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## CITIGROUP FINANCIAL SUMMARY

lions of dollars, except per share amounts and as otherwise noted)

Total revenues, net of interest expense ${ }^{(1) 2(2)(3)}$
Total operating expenses
Net credit losses (NCLs)
Credit reserve build / (release) for loans
Provision / (release) for unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims
Income taxes
Income from continuing operations
Income (loss) from discontinued operations, net of taxes ${ }^{(4)}$
Net income before noncontrolling interests
Net income (loss) attributable to noncontrolling interests
Citigroup's net income
Diluted earnings per
Income from continuing operations
Citigroup's net income
Preferred dividends
Income allocated to unrestricted common shareholders - basic come from continuing operations
Citigroup's net income
Income allocated to unrestricted common shareholders - diluted Income from continuing operations

Shares (in millions):
Average basic
Average diluted
Common shares outstanding, at period end
Regulatory capital ratios and performance metrics:
Common Equity Tier 1 (CET1) Capital ratio ${ }^{\text {(556()(7) }}$
Tier 1 Capital ratio
Supplementary Leverage ratio (SLR) $)^{(0) /(1)(6)}$
Return on average assets
eturn on average common equity
Average tangible common equity (TCE) (in billions of dollars)
Efficiency ratio (total operating expenses/total revenue
$\frac{\text { Balance sheet data (in billions of dollars, except per share amounts })^{(5)} \text { : }}{\text { Total assets }}$ Totat assets
Total average assets
Total loans
Total deposits
Total deposits
Citigroup's stockholders' equity
Book value per share
Direct staff (in thousands)
(1) $3 Q 23$ includes an approximate $\$ 403$ million gain on sale recorded in Other revenue (approximately $\$ 284$ million after various taxes) related to Citits sale of the Taiwan
consumer banking business.
(2) 1023 includes an approximate $\$ 1.059$ billion gain on sale recorded in Other revenue (approximately $\$ 727$ million after various taxes) related to Citit's sale of the India
(3) $3 Q 22$ includes an approximate $\$ 616$ million gain on sale recorded in Other revenue (approximately $\$ 290$ million after various taxes) related to Citi's sale of the Philippines
consumer banking business.
2022 YTD discontinued operations reflects the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in Accumulated Other Comprehensive Income AOCl) related to the substantial liquidation of a legal entity (with a non-U.S. dollar functional currency), that had previously divested a legacy business.
(6) Citt's binding CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach, whereas Citi's binding Total Capital
ratios were derived under the Basel II Advanced Approaches framework for all periods presented. For the composition of Cirs CETI Capital and ratio, see page 18
Citi's regulatory capital ratios and components reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources-Regulatory Capital Treatment-Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2022 Annua eport on Form 10-K.
(8) For the composition of Citi's SLR, see page 18.

Note: Ratios and variance percentages are calculated based on the displayed amounts.
NM Not meaningful.
Reclassified to conform to the current period's presentation.


| $\begin{aligned} & \text { Nine } \\ & \text { Months } \\ & 2022 \end{aligned}$ |  | $\begin{gathered} \text { Nine } \\ \text { Months } \\ 2023 \end{gathered}$ |  | YTD 2023 vs. YTD 2022 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 57,332 | \$ | 61,022 | 6\% |
|  | 38,307 |  | 40,370 | 5\% |
|  | 2,609 |  | 4,443 | 70\% |
|  | 363 |  | 871 | NM |
|  | 244 |  | (344) | NM |
|  | 178 |  | 669 | NM |
|  | 3,394 |  | 5,639 | 66\% |
|  | 15,631 |  | 15,013 | (4\%) |
|  | 3,002 |  | 3,824 | 27\% |
|  | 12,629 |  | 11,189 | (11\%) |
|  | (229) |  | - | 100\% |
|  | 12,400 |  | 11,189 | (10\%) |
|  | 68 |  | 122 | 79\% |
| \$ | 12,332 | \$ | 11,067 | (10\%) |
| \$ | 5.95 | \$ | 5.14 | (14\%) |
| \$ | 5.84 | \$ | 5.14 | (12\%) |
| \$ | 794 | \$ | 898 | 13\% |
| \$ | 11,678 | \$ | 10,048 | (14\%) |
|  | 11,449 | \$ | 10,048 | (12\%) |
| \$ | 11,708 | \$ | 10,090 | (14\%) |
| \$ | 11,479 | \$ | 10,090 | (12\%) |
|  | 1,950.0 |  | 1,936.9 | (1\%) |
|  | 1,967.1 |  | 1,961.5 | - |
| \$ | 0.69\% |  | 0.60\% |  |
|  | 8.6\% |  | 7.3\% |  |
|  | 155.4 | \$ | 163.2 | 5\% |
|  | 9.9\% |  | 8.3\% |  |
|  | 66.8\% |  | 66.2\% | (60) bps |
|  | 2,384.5 |  | 2,447.2 | 3\% |


| $\$$ | 1.63 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

Revenues<br>Interest revenue<br>erest expense Net interest income (NII)

Commissions and fees
Principal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investment
mpairment losses on investments and other assets
Provision for credit losses on Available-for-sale (AFS) debt securities ${ }^{(1)}$
Total non-interest revenues (NIR)
Total revenues, net of interest expense

Provisions for credit losses and for benefits and claims
Net credit losses
Credit reserve build / (release) for loans
Provision for credit losses on loans
Provision for credit losses on held-to-maturity (HTM) debt securities
Provision for credit losses on other assets
Prynder benefts and claims
unfunded lending commitments
Total provisions for credit losses and for benefits and claims ${ }^{(2)}$
Operating expenses
Compensation and benefits
Premises and equipment
Technology / communication
Advertising and marketin
Other operating
Total operating expense

Income from continuing operations before income taxes Provision for income taxes

## Income (loss) from continuing operations

Discontinued operations ${ }^{(3)}$
ncome (loss) from discontinued operations
Provision (benefit) for income taxes
Income (loss) from discontinued operations, net of taxes
Net income before noncontrolling interests
Net income (loss) attributable to noncontrolling interests
Citigroup's net income
(1) This presentation is in accordance with ASC 326 , which requires the provision for credit losses on AFS securities to be included in revenue
(2) This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.
(3) See footnote 3 on page 1 .

NM Not meaningul
Reclassified to conform to the current period's presentation

## CITIGROUP CONSOLIDATED BALANCE SHEET

Assets
Cash and due from banks (including segregated cash and other deposits) Deposits with banks, net of allowance
Securities borrowed and purchased under agreements to resell, net of allowance rokerage receivables, net of allowanc

## Investments

Available-for-sale debt securities
Held-to-maturity debt securities, net of allowance Equity securities
Total investments
Loans, net of unearned income
Loans, net of un
Consumer ${ }^{(2)}$
Corporate ${ }^{(3)}$
Allowance for credit losses on loans (ACLL)
Total loans, net
Goodwill
Intangible assets (including mortgage servicing rights (MSRs))
Property, plant and equipment, net
Other assets, net of allowance
Total assets

## iabilities

Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. deposits
Non-interest-bearing deposits in offices outside the U.S.
lerest-bearing deposits in offices outside the U.S.
otal international deposits

## Total deposits

Securities loaned and sold under agreements to resell
Brokerage payables
Short-term borrowings
Long-term debt
Other liabilities ${ }^{(4)}$
Total liabilities

## Equity

Stockholders' equity
Preferred stock
Common stock
Additional paid-in capital
Additional paid-in cap
Retained earnings
Retained earnings
Treasury stock, at cost
Accumulated other comprehensive income (loss) (AOCl)
Total common equity
Total Citigroup stockholders' equity
Noncontrolling interests
Total equity
Total liabilities and equity

