CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

3Q23

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		3Q		4Q	1Q		2Q	3Q		se) from		Nine Months	Nine Months	YTD 2023 vs YTD 2022 Incre
	2	022		2022	 2023		2023	2023	2Q23	3Q22	- ↓	2022	 2023	(Decrease)
otal revenues, net of interest expense ⁽¹⁾⁽²⁾⁽³⁾	\$	18,508	\$	18,006	\$ 21,447	\$	19,436	\$ 20,139	4%	9%	\$	57,332	\$ 61,022	6%
otal operating expenses		12,749		12,985	13,289		13,570	13,511	-	6%		38,307	40,370	5%
Net credit losses (NCLs)		887		1,180	1,302		1,504	1,637	9%	85%	- 1	2,609	4,443	70%
Credit reserve build / (release) for loans		441		593	435		257	179	(30%)	(59%)	- 1	363	871	NM
Provision / (release) for unfunded lending commitments		(71)		47	(194)		(96)	(54)	44%	24%	- 1	244	(344)	NM
Provisions for benefits and claims, HTM debt securities and other assets		108		25	432		159	78	(51%)	(28%)	- {	178	669	NM
ovisions for credit losses and for benefits and claims		1,365	-	1,845	1,975	_	1,824	1,840	1%	35%		3,394	5,639	66%
come from continuing operations before income taxes		4,394	-	3,176	6,183	_	4,042	4,788	18%	9%		15,631	15,013	(4%)
come taxes		879		640	1,531		1,090	1,203	10%	37%	- 1	3,002	3,824	27%
come from continuing operations		3,515		2,536	 4,652	_	2,952	3,585	21%	2%		12,629	 11,189	(11%)
ome (loss) from discontinued operations, net of taxes ⁽⁴⁾		(6)		(2)	(1)		(1)	2	NM	NM	- 1	(229)	-	100%
t income before noncontrolling interests	-	3,509		2,534	4,651	_	2,951	3,587	22%	2%	-	12,400	11,189	(10%)
t income (loss) attributable to noncontrolling interests		30		21	45		36	41	14%	37%	ļ	68	122	79%
igroup's net income	\$	3,479	\$	2,513	\$ 4,606	\$		\$ 3,546	22%	2%	\$	12,332	\$ 11,067	(10%)
uted earnings per share:														
Income from continuing operations	\$	1.63	\$	1.16	\$ 2.19	\$	1.33	\$ 1.63	23%	-	\$	5.95	\$ 5.14	(14%)
Citigroup's net income	\$	1.63	\$	1.16	\$ 2.19	\$	1.33	\$ 1.63	23%	-	\$	5.84	\$ 5.14	(12%)
ferred dividends	\$	277	\$	238	\$ 277	\$	288	\$ 333	16%	20%	\$	794	\$ 898	13%
ome allocated to unrestricted common shareholders - basic														
Income from continuing operations	\$	3,180	\$	2,253	\$ 4,296	\$	2,595	\$ 3,158	22%	(1%)	\$	11,678	\$ 10,048	(14%)
Citigroup's net income	\$	3,174	\$	2,251	\$ 4,295	\$	2,594	\$ 3,160	22%	-	\$	11,449	\$ 10,048	(12%)
ome allocated to unrestricted common shareholders - diluted														
Income from continuing operations	\$	3,191	\$	2,264	\$ 4,307	\$	2,610	\$ 3,174	22%	(1%)	\$	11,708	\$ 10,090	(14%)
Citigroup's net income	\$	3,185	\$	2,262	\$ 4,306	\$	2,609	\$ 3,176	22%	-	\$	11,479	\$ 10,090	(12%)
ares (in millions):														
Average basic		,936.8		1,936.9	1,943.5		1,942.8	1,924.4	(1%)	(1%)	i	1,950.0	1,936.9	(1%)
Average diluted		,955.1		1,955.9	1,964.1		1,968.6	1,951.7	(1%)	-	į	1,967.1	1,961.5	-
Common shares outstanding, at period end	1	,936.9		1,937.0	1,946.8		1,925.7	1,913.9	(1%)	(1%)				
gulatory capital ratios and performance metrics:														
Common Equity Tier 1 (CET1) Capital ratio (5)(6)(7)		12.26%		12.97%	13.44%		13.37%	13.5%			- {			
Tier 1 Capital ratio (5)(6)(7)		13.97%		14.73%	15.31%		15.24%	15.3%			- 1			
Total Capital ratio (5)(6)(7)		14.99%		15.32%	15.57%		16.04%	15.7%			- 1			
Supplementary Leverage ratio (SLR) ⁽⁵⁾⁽⁷⁾⁽⁸⁾		5.71%		5.82%	5.96%		5.97%	6.0%			- 1			
Return on average assets		0.58%		0.41%	0.76%		0.47%	0.58%			- 1	0.69%	0.60%	
Return on average common equity		7.1%		5.0%	9.5%		5.6%	6.7%			- 1	8.6%	7.3%	
Average tangible common equity (TCE) (in billions of dollars)	\$	155.5	\$	156.9	\$ 161.1	\$	164.1	\$ 165.3	1%	6%	\$	155.4	\$ 163.2	5%
Return on average tangible common equity (RoTCE)		8.2%		5.8%	10.9%		6.4%	7.7%			- 1	9.9%	8.3%	
Efficiency ratio (total operating expenses/total revenues, net)		68.9%		72.1%	62.0%		69.8%	67.1%	(270) bps	(180) bps		66.8%	66.2%	(60) bps
ance sheet data (in billions of dollars, except per share amounts)(5).														
Total assets		2,381.1	\$	2,416.7	\$ 2,455.1	\$	2,423.7	\$ 2,368.5	(2%)	(1%)	ļ			
Total average assets	2	2,399.4		2,430.6	2,462.2		2,465.6	2,413.8	(2%)	1%	- 1	2,384.5	2,447.2	3%
Total loans		646.0		657.2	652.0		660.6	666.3	1%	3%	- 1			
Total deposits	1	,306.5		1,366.0	1,330.5		1,319.9	1,273.5	(4%)	(3%)	1			
Citigroup's stockholders' equity		198.6		201.2	208.3		208.7	209.5	-	5%	1			
Book value per share		92.71		94.06	96.59		97.87	99.28	1%	7%	1			
Tangible book value per share		80.34		81.65	84.21		85.34	86.90	2%	8%				
ect staff (in thousands)		238		240	240		240	240		1%	1			

- (1) 3Q23 includes an approximate \$403 million gain on sale recorded in Other revenue (approximately \$284 million after various taxes) related to Citi's sale of the Taiwan consumer banking business.
- (2) 1Q23 includes an approximate \$1.059 billion gain on sale recorded in Other revenue (approximately \$727 million after various taxes) related to Citi's sale of the India consumer banking business.
- (3) 3Q22 includes an approximate \$616 million gain on sale recorded in Other revenue (approximately \$290 million after various taxes) related to Citi's sale of the Philippines consumer banking business.
- (4) 2022 YTD discontinued operations reflects the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in Accumulated Other Comprehensive Income (AOCI) related to the substantial liquidation of a legal entity (with a non-U.S. dollar functional currency), that had previously divested a legacy business.
- (5) 3Q23 is preliminary.
- (6) Citi's binding CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach, whereas Citi's binding Total Capital ratios were derived under the Basel III Advanced Approaches framework for all periods presented. For the composition of Citi's CET1 Capital and ratio, see page 18.
- ratios were derived under the Basel III Advanced Approaches tramework for all periods presented. For the composition of Utils CE 1 Uapital and ratio, see page 18.

 (7) Cit's regulatory capital ratios and components reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL)
- (r) Class regulatory capital ratios and components reliect certain deterrals based on the indicated regulatory capital transition provision related to the Current Expected Credit Losses Methodology" in Citigroup's 2022 Annual Report on Form 10-K.
- (8) For the composition of Citi's SLR, see page 18.

Note: Ratios and variance percentages are calculated based on the displayed amounts.

