

First Quarter 2008 Earnings Review

April 18, 2008



Summary Income Statement

<i>(\$B, except EPS)</i>	1Q'08	1Q'07	%△
Net Interest Revenue	\$13.5	\$10.6	27%
Other Revenue	(0.3)	14.8	NM
Net Revenues	\$13.2	\$25.5	(48%)
Operating Expenses	16.2	15.6	4
Credit Losses, Claims & Benefits	6.0	3.0	NM
Pre-tax Income from Cont. Ops.	\$(9.0)	\$6.9	NM
Income Taxes and Minority Interest	(3.9)	1.9	NM
Net Income	\$(5.1)	\$5.0	NM
Diluted EPS ⁽¹⁾	(1.02)	1.01	NM
Return on Common Equity	NM	17.1%	

(1) Diluted shares used in the diluted EPS calculation represent basic shares for the fourth quarter of 2007 and the first quarter 2008 due to the Net Loss. Using actual diluted shares would result in anti-dilution. 1Q'08: basic shares equal 5,085.6 million and diluted shares equal 5,591.1 million.

Note: Totals may not sum due to rounding.

Major P&L Items in 1Q'08

(\$MM)	Pre-tax Impact	Business
Write-downs on sub-prime related direct exposures ⁽¹⁾	\$(5,991)	Fixed Income Mkts.
Consumer Net Credit Losses	(3,696)	GCG
Consumer Loan Loss Reserve Build	(1,791)	GCG
Write-downs on highly leveraged finance commitments ⁽²⁾	(3,078)	Debt U/W, Lending
Monoline Credit Value Adjustment (CVA)	(1,495)	Fixed Income Mkts.
Write-downs on Auction Rate Securities	(1,457)	Fixed Income Mkts.
Write-downs on Alt-A mortgages ⁽³⁾	(1,015)	Fixed Income Mkts.
Repositioning charges	(622)	Citi-wide
Visa-related benefits ⁽⁴⁾	633	U.S. & Int'l Cards, GTS
Gain on sale of Redecard shares	663	Int'l Cards
CVA on Citi Liabilities at Fair Value Option	1,279	Securities & Banking

(1) Net of hedge impact. Includes \$79 million recorded in credit costs.

(2) Net of underwriting fees.

(3) Net of hedges.

(4) Revenue gain on Visa shares of \$467MM, and an expense benefit of \$166MM from a partial release of the Visa-related litigation reserve.

Note: for press release disclosed items please refer to page 22.

Key Revenue Drivers

%△ Year-over-Year		1Q'07	2Q'07	3Q'07	4Q'07	1Q'08
Average Loans	U.S. Consumer ⁽¹⁾	10%	8%	8%	10%	9%
	International Consumer	16	25	29	30	30
	Corporate	18	23	27	24	19
Average Deposits	U.S. Consumer ⁽²⁾	20	20	16	10	4
	International Consumer	7	15	18	21	23
	Transaction Services	25	24	34	35	32
Sales	U.S. Cards Purchase Sales ⁽³⁾	6	6	6	8	4
	International Cards Purchase Sales ⁽³⁾	25	31	37	37	41
	Int'l Consumer Investment Sales	14	19	26	24	(14)
AUMs	Int'l Consumer Investment AUMs	20	27	28	24	14
	CAI Client AUMs	52	55	50	26	1
	GWM Client Fee-Based AUMs	13	40	38	27	15

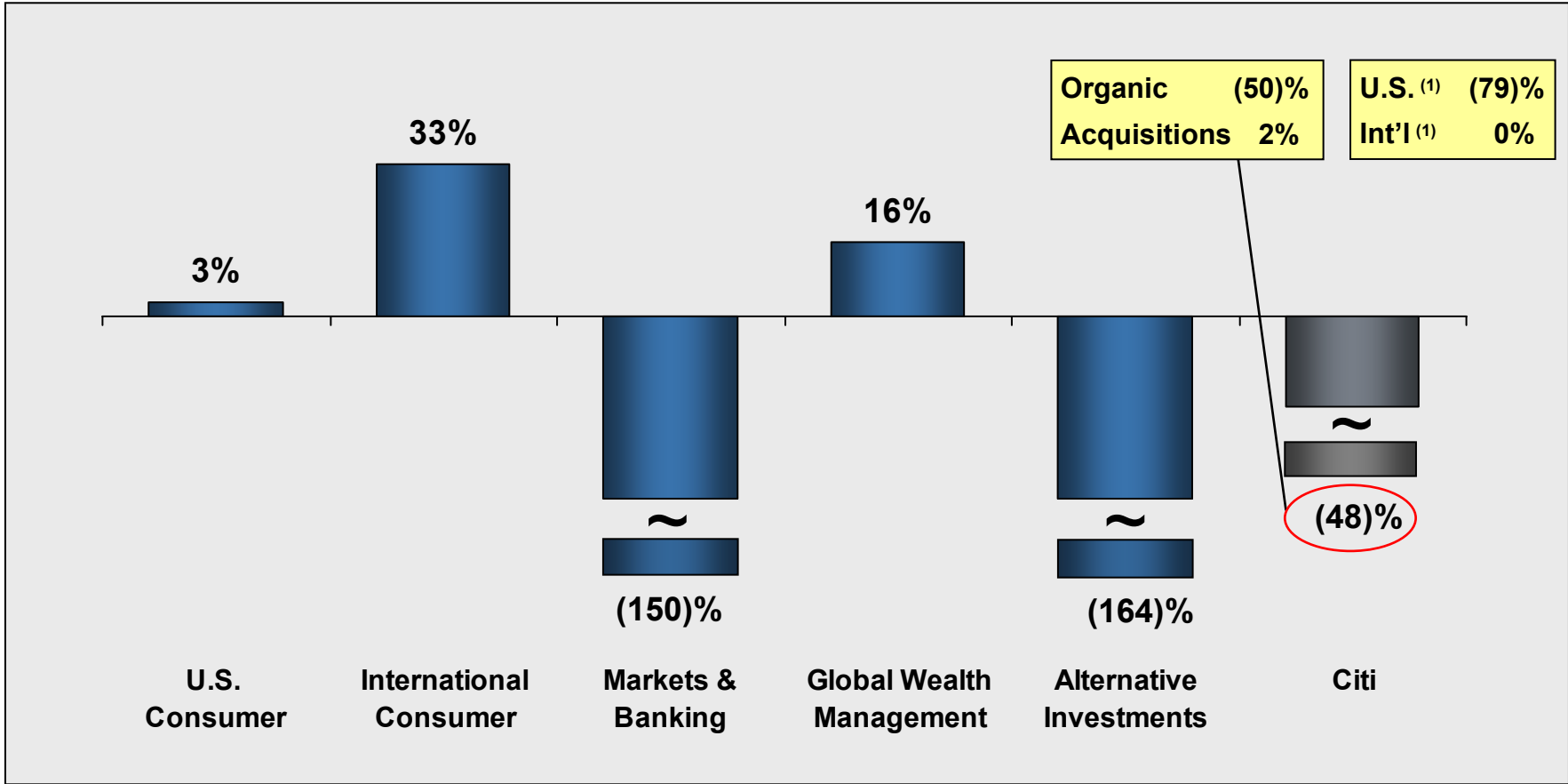
(1) Managed basis.

(2) Does not include Global Wealth Management deposits.

(3) Includes cash advances.

