	\$	4,061	\$	3,028	(25%)	NM	\$	6,688	\$	16,249	NM
Income Allocated to Unrestricted Common Shareholders - Diluted																	
Income from Continuing Operations	\$	183	\$	4,585	\$	4,574	\$	4,070	\$	3,072	(25%)	NM	\$	6,691	\$	16,302	NM
Citigroup's Net Income	\$	182	\$	4,580	\$	4,580	\$	4,061	\$	3,028	(25%)	NM	\$	6,689	\$	16,249	NM
Regulatory Capital Ratios and Performance Metrics:																	
Common Equity Tier 1 Capital Ratio (1) (2)		10.57%		11.06%		11.37%		11.67%		12.0%			- 1				
Tier 1 Capital Ratio (1) (2)		11.45%		12.07%		12.54%		12.91%		13.4%							
Total Capital Ratio (1) (2)		12.80%		13.38%		14.14%		14.60%		15.2%			- 1				
Supplementary Leverage Ratio (2) (3)		5.94%		6.44%		6.72%		6.85%		7.1%			1				
Return on Average Assets		0.07%		1.04%		1.06%		0.94%		0.74%			- [	0.39%		0.95%	
Return on Average Common Equity		0.4%		9.4%		9.1%		8.0%		5.9%			į				
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)		81%		55%		56%		57%		60%				71%		57%	
													İ				
Balance Sheet Data (in billions of dollars, except Book Value Per Share):  Total Assets	\$	1,842.2	\$	1,831.8	\$	1,829.4	\$	1,808.4	\$	1,731.2	(494)	(69/.)					
Total Assets Total Average Assets	Ф	1,842.2	Ф	1,831.8	Ф	1,829.4	Ф	1,808.4	ф	1,731.2	(4%) (2%)	(6%) (6%)	\$	1.896.8	\$	1,823.9	(4%)
Total Deposits <sup>(4)</sup>											, ,	` '	Φ	1,090.0	Φ	1,023.9	(+70)
•		899.3		899.6		908.0		904.2		907.9	-	1%	ı				
Citigroup's Stockholders' Equity		210.2		214.6		219.4		220.8		221.9	-	6%	l				
Book Value Per Share		66.05		66.79		68.27		69.03		69.46	1%	5%	ı				
Tangible Book Value Per Share <sup>(5)</sup>		56.71		57.66		59.18		60.07		60.61	1%	7%					
Direct Staff (in thousands)		241		239		238		239		231	(3%)	(4%)	ļ				

<sup>(1)</sup> Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are

Note: Ratios and variance percentages are calculated based on the displayed amounts.

NM Not meaningful.

calculated under the Basel III Advanced Approaches framework. See page 40 for a reconciliation of Citi's Common Equity Tier 1 Capital to reported results.

<sup>(2)</sup> December 31, 2015 ratios are preliminary.

<sup>(3)</sup> Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. See page 40 for a reconciliation of this measure to reported results.

<sup>(4)</sup> Beginning December 31, 2014, approximately \$21 billion of Deposits (and corresponding assets) were reclassified to held-for-sale within Other liabilities and Other assets, respectively, as a result of Citigroup's entry into an agreement in December 2014 to sell its Japan retail banking business, which was reported in Citi Holdings. The sale was completed on November 1, 2015.

<sup>(5)</sup> Tangible book value per share is a non-GAAP financial measure. See page 40 for a reconciliation of this measure to reported results.

(In millions of dollars)

	4Q	1Q	2Q	3Q	4Q	(Decre	ncrease/ ase) from	Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
Revenues	2014	2015	2015	2015	2015	3Q15	4Q14	2014	2015	(Decrease)
Interest revenue	\$ 15,260	\$ 14,600	\$ 14,873	\$ 14,714	\$ 14,364	(2%)	(6%)	\$ 61,683	\$ 58,551	(5%)
Interest revenue	3,159	3,028	3,051	2,941	2,901	(1%)	(8%)	13,690	11,921	(13%)
Net interest revenue	12,101	11,572	11,822	11,773	11,463	(3%)	(5%)	47,993	46,630	(3%)
Not interest revenue	12,101	11,072	11,022	11,770	11,400	(070)	(070)	41,000	40,000	(070)
Commissions and fees	3,127	3,170	3,194	2,732	2,752	1%	(12%)	13,032	11,848	(9%)
Principal transactions	418	1,971	2,173	1,327	537	(60%)	28%	6,698	6,008	(10%)
Administrative and other fiduciary fees	946	962	995	870	821	(6%)	(13%)	4,013	3,648	(9%)
Realized gains (losses) on investments	222	307	183	151	41	(73%)	(82%)	570	682	20%
Other-than-temporary impairment losses on investments and other assets	(95)	(72)	(43)	(80)	(70)	13%	26%	(424)	(265)	38%
Insurance premiums	497	497	482	464	402	(13%)	(19%)	2,110	1,845	(13%)
Other revenue	683	1,329	664	1,455	2,510	73%	NM	3,227	5,958	85%
Total non-interest revenues	5,798	8,164	7,648	6,919	6,993	1%	21%	29,226	29,724	2%
Total revenues, net of interest expense	17,899	19,736	19,470	18,692	18,456	(1%)	3%	77,219	76,354	(1%)
Provisions for Credit Losses and for Benefits and Claims										
Net credit losses	2,248	1,957	1,920	1,663	1,762	6%	(22%)	8,973	7,302	(19%)
Credit reserve build / (release)	(367)	(202)	(405)	(81)	494	NM	NM	(2,145)	(194)	91%
Provision for loan losses	1,881	1,755	1,515	1,582	2,256	43%	20%	6,828	7,108	4%
Provison for Policyholder benefits and claims	206	197	181	189	164	(13%)	(20%)	801	731	(9%)
Provision for unfunded lending commitments	(74)	(37)	(48)	65	94	45%	NM	(162)	74	NM
Total provisions for credit losses and for benefits and claims	2,013	1,915	1,648	1,836	2,514	37%	25%	7,467	7,913	6%
	·									
Operating Expenses								į		
Compensation and benefits	5,807	5,520	5,483	5,321	5,445	2%	(6%)	23,959	21,769	(9%)
Premises and Equipment	750	709	737	722	710	(2%)	(5%)	3,178	2,878	(9%)
Technology / communication expense	1,657	1,600	1,656	1,628	1,697	4%	2%	6,436	6,581	2%
Advertising and marketing expense	484	392	393	391	371	(5%)	(23%)	1,844	1,547	(16%)
Other operating	5,728	2,663	2,659	2,607	2,911	12%	(49%)	19,634	10,840	(45%)
Total operating expenses	14,426	10,884	10,928	10,669	11,134	4%	(23%)	55,051	43,615	(21%)
Income from Continuing Operations before										
Income Taxes	1,460	6,937	6,894	6,187	4,808	(22%)	NM	14,701	24,826	69%
Provision (benefits) for income taxes	1,077	2,120	2,036	1,881	1,403	(25%)	30%	7,197	7,440	3%
Income from Continuing Operations	383	4,817	4,858	4,306	3,405	(21%)	NM	7,504	17,386	NM
Discontinued Operations	(0)	(0)	^	(45)	(60)	NIM	NIM	40	(02)	NIM
Income (Loss) from Discontinued Operations	(2)	(8)	9	(15)	(69)	NM	NM	10	(83)	NM
Gain (Loss) on Sale Provision (benefits) for income taxes	(1)	(2)	3	- (E)	(24)	NM	- NM	40	(29)	- NM
		(3)	6	(5)				12		
Income (Loss) from Discontinued Operations, net of taxes	(1)	(5)	6	(10)	(45)	NM	NM	(2)	(54)	NM
Net Income before Noncontrolling Interests	382	4,812	4,864	4,296	3,360	(22%)	NM	7,502	17,332	NM
Net Income attributable to noncontrolling interests	38	42	18	5	25	NM	(34%)	192	90	(53%)
Citigroup's Net Income	\$ 344	\$ 4,770	\$ 4,846	\$ 4,291	\$ 3,335	(22%)	NM	\$ 7,310	\$ 17,242	NM

NM Not meaningful.

	December 31,			utl- 04		a 00	•					crease/
	De	2014	,	March 31, 2015		June 30, 2015	Sep	otember 30, 2015		cember 31, 2015 (1)	3Q15	se) from 4Q14
Assets		2014		2013	_	2013		2013	_	2013 (1)	3413	- 1417
Cash and due from banks (including segregated cash and other deposits)	\$	32.108	\$	21,880	\$	23.413	\$	21,726	\$	20.900	(4%)	(35%)
Deposits with banks	*	128,089	•	133,896	•	130,685	*	137,935	•	112,197	(19%)	(12%)
Fed funds sold and securities borr'd or purch under agree. to resell		242,570		239,015		237,054		231,695		219,675	(5%)	(9%)
Brokerage receivables		28,419		35,637		43,921		37,875		27,683	(27%)	(3%)
Trading account assets		296,786		302,983		279,197		266,946		249,956	(6%)	(16%)
Investments		,		,		-, -		,-		-,	()	(,
Available-for-sale and non-marketable equity securities		309,522		303,561		301,955		308,499		306,740	(1%)	(1%)
Held-to-maturity		23,921		23,254		30,166		33,940		36,215	7%	51%
Total Investments	-	333,443	-	326,815		332,121		342,439		342,955	-	3%
Loans, net of unearned income												
Consumer		369,970		341,706		342,349		333,373		329,783	(1%)	(11%)
Corporate		274,665		279,348		289,769		289,071		287,834	`- ′	5%
Loans, net of unearned income		644,635		621,054	-	632,118		622,444		617,617	(1%)	(4%)
Allowance for loan losses		(15,994)		(14,598)		(14,075)		(13,626)		(12,626)	7%	21%
Total loans, net		628,641		606,456	-	618,043		608,818		604,991	(1%)	(4%)
Goodwill		23,592		23,150		23,012		22,444		22,349	-	(5%)
Intangible assets (other than MSRs)		4,566		4,244		4,071		3,880		3,721	(4%)	(19%)
Mortgage servicing rights (MSRs)		1,845		1,685		1,924		1,766		1,781	1%	(3%)
Other assets (2)		122,122		136,040		135,929		132,832		125,002	(6%)	2%
Assets related to discontinued operations held for sale		-		-		-		-		-	- ·	-
Total assets	\$	1,842,181	\$	1,831,801	\$	1,829,370	\$	1,808,356	\$	1,731,210	(4%)	(6%)
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	128,958	\$	136,568	\$	135,013	\$	141,425	\$	139,249	(2%)	8%
Interest-bearing deposits in U.S. offices		284,978		275,423		268,947		267,057		280,234	5%	(2%)
Total U.S. Deposits		413,936		411,991		403,960		408,482		419,483	3%	1%
Non-interest-bearing deposits in offices outside the U.S.		70,925		71,653		72,629		73,188		71,577	(2%)	1%
Interest-bearing deposits in offices outside the U.S.		414,471		416,003		431,448		422,573		416,827	(1%)	1%
Total International Deposits		485,396		487,656		504,077		495,761		488,404	(1%)	1%
Total descrite (O)		000 222		000.047		000 027		004.040		007.007		40/
Total deposits (2)		899,332		899,647		908,037		904,243		907,887	(400()	1%
Fed funds purch and securities loaned or sold under agree. to repurch.		173,438		175,371		177,012		168,604		146,496	(13%)	(16%)
Brokerage payables		52,180 139,036		58,252 142,438		54,867		59,557 125,981		53,722 117,512	(10%) (7%)	3% (15%)
Trading account liabilities Short-term borrowings		58,335		39,405		136,295 25,907		23,715		21,079	(11%)	(64%)
· ·		223,080		210,522		211,845		213,533		201,275	(6%)	(10%)
Long-term debt Other liabilities (2) (3)		85,084		90,143		94,582		90,586		60,147	(34%)	(29%)
Liabilities related to discontinued operations held for sale		65,064		90,143		94,362		90,566		00,147	(34%)	(29%)
Total liabilities	\$	1,630,485	\$	1,615,778	\$	1,608,545	\$	1,586,219	\$	1,508,118	(5%)	(8%)
Total Habilities		1,030,403	Ψ	1,013,770	Ψ	1,000,040	Ψ	1,500,215	Ψ.	1,500,110	(370)	(070)
Equity												
Stockholders' equity												
Preferred stock	\$	10,468	\$	11,968	\$	13,968	\$	15,218	\$	16,718	10%	60%
											1070	0070
Common stock		31		31		31		31		31	-	-
Additional paid-in capital		107,979		108,124		108,219		108,261		108,288	-	-
Retained earnings		117,852		122,463		126,954		130,921		133,841	2%	14%
Treasury stock		(2,929)		(3,275)		(4,628)		(6,326)		(7,677)	(21%)	NM (200()
Accumulated other comprehensive income (loss)	_	(23,216)	•	(24,691)	•	(25,104)	_	(27,257)	•	(29,344)	(8%)	(26%)
Total common equity	\$	199,717	\$	202,652	\$	205,472	\$	205,630	\$	205,139	-	3%
Total Citigroup stockholders' equity	\$	210,185	\$	214,620	\$	219,440	\$	220,848	\$	221,857	_	6%
Noncontrolling interests	Ψ	1,511	φ	1,403	φ	1,385	φ	1,289		1,235	(4%)	(18%)
Total equity	-	211,696		216,023		220,825		222,137		223,092	(7/0)	5%
Total liabilities and equity	\$	1,842,181	\$	1,831,801	\$	1,829,370	\$	1,808,356	\$	1,731,210	(4%)	(6%)
		.,,		.,551,551	-	.,0_0,0.0	Ψ.	.,000,000	Ψ	.,,	(.,/0)	(370)

Preliminary

## NM Not meaningful.

<sup>(1)</sup> (2) (3)

See footnote 4 on page 1.

Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 32 for amounts by period.

CITIGROUP SEGMENT DETAIL NET REVENUES (In millions of dollars)

									ncrease/	Full		Full	FY 2015 vs.
		4Q 2014		1Q 2015	2Q 2015	3Q 2015	4Q 2015	(Decrea	ase) from 4Q14	Year 2014		Year 2015	FY 2014 Increase/ (Decrease)
	-	2014		2013	 2013	2015	 2015	30(13	4014	2014		2015	(Decrease)
CITICORP										l			
Global Consumer Banking													
North America	\$	5,096	\$	4,994	\$ 4,823	\$ 4,821	\$ 4,810	-	(6%)	\$ 19,66	9 \$	19,448	(1%)
Latin America		2,069		1,835	1,848	1,923	1,717	(11%)	(17%)	8,46	0	7,323	(13%)
Asia (1)		1,863		1,833	1,878	1,716	1,664	(3%)	(11%)	7,88	8	7,091	(10%)
Total		9,028		8,662	8,549	8,460	8,191	(3%)	(9%)	36,01	7	33,862	(6%)
Institutional Clients Group													
North America		2,539		3,402	3,641	3,344	2,718	(19%)	7%	12,94	0	13,105	1%
EMEA		2,019		2,860	2,522	2,354	2,063	(12%)	2%	9,41	5	9,799	4%
Latin America		975		991	898	1,153	876	(24%)	(10%)	4,09	8	3,918	(4%)
Asia		1,627		1,775	1,817	1,746	1,588	(9%)	(2%)	6,59	9	6,926	5%
Total		7,160		9,028	8,878	8,597	7,245	(16%)	1%	33,05	2	33,748	2%
Corporate / Other		(93)		212	370	218	107	(51%)	NM	30	1	907	NM
Total Citicorp		16,095		17,902	17,797	17,275	15,543	(10%)	(3%)	69,37	0	68,517	(1%)
Total Citi Holdings		1,804		1,834	1,673	1,417	2,913	NM	61%	7,84	9	7,837	•
Total Citigroup - Net Revenues		17,899		19,736	19,470	18,692	18,456	(1%)	3%	77,21	<u> </u>	76,354	(1%)
Total Chigioup - Net Nevenues		17,055		19,730	13,470	10,032	10,430	(170)	3/6	11,21	3	70,334	(170)
Credit valuation adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; funding valuation adjustments (FVA) on derivatives; and debt valuation adjustments (DVA) on Citigroup's fair value option liabilities (collectively referred													
to as CVA/DVA} (2)		7		(73)	312	196	(181)	NM	NM	(39	0)	254	NM
Total Citigroup - Net Revenues - Excluding CVA/DVA (3)	\$	17,892	\$	19,809	\$ 19,158	\$ 18,496	\$ 18,637	1%	4%	\$ 77,60	9 \$	76,100	(2%)

<sup>(1)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

<sup>(2)</sup> Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.

<sup>(3)</sup> Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

## CITIGROUP SEGMENT DETAIL INCOME

(In millions of dollars)

		4Q		1Q	2Q	3Q	4Q	4Q15 In	crease/ se) from		Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
		2014		2015	2015	2015	2015	3Q15	4Q14		2014	2015	(Decrease)
Income from Continuing Operations: CITICORP		2014		2010	2010	2010	 	0410			2014	2010	(Decircuse)
Global Consumer Banking										1.			
North America	\$	1,137	\$	1,140	\$ 1,067	\$ 1,063	\$ 985	(7%)	(13%)	\$	4,412	\$ 4,255	(4%)
Latin America		263		244	225	312	147	(53%)	(44%)	- 1	1,158	928	(20%)
Asia (1)	_	288		341	 338	 307	213	(31%)	(26%)	_	1,249	 1,199	(4%)
Total		1,688		1,725	 1,630	 1,682	 1,345	(20%)	(20%)	$\vdash$	6,819	 6,382	(6%)
Institutional Clients Group													
North America		652		1,035	1,156	947	483	(49%)	(26%)	1	4,113	3,621	(12%)
EMEA		218		921	680	483	204	(58%)	(6%)	1	2,034	2,288	12%
Latin America		300		384	352	459	133	(71%)	(56%)	1	1,345	1,328	(1%)
Asia		507		624	647	521	422	(19%)	(17%)	1	2,042	2,214	8%
Total		1,677		2,964	2,835	2,410	1,242	(48%)	(26%)		9,534	9,451	(1%)
Corporate / Other		(3,066	)	(19)	230	183	101	(45%)	NM		(5,375)	495	NM
Total Citicorp		299		4,670	4,695	4,275	2,688	(37%)	NM		10,978	16,328	49%
Total Citi Holdings		84		147	163	31	717	NM	NM		(3,474)	1,058	NM
Income From Continuing Operations		383		4,817	4,858	4,306	3,405	(21%)	NM	-	7,504	17,386	NM
Discontinued Operations		(1	)	(5)	6	(10)	(45)	NM	NM		(2)	(54)	NM
Net Income Attributable to Noncontrolling Interests		38		42	18	5	25	NM	(34%)		192	90	(53%)
Citigroup's Net Income	\$	344	\$	4,770	\$ 4,846	\$ 4,291	\$ 3,335	(22%)	NM	\$	7,310	\$ 17,242	NM
CVA/DVA (after-tax) (2)		4		(47)	196	127	(114)	NM	NM		(240)	162	NM
Total Citigroup - Net Income - Excluding CVA/DVA (3)	\$	340	\$	4,817	\$ 4,650	\$ 4,164	\$ 3,449	(17%)	NM	\$	7,550	\$ 17,080	NM

For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented. Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above. Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

## INCOME STATEMENT AND BALANCE SHEET DATA

(In millions of dollars, except as otherwise noted)

	4Q 1Q			2Q		3Q		4Q		ncrease/ use) from		Full Year	Full Year	FY 2015 vs. FY 2014 Increase/		
	201			015		2015		2015		2015	3Q15	4Q14		2014	2015	(Decrease)
Revenues																
Net interest revenue		1,042	\$	10,517	\$	10,821	\$	10,799	\$	10,789	-	(2%)	\$	43,402	\$ 42,926	(1%)
Non-interest revenue		5,053		7,385		6,976		6,476		4,754	(27%)	(6%)	<u> </u>	25,968	25,591	(1%)
Total revenues, net of interest expense	1	6,095		17,902		17,797		17,275		15,543	(10%)	(3%)	<u> </u>	69,370	68,517	(1%)
Provisions for Credit Losses and for Benefits and Claims																
Net credit losses		1,831		1,549		1,662		1,445		1,580	9%	(14%)		7,136	6,236	(13%)
Credit reserve build / (release)		(153)		(6)		(235)		128		422	NM	NM		(1,238)	309	NM
Provision for loan losses		1,678		1,543		1,427		1,573		2,002	27%	19%		5,898	6,545	11%
Provision for benefits and claims		39		28		21		28		30	7%	(23%)	1	144	107	(26%)
Provision for unfunded lending commitments		(74)		(32)		(47)		84		95	13%	NM	<u> </u>	(152)	100	NM
Total provisions for credit losses and for benefits and claims	-	1,643		1,539		1,401		1,685		2,127	26%	29%	<u> </u>	5,890	6,752	15%
Total operating expenses	1	3,123		9,727		9,824		9,524		9,925	4%	(24%)	$\vdash$	45,362	39,000	(14%)
Income from Continuing Operations before											(4004)			40.440	00 705	9994
Income Taxes Provision for income taxes		1,329 1,030		6,636 1,966		6,572 1,877		6,066		3,491 803	(42%)	NM (220()	1	18,118 7.140	22,765	26%
Provision for income taxes		1,030		1,900	-	1,877		1,791	-	803	(55%)	(22%)	$\vdash$	7,140	6,437	(10%)
Income from Continuing Operations		299		4,670		4,695		4,275		2,688	(37%)	NM		10,978	16,328	49%
Income (loss) from Discontinued Operations, net of taxes		(1)		(5)		6		(10)		(45)	NM	NM	$\perp$	(2)	(54)	NM
Noncontrolling interests		38		41		18		5		15	NM	(61%)		186	79	(58%)
Citicorp's Net Income	\$	260	\$	4,624	\$	4,683	\$	4,260	\$	2,628	(38%)	NM	\$	10,790	\$ 16,195	50%
Balance Sheet Data (in billions of dollars):																
Total EOP Assets	\$	1,713	\$	1,710	\$	1,713	\$	1,698	\$	1,657	(2%)	(3%)				
Average Assets Return on Average Assets Efficiency Ratio (Operating Expenses/Total Revenues, net)		1,768 0.06% 82%	\$	1,728 1.09% 54%	\$	1,722 1.09% 55%	\$	1,705 0.99% 55%	\$	1,694 0.62% 64%	(1%)	(4%)	\$	1,753 0.62% 65%	\$ 1,712 0.95% 57%	(2%)
Total EOP Leans Total EOP Deposits	\$ \$	565 883	\$ \$	559 888	\$ \$	573 900	\$ \$	567 897	\$ \$	573 901	1% -	1% 2%		03 /6	31 /0	

NM Not meaningful.