| $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{aligned} & \text { March 31, } \\ & 2023 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { June 30, } \\ \hline 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023^{(1)} \\ \hline \end{gathered}$ |  | 3Q23 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 Q23 | 3Q22 |  |  |  |  |  |  |
| \$ | 26,502 |  |  | \$ | 30,577 | \$ | 26,224 | \$ | 25,763 | \$ | 26,548 | 3\% |  |
|  | 273,105 |  | 311,448 |  | 302,735 |  | 271,145 |  | 227,439 | (16\%) | (17\%) |
|  | 349,214 |  | 365,401 |  | 384,198 |  | 337,103 |  | 335,059 | (1\%) | (4\%) |
|  | 79,696 |  | 54,192 |  | 55,491 |  | 60,850 |  | 66,194 | 9\% | (17\%) |
|  | 358,260 |  | 334,114 |  | 383,906 |  | 423,189 |  | 406,368 | (4\%) | 13\% |
|  | 232,143 |  | 249,679 |  | 240,487 |  | 237,334 |  | 241,783 | 2\% | 4\% |
|  | 267,864 |  | 268,863 |  | 264,342 |  | 262,066 |  | 259,456 | (1\%) | (3\%) |
|  | 8,009 |  | 8,040 |  | 7,749 |  | 7,745 |  | 7,759 | - | (3\%) |
|  | 508,016 |  | 526,582 |  | 512,578 |  | 507,145 |  | 508,998 | - | - |
|  | 357,583 |  | 368,067 |  | 363,696 |  | 374,591 |  | 377,714 | 1\% | 6\% |
|  | 288,377 |  | 289,154 |  | 288,299 |  | 286,021 |  | 288,634 | 1\% |  |
|  | 645,960 |  | 657,221 |  | 651,995 |  | 660,612 |  | 666,348 | 1\% | 3\% |
|  | $(16,309)$ |  | $(16,974)$ |  | $(17,169)$ |  | $(17,496)$ |  | $(17,629)$ | (1\%) | (8\%) |
|  | 629,651 |  | 640,247 |  | 634,826 |  | 643,116 |  | 648,719 | 1\% | 3\% |
|  | 19,326 |  | 19,691 |  | 19,882 |  | 19,998 |  | 19,829 | (1\%) | 3\% |
|  | 4,485 |  | 4,428 |  | 4,632 |  | 4,576 |  | 4,540 | (1\%) | 1\% |
|  | 25,157 |  | 26,253 |  | 27,119 |  | 27,818 |  | 27,959 | 1\% | 11\% |
|  | 107,652 |  | 103,743 |  | 103,522 |  | 102,972 |  | 96,824 | (6\%) | (10\%) |
| \$ | 2,381,064 | \$ | 2,416,676 | \$ | 2,455,113 | \$ | 2,423,675 | \$ | 2,368,477 | (2\%) | (1\%) |
| \$ | 135,514 | \$ | 122,655 | \$ | 123,969 | \$ | 109,844 | \$ | 104,061 | (5\%) | (23\%) |
|  | 570,920 |  | 607,470 |  | 587,477 |  | 590,700 |  | 569,428 | (4\%) | - |
|  | 706,434 |  | 730,125 |  | 711,446 |  | 700,544 |  | 673,489 | (4\%) | (5\%) |
|  | 98,904 |  | 95,182 |  | 90,404 |  | 91,899 |  | 84,663 | (8\%) | (14\%) |
|  | 501,148 |  | 540,647 |  | 528,609 |  | 527,424 |  | 515,354 | (2\%) | 3\% |
|  | 600,052 |  | 635,829 |  | 619,013 |  | 619,323 |  | 600,017 | (3\%) |  |
|  | 1,306,486 |  | 1,365,954 |  | 1,330,459 |  | 1,319,867 |  | 1,273,506 | (4\%) | (3\%) |
|  | 203,429 |  | 202,444 |  | 257,681 |  | 260,035 |  | 256,770 | (1\%) | 26\% |
|  | 87,841 |  | 69,218 |  | 76,708 |  | 69,433 |  | 75,076 | 8\% | (15\%) |
|  | 196,479 |  | 170,647 |  | 185,010 |  | 170,664 |  | 164,624 | (4\%) | (16\%) |
|  | 47,368 |  | 47,096 |  | 40,187 |  | 40,430 |  | 43,166 | 7\% | (9\%) |
|  | 253,068 |  | 271,606 |  | 279,684 |  | 274,510 |  | 275,760 | - | 9\% |
|  | 87,276 |  | 87,873 |  | 76,365 |  | 79,314 |  | 69,380 | (13\%) | (21\%) |
| \$ | 2,181,947 | \$ | 2,214,838 | \$ | 2,246,094 | \$ | 2,214,253 | \$ | 2,158,282 | (3\%) | (1\%) |
| \$ | 18,995 | \$ | 18,995 | \$ | 20,245 | \$ | 20,245 | \$ | 19,495 | (4\%) | 3\% |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 108,347 |  | 108,458 |  | 108,369 |  | 108,579 |  | 108,757 | - | - |
|  | 193,462 |  | 194,734 |  | 198,353 |  | 199,976 |  | 202,135 | 1\% | 4\% |
|  | $(73,977)$ |  | $(73,967)$ |  | $(73,262)$ |  | $(74,247)$ |  | $(74,738)$ | (1\%) | (1\%) |
|  | $(48,298)$ |  | $(47,062)$ |  | $(45,441)$ |  | $(45,865)$ |  | $(46,177)$ | (1\%) | 4\% |
| \$ | 179,565 | \$ | 182,194 | \$ | 188,050 | \$ | 188,474 | \$ | 190,008 | 1\% | 6\% |
| \$ | 198,560 | \$ | 201,189 | \$ | 208,295 | \$ | 208,719 | \$ | 209,503 | - | 6\% |
|  | 557 |  | 649 |  | 724 |  | 703 |  | 692 | (2\%) | 24\% |
|  | 199,117 |  | 201,838 |  | 209,019 |  | 209,422 |  | 210,195 | - | 6\% |
| \$ | 2,381,064 | \$ | 2,416,676 | \$ | 2,455,113 | \$ | 2,423,675 | \$ | 2,368,477 | (2\%) | (1\%) |

(1) Preliminary
(2) Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business and Middle-Market Banking (Mexico SBMM) loans).
(3) Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.
(4) Includes allowance for credit losses for unfunded lending commitments. See page 15.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

OPERATING SEGMENT AND REPORTING UNIT DETAILS
(In millions of dollars)

|  | $\begin{gathered} 3 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { 4Q } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2023 \end{gathered}$ |  | 2Q |  | 3Q |  | (Decrease) from |  | Months |  | Months |  | YTD 2022 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2023 |  |  |  | 2023 | 2Q23 | 3Q22 |  | 02 |  | 2023 |  |
| Net revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Clients Group | \$ | 9,468 |  |  | \$ | 9,159 | \$ | 11,233 | \$ | 10,441 | \$ | 10,644 | 2\% | 12\% | \$ | 32,047 | \$ | 32,318 | 1\% |
| Personal Banking and Wealth Management |  | 6,187 |  | 6,096 |  | 6,448 |  | 6,395 |  | 6,778 | 6\% | 10\% |  | 18,121 |  | 19,621 | 8\% |
| Legacy Franchises |  | 2,554 |  | 2,052 |  | 2,852 |  | 1,923 |  | 2,217 | 15\% | (13\%) |  | 6,420 |  | 6,992 | 9\% |
| Corporate/Other |  | 299 |  | 699 |  | 914 |  | 677 |  | 500 | (26\%) | 67\% |  | 744 |  | 2,091 | NM |
| Total net revenues | \$ | 18,508 | \$ | 18,006 | \$ | 21,447 | \$ | 19,436 | \$ | 20,139 | 4\% | 9\% | \$ | 57,332 | \$ | 61,022 | 6\% |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Clients Group | \$ | 2,186 | \$ | 1,916 | \$ | 3,298 | \$ | 2,219 | \$ | 2,465 | 11\% | 13\% | \$ | 8,822 | \$ | 7,982 | (10\%) |
| Personal Banking and Wealth Management |  | 792 |  | 114 |  | 489 |  | 494 |  | 803 | 63\% | 1\% |  | 3,205 |  | 1,786 | (44\%) |
| Legacy Franchises |  | 316 |  | 75 |  | 606 |  | (122) |  | 127 | NM | (60\%) |  | (84) |  | 611 | NM |
| Corporate/Other |  | 221 |  | 431 |  | 259 |  | 361 |  | 190 | (47\%) | (14\%) |  | 686 |  | 810 | 18\% |
| Income from continuing operations | \$ | 3,515 | \$ | 2,536 | \$ | 4,652 | \$ | 2,952 | \$ | 3,585 | 21\% | 2\% | \$ | 12,629 | \$ | 11,189 | (11\%) |
| Discontinued operations | \$ | (6) | \$ | (2) | \$ | (1) | \$ | (1) | \$ | 2 | NM | NM | \$ | (229) | \$ | - | 100\% |
| Net income attributable to noncontrolling interests |  | 30 |  | 21 |  | 45 |  | 36 |  | 41 | 14\% | 37\% |  | 68 |  | 122 | 79\% |
| Net income | \$ | 3,479 | \$ | 2,513 | \$ | 4,606 | \$ | 2,915 | \$ | 3,546 | 22\% | 2\% | \$ | 12,332 | \$ | 11,067 | (10\%) |

