CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

1Q20

Financial Summary Consolidated Statement of Income Consolidated Balance Sheet Segment Detail Net Revenues Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Citigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	1 2 3 4 5 6 7 8 - 10 11 - 12 13 - 14
Consolidated Statement of Income Consolidated Balance Sheet Segment Detail Net Revenues Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Citigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	2 3 4 5 6 7 8 - 10 11 - 12 13 - 14
Consolidated Balance Sheet Segment Detail Net Revenues Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Stigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	3 4 5 6 7 8 - 10 11 - 12 13 - 14
Segment Detail Net Revenues Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Stigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	4 5 6 7 8 - 10 11 - 12 13 - 14
Net Revenues Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Stigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	6 7 8 - 10 11 - 12 13 - 14
Income and Regional Average Assets and ROA Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Stitigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	6 7 8 - 10 11 - 12 13 - 14
Global Consumer Banking (GCB) Retail Banking and Cards Key Indicators North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other Stitigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	6 7 8 - 10 11 - 12 13 - 14
Retail Banking and Cards Key Indicators North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	7 8 - 10 11 - 12 13 - 14
North America Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	8 - 10 11 - 12 13 - 14
Latin America ⁽¹⁾ Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	11 - 12 13 - 14
Asia ⁽²⁾ Institutional Clients Group (ICG) Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	13 - 14
Institutional Clients Group (ICG) Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	
Revenues by Business Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	15
Corporate / Other itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	10
itigroup Supplemental Detail Average Balances and Interest Rates Deposits Loans (EOP)	16
Average Balances and Interest Rates Deposits Loans (EOP)	17
Deposits Loans (EOP)	
Loans (EOP)	18
	19
	20
Consumer Loan Delinquencies and Ratios	
90+ Days	21
30-89 Days	22
Allowance for Credit Losses on Loans and Unfunded Lending Commitments	23 - 24
Components of Provision for Loan Losses	25
Non-Accrual Assets	26
CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share	27

⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.



⁽²⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

(In millions of dollars, except per share amounts, and as otherwise noted)

		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Total Revenues, Net of Interest Expense	s	18,576	\$	18,758	\$	18,574	\$	18,378	\$	20,731	13%	12%
Total Operating Expenses	•	10,584	•	10,500	•	10,464	•	10,454	•	10,594	1%	
Net Credit Losses (NCLs)		1,948		1,963		1,913		1,944		2,108	8%	8%
Credit Reserve Build / (Release) for Loans		(4)		126		149		179		4.336	NM	NM
Provision / (Release) for Unfunded Lending Commitments		24		(15)		9		74		557	NM	NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		12		19		17		25		26	4%	NM
Provisions for Credit Losses and for Benefits and Claims	\$	1,980	\$	2,093	\$	2.088	\$	2,222	\$	7,027	NM	NM
Income from Continuing Operations before Income Taxes	\$	6.012	\$	6.165	\$	6.022	\$	5.702	\$	3.110	(45%)	(48%)
Income Taxes (1)(2)	Ψ	1,275	Ψ	1,373	Ψ	1,079	Ψ	703	Ψ	576	(18%)	(55%)
Income from Continuing Operations	S	4,737	\$	4,792	\$	4,943	\$	4.999	\$	2.534	(49%)	(47%)
Income (Loss) from Discontinued Operations, net of Taxes	÷		φ	17	Þ		Ą		Ą	(18)	(49 %) NM	NM
	\$	4,735	\$	4,809	\$	(15)	\$	4,995	\$			
Net Income before Noncontrolling Interests	\$		\$		\$	4,928	Ф		\$	2,516	(50%)	(47%)
Net Income (Loss) Attributable to Noncontrolling Interests	•	25	•	10	•	15	•	4,979	•	(6) 2.522	NM (40%)	NM (46%)
Citigroup's Net Income	\$	4,710	\$	4,799	\$	4,913	\$	4,979	\$	2,522	(49%)	(46%)
Diluted Earnings Per Share:												
Income from Continuing Operations	\$	1.87	\$	1.94	\$	2.08	\$	2.15	\$	1.06	(51%)	(43%
Citigroup's Net Income	\$	1.87	\$	1.95	\$	2.07	\$	2.15	\$	1.05	(51%)	(44%
Shares (in millions):	Ψ	1.07	Ψ	1.95	Ψ	2.01	Ψ	2.10	Ψ	1.00	(3170)	(4470
Average Basic		2,340.4		2 206 4		2 220 0		2 4 4 0 4		2.007.0	(20/.)	(400/
				2,286.1		2,220.8		2,149.4		2,097.9	(2%)	(10%
Average Diluted		2,342.4		2,289.0		2,237.1		2,166.8		2,113.7	(2%)	(10%
Common Shares Outstanding, at period end		2,312.5		2,259.1		2,183.2		2,114.1		2,081.8	(2%)	(10%
Preferred Dividends	\$	262	\$	296	\$	254	\$	296	\$	291	(2%)	11%
Income Allocated to Unrestricted Common Shareholders - Basic												
Income from Continuing Operations	\$	4,391	\$	4,436	\$	4,647	\$	4,653	\$	2,228	(52%)	(49%)
Citigroup's Net Income	\$	4,389	\$	4,453	\$	4,632	\$	4,649	\$	2,210	(52%)	(50%
Income Allocated to Unrestricted Common Shareholders - Diluted												
Income from Continuing Operations	\$	4,391	\$	4,436	\$	4,656	\$	4,661	\$	2,235	(52%)	(49%
Citigroup's Net Income	\$	4,389	\$	4,453	\$	4,641	\$	4,657	\$	2,217	(52%)	(49%
Regulatory Capital Ratios and Performance Metrics:												
Common Equity Tier 1 (CET1) Capital Ratio (3)(4)(5)		11.91%		11.89%		11.58%		11.81%		11.2%		
Tier 1 Capital Ratio (3)(4)(5)		13.44%		13.40%		13.20%		13.36%		12.6%		
Total Capital Ratio (3)(4)(5)		16.41%		16.33%		16.07%		15.97%		15.1%		
Supplementary Leverage Ratio (SLR) ⁽⁴⁾⁽⁵⁾⁽⁶⁾		6.43%		6.36%		6.27%		6.21%		6.0%		
Return on Average Assets		0.43%		0.97%		0.27%		0.21%		0.49%		
Return on Average Common Equity		10.2%		10.1%		10.4%		10.6%		5.2%		
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)		57.0%		56.0%		56.3%		56.9%		5.2%		
Efficiency Ratio (Total Operating Expenses/Total Revenues, fiet)		57.0%		30.0%		30.3%		36.9%		51.176		
Balance Sheet Data (in billions of dollars, except per share amounts)(4):												
Total Assets	\$	1,958.4	\$	1,988.2	\$	2,014.8	\$	1,951.2	\$	2,219.8	14%	13%
Total Average Assets		1,939.4		1,979.1		2,000.1		1,996.6		2,079.7	4%	7%
Total Deposits		1,030.4		1,045.6		1,087.8		1,070.6		1,184.9	11%	15%
Citigroup's Stockholders' Equity		196.3		197.4		196.4		193.2		192.3	-	(2%
		77.09		79.40		81.02		82.90		83.75	1%	9%
										03.13		970
Book Value Per Share										74.50	00/	601
		65.55		67.64		69.03		70.39		71.52	2%	9%

- (1) 4Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).
- (2) 3Q19 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs.
- (3) Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Advanced Approaches framework as of March 31, 2020, and the U.S. Basel III Standardized Approach framework for all prior periods presented, whereas Citi's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all periods presented. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 27.
- (4) March 31, 2020 is preliminary.
- (5) See footnote 4 on page 27
- (6) For the composition of Citi's SLR, see page 27.
- (7) Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 27.

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals. NM. Not meaningful.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	1Q	2	2Q		3Q		4Q		1Q		ncrease/ use) from
	2019	2	019		2019		2019		2020	4Q19	1Q19
Revenues											
Interest revenue	\$ 19,076	\$	19,712	\$	19,177	\$	18,545	\$	17,139	(8%)	(10%)
Interest expense	7,317		7,762		7,536		6,548		5,647	(14%)	(23%)
Net interest revenue	11,759		11,950		11,641		11,997		11,492	(4%)	(2%)
Commissions and fees	2,926		2,881		2,906		3,033		3,021	-	3%
Principal transactions	2,804		1,874		2,802		1,412		5,261	NM	88%
Administrative and other fiduciary fees	839		869		880		823		854	4%	2%
Realized gains (losses) on investments	130		468		361		515		432	(16%)	NM
Other-than-temporary impairment losses on investments and other assets	(8)		(5)		(14)		(5)		(55)	NM	NM
Other revenue	126		721		(2)		603		(274)	NM	NM
Total non-interest revenues	6,817		6,808		6,933		6,381		9,239	45%	36%
Total revenues, net of interest expense	18,576		18,758	-	18,574		18,378		20,731	13%	12%
Provisions for Credit Losses and for Benefits and Claims											
Net credit losses	1,948		1,963		1,913		1.944		2.108	8%	8%
Credit reserve build / (release) for loans	(4)		126		149		179		4.336	NM	NM
Provision for loan losses	1,944		2,089	-	2,062		2,123		6,444	NM	NM
Provision for Held-to-maturity (HTM) debt securities	.,		_,000		2,002		2,.20		6	NM	NM
Provision for Other assets					_		_		(4)	NM	NM
Provision for policyholder benefits and claims	12		19		17		25		24	(4%)	100%
Provision for unfunded lending commitments	24		(15)		9		74		557	NM	NM
Total provisions for credit losses and for benefits and claims	1,980		2,093		2,088		2,222		7,027	NM	NM
Operating Expenses											
Compensation and benefits	5.658		5.381		5.329		5.065		5.654	12%	_
Premises and equipment	564		569		580		615		565	(8%)	-
Technology / communication expense	1,720		1,724		1,783		1,850		1,723	(7%)	_
Advertising and marketing expense	359		434		378		345		328	(5%)	(9%)
Other operating	2,283		2,392		2,394		2,579		2,324	(10%)	2%
Total operating expenses	10,584		10,500		10,464	_	10,454	_	10,594	1%	-
Income from Continuing Operations before											
Income Taxes	6,012		6,165		6,022		5,702		3,110	(45%)	(48%)
Provision for income taxes ⁽¹⁾⁽²⁾	1,275		1,373		1,079		703		576	(18%)	(55%)
Income (Loss) from Continuing Operations	4,737		4,792		4,943		4,999		2,534	(49%)	(47%)
Discontinued Operations											
Income (Loss) from Discontinued Operations	(2)		(10)		(15)		(4)		(18)	NM	NM
Provision (benefits) for income taxes			(27)						<u>-</u>	. . .	-
Income (Loss) from Discontinued Operations, net of taxes	(2)		17		(15)		(4)		(18)	NM	NM
Net Income before Noncontrolling Interests	4,735		4,809		4,928		4,995		2,516	(50%)	(47%)
Net Income (Loss) attributable to noncontrolling interests	25	_	10	_	15	_	16	_	(6)	NM	NM
Citigroup's Net Income	\$ 4,710	\$	4,799	\$	4,913	\$	4,979	\$	2,522	(49%)	(46%)

^{(1) 4}Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs). (2) 3Q19 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs.

NM Not meaningful.