NM Not meaningful.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	3Q	4Q	1Q	2Q	3Q		ncrease/ ase) from	Nine Months	Nine Months	YTD 2023 vs. YTD 2022 Increase/
	2022	2022	2023	2023	2023	2Q23	3Q22	2022	2023	(Decrease)
Revenues										
Interest revenue	\$ 19,919	\$ 25,708	\$ 29,395	\$ 32,647	\$ 34,837	7%	75%	\$ 48,700	\$ 96,879	99%
Interest expense	7,356	12,438	16,047	18,747	21,009	12%	NM	13,302	55,803	NM
Net interest income (NII)	12,563	13,270	13,348	13,900	13,828	(1%)	10%	35,398	41,076	16%
Commissions and fees	2,139	2,016	2,366	2,132	2,195	3%	3%	7,159	6,693	(7%)
Principal transactions	2,625	2,419	3,939	2,528	3,008	19%	15%	11,740	9,475	(19%)
Administrative and other fiduciary fees	915	880	896	989	971	(2%)	6%	2,904	2,856	(2%)
Realized gains (losses) on investments	52	(7)	72	49	30	(39%)	(42%)	74	151	NM
Impairment losses on investments and other assets	(91)	(222)	(86)	(71)	(70)	1%	23%	(277)	(227)	18%
Provision for credit losses on Available-for-sale (AFS) debt securities ⁽¹⁾	5	(2)	(1)	1	(1)	NM	NM	7	(1)	NM
Other revenue (loss)	300	(348)	913	(92)	178	NM	(41%)	327	999	NM
Total non-interest revenues (NIR)	5,945	4,736	8,099	5,536	6,311	14%	6%	21,934	19,946	(9%)
Total revenues, net of interest expense	\$ 18,508	\$ 18,006	\$ 21,447	\$ 19,436	\$ 20,139	4%	9%	57,332	61,022	6%
Provisions for credit losses and for benefits and claims										
Net credit losses	887	1,180	1,302	1,504	1,637	9%	85%	2,609	4,443	70%
Credit reserve build / (release) for loans	441	593	435	257	179	(30%)	(59%)	363	871	NM
Provision for credit losses on loans	1,328	1,773	1,737	1,761	1,816	3%	37%	2,972	5,314	79%
Provision for credit losses on held-to-maturity (HTM) debt securities	10	5	(17)	(4)	(3)	25%	NM	28	(24)	NM
Provision for credit losses on other assets	73	-	425	149	56	(62%)	(23%)	76	630	NM
Policyholder benefits and claims	25	20	24	14	25	79%	-	74	63	(15%)
Provision for credit losses on unfunded lending commitments	(71)	47	(194)	(96)	(54)	44%	24%	244	(344)	NM
Total provisions for credit losses and for benefits and claims ⁽²⁾	1,365	1,845	1,975	1,824	1,840	1%	35%	3,394	5,639	66%
Operating expenses										
Compensation and benefits	6,745	6,618	7,538	7,388	7,424	-	10%	20,037	22,350	12%
Premises and equipment	557	601	598	595	620	4%	11%	1,719	1,813	5%
Technology / communication	2,145	2,358	2,127	2,309	2,256	(2%)	5%	6,229	6,692	7%
Advertising and marketing	407	424	331	361	324	(10%)	(20%)	1,132	1,016	(10%)
Other operating	2,895	2,984	2,695	2,917	2,887	(1%)	-	9,190	8,499	(8%)
Total operating expenses	12,749	12,985	13,289	13,570	13,511	-	6%	38,307	40,370	5%
Income from continuing operations before income taxes	4,394	3,176	6,183	4,042	4,788	18%	9%	15,631	15,013	(4%)
Provision for income taxes	879	640	1,531	1,090	1,203	10%	37%	3,002	3,824	27%
Income (loss) from continuing operations	3,515	2,536	4,652	2,952	3,585	21%	2%	12,629	11,189	(11%)
Discontinued operations ⁽³⁾								1		
Income (loss) from discontinued operations	(6)	(2)	(1)	(1)	2	NM	NM	(270)	-	100%
Provision (benefit) for income taxes						-	-	(41)		100%
Income (loss) from discontinued operations, net of taxes	(6)	(2)	(1)	(1)	2	NM	NM	(229)		100%
Net income before noncontrolling interests	3,509	2,534	4,651	2,951	3,587	22%	2%	12,400	11,189	(10%)
Net income (loss) attributable to noncontrolling interests	30	21	45	36_	41	14%	37%	68_	122	79%
Citigroup's net income	\$ 3,479	\$ 2,513	\$ 4,606	\$ 2,915	\$ 3,546	22%	2%	\$ 12,332	\$ 11,067	(10%)

This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS securities to be included in revenue.
 This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.

NM Not meaningful.

⁽³⁾ See footnote 3 on page 1.

	Sei	otember 30,	De	cember 31,		March 31,		June 30,	Ser	tember 30,	3Q23 In	crease/ se) from
	00,	2022		2022	•	2023		2023	OUL	2023 ⁽¹⁾	2Q23	3Q22
Assets												
Cash and due from banks (including segregated cash and other deposits)	\$	26,502	\$	30,577	\$	26,224	\$	25,763	\$	26,548	3%	-
Deposits with banks, net of allowance		273,105		311,448		302,735		271,145		227,439	(16%)	(17%)
Securities borrowed and purchased under agreements to resell, net of allowance		349,214		365,401		384,198		337,103		335,059	`(1%) [´]	(4%)
Brokerage receivables, net of allowance		79,696		54,192		55,491		60,850		66,194	9%	(17%)
Trading account assets		358,260		334,114		383,906		423,189		406,368	(4%)	13%
Investments						,					` '	
Available-for-sale debt securities		232.143		249.679		240.487		237.334		241.783	2%	4%
Held-to-maturity debt securities, net of allowance		267,864		268,863		264,342		262,066		259,456	(1%)	(3%)
Equity securities		8.009		8.040		7.749		7,745		7,759	` - '	(3%)
Total investments	_	508.016		526,582	-	512,578		507,145		508,998	_	-
Loans, net of unearned income		000,010		020,002		0.2,0.0		001,110		000,000		
Consumer ⁽²⁾		357.583		368.067		363,696		374.591		377.714	1%	6%
Corporate ⁽³⁾		288,377		289,154		288,299		286.021		288.634	1%	-
Loans, net of unearned income	_	645,960		657,221	-	651,995		660,612		666.348	1%	3%
Allowance for credit losses on loans (ACLL)		(16,309)		(16,974)		(17,169)		(17,496)		(17,629)	(1%)	(8%)
Total loans, net	-	629,651		640,247		634,826		643,116		648,719	1%	3%
Goodwill		19,326		19,691		19.882		19,998		19,829	(1%)	3% 3%
		4,485				4,632		4,576		4,540	(1%)	3% 1%
Intangible assets (including mortgage servicing rights (MSRs))				4,428							, ,	
Property, plant and equipment, net		25,157		26,253		27,119		27,818		27,959	1%	11%
Other assets, net of allowance		107,652		103,743		103,522		102,972	_	96,824	(6%)	(10%)
Total assets	\$	2,381,064	\$	2,416,676	\$	2,455,113	\$	2,423,675	\$	2,368,477	(2%)	(1%)
12-1990												
Liabilities	•	405.544	•	400.055	•	400.000	•	100.011	•	404.004	(50()	(000()
Non-interest-bearing deposits in U.S. offices	\$	135,514	\$	122,655	\$	123,969	\$	109,844	\$	104,061	(5%)	(23%)
Interest-bearing deposits in U.S. offices		570,920		607,470		587,477		590,700		569,428	(4%)	- (50()
Total U.S. deposits		706,434		730,125		711,446		700,544		673,489	(4%)	(5%)
Non-interest-bearing deposits in offices outside the U.S.		98,904		95,182		90,404		91,899		84,663	(8%)	(14%)
Interest-bearing deposits in offices outside the U.S.		501,148		540,647		528,609		527,424		515,354	(2%)	3%
Total international deposits		600,052		635,829		619,013		619,323		600,017	(3%)	-
Total deposits		1.306.486		1.365.954		1.330.459		1.319.867		1.273.506	(4%)	(3%)
Securities loaned and sold under agreements to resell		203.429		202.444		257.681		260,035		256.770	(1%)	26%
Brokerage payables		87.841		69.218		76,708		69,433		75.076	8%	(15%)
Trading account liabilities		196,479		170,647		185,010		170,664		164,624	(4%)	(16%)
Short-term borrowings		47,368		47,096		40,187		40,430		43,166	7%	(9%)
											1 %	9%)
Long-term debt Other liabilities ⁽⁴⁾		253,068		271,606		279,684		274,510		275,760	(420/)	
	_	87,276	_	87,873	_	76,365		79,314	_	69,380	(13%)	(21%)
Total liabilities	\$	2,181,947	\$	2,214,838	\$	2,246,094	\$	2,214,253	-\$	2,158,282	(3%)	(1%)
Equity												
Stockholders' equity												
Preferred stock	\$	18,995	\$	18,995	\$	20,245	\$	20,245	\$	19,495	(4%)	3%
			<u> </u>				<u> </u>				()	
Common stock		31		31		31		31		31	-	-
Additional paid-in capital		108,347		108,458		108,369		108,579		108,757	-	-
Retained earnings		193,462		194,734		198,353		199,976		202,135	1%	4%
Treasury stock, at cost		(73,977)		(73,967)		(73,262)		(74,247)		(74,738)	(1%)	(1%)
Accumulated other comprehensive income (loss) (AOCI)		(48,298)		(47,062)		(45,441)		(45,865)		(46,177)	(1%)	4%
Total common equity	\$	179,565	\$	182,194	\$	188,050	\$	188,474	\$	190,008	1%	6%
Total Citigroup stockholders' equity	\$	198,560	\$	201,189	\$	208,295	\$	208,719	\$	209,503	_	6%
Noncontrolling interests	Ψ	557	Ψ	649	Ψ	724	Ψ	703	Ψ_	692	(2%)	24%
Total equity		199,117		201,838		209,019	-	209,422		210,195	(£ /0)	6%
	\$		\$		•		\$		•		(20/)	
Total liabilities and equity	Þ	2,381,064	<u> </u>	2,416,676	\$	2,455,113		2,423,675	<u> </u>	2,368,477	(2%)	(1%)

⁽¹⁾ Preliminary.

