FOR IMMEDIATE RELEASE

Citigroup Reports Record Core Income for the First Quarter
First Quarter Core Income Rises 49% to $3.6 Billion from $2.4 Billion
Revenues up 19% to $17.5 Billion from $14.7 Billion

DILUTED EPS $1.04, UP BY MORE THAN 50% FROM $0.68

New York, NY, April 17, 2000 – Citigroup Inc. (NYSE:C) today reported record core income of $3.6 billion for the first quarter ended March 31, 2000. Core income per share, fully diluted, was $1.04, a 51% increase over the 1999 first quarter. A robust global market environment and the strength of Citigroup's individual businesses resulted in:

- Record earnings for each of Citigroup's major lines of business.
- Adjusted net revenue growth of 19% outpacing expense growth of 11%.
- Core earnings growth of 23% for Global Consumer, 36% for the Global Corporate and Investment Bank and 26% for the Global Investment Management and Private Banking segment, with two-thirds of Citigroup's businesses generating greater than 15% earnings growth.
- Strong performance from the company's portfolio of equity investments.
- Return on equity of 30%.
- The repurchase of 22.5 million shares at a cost of $1.2 billion.
- Substantial capital levels, with total equity capital and trust securities of $55.2 billion at the end of the first quarter. The Tier I capital ratio is 9.7%.

"Our very strong first quarter provides tremendous momentum to our fiscal year, with all of our businesses realizing the full advantage from favorable business conditions worldwide," said Sanford I. Weill, Chairman and Co-Chief Executive Officer. "Our results underscore the ability of our businesses to execute in ways that benefit our customers and shareholders."

"As economic expansion continues throughout the world, we are seizing opportunities to build our capabilities and share in both well-established and emerging markets," continued Weill. "Our Nikko Salomon Smith Barney joint venture celebrated its first anniversary by attaining the number one position in Japanese M&A and number two position in equities. This quarter alone, we announced a number of transactions that strengthen our strategic presence in key markets. Our acquisition of the investment banking business of Schroders, expected to close in the second quarter, will enhance our ability to benefit from the major structural changes occurring in Europe, and the benefits are already apparent to the clients of both organizations. Our purchase of Reliance's surety business will enable us to expand our insurance presence, as will our pending tender offer to purchase the remaining 15% of Travelers Property Casualty that we do not own. Consolidating ownership of pension fund companies in Argentina and

Mexico and the launch of our CitiStreet joint venture will enable us to more fully benefit from the growth in the retirement services business globally."

"We believe that those companies with brand and distribution will be the winners on the Internet, and we are committed to being a leader in electronic payments and commerce on the Web. This quarter, we took significant steps towards our goal by introducing new internet-based applications to our consumer, retail brokerage, Private Banking and institutional clients around the world. We look forward to continuing to build our capability on the Internet through the leadership of our new Internet Operating Group, headed by Deryck Maughan, working closely with Ed Horowitz at e-Citi," concluded Weill.

GLOBAL CONSUMER
1st Quarter Core Income: $1.21 billion, up 23% from $981 million
Revenues Increase 12% to $7.6 billion from $6.8 billion

Citigroup's Global Consumer business achieved its seventh consecutive quarter of record earnings, increasing income by 23% on the strength of 12% revenue growth, and a continued improvement in operating margin as a result of cost-reduction programs put into place throughout 1999. Expense growth of 10% included charges related to the termination of certain contracts and other initiatives at e-Citi. Excluding the results of e-Citi, expense growth for Global Consumer was 7% while income rose 28%.

The Global Consumer business also benefited from stable to improving credit quality across nearly all segments as well as growth in the international segment. Both long-standing and new cross-marketing programs contributed to results in the quarter, including strong individual annuity sales and investment sales globally. Also contributing to growth was Citigroup's worldwide cards business, which includes operations in 47 countries, and which generated income growth of 15% over the prior year period.

Consumer usage of the company's Internet products and services continued to grow during the quarter, bringing the total number of customers accessing Citigroup on-line to over four million worldwide. e-Citi also continued to pioneer innovative delivery methods to reach both new and existing Citigroup customers. In the fast-growing mobile phone market of Poland, Citigroup is testing cell-phone banking, which already has 37,000 customers.

