PILLAR III DISCLOSURES

Citigroup Pty Limited Consolidated Group Capital Adequacy, Credit Risk Exposure, and Securitisation 31 December 2014

INCORPORATING THE IMPLEMENTATION OF BASEL III AND THE REQUIREMENTS OF AUSTRALIAN PRUDENTIAL STANDARD APS 330



ABN 88 004 325 080

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Capital Adequacy – 31 December 2014



 In accordance with APRA Prudential Standard APS 330, Table 3, Citigroup Pty Limited's capital adequacy in terms of risk-weighted assets as at 31 December 2014 was:

Risk Weighted Assets (RWA)	A\$ millions		
	31/12/2014	30/09/2014	
Credit Risk by portfolio			
Residential Mortgage	3,271.9	3,325.2	
Other retail ⁽¹⁾	5,351.2	5,128.1	
Corporate	83.5	82.6	
Bank	626.4	506.1	
Government	-	-	
All Other	165.7	153.5	
Securitisation	115.5	93.4	
Total Credit risk	9,614.2	9,288.9	
Market risk	3.7	3.2	
Operational risk	1,381.4	1,424.1	
Total risk weighted assets (RWA)	10,999.3	10,716.2	

Capital Adequacy	31/12/2014	30/09/2014
Common Equity Tier 1 Capital Adequacy Ratio	29.1%	31.7%
Tier 1 Capital Adequacy Ratio	29.1%	31.7%
Total Capital Adequacy Ratio	30.1%	32.4%

⁽¹⁾ Consists mainly of personal unsecured lending (including credit cards).

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Credit Risk – 31 December 2014



 In accordance with APRA Prudential Standard APS 330, Table 4, Citigroup Pty Limited's credit risk exposure as at 31 December 2014 was:

Average T Placements & Guarantees & T Debt securities Other Derivatives Commitments (1) 238.4 0.3			014	Dec 20			e	Gros			A\$ Millions
Placements & Guarantees & T Debt securities Other Derivatives Commitments ⁽¹⁾ 238.4 0.3											
Placements & Guarantees & Debt securities Other Derivatives Commitments (1) 238.4 0.3				Total			5	0103			
Debt securities Other Derivatives Commitments ⁽¹⁾ 238.4 0.3					Guarantees &			Placements &			
238.4 0.3		Loans	Cash		Commitments (1)	Derivatives	Other	Debt securities	Loans	Cash	
0.3											Credit risk exposures
	0	8,114.0		8,311.1	226.3			8	8,084.8		Residential Mortgage
	5	5,133.5		5,221.3	0.3			D	5,221.0		Other retail
1.5	7	85.7		87.6	1.4			3	86.3		Corporate
1,415.0 23.1	1,415.0		947.7	2,619.3		27.2		1,801.8		790.3	Bank
545.1			64.8	361.1				334.9		26.2	Government
159.5				165.6			165.6			-	All Other
1,960.1 159.5 23.1 240.3	1 1,960.1	13,333.1	1,012.4	16,766.0	227.9	27.2	165.6	1 2,136.7	13,392.1	816.5	Total
Average			2014	Sept 2			\$	Gros			A\$ Millions
T				Total			5	0103			
Placements & Guarantees &	Placements &				Guarantees &			Placements &			
Debt securities Other Derivatives Commitments (1)		Loans	Cash		Commitments (1)	Derivatives	Other	Debt securities	Loans	Cash	
											Creditrisk exposures
239.2		8,134.6		8,393.5	250.6				8,143.0		Residential Mortgage
0.4		5,055.6		5,046.4	0.3				5,046.0		Other retail
2.2		88.6		86.7	1.7				85.1		Corporate
1,130.4 18.9			1,278.1	2,152.0		19.0		1,028.1		1,105.0	Bank
843.5	843.5		95.1	858.7				755.4		103.3	Government
171.9				153.5			153.5				All Other
1,973.9 171.9 18.9 241.9	8 1,973.9	13,278.8	1,373.2	16,690.8	252.6	19.0	153.5	D 1,783.5	13,274.0	1,208.3	Total
	7		Sept 2014			Dec 2014		Г			
		Total	Other retail	Residential	Total	Other retail	Residential	-			
	ai	Total	Other retail	Mortgage	TOTAT	Other retain	Mortgage				Impairment
	4	114.4	108.2	6.2	108.9	102.7	6.2				Impaired facilities ⁽²⁾
	5	309.5	163.0	146.5	294.8	156.9	137.9				Past due facilities (3)
	2	199.2	194.8	4.4	205.2	201.0	4.2				Specific provisions (4)
									quarter	ons & write-off for the	Charges for specific provisio
	2	309.5 199.2 70.9	163.0 194.8 70.8	146.5 4.4 0.1	294.8 205.2 70.3	156.9 201.0 70.1	137.9 4.2 0.2	Sept 2014 7 103.7	quarter Dec 2014 101.7		Specific provisions (4)

Notes:

¹ These amounts represent the credit equivalent amount.