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| INSTITUTIONAL CLIENTS GROUP <br> (In millions of dollars, except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 3 Q \\ 2022 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2022 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \end{gathered}$ |  | $20$ |  | 30 <br> 2023 |  | 3Q23 Increase/ (Decrease) from |  |  | $\begin{gathered} \text { Nine } \\ \text { Months } \\ 2022 \end{gathered}$ | Nine Months 2023 |  | YTD 2023 vs. <br> YTD 2022 Increase/ <br> (Decrease) |
|  |  |  | 2 Q 23 | 3 Q22 |  |  |  |  |  |  |  |  |  |
| Commissions and fees | \$ | 1,082 |  |  | \$ | 1,067 |  |  | \$ | 1,150 | \$ | 1,126 | \$ | 1,138 | 1\% | 5\% |  | 3,337 |  | 3,414 | $2 \%$ |
| Administration and other fiduciary fees |  | 651 |  | 629 |  | 654 |  | 709 |  | 673 | (5\%) | 3\% |  | 2,055 |  | 2,036 | (1\%) |
| Investment banking fees ${ }^{(1)}$ |  | 816 |  | 728 |  | 834 |  | 686 |  | 805 | 17\% | (1\%) |  | 2,845 |  | 2,325 | (18\%) |
| Principal transactions |  | 2,776 |  | 2,057 |  | 3,709 |  | 2,463 |  | 2,899 | 18\% | 4\% |  | 11,576 |  | 9,071 | (22\%) |
| Other |  | (427) |  | (359) |  | (142) |  | (166) |  | (365) | NM | 15\% |  | (640) |  | (673) | (5\%) |
| Total non-interest revenue |  | 4,898 |  | 4,122 |  | 6,205 |  | 4,818 |  | 5,150 | 7\% | 5\% |  | 19,173 |  | 16,173 | (16\%) |
| Net interest income (including dividends) |  | 4,570 |  | 5,037 |  | 5,028 |  | 5,623 |  | 5,494 | (2\%) | 20\% |  | 12,874 |  | 16,145 | 25\% |
| Total revenues, net of interest expense |  | 9,468 |  | 9,159 |  | 11,233 |  | 10,441 |  | 10,644 | 2\% | 12\% |  | 32,047 |  | 32,318 | 1\% |
| Total operating expenses |  | 6,541 |  | 6,601 |  | 6,973 |  | 7,286 |  | 7,179 | (1\%) | 10\% |  | 19,698 |  | 21,438 | 9\% |
| Net credit losses on loans |  | - |  | 104 |  | 22 |  | 73 |  | 51 | (30\%) | NM |  | 48 |  | 146 | NM |
| Credit reserve build / (release) for loans |  | 75 |  | (117) |  | (75) |  | (150) |  | 101 | NM | 35\% |  | 595 |  | (124) | NM |
| Provision for credit losses on unfunded lending commitments |  | (59) |  | 63 |  | (170) |  | (88) |  | (40) | 55\% | 32\% |  | 124 |  | (298) | NM |
| Provisions for credit losses for HTM debt securities and other assets |  | 70 |  | 6 |  | 151 |  | 223 |  | 84 | (62\%) | 20\% |  | 88 |  | 458 | NM |
| Provision for credit losses |  | 86 |  | 56 |  | (72) |  | 58 |  | 196 | NM | NM |  | 855 |  | 182 | (79\%) |
| Income from continuing operations before taxes |  | 2,841 |  | 2,502 |  | 4,332 |  | 3,097 |  | 3,269 | 6\% | 15\% |  | 11,494 |  | 10,698 | (7\%) |
| Income taxes |  | 655 |  | 586 |  | 1,034 |  | 878 |  | 804 | (8\%) | 23\% |  | 2,672 |  | 2,716 | 2\% |
| Income from continuing operations |  | 2,186 |  | 1,916 |  | 3,298 |  | 2,219 |  | 2,465 | 11\% | 13\% |  | 8,822 |  | 7,982 | (10\%) |
| Noncontrolling interests |  | 24 |  | 20 |  | 40 |  | 29 |  | 36 | 24\% | 50\% |  | 59 |  | 105 | 78\% |
| Net income | \$ | 2,162 | \$ | 1,896 | \$ | 3,258 | \$ | 2,190 | \$ | 2,429 | 11\% | 12\% | \$ | 8,763 | \$ | 7,877 | (10\%) |
| EOP assets (in billions) | \$ | 1,706 | \$ | 1,730 | \$ | 1,769 | \$ | 1,765 | \$ | 1,722 | (2\%) | 1\% |  |  |  |  |  |
| Average assets (in billions) |  | 1,729 |  | 1,753 |  | 1,774 |  | 1,795 |  | 1,757 | (2\%) | 2\% |  | 1,704 |  | 1,775 | 4\% |
| Efficiency ratio |  | 69\% |  | 72\% |  | 62\% |  | 70\% |  | 67\% | (300) bps | (200) bps |  | 61\% |  | 66\% | 500 bps |
| Revenue by reporting unit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Services | \$ | 4,177 | \$ | 4,326 | \$ | 4,467 | \$ | 4,655 | \$ | 4,715 | 1\% | 13\% | \$ | 11,692 | \$ | 13,837 | 18\% |
| Markets |  | 4,068 |  | 3,944 |  | 5,601 |  | 4,619 |  | 4,480 | (3\%) | 10\% |  | 15,169 |  | 14,700 | (3\%) |
| Banking |  | 1,223 |  | 889 |  | 1,165 |  | 1,167 |  | 1,449 | 24\% | 18\% |  | 5,186 |  | 3,781 | (27\%) |
| Total revenues, net of interest expense | \$ | 9,468 | \$ | 9,159 | \$ | 11,233 | \$ | 10,441 | \$ | 10,644 | 2\% | 12\% | \$ | 32,047 | \$ | 32,318 | 1\% |
| Revenue by region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 3,091 | \$ | 2,444 | \$ | 3,503 | \$ | 3,277 | \$ | 3,726 | 14\% | 21\% | \$ | 11,223 | \$ | 10,506 | (6\%) |
| EMEA |  | 3,099 |  | 3,293 |  | 4,059 |  | 3,461 |  | 3,324 | (4\%) | 7\% |  | 10,695 |  | 10,844 | 1\% |
| Latin America |  | 1,202 |  | 1,320 |  | 1,272 |  | 1,527 |  | 1,385 | (9\%) | 15\% |  | 3,609 |  | 4,184 | 16\% |
| Asia |  | 2,076 |  | 2,102 |  | 2,399 |  | 2,176 |  | 2,209 | 2\% | 6\% |  | 6,520 |  | 6,784 | 4\% |
| Total revenues, net of interest expense | \$ | 9,468 | \$ | 9,159 | \$ | 11,233 | \$ | 10,441 | \$ | 10,644 | 2\% | 12\% | \$ | 32,047 | \$ | 32,318 | 1\% |
| Income (loss) from continuing operations by region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 97 | \$ | (90) | \$ | 575 | \$ | 127 | \$ | 504 | NM | NM | \$ | 2,187 | \$ | 1,206 | (45\%) |
| EMEA |  | 1,003 |  | 857 |  | 1,380 |  | 759 |  | 754 | (1\%) | (25\%) |  | 3,103 |  | 2,893 | (7\%) |
| Latin America |  | 426 |  | 508 |  | 501 |  | 636 |  | 477 | (25\%) | 12\% |  | 1,329 |  | 1,614 | 21\% |
| Asia |  | 660 |  | 641 |  | 842 |  | 697 |  | 730 | 5\% | 11\% |  | 2,203 |  | 2,269 | 3\% |
| Income (loss) from continuing operations | \$ | 2,186 | \$ | 1,916 | \$ | 3,298 | \$ | 2,219 | \$ | 2,465 | 11\% | 13\% | \$ | 8,822 | \$ | 7,982 | (10\%) |
| Average loans by reporting unit (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Services | \$ | 82 | \$ | 79 | \$ | 79 | \$ | 80 | \$ | 83 | 4\% | 1\% | \$ | 82 | \$ | 81 | (1\%) |
| Banking |  | 197 |  | 194 |  | 191 |  | 185 |  | 181 | (2\%) | (8\%) |  | 197 |  | 186 | (6\%) |
| Markets |  | 12 |  | 12 |  | 13 |  | 13 |  | 14 | 8\% | 17\% |  | 13 |  | 13 |  |
| Total | \$ | 291 | \$ | 285 | \$ | 283 | \$ | 278 | \$ | 278 | - | (4\%) | \$ | 292 | \$ | 280 | (4\%) |
| Average deposits by reporting unit and selected component (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Treasury and trade solutions | \$ | 664 | \$ | 694 | \$ | 704 | \$ | 688 | \$ | 676 | (2\%) | 2\% | \$ | 669 | \$ | 690 | 3\% |
| Securities services |  | 131 |  | 129 |  | 125 |  | 125 |  | 120 | (4\%) | (8\%) |  | 134 |  | 123 | (8\%) |
| Services |  | 795 |  | 823 |  | 829 |  | 813 |  | 796 | (2\%) |  |  | 803 |  | 813 | 1\% |
| Markets and Banking |  | 22 |  | 25 |  | 24 |  | 24 |  | 25 | 4\% | 14\% |  | 21 |  | 24 | 14\% |
| Total | \$ | 817 | \$ | 848 | \$ | 853 | \$ | 837 | \$ | 821 | (2\%) |  | \$ | 824 | \$ | 837 | 2\% |
| Services Key Drivers (in billions of dollars, except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUC/AUA (in trillions of dollars) | \$ | 20.9 | \$ | 22.2 | \$ | 23.0 | \$ | 23.6 | \$ | 23.0 | (3\%) | 10\% |  |  |  |  |  |
| Cross border transaction value | \$ | 75.6 | \$ | 81.1 | \$ | 83.0 | \$ | 87.8 | \$ | 87.8 | - | 16\% | \$ | 230.5 | \$ | 258.6 | 12\% |
| U.S. dollar clearing volume (in millions) |  | 37.6 |  | 38.2 |  | 38.3 |  | 38.8 |  | 40.0 | 3\% | 6\% |  | 110.4 |  | 117.1 | 6\% |
| Commercial card spend volume | \$ | 15.6 | \$ | 15.4 | \$ | 16.0 | \$ | 17.3 | \$ | 16.9 | (2\%) | 8\% | \$ | 42.0 |  | 50.2 | 20\% |

(1) Investment banking fees are substantially composed of underwriting and advisory revenues

AUC: Assets Under Custody
AUA: Assets Under Administration.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## INSTITUTIONAL CLIENTS GROUP

RTING UNIT REVENUES

## Services

Net interest income Non-interest revenue

```
Net interest income
Non-interest revenue
```


## Net interest income <br> Non-interest revenue Securities services

Markets
$\quad$ Net interest income
Non-interest revenue Total Markets revenue
Fixed income markets

Equity markets
Total
Rates and currencies
Spread products / other fixed income

| $\begin{gathered} 3 Q \\ 2022 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2022 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \end{gathered}$ |  | 3Q23 Increase/ <br> (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q23 | 3Q22 |  |  |  |  |  |  |
| \$ | 2,619 |  |  | \$ | 2,821 | \$ | 2,839 | \$ | 2,914 | \$ | 3,133 | 8\% | 20\% |
|  | 1,558 |  | 1,505 |  | 1,628 |  | 1,741 |  | 1,582 | (9\%) | 2\% |
| \$ | 4,177 | \$ | 4,326 | \$ | 4,467 | \$ | 4,655 | \$ | 4,715 | 1\% | 13\% |
| \$ | 2,231 | \$ | 2,340 | \$ | 2,358 | \$ | 2,425 | \$ | 2,607 | 8\% | 17\% |
|  | 977 |  | 946 |  | 1,053 |  | 1,085 |  | 984 | (9\%) | 1\% |
| \$ | 3,208 | \$ | 3,286 | \$ | 3,411 | \$ | 3,510 | \$ | 3,591 | 2\% | 12\% |
| \$ | 388 | \$ | 481 | \$ | 481 | \$ | 489 | \$ | 526 | 8\% | 36\% |
|  | 581 |  | 559 |  | 575 |  | 656 |  | 598 | (9\%) | 3\% |
| \$ | 969 | \$ | 1,040 | \$ | 1,056 | \$ | 1,145 | \$ | 1,124 | (2\%) | 16\% |


| Nine Months 2022 |  | Nine Months 2023 |  | YTD 2023 vs. YTD 2022 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 6,897 | \$ | 8,886 | 29\% |
|  | 4,795 |  | 4,951 | 3\% |
| \$ | 11,692 | \$ | 13,837 | 18\% |
| \$ | 5,960 | \$ | 7,390 | 24\% |
|  | 2,911 |  | 3,122 | 7\% |
| \$ | 8,871 | \$ | 10,512 | 18\% |
| \$ | 937 | \$ | 1,496 | 60\% |
|  | 1,884 |  | 1,829 | (3\%) |
| \$ | 2,821 | \$ | 3,325 | 18\% |
| \$ | 3,675 | \$ | 5,030 | 37\% |
|  | 11,494 |  | 9,670 | (16\%) |
| \$ | 15,169 | \$ | 14,700 | (3\%) |
| \$ | 11,489 | \$ | 11,545 | - |
|  | 3,680 |  | 3,155 | (14\%) |
| \$ | 15,169 | \$ | 14,700 | (3\%) |
| \$ | 8,955 | \$ | 9,285 | 4\% |
|  | 2,534 |  | 2,260 | (11\%) |
| \$ | 11,489 | \$ | 11,545 | - |
| \$ | 2,302 | \$ | 2,229 | (3\%) |
|  | 2,884 |  | 1,552 | (46\%) |
| \$ | 5,186 | \$ | 3,781 | (27\%) |
| \$ | 1,096 | \$ | 760 | (31\%) |
|  | 462 |  | 403 | (13\%) |
|  | 906 |  | 1,067 | 18\% |
|  | 2,464 |  | 2,230 | (9\%) |
|  | 2,115 |  | 1,863 | (12\%) |
| \$ | 4,579 | \$ | 4,093 | (11\%) |
|  | 607 |  | (312) | NM |
| \$ | 5,186 | \$ | 3,781 | (27\%) |
| \$ | 32,047 | \$ | 32,318 | 1\% |
|  | 331 |  | 305 | (8\%) |
| \$ | 32,378 | \$ | 32,623 | 1\% |