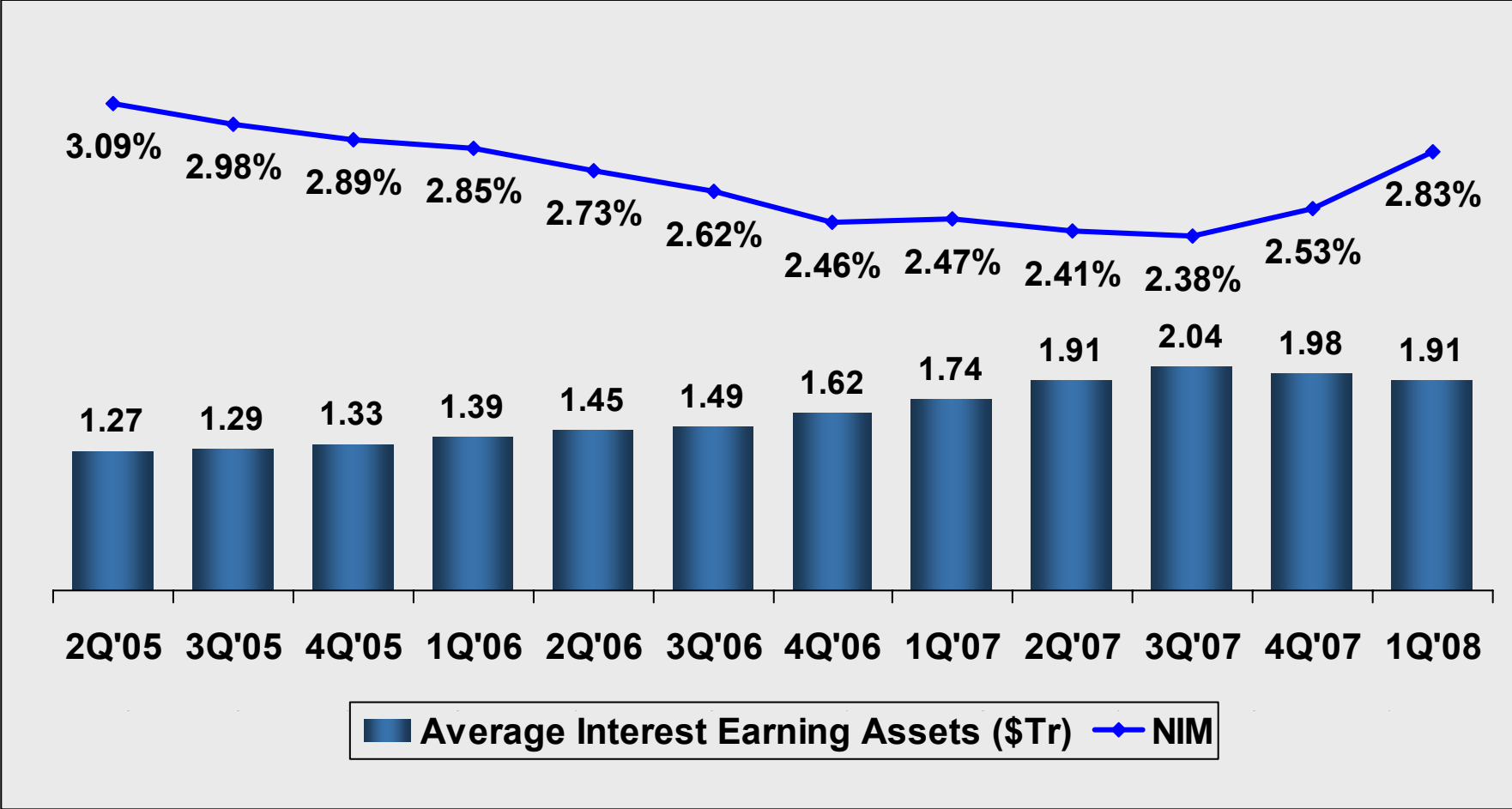
Revenue Growth

1Q'08 Year-over-Year

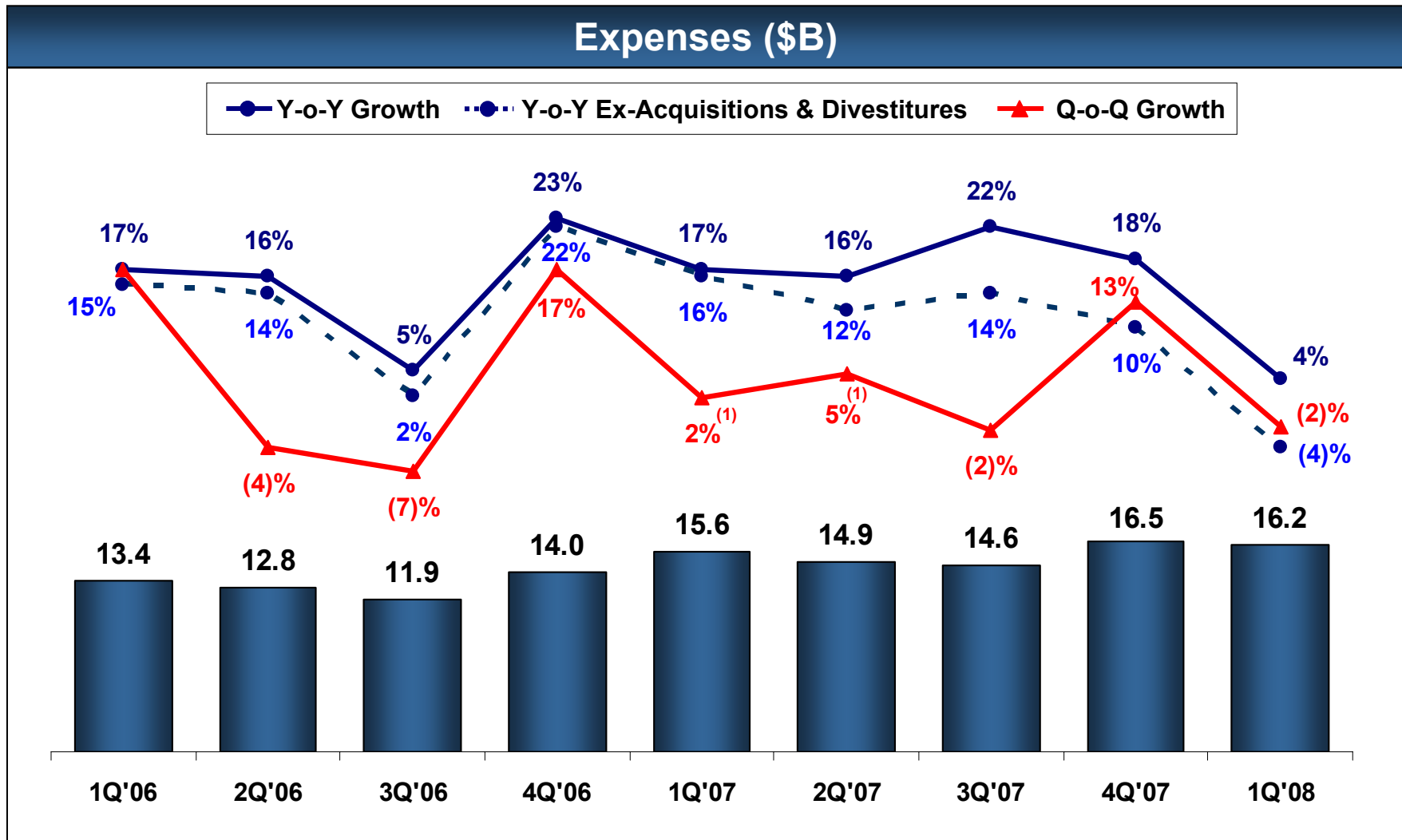


(1) Excludes Alternative Investments, Corporate/Other and discontinued operations; U.S. includes Canada and Puerto Rico.