(In millions of dollars)

	N	March 31,		June 30,	Se	ptember 30,	De	cember 31,		Warch 31,		crease/ se) from
		2019		2019		2019		2019		2020 ⁽¹⁾	4Q19	1Q19
Assets												
Cash and due from banks (including segregated cash and other deposits)	\$	24,448	\$	24,997	\$	24,086	\$	23,967	\$	23,755	(1%)	(3%)
Deposits with banks		181,445		178,246		196,357		169,952		262,165	54%	44%
Securities borrowed and purchased under agreements to resell		264,495		259,769		261,125		251,322		262,536	4%	(1%)
Brokerage receivables		44,500		50,027		54,215		39,857		68,555	72%	54%
Trading account assets		286,511		306,831		306,824		276,140		365,000	32%	27%
Investments												
Available-for-sale debt securities		275,132		273,435		275,425		280,265		308,219	10%	12%
Held-to-maturity debt securities		66,842		68,693		75,841		80,775		82,315	2%	23%
Equity securities		7,307		7,574		7,117		7,523		8,349	11%	14%
Total investments		349,281		349,702		358,383		368,563		398,883	8%	14%
Loans, net of unearned income												
Consumer		290,968		296,505		297,400		309,548		288,430	(7%)	(1%)
Corporate		391,378		392,165		394,343		389,935		432,590	11%	11%
Loans, net of unearned income		682,346		688,670		691,743		699,483		721,020	3%	6%
Allowance for loan losses		(12,329)		(12,466)		(12,530)		(12,783)		(20,841)	(63%)	(69%)
Total loans, net		670,017	-	676,204	-	679,213		686,700		700,179	2%	5%
Goodwill		22,037		22,065		21,822		22,126		21,264	(4%)	(4%)
Intangible assets (including MSRs)		5,196		5,026		4,844		4,822		4,560	(5%)	(12%)
Other assets		110,483		115,359		107,933		107,709		112,873	5%	2%
Total assets	s	1,958,413	\$	1,988,226	\$	2,014,802	\$	1,951,158	\$	2,219,770	14%	13%
Total assets	<u> </u>	1,330,413	Ψ	1,900,220		2,014,002		1,951,156		2,219,770	14 /0	1376
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	101,354	\$	95,659	\$	99,731	\$	98,811	\$	113,371	15%	12%
Interest-bearing deposits in U.S. offices		373,339		382,738		407,872		401,418		462,327	15%	24%
Total U.S. deposits		474,693		478,397		507,603		500,229		575,698	15%	21%
Non-interest-bearing deposits in offices outside the U.S.		80,594		82,750		82,723		85,692		85,439	-	6%
Interest-bearing deposits in offices outside the U.S.		475,068		484,460		497,443		484,669		523,774	8%	10%
Total international deposits		555,662		567,210		580,166		570,361		609,213	7%	10%
Total deposits		1,030,355		1,045,607		1,087,769		1,070,590		1,184,911	11%	15%
Securities loaned and sold under agreements to resell		190,372		181,133		195,047		166,339		222,324	34%	17%
Brokerage payables		62,656		69,839		63,342		48,601		74,368	53%	19%
Trading account liabilities		136,392		136,294		135,596		119,894		163,995	37%	20%
Short-term borrowings		39,322		42,442		35,230		45,049		54,951	22%	40%
Long-term debt		243,566		252,189		242,238		248,760		266,098	7%	9%
Other liabilities ⁽²⁾		58,735		62,612		58,510		57,979		60,141	4%	2%
Total liabilities	\$	1,761,398	\$	1,790,116	\$	1,817,732	\$	1,757,212	\$	2,026,788	15%	15%
Equity.												
Equity Stockholders' equity												
Preferred stock	\$	17.980	\$	17,980	\$	19.480	\$	17,980	\$	17,980		
LIGIGII GU SIUUN	<u>\$</u>	,	φ		Ф		Ф	· ·	φ		-	-
Common stock		31		31		31		31		31	-	-
Additional paid-in capital		107,551		107,657		107,741		107,840		107,550	-	-
Retained earnings		154,859		158,321		161,797		165,369		163,438	(1%)	6%
Treasury stock		(47,861)		(51,427)		(56,541)		(61,660)		(64,147)	(4%)	(34%)
Accumulated other comprehensive income (loss)		(36,308)		(35,203)		(36, 135)		(36,318)		(32,521)	10%	10%
Total common equity	\$	178,272	\$	179,379	\$	176,893	\$	175,262	\$	174,351	(1%)	(2%)
Total Citigroup stockholders' equity	\$	196,252	\$	197,359	\$	196,373	\$	193,242	\$	192,331	-	(2%)
Noncontrolling interests		763		751		697		704		651	(8%)	(15%)
Total equity		197,015	-	198,110	-	197,070		193,946		192,982	-	(2%)
Total liabilities and equity	\$	1,958,413	\$	1,988,226	\$	2,014,802	\$	1,951,158	\$	2,219,770	14%	13%
Total nashines and equity	<u> </u>	1,330,413	Ψ	1,300,220	<u> </u>	2,014,002	φ	1,301,130	Ψ	4,413,110	I → /0	13/0

NM Not meaningful.

Preliminary.
Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period.

SEGMENT DETAIL NET REVENUES

(In millions of dollars)

(III HIIIIOHS OI GOIIAIS)	1Q	2Q	3Q	4Q	1Q	1Q20 Increase (Decrease) from	
	2019	2019	2019	2019	2020	4Q19	1Q19
Global Consumer Banking							
North America	\$ 5,000	\$ 4,966	\$ 5,179	\$ 5,253	\$ 5,224	(1%)	4%
Latin America	1,272	1,320	1,269	1,377	1,199	(13%)	(6%)
Asia ⁽¹⁾	1,818	1,847	1,841	1,829	1,751	(4%)	(4%)
Total	8,090	8,133	8,289	8,459	8,174	(3%)	1%
Institutional Clients Group							
North America	3,269	3,632	3,244	3,314	4,947	49%	51%
EMEA	3,170	2,960	3,138	2,738	3,470	27%	9%
Latin America	1,268	1,307	1,294	1,297	1,418	9%	12%
Asia	2,311	2,156	2,175	2,028	2,649	31%	15%
Total	10,018	10,055	9,851	9,377	12,484	33%	25%
Corporate / Other	468	570	434	542	73	(87%)	(84%)
Total Citigroup - Net Revenues	\$ 18,576	\$ 18,758	\$ 18,574	\$ 18,378	\$ 20,731	13%	12%

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

SEGMENT DETAIL

INCOME

(In millions of dollars)

(III IIIIIIII O O COILLE)	1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from	
	2019		2019		2019		2019		2020	4Q19	1Q19	
come (Loss) from Continuing Operations												
Global Consumer Banking												
North America	\$ 707	\$	663	\$	884	\$	970	\$	(910)	NM	NM	
Latin America	216		234		217		234		(36)	NM	NM	
Asia ⁽¹⁾	397_		404		402		374		191	(49%)	(52%)	
Total	1,320		1,301		1,503		1,578		(755)	NM	NM	
Institutional Clients Group												
North America	748		1,050		818		895		896	-	20%	
EMEA	1,125		1,005		1,060		677		1,035	53%	(8%)	
Latin America	540		519		487		565		526	(7%)	(3%)	
Asia	999		851		864		741		1,169	58%	17%	
Total	3,412		3,425		3,229		2,878		3,626	26%	6%	
Corporate / Other	5		66		211		543		(337)	NM	NM	
Income From Continuing Operations	\$ 4,737	\$	4,792	\$	4,943	\$	4,999	\$	2,534	(49%)	(47%)	
Discontinued Operations	(2)		17		(15)		(4)		(18)	NM	NM	
·	(2)				, ,		(4)		` ,			
Net Income Attributable to Noncontrolling Interests	25		10		15		16		(6)	NM	NM	
Total Citigroup - Net Income	\$ 4,710	\$	4,799	\$	4,913	\$	4,979	\$	2,522	(49%)	(46%)	
Average Assets (in billions)												
North America	\$ 999	\$	1,028	\$	1,054	\$	1,053	\$	1,113	6%	11%	
EMEA ⁽¹⁾	363	Ψ	370	Ψ	363	Ψ	357	Ψ	378	6%	4%	
Latin America	126		128		130		133		129	(3%)	2%	
Asia ⁽¹⁾	352		355		356		359		366	2%	4%	
Corporate / Other	99		98		97		95		94	(1%)	(5%)	
Total	\$ 1,939	\$	1,979	\$	2,000	\$	1,997	\$	2,080	4%	7%	
Total	\$ 1,939	.	1,979	.	2,000	<u>.</u>	1,551	.	2,000	470	1 70	
Return on Average Assets (ROA) on Net Income (Loss)			0.070		0.046		0.700		0.000/			
North America	0.59%		0.67%		0.64%		0.70%		0.00%			
EMEA ⁽¹⁾	1.24%		1.08%		1.14%		0.74%		1.09%			
Latin America	2.43%		2.36%		2.15%		2.38%		1.53%			
Asia ⁽¹⁾	1.61%		1.42%		1.41%		1.22%		1.50%			
Corporate / Other	(0.05%)		0.34%		0.78%		2.24%		(1.50%)			
Total	0.98%		0.97%		0.97%		0.99%		0.49%			

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING

Page 1

(In millions of dollars, except as otherwise noted)

		1Q		2Q		3Q		4Q		1Q	(Decrea	ncrease/ ase) from
	_	2019		2019		2019		2019		2020	4Q19	1Q19
Net Interest Revenue	\$	6,940	\$	6,957	\$	7,127	\$	7,181	\$	7,072	(2%)	2%
Non-Interest Revenue		1,150		1,176		1,162		1,278		1,102	(14%)	(4%)
Total Revenues, Net of Interest Expense		8,090		8,133		8,289		8,459		8,174	(3%)	1%
Total Operating Expenses		4,416		4,471		4,368		4,373		4,368	-	(1%)
Net Credit Losses		1,868		1,870		1,802		1,842		1,983	8%	6%
Credit Reserve Build / (Release) for Loans		96		94		129		120		2,829	NM	NM
Provision for Unfunded Lending Commitments		(3)		-		2		2		(1)	NM	67%
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		12		19		17		25		20	(20%)	67%
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		1,973		1,983		1,950		1,989		4,831	NM	NM
Income (Loss) from Continuing Operations before Taxes		1,701		1,679		1,971		2,097		(1,025)	NM	NM
Income Taxes (Benefits)		381		378		468		519		(270)	NM	NM
Income (Loss) from Continuing Operations		1,320		1,301		1,503		1,578		(755)	NM	NM
Noncontrolling Interests				1		2		3		(1)	NM	(100%
Net Income (Loss)	\$	1,320	\$	1,300	\$	1,501	\$	1,575	\$	(754)	NM	` NM
EOP Assets (in billions)	\$	379	\$	390	\$	394	\$	407	\$	403	(1%)	6%
Average Assets (in billions)	\$	380	\$	384	\$	392	\$	399	\$	406	2%	7%
Return on Average Assets (ROA)		1.41%		1.36%		1.52%		1.57%		(0.75%)		
Efficiency Ratio		55%		55%		53%		52%		53%		
Net Credit Losses as a % of Average Loans		2.70%		2.68%		2.52%		2.51%		2.75%		
Revenue by Business												
Retail Banking	\$	3,106	\$	3,202	\$	3,117	\$	3,124	\$	3,046	(2%)	(2%)
Cards ⁽¹⁾		4,984		4,931		5,172		5,335		5,128	(4%)	3%
Total	\$	8,090	\$	8,133	\$	8,289	\$	8,459	\$	8,174	(3%)	1%
Net Credit Losses by Business	_											
Retail Banking	\$	233	\$	225	\$	225	\$	227	\$	235	4%	1%
Cards ⁽¹⁾		1,635		1,645		1,577		1,615		1,748	8%	7%
Total	\$	1,868	\$	1,870	\$	1,802	\$	1,842	\$	1,983	8%	6%
Income from Continuing Operations by Business												
Retail Banking	\$	409	\$	517	\$	492	\$	424	\$	120	(72%)	(71%)
Cards ⁽¹⁾		911		784		1,011		1,154		(875)	NM	NM
Total	\$	1,320	\$	1,301	\$	1,503	\$	1,578	\$	(755)	NM	NM
Foreign Currency (FX) Translation Impact	•		•	0.400	_		_	0.450	_	0.474	(00/)	40/
Total Revenue - as Reported Impact of FX Translation ⁽²⁾	\$	8,090 (115)	\$	8,133 (104)	\$	8,289 (72)	\$	8,459 (120)	\$	8,174 -	(3%)	1%
	_								_		(==()	
Total Revenues - Ex-FX ⁽²⁾	\$	7,975	\$	8,029	\$	8,217	\$	8,339	\$	8,174	(2%)	2%
Total Operating Expenses - as Reported	\$	4,416	\$	4,471	\$	4,368	\$	4,373	\$	4,368	-	(1%)
Impact of FX Translation ⁽²⁾	_	(66)		(56)		(38)		(67)				
Total Operating Expenses - Ex-FX ⁽²⁾	\$	4,350	\$	4,415	\$	4,330	\$	4,306	\$	4,368	1%	-
Total Provisions for LLR & PBC - as Reported	\$	1,973	\$	1,983	\$	1,950	\$	1,989	\$	4,831	NM	NM
Impact of FX Translation ⁽²⁾ Total Provisions for LLR & PBC - Ex-FX ⁽²⁾	\$	1,947	\$	1,958	\$	1,934	\$	1,967	\$	4,831	NM	NM
										<u> </u>		
Net Income (Loss) - as Reported Impact of FX Translation ⁽²⁾	\$	1,320 (15)	\$	1,300 (16)	\$	1,501 (12)	\$	1,575 (21)	\$	(754)	NM	NM
·	_				_		_		_			
Total Net Income (Loss) - Ex-FX ⁽²⁾	\$	1,305	\$	1,284	\$	1,489	\$	1,554	\$	(754)	NM	NM

⁽¹⁾ Includes both Citi-Branded Cards and Citi Retail Services.