## CITICORP

## GLOBAL CONSUMER BANKING

## Page 1

(In millions of dollars, except as otherwise noted)

Part	,										crease/		Full		Full	FY 2015 vs.
Note   Interest Revenue			4Q		1Q		2Q	3Q	4Q				Year		Year	FY 2014 Increase/
Position Reviews   1,988		:	2014	-	2015		2015	2015	2015	3Q15	4Q14		2014		2015	(Decrease)
Position Reviews   1,988	Net Interest Revenue	\$	7.070	\$	6.701	\$	6.692	\$ 6.731	\$ 6.757	-	(4%)	s	27.924	\$	26.881	(4%)
Total Department   A_985										(17%)		1				
Total Department   A_985	Total Revenues, Net of Interest Expense	-	9,028		8,662	-	8,549	8,460	8,191	(3%)	(9%)		36,017		33,862	(6%)
Net Credit Losses by Business   1,710   1,551   1,571   1,481   1,488   5%   1,936   1,936   1,226																
Procession Full Procession F												1				
Provision for Unitariodic Londing Commitments	Credit Reserve Build / (Release)		(254)		(113)		(103)	(64)	(38)	41%	85%	1	(1,148)		(318)	
Provision for Denemiles and Claims (LIR & PBC)   1.68   3.68   2.89   2.495   1.368   1.368   1.368   1.368   1.368   1.368   1.369   1.2044   1.000   1.0233   1.0233   1.0234   1.000   1.000   1.0233   1.0234   1.000   1.000   1.0233   1.000										NM		Ì				
Professions for Circlet Lasses and for Benefits and Claime (LRR & PBC)   1.489								28								
Procession											-					-
Process of Continuing Operations   1,588   1,725   1,503   1,682   1		-		-		-					(18%)			_		(4%)
1,688   1,725   1,580   1,582   1,345   1,34										` '	, ,					
Non-controlling Interests		-		-		-					(,	$\vdash$		_		
Net red come												į				
Net   Part   P		\$		\$		\$			\$ 1.344		( )	\$		\$		
Return on Average Assets (ROA)   1.65%   1.65%   1.72%   1.37%   1.37%   1.37%   1.55%   5.										` '						
Net Credit Losses as % of Average Loans   2,34%   2,22%   2,24%   2,01%   2,10%   2,10%   2,10%   2,36%   2,14%   2,04%   2,04%   2,00%   2,10%   2,		Ψ.		Ť		Ψ				.,0	(170)	*		•		(170)
Net Credit Losses as a % of Average Loans	• ,											- 1				
Revenue by Business   Sa81   Sa774   Sa776   Sa772   Sa782   Sa495   (6%)   (10%)   Sa617   Sa776   (4%)   Cards (1)   Sa776   Sa777   Sa778	•															
Retail Banking   S 3,891   S 3,774   S 3,776   S 3,722   S 3,495   (6%)   (10%)   S 15,461   S 14,777   (4%)   Cards (1)   S 9,028   S 8,662   S 8,549   S 8,660   S 8,191   (3%)   (9%)   S 36,017   S 33,862   (6%)   (7%)   Cards (1)	Net Credit Losses as a % of Average Loans		2.34%		2.22%		2.24%	2.01%	2.10%				2.36%		2.14%	
Cards (1)	Revenue by Business															
Net Credit Losses by Business   Saba   Sab	Retail Banking	\$	3,891	\$	3,774	\$	3,776	\$ 3,732	\$ 3,495	(6%)	(10%)	\$	15,461	\$	14,777	(4%)
Net Credit Losses by Business   Retail Banking   \$ 3.88	Cards (1)		5,137		4,888		4,773	4,728	4,696	(1%)	(9%)		20,556		19,085	(7%)
Retail Banking (	Total	\$	9,028	\$	8,662	\$	8,549	\$ 8,460	\$ 8,191	(3%)	(9%)	\$	36,017	\$	33,862	(6%)
Retail Banking (	Net Credit Losses by Business															
Cards (1)   1,252   1,257   1,264   1,132   1,135   - (14%)   5,494   4,788   (13%)   1,267   1,268   1,267   1,268		\$	388	\$	294	\$	315	\$ 279	\$ 353	27%	(9%)	l s	1 366	\$	1 241	(9%)
Total		•		•		•						1		•		
Part		\$		\$		\$				5%		\$		\$		
Retail Banking Cards (1) Total  ards (1) Total Cards (1) Total Cards (1) Total Revenue  Retail Banking Total Retail Banking Retail Banking Total Retail Banking Retail Banking Retail Banking Total Retail Banking Ret											, ,					, ,
Cards (1)         1,220         1,151         1,075         1,116         1,051         (6%)         (14%)         5,032         4,393         (13%)           Total Revenue - as Reported         \$ 1,688         \$ 1,725         \$ 8,549         \$ 8,460         \$ 8,191         (3%)         (9%)         \$ 36,017         \$ 33,862         (6%)           Impact of FX Translation (2)         (480)         (277)         (259)         (41)         -         (1,969)         -         -           Total Revenues - Ex-FX (3)         \$ 8,548         \$ 8,385         \$ 8,290         \$ 8,419         (3%)         (4%)         \$ 34,048         \$ 33,862         (6%)           Impact of FX Translation (2)         \$ 4,985         \$ 4,552         \$ 4,618         \$ 4,483         \$ 4,611         3%         (6%)         \$ 19,951         \$ 18,264         (8%)           Impact of FX Translation (2)         (287)         (148)         (151)         (26)         -         (1,171)         -         (1%)         14,264         (8%)         14,264         (8%)         14,264         (8%)         14,264         (4%)         14,467         14,457         14,611         3%         (8%)         19,951         \$ 18,264         (8%)         14,264	Income (loss) from Continuing Operations by Business															
FX Translation Impact:   Total Revenue - as Reported   \$ 9,028   \$ 8,662   \$ 8,549   \$ 8,460   \$ 8,191   \$ (3%)   \$ (9%)   \$ 36,017   \$ 33,862   \$ (6%)     Impact of FX Translation (2)   \$ 8,548   \$ 8,460   \$ 8,491   \$ (3%)   \$ (9%)   \$ 36,017   \$ 33,862   \$ (6%)     Impact of FX Translation (2)   \$ 8,548   \$ 8,460   \$ 8,191   \$ (3%)   \$ (4%)   \$ 34,048   \$ 33,862   \$ (1%)     Total Operating Expenses - as Reported   \$ 4,985   \$ 4,552   \$ 4,618   \$ 4,483   \$ 4,611   \$ 3%   \$ (8%)   \$ 19,951   \$ 18,264   \$ (8%)     Impact of FX Translation (2)   \$ (287)   \$ (148)   \$ (151)   \$ (26)   \$ -	Retail Banking	\$	468	\$	574	\$	555	\$ 566	\$ 294	(48%)	(37%)	\$	1,787	\$	1,989	11%
FX Translation Impact:   Total Revenue - as Reported   \$ 9,028   \$ 8,662   \$ 8,549   \$ 8,460   \$ 8,191   (3%)   (9%)   \$ 36,017   \$ 33,862   (6%)     Impact of FX Translation (2)   (480)   (277)   (259)   (41)   -												- [				
Total Revenue - as Reported   \$ 9,028   \$ 8,662   \$ 8,549   \$ 8,460   \$ 8,191   (3%)   (9%)   \$ 36,017   \$ 33,862   (6%)   (1,969)     (1,	Total	\$	1,688	\$	1,725	\$	1,630	\$ 1,682	\$ 1,345	(20%)	(20%)	\$	6,819	\$	6,382	(6%)
Total Revenue - as Reported   \$ 9,028   \$ 8,662   \$ 8,549   \$ 8,460   \$ 8,191   (3%)   (9%)   \$ 36,017   \$ 33,862   (6%)   (1,969)     (1,	FX Translation Impact:															
Impact of FX Translation (2)         (480)         (277)         (259)         (41)         -         (1,969)         -         (1,969)         -           Total Revenues - Ex-FX (3)         \$ 8,548         \$ 8,385         \$ 8,290         \$ 8,419         \$ 8,191         (3%)         (4%)         \$ 34,048         \$ 33,862         (1%)           Total Operating Expenses - as Reported         \$ 4,985         \$ 4,552         \$ 4,618         \$ 4,483         \$ 4,611         3%         (8%)         \$ 19,951         \$ 18,264         (8%)           Impact of FX Translation (2)         (287)         (148)         (151)         (26)         -         (1,1171)         -         (3%)           Total Provisions for LLR & PBC - as Reported         \$ 4,698         \$ 4,404         \$ 1,465         \$ 1,496         \$ 1,376         \$ 1,486         8%         -         \$ 5,833         \$ 5,823         -           Impact of FX Translation (2)         (120)         (63)         (52)         (10)         -         (470)         -         \$ 6,833         5,823         -           Total Provisions for LLR & PBC - Ex-FX (3)         \$ 1,360         \$ 1,402         \$ 1,444         \$ 1,366         \$ 1,486         9%         9%         \$ 5,363         \$ 5,823		\$	9,028	\$	8,662	\$	8,549	\$ 8,460	\$ 8,191	(3%)	(9%)	\$	36,017	\$	33,862	(6%)
Total Operating Expenses - as Reported  \$ 4,985 \$ 4,552 \$ 4,618 \$ 4,483 \$ 4,611 \$ 3% \$ (8%) \$ 19,951 \$ 18,264 \$ (8%) \$ Impact of FX Translation (2) \$ (287) \$ (148) \$ (151) \$ (26) \$ - \$ (1,171) \$ (1,171) \$ (	Impact of FX Translation (2)		(480)		(277)		(259)	(41)	-	` ,	` ,		(1,969)		· -	,
Impact of FX Translation (2)         (287)         (148)         (151)         (26)         -         (1,171)         -           Total Operating Expenses - Ex-FX (3)         \$ 4,698         \$ 4,404         \$ 4,467         \$ 4,467         \$ 4,611         3%         (2%)         \$ 18,780         \$ 18,264         (3%)           Total Provisions for LLR & PBC - as Reported         \$ 1,480         \$ 1,465         \$ 1,496         \$ 1,376         \$ 1,486         8%         -         \$ 5,833         \$ 5,823         -           Impact of FX Translation (2)         (120)         (63)         (52)         (10)         -         (470)         -         -           Total Provisions for LLR & PBC - Ex-FX (3)         \$ 1,360         \$ 1,402         \$ 1,444         \$ 1,366         \$ 1,486         9%         9%         \$ 5,363         \$ 5,823         -           Net Income - as Reported         \$ 1,685         \$ 1,730         \$ 1,625         \$ 1,674         \$ 1,344         (20%)         (20%)         \$ 6,794         \$ 6,373         (6%)           Impact of FX Translation (2)         (51)         (43)         (35)         (2)         -         (20%)         \$ 6,794         \$ 6,373         (6%)		\$		\$		\$			\$ 8,191	(3%)	(4%)	\$		\$	33,862	(1%)
Total Operating Expenses - Ex-FX (3)  \$\begin{array}{c ccccccccccccccccccccccccccccccccccc	Total Operating Expenses - as Reported	\$	4,985	\$	4,552	\$	4,618	\$ 4,483	\$ 4,611	3%	(8%)	\$	19,951	\$	18,264	(8%)
Total Provisions for LLR & PBC - as Reported	Impact of FX Translation (2)		(287)		(148)		(151)	(26)	-		, ,		(1,171)		-	, ,
Impact of FX Translation (2)         (120)         (63)         (52)         (10)         -         (470)         -           Total Provisions for LLR & PBC - Ex-FX (3)         \$ 1,360         \$ 1,402         \$ 1,444         \$ 1,366         \$ 1,486         9%         9%         \$ 5,363         \$ 5,823         9%           Net Income - as Reported Impact of FX Translation (2)         \$ 1,685         \$ 1,730         \$ 1,625         \$ 1,674         \$ 1,344         (20%)         (20%)         \$ 6,794         \$ 6,373         (6%)           Impact of FX Translation (2)         (51)         (43)         (35)         (2)         -         (197)         -	Total Operating Expenses - Ex-FX (3)	\$	4,698	\$	4,404	\$	4,467	\$ 4,457	\$ 4,611	3%	(2%)	\$	18,780	\$	18,264	(3%)
Impact of FX Translation (2)         (120)         (63)         (52)         (10)         -         (470)         -           Total Provisions for LLR & PBC - Ex-FX (3)         \$ 1,360         \$ 1,402         \$ 1,444         \$ 1,366         \$ 1,486         9%         9%         \$ 5,363         \$ 5,823         9%           Net Income - as Reported Impact of FX Translation (2)         \$ 1,685         \$ 1,730         \$ 1,625         \$ 1,674         \$ 1,344         (20%)         (20%)         \$ 6,794         \$ 6,373         (6%)           Impact of FX Translation (2)         (51)         (43)         (35)         (2)         -         (197)         -		-	-													
Total Provisions for LLR & PBC - Ex-FX (3)     \$ 1,360     \$ 1,402     \$ 1,444     \$ 1,366     \$ 1,486     9%     9%     \$ 5,363     \$ 5,823     9%       Net Income - as Reported Impact of FX Translation (2)     \$ 1,685     \$ 1,730     \$ 1,625     \$ 1,674     \$ 1,344     (20%)     (20%)     \$ 6,794     \$ 6,373     (6%)       Impact of FX Translation (2)     (51)     (43)     (35)     (2)     -     (197)     -		\$		\$		\$			\$ 1,486	8%	-	\$		\$	5,823	-
Net Income - as Reported \$ 1,685 \$ 1,730 \$ 1,625 \$ 1,674 \$ 1,344 (20%) (20%) \$ 6,794 \$ 6,373 (6%) Impact of FX Translation (2) (51) (43) (35) (2) - (197) -																
Impact of FX Translation (2) (51) (43) (35) (2) - (197) - (197)	Total Provisions for LLR & PBC - Ex-FX (3)	\$	1,360	\$	1,402	\$	1,444	\$ 1,366	\$ 1,486	9%	9%	\$	5,363	\$	5,823	9%
	Net Income - as Reported	\$	1,685	\$	1,730	\$	1,625	\$ 1,674	\$ 1,344	(20%)	(20%)	\$	6,794	\$	6,373	(6%)
Net Income - Ex-FX (3) <u>\$ 1,634</u> <u>\$ 1,687</u> <u>\$ 1,590</u> <u>\$ 1,672</u> <u>\$ 1,344</u> (20%) (18%) <u>\$ 6,597</u> <u>\$ 6,373</u> (3%)	Impact of FX Translation (2)		(51)		(43)		(35)	(2)					(197)		-	
	Net Income - Ex-FX (3)	\$	1,634	\$	1,687	\$	1,590	\$ 1,672	\$ 1,344	(20%)	(18%)	\$	6,597	\$	6,373	(3%)

<sup>(1)</sup> Includes both Citi-Branded Cards and Citi Retail Services.

## NM Not meaningful.

<sup>(2)</sup> Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

		4Q		1Q		2Q		3Q		4Q		crease/ se) from
		2014		2015		2015		2015		2015	3Q15	4Q14
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		3,129		3,027		3,015		3,004		2,994	-	(4%)
Accounts (in millions)		59.8		59.2		59.4		60.2		60.3	-	1%
Average Deposits	\$	302.7	\$	302.2	\$	302.1	\$	298.5	\$	298.7	-	(1%)
nvestment Sales	\$	23.8	\$	26.5	\$	26.9	\$	20.9	\$	18.6	(11%)	(22%)
nvestment Assets under Management (AUMs)	\$	163.3	\$	161.8	\$	163.3	\$	152.1	\$	152.9	1%	(6%)
verage Loans EOP Loans:	\$	152.6	\$	148.3	\$	149.8	\$	146.7	\$	147.7	1%	(3%)
Real Estate Lending	\$	79.7	\$	79.5	\$	80.4	\$	79.3	\$	80.6	2%	1%
Commercial Markets		38.9		38.1		38.5		36.7		36.2	(1%)	(7%)
Personal and Other		30.6		30.3		30.9		29.9		30.0	-	(2%)
OP Loans	\$	149.2	\$	147.9	\$	149.8	\$	145.9	\$	146.8	1%	(2%)
let Interest Revenue (in millions) (1)	\$	2,461	\$	2,315	\$	2,364	\$	2,339	\$	2,354	1%	(4%)
As a % of Average Loans		6.40%		6.33%		6.33%		6.33%		6.32%		
et Credit Losses (in millions)	\$	388	\$	294	\$	315	\$	279	\$	353	27%	(9%)
As a % of Average Loans		1.01%		0.80%		0.84%		0.75%		0.95%		
oans 90+ Days Past Due (in millions) (2) (3)	\$	816	\$	617	\$	636	\$	595	\$	577	(3%)	(29%
As a % of EOP Loans	_	0.55%		0.42%		0.43%		0.41%		0.40%		
oans 30-89 Days Past Due (in millions) (2)	\$	854	\$	845	\$	797	\$	806	\$	795	(1%)	(7%)
As a % of EOP Loans		0.58%		0.58%		0.53%		0.56%		0.55%		
Cards Key Indicators (in millions of dollars, except as otherwise noted)						400.0		407.0				
OP Open Accounts (in millions)	_	138.4	_	137.7	_	138.0	_	137.8	_	138.1	-	
urchase Sales (in billions)	\$	96.7	\$	82.5	\$	92.0	\$	90.9	\$	98.5	8%	2%
verage Loans (in billions) (4)	\$	137.8	\$	134.8	\$	132.4	\$	131.8	\$	133.6	1%	(3%)
OP Loans (in billions) (4)	\$	141.9	\$	132.2	\$	134.1	\$	132.4	\$	138.5	5%	(2%)
verage Yield (5)		13.47%		13.51%		13.46%		13.38%		13.22%		
let Interest Revenue (6)	\$	4,609	\$	4,386	\$	4,328	\$	4,392	\$	4,403	-	(4%)
As a % of Average Loans (6)		13.27%		13.20%		13.11%		13.22%		13.08%		, ,
et Credit Losses	\$	1,322	\$	1,257	\$	1,264	\$	1,132	\$	1,135	-	(14%
As a % of Average Loans		3.81%		3.78%		3.83%		3.41%		3.37%		,
et Credit Margin (7)	\$	3,804	\$	3,621	\$	3,499	\$	3,585	\$	3,552	(1%)	(7%)
As a % of Average Loans (7)		10.95%		10.89%		10.60%		10.79%		10.55%	, ,	
pans 90+ Days Past Due	\$	1,750	\$	1,628	\$	1,498	\$	1,490	\$	1,636	10%	(7%)
As a % of EOP Loans		1.23%		1.23%		1.12%		1.13%		1.18%		
oans 30-89 Days Past Due	\$	1,834	\$	1,666	\$	1,590	\$	1,701	\$	1,717	1%	(6%)
As a % of EOP Loans		1.29%		1.26%		1.19%		1.28%		1.24%		,,

- (1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
- (2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 1 on page 10.
- (3) The fourth quarter of 2014 reflects a \$71 million charge-off related to Citi's homebuilder exposure in Mexico, which was offset by a related release of previously established loan loss reserves, and therefore neutral to the cost of credit during the quarter. The charge-off reduced Loans 90+ Days Past Due by the same amount.
- (4) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (5) Average yield is gross interest revenue earned divided by average loans.
- (6) Net interest revenue includes certain fees that are recorded as interest revenue.
- (7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## CITICORP GLOBAL CONSUMER BANKING NORTH AMERICA Page 1

(In millions of dollars, except as otherwise noted)

Net Interest Revenue Non-Interest Revenue Total Revenues, Net of Interest Expense Total Operating Expenses Net Credit Losses Credit Reserve Build / (Release) Provision for Unfunded Lending Commitments Provisions for Loan Losses and for Benefits and Claims Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes (benefits) Income from Continuing Operations Noncontrolling Interests Net Income Average Assets (in billions of dollars) Return on Average Assets Efficiency Ratio
Net Credit Losses as a % of Average Loans
•
Revenue by Business Retail Banking Citi-Branded Cards Citi Retail Services Total
Retail Banking Citi-Branded Cards Citi Retail Services

NM Not meaningful.