- **Banking/Lending** core income rose 27%, to $610 million, led by the performance of *Citibanking North America*, where revenue growth of 14%, driven by higher deposit spreads and volumes as well as 54% growth in investment product fees, combined with a 6% expense reduction led to 92% income growth. During the quarter, the business successfully launched Citipro, a consultative sales tool, and continued to license and train salespeople. *Mortgage banking* core income increased 3% as the impact of rising rates on the level and mix of originations was offset by the contribution from Source One and higher Student Loan earnings. Core income growth for *Cards* rose 8%. U.S. bankcard sales volume growth of 15% and receivables growth of 6%, combined with flat expenses, offset compressed margins. The charge-off rate for U.S. cards continued to improve, at 4.35%. Core income for *CitiFinancial* increased 58% in the quarter, as receivables rose by 24% and credit quality continued to improve.
- **Insurance** core income increased by 12% to $381 million. Core income for *Travelers Life and Annuity* rose 27%, driven by higher volumes in group and

individual annuities and higher net investment income. At *Primerica,* core income rose 8% with strong mutual funds sales and net investment income partly offset by increased infrastructure investment including international expansion scheduled for later this year. Income at Travelers Property Casualty's *Personal Lines* fell 10% in the quarter, as higher catastrophe losses offset increased net investment income. Net written premiums decreased as a result of the curtailment of the SECURE product and a mandated rate decrease in New Jersey.

- **International** consumer core income growth accelerated in the quarter, increasing 57% to $335 million. In *Europe, Middle East and Africa*, core income rose 48% fueled by investment product sales and loan growth, increases in the cards business across the region, along with controlled expense levels. Core income in *Asia Pacific* increased 64%, driven by investment product sales and higher cards and deposit volumes, as well as improved credit costs. Revenue and expense growth also reflected the contribution of the Diners Club franchise in Japan, acquired in the quarter. *Latin America* core income rose 52%, driven by improvements at the company's Brazilian credit card affiliate Credicard, stabilizing credit costs in the region, and gain on the sale of the Puerto Rico auto portfolio.

GLOBAL CORPORATE AND INVESTMENT BANK
1st Quarter Core Income: $1.84 billion, up 36% from $1.36 billion
Revenues Increase 15% to $8.2 billion from $7.1 billion

The Global Corporate and Investment Bank posted record earnings in the quarter as a result of the strength of the capital markets worldwide and the enhanced customer service and value provided by the Citibank/SSB organization. The strong platform created by the merger and the business's ability to benefit from market trends was evident in the number of leadership positions earned during the quarter in global underwriting, M&A advisory, foreign exchange and derivatives. The Nikko Salomon Smith Barney joint venture continues to post strong results. During the quarter, the Company increased its ownership in Nikko Securities from 9.5% to approximately 20%, reflecting its commitment to Japan and to its strategic partnership with Nikko. The results of this investment are now reported together with Salomon Smith Barney.

- **Salomon Smith Barney** reported a second consecutive quarter of record earnings, with core income rising to $957 million, increasing 48% from the first quarter of 1999, and 44% from the fourth quarter, reflecting continued benefits from the merger and a favorable operating environment. Total revenues exceeded $4 billion, with record revenue from commissions, investment banking and fee-based Private Client revenues. Salomon Smith Barney generated an annualized return on equity, on a legal entity basis, of 41%. The Private Client business performed exceptionally well, with the value of client assets rising 26% to $1.032 trillion, and annualized gross production per financial consultant reaching a record $598,000. Over one million accounts now regularly use *Access*, Salomon Smith Barney's Web site and on-line trading service. During the quarter, Salomon Smith Barney achieved the #2 ranking in both U.S. and global debt and equity volume. It also topped the league tables in Euro corporate issuance for the quarter and took the #1 position in both Asia and Japan M&A.

- The **Global Corporate Bank** reported record core income of $643 million, up 24% from the strong 1999 first quarter. Revenues increased 8% to a record $2.4 billion, as 17% revenue growth in transaction services was partially offset by lower trading revenues, primarily in Latin America, which reported exceptional trading results in the

1999 quarter resulting from economic volatility in the region. The business produced its seventh consecutive quarter of declining expense, as lower Year 2000 and EMU-related expenses, the impact of previous restructuring actions, as well as ongoing expense initiatives drove a 2% reduction. During the quarter, the business was recognized as the "Best Emerging Markets Bank" by *Global Finance* magazine, and the number one derivatives dealer by *Institutional Investor*.

- **Travelers Property Casualty Commercial Lines** core income rose 27% based on higher net investment income, and a firming pricing environment. In addition, the business experienced increased favorable prior-year reserve development and lower weather-related costs.

GLOBAL INVESTMENT MANAGEMENT AND PRIVATE BANKING
1st Quarter Core Income: $172 million, up 26% from $137 million
Revenues Increase 26% to $790 million from $629 million

The Global Investment Management and Private Banking business continues to strengthen its organization and position itself to capture significant asset flows. The business segment reported strong growth in revenue and core income from both the Private Bank and Asset Management. The Group continued to build its position in Retirement Services, increasing its ownership in Garante in Mexico and announcing its intention to acquire the remaining 50% of Siembra in Argentina, and launched the CitiStreet joint venture on April 1, 2000.

- **Asset Management** core income rose 13% over the prior year period to $90 million with an 11% increase in assets under management and a 21% rise in revenues. This growth was offset by higher costs associated with building the business's global sales and marketing capabilities and continued investment in research, quantitative and technology expertise, as well as higher expenses associated with the Garante acquisition.