NM Not meaningful.

⁽²⁾ Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business and Middle-Market Banking (Mexico SBMM) loans).

⁽³⁾ Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.

⁽⁴⁾ Includes allowance for credit losses for unfunded lending commitments. See page 15.

OPERATING SEGMENT AND REPORTING UNIT DETAILS

(In millions of dollars)

	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023		ncrease/ ase) from 3Q22		Nine Months 2022	I	Nine Months 2023	YTD 2023 vs. YTD 2022 Increase/ (Decrease)
Net revenues												
Institutional Clients Group	\$ 9,468	\$ 9,159	\$ 11,233	\$ 10,441	\$ 10,644	2%	12%	\$	32,047	\$	32,318	1%
Personal Banking and Wealth Management	6,187	6,096	6,448	6,395	6,778	6%	10%	1	18,121		19,621	8%
Legacy Franchises	2,554	2,052	2,852	1,923	2,217	15%	(13%)	ì	6,420		6,992	9%
Corporate/Other	299	699	914	677	500	(26%)	67%		744		2,091	NM
Total net revenues	\$ 18,508	\$ 18,006	\$ 21,447	\$ 19,436	\$ 20,139	4%	9%	\$	57,332	\$	61,022	6%
Income (loss) from continuing operations												
Institutional Clients Group	\$ 2,186	\$ 1,916	\$ 3,298	\$ 2,219	\$ 2,465	11%	13%	\$	8,822	\$	7,982	(10%)
Personal Banking and Wealth Management	792	114	489	494	803	63%	1%	į	3,205		1,786	(44%)
Legacy Franchises	316	75	606	(122)	127	NM	(60%)	ļ	(84)		611	NM
Corporate/Other	221	431	259	361	190	(47%)	(14%)		686		810	18%
Income from continuing operations	\$ 3,515	\$ 2,536	\$ 4,652	\$ 2,952	\$ 3,585	21%	2%	\$	12,629	\$	11,189	(11%)
Discontinued operations	\$ (6)	\$ (2)	\$ (1)	\$ (1)	\$ 2	NM	NM	\$	(229)	\$	-	100%
Net income attributable to noncontrolling interests	30	21	45	36	41	14%	37%		68		122	79%
Net income	\$ 3,479	\$ 2,513	\$ 4,606	\$ 2,915	\$ 3,546	22%	2%	\$	12,332	\$	11,067	(10%)

NM Not meaningful.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)										
	3Q	4Q	1Q	2Q	3Q		ncrease/ ase) from	Nine Months	Nine Months	YTD 2023 vs. YTD 2022 Increase/
	2022	2022	2023	2023	2023	2Q23	3Q22	2022	2023	(Decrease)
		-						!		
Commissions and fees Administration and other fiduciary fees	\$ 1,082 651	\$ 1,067 629	\$ 1,150 654	\$ 1,126 709	\$ 1,138 673	1% (5%)	5% 3%	3,337 2,055	3,414 2,036	2% (1%)
Investment banking fees ⁽¹⁾	816	728	834	686	805	17%	(1%)	2,845	2,325	(18%)
Principal transactions	2,776	2,057	3,709	2,463	2,899	18%	4%	11,576	9,071	(22%)
Other	(427)	(359)	(142)	(166)	(365)	NM	15%	(640)	(673)	(5%)
Total non-interest revenue	4,898	4,122	6,205	4,818	5,150	7%	5%	19,173	16,173	(16%)
Net interest income (including dividends)	4,570	5,037	5,028	5,623	5,494	(2%)	20%	12,874	16,145	25%
Total revenues, net of interest expense	9,468	9,159	11,233	10,441	10,644	2%	12%	32,047	32,318	1%
Total operating expenses	6,541	6,601	6,973	7,286	7,179	(1%)	10%	19,698	21,438	9%
Net credit losses on loans	-	104	22	73	51	(30%)	NM	48	146	NM
Credit reserve build / (release) for loans	75	(117)	(75)	(150)	101	NM	35%	595	(124)	NM
Provision for credit losses on unfunded lending commitments	(59)	63	(170)	(88)	(40)	55%	32%	124	(298)	NM
Provisions for credit losses for HTM debt securities and other assets	70_	6	151	223	84	(62%)	20%	88	458	NM
Provision for credit losses Income from continuing operations before taxes	<u>86</u> 2.841	2.502	4.332	3.097	3,269	NM 6%	NM 15%	855 11.494	182	(79%) (7%)
Income taxes	655	586	1,034	878	804	(8%)	23%	2,672	2,716	2%
Income from continuing operations	2,186	1,916	3,298	2,219	2,465	11%	13%	8,822	7,982	(10%)
Noncontrolling interests	24	20	40	29	36	24%	50%	59	105	78%
Net income	\$ 2,162	\$ 1,896	\$ 3,258	\$ 2,190	\$ 2,429	11%	12%	\$ 8,763	\$ 7,877	(10%)
EOP assets (in billions)	\$ 1,706	\$ 1,730	\$ 1,769	\$ 1,765	\$ 1,722	(2%)	1%			
Average assets (in billions)	1,729	1,753	1,774	1,795	1,757	(2%)	2%	1,704	1,775	4%
Efficiency ratio	69%	72%	62%	70%	67%	(300) bps	(200) bps	61%	66%	500 bps
Revenue by reporting unit										
Services	\$ 4,177	\$ 4,326	\$ 4,467	\$ 4,655	\$ 4,715	1%	13%	\$ 11,692	\$ 13,837	18%
Markets	4,068	3,944	5,601	4,619	4,480	(3%)	10%	15,169	14,700	(3%)
Banking	1,223	889	1,165	1,167	1,449	24%	18%	5,186	3,781	(27%)
Total revenues, net of interest expense	\$ 9,468	\$ 9,159	\$ 11,233	\$ 10,441	\$ 10,644	2%	12%	\$ 32,047	\$ 32,318	1%
Revenue by region										
North America	\$ 3,091	\$ 2,444	\$ 3,503	\$ 3,277	\$ 3,726	14%	21%	\$ 11,223	\$ 10,506	(6%)
EMEA	3,099	3,293	4,059	3,461	3,324	(4%)	7%	10,695	10,844	1%
Latin America	1,202	1,320	1,272	1,527	1,385	(9%)	15%	3,609	4,184	16%
Asia	2,076	2,102	2,399	2,176	2,209	2%	6%	6,520	6,784	4%
Total revenues, net of interest expense	\$ 9,468	\$ 9,159	\$ 11,233	\$ 10,441	\$ 10,644	2%	12%	\$ 32,047	\$ 32,318	1%
Income (loss) from continuing operations by region										
North America EMEA	\$ 97 1.003	\$ (90) 857	\$ 575	\$ 127 759	\$ 504	NM (40)	NM (05%)	\$ 2,187 3,103	\$ 1,206	(45%)
Latin America	426	508	1,380 501	636	754 477	(1%) (25%)	(25%) 12%	1,329	2,893 1,614	(7%) 21%
Asia	660	641	842	697	730	5%	11%	2,203	2.269	3%
Income (loss) from continuing operations	\$ 2,186	\$ 1,916	\$ 3,298	\$ 2,219	\$ 2,465	11%	13%	\$ 8,822	\$ 7,982	(10%)
Average loans by reporting unit (in billions)										
Services	\$ 82	\$ 79	\$ 79	\$ 80	\$ 83	4%	1%	\$ 82	\$ 81	(1%)
Banking	197	194	191	185	181	(2%)	(8%)	197	186	(6%)
Markets	12	12	13	13	14	8%	17%	13	13	-
Total	\$ 291	\$ 285	\$ 283	\$ 278	\$ 278	-	(4%)	\$ 292	\$ 280	(4%)
Average deposits by reporting unit and selected component (in billions)										
Treasury and trade solutions	\$ 664	\$ 694	\$ 704	\$ 688	\$ 676	(2%)	2%	\$ 669	\$ 690	3%
Securities services	131	129	125	125	120	(4%)	(8%)	134	123	(8%)
Services	795	823	829	813	796	(2%)		803	813	1%
Markets and Banking	22	25	24	<u>24</u>	25	4%	14%	21	24	14%
Total	\$ 817	\$ 848	\$ 853	\$ 837	\$ 821	(2%)	-	\$ 824	\$ 837	2%
Services Key Drivers (in billions of dollars, except as otherwise noted)								1		
AUC/AUA (in trillions of dollars)	\$ 20.9	\$ 22.2	\$ 23.0	\$ 23.6	\$ 23.0	(3%)	10%	1		
Cross border transaction value	\$ 75.6	\$ 81.1	\$ 83.0	\$ 87.8	\$ 87.8	-	16%	\$ 230.5	\$ 258.6	12%
U.S. dollar clearing volume (in millions)	37.6	38.2	38.3	38.8	40.0	3%	6% 8%	110.4	117.1	6%
Commercial card spend volume	\$ 15.6	\$ 15.4	\$ 16.0	\$ 17.3	\$ 16.9	(2%)	6%	\$ 42.0	50.2	20%
								1		

⁽¹⁾ Investment banking fees are substantially composed of underwriting and advisory revenues

AUC: Assets Under Custody.