	4Q		1Q		2Q		3Q		4Q	4Q15 Increase/ (Decrease) from			Full Year		Full Year	FY 2015 vs. FY 2014 Increase/
	2014		2015		2015		2015		2015	3Q15	4Q14	_	2014		2015	(Decrease)
\$	4,442	\$	4,305	\$	4,280	\$	4,423	\$	4,473	1%	1%	\$	17,203	\$	17,481	2%
	654		689		543		398		337	(15%)	(48%)	<u> </u>	2,466		1,967	(20%)
	5,096		4,994		4,823		4,821		4,810	-	(6%)	- 1	19,669		19,448	(1%)
	2,507		2,292		2,267		2,270		2,357	4%	(6%)	- 1	9,706		9,186	(5%)
	1,013		961		1,000		878		914	4%	(10%)	- 1	4,206		3,753	(11%)
	(233)		(100)		(109)		(61)		(69)	(13%)	70%	- 1	(1,242)		(339)	73%
	(11)		1		-		-		6	NM	NM		(8)		7	NM
	10		10		9		11		8	(27%)	(20%)	<u> </u>	40		38	(5%)
	779		872		900		828		859	4%	10%	<u> </u>	2,996		3,459	15%
	1,810		1,830		1,656		1,723		1,594	(7%)	(12%)	- 1	6,967		6,803	(2%)
	673		690		589		660		609	(8%)	(10%)	<u> </u>	2,555		2,548	-
	1,137		1,140		1,067		1,063		985	(7%)	(13%)	- 1	4,412		4,255	(4%)
	-		-		(1)		11		-	(100%)	-		(1)		-	100%
<b>\$</b>	1,137	\$	1,140	\$	1,068	\$	1,062	\$	985	(7%)	(13%)	\$	4,413	\$	4,255	(4%)
\$	213	\$	208	\$	206	\$	208	\$	208	-	(2%)	\$	211	\$	208	(1%)
	2.12%		2.22%		2.08%		2.03%		1.88%			1	2.09%		2.05%	
	49%		46%		47%		47%		49%				49%		47%	
	2.55%		2.51%		2.59%		2.22%		2.26%				2.70%		2.39%	
\$	1,364	\$	1,348	\$	1,307	\$	1,275	\$	1,278	-	(6%)	\$	4,917	\$	5,208	6%
	2,122		2,009		1,933		1,930		1,937		(9%)	- 1	8,290		7,809	(6%)
_	1,610	_	1,637	_	1,583	_	1,616	_	1,595	(1%)	(1%)	1_	6,462	_	6,431	-
\$	5,096	\$	4,994	\$	4,823	\$	4,821	\$	4,810	-	(6%)	\$	19,669	\$	19,448	(1%)
\$	36	\$	36	\$	40	\$	34	\$	42	24%	17%	\$	143	\$	152	6%
•	514	•	492	•	503	*	443	•	454	2%	(12%)	- 1	2,197	*	1,892	(14%)
	463		433		457		401		418	4%	(10%)		1,866		1,709	(8%)
\$	1.013	\$	961	\$	1.000	\$	878	\$	914	4%	(10%)	\$	4.206	\$	3,753	(11%)
<u> </u>	.,,,,,,,	<u> </u>		<u> </u>	1,000	Ť					(1272)	Ť	-,=		5,1.55	(1175)
\$	140	\$	197	\$	189	\$	144	\$	129	(10%)	(8%)	\$	355	\$	659	86%
	636		539		499		522		515	(1%)	(19%)		2,391		2,075	(13%)
	361		404		379		397		341	(14%)	(6%)	L	1,666		1,521	(9%)
\$	1,137	\$	1,140	\$	1,067	\$	1,063	\$	985	(7%)	(13%)	\$	4,412	\$	4,255	(4%)

Page 2						4Q15 Ir	ncrease/
	4Q	1Q	2Q	3Q	4Q	(Decrea	ise) from
	 2014	 2015	 2015	2015	 2015	3Q15	4Q14
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)							
Branches (actual)	849	788	779	779	780	-	(8%)
Accounts (in millions)	11.7	11.3	11.2	11.0	10.9	(1%)	(7%)
Investment Sales	\$ 4.0	\$ 4.5	\$ 3.9	\$ 3.4	\$ 3.6	6%	(10%)
Investment AUMs	\$ 36.2	\$ 37.0	\$ 36.9	\$ 35.2	\$ 36.2	3%	-
Average Deposits	\$ 170.6	\$ 171.6	\$ 170.9	\$ 172.3	\$ 172.2	-	1%
Average Loans	\$ 48.3	\$ 47.5	\$ 49.0	\$ 50.0	\$ 51.5	3%	7%
EOP Loans:							
Real Estate Lending	\$ 36.7	\$ 37.8	\$ 38.9	\$ 40.6	\$ 41.9	3%	14%
Commercial Markets	8.6	8.5	8.5	8.2	7.8	(5%)	(9%)
Personal and Other	 1.5	 1.5	 1.4	 1.8	 2.1	17%	40%
Total EOP Loans	\$ 46.8	\$ 47.8	\$ 48.8	\$ 50.6	\$ 51.8	2%	11%
Mortgage Originations	\$ 6.7	\$ 7.0	\$ 8.8	\$ 7.5	\$ 6.2	(17%)	(7%)
Third Party Mortgage Servicing Portfolio (EOP)	\$ 171.9	\$ 168.2	\$ 165.0	\$ 162.6	\$ 159.5	(2%)	(7%)
Net Servicing & Gain/(Loss) on Sale (in millions)	\$ 255.6	\$ 168.7	\$ 179.4	\$ 107.2	\$ 110.6	3%	(57%)
Saleable Mortgage Rate Locks	\$ 3.8	\$ 4.4	\$ 5.0	\$ 3.9	\$ 3.2	(18%)	(16%)
Net Interest Revenue on Loans (in millions)	\$ 271	\$ 248	\$ 266	\$ 262	\$ 271	3%	_
As a % of Avg. Loans	2.23%	2.12%	2.18%	2.08%	2.09%		
Net Credit Losses (in millions)	\$ 36	\$ 36	\$ 40	\$ 34	\$ 42	24%	17%
As a % of Avg. Loans	0.30%	0.31%	0.33%	0.27%	0.32%		
Loans 90+ Days Past Due (in millions) (1)	\$ 225	\$ 123	\$ 150	\$ 138	\$ 165	20%	(27%)
As a % of EOP Loans	0.49%	0.26%	0.31%	0.28%	0.33%		
Loans 30-89 Days Past Due (in millions) (1)	\$ 212	\$ 203	\$ 176	\$ 198	\$ 221	12%	4%
As a % of EOP Loans	0.46%	0.43%	0.37%	0.40%	0.44%		

(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans

that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$562 million and (\$1.1 billion), \$534 million and (\$1.1

billion), \$423 million and (\$0.8 billion), \$498 million and (\$0.9 billion), and \$491 million and (\$1.1 billion)

as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$122 million and (\$1.1 billion), \$111 million and (\$1.1 billion), \$75 million and (\$0.8 billion), \$79 million and (\$0.9 billion), and \$87 million and (\$1.1 billion) as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

Page 3		4Q		1Q		2Q		3Q		4Q		ncrease/ ase) from
	_	2014		2015		2015		2015	_	2015	3Q15	4Q14
Citi Dunadad Cauda Kay Indianton (in william of dellars ayanni on athenying acted) (4)												
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts (in millions)		23.6		23.7		23.2		23.3		23.5	1%	_
Purchase Sales (in billions)	\$	45.1	\$	40.9	\$	46.1	\$		\$	49.0	5%	9%
Average Loans (in billions) (1)	\$	65.7	\$	64.1	\$	63.2	\$	63.9	\$	64.6	1%	(2%)
EOP Loans (in billions) (1)	\$	67.5	\$	63.5	\$	64.5	\$	64.8	\$	67.2	4%	-
Average Yield (2)		10.35%		10.48%		10.39%		10.28%		10.31%		
let Interest Revenue (3) As a % of Avg. Loans (3)	\$	1,679 10.14%	\$	1,607 10.17%	\$	1,582 10.04%	\$	1,618 10.05%	\$	1,633 10.03%	1%	(3%)
let Credit Losses	\$	514	\$	492	\$	503	\$		\$	454	2%	(12%)
As a % of Average Loans	•	3.10%	•	3.11%	•	3.19%	•	2.75%	•	2.79%	-/-	()
et Credit Margin (4)	\$	1,605	\$	1,513	\$	1,426	\$	1,482	\$	1,481	-	(8%)
As a % of Avg. Loans (4)		9.69%		9.57%		9.05%		9.20%		9.10%		, ,
oans 90+ Days Past Due	\$	593	\$	569	\$	495	\$	491	\$	538	10%	(9%)
As a % of EOP Loans		0.88%		0.90%		0.77%		0.76%		0.80%		
oans 30-89 Days Past Due	\$	568	\$	497	\$	462	\$	504	\$	523	4%	(8%)
As a % of EOP Loans		0.84%		0.78%		0.72%		0.78%		0.78%		
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1)												
OP Open Accounts		89.5		88.7		89.5		89.5		89.9	-	-
turchase Sales (in billions)	\$	23.5	\$	16.5	\$	20.2	\$	19.8	\$	23.5	19%	-
verage Loans (in billions) (1)	\$	43.9	\$	43.9	\$	42.6	\$	43.1	\$	44.1	2%	-
OP Loans (in billions) (1)	\$	46.5	\$	42.4	\$	43.2	\$	43.1	\$	46.1	7%	(1%)
verage Yield (2)		16.80%		16.96%		17.00%		16.94%		16.49%		
let Interest Revenue (3)	\$	1,923	\$	1,885	\$	1,843	\$	1,925	\$	1,939	1%	1%
As a % of Avg. Loans (3)		17.38%		17.41%		17.35%		17.72%		17.44%		
et Credit Losses	\$	463	\$	433	\$	457	\$		\$	418	4%	(10%)
As a % of Average Loans		4.18%		4.00%		4.30%		3.69%		3.76%		
et Credit Margin (4)	\$	1,139	\$	1,198	\$	1,120	\$	,	\$	1,170	(3%)	3%
As a % of Avg. Loans (4)		10.29%		11.07%		10.55%		11.13%		10.53%		
pans 90+ Days Past Due	\$	678	\$	629	\$	567	\$	621	\$	705	14%	4%
As a % of EOP Loans		1.46%		1.48%		1.31%		1.44%		1.53%		
oans 30-89 Days Past Due	\$	748	\$	673	\$	652	\$	758	\$	773	2%	3%
As a % of EOP Loans		1.61%		1.59%		1.51%		1.76%		1.68%		

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Average yield is calculated as gross interest revenue earned divided by average loans.

<sup>(3)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(4)</sup> Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

### CITICORP GLOBAL CONSUMER BANKING LATIN AMERICA - PAGE 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)						4Q15 In	araaal	Full	Full	FY 2015 vs.
	4Q	1Q	2Q	3Q	4Q		ise) from	Year	Year	FY 2014 Increase/
	2014	2015	2015	2015	2015	3Q15	4Q14	2014	2015	(Decrease)
Net Interest Revenue	\$ 1,404	\$ 1,242	\$ 1,241	\$ 1,187	\$ 1,173	(1%)	(16%)	\$ 5,672	\$ 4,843	(15%)
Non-Interest Revenue	665	593	607	736	544	(26%)	(18%)	2,788	2,480	(11%)
Total Revenues, Net of Interest Expense	2,069	1,835	1,848	1,923	1,717	(11%)	(17%)	8,460	7,323	(13%)
Total Operating Expenses	1,245	1,080	1,162	1,080	1,122	4%	(10%)	4,974	4,444	(11%)
Net Credit Losses	511	417	392	355	385	8%	(25%)	1,861	1,549	(17%)
Credit Reserve Build / (Release)	(36)	22	7	61	4	(93%)	NM	120	94	(22%)
Provision for Unfunded Lending Commitments	-	(3)	3		-	(100%)	-	(1)	1	NM
Provision for Benefits and Claims	29	18	12		22	29%	(24%)	104	69	(34%)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)	504	454	414		411	(5%)	(18%)	2,084	1,713	(18%)
Income from Continuing Operations before Taxes	320	301	272		184	(55%)	(43%)	1,402	1,166	(17%)
Income Taxes	57	57	47	97	37	(62%)	(35%)	244	238	(2%)
Income from Continuing Operations	263	244	225		147	(53%)	(44%)	1,158	928	(20%)
Noncontrolling Interests	* 000	\$ 244	2			(100%)	(440/)	6	\$ <b>925</b>	(50%) <b>(20%)</b>
Net Income	\$ <b>263</b> \$ 73	\$ <b>244</b> \$ 68	\$ 223 \$ 66		\$ 147 \$ 62	<b>(53%)</b> 3%	<b>(44%)</b> (15%)	\$ 1,152 \$ 76	\$ <b>925</b> \$ 64	( <b>20%)</b> (16%)
Average Assets (in billions of dollars) Return on Average Assets (1)	\$ 73 1.43%	1.46%	\$ 66 1.36%		\$ 62 0.94%	3%	(15%)	1.54%	1.45%	(10%)
Efficiency Ratio	60%	59%	63%		65%			59%	61%	
•										
Net Credit Losses as a % of Average Loans (1)	5.51%	4.90%	4.60%	4.42%	4.76%			4.96%	4.67%	
Revenue by Business										
Retail Banking	\$ 1,375	\$ 1,251	\$ 1,269		\$ 1,189	(13%)	(14%)	\$ 5,678	\$ 5,078	(11%)
Citi-Branded Cards	694	584	579		528	(5%)	(24%)	2,782	2,245	(19%)
Total	\$ 2,069	\$ 1,835	\$ 1,848	\$ 1,923	\$ 1,717	(11%)	(17%)	\$ 8,460	\$ 7,323	(13%)
Net Credit Losses by Business										
Retail Banking	\$ 278	\$ 188	\$ 196	\$ 168	\$ 212	26%	(24%)	\$ 907	\$ 764	(16%)
Citi-Branded Cards	233	229	196	187	173	(7%)	(26%)	954	785	(18%)
Total	\$ 511	\$ 417	\$ 392	\$ 355	\$ 385	8%	(25%)	\$ 1,861	\$ 1,549	(17%)
Income (Icea) from Continuing Operations by Business										
Income (loss) from Continuing Operations by Business Retail Banking	\$ 141	\$ 154	\$ 143	\$ 235	\$ 58	(75%)	(59%)	\$ 740	\$ 590	(20%)
Citi-Branded Cards	122	90	82		Ψ 38 89	16%	(27%)	418	338	(19%)
Total	\$ 263	\$ 244	\$ 225		\$ 147	(53%)	(44%)	\$ 1,158	\$ 928	(20%)
				-		()	, ,			(,
FX Translation Impact: Total Revenue - as Reported	\$ 2,069	\$ 1,835	\$ 1,848	\$ 1,923	\$ 1,717	(11%)	(17%)	\$ 8,460	\$ 7,323	(13%)
Impact of FX Translation (1)	\$ 2,069 (354)	(204)	φ 1,646 (179		Φ 1,717	(1176)	(1776)	(1,382)	Φ 1,323	(13%)
Total Revenues - Ex-FX (2)	\$ 1,715	\$ 1,631	\$ 1,669		\$ 1,717	(9%)	_	\$ 7,078	\$ 7,323	3%
Total Novellado EXTX (2)	<u></u>			-	Ψ 1,717	(070)				070
Total Operating Expenses - as Reported	\$ 1,245	\$ 1,080	\$ 1,162		\$ 1,122	4%	(10%)	\$ 4,974	\$ 4,444	(11%)
Impact of FX Translation (1)	(193) \$ 1.052	(103)	(91)		<u> </u>	<b>C</b> 0/	70/	(737)	<u>-</u>	E0/
Total Operating Expenses - Ex-FX (2)	\$ 1,052	\$ 977	\$ 1,071	\$ 1,061	\$ 1,122	6%	7%	\$ 4,237	\$ 4,444	5%
Provisions for LLR & PBC - as Reported	\$ 504	\$ 454	\$ 414	\$ 434	\$ 411	(5%)	(18%)	\$ 2,084	\$ 1,713	(18%)
Impact of FX Translation (1)	(95)	(55)	(40)					(373)		
Provisions for LLR & PBC - Ex-FX (2)	\$ 409	\$ 399	\$ 374	\$ 425	\$ 411	(3%)	-	\$ 1,711	\$ 1,713	-
Net Income - as Reported	\$ 263	\$ 244	\$ 223		\$ 147	(53%)	(44%)	\$ 1,152	\$ 925	(20%)
Impact of FX Translation (1)	(43)	(34)	(33)		-	(=0)	(0)	(180)	-	(86.)
Net Income - Ex-FX (2)	\$ 220	\$ 210	\$ 190	\$ 307	\$ 147	(52%)	(33%)	\$ 972	\$ 925	(5%)

<sup>(1)</sup> Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

## NM Not meaningful.

<sup>(2)</sup> Presentation of this metric excluding FX translation is a non-GAAP financial measure.