Banking
$\quad$ Net interest income
tal Banking revenues, including gain/(loss) on loan hedge
Investment banking
Advisory
Advisory
Equity underwriting
Total investment banking
Corporate lending - excluding gain/(loss) on loan hedges ${ }^{(1)}$
Corporate lending - excluding gain/(loss) on loan hedges ${ }^{(1)}$
Total Banking revenues (ex-gain/(loss) on loan hedges) ${ }^{(1)}$
Gain/(loss) on loan hedges ${ }^{(1)}$ (loss) on loan hedges)
Total Banking revenues including gain/(loss) on loan hedges ${ }^{(1)}$
Total ICG revenues, net of interest expense
Taxable-equivalent adjustments ${ }^{(2)}$
Total ICG revenues - including taxable-equivalent adjustments ${ }^{(2)}$
(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on
loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges
accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these
hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of
gain/(loss) on loan hedges are non-GAAP financial measures
(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

NM Not meaningful
Reclassified to conform to the current period's presentation.
PERSONAL BANKING AND WEALTH MANAGEMENT ns of dollars, except as otherwise noted)
Net interest income
Non-interest revenue
Total revenues, net of interest expens
Total operating expenses
Credit reserve build / (release) for loans
Provision for credit losses on unfunded lending commitments Provisions for benefits and claims, and other assets Income (loss) from continuing operations before taxes Income taxes (benefits)
Income (loss) from continuing operations
Noncontrolling interests
Net income (loss)
Average assets (in billions)
Efficiency ratio
Revenue by reporting unit and component
Branded cards
Retail services
U.S. Personal Banking
Private bank
Wealth at Work
Citigold
Global Wealth Management
Total
Average loans by reporting unit (in billions)
U.S. Personal Banking
lobal Wealth Managemen
Average deposits by reporting unit (in billions)
U.S. Personal Banking
Total
$\begin{array}{r}115 \\ \\ \hline\end{array}$
$\qquad$

| $\begin{gathered} 3 Q \\ 2022 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \\ 2023 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \end{gathered}$ |  | (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 Q23 | 3Q22 |  |  |  |  |  |  |
|  | 5,836 |  |  | \$ | 5,866 | \$ | 5,934 | \$ | 5,963 | \$ | 6,356 | 7\% | 9\% |
|  | 351 |  | 230 |  | 514 |  | 432 |  | 422 | (2\%) | 20\% |
|  | 6,187 |  | 6,096 |  | 6,448 |  | 6,395 |  | 6,778 | 6\% | 10\% |
|  | 4,077 |  | 4,307 |  | 4,254 |  | 4,204 |  | 4,301 | 2\% | 5\% |
|  | 723 |  | 908 |  | 1,094 |  | 1,241 |  | 1,367 | 10\% | 89\% |
|  | 360 |  | 771 |  | 507 |  | 333 |  | 95 | (71\%) | (74\%) |
|  | 19 |  | (19) |  | (6) |  | 2 |  | (9) | NM | NM |
|  | 7 |  | 6 |  | (4) |  | 3 |  | 4 | 33\% | (43\%) |
|  | 1,109 |  | 1,666 |  | 1,591 |  | 1,579 |  | 1,457 | (8\%) | 31\% |
|  | 1,001 |  | 123 |  | 603 |  | 612 |  | 1,020 | 67\% | 2\% |
|  | 209 |  | 9 |  | 114 |  | 118 |  | 217 | 84\% | 4\% |
|  | 792 |  | 114 |  | 489 |  | 494 |  | 803 | 63\% | 1\% |
|  | - |  | - |  |  |  | - |  | - |  | - |
| \$ | 792 | \$ | 114 | \$ | 489 | \$ | 494 | \$ | 803 | 63\% | 1\% |
| \$ | 479 | \$ | 494 | \$ | 490 | \$ | 473 | \$ | 471 | - | (2\%) |
|  | 473 |  | 484 |  | 495 |  | 484 |  | 474 | (2\%) | - |
|  | 66\% |  | 71\% |  | 66\% |  | 66\% |  | 63\% | (300) bps | (300) bps |
| \$ | 2,258 | \$ | 2,376 | \$ | 2,466 | \$ | 2,352 | \$ | 2,538 | 8\% | 12\% |
|  | 1,431 |  | 1,420 |  | 1,613 |  | 1,646 |  | 1,731 | 5\% | 21\% |
|  | 642 |  | 608 |  | 613 |  | 594 |  | 624 | 5\% | (3\%) |
|  | 4,331 |  | 4,404 |  | 4,692 |  | 4,592 |  | 4,893 | 7\% | 13\% |
|  | 649 |  | 589 |  | 567 |  | 605 |  | 640 | 6\% | (1\%) |
|  | 182 |  | 195 |  | 193 |  | 224 |  | 234 | 4\% | 29\% |
|  | 1,025 |  | 908 |  | 996 |  | 974 |  | 1,011 | 4\% | (1\%) |
|  | 1,856 |  | 1,692 |  | 1,756 |  | 1,803 |  | 1,885 | 5\% | 2\% |
| \$ | 6,187 | \$ | 6,096 | \$ | 6,448 | \$ | 6,395 | \$ | 6,778 | 6\% | 10\% |
| \$ | 174 | \$ | 180 | \$ | 183 | \$ | 189 | \$ | 196 | 4\% | 13\% |
|  | 151 |  | 150 |  | 150 |  | 150 |  | 151 | 1\% | - |
| \$ | 325 | \$ | 330 | \$ | 333 | \$ | 339 | \$ | 347 | 2\% | 7\% |
| \$ | 115 | \$ | 111 | \$ | 111 | \$ | 113 | \$ | 110 | (3\%) | (4\%) |
|  | 313 |  | 320 |  | 323 |  | 318 |  | 311 | (2\%) | (1\%) |
| \$ | 428 | \$ | 431 | \$ | 434 | \$ | 431 | \$ | 421 | (2\%) | (2\%) |


| Nine Months 2022 |  | Nine Months 2023 |  | $\begin{gathered} \text { YTD } 2023 \text { vs. } \\ \text { YTD } 2022 \text { Increase/ } \\ \text { (Decrease) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 16,790 | \$ | 18,253 | 9\% |
|  | 1,331 |  | 1,368 | 3\% |
|  | 18,121 |  | 19,621 | 8\% |
|  | 11,951 |  | 12,759 | 7\% |
|  | 2,113 |  | 3,702 | 75\% |
|  | (64) |  | 935 | NM |
|  | 30 |  | (13) | NM |
|  | 9 |  | 3 | (67\%) |
|  | 2,088 |  | 4,627 | NM |
|  | 4,082 |  | 2,235 | (45\%) |
|  | 877 |  | 449 | (49\%) |
|  | 3,205 |  | 1,786 | (44\%) |
|  | - |  | - | - |
| \$ | 3,205 | \$ | 1,786 | (44\%) |
|  | 474 |  | 484 | 2\% |
|  | 66\% |  | 65\% | -100 bps |
|  | 6,516 | \$ | 7,356 | 13\% |
|  | 4,030 |  | 4,990 | 24\% |
|  | 1,893 |  | 1,831 | (3\%) |
|  | 12,439 |  | 14,177 | 14\% |
|  | 2,173 |  | 1,812 | (17\%) |
|  | 535 |  | 651 | 22\% |
|  | 2,974 |  | 2,981 | - |
|  | 5,682 |  | 5,444 | (4\%) |
| \$ | 18,121 | \$ | 19,621 | 8\% |
| \$ | 167 | \$ | 190 | 14\% |
|  | 151 |  | 150 | (1\%) |
|  | 318 | \$ | 340 | 7\% |
| \$ | 117 | \$ | 112 | (4\%) |
|  | 320 |  | 317 | (1\%) |
| \$ | 437 | \$ | 429 | (2\%) |

NM Not meaningful
Reclassified to conform to the current period's presentation.

## PERSONAL BANKING AND WEALTH MANAGEMENT <br> Metrics

U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted)

| New account acquisitions (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Branded cards | 1,090 |  | 1,023 |  | 1,164 |  | 1,131 |  | 1,146 |  | 1\% | 5\% |
| Retail services |  | 2,339 |  | 2,806 |  | 1,976 |  | 2,393 |  | 2,152 | (10\%) | (8\%) |
| Credit card spend volume |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards | \$ | 120.7 | \$ | 125.3 | \$ | 115.9 | \$ | 126.8 | \$ | 125.2 | (1\%) | 4\% |
| Retail services |  | 24.5 |  | 27.1 |  | 20.8 |  | 24.8 |  | 23.3 | (6\%) | (5\%) |
| Average loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards | \$ | 91.8 | \$ | 95.4 | \$ | 96.8 | \$ | 99.8 | \$ | 103.2 | 3\% | 12\% |
| Retail services |  | 46.1 |  | 48.0 |  | 48.8 |  | 49.0 |  | 50.2 | 2\% | 9\% |
| EOP loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards | \$ | 93.7 | \$ | 100.2 | \$ | 97.1 | \$ | 103.0 | \$ | 105.2 | 2\% | 12\% |
| Retail services |  | 46.7 |  | 50.5 |  | 48.4 |  | 50.0 |  | 50.5 | 1\% | 8\% |
| NII as a \% of average loans ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards |  | 8.98\% |  | 8.97\% |  | 9.34\% |  | 8.99\% |  | 9.12\% |  |  |
| Retail services |  | 17.45\% |  | 16.92\% |  | 17.57\% |  | 17.45\% |  | 17.80\% |  |  |
| NCLs as a \% of average loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards |  | 1.50\% |  | 1.68\% |  | 2.18\% |  | 2.47\% |  | 2.72\% |  |  |
| Retail services |  | 2.71\% |  | 3.30\% |  | 4.08\% |  | 4.46\% |  | 4.53\% |  |  |
| Loans 90+ days past due as a \% of EOP loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards |  | 0.51\% |  | 0.63\% |  | 0.78\% |  | 0.81\% |  | 0.92\% |  |  |
| Retail services |  | 1.35\% |  | 1.56\% |  | 1.76\% |  | 1.77\% |  | 2.12\% |  |  |
| Loans 30-89 days past due as a \% of EOP loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards |  | 0.59\% |  | 0.69\% |  | 0.76\% |  | 0.81\% |  | 0.97\% |  |  |
| Retail services |  | 1.53\% |  | 1.62\% |  | 1.66\% |  | 1.81\% |  | 2.13\% |  |  |
| Average deposits | \$ | 115 | \$ | 111 | \$ | 111 | \$ | 113 | \$ | 110 | (3\%) | (4\%) |
| Branches (actual) |  | 653 |  | 654 |  | 653 |  | 653 |  | 652 | - | - |
| Mortgage originations | \$ | 4.2 | \$ | 2.7 | \$ | 3.3 | \$ | 4.5 | \$ | 3.9 | (13\%) | (7\%) |
| Global Wealth Management Key Indicators (in billions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |
| Client assets | \$ | 708 | \$ | 746 | \$ | 759 | \$ | 764 | \$ | 756 | (1\%) | 7\% |
| Average loans |  | 151 |  | 150 |  | 150 |  | 150 |  | 151 | 1\% | - |
| Average deposits |  | 313 |  | 320 |  | 323 |  | 318 |  | 311 | (2\%) | (1\%) |
| U.S. mortgage originations |  | 4.4 |  | 2.5 |  | 1.8 |  | 2.9 |  | 3.2 | 10\% | (27\%) |