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 1Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		1Q		2Q		3Q		4Q		1Q		se) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		2.404		2.399		2.394		2.348		2.333	(1%)	(3%)
Accounts (in millions)		54.9		55.5		55.8		55.9		55.9	(170)	2%
Average Deposits	\$	271.7	\$	275.2	\$	276.8	\$	282.6	\$	290.1	3%	7%
Investment Sales	\$	21.1	\$	22.8	\$	23.9	\$	22.7	\$	29.6	30%	40%
Investment Assets under Management (AUMs)	\$	160.1	\$	164.3	\$	165.6	\$	174.8	\$	144.6	(17%)	(10%)
Average Loans	\$	117.9	\$	118.1	\$	119.5	\$	123.0	\$	123.1	(1770)	4%
EOP Loans:	Ψ	111.0	Ψ	110.1	Ψ	110.0	Ψ	120.0	Ψ	120.1		470
Mortgages	\$	80.8	\$	81.9	\$	83.0	\$	85.1	\$	83.3	(2%)	3%
Personal, Small Business and Other	Ψ	37.3	Ψ	37.8	Ψ	37.6	Ψ	39.7	Ψ	36.9	(7%)	(1%)
EOP Loans	\$	118.1	\$	119.7	\$	120.6	\$	124.8	\$	120.2	(4%)	2%
201 20410	<u> </u>		<u> </u>		Ť		Ť	12110	<u> </u>	.20.2	(175)	270
Total Net Interest Revenue (in millions) (1)	\$	2.097	\$	2,119	\$	2.069	\$	2.048	\$	1.981	(3%)	(6%)
As a % of Average Loans	Ψ	7.21%	Ψ	7.20%	Ψ	6.87%	Ψ	6.61%	Ψ	6.47%	(070)	(070)
C .												
Net Credit Losses (in millions)	\$	233	\$	225	\$	225	\$	227	\$	235	4%	1%
As a % of Average Loans		0.80%		0.76%		0.75%		0.73%		0.77%		
Loans 90+ Days Past Due (in millions) (2)	\$	394	\$	416	\$	392	\$	438	\$	429	(2%)	9%
As a % of EOP Loans		0.34%		0.35%		0.33%		0.35%		0.36%		
Loans 30-89 Days Past Due (in millions) (2)	\$	744	\$	831	\$	803	\$	816	\$	794	(3%)	7%
As a % of EOP Loans		0.63%		0.70%		0.67%		0.66%		0.66%		
Cards Key Indicators (in millions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		140.1		139.5		138.2		138.3		137.3	(1%)	(2%)
Purchase Sales (in billions)	\$	128.0	\$	142.0	\$	141.8	\$	152.0	\$	127.6	(16%)	-
Average Loans (in billions) (3)	\$	162.7	\$	162.0	\$	164.6	\$	168.0	\$	167.2	-	3%
EOP Loans (in billions) (3)	\$	160.3	\$	165.1	\$	165.8	\$	175.1	\$	159.1	(9%)	(1%)
Average Yield (4)		13.95%		13.87%		13.87%		13.62%		13.59%	` ,	, ,
Total Net Interest Revenue (5)	\$	4,843	\$	4,838	\$	5,058	\$	5,133	\$	5,091	(1%)	5%
As a % of Average Loans (5)		12.07%		11.98%		12.19%		12.12%		12.25%	,	
Net Credit Losses	\$	1,635	\$	1,645	\$	1,577	\$	1,615	\$	1,748	8%	7%
As a % of Average Loans		4.08%		4.07%		3.80%		3.81%		4.20%		
Net Credit Margin (6)	\$	3,350	\$	3,286	\$	3,598	\$	3,722	\$	3,378	(9%)	1%
As a % of Average Loans (6)		8.35%	·	8.14%		8.67%		8.79%		8.13%	` '	
Loans 90+ Days Past Due	\$	2,111	\$	2,010	\$	2,078	\$	2,299	\$	2,174	(5%)	3%
As a % of EOP Loans		1.32%	·	1.22%		1.25%		1.31%		1.37%	` '	
Loans 30-89 Days Past Due	\$	2,007	\$	1,952	\$	2,153	\$	2,185	\$	2,076	(5%)	3%
As a % of EOP Loans		1.25%	·	1.18%		1.30%		1.25%		1.30%	` '	

⁽¹⁾ Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio.(2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

GLOBAL CONSUMER BANKING

NORTH AMERICA Page 1

(In millions of dollars, except as otherwise noted)	1Q	2Q	3Q		4Q	1Q		icrease/ ise) from
	 2019	 2019	 2019		2019	 2020	4Q19	1Q19
Net Interest Revenue	\$ 4,897	\$ 4,869	\$ 5,041	\$	5,062	\$ 5,036	(1%)	3%
Non-Interest Revenue	103	97	138		191	188	(2%)	83%
Total Revenues, Net of Interest Expense (1)	 5,000	4,966	5,179		5,253	5,224	(1%)	4%
Total Operating Expenses	2,572	2,621	2,511		2,450	2,536	4%	(1%)
Net Credit Losses	1,408	1,417	1,350		1,408	1,526	8%	8%
Credit Reserve Build / (Release)	118	81	161		109	2,362	NM	NM
Provision for Unfunded Lending Commitments	(3)	-	2		2	(1)	NM	67%
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets	6	6	4		3	`5´	67%	(17%)
Provisions for Loan Losses and for Benefits and Claims	 1,529	1,504	1,517		1,522	3,892	NM	`NM ´
Income (Loss) from Continuing Operations before Taxes	 899	841	1,151	-	1,281	(1,204)	NM	NM
Income Taxes (Benefits)	192	178	267		311	(294)	NM	NM
Income (Loss) from Continuing Operations	 707	663	 884		970	 (910)	NM	NM
Noncontrolling Interests	-	-	-		-	` - ´	-	-
Net Income (Loss)	\$ 707	\$ 663	\$ 884	\$	970	\$ (910)	NM	NM
Average Assets (in billions)	\$ 226	\$ 229	\$ 235	\$	237	\$ 246	4%	9%
Return on Average Assets	1.27%	1.16%	1.49%		1.62%	(1.49%)		
Efficiency Ratio	51%	53%	48%		47%	49%		
Net Credit Losses as a % of Average Loans	3.08%	3.07%	2.84%		2.90%	3.18%		
Revenue by Business								
Retail Banking	\$ 1,131	\$ 1,159	\$ 1,131	\$	1,108	\$ 1,130	2%	-
Citi-Branded Cards	2,195	2,197	2,334		2,439	2,347	(4%)	7%
Citi Retail Services	1,674	1,610	1,714		1,706	1,747	2%	4%
Total	\$ 5,000	\$ 4,966	\$ 5,179	\$	5,253	\$ 5,224	(1%)	4%
Net Credit Losses by Business								
Retail Banking	\$ 39	\$ 40	\$ 40	\$	42	\$ 37	(12%)	(5%)
Citi-Branded Cards	706	723	712		723	795	10%	13%
Citi Retail Services	 663	 654	598		643	694	8%	5%
Total	\$ 1,408	\$ 1,417	\$ 1,350	\$	1,408	\$ 1,526	8%	8%
Income from Continuing Operations by Business								
Retail Banking	\$ 21	\$ 56	\$ 67	\$	52	\$ (73)	NM	NM
Citi-Branded Cards	382	364	441		555	(529)	NM	NM
Citi Retail Services	304	243	376		363	(308)	NM	NM
Total	\$ 707	\$ 663	\$ 884	\$	970	\$ (910)	NM	NM

NM Not meaningful.

Reclassified to conform to the current period's presentation.

		1Q		2Q		3Q		4Q		1Q	1Q20 Ir (Decrea	crease/ se) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		689		688		687		687		686	-	-
Accounts (in millions)		9.0		9.1		9.1		9.1		9.1	-	1%
Average Deposits	\$	149.6	\$	151.6	\$	153.6	\$	156.2	\$	161.3	3%	8%
Investment Sales	\$	8.8	\$	9.6	\$	9.6	\$	9.8	\$	12.4	27%	41%
Investment AUMs	\$	65.9	\$	68.2	\$	68.5	\$	72.2	\$	62.0	(14%)	(6%)
Average Loans	\$	47.6	\$	47.8	\$	48.6	\$	49.8	\$	50.5	1%	6%
EOP Loans:												
Mortgages	\$	44.7	\$	45.3	\$	46.3	\$	47.5	\$	47.9	1%	7%
Personal, Small Business and Other		3.0		2.9		2.8		2.8		2.9	4%	(3%)
Total EOP Loans	\$	47.7	\$	48.2	\$	49.1	\$	50.3	\$	50.8	1%	6%
Mortgage Originations (1)	\$	2.0	\$	3.9	\$	5.0	\$	6.0	\$	4.1	(32%)	NM
Third Party Mortgage Servicing Portfolio (EOP)	\$	44.9	\$	44.5	\$	44.2	\$	43.8	\$	43.9	-	(2%)
Net Servicing and Gain/(Loss) on Sale (in millions)	\$	31.8	\$	31.3	\$	32.9	\$	38.2	\$	86.3	NM	NM
Saleable Mortgage Rate Locks	\$	1.1	\$	1.5	\$	1.9	\$	2.0	\$	2.9	45%	NM
Net Interest Revenue on Loans (in millions)	\$	180	\$	175	\$	171	\$	178	\$	184	3%	2%
As a % of Avg. Loans		1.53%		1.47%		1.40%		1.42%		1.47%		
Net Credit Losses (in millions)	\$	39	\$	40	\$	40	\$	42	\$	37	(12%)	(5%)
As a % of Avg. Loans	·	0.33%	,	0.34%	•	0.33%	·	0.33%	*	0.29%	` ,	(-)
Loans 90+ Days Past Due (in millions) (2)	\$	132	\$	133	\$	125	\$	146	\$	161	10%	22%
As a % of EOP Loans		0.28%		0.28%		0.26%		0.29%		0.32%		
Loans 30-89 Days Past Due (in millions) (2)	\$	263	\$	341	\$	313	\$	334	\$	298	(11%)	13%
As a % of EOP Loans		0.56%		0.72%		0.65%		0.67%		0.59%		

⁽¹⁾ Originations of residential first mortgages.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$173 million and (\$0.6 billion), \$162 million and (\$0.6 billion), and \$150 million and (\$0.6 billion), \$135 million and (\$0.5 billion), and \$124 million and (\$0.5 billion) as of March 31, 2019, June 30, 2019, September 30, 2019, December 31, 2019 and March 31, 2020, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$78 million and (\$0.6 billion), \$89 million and (\$0.6 billion), \$78 million and (\$0.6 billion), \$72 million and (\$0.5 billion), and \$64 million and (\$0.5 billion) as of March 31, 2019, June 30, 2019, September 30, 2019, December 31, 2019 and March 31, 2020, respectively.

NM Not meaningful.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

•		1Q		2Q		3Q		4Q		1Q	1Q20 In (Decrea	crease/ se) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1)												
EOP Open Accounts (in millions)		34.8		34.8		34.7		34.9		35.0	_	1%
Purchase Sales (in billions)	\$	83.6	\$	93.2	\$	93.5	\$	98.1	\$	85.8	(13%)	3%
Average Loans (in billions) (1)	\$	87.7	\$	88.4	\$	90.5	\$	92.4	\$	92.3	-	5%
EOP Loans (in billions) (1)	\$	87.0	\$	90.6	\$	91.5	\$	96.3	\$	88.4	(8%)	2%
Average Yield (2)	•	11.24%	Ÿ	11.13%	•	11.19%	*	10.96%	Ψ.	10.86%	(1%)	(3%)
Total Net Interest Revenue (3)	\$	1,972	\$	1,974	\$	2,084	\$	2,144	\$	2,142	-	9%
As a % of Avg. Loans (3)		9.12%		8.96%		9.14%		9.21%		9.33%		
Net Credit Losses	\$	706	\$	723	\$	712	\$	723	\$	795	10%	13%
As a % of Average Loans		3.26%		3.28%		3.12%		3.10%		3.46%		
Net Credit Margin (4)	\$	1,487	\$	1,470	\$	1,621	\$	1,715	\$	1,550	(10%)	4%
As a % of Avg. Loans (4)		6.88%		6.67%		7.11%		7.36%		6.75%	, ,	
Loans 90+ Days Past Due	\$	828	\$	799	\$	807	\$	915	\$	891	(3%)	8%
As a % of EOP Loans		0.95%		0.88%		0.88%		0.95%		1.01%	, ,	
Loans 30-89 Days Past Due	\$	731	\$	705	\$	800	\$	814	\$	770	(5%)	5%
As a % of EOP Loans		0.84%		0.78%		0.87%		0.85%		0.87%		
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts Purchase Sales (in billions) Average Loans (in billions) (1) EOP Loans (in billions) (1) Average Yield (2)	\$ \$ \$	84.6 18.6 50.2 48.9 18.17%	\$ \$ \$	84.1 22.5 49.1 49.6 18.10%	\$ \$	83.0 21.7 49.7 50.0 18.08%	\$ \$ \$	82.9 25.1 50.5 52.9 17.66%	\$ \$ \$	81.9 18.0 50.5 48.9 17.78%	(1%) (28%) - (8%) 1%	(3%) (3%) 1% - (2%)
Total Net Interest Revenue (3) As a % of Avg. Loans (3)	\$	2,078 16.79%	\$	2,036 16.63%	\$	2,136 17.05%	\$	2,121 16.66%	\$	2,119 16.88%	-	2%
Net Credit Losses	\$	663	\$	654	\$	598	\$	643	\$	694	8%	5%
As a % of Average Loans		5.36%		5.34%		4.77%		5.05%		5.53%		
Net Credit Margin (4)	\$	1,007	\$	953	\$	1,113	\$	1,061	\$	1,048	(1%)	4%
As a % of Avg. Loans (4)		8.14%		7.79%		8.88%		8.34%		8.35%	` ,	
Loans 90+ Days Past Due	\$	918	\$	840	\$	923	\$	1,012	\$	958	(5%)	4%
As a % of EOP Loans		1.88%		1.69%		1.85%		1.91%		1.96%	, ,	
Loans 30-89 Days Past Due	\$	859	\$	831	\$	943	\$	945	\$	903	(4%)	5%
As a % of EOP Loans		1.76%		1.68%		1.89%		1.79%		1.85%	• •	