² Impaired facilities are those items for which the ultimate collectibility of principal and interest is compromised.

³ Past due facilities are those loans where the contractual interest or principal payments are 90 days past due but the Company believes that conditions for impairment have not been met .

⁴ The specific provision represents both individually assessed provisions and a portion of collectively assessed provisions. The measure of credit losses is in accordance with Australian Accounting Standards (AASB) and APRA regulatory requirements.

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Securitisation Exposures – 31 December 2014



 In accordance with APRA Prudential Standard APS 330, Table 5, Citigroup Pty Limited's securitisation risk exposure as at 31 December 2014 was:

Securitisation Activity		g asset type Illions	• •	n or (loss) on sale illions
 a) Summary of current period's securitisation activity, including the total amount of exposures securitised (by exposure type) and recognised gain or loss on sale by exposure type. 	Dec 0014	0	Dec 2014	0
Underlying asset type	Dec 2014	Sept 2014	Dec 2014	Sept 2014
Residential mortgage exposures	1,130.0	-	-	-
Credit card and other personal loans	-	-	-	-
Other retail	-	-	-	-
Recognized gain or (loss) on sale	-	-	-	-

Securitisation Exposure		nce Sheet illions	Off Balance Sheet A\$ Millions		
b) Aggregate amount of: on-balance sheet securitisation exposures retained or purchased broken down by exposure type; and off-balance sheet securitisation exposures broken down by exposure type.					
Securitisation facility type	Dec 2014	Sept 2014	Dec 2014	Sept 2014	
Holding of securities Liquidity support facilities Other credit enhancements Other Total	140.4 24.6 32.5 9.2 206.8	53.6 11.5 32.5 7.5 105.1	-	- - - -	

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Common Disclosure Template – 31 December 2014

Citigroup Pty Limited Group is using the post 1 January 2018 Common Disclosure Template because it is fully applying the Basel III regulatory adjustments as implemented by APRA. This template should be read in conjunction with the Regulatory Balance Sheet.

	31-Dec-14 Basel III \$M	REF
Common Equity Tier 1 Capital: instruments and reserves	· ·	
1 Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities) capital	459.8	(A)
2 Retained earnings	2,215.4	(B)
3 Accumulated other comprehensive income (and other reserves)	846.4	(c)
4 Directly issued capital subject to phase out from CET1 (only applicable to mutually-owned companies)	-	• •
5 Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CTE1)	-	
6 Common Equity Tier 1 Capital before regulatory adjustments	3,521.6	
Common Equity Tier 1 Capital: regulatory adjustments		
7 Prudential valuation adjustments		
,	-	
8 Goodwill (net of related tax liability) 9 Other intangibles other than mortgage servicing rights (net of related tax liability)	(96.1)	
	· · · ·	(D)
10 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) 11 Cash-flow hedge reserve	(120.4)	(E)
12 Shortfall of provisions to expected losses	-	
	-	
13 Securitisation gain on sale	-	
14 Gains and losses due to changes in own credit risk on fair valued liabilities 15 Defined benefit superannuation fund net assets	- (4.0)	(F)
	(4.0)	(F)
16 Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	-	
17 Reciprocal cross-holdings in common equity	-	
18 Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold)		
19 Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory	-	
consolidation, net of eligible short positions (amount above 10% threshold)	-	
20 Mortgage service rights (amount above 10% threshold) 21 Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	
	-	
22 Amount exceeding the 15% threshold	-	
23 of which: significant investments in the ordinary shares of financial entities	-	
24 of which: mortgage servicing rights 25 of which: deferred tax assets arising from temporary differences	-	
CET1	3,301.2	
	3,301.2	
APRA Specific Regulatory Adjustments	(00.3)	
26 National specific regulatory adjustments (rows 26a, 26b, 26c, 26d, 26e, 26f, 26g, 26h, 26i, 26j)	(96.3)	
26a of which: treasury shares	-	
26b of which: offset to dividends declared due to a dividend reinvestment plan (DRP), to the extent that the dividends are used to		
purchase new ordinary shares issued by the ADI	-	
26c of which: deferred fee income	2.7	(G)
26d of which: equity investments in financial institutions not reported in rows 18, 19 and 23	-	
26e of which: deferred tax assets not reported in rows 10, 21 and 25	-	45
26f of which: capitalised expenses	(46.4)	(H)
26g of which: investments in commercial (non-financial) entities that are deducted under APRA prudential requirements	(2.4)	(I)
26h of which: covered bonds in excess of asset cover in pools	-	
26i of which: undercapitalisation of a non-consolidated subsidiary	-	
26j of which: other national specific regulatory adjustments not reported in rows 26a to 26i	(50.2)	
27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions	-	
28 Total regulatory adjustments to Common Equity Tier 1	(316.7)	
29 Common Equity Tier 1 Capital (CET1)	3,204.8	