		4Q		1Q		2Q		3Q		4Q		ncrease/ ase) from
		2014		2015		2015		2015		2015	3Q15	4Q14
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		1,744		1,700		1,699		1,697		1,694	-	(3%)
Accounts (in millions)		30.6		30.5		30.7		31.5		31.9	1%	4%
Average Deposits	\$	43.9	\$	42.2	\$	41.7	\$	39.6	\$	39.6	-	(10%)
Investment Sales	\$	11.9	\$	11.0	\$	10.0	\$	9.3	\$	9.0	(3%)	(24%)
Investment AUMs	\$	68.8	\$	65.9	\$	66.2	\$	61.7	\$	59.7	(3%)	(13%)
Average Loans	\$	27.2	\$	25.7	\$	25.7	\$	24.2	\$	24.4	1%	(10%)
EOP Loans:												
Real Estate Lending	\$	5.0	\$	4.9	\$	4.8	\$	4.3	\$	4.2	(2%)	(16%)
Commercial Markets		11.3		11.0		11.2		10.5		11.0	5%	(3%)
Personal and Other		9.9		9.7		9.7		9.1		8.8	(3%)	(11%)
Total EOP Loans	\$	26.2	\$	25.6	\$	25.7	\$	23.9	\$	24.0	`- '	(8%)
Net Interest Revenue (in millions) (1)	\$	895	\$	815	\$	813	\$	784	\$	793	1%	(11%)
As a % of Average Loans (1)	•	13.05%	•	12.86%	•	12.69%	•	12.85%	•	12.89%		(,-,
Net Credit Losses (in millions)	\$	278	\$	188	\$	196	\$	168	\$	212	26%	(24%)
As a % of Average Loans	•	4.05%	•	2.97%	•	3.06%	•	2.75%	•	3.45%		(= : , = ,
Loans 90+ Days Past Due (in millions) (2)	\$	397	\$	306	\$	296	\$	274	\$	235	(14%)	(41%)
As a % of EOP Loans (2)	•	1.52%	•	1.20%	•	1.15%	•	1.15%	•	0.98%	(* * * * * * * * * * * * * * * * * * *	(11,74)
Loans 30-89 Days Past Due (in millions)	\$	290	\$	282	\$	266	\$	280	\$	224	(20%)	(23%)
As a % of EOP Loans	•	1.11%	•	1.10%	•	1.04%	•	1.17%	•	0.93%	(==77)	(==75)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		8.1		8.1		8.0		7.9		7.8	(1%)	(4%)
Purchase Sales (in billions)	\$	7.6	\$	6.4	\$	6.5	\$	6.3	\$	6.7	6%	(12%)
Average Loans (in billions) (3)	\$	9.6	\$	8.8	\$	8.5	\$	7.7	\$	7.7	-	(20%)
EOP Loans (in billions) (3)	\$	9.3	\$	8.5	\$	8.3	\$	7.5	\$	7.5	_	(19%)
Average Yield (4)	•	20.73%	•	20.10%	•	20.72%	•	21.05%	•	20.67%	(2%)	-
Net Interest Revenue (in millions) (5)	\$	509	\$	427	\$	428	\$	403	\$	380	(6%)	(25%)
As a % of Average Loans (5)	7	21.04%	•	19.68%	-	20.20%	7	20.76%	7	19.58%	()	(== -= /
Net Credit Losses (in millions)	\$	233	\$	229	\$	196	\$	187	\$	173	(7%)	(26%)
As a % of Average Loans	7	9.63%	-	10.55%	-	9.25%	7	9.64%	7	8.91%	(- /-/	(/
Net Credit Margin (in millions) (6)	\$	461	\$	355	\$	383	\$	367	\$	355	(3%)	(23%)
As a % of Average Loans (6)	•	19.05%	•	16.36%	•	18.07%	•	18.91%	•	18.29%	()	(,-)
Loans 90+ Days Past Due (in millions)	\$	284	\$	240	\$	245	\$	207	\$	213	3%	(25%)
As a % of EOP Loans	7	3.05%	-	2.82%	-	2.95%	7	2.76%	7	2.84%	<del>-</del>	(/
Loans 30-89 Days Past Due (in millions)	\$	262	\$	247	\$	229	\$	219	\$	196	(11%)	(25%)
As a % of EOP Loans	Ψ	2.82%	Ψ	2.91%	Ψ	2.76%	Ψ	2.92%	Ψ	2.61%	(/0)	(2070)
AG G 70 OF LOT LOGIES		2.02/0		2.01/0		2.10/0		2.32/0		2.0170		

<sup>(1)</sup> Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

<sup>(2)</sup> See footnote 3 on page 8.

<sup>(3)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

 <sup>(4)</sup> Average yield is gross interest revenue earned divided by average loans.
 (5) Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(6)</sup> Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)						4015 I	ncrease/	Full	Full	FY 2015 vs.
	4Q	1Q	2Q	3Q	4Q		ase) from	Year	Year	FY 2014 Increase/
	2014	2015	2015	2015	2015	3Q15	4Q14	2014	2015	(Decrease)
Net Interest Revenue	\$ 1,224	\$ 1,154	\$ 1,171	\$ 1,121	\$ 1,111	(1%)	(9%)	\$ 5,049	\$ 4,557	(10%)
Non-Interest Revenue	639	679	707	595	553	(7%)	(13%)	2,839	2,534	(11%)
Total Revenues, Net of Interest Expense	1,863	1,833	1,878	1,716	1,664	(3%)	(11%)	7,888	7,091	(10%)
Total Operating Expenses	1,233	1,180	1,189	1,133	1,132	-	(8%)	5,271	4,634	(12%)
Net Credit Losses	186	173	187	178	189	6%	2% 80%	793	727	(8%) NM
Credit Reserve Build / (Release) Provision for Unfunded Lending Commitments	15 (4)	(35)	(1) (4)		27	NM -	100%	(26) (14)	(73) (3)	79%
Provision for Benefits and Claims	(4)		(4,	, - -	-	-	10076	(14)	(3)	-
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)	197	139	182	114	216	89%	10%	753	651	(14%)
Income from Continuing Operations before Taxes	433	514	507	469	316	(33%)	(27%)	1,864	1,806	(3%)
Income Taxes	145	173	169	162	103	(36%)	(29%)	615	607	(1%)
Income from Continuing Operations	288	341	338	307	213	(31%)	(26%)	1,249	1,199	(4%)
Noncontrolling Interests	3	(5)	4	6	1	(83%)	(67%)	20	6	(70%)
Net Income Average Assets (in billions of dollars)	\$ 285 \$ 120	\$ 346 \$ 118	\$ 334 \$ 122		\$ 212 \$ 120	<b>(30%)</b> 1%	(26%)	\$ 1,229 \$ 122	<b>\$ 1,193</b> \$ 120	<b>(3%)</b> (2%)
Return on Average Assets	\$ 120 0.94%	1.19%	\$ 122 1.10%		0.70%	1%	-	1.01%	0.99%	(2%)
Efficiency Ratio	66%	64%	63%		68%			67%	65%	
Net Credit Losses as a % of Average Loans	0.77%	0.75%	0.80%	0.79%	0.84%			0.82%	0.80%	
Revenue by Business										
Retail Banking	\$ 1,152	\$ 1,175	\$ 1,200	\$ 1,088	\$ 1,028	(6%)	(11%)	\$ 4,866	\$ 4,491	(8%)
Citi-Branded Cards	711	658	678	628	636	1%	(11%)	3,022	2,600	(14%)
Total	\$ 1,863	\$ 1,833	\$ 1,878	\$ 1,716	\$ 1,664	(3%)	(11%)	\$ 7,888	\$ 7,091	(10%)
Net Credit Losses by Business										
Retail Banking	\$ 74	\$ 70	\$ 79	\$ 77	\$ 99	29%	34%	\$ 316	\$ 325	3%
Citi-Branded Cards	112	103	108	101	90	(11%)	(20%)	477	402	(16%)
Total	\$ 186	\$ 173	\$ 187	\$ 178	\$ 189	6%	2%	\$ 793	\$ 727	(8%)
Income from Continuing Operations by Business										
Retail Banking	\$ 187	\$ 223	\$ 223	\$ 187	\$ 107	(43%)	(43%)	\$ 692	\$ 740	7%
Citi-Branded Cards	101	118	115	120	106	(12%)	5%	557	459	(18%)
Total	\$ 288	\$ 341	\$ 338	\$ 307	\$ 213	(31%)	(26%)	\$ 1,249	\$ 1,199	(4%)
FX Translation Impact:										
Total Revenue - as Reported	\$ 1,863	\$ 1,833	\$ 1,878		\$ 1,664	(3%)	(11%)	\$ 7,888	\$ 7,091	(10%)
Impact of FX Translation (2)	\$ 1,737	\$ 1,760	\$ 1,798		\$ 1,664	(20/)	(4%)	(587) \$ 7,301	\$ 7,091	(3%)
Total Revenues - Ex-FX (3)	\$ 1,737	\$ 1,760	\$ 1,798	\$ 1,709	\$ 1,664	(3%)	(4%)	\$ 7,301	\$ 7,091	(3%)
Total Operating Expenses - as Reported	\$ 1,233	\$ 1,180	\$ 1,189		\$ 1,132	-	(8%)	\$ 5,271	\$ 4,634	(12%)
Impact of FX Translation (2)	(94)	(45)	(60)		<u> </u>	40/	(40/)	(434)	- 4 CO4	(40/)
Total Operating Expenses - Ex-FX (3)	\$ 1,139	\$ 1,135	\$ 1,129	\$ 1,126	\$ 1,132	1%	(1%)	\$ 4,837	\$ 4,634	(4%)
Provisions for LLR & PBC - as Reported	\$ 197	\$ 139	\$ 182		\$ 216	89%	10%	\$ 753	\$ 651	(14%)
Impact of FX Translation (2)	\$ 172	(8)	(12)		<u>-</u>	040/	200/	(97)	- CE4	(40/)
Provisions for LLR & PBC - Ex-FX (3)	\$ 172	\$ 131	\$ 170	\$ 113	\$ 216	91%	26%	\$ 656	\$ 651	(1%)
Net Income - as Reported	\$ 285	\$ 346	\$ 334	\$ 301	\$ 212	(30%)	(26%)	\$ 1,229	\$ 1,193	(3%)
Impact of FX Translation (2)	(8)	(9)	(2)		- 046	(000()	(000()	(17)	- 4.400	(00/)
Net Income - Ex-FX (3)	\$ 277	\$ 337	\$ 332	\$ 303	\$ 212	(30%)	(23%)	\$ 1,212	\$ 1,193	(2%)

<sup>(1)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

## NM Not meaningful.

<sup>(2)</sup> Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

		1Q		2Q		4Q		1Q		2Q		3Q		4Q	4Q15 In (Decrea	crease/ se) from
		2011		2011		2014		2015		2015		2015		2015	3Q15	4Q14
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)																
Branches (actual)		877		870		536		539		537		528		520	(2%)	(3%)
Accounts (in millions)		17.6		17.8		17.5		17.4		17.5		17.7		17.5	(1%)	-
Average Deposits	\$	93.8	\$	96.7	\$	88.2	\$	88.4	\$	89.5	\$	86.6	\$	86.9	-	(1%)
Investment Sales	\$	11.5	\$	10.8	\$	7.9	\$	11.0	\$	13.0	\$	8.2	\$	6.0	(27%)	(24%)
Investment AUMs	\$	47.2	\$	47.9	\$	58.3	\$	58.9	\$	60.2	\$	55.2	\$	57.0	3%	(2%)
Average Loans	\$	64.4	\$	67.9	\$	77.1	\$	75.1	\$	75.1	\$	72.5	\$	71.8	(1%)	(7%)
EOP Loans:																
Real Estate Lending	\$	32.6	\$	33.9	\$	38.0	\$	36.8	\$	36.7	\$	34.4	\$	34.5	-	(9%)
Commercial Markets		17.4		18.1		19.0		18.6		18.8		18.0		17.4	(3%)	(8%)
Personal and Other		16.3		16.9		19.2		19.1		19.8		19.0		19.1	1%	(1%)
Total EOP Loans	\$	66.3	\$	68.9	\$	76.2	\$	74.5	\$	75.3	\$	71.4	\$	71.0	(1%)	(7%)
Net Interest Revenue (in millions) (2)	\$	806	\$	824	\$	726	\$	687	\$	696	\$	675	\$	660	(2%)	(9%)
As a % of Average Loans (2)	φ	5.08%	Ψ	4.87%	Ψ	3.74%	φ	3.71%	Ψ	3.72%	Ψ	3.69%	Ψ	3.65%	(270)	(970)
Net Credit Losses (in millions)	\$	72	\$	4.67%	\$	3.74% 74	\$	70	\$	79	\$	3.69% 77	\$	99	29%	34%
As a % of Average Loans	Ф	0.45%	Ф	0.51%	Ф	0.38%	Ф	0.38%	Ф	0.42%	Ф	0.42%	Ф	0.55%	29%	34%
Loans 90+ Days Past Due (in millions)	\$	290	\$	318	\$	194	\$	188	\$	190	\$	183	\$	177	(3%)	(9%)
As a % of EOP Loans	φ	0.44%	Ψ	0.46%	Ψ	0.25%	φ	0.25%	Ψ	0.25%	Ψ	0.26%	Ψ	0.25%	(370)	(970)
Loans 30-89 Days Past Due (in millions)	\$	539	\$	490	\$	352	\$	360	\$	355	\$	328	\$	350	7%	(1%)
As a % of EOP Loans	Ψ	0.81%	Ψ	0.71%	Ψ	0.46%	Ψ	0.48%	Ψ	0.47%	Ψ	0.46%	Ψ	0.49%	7 70	(170)
As a 70 of Lot Loans		0.0170		0.7170		0.4070		0.4070		0.47 /6		0.4070		0.4370		
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)																
EOP Open Accounts (in millions)		16.6		16.8		17.2		17.2		17.3		17.1		16.9	(1%)	(2%)
Purchase Sales (in billions)	\$	16.7	\$	18.2	\$	20.5	\$	18.7	\$	19.2	\$	18.2	\$	19.3	6%	(6%)
Average Loans (in billions) (3)	\$	19.6	\$	20.2	\$	18.6	\$	18.0	\$	18.1	\$	17.1	\$	17.2	1%	(8%)
EOP Loans (in billions) (3)	\$	19.6	\$	20.3	\$	18.6	\$	17.8	\$	18.1	\$	17.0	\$	17.7	4%	(5%)
Average Yield (4)		15.21%		15.16%		12.79%		12.62%		12.51%		12.42%		12.39%		
Net Interest Revenue (in millions) (5)	\$	549		569	\$	498	\$	467	\$	475	\$	446	\$	451	1%	(9%)
As a % of Average Loans (6)		11.36%		11.30%		10.62%		10.52%		10.53%		10.35%		10.40%		()
Net Credit Losses (in millions)	\$	146	\$	142	\$	112	\$	103	\$	108	\$	101	\$	90	(11%)	(20%)
As a % of Average Loans		3.02%		2.82%		2.39%		2.32%		2.39%		2.34%		2.08%	( /	()
Net Credit Margin (in millions) (6)	\$	624	\$	655	\$	599	\$	555	\$	570	\$	527	\$	546	4%	(9%)
As a % of Average Loans (6)		12.91%		13.01%		12.78%	•	12.50%		12.63%		12.23%		12.59%		` ,
Loans 90+ Days Past Due	\$	260	\$	273	\$	195	\$	190	\$	191	\$	171	\$	180	5%	(8%)
As a % of EOP Loans		1.33%		1.34%		1.05%		1.07%		1.06%		1.01%		1.02%		` '
Loans 30-89 Days Past Due	\$	390	\$	381	\$	256	\$	249	\$	247	\$	220	\$	225	2%	(12%)
As a % of EOP Loans		1.99%		1.88%		1.38%		1.40%		1.36%		1.29%		1.27%		, ,

<sup>(1)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

<sup>(2)</sup> Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

<sup>(3)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(4)</sup> Average yield is gross interest revenue earned divided by average loans.

<sup>(5)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(6)</sup> Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

(III IIIIIII0115 Of dollars, except as otherwise follow)	4Q	1Q	2Q	3Q	4Q		ncrease/ ase) from	Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
	2014	2015	2015	2015	2015	3Q15	4Q14	2014	2015	(Decrease)
Commissions and Fees	\$ 974	4 \$ 995	\$ 986	\$ 954	\$ 920	(4%)	(6%)	3.995	3,855	(4%)
Administration and Other Fiduciary Fees	\$ 97. 619		φ 966 658	5 954 590	568	(4%)	(8%)	2,520	2,424	(4%)
Investment Banking	1,008		1,120	828	1,028	24%	2%	4,269	4,110	(4%)
Principal Transactions	329	2,198	1,797	1,208	620	(49%)	88%	5,905	5,823	(1%)
Other	177		166	885	37	(96%)	(79%)	661	1,337	NM
Total Non-Interest Revenue	3,10		4,727	4,465	3,173	(29%)	2%	17,350	17,549	1%
Net Interest Revenue (including Dividends)	4,05		4,151	4,132	4,072	(1%)	-	15,702	16,199	3%
Total Revenues, Net of Interest Expense	7,160		8,878	8,597	7,245	(16%) 3%	1%	33,052	33,748	2%
Total Operating Expenses  Net Credit Losses	4,878 12		4,821 83	4,692 34	4,840 92	3% NM	(1%) (24%)	19,391 276	18,985 207	(2%) (25%)
Credit Reserve Build / (Release)	10		(132)		460	NM	NM	(90)	627	NM
Provision for Unfunded Lending Commitments	(59				89	7%	NM	(129)	95	NM
Provision for Benefits and Claims		<u> </u>	<u> </u>			-	-	-		-
Provisions for Credit Losses and for Benefits and Claims	163		(95)		641	NM	NM	57	929	NM
Income from Continuing Operations before Taxes	2,119		4,152		1,764	(51%)	(17%)	13,604	13,834	2%
Income Taxes	442		1,317	1,186	522	(56%)	18%	4,070	4,383	8%
Income from Continuing Operations  Noncontrolling Interests	<b>1,67</b>	,	<b>2,835</b> 15	<b>2,410</b> (6)	1,242	<b>(48%)</b> NM	<b>(26%)</b> (77%)	<b>9,534</b> 118	<b>9,451</b> 52	<b>(1%)</b> (56%)
Net Income	\$ 1,640		\$ 2,820		\$ 1,235	(49%)	(25%)	\$ 9,416	\$ 9,399	(30%)
Average Assets (in billions of dollars)	\$ 1,298		\$ 1,278		\$ 1,252	(1%)	(4%)	\$ 1,287	\$ 1,266	(2%)
Return on Average Assets	0.509				0.39%	(170)	(170)	0.73%	0.74%	(270)
Return on Average Assets (Excluding CVA/DVA) (1)(2)	0.509		0.83%	0.72%	0.43%			0.75%	0.73%	
Efficiency Ratio	689	% 51%	54%	55%	67%			59%	56%	
Devenue by Device - Evaluation CVA/DVA (2)								l		
Revenue by Region - Excluding CVA/DVA (2)  North America	\$ 2,475	5 \$ 3,329	\$ 3,497	\$ 3,250	\$ 2,871	(12%)	16%	\$ 12,890	\$ 12,947	
EMEA	2,47		φ 3,497 2,392	\$ 3,250 2.214	2,095	(5%)	2%	9,689	9,667	-
Latin America	986		882	1,166	862	(26%)	(13%)	4,143	3,910	(6%)
Asia	1,63		1,804	1,746	1,603	(8%)	(2%)	6,673	6,955	4%
Total	\$ 7,148	\$ 9,097	\$ 8,575	\$ 8,376	\$ 7,431	(11%)	4%	\$ 33,395	\$ 33,479	-
CVA/DVA (excluded as applicable in lines above)	12	2 (69)	303	221	(186)	NM	NM	(343)	269	NM
Total Revenues, net of Interest Expense	\$ 7,160		\$ 8,878		\$ 7,245	(16%)	1%	\$ 33,052	\$ 33,748	2%
Income from Continuing Operations by Region - Excluding CVA/DVA (2)	Φ 044		<b>A</b> 4000	A 007	<b>f</b> 500	(050()	(50()	4 4 000	<b>6</b> 0.504	(4.40()
North America EMEA	\$ 613 233		\$ 1,066 598	\$ 887 392	\$ 580 224	(35%) (43%)	(5%) (5%)	\$ 4,082 2,202	\$ 3,521 2,203	(14%)
Latin America	30		342	467	124	(73%)	(60%)	1,373	1,323	(4%)
Asia	51:		639	521	431	(17%)	(16%)	2,088	2,232	7%
Total	\$ 1,670		\$ 2,645		\$ 1,359	(40%)	(19%)	\$ 9,745	\$ 9,279	(5%)
		- (44)			(4.4=)			(211)		
CVA/DVA (after-tax) {excluded as applicable in lines above}				143	(117)	NM (1991)	NM (222()	(211)	172	NM
Income from Continuing Operations	\$ 1,67	\$ 2,964	\$ 2,835	\$ 2,410	\$ 1,242	(48%)	(26%)	\$ 9,534	\$ 9,451	(1%)
Average Loans by Region (in billions)										
North America	115	5 \$ 119	\$ 122	\$ 128	128	-	11%	\$ 111	\$ 125	13%
EMEA	5	7 57	60	59	60	2%	5%	58	59	2%
Latin America	39	38	39	39	41	5%	5%	40	39	(3%)
Asia	66		63	62	61	(2%)	(8%)	68	62	(9%)
Total	\$ 27	\$ 276	\$ 284	\$ 288	\$ 290	1%	5%	\$ 277	\$ 285	3%
EOP Deposits by Region (in billions)										
North America	\$ 192	2 \$ 196	\$ 198	\$ 201	\$ 199	(1%)	4%			
EMEA	169		177	174	170	(2%)	3%			
Latin America	56		63	61	64	5%	14%			
Asia	142		150	159	154	(3%)	8%			
Total	\$ 555	5 \$ 571	\$ 588	\$ 595	\$ 587	(1%)	6%			
EOP Deposits by Business (in billions)										
Treasury and Trade Solutions	\$ 380	) \$ 387	\$ 398	\$ 399	\$ 392	(2%)	3%			
All Other ICG Businesses	179		190	ψ 399 196	ψ 332 195	(1%)	11%			
Total	\$ 55		\$ 588		\$ 587	(1%)	6%			
	-	_								

<sup>(1)</sup> Return on Average Assets excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented.