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Average yield is calculated as gross interest revenue earned on loans divided by average loans.
 Net interest revenue includes certain fees that are recorded as interest revenue.
 Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

GLOBAL CONSUMER BANKING LATIN AMERICA⁽¹⁾

Page 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)												
		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2019		2019		2019		2019		2020	4Q19	1Q19
	_										(==()	
Net Interest Revenue Non-Interest Revenue ⁽²⁾	\$	877	\$	918	\$	913	\$	931	\$	887	(5%)	1% (21%)
Total Revenues, Net of Interest Expense		395 1,272		1,320		356 1,269		1,377	-	312 1,199	(30%) (13%)	(6%)
Total Operating Expenses		673		704		724		782		699	(13%)	4%
Net Credit Losses		296		279		275		259		277	7%	(6%)
Credit Reserve Build / (Release)		(2)		3		(34)		(5)		265	NM	NM
Provision for Unfunded Lending Commitments		-		-		(04)		-		-	-	-
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		6		13		13		22		15	(32%)	NM
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		300		295		254		276		557	NM	86%
Income (Loss) from Continuing Operations before Taxes		299		321		291		319		(57)	NM	NM
Income Taxes (Benefits)		83		87		74		85		(21)	NM	NM
Income (Loss) from Continuing Operations		216		234		217		234		(36)	NM	NM
Noncontrolling Interests		-		-		-		-		- '-	-	-
Net Income (Loss)	\$	216	\$	234	\$	217	\$	234	\$	(36)	NM	NM
Average Assets (in billions)	\$	33	\$	34	\$	35	\$	37	\$	35	(5%)	6%
Return on Average Assets		2.65%		2.76%		2.46%		2.51%		(0.41%)		
Efficiency Ratio		53%		53%		57%		57%		58%		
Net Credit Losses as a % of Average Loans		6.98%		6.54%		6.42%		5.91%		6.67%		
Revenue by Business												
Retail Banking	\$	899	\$	903	\$	851	\$	932	\$	783	(16%)	(13%)
Citi-Branded Cards		373		417		418		445		416	(7%)	12%
Total	\$	1,272	\$	1,320	\$	1,269	\$	1,377	\$	1,199	(13%)	(6%)
Net Credit Losses by Business												
Retail Banking	\$	136	\$	123	\$	119	\$	116	\$	130	12%	(4%)
Citi-Branded Cards		160		156		156		143		147	3%	(8%)
Total	\$	296	\$	279	\$	275	\$	259	\$	277	7%	(6%)
Income from Continuing Operations by Business												
Retail Banking	\$	161	\$	164	\$	134	\$	141	\$	(23)	NM	NM
Citi-Branded Cards		55		70		83		93		(13)	NM	NM
Total	\$	216	\$	234	\$	217	\$	234	\$	(36)	NM	NM
FX Translation Impact												
Total Revenue - as Reported	\$	1,272	\$	1,320	\$	1,269	\$	1,377	\$	1,199	(13%)	(6%)
Impact of FX Translation(3)		(74)		(73)		(54)		(84)				
Total Revenues - Ex-FX ⁽³⁾	\$	1,198	\$	1,247	\$	1,215	\$	1,293	\$	1,199	(7%)	-
Total Operating Expenses - as Reported	\$	673	\$	704	\$	724	\$	782	\$	699	(11%)	4%
Impact of FX Translation ⁽³⁾		(36)		(37)		(30)		(45)		-		
Total Operating Expenses - Ex-FX ⁽³⁾	\$	637	\$	667	\$	694	\$	737	\$	699	(5%)	10%
Total Operating Expenses EXTX	<u> </u>	037	Ψ	007	Ψ	034	φ	131	Ψ	099	(370)	1076
Total Provisions for LLR & PBC - as Reported	\$	300	\$	295	\$	254	\$	276	\$	557	NM	86%
Impact of FX Translation ⁽³⁾		(19)		(20)		(12)		(18)		-		
Total Provisions for LLR & PBC - Ex-FX ⁽³⁾	\$	281	\$	275	\$	242	\$	258	\$	557	NM	98%
Net Income (Loss) - as Reported	\$	216	\$	234	\$	217	\$	234	\$	(36)	NM	NM
Impact of FX Translation ⁽³⁾	Ψ	(12)	Ψ	(12)	Ψ	(8)	Ψ	(14)	Ψ	(50)		. 1111
Total Net Income (Loss) - Ex-FX ⁽³⁾	\$	204	\$	222	\$	209	\$	220	\$	(36)	NM	NM
,					_		<u> </u>		Ť	(55)	••••	• • • • • • • • • • • • • • • • • • • •

⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.

NM Not meaningful.

^{(2) 3}Q18 includes an approximate \$250 million gain on the sale of an asset management business.

⁽³⁾ Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 1Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

												crease/
		1Q 2019		2Q 2019		3Q 2019		4Q 2019		1Q 2020	(Decrea	se) from 1Q19
		2013		2019		2013	-	2013	-	2020	4015	10(13
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
ranches (actual)		1,464		1,459		1,458		1,419		1,411	(1%)	(4%)
ccounts (in millions)		30.0		30.3		30.3		30.1		29.9	(1%)	-
verage Deposits	\$	22.7	\$	22.8	\$	22.5	\$	23.0	\$	22.9	-	1%
nvestment Sales	\$	3.4	\$	3.4	\$	3.4	\$	3.7	\$	3.7	-	9%
nvestment AUMs	\$	30.2	\$	30.7	\$	31.7	\$	33.7	\$	26.6	(21%)	(12%)
verage Loans	\$	11.5	\$	11.5	\$	11.4	\$	11.6	\$	11.1	(4%)	(3%)
OP Loans:												
Mortgages	\$	4.1	\$	4.2	\$	4.2	\$	4.4	\$	3.5	(20%)	(15%)
Personal, Small Business and Other		7.2		7.2		7.0		7.3		5.7	(22%)	(21%
otal EOP Loans	\$	11.3	\$	11.4	\$	11.2	\$	11.7	\$	9.2	(21%)	(19%
			_		_		_				, ,	, ,
otal Net Interest Revenue (in millions) ⁽¹⁾	\$	574	\$	578	\$	572	\$	578	\$	548	(5%)	(5%)
As a % of Average Loans ⁽¹⁾	•	20.24%	•	20.16%	-	19.91%	*	19.77%	*	19.86%	(=)	(=)
et Credit Losses (in millions)	\$	136	\$	123	\$	119	\$	116	\$	130	12%	(4%)
As a % of Average Loans	•	4.80%	•	4.29%	-	4.14%	*	3.97%	*	4.71%		(,
oans 90+ Days Past Due (in millions)	\$	95	\$	108	\$	97	\$	106	\$	90	(15%)	(5%)
As a % of EOP Loans	Y	0.84%	Ψ	0.95%	Ψ	0.87%	Ψ	0.91%	Ψ	0.98%	(1070)	(070)
oans 30-89 Days Past Due (in millions)	\$	185	\$	191	\$	191	\$	180	\$	140	(22%)	(24%)
As a % of EOP Loans	Ψ	1.64%	Ψ	1.68%	Ψ	1.71%	Ψ	1.54%	Ψ	1.52%	(22 /0)	(2470
As a 70 of LOF Loans		1.04 /0		1.00 /0		1.7 1 70		1.54 /0		1.52 /0		
iti-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
OP Open Accounts (in millions)		5.5		5.4		5.3		5.3		5.2	(2%)	(5%)
urchase Sales	\$	4.4	\$	4.7	\$	4.7	\$	5.4	\$	4.0	(26%)	(9%)
verage Loans ⁽²⁾	\$	5.7	\$	5.6	\$	5.6	\$	5.8	\$	5.6	(3%)	(2%)
OP Loans ⁽²⁾	\$	5.6	\$	5.7	\$	5.5	\$	6.0	\$	4.5	(25%)	(20%
verage Yield ⁽³⁾		23.68%		25.21%		24.97%		24.91%		25.03%	` - <i>´</i>	`6%
otal Net Interest Revenue (in millions) ⁽⁴⁾	\$	303	\$	340	\$	341	\$	353	\$	339	(4%)	12%
As a % of Average Loans ⁽⁴⁾	•	21.56%	Ψ.	24.35%	Ψ.	24.16%	Ψ.	24.15%	Ψ.	24.35%	(170)	.270
et Credit Losses (in millions)	\$	160	\$	156	\$	156	\$	143	\$	147	3%	(8%)
As a % of Average Loans	Ψ	11.38%	Ψ	11.17%	Ψ	11.05%	Ψ	9.78%	Ψ	10.56%	0,0	(570)
et Credit Margin (in millions ⁽⁵⁾	\$	220	\$	268	\$	269	\$	307	\$	274	(11%)	25%
As a % of Average Loans ⁽⁵⁾	Ą	15.65%	φ	19.20%	φ	19.06%	φ	21.00%	φ	19.68%	(1170)	25%
pans 90+ Days Past Due (in millions)	\$	165	\$	169	\$	15.00%	\$	165	\$	121	(27%)	(27%
As a % of EOP Loans	Ą	2.95%	φ	2.96%	φ	2.76%	φ	2.75%	φ	2.69%	(21 /0)	(2170
	\$	2.95%	\$	2.96% 159	\$		\$	2.75% 159	\$	2.09%	(17%)	(400/
oans 30-89 Days Past Due (in millions)	\$		ъ		ъ	161	\$		Ф		(17%)	(18%)
As a % of EOP Loans		2.88%		2.79%		2.93%		2.65%		2.93%		

⁽¹⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

NM Not meaningful.

⁽²⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁵⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

GLOBAL CONSUMER BANKING ASIA⁽¹⁾

PAGE 1

(In millions of dollars, except as otherwise noted)

(III TIIIIIOTIS OI GOIIIII), EACEPI AS OUTEIWISE HOLEGY)		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Net Interest Revenue	\$	1,166	\$	1,170	\$	1,173	\$	1,188	\$	1.149	(3%)	(1%)
Non-Interest Revenue	φ	652	φ	677	φ	668	Ψ	641	φ	602	(6%)	(8%)
Total Revenues, Net of Interest Expense		1,818	-	1,847		1,841	_	1,829	-	1,751	(4%)	(4%)
Total Operating Expenses		1,171		1,146		1,133		1,141		1.133	(1%)	(3%)
Net Credit Losses		164		174		177		175		180	3%	10%
Credit Reserve Build / (Release)		(20)		10		2		16		202	NM	NM
Provision for Unfunded Lending Commitments		(20)		-		-		-		-	-	-
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		_		_		_		_		_	_	_
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		144	-	184		179		191		382	100%	NM
Income from Continuing Operations before Taxes		503		517		529		497		236	(53%)	(53%)
Income Taxes		106		113		127		123		45	(63%)	(58%)
Income from Continuing Operations		397		404		402		374		191	(49%)	(52%)
Noncontrolling Interests		-		1		2		3		(1)	NM	(100%)
Net Income	\$	397	\$	403	\$	400	\$	371	\$	192	(48%)	(52%)
Average Assets (in billions)	\$	121	\$	121	\$	122	\$	125	\$	125	` - '	3%
Return on Average Assets		1.33%		1.34%		1.30%		1.18%		0.62%		
Efficiency Ratio		64%		62%		62%		62%		65%		
Net Credit Losses as a % of Average Loans		0.85%		0.90%		0.90%		0.86%		0.90%		
Revenue by Business												
Retail Banking	\$	1,076	\$	1,140	\$	1,135	\$	1,084	\$	1,133	5%	5%
Citi-Branded Cards		742		707		706		745		618	(17%)	(17%)
Total	\$	1,818	\$	1,847	\$	1,841	\$	1,829	\$	1,751	(4%)	(4%)
Net Credit Losses by Business												
Retail Banking	\$	58	\$	62	\$	66	\$	69	\$	68	(1%)	17%
Citi-Branded Cards		106		112		111		106		112	6%	6%
Total	\$	164	\$	174	\$	177	\$	175	\$	180	3%	10%
Income from Continuing Operations by Business												
Retail Banking	\$	227	\$	297	\$	291	\$	231	\$	216	(6%)	(5%)
Citi-Branded Cards		170		107		111		143		(25)	NM	NM
Total	\$	397	\$	404	\$	402	\$	374	\$	191	(49%)	(52%)
FX Translation Impact												
Total Revenue - as Reported	\$	1,818	\$	1,847	\$	1,841	\$	1,829	\$	1,751	(4%)	(4%)
Impact of FX Translation ⁽²⁾		(41)		(31)		(18)		(36)		-		
Total Revenues - Ex-FX ⁽²⁾	\$	1,777	\$	1,816	\$	1,823	\$	1,793	\$	1,751	(2%)	(1%)
Total Operating Expenses - as Reported	\$	1,171	\$	1,146	\$	1,133	\$	1,141	\$	1,133	(1%)	(3%)
Impact of FX Translation ⁽²⁾		(30)		(19)		(8)		(22)		-	, ,	` '
Total Operating Expenses - Ex-FX ⁽²⁾	\$	1,141	\$	1,127	\$	1,125	\$	1,119	\$	1,133	1%	(1%)
Provisions for LLR & PBC - as Reported	\$	144	\$	184	\$	179	\$	191	\$	382	100%	NM
Impact of FX Translation ⁽²⁾		(7)		(5)		(4)		(4)		-		
Total Provisions for LLR & PBC - Ex-FX ⁽²⁾	\$	137	\$	179	\$	175	\$	187	\$	382	NM	NM
						400		074	•	400	(400/)	(52%)
Net Income - as Reported	\$	397	\$	403	\$	400	\$	371	\$	192	(48%)	(3270)
Net Income - as Reported Impact of FX Translation ⁽²⁾ Total Net Income - Ex-FX ⁽²⁾	\$	397 (3) 394	\$ 	403 (4) 399	\$	(4) 396	\$	(7)	\$	192	(48%)	(52%)

NM Not meaningful.