Net Interest Margin

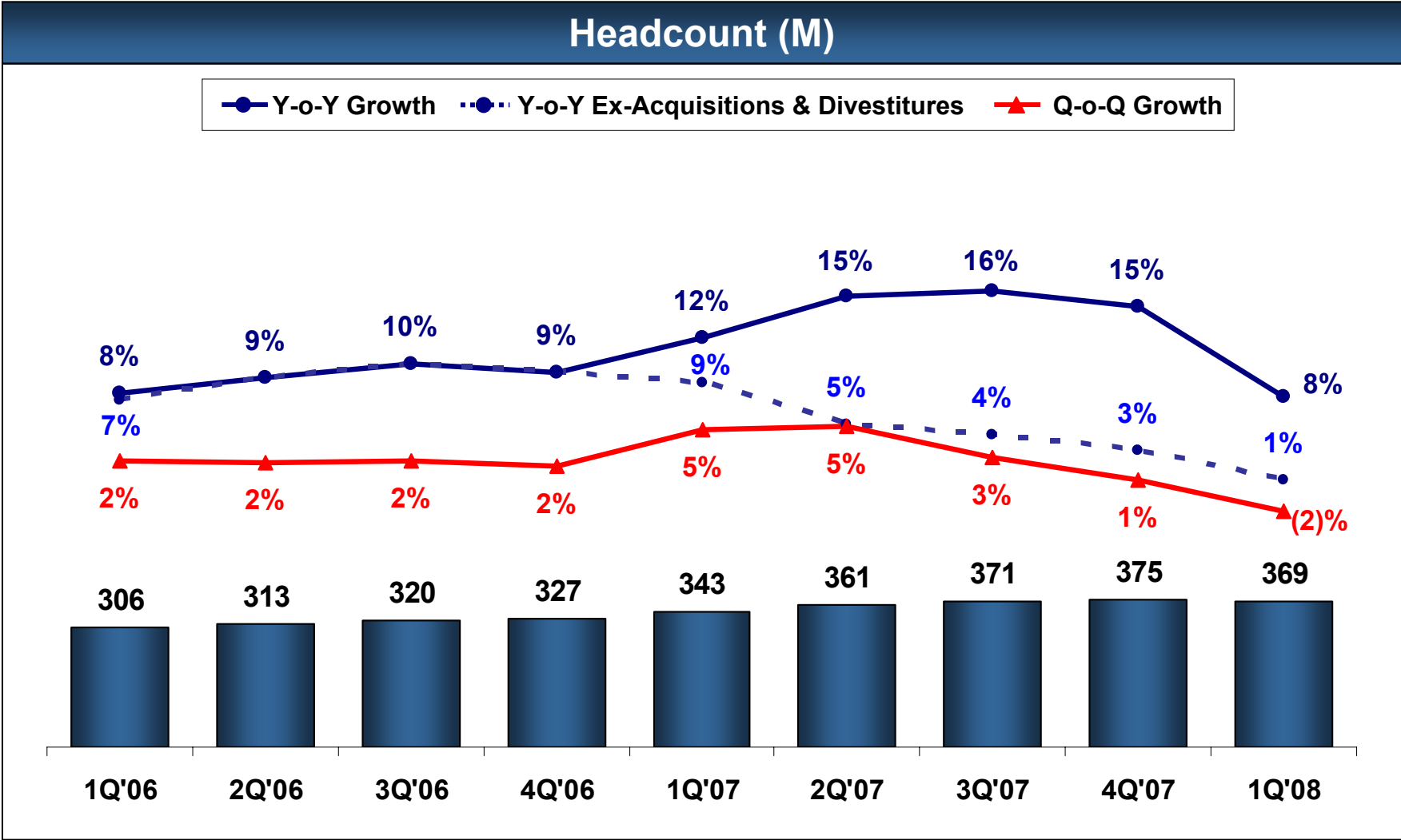


Expenses



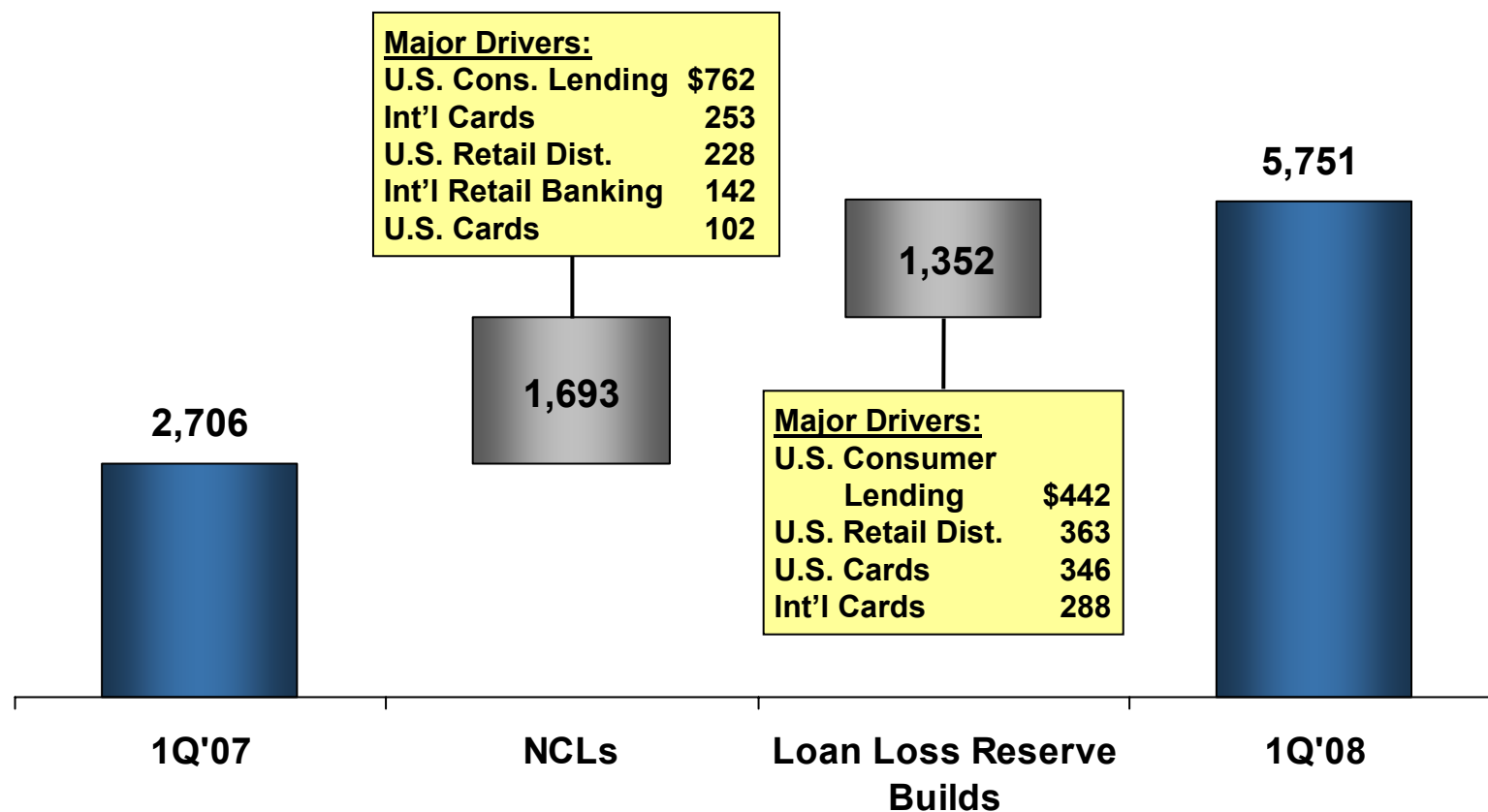
(1) Excludes the impact from the 1Q'07 \$1.38B pre-tax charge related to a structural expense review.