<sup>(2)</sup> Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

## CITICORP INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

							crease/		Full	Full	FY 2015 vs.
	 4Q 2014	 1Q 2015	2Q 2015	3Q 2015	4Q 2015	(Decrea	se) from 4Q14		Year 2014	 Year 2015	FY 2014 Increase/ (Decrease)
Revenue Details - Excluding CVA/DVA:											
Investment Banking:								į			
Advisory	\$ 263	\$ 298	\$ 258	\$ 243	\$ 303	25%	15%	\$	949	\$ 1,102	16%
Equity Underwriting	252	231	296	169	206	22%	(18%)	- 1	1,246	902	(28%)
Debt Underwriting	551	669	729	525	616	17%	12%		2,512	2,539	1%
Total Investment Banking	 1,066	 1,198	1,283	937	1,125	20%	6%		4,707	4,543	(3%)
Treasury and Trade Solutions	1,932	1,889	1,955	1,933	1,990	3%	3%		7,767	7,767	` <b>-</b> `
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges	433	445	445	403	401	-	(7%)	- 1	1,749	1,694	(3%)
Private Bank	668	708	746	715	691	(3%)	3%	- 1	2,660	2,860	8%
Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1)	\$ 4,099	\$ 4,240	\$ 4,429	\$ 3,988	\$ 4,207	5%	3%	\$	16,883	\$ 16,864	-
Corporate Lending - Gain/(Loss) on Loan Hedges (2)	86	52	(66)	352	(15)	NM	NM		116	323	NM
Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)	\$ 4,185	\$ 4,292	\$ 4,363	\$ 4,340	\$ 4,192	(3%)	-	\$	16,999	\$ 17,187	1%
Fixed Income Markets	2,075	3,483	3,062	2,577	2,224	(14%)	7%		12,148	11,346	(7%)
Equity Markets	470	873	653	996	606	(39%)	29%		2,774	3,128	13%
Securities Services	508	543	557	513	517	1%	2%	- 1	2,048	2,130	4%
Other	(90)	(94)	(60)	(50)	(108)	NM	(20%)	- 1	(574)	(312)	46%
Total Markets and Securities Services (Ex-CVA/DVA) (1)	\$ 2,963	\$ 4,805	\$ 4,212	\$ 4,036	\$ 3,239	(20%)	9%	\$	16,396	\$ 16,292	(1%)
Total ICG (Ex-CVA/DVA) (1)	\$ 7,148	\$ 9,097	\$ 8,575	\$ 8,376	\$ 7,431	(11%)	4%	\$	33,395	\$ 33,479	-
CVA/DVA {excluded as applicable in lines above}	12	(69)	303	221	(186)	NM	NM		(343)	269	NM
Total Revenues, net of Interest Expense	\$ 7,160	\$ 9,028	\$ 8,878	\$ 8,597	\$ 7,245	(16%)	1%	\$	33,052	\$ 33,748	2%
Taxable-equivalent adjustments (3)	\$ 171	\$ 164	\$ 161	\$ 162	\$ 173	7%	1%	\$	679	\$ 660	(3%)
Total ICG Revenues (Ex-CVA/DVA) and											
including Taxable-equivalent adjustments (1) (3)	\$ 7,319	\$ 9,261	\$ 8,736	\$ 8,538	\$ 7,604	(11%)	4%	\$	34,074	\$ 34,139	-

<sup>(1)</sup> Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

<sup>(2)</sup> Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio.

The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection.

(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as

tax exempt income from municipal bond investments.

NM Not meaningful.

## CORPORATE / OTHER (1)

(In millions of dollars, except as otherwise noted)

		4Q 2014	 1Q 2015	 2Q 2015	3Q 2015	4Q 015	4Q15 In (Decrea 3Q15	crease/ se) from 4Q14		Full Year 2014	 Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
Net Interest Revenue	\$	(81)	\$ (28)	\$ (22)	\$ (64)	\$ (40)	38%	51%	\$	(224)	\$ (154)	31%
Non-Interest Revenue		(12)	240	392	282	147	(48%)	NM		525	1,061	NM
Total Revenues, Net of Interest Expense		(93)	212	370	218	107	(51%)	NM		301	907	NM
Total Operating Expenses		3,260	543	385	349	474	36%	(85%)	1	6,020	1,751	(71%)
Net Credit Losses		-	-	-	-	-	-	-	1	-	-	<u>-</u>
Credit Reserve Build / (Release)		-	-	-	-	-	-	-	Ì	-	-	-
Provision for Benefits and Claims		-	-	-	-	-	-	-	-	-	-	-
Provision for Unfunded Lending Commitments		-	-	-	-	-	-	-	- 1	-	-	-
Provisions for Loan Losses and for Benefits and Claims		-	-	-	-	-	-	-		-	-	-
Income from Continuing Operations before Taxes	-	(3,353)	(331)	(15)	 (131)	(367)	NM	89%		(5,719)	 (844)	85%
Income Taxes		(287)	(312)	(245)	(314)	(468)	(49%)	(63%)	1	(344)	(1,339)	NM
Income from Continuing Operations	-	(3,066)	(19)	230	 183	101	(45%)	NM		(5,375)	 495	NM
Income (Loss) from Discontinued Operations, net of taxes		(1)	(5)	6	(10)	(45)	NM	NM	- 1	(2)	(54)	NM
Noncontrolling Interests		4	10	 (2)	 3	7	NM	75%		43	 18	(58%)
Net Income (Loss)	\$	(3,071)	\$ (34)	\$ 238	\$ 170	\$ 49	(71%)	NM	\$	(5,420)	\$ 423	NM
EOP Assets (in billions of dollars)	\$	50	\$ 52	\$ 52	\$ 52	\$ 52	-	4%			 	
Average Assets (in billions of dollars)	\$	64	\$ 60	\$ 50	\$ 58	\$ 52	(10%)	(19%)	\$	58	\$ 55	(5%)

<sup>(1)</sup> Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses, Corporate Treasury, and Discontinued operations.

## NM Not meaningful.

	4Q	1Q		2Q	3Q	4Q	4Q15 In (Decrea	crease/ se) from		Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
	 2014	 2015	2	2015	2015	2015	3Q15	4Q14	_	2014	 2015	(Decrease)
Net Interest Revenue	\$ 6,063	\$ 5,941	\$	6,057	\$ 6,284	\$ 6,317	1%	4%	\$	23,287	\$ 24,599	6%
Non-Interest Revenue	1,572	2,455		2,407	1,881	1,211	(36%)	(23%)	- 1	9,322	7,954	(15%)
Total Revenues, Net of Interest Expense	7,635	 8,396		8,464	8,165	7,528	(8%)	(1%)		32,609	32,553	- 1
Total Operating Expenses	4,362	4,196		4,198	4,108	4,152	1%	(5%)	1	17,217	16,654	(3%)
Net Credit Losses	1,022	962		1,003	883	945	7%	(8%)	1	4,211	3,793	(10%)
Credit Reserve Build / (Release)	(90)	8		(19)	5	121	NM	NM	1	(1,214)	115	NM
Provision Unfunded Lending Commitments	(80)	(23)		(36)	77	113	47%	NM	- 1	(136)	131	NM
Provision for Benefits and Claims	10	10		9	11	8	(27%)	(20%)		40	38	(5%)
Provisions for Credit Losses and for Benefits and Claims	862	957		957	976	1,187	22%	38%		2,901	4,077	41%
Income from Continuing Operations before Taxes	2,411	3,243		3,309	3,081	2,189	(29%)	(9%)		12,491	11,822	(5%)
Income Taxes	622	1,068		1,086	1,071	721	(33%)	16%	- 1	3,966	3,946	(1%)
Income from Continuing Operations	1,789	 2,175		2,223	2,010	1,468	(27%)	(18%)		8,525	7,876	(8%)
Noncontrolling Interests	15	10		5	(5)	(8)	(60%)	NM	1	37	2	(95%)
Net Income	\$ 1,774	\$ 2,165	\$	2,218	\$ 2,015	\$ 1,476	(27%)	(17%)	\$	8,488	\$ 7,874	(7%)
Average Assets (in billions of dollars)	\$ 893	\$ 885	\$	874	\$ 880	\$ 886	1%	(1%)	\$	864	\$ 881	2%
Return on Average Assets	0.79%	0.99%		1.02%	0.91%	0.66%			- 1	0.98%	0.89%	
Efficiency Ratio	57%	50%		50%	50%	55%				53%	51%	
Revenue by Business												
Retail Banking	\$ 1,364	\$ 1,348	\$	1,307	\$ 1,275	\$ 1,278	-	(6%)	\$	4,917	\$ 5,208	6%
Citi-Branded Cards	2,122	2,009		1,933	1,930	1,937	-	(9%)	- 1	8,290	7,809	(6%)
Citi Retail Services	1,610	1,637		1,583	1,616	1,595	(1%)	(1%)		6,462	6,431	-
Global Consumer Banking	5,096	4,994		4,823	4,821	4,810	-	(6%)		19,669	19,448	(1%)
Institutional Clients Group	2,539	3,402		3,641	3,344	2,718	(19%)	7%	ì	12,940	13,105	1%
Total	\$ 7,635	\$ 8,396	\$	8,464	\$ 8,165	\$ 7,528	(8%)	(1%)	\$	32,609	\$ 32,553	-
CVA/DVA {included as applicable in businesses above}	64	73		144	94	(153)	NM	NM		50	158	NM
Total Revenues - Excluding CVA/DVA (2)	\$ 7,571	\$ 8,323	\$	8,320	\$ 8,071	\$ 7,681	(5%)	1%	\$	32,559	\$ 32,395	(1%)
Income (loss) from Continuing Operations by Business												
Retail Banking	\$ 140	\$ 197	\$	189	\$ 144	\$ 129	(10%)	(8%)	\$	355	\$ 659	86%
Citi-Branded Cards	636	539		499	522	515	(1%)	(19%)	1	2,391	2,075	(13%)
Citi Retail Services	 361	 404		379	397	341	(14%)	(6%)		1,666	 1,521	(9%)
Global Consumer Banking	1,137	1,140		1,067	1,063	985	(7%)	(13%)		4,412	4,255	(4%)
Institutional Clients Group	 652	 1,035		1,156	947	483	(49%)	(26%)		4,113	 3,621	(12%)
Total	\$ 1,789	\$ 2,175	\$	2,223	\$ 2,010	\$ 1,468	(27%)	(18%)	\$	8,525	\$ 7,876	(8%)
CVA/DVA (included as applicable in businesses above)	 39	 47		90	60	(97)	NM	NM		30	100	NM
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)	\$ 1,750	\$ 2,128	\$	2,133	\$ 1,950	\$ 1,565	(20%)	(11%)	\$	8,495	\$ 7,776	(8%)

<sup>(1)</sup> Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

## NM Not meaningful.

(In millions of dollars, except as otherwise noted)

	4Q	1Q	2Q	3Q		4Q	(Decrea	ncrease/ ase) from		Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
	 2014	 2015	 2015	2015	_	2015	3Q15	4Q14	_	2014	 2015	(Decrease)
Net Interest Revenue	\$ 1,036	\$ 900	\$ 988	\$ 890	\$	830	(7%)	(20%)	\$	4,117	\$ 3,608	(12%)
Non-Interest Revenue	 1,243	2,202	 1,788	1,707		1,464	(14%)	18%		6,459	7,161	11%
Total Revenues, Net of Interest Expense	2,279	3,102	2,776	2,597		2,294	(12%)	1%	ı	10,576	10,769	2%
Total Operating Expenses	1,927	1,693	1,795	1,726		1,863	8%	(3%)	1	7,546	7,077	(6%)
Net Credit Losses	15	12	30	45		43	(4%)	NM	į	70	130	86%
Credit Reserve Build / (Release)	35	(9)	(62)	76		62	(18%)	77%	- 1	(132)	67	NM
Provision Unfunded Lending Commitments	1	(1)	(1)	-		-	-	(100%)	- }	(9)	(2)	78%
Provision for Benefits and Claims	 -		 				-	-				-
Provisions for Credit Losses and for Benefits and Claims	 51	2	 (33)	121		105	(13%)	NM		(71)	195	NM
Income from Continuing Operations before Taxes	301	1,407	1,014	750		326	(57%)	8%	ì	3,101	3,497	13%
Income Taxes	103	484	331	258		126	(51%)	22%	1	1,065	1,199	13%
Income from Continuing Operations	198	923	683	492		200	(59%)	1%		2,036	2,298	13%
Noncontrolling Interests	 18	22	 13	6		10	67%	(44%)		96	51	(47%)
Net Income	\$ 180	\$ 901	\$ 670	\$ 486	\$		(61%)	6%	\$	1,940	\$ 2,247	16%
Average Assets (in billions of dollars)	\$ 336	\$ 323	\$ 338	\$ 321	\$		(4%)	(8%)	\$	341	\$ 323	(5%)
Return on Average Assets	0.21%	1.13%	0.80%	0.60%		0.24%			ì	0.57%	0.70%	
Efficiency Ratio	85%	55%	65%	66%		81%				71%	66%	
Revenue by Business												
Retail Banking	\$ 175	\$ 159	\$ 162	\$ 154	\$		(10%)	(21%)	\$	760	\$ 614	(19%)
Citi-Branded Cards	85	83	92	89		92	3%	8%	- }	401	356	(11%)
Global Consumer Banking	260	242	254	243		231	(5%)	(11%)		1,161	970	(16%)
Institutional Clients Group	2,019	2,860	2,522	2,354		2,063	(12%)	2%	- 1	9,415	9,799	4%
Total	\$ 2,279	\$ 3,102	\$ 2,776	\$ 2,597	\$	2,294	(12%)	1%	\$	10,576	\$ 10,769	2%
CVA/DVA (included as applicable in businesses above)	(31)	(106)	130	140		(32)	NM	(3%)		(274)	132	NM
Total Revenues - Excluding CVA/DVA (2)	\$ 2,310	\$ 3,208	\$ 2,646	\$ 2,457	\$	2,326	(5%)	1%	\$	10,850	\$ 10,637	(2%)
Income (loss) from Continuing Operations by Business												
Retail Banking	\$ (4)	\$ (7)	\$ (9)	\$ (4)	\$	(15)	NM	NM	\$	(7)	\$ (35)	NM
Citi-Branded Cards	(16)	9	12	13		11	(15%)	NM	- 1	9	45	NM
Global Consumer Banking	(20)	2	3	9	_	(4)	NM	80%	\$	2	\$ 10	NM
Institutional Clients Group	218	921	680	483		204	(58%)	(6%)	1	2,034	2,288	12%
Total	\$ 198	\$ 923	\$ 683	\$ 492	\$	200	(59%)	`1%´	\$	2,036	\$ 2,298	13%
CVA/DVA {included as applicable in businesses above}	 (19)	 (68)	82	91		(20)	NM	(5%)		(168)	 85	NM
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)	\$ 217	\$ 991	\$ 601	\$ 401	\$	220	(45%)	1%	\$	2,204	\$ 2,213	-

<sup>(1)</sup> Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

## CITICORP LATIN AMERICA (1)

(In millions of dollars, except as otherwise noted)

		4Q	1Q	2Q	3Q	4Q	(Decrea	ncrease/ ase) from	_	Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
		2014	 2015	 2015	2015	2015	3Q15	4Q14		2014	 2015	(Decrease)
Net Interest Revenue	\$	2,172	\$ 1,947	\$ 1,992	\$ 1,944	\$ 1,994	3%	(8%)	\$	8,591	\$ 7,877	(8%)
Non-Interest Revenue		872	879	754	1,132	599	(47%)	(31%)		3,967	3,364	(15%)
Total Revenues, Net of Interest Expense		3,044	 2,826	2,746	3,076	2,593	(16%)	(15%)		12,558	11,241	(10%)
Total Operating Expenses		1,697	1,476	1,600	1,502	1,583	5%	(7%)	1	6,749	6,161	(9%)
Net Credit Losses		613	419	463	351	423	21%	(31%)	1	2,120	1,656	(22%)
Credit Reserve Build / (Release)		(63)	49	(111)	102	208	NM	NM	1	228	248	9%
Provision Unfunded Lending Commitments		10	(10)	(6)	7	(18)	NM	NM	- 1	9	(27)	NM
Provision for Benefits and Claims		29	18	12	17	22	29%	(24%)		104	69	(34%)
Provisions for Credit Losses and for Benefits and Claims		589	 476	358	477	635	33%	8%		2,461	1,946	(21%)
Income from Continuing Operations before Taxes	· · · · · ·	758	874	 788	1,097	375	(66%)	(51%)		3,348	3,134	(6%)
Income Taxes		195	246	211	326	95	(71%)	(51%)	1	845	878	4%
Income from Continuing Operations	· · · · · ·	563	628	 577	771	280	(64%)	(50%)		2,503	2,256	(10%)
Noncontrolling Interests				2	1	4	NM	NM		6	7	17%
Net Income	\$	563	\$ 628	\$ 575	\$ 770	\$ 276	(64%)	(51%)	\$	2,497	\$ 2,249	(10%)
Average Assets (in billions of dollars)	\$	161	\$ 155	\$ 154	\$ 147	\$ 148	1%	(8%)	\$	169	\$ 151	(11%)
Return on Average Assets		1.39%	1.64%	1.50%	2.08%	0.74%			- 1	1.49%	1.49%	
Efficiency Ratio		56%	52%	58%	49%	61%				54%	55%	
Revenue by Business												
Retail Banking	\$	1,375	\$ 1,251	\$ 1,269	\$ 1,369	\$ 1,189	(13%)	(14%)	\$	5,678	\$ 5,078	(11%)
Citi-Branded Cards		694	584	579	554	528	(5%)	(24%)	-	2,782	2,245	(19%)
Global Consumer Banking		2,069	1,835	1,848	1,923	1,717	(11%)	(17%)	\$	8,460	\$ 7,323	(13%)
Institutional Clients Group		975	991	898	1,153	876	(24%)	(10%)		4,098	3,918	(4%)
Total	\$	3,044	\$ 2,826	\$ 2,746	\$ 3,076	\$ 2,593	(16%)	(15%)	\$	12,558	\$ 11,241	(10%)
CVA/DVA {included as applicable in businesses above}		(11)	(9)	16	(13)	14	NM	NM		(45)	8	NM
Total Revenues - Excluding CVA/DVA (2)	\$	3,055	\$ 2,835	\$ 2,730	\$ 3,089	\$ 2,579	(17%)	(16%)	\$	12,603	\$ 11,233	(11%)
Income from Continuing Operations by Business												
Retail Banking	\$	141	\$ 154	\$ 143	\$ 235	\$ 58	(75%)	(59%)	\$	740	\$ 590	(20%)
Citi-Branded Cards		122	90	82	77	89	16%	(27%)	- 1	418	338	(19%)
Global Consumer Banking	-	263	244	225	312	147	(53%)	(44%)	\$	1,158	\$ 928	(20%)
Institutional Clients Group		300	384	352	459	133	(71%)	(56%)	į	1,345	1,328	(1%)
Total	\$	563	\$ 628	\$ 577	\$ 771	\$ 280	(64%)	(50%)	\$	2,503	\$ 2,256	(10%)
CVA/DVA (included as applicable in businesses above)		(7)	 (6)	 10	(8)	9	NM	NM		(28)	5	NM
Income (loss) from Continuing Operations - Excluding CVA/DVA (2)	\$	570	\$ 634	\$ 567	\$ 779	\$ 271	(65%)	(52%)	\$	2,531	\$ 2,251	(11%)