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
 Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 1Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		1Q		2Q		3Q		4Q		1Q		ncrease/ use) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		251		252		249		242		236	(2%)	(6%)
Accounts (in millions)		15.9		16.1		16.4		16.7		16.9	1%	6%
Average Deposits	\$	99.4	\$	100.8	\$	100.7	\$	103.4	\$	105.9	2%	7%
Investment Sales	\$	8.9	\$	9.8	\$	10.9	\$	9.2	\$	13.5	47%	52%
Investment AUMs	\$	64.0	\$	65.4	\$	65.4	\$	68.9	\$	56.0	(19%)	(13%)
Average Loans	\$	58.8	\$	58.8	\$	59.5	\$	61.6	\$	61.5	-	5%
EOP Loans:												
Mortgages	\$	32.0	\$	32.4	\$	32.5	\$	33.2	\$	31.9	(4%)	-
Personal, Small Business and Other		27.1		27.7		27.8		29.6		28.3	(4%)	4%
Total EOP Loans	\$	59.1	\$	60.1	\$	60.3	\$	62.8	\$	60.2	(4%)	2%
Total Net Interest Revenue (in millions) ⁽²⁾	\$	676	\$	682	\$	676	\$	673	\$	658	(2%)	(3%)
As a % of Average Loans ⁽²⁾		4.66%		4.65%		4.51%		4.33%		4.30%	, ,	, ,
Net Credit Losses (in millions)	\$	58	\$	62	\$	66	\$	69	\$	68	(1%)	17%
As a % of Average Loans		0.40%		0.42%		0.44%		0.44%		0.44%	,	
Loans 90+ Days Past Due (in millions)	\$	167	\$	175	\$	170	\$	186	\$	178	(4%)	7%
As a % of EOP Loans		0.28%		0.29%		0.28%		0.30%		0.30%	, ,	
Loans 30-89 Days Past Due (in millions)	\$	296	\$	299	\$	299	\$	302	\$	356	18%	20%
As a % of EOP Loans		0.50%		0.50%		0.50%		0.48%		0.59%		
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		15.2		15.2		15.2		15.2		15.2	-	-
Purchase Sales	\$	21.4	\$	21.6	\$	21.9	\$	23.4	\$	19.8	(15%)	(7%)
Average Loans ⁽³⁾	\$	19.1	\$	18.9	\$	18.8	\$	19.3	\$	18.8	(3%)	(2%)
EOP Loans ⁽³⁾	\$	18.8	\$	19.2	\$	18.8	\$	19.9	\$	17.3	(13%)	(8%)
Average Yield ⁽⁴⁾	•	12.42%	•	12.33%	•	12.39%	•	12.42%	•	12.37%	-	-
Total Net Interest Revenue (in millions) ⁽⁵⁾	\$	490	\$	488	\$	497	\$	515	\$	491	(5%)	_
As a % of Average Loans ⁽⁶⁾	·	10.40%	•	10.36%		10.49%	•	10.59%	·	10.50%	ζ- /	
Net Credit Losses (in millions)	\$	10.40 %	\$	112	\$	10.4970	\$	10.3976	\$	112	6%	6%
As a % of Average Loans	φ	2.25%	Ψ	2.38%	φ	2.34%	Ψ	2.18%	φ	2.40%	0 70	0 70
	_		_		_				_		(= (= (
Net Credit Margin (in millions) ⁽⁶⁾	\$	636	\$	595	\$	595	\$	639	\$	506	(21%)	(20%)
As a % of Average Loans ⁽⁶⁾		13.50%		12.63%		12.56%		13.14%		10.83%		
Loans 90+ Days Past Due	\$	200	\$	202	\$	196	\$	207	\$	204	(1%)	2%
As a % of EOP Loans	_	1.06%		1.05%		1.04%		1.04%		1.18%	10/	0.51
Loans 30-89 Days Past Due	\$	256	\$	257	\$	249	\$	267	\$	271	1%	6%
As a % of EOP Loans		1.36%		1.34%		1.32%		1.34%		1.57%		

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

⁽²⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2019		2019		2019		2019		2020	4Q19	1Q19
Commissions and Fees	\$	1,154	\$	1,079	\$	1,126	\$	1,103	\$	1,222	11%	6%
Administration and Other Fiduciary Fees		683		709		707		657		691	5%	1%
nvestment Banking		1,113		1,101		1,045		1,181		1,231	4%	11%
Principal Transactions		2,638		1,936		2,583		1,405		5,359	NM	NM
Other ⁽¹⁾		280		721		319		509		(114)	NM	NM
Total Non-Interest Revenue	-	5,868		5,546		5,780		4,855		8,389	73%	43%
Net Interest Revenue (including Dividends)		4,150		4,509		4,071		4,522		4,095	(9%)	(1%)
otal Revenues, Net of Interest Expense	-	10,018	-	10,055		9,851		9,377		12,484	33%	25%
otal Operating Expenses		5,619		5,548		5,611		5,446		5,810	7%	3%
Net Credit Losses		78		91		110		115		127	10%	63%
Credit Reserve Build / (Release)		(74)		52		36		57		1,316	NM	NM
Provision for Unfunded Lending Commitments		28		(11)		7		74		553	NM	NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets				-				-		8	NM	NM
Provisions for Credit Losses and for Benefits and Claims	-	32		132		153		246		2.004	NM	NM
ncome from Continuing Operations before Taxes	-	4,367		4,375	-	4,087	_	3.685		4.670	27%	7%
ncome Taxes		955		950		858		807		1,044	29%	9%
ncome from Continuing Operations	-	3,412		3,425		3,229		2,878		3,626	26%	6%
Income from Softmaning Sperations		11		10		8		11		(1)	NM	NM
let Income	\$	3,401	\$	3.415	\$	3.221	\$	2,867	\$	3.627	27%	7%
EOP Assets (in billions)	\$	1,472	\$	1,501	\$	1.525	\$	1.447	\$	1.723	19%	17%
verage Assets (in billions)	Ψ	1,460	Ψ	1,497	Ψ	1,511	Ψ	1,503	Ψ	1,580	5%	8%
Return on Average Assets (ROA)		0.94%		0.91%		0.85%		0.76%		0.92%	370	0 70
Efficiency Ratio		56%		55%		57%		58%		47%		
inciency Kalio		30 /6		33 /6		37 /0		30 /0		47 70		
evenue by Region												
North America	\$	3,269	\$	3,632	\$	3,244	\$	3,314	\$	4,947	49%	51%
EMEA	·	3,170		2,960		3,138		2,738		3,470	27%	9%
Latin America		1,268		1,307		1,294		1,297		1,418	9%	12%
Asia		2,311		2,156		2.175		2.028		2.649	31%	15%
otal Revenues, net of Interest Expense	\$	10,018	\$	10,055	\$	9,851	\$	9,377	\$	12,484	33%	25%
								•				
ncome (loss) from Continuing Operations by Region	_				_		_		_			
North America	\$	748	\$	1,050	\$	818	\$	895	\$	896		20%
EMEA		1,125		1,005		1,060		677		1,035	53%	(8%)
Latin America		540		519		487		565		526	(7%)	(3%)
Asia		999		851		864		741		1,169	58%	17%
ncome from Continuing Operations	\$	3,412	\$	3,425	\$	3,229	\$	2,878	\$	3,626	26%	6%
Average Loans by Region (in billions)												
North America	\$	185	\$	188	\$	189	\$	191	\$	196	3%	6%
	Ф		Ф		Ф		ф		Ф			
EMEA		84		85		88		89		88	(1%)	5%
Latin America		42		41		39		38		38	-	(10%)
Asia Total	\$	74 385	\$	73 387	\$	73 389	\$	73 391	\$	73 395	- 1%	(1%) 3%
Total	<u> </u>	300	Ф	301	Ф	309	- P	391	- P	393	170	370
OP Deposits by Region (in billions)												
North America	\$	349	\$	356	\$	393	\$	375	\$	444	19%	28%
EMEA	*	197		196	-	195	7	190	-	210	11%	7%
Latin America		34		34		34		36		36	-	6%
Asia		159		166		173		167		188	12%	18%
Total	\$	739	\$	752	\$	795	\$	768	\$	878	14%	19%
EOP Deposits by Business (in billions)		540	•	505	•	F.40	•	500	•	004	400/	0401
Treasury and Trade Solutions	\$	512	\$	525	\$	548	\$	536	\$	621	16%	21%
All Other ICG Businesses		739		752		247 795		232 768		257 878	11%	13% 19%
Total	\$		\$		\$		\$		\$		14%	

^{(1) 2}Q19 includes a \$355 million gain on Citi's investment in Tradeweb.

NM Not meaningful.

INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

,	1Q		2Q		3Q		4Q		1Q		crease/ se) from
	2019		2019		2019		2019		2020	4Q19	1Q19
Revenue Details											
Investment Banking											
Advisory	\$ 378	\$	232	\$	276	\$	373	\$	386	3%	2%
Equity Underwriting	172	•	314	•	247	•	240	-	180	(25%)	5%
Debt Underwriting	804		737		705		738		784	6%	(2%)
Total Investment Banking	1,354		1.283		1.228		1.351	_	1.350	-	(270)
Treasury and Trade Solutions	2,539		2,587		2,559		2,608		2,423	(7%)	(5%)
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges	749		725		715		732		448	(39%)	(40%)
Private Bank	880		866		865		847		949	12%	8%
Total Banking Revenues (Ex-Gain/(Loss) on Loan Hedges) ⁽¹⁾	\$ 5,522	\$	5,461	\$	5,367	\$	5,538	\$	5,170	(7%)	(6%)
Total Baliking Revenues (Ex-Galli/(LOSS) on Loan neuges)	φ 5,322	Φ	3,401	φ	3,307	φ	3,336	φ	3,170	(770)	(6%)
Corporate Lending - Gain/(Loss) on Loan Hedges ⁽¹⁾	(231)		(75)		(33)		(93)		816	NM	NM
Total Banking Revenues including G/(L) on Loan Hedges ⁽¹⁾	\$ 5,291	\$	5,386	\$	5,334	\$	5,445	\$	5,986	10%	13%
Fixed Income Markets	\$ 3,452	\$	3,323	\$	3,211	\$	2,898	\$	4,790	65%	39%
Equity Markets	842		790		760		516		1,169	NM	39%
Securities Services	638		682		664		647		645	-	1%
Other	(205)		(126)		(118)		(129)		(106)	18%	48%
Total Markets and Securities Services	\$ 4,727	\$	4,669	\$	4,517	\$	3,932	\$	6,498	65%	37%
Total Revenues, net of Interest Expense	\$ 10,018	\$	10,055	\$	9,851	\$	9,377	\$	12,484	33%	25%
Taxable-equivalent adjustments ⁽²⁾	\$ 104	\$	105	\$	122	\$	117	\$	86_	(26%)	(17%)
Total ICG Revenues											
including taxable-equivalent adjustments ^(z)	\$ 10,122	\$	10,160	\$	9,973	\$	9,494	\$	12,570	32%	24%
Commissions and Fees	\$ 174	\$	198	\$	194	\$	216	\$	189	(13%)	9%
Principal Transactions ⁽³⁾	2,377	•	1,870	•	2,080	•	1,334	•	3,549	NM	49%
Other ⁽⁴⁾	150		533		183		251		(59)	NM	NM
Total Non-Interest Revenue	\$ 2,701	\$	2,601	\$	2,457	\$	1,801	\$	3,679	NM	36%
Net Interest Revenue	751	•	722	•	754	•	1,097	•	1,111	1%	48%
Total Fixed Income Markets	\$ 3,452	\$	3,323	\$	3,211	\$	2,898	\$	4,790	65%	39%
Data and Owner to	A 0.400	•	0.440	•	0.404	•	0.044	•	4.000	000/	000/
Rates and Currencies	\$ 2,402	\$	2,118	\$	2,491	\$	2,214	\$	4,038	82%	68%
Spread Products / Other Fixed Income	1,050	_	1,205	_	720	_	684	_	752	10%	(28%)
Total Fixed Income Markets	\$ 3,452	\$	3,323	\$	3,211	\$	2,898	\$	4,790	65%	39%
Commissions and Fees	\$ 293	\$	274	\$	287	\$	267	\$	362	36%	24%
Principal Transactions ⁽³⁾	396	_	7	-	388	-	(16)	-	774	NM	95%
Other	7		10		2		153		8	(95%)	14%
Total Non-Interest Revenue	\$ 696	\$	291	\$	677	\$	404	\$	1.144	NM	64%
Net Interest Revenue	146	Ψ	499	Ψ	83	Ψ	112	Ψ	25	(78%)	(83%)
Total Equity Markets	\$ 842	\$	790	\$	760	\$	516	\$	1,169	NM	39%
Total Equity markets	\$ 042	Ψ	190	Ψ	700	φ	310	Ψ	1,109	INIVI	3970

⁽¹⁾ Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

NM Not meaningful.