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Common Disclosure Template – 31 December 2014

Additional Tier 1 Capital: instruments		
30 Directly issued qualifying Additional Tier 1 instruments	-	
31 of which: classified as equity under applicable accounting standards	-	
32 of which: classified as liabilities under applicable accounting standards	-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and	d held by third parties	
(amount allowed in group AT1)	-	
35 of which: instruments issued by subsidiaries subject to phase out	-	_
36 Additional Tier 1 Capital before regulatory adjustments	-	_
Additional Tier 1 Capital: regulatory adjustments		
37 Investments in own Additional Tier 1 instruments	-	
38 Reciprocal cross-holdings in Additional Tier 1 instruments	-	
39 Investments in the capital of banking, financial and insurance entities that are outside the scope of re-	gulatory consolidation,	
net of eligible short positions, where the ADI does not own more than 10% of the issued share capital	(amount above 10% threshold) -	
40 Significant investments in the capital of banking, financial and insurance entities that are outside the	scope of regulatory	
consolidation (net of eligible short positions)	-	
41 National specific regulatory adjustments (rows 41a, 41b, 41c)		
11a of which: holdings of capital instruments in group members by other group members on behalf of thi	d parties -	
1b of which: investments in the capital of financial institutions that are outside the scope of regulatory co	onsolidations not reported in rows 39 and 40	
41c of which: other national specific regulatory adjustments not reported in rows 41a and 41b (50)	·	
42 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	
43 Total regulatory adjustments to Additional Tier 1 Capital	-	
44 Additional Tier 1 Capital (AT1)	-	
45 Tier 1 Capital (T1=CET1+AT1)	3,204.8	
Fier 2 Capital: instruments and provisions		
46 Directly issued qualifying Tier 2 instruments	_	
47 Directly issued capital instruments subject to phase out from Tier 2		
48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiarie	-	
parties (amount allowed in group Tier 2)		
49 of which: instruments issued by subsidiaries subject to phase out -	-	
	- 101 -	
50 Provisions 51 Tier 2 Capital before regulatory adjustments	<u> </u>	
ST her z capital before regulatory adjustments	101.7	
ier 2 Capital: regulatory adjustments		
52 Investments in own Tier 2 instruments	-	
53 Reciprocal cross-holdings in Tier 2 instruments	<u> </u>	
54 Investments in the Tier 2 Capital of banking, financial and insurance entities that are outsidethe scope	e of regulatory consolidation.	
net of eligible short positions, where the ADI does not own more than 10% of the issued share capital		
55 Significant investments in the Tier 2 Capital of banking, financial and insurance entities that are outsic		
net of eligible short positions	-	
56 National specific regulatory adjustments (rows 56a, 56b, 56c)		

56 National specific regulatory adjustments (rows 56a, 56b, 56c)

56a of which: holdings of capital instruments in group members by other group members on behalf of third parties

56b of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 5	i4 and 55
56c of which: other national specific regulatory adjustments not reported in rows 56a and 56b	

57 Total regulatory adjustments to Tier 2 Capital	-
58 Tier 2 Capital (T2)	101.7
59 Total Capital (TC=T1+T2)	3,306.5
60 Total risk-weighted assets based on APRA standards	10,999.3

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Common Disclosure Template – 31 December 2014