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(2) Net interest income includes certain fees that are recorded as interest revenue.

Reclassified to conform to the current period's presentation.

## LEGACY FRANCHISES ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net interest income
Not interest income
Total revenues, net of interest expense
Total operating expenses
Net credit losses on loans
Credit reserve build / (release) for loans
Provision for credit losses on unfunded lending commitments
Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims
income (loss) from continuing operations before taxes
Income taxes (benefits)
Income (loss) from continuing operations
Noncontrolling interes
Net income (loss)
OOP assets (in bilions)
Averige assets

## Revenue by reporting unit and componen

Asia Consumer
Mexico Consumer/SBMM
Legacy Holdings Assets
Total

## Asia Consumer - Key Indicators (in billions of dollars

EOP loans
Average loan
NCLs as a \% of average loans
Loans $90+$ days past due as a \% of EOP loans
Loans $30-89$ days past due as a \% of EOP loans

## Mexico Consumer/SBMM - Key Indicators (in billions of dollars)

 EOP loansAverage loans
NCLs as a \% of average loans
Loans $90+$ days past due as a \% of EOP loans (Mexico Consumer only)
Loans 30-89 days past due as a \% of EOP loans (Mexico Consumer only)
Legacy Holdings Assets - Key Indicators (in billions of dollars)
EOP loans
$\qquad$

| $\begin{gathered} 3 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2 \end{gathered}$ |  | $\begin{gathered} \text { 1Q } \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \end{gathered}$ |  | (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q23 | 3Q22 |  |  |  |  |  |  |
| \$ | 1,385 |  |  | \$ | 1,324 | \$ | 1,290 | \$ | 1,345 | \$ | 1,279 | (5\%) | (8\%) |
|  | 1,169 |  | 728 |  | 1,562 |  | 578 |  | 938 | 62\% | (20\%) |
|  | 2,554 |  | 2,052 |  | 2,852 |  | 1,923 |  | 2,217 | 15\% | (13\%) |
|  | 1,845 |  | 1,830 |  | 1,752 |  | 1,778 |  | 1,794 | 1\% | (3\%) |
|  | 164 |  | 168 |  | 186 |  | 190 |  | 219 | 15\% | 34\% |
|  | 6 |  | (61) |  | 3 |  | 74 |  | (17) | NM | NM |
|  | (31) |  | 3 |  | (18) |  | (10) |  | (5) | 50\% | 84\% |
|  | 28 |  | 13 |  | 174 |  | 46 |  | (9) | NM | NM |
|  | 167 |  | 123 |  | 345 |  | 300 |  | 188 | (37\%) | 13\% |
|  | 542 |  | 99 |  | 755 |  | (155) |  | 235 | NM | (57\%) |
|  | 226 |  | 24 |  | 149 |  | (33) |  | 108 | NM | (52\%) |
|  | 316 |  | 75 |  | 606 |  | (122) |  | 127 | NM | (60\%) |
|  | - |  | 3 |  | 2 |  | 3 |  | 2 | (33\%) | NM |
| \$ | 316 | \$ | 72 | \$ | 604 | \$ | (125) | \$ | 125 | NM | (60\%) |
| \$ | 100 | \$ | 97 | \$ | 94 | \$ | 92 | \$ | 80 | (13\%) | (20\%) |
|  | 103 |  | 99 |  | 97 |  | 92 |  | 87 | (5\%) | (16\%) |
|  | 72\% |  | 89\% |  | 61\% |  | 92\% |  | 81\% | $(1,100)$ bps | 900 bps |
| \$ | 1,372 | \$ | 772 | \$ | 1,509 | \$ | 454 | \$ | 672 | 48\% | (51\%) |
|  | 1,173 |  | 1,255 |  | 1,322 |  | 1,449 |  | 1,552 | 7\% | 32\% |
|  | 9 |  | 25 |  | 21 |  | 20 |  | (7) | NM | NM |
| \$ | 2,554 | \$ | 2,052 | \$ | 2,852 | \$ | 1,923 | \$ | 2,217 | 15\% | (13\%) |
| \$ | 13.4 | \$ | 13.3 | \$ | 10.0 | \$ | 9.1 | \$ | 8.0 | (12\%) | (40\%) |
|  | 14.6 |  | 14.5 |  | 14.4 |  | 12.2 |  | 10.8 | (11\%) | (26\%) |
|  | 15.2 |  | 13.2 |  | 12.1 |  | 9.5 |  | 8.6 | (9\%) | (43\%) |
|  | 1.02\% |  | 1.23\% |  | 1.47\% |  | 1.73\% |  | 1.43\% |  |  |
|  | 0.35\% |  | 0.37\% |  | 0.55\% |  | 0.55\% |  | 0.61\% |  |  |
|  | 0.47\% |  | 0.53\% |  | 0.65\% |  | 0.66\% |  | 0.73\% |  |  |
| \$ | 20.7 | \$ | 21.9 | \$ | 24.0 | \$ | 26.0 | + | 26.0 | - | 26\% |
|  | 35.8 |  | 36.5 |  | 38.3 |  | 40.8 |  | 40.0 | (2\%) | 12\% |
|  | 20.4 |  | 21.3 |  | 22.8 |  | 24.7 |  | 26.0 | 5\% | 27\% |
|  | 2.64\% |  | 2.48\% |  | 2.63\% |  | 2.52\% |  | 2.95\% |  |  |
|  | 1.26\% |  | 1.28\% |  | 1.24\% |  | 1.37\% |  | 1.32\% |  |  |
|  | 1.23\% |  | 1.26\% |  | 1.26\% |  | 1.28\% |  | 1.33\% |  |  |
| \$ | 3.2 | \$ | 3.0 | \$ | 2.8 | \$ | 2.7 | \$ | 2.5 | (7\%) | (22\%) |


(1) Legacy Franchises consists of the consumer franchises in 13 markets across Asia and EMEA that Citi intends to exit or has exited (Asia Consumer); the consumer, small business and midale-market banking (Mexico SBMM) operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets)
(3) See footnote 2 page 1
(3) See footnote 2 on page 1 .

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net interest income
Non-interest revenue
Total revenues, net of interest expense
Total operating expenses
Provisions for HTM debt securities and other assets
Income (loss) from continuing operations before taxes Income taxes (benefits)

## Income (loss) from continuing operations

Income (loss) from discontinued operations, net of taxes ${ }^{(2)}$
Noncontrolling interests
Net income (loss)
EOP assets (in billions)

| $\begin{gathered} 3 Q \\ 2022 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{QQ} \\ 2022 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \\ \hline \end{gathered}$ |  | 3Q23 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 Q23 | 3Q22 |  |  |  |  |  |  |
| \$ | 772 |  |  | \$ | 1,043 | \$ | 1,096 | \$ | 969 | \$ | 699 | (28\%) | (9\%) |
|  | (473) | (344) |  |  | (182) |  | (292) |  | (199) | 32\% | 58\% |
|  | 299 |  | 699 |  | 914 |  | 677 |  | 500 | (26\%) | 67\% |
|  | 286 |  | 247 |  | 310 |  | 302 |  | 237 | (22\%) | (17\%) |
|  | 3 |  | - |  | 111 |  | (113) |  | (1) | 99\% | NM |
|  | 10 |  | 452 |  | 493 |  | 488 |  | 264 | (46\%) | NM |
|  | (211) |  | 21 |  | 234 |  | 127 |  | 74 | (42\%) | NM |
|  | 221 |  | 431 |  | 259 |  | 361 |  | 190 | (47\%) | (14\%) |
|  | (6) |  | (2) |  | (1) |  | (1) |  | 2 | NM | NM |
|  | 6 |  | (2) |  | 3 |  | 4 |  | 3 | (25\%) | (50\%) |
| \$ | 209 | \$ | 431 | \$ | 255 | \$ | 356 | \$ | 189 | (47\%) | (10\%) |
| \$ | 96 | \$ | 96 | \$ | 102 | \$ | 94 | \$ | 95 | 1\% | (1\%) |


| Nine Months 2022 |  | Nine Months 2023 |  | YTD 2023 vs. YTD 2022 Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 1,367 | \$ | 2,764 | NM |
|  | (623) |  | (673) | (8\%) |
|  | 744 |  | 2,091 | NM |
|  | 706 |  | 849 | 20\% |
|  | 3 |  | (3) | NM |
|  | 35 |  | 1,245 | NM |
|  | (651) |  | 435 | NM |
|  | 686 |  | 810 | 18\% |
|  | (229) |  | - | 100\% |
|  | - |  | 10 | 11\% |
| \$ | 448 | \$ | 800 | 79\% |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and
nallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.
(2) See footnote 4 on page 1 .

