

Summary of Press Release Disclosed Items - Net Income Impact (\$MM)

	3Q'05	3Q'06
Cards	\$193 ^(1, 2)	\$(39) ⁽¹¹⁾
Retail Distribution	180 ^(2, 3, 4)	(4) ⁽¹¹⁾
Consumer Lending	(33) ^(2, 3)	(10) ⁽¹¹⁾
Commercial Business Group	(102) ^(2, 5)	(1) ⁽¹¹⁾
U.S. Consumer	238	(54)
Cards	(64) ^(4, 6)	(5) ⁽¹¹⁾
Consumer Finance	13 ^(4, 7)	102 ^(11, 12)
Retail Banking	183 ^(4, 6, 7)	(18) ⁽¹¹⁾
International Consumer	132	79
Other Consumer	--	(1) ⁽¹¹⁾
Global Consumer	370	24
Capital Markets and Banking	10 ^(4, 6, 8)	(97) ⁽¹¹⁾
Transaction Services	(23) ^(4, 6, 8)	(19) ⁽¹¹⁾
Other	(54) ⁽⁹⁾	--
Corporate & Investment Banking	(67)	(116)
Smith Barney	--	(31) ⁽¹¹⁾
Private Bank	--	(3) ⁽¹¹⁾
Global Wealth Management	--	(34)
Alternative Investments	--	--
Corporate / Other	4 ⁽²⁾	(8) ⁽¹¹⁾
Discontinued Operations	(2,090) ^(4,10)	(17) ⁽¹¹⁾

- (1) Temporary increase in bankruptcy filings resulted in approximately (\$200) pre-tax ((\$124) after-tax) increase in credit costs in U.S. Cards.
- (2) Credit implications related to Hurricane Katrina of (\$357) pre-tax ((\$222) after-tax) comprised of (\$110) pre-tax ((\$69) after-tax) in U.S. Cards, (\$110) pre-tax, ((\$69) after-tax) in Retail Distribution, (\$120) pre-tax ((\$74) after-tax) in Consumer Lending, (\$10) pre-tax, ((\$6) after-tax) in Commercial Business and (\$7) pre-tax, ((\$4) after-tax) in Corporate/Other.
- (3) Reallocation of reserves related to bankruptcy write-offs of \$165 pre-tax (\$107 after-tax) moved from Consumer Lending to Retail Distribution.
- (4) HIA tax benefit of \$188 comprised of (\$4) in Retail Distribution, \$37 in Intl Cards, (\$4) in Intl Consumer Finance, \$61 in Intl Retail Banking, \$70 in CM&B, \$26 in GTS and \$3 in Discontinued Operations.
- (5) Settlement of litigation regarding the purchase of Copelco of \$185 pre-tax (\$108 after-tax) in Commercial Business Group.
- (6) Mexico VAT credit of \$182 pre-tax (\$117 after-tax) comprised of \$42 pre-tax (\$27 after-tax) in Intl Cards, \$122 pre-tax (\$79 after-tax) in Intl Retail Banking, \$14 pre-tax (\$9 after-tax) in CM&B and \$4 pre-tax (\$2 after-tax) in GTS.
- (7) Standardization of loan write-off policies in EMEA increased credit costs (\$490) pre-tax ((\$332) after-tax) comprised of (\$14) pre-tax ((\$9) after-tax) in Consumer Finance and (\$476) pre-tax ((\$323) after-tax) in Retail Banking.
- (8) LLR build of (\$150) pre-tax ((\$94) after-tax), comprised of (\$143) pre-tax ((\$89) after-tax) in CM&B and (\$8) pre-tax ((\$5) after-tax) in GTS.
- (9) Worldcom/Enron insurance recovery of \$90 pre-tax (\$54 after-tax) in CIB Other.
- (10) Gain on sale of Life Insurance & Annuities of \$2.12Bn and retention bonus of (\$33) in Discontinued Operations.
- (11) Tax benefit due to resolution of a state and local tax audit for the years 1998-2005 of \$254 comprised of \$39 in U.S. Cards, \$4 in Retail Distribution, \$10 in Consumer Lending, \$1 in Commercial Business, \$5 in Intl Cards, \$1 in Intl Consumer Finance, \$18 in Intl Retail Banking, \$1 in Other Consumer, \$97 in CM&B, \$19 in GTS, \$31 in Smith Barney, \$3 in Private Bank, \$8 in Corporate/Other, and \$17 in Discontinued Operations.
- (12) Increased credit costs of approx. (\$160MM) pre-tax ((\$103MM) after-tax) due to legislative and other actions affecting the consumer finance industry in Japan.