<sup>(1)</sup> Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 In (Decrea 3Q15	crease/ se) from 4Q14	Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue Total Revenues, Net of Interest Expense Total Operating Expenses Net Credit Losses Credit Reserve Build / (Release) Provision for Unfunded Lending Commitments Provisions for Credit Losses and for Benefits and Claims	\$ 1,852 1,378 3,230 1,877 181 (35) (5)	\$ 1,757 1,609 3,366 1,819 156 (54) 2 	1,806 1,635 3,441 1,846 166 (43) (4)	\$ 1,745 1,474 3,219 1,839 166 (55)	\$ 1,688 1,333 3,021 1,853 169 31 - - 200	(3%) (10%) (6%) 1% 2% NM -	(9%) (3%) (6%) (1%) (7%) NM 100%	\$ 7,631 5,695 13,326 7,830 735 (120) (16)	6,996 6,051 13,047 7,357 657 (121) (2)	(8%) 6% (2%) (6%) (11%) (1%) 88%
Income from Continuing Operations before Taxes Income from Continuing Operations Income from Continuing Operations Noncontrolling Interests Net Income Average Assets (in billions of dollars) Return on Average Assets Efficiency Ratio	1,212 397 815 1 \$ 814	1,443 480 963 (1) \$ 964	1,476 494 <b>982</b>	1,269 450 819 - \$ 819 \$ 299 1.09% 57%	968 329 639 2 \$ 637 \$ 299 0.85% 61%	(24%) (27%) (22%) NM (22%)	(20%) (17%) (22%) 100% (22%) (5%)	4,897   1,608   3,289   4   \$ 3,285   \$ 321   1,02%   59%	5,156 1,753 <b>3,403</b> 1 <b>3,402</b>	(17%) 5% 9% 3% (75%) 4% (6%)
Revenue by Business Retail Banking Citi-Branded Cards Global Consumer Banking Institutional Clients Group Total	626 1,603 1,627	\$ 1,016 \$ 575 1,591 1,775 \$ 3,366 \$	586 1,624 1,817	\$ 934 539 1,473 1,746 \$ 3,219	\$ 889 544 1,433 1,588 \$ 3,021	(5%) 1% (3%) (9%) (6%)	(9%) (13%) (11%) (2%) (6%)	\$ 4,106 \$ 2,621 6,727 6,599 \$ 13,326 \$	2,244 6,121 6,926	(6%) (14%) (9%) 5% (2%)
CVA/DVA (included as applicable in businesses above) Total Revenues - Excluding CVA/DVA (2)	\$ 3,240	(27) \$ 3,393	13 \$ 3,428	\$ 3,219	(15) \$ 3,036	NM (6%)	(50%) (6%)	\$ 13,400 <b>\$</b>	(29) 13,076	61% (2%)
Income from Continuing Operations by Business Retail Banking Citi-Branded Cards Global Consumer Banking Institutional Clients Group Total	117 308 507	\$ 230 \$ 109 339 624 \$ 963 \$	103 335 647	\$ 191 107 298 521 \$ 819	\$ 122 95 217 422 \$ 639	(36%) (11%) (27%) (19%) (22%)	(36%) (19%) (30%) (17%) (22%)	\$ 699 \$ 548   1,247   2,042   \$ 3,289   \$	414 1,189 2,214	11% (24%) (5%) 8% 3%
CVA/DVA {included as applicable in businesses above} Income (loss) from Continuing Operations - Excluding CVA/DVA (2)	(6) \$ 821	(17) \$ 980	8 \$ 974	- \$ 819	(9) \$ 648	NM (21%)	(50%) (21%)	(46) \$ 3,335	(18) 3,421	61% 3%

<sup>(1)</sup> Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

## INCOME STATEMENT AND BALANCE SHEET DATA

	4Q	1Q	2Q		3Q	40	Q	4Q15 In (Decrea			Full Year	Full Year	FY 2015 vs. FY 2014 Increase/
	 2014	 2015	2015	2	2015	201	15	3Q15	4Q14		2014	2015	(Decrease)
Revenues													
Net interest revenue	\$ 1,059	\$ 1,055	\$ 1,001	\$	974		674	(31%)	(36%)	\$	4,591	\$ 3,704	(19%)
Non-interest revenue (1)	 745	 779	 672		443		2,239	NM	NM	<u> </u>	3,258	 4,133	27%
Total revenues, net of interest expense	 1,804	 1,834	 1,673		1,417	2	2,913	NM	61%	<u> </u>	7,849	 7,837	-
Provisions for Credit Losses and for Benefits and Claims													
Net Credit Losses	417	408	258		218		182	(17%)	(56%)	1	1,837	1,066	(42%)
Credit Reserve Build / (Release) (2)	(214)	(196)	(170)		(209)		72	`NM ´	`NM ´	- 1	(907)	(503)	45%
Provision for loan losses (1)	203	212	88		9		254	NM	25%		930	563	(39%)
Provision for Benefits and Claims	167	169	160		161		134	(17%)	(20%)		657	624	(5%)
Provision for unfunded lending commitments	-	(5)	(1)		(19)		(1)	95%	(100%)	- 1	(10)	(26)	NM
Total provisions for credit losses and for benefits and claims	 370	376	247		151		387	NM	5%		1,577	1,161	(26%)
Total operating expenses	 1,303	 1,157	 1,104		1,145	1	1,209	6%	(7%)		9,689	 4,615	(52%)
Income (Loss) from Continuing Operations before													
Income Taxes	131	301	322		121	1	1,317	NM	NM		(3,417)	2,061	NM
Provision (benefits) for income taxes	47	154	159		90		600	NM	NM		57	1,003	NM
Tronsistin (solitolito) for incomo taxos	 	 	 									 1,000	
Income (Loss) from Continuing Operations	84	147	163		31		717	NM	NM		(3,474)	1,058	NM
Noncontrolling Interests	-	1	-		-		10	NM	NM		6	11	83%
Citi Holding's Net Income (Loss)	\$ 84	\$ 146	\$ 163	\$	31	\$	707	NM	NM	\$	(3,480)	\$ 1,047	NM
Average Assets (in billions of dollars)	\$ 132	\$ 125	\$ 118	\$	113	\$	90	(20%)	(32%)	\$	144	\$ 112	(22%)
Return on Average Assets	0.25%	0.47%	0.55%		0.11%	3	3.12%			1	(2.42%)	0.93%	
Efficiency Ratio	72%	63%	66%		81%		42%			1	123%	59%	
Balance Sheet Data (in billions):													
Total EOP Assets	\$ 129	\$ 122	\$ 116	\$	110	\$	74	(33%)	(43%)	\$	129	\$ 74	(43%)
Total EOP Loans	\$ 79	\$ 62	\$ 59	\$	55	\$	45	(19%)	(43%)	\$	79	\$ 45	(43%)
Total EOP Deposits	\$ 17	\$ 12	\$ 8	\$	7	\$	7	-	(58%)	\$	17	\$ 7	(58%)
Consumer Net Credit Losses as a % of Average Loans	1.86%	2.20%	1.57%		1.42%	1	1.36%			}	2.01%	1.68%	

<sup>(1)</sup> As a result of Citigroup's entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of HFS accounting treatment, approximately \$160 million, \$116 million and \$74 million of cost of credit was recorded as a reduction in revenue (Other revenue) during the second, third and fourth quarters of 2015, respectively. The OneMain sale was completed on November 15, 2015.

NM Not meaningful.

<sup>(2)</sup> The fourth quarter of 2015, includes a build of \$162 million related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.

		4Q		1Q		2Q		3Q		4Q		ncrease/ ase) from
		2014		2015		2015		2015		2015	3Q15	4Q14
CITI HOLDINGS KEY INDICATORS:												
Consumer - International (1) (2)												
Branches (actual)		153		122		105		108		97	(10%)	(37%)
Average Loans (in billions)	\$	8.8	\$	7.4	\$	4.5	\$	4.1	\$	3.8	(7%)	(57%)
EOP Loans:												
Real Estate Lending	\$	1.9	\$	0.5	\$	0.4	\$	0.4	\$	0.3	(25%)	(84%)
Cards		3.6		2.1		1.8		1.8		1.7	(6%)	(53%)
Commercial Markets		0.8		0.7		0.5		0.5		0.5	-	(38%)
Personal and Other		1.7		1.6		1.5		1.4		1.3	(7%)	(24%)
EOP Loans (in billions of dollars)	\$	8.0	\$	4.9	\$	4.2	\$	4.1	\$	3.8	(7%)	(53%)
Net Interest Revenue	\$	195	\$	230	\$	216	\$	212	\$	162	(24%)	(17%)
As a % of Average Loans		8.79%		12.61%		17.92%		20.51%		16.91%		
Net Credit Losses	\$	28	\$	51	\$	41	\$	38	\$	43	13%	54%
As a % of Average Loans		1.26%		2.80%		3.65%		3.68%		4.49%		
Loans 90+ Days Past Due	\$	110	\$	91	\$	78	\$	77	\$	70	(9%)	(36%)
As a % of EOP Loans	*	1.38%	•	1.86%	*	1.86%	•	1.88%	-	1.84%	(0,0)	(00,0)
Loans 30-89 Days Past Due	\$	168	\$	142	\$	119	\$	118	\$	103	(13%)	(39%)
As a % of EOP Loans	·	2.10%	·	2.90%	·	2.83%	·	2.88%	•	2.71%	(,	(,
Consumer - North America (3)												
Branches (actual)		1,424		278		273		272		272	-	(81%)
Average Loans (in billions of dollars)	\$	73.9	\$	68.9	\$	55.4	\$	52.7	\$	49.4	(6%)	(33%)
EOP Loans (in billions of dollars)	\$	70.8	\$	56.6	\$	54.2	\$	50.7	\$	40.5	(20%)	(43%)
Net Interest Revenue	\$	860	\$	823	\$	775	\$	766	\$	522	(32%)	(39%)
As a % of Average Loans		4.62%		4.84%		1.99%		2.00%		1.90%		
Net Credit Losses	\$	359	\$	363	\$	193	\$	166	\$	140	(16%)	(61%)
As a % of Average Loans		1.93%		2.14%		1.40%		1.25%		1.12%	, ,	, ,
Loans 90+ Days Past Due	\$	1,963	\$	1,607	\$	1,462	\$	1,354	\$	770	(43%)	(61%)
As a % of EOP Loans	•	2.94%	•	2.97%	·	2.84%	•	2.81%		2.01%	,,	(/
Loans 30-89 Days Past Due	\$	1,663	\$	1,197	\$	1,153	\$	1,230	\$	857	(30%)	(48%)
As a % of EOP Loans	•	2.49%		2.21%		2.24%		2.56%		2.24%	(/	( )

<sup>(1)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(2)</sup> The first and second quarters of 2015 reflect the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business (Japan Retail). The first and second quarter of 2015 reflect the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards). The second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets. The Japan Cards sale was completed on December 14, 2015.

<sup>(3)</sup> The first, second and third quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment, approximately \$160 million, \$131 million and \$73 million of net credit losses (NCLs) were recorded as a reduction of revenue (Other revenue) during the second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.

		4Q		1Q		2Q		3Q		4Q		ncrease/ ase) from
		2014		2015		2015		2015		2015	3Q15	4Q14
					-							
CITI HOLDINGS KEY INDICATORS:												
North America Mortgages												
CMI (CitiMortgage)	\$	29.1	\$	25.9	\$	22.4	\$	21.4	\$	20.1	(6%)	(31%)
CFNA (CitiFinancial - North America)		7.9		7.3		6.8		6.4		5.6	(13%)	(29%)
Residential First		37.0		33.2		29.2		27.8		25.7	(8%)	(31%)
Home Equity		25.3		24.4		23.3		22.0		21.0	(5%)	(17%)
Average Loans (in billions of dollars)	\$	62.3	\$	57.6	\$	52.5	\$	49.8	\$	46.7	(6%)	(25%)
CMI	\$	26.9	\$	22.8	\$	22.1	\$	20.6	\$	18.5	(10%)	(31%)
CFNA		7.5		7.0		6.5		5.8		0.2	(97%)	(97%)
Residential First		34.4		29.8		28.6		26.4		18.7	(29%)	(46%)
Home Equity		24.9		23.8		22.7		21.5		19.1	(11%)	(23%)
EOP Loans (in billions of dollars) (1)	\$	59.3	\$	53.6	\$	51.3	\$	47.9	\$	37.8	(21%)	(36%)
Third Party Mortgage Serv. Portfolio (EOP, in billions)	\$	47.4	\$	43.4	\$	39.2	\$	36.4	\$	34.0	(7%)	(28%)
Net Servicing & Gain/(Loss) on Sale	\$	96.8	\$	96.2	\$	61.3	\$	49.6	\$	5.0	(90%)	(95%)
Net Interest Revenue on Loans	\$	305	\$	272	\$	290	\$	274	s.	239	(13%)	(22%)
As a % of Avg. Loans	•	1.94%	Ť	1.92%	•	2.22%	•	2.18%	•	2.03%	(1070)	(2270)
0.11	_		_						_			(0=0()
CMI	\$	26	\$	22	\$	21	\$	9	\$	9	(050()	(65%)
CFNA	\$	91	•	81	_	80	\$	75	_	56	(25%)	(38%)
Residential First	\$	117	\$	103	\$	101	Ъ	84	\$	65	(23%)	(44%)
Home Equity Net Credit Losses (NCLs)	\$	204	\$	81 184	\$	70 171	\$	61 145	\$	56 121	(8%) (17%)	(36%) (41%)
As a % of Avg. Loans	Ą	1.30%	ų.	1.30%	φ	1.31%	Ψ	1.16%	Φ	1.03%	(1770)	(4170)
7.5 d 70 01 7.Vg. Louis		1.5070		1.0070		1.0170		1.1070		1.0070		
CMI	\$	642	\$	589	\$	510	\$	489	\$	319	(35%)	(50%)
CFNA		543		500		463		392		4	(99%)	(99%)
Residential First		1,185		1,089		973		881		323	(63%)	(73%)
Home Equity Loans 90+ Days Past Due (1) (2) (3)	\$	1,685	\$	1,573	\$	458 1,431	\$	1,322	\$	417 740	(5%) (44%)	(17%) (56%)
As a % of EOP Loans	Þ	3.05%	Þ	3.08%	Ф	2.94%	<u> </u>	2.92%	9	2.08%	(44%)	(56%)
As a % of EOP Loans		3.05%		3.08%		2.94%		2.92%		2.08%		
CMI	\$	831	\$	654	\$	609	\$	666	\$	537	(19%)	(35%)
CFNA		292		225		221		205		2	(99%)	(99%)
Residential First		1,123		879		830		871		539	(38%)	(52%)
Home Equity	_	324	_	269	_	275	_	311	_	271	(13%)	(16%)
Loans 30-89 Days Past Due (1) (2) (3)	\$	1,447	\$	1,148	\$	1,105	\$	1,182	\$	810	(31%)	(44%)
As a % of EOP Loans		2.62%		2.25%		2.27%		2.61%		2.28%		
North America Personal Loans (4)												
Average Loans (in billions of dollars)	\$	9.3	\$	9.1	\$	8.0	\$	0.8	\$	0.7	(13%)	(92%)
EOP Loans (in billions of dollars)	\$	9.4	\$	8.0	\$	0.9	\$	0.9	\$	0.9	-	(90%)
Net Interest Revenue	\$	532	\$	500	\$	507	\$	505	\$	279	(45%)	(48%)
As a % of Avg. Loans		22.70%		22.28%		N/A		N/A		N/A		
Net Credit Losses	\$	154	\$	174	\$	17	\$	15	\$	14	(7%)	(91%)
As a % of Avg. Loans		6.57%	_	7.75%	_	8.52%	_	7.44%	_	7.93%		
Loans 90+ Days Past Due	\$	264	\$	21	\$	20	\$	19	\$	18	(5%)	(93%)
As a % of EOP Loans	•	2.81%		2.63%		2.22%		2.11%	_	2.00%	(=0.1)	(000/)
Loans 30-89 Days Past Due	\$	180	\$	16	\$	17	\$	15	\$	14	(7%)	(92%)
As a % of EOP Loans		1.91%		2.00%		1.89%		1.67%		1.56%		

- (1) The fourth quarter of 2015 reflects the transfer of approximately \$8 billion of mortgage loans to Loans, held-for-sale (HFS) (included within Other assets on the GAAP balance sheet). Delinquencies and related ratios are not included for Loans HFS.
- (2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by

U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$2.2 billion and (\$4.0 billion), \$1.8 billion and (\$2.5 billion), \$1.7 billion and (\$2.5 billion), \$1.7 billion and (\$2.6 billion), and \$1.5 billion and (\$2.2 billion), as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$0.5 billion and (\$4.0 billion), \$0.2 billion and (\$2.5 billion), \$0.3 billion and (\$2.7 billion), \$0.3 billion and (\$2.7 billion), \$0.3 billion and (\$2.7 billion), \$0.3 billion and \$0.2 billion), \$0.3 billion and \$0.2 billion), \$0.3 billion and \$0.2 billion and \$0.2 billion), \$0.3 billion and \$0.3 billion a

- (3) The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.
- (4) See footnote 3 on page 24.
- N/A Not applicable for the second, third and fourth quarters of 2015 as a result of the loans related to the announced sale of OneMain being reclassified from loans to assets held-for-sale (Other assets).

## AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4)(5)

**Taxable Equivalent Basis** 

			Aver	age Volumes				lı lı	nterest			•	% Average Rate (4)	
		Fourth		Third	Fourth		ourth		Third		ourth	Fourth	Third	Fourth
	•	Quarter		Quarter	Quarter	G	luarter	C	Quarter	C	Quarter	Quarter	Quarter	Quarter
In millions of dollars, except as otherwise noted		2014		2015	2015		2014		2015		2015	2014	2015	2015
Assets:														
Deposits with Banks	\$	150,534	\$	139,349	\$ 121,995	\$	222	\$	187	\$	189	0.59%	0.53%	0.61%
Fed Funds Sold and Resale Agreements (6)		250,770		233,831	226,413		613		656		554	0.97%	1.11%	0.97%
Trading Account Assets (7)		232,367		210,187	203,915		1,489		1,531		1,465	2.54%	2.89%	2.85%
Investments		331,036		335,123	343,999		1,892		1,802		1,900	2.27%	2.13%	2.19%
Total Loans (net of Unearned Income) (8)		650,819		623,205	624,947		11,053		9,995		9,975	6.74%	6.36%	6.33%
Other Interest-Earning Assets		44,816		60,459	51,623		115		661		408	1.02%	4.34%	3.14%
Total Average Interest-Earning Assets	\$	1,660,342	\$	1,602,154	\$ 1,572,892	\$	15,384	\$	14,832	\$	14,491	3.68%	3.67%	3.66%
Liabilities:														
Deposits (excluding deposit insurance and FDIC Assessment)	\$	738,612	\$	696,882	\$ 696,444	\$	1,085	\$	951	\$	954	0.58%	0.54%	0.54%
Deposit Insurance and FDIC Assessment		-		_	-		272		264		269			
Total Deposits		738,612		696,882	696,444		1,357		1,215		1,223	0.73%	0.69%	0.70%
Fed Funds Purchased and Repurchase Agreements (6)		187,434		174,245	163,290		422		379		416	0.89%	0.86%	1.01%
Trading Account Liabilities (7)		72,055		70,470	63,202		41		57		58	0.23%	0.32%	0.36%
Short-Term Borrowings		118,033		132,021	90,873		140		159		86	0.47%	0.48%	0.38%
Long-Term Debt (9)		201,678		187,636	185,947		1,199		1,131		1,117	2.36%	2.39%	2.38%
Total Average Interest-Bearing Liabilities	\$	1,317,812	\$	1,261,254	\$ 1,199,756	\$	3,159	\$	2,941	\$	2,900	0.95%	0.93%	0.96%
Total Average Interest-Bearing Liabilities														
(excluding deposit insurance and FDIC Assessment)	\$	1,317,812	\$	1,261,254	\$ 1,199,756	\$	2,887	\$	2,677	\$	2,631	0.87%	0.84%	0.87%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)						<u> </u>	12.225	\$	11,891	\$	11.591	2.92%	2.94%	2.92%
							,	Ψ	,	Ψ	,			
NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insuranc	e and FDIC A	ssessment)				\$	12,497	\$	12,155	\$	11,860	2.99%	3.01%	2.99%
4Q15 Increase (Decrease) From												- bps	(2) bps	
4Q15 Increase (Decrease) (excluding deposit insurance and FDIC Assessment	) From											- bps	(2) bps	

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$125 million for the fourth quarter of 2014

\$118 million for the third quarter of 2015 and \$118 million for the fourth quarter of 2015

(2) Citigroup average balances and interest rates include both domestic and international operations

(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable

(4) Average rate % is calculated as annualized interest over average volumes.