Headcount

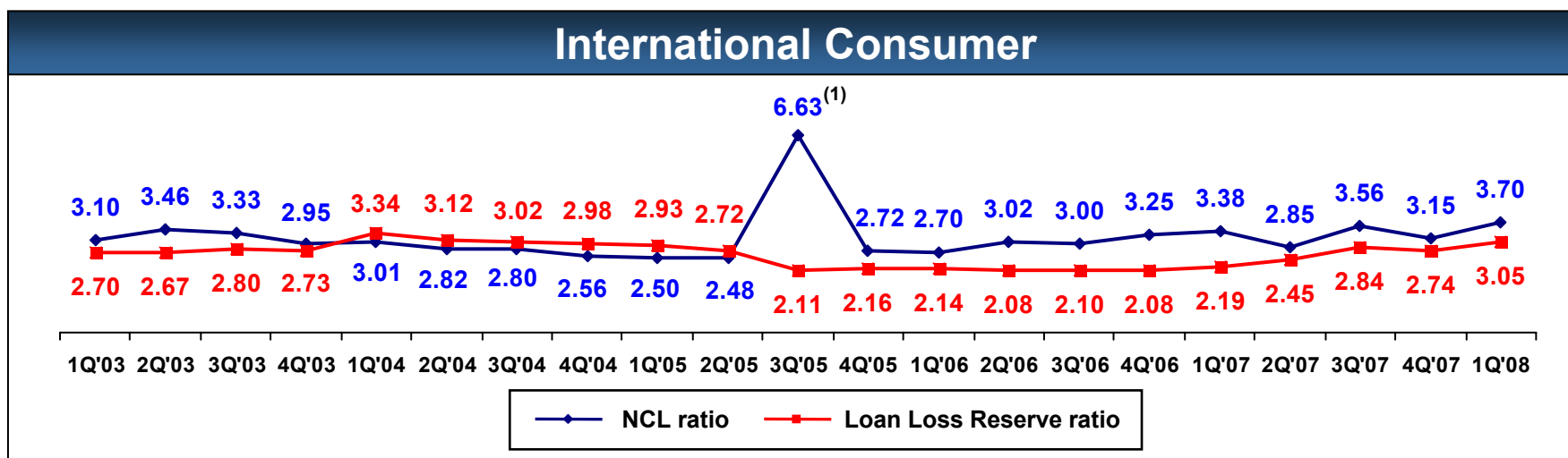
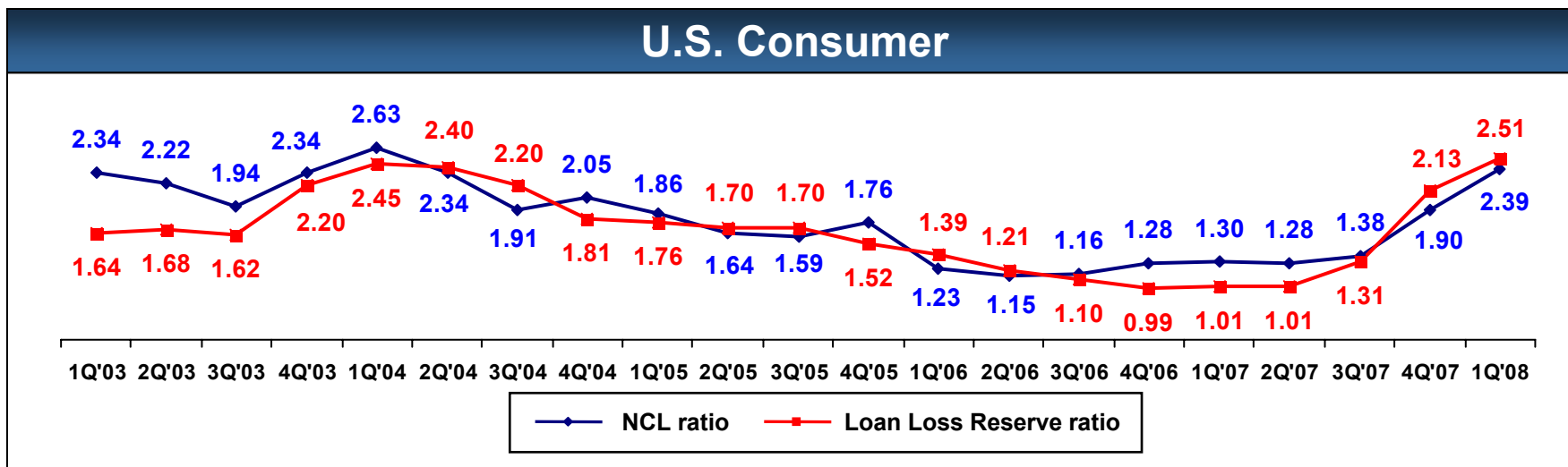


Cost of Credit

Year-over-Year Change (\$MM)



Consumer Credit Trends

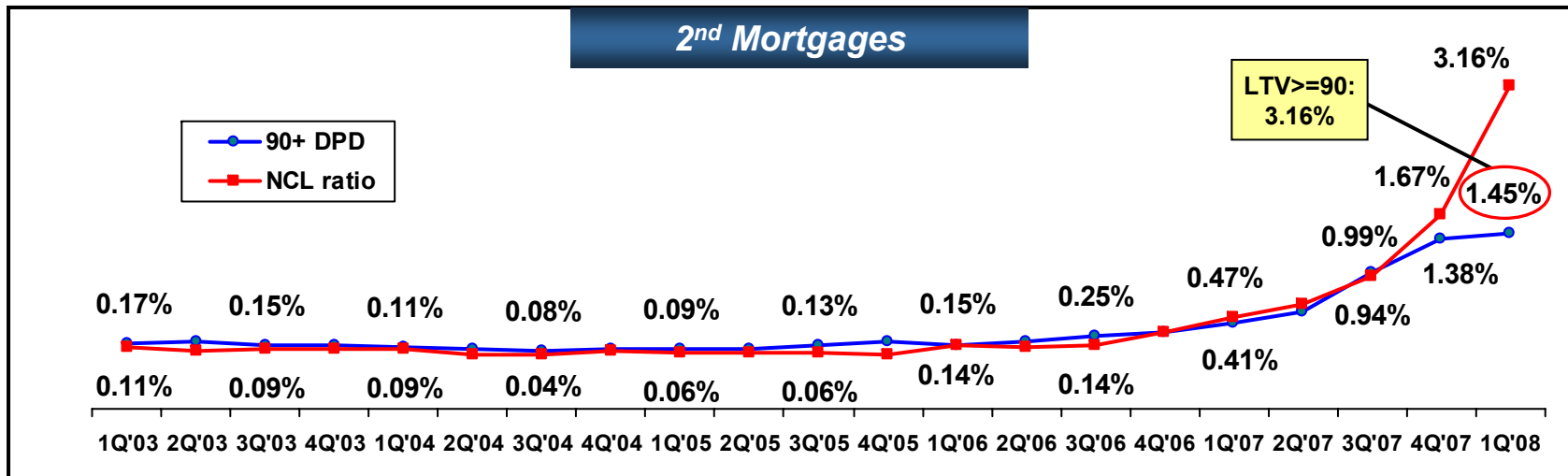
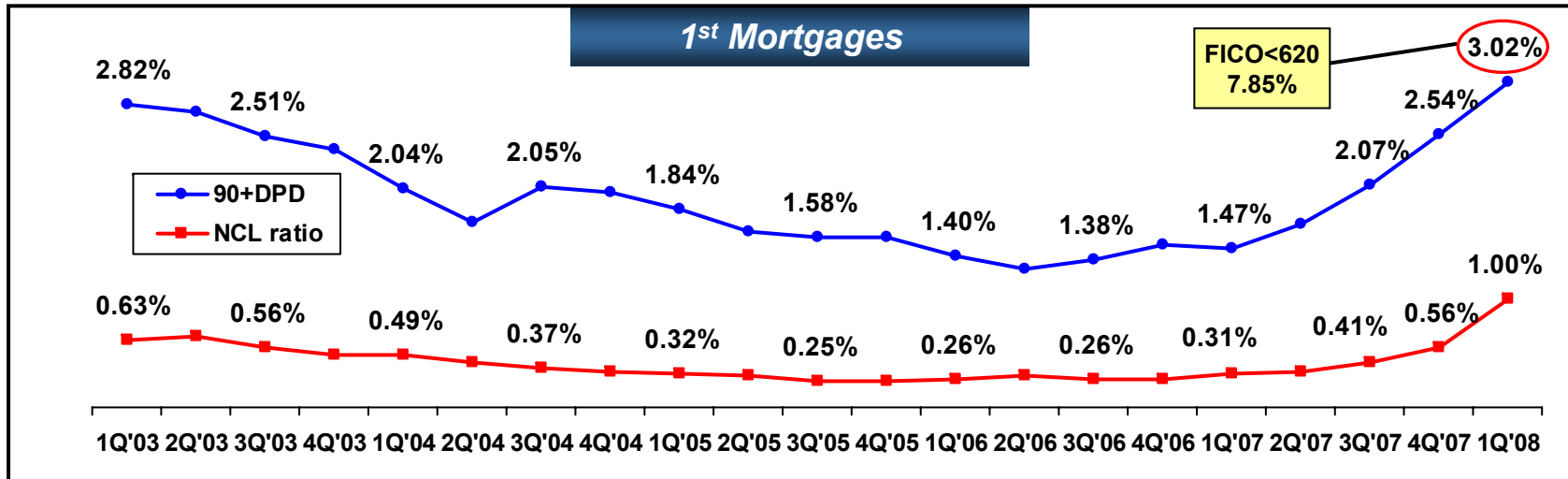


(1) Includes impact from conforming of EMEA Retail Banking and Consumer Finance write-off policy.