NM Not meaningful
Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{1(1)(2)(3)(4)(5)}$

Taxable Equivalent Basis
$\qquad$
$\longrightarrow$ Interes
$\qquad$
$\qquad$ \% Average Rate ${ }^{(4)}$

In millions of dollars, except as otherwise noted Assets

## Deposits with banks

Securities borrowed and purchased under resale agreements ${ }^{(6)}$
Trading account assets
Trading account assets ${ }^{(7)}$
Investments
Consumer loans
Corporate loans
Total loans (net of unearned income) ${ }^{(8)}$
Other interest-earning assets
Total average interest-earning assets

## Liabilities

Deposits
Securities loaned and sold under repurchase agreements
Trading account liabilities ${ }^{(1)}$
Trading account liabiiftes
Short-term borrowings other interest-bearing liabilities
debt ${ }^{9}$ )
Total average interest-bearing liabilities

Net interest income as a \% of average interest-earning assets (NIM) ${ }^{(9)}$
3 322
2 Q23
3Q23 ${ }^{(5)}$ $\qquad$
$\qquad$ 2Q23 $\qquad$ 3 Q23 $3^{(5)}$

| \$ | 256,444 | \$ | 310,047 | \$ | 260,159 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 361,719 |  | 365,704 |  | 352,608 |
|  | 272,996 |  | 329,229 |  | 345,864 |
|  | 513,414 |  | 507,949 |  | 508,854 |
|  | 356,347 |  | 367,852 |  | 375,632 |
|  | 298,371 |  | 285,739 |  | 286,654 |
|  | 654,718 |  | 653,591 |  | 662,286 |
|  | 110,619 |  | 85,083 |  | 76,400 |
| \$ | 2,169,910 | \$ | 2,251,603 | \$ | 2,206,171 |
| \$ | 1,075,359 | \$ | 1,132,211 | \$ | 1,121,163 |
|  | 207,190 |  | 262,147 |  | 275,123 |
|  | 128,525 |  | 128,354 |  | 111,367 |
|  | 154,322 |  | 126,734 |  | 117,435 |
|  | 169,329 |  | 162,327 |  | 158,485 |
| \$ | 1,734,725 | \$ | 1,811,773 | \$ | 1,783,573 |


| \$ | 1,218 | \$ | 3,049 | \$ | 2,645 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,176 |  | 6,254 |  | 7,363 |
|  | 1,991 |  | 3,752 |  | 3,893 |
|  | 3,010 |  | 4,456 |  | 4,727 |
|  | 7,380 |  | 8,962 |  | 9,609 |
|  | 3,430 |  | 5,102 |  | 5,447 |
|  | 10,810 |  | 14,064 |  | 15,056 |
|  | 760 |  | 1,085 |  | 1,176 |
| \$ | 19,965 | \$ | 32,660 | \$ | 34,860 |
| \$ | 3,270 | \$ | 8,727 | \$ | 9,630 |
|  | 1,251 |  | 4,953 |  | 6,090 |
|  | 472 |  | 870 |  | 892 |
|  | 745 |  | 1,777 |  | 1,956 |
|  | 1,618 |  | 2,420 |  | 2,441 |
| \$ | 7,356 | \$ | 18,747 | \$ | 21,009 |

3Q22 $\qquad$ 2Q23 $\qquad$ 3Q23 $3^{(5)}$

|  |  |  |
| :--- | ---: | ---: |
| $1.88 \%$ | $3.94 \%$ | $4.03 \%$ |
| $2.39 \%$ | $6.86 \%$ | $8.28 \%$ |
| $2.89 \%$ | $4.57 \%$ | $4.47 \%$ |
| $2.33 \%$ | $3.52 \%$ | $3.69 \%$ |
| $8.22 \%$ | $9.77 \%$ | $10.15 \%$ |
| $4.56 \%$ | $7.16 \%$ | $7.54 \%$ |
| $6.55 \%$ | $8.63 \%$ | $9.02 \%$ |
| $2.73 \%$ | $5.11 \%$ | $6.11 \%$ |
| $3.65 \%$ | $5.82 \%$ | $6.27 \%$ |
|  |  |  |
|  |  |  |
| $1.21 \%$ | $3.09 \%$ | $3.41 \%$ |
| $2.40 \%$ | $7.58 \%$ | $8.78 \%$ |
| $1.46 \%$ | $2.72 \%$ | $3.18 \%$ |
| $1.92 \%$ | $5.62 \%$ | $6.61 \%$ |
| $3.79 \%$ | $5.98 \%$ | $6.11 \%$ |
| $1.68 \%$ | $4.15 \%$ | $4.67 \%$ |

3Q23 increase (decrease) from:
$\begin{array}{llllll}\$ & 12,609 & \$ & 13,913 & \$ & 13,851\end{array}$
(1) Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $21 \%$ ) of $\$ 46$ million for 3 Q22
$\$ 13$ million for 2Q23 and $\$ 23$ million for 3Q23
(2) Citigroup average balances and interest rates include both domestic and international operations

Monthly averages have been used by certain subsidiaries where daily averages are unavailable
(5) Averag e rate percentage is calculated as annualized interest over average volumes
(5) 3 Q23 is preliminary.
(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reportec net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).
(7) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively
(8) Nonperforming loans are included in the average loan balances
(9) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue.

Reclassified to conform to the current period's presentation.

EOP LOANS
(In billions of dollars)

|  | $\begin{gathered} 3 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \\ \hline \end{gathered}$ |  | 3 Q23 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2 Q23 | 3 Q22 |  |  |  |  |  |  |
| Corporate loans by region |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 125.9 |  |  | \$ | 127.8 | \$ | 125.1 | \$ | 121.7 | \$ | 123.0 | 1\% | (2\%) |
| EMEA |  | 71.6 |  | 71.0 |  | 70.0 |  | 70.9 |  | 71.5 | 1\% | - |
| Latin America |  | 35.4 |  | 36.2 |  | 38.6 |  | 38.9 |  | 39.5 | 2\% | 12\% |
| Asia |  | 55.5 |  | 54.2 |  | 54.6 |  | 54.5 |  | 54.6 | - | (2\%) |
| Total corporate loans | \$ | 288.4 | \$ | 289.2 | \$ | 288.3 | \$ | 286.0 | \$ | 288.6 | 1\% | - |
| Corporate loans by reporting unit |  |  |  |  |  |  |  |  |  |  |  |  |
| Services | \$ | 80.4 | \$ | 76.6 | \$ | 80.1 | \$ | 83.5 | \$ | 83.4 | - | 4\% |
| Markets |  | 11.7 |  | 13.6 |  | 13.5 |  | 14.0 |  | 17.2 | 23\% | 47\% |
| Banking |  | 189.3 |  | 191.9 |  | 187.0 |  | 180.3 |  | 179.8 | - | (5\%) |
| Legacy Franchises - Mexico SBMM |  | 7.0 |  | 7.1 |  | 7.7 |  | 8.2 |  | 8.2 | - | 17\% |
| Total corporate loans | \$ | 288.4 | \$ | 289.2 | \$ | 288.3 | \$ | 286.0 | \$ | 288.6 | 1\% | - |
| Personal Banking and Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |
| Branded cards | \$ | 93.7 | \$ | 100.2 | \$ | 97.1 | \$ | 103.0 | \$ | 105.2 | 2\% | 12\% |
| Retail services |  | 46.7 |  | 50.5 |  | 48.4 |  | 50.0 |  | 50.5 | 1\% | 8\% |
| Retail banking |  | 35.8 |  | 37.1 |  | 39.2 |  | 41.5 |  | 43.1 | 4\% | 20\% |
| U.S. Personal Banking | \$ | 176.2 | \$ | 187.8 | \$ | 184.7 | \$ | 194.5 | \$ | 198.8 | 2\% | 13\% |
| Global Wealth Management |  | 151.1 |  | 149.2 |  | 149.9 |  | 150.5 |  | 150.6 | - | - |
| Total | \$ | 327.3 | \$ | 337.0 | \$ | 334.6 | \$ | 345.0 | \$ | 349.4 | 1\% | 7\% |
| Legacy Franchises - Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Asia Consumer ${ }^{(3)}$ | \$ | 13.4 | \$ | 13.3 | \$ | 10.0 | \$ | 9.1 | \$ | 8.0 | (12\%) | (40\%) |
| Mexico Consumer |  | 13.7 |  | 14.8 |  | 16.3 |  | 17.8 |  | 17.8 | - | 30\% |
| Legacy Holdings Assets |  | 3.2 |  | 3.0 |  | 2.8 |  | 2.7 |  | 2.5 | (7\%) | (22\%) |
| Total | \$ | 30.3 | \$ | 31.1 | \$ | 29.1 | \$ | 29.6 | \$ | 28.3 | (4\%) | (7\%) |
| Total consumer loans | \$ | 357.6 | \$ | 368.1 | \$ | 363.7 | \$ | 374.6 | \$ | 377.7 | 1\% | 6\% |
| Total loans - EOP | \$ | 646.0 | \$ | 657.2 | \$ | 652.0 | \$ | 660.6 | \$ | 666.3 | 1\% | 3\% |
| Total loans - average | \$ | 654.7 | \$ | 652.5 | \$ | 653.7 | \$ | 653.6 | \$ | 662.3 | 1\% | 1\% |

(1) Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM
(2) Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business and Middle-Market Banking (Mexico SBMM) loans)
(3) Asia Consumer includes loans of certain EMEA countries for all periods presented.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## EOP DEPOSITS

(In billions of dollars)
(1) Asia Consumer includes deposits of certain EMEA countries for all periods presented.