⁽²⁾ Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

⁽³⁾ Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

^{(4) 2}Q19 includes a \$355 million gain on Citi's investment in Tradeweb.

CORPORATE / OTHER(1)

(In millions of dollars, except as otherwise noted)

	:	1Q 2019	:	2Q 2019		3Q 2019		4Q 2019		1Q 2020		ncrease/ ase) from 1Q19
Net Interest Revenue	\$	669	\$	484	\$	443	s	294	\$	325	11%	(51%)
Non-interest revenue	Ψ	(201)	Ψ	86	Ψ	(9)	Ψ	248	Ψ	(252)	NM	(25%)
Total Revenues, Net of Interest Expense		468		570		434		542		73	(87%)	(84%)
Total Operating Expenses		549		481		485		635		416	(34%)	(24%)
Net Credit Losses		2		2		1		(13)		(2)	85%	`NM´
Credit Reserve Build / (Release)		(26)		(20)		(16)		2		191	NM	NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		-		-		-		-		(2)	NM	NM
Provision for Unfunded Lending Commitments		(1)		(4)		-		(2)		5	NM	NM
Total provisions for credit losses and for benefits and claims		(25)		(22)		(15)		(13)		192	NM	NM
Income from Continuing Operations before Taxes		(56)		111		(36)		(80)		(535)	NM	NM
Income Taxes (Benefits) ⁽²⁾⁽³⁾⁽⁴⁾		(61)		45		(247)		(623)		(198)	68%	NM
Income (Loss) from Continuing Operations		5		66		211		543		(337)	NM	NM
Income (Loss) from Discontinued Operations, net of taxes		(2)		17		(15)		(4)		(18)	NM	NM
Noncontrolling Interests		14		(1)		5		2		(4)	NM	NM
Net Income (Loss)	\$	(11)	\$	84	\$	191	\$	537	\$	(351)	NM	NM
EOP Assets (in billions)	\$	107	\$	97	\$	96	\$	97	\$	94	(3%)	(12%)
Average Assets (in billions)	•	99	*	98	Ψ.	97	Ψ.	95	•	94	(1%)	(5%)
Return on Average Assets		(0.05%)		0.34%		0.78%		2.24%		(1.50%)	()	(=)
Efficiency Ratio		` 117%́		84%		112%		117%		` 570%		
Consumer - North America - Key Indicators												
Average Loans (in billions of dollars)	\$	13.6	\$	12.3	\$	11.2	\$	10.4	\$	9.4	(10%)	(31%)
EOP Loans (in billions of dollars)	φ	12.6	φ	12.3	Ф	11.2	φ	10.4	Φ	9.4	(9%)	(28%)
Net Interest Revenue		104		81		75		77		74	(4%)	(29%)
As a % of Average Loans		3.10%		2.64%		2.66%		2.94%		3.17%	(470)	(2370)
Net Credit Losses (Recoveries)	\$	3.1070	\$	2.04 /0	\$	2.0070	\$	(12)	\$	3.17 /0	100%	(100%)
As a % of Average Loans	Ÿ	0.03%	Ψ	0.13%	Ψ	0.04%	Ψ	(0.46%)	Ψ	0.00%	10070	(10070)
Loans 90+ Days Past Due ⁽⁴⁾	\$	354	\$	327	\$	293	\$	278	\$	281	1%	(21%)
As a % of EOP Loans	•	2.97%	~	2.97%	7	2.82%	7	3.02%	7	3.23%		(= 170)
Loans 30-89 Days Past Due ⁽⁴⁾	\$	348	\$	334	\$	288	\$	295	\$	252	(15%)	(28%)
As a % of EOP Loans	•	2.92%	~	3.04%	7	2.77%	7	3.21%	7	2.90%	(/ - /	(=370)

⁽¹⁾ Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$309 million and (\$0.7 billion), \$273 million and (\$0.7 billion), \$249 million and (\$0.6 billion), \$172 million and (\$0.4 billion), and \$167 million and (\$0.4 billion) as of March 31, 2019, June 30, 2019, September 30, 2019, December 31, 2019, and March 31, 2020, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$118 million and (\$0.7 billion), \$124 million and (\$0.7 billion), and \$110 million and (\$0.6 billion), \$55 million and (\$0.4 billion), and \$58 million and (\$0.4 billion) as of March 31, 2019, June 30, 2019, September 30, 2019, December 31, 2019, and March 31, 2020, respectively.

NM Not meaningful.

^{(2) 4}Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).

^{(3) 3}Q19 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs

⁽⁴⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by

U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

			Aver	age Volumes				Ir	nterest			%	Average Rate (4)	
		First Quarter		Fourth Quarter	First Quarter		First luarter		ourth Juarter	C	First Juarter	First Quarter	Fourth Quarter	First Quarter
In millions of dollars, except as otherwise noted		2019		2019	2020 ⁽⁵⁾		2019		2019	2	2020 ⁽⁵⁾	2019	2019	2020 ⁽⁵⁾
Assets						<u></u>					-			
Deposits with Banks	\$	171,369	\$	195,268	\$ 207,130	\$	607	\$	603	\$	527	1.44%	1.23%	1.02%
Securities Borrowed and Purchased under Resale Agreements ⁽⁶⁾		275,639		256,022	268,900		1,790		1,451		1,208	2.63%	2.25%	1.81%
Trading Account Assets ⁽⁷⁾		220,577		243,597	252,458		1,692		1,957		1,594	3.11%	3.19%	2.54%
Investments		351,008		367,733	381,335		2,578		2,421		2,305	2.98%	2.61%	2.43%
Total Loans (net of Unearned Income) ⁽⁸⁾		679,209		692,631	694,675		11,990		11,828		11,268	7.16%	6.78%	6.52%
Other Interest-Earning Assets		66,925		58,609	 68,737		483		333		283	2.93%	2.25%	1.66%
Total Average Interest-Earning Assets	\$	1,764,727	\$	1,813,860	\$ 1,873,235	\$	19,140	\$	18,593	\$	17,185	4.40%	4.07%	3.69%
Liabilities	1													
Deposits (Excluding Deposit Insurance and FDIC Assessment)	\$	839,389	\$	911,039	\$ 934,451	\$	2,834	\$	2,753	\$	2,389	1.37%	1.20%	1.03%
Deposit Insurance and FDIC Assessment		-		-	-		193		200		225			
Total Deposits		839,389		911,039	 934,451		3,027		2,953		2,614	1.46%	1.29%	1.13%
Securities Loaned and Sold under Repurchase Agreements ⁽⁶⁾		183,937		188,153	198,510		1,589		1,320		1,085	3.50%	2.78%	2.20%
Trading Account Liabilities ⁽⁷⁾		95,290		78,920	84,500		327		316		239	1.39%	1.59%	1.14%
Short-Term Borrowings		99,180		97,079	106,560		652		489		384	2.67%	2.00%	1.45%
Long-Term Debt ⁽⁹⁾		196,963		197,972	202,192		1,722		1,470		1,325	3.55%	2.95%	2.64%
Total Average Interest-Bearing Liabilities	\$	1,414,759	\$	1,473,163	\$ 1,526,213	\$	7,317	\$	6,548	\$	5,647	2.10%	1.76%	1.49%
Total Average Interest-Bearing Liabilities														
(Excluding Deposit Insurance and FDIC Assessment)	\$	1,414,759	\$	1,473,163	\$ 1,526,213	\$	7,124	\$	6,348	\$	5,422	2.04%	1.71%	1.43%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)						\$	11,823	\$	12,045	\$	11,538	2.72%	2.63%	2.48%
NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insurance ar	A EDIC A	eeseemont)					12.016	e	12.245	•	11,763	2.76%	2.68%	2.53%
and as a 70 of Average interest-Laming Assets (Mill) (excluding deposit insurance at	iu i bic A	ssessifierit)				<u> </u>	12,010	φ	12,245	Ψ	11,703	2.70%	2.00 /6	2.55 /6
1Q20 Increase (Decrease) from:												(24) bps	(15) bps	
1Q20 Increase (Decrease) (Excluding Deposit Insurance and FDIC Assessment) fr	om:											(23) bps	(15) bps	

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$64 million for 1Q19, \$48 million for 4Q19 and \$46 million for 1Q20.

⁽²⁾ Citigroup average balances and interest rates include both domestic and international operations.

⁽³⁾ Monthly averages have been used by certain subsidiaries where daily averages are unavailable.

⁽⁴⁾ Average rate percentage is calculated as annualized interest over average volumes.

⁽⁵⁾ First quarter of 2020 is preliminary.

⁽⁶⁾ Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).

⁽⁷⁾ Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

⁽⁸⁾ Nonperforming loans are included in the average loan balances.

⁽⁹⁾ Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions.

DEPOSITS

(In billions of dollars)

	10		2Q		3Q		4Q		1Q _		se) from
	2019		2019		2019		2019		2020	4Q19	1Q19
Global Consumer Banking	A 4544		450.0		455.0		400 =		400.4	40/	20/
North America	\$ 154.1	\$	153.0	\$	155.8	\$	160.5	\$	166.4	4%	8%
Latin America	22.5		22.9		21.8		23.8		19.8	(17%)	(12%)
Asia ⁽¹⁾	101.8		102.7		102.3		106.7		107.8	1%	6%
Total	278.4	_	278.6	-	279.9		291.0	-	294.0	1%	6%
ICG											
North America	348.5		355.9		393.2		374.2		444.6	19%	28%
EMEA	196.7		195.9		194.7		189.9		210.0	11%	7%
Latin America	34.1		34.0		34.3		36.2		36.1	_	6%
Asia	159.3		166.2		172.7		167.4		187.6	12%	18%
Total	738.6		752.0		794.9		767.7		878.3	14%	19%
Corporate/Other	13.4		15.0		13.0		11.9		12.6	6%	(6%)
Total Deposits - EOP	\$ 1,030.4	\$	1,045.6	\$	1,087.8	\$	1,070.6	\$	1,184.9	11%	15%
Total Deposits - Average	\$ 1,017.1	\$	1,039.9	\$	1,066.3	\$	1,089.5	\$	1,114.5	2%	10%
Total Deposits - Average	V 1,011.1	<u> </u>	1,000.0	<u> </u>	1,000.0	<u> </u>	1,000.0	<u> </u>	1,114.0	270	1070
Foreign Currency (FX) Translation Impact											
Total EOP Deposits - as Reported	\$ 1,030.4	\$	1,045.6	\$	1,087.8	\$	1,070.6	\$	1,184.9	11%	15%
Impact of FX Translation ⁽²⁾	(21.3)		(22.3)		(12.7)		(22.8)		-		
Total EOP Deposits - Ex-FX ⁽²⁾	\$ 1,009.1	\$	1,023.3	\$	1,075.1	\$	1,047.8	\$	1,184.9	13%	17%

⁽¹⁾ Asia GCB includes deposits of certain EMEA countries for all periods presented.(2) Reflects the impact of FX translation into U.S. dollars at the first quarter of 2020 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

EOP LOANS

(In billions of dollars)