  Institutional client assets rose 7% to $151 billion aided by cross-selling efforts including $4 billion in client assets raised through the Global Corporate and Investment Bank channel. Sales of the Group's long-term mutual funds and managed account products through the SSB retail sales channel rose 22% to $4.7 billon although market share declined to 29%, the result of a mix shift towards sector-based funds, which were introduced later in the quarter. In addition, Primerica sold $465 million of the Group's U.S. mutual and money funds in the quarter, representing 48% of Primerica's sales. The Group sold $684 million of mutual and money funds through the Citibank consumer bank in Europe for the quarter and $347 million of mutual and money funds through the Citibank consumer bank and non-proprietary channels in Japan.

- Core income for the **Private Bank** rose 44% to $82 million in the quarter. Revenues increased 32%, driven by higher investment product sales and increased banking and lending activity across all regions, which more than offset higher costs primarily associated with sales force expansion and technology investments. Client business volumes, which comprise loans, deposits and client assets under fee-based management and custody accounts, rose to $144 billion.

CORPORATE/OTHER AND INVESTMENT ACTIVITIES

The loss from **Corporate/Other** was 67% higher than the prior year period, as increased treasury and technology costs offset reduced corporate staff expenses. The loss also included a $108 million pre-tax contribution of appreciated venture capital securities to the company's Foundation, which had minimal impact on Citigroup's earnings after related tax benefits and investment gains, reflected in Investment Activities.

Income from **Investment Activities** rose to $634 million, due to strong results from Citigroup's Venture Capital business, and gains on a number of investments in other proprietary investment portfolios, reflecting strong equity markets. These gains were reduced by losses relating to the repositioning of certain securities in the insurance portfolio and writedowns in the refinancing portfolios.

Citigroup (NYSE: C), the most global financial services company, provides some 100 million consumers, corporations, governments and institutions in over 100 countries with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, insurance, securities brokerage and asset management The 1998 merger of Citicorp and Travelers Group brought together such brand names as Citibank, Travelers, Salomon Smith Barney, CitiFinancial and Primerica under Citigroup's trademark red umbrella. Additional information may be found at www.citigroup.com

A finanacial summary follows. Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Financial Supplement. Both the earnings release and the Financial Supplement are available on Citigroup's Web site (http://www.citigroup.com). This document can also be obtained by calling 1-800-853-1754 within the United States or 732-935-2771 outside the United States.

Citigroup Segment Income (In Millions of Dollars)	First Quarter 2000	1999	% Change
Global Consumer			
Citibanking North America	**$ 138**	$ 72	92
Mortgage Banking	**63**	61	3
Cards	**297**	276	8
CitiFinancial	**112**	71	58
Banking/Lending	**610**	480	27
Travelers Life and Annuity	**187**	147	27
Primerica Financial Services	**119**	110	8
Personal Lines	**75**	83	(10)
Insurance	**381**	340	12
Total North America	**991**	820	21
Europe, Middle East, & Africa	**99**	67	48
Asia Pacific	**166**	101	64
Latin America	**70**	46	52
Total International	**335**	214	57
e-Citi	**(93)**	(35)	(166)
Other Consumer	**(26)**	(18)	(44)
Total Global Consumer	**1,207**	981	23
Global Corporate and Investment Bank			
Salomon Smith Barney	**957**	648	48
Emerging Markets	**396**	324	22
Global Relationship Banking	**247**	196	26
Total Global Corporate Bank	**643**	520	24
Commercial Lines Insurance	**240**	189	27
Total Global Corporate and Investment Bank	**1,840**	1,357	36
Global Investment Management and Private Banking			
SSB Citi Asset Management Group	**90**	80	13
Private Bank	**82**	57	44
Total Global Investment Management and Private Banking	**172**	137	26
Corporate/Other	**(251)**	(150)	(67)
Investment Activities	**634**	90	604
Core Income	**3,602**	2,415	49
Restructuring-Related Items -- After Tax (A)	**(12)**	74	(116)
Cumulative Effect of Accounting Changes (B)	**-**	(127)	NM
Net Income	**$3,590**	$2,362	52
Diluted Earnings Per Share:			
Core Income	**$1.04**	$0.69	51
Net Income	**1.04**	0.68	53

(A) The restructuring-related items in the 2000 first quarter included $12 million of accelerated depreciation. The 1999 first quarter included a credit for reversal of prior charges of $125 million and $51 million of accelerated depreciation.

(B) Refers to adoption of Statement of Position "SOP" 97-3, "Accounting by Insurance and Other Enterprises for Insurance-Related Assessments" of ($135) million; adoption of SOP 98-7, "Deposit Accounting: Accounting for Insurance and Reinsurance Contracts That Do Not Transfer Insurance Risk" of $23 million; and the adoption of SOP 98-5, "Reporting on the Costs of Start-Up Activities" of ($15) million.

NM Not meaningful.