[^0]| ICG by region |  |
| :--- | :---: |
| North America |  |
| EMEA |  |
| Latin America |  |
| Asia |  |
| Total |  |

ICG by reporting unit Treasury and trade solutions Treasury and trade
Secrvices
Markets
Markets
Banking
Banking
Total
Personal Banking and Wealth Management
U.S. Personal Banking

Global Wealth Management
Total

## Legacy Franchises <br> Asia Consumer Mexico Consumer/SBMM <br> Mexico Consumer/SBMM <br> Total

Corporate/Other


| 3Q | 4Q | 1Q | 2Q | 3Q | 3Q23 Increase/ <br> (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 | 2022 | 2023 | 2023 | 2023 | 2 Q23 | 3Q22 |


| \$ | 391.0 | \$ | 405.5 | \$ | 394.7 | \$ | 393.2 | \$ | 371.5 | (6\%) | (5\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 197.7 |  | 215.6 |  | 208.8 |  | 206.6 |  | 195.3 | (5\%) | (1\%) |
|  | 35.5 |  | 40.9 |  | 41.8 |  | 41.9 |  | 43.2 | 3\% | 22\% |
|  | 172.7 |  | 183.4 |  | 174.1 |  | 176.5 |  | 172.3 | (2\%) | - |
| \$ | 796.9 | \$ | 845.4 | \$ | 819.4 | \$ | 818.2 | \$ | 782.3 | (4\%) | (2\%) |


| \$ | 647.1 | \$ | 701.3 | \$ | 670.9 | \$ | 671.4 | \$ | 643.0 | (4\%) | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 127.8 |  | 119.8 |  | 124.2 |  | 124.4 |  | 113.7 | (9\%) | (11\%) |
|  | 774.9 | \$ | 821.1 | \$ | 795.1 | \$ | 795.8 | \$ | 756.7 | (5\%) | (2\%) |
|  | 20.5 |  | 22.6 |  | 23.0 |  | 21.5 |  | 24.7 | 15\% | 20\% |
|  | 1.5 |  | 1.7 |  | 1.3 |  | 0.9 |  | 0.9 | - | (40\%) |
| \$ | 796.9 | \$ | 845.4 | \$ | 819.4 | \$ | 818.2 | \$ | 782.3 | (4\%) | (2\%) |




| $\$$ | 14.6 |  | $\$$ | 14.5 |  | $\$$ | 14.4 |  | $\$$ | 12.2 |  | $\$$ | 10.8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Total deposits - average


[^1](2) Includes ACL activity on HTM securities and Other assets.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

Page 1
(In millio (In millions of dollars)
$\frac{\text { Total Citigroup }}{\text { Allowance for }}$
$\frac{\text { Total Citigroup }}{\text { Allowance for credit losses on loans (ACLL) at beginning of period }}$
Adjustment to opening balance
Financial instruments-TD
Adjusted ACLL at beginning of period
Adjusted Aclit (losses) on loans period
Gross recoveries on loans
Net credit (losses) / recoveries on loans (NCLs)
Replenishment of NCLs
Net reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
ACLL at end of period (a)
Allowance for credit losses on unfunded lending commitments (ACLUC) ${ }^{(8)}$ (a)

Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (a)]
Total ACLL as a percentage of total loans ${ }^{(9)}$
Consumer
ACLL at beginning of period
Adjustments to opening balance
Financial instruments-TDRs and Vintage Disclosures Adjusted ACLL at beginning of period
NCLs
Replenishment of NCLs
Net reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
Other net ${ }^{(2)(3)(4)(5)(6)(7)}$
Other, net ${ }^{(2)(3)(4)(5)(5)(6) 7)}$

## ACLL at end of period (b)

Consumer ACLUC ${ }^{(8)}$ (b)
Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (b)]
Consumer ACLL as a percentage of total consumer loans
Corporate
ACLL at beginning of period
NCLs
Replenishment of NCL
Net reserve builds / (releases) for loans
Provision for credit losses on loans (PCLL)
ACLL at end of period (c)
Corporate ACLUC ${ }^{(8)}$ (c)
Provision (release) for credit losses on unfunded lending commitments
Total allowance for credit losses on loans, leases and
unfunded lending commitments [sum of (c)]
Corporate ACLL as a percentage of total corporate loans ${ }^{(9)}$

| $\begin{gathered} 3 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2023 \\ \hline \end{gathered}$ |  | 3 Q23 Increase/ (Decrease) from |  | Nine Months 2022 |  | Nine Months 2023 |  | $\begin{gathered} \text { YTD } 2023 \text { vs. } \\ \text { YTD } 2022 \text { Increase/ } \\ \text { (Decrease) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q23 | 3Q22 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 15,952 |  |  | \$ | 16,309 | \$ | 16,974 | \$ | 17,169 | \$ | 17,496 | 2\% | 10\% | \$ | 16,455 | \$ | 16,974 |  |
|  | - |  | - |  | (352) |  | - |  | - |  |  |  | - |  | (352) |  |
|  | 15,952 |  | 16,309 |  | 16,622 |  | 17,169 |  | 17,496 | 2\% | 10\% |  | 16,455 |  | 16,622 | 1\% |
|  | $(1,237)$ |  | $(1,467)$ |  | $(1,634)$ |  | $(1,879)$ |  | $(2,000)$ | (6\%) | (62\%) |  | $(3,689)$ |  | $(5,513)$ | (49\%) |
|  | 350 |  | 287 |  | 332 |  | 375 |  | 363 | (3\%) | 4\% |  | 1,080 |  | 1,070 | (1\%) |
|  | (887) |  | $(1,180)$ |  | $(1,302)$ |  | $(1,504)$ |  | $(1,637)$ | 9\% | 85\% |  | $(2,609)$ |  | $(4,443)$ | 70\% |
|  | 887 |  | 1,180 |  | 1,302 |  | 1,504 |  | 1,637 | 9\% | 85\% |  | 2,609 |  | 4,443 | 70\% |
|  | 441 |  | 593 |  | 435 |  | 257 |  | 179 | (30\%) | (59\%) |  | 363 |  | 871 | NM |
|  | 1,328 |  | 1,773 |  | 1,737 |  | 1,761 |  | 1,816 | 3\% | 37\% |  | 2,972 |  | 5,314 | 79\% |
| \$ | $\begin{array}{r} (84) \\ \hline 16,309 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 72 \\ \hline 16,974 \end{array}$ | \$ | $\begin{array}{r} 112 \\ \hline 17,169 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 70 \\ \hline 17,496 \end{array}$ |  | $\begin{array}{r} (46) \\ \hline 17,629 \\ \hline \hline \end{array}$ | NM | $\begin{gathered} 45 \% \\ 8 \% \end{gathered}$ | \$ | $\begin{array}{r} (509) \\ \hline 16,309 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 136 \\ \hline \underline{17,629} \\ \hline \end{array}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 2,089 | \$ | 2,151 | \$ | 1,959 | \$ | 1,862 | \$ | 1,806 | (3\%) | (14\%) | \$ | 2,089 | \$ | 1,806 |  |
| \$ | (71) | \$ | 47 | \$ | (194) | \$ | (96) | \$ | (54) | 44\% | 24\% | \$ | 244 | \$ | (344) |  |
| \$ | 18,398 | \$ | 19,125 | \$ | 19,128 | \$ | 19,358 |  | 19,435 | - | 6\% | \$ | 18,398 | \$ | 19,435 |  |
|  | 2.54\% |  | 2.60\% |  | 2.65\% |  | 2.67\% |  | 2.68\% |  |  |  |  |  |  |  |
| \$ | 12,983 | \$ | 13,361 | \$ | 14,119 | \$ | 14,389 | \$ | 14,866 | 3\% | 15\% | \$ | 14,040 | \$ | 14,119 |  |
|  | - |  | - |  | (352) |  | - |  | - |  |  |  | - |  | (352) |  |
|  | 12,983 |  | 13,361 |  | 13,767 |  | 14,389 |  | 14,866 | 3\% | 15\% |  | 14,040 |  | 13,767 | (2\%) |
|  | (881) |  | $(1,062)$ |  | $(1,280)$ |  | $(1,429)$ |  | $(1,579)$ | 10\% | 79\% |  | $(2,549)$ |  | $(4,288)$ | 68\% |
|  | 881 |  | 1,062 |  | 1,280 |  | 1,429 |  | 1,579 | 10\% | 79\% |  | 2,549 |  | 4,288 | 68\% |
|  | 400 |  | 717 |  | 520 |  | 409 |  | 77 | (81\%) | (81\%) |  | (200) |  | 1,006 | NM |
|  | 1,281 |  | 1,779 |  | 1,800 |  | 1,838 |  | 1,656 | (10\%) | 29\% |  | 2,349 |  | 5,294 | NM |
|  | (22) |  | 41 |  | 102 |  | 68 |  | (31) | NM | (41\%) |  | (479) |  | 139 | NM |
| \$ | 13,361 | \$ | 14,119 | \$ | 14,389 | \$ | 14,866 | \$ | 14,912 | - | 12\% | \$ | 13,361 | \$ | 14,912 |  |
| \$ | 143 | \$ | 120 | \$ | 101 | \$ | 88 | \$ | 65 | (26\%) | (55\%) | \$ | 143 | \$ | 65 |  |
| \$ | (8) | \$ | (20) | \$ | (17) | \$ | (4) |  | (20) | NM | NM | \$ | 120 | \$ | (41) |  |
| \$ | 13,504 | \$ | 14,239 | \$ | 14,490 | \$ | 14,954 |  | 14,977 | - | 11\% | \$ | 13,504 | \$ | 14,977 |  |
|  | 3.74\% |  | 3.84\% |  | 3.96\% |  | 3.97\% |  | 3.95\% |  |  |  |  |  |  |  |
| \$ | 2,969 | \$ | 2,948 | \$ | 2,855 | \$ | 2,780 | \$ | 2,630 | (5\%) | (11\%) | \$ | 2,415 | \$ | 2,855 |  |
|  | (6) |  | (118) |  | (22) |  | (75) |  | (58) | (23\%) | NM |  | (60) |  | (155) | NM |
|  | $\begin{array}{r} 6 \\ \hline 61 \\ \hline \end{array}$ |  | $\begin{array}{r} 118 \\ (124) \\ \hline \end{array}$ |  | $\begin{array}{r} 22 \\ \hline 22 \\ (85) \\ \hline \end{array}$ |  | $\begin{array}{r} 75 \\ (152) \\ \hline \end{array}$ |  | $\begin{array}{r} 58 \\ 102 \\ \hline \end{array}$ | $\begin{gathered} (23 \%) \\ \mathrm{NM} \end{gathered}$ | $\begin{aligned} & \mathrm{NM} \\ & \mathrm{NM} \end{aligned}$ |  | $\begin{array}{r} 60 \\ 563 \\ \hline \end{array}$ |  | $\begin{array}{r} 155 \\ (135) \\ \hline \end{array}$ | $\begin{aligned} & \text { NM } \\ & \text { NM } \end{aligned}$ |
|  | 47 |  | (6) |  | (63) |  | (77) |  | 160 | NM | NM |  | 623 |  | 20 | (97\%) |
|  | (62) |  | 31 |  | 10 |  | 2 |  | (15) | NM | 76\% |  | (30) |  | (3) |  |
| \$ | 2,948 | \$ | 2,855 | \$ | 2,780 | \$ | 2,630 | \$ | 2,717 | 3\% | (8\%) | \$ | 2,948 | \$ | 2,717 |  |
| \$ | 1,946 | \$ | 2,031 | \$ | 1,858 | \$ | 1,774 | \$ | 1,741 | (2\%) | (11\%) | \$ | 1,946 | \$ | 1,741 |  |
| \$ | (63) | \$ | 67 | \$ | (177) | \$ | (92) | \$ | (34) | 63\% | 46\% | \$ | 124 | \$ | (303) |  |
| \$ | 4,894 | \$ | 4,886 | \$ | 4,638 | \$ | 4,404 |  | 4,458 | 1\% | (9\%) | \$ | 4,894 | \$ | 4,458 |  |
|  | 1.04\% |  | 1.01\% |  | 0.98\% |  | 0.94\% |  | 0.97\% |  |  |  |  |  |  |  |

Footnotes to this table are on the following page (page 16).