(5) Preliminary.

(8) Nonperforming loans are included in the average loan balances

(9) Excludes hybrid financial instruments with changes recorded in Principal Transactions

<sup>(6)</sup> Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interes excludes the impact of FIN 41.

<sup>(7)</sup> Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

## **DEPOSITS**

(In billions of dollars)

		4Q		1Q		2Q		3Q		4Q		ncrease/ ase) from
		2014		2015		2015	:	2015		2015	3Q15	4Q14
Citicorp Deposits by Business												
Global Consumer Banking												
North America	\$	171.4	\$	172.6	\$	173.5	\$	170.9	\$	172.8	1%	1%
Latin America		43.7		42.0		42.1		38.8		40.8	5%	(7%)
Asia (1)		89.2		89.7		89.6		87.1		87.8	1%	(2%)
Total	\$	304.3	\$	304.3	\$	305.2	\$	296.8	\$	301.4	2%	(1%)
ICG												
North America	\$	193.1	\$	196.1	\$	198.1	\$	200.5	\$	198.4	(1%)	3%
EMEA		164.5		167.2		177.4		173.8		170.4	(2%)	4%
Latin America		56.3		60.2		63.0		61.4		64.2	5%	14%
Asia		141.5		147.6		149.6		159.2		154.3	(3%)	9%
Total	\$	555.4	\$	571.1	\$	588.1	\$	594.9	\$	587.3	(1%)	6%
Corporate/Other	\$	22.8	\$	12.3	\$	7.0	\$	5.4	\$	12.1	NM	(47%)
Total Citicorp	\$	882.5	\$	887.7	\$	900.3	\$	897.1	\$	900.8	-	2%
Total Citi Holdings (2)	\$	16.8	\$	11.9	\$	7.7	\$	7.1	\$	7.1	-	(58%)
Total Citigroup Deposits - EOP	\$	899.3	\$	899.6	\$	908.0	\$	904.2	\$	907.9	-	1%
Total Citigroup Deposits - Average	\$	938.7	\$	899.5	\$	906.4	\$	903.1	\$	908.8	1%	(3%)
FX Translation Impact:												
Total Citigroup EOP Deposits - as Reported	\$	899.3	\$	899.6	\$	908.0	\$	904.2	\$	907.9	_	1%
Impact of FX Translation (3)	Ψ	(28.1)	Ψ	(14.5)	Ψ	(16.7)	Ψ	(3.4)	Ψ	-		170
Total Citigroup EOP Deposits - Ex-FX (4)	\$	871.2	\$	885.1	\$	891.3	\$	900.8	\$	907.9	1%	4%

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
(2) See footnote 4 on page 1.

## NM Not meaningful.

<sup>(3)</sup> Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

<sup>(4)</sup> Presentation of this metric excluding FX translation is a non-GAAP financial measure.

(In billions of dollars)

		4Q		1Q		2Q		3Q		4Q	4Q15 In (Decrea	crease/ se) from
		2014		2015		2015		2015		2015	3Q15	4Q14
Citicorp: Global Consumer Banking												
North America												
Credit Cards	\$	114.0	\$	105.9	\$	107.7	\$	107.9	\$	113.3	5%	(1%)
Retail Banking		46.8		47.8		48.8		50.6		51.8	2%	11%
Total	\$	160.8	\$	153.7	\$	156.5	\$	158.5	\$	165.1	4%	3%
Latin America												
Credit Cards	\$	9.3	\$	8.5	\$	8.3	\$	7.5	\$	7.5	-	(19%)
Retail Banking	Ť	26.2	•	25.6	•	25.7	•	23.9	•	24.0	-	(8%)
Total		35.5	\$	34.1	\$	34.0	\$	31.4	\$	31.5	-	(11%)
												(,
Asia (1)												
Credit Cards	\$	18.6	\$	17.8	\$	18.1	\$	17.0	\$	17.7	4%	(5%)
Retail Banking		76.2		74.5		75.3		71.4		71.0	(1%)	(7%)
Total	\$	94.8	\$	92.3	\$	93.4	\$	88.4	\$	88.7	`- '	(6%)
Total Consumer Loans												
Credit Cards	\$	141.9	\$	132.2	\$	134.1	\$	132.4	\$	138.5	5%	(2%)
Retail Banking	·	149.2	•	147.9	•	149.8	•	145.9	•	146.8	1%	(2%)
Total Consumer	\$	291.1	\$	280.1	\$	283.9	\$	278.3	\$	285.3	3%	(2%)
Total Corporate Loans												
North America	\$	116.5	\$	118.3	\$	125.9	\$	127.7	\$	126.8	(1%)	9%
EMEA	Ť	56.5	•	58.7	•	61.0	•	60.2	•	57.7	(4%)	2%
Latin America		38.4		39.3		39.8		40.1		42.2	5%	10%
Asia		62.9		62.8		62.8		60.8		60.8	-	(3%)
Total Corporate Loans	\$	274.3	\$	279.1	\$	289.5	\$	288.8	\$	287.5	-	<b>`5%</b>
Total Citicorp	\$	565.4	\$	559.2	\$	573.4	\$	567.1	\$	572.8	1%	1%
	<u>*</u>		<u> </u>		<u> </u>		<u> </u>		<u> </u>			
FX Translation Impact:	_		_		_		_		_			
Total Citicorp EOP Loans - as Reported	\$	565.4	\$	559.2	\$	573.4	\$	567.1	\$	572.8	1%	1%
Impact of FX Translation (2)	_	(18.6)		(11.5)		(11.8)	_	(1.5)	_	-	40/	F0/
Total Citicorp EOP Loans - Ex-FX (3)	\$	546.8	\$	547.7	\$	561.6	\$	565.6	\$	572.8	1%	5%

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

- (1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

  (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

(In billions of dollars)

		4Q	1Q	2Q	3Q	4Q		icrease/ ise) from
		2014	 2015	 2015	2015	 2015	3Q15	4Q14
Citi Holdings:								
Consumer - North America								
Mortgages (1)		59.3	53.6	51.3	47.9	37.8	(21%)	(36%)
Personal Loans		9.4	0.8	0.9	0.9	0.9	-	(90%)
Other		2.1	 2.2	 2.0	 1.9	 1.8	(5%)	(14%)
Total	\$	70.8	\$ 56.6	\$ 54.2	\$ 50.7	\$ 40.5	(20%)	(43%)
Consumer - International								
Credit Cards	\$	3.6	\$ 2.1	\$ 1.8	\$ 1.8	\$ 1.7	(6%)	(53%)
REL, Personal & Other		4.4	 2.8	 2.4	 2.3	 2.1	(9%)	(52%)
Total	_\$	8.0	\$ 4.9	\$ 4.2	\$ 4.1	\$ 3.8	(7%)	(53%)
Citi Holdings - Other		0.4	0.4	0.3	0.5	0.5	-	25%
Total Citi Holdings	\$	79.2	\$ 61.9	\$ 58.7	\$ 55.3	\$ 44.8	(19%)	(43%)
Total Citigroup	\$	644.6	\$ 621.1	\$ 632.1	\$ 622.4	\$ 617.6	(1%)	(4%)
Consumer Loans	\$	370.0	\$ 341.7	\$ 342.3	\$ 333.4	\$ 329.8	(1%)	(11%)
Corporate Loans		274.6	279.3	289.8	289.0	287.8	-	5%
Total Citigroup	\$	644.6	\$ 621.0	\$ 632.1	\$ 622.4	\$ 617.6	(1%)	(4%)
FX Translation Impact:								
Total Citigroup EOP Loans - as Reported	\$	644.6	\$ 621.0	\$ 632.1	\$ 622.4	\$ 617.6	(1%)	(4%)
Impact of FX Translation (2)		(19.0)	(11.6)	(11.8)	(1.6)	-		
Total Citigroup EOP Loans - Ex-FX (3)	\$	625.6	\$ 609.4	\$ 620.3	\$ 620.8	\$ 617.6	(1%)	(1%)

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

<sup>(1)</sup> See footnote 1 on page 25.
(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

# SUPPLEMENTAL DETAIL CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(III millions of dollars, except LOF loan amounts in billions of dollars)	Loai	ns 90+ Day	s Pas	st Due (1)						EO	P Loans
		4Q 2014		1Q 2015		2Q 2015	3Q 2015		4Q 2015		4Q 2015
Citicorp (2) Total Ratio	\$	2,566 0.88%	\$	2,245 0.80%	\$	2,134 0.75%	\$ 2,085 0.75%	\$	2,213 0.78%	\$	285.3
Retail Bank (2)											
Total Ratio	\$	816 0.55%	\$	617 0.42%	\$	636 0.43%	\$ 595 0.41%	\$	577 0.40%	\$	146.8
North America (2) Ratio	\$	225 0.49%	\$	123 0.26%	\$	150 0.31%	\$ 138 0.28%	\$	165 0.33%	\$	51.8
Latin America (3) Ratio (3)	\$	397 1.52%	\$	306 1.20%	\$	296 1.15%	\$ 274 1.15%	\$	235 0.98%	\$	24.0
Asia (4) Ratio	\$	194 0.25%	\$	188 0.25%	\$	190 0.25%	\$ 183 0.26%	\$	177 0.25%	\$	71.0
Cards											
Total <i>Ratio</i>	\$	1,750 1.23%	\$	1,628 1.23%	\$	1,498 1.12%	\$ 1,490 1.13%	\$	1,636 1.18%	\$	138.5
North America - Citi-Branded <i>Ratio</i>	\$	593 0.88%	\$	569 0.90%	\$	495 0.77%	\$ 491 0.76%	\$	538 0.80%	\$	67.2
North America - Retail Services Ratio	\$	678 1.46%	\$	629 1.48%	\$	567 1.31%	\$ 621 1.44%	\$	705 1.53%	\$	46.1
Latin America Ratio	\$	284 3.05%	\$	240 2.82%	\$	245 2.95%	\$ 207 2.76%	\$	213 2.84%	\$	7.5
Asia (4) Ratio	\$	195 1.05%	\$	190 1.07%	\$	191 1.06%	\$ 171 1.01%	\$	180 1.02%	\$	17.7
Citi Holdings - Consumer (2) (5) (6) Ratio	\$	2,073 2.77%	\$	1,698 2.88%	\$	1,540 2.76%	\$ 1,431 2.74%	\$	840 2.00%	\$	44.3
International <i>Rati</i> o	\$	110 1.38%	\$	91 1.86%	\$	78 1.86%	\$ 77 1.88%	\$	70 1.84%	\$	3.8
North America (2) (5) (6) Ratio	\$	1,963 2.94%	\$	1,607 2.97%	\$	1,462 2.84%	\$ 1,354 2.81%	\$	770 2.01%	\$	40.5
Other (7)			_		_		 	_		\$	0.2
Total Citigroup (2) (5) (6) Ratio	\$	4,639 1.27%	\$	3,943 1.17%	\$	3,674 1.08%	\$ 3,516 1.07%	\$	3,053 0.94%	\$	329.8

- 1) The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.
- The 90+ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.
- See footnote 3 on page 8.
- For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (5) The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.
- (6) See footnote 1 on page 25.
- (7) Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

# SUPPLEMENTAL DETAIL CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(	Loa	ns 30-89	Days I	Past Due (1	1)				EO	P Loans
		4Q		1Q		2Q	3Q	4Q		4Q
		2014		2015		2015	2015	2015		2015
Citicorp (2)										
Total	\$	2,688	\$	2,511	\$	2,387	\$ 2,507	\$ 2,512	\$	285.3
Ratio		0.93%		0.90%		0.84%	0.90%	0.88%		
Retail Bank (2)										
Total	\$	854	\$	845	\$	797	\$ 806	\$ 795	\$	146.8
Ratio		0.58%		0.58%		0.53%	0.56%	0.55%		
North America (2)	\$	212	\$	203	\$	176	\$ 198	\$ 221	\$	51.8
Ratio		0.46%		0.43%		0.37%	0.40%	0.44%		
Latin America	\$	290	\$	282	\$	266	\$ 280	\$ 224	\$	24.0
Ratio		1.11%		1.10%		1.04%	1.17%	0.93%		
Asia (3)	\$	352	\$	360	\$	355	\$ 328	\$ 350	\$	71.0
Ratio		0.46%		0.48%		0.47%	0.46%	0.49%		
Cards										
Total	\$	1,834	\$	1,666	\$	1,590	\$ 1,701	\$ 1,717	\$	138.5
Ratio		1.29%		1.26%		1.19%	1.28%	1.24%		
North America - Citi-Branded	\$	568	\$	497	\$	462	\$ 504	\$ 523	\$	67.2
Ratio		0.84%		0.78%		0.72%	0.78%	0.78%		
North America - Retail Services	\$	748	\$	673	\$	652	\$ 758	\$ 773	\$	46.1
Ratio		1.61%		1.59%		1.51%	1.76%	1.68%		
Latin America	\$	262	\$	247	\$	229	\$ 219	\$ 196	\$	7.5
Ratio		2.82%		2.91%		2.76%	2.92%	2.61%		
Asia (3)	\$	256	\$	249	\$	247	\$ 220	\$ 225	\$	17.7
Ratio		1.38%		1.40%		1.36%	1.29%	1.27%		
Citi Holdings - Consumer (2) (4) (5)	\$	1,831	\$	1,339	\$	1,272	\$ 1,348	\$ 960	\$	44.3
Ratio		2.45%		2.27%		2.28%	2.58%	2.28%		
International	\$	168	\$	142	\$	119	\$ 118	\$ 103	\$	3.8
Ratio		2.10%		2.90%		2.83%	2.88%	2.71%		
North America (2) (4) (5)	\$	1,663	\$	1,197	\$	1,153	\$ 1,230	\$ 857	\$	40.5
Ratio		2.49%		2.21%		2.24%	2.56%	2.24%		
Other (6)							 	 	\$	0.2
Total Citigroup (2) (4) (5)	\$	4,519	\$	3,850	\$	3,659	\$ 3,855	\$ 3,472	\$	329.8
Ratio		1.24%		1.14%		1.08%	1.17%	1.06%		

<sup>(1)</sup> The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

<sup>(2)</sup> The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.

<sup>3)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

<sup>(4)</sup> The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.

<sup>(5)</sup> See footnote 1 on page 25.

Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

	40 20			1Q 2015	:	2Q 2015	3Q 2015	40 20		4Q15 Ind (Decrease 3Q15		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
<u>Total Citigroup</u> Allowance for Loan Losses at Beginning of Period (1)	<u>\$ 1</u>	16,915	\$	15,994	\$	14,598	\$ 14,075	\$ 13	3,626			\$ 19,648	\$ 15,994	
Gross Credit (Losses) Gross Recoveries Net Credit (Losses) / Recoveries (NCLs) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) (2) Provision for Loan Losses Other (3) (4) (5) (6) (7) (8) (9)		(2,727) 479 (2,248) 2,248 (306) (61) 1,881 (554)		(2,458) 501 (1,957) 1,957 (91) (111) 1,755 (1,194)		(2,335) 415 (1,920) 1,920 (199) (206) 1,515 (118)	(2,068) 405 (1,663) 1,663 43 (124) 1,582 (368)	(1	2,180) 418 1,762) 1,762 386 108 2,256 1,494)	(5%) 3% (6%) 6% NM NM 43%	20% (13%) 22% (22%) NM NM <b>20%</b> NM	(11,108) 2,135 (8,973) 8,973 (1,879) (266) 6,828 (1,509)	(9,041) 1,739 (7,302) 7,302 139 (333) 7,108 (3,174)	19% (19%) 19% (19%) NM (25%) 4%
Allowance for Loan Losses at End of Period (1) (a)  Allowance for Unfunded Lending Commitments (9) (10) (a)  Provision for Unfunded Lending Commitments (9)	\$	1,063 (74)	\$ \$	14,598 1,023 (37)	\$	973 (48)	\$ 13,626 \$ 1,036 \$ 65	\$ 12 \$ 1	1,402			\$ 15,994 \$ 1,063 \$ (162)	\$ 12,626 \$ 1,402 \$ 74	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]  Total Allowance for Loan Losses as a Percentage of Total Loans (11)		<b>17,057</b> 2.50%	\$	<b>15,621</b> 2.38%	\$	<b>15,048</b> 2.25%	<b>\$ 14,662</b> 2.21%	\$ 14	<b>4,028</b> 2.06%			\$ 17,057	\$ 14,028	
Allowance for Loan Losses at End of Period (1): Citicorp Citi Holdings Total Citigroup	\$ 1	11,142 4,852 <b>15,994</b>	\$ <b>\$</b>	10,976 3,622 14,598	\$	10,672 3,403 <b>14,075</b>	\$ 10,505 3,121 \$ 13,626	\$ 10	0,616 2,010					

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The fourth quarter of 2015, includes a build of \$162 million related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- (5) The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- (6) The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- (7) The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255 million related to FX translation.
- (8) The fourth quarter of 2015 includes a reduction of approximately \$1,180 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$1,133 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$35 million related to FX translation.
- (9) The fourth quarter of 2015 includes a reclassification of \$271 million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of \$271 million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The \$94 million (\$87 million corporate, \$7 million consumer) Provision for unfunded perioding commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portfolio during the quarter.
- (10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (11) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, exclude \$5.9 billion, \$6.6 billion, \$6.5 billion, \$5.5 billion and \$5.0 billion, respectively, of loans which are carried at fair value.

NM Not meaningful. Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2 TOTAL CITIGROUP

(In millions of dollars)

	40	40	20	3Q	40	4Q15 Increas		Full Year	Full Year	FY 2015 vs.
	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	(Decrease) fro	om 4Q14	_	Year 2015	FY 2014 Increase/ (Decrease)
								1		(= =====)
<u>Total Citigroup Consumer Loans</u> Allowance for Loan Losses at Beginning of Period (1)	\$ 14,575	\$ 13,605	\$ 12,122	\$ 11,749	\$ 11,110			\$ 17,064	\$ 13,605	
Net Credit Losses (NCLs) NCLs	<u>(2,098)</u> 2,098	(1,966) 1,966	(1,814 1,814	1,617	(1,671) 1,671		20% (20%)	(8,685) 8,685	7,068	19% (19%)
Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) (2) Provision for Loan Losses	(399) (39) <b>1,660</b>	(191) (114) <b>1,661</b>	(158 (87 <b>1,569</b>	(202)	37 (16) <b>1,692</b>	NM 92% <b>26%</b>	NM 59% <b>2%</b>	(1,746) (246) <b>6,693</b>	(384) (419) <b>6,265</b>	78% (70%) <b>(6%)</b>
Other (3) (4) (5) (6) (7) (8) Allowance for Loan Losses at End of Period (1) (a)	(532) <b>\$ 13,605</b>	(1,178) <b>\$ 12,122</b>	(128 <b>\$ 11,749</b>	(365)	(1,215) <b>\$ 9,916</b>	NM	NM	(1,467) <b>\$ 13,605</b>	(2,886) <b>\$ 9,916</b>	(97%)
Consumer Allowance for Unfunded Lending Commitments (9) (a)	\$ 36	\$ 32	\$ 31	\$ 31	\$ 38			\$ 36	\$ 38	
Provision for Unfunded Lending Commitments	\$ (15)	\$ (4)	\$ (1	) \$ 1	\$ 7			\$ (22)	\$ 3	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 13,641	\$ 12,154	\$ 11,780	\$ 11,141	\$ 9,954			\$ 13,641	\$ 9,954	
Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (10)	3.68%	3.55%	3.43%	6 3.33%	3.01%					
Total Citigroup Corporate Loans Allowance for Loan Losses at Beginning of Period (1)	\$ 2,340	\$ 2,389	\$ 2,476	\$ 2,326	\$ 2,516			\$ 2,584	\$ 2,389	
Net Credit (Losses) / Recoveries (NCL's)  NCLs  Net Reserve Builds / (Releases)	(150) 150 93	(9) 100	(106 106 (41	46	(91) 91 349		39% (39%) NM	(288) 288 (133)	(234) 234 523	19% (19%) NM
Net Specific Reserve Builds / (Releases) Provision for Loan Losses Other (3) (11)	(22) 221 (22)	94 (16)	(119 (54	78 239	124 564 (279)	59% NM	NM NM	(20) 135 (42)	86 843 (288)	NM <b>NM</b>
Allowance for Loan Losses at End of Period (1) (b)	\$ 2,389	\$ 2,476	\$ 2,326		\$ 2,710			\$ 2,389	\$ 2,710	
Corporate Allowance for Unfunded Lending Commitments (9)(11)(b)	\$ 1,027	\$ 991	\$ 942	\$ 1,005	\$ 1,364			\$ 1,027	\$ 1,364	
Provision for Unfunded Lending Commitments (11)	\$ (59)	\$ (33)	\$ (47	<u>\$ 64</u>	\$ 87			\$ (140)	\$ 71	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	\$ 3,416	\$ 3,467	\$ 3,268	\$ 3,521	\$ 4,074			\$ 3,416	\$ 4,074	
Corporate Allowance for Loan Losses as a Percentage of Total Corporate Loans (12)	0.89%	0.91%	0.82%	6 0.89%	0.96%					

Footnotes to these tables are on the following page (page 34).

### The following footnotes relate to the tables on the prior page (page 33).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The fourth quarter of 2015, includes a build of \$162 million related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- (5) The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- (6) The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- (7) The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255 million related to FX translation.
- (8) The fourth quarter of 2015 includes a reduction of approximately \$1,180 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$1,133 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$35 million related to FX translation.
- (9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (10) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 exclude \$43 million, \$38 million, \$39 million, \$37 million and \$34 million, respectively, of loans which are carried at fair value.
- (11) The fourth quarter of 2015 includes a reclassification of \$271 million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of \$271 million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The \$94 million (\$87 million corporate, \$7 million consumer) Provision for unfunded lending commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portfolio during the quarter.
- (12) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 exclude \$5.9 billion, \$6.5 billion, \$6.5 billion, \$5.5 billion and \$5.0 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

## **COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1** CITICORP

(In millions of dollars)

		. 40						ncrease/	Full	Full	FY 2015 vs.	
	4Q	4Q 1Q 2014 2015		2Q 2015	3Q	4Q 2015		ase) from	Year	Year	FY 2014 Increase/	
	2014	2015	<u> </u>	2015	2015	2015	3Q15	4Q14	2014	2015	(Decrease)	
Citicorp												
Net Credit Losses	\$ 1,831		,549	\$ 1,662	\$ 1,445	\$ 1,580	9%	(14%)	\$ 7,136	\$ 6,236	(13%)	
Credit Reserve Build / (Release)	(153)	)	(6)	(235)	128	422	NM	NM	(1,238)	309	NM	
Global Consumer Banking												
Net Credit Losses	1,710		,551	1,579	1,411	1,488	5%	(13%)	6,860	6,029	(12%)	
Credit Reserve Build / (Release)	(254)	)	(113)	(103)	(64)	(38)	41%	85%	(1,148)	(318)	72%	
North America Regional Consumer Banking												
Net Credit Losses	1,013		961	1,000	878	914	4%	(10%)	4,206	3,753	(11%)	
Credit Reserve Build / (Release)	(233)	)	(100)	(109)	(61)	(69)	(13%)	70%	(1,242)	(339)	73%	
Retail Banking												
Net Credit Losses	36		36	40	34	42	24%	17%	143	152	6%	
Credit Reserve Build / (Release)	28		18	(6)	32	7	(78%)	(75%)	(15)	51	NM	
Citi-Branded Cards									1			
Net Credit Losses	514		492	503	443	454	2%	(12%)	2,197	1,892	(14%)	
Credit Reserve Build / (Release)	(220)	)	(119)	(74)	(105)	(85)	19%	61%	(843)	(383)	55%	
Citi Retail Services												
Net Credit Losses	463		433	457	401	418	4%	(10%)	1,866	1,709	(8%)	
Credit Reserve Build / (Release)	(41)	)	1	(29)	12	9	(25%)	NM	(384)	(7)	98%	
Latin America Regional Consumer Banking												
Net Credit Losses	511		417	392	355	385	8%	(25%)	1,861	1,549	(17%)	
Credit Reserve Build / (Release)	(36)	)	22	7	61	4	(93%)	NM	120	94	(22%)	
Retail Banking												
Net Credit Losses	278		188	196	168	212	26%	(24%)	907	764	(16%)	
Credit Reserve Build / (Release)	(37)	)	24	4	30	9	(70%)	NM	(13)	67	NM	
Citi-Branded Cards												
Net Credit Losses	233		229	196	187	173	(7%)	(26%)	954	785	(18%)	
Credit Reserve Build / (Release)	1		(2)	3	31	(5)	NM	NM	133	27	(80%)	
Asia Regional Consumer Banking (1)												
Net Credit Losses	186		173	187	178	189	6%	2%	793	727	(8%)	
Credit Reserve Build / (Release)	15		(35)	(1)	(64)	27	NM	80%	(26)	(73)	NM	
Retail Banking												
Net Credit Losses	74		70	79	77	99	29%	34%	316	325	3%	
Credit Reserve Build / (Release)	-		(14)	4	(37)	31	NM	NM	(19)	(16)	16%	
Citi-Branded Cards			` ,		,				` '	` '		
Net Credit Losses	112		103	108	101	90	(11%)	(20%)	477	402	(25%)	
Credit Reserve Build / (Release)	15		(21)	(5)	(27)	(4)	85%	NM	(7)	(57)	NM	
nstitutional Clients Group (ICG)												
Net Credit Losses	121		(2)	83	34	92	NM	(24%)	276	207	(25%)	
Credit Reserve Build / (Release)	101		107	(132)	192	460	NM	`NM´	(90)	627	`NM ´	
corporate / Other												
Net Credit Losses	-		-	-	-	-	-	-	-	-	-	
Credit Reserve Build / (Release)	-		-	-	-	-	-	-	-	-	-	
Total Citicorp Provision for Loan Losses	\$ 1,678	\$ 1	,543	\$ 1,427	\$ 1,573	\$ 2,002	27%	19%	\$ 5,898	\$ 6,545	11%	

<sup>(1)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented. NM Not meaningful.

Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2 CITI HOLDINGS / TOTAL CITIGROUP

(In millions of dollars)

		4Q 1Q			2Q 3Q				4Q	4Q15 Increase/ (Decrease) from			Full Year	Full Year		FY 2015 vs. FY 2014 Increase/	
		2014		2015		2015		2015		2015	3Q15	4Q14		2014		2015	(Decrease)
<u>Citi Holdings</u>													1				
Net Credit Losses (1)	\$	417	\$	408	\$	258	\$	218	\$	182	(17%)	(56%)	\$	1,837	\$	1,066	(42%)
Credit Reserve Build / (Release)		(214)		(196)		(170)		(209)		72	NM	NM		(907)		(503)	45%
Total Citi Holdings Provision for Loan Losses	\$	203	\$	212	\$	88	\$	9	\$	254	NM	25%	\$	930	\$	563	(39%)
Total Citizen Provision for Lean Leans (from pring your)		4.670	•	4 542	•	4 407	•	4 570	•	2.002	270/	400/		F 000	•	C F 4 F	T 11%
Total Citicorp Provision for Loan Losses (from prior page)	•	1,678	Þ	1,543	Þ	1,427	Þ	1,573	Þ	2,002	27%	19%	1.9	5,898	Þ	6,545	11%
Total Citigroup Provision for Loan Losses	\$	1,881	\$	1,755	\$	1,515	\$	1,582	\$	2,256	43%	20%	\$	6,828	\$	7,108	4%

<sup>(1)</sup> See footnote 1 on page 23

	4Q		1Q		2Q	3Q			4Q		4Q15 Increase/ (Decrease) from  3Q15  4Q14  (1%) NM (15%) 19% 33% (28%) (1%) (28%) 32%  (31%) (43%) (7%) (26%) 6% (8%) (24%) (38%)	
		2014	2015		2015		2015		2015			
Non-Accrual Loans (1)	-	_						-			-	
Corporate Non-Accrual Loans By Region (2)												
North America	\$	321	\$ 347	\$	467	\$	830	\$	818	(1%)	NM	
EMEA		267	287		322		372		317	(15%)	19%	
Latin America		416	376		224		227		301	33%	(28%)	
Asia		179	151		145		129		128	(1%)	(28%)	
Total	\$	1,183	\$ 1,161	\$	1,158	\$	1,558	\$	1,564	-	32%	
Consumer Non-Accrual Loans By Region (2) (3) (7)												
North America	\$	4,412	\$ 4,192	\$	3,934	\$	3,630	\$	2,515			
Latin America		1,188	1,086		1,034		938		876	(7%)		
Asia (4)		324	 315		311		281		299	6%		
Total	\$	5,924	\$ 5,593	\$	5,279	\$	4,849	\$	3,690	(24%)	(38%)	
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS												
ICG	\$	31	\$ 28	\$	23	\$	35	\$	32	(9%)	3%	
Global Consumer Banking		45	54		57		45		35	(22%)	(22%)	
Citi Holdings		168	172		159		143		138	(3%)	(18%)	
Corporate/Other		16	21		7		4		4	`- ´	(75%)	
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)	\$	260	\$ 275	\$	246	\$	227	\$	209	(8%)	(20%)	
OREO By Region:												
North America	\$	195	\$ 221	\$	190	\$	177	\$	166	(6%)	(15%)	
EMEA		8	1		1		1		1	-	(88%)	
Latin America		47	48		50		44		38	(14%)	(19%)	
Asia		10	 5		5		5		4	(20%)	(60%)	
Total	\$	260	\$ 275	\$	246	\$	227	\$	209	(8%)	(20%)	
Other Repossessed Assets	\$		\$ -	\$		\$		\$		-	-	
Non-Accrual Assets (NAA) (6)												
Corporate Non-Accrual Loans	\$	1,183	\$ 1,161	\$	1,158	\$	1,558	\$	1,564	-	32%	
Consumer Non-Accrual Loans		5,924	5,593		5,279		4,849		3,690	(24%)	(38%)	
Non-Accrual Loans (NAL)		7,107	6,754		6,437		6,407		5,254	(18%)	(26%)	
OREO		260	275		246		227		209	(8%)	(20%)	
Other Repossessed Assets			 -							-	-	
Non-Accrual Assets (NAA)	\$	7,367	\$ 7,029	\$	6,683	\$	6,634	\$	5,463	(18%)	(26%)	
NAL as a % of Total Loans		1.10%	1.09%		1.02%		1.03%		0.85%			
NAA as a % of Total Assets		0.40%	0.38%		0.37%		0.37%		0.32%			
Allowance for Loan Losses as a % of NAL		225%	216%		219%		213%		240%			

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.

(2) The first, second and third quarters of 2015 reflect the transfers of non accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards.

<sup>(3)</sup> Excludes SOP 03-3 purchased distressed loans.

<sup>(4)</sup> For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

<sup>(5)</sup> Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

<sup>(6)</sup> There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

<sup>(7)</sup> The fourth quarter of 2015 decline includes the impact related to the transfer of approximately \$8 billion of mortgage loans to Loans, held-for-sale (HFS) (included within Other assets on the GAAP balance sheet).

(In millions of dollars)

	4Q			1Q	2Q		3Q		4Q		4Q15 In	crease/ se) from
		2014		2015		2015		2015	2015		3Q15	4Q14
Non-Accrual Loans (1) Corporate Non-Accrual Loans By Region (2)												
North America	\$	307	\$	334	\$	455	\$	816	\$	804	(1%)	NM
EMEA	Ψ	228	Ψ	250	Ψ	281	Ψ	336	Ψ	279	(17%)	22%
Latin America		415		375		223		226		300	33%	(28%)
Asia		176		149		144		127		128	1%	(27%)
Total	\$	1,126	\$	1,108	\$	1,103	\$	1,505	\$	1,511	-	34%
Total		1,120	Ψ	1,100	Ψ	1,100	Ψ_	1,000	Ψ_	1,011		0470
Consumer Non-Accrual Loans By Region (2) (3)												
North America	\$	465	\$	351	\$	374	\$	364	\$	457	26%	(2%)
Latin America		1,134		1,043		998		902		842	(7%)	(26%)
Asia (4)		286		287		285		259		282	9%	(1%)
Total	\$	1,885	\$	1,681	\$	1,657	\$	1,525	\$	1,581	4%	(16%)
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS												
ICG	\$	31	\$	28	\$	23	\$	35	\$	32	(9%)	3%
Global Consumer Banking		45		54		57		45		35	(22%)	(22%)
Corporate/Other		16		21		7		4		4	` - '	(75%)
TOTAL OTHER REAL ESTATE OWNER (OREO) (5)	•	00	e	100	•	87	•	84	•	74	(15%)	(220/)
TOTAL OTHER REAL ESTATE OWNED (OREO) (5)	\$	92	\$	103	\$	87	\$	84	\$	71	(15%)	(23%)
OREO By Region:												
North America	\$	35	\$	54	\$	35	\$	39	\$	32	(18%)	(9%)
EMEA	•	6	•	1	•	1	•	1	•	1	-	(83%)
Latin America		41		43		46		39		34	(13%)	(17%)
Asia		10		5		5		5		4	(20%)	(60%)
Total	\$	92	\$	103	\$	87	\$	84	\$	71	(15%)	(23%)
Other Repossessed Assets	\$		\$		\$		\$		\$			
Non-Accrual Assets (NAA) (6)												
Corporate Non-Accrual Loans	\$	1,126	\$	1,108	\$	1,103	\$	1,505	\$	1,511	-	34%
Consumer Non-Accrual Loans	•	1,885	•	1,681	•	1,657	•	1,525	•	1,581	4%	(16%)
Non-Accrual Loans (NAL)		3,011		2,789	-	2,760		3,030		3,092	2%	3%
OREO		92		103		87		84		71	(15%)	(23%)
Other Repossessed Assets		-		-		-		-		-	, ,	, ,
Non-Accrual Assets (NAA)	\$	3,103	\$	2,892	\$	2,847	\$	3,114	\$	3,163	2%	2%
NAA as a % of Total Assets		0.18%		0.17%		0.17%		0.18%		0.19%		
Allowance for Loan Losses as a % of NAL		370%		394%		387%		347%		343%		

See Notes (1) - (6) on page 37.

	4Q 2014		1Q 2015		2Q 2015		3Q 2015		4Q 2015			ncrease/ ase) from 4Q14	
Non-Accrual Loans (1) Corporate Non-Accrual Loans By Region (2)													
North America EMEA Latin America	\$	14 39 1	\$	13 37 1	\$	12 41 1	\$	14 36 1	\$	14 38 1	- 6% -	(3%)	
Asia Total	\$	3 <b>57</b>	\$	53 53	\$	55 55	\$	53	\$	53	(100%) -	(100%) (7%)	
Consumer Non-Accrual Loans By Region (2) (3) (7)  North America  Latin America  Asia (4)  Total	\$ <b>\$</b>	3,947 54 38 <b>4,039</b>	\$	3,841 43 28 <b>3,912</b>	\$ <b>\$</b>	3,560 36 26 <b>3,622</b>	\$	3,266 36 22 3,324	\$	2,058 34 17 <b>2,109</b>	(37%) (6%) (23%) (37%)	(48%) (37%) (55%) (48%)	
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS													
OREO By Region (5):  North America  EMEA  Latin America  Asia  Total	\$	160 2 6 -	\$	167 - 5 - 172	\$	155 - 4 - 159	\$	138 - 5 -	\$	134 - 4 -	(3%) - (20%) - (3%)	(16%) (100%) (33%) - (18%)	
Other Repossessed Assets	\$	-	\$	-	\$	-	\$		\$	-			
Non-Accrual Assets (NAA) (6) Corporate Non-Accrual Loans Consumer Non-Accrual Loans Non-Accrual Loans (NAL) OREO Other Repossessed Assets Non-Accrual Assets (NAA)	\$	57 4,039 <b>4,096</b> 168 - <b>4,264</b>	\$ <b>\$</b>	53 3,912 <b>3,965</b> 172 - <b>4,137</b>	\$	55 3,622 <b>3,677</b> 159 - <b>3,836</b>	\$	53 3,324 <b>3,377</b> 143 - <b>3,520</b>	\$ <b>\$</b>	53 2,109 <b>2,162</b> 138 - <b>2,300</b>	- (37%) (36%) (3%) (35%)	(7%) (48%) (47%) (18%)	
NAA as a % of Total Assets		3.31%		3.39%		3.31%		3.20%		3.11%			
Allowance for Loan Losses as a % of NAL		118%		91%		93%		92%		93%			

See Notes (1) - (7) on page 37.

Common Equity Tier 1 Capital Ratio and Components	De	cember 31, 2014		March 31, 2015		June 30, 2015	Sep	otember 30, 2015	December 31, 2015 <sup>(1)</sup>	
Citigroup Common Stockholders' Equity <sup>30</sup> Add: Qualifying noncontrolling interests Regulatory Capital Adjustments and Deductions:	\$	199,841 165	\$	202,782 146	\$	205,610 146	\$	205,772 147	\$	205,286 145
Less:  Accumulated net unrealized losses on cash flow hedges, net of tax <sup>e)</sup> Cumulative unrealized net gain related to changes in fair value of financial		(909)		(823)		(731)		(542)		(617)
liabilities attributable to own creditworthiness, net of tax <sup>40</sup> Intangible Assets:		279		332		474		717		441
Goodwill, net of related deferred tax liabilities (DTLs) <sup>9)</sup> Identifiable intangible assets other than mortgage servicing rights		22,805		22,448		22,312		21,732		22,058
(MSRs), net of related DTLs  Defined benefit pension plan net assets  Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit		4,373 936		4,184 897		4,153 815		3,911 904		3,598 794
and general business credit carry-forwards  Excess over 10% / 15% limitations for other DTAs, certain		23,626		23,190		23,760		23,295		23,038
common stock investments and MSRs <sup>(6)</sup>		12,299		10,755		9,538		9,451		9,230
Common Equity Tier 1 Capital (CET1)	\$	136,597	\$	141,945	\$	145,435	\$	146,451	\$	146,889
Risk-Weighted Assets (RWA)	\$	1,292,605	\$	1,283,758	\$	1,278,593	\$	1,254,473	\$	1,223,862
Common Equity Tier 1 Capital Ratio (CET1/RWA)		10.57%		11.06%		11.37%		11.67%		12.0%
Supplementary Leverage Ratio										
Common Equity Tier 1 Capital (CET1) Additional Tier 1 Capital (AT1) Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	136,597 11,469 148,066	\$	141,945 12,960 154,905	\$	145,435 14,956 160,391	\$	146,451 15,548 161,999	\$	146,889 17,126 164,015
Total Leverage Exposure (TLE)	\$	2,492,636	\$	2,406,286	\$	2,386,189		2,363,506	\$	2,318,564
Supplementary Leverage Ratio (T1C / TLE)		5.94%		6.44%		6.72%	_	6.85%	_	7.1%
Tangible Common Equity and Tangible Book Value Per Share										
Common Equity Less:	\$	199,717	\$	202,652	\$	205,472	\$	205,630	\$	205,139
Goodwill		23,592		23,150		23,012		22,444		22,349
Intangible assets (other than MSRs)		4,566		4,244		4,071		3,880		3,721
Goodwill related to assets held-for-sale Intangible assets (other than MSRs) related to assets held-for-sale		71 -		174 123		122 152		190 155		68 -
Net Deferred Taxes - Related to Goodwill and Intangible Assets Above										
Tangible Common Equity (TCE)	\$	171,488	\$	174,961	\$	178,115	\$	178,961	\$	179,001
Common Shares Outstanding (CSO) Tangible Book Value Per Share (TCE/CSO)	\$	3,023.9 56.71	\$	3,034.1 57.66	\$	3,009.8 59.18	\$	2,979.0 60.07	\$	2,953.3
rangible book value Fer Share (TCE/CSO)	Ф	71.00	Ф	da.1c	Þ	59.18	Ф	00.07	Ф	60.61

<sup>(1)</sup> Preliminar

<sup>(2)</sup> Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.

<sup>(3)</sup> Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

<sup>(4)</sup> The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

<sup>(5)</sup> Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

<sup>(6)</sup> Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. Commencing with March 31, 2015 and for the quarterly reporting periods thereafter, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while at December 31, 2014, the deduction related to all three assets which exceeded both the 10% and 15% limitations.