AUA: Assets Under Administration.

NM Not meaningful.

(In millions of dollars, except as otherwise noted)										
						3Q23 I	ncrease/	Nine	Nine	YTD 2023 vs.
	3Q	4Q	1Q	2Q	3Q		ase) from	Months	Months	YTD 2022 Increase/
	2022	2022	2023	2023	2023	2Q23	3Q22	2022	2023	(Decrease)
Services										
Net interest income	\$ 2,619	\$ 2,821	\$ 2,839	\$ 2,914	\$ 3,133	8%	20%	\$ 6,897	\$ 8,886	29%
Non-interest revenue	1,558	1,505	1,628	1,741	1,582	(9%)	2%	4,795		3%
Total Services revenues	\$ 4,177	\$ 4,326	\$ 4,467	\$ 4,655	\$ 4,715	1%	13%	\$ 11,692	\$ 13,837	_ 18%
Net interest income	\$ 2,231	\$ 2,340	\$ 2,358	\$ 2,425	\$ 2,607	8%	17%	\$ 5,960		24%
Non-interest revenue	977	946	1,053	1,085	984	(9%)	1%	2,911	3,122	7%
Treasury and trade solutions	\$ 3,208	\$ 3,286	\$ 3,411	\$ 3,510	\$ 3,591	2%	12%	\$ 8,871	\$ 10,512	_ 18%
Net interest income	\$ 388	\$ 481	\$ 481	\$ 489	\$ 526	8%	36%	\$ 937	\$ 1,496	60%
Non-interest revenue	581	559	575	656	598	(9%)	3%	1,884	1,829	(3%)
Securities services	\$ 969	\$ 1,040	\$ 1,056	\$ 1,145	\$ 1,124	(2%)	16%	\$ 2,821	\$ 3,325	18%
Markets										
Net interest income	\$ 1,228	\$ 1,489	\$ 1,470	\$ 1,982	\$ 1,578	(20%)	29%	\$ 3,675	\$ 5,030	37%
Non-interest revenue	2,840	2,455	4,131	2,637	2,902	10%	2%	11,494	9,670	(16%)
Total Markets revenues	\$ 4,068	\$ 3,944	\$ 5,601	\$ 4,619	\$ 4,480	(3%)	10%	\$ 15,169	\$ 14,700	(3%)
Fixed income markets	\$ 3,122	\$ 3,211	\$ 4,454	\$ 3,529	\$ 3,562	1%	14%	\$ 11,489		
Equity markets	946	733	1,147	1,090	918	(16%)	(3%)	3,680		(14%)
Total	\$ 4,068	\$ 3,944	\$ 5,601	\$ 4,619	\$ 4,480	(3%)	10%	\$ 15,169	\$ 14,700	(3%)
Rates and currencies	\$ 2,492	\$ 2,787	\$ 3,640	\$ 2,844	\$ 2,801	(2%)	12%	\$ 8,955		4%
Spread products / other fixed income	630	424	814	685	761	11%	21%	2,534	2,260	(11%)
Total fixed income markets revenues	\$ 3,122	\$ 3,211	\$ 4,454	\$ 3,529	\$ 3,562	1%	14%	<u>\$ 11,489</u>	\$ 11,545	
Banking	·····									
Net interest income	\$ 723	\$ 727	\$ 719	\$ 727	\$ 783	8%	8%	\$ 2,302	\$ 2,229	(3%)
Non-interest revenue	500	162	446	440	666	51%	33%	2,884	1,552	(46%)
Total Banking revenues, including gain/(loss) on loan hedges	\$ 1,223	\$ 889	\$ 1,165	\$ 1,167	\$ 1,449	24%	18%	\$ 5,186	\$ 3,781	(27%)
Investment banking										
Advisory	\$ 392	\$ 269	\$ 289	\$ 162	\$ 309	91%	(21%)	\$ 1,096		(31%)
Equity underwriting	100	149	109	162	132	(19%)	32%	462		(13%)
Debt underwriting	139 631	227 645	376 774	288	403 844	40%	NM 0.48/	906		18%
Total investment banking				612		38%	34%	2,464	2,230	(9%)
Corporate lending - excluding gain/(loss) on loan hedges ⁽¹⁾	648	544	590	621	652	5%	1%	2,115		(12%)
Total Banking revenues (ex-gain/(loss) on loan hedges) ⁽¹⁾	\$ 1,279	\$ 1,189	\$ 1,364	\$ 1,233	\$ 1,496	21%	17%	\$ 4,579	, , , , , , , , , , , , , , , , , , , ,	(11%)
Gain/(loss) on loan hedges ⁽¹⁾	(56)	(300)	(199)	(66)		29%	16%	607	(312)	
Total Banking revenues including gain/(loss) on loan hedges ⁽¹⁾	\$ 1,223	\$ 889	\$ 1,165	\$ 1,167	\$ 1,449	24%	18%	<u>\$ 5,186</u>	\$ 3,781	(27%)
Total ICG revenues, net of interest expense	\$ 9.468	\$ 9.159	\$ 11,233	\$ 10.441	\$ 10.644		- <i></i> 12%	\$ 32.047	\$ 32.318	- <i></i>
Taxable-equivalent adjustments ⁽²⁾	115	103	122	85	98	15%	(15%)	331	305	(8%)
·							(/			_ \/
Total ICG revenues - including taxable-equivalent adjustments ⁽²⁾	\$ 9,583	\$ 9,262	\$ 11,355	\$ 10,526	\$ 10,742	2%	12%	\$ 32,378	\$ 32,623	1%
								t		

⁽¹⁾ Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

NM Not meaningful.

⁽²⁾ Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

PERSONAL BANKING AND WEALTH MANAGEMENT

(In millions of dollars, except as otherwise noted)

		3Q		4Q		1Q		2Q	3Q	(Decrea	ncrease/ ase) from	Nine Months	Nin Mon		YTD 2023 vs. YTD 2022 Increase/
		2022		2022		2023		2023	2023	2Q23	3Q22	2022	202	23	(Decrease)
Net interest income	\$	5,836	\$	5,866	\$	5,934	\$	5,963	\$ 6,356	7%	9%	\$ 16,790	\$ 1	18,253	9%
Non-interest revenue		351		230		514		432	422	(2%)	20%	1,331		1,368	3%
Total revenues, net of interest expense	-	6,187		6,096		6,448		6,395	6,778	6%	10%	18,121	1	19,621	8%
Total operating expenses		4,077		4,307		4,254		4,204	4,301	2%	5%	11,951	1	12,759	7%
Net credit losses on loans		723		908		1,094		1,241	1,367	10%	89%	2,113		3,702	75%
Credit reserve build / (release) for loans		360		771		507		333	95	(71%)	(74%)	(64)		935	NM
Provision for credit losses on unfunded lending commitments		19		(19)		(6)		2	(9)	NM	NM	30		(13)	NM
Provisions for benefits and claims, and other assets		7		6		(4)		3	4	33%	(43%)	9		3	(67%)
Provisions for credit losses and for benefits and claims		1,109		1,666		1,591		1,579	1,457	(8%)	31%	2,088		4,627	NM
Income (loss) from continuing operations before taxes		1,001		123		603		612	1,020	67%	2%	4,082		2,235	(45%)
Income taxes (benefits)		209		9		114		118	217	84%	4%	877		449	(49%)
Income (loss) from continuing operations		792		114		489		494	803	63%	1%	3,205		1,786	(44%)
Noncontrolling interests Net income (loss)	\$	792	\$	114	\$	489	\$	494	\$ 803	- 63%	- 1%	\$ 3,205	\$	1,786	(44%)
EOP assets (in billions)	\$	479	\$	494	\$	490	\$	473	\$ 471	-	(2%)	\$ 3,203	Ψ	1,700	(44 /0)
Average assets (in billions)	Ф	479	φ	484	Φ	495	Φ	484	474	(2%)	(270)	474		484	2%
Efficiency ratio		473 66%		71%		495 66%		464 66%	63%		(200) h	66%		464 65%	-100 bps
Efficiency faulo		00%		/ 170		00%		0076	0370	(300) bps	(300) bps	00%		03%	-100 bps
Revenue by reporting unit and component															
Branded cards	\$	2,258	\$	2,376	\$	2,466	\$	2,352	\$ 2,538	8%	12%	\$ 6,516		7,356	13%
Retail services		1,431		1,420		1,613		1,646	1,731	5%	21%	4,030		4,990	24%
Retail banking		642		608		613		594	624	5%	(3%)	1,893		1,831	(3%)
U.S. Personal Banking		4,331		4,404		4,692		4,592	4,893	7%	13%	12,439	1	14,177	14%
Private bank		649		589		567		605	640	6%	(1%)	2,173		1,812	(17%)
Wealth at Work		182		195		193		224	234	4%	29%	535		651	22%
Citigold		1,025		908		996		974	1,011	4%	(1%)	2,974		2,981	-
Global Wealth Management	-	1,856		1,692		1,756		1,803	1,885	5%	2%	5,682		5,444	(4%)
Total	\$	6,187	\$	6,096	\$	6,448	\$	6,395	\$ 6,778	6%	10%	\$ 18,121	\$ 1	19,621	`8%´
Account to the first section and the first terms of															
Average loans by reporting unit (in billions)			•	400		400	•	400		40/	400/	407	•	400	4.40/
U.S. Personal Banking	\$	174	\$	180	\$	183	\$	189	\$ 196	4%	13%	\$ 167	\$	190	14%
Global Wealth Management	_	151	_	150		150		150	151	1%	-	151	_	150	(1%)
Total	\$	325	\$	330	\$	333	\$	339	\$ 347	2%	7%	\$ 318	\$	340	7%
Average deposits by reporting unit (in billions)															
U.S. Personal Banking	\$	115	\$	111	\$	111	\$	113	\$ 110	(3%)	(4%)	\$ 117	\$	112	(4%)
Global Wealth Management	*	313		320		323		318	311	(2%)	(1%)	320		317	(1%)
Total	\$	428	\$	431	\$	434	\$	431	\$ 421	(2%)	(2%)	\$ 437	\$	429	(2%)

NM Not meaningful.