(III DIIIIONS OI QOIRAIS)	10	5		2Q		3Q		4Q		1Q		crease/ se) from
	20′			2019	:	2019		2019		2020	4Q19	1Q19
Global Consumer Banking												
North America												
Credit Cards	\$ 1	135.9	\$	140.2	\$	141.5	\$	149.2	\$	137.3	(8%)	1%
Retail Banking		47.7		48.2		49.1		50.3		50.8	1%	6%
Total	1	183.6		188.4		190.6		199.5		188.1	(6%)	2%
Latin America												
Credit Cards		5.6		5.7		5.5		6.0		4.5	(25%)	(20%)
Retail Banking		11.3		11.4		11.2		11.7		9.2	(21%)	(19%)
Total		16.9		17.1		16.7		17.7		13.7	(23%)	(19%)
Asia ⁽¹⁾												
Credit Cards		18.8		19.2		18.8		19.9		17.3	(13%)	(8%)
Retail Banking		59.1		60.1		60.3		62.8		60.2	(4%)	2%
Total		77.9		79.3		79.1		82.7		77.5	(6%)	(1%)
	·											
Total GCB Consumer Loans											(=4.1)	
Credit Cards		160.3		165.1		165.8		175.1		159.1	(9%)	(1%)
Retail Banking		118.1		119.7		120.6		124.8		120.2	(4%)	2%
Total GCB	2	278.4		284.8		286.4		299.9		279.3	(7%)	-
Total Corporate/Other - Consumer		12.6	_	11.7		11.0		9.6		9.1	(5%)	(28%)
Total Consumer Loans	\$ 2	291.0	\$	296.5	\$	297.4	\$	309.5	\$	288.4	(7%)	(1%)
Corporate Loans - by Region												
North America	\$ 1	190.5	\$	191.4	\$	190.9	\$	190.9	\$	223.5	17%	17%
EMEA	•	86.0	Ψ	87.8	Ψ.	91.9	•	87.4	*	93.8	7%	9%
Latin America		41.2		40.2		38.1		39.1		41.3	6%	-
Asia		73.7		72.8		73.4		72.5		74.0	2%	_
Total Corporate Loans		391.4		392.2		394.3		389.9		432.6	11%	11%
•												
Corporate Loans - by Product												
Corporate Lending	1	162.0		159.6		156.9		152.6		192.2	26%	19%
Private Bank		99.6		102.6		105.3		109.0		112.0	3%	12%
Treasury and Trade Solutions		77.5		77.2		76.7		74.7		75.5	1%	(3%)
Markets and Securities Services		52.3 391.4		52.8 392.2		55.4 394.3		53.6 389.9		52.9 432.6	(1%) 11%	1% 11%
Total Corporate Loans	•	391.4		392.2		394.3		389.9		432.6	11%	11%
Total Loans	\$ 6	82.3	\$	688.7	\$	691.7	\$	699.5	\$	721.0	3%	6%
Foreign Currency (FX) Translation Impact												
Total EOP Loans - as Reported	\$ 6	82.3	\$	688.7	\$	691.7	\$	699.5	\$	721.0	3%	6%
Impact of FX Translation ⁽²⁾		(14.6)	Ψ	(14.8)	Ψ	(8.8)	Ψ	(15.5)	Ψ	721.0	370	070
Total EOP Loans - Ex-FX ⁽²⁾		667.7	\$	673.9	\$	682.9	\$	684.0	\$	721.0	5%	8%
. Stat. 201 Eddilo Ex I X	ψt		a)	013.3	· ·							

⁽¹⁾ Asia GCB includes loans of certain EMEA countries for all periods presented.(2) Reflects the impact of FX translation into U.S. dollars at the first quarter of 2020 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

SUPPLEMENTAL DETAIL CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(IT TIMES OF ASSIGNED STREET CONTROLLED IN SIMONS OF ASSIGNED	Lo	ans 90+ Da	ays Pa	ast Due ⁽¹⁾				EO	P Loans
		1Q 2019		2Q 2019	3Q 2019	4Q 2019	1Q 2020		1Q 2020
Global Consumer Banking ⁽²⁾ Total <i>Ratio</i>	\$	2,505 0.90%	\$	2,426 0.85%	\$ 2,470 0.86%	\$ 2,737 0.91%	\$ 2,603 0.93%	\$	279.3
Retail Banking ⁽²⁾									
Total <i>Ratio</i>	\$	394 0.34%	\$	416 0.35%	\$ 392 0.33%	\$ 438 0.35%	\$ 429 0.36%	\$	120.2
North America ⁽²⁾ <i>Ratio</i>	\$	132 0.28%	\$	133 0.28%	\$ 125 0.26%	\$ 146 0.29%	\$ 161 0.32%	\$	50.8
Latin America <i>Rati</i> o	\$	95 0.84%	\$	108 0.95%	\$ 97 0.87%	\$ 106 0.91%	\$ 90 0.98%	\$	9.2
Asia ⁽³⁾ <i>Rati</i> o	\$	167 0.28%	\$	175 0.29%	\$ 170 0.28%	\$ 186 0.30%	\$ 178 0.30%	\$	60.2
Cards									
Total Ratio	\$	2,111 1.32%	\$	2,010 1.22%	\$ 2,078 1.25%	\$ 2,299 1.31%	\$ 2,174 1.37%	\$	159.1
North America - Citi-Branded <i>Rati</i> o	\$	828 0.95%	\$	799 0.88%	\$ 807 0.88%	\$ 915 0.95%	\$ 891 1.01%	\$	88.4
North America - Retail Services Ratio	\$	918 1.88%	\$	840 1.69%	\$ 923 1.85%	\$ 1,012 1.91%	\$ 958 1.96%	\$	48.9
Latin America <i>Rati</i> o	\$	165 2.95%	\$	169 2.96%	\$ 152 2.76%	\$ 165 2.75%	\$ 121 2.69%	\$	4.5
Asia ⁽³⁾ <i>Rati</i> o	\$	200 1.06%	\$	202 1.05%	\$ 196 1.04%	\$ 207 1.04%	\$ 204 1.18%	\$	17.3
Corporate/Other - Consumer ⁽²⁾ <i>Ratio</i>	\$	354 2.97%	\$	327 2.97%	\$ 293 2.82%	\$ 278 3.02%	\$ 281 3.23%	\$	9.1
Total Citigroup ⁽²⁾ <i>Ratio</i>	\$	2,859 0.99%	\$	2,753 0.93%	\$ 2,763 0.93%	\$ 3,015 0.98%	\$ 2,884 1.00%	\$	288.4

⁽¹⁾ The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

⁽³⁾ Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

SUPPLEMENTAL DETAIL CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

•	Lo	ans 30-89	Days I	Past Due ⁽¹⁾				EO	P Loans
		1Q 2019		2Q 2019	3Q 2019	4Q 2019	1Q 2020		1Q 2020
Global Consumer Banking ⁽²⁾									
Total	\$	2,751	\$	2,783	\$ 2,956	\$ 3,001	\$ 2,870	\$	279.3
Ratio		0.99%		0.98%	1.03%	1.00%	1.03%		
Retail Banking ⁽²⁾									
Total	\$	744	\$	831	\$ 803	\$ 816	\$ 794	\$	120.2
Ratio		0.63%		0.70%	0.67%	0.66%	0.66%		
North America ⁽²⁾	\$	263	\$	341	\$ 313	\$ 334	\$ 298	\$	50.8
Ratio		0.56%		0.72%	0.65%	0.67%	0.59%		
Latin America	\$	185	\$	191	\$ 191	\$ 180	\$ 140	\$	9.2
Ratio		1.64%		1.68%	1.71%	1.54%	1.52%		
Asia ⁽³⁾	\$	296	\$	299	\$ 299	\$ 302	\$ 356	\$	60.2
Ratio		0.50%		0.50%	0.50%	0.48%	0.59%		
Cards									
Total	\$	2,007	\$	1,952	\$ 2,153	\$ 2,185	\$ 2,076	\$	159.1
Ratio		1.25%		1.18%	1.30%	1.25%	1.30%		
North America - Citi-Branded	\$	731	\$	705	\$ 800	\$ 814	\$ 770	\$	88.4
Ratio		0.84%		0.78%	0.87%	0.85%	0.87%		
North America - Retail Services	\$	859	\$	831	\$ 943	\$ 945	\$ 903	\$	48.9
Ratio		1.76%		1.68%	1.89%	1.79%	1.85%		
Latin America	\$	161	\$	159	\$ 161	\$ 159	\$ 132	\$	4.5
Ratio		2.88%		2.79%	2.93%	2.65%	2.93%		
Asia ⁽³⁾	\$	256	\$	257	\$ 249	\$ 267	\$ 271	\$	17.3
Ratio		1.36%		1.34%	1.32%	1.34%	1.57%		
Corporate/Other - Consumer ⁽²⁾	\$	348	\$	334	\$ 288	\$ 295	\$ 252	\$	9.1
Ratio	<u> </u>	2.92%	-	3.04%	 2.77%	 3.21%	 2.90%		
Total Citigroup ⁽²⁾	\$	3,099	\$	3,117	\$ 3,244	\$ 3,296	\$ 3,122	\$	288.4
Ratio		1.07%		1.06%	1.10%	1.07%	1.09%		

⁽¹⁾ The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

²⁾ The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 1 $\,$

(In millions of dollars)

(In millions of dollars)		40						40		40		ncrease/
		1Q 2019		2Q 2019		3Q 2019		4Q 2019		1Q 2020	4Q19	1Q19
Total Citigroup												
Allowance for Loan Losses at Beginning of Period (1)	\$	12,315	\$	12,329	\$	12,466	\$	12,530	\$	12,783		
Adjustment to Opening Balance for CECL Adoption ⁽¹⁾	_	12,315		12,329		12,466	_	12,530		4,201	NM 36%	NM 38%
Adjusted Balance, Beginning of Period										16,984		
Gross Credit (Losses) Gross Recoveries		(2,345) 397		(2,354) 391		(2,281) 368		(2,361) 417		(2,479) 371	(5%) (11%)	(6%) (7%)
Net Credit (Losses) / Recoveries (NCLs)	-	(1,948)	-	(1,963)		(1,913)		(1,944)	-	(2,108)	8%	8%
NCLs	_	1,948		1,963		1,913		1,944		2,108	8%	8%
Net Reserve Builds / (Releases)		67		53		132		112		4,112	NM	NM
Net Specific Reserve Builds / (Releases) Provision for Loan Losses		(71) 1,944		73 2,089		2,062		2,123		6,444	NM NM	NM NM
Other ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾		18		11		(85)		74		(479)	NM	NM
Allowance for Loan Losses at End of Period ⁽¹⁾ (a)	\$	12,329	\$	12,466	\$	12,530	\$	12,783	\$	20,841		
Allowance for Unfunded Lending Commitments (8) (a)	\$	1,391	\$	1,376	\$	1,385	\$	1,456	\$	1,813		
Provision (Release) for Unfunded Lending Commitments	\$	24	\$	(15)	\$	9	\$	74	\$	557		
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	¢	13,720	\$	13,842	\$	13 045	\$	14,239	\$	22,654		
Total Allowance for Loan Losses as a Percentage of Total Loans ⁽⁹⁾	<u>.</u>	1.82%	-	1.82%	.	13,915 1.82%	<u> </u>	1.84%	-	2.91%		
Consumer		1.02 /0		1.02 /0		1.02 /0		1.04 /0		2.9170		
Allowance for Loan Losses at Beginning of Period ⁽¹⁾ Adjustment to Opening Balance for CECL Adoption ⁽¹⁾	\$	9,504	\$	9,598	\$	9,679	\$	9,727	\$	9,897 4,922	NM	NM
Adjusted Balance, Beginning of Period	-	9,504	-	9,598		9,679		9,727	-	14,819	52%	56%
Net Credit Losses (NCLs)	_	(1,869)		(1,874)		(1,803)		(1,830)		(1,981)	8%	6%
NCLs	_	1,869	-	1,874		1,803		1,830	-	1,981	8%	6%
Net Reserve Builds / (Releases)		63		3		95		107		2,844	NM	NM
Net Specific Reserve Builds / (Releases)	_	8		70		18		11_		176	NM	NM
Provision for Loan Losses Other ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾		1,940 23		1,947 8		1,916 (65)		1,948 52		5,001 (449)	NM NM	NM NM
Allowance for Loan Losses at End of Period ⁽¹⁾ (b)	\$	9,598	\$	9,679	\$	9,727	\$	9,897	\$	17,390	INIVI	INIVI
Consumer Allowance for Unfunded Lending Commitments (8) (b)	\$		\$		\$	2	\$	4	\$			
Provision (Release) for Unfunded Lending Commitments	\$	(3)	\$		\$	2	\$	2	\$	(1)		
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	\$	9,598	\$	9,679	\$	9,729	\$	9,901	\$	17,390		
Consumer Allowance for Loan Losses as a												
Percentage of Total Consumer Loans		3.30%		3.26%		3.27%		3.20%		6.03%		
Corporate Allowance for Loan Losses at Beginning of Period ⁽¹⁾	\$	2,811	\$	2,731	\$	2,787	\$	2,803	\$	2,886		
Adjustment to Opening Balance for CECL Adoption ⁽¹⁾	Ψ		Ψ		Ψ		Ψ		Ψ	(721)	NM	NM
Adjusted Balance, Beginning of Period		2,811		2,731		2,787		2,803		2,165	(23%)	(23%)
Net Credit (Losses) / Recoveries (NCLs)		(79)		(89)		(110)		(114)		(127)	11%	61%
NCLs		79		89		110		114		127	11%	61%
Net Reserve Builds / (Releases)		4		50		37		5		1,268	NM	NM
Net Specific Reserve Builds / (Releases) Provision for Loan Losses		(79) 4	-	3 142		(1) 146	-	56 175	-	48 1,443	(14%) NM	NM NM
Other ⁽²⁾		(5)		3		(20)		22		(30)	14	
Allowance for Loan Losses at End of Period ⁽¹⁾ (c)	\$	2,731	\$	2,787	\$	2,803	\$	2,886	\$	3,451		
Corporate Allowance for Unfunded Lending Commitments ⁽⁶⁾ (c)	\$	1,391	\$	1,376	\$	1,383	\$	1,452	\$	1,813		
Provision (Release) for Unfunded Lending Commitments	\$	27	\$	(15)	\$	7	\$	72	\$	558		
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (c)]	\$	4,122	\$	4,163	\$	4,186	\$	4,338	\$	5,264		
Corporate Allowance for Loan Losses as a Percentage of Total Corporate Loans ⁽⁹⁾		0.70%		0.72%		0.72%		0.75%		0.81%		

Footnotes to these tables are on the following page (page 24).