Note: U.S. Consumer reflects restatement of prior periods due to transferring of some Commercial Business Group portfolios to Markets & Banking. International Consumer and U.S. Consumer portfolios do not include Global Wealth Management consumer loans. NCLs as a % of average loans; Loan Loss Reserves as a % of EOP loans.

U.S. Consumer – Mortgages

90+ Days Past Due, NCL ratio



Note: 1st mortgage portfolio: comprised of the Consumer Lending and U.S. Retail Distribution (Citibank) 1st mortgage portfolios and the U.S. Retail Distribution (CitiFinancial) Real Estate portfolio. It includes deferred fees/costs and loans held for sale. 1Q'08 90+DPD based on EOP balances of \$154.6 billion.
 2nd mortgage portfolio: comprised of the Consumer Lending and U.S. Retail Distribution (Citibank) Home Equity portfolios; 90+DPD rate calculated by combined MBA/OTS methodology. 1Q'08 90+DPD based on EOP balances of \$62.5 billion.

U.S. Consumer – Mortgages

1st Mortgages Borrower-Selected Low Documentation Loans

- ▶ Borrower-Selected Low Documentation loans are \$58.1B, or 39% of total 1st mortgages
 - 85% of these loans have a FICO score above 660 and LTV ≤ 80%, with 90+DPD delinquency of 2.2%, below the total 1st mortgage portfolio average of 3.2%

% of 1 st Mortgages ⁽¹⁾	FICO>660	620<FICO<660	FICO<620
LTV ≤ 80%	33%	1%	0%
80% < LTV < 90%	1%	0%	0%
LTV ≥ 90%	2%	1%	1%

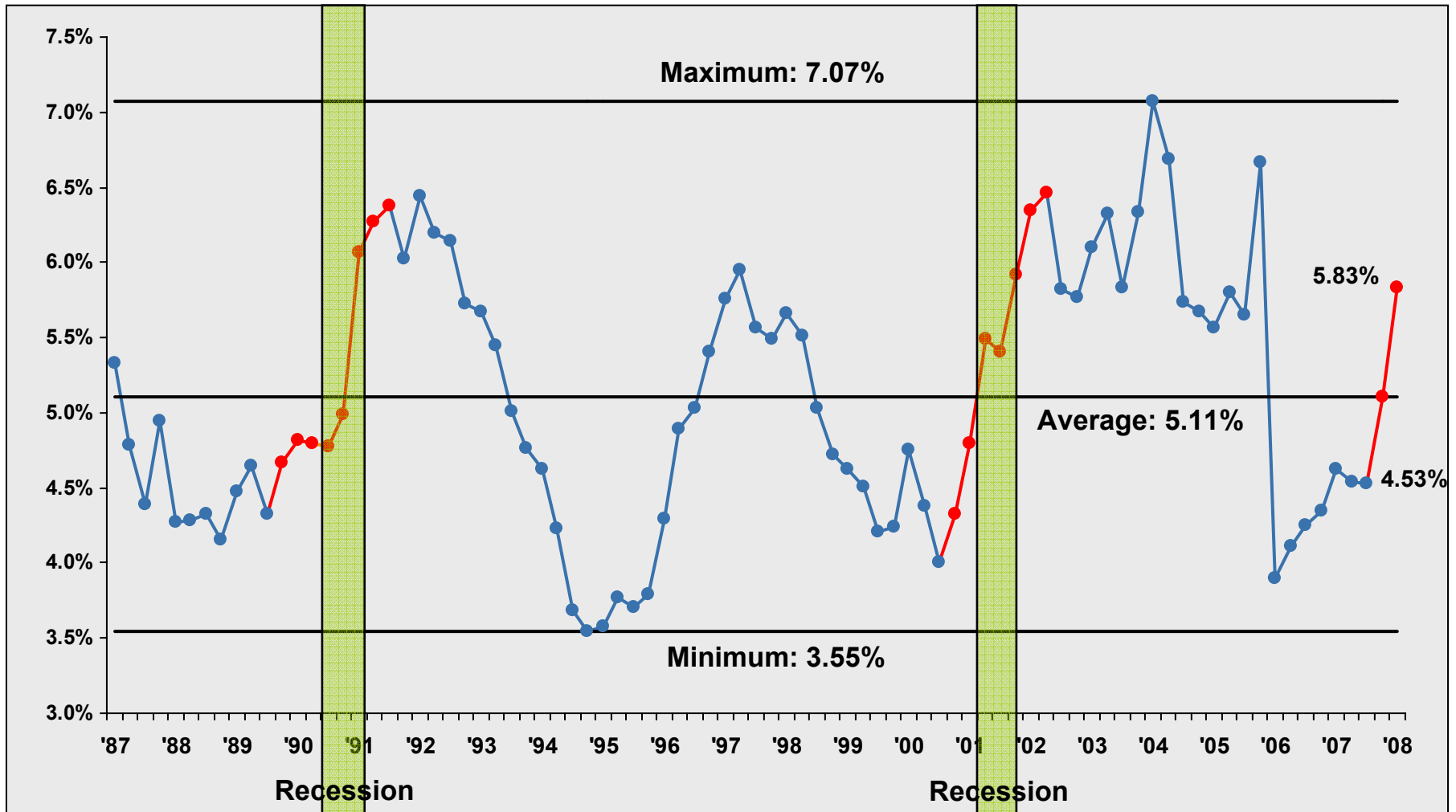
90+DPD	FICO≥660	620≤FICO<660	FICO<620
LTV ≤ 80%	2.2%	6.1%	7.9%
80% < LTV < 90%	3.5%	10.3%	21.5%
LTV ≥ 90%	7.7%	18.5%	34.2%

(1) As a percentage of total 1st mortgage EOP balances of \$147.0 billion, which excludes \$3.7B for which FICO & LTV data was unavailable. 90+ DPD delinquency rate for the excluded 1st mortgages is 3.0% vs. 3.2% for the total portfolio (\$150.7 billion).

Note: FICO and LTV primarily at origination, data as of March 2008. Borrower-selected low documentation tables exclude \$0.7B of loans for which FICO & LTV data was unavailable. 90+ DPD delinquencies for the excluded balances is 1.6% vs. 3.8% for overall borrower-selected low documentation 1st mortgage loans. Some balances in the cells round to 0% of the total 1st mortgage portfolio, and the Company provides 90+ DPD delinquency rates as a measure of their performance.

U.S. Cards: Credit Trends through Cycles

Net Credit Losses as a Percentage of Average Loans

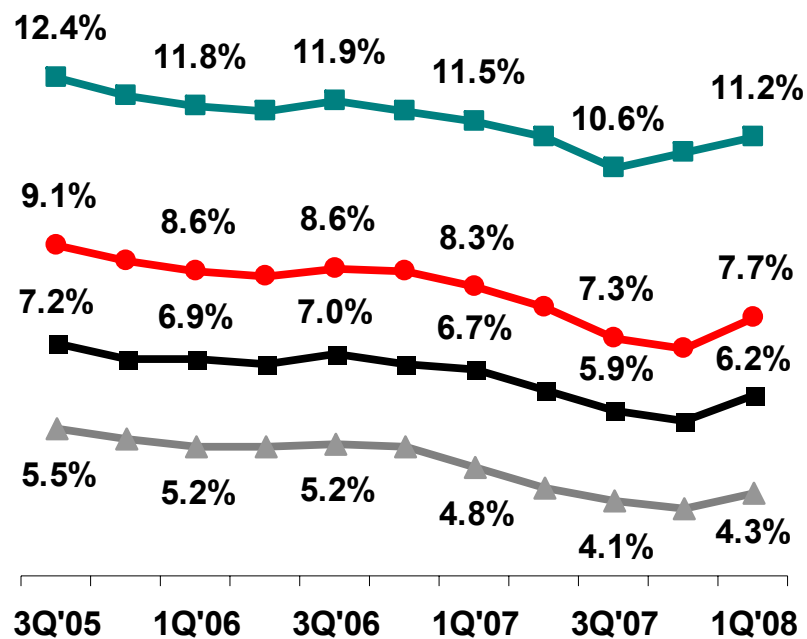


Note: Data on a managed basis. Sourced from Risk Management database from 1987 to 2003. 2003 onwards based on Corporate Reporting database. Recession periods (July 1990 to March 1991 and March 2001 to November 2001) are based on the determination of the Business Cycle Dating Committee of the National Bureau of Economic Research.

