

## Name of the Issue: Varroc Engineering Limited

1 Type of Issue IPO

2 Issue Size (Rs. Cr) 1,954.96

Source: Basis of Allotment

3 Grade of issue along with name of the rating agency

Name Not applicable

Grade Not applicable

4 Subscription Level (Number of times) 3.36

Notes:

<sup>1)</sup> The above figures are before technical rejections , duplicate and multiple bids

Source: Basis of Allotment

5 QIB Holding (as a %age of Outstanding Capital) as disclosed to Stock Exchanges

| Particulars                                                                                       | Number of Shares | %age   |
|---------------------------------------------------------------------------------------------------|------------------|--------|
| (i) On Allotment <sup>(1)</sup>                                                                   |                  | 7.82%  |
| (ii) at the end of the 1st Quarter immediately after the listing of the issue (December 31, 2018) |                  | 12.69% |
| (iii) at the end of 1st FY (March 31, 2019)                                                       |                  | 12.53% |
| (iv) at the end of 2nd FY (March 31, 2020)                                                        |                  | 12.07% |
| (v) at the end of 3rd FY (March 31, 2021)                                                         |                  | 19.90% |

Source:

<sup>(1)</sup> Basis of allotment

## 6 Financials of the issuer

(Rs. Mn)

| Parameters                              | As disclosed in the offer document<br>(Prospectus dated June 29, 2018) | 1st FY (FY 2019) <sup>(1)</sup> | 2nd FY (FY 2020) <sup>(1)</sup> | 3rd FY (FY 2021) <sup>(1)</sup> |
|-----------------------------------------|------------------------------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Net Sales/ Income from operations       | 103,785                                                                | 120,365                         | 111,219                         | 113,028                         |
| Net Profit                              | 4,508                                                                  | 4,287                           | 25                              | -6,286                          |
| Paid up Equity Share Capital            | 135                                                                    | 135                             | 135                             | 153                             |
| Reserves excluding revaluation reserves | 26,107                                                                 | 30,736                          | 29,910                          | 30,126                          |

<sup>(1)</sup> Consolidated Financial Result as disclosed to BSE and NSE

## 7 Trading Status

| Particulars                          | BSE               | NSE               |
|--------------------------------------|-------------------|-------------------|
| (i) at the end of 1st FY (FY 2019)   | Frequently Traded | Frequently Traded |
| (ii) at the end of 2nd FY (FY 2020)  | Frequently Traded | Frequently Traded |
| (iii) at the end of 3rd FY (FY 2021) | Frequently Traded | Frequently Traded |

## 8 Change in Directors

| Particulars                      | Name of Director  | Appointed / Resigned |
|----------------------------------|-------------------|----------------------|
| During year ended March 31, 2019 | Arjun Jain        | Appointed            |
|                                  | Naresh Chandra    | Appointed            |
| During year ended March 31, 2020 | Naresh Chandra    | Re- Appointed        |
| During year ended March 31, 2021 | Tarang Jain       | Appointed            |
|                                  | Rohit Prakash     | Appointed            |
|                                  | Vijaya Sampath    | Re- Appointed        |
|                                  | Marc Szulewicz    | Re- Appointed        |
|                                  | Gautam Khandelwal | Re- Appointed        |
|                                  | Naresh Chandra    | Resigned             |

## 9 Status of implementation of project/ commencement of commercial production

|                                                   |                                       |
|---------------------------------------------------|---------------------------------------|
| (i) As disclosed in the offer document            | Not applicable as 100% offer for sale |
| (ii) Actual implementation                        | Not Applicable                        |
| (iii) Reasons for delay in implementation, if any | Not Applicable                        |

# 10 Status of utilization of issue proceeds

|                                        |                                       |
|----------------------------------------|---------------------------------------|
| (i) As disclosed in the offer document | Not applicable as 100% offer for sale |
| (ii) Actual utilization                | Not Applicable                        |
| (iii) Reasons for deviation, if any    | Not Applicable                        |

# 11 Comments of monitoring agency, if applicable

Not applicable

- (a) Comments on use of funds  
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document  
(c) Any other reservations expressed by the monitoring agency about the end use of funds

# 12 Pricing Data

| Issue Price (Rs.)  |                                              | Rs. 967 (Employee Reservation Portion included a discount of Rs. 48) |                                                |                             |           |          |                             |          |          |                             |           |          |
|--------------------|----------------------------------------------|----------------------------------------------------------------------|------------------------------------------------|-----------------------------|-----------|----------|-----------------------------|----------|----------|-----------------------------|-----------|----------|
| Price parameters   | At close of listing day<br>i.e. July 6, 2018 | Close of 30th calendar day<br>from listing day                       | Close of 90th calendar day<br>from listing day | As at the end of<br>FY 2019 |           |          | As at the end of<br>FY 2020 |          |          | As at the end of<br>FY 2021 |           |          |
|                    |                                              |                                                                      |                                                | Closing<br>price            | 52W High  | 52W Low  | Closing<br>price            | 52W High | 52W Low  | Closing<br>price            | 52W High  | 52W Low  |
| Market Price (NSE) | 1,037.35                                     | 991.85                                                               | 753.40                                         | 579.00                      | 1,177.45  | 565.30   | 127.65                      | 654.90   | 136.30   | 364.85                      | 499.95    | 119.20   |
| NIFTY AUTO         | 11,067.85                                    | 11,387.10                                                            | 10,380.45                                      | 8,335.35                    | 11,760.85 | 8,035.55 | 4,731.30                    | 9,059.35 | 4,452.20 | 9,862.45                    | 11,093.15 | 4,511.10 |

