

Determination of Fee amount

As per terms of the sanction letter, fees are charged as mutually agreed with the client. Following grid will act as a guidance for charging such fees.

Sanction amount (fund as well as non-fund based) **	Fees (as % of TFA)
MC	0.10% to 0.25%
EC	0.20% to 0.75%
Other	0.50% to 1.00%

MC – Mid corporate segment

EC – Emerging corporate

While the above grid derives the fees threshold in an objective manner, there are often qualitative factors which need to be given due recognition such as competitive environment, facility rating of the clients, etc which we consider while charging fees.