Balance Sheet

Key Metrics (1)

● Tier 1 Capital Ratio ■ Total Capital Ratio
▲ Leverage Ratio ■ TCE/RWMA



Main Tier 1 Drivers

4Q'07 **7.1%**

Positives

\$15.7B Convertible Preferred Securities	1.3
\$4.4B Nikko share exchange	0.4
\$3.7B Preferred Securities	0.3
Other	0.1

Negatives

Goodwill & Intangibles	(0.3)
Minority Interest	(0.2)
1Q'08 Net Income	(0.4)
Deferred tax asset limitation (2)	(0.3)
Asset growth	(0.2)
Common & Preferred Dividend Paid	(0.1)

1Q'08 **7.7%**

(1) 1Q'08 ratios are preliminary.

(2) The deferred tax asset limitation line reflects the Federal Reserve's risk based capital provisions which require that net deferred tax assets undergo an "allowance test" to determine the maximum amount that may be included in the Tier 1 calculation.

U.S. Consumer

(\$MM)	1Q'08	1Q'07	%△	
Revenues	\$8,005	\$7,745	3%	▶ Revenues: GAAP up 3%, managed up 11%
- Cards	3,217	3,294	(2)	▶ Cards
- Retail Distribution	2,656	2,426	9	- Purchase sales up 4%; lower securitization gains
- Consumer Lending	1,710	1,551	10	- \$349MM pre-tax gain on Visa shares; 1Q'07
- Commercial Business	422	474	(11)	- \$161MM pre-tax gain on sale of MasterCard shares
Expenses	3,827	3,613	6	▶ Retail Distribution
Credit Costs	3,771	1,479	NM	- Loans up 24%, deposits up 5%; margin compression
Net Income	\$279	\$1,725	(84)%	▶ Consumer Lending
- Cards	595	897	(34)	- Higher gain on sale and net servicing revenues
- Retail Distribution	101	388	(74)	- Average loans up 8%
- Consumer Lending	(476)	359	NM	▶ Commercial Business
- Commercial Business	59	81	(27)	- Loans up 4%, deposits flat; business divestitures in 2007
Cards Managed Revenue				
GAAP Revenue	\$3,217	\$3,294	(2)%	▶ Expense growth
Impact of sec. activity	1,610	929	73	- \$159 million release related to Citi's pro-rata share of certain Visa-related litigation
Total Managed Revs.	\$4,827	\$4,223	14%	- Repositioning charges of \$130 million
Key Drivers (\$B):				
Average Loans ⁽¹⁾	\$474	\$436	9%	- Increased collection costs; ABN AMRO, Argent integration
Average Deposits ⁽²⁾	123	117	4	▶ Credit: environment continues to deteriorate
RB Branches	1,051	993	6%	
CF Branches	2,518	2,495	1	

(1) Managed basis.

(2) Does not include Global Wealth Management deposits.

International Consumer

(\$MM)	1Q'08	1Q'07	%△
Revenues	\$7,187	\$5,388	33%
- Cards	3,053	1,739	76
- Consumer Finance	809	890	(9)
- Retail Banking	3,325	2,759	21
Expenses	3,521	2,976	18
Credit Costs	1,985	1,216	63
Pre-tax Income	1,681	1,196	41
Net Income	\$1,263	\$953	33%
- Cards	703	388	81
- Consumer Finance	(168)	25	NM
- Retail Banking	728	540	35
<u>Excluding Japan Consumer Finance</u>			
Revenues	\$6,881	\$4,954	39%
Expenses	3,426	2,850	20
Pre-tax Income	1,787	1,195	50
Net Income	1,332	944	41
<u>Key Drivers (\$B):</u>			
Average Loans	\$164	\$126	30%
Average Deposits	190	154	23
RB Branches	3,334	2,983	12%
CF Branches	1,538	1,669	(8)

▶ Cards

- Purchase sales up 41%, average loans up 53%
- \$661MM pre-tax gain on sale of Redecard shares; \$97MM pre-tax gain on VISA shares; 1Q'07 \$107MM pre-tax gain on sale of MasterCard shares

▶ Consumer Finance

- Japan: higher refund claims
- Outside of Japan, average loans up 14% and revenues up 10%

▶ Retail Banking

- Investment sales decreased 14%, mainly due to market volatility
- Loans up 28% deposits up 23%

▶ Expense growth

- \$257MM benefit related to a legal vehicle restructuring in Mexico
- Repositioning charges of \$106MM

▶ Credit costs: generally stable conditions, except weakness in Mexico and India

- Mexico and India accounted for 3/4 of the LLR increase
- Growth in the portfolio - organic and acquisitions

Markets and Banking

(\$MM)	1Q'08	1Q'07	%△
Revenues	\$(4,476)	\$8,926	NM
- Securities and Banking	(6,823)	7,277	NM
- Transaction Services	2,347	1,650	42%
Expenses	5,298	5,127	3
Credit Costs	249	254	(2)
Net Income	\$(5,671)	\$2,661	NM
- Securities and Banking	(6,401)	2,211	NM
- Transaction Services	732	449	63%
Securities and Banking Product Revs (\$MM):			
- Investment Banking	\$(1,650)	\$1,595	NM
- Lending	584	570	2%
- Equity Markets	979	1,483	(34)
- Fixed Income Markets	(6,925)	3,724	NM
Transaction Services Product Revs (\$MM):			
- Cash Management	\$1,295	\$986	31%
- Securities Services	827	507	63
- Trade	225	157	43

▶ Securities and Banking

- Fixed Income Markets: Write-downs of \$7.5B in subprime related direct exposures, \$1.5B in ARS, \$0.6B on CRE positions; lower credit products and securitization revenues partly offset by interest rate, currency trading and commodities
- Equity Markets: weakness in cash trading and proprietary trading in derivatives and convertibles partly offset by strength in prime finance
- Investment Banking: \$2.3 billion in leveraged loan write-downs, overall weakness in advisory and U/W
- Lending: \$0.7 billion in leveraged loan write-downs
- \$1,279 million pre-tax gain on Citi liabilities on which fair value option was elected

▶ Transaction Services

- Record revenues and earnings
- Liability balances up 32%, AUCs up 21%

▶ Expenses

- Lower incentive compensation expenses
- Non-incentive compensation up 31%, driven by acquisitions, repositioning, FX and higher volumes

▶ Credit costs remain stable

M&B – Direct Subprime Exposures

\$B	Dec. 31, 2007 Exposure	1Q'08 Write-downs	1Q'08 Other ⁽¹⁾	Mar. 31, 2008 Exposure
<u>ABS CDO Super Senior</u>				
Total Gross Exposures	\$39.8			\$33.2
Hedged Exposures	10.5			10.5
Net Exposures				
ABCP ⁽²⁾	\$20.6	\$(3.1)	(0.7)	\$16.8
High grade	4.9	(1.0)	(0.1)	3.8
Mezzanine	3.6	(1.5) ⁽³⁾	(0.1)	2.0
ABS CDO-squared	0.2	(0.1) ⁽³⁾	(0.0)	0.1
Total Net Exposures	\$29.3	\$(5.7)	\$(0.9)	\$22.7
<u>Lending & Structuring</u>				
Gross Exposures				
CDO warehousing/unsold tranches of ABS CDOs	\$0.2	\$(0.1)	\$0.1	\$0.2
Subprime loans purchased for sale or securitization	4.0	(0.2)	(0.2)	3.6
Financing transactions secured by subprime	3.8	(0.0)	(1.1)	2.6
Total Gross Exposures	\$8.0	\$(0.3)	\$(1.2)	\$6.4
Total Exposures ⁽⁴⁾	\$37.3	\$(6.0)	\$(2.2)	\$29.1
Credit Adj. on hedge counterparty exposure ⁽⁵⁾		\$(1.5)		
Total Net Write-Downs		\$(7.5)		

(1) Other: reflects sales, transfers, repayment of principal and liquidations.