	Capital ratios and buffers		
61	Common Equity Tier 1 (as a percentage of risk-weighted assets)	29.1%	
62	Tier 1 (as a percentage of risk-weighted assets)	29.1%	
63	Total Capital (as a percentage of risk-weighted assets)	30.1%	
	Buffer requirement (minimum CET1 requirement of 4.5% plus capital conservation buffer of 2.5% plus any countercyclical		
	buffer requirements, expressed as a percentage of riskweighted assets)	-	
65	of which: capital conservation buffer requirement	-	
66	of which: ADI-specific countercyclical buffer requirements	-	
67	of which: G-SIB buffer requirement (not applicable)	-	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)	-	
Na	tional minima (if different from Basel III)		
69	National Common Equity Tier 1 minimum ratio (if different from Basel III)	4.5%	
70	National Tier 1 minimum ratio (if different from Basel III)	6.0%	
71	National total capital minimum ratio (if different from Basel III)	8.0%	
An	nount below thresholds for deductions (not risk-weighted)		
72	Non-significant investments in the capital of other financial entities	-	
73	Significant investments in the ordinary shares of financial entities	-	
74	Mortgage servicing rights (net of related tax liability)	-	
75	Deferred tax assets arising from temporary differences (net of related tax liability)	-	
Ар	plicable caps on the inclusion of provisions in Tier 2		
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	-	
77	Cap on inclusion of provisions in Tier 2 under standardised approach	-	
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratingsbased approach (prior to application of cap)	-	
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	-	
Са	pital instrument subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)		
80	Current cap on CET1 instruments subject to phase out arrangements	-	
	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	
	Current cap on AT1 instruments subject to phase out arrangements	-	
	Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities)	-	
84	Current cap on Tier 2 instruments subject to phase out arrangements	-	
85	Amount excluded from Tier 2 due to cap (excess over cap after redemptions and maturities)	-	

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Regulatory Balance Sheet – 31 December 2014

	Audited Financial Statements	Adjustments (1)	Level 2 Regulatory Balance Sheet	Ref
Assets				
Cash and cash equivalents	1,098.2	41.9	1,140.1	
Due from financial institutions	771.7	(771.7)		
Financial assets at fair value through profit or loss	1,033.0	(19.1)	1,013.9	
Available for sale financial assets	102.8	(2.8)	100.0	
of which: investment in commercial (non-financial) entities that are deducted under APRA				
prudential requirements in CET1 regulatory adjustments	2.4	-	2.4	(I)
Loans, advances and other receivables	14,160.9	551.8	14,712.7	
of which: eligible collective provision component of Loan Loss Provision reported in tier 2	101.7	-	101.7	(J)
	originators			
and brokers in CET1 regulatory adjustments & other capitalised expenses	46.4	(46.4)	-	
of which: deferred fee income in CET1 regulatory adjustments	-	2.7	2.7	(G)
Property, plant and equipment	50.1	-	50.1	
Net deferred tax assets	122.1	(1.7)	120.4	(E)
Other assets	259.0	134.7	393.7	
of which: defined benefit superannuation plan surplus	5.7	-	5.7	(F)
of which: loan and lease origination fees and commissions paid to mortgage & credit cards of	originators			
and brokers in CET1 regulatory adjustments & other capitalised expenses	-	46.4	46.4	(H)
Intangibles	95.4	0.6	96.1	(D)
Total assets	17,693.2	(66.3)	17,626.9	
Liabilities				
Deposits	7,363.6	4,943.0	12,306.6	
Due to financial institutions	5,022.1	(5,017.0)	5.1	
Financial liabilities at fair value through profit or loss	70.7	-	70.7	
Payables and other liabilities	330.3	(43.9)	286.4	
of which: deferred fee income in CET1 regulatory adjustments	2.7	(2.7)	-	
Notes payable	1,380.9	-	1,380.9	
Provisions	0.5	51.6	52.1	
Current tax liabilities	3.5	-	3.5	
Total liabilities	14,171.6	(66.3)	14,105.3	
Net assets	3,521.6	(0.0)	3,521.6	
Equity				
Share capital	459.8	-	459.8	(A)
Reserves	772.5	73.9	846.4	(C)
Retained earnings	2,289.3	(73.9)	2,215.4	(B)
Total equity	3,521.6	-	3,521.6	

<u>Citigroup Pty Limited – Pillar III Disclosure</u> Regulatory Balance Sheet – 31 December 2014

Reconciliation between Common Disclosure Capital Template and Statutory Financial Statements

Net deferred tax assets (Reference E)	
Deferred tax assets per Financial Statement	122.1
Less: tax associated with defined benefit superannuation plan surplus (Reference F)	(1.7)
Total per Common Disclosure Template	120.4
Defined benefit superannuation plan surplus (Reference F)	
Defined benefit superannuation plan surplus	5.7
Less: tax associated with defined benefit superannuation plan surplus	(1.7)
Total per Common Disclosure Template	4.0