	3Q	4Q	1Q	2Q	3Q	3Q23 In (Decrea	crease/ se) from
	 2022	 2022	 2023	 2023	 2023	2Q23	3Q22
U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted)							
New account acquisitions (in thousands)							
Branded cards	1,090	1,023	1,164	1,131	1,146	1%	5%
Retail services	2,339	2,806	1,976	2,393	2,152	(10%)	(8%)
Credit card spend volume							
Branded cards	\$ 120.7	\$ 125.3	\$ 115.9	\$ 126.8	\$ 125.2	(1%)	4%
Retail services	24.5	27.1	20.8	24.8	23.3	(6%)	(5%)
Average loans ⁽¹⁾							
Branded cards	\$ 91.8	\$ 95.4	\$ 96.8	\$ 99.8	\$ 103.2	3%	12%
Retail services	46.1	48.0	48.8	49.0	50.2	2%	9%
EOP loans ⁽¹⁾							
Branded cards	\$ 93.7	\$ 100.2	\$ 97.1	\$ 103.0	\$ 105.2	2%	12%
Retail services	46.7	50.5	48.4	50.0	50.5	1%	8%
NII as a % of average loans ⁽²⁾							
Branded cards	8.98%	8.97%	9.34%	8.99%	9.12%		
Retail services	17.45%	16.92%	17.57%	17.45%	17.80%		
NCLs as a % of average loans							
Branded cards	1.50%	1.68%	2.18%	2.47%	2.72%		
Retail services	2.71%	3.30%	4.08%	4.46%	4.53%		
Loans 90+ days past due as a % of EOP loans							
Branded cards	0.51%	0.63%	0.78%	0.81%	0.92%		
Retail services	1.35%	1.56%	1.76%	1.77%	2.12%		
Loans 30-89 days past due as a % of EOP loans							
Branded cards	0.59%	0.69%	0.76%	0.81%	0.97%		
Retail services	1.53%	1.62%	1.66%	1.81%	2.13%		
Average deposits	\$ 115	\$ 111	\$ 111	\$ 113	\$ 110	(3%)	(4%)
Branches (actual)	653	654	653	653	652	-	-
Mortgage originations	\$ 4.2	\$ 2.7	\$ 3.3	\$ 4.5	\$ 3.9	(13%)	(7%)
Global Wealth Management Key Indicators (in billions of dollars)							
Client assets	\$ 708	\$ 746	\$ 759	\$ 764	\$ 756	(1%)	7%
Average loans	151	150	150	150	151	1%	-
Average deposits	313	320	323	318	311	(2%)	(1%)
U.S. mortgage originations	4.4	2.5	1.8	2.9	3.2	10%	(27%)

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Net interest income includes certain fees that are recorded as interest revenue.

LEGACY FRANCHISES⁽¹⁾

(In millions of dollars, except as otherwise noted)

	3Q 2022		4Q 2022		1Q 2023		2Q 2023		3Q 2023	3Q23 Inc (Decrease 2Q23		M	Nine onths 2022	М	Nine onths 2023	YTD 2023 vs. YTD 2022 Increase/ (Decrease)
Net interest income Non-interest revenue ⁽²⁾⁽³⁾⁽⁴⁾ Total revenues, net of interest expense Total operating expenses	\$ 1,385 1,169 2,554 1,845	\$	1,324 728 2,052 1,830	\$	1,290 1,562 2,852 1,752	\$	1,345 578 1,923 1,778	\$	1,279 938 2,217 1,794	(5%) 62% 15% 1%	(8%) (20%) (13%) (3%)	\$	4,367 2,053 6,420 5,952	\$	3,914 3,078 6,992 5,324	(10%) 50% 9% (11%)
Net credit losses on loans Credit reserve build / (release) for loans Provision for credit losses on unfunded lending commitments Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims Income (loss) from continuing operations before taxes Income (loss) from continuing operations Noncontrolling interests Net income (loss) EOP assets (in billions)	\$ 164 6 (31) 28 167 542 226 316 - 316	\$	168 (61) 3 13 123 99 24 75 3 72	\$	186 3 (18) 174 345 755 149 606 2 604 94	\$	190 74 (10) 46 300 (155) (33) (122) 3 (125) 92	\$	219 (17) (5) (9) 188 235 108 127 2 125	15% NM 50% NM (37%) NM NM NM (33%) NM (13%)	34% NM 84% NM 13% (57%) (52%) (60%) NM (60%) (20%)	\$	448 (168) 90 78 448 20 104 (84)	\$	595 60 (33) 211 833 835 224 611 7	33% NM NM NM 86% NM NM NM NM
Average assets (in billions) Efficiency ratio	103 72%		99 89%		97 61%		92 92%		87 81%	(5%) (1,100) bps	(16%) 900 bps		114 93%		92 76%	(19%) (1700) bps
Revenue by reporting unit and component Asia Consumer Mexico Consumer/SBMM Legacy Holdings Assets Total	\$ 1,372 1,173 9 2,554	\$	772 1,255 25 2,052	\$	1,509 1,322 21 2,852	\$	454 1,449 20 1,923	\$	672 1,552 (7) 2,217	48% 7% NM 15%	(51%) 32% NM (13%)	\$	3,039 3,496 (115) 6,420	\$	2,635 4,323 34 6,992	(13%) 24% NM 9%
Asia Consumer - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans Loans 30-89 days past due as a % of EOP loans	\$ 13.4 14.6 15.2 1.02% 0.35% 0.47%	\$	13.3 14.5 13.2 1.23% 0.37% 0.53%	\$	10.0 14.4 12.1 1.47% 0.55% 0.65%	\$	9.1 12.2 9.5 1.73% 0.55% 0.66%	\$	8.0 10.8 8.6 1.43% 0.61% 0.73%	(12%) (11%) (9%)	(40%) (26%) (43%)					
Mexico Consumer/SBMM - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only)	\$ 20.7 35.8 20.4 2.64% 1.26% 1.23%	\$	21.9 36.5 21.3 2.48% 1.28% 1.26%	\$	24.0 38.3 22.8 2.63% 1.24% 1.26%	\$	26.0 40.8 24.7 2.52% 1.37% 1.28%	\$	26.0 40.0 26.0 2.95% 1.32% 1.33%	- (2%) 5%	26% 12% 27%					
Legacy Holdings Assets - Key Indicators (in billions of dollars) EOP loans	\$ 3.2	\$	3.0	\$	2.8	\$	2.7	\$	2.5	(7%)	(22%)					

⁽¹⁾ Legacy Franchises consists of the consumer franchises in 13 markets across Asia and EMEA that Citi intends to exit or has exited (Asia Consumer); the consumer, small business and middle-market banking (Mexico SBMM) operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets).

NM Not meaningful.

⁽²⁾ See footnote 1 on page 1.

⁽³⁾ See footnote 2 on page 1.

⁽⁴⁾ See footnote 3 on page 1.

CORPORATE / OTHER(1)

(In millions of dollars, except as otherwise noted)

										3Q23 Ir	crease/		Nine	Nine	YTD 2023 vs.
		IQ.		4Q	1Q		2Q		3Q		se) from		/lonths	Months	YTD 2022 Increase/
	20)22	2	2022	 2023	2	023	2	2023	2Q23	3Q22	. —	2022	2023	(Decrease)
Net interest income	\$	772	\$	1,043	\$ 1,096	\$	969	\$	699	(28%)	(9%)	\$	1,367	\$ 2,764	NM
Non-interest revenue		(473)		(344)	(182)		(292)		(199)	32%	58%	· I	(623)	(673)	(8%)
Total revenues, net of interest expense		299		699	914		677		500	(26%)	67%	1	744	2,091	NM
Total operating expenses		286		247	310		302		237	(22%)	(17%)		706	849	20%
Provisions for HTM debt securities and other assets		3		-	 111		(113)		(1)	99%	NM		3	(3)	NM
Income (loss) from continuing operations before taxes		10		452	493		488		264	(46%)	NM		35	1,245	NM
Income taxes (benefits)		(211)		21	 234		127		74	(42%)	NM		(651)	435	NM
Income (loss) from continuing operations		221		431	259		361		190	(47%)	(14%)	l	686	810	18%
Income (loss) from discontinued operations, net of taxes ⁽²⁾		(6)		(2)	(1)		(1)		2	NM	NM		(229)	-	100%
Noncontrolling interests		6		(2)	3		4		3	(25%)	(50%)	<u> </u>	9	10	11%
Net income (loss)	\$	209	\$	431	\$ 255	\$	356	\$	189	(47%)	(10%)	\$	448	\$ 800	79%
EOP assets (in billions)	\$	96	\$	96	\$ 102	\$	94	\$	95	1%	(1%)				
												,			

⁽¹⁾ Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

NM Not meaningful.