(2) Primarily backed by older vintage, high grade ABS CDOs. During the 4Q07 these were consolidated on Citi's balance sheet.

(3) Includes \$79 million recorded in credit costs.

(4) Comprised of net CDO Super Senior exposures and gross Lending and Structuring exposures.

(5) FAS 157 adjustment related to counterparty credit risk.

M&B – Direct Subprime Exposures

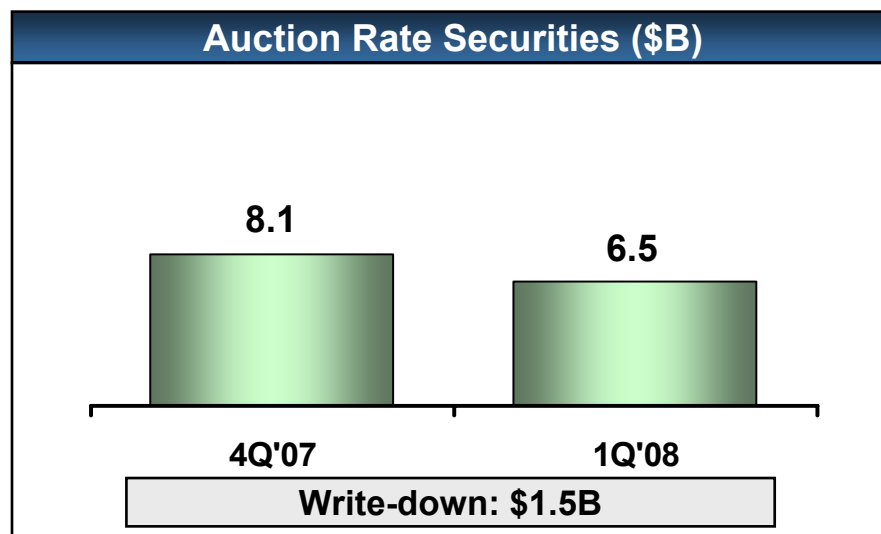
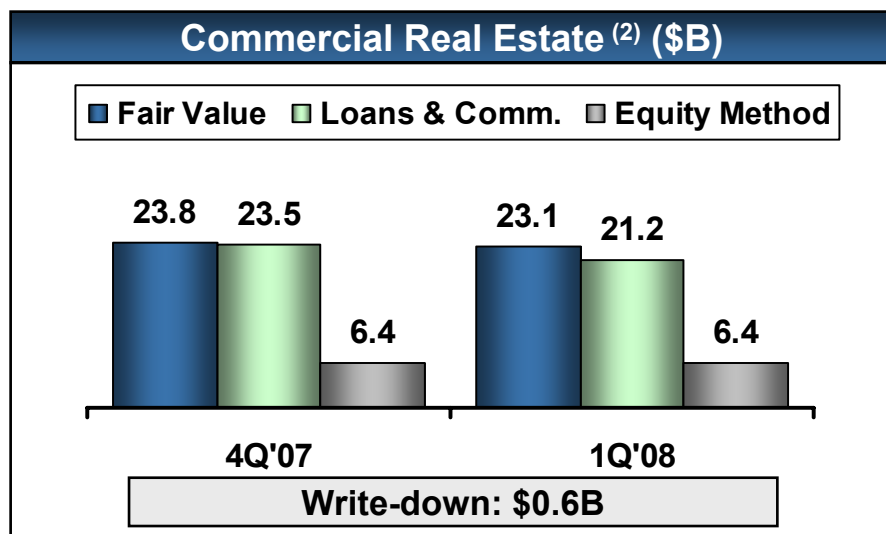
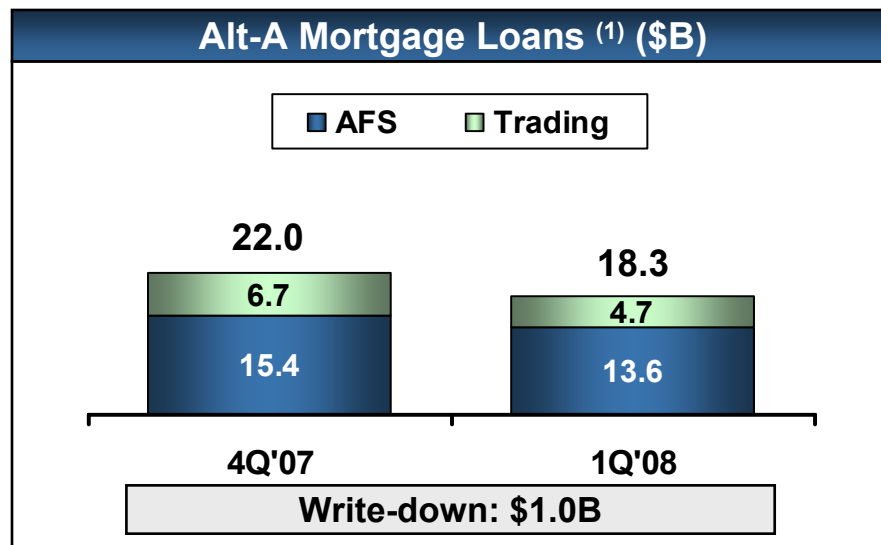
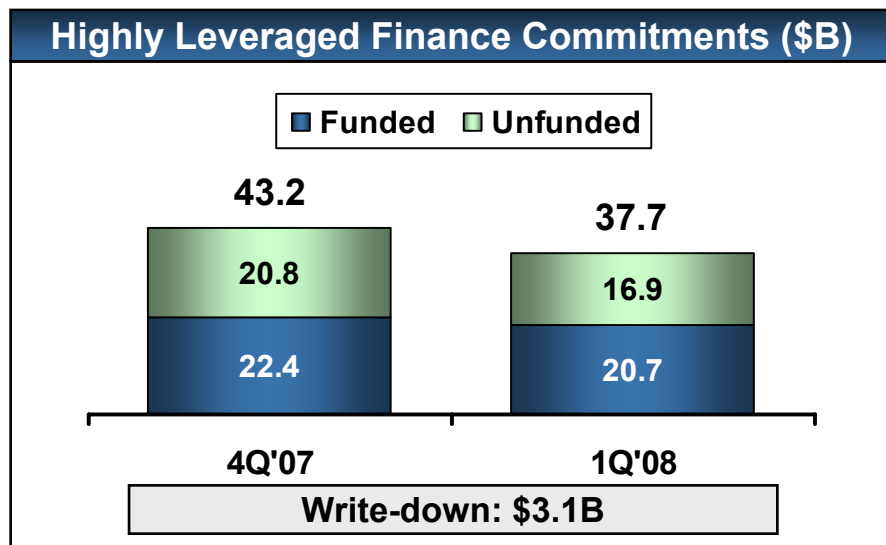
As of March 31, 2008

Exposure Type	Face Value	Market Value	% Mark	Stratification by Face Value				Total
				Current Rating	Vintage			
					≤ 04	05	≥ 06	
ABCP (1)	\$24.0B	\$16.8B	70%	AAA to AA	33%	31%	14%	77%
				A	6	6	1	12
				≤ BBB	3	3	4	10
				Total	42	40	19	100
High Grade	\$9.3	\$3.8B	41%	AAA to AA	5%	9%	33%	48%
				A	1	4	6	11
				≤ BBB	0	1	40	41
				Total	6	14	80	100
Mezzanine	\$9.0B	\$2.0B	22%	AAA to AA	0%	0%	1%	2%
				A	1	2	2	4
				≤ BBB	6	39	49	94
				Total	8	41	51	100

(1) Primarily backed by older vintage, high grade ABS CDOs. During the 4Q07 these were consolidated on Citi's balance sheet.