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 2

The following footnotes relate to the tables on the prior page (page 23).

(1) On January 1, 2020, Citi adopted Accounting Standards Update (ASC) 326, Financial Instruments – Credit Losses (CECL). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a \$4.2 billion, or an approximate 29%, pretax increase in the Allowance for credit losses, along with a \$3.1 billion after-tax decrease in Retained earnings and a deferred tax asset increase of \$1.1 billion. This transition impact reflects (i) a \$4.9 billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of \$0.8 billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.

Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios.

The balances on page 23 do not include approximately \$0.1 billion of allowance for HTM debt securities and other assets at March 31, 2020.

- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) 1Q19 Consumer includes an increase of approximately \$26 million related to FX translation.
- (4) 2Q19 Consumer includes an increase of approximately \$13 million related to FX translation.
- (5) 3Q19 Consumer includes a decrease of approximately \$65 million related to FX translation.
- (6) 4Q19 Consumer includes a reduction of approximately \$33 million related to the sale or transfers to HFS of various loan portfolios. In addition, the fourth quarter includes an increase of approximately \$86 million related to FX translation.
- (7) 1Q20 Consumer includes a decrease of approximately \$456 million related to FX translation. The Corporate Allowance is predominantly sourced in U.S. dollars.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) March 31, 2019, June 30, 2019, September 30, 2019, December 31, 2019 and March 31, 2020 exclude \$3.9 billion, \$3.8 billion, \$3.8 billion, \$4.1 billion and \$4.0 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

COMPONENTS OF PROVISION FOR LOAN LOSSES

(In millions of dollars)

(in millions of dollars)	1Q	2Q	3Q	4Q	1Q	1Q20 Increase/ (Decrease) from	
	2019	2019	2019	2019	2020	4Q19	1Q19
Global Consumer Banking							
Net Credit Losses	\$ 1,868	\$ 1,870	\$ 1,802	\$ 1,842 \$	\$ 1,983	8%	6%
Credit Reserve Build / (Release)	96	94	129	120	2,829	NM	NM
North America							
Net Credit Losses	1,408	1,417	1,350	1,408	1,526	8%	8%
Credit Reserve Build / (Release)	118	81	161	109	2,362	NM	NM
Retail Banking							
Net Credit Losses	39	40	40	42	37	(12%)	(5%)
Credit Reserve Build / (Release)	(3)	(4)	(1)	(2)	178	NM	NM
Citi-Branded Cards							
Net Credit Losses	706	723	712	723	795	10%	13%
Credit Reserve Build / (Release)	76	64	141	115	1,294	NM	NM
Citi Retail Services							
Net Credit Losses	663	654	598	643	694	8%	5%
Credit Reserve Build / (Release)	45	21	21	(4)	890	NM	NM
Latin America							
Net Credit Losses	296	279	275	259	277	7%	(6%)
Credit Reserve Build / (Release)	(2)	3	(34)	(5)	265	NM	NM
Retail Banking							
Net Credit Losses	136	123	119	116	130	12%	(4%)
Credit Reserve Build / (Release)	1	(14)	(28)	(22)	122	NM	NM
Citi-Branded Cards							
Net Credit Losses	160	156	156	143	147	3%	(8%)
Credit Reserve Build / (Release)	(3)	17	(6)	17	143	NM	NM
Asia ⁽¹⁾							
Net Credit Losses	164	174	177	175	180	3%	10%
Credit Reserve Build / (Release)	(20)	10	2	16	202	NM	NM
Retail Banking	50		20			(40()	470/
Net Credit Losses	58	62	66	69	68	(1%)	17%
Credit Reserve Build / (Release)	4	3	5	7	107	NM	NM
Citi-Branded Cards	400	440	444	400	440	00/	00/
Net Credit Losses Credit Reserve Build / (Release)	106 (24)	112 7	111 (3)	106 9	112 95	6% NM	6% NM
Institutional Clients Group (ICG)							
Net Credit Losses	78	91	110	115	127	10%	63%
Credit Reserve Build / (Release)	(74)	52	36	57	1,316	NM	NM
Corporate / Other							
Net Credit Losses	2	2	1	(13)	(2)	85%	NM
Credit Reserve Build / (Release)	(26)	(20)	(16)	2	191	NM	NM
Total Provision for Loan Losses	\$ 1,944	\$ 2,089	\$ 2,062	\$ 2,123 \$	\$ 6,444	NM	NM

⁽¹⁾ Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.

NON-ACCRUAL ASSETS

(In millions of dollars)

	1Q 				3Q 2019		4Q 2019		1Q 2020			Increase/ lase) from 1Q19	
Non-Accrual Loans ⁽¹⁾													
Corporate Non-Accrual Loans by Region													
North America	\$	1,061	\$	913	\$	1,056	\$	1,214	\$	1,138	(6%)	7%	
EMEA		317		321		307		430		720	67%	NM	
Latin America		305		353		399		473		447	(5%)	47%	
Asia	-	49		80		84		71		179	NM	NM	
Total	\$	1,732	\$	1,667	\$	1,846	\$	2,188	\$	2,484	14%	43%	
Consumer Non-Accrual Loans by Region ⁽²⁾													
North America	\$	1,090	\$	1,082	\$	1,013	\$	905	\$	926	2%	(15%)	
Latin America		614		629		595		632		489	(23%)	(20%)	
Asia ⁽³⁾		251		260		258		279		284	2%	13%	
Total	\$	1,955	\$	1,971	\$	1,866	\$	1,816	\$	1,699	(6%)	(13%)	
Other Real Estate Owned (OREO) ⁽⁴⁾													
Institutional Clients Group	\$	31	\$	34	\$	20	\$	18	\$	19	6%	(39%)	
Global Consumer Banking	Ť	18	Ψ.	11	Ψ.	10	Ψ.	6	Ψ.	4	(33%)	(78%)	
Corporate/Other		49		37		42		37		27	(27%)	(45%)	
Total	\$	98	\$	82	\$	72	\$	61	\$	50	(18%)	(49%)	
OREO by Region													
North America	\$	63	\$	47	\$	51	\$	39	\$	35	(10%)	(44%)	
EMEA	Ÿ	1	Ψ	1	Ψ	1	Ψ	1	Ψ	1	(1070)	(4470)	
Latin America		13		14		14		14		6	(57%)	(54%)	
Asia		21		20		6		7		8	14%	(62%)	
Total	\$	98	\$	82	\$	72	\$	61	\$	50	(18%)	(49%)	
Non-Accrual Assets (NAA) ⁽⁵⁾													
Corporate Non-Accrual Loans	\$	1,732	\$	1,667	\$	1,846	\$	2,188	\$	2,484	14%	43%	
Consumer Non-Accrual Loans	Ÿ	1,955	Ψ	1,971	Ψ	1,866	Ψ	1,816	Ψ	1,699	(6%)	(13%)	
Non-Accrual Loans (NAL)		3,687		3,638		3,712		4,004	-	4,183	4%	13%	
OREO		98		82		72		61		50	(18%)	(49%)	
Non-Accrual Assets (NAA)	\$	3,785	\$	3,720	\$	3,784	\$	4,065	\$	4,233	4%	12%	
NAL as a % of Total Loans		0.54%		0.53%		0.54%		0.57%		0.58%			
NAA as a % of Total Assets		0.19%		0.19%		0.19%		0.21%		0.19%			
		3.1070		0.1070		3.1070		3.2170		3			
Allowance for Loan Losses as a % of NAL		334%		343%		338%		319%		498%			

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) For 4Q19 and prior, excludes Statement of Position (SOP) 03-3 purchased distressed loans. For 1Q20, non-accrual loans include purchased credit default loans.
- (3) Asia GCB includes balances for certain EMEA countries for all periods presented.
- (4) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful.

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾	March 31, 2019		June 30, 2019		Sep	otember 30, 2019	December 31, 2019		March 31, 2020 ⁽²⁾	
Citigroup Common Stockholders' Equity ⁽³⁾	\$	178,427	\$	179,534	\$	177,052	\$	175,414	\$	174,503
Add: Qualifying noncontrolling interests		144		154		145		154		138
Regulatory Capital Adjustments and Deductions:										
Add: CECL transition and 25% provision deferral ⁽⁴⁾										4,316
Less:		-		-		-		-		4,316
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax ⁽⁵⁾		(442)		75		328		123		2,020
Cumulative unrealized net gain (loss) related to changes in fair value of financial		, ,								**
liabilities attributable to own creditworthiness, net of tax ⁽⁶⁾		(67)		(85)		181		(679)		2,838
Intangible Assets:										
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁷⁾		21,768		21,793		21,498		21,066		20,123
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs		4.390		4.264		4.132		4.087		3,953
Defined benefit pension plan net assets		811		969		990		803		1.052
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit										.,
and general business credit carry-forwards		11,756		11,547		11,487		12,370		12,259
Common Equity Tier 1 Capital (CET1)	\$	140,355	\$	141,125	\$	138,581	\$	137,798	\$	136,712
Risk-Weighted Assets (RWA) ⁽⁴⁾⁽⁹⁾	\$ 1	,178,628	\$	1,187,328	\$	1,197,050	\$	1,166,523	\$	1,224,218
Common Equity Tier 1 Capital Ratio (CET1/RWA)		11.91%		11.89%		11.58%		11.81%		11.2%
Supplementary Leverage Ratio and Components										
Common Equity Tier 1 Capital (CET1) ⁽⁴⁾	\$	140.355	\$	141.125	\$	138.581	\$	137.798	\$	136.712
Additional Tier 1 Capital (AT1) ⁽⁸⁾	·	18,002		17,981	·	19,452	·	18,007		17.600
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	158,357	\$	159,106	\$	158,033	\$	155,805	\$	154,312
Total Leverage Exposure (TLE) ⁽⁴⁾⁽⁹⁾	\$ 2,	463,603	\$	2,499,787	\$	2,520,352	\$	2,507,891	\$	2,586,513
Supplementary Leverage Ratio (T1C/TLE)	-	6.43%		6.36%		6.27%		6.21%		6.0%
Tangible Common Equity, Book Value Per Share and Tangible Book Value										
Per Share Common Stockholders' Equity Less:	\$	178,272	\$	179,379	\$	176,893	\$	175,262	\$	174,351
Goodwill		22,037		22,065		21,822		22,126		21,264
Intangible assets (other than MSRs)		4,645		4,518		4,372		4,327		4,193
Tangible Common Equity (TCE)	\$	151,590	\$	152,796	\$	150,699	\$	148,809	\$	148,894
Common Shares Outstanding (CSO)		2,312.5		2,259.1		2,183.2		2,114.1		2,081.8
Book Value Per Share (Common Equity/CSO)	\$	77.09	\$	79.40	\$	81.02	\$	82.90	\$	83.75
Tangible Book Value Per Share (TCE/CSO)	\$	65.55	\$	67.64	\$	69.03	\$	70.39	\$	71.52

⁽¹⁾ See footnote 3 on page 1.

⁽³⁾ Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

⁽⁴⁾ Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' March 2020 interim final rule. Under the modified CECL transition provision, the allowance for credit losses (after-tax) upon the January 1, 2020 CECL adoption date have been deferred and will phase-in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citi is allowed to adjust the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pre-tax) recognized through earnings for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase-in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. The corresponding adjustments on average on-balance sheet assets are also reflected in Total Leverage Exposure. Additionally, the increase in DTAs arising from temporary differences upon the January 1, 2020 CECL adoption date has been deducted from RWA and will phase-in to RWA at 25% per year commencing January 1, 2022.

⁽⁵⁾ Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

⁽⁶⁾ The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

⁽⁷⁾ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

⁽⁸⁾ Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

⁽⁹⁾ RWA and TLE exclude assets acquired pursuant to a non-recourse loan provided under the Money Market Mutual Fund Liquidity Facility, as permitted by the U.S. banking agencies' March 2020 interim final rule.