⁽²⁾ See footnote 4 on page 1.

In millions of dollars, except as otherwise noted		3Q22	2Q23	3Q23 ⁽⁵⁾	3Q22	2Q23	3	3Q23 ⁽⁵⁾	3Q22	2Q23	3Q23 ⁽⁵⁾
Assets											
Deposits with banks	\$	256,444	\$ 310,047	\$ 260,159	\$ 1,218	\$ 3,049	\$	2,645	1.88%	3.94%	4.03%
Securities borrowed and purchased under resale agreements ⁽⁶⁾		361,719	365,704	352,608	2,176	6,254		7,363	2.39%	6.86%	8.28%
Trading account assets ⁽⁷⁾		272,996	329,229	345,864	1,991	3,752		3,893	2.89%	4.57%	4.47%
Investments		513,414	507,949	508,854	3,010	4,456		4,727	2.33%	3.52%	3.69%
Consumer loans		356,347	367,852	375,632	7,380	8,962		9,609	8.22%	9.77%	10.15%
Corporate loans		298,371	285,739	286,654	3,430	5,102		5,447	4.56%	7.16%	7.54%
Total loans (net of unearned income) ⁽⁸⁾		654,718	 653,591	662,286	10,810	14,064		15,056	6.55%	8.63%	9.02%
Other interest-earning assets	<u></u>	110,619	 85,083	 76,400	 760	1,085		1,176	2.73%	5.11%	6.11%
otal average interest-earning assets	\$	2,169,910	\$ 2,251,603	\$ 2,206,171	\$ 19,965	\$ 32,660	\$	34,860	3.65%	5.82%	6.27%
iabilities											
Deposits	\$	1,075,359	\$ 1,132,211	\$ 1,121,163	\$ 3,270	\$ 8,727	\$	9,630	1.21%	3.09%	3.41%
Securities loaned and sold under repurchase agreements ⁽⁶⁾		207,190	262,147	275,123	1,251	4,953		6,090	2.40%	7.58%	8.78%
Trading account liabilities ⁽⁷⁾		128,525	128,354	111,367	472	870		892	1.46%	2.72%	3.18%
Short-term borrowings and other interest-bearing liabilities		154,322	126,734	117,435	745	1,777		1,956	1.92%	5.62%	6.61%
Long-term debt ⁽⁹⁾		169,329	162,327	158,485	1,618	2,420		2,441	3.79%	5.98%	6.11%
otal average interest-bearing liabilities	\$	1,734,725	\$ 1,811,773	\$ 1,783,573	\$ 7,356	\$ 18,747	\$	21,009	1.68%	4.15%	4.67%
(9)											
Net interest income as a % of average interest-earning assets (NIM) ⁽⁹⁾					\$ 12,609	\$ 13,913	\$	13,851	2.31%	2.48%	2.49%

Interest

Average Volumes

(1) Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$46 million for 3Q22 \$13 million for 2Q23 and \$23 million for 3Q23

- (2) Citigroup average balances and interest rates include both domestic and international operations
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable
- (4) Average rate percentage is calculated as annualized interest over average volumes.
- (5) 3Q23 is preliminary.

3Q23 increase (decrease) from:

- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).
- (7) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively
- (8) Nonperforming loans are included in the average loan balances
- (9) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue.

Reclassified to conform to the current period's presentation.

% Average Rate⁽⁴⁾

18 bps

1 bps

EOP LOANS(1)(2)

(In billions of dollars)

(III billions of delicals)	3Q			4Q		1Q	2Q			3Q	3Q23 In (Decrea	ncrease/ ase) from
		2022		2022		2023		2023		2023	2Q23	3Q22
Corporate loans by region				-								
North America	\$	125.9	\$	127.8	\$	125.1	\$	121.7	\$	123.0	1%	(2%)
EMEA		71.6		71.0		70.0		70.9		71.5	1%	` - '
Latin America		35.4		36.2		38.6		38.9		39.5	2%	12%
Asia		55.5		54.2		54.6		54.5		54.6	-	(2%)
Total corporate loans	\$	288.4	\$	289.2	\$	288.3	\$	286.0	\$	288.6	1%	- '-
Corporate loans by reporting unit												
Services	\$	80.4	\$	76.6	\$	80.1	\$	83.5	\$	83.4	-	4%
Markets		11.7		13.6	•	13.5		14.0		17.2	23%	47%
Banking		189.3		191.9		187.0		180.3		179.8	-	(5%)
Legacy Franchises - Mexico SBMM		7.0		7.1		7.7		8.2		8.2	-	17%
Total corporate loans	\$	288.4	\$	289.2	\$	288.3	\$	286.0	\$	288.6	1%	-
Personal Banking and Wealth Management			_	400.0	_	27.1	_	402.0	_	105.0		400/
Branded cards	\$	93.7	\$	100.2	\$	97.1	\$	103.0	\$	105.2	2%	12%
Retail services		46.7		50.5		48.4		50.0		50.5	1%	8%
Retail banking		35.8	Φ.	37.1	_	39.2	_	41.5	_	43.1	4%	20%
U.S. Personal Banking	\$	176.2	\$	187.8	\$	184.7	\$	194.5	\$	198.8	2%	13%
Global Wealth Management	_	151.1	_	149.2	_	149.9	_	150.5	_	150.6	-	-
Total	\$	327.3	\$	337.0	\$	334.6	\$	345.0	\$	349.4	1%	7%
Legacy Franchises - Consumer	•	40.4		40.0		40.0	•			3.0	(:=0()	(400()
Asia Consumer ⁽³⁾	\$	13.4	\$	13.3	\$	10.0	\$	9.1	\$	8.0	(12%)	(40%)
Mexico Consumer		13.7		14.8		16.3		17.8		17.8	- (=0()	30%
Legacy Holdings Assets	_	3.2	_	3.0	_	2.8	_	2.7	•	2.5	(7%)	(22%)
Total	<u> </u>	30.3	\$	31.1	\$	29.1	\$	29.6	\$	28.3	(4%)	(7%)
Total consumer loans	\$	357.6	\$	368.1	\$	363.7	\$	374.6	\$	377.7	1%	6%
Total loans - EOP	\$	646.0	\$	657.2	\$	652.0	\$	660.6	\$	666.3	1%	3%
Total loans - average	\$	654.7	\$	652.5	\$	653.7	\$	653.6	\$	662.3	1%	1%
			$\overline{}$									

NM Not meaningful.

Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.
 Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business and Middle-Market Banking (Mexico SBMM) loans).
 Asia Consumer includes loans of certain EMEA countries for all periods presented.

EOP DEPOSITS

(In billions of dollars)

		3Q	4Q	1Q		2Q		3Q	3Q23 Increase/ (Decrease) from			
		2022	 2022	 2023		2023	2023		2Q23	3Q22		
ICG by region												
North America	\$	391.0	\$ 405.5	\$ 394.7	\$	393.2	\$	371.5	(6%)	(5%)		
EMEA		197.7	215.6	208.8		206.6		195.3	(5%)	(1%)		
Latin America		35.5	40.9	41.8		41.9		43.2	3%	22%		
Asia		172.7	183.4	174.1		176.5		172.3	(2%)	-		
Total	\$	796.9	\$ 845.4	\$ 819.4	\$	818.2	\$	782.3	(4%)	(2%)		
ICG by reporting unit												
Treasury and trade solutions	\$	647.1	\$ 701.3	\$ 670.9	\$	671.4	\$	643.0	(4%)	(1%)		
Securities services		127.8	119.8	124.2		124.4		113.7	(9%)	(11%)		
Services	\$	774.9	\$ 821.1	\$ 795.1	\$	795.8	\$	756.7	(5%)	(2%)		
Markets		20.5	22.6	23.0	•	21.5		24.7	15%	20%		
Banking		1.5	1.7	1.3		0.9		0.9	-	(40%)		
Total	\$	796.9	\$ 845.4	\$ 819.4	\$	818.2	\$	782.3	(4%)	(2%)		
Personal Banking and Wealth Management												
U.S. Personal Banking	\$	115.2	\$ 112.5	\$ 114.7	\$	112.3	\$	108.9	(3%)	(5%)		
Global Wealth Management	•	312.1	325.3	322.2		314.5		307.4	(2%)	(2%)		
Total	\$	427.3	\$ 437.8	\$ 436.9	\$	426.8	\$	416.3	(2%)	(3%)		
Legacy Franchises												
Asia Consumer ⁽¹⁾	\$	14.6	\$ 14.5	\$ 14.4	\$	12.2	\$	10.8	(11%)	(26%)		
Mexico Consumer/SBMM		35.8	36.5	38.3		40.8		40.0	(2%)	12%		
Legacy Holdings Assets		-	-	-		-		-	- ′	-		
Total	\$	50.4	\$ 51.0	\$ 52.7	\$	53.0	\$	50.8	(4%)	1%		
Corporate/Other	\$	31.9	\$ 31.8	\$ 21.5		21.9		24.1	10%	(24%)		
Total deposits - EOP	\$	1,306.5	\$ 1,366.0	\$ 1,330.5	\$	1,319.9	\$	1,273.5	(4%)	(3%)		
Total deposits - average	\$	1,315.9	\$ 1,361.1	\$ 1,363.2	\$	1,338.2	\$	1,315.1	(2%)	_		

⁽¹⁾ Asia Consumer includes deposits of certain EMEA countries for all periods presented.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD

(In millions of dollars, except ratios)

		Balance				eleases						2022		Balance			(Re	uilds leases)			1			2023	Balance	ACLL/EOP Loans
	1	12/31/21	1Q22	2Q22	30	222	40	Q22	FY	2022	FX	Other	1	12/31/22	1	Q23	2	Q23	3	Q23	YT	D 2023	FX/C	Other ⁽¹⁾	9/30/23	9/30/23
Allowance for credit losses on loans (ACLL)																										
ICG	\$	2,241	\$ 596	\$ (76)	\$	75	\$	(117)	\$	478	\$	(4)	\$	2,715	\$	(75)	\$	(150)	\$	101	\$	(124)	\$	(13)	\$ 2,578	
Legacy Franchises corporate (Mexico SBMM)		174	5	 (3)		(34)		(7)		(39)		5		140		(10)		(2)		1		(11)		10	139	
Total corporate ACLL	\$	2,415	\$ 601	\$ (79)	\$	41	\$	(124)	\$	439	\$	1	\$	2,855	\$	(85)	\$	(152)	\$	102	\$	(135)	\$	(3)	\$ 2,717	0.97%
U.S. Cards	\$	10,840	\$ (1,009)	\$ 447	\$	303	\$	814	\$	555	\$	(2)	\$	11,393	\$	536	\$	276	\$	128	\$	940	\$	(173)	\$ 12,160	7.81%
Retail banking and Global Wealth Management		1,181	(53)	191		57		(43)		152		(3)		1,330		(29)		57		(33)		(5)		(60)	1,265	
Total PBWM	\$	12,021	\$ (1,062)	\$ 638	\$	360	\$	771	\$	707	\$	(5)	\$	12,723	\$	507	\$	333	\$	95	\$	935	\$	(233)	\$ 13,425	
Legacy Franchises consumer		2,019	(151)	(25)		40		(54)		(190)		(433)		1,396		13		76		(18)		71		20	1,487	
Total consumer ACLL	\$	14,040	\$ (1,213)	\$ 613	\$	400	\$	717	\$	517	\$	(438)	\$	14,119	\$	520	\$	409	\$	77	\$	1,006	\$	(213)	\$ 14,912	3.95%
Total ACLL	\$	16,455	\$ (612)	\$ 534	\$	441	\$	593	\$	956	\$	(437)	\$	16,974	\$	435	\$	257	\$	179	\$	871	\$	(216)	\$ 17,629	2.68%
Allowance for credit losses on unfunded																										
lending commitments (ACLUC)	\$	1,871	\$ 474	\$ (159)	\$	(71)	\$	47	\$	291	\$	(11)	\$	2,151	\$	(194)	\$	(96)	\$	(54)	\$	(344)	\$	(1)	\$ 1,806	
Total ACLL and ACLUC (EOP)		18,326												19,125											19,435	
Other ⁽²⁾		148	(6)	27		83		5		109		(14)		243		408		145		53		606		(56)	793	
Total allowance for credit losses (ACL)	\$	18,474	\$ (144)	\$ 402	\$	453	\$	645	\$	1,356	\$	(462)	\$	19,368	\$	649	\$	306	\$	178	\$	1,133	\$	(273)	\$ 20,228	

⁽¹⁾ Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02 Financial Instruments - Credit Losses (Topic 326) TDRs and Vintage Disclosures. See page 15.

⁽²⁾ Includes ACL activity on HTM securities and Other assets.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

Page 1

(In millions of dollars)						2022	ncrease/	Nine	Nine	YTD 2023 vs.
	3Q	4Q	1Q	2Q	3Q		ncrease/ ase) from	Months	Months	YTD 2023 Vs.
	2022	2022	2023	2023	2023	2Q23	3Q22	2022	2023	(Decrease)
Total Citigroup										
Allowance for credit losses on loans (ACLL) at beginning of period	\$ 15,952	\$ 16,309	\$ 16,974	\$ 17,169	\$ 17,496	2%	10%	\$ 16,455	\$ 16,974	
Adjustment to opening balance										
Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾ Adjusted ACLL at beginning of period	15,952	16,309	(352) 16,622	17,169	17,496	2%	10%	16,455	(352) 16,622	1%
Gross credit (losses) on loans	(1,237)	(1,467)	(1,634)	(1,879)	(2,000)	(6%)	(62%)	(3,689)	(5,513)	(49%)
Gross recoveries on loans	350	287	332	375	363	(3%)	4%	1,080	1,070	(1%)
Net credit (losses) / recoveries on loans (NCLs)	(887)	(1,180)	(1,302)	(1,504)	(1,637)	9%	85%	(2,609)	(4,443)	70%
Replenishment of NCLs Net reserve builds / (releases) for loans	887 441	1,180 593	1,302 435	1,504 257	1,637 179	9% (30%)	85% (59%)	2,609 363	4,443 871	70% NM
Provision for credit losses on loans (PCLL)	1,328	1,773	1,737	1,761	1,816	3%	37%	2,972	5,314	79%
Other, net ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾	(84)	72	112	70	(46)	NM	45%	(509)	136	
ACLL at end of period (a)	\$ 16,309	\$ 16,974	\$ 17,169	\$ 17,496	\$ 17,629	1%	8%	\$ 16,309	\$ 17,629	
Allowance for credit losses on unfunded lending								ł		
commitments (ACLUC) ⁽⁸⁾ (a)	\$ 2,089	\$ 2,151	\$ 1,959	\$ 1,862	\$ 1,806	(3%)	(14%)	\$ 2,089	\$ 1,806	
Provision (release) for credit losses on unfunded lending commitments	\$ (71)	\$ 47	\$ (194)	\$ (96)	\$ (54)	44%	24%	\$ 244	\$ (344)	
	<u> </u>	Ψ 47	- (134)	ψ (30)	- (3-)	 /0	2470	* 244	* (344)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)]	\$ 18,398	\$ 19,125	\$ 19,128	\$ 19,358	\$ 19,435	_	6%	\$ 18,398	\$ 19,435	
- 17						-	078	<u>Ψ 10,030</u>	¥ 13,433	
Total ACLL as a percentage of total loans ⁽⁹⁾	2.54%	2.60%	2.65%	2.67%	2.68%					
Consumer										
ACLL at beginning of period	\$ 12,983	\$ 13,361	\$ 14,119	\$ 14,389	\$ 14,866	3%	15%	\$ 14,040	\$ 14,119	
Adjustments to opening balance Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾			(353)					İ	(352)	
Adjusted ACLL at beginning of period	12,983	13,361	13,767	14,389	14,866	3%	15%	14,040	13,767	(2%)
NCLs	(881)	(1,062)	(1,280)	(1,429)	(1,579)	10%	79%	(2,549)	(4,288)	68%
Replenishment of NCLs	881	1,062	1,280	1,429	1,579	10%	79%	2,549	4,288	68%
Net reserve builds / (releases) for loans	400	717	520	409	77	(81%)	(81%)	(200)	1,006	NM
Provision for credit losses on loans (PCLL)	1,281	1,779	1,800	1,838	1,656	(10%)	29%	2,349	5,294	NM
Other, net ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾	(22)	41	102	68	(31)	NM -	(41%) 12%	(479) \$ 13,361	139	NM
ACLL at end of period (b)	\$ 13,361	\$ 14,119	\$ 14,389	\$ 14,866	\$ 14,912	-	1270	<u>\$ 13,361</u>	\$ 14,912	
Consumer ACLUC ⁽⁸⁾ (b)	\$ 143	\$ 120	\$ 101	\$ 88	\$ 65	(26%)	(55%)	\$ 143	\$ 65	
Provision (release) for credit losses on unfunded lending commitments	\$ (8)	\$ (20)	\$ (17)	\$ (4)	\$ (20)	NM	NM	<u>\$ 120</u>	\$ (41)	
Total allowance for credit losses on loans, leases and										
unfunded lending commitments [sum of (b)]	\$ 13,504	\$ 14,239	\$ 14,490	\$ 14,954	\$ 14,977	-	11%	\$ 13,504	\$ 14,977	
Consumer ACLL as a percentage of total consumer loans	3.74%	3.84%	3.96%	3.97%	3.95%					
<u>Corporate</u>										
ACLL at beginning of period	\$ 2,969	\$ 2,948	\$ 2,855	\$ 2,780	\$ 2,630	(5%)	(11%)	\$ 2,415	\$ 2,855	
NO.	(8)	(440)	(22)		(50)	(000()			(455)	N/N 4
NCLs Replenishment of NCLs	<u>(6)</u>	(118)	(22)	(75) 75	<u>(58)</u> 58	(23%) (23%)	NM NM	<u>(60)</u>	<u>(155)</u> 155	NM NM
Net reserve builds / (releases) for loans	41	(124)	(85)	(152)	102	NM	NM	563	(135)	NM
Provision for credit losses on loans (PCLL)	47	(6)	(63)	(77)	160	NM	NM	623	20	(97%)
Other, net ⁽²⁾ ACLL at end of period (c)	\$ 2,948	\$ 2,855	\$ 2,780	\$ 2,630	(15) \$ 2,717	NM 3%	76% (8%)	(30) \$ 2,948	\$ 2,717	
ACLE at end of period (c)	3 2,940	\$ 2,055	\$ 2,760	\$ 2,630	\$ 2,717	3%	(0%)	3 2,940	\$ 2,717	
Corporate ACLUC ⁽⁸⁾ (c)	\$ 1,946	\$ 2,031	\$ 1,858	\$ 1,774	\$ 1,741	(2%)	(11%)	<u>\$ 1,946</u>	\$ 1,741	
Provision (release) for credit losses on unfunded lending commitments	\$ (63)	\$ 67	\$ (177)	\$ (92)	\$ (34)	63%	46%	<u>\$ 124</u>	\$ (303)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)]	\$ 4,894	\$ 4,886	\$ 4,638	\$ 4,404	\$ 4,458	1%	(9%)	\$ 4,894	\$ 4,458	
Corporate ACLL as a percentage of total corporate loans ⁽⁹⁾	1.04%	1.01%	0.98%	0.94%	0.97%	1 /0	(3 /0)	9 4,094	ψ 4,430	
	1.5470	1.0170	0.5070	0.3470	0.0770			<u> </u>		