# 13 Basis for Issue Price

| Accounting ratio | Name of Company        | As disclosed in the offer<br>document | At the end of<br>1st FY<br>(FY 2019) | At the end of 2nd FY<br>(FY 2020) | At the end of 3rd FY<br>(FY 2021) |
|------------------|------------------------|---------------------------------------|--------------------------------------|-----------------------------------|-----------------------------------|
| EPS (Basic)(Rs.) | <b>Issuer :</b>        | 33.40                                 | 33.36                                | 0.01                              | -46.75                            |
|                  | <b>Peer Group:</b>     |                                       |                                      |                                   |                                   |
|                  | Motherson Sumi         | 7.59                                  | 5.11                                 | 3.71                              | 3.29                              |
|                  | Bharat Forge           | 16.38                                 | 22.17                                | 10.17                             | -2.71                             |
|                  | Endurance Technologies | 27.78                                 | 35.19                                | 40.20                             | 36.95                             |
|                  | <b>Industry Avg:</b>   | 17.25                                 | 20.82                                | 18.03                             | 12.51                             |

|                 |                        |                      |        |          |        |
|-----------------|------------------------|----------------------|--------|----------|--------|
| P/E (Basic EPS) | <b>Issuer:</b>         | 28.95 <sup>(2)</sup> | 17.35  | 12765.00 | NM     |
|                 | <b>Peer Group:</b>     |                      |        |          |        |
|                 | Motherson Sumi         | 41.94                | 29.21  | 16.46    | 61.23  |
|                 | Bharat Forge           | 40.42                | 23.11  | 23.10    | NM     |
|                 | Endurance Technologies | 45.43                | 32.95  | 14.95    | 39.41  |
|                 | <b>Industry Avg:</b>   | 42.60                | 28.42  | 18.17    | 33.55  |
| RoNW (%)        | <b>Issuer:</b>         | 15.93                | 15.09  | 0.08     | -20.57 |
|                 | <b>Peer Group:</b>     |                      |        |          |        |
|                 | Motherson Sumi         | 17.60                | 15.48  | 11.49    | 9.46   |
|                 | Bharat Forge           | 16.11                | 20.60  | 8.80     | -2.33  |
|                 | Endurance Technologies | 17.98                | 20.90  | 18.81    | 14.59  |
|                 | <b>Industry Avg:</b>   | 17.00                | 18.99  | 13.03    | 7.24   |
| NAV per share   | <b>Issuer:</b>         | 209.69               | 229.00 | 222.87   | 227.27 |
|                 | <b>Peer Group:</b>     |                      |        |          |        |
|                 | Motherson Sumi         | 61.01                | 34.71  | 35.66    | 34.77  |
|                 | Bharat Forge           | 100.55               | 115.47 | 115.02   | 116.26 |
|                 | Endurance Technologies | 154.47               | 182.30 | 213.70   | 253.26 |
|                 | <b>Industry Avg:</b>   | 105.34               | 110.83 | 121.46   | 134.76 |

Note: Based on Offer Price of INR 967 per Equity Share

#### 14 Any other material information

| Particulars                                                                                                                                                   | Date      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Company's Overseas Wholly Owned Subsidiary ("WOS") situated in Netherlands namely Aries Mentor Holding B.V. ("AMHBV") has merged with VarrocCorp Holding      | 04-Mar-20 |
| Fire incident at Varroc Lighting Systems India Private Limited's (subsidiary) plant located in Hinjewadi, Pune                                                | 18-Feb-20 |
| Declaration of an Interim dividend of Rs.3/- (Rupees Three only) per equity share of face value of Re.1/- each (i.e. @300%)                                   | 13-Feb-20 |
| Appointment of Mr. Ajay Kumar Shrama, Compliance Officer as Company Secretary and Key Managerial Personnel                                                    | 13-Feb-20 |
| Appointment of Mr. Ajay Kumar Shrama as Compliance Officer in place of Mr. Chetan Sharma, Interim Compliance Officer                                          | 02-Jan-20 |
| Approval of Scheme of Amalgamation of wholly owned subsidiary, Varroc Lighting Systems (India) Private Limited, with Varroc Engineering Limited               | 12-Nov-19 |
| Resignation of Mr. Rakesh Darji as Company Secretary and Compliance Officer. Mr. Chetan Sharma, Sr. Manager (Legal & Secretarial) is designated as an Interim | 10-Sep-19 |
| Approval of execution of SPA for acquisition of 74% equity stake in Pune-based CarlQ Technologies Private Limited                                             | 09-Aug-19 |
| Varroc commenced operations of Phase 1 of plant setup by Varroc Lighting Systems                                                                              | 27-Feb-19 |
| Varroc published the opening of new R&D Centre by Varroc Lighting Services, Poland                                                                            | 06-Mar-19 |
| VarrocCorp Holdings B.V., Netherlands, a wholly owned subsidiary has entered into a JV with ELBA SA, Lighting & Electronics Pvt                               | 19-Sep-18 |
| VarrocCorp Holdings B.V. Netherlands had acquired shares of TRI.O.M.S.p.A from minority shareholder Mr. Alessio Caputo                                        | 03-Aug-18 |
| Varroc Lighting Inc, US has approved setting up of manufacturing facilities at Chennai and Poland for exterior lighting components                            | 12-Jul-18 |

Source - Website of stock exchanges

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