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

## The following footnotes relate to the table on the preceding page (page 15):

(1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02 Financial Instruments - Credit Losses (Topic 326) TDRs and Vintage Disclosures
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(3) 3Q22 primarily relates to FX translation.
(4) 4Q22 primarily relates to FX translation
(5) 1Q23 primarily relates to FX translation.
(6) 2Q23 primarily relates to FX translation
(7) 3Q23 primarily relates to FX translation.
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) September 30, 2022, December 31, 2022, March 31, 2023, June 30, 2023 and September 30, 2023 exclude $\$ 3.9$ billion, $\$ 5.4$ billion, $\$ 5.1$ billion, $\$ 5.8$ billion and $\$ 7.4$ billion, respectively, of loans that are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS

(In millions of dollars)

| Corporate non-accrual loans by region ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 276 | \$ | 138 | \$ | 285 | \$ | 358 | \$ | 934 | NM | NM |
| EMEA |  | 598 |  | 502 |  | 383 |  | 350 |  | 507 | 45\% | (15\%) |
| Latin America |  | 555 |  | 429 |  | 462 |  | 428 |  | 407 | (5\%) | (27\%) |
| Asia |  | 56 |  | 53 |  | 83 |  | 125 |  | 127 | 2\% | NM |
| Total | \$ | 1,485 | \$ | 1,122 | \$ | 1,213 | \$ | 1,261 | \$ | 1,975 | 57\% | 33\% |
| Corporate non-accrual loans by reporting unit ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking | \$ | 1,085 | \$ | 767 | \$ | 868 | \$ | 931 | \$ | 1,689 | 81\% | 56\% |
| Services |  | 185 |  | 153 |  | 133 |  | 123 |  | 94 | (24\%) | (49\%) |
| Markets |  | - |  | 3 |  | 3 |  | 1 |  | - | (100\%) | - |
| Mexico SBMM |  | 215 |  | 199 |  | 209 |  | 206 |  | 192 | (7\%) | (11\%) |
| Total | \$ | 1,485 | \$ | 1,122 | \$ | 1,213 | \$ | 1,261 | \$ | 1,975 | 57\% | 33\% |
| Consumer non-accrual loans ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Personal Banking and Global Wealth Management | \$ | 585 | \$ | 541 | \$ | 608 | \$ | 536 | \$ | 567 | 6\% | (3\%) |
| Asia Consumer ${ }^{(2)}$ |  | 30 |  | 30 |  | 29 |  | 24 |  | 25 | 4\% | (17\%) |
| Mexico Consumer |  | 486 |  | 457 |  | 480 |  | 498 |  | 463 | (7\%) | (5\%) |
| Legacy Holdings Assets - Consumer |  | 300 |  | 289 |  | 278 |  | 263 |  | 247 | (6\%) | (18\%) |
| Total | \$ | 1,401 | \$ | 1,317 | \$ | 1,395 | \$ | 1,321 | \$ | 1,302 | (1\%) | (7\%) |
| Total non-accrual loans (NAL) | \$ | 2,886 | \$ | 2,439 | \$ | 2,608 | \$ | 2,582 | \$ | 3,277 | 27\% | 14\% |
| Other real estate owned (OREO) ${ }^{(3)}$ | \$ | 16 | \$ | 15 | \$ | 21 | \$ | 31 | \$ | 37 | 19\% | NM |
| NAL as a percentage of total loans |  | 0.45\% |  | 0.37\% |  | 0.40\% |  | 0.39\% |  | 0.49\% |  |  |
| ACLL as a percentage of NAL |  | 565\% |  | 696\% |  | 658\% |  | 678\% |  | 538\% |  |  |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest aymens. Wh lim exceptions, he following pracices are applid for consumerloans. consumer loans, excluarng crearcards and morgages, are placed n non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include redit card loans. The balances above represent non-accrual loans within Consumer loans and Corporate loans on the Consolidated Balance Sheet
(2) Asia Consumer includes balances for certain EMEA countries for all periods presented
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## Citigroup

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE
PER SHARE AND TANGIBLE BOOK VALUE PER SHARE
(In millions of dollars or shares, except per share amounts and ratios)

## Common Equity Tier 1 Capital Ratio and Components ${ }^{(1)}$

Citigroup common stockholders' equity ${ }^{(3)}$
Add: qualifying noncontrolling interests
Regulatory capital adjustments and deductions:
Add:
ECL transition provision ${ }^{(4)}$
Acc
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax
(loss) related to changes in fair value of financia
liabilities attributable to own creditworthiness, net of tax
Intangible assets:
Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(5)}$ (MSRs), net of related DTLs
Defined benefit pension plan net assets; othe
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit
and general business credit carry-forwards
Excess
common stock investments and MSRs ${ }^{(77)(8)}$
Common Equity Tier 1 Capital (CET1)
Risk-Weighted Assets (RWA) ${ }^{(4)}$
Common Equity Tier 1 Capital ratio (CET1/RWA)

## $\underline{\text { Supplementary Leverage Ratio and Components }}$

Common Equity Tier 1 Capital (CET1) ${ }^{(4)}$
Additional Tier 1 Capital (AT1) ${ }^{(6)}$
Total Tier 1 Capital (T1C) (CET1 + AT1)
Total Leverage Exposure (TLE) ${ }^{(4)}$
Supplementary Leverage ratio (T1C/TLE)

## Tangible Common Equity, Book Value and Tangible Book Value Per Share

Common stockholders' equity
Less:
oodwill
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS Tangible common equity (TCE)
Common shares outstanding (CSO)
Book value per share (common equity/CSO)
Tangible book value per share (TCE/CSO)

| $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | March 31, 2023 |  | June 30, 2023 |  | $\begin{aligned} & \text { September } 30, \\ & 2023^{(2)} \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 179,696 | \$ | 182,325 | \$ | 188,186 | \$ | 188,610 | \$ | 190,134 |
|  | 113 |  | 128 |  | 207 |  | 209 |  | 193 |
|  | 2,271 |  | 2,271 |  | 1,514 |  | 1,514 |  | 1,514 |
|  | $(2,869)$ |  | $(2,522)$ |  | $(2,161)$ |  | $(1,990)$ |  | $(1,259)$ |
|  | 3,211 |  | 1,441 |  | 1,037 |  | 307 |  | 625 |
|  | 18,796 |  | 19,007 |  | 18,844 |  | 18,933 |  | 18,552 |
|  | 3,492 |  | 3,411 |  | 3,607 |  | 3,531 |  | 3,444 |
|  | 1,932 |  | 1,935 |  | 1,999 |  | 2,020 |  | 1,340 |
|  | 11,690 |  | 12,197 |  | 11,783 |  | 11,461 |  | 11,219 |
|  | 1,261 |  | 325 |  | 1,045 |  | 1,828 |  | 1,786 |
| \$ | 144,567 | \$ | 148,930 | \$ | 153,753 | \$ | 154,243 | \$ | 156,134 |
| \$ | 1,179,657 | \$ | 1,148,678 | \$ | 1,144,359 | \$ | 1,153,450 | \$ | 1,152,735 |
|  | 12.26\% |  | 12.97\% |  | 13.44\% |  | 13.37\% |  | 13.5\% |
| \$ | 144,567 | \$ | 148,930 | \$ | 153,753 | \$ | 154,243 | \$ | 156,134 |
|  | 20,263 |  | 20,215 |  | 21,496 |  | 21,500 |  | 20,744 |
| \$ | 164,830 | \$ | 169,145 | \$ | 175,249 | \$ | 175,743 | \$ | 176,878 |
| \$ | 2,888,535 | \$ | 2,906,773 | \$ | 2,939,744 | \$ | 2,943,546 | \$ | 2,928,295 |
|  | 5.71\% |  | 5.82\% |  | 5.96\% |  | 5.97\% |  | 6.0\% |
| \$ | 179,565 | \$ | 182,194 | \$ | 188,050 | \$ | 188,474 | \$ | 190,008 |
|  | 19,326 |  | 19,691 |  | 19,882 |  | 19,998 |  | 19,829 |
|  | 3,838 |  | 3,763 |  | 3,974 |  | 3,895 |  | 3,811 |
|  | 794 |  | 589 |  | 246 |  | 246 |  | 49 |
| \$ | 155,607 | \$ | 158,151 | \$ | 163,948 | \$ | 164,335 | \$ | 166,319 |
|  | 1,936.9 |  | 1,937.0 |  | 1,946.8 |  | 1,925.7 |  | 1,913.9 |
| \$ | 92.71 | \$ | 94.06 | \$ | 96.59 | \$ | 97.87 | \$ | 99.28 |
| \$ | 80.34 | \$ | 81.65 | \$ | 84.21 | \$ | 85.34 | \$ | 86.90 |

(1) See footnote 6 on page 1
(1) See footnote 6 on page
(3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(4) See footnote 7 on page 1 .
(5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(6) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
(7) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit and general business
credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 capital exceeding the $10 \%$ limitation
(8) Assets subject to $10 \% / 15 \%$ limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the $10 \%$ limitation

Reclassified to conform to the current period's presentation.


[^0]:    NM Not meaningful.
    Reclassified to conform to the current period's presentation

[^1]:    (1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02 Financial Instruments - Credit Losses (Topic 326) TDRs and Vintage Disclosures. See page 15.