Footnotes to this table are on the following page (page 16).

The following footnotes relate to the table on the preceding page (page 15):

- (1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02 Financial Instruments Credit Losses (Topic 326) TDRs and Vintage Disclosures.
- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) 3Q22 primarily relates to FX translation.
- (4) 4Q22 primarily relates to FX translation.
- (5) 1Q23 primarily relates to FX translation.
- (6) 2Q23 primarily relates to FX translation.
- (7) 3Q23 primarily relates to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) September 30, 2022, December 31, 2022, March 31, 2023, June 30, 2023 and September 30, 2023 exclude \$3.9 billion, \$5.4 billion, \$5.1 billion, \$5.8 billion and \$7.4 billion, respectively, of loans that are carried at fair value.

NM Not meaningful.

NON-ACCRUAL ASSETS

(In millions of dollars)

	3Q 2022		4Q 2022		1Q 2023		:	2Q 2023		3Q 2023	3Q23 In (Decrea 2Q23	crease/ se) from 3Q22
Corporate non-accrual loans by region ⁽¹⁾												
North America	\$	276	\$	138	\$	285	\$	358	\$	934	NM	NM
EMEA		598		502		383		350		507	45%	(15%)
Latin America		555		429		462		428		407	(5%)	(27%)
Asia		56		53		83		125		127	2%	NM
Total	\$	1,485	\$	1,122	\$	1,213	\$	1,261	\$	1,975	57%	33%
Corporate non-accrual loans by reporting unit ⁽¹⁾												
Banking	\$	1,085	\$	767	\$	868	\$	931	\$	1,689	81%	56%
Services		185		153		133		123		94	(24%)	(49%)
Markets		-		3		3		1		-	(100%)	` - '
Mexico SBMM		215		199		209		206		192	(7%)	(11%)
Total	\$	1,485	\$	1,122	\$	1,213	\$	1,261	\$	1,975	57%	33%
Consumer non-accrual loans ⁽¹⁾												
U.S. Personal Banking and Global Wealth Management	\$	585	\$	541	\$	608	\$	536	\$	567	6%	(3%)
Asia Consumer ⁽²⁾		30		30		29		24		25	4%	(17%)
Mexico Consumer		486		457		480		498		463	(7%)	(5%)
Legacy Holdings Assets - Consumer		300		289		278		263	_	247	(6%)	(18%)
Total	\$	1,401	\$	1,317	\$	1,395	\$	1,321	\$	1,302	(1%)	(7%)
Total non-accrual loans (NAL)	\$	2,886	\$	2,439	\$	2,608	\$	2,582	\$	3,277	27%	14%
Other real estate owned (OREO) ⁽³⁾	\$	16	\$	15	\$	21	\$	31	\$	37	19%	NM
NAL as a percentage of total loans		0.45%		0.37%		0.40%		0.39%		0.49%		
ACLL as a percentage of NAL		565%		696%		658%		678%		538%		

⁽¹⁾ Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer loans and Corporate loans on the Consolidated Balance Sheet.

NM Not meaningful.

⁽²⁾ Asia Consumer includes balances for certain EMEA countries for all periods presented.

⁽³⁾ Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾	Sep	tember 30, 2022	De	cember 31, 2022	N	larch 31, 2023	 June 30, 2023		tember 30, 2023 ⁽²⁾
Citigroup common stockholders' equity ⁽³⁾ Add: qualifying noncontrolling interests Regulatory capital adjustments and deductions:	\$	179,696 113	\$	182,325 128	\$	188,186 207	\$ 188,610 209	\$	190,134 193
Add: CECL transition provision ⁽⁴⁾ Less:		2,271		2,271		1,514	1,514		1,514
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax Cumulative unrealized net gain (loss) related to changes in fair value of financial		(2,869)		(2,522)		(2,161)	(1,990)		(1,259)
liabilities attributable to own creditworthiness, net of tax Intangible assets:		3,211		1,441		1,037	307		625
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁵⁾ Identifiable intangible assets other than mortgage servicing rights		18,796		19,007		18,844	18,933		18,552
(MSRs), net of related DTLs Defined benefit pension plan net assets; other		3,492 1,932		3,411 1,935		3,607 1,999	3,531 2,020		3,444 1,340
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁷⁾ Excess over 10% / 15% limitations for other DTAs, certain		11,690		12,197		11,783	11,461		11,219
common stock investments and MSRs ⁽⁷⁾⁽⁸⁾		1,261		325		1,045	 1,828		1,786
Common Equity Tier 1 Capital (CET1)	\$	144,567	\$	148,930	\$	153,753	\$ 154,243	\$	156,134
Risk-Weighted Assets (RWA) ⁽⁴⁾	\$	1,179,657	\$	1,148,678	\$	1,144,359	\$ 1,153,450	\$	1,152,735
Common Equity Tier 1 Capital ratio (CET1/RWA)		12.26%		12.97%		13.44%	 13.37%		13.5%
Supplementary Leverage Ratio and Components									
Common Equity Tier 1 Capital (CET1) ⁽⁴⁾	\$	144,567	\$	148,930	\$	153,753	\$ 154,243	\$	156,134
Additional Tier 1 Capital (AT1) ⁽⁶⁾		20,263		20,215		21,496	21,500		20,744
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	164,830	\$	169,145	\$	175,249	\$ 175,743	\$	176,878
Total Leverage Exposure (TLE) ⁽⁴⁾	\$	2,888,535	\$	2,906,773	\$	2,939,744	\$ 2,943,546	\$	2,928,295
Supplementary Leverage ratio (T1C/TLE)		5.71%		5.82%		5.96%	 5.97%	_	6.0%
Tangible Common Equity, Book Value and Tangible Book Value Per Share									
Common stockholders' equity Less:	\$	179,565	\$	182,194	\$	188,050	\$ 188,474	\$	190,008
Goodwill Intangible assets (other than MSRs)		19,326 3,838		19,691 3,763		19,882 3,974	19,998 3,895		19,829 3,811
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS		794		589		246	246		49
Tangible common equity (TCE)	\$	155,607	\$	158,151	\$	163,948	\$ 164,335	\$	166,319
Common shares outstanding (CSO)		1,936.9		1,937.0		1,946.8	1,925.7		1,913.9
Book value per share (common equity/CSO)	\$	92.71	\$	94.06	\$	96.59	\$ 97.87	\$	99.28
Tangible book value per share (TCE/CSO)	\$	80.34	\$	81.65	\$	84.21	\$ 85.34	\$	86.90

⁽¹⁾ See footnote 6 on page 1.

^{(2) 3}Q23 is preliminary.

⁽³⁾ Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

⁽⁴⁾ See footnote 7 on page 1

⁽⁵⁾ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

⁽⁶⁾ Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

⁽⁷⁾ Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 capital exceeding the 10% limitation.

⁽⁸⁾ Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.