Note: Totals may not sum due to rounding. The information in the above table is based on Citi's ABS CDO super senior exposures as of March 31, 2008 and is as of the most recent portfolio data available as of March 31, 2008. The vintage information is expressed as a percentage of the notional amount of the assets underlying the CDOs. The vintage information was derived from third party sources that publish the date of issue for securities. Mortgage loans or exposures underlying other CDOs in which the transactions have invested may have been originated prior to or after the date of issue of such other CDOs.

M&B – Other Exposures



(1) Defined for the purposes of this presentation as non-agency residential mortgage-backed securities (RMBS) where the underlying collateral has weighted average FICO scores between 680 and 720 or, for FICO scores greater than 720, RMBS where $\leq 30\%$ of the underlying collateral is comprised of full documentation loans.

(2) Includes total positions in CAI of \$3.9B in 4Q'07 and \$3.6B in 1Q'08.

Global Wealth Management

(\$MM)	1Q'08	1Q'07	%△
Revenues	\$3,274	\$2,818	16%
- Smith Barney	2,643	2,246	18
- Private Bank	631	572	10
Expenses	2,780	2,102	32
Credit Costs	21	17	24
Net Income	\$299	\$448	(33)%
- Smith Barney	142	324	(56)
- Private Bank	157	124	27
<u>Key Drivers (\$B):</u>			
Average Loans	\$64	\$46	39%
Avg. Deposits & Other Customer Liability Bal.	129	113	14
Fee-Based Assets	482	418	15
Total Client Assets	1,707	1,493	14

▶ **Smith Barney**

- Fee-based and net interest revenues up 7%
- Transactional revenue up 36%, down 4% excluding Nikko
- Annualized revenue per FA up 3% to \$721M

▶ **Private Bank**

- International revenue up 8%, driven by EMEA and Latam, offset by a slowdown in Asia
- Client business volumes up 9%

▶ **Expenses**

- \$250 million reserve related to facilitating the liquidation of investments in a Citi-managed fund for GWM clients

Alternative Investments & Corporate/Other

Alternative Investments

(\$MM)	1Q'08	1Q'07	%Δ	
Revenues	\$(358)	\$562	NM	<ul style="list-style-type: none"> ▶ \$212 million mark-to-market loss on the SIV assets ▶ Loss on proprietary hedge funds investments ▶ Significantly lower private equity gains ▶ Expenses: \$202 million Old Lane multi-strategy hedge fund intangible asset write-down
– Client	112	126	(11)%	
– Proprietary	(470)	436	NM	
Expenses	498	180	NM	
Minority Interest	(43)	21	NM	
Net Income	\$(509)	\$222	NM	
Capital Under Mgmt. (\$B):				
Client	\$43.4	\$42.9	1%	
Proprietary	10.9	10.8	1	

Corporate/Other

(\$MM)	1Q'08	1Q'07	%Δ	
Revenues	\$(428)	\$16	NM	<ul style="list-style-type: none"> ▶ \$212 million pre-tax write-down of an equity investment held by Nikko Cordial ▶ 1Q'07: \$1.38B pre-tax charge related to a structural expense review
Net Income	(664)	(912)	27%	

Summary of Press Release Disclosed Items

Net Income Impact (\$MM)

	1Q'07	1Q'08
Cards	\$103 ⁽¹⁾	322 ^(5,6,12)
Retail Distribution	--	(38) ⁽¹²⁾
Consumer Lending	--	(38) ⁽¹²⁾
Commercial Business Group	--	(1) ⁽¹²⁾
U.S. Consumer	103	245
Cards	54 ^(1,2)	494 ^(5,7,8,12)
Consumer Finance	--	(42) ⁽¹²⁾
Retail Banking	41 ^(1,2)	128 ^(5,8,12)
International Consumer	95	580
Other Consumer	--	(1) ⁽¹²⁾
Global Consumer	198	824
Securities and Banking	214 ^(2,3)	(174) ^(8,12)
Transaction Services	23 ⁽²⁾	5 ^(5,6,8,12)
Other	--	--
Markets & Banking	237	(169)
Smith Barney	2 ⁽²⁾	(158) ^(10,12)
Private Bank	--	(15) ^(8,10,12)
Global Wealth Management	2	(173)
Alternative Investments	--	(136) ^(11,12)
Corporate / Other	(871) ⁽⁴⁾	(158) ^(9,12)

- Gain on sale of MasterCard shares of \$171 after-tax (\$268 pre-tax) comprised of \$103 after-tax in U.S. Cards, \$42 after-tax in International Cards, and \$26 after-tax in International Retail Banking.
- Tax benefit due to initial application of APB 23 to certain foreign subsidiaries of \$131 comprised of \$12 in International Cards, \$15 in International Retail Banking, \$79 in Securities and Banking, \$23 in Transaction Services and \$2 in Smith Barney.
- Impact related to the early adoption of SFAS 157 of \$135 after-tax (\$221 pre-tax increase in revenues) in Securities and Banking.
- Charge related to the structural expense review of (\$871) after-tax ((\$1,377) pre-tax) in Corporate/Other.
- Gain on sale of Visa shares of \$224 after-tax (\$349 pre-tax) in U.S. Cards; \$57 after-tax (\$90 pre-tax) in International Cards, \$5 after-tax (\$7 pre-tax) in International Retail Bank and \$13 after-tax (\$20 pre-tax) in Global Transaction Services
- Partial release of the Visa-related litigation reserve of \$102 after-tax (\$158 pre-tax) in U.S. Cards and \$5 after-tax (\$8 pre-tax) in Global Transaction Services
- Gain on sale of Redecard shares of \$426 after-tax (\$663 pre-tax) in International Cards
- Expense benefit related to legal vehicle restructuring in Mexico of \$23 after-tax (\$36 pre-tax) in International Cards, \$143 after-tax (\$221 pre-tax) in International Retail Banking, \$11 after-tax (\$17 pre-tax) in Securities and Banking, \$3 after-tax (\$5 pre-tax) in Global Transaction Services, and \$2 after-tax (\$3 pre-tax) in the Private Bank
- Write-down of equity investment held by Nikko Cordial of (\$138) after tax ((\$212) pre-tax) in Corporate/Other
- Charge related to a Citi-managed investment fund reserve of (\$151) after-tax ((\$233) pre-tax) in Smith Barney and (\$11) after-tax ((\$17) pre-tax) in the Private Bank
- Write-down of Old Lane multi-strategy hedge fund intangible asset of (\$129) pre-tax ((\$202) pre-tax) in Alternative Investments
- Repositioning charge of (\$3) after-tax ((\$4) pre-tax) in U.S. Cards, (\$38) after-tax ((\$63) after-tax) in U.S. Distribution, (\$38) after-tax ((\$61) pre-tax) in U.S. Consumer Lending, (\$1) after-tax ((\$1) pre-tax) in the Commercial Business Group, (\$13) after-tax ((\$19) pre-tax) in International Cards, (\$42) after-tax ((\$60) pre-tax) in International Consumer Finance, (\$19) after-tax ((\$27) pre-tax) in International Retail Banking, (\$1) after-tax ((\$2) pre-tax) in Other Consumer, (\$185) after-tax ((\$295) pre-tax) in Securities and Banking, (\$16) after-tax ((\$26) pre-tax) in Global Transaction Services, (\$7) after-tax ((\$11) pre-tax) in Smith Barney, (\$6) after-tax ((\$9) pre-tax) in the Private Bank, (\$7) after-tax ((\$11) pre-tax) in Citi Alternative Investments, (\$20) after-tax ((\$33) pre-tax) in Corporate/Other

Certain statements in this document are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act. These statements are based on management’s current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors. More information about these factors is contained in Citigroup’s filings with the Securities and